OVEMBER 6, 1921.—[PART

Light Wt. Cashmere
Socks 3 pr. $1
—Fine Cashmere Socks, light weight; gray, natural and brown. Reg. 50c value—3 pr. for $1.00.

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REGULAR
$1.50 Gray Flannel
SHIRTS 95c
—Regular $1.50 heavy gray cotton flannel shirts. Well made, roomy, durable. Special—95c.
—Heavy Blue Chevlot Work Shirts. Specially Priced—75c.

EXCEPTIONAL!
Army Wool Shirts and Drawers, 95c Garment
—The government paid $3.50 garment for underwear like this. Reg. army issue wool ribbed shirts and drawers. Elastic, good fitting. Extra special—95c garment, $1.75 suit.
Reclaimed Army Overcoats, $2.95
—All wool, olive drab, in good condition. Extra special—$2.95.
New Army Blankets, Special, $4.00
—Big shipment just received. Fine army blankets, brand new; limit 2 to a customer; each $4.00.
Reg. $40 Wardrobe Trunks, $30
—Big luggage special. Wardrobe trunks with 6 hangers, laundry bag, good size drawers. Made of heavy fiber and veneer. A value at $40.
Cowhide Boston Bags, $1.45
—The genteel bag for teachers, students, business and professional men. Double handles. Genuine cowhide. Extra special—$1.45.
Women's English Sports Hose, $2.25
—All-wool English hose for street or sports wear. Black, taupe and seal brown. Pair $2.25.
Women's Fleeced Union Suits, 95c
—Winter weight; long sleeves, ankle length; also low neck, sleeveless; ankle length—95c and $1.00.
Boys' Fleeced Union Suits, 95c
—Warm and durable, sizes 4 to 16, gray.
Children's Taped Union Suits, 79c
—Winter weight; long sleeves, ankle length, taped and well toned. Very special—79c.
Boys'-All-Wool School Knickers, 7 to 17—$2.95.
Women's Wool Scarfs, Black and White—$1.00
Children's Flannelette Sleepers—79c, $1.00
Women's Wool Tuxedo Sweaters—$4.95
Boys' Sweaters, Big Line, $2.75, $3.75 to $4.95

Special, Reg. $25
Golf Outfit
$17.45
—Splendid quality golf outfit at a radically reduced price. Outfit includes—
—Reg. $6.50 Golf Bag, leather trimmed.
—6 Burke Golf Balls.
—5 Golf Clubs (Burke's Columbia,) made of second growth hickory—high-class clubs.
—Ask to see this set—it's a value—All for $17.45.
MAIN FLOOR—MAIL ORDERS FILLED

The Cream Sheet—Life's Finer Side.

Music and Song
THE STAGE AND THE DRAMA.

Los Angeles Sunday Times

Part III: 48 Pages
LITERATURE—SOCIETY.

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. THE HOME

Paris Office 7 Rue Bergere
New York Office, 45 West 35th St.

Tomorrow—Monday
Street and Afternoon
Dresses
One Hundred of Our Smartest Models Specially Priced
$69.50 up to $125.00

THESE GARMENTS WERE TAKEN FROM OUR REGULAR STOCK AND INCLUDE DRESSES FOR STREET OR AFTERNOON WEAR IN THE FINEST MATERIALS OF SILK OR WOOL.

ALL OF THESE DRESSES HAVE BEEN REDUCED, AND ARE EXTRAORDINARY VALUES. EARLY SELECTION IS ADVISABLE.

THE FROCK ILLUSTRATED IS AN ORIGINAL FRENCH MODEL DEVELOPED IN BLACK CANTON CREPE, TRIMMED WITH BANDS OF RESEDA GREEN CREPE—AND BEADS. PRICE, $195.00.

THE UNIQUE
"The House of Authentic Styles"
725 BROADWAY

CHRONICLING :: A :: THOUSAND :: HAPPY :: AFFAIRS.

What Society Folk are Doing Here, There and Everywhere in the Land Where Sets the Sun.

Society

Miss Amelia Hogan
photo Hoover Art.

Mrs. Edwin Francis Holmes.
Photo by C. Ernest Grove.

Mrs. Frank Maginnis and daughter, Alice Harthan Maginnis.
Photo Hill News photo.

Mrs. J. Hughes
Photo by Mary Stuarts Singleton

SOCIETY.

BY VIRGINIA WOODS.

To Honor Mrs. Eberle.

Mrs. Edward Walter Eberle was inspiration for the handsome luncheon at which Mrs. William Preston Harrison presided on Friday at the California Club. Roses in pink and other colors were used with maiden hair ferns and filled a big round basket.

There were places for Mrs. Eberle, Mrs. B. F. Hutchinson, wife of Rear-Admiral Hutchison, chief of staff to Admiral Eberle; Mrs. George J. Denis, Mrs. George S. Patton, Mrs. Burke Holladay, Mrs. Ernest A. Bryant, Mrs. Allan C. Balch, Mrs. Charles C. Carpenter, Mrs. Cameron Erskine Thom, Mrs. Hancock Banning, Mrs. Harold B. Wrenn, Mrs. Dean Mason, Mrs. John De Fontenay Mel, Mrs. Samuel Brown Thomas, Mrs. William May Garland, Mrs. Wesley Clark, Miss Anne Wilson and Miss Anne Patton.

After luncheon Mrs. Denis entertained with a loge party at the Philharmonic concert for Mrs. Harrison and her guest of honor, Mrs. Eberle and Mrs. Hutchison, Mrs. Holladay and Miss Helen Holladay.

Hosts at Dinner.

Mr. and Mrs. Catesby C. Thom were hosts at an intimate little dinner at the Wilshire Country Club on Thursday evening, having places for ten.

Will Entertain.

Dr. and Mrs. Walter Lindley are to entertain a small company at dinner on Wednesday evening.

On Friday afternoon Mrs. Lindley entertained a dozen girls at tea in honor of Mrs. Wilbur Beckett, a bride of less than a year, whose marriage took place in San Francisco.

Return from East.

Mr. and Mrs. Everett H. Seaver and Mr. and Mrs. William Metcalf Armstrong returned last evening from a three weeks' trip, including New York, Chicago and Kansas City.

Party for Mrs. Story.

Mrs. Geraldine Baird Story was cause for the delightful bridge and buffet supper party at which Mrs. Joseph D. Radford of West Adams street was hostess on Thursday evening. There were sixty guests.

Maj. and Mrs. Harry S. Winter of London, Eng., who have come here to reside, shared honors with Mrs. Story. Pink dahlias, with ferns and other fall blooms, adorned the rooms.

On Wednesday Mrs. Charles H. Chapman of Dana street is to give a tea in honor of Mrs. Story and on Friday evening Mrs. Anna W. Stimson is arranging a dinner party in her honor at the Ambassador.

Mrs. Story will return to the Fairmont Hotel, San Francisco, the 20th inst., and will pass the month of December with her mother, Mrs. M. D. Johnson at her country place near Portland.

Farewell Affair Held.

Mr. and Mrs. Samuel Arthur Bixby of Pasadena entertained with a dinner-dance and bridge party last evening at Hotel Vista del Arroyo, the affair being arranged to say au revoir to a group of friends before they leave on Tuesday for their new home in Montecito. They have taken the home of Mrs. Duncan Draper, who is domiciled at the Hotel Darby, this city.

Autumn flowers combining dahlias and chrysanthemums and maiden hair ferns centered the big round table at which plates were arranged for Dr. and Mrs. West Hughes, Mr. and Mrs. William K. Thompson, Mr. and Mrs. Alexander B. Barrett, Mr. and Mrs. Chester T. Hoag, Mr. and Mrs. Grove C. Fiske, Sir Frank and Lady Popham-Young, Mr. and Mrs. Harry Parker, Mr. and Mrs. Nelson Howard, Mr. and Mrs. Robert Finkbine, Mr. and Mrs. Leroy Sanders, Mr. and Mrs. Donald Dickey, Mrs. Albert Sherman Hoyt, Mrs. A. E. Dickey, Dr. and Mrs. A. E. Alger, Miss Katherine Fullerton and Roger Deering.

Mr. and Mrs. Bixby expect to return to Los Angeles for a short visit in December, the writers' ball at the Ambassador being the cause. Baron and Baroness de Ropp, who have given up Los Angeles as a residence for Montecito will accompany them.

Home From Canada.

Mr. and Mrs. Robert Finkbine who spent several months at their beautiful ranch in Canada, have returned to their home in Oak Knoll. On their way home they visited in Chicago and other Eastern cities.

Mrs. Holladay to Entertain.

Mrs. Edward Walter Eberle is incentive for a luncheon that Mrs. Burke Holladay of Oak Knoll is arranging for Tuesday, the 15th inst.

Ordered to Manila.

Capt. and Mrs. Harry Cochran (Ada Black) of Pasadena sailed yesterday on the U. S. S. Transport Thomas for Manila, where he has been ordered by the government. They expect to be there two years. Before they left they were the center of much social attention.

Dr. and Mrs. Hughes.

The bridge and buffet supper at which Dr. and Mrs. West Hughes entertained on Thursday evening, was one of the enjoyable affairs of the week. They had a company of sixteen.

Mrs. Anderson to Entertain.

Mrs. Stanley Anderson of Beverly Hills is arranging a tea for Thursday afternoon, the 17th inst., at the Beverly Hills Hotel.

For London Matron.

Mrs. Joseph Howard Moore of London, who is here to remain, was cause for a tea at which Mrs. Lewis Clark Carlisle presided on Thursday.

Masses of bright-hued dahlias and chrysanthemums lent color to the rooms. Assisting Mrs. Carlisle were Mmes. Roth Hamilton, George P. Thresher, Charles H. Toll, Samuel Knight Rindge, Willits J. Yole, William H. Cross, George E. Burrall, J. H. Miles, Horace Dennell, E. E. Howard, E. C. Deltar, Allison Barlow, George A. Brock, George W. Bayly, Chester P. Ashley, and R. W. Kinsey.

Mr. and Mrs. Hoag Home.

Mr. and Mrs. Chester T. Hoag have returned home after an extended visit in the East, including places of interest in the Maine woods and in Canada.

From American Legation.

Henry Dockweiler, son of Mr. and Mrs. Isidore B. Dockweiler, is a distinguished young personage visiting here the first time since he left three years ago as an attache to the American Legation in Peking.

(Continued on Second Page.)

Camera Glimpses of Society Folk.

Mrs. Holmes has just returned from an extended motor trip to San Francisco and is now at her home in Pasadena, but plans to come to Los Angeles in January to reside. Miss Hogan has just come back to Los Angeles after spending the summer at La Jolla. She assisted at Mrs. William Kenyon Young's tea on Wednesday. Mrs. Maginnis, who is photographed with her infant daughter, Alice Harthan Maginnis, presided at a smart tea in honor of Mrs. F. F. Dunne and Miss Marion Dunne of San Francisco ten days ago. Mrs. Hughes is an interesting visitor from Dallas, Tex. She has bought a beautiful home in Montecito.

ATTRACTIVE WEDDING IS HELD IN CHURCH.

MISS DORIS JACKSON BECOMES BRIDE OF H. W. THOMPSON AT ST. ATHANASIUS'S

One of autumn's prettiest weddings was solemnized at the St. Athanasius Episcopal Church on Thursday when Miss Doris Jackson became the bride of Howard Vernon Thompson.

The bride was attended by Miss Florence Hughes as maid of honor and Sloane Freeman acted as best man.

The bride's gown was a combination of white satin and net, her veil was of tulle, held in place by orange blossoms, and she carried a bouquet of bride's roses. Miss Hughes wore pale blue silk with silver.

Autumn flowers were used effectively in the church.

After the ceremony a buffet supper was served at the home of the bride's parents, Mr. and Mrs. Charles Jackson, 1148 Glendale Boulevard.

Mr. and Mrs. Thompson then left for an extended wedding trip. Fullerton will be their home.

ATTEND DINNER DANCE AT REDLANDS HOME.

Miss Mary Okie, Miss Mae Wild, Mrs. Cheatham, Hugh Golden and Cal Littleton were the guests from Los Angeles who attended a smart dinner and dance at which Miss Karolyne King of Redlands was hostess on Saturday evening. There were twenty-four guests. Miss King, who is the daughter of Assemblyman King, has just returned from Paris, where she and her mother spent a year.

A Friendly Jury Sits at Your Dining Table

Subconsciously it passes on your home, your attainments, your social status, your hospitality. And this jury brings in its verdict without leaving the room. For the Dining-Room tells the story of the home.

How important it is then that this room, above all others, should reflect the discriminating and careful hostess and the true spirit of the home. And it should be of unusual concern at this time of the year when the holidays tumble about us—Thanksgiving, Christmas, New Year's—and the Dining-Room becomes the setting for an unusual amount of entertaining.

It is an auspicious time to visit the "California," not only because it is a happy moment for embellishing the Dining-Room, but also because the stocks at the "California" have never presented a finer display of such unusually beautiful and artistic furniture pieces for the Dining-Room.

Here may be seen a wide and varied selection of furnishings for the Dining-Room—from complete sets of unimpeachable taste, dignified yet of exquisite and distinctive designs to the charming individual furniture pieces that are veritable treasures of irresistible appeal. And these selections meet every requirement from the modest outlay to a lavish expenditure.

An invitation to the "California" is extended. A cordial welcome awaits you whether you look for but an idea or for a purchase. And a comparison of values is particularly urged at this time when the prices throughout the "California" have reached the new low price levels.

California Furniture Co.
BROADWAY 644-646
INTERIOR DECORATORS

One of our windows this week will be devoted to a display of unusual Dining-Room Furniture pieces.

Feagans & Company
Leading Jewellers

Probably in no other field of retail endeavor is leadership more pronounced than in the jewelry business. Practically every traveler who has dwelt for any length of time in the large cities can name without hesitation the leading jeweler in each of these cities.

That Feagans & Co. is mentioned in connection with Los Angeles is due, not alone to the perfect faith they have kept with the public which has accorded them this preeminent position, but it is also due to the fact that in very few places in this country or in Europe may be found such a complete and elaborate collection of exquisite jewel pieces.

The "Feagans" diamond collection, famous throughout America and Europe, embraces not only rare, individual stones of marvellous perfection but also includes unusually beautiful jewel pieces set with clusters of these precious gems worth fortunes.

This diamond and precious stone collection alone places Feagans & Co. among the few leading jewellers of this country, and the wondrous, carefully selected settings for these lustrous gems adds exclusiveness and distinction to the other attributes that have made the reputation of Feagans & Co.

ORDERS FOR CHRISTMAS GREETING CARDS SHOULD BE PLACED NOW IN ORDER TO SECURE THE "FEAGANS" STANDARD.

Feagans & Co.
Rendezvous for Diamonds
218 West Fifth Street
ALEXANDRIA HOTEL BUILDING

SOCIETY'S INTERESTS.

China. He is very popular in Peking, being one of the few young bachelors and is much sought-after for dinner parties and dances. Mrs. Dockweiler met her son in San Francisco and they came home together on Wednesday evening.

Shower for Bride-Elect.

Mrs. R. L. Baker, of 1846 North Wilton place gave a miscellaneous shower for Miss Marguerite Maple, a bride-elect, on Saturday. There were forty guests. The gifts were brought in a trunk with tags attached bearing on them "For Honolulu." Each guest also wrote a steamer letter for her to read on her trip to Honolulu in the near future.

Mr. and Mrs. Menke to Return.

Mr. and Mrs. Albert E. Menke, who have been in San Francisco for several months, will return to the Hotel Darby about the middle of this month.

Studio Supper Party.

George Cole was a delightful host at a little buffet supper and bridge party at his studio on Friday evening, having invited a dozen guests in to see his new paintings—Arizona landscapes.

At Bridge Luncheon.

Miss Marie Nichols gave a bridge luncheon on Friday for fifty guests in honor of Mrs. Raymond Taylor (Thora Schneider) and for Miss Fannie Thompson, who is to become the bride of Lloyd Griffiths. Pink and yellow chrysanthemums were used in the decorations.

To Compliment Three.

Mrs. Percy L. Whitehead and Miss Mary Ely, late of Chicago, and Mrs. Fred M. Martin of El Paso and New York, all of whom have come to make Los Angeles their home—were honor guests yesterday afternoon at a tea at which Mrs. T. L. Ely of 611 St. Andrews Place was hostess.

The rooms were gay with splashes of color from multitudes of autumn-shaded dahlias and chrysanthemums and ferns. During the calling hours a Hawaiian orchestra played. Assisting Mrs. Ely were Mmes. William Rhodes Hervey, C. W. Thompson, William Waycott, J. K. Wilson, Gilbert King, George Safford, J. A. Vaughan, Chappell Q. Stanton and Miss Forrester.

For Newcomer.

Miss Helen Worthington entertained at luncheon on Friday for Mrs. Therian Young (Louise Bocker) of St. Paul, Minn., who, with her husband, has come here to reside.

For a Bride.

Mrs. R. Julian Tousley (Clara Wilson) was guest of honor yesterday at a tea at which Mrs. Douglas Wilson of 122 South Van Ness avenue, entertained fifty girls.

On Wednesday evening Mrs. F. C. Dorland and Mrs. R. H. McLean are to give a supper and bridge party for the couple. Mrs. J. Lee Dabbs gave a linen shower and tea for the bride earlier in the week at the Los Angeles Country Club.

Mr. and Mrs. Letts.

Mr. and Mrs. Arthur Letts have returned to Los Angeles after a visit of three weeks in New York.

At Gamut Club.

With numerous intimate little dinners first, l'ensemble modern concert at the Gamut Club next Thursday evening promises to provide an unusual treat and bring out a notable gathering. The patronesses list insures that. It includes Mmes. Hugh Livingstone Macneil, Dean Mason, Robert Irwin Rogers, Walter Henry Rothwell, Rae Smith, Ella Brooks Solano, William Ellsworth Dunn, Russell H. Ballard, James Tabor Fitzgerald, J. Bond Francisco, Fred C. Hartman, W. I. Hollingsworth, Bella Maybury and Miss Louise Burke.

Home From Europe.

Mrs. Dana King is greeting friends again after a summer passed in European travel, which took her into all the devastated areas of the war. Mrs. King visited relatives in Kentucky, Chicago and New York before returning to the Coast. Mr. King accompanied his wife to Europe but returned some time ago.

Returned From East.

Mrs. N. J. Miner and son, Fred R. Miner, have returned after a three-month visit in the East. They were with relatives some weeks in Connecticut and toured the New England States, passing some time at the Rangeley Lakes in Maine.

On Bridal Trip.

Mr. and Mrs. Grover Jones, whose marriage took place on October 26, are expected home in two weeks from their honeymoon trip to San Francisco. Before her marriage the bride was Miss Susan Farrington Avery. The wedding was held at the home of the bride's grandmother, Mrs. W. H. Jackson, and Bishop D. B. Ussher, uncle of the bride, officiated. The bride wore a gown of white satin and rare old lace with a veil held with orange blossoms. There was a reception after the ceremony, at which seventy-five guests were present.

From Palm Springs.

E. B. Bryan of 41 Westmoreland Place has returned from Palm Springs, where he remained two weeks.

Mrs. Seaman to Entertain.

Mrs. Charles Seaman of South Harvard Boulevard is to entertain on Thursday at luncheon.

Preceding Harlequin Opening.

Preceding the opening of the Harlequin Theater at the Ambassador on Monday evening, Mr. and Mrs. Grove C. Fiske are to entertain a little dinner company, assembling their guests for the performance afterward.

Engagement Announced.

Mr. and Mrs. N. J. Burke of 4229 Dalton avenue, announce the engagement of their daughter, Miss Virginia Burke, to John B. Flynn of this city. The couple are both former Chicago residents.

Card Parties.

The card party to be given on the 9th inst. at the Ambassador for the Lark Ellen Home for Boys, is to be the setting for numerous tea parties. Mrs. William Walker, Mrs. W. H. Kennedy, Mrs. Nicholas Millbank, Mrs. Lyman McFie, Mrs. M. M. Schneider, Mrs. E. J. Fleming, Mrs. Arthur F. Godin and others are to entertain. Mrs. Theodore Stassforth is to entertain eight guests at luncheon at the Ambassador, and with cards. The hostesses that day are: Mrs. Judson C. Rives, Mmes. Milen Beach Yaw, Mrs. William Henry Cline, Mrs. Fred J. Sopor, Mrs. Henry Newby, Mrs. Fred E. Keeler, Mrs. C. M. Stanley, Mrs. Fred Newport, Mrs. W. W. Orcutt, Mrs. Mary Armstrong, Mrs. Nellie Osborn, Mrs. Frank Reese, Mrs. Alexander Pantages, Mrs. E. C. Hall, Mrs. R. H. Jackson, Mrs. E. V. Rice, Mrs. John Frauenfelder, Mrs. F. M. Couch, Mrs. O. W. Thomas, Mrs. W. D. Howard, Mrs. J. G. Sprechler, Mrs. E. J. La Fon.

At Masquerade Dance.

Leland Meads Speer was the host at a jolly Halloween masquerade at the home of his parents, Dr. and Mrs. Grant Gould Speer, 122 South Wilton Place. The house was decorated in orange and black.

Original sketches were presented by the guests, after which all danced. Refreshments were served at the close of the evening to Mrs. Harold F. Wood and Misses Bobby Cato, Betty Johnson, Evelyn Bouska, Janice Beck, Betty Gage, Helen Funk, Bonnie Sprouse, Francis Alexander, Janice Ring, Jean Plannett, Vera Bennett, and Messrs. Edward S. Peer, Harold F. Wood, John Bage, Merritt Banks, John Johnson, Homer Weisendorf, Richard Barclay, Haynes Speer, Andrew Percy, Jack Dillman, Harrison Martin, William Jantzen and Charles O'Malley.

On Honeymoon.

Miss Hilda Jacklin and Joseph Bize were married at St. Thomas Cathedral by Father Gallagher, and are now at Catalina for a honeymoon trip. The bride has been making her home with her cousin, Mrs. August Stearn of 974 South Catalina street.

Back From East.

Mrs. A. L. Bliss of 2121 Fifth avenue and her niece, Miss Pauline Pierson, have returned from their nine weeks' vacation in the East. While in Illinois they joined a motoring party through parts of Illinois and Missouri. They visited Mrs. Bliss's son, Horace Wyeth, in Decatur, Ill., and many friends in Tuscola, Atwood, Charleston and other points. On their return they visited Mrs. Bliss's cousin, Mrs. S. P. Rice, in Dallas, Tex., during the State fair. Both report a splendid time throughout their journey.

For a Bridal Pair.

The former Miss Eleanor Gardner, now Mrs. Edward Doty of Fullerton, was honor guest at a dinner at which Mr. and Mrs. John Holcomb (Irene Barman) entertained Monday evening at the Ambassador Cocoanut Grove. The other guests included the bridal party. Marigolds arranged with black tulle centered the table.

Sailing for Europe.

Frederick Stout, who has been visiting in New York the past two months, will sail the 15th inst. for a tour of Europe.

Announce Engagement.

Mr. and Mrs. Edward H. Mullen

BEGINNING Monday, November 7th, for one week there will be two very interesting exhibitions in our Galleries.

First Gallery:
Portraits by Southern California Artists.

Second Gallery:
California Landscapes in Pastel by Kamuela Searle.

Mr. Searle was born in Hawaii and suddenly received during action in the World War the inspiration to paint. He is a pupil of Prince Troubetskoy and a protege of Lyman G. Gage. Incidentally, this is the first exhibition by Mr. Searle.

Cannell & Chaffin, Inc.
720 West Seventh Street
Los Angeles

A Very Unusual Bargain for Some One Who Wants A High Grade Dinner Set

It is a beautiful "Minton" set—comprises 164 pieces—complete in every detail—for twelve people. The decoration is a rich gold etched encrustation and we were fortunate in securing this set at a very special price and we propose to pass it on to some fortunate buyer on the same basis.

The price at which it is offered, $650.00, is but little more than half the original price.

Other Special Values in This Same "Minton" Pattern

Salad Plates, set of 12	$57.50	Salad Bowls, Handled, each	$17.50
Sauce Plates, set of 12	$35.00	Mayonnaise Bowls, each	$8.75
Turkey Platters, each	$18.50	Mint Sauce Boats each	$8.35
Chop Dishes each	$10.00	Dessert Sugars, Open each	$7.50
Cake Plates, Square, each	$7.50	Dessert Creamers, each	$4.75

Another beautiful Minton Pattern—the "Turquoise"—a lesser priced pattern than the above—is offered at a very enticing price.

Parmelee-Dohrmann Co.
The House of Housewares
436-444 South Broadway

Wetherby-Kayser -all the mart Styles reasonably priced-

Styles for Every Possible Occasion

Afternoon, Evening and practical Walking Pumps, Strap Slippers—
of Brown or Black Kid, Black Satin, Patent Leather and Colored Suede, French or Junior French and Cuban heels.

Tailored and Brogue Oxfords—
in Black or Brown Kid or Calf, straight or wing tips and heels of desirable height.

Sport Pumps—
Other Brogue or tailored styles in different leathers and color combinations, College or Cuban heels.

Ankle Strap of Patent, Kid or Black Kid, $7.00. Same in Instep Strap, $7.50.

Three-Buckle Oxford, Mannish Style, In Patent, $8.00.

Tailored Oxford, Brown or Black Kid and Brown Calf, $6.85.

One-Strap Sport Pump of Black Kid, $8.00.

Exceptional Values $7.00 to $12.50

Hosiery—
A complete stock of Full Fashion Hose in Plain and Fancies.
One of Our SPECIALS
Medium weight, pure silk with garter top and lisle top and sole, black, white, navy, gray, cordovan, Arrivals just in, 8½ to 10.
Pair plain $1.00
Box of three $2.85

416-418 W. Seventh St.
Down Stairs Dept.
and
Broadway at Fourth

GOOD Used Cars—the classified columns of The Times contain Hundreds of More offers to select from than any other Los Angeles

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Styles for Every Possible Occasion

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...ort Pumps—
Other Brogue or tailored styles in different leathers and color combinations with College or Cuban heels.

Hosiery—
A complete stock of Fall Fashion Hose in Plain and Fancies.
One of Our SPECIALS
Medium weight pure silk with reinforced lisle top and sole, in black, white, Russian calf, Cordovan and African brown; sizes 9½ to 10.
Pair only $1.50
Box of three $4.00

...18 W. Seventh St
...own Stairs Dept.
and
...way at Fourth

...columns of The Times
...any other Los Angeles newspaper

Past and Future Diversions of Society.

...of the South Westmoreland avenue, announces the engagement of their daughter, Miss Jetta Mullen, to Mr. Raymond Crawford, a well-known young business man of this city. Miss Mullen is a popular member of the younger set and is a graduate of the Hollywood High School, while he was graduated from Los Angeles High School. No date has been set for the wedding, but it will probably take place early in December.

Attractive Tea.

Misses Marguerite and Beatrice Off of Elmwood avenue, entertained with a charming tea in the Coconaut Grove on Friday afternoon. Baskets of red roses were used for table decoration. Among the invited guests were Misses Eleanor Wittman, Eleanor Smith, Frances Muhlhaen, Josephine Off, Lillian Off, Helen Porter, Ruth Newman, Emily Mumford, Ruth Woods, Wanda Gordon, Florence Arndt and Mmes. Arthur Woods and Norris Messer.

Mrs. Pollock (Irene Cruz) has returned from her wedding trip to the Hawaiian Islands.

Bon Bon Shower.

A beautiful shower for Miss Lois Dunbar, who is soon to be married to Howard M. Pease, was given by Mrs. Clarence Van Graham, at her home, 1200 East Main street, Alhambra, yesterday, at which thirty guests were present. Refreshments were in keeping with the motif of the party, being heartshaped, and the shower was presented in a beautifully decorated wheelbarrow.

Autumn Wedding.

One of the charming weddings of the autumn was that of Miss Anita Hindry of Pasadena and Kenneth Neil Clement of Burlington, Vt., which took place Saturday evening at the home of the bride's parents, Mr. and Mrs. William Edmund Hindry of 781 Prospect Boulevard. Rev. George Davidson performed the ceremony in the presence of seventy-five guests. Mr. Hindry gave his daughter away.

The maids were Misses Marymal Cattern and Margaret Gray of Los Angeles and Leota Warren was flower girl. Milton Valois served as ringbearer. Lacy Dunn, Archibald McAlpin, Lowell McAdam, and Claire Reynolds were ushers, while Samuel Hays stood with the groom. The bride was gowned in white satin, made entrain and trimmed with hand-made roses. Her veil was hung from a cap of rose point lace and orange blossoms. Her shower bouquet was of orchids and lilies of the valley. Chrysanthemums and cathedral candles were used about the altar of greenery. The couple left for the Grand Canyon and it is probable they will reside in New York.

With Tea Shower.

On Friday afternoon Mrs. Charles E. Millikan of Virginia Road, entertained in honor of Miss Irene St. Pierre, who is to become the bride of Frederick Warren Lake, prominent young Los Angeles lawyer, this month. The Halloween motif was followed in the house decorations. Miss St. Pierre was presented with a beautiful luncheon set, each piece being the gift of one of the guests. The guests included Mmes. Zenas W. St. Pierre, Gertrude H. Pentland, William C. St. Pierre, Bradford J. Arthur, Maude L. Lake, John D'Aule, Harry McKinley Clark, Walter Humphries, Franklin Skeele, George Francis Foran, Carl Johnson, Charles H. Sutton, W. B. Hooper, Warren Woodson Wallace, Harvey Pentland, Loyd E. Wright, Clifford Henderson, and the Misses Frances Henderson, Annette Catudal, Ruth Staub, Meldon Scheu, Dorothy Rogers, Mildred Heinze, Kathryn Hardyn, Gertrude Rothe, Betty Snyder, Moselle Taylor, Margaret Straus, Mildred Bulfinch, Susie Ponder and Margaret Porter.

Art Students' Halloween Dance.

The Bivouac Art Club of the Otis Art Institute gave an enjoyable Halloween dance at the club's home on Wilshire Boulevard. Black and orange festoons with witches, black cats and skeletons were used in the decorations. There were also novel favors. One hundred and fifty guests attended. Serving on various committees were Walter Walkinshaw, Baryon Meir, Miss Cecelia Dellamore, Miss Lucile Ingersoll, Miss Norma Friedman, Miss Louise Everett, Miss Helen Edgell, Miss Isabell Hamilton, Miss Marion Vale and Louis Ryan.

Wedding Date Set.

Miss Olive Josepha Sickner, youngest daughter of Mr. and Mrs. A. W. Sickner of 1226 Orange street, has chosen Thursday evening, November 10, for the date of her marriage to Gaston Dean Henshaw. On account of the recent death of the bride's uncle, Daniel E. Luther, the marriage will be a simple affair.

"HALL OF REMEMBRANCE."

The board of governors of the Woman's National Foundation has approved the plan to erect in Washington a hall of remembrance to commemorate the names of the noteworthy American women from each of the forty-eight States.

The plan was submitted to the foundation by Mrs. George Barnett, wife of Maj.-Gen. Barnett of the United States Marine Corps. She is chairman of the executive committee.

The foundation was inaugurated several weeks ago by social and civic leaders among the women at Washington to provide a meeting place for women of America and a clearing-house of information regarding their activities.

It was in this connection that Mrs. Barnett brought forward the plan for a hall of remembrance. It is to be the main auditorium of the foundation building and will contain forty-eight pillars, each representing a State. On each State pillar will be inscribed the names of the women considered most worthy of the honor.

Selection of names will be made by committees of educators and historians from each State. These committees will be named by the State governors. They will be restricted by the single regulation that their selections must not include the names of any women now living. Subsequent to the selection by States, the lists of names will be reviewed by a national committee of five. This committee is yet to be chosen.

To the suggestion of Mrs. Barnett, Mrs. C. C. Calhoun, president of the foundation, added the idea that the building be adorned with the figure of a woman, so that the passerby as well as the visitor within will know its significance. It is also planned to record on parchment the names of the women of the country who participate in the fulfillment of the plans. This list will be called the book of remembrance.

The foundation is now housed in the historic dean home at Connecticut and Florida avenues, Washington.

Making It Pay.

"I get tired of listening to other people's troubles."

"Well, there's money in it for the doctor and the lawyer."

"But I am neither."

"Then start a garage."—[Louisville Courier-Journal.

Special Electrical Treatment
GIVEN ENLARGED OR UNDERNOURISHED
THYROID GLANDS
These are Nature's glands and should supply enough secretion to properly nourish the muscles of the face and neck. If you have lines, no matter how deep, my galvanic treatment positively removes every line and will bring again the bloom of youth upon your cheek.
Blemishes, moles, warts, birthmarks, superfluous hair permanently removed WITHOUT PAIN OR SCAR.
Fallen arches replaced, callouses, corns and bunions permanently removed.
Consultations Free and Confidential.
MADAM MOODY
DERMATOLOGIST.
BEAUTY SPECIALIST.
Palace of Beauty—3631 S. Vermont Ave.
Phone for Appointment—West 1053.
PARISIAN BOBBING DONE BY EXPERT

3000 Want-Ads *are telephoned to THE TIMES every Saturday for insertion in the Sunday edition. These advertisements are read by virtually the whole buying audience of Southern California.*

The New York CLOAK & SUIT HOUSE
Seventh at Grand Ave.
J. J. Haggarty

It Works Both Ways!

WHEN we laid our advertising plans for this Fall season, we had this one big idea in mind: We had decided to do everything in our power to bring prices down, even to sacrificing a share of our profits, and we wanted the public to know it. So we wrote this slogan: "Your Money Goes Farther at The New York Store" and invented the circular trade-mark which you see at the bottom of this advertisement. Then we started to tell why we could give you more for your money!

FROM a business standpoint the idea was highly successful. The volume of business increased, and because it increased, we were able to make prices even more attractive. But it was not long before we discovered that this type of advertising had another advantage. It became a powerful wedge to pry the manufacturer and the jobber loose from their best prices. Here's a case in point:

IN our buying offices at 225 Fifth Ave., New York, stood a manufacturer with his two mannequins who were displaying samples of some very attractive dresses. Our buyer had approved the styles but was trying to get the price down before placing the order, while the manufacturer was insisting that he could do no better.

Taking copies of five recent New York Store advertisements, our buyer showed him that we are going on record with the statement that our prices were better than were to be found elsewhere in Los Angeles, and that we simply had to back up those statements.

"Oh, well," answered the manufacturer. "If you are really passing the savings along and are not just trying to make a little extra off of me, you may have the dresses for $4.50 less."

New York Store advertising not only directs women to better values, but it *creates* better values. It works both ways!

YOUR MONEY GOES FARTHER AT THE NEW YORK STORE

Customers Are Proving It Every Day

No. 15 of a Series of Advertisements

Specialists in Clothes for Women and Young Women

Beautiful New Fall Hats Lower—$15, $18, $25

—Fine hats of velvet and panne velvet—charmingly flower trimmed or self-trimmed. A real opportunity to buy a new hat that has been much higher than the prices quoted.

The New York CLOAK & SUIT HOUSE
Seventh at Grand Ave.
J. J. Haggarty

New Normandie Coats at $37.50, $39.75, $45

—Normandie is the leading coat material this season. That's why The New York Store has provided some unusual values in coats of this lovely fabric. Coats with pretty stitching, pleated backs, scarf collars, flary skirts and fine silk linings.

THE Best Suit Opportunity Of the Whole Season

AN opportunity which will knock only once. Because we obtained the suits by means of an extraordinary special purchase, which we believe cannot possibly be made again this season. They are the product of a suit maker who has no superior in America.

375 Splendid and Brand New Fall Suits
$35, $45, $49.75, $55, $69.75

Suits of the Same Quality Last Fall, Were Selling At $49.75, $59.75, $65 and as High as $95

BECAUSE the manufacturer sold us these suits at much below his regular prices, it does not mean that all stores are buying at such low wholesale prices. It cannot be done except in extraordinary cases such as this one.

—These suits are splendid suits. They are of the well known and wanted materials of tricotine, Poiret twill, piquetine and twill cord. In style, quality and tailoring they are better than you will find anywhere else in Los Angeles at these prices. Every suit is hand tailored throughout.

—The styles include the wanted long jackets; tailored and semi-tailored models; suits with stitching, button trimmings, small pockets, "tape line" belts, etc., and a smart collection of novelty suits for misses.

—Every jacket has hand-sewn silk linings, hand-piped buttonholes and all the other superior points of hand tailoring.

Beautiful Panvelaine Suits at $59.75, $75, up to $89.75

SOFT, lovely panvelaine—Fashion's newest material—is admirably adaptable to the smart lines of the new novelty suits. These suits will prove a delightful surprise to women and misses in quest of suits possessed of real distinction.

—This collection embraces the smartest points of the new suit mode, expressed in a variety of original ways. Narrow cross-over belts, new ideas in button and tuck trimming and novel uses of stitching give only a general hint at the delightful ways in which these fine suits are made.

Incomparable New York Store Fur Trimmed Suits $98.75 and $125

IN the richness of the materials, the quality of the furs, the exclusive styles and faultless tailoring—in everything about them, they are far superior to any other suits in the city at these prices.

—They are suits of the rich materials of veldyne, and "Pollyanna" and are generously trimmed with wolf and flying squirrel. Handsome long jackets are embellished with beautiful hand embroidery.

Tomorrow Is a Good Time to Prove That "Your Money Goes Farther at the New York Store"

Seventh and Grand Avenue—The Shopping Center

SOCIETY.

Mrs. Ruth Sickner Omey, the bride's sister, will play the wedding march. Dr. Herbert Booth Smith of Immanuel Presbyterian Church, will perform the ceremony. Miss Sickner has been a resident of this city for the past eight years. She was graduated from Polytechnic High School and later completed a course at the Otis Art Institute. Mr. Henshaw is a native of Phoenix, Ariz., and a graduate of the University of Southern California. He is connected with the Southern Counties Gas Company. After a honeymoon in the north, the couple will return to this city to make their home.

Traveling in South.

Mrs. A. E. Shahan and little daughter, Mildred Lee Shahan, of South Berendo street, are making an extended trip through the South. They will visit in Birmingham, Ala., Atlanta, Ga., and in Florida and will be away two months.

At Dinner.

Mr. and Mrs. Sylvain Noack entertained at dinner in honor of Mr. and Mrs. C. A. Shay of Salt Lake City and for Miss Blanche Williams, Mr. and Mrs. M. McFadden of Portland, Or., and Mr. and Mrs. C. L. Pluss.

For Prof. and Mrs. Baumgardt.

Mr. and Mrs. Charles Strong Walton of Thompson street, entertained at a dinner party for ten in honor of Prof. and Mrs. B. R. Baumgardt. Prof. Baumgardt is leaving today for the East to begin his regular course of lectures.

In New Home.

Mr. and Mrs. Alfred Bradley and son Noel J. Bradley of 1411 South Harvard Boulevard, have moved into their new home at 111 Beachwood Drive, Windsor Square, and will be at home to their friends after December 1.

Mrs. Lacy.

Mrs. Harold Lacy of Avon Place left last Monday for Kansas City where she is visiting her sister, Mrs. A. E. Adam. Traveling with her was Mr. Lacy's cousin, Mrs. Edith Lacy Allen of Milwaukee, Wis., who has been visiting in the Lacy home and with other relatives.

Home From Washington.

Mrs. E. A. Barr and Misses Alice and Pauline Barr have returned from Washington, D. C., and are registered at the Auditorium Hotel.

In New York.

Mrs. W. L. Woollett and Mrs. J. H. Shaw of this city are in New York at the new Ambassador Hotel, Park avenue and Fifty-first street.

Alumni Party.

The Alumni Association of Miss Fulmer's School at 1556 West Adams street entertained the senior and junior classes at a Hallowe'en party at the school. The hostesses receiving with Miss Fulmer were: Miss Gladys Craig, Mrs. A. C. Harris, Miss Margaret Couch, Miss Verna Gibson, Miss Helen Avery, Mrs. Russell Cullen, Miss Hazel Christian, Mrs. J. Lowe, Mrs. J. Howard and Miss Nancy Bartes.

Mask Supper-Dance.

A soiree en masque was enjoyed by a host of friends of Mr. and Mrs. Charles F. De Zaruba, at their home on 503 South St. Andrews Place, last Monday evening. Entertaining features were selections by Mrs. Forbes-Crane, Mme. Jean Warren, Miss Harriet Smuckler, Miss Janice Fredholt, Mrs. Maude Howard, Miss Edith Terry, Miss Kathleen Shippen, Sol Cohen, Charles T. Ferry, Ward Stevens, Douglas Crane, Alfred Hollingsworth, Mme. Emma Loeffler De Zaruba and Charles F. De Zaruba.

The beautiful home was decorated in Halloween colors and the lighting effects suggested the mysterious and spookiness befitting the occasion. At midnight masks were removed and a buffet supper was served. There were ninety guests.

For Mr. Stevens.

Mrs. Erasmus Wilson and Roland Paul will be hosts this evening at an affair arranged for Ward Stevens, late of New York. They are to have the gathering at 2108 West Seventh street at what is called the Art Center.

Home Wedding.

Miss Zona Virginia Draper and Keith McKinley Geddes were married Saturday at the home of the groom's parents in Hyde Park, by Rev. J. M. Schaefle.

Southall-Baldwin.

Announcement is made of the marriage of Miss Rose Southall of Pasadena and William A. Baldwin of the George Junior Republic at Chino, Rev. J. M. Schaefle performed the ceremony on Thursday. The couple will reside at Chino.

Dancing Party.

Mrs. Jacob Gold gave a dancing party last evening, with orchestra and dancing by natives and a supper of Philippine delicacies served by natives.

At Dancing Party.

Mrs. A. P. Kendis has issued invitations for a dancing party to be held at 1710 West Sixth street, on Saturday evening, the 19th inst. She will be assisted by Mrs. W. D. Taylor.

Engagement Announced.

Mr. and Mrs. Max Goldberg announce the engagement of their daughter, Miss Gertrude Goldberg, to Julius Abramson, son of Mrs. H. Abramson.

At St. Michael's Church.

St. Michael's Church was the scene of the marriage of Miss Elenora Schre, daughter of Mr. and Mrs. Frank Schre, and Joseph Wagner, Rev. Father Schre, uncle of the bride, read the nuptial high mass. A breakfast was served at the home of the bride's parents afterward, with relatives as guests. The bride wore a gown of white satin and lace with veil of tulle and carried bride's roses and lilies of the valley. Miss Cecelia Wagner, maid of honor, wore a frock of pink tulle and carried roses to match. Clarence Schre was best man. In the evening Mr. and Mrs. John Wagner gave a reception in honor of the couple, who are now at Catalina. They will reside in Los Angeles.

HONORS MRS. HOLMES.

Elaborate Luncheon is Given for Her at Hotel Virginia.

Mrs. Edwin Francis Holmes was a charming honor guest on Wednesday at an elaborate luncheon given by Mrs. James W. White and Miss Cora Shoot at the Hotel Virginia, Long Beach.

Col. and Mrs. Holmes have but recently come home from an extended trip to San Francisco and Santa Barbara and are at their own home in Pasadena until January when they expect to return to town.

Blackstone's California's Finest Store Blackstone's Broadway at Ninth Blackstone's

A Selling Event That Will Be an Inspiration to Women

THE November Sale Blackstone Suits

—Hundreds of women should be here for Suits Monday, because this is the one opportunity of the whole year that leaves no question as to its money-saving importance affecting every woman who has it in her mind to buy a new Suit this Fall or Winter.

ENTIRE STOCK SUITS at REDUCED PRICES

Sale Begins Monday, November Seventh

—The one Suit sale of the year—at Blackstone's, beginning tomorrow (Monday)—a sale that shows the way to economize in terms of wonderful reductions and wonderful savings—a sale that impresses everyone with the marvelous combining of distinguished fashions and luxurious qualities with prices that are nothing more or less than an inspiration to all women interested in suits—a sale that calls and charms with the siren voice of fashion-beauty wedded to ideal value-giving.

Distinguished Fashion Suits in Seven Groups

REDUCED PRICES ARE:

$39.50—$48.00—$65.00—$79.50—$98.00—$129.50—$185.00

—Tailored Suits of tricotine, poiret twill, twill cord, moussyne, sports plaids, tweeds and mannish mixtures.
—Fur trimmed Suits developed in duvet de laine, tricotine, moussyne, duvetyn, kashmere and a wealth of other rich and fashionable suitings.
—The sumptuous collars and cuffs and other fur trimmings, include the very finest of peltry, such as Squirrel, Kolinsky Squirrel, Beaver, Wolf and Mole. A full range of colors with plenty of the favorites—navy, black, many shades of brown and blue.
—EVERY SUIT IN THE BLACKSTONE STOCK HAS BEEN RE-MARKED FOR THE NOVEMBER SALE AT A STARTLING REDUCTION.

In the Various Groups Will Be Found

—Every approved smart style brought out this season in high-grade Suits—styles for both women and misses and every size from 16 to 46.
—In addition to the Suits comprising the seven groups, there are a few exclusive models in the highest price garments that have been reduced to about one-half their regular markings.

THIRD FLOOR—BLACKSTONE'S

Special Purchase Prompts Companion Sale to Suits

Sale Suit Blouses, $10.00

—of Crepe de Chine and Georgette

—Style and quality have been equally considered in this special purchase of fashionable Suit Blouses that are to sell Monday at $10.00.
—Made of excellent qualities, crepe de chine and georgette—new over-blouse and tuck-in effects with long sleeves and roll collars. Also over-blouses with short sleeves and round or V necks.
—They are most enticingly trimmed with Filet lace, fine embroidery and in color combinations.
—A full range of sizes in all the favored light and dark suit shades.

THIRD FLOOR—BLACKSTONE'S

Another Great Shipment of French

Indestructible Pearl Necklaces

Goes on Sale Monday at

$5.00

—Simply a marvelous opportunity for Christmas gift buyers to save enormously on the finest French, indestructible Pearl Necklaces at $5.00 a string.
—Pearl Bead Necklaces so difficult to tell from real Pearls that many people who are familiar with Pearls mistake them for the genuine.
—These Pearls are of wonderful luster and are warranted to give ten years' satisfactory wear.
—Just 150 strings in the shipment—24, 27 and 30-inch lengths with solid gold clasps and the beads perfectly graduated.

—70 Strands—24 inches long.....$5.00
—30 Strands—27 inches long.....$5.00
—50 Strands—30 inches long.....$5.00

FIRST FLOOR—BLACKSTONE'S

Just Received Special Shipment

HIGH-GRADE

Inlaid Linoleum

—Pliable, serviceable quality that will wear indefinitely and show the patterns bright and clear to the last day of its service.

FEATURED AT

$1.55 SQUARE YARD

—An extraordinary value in an exceptionally fine quality of Inlaid Linoleum, presented at a time when new floor coverings of every description are under consideration in thousands of homes—offered at a price that is very little higher than the wholesale cost at the mills today.
—The better grade of Inlaid Linoleum—clear cut, neat, distinctive patterns with the color going clear through to the back. The best make procurable for kitchen, bath or pantry.
—BRING YOUR ROOM MEASUREMENTS WITH YOU AS THIS PRICE DOES NOT INCLUDE LAYING CHARGES.

9x12 Fringed, Worsted Wilton Rugs $89.00

—Think of it, $89.00—a world of difference in comparison with the price asked a few months ago.
—Fine Worsted Wilton Rugs in wonderful Persian and Oriental designs appropriate for the floors of the best homes in California.

SIXTH FLOOR—BLACKSTONE'S

N. B. Blackstone Co.
Los Angeles

Dame Fashion at Blackstone's Presents

Chapeaux Exquisite

at

$25.00

—Exclusive Blackstone modes and the later modes of Paris reproduced, whisper the innermost secrets and mysteries of hat smartness.
—Hats so gloriously and bewilderingly beautiful that their featured price of $25.00 dwindles amazingly in comparison.
—Hats of rich glowing velvets, panne velvets, hatter's plush, duvetyn and malines.
—Super-smart shapes in new turbans, tricornes, mushrooms and hats in fascinating lines of irregularity.
—Their beauty enhanced with feathers, quills, plumage, flowers, laces, beads and embroidery.
—And, the colors are those every one looks at first—black, brown, fuchsia, henna, red, navy, bright blues, purple and rosewood.
—Supreme art in high class Millinery, here, at your door in Los Angeles.—$25.00.

SECOND FLOOR—BLACKSTONE'S

Blackstone's

Suits

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Winter.

SUITS
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NOVEMBER SALE

Fashion at
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le and rosewood.

high class Millinery, here, at
Angeles.—$25.00.

LOOR—BLACKSTONE'S

Blackstone's California's Finest Store Blackstone's Broadway at Ninth Blackstone's

Another Sale of Compelling Interest Opens Monday

THE November Sale Blackstone Silks

—10,000 Yards of Fashion-Indorsed Silks of High Quality at Prices That Will Bring Everyone to the Blackstone Silk Counters Monday.

—We have no doubt that everybody will recognize by substantial purchases the timeliness and importance of a sale of Blackstone Silks RIGHT NOW, and the remarkable opportunities such a sale presents to save appreciable sums of money on the smartest new weaves and colorings that will play the leading role in fashionable attire for every occasion this Autumn and Winter.
—There is no Silk of quality and consequence in fashion's needs this season, that will not be found in this November sale at a price that clearly points to value-savings advantageous in the extreme.

40-in. Crepe de Chine, $1.65

—In a splendid quality for blouses and lingerie, this firmly woven Crepe de Chine is shown in a full assortment of light and dark colors.
—A most desirable weight and every thread pure silk.

36-inch Chiffon Taffetas, $1.65

—Hundreds of yards of this wonderful Chiffon Taffeta—soft, pliable and serviceable. It is ideal for almost any purpose that taffeta may be used for.
—In medium weight, soft finish and with high luster; light and dark colors.

40-inch Radium Taffetas, $1.95

—Here is a wonderful quality of fashionable, high grade Taffeta that will give yeoman service for so many different uses.
—The light shades so desirable for washable garments as well as black, navy blue, brown, taupe, orchid, flesh, Satsuma and white.

36-in. Black Dress Satins, $1.65

—In every sale of Silks there must be an item of black Satin that stands out in the matter of quality and value over any other previous offering of previous character.
—These particular numbers are those kinds of Silks—"Satin Luxor" and "Satin du Chesse."

40-inch Satin Charmeuse, $1.95

—One of the favored weaves in dress Silks—a particularly fine quality that usually sells in a regular way for considerably more money.
—Plenty of black, navy blue and brown.

40-in. Heavy Crepe de Chine, $2.45

—A wonderful grade in all pure Silk Crepe de Chine—a splendid dress weight that is immensely popular.
—Shown in black and a fine range of colors.
—A most remarkable value at $2.45.

40-in. All-Silk Canton Crepes, $2.95

—The fashion queen of the Silk family—Canton Crepe of superior weave and weight and with a most exquisite finish.
—Navy blue, black and brown.
—One of the best, featured in the November sale at $2.95.

40-inch Satin Canton at $2.95

—Preferred by hundreds of dress-particular women, Satin Canton of this quality at $2.95 a yard will make scores of new friends for this charming dress weave.
—Dull satin finish in the smart black, navy blue and brown.

40-in. Crepe Satins at $2.95

—Another lovely soft Silk for dresses, blouses and drapes—Crepe Satin—a texture of exceeding loveliness in all the beautiful light shadings and darker colorings.

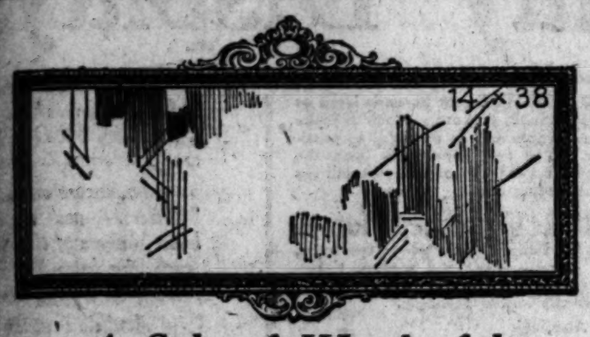
40-in. Duplan Satin at $2.45

—This splendid, well-known, soft finish Satin has always been one of the highest in demand of all the Satin finish textures.
—There is a good assortment of the smarter colors.

38-inch Chiffon Dress Velvets, $3.95

—Beautiful Dress Velvets—soft, durable qualities in navy blue, black and taupe.
—A quality never before at $3.95 a yard.

SECOND FLOOR—BLACKSTONE'S



A Sale of Wonderful

Christmas Mirrors

The Premier Gift for the Home—the Gift lavishly welcomed wherever it goes.

—Mirrors of Superb Quality, Gorgeously Beautiful—and Prices Unprecedentedly Low.

—MANTEL AND BUFFET STYLES
—FINEST OF BELGIAN PLATE GLASS
—OVER 200 MIRRORS

—18x40-inch Oval Mirrors with a three-inch frame finished in antique gold. An extreme value and there are only twelve in the lot.....$22.50

—16x40-inch Triplicate Mantel Mirror with 2¼-inch frame, finished in antique gold and brown. Truly a marvel-value at..$20.00

—18x30-inch Buffet or Mantel Mirror; has two-inch hand-carved frame finished in antique gold and brown. A most surprising value at the low price of.....$19.50

—14x38-inch Mirror with 1½-inch frame and ornamented top and bottom as pictured at the top of this ad. A big favorite and a wonderful value at.....$17.50

—16x40-inch Triplicate Mantel Mirror with 2½-inch frame, finished in antique gold, having blue panel touched with rose. One of the big values in the sale at.....$17.50

—16x38-inch single plate Mirror—a style excellent for either Mantel or Hall, hung either vertical or horizontal; 2¼-inch hand-made frame in antique gold finish. Sale price.....$18.50

—18x48-inch Mirror with hand-carved frames finished in antique gold and either brown or blue, or they may be colored to suit any individual taste. A sale feature at.....$29.75

FIFTH FLOOR—BLACKSTONE'S

November Sale—20,000 Yards Real Filet Laces

Narrow Picot Edges to Handsome Collar Widths

Prices Lower by ⅓ to ½

—The Laces that are in greater demand than any other Laces manufactured in the world, or sold anywhere.
—Imported real Filet Laces of Chinese execution—the finest of hand-made work represented by the prettiest edges, insertions and bandings in almost every conceivable width, from the narrow picot edges to the styles used for collars and band trimming.
—This sale is particularly for the women who know and appreciate the actual value of real Filet Lace—Laces that are practically always in vogue—in this sale at prices that probably never will be lower.
—Just what every woman needs for trimming blouses, lingerie, gulmpes and collar and cuff sets.
—And for the finishing of household linens they are really indispensable to those who would have linens as attractive as they should be.
—TWENTY THOUSAND YARDS, MONDAY, AT PRICES ONE-THIRD TO ONE-HALF LOWER THAN REGULAR.

FIRST FLOOR—BLACKSTONE'S

The Beautiful

Candlesticks

That Are Asked For Every Day

$2.50

—We have never had anything at double this price that would begin to compare with these beautiful Candlesticks at $5.00 a pair.
—The stick is dull antique in burnished gold with a 1¼-inch hand-decorated Candle.
—Three different color effects to choose from.
—The height, eleven inches, is exactly right for mantel or table.
—A FASCINATING GIFT!

FIFTH FLOOR—BLACKSTONE'S

"Vanity Fair" Undersilks—700

Glove Silk Vests and Knickers

$2.35

—One of the biggest value surprises ever put out by the women's Underwear department on the First Floor.
—"Vanity Fair" Glove Silk Undervests and Knickers to the tune of seven hundred garments are offered, without reserve, at $2.35 a garment.
—VESTS in bodice style with silk shoulder straps, full cut and full regular length with special underarm reinforcements. Some plain, others with hemstitched tops. Sizes 36 to 46.
—GLOVE SILK KNICKERS with elastic tops and knees in sizes 5, 6, 7, 8 and 9—at $2.35.

Silk Pettibockers $3.95

—Fifty pairs of PETTIBOCKERS in navy blue and black—Sports lengths with elastic top and cuff knee.
—Unusual quality garments in sizes 5, 6, 7, 8 and 9.

Silk Union Suits $4.95

—Fifty "Vanity Fair" Silk UNIONSUITS.
—Beautifully tailored, bodice top styles in flesh color. Sizes 36 to 46.

FIRST FLOOR

400 Garments in Great November Sale

Beautiful Philippine Lingerie

Hand-Made and Hand-Embroidered

FOUR GROUPS—FOUR PRICES

$1.95, $2.75, $3.75, $4.95

Featuring Savings Extraordinary

—This sale constitutes a most unusual opportunity for women who love the adorable hand-made and hand-embroidered Philippine lingerie.
—A sale presenting advantages that mean practically savings of one-half on bright, fresh, crisp, new Underthings.
—The garments are made of very finest, sheerest nainsooks and they are hand-embroidered, more or less elaborately, in the daintiest of artistic effects.
—Practically every smart underwear style is available in the different assortments combined.
—AT $1.95 THERE ARE NIGHT ROBES AND ENVELOPE CHEMISE—AT $2.75 THERE ARE NIGHT ROBES AND ENVELOPE CHEMISE—AT $3.75 THERE ARE ENVELOPE CHEMISE, NIGHT ROBES AND ONE-PIECE COMBINATIONS—AT $4.95 THERE ARE NIGHT ROBES AND ENVELOPE CHEMISE ONLY.
—A full understanding of this beautiful merchandise and the remarkable values will come to every visitor to this department Monday.

FOURTH FLOOR

N. B. Blackstone Co.
Los Angeles

Out-of-Town Society.

PASADENA.

The winter season in Pasadena is getting under way, with the arrival of many winter residents and visitors from the East and with the inauguration of seasonal social activities at the hotels. Sunday night concerts will be held this evening at the Maryland and the Vista del Arroyo.

Mrs. Lily Busch, widow of the late Adolphus Busch of Pasadena and St. Louis, returned this week and reopened her South Orange Grove-avenue home, Ivy Wall, for the season. Mrs. Busch spent the spring and early fall and the summer at her summer villas at Coopernown, N. Y., and New London, Ct.

The Army-Navy football game here next Friday, Armistice Day, will bring many notables of these services to Pasadena and many social affairs will be given in their honor. Gen. Wright, commanding the Ninth Corps Area of the Army, will be at the Hotel Vista del Arroyo with members of his staff. The Army football headquarters will be there. Admiral Eberle, commander of the Pacific Fleet, and his staff will be at the Maryland, where the Navy football team will make its headquarters.

One of the big affairs of the coming week will be the Armistice Day ball to be held on Friday night at the Maryland by the Pasadena Post of the American Legion.

Mrs. Samuel A. Bixby was hostess to thirty-one guests at a brilliant dinner party last evening at the dinner-dance held at the Vista del Arroyo.

Mrs. Robert J. Burdette entertained at a dinner party at the Maryland Tuesday evening in compliment to her son and daughter-in-law, Mr. and Mrs. Roy B. Wheeler. The affair was given in celebration of the tenth wedding anniversary of Mr. and Mrs. Wheeler. Mrs. Burdette is leaving in a few days for Washington.

Mrs. Louise Merry entertained at a luncheon party at the Vista del Arroyo yesterday, covers being laid for twelve. Bridge was played after luncheon.

Misses Alice and Annie Ayer, daughters of Mr. and Mrs. Harold O. Ayer of Westmoreland Place, will remain in Florence, Italy, at school this winter.

A charming wedding of the week was that of Miss Marie Marguerite Peracchio of New York and Charles Bernard Mudd of this city, which took place at St. Andrew's Church Monday. The ceremony was performed by the pastor, Monsignor John M. McCarthy, who celebrated the nuptial mass. The bride was attended by Miss Rose Hayes, and William C. Mudd, brother of the bridegroom, was best man. The bride is the daughter of Mr. and Mrs. Joseph Peracchio of New York.

Friends of Mr. and Mrs. Byron W. Whipple, 345 North Hollister avenue, held a surprise party in celebration of Mr. Whipple's birthday Wednesday evening.

Mrs. Ella Brooks Sloane has returned from the East and is staying with her sister, Mrs. Frederick H. Stevens of South Orange Grove avenue until her own house is ready for occupancy.

Mrs. C. H. Walton was hostess at a charming luncheon at the Vista del Arroyo Tuesday, after which her guests were entertained at a theater party in Los Angeles.

Members of the Neighborhood Club enjoyed a musical program at their clubhouse Tuesday evening. The program was under the direction of Mrs. W. J. Carr.

The Urbane Club observed its tenth anniversary with an affair at the home of the president, Mrs. J. W. Coleman, 1634 Casa Grande street, this week.

Mr. and Mrs. H. Alfrens, 439 Lincoln avenue, entertained at a Halloween party Monday evening.

Committee reports were heard and plans for the County Fair, to be held for three days beginning November 17 at the Maryland for the benefit of the building fund were discussed at the regular meeting on Tuesday of the Shakespeare Club.

SANTA ANA.

A Halloween host to a group of his young friends was Leonard Morris, son of Mr. and Mrs. Earl Morris, 813 East First Street, when they gathered in fancy costumes and with masked faces celebrated the holiday. Guessing the identity of the masked ones started the evening's gay hilarity and all the spooky games associated with the holiday were placed with enthusiasm. Refreshments of orange ice cream and all other Halloween colored eats were served at one large table with places marked for Leo Adams, Ralph and Robert White, Terry Stephenson, Harvey and Howard Bear, Kenneth Price, William Jerome, Stanley Norton, Lloyd Reitzel, Raymond Dixon and the young host, Leonard Morris.

The Tuesday afternoon Bridge Club enjoyed a pleasing variation from their usual bi-monthly afternoon meeting when they were guests of Mrs. William Lutz at her beach home at Balboa for a bridge luncheon. A delicious luncheon was served to the guests at tables gaily decorated with Jack-o-lantern centerpieces and other appropriate Halloween fancies, after which a series of bridge games followed. Mrs. W. N. Prince took the honors while second high score was held by Mrs. William Flood. The regular members of the club who were present included Mrs. George Briggs, Mrs. Harry Duckett, Mrs. Q. H. Eggs, Mrs. O. E. Forgy, Mrs. E. S. Gilbert, Mrs. Charles Kendall, Sr., Mrs. E. S. Morrow, Mrs. J. Fred Parsons, Mrs. W. N. Prince, Mrs. A. W. Rutan, Mrs. M. R. Scott, Mrs. Robert Shafer, Mrs. Walter N. Vandermast and the hostess, Mrs. William Lutz, while the guests were Mrs. William A. Flood, Mrs. Clyde Walker and Mrs. L. G. Wilson. The next meeting of the club will be in two weeks at the home of Mrs. Charles Kendall, 311 Cypress street.

A Halloween surprise was offered Mr. and Mrs. Lauran Hurd, recent arrivals in this city from the New England States, as well as recent additions to the ranks of the married folk, who were guests of honor at a pleasant social affair given recently by Mr. and Mrs. James Bramley, 833 North Birch street. The home was beautifully decorated in the holiday motif, and the evening was spent in music and games with refreshments served at a late hour to Mr. and Mrs. Hurd, Mr. and Mrs. Maurice Phillips, Mr. and Mrs. William Phillips, Miss Helen Phillips of Wintersburg, Mr. and Mrs. Reece Knight of Huntington Beach, Mrs. Powell, Miss Helen Powell and Clifford Powell of Long Beach, Mrs. Elizabeth Phillips; Messrs. Buckley, Billy Knight, Jack Phillips and John Chapman, the hosts Mr. and Mrs. Bramley, Miss Gertrude Bramley and William and Warren Bramley.

Amid weird surroundings, where

SOCIETY.

ghosts roamed at will, twenty-five couples were given a cool and gruesome welcome, with a warm farewell, at the Orange County Country Club this Hallowe'en season. Mr. and Mrs. G. J. Daley, assisted by Mr. and Mrs. L. G. Hrales and Mr. and Mrs. Harry Hansen as ghosts welcomed their guests with clammy and bony handclasps, but their goodnight was anything but cool, for in the meantime the spooky raiments were thrown aside and the crowd assumed its usual comfy country-club attire. In the club room, with its warm brown unfinished walls adorned with orange and black crepe paper streamers, bright red peppers, humped black cats, and lighted jack-o-lanterns, Chapman's orchestra was at their best, with a special feature—a saxophone artist who was equally fine on his violin, and who gave the gay dancers the privilege of a four-piece orchestra with only three musicians. Dainty sandwiches and delicious punch were served all during the evening, and in a corner of the solarium a spigot, hidden in a sheaf of corn, out of which, with a movement of the wrist, started a flow of sparkling fresh apple cider. As has so often been said, "a wonderful time was enjoyed by all."

ANAHEIM.

Mrs. S. T. Alexander entertained on Thursday evening in honor of the eleventh birthday anniversary of her daughter Phyllis. The evening was spent with music and dancing and games. Dainty refreshments were served at close of the evening. Invited guests included: Mary Lee, Betty Bonner, Fayette Bank, Dorothy Mendenhall, Virginia Bonner, Doris Farren, Charabelle Beck, Mrs. R. L. Bonner and Phyllis, and Martha Grace Alexander.

On Saturday evening a large number of members of the Seventh League met at the Methodist Church for a Hallowe'en party. Games, contests and races were enjoyed. The rooms were attractively decorated with pumpkins, cornstalks, oranges and black cats. Delicious refreshments of hot chocolate, pumpkin pie and apples were served.

One of the prettiest weddings of the season was when Miss Mary A. Coleman of Prescott, Ariz., formerly of Chicago, was united in marriage to Mr. Harold E. Webster of Philadelphia. The wedding ceremony took place at the home of Mr. and Mrs. Elbert B. Griffith on Saturday evening, October 22, at 6:15 o'clock. Rev. Robert Smith of the Baptist Church officiated. The home was artistically decorated in pink and yellow chrysanthemums and smilax fern. Following the ceremony an elaborate wedding dinner was served, after which the young couple left for San Diego to spend an indefinite honeymoon. The groom was a college friend and fraternity brother of Mr. Griffith.

Mr. and Mrs. Kenneth Lee Post of San Jacinto were the guests of their parents, Mr. and Mrs. A. Goalby, on Monday and Tuesday.

Mr. and Mrs. L. C. McDonald and daughter Edna, and the Misses Mary Shiffler, Elizabeth Griffith and Katherine Miller of Glendora motored to San Diego on Saturday to attend the San Diego-Citrus game. They returned Sunday evening.

Miss Wynona Braley of Southern Branch of U. C., and Miss Reba Braley of Pomona College spent the week-end with their parents, Mr. and Mrs. W. C. Braley.

Mrs. Nancy Hayden has returned from Big Bear Lake and will spend the winter with her son and his wife, Mr. and Mrs. F. S. Hayden.

ARCADIA.

A delightful affair for the younger set was given on Saturday evening in the "rushing party" given by members of the Chi Beta Nu sorority out at the home of Katherine Schwartzkopf in this city. Dancing was the diversion of the evening, at the conclusion of which a dainty luncheon was served. Hostesses for the evening were members of the sorority: Miss Ethel Crall, Miss Katherine Schwartzkopf, Miss Ivy Anderson, Miss Alys Maxfield, Miss Margaret Bronze, Miss Margaret Dillickson, Miss Ruth Blain. Invited for the affair were Miss Mazuff Rogers, Miss Claire Bradley, Miss Evelyn Young, Miss Viola Vollmer, Miss Miles Bowers, Kasori Biddle. For the dance were Messrs. Bruce Jamess, Howard Bliss, Alvin Vollmer, Clarence McDougall, Clark Cypher, Bill Bronson, Earl Duffen, Philip Bertelle, George Moore, Jim Roth, Ray Crall and Tom Williams. Following the dancing party, the girls remained at Miss Schwartzkopf's home for a "slumber party."

Mrs. C. W. Thomas was a recent guest of Mrs. Franklin W. Coffins of the John R. Brown School on a visit to the Fullerton high school.

Miss Anna Cook of Los Angeles spent several days in this city the past week as the guest of Mrs. Julia Brown.

The Misses Genevieve and Bertha Owen of South Santa Anita avenue were hostesses on Saturday evening for thirty or more friends at an old-fashioned Hallowe'en barn dance.

Miss Marjorie Starwalt was one of the many Hallowe'en hostesses on Saturday evening, when she entertained a number of friends in the big garage at the home of her uncle, B. M. Payne, on Second avenue.

The Wa-Wan Club, of which Miss Cotrantor and Miss Danielson are members, has given out during the past season that its weekly programs will hereafter be held in the clubrooms of the Friday Morning Club, instead of the Alexandria.

Lieut. C. C. Wynne, quartermaster of Rose Field, with his wife, will return on October 15 from an extended leave of absence in the northern part of the State.

Col. T. A. Baldwin, Jr., commanding officer of the post, who has been away on leave, returned on October 22.

DUARTE.

A very delightful party was given by Mrs. Chas Smith on Thursday afternoon at her home in this city. About thirty Duarte and out-of-town friends being invited in for a Hallowe'en party. All the pretty symbols of the holiday were used in the decorations, the yellow and orange proving very effective. Using the same color scheme, Mrs. Smith chose yellow chrysanthemums for the floral decorations which were very attractive. The afternoon was devoted to amusing stunts and games, and afterwards the hostess served a dainty luncheon. Assisting Mrs. Smith were Cecelia Van Horn and Miss Dorothy Richardson.

One of the pleasant affairs of the week was the meeting of the Duarte Reading Circle on Tuesday which took place at the home of Mrs. Ludie Cross. An interesting program of fiction was presented by Mrs. W. C. Parsons and Mrs. Earl Richards. Guests of the afternoon were Mrs. Sam Price and Mrs. W. B. Boyles. After the afternoon's study of fiction, which was taken from two well-known magazines, Mrs. Cross served delicious refreshments.

Mr. and Mrs. Guy Seligman entertained on Saturday evening with

Barker Bros.' Expansion Program Adds to Special Pre-Holiday Displays

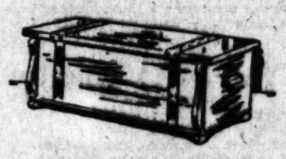
"Will Arrive December First," Telegraphs Santa Claus; "Have Children Meet Me in 'Children's Store.'"

There! Doesn't that sound as if Christmas is not so far off? Even now the beloved old saint is scurrying across miles and miles of frozen northern ground, breaking all speed records to get here in time to get acquainted with Southern California's little boys and girls and hear their Christmas wishes.

Remember, children: AT BARKER BROS., in "THE CHILDREN'S STORE"—on DECEMBER FIRST!

"The Children's Store" Has Made Ready for the Gay Christmas Spirit

In new, enlarged quarters, the "Children's Store" is prepared with immense assortments of the things that children love to anticipate the wishes and needs of the little boys and girls of the home—this Christmas.



Nursery Cedar Chests

In these convenient and roomy little chests, the children may keep their own, as well as their dollies' clothes, early acquiring habits of neatness.

Dolls of Every Type

Little girls and their mothers and others who are doll-hunting will be pleased to see how well-made, how pretty and in what infinite variety are the Dolls at Barker Bros.

Every Doll Must Have Its Carriage

—and of such, too, Barker Bros. show a pleasing variety.

Other delightful things found in the "Children's Store:

—TOOL CHESTS, in which the tools are really serviceable and worthwhile.
—TOY PIANOS in a dozen or more styles and sizes.
—PICTURE STORY BOOKS filled with life and color.
—WHEEL GOODS of dependable make, sure to give long service.
—and many, many other lines of interest to children and lovers of children.

A Hardwood Bedroom Suite Which Delights the Refined Taste

Complete in 4 pieces, finished in Ivory Enamel $153

$158.50 for the same suite finished in soft gray enamel

This suite has many surprising touches of charm. For instance, there is the antique high-lighting which gives warmth to its ivory enamel finish, and the cane insertions which add a bit of lightness to each piece, and a beaded decoration which the artist, Whistler, used on all of his picture-frames.

In the gray enamel finish, this suite is hand-decorated in pastel colors.

Of hardwood, excellently constructed, this furniture represents VALUE EXTRAORDINARY. The prices of the individual pieces are as follows:

—Bed	$36.50	—Chiffonier	$37.50
—Dresser	$42.50	—Dressing Table	$36.50

This value is representative of an assortment which totals $350,000, comprising many types of Bedroom Furniture at convincingly low prices.

WHETHER your home is large or small, you are anxious to make it as livable and as beautiful as possible. You will appreciate, then, the ideas and suggestions that you will get from seeing our

Model Furnished Homes

on the Fourth Floor, where two types of homes—small and medium-size—have been furnished and decorated correctly and appealingly.

Also, the

Model "Morning-Glory" Bedrooms

of which there are ten in number, on the Third Floor, will hold much charm for you, if you are a lover of beauty in the home.

Shimmering Drapery Materials Disclose Welcome Hints for Lovely Christmas Gifts

Undoubtedly, if you have made up your Christmas list, it includes some of those gifts of your own design and making which so ably carry the sentiment of the season.

A Pillow, a Table, Runner, a Piano Scarf—et cetera, et cetera—are a welcome addition to any home.

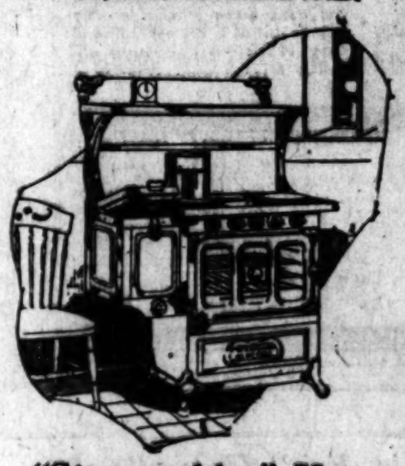
Hundreds of such gifts are suggested by the assortment of widely varied and charmingly colorful Drapery materials now on display.

Engage the "OHIO" Vacuum Cleaner to Do Your Work

A free demonstration in your home will convince you of the marvelous efficiency of this light-weight, thorough Electric Vacuum Cleaner.

Suction captures the in-ground dirt, and a brush gathers up the lint and threads from the surface of the rugs without injuring the nap.

Call upon or telephone the "Vacuum Cleaner Headquarters." Pico 1840 or 10423.



"Standard-ize" Your Cooking

Cooking is much more of a pleasure the electrical way—especially with a Standard Electric Range, because—

The Standard is the only electric range with the well-type fireless cooker "built-in."

The Standard is the only electric range with aluminum-lined ovens.

The Standard is the only electric range with glass door ovens.

The Standard is the only electric range having both open and closed types of heating elements.

The Standard is a delightful combination of white enamel and nickel—conducive to the easy upkeep of a clean, cool kitchen.

You will be pleasantly surprised at the unusual low prices of these Ranges. Convenient Payments if desired.

Complete Furnishers of Successful Homes

Barker Bros. ESTAB

STORE CLOSED ALL

...ogram ...dds its Price-Lowering Advantages ...plays Furniture and Home Furnishings

The steady, rapid growth ... has now come to be THE LARGEST ... INSTITUTION IN THE WORLD—speaks ... of Los Angeles and Southern California as a home-city.

So sincere and so spirited ... Bros.' efforts in stimulating the "Better Homes" movement, ... has been the response of the home-makers of this vicinity ... Bros.' immense stocks are spreading from FIVE ... the completion of the new Annex on Spring Street.

And now at this lively ... when many people have already determined to make ... Home Christmas," Barker Bros. offer QUALITY and ... ASSORTMENTS GREATER THAN EVER BEFORE.

The following merchandise ... moved into new and more commodious quarters, in the ... :

Read Furniture to Second ... Department to Mezzanine Floor.
Stoves to Sixth Floor.
Refrigerators and Electrical ... Wall Paper, Vacuum Cleaner, ... sories to Sixth Floor.
"The Children's Store" to ... Lamps and Window-Shade Department are to be moved to the Burdette Johnson Building. ... Floor of the new building.

The Dining-room ... Homage to the Honored Tradition ... Thanksgiving

Tradition has given us ... feast, and the ages have given us wonderful ... may be thankful.

Surely, we may be ... the work of the Italian masters of the Renaissance, ... for the beauty which is reproduced in the Dining ...

Although this suite ... ent by American craftsmen ...

it was furniture ... which adorned the palaces ... nobility ...

in the historic period ... It is such furniture ... handed down from generation to generation, ... with the years.

This suite, and many ..., are shown at Barker Bros. where the variation ... re-furnishing of the Dining-room for Thanksgiving ...

The ... Room Furniture ...

Your Home's "... For Furniture

Is there a home which ... unwise purchase, or the ... but unthinking Aunt Sarah? ...

Barker Bros.' Exchange ... sented by the "mis-fits." ... of place in your home may ... ings which you wish.

The Mail Order Department ... extends the advantages of the ... out-of-town customers.

... Be Exchanged ...itely Desirable

... show the effects of a hasty, ... giving of a well-meaning ...

... solves the problems pre... ... Furnishings which are out ... new or other used furnish...

... Telephone Shopping Service ... the wants of those who cannot ... in person.

Barker Bros
ESTABLISHED-1880

...RE CLOSED ALL ...AY—ARMISTICE DAY

BEAUTY often flits about elusively, waiting to be captured before she will sparkle for the pleasure of mortals. Mirrors have been found to be effective means of enchanting the fairy goddess—so effective that, at Barker Bros., a whole

Gallery of Mirrors

may be seen, showing the marvelous possibilities of mirrors as a decorative feature of the home.

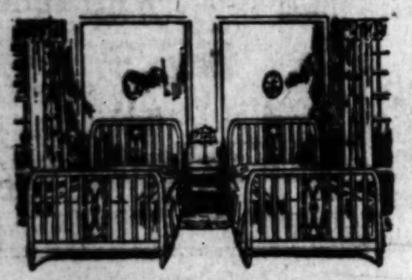
The Rodezno Collection of Antiques

which is on our Second Floor will delight those who love the work of the old artists and craftsmen who made furniture, brocades, and tapestries hundreds of years ago.

There'll be a CLOCK, of Course, on your Christmas List

Our Clock Department is larger than ever this year, besides being on the First Floor, where it is more convenient.

This, the most complete Clock Department west of the Mississippi river, comprises timekeepers of many types from the Seth Thomas Mantel Clock to the stately old Grandfather.



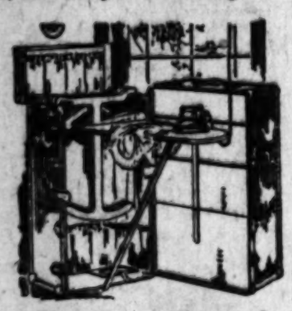
A Large Special Purchase of Simmons Metal Beds at New, Sharply Lowered Prices

These beds, "Built for Sleep," are not only substantially constructed so that there shall be no disturbing creaks and noises, but they are designed after pleasing period styles.

This special purchase makes it possible for us to offer many remarkable values in these high quality beds.

They may be selected in full or twin sizes, in ivory enamel or any of the various wood finishes.

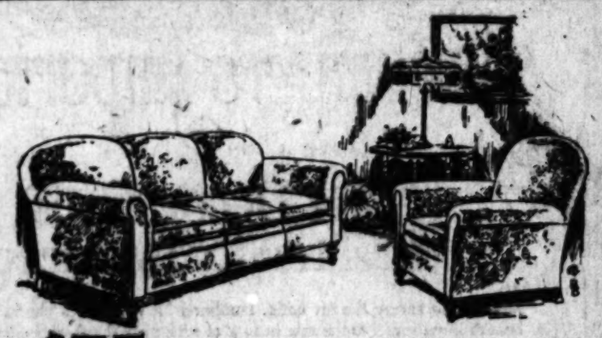
Barker Bros., being the largest retail distributors of Simmons Metal Beds in the world, show many exclusive designs.



Barker Bros.' Trunk and Luggage Department is Headquarters

for WARDROBE TRUNKS which have many notable special features, adding to their convenience and desirability.

Broadway Between Seventh and Eighth



Suggestions Like These Help Home-Making and Christmas-Giving to Go Joyfully Hand in Hand

$75 is the Price of the Tapestry Davenport in the sketch. This is a comfort-ful model of Barker Bros.' Own-Make. Its web-bottom construction and spring edge give it that desired comfort-giving quality, combined with durability.

It is covered in tapestry of excellent quality.

—The Chair, or Rocker to match is each priced at..... **$47.50**

Other Chrismas-giving suggestions from our Living-room Furniture section are illustrated here:

Pedestal, $4.50 in mahogany finish

Martha Washington Sewing Cabinet, $25

Priscilla Sewing Cabinets $9.75

Windsor Desk Chairs finished in mahogany $8.25

Just in time for Thanksgiving, have arrived some

Fine Imported Linens at New Attractively Low Prices

An immense new assortment of Napery and other Linens includes many pieces made on hand looms.

The prices are One-Fourth, One-Third and One-Half Less than those which prevailed heretofore

—Tablecloths from 45 inches square to four yards long.
—Odd Napkins from 18-inch to 27-inch sizes.
—Hemstitched Sets, 2 yards square and 2x2½ yards.
—Scalloped Tablecloths, from 54 inches to 72 inches in diameter.
—Hand-loom Damask in all sizes and quantities.
—Colored Handkerchief Linen in Green, Blue, Pink, Salmon,
—Lavender, Buff, Yellow and White at $1.00 per yard.

—and many other kinds of linen desired by the housewife who prides herself on her linen supply are found in this large quantity at these magnetic low prices.

The Fireplace Comes Into Popularity with the Chilly Mornings and Evenings of Autumn

You are sure to find the Fireplace Fixtures that you need HERE in our large assortment of Andirons, Gas Logs, Fire Sets, and screens.

We also show many Gas, Oil and Air-Tight Heaters.

Why the "A-B" Gas Range is Called the "Aristocrat"

The "A-B" Gas Range is appreciated by housewives because of its dependable baking qualities, its economy of gas consumption and its neat, easily-kept-clean appearance.

If you need a new Gas Range, be sure to acquaint yourself with the "A-B."

SOCIETY.

a delightful supper-dance. It was a very attractively arranged affair and proved most enjoyable. Twenty-two guests were invited for the charming affair, all being out-of-town friends of the Seligmans.

Mrs. M. L. Clark was hostess Wednesday afternoon to a number of members of the Westminster Bible Class of the Presbyterian Church. The ladies assembled at the Clark home to sew for the Navajo work at Shiprock, New Mexico.

A delightful little affair of recent date was the informal dinner party presided over by Mr. and Mrs. W. P. Elliott. A bowl of lovely roses and ferns formed the centerpiece for the table at which dinner was arranged for Mr. and Mrs. James Blain, Mr. and Mrs. Robert Delamore and the host and hostess. After dinner cards furnished entertainment.

EAST WHITTIER.

To celebrate the birthday anniversary of Mrs. John Rodefer a number of her friends assembled at the home of Mrs. Charles Rutland Little, Saturday afternoon. Pastel colors were used in the floral decorations, lavender and yellow predominating. Five hundred was presented for the entertainment of the guests and Mrs. Rodefer received the high score trophy. A collation followed the cards. Aside from Mrs. Little and Mrs. Rodefer, others to enjoy the pleasant affair were the Misses George Stanford, Frank Gilbertz, Ray Dodds, M. D. Wagers, Wilbur Cox, J. L. McCurdy and Ralph Wagner of Placentia.

Mrs. J. A. McCoy was hostess to the members of Chapter B of the P.E.O. at the annual party given for the B.I.L. brotherhood, which is composed of the husbands of active members of the organization. The party, which was given Saturday evening, was a very jolly affair and four new members were initiated into the mysteries of the brotherhood. They were Messrs. W. C. Green, Harold Cockburn, H. M. Fletcher and A. W. Pringle. An interesting musical program was presented by Miss Clara Seaman, Miss Vernie Bolen and Miss Janet Craig. Miss Dorothy Barnhart added to the pleasure of the entertainment with a number of well chosen readings.

Mrs. David Evans and daughter, Miss Anne Evans, returned this week from a four months' trip abroad. They went primarily to visit Mrs. Evans's son, who is in Paris, and is an American newspaper correspondent for one of the metropolitan papers. Mrs. Evans and her daughter spent some time in France, Germany, Italy and Wales, visiting the principal points of interest. Their voyaging as well as traveling overland was most pleasant, still they express themselves as pleased to return to the Golden State.

Mrs. Macy Smith entertained with a miscellaneous shower Tuesday afternoon, in compliment to Miss Anna Hoalton who is soon to wed Mr. Charles Barnett. Many beautiful gifts were showered upon the house guest and much merriment resulted when a system of advice was given, relating in subject from cake making to how to manage a husband. Mrs. A. M. Otis and Miss Lura Haworth added to the entertainment of the guests with vocal solos. An attractive collation was served.

CORONA.

A very enjoyable time was spent Saturday evening at the home of Miss Irene Pierce, in the way of a surprise dinner-party given in honor of Mr. Max Gilkey. The table was most artistically decorated, the color scheme being carried out in pink, green and white, a beautiful crepe pin adorned the center of the table and from which each guest drew his or her present which was hidden therein. Those enjoying the evening were Martha Hudson, Lollie and Bernice Brown, Hattie Green, Hollis Brown, Joe Lowery, Clyde Otis, Arthur Webster, Mac Gilkey.

Mrs. Rose Wilkins entertained a few friends at a chicken dinner on Tuesday evening, in honor of Miss Eadie, art teacher at the high school, who spent ten weeks across the water in foreign countries this past summer. Miss Eadie related many of her experiences which were very interesting, she having many articles purchased in the various places she visited. Those present were Mr. and Mrs. Glenn Rook, Mr. and Mrs. Glen Wilkins, Mr. and Mrs. C. E. Miller, Miss Eadie, Miss Brown, Miss Nova Miller, Miss Rose Braid, Mrs. Georgiana Baird and Mrs. Wilkins.

At her home on South Main street, the following teachers were entertained at dinner: Misses Thompson, Thomas, Edith Thrasher, Margaret Smith, Miss Whitsell and Ruth Dewitt, by Miss Vera Boylan, Monday evening. All of the above are teachers in the Lincoln School of Miss Vera, who is the daughter of Mr. and Mrs. E. A. Boylan.

Mr. and Mrs. Charles M. Sowden entertained at dinner at their home on Howard street, Halloween decorations were used on the tables. Those enjoying the hospitality were Mr. and Mrs. Fred E. Sniderman, Mr. and Mrs. F. W. Kuster, Mr. A. L. Kuster and Mrs. Irene Ashley.

Miss Constance Hough was the hostess at the home of her parents Mr. and Mrs. Elmo Hough to a social company of friends Saturday evening. A wiener bake was enjoyed in the yard and many amusing games were played and stories enjoyed. Those present were Marjorie Fiske, Dalivia Brown, Ledord and Georgia Whitten and Frances Thompson.

POMONA.

Mrs. Earl Simpson, 833 South Parcelis street, was hostess at an enjoyable meeting of the Ygnacio Landmark Section Tuesday afternoon and in entertaining was assisted by the section curator, Mrs. Rupert L. Stewart.

Bungalow club members honored their retiring president, Mrs. David Lond, with a farewell party Wednesday evening. Mrs. Lond is leaving soon with her family for her new home in Maywood, Cal., and the club members took the occasion for saying good-bye.

Entertaining in honor of her husband, R. T. Harvey, who celebrated his birthday anniversary Wednesday, Mrs. Harvey gave a dinner of fourteen covers at their home, 225 East Alvarado street, in the evening.

Mr. and Mrs. R. M. Pugh, Alexander avenue, entertained informally at dinner Wednesday evening in celebration of their ninth wedding anniversary.

To celebrate the eighty-first birthday of H. C. Middleton, members of the family numbering eighteen gathered at the Middleton home, 650 North Park avenue, Thursday evening for a huge dinner, which was featured by a large birthday cake.

Miss A. M. Freeman, who for the

(Continued on Tenth Page.)

The Much-Talked-Of "Snappon" Umbrella
With Removable Cover—Shown in Los Angeles
For the First Time at Hamburger's—Main Floor—Monday

Hamburger's
ESTABLISHED 1881

Buy Your Flags For Armistice Day
at Hamburger's Where Stocks Are Complete
and Prices Well Within the Reach of Everyone

Thank You

Such a little phrase—and so often forgotten—even when the heart throbs of one's nature feel the impulse. All because of the rush and tumble of the work-a-day world.

The generous response to recent Hamburger sale events has prompted the thought that it would not be amiss to say "Thank You" to you who have confidence in Hamburger policy, to you who have helped us to grow, to you who evidence your belief in Hamburger judgment by generously responding when efforts are put forth to bring you that which you want, that which you can use, that which offers a saving, a newness, a genuinely fine value—or just regular merchandise in the regular way!

Hamburger's does not forget it is YOU, people of Southern California, who are lock-stepping with the measure of success Hamburger's may attain.

THANK YOU.

For Christmas—Jouvin Gloves

"None Better From All France"

—and found exclusively at Hamburger's in Los Angeles!

Such a wealth of distinctly new glove fashions are presented this season that the favored gift of gloves becomes quite insistent.

Van Dyke topped slip-ons and the silk lined gauntlets and two-clasp styles combine with the plain styles and long gloves to complete the fashion cycle at prices from 3.00 to 8.50.

A glove certificate gift allows the recipient to make her own choice.

A Tempting Group of Glace or Suede French Kid Gloves at 1.95

(Hamburger's—Main Floor—Monday)

Order Now for Best Choice in

Personal Christmas Cards

After every last-minute Christmas choice there are resolutions that that "never again will happen"! Remember that now is the time to find the loveliest cards and to choose them most satisfactorily at your leisure. Bring your plate or let us engrave one for you.

Attractive gift values in the same department:

Tuberose Stationery, panneled, gold edge, 48 Sheets and 48 Envelopes, assorted tints, to box.....85c Box

(Hamburger's—Main Floor—Monday)

Hamburger's Importations

Art Decoratives Drastically Reduced

A group to amaze the art critic, familiar with values—to charm lovers of the beautiful sensitized to the rare beauty of such pieces! A collecion of art wares so comprehensive as one might never have the opportunity of buying again—and surely not at prices halved and more than halved. A presentation that holds unlimited possibilities for the seekers after Christmas gifts of the finer type—or for those who have long wanted to own such home decoratives.

225.00	Hand-Decorated Bavarian Glass Table Lamp	50.00
235.00	Hand-Decorated Bavarian Glass Table Lamp	50.00
175.00	Italian Bronze Figure "Vanity" by F. G. Vignali	75.00
42.50	French Perfume Burner, decorated with gold bronze	25.00
47.50	Italian Marble Fern Box and Bench	25.00
350.00	Dresden Lamp (subject—The Concert)	125.00
215.00	Italian Marble Statue, Knowledge (damaged)	95.00
150.00	Wrought-iron Floor and Reading Lamp, unique	75.00
67.50	Delph Ware Jardiniere from Holland	35.00
265.00	Statue, French Gold Bronze by H. R. de Linet	125.00
75.00	Bohemian Glass Jardiniere, decorated	37.50
500.00	Carrara Marble Statue of the Winged Victory	250.00
135.00	French Gold Bronze Statue	50.00
335.00	Italian Bronze Lamp of the Three Graces	175.00
100.00	Old Italian Renaissance Pedestal	50.00
400.00	Castalina Marble Statue of the Three Graces	200.00
57.50	Wrought-iron Chest, wood lined, humidor	25.00
35.00	Hand Carved Italian Candlestick	15.00

And numbers of others, as valuable and as notably reduced.

(Hamburger's—Art and Gift Shop—Third Floor—Monday)

Exquisite Silks the Season Favors, Featured at 2.95

Canton Crepe *Crepe de Chine* *Satin Crepe*

A popular price that is now Hamburger's regular price—and one that will mean such spirited buying that women will wisely make a choice at once. All the colors of a fall season—qualities unmatched before at such a price. More than 5000 yards, 40 inches wide.

Satin Charmeuse, 2.45 Yard

Soft and elegant—owing its popularity to its softly draping quality, old favorites and new street shades find a place at this marking. Width 40 inches.

Black Silk Chiffon Velvet, 4.95

A quality worth more—judging by established prices of the new season—but Hamburger's famous silk department again sets new value standards. Beautiful, long, all silk pile—width 40 inches.

The New Slynx de Soie, 7.50

—and it needed no more than an introduction to firmly establish its fabric prestige. A weighty, new fiber silk knit weave with looped surface. Very fashionable for wraps, dresses, coats and for trimming. Street shades and black. Width 40 inches.

All-Wool Navy Blue Fabrics, 5.00

High grade, all wool qualities that have moderate pricing to further recommend them at Hamburger's. Suits, frocks and coats should be planned with there is a choice of

54-Inch Fine Navy Blue Tricotine	5.00
54-Inch Fine Navy Poiret Twill at	3.00
54-Inch Fine Navy Dress Serge at	1.95
60-Inch Fine Navy Suiting Serge	5.00
54-Inch Velour Coating at	4.00

Bolivia Coating at 6.45

Perhaps the most favored fabric because so adapted to new coat fashions—effective in its richness of quality and softness of texture. Width 54 inches. Practically all colors.

54 Inch Panvelaine Coating at 9.50

Butterick, Pictorial Review, McCall, Ladies' Home Journal Patterns

(Hamburger's—Main Floor—Monday)

Pretty Taffeta Breakfast Coats With Tailored Lines, 13.50

A wardrobe comfort that might prove a very simple solution to one or two of your gift problems. Robes easily slipped into—and youthfully becoming in the lovely pastel shades. Pleatings and impressively large pockets on them. All sizes.

(Hamburger's—Second Floor—Monday)

The New Cami-Skirt, 6.95

Several essentials of a woman's wardrobe all in one! Outside skirt, petticoat, camisole or slip under the new costume blouses. An excellent quality satin, with hemstitched or plain hem. When trimmed with beautiful two-tone ribbon, presents a very attractive appearance for this small sum—6.95. The same mode in crepe de chine or charmeuse of heavy quality, 8.95.

(Hamburger's—Second Floor—Monday)

Some Lovely Overblouses Are Priced But 13.50

—and can readily transform the skirt into a frock!

The flattering, new, low waistline finds expression and the youthfully smart tie-back for which designers have found no adequate substitute.

There is that richness of quality in both georgette and crepe de chine that one expects in models more expensive and that serves as a constant source of surprise at so moderate a marking.

Braided and exclusive beaded models in all the charming light and dark shades have joined value forces for Monday in the Blouse Shop.

(Hamburger's—Second Floor—Monday)

"Van Raalte" Silk Chemise, 2.65

Sharply reduced from 4.65—the firm, rich quality glove silk that seemed a supreme value even at the former marking. Tailored band style, with reinforced underarm shield, is cut generously full—notably strengthening the wearing qualities. Flesh color only.

(Hamburger's—Second Floor—Monday)

Women's Onyx Silk Hosiery 2.15

Irreproachable Onyx quality at a saving! That is what Hamburger's Hosiery Department offers Monday when 3.00 pure thread silk stockings are presented at 2.15. Reinforced with lisle. Black, African and cordovan in sizes 8½ to 10.

(Hamburger's—Main Floor—Monday)

Women's Silk Gowns, 4.95

Garments and a value that suggest a happy solution of gift problems for intimate friends. Beautiful quality crepe de chine, trimmed with lace and two-toned ribbons.

(Hamburger's—Second Floor—Monday)

Log Cabin Candies, 40c lb. Box

A famous sweetmeat made in Hamburger's own candy kitchen and specially priced for Monday! Just one of the goodies you will like to know about. Packed in one-pound boxes.

(Hamburger's—Main Floor—Monday)

Hand Bags at 3.50

Tell a Story of Unusual Purchase and Special Price

Wormwood leathers—something entirely new! Embossed calf that has met with such universal and instant approval, plain India calf and oozed calf with a generous sprinkling of cobra crepe and pin seal—all in the latest styles.

Gift bags if you like—and at so notably low a price as could not be offered again in months and months.

(Hamburger's—Main Floor—Monday)

Sale of Hair Goods

Presenting Finest Human Hair at Prices of Matchless Economy

A complete new stock valued at thousands of dollars. Goods purchased under the most favorable conditions—enabling Hamburger's to offer the women of Southern California unprecedented economy opportunity. Among the values:

20-inch three separate stem Switches	3.45
22-inch three separate stem switches	5.00
24-inch three separate stem Switches	7.50
26-inch three separate stem Switches	10.00
Extra fine three stem Switches, 20-inch	8.50
Extra fine three separate stem Switches, 22-in.	10.00
Extra fine three separate stem Switches, 24-in.	15.00
Extra fine three separate stem Switches, 26-in.	25.00
Extra quality gray and white switches	10.00 to 25.00
Transformations from	10.00 to 37.50
Men's Toupees made to order, any size and color	25.00
Extra large Fringe or Cap Human Hair Nets	75c doz.

(Hamburger's—Second Floor—Monday)

Professor Austin Scalp Specialist

—gives free microscopic examinations in his private office on the Second Floor at Hamburger's.

Causes of falling hair and scalp troubles are quickly ascertained and as easily cured by the methods Professor Austin, for more than forty years a bacteriologist, hair and scalp specialist, uses.

(Hamburger's—Second Floor—Monday)

Because Sizes Are Incomplete 416 Pairs of Women's Fashionable

8.00 to 11.00 Pumps and Oxfords Go on Sale at 6.35

New season models incomplete in size because their popularity has been so great! Hundreds of pairs that cover all sizes in the combined group—making possible an economy for every woman to practice.

PUMPS AT 6.35—Plain and tongue models, allowing choice of satin, brown and black kid and patent leather, turn or welt soles, high or low heels.

OXFORDS AT 6.35—Patent leather, plain toe, with turned soles and Louis XV heels or the popular brogue last with welt soles, military heels.

203 Pairs Patent Mocassin Oxfords, 4.85

Novelties at the height of popularity right now—light weight models with three straps and buckles.

At the same price—French last, short vamp kid and patent leather one strap pumps with Louis XV heels.

(Hamburger's—Second Floor—Monday)

Presenting New Value and New Mode in

Costume Suits, 55.00

There is Dignified Charm of the Exclusive Model—A Softness and Richness of Fabric Texture Entirely Out of Keeping with the Price That Hamburger's Has Made

Individualized modes—exquisitely simple or so tastefully embellished with rich embroideries and fur as to appeal to women wanting elaborate suits.

Adaptation of models many times this price, influenced by Paris perhaps, but suited to the tastes and needs of American women—and more particularly the women of Southern California.

Panvelaine and duvet de laine are the soft weaves so effectively used—each model fashioned with the precision of the custom tailored suit. Brown and all the intermediate shades to taupe as well as sorrento and navy. Sizes for women.

(Hamburger's—Second Floor—Monday)

Thanksgiving Candies and Assorted Nuts
And All the Pretty, Decorative Containers
May be Found in Hamburger's Candy Department—Main Floor

Hamburger's
ESTABLISHED 1881

A Store In Readiness For Christmas
Tempting Leisurely and Early Shopping
While Stocks Are Complete and Invitingly New

Thanksgiving Linens

Introducing a New and Distinctive Design

"Bridesmaid" Madeira Linens

Exclusively at Hamburger's

A hand-embroidered design rich in simplicity and captivating in its daintiness—just as its name implies! Surely all lovers of fine Madeira linens will revel in this interestingly pretty and interestingly priced new acquisition to Hamburger's famously fine Linen Section.

Center Pieces in This Pretty New Pattern, 2.50 to 15.00
Priced according to size, with choice from a nine 11-inch center, at 2.50 to a luxuriously large 24-inch piece at 15.00.

Doilies in the Bridesmaid Pattern, 35c to 1.00
Priced 35c, 75c and 1.00 for 6, 8 and 10-inch doilies respectively. Really, the price cannot at all express their loveliness to you.

Oval Doilies Offer Much Daintiness at 75c to 2.00
Various sizes here too—at the three prices—75c for a 6x12 to 2.00 for a 12x18. So very pretty for bread and roll trays.

Madeira Luncheon Sets, 12.50

25 Pieces

The round thread Irish linen presented in these gives just the rich, soft background that the hand work needs to make it stand out to best advantage. These are not the Bridesmaid pattern—but equally pretty in some of the more familiar designs.

BRIDESMAID MADEIRA NAPKINS, 12.50 DOZEN

Madeira Napkins, 9.75 Dozen

Size 13x13 inches

A noticeably superior grade of fine linen—counting 1600 threads to the inch—think of it at this price! Two equally pleasing designs from which to make selection. Another less elaborate group of napkin designs in the same size at 7.95 a dozen.

BRIDESMAID MADEIRA SCARFS, 6.50 TO 8.50

15,000.00 Worth of Fine and Elaborate Fancy Linens ½ Price

Linens so fine, so beautiful in their art work that one buys them with the thought of their becoming heirlooms.

The renowned Borano, Mosaic, Filet and Spanish Cluny at prices ranging originally from 10.00 to 300.00—on sale Monday at 5.00 to 150.00.

Surely here is where many Christmas gifts will be chosen—many rich pieces for the lovers of the beautiful!

Madeira "Samples" Underprice!

Just a few of a kind in many instances—and superlative values in every instance. Fine round-thread Irish linen exquisitely hand embroidered.

Large Centers—70 inches ....35.00 and 50.00
Small Centers—24 inches .....2.50 to 5.00

Embroidered Bridge Sets, 5.75

The tiny pink and blue flowers prettily embroidered in the popular basket effect are all the prettier for the reason of the very fine white linen upon which they are worked. Every stitch is lock stitch, with scalloped button hole edge in blue.

Also a variety of luncheon sets at the same price in the same designs.

Irish Linen Double Satin Damask, 5.00 and 6.00 Yard

The aristocrat of table linens—the choicest of the choice—the fitting linen for the perfectly appointed table. So much for its beauty—and then there is the almost unlimited service to be remembered as well. Nine distinct and beautiful designs—67 inches wide at 5.00 and 72-inch width at 6.00.

Irish Linen Napkins, 18.95 Dozen
"Odd" napkins—so called because there are no matching table cloths—unless you happen to have a cloth in one of the designs in your own linen closet.
Patterns happily suited for service with other cloths. The size a generously large—21x21 inches.

Irish Linen Pattern Cloths At Decided Savings
A direct importation by Hamburger's brings the prices to absolute bed-rock for fine linens and thrifty house wives will want to choose while the supply offers such inviting choice.
Pattern Cloths (72x108) 12.00
Matching Napkins (22x22) .....7.75 Dozen
(Hamburger's—Main Floor—Monday)

Finest Irish Linen Cloths and Napkins
The skill of generations of weavers is embodied and expressed in these finest linens. Intricate and beautiful designs—here in abundance, with cloths priced from 16.50 to 36.00 and napkins 16.50 and 18.00 per dozen. The richest complement possible to the Thanksgiving table.
Pattern Cloths (72x72) 7.50
Pattern Cloths (72x90) 9.50

As a Pre-Thanksgiving Furniture Event—Ham burger's Offers

Beautiful 10-Piece William and Mary Dining Suites 233.45

A very extraordinary price, representing a goodly investment that any home might well be proud to claim and a suite of exceptional beauty. Jacobean Oak Round table—48-inch top—can be extended to 6 feet—China closet—serving table—buffet and 6 chairs. The pieces may be purchased separately if you desire at the following prices:

Table, 39.75—Buffet, 62.50—China Closet, 59.75 *Serving Table, 29.75—Chairs, 6.95 Each*

Breakfast Suites Also Especially Featured

On these you may save approximately 25%—and choose from beautiful hand-decorated suites in a number of exquisitely satisfying designs.

119.00 Six Piece Suites, 89.25
Three of these—in ivory, gray or blue decorations. Suite consisting of buffet, drop-leaf Windsor table and four chairs.
One Six-Piece 144.50 Suite 108.50
One Six-Piece 162.50 Suite 121.75
One Six-Piece 168.50 Suite 122.50
One Six-Piece 155.00 Suite 116.25
One Six-Piece 188.50 Suite 139.75
One Six-Piece 94.25 Suite 69.75
Two Five-Piece 94.25 Suites 69.75
(Hamburger's—Third Floor—Monday)

Glassware

Epicures will love to sip from this lovely glassware on Thanksgiving feasts. So inclusive are patterns they run the gamut of all service needs. Side by side with importations from famed Belgian makers are handsome over-lay etched patterns showing classic designs. All open stock patterns priced from the simpler etched patterns to jewel studded designs; tumblers from 12.00 to 175.00 a dozen.

Hamburger's Grocery Store
—is equipped to supply all staple and fancy grocery needs, including the turkey!

Mantel Clocks to Lend a Cheery Thanksgiving Welcome, Special, 10.00

After months of careful searching and planning, there has been assembled the largest and finest single group of mahogany finished eight-day mantel clocks, that strike the hour and half hour, that Hamburger's has ever been able to offer at this price.

Seth Thomas makes as New Haven, Ansonia, Sessions and Gilbert—backed by such well known makes as these—and fully guaranteed.

A reputation established through years—and fully guaranteed.

Eight different styles, including tambour, puritan, cabinet and others—all finished in dark mahogany, beautiful hand-rubbed surface. A sale supreme in the Clock Department.
(Hamburger's—Main Floor—Monday)

Just 125 Pieces of Useful and Decorative Silverware, 5.00 Each

Thanksgiving and Christmas—two seasons of the year when silverware is more essential than ever—and on the eve of both, Hamburger's arranges a sale of the famous Sheffield and quadruple silver plated ware.

Among the numbers of decorative and useful pieces—3 styles of trivettes, fruit baskets, cake baskets, hammered sugar and creamer sets, water pitchers, casseroles, vegetable dishes, cheese and cracker dishes and six styles in bread trays.
(Hamburger's—Main Floor—Monday)

Now is a Good Time to Buy Rugs *Wiltons—Brussels*

Wide variety of choice is as attractive as is the moderate pricing that Hamburger's offers.

Wonted Wiltons—first quality—patterns in the soft shades of rose, blue and tan in oriental and conventional designs that harmonize with every scheme of interior decoration. With a scarcity of Wilton rugs so marked—prices like these become more compelling.

Wilton Rugs, 9x12 at 120.00
Wilton Rugs, 9x10.6 at 112.00
Wilton Rugs, 8.3x10.6 at 82.50
Wilton Rugs, 6x9 at 77.50
Body Brussels rugs, renowned for wearing qualities, in the wanted colors and patterns for every room.
Body Brussels Rugs, 9x10.6 at 45.00
Body Brussels Rugs, 9x12 at 45.00
(Hamburger's—Third Floor—Monday)

Always a Joy—at Thanksgiving And All Times of Rest or Frolic

Player Pianos, 435.00

And a very particular joy to choose one now while this special marking includes a saving in the purchase.

The possession of a player piano is a delight that no lover of music should deny himself. It brings cheer to old and young and may well be the foundation of a musical education for the children. These at 435.00 have handsome colonial cases—all mahogany—and the price includes a bench.

Hamburger's Terms of Easy Payment Are Available on This Offer
(Hamburger's Music Salons—Fifth Floor—Monday)

Carving Sets, 3.95

Three-piece sets of good quality steel with silver plated handles. Two styles to choose from, 3.95.

A three-piece set of first quality steel knife, fork and sharpening steel. With ivory celluloid handles, 5.00.

The Better the Roaster The Better the Turkey
First requisite of a "done-to-a-turn" turkey is the roaster. Too numerous to note individually, but generally they include:
Turkey roasters in dark blue enamel in most popular turkey size, specially priced 2.50
Genuine Savory oval shaped double roasters, according to metal and size, 1.25 to 5.85.
Many other roasters and open roasting pans.
(Hamburger's—Fourth Floor—Monday)

China

To further enhance the festive board is wondrously lovely dinnerware. Not one, but literally dozens of patterns. Some are particularly adapted to period dining rooms. Others, less formal, for the California type of home. All are ready to be marshalled in festive array on Thanksgiving tables.
(Hamburger's—Fourth Floor—Monday)

Hamburger's Popular

Gift Boxes and Baskets of California Assorted Fuits and Nuts

These fruits have been grown in smiling California valleys. Only the choicest specimens have been selected for this very special gift purpose. Then, with exceeding care they have been dried or preserved in purest sugars so they retain the delicious flavors of the ripe fruits and are packed in boxes and baskets typical of California.

Without charge to purchasers these gifts will be delivered to any part of the United States. Early orders will be held for later delivery if so requested.
(Hamburger's—Main Floor—Monday)

Large and Small Affairs of Week in Society Circles.

past two months has been visiting Miss Ruby Metier, 910 West Fourth street, and other Pomona friends, left Thursday for her home at Tujunga.

Mrs. T. Hardy Smith, 745 East Holt avenue, was hostess Tuesday afternoon at a delightful affair given for the ladies of St. Paul's Episcopal Church.

Arthur Kachel, interpreting Israel Zangwill's "The Melting Pot," presented the program before the Ebell Club members Friday afternoon.

Mrs. Julia Lawson, who makes her home with her daughter, Mrs. Harry W. Krouse, was the complimented guest at a luncheon party Saturday afternoon given in honor of her birthday anniversary. The affair took place at the Krouse home, 618 North Park avenue.

A lovely Japanese tea garden, typical of the Chrysanthemum Land, formed the setting for the bridge party with which Mmes. Alfred S. Kraker, Lee R. Matthews, Robert A. Lewis and Guy W. Runals entertained a large company of friends at the Ebell clubhouse Tuesday afternoon.

Entertaining in the Foote home, 1100 North Park avenue, Mrs. W. S. Foote and Mrs. Henry P. Wilkinson were hostesses at a delightful meeting of the Pomona Women's Club Monday afternoon.

The home of Mrs. H. H. Irwin, 465 East Pasadena avenue, was the scene of a pleasant gathering of members of Our Times Club Monday afternoon.

VENTURA.

Halloween parties have been numerous this year and many of them on a large scale, particularly among the little folk. The Misses Marian Ready, Aileen McCandless and Frances Weber entertained on Tuesday night with a dance at the Ready ranch for high school friends. Another jolly party given by a trio of little girls was one that Virginia Drapeau, Ruth Weidemann and Miriam Reynolds had at the Drapeau home. Donald Shaffer had eighteen boy friends at a party Halloween night. At Frank Dennis' residence, the Misses Evelyn Dennis, Margaret Ancell and Mildred Jones entertained. Frankie Orr, son of Mr. and Mrs. H. F. Orr, celebrated his birthday and Halloween together with a party and Harold Gilliland was another young lad who entertained a crowd of his friends at a dinner and party at the Gilliland home on the Boulevard. The small daughters of the H. B. Reinhardts and the Porters, with others had a progressive party, chaperoned by the mothers. Miss Mildred Havens and Miss Still had a Hickville party for high school friends, with everybody in costume.

Mr. and Mrs. Bert Hamilton entertained at a dinner honoring three former service men, E. Elliott, A. Fyfe and Chester Hartmann on Tuesday evening. Covers were laid for eight. The three men were overseas together and Mr. Elliott is visiting at the Hartmann home.

Mrs. George C. Power entertained the members of St. Paul's Episcopal guild at her new home Friday afternoon of this week.

One hundred of the younger set enjoyed a delightful dancing party at K. P. hall given in celebration of Miss Dolly Salcido's eighteenth birthday. Miss Dolly's brother, Bard, who is now at Fellows, Calif., arranged to have the party given for his sister on her anniversary.

Mrs. Mayer Smith entertained the members of her card club Friday afternoon.

Mrs. C. M. Wart entertained a little group of friends at the Mary Ann tea room honoring Mrs. Gidding of Hanford.

A Halloween party to which 150 invitations had been issued was given by the E. C. O. at the club rooms Monday afternoon. Decorations and refreshments were all in Halloween motif and a fine musical program had been prepared under the direction of Mrs. J. E. Rains. A series of entertainments is being planned by the club, under the direction of its able president, Mrs. C. G. Bartlett.

The organization which is the largest woman's club in town is planing to build a new clubhouse soon.

Mrs. Martha James was hostess to the Tuesday club this week. Old silver was the topic of the afternoon. At the program's conclusion, Mrs. James served tea from a most attractive table.

PASO ROBLES.

One of the interesting events of the week was the luncheon given by Mrs. Eugene Booth in honor of her mother, Mrs. Mary Hardin, and sister, Miss Pearl Hardin, of Hollister, who were her guests. Mrs. Booth's guests at the luncheon were Mesdames Mary Hardin, Ralph Hansen, Susie Booth, Frank Booth, W. S. Eddy, Mattie Glass and the Misses Clara Churchill and Pearl Hardin.

Mrs. Hardin and Miss Hardin were the guests of honor at a pretty tea on Wednesday afternoon, given by Miss Clara Churchill.

Mrs. Mattie Glass was hostess at a delightful tea on Thursday afternoon at her home on Oak street. Among those who enjoyed Mrs. Glass's hospitality on this occasion were Mesdames Susie Booth, Eugene Booth, Frank Booth, Mary Hardin, Ralph Hanson, G. L. Sobey, William Ryan, E. F. MacDonald, K. E. Glass, and the Misses Clara Churchill and Pearl Hardin.

Mr. and Mrs. C. H. Griffin and son, Charles Griffin, motored to Salinas on Friday to attend the dinner given in honor of the fiftieth birthday of Mrs. Griffin's father, Homer T. Hayward. After dinner bridge was enjoyed until midnight.

Celebrating the eight birthday of her grand-daughter, Dorothy Glass, Mrs. Mattie Glass was hostess at a pretty children's party on Saturday afternoon. A happy afternoon was spent by the children, who were Dorothy Glass, Ruby Parker, Catherine and Betty Booth, Dale Eddy,

Store Open All Day Saturday

Hamburger's Down-stairs Store

Delicious 50c Lunches Downstairs

Every Day is Bargain Day in the Downstairs Store

Monday Offers Women's and Misses' Wool Dresses Silk Dresses New Coats 14.75

NAVY BLUE DRESSES of tricotine, beautifully embroidered. There are plain and pleated skirts, also straight-line effects.

BLACK DRESSES of rich, lustrous satin. The model sketched is embroidered in lovely combination of colors—has dainty vestee and cuffs of lace, and soft crushed girdle.

Delightfully youthful styles variously and effectively trimmed in both self and softly harmonizing colors.

NEW WINTER COATS of wool velour and exquisite novelty coatings. The smart, tailored lines give them a note of distinction, and the pockets are novel, effectively trimmed with silk stitching.

There are also trimmings of embroidery and large, fancy buttons. Semi and full lined—in 34 to 44 sizes. In warm winter colorings of light and dark browns, navy and gray mixtures. These have just been marked down from a much higher price.

(Hamburger's—Downstairs Store—Monday)

40-Inch Satin Charmeuse, yd. 1.45
In the three favorite winter colorings—black, brown and navy. Soft, rich quality at a very economical price.

30 to 36-In. Corduroy Suitings 79c
Both wide and narrow wales, excellent weight and splendid range of lovely colors. Christmas gifts of corduroy are always acceptable.

Women's Flannelette Night Gowns 95c
Two styles—high neck, roll collar, or plain round neck—long sleeves. Also slip-over style with short sleeves. 16 and 17 sizes.

Childrens Fleeced Union Suits 1.00
High neck, long sleeve, ankle length in 6 to 12-year sizes. Dutch neck, elbow sleeves, ankle length in 2 to 12-year sizes.

Women's Silk Stockings, pair 69c
Semi-fashioned, well fitting with lisle tops. These are selected seconds. In black, white, brown and 8½ to 10 sizes.

(Hamburger's—Downstairs Store—Monday)

Charming Are the New Hats 4.95

A wonderful assortment of handsome hats is to be offered on Monday at an unusual price. Just 4.95 for hats of panne and silk velvets—some combined with gold and silver cloth and duvetyn.

All that is new in trimmings may be found in this very charming selection.

(Hamburger's—Downstairs Store—Monday)

There is a Decided Smartness in Women's Strap Slippers 5.45 Pair

The lines are exceedingly graceful! Of patent leather, soft kid or satin. Those of leather have Spanish Cuban heels—the satins have high covered French heels. There's style in every pair—the price is very low. Sizes 3 to 8.

(Hamburger's—Downstairs Store—Monday)

3 lb. Stiched Cotton Batts 1.00
Limit 2 to a customer—no phone orders. These sell in an ordinary way for a third more than 1.00. Size 72x90.

Amoskeag Daisy Outing Flannel 25c
This well-known make of outing flannel at a very interesting price. It is full yard, pure white, and priced low at 25c yard.

Laces and Embroideries, yd. 5c
Cambric embroidery, three-inch width and in many choice patterns. Val. imitation filet and cluny laces in ½ to 1-inch widths. Monday 5c yard.

Yard-Wide Curtain Net . . . 25c
Nottingham lace curtain net in white and cream. At the low price of 25c yard the windows may have new curtains at little cost.

40 in. White Marquisette, yd. 25c
There is a pretty fineness to the mesh of this marquisette—the price is quite as unusual.

(Hamburger's—Downstairs Store—Monday)

Wool-Finish Plaid Blankets 1.98 ea.
Limit 2 to a customer . . . . . .
Superior in weight and exceptional in size. Soft, woolly finish, warm and comfortable. Plaid cotton blankets in 66x80 size.

72x90 Seamless Sheets 85c
Limit 4 to a customer . . . . . .
Another item that is so low in price we are placing a limitation on the quantity to each customer. Full bleached, excellent weight, smooth even weave. Shop on Monday.

Inlaid Linoleum, Sq. Yd. 1.65
Inlaid linoleum—to which there seems no end of wear, now marked at this interesting price of 1.65 square yard. Five very attractive patterns that are suitable for any linoleum need.

(Hamburger's—Downstairs Store—Monday)

A Sensational Price on Swagger Bags 1.95

Just arrived! Of genuine leather, well lined, some fitted with mirror and coin purse. These would make very acceptable and inexpensive gifts for Christmas.

(Hamburger's—Downstairs Store—Monday)

A Reduced Price on Women's
Gingham and Percale
House Dresses 1.45

The original selling price of these dresses is evident in the quality of percale, Amoskeag chambray and gingham of which they are made. The styles are exceptionally becoming, and the trimmings and lines are what one would expect to find in dresses of a far higher price than 1.45.

Plain colors, combinations, also figures and checks. In 36 to 44 sizes.

Gingham Kitchenette Aprons
Tie-back style, with straps over the shoulders, sash and two large pockets. They're prettily trimmed in rick-rack braid. Women's and misses' sizes 85c

(Hamburger's—Downstairs Store—Monday)

Brock & Company

GIFTS THAT LAST

THE rapidly-approaching Christmas season turns one's thoughts instinctively to jewelry, for the "gift that lasts"—a gift of jewelry—is of all gifts the most to be desired.

Brock and Company's stock, which is at all times exceedingly comprehensive, has been largely augmented in anticipation of the immense holiday business which this house has for many years enjoyed, but early selection is cordially advised.

VISITORS WELCOME

Engraved Personal Greeting cards for Christmas should be ordered NOW.

Brock and Company
437 439 441 BROADWAY

The House of Perfect Diamonds

~see $250,000.00
Cecil de Mille-Claire West-
"Colburn's"
Fashion Show
Armistice Night at the Alexandria Hotel

If you want to know just how irresistible a Colburn fur can be attend the Cecil de Mille-Claire West-Colburn's Fashion Show and Supper Dance at the Alexandria Hotel, Armistice Night, Friday, November eleventh.

Twenty Famous Players-Lasky beauties will model Colburn's exclusive creations in fur and the magnificent costumes of the De Mille productions.

"Give Colburn Furs"

Colburn's
FURS
EXCLUSIVELY
806 SO. BROADWAY
and
BRANCH STORE
731 W. SEVENTH

Reader-Value *THE TIMES averages columns per day more reading matter than any other newspaper on the Pacific Coast*

"Gifts That Last"

Seven Weeks Only Until Christmas

Ever since the three wise men from the East came to Bethlehem bringing gifts, the bestowal of presents at Christmastime has become a world-wide custom; indeed, this beautiful custom has been growing in sentiment and importance.

The gift of jewelry—emblematic of esteem—indicates the high regard of the donor, and often the simplest piece of jewelry is cherished for a lifetime, not only for its beauty and utility, but for its sentimental value.

For months past Donavan & Seamans Company has been appraising, selecting and arranging articles for this eventful period.

Without exception each and every article in the store has been repriced downward and are now at the lowest replacement prices.

So large and comprehensive is the stock that it is with no small degree of pride that this company invites you to call at your earliest convenience and examine at your leisure this jewelry of authoritative excellence.

Inexpensive articles, to those valued at thousands of dollars, have been chosen with equally meticulous care. Pay what you will, you will get here the best that can be produced for the money.

En passant: Order your Christmas Greeting Cards here — and now.

Donavan & Seamans Co
745 SOUTH BROADWAY
Established over quarter of century
Goldsmiths, Silversmiths Jewelers
OPPOSITE MOROSCO THEATER

Society Events Past, Planned.

Lorraine Peterson, Catherine Steiner, Ruth Forbes, and Ralph and Gil Hanson.

Mr. and Mrs. John Work and daughter have returned from a trip lasting several months and which included Scotland, England and several European countries.

Mr. and Mrs. C. C. McDougall entertained at dinner Wednesday in honor of Mrs. McDougall's parents, Mr. and Mrs. C. V. Peirson, who have been visiting them. Mr. and Mrs. Peirson left Saturday for their home in New York.

SAN LUIS OBISPO.

The Parent Teacher's Association of the Nipomo street school held a delightful Halloween party at Guild Hall on Friday evening. A program and games occupied the evening, and refreshments were served.

Mrs. J. W. Childs entertained at a Spanish dinner on Wednesday evening, at her home on Mill street. Covers were laid for sixteen.

At the meeting of the Catholic Ladies Aid Society Wednesday afternoon, the following officers were elected for the coming year; president, Mrs. A. E. Campbell; senior vice-president, Miss Agnes Lee; junior vice-president, Mrs. J. A. Fitzpatrick; corresponding secretary, Mrs. J. Cooper; financial secretary, Mrs. H. B. Anderson; treasurer, Mrs. M. Rowan; marshal, Mrs. A. Aumaier; guard, Mrs. A. G. Pinho.

A large number of young people attended the masquerade Halloween social given Friday evening by the Young People's Society of the Baptist church. The parlors had been decorated with appropriate emblems, and games and stunts occupied the evening until refreshments were served.

A group of San Luis Obispo's most popular bachelors have formed the Bachelors Club, and have leased the Herrera house in Santa Rosa street, which they will occupy after it has been renovated. The active membership of the club is limited to sixteen, because of the limit to accomodations in the new club house, but the club already has a waiting list of ten.

Dr. and Mrs. H. M. Cox have gone to Redondo Beach where they will visit their daughter, Mrs W. R. Sprinkle.

The Loyal Girl's class of the Christian church gave a Halloween party in the parlors of the church on Friday evening. The prizes for best costumes were awarded Miss E. McCool and Edward Cochran. Stunts and games were enjoyed and refreshments served.

Mrs. H. H. Hunt entertained a number of friends on Saturday evening at her home on Palm street at a Halloween party. A delightful evening was enjoyed.

WHITTIER.

The second of a series of interesting social affairs was the bridge luncheon which Mrs. Wallace Gregg and Mrs. Richard Laux gave at the attractive home of the former, 516 North Washington avenue, one afternoon during the week.

The luncheon was charmingly appointed and was served at the six small tables where later the card games were enjoyed. Prizes were won by Miss Ethel George and Mrs. Mark E. Fletcher. The guest list included the Mmes. C. A. Cerden, Myron J. Hale, Herman L. Perry, Merle Allen, Louis Wickser, John Gregg, Sada George Wilson, Ray R. Woodard, Gurney D. Maple, H. E. Tebbets, Elwin Little, A. T. Charlton, Ritchie Morris, Dewer Moss, Mark E. Fletcher, Louis Myers, and the Misses Mary and Katherine Sorensen, Ethel George and Delia King.

Mr. and Mrs. Luther Hill entertained at their hospitable home, 419 North Bright avenue, Monday evening with a surprise dinner in celebration of the birthday anniversary of their niece, Miss Roma King. A five-course dinner, with chicken, the piece par excellence, was served and the dining table was centered with a big birthday cake aglow with the soft radiance from lighted candles. Miss King was the recipient of many handsome gifts. She is a student at Whittier College where she enjoys a pleasing popularity. The guests were Mr. and Mrs. Dwight King, brother of the honor guest, and his wife of Los Angeles; the Misses Roma King, Mildred Hiatt, Gladys and Vivienne Foster, Eva Foster, Ethel Thomas, Carolyn Kenworthy, Henrietta Cox and Mary Hill, daughter of the hostess, who assisted her mother in entertaining.

Mrs. A. R. Hixon entertained at the Hixon home on North Washington avenue Thursday afternoon for her two young daughters, the Misses Ruth and Pauline Hixon. The guests, who were school friends, came in fancy costumes with the Halloween motif predominating. Music and ghost games formed the pleasing diversions for the afternoon. A collation was served. The guests were the Misses Alice Myers, Grace Baash, Mary Frances Hixon, Lucille Hunt, Mabel Wheatland, Violet Smith, Edna Proud, Dorothy Hiatt, Lois Gardet, Margaret Binford, Mildred Barr and Quinna Trueblood, Mrs. Maud Wreatland assisted Mrs. Hixon in entertaining.

Mrs. W. F. Blaich of North Pickering avenue, accompanied by her mother, Mrs. Mary P. Miller, is spending a week at Balboa Beach, in the seaside cottage of Mrs. Miller's. They have as their guests while at Balboa, Mrs. L. A. Garman and her daughter, Miss Beaulah Garman, also Whittier residents.

Miss Jane Robertson of Los Angeles was a guest over the week-end at the home of Miss Lida McCold on Olive Drive.

SANTA PAULA.

Seventy-five years of wedded life were celebrated by Mr. and Mrs. Isaac Fisher of Ojai street, this city on November 1, amidst congratulations from family and friends. Mr. Fisher is ninety-six years old, a member of a Quaker family of Ohio, who grew up in the frontier country of Illinois, and in that State was married, in 1846, to Miss Burns, two years younger than himself, a member of the family of the poet, Robert Burns. They have lived in California for twenty-five years, and for the past fifteen years in Santa Paula, where their children, grandchildren and great-grandchildren are living. By these relatives and many friends they were surrounded on their diamond anniversary, in the enjoyment of good health and all of their faculties. During the evening of their wedding anniversary the old people delighted their guests with reminiscences of the early days in Illinois among the Indians of the pioneer settlements.

A book party was the clever theme of Mrs. D. D. DeNure's entertainment of her friends on Friday evening at her ranch home, when the members of the Friday Afternoon Reading Club were guests, with a few others. Each one was asked to impersonate some well known book, and many and original costumes were worn. In the contest to identify the various books represented Miss Mary Boynton, Miss Jane Rouse and Mrs. Jack Gooding tied for high score, and Mrs. Gooding proved the final winner. Another contest was an exhibition of miscellaneous articles, each one representing a book title, and the guessing of these tested the ingenuity of the guests and was entertaining. Decorations and the buffet supper were arranged in Hallowe'en style, and in serving the hostess was assisted by her daughter, Mrs. Charles Deegan, Jr., and Mrs. Maude Matthews of Pasadena.

Halloween parties of many sorts have furnished entertainment during the past week, the events being all characterized by typical decorations and games appropriate to the witches' season. Mrs. Verna Freeman gave a Hallowe'en frolic at their home on Virginia Terrace, their guests being members of Mrs. Freeman's literary club. Misses Evaline Nowak and Ethel Ruggles (the latter of Oxnard) entertained at Atlanta Lodge on the Rincon; Mrs. Marcia Atmore gave a birthday party for her daughter Miss Flora, to which the members of the High School group were invited; and the Universalist women held a sale and entertainment on Friday and Saturday.

MANHATTAN BEACH.

Mr. and Mrs. W. G. Leburn left Saturday morning on a five days' motor trip to Holtville, in the Imperial Valley.

Mrs. L. Young of Seventh street is spending two weeks with friends in Los Angeles.

Mrs. F. M. Sinsabaugh and daughter

(Continued on Thirteenth Page.)

a Pre-Removal Sale at 432

The foremost event in Bootery history —an event of intimate importance to every woman who likes beautiful footwear. These surprising reductions embrace Wolfelt models in the late seasonable modes.

A complete showing of the new styles in the desirable materials and shades.

Also sale specials in hosiery.

$6.85 $7.85 $9.85
$11.85 $12.85
$13.85
Values to $19.75

C H WOLFELT CO
The BOOTERY
Smart Shoes for Women
432 South Broadway
LOS ANGELES

LOS ANGELES PASADENA SAN FRANCISCO CHICAGO
New York Studio—Custom Shop 37 West 57th Street
Par-le-Qui-Parle 30 Rue Taitbout Paris

-her Christmas Gift
Obrikat-Meyer
FURS

The giving of an *Obrikat-Meyer* fur creation has a far deeper significance than the gift of an ordinary fur piece—it bespeaks an endeavor to really please her—to give something that she will really treasure.

To women who know fur-quality and fur-style, the gift of a garment bearing the Obrikat-Meyer label is the embodiment of their most cherished ideals and fondest anticipations.

Assembled in our shop is a most comprehensive grouping of the season's smartest designs, in pelts of every kind, size and price.

Phone Pico 660

Obrikat-Meyer
FUR COMPANY
LEADING FURRIERS
412-414 W. Seventh St.
Established 1888

A catalog of furs for out-of-town customers will be mailed upon request.

Butterick Design 3387

There, on your pattern envelope you will notice the Deltor's saving of 50c to $10

NOTICE the amount of yardage your Butterick pattern specifies! Did you ever dream that such a style could be made of so little material? It's less—as much as 1¾ yards less—than was ever possible before. Which means that you will save 50c to $10 on the frock or suit you are planning! Think of the economy of that—the pattern paying for itself and saving money besides!

It's all possible because of a wonderful invention enclosed in the envelope with your new Butterick pattern—an invention individually planned for the pattern it accompanies—the Deltor!

And this Deltor not only saves money because you use less material, but endows you with even greater skill of sewing and open to every woman new avenues of smartness!

The DELTOR
Saves 50c *to* $10
on materials alone

Follow through these three steps and see how simply the Deltor guides you to sewing ease, to economy, to Paris' own charm.

The first thing the Deltor does is to give you an individual layout chart, (yes, *individual*, not just a general chart but one for your *exact* size and for *each* suitable width of material). Because of this chart, your pattern calls for ¼ to 1¾ yards *less* material than any other pattern can—a saving of 50c to $10 on materials alone.

Then you follow picture-and-word illustrations that guide your every stitch to perfect fit, drape and set. Your needle flies—you save hours of time—you instinctively do the right thing at the right time; and you always do the thing the Parisian modiste would do.

Finally—ideas of finish! Should your sleeves be the type that Martial and Armand favor, should the neckline hint of the Moyen Age, should embroideries follow Madeleine and Madeleine's gay lead, the Deltor explains just how to achieve the correct effect. From the first to the last detail, this most economical, most successful frock is a triumph of Paris!

BUTTERICK
Style Leaders of the World

Butterick Design 5393

Go to the Butterick pattern counter. Select from the new-est Parisian fashions, remembering that the Deltor suggests the correct materials and simplifies the making of the most intricate gown. It saves you 50c to $10 because it specifies less material than would be possible without the Deltor.

FOR—
Paris styles for sports and social wear that you can make yours, with the Deltor.

FOR—
Absorbing fiction, advice on the care and upbringing of children—how to economize in the home.

Just get The Delineator

REMOVAL SALE

Our lease expired, and WE MUST MOVE. Our new location is too small to hold our entire stock, so WE ARE OBLIGED TO SELL most of our new and slightly used Sewing Machines of all makes. To move them quickly, we will quote prices that will be interesting to you. If you are contemplating buying, now is your chance.

A Few Sample Prices

Singers	$18, $20, $22.50
Whites	$20, $22, $25.00
Singer Rotaries	$30, $35, $40.00
White Rotaries	$35, $40, $45.00
Free	$25, $27.50, $35
Wheeler & Wilson	$30, $35, $40.00
Standard	$30, $35, $40.00

And many others too numerous to mention at correspondingly low prices. A small deposit will hold your machine until you are ready for it. Every machine is absolutely guaranteed in perfect condition. You can have terms to suit. Come in and look them over.

BROOKS SEWING MACHINE CO.
818 S. Broadway.
Main 5446 Opposite Hamburger's.

X-RAY DENTIST

Radiographs

The only Reliable and Infallible Method of knowing the exact condition of your teeth. By this means we can detect diseased or abscessed conditions of the teeth which may lead to serious bodily disorders, as rheumatism, loss of appetite, headache, neuralgia, intestinal indigestion, sycophit and energy.

OPEN EVENINGS AND SUNDAYS
BEST WORK—HONEST PRICES

Crowns $4 Special
THIS WEEK ONLY

$7 Special Red Rubber
THIS WEEK ONLY
Full Set of Teeth Guaranteed

Best	$7
Silver and Amalgam Fillings	$1
Gold and Porcelain Crowns	$4
Bridgework, best	$4

EXAMINATION FREE
15 Years' Guarantee.
Hours: 8 a.m. to 8 p.m. Sunday, 10 to 12.

ZIMMERMAN
303-304-305 Broadway Central Bldg., 424 S. Broadway.
Phone Pico 2813

This ICCOTAN Rocker
Specially Priced at
$20

Terms: Cash or $1 down, $1 per week, no interest.

We have actually priced this rocker at just about cost, simply to acquaint you with the truly wonderful qualities of ICCOTAN. We are confident that, in the event you accept our special offer, we can supply your future needs in every description of wicker furniture, for you will have proved for yourself the superior worth of ICCOTAN. As manufacturers selling direct we can always quote close-margin prices.

TEN-YEAR GUARANTEE

We can make this broad guarantee because our furniture has all hardwood frames—NOT cheap pine or bamboo. In addition ICCOTAN is extremely durable and retains its beauty. Developed in a rich, beautiful, two-tone effect it requires neither paint nor varnish.

FENTON'S
ICCOTAN WICKER FURNITURE
1525 S. Main CORNER 16th

What a man thinks about Femininities

—When I first took up this idea of "stepping in where angels feared to tread," I was pretty sure I had headed for deep water—

—I thought I could tell women about a few things which they hadn't as yet run across.

* * *

—But little did I realize that scores of women were just waiting to ask some man a string of questions that would have nonplussed my illustrious ancestor—

* * *

—Letters and letters and more letters have been coming to my desk—and really ladies—I don't know a thing about Love (my wife reads these columns)—or about Cooking—or Real Estate or lots of other things.

* * *

—But I'd like to answer one little girl who wrote about Rouge and "what kind should I buy?"

* * *

—What kind of Rouge or Powder one uses isn't of nearly as great importance as to know something of how to get it on—or should I say—how to get it off—

* * *

—If efficiency counts—there are a great many women who won't be able to get a card in the Painters' Union.

* * *

—And the thought has occurred to me that perhaps a lot of women would like to know how to make cosmetics an asset instead of a liability.

* * *

—To that end I've arranged with a very clever lady in our Toilet Goods Section (and she's a very beautiful little bride, too, by the way,) to show you some of the fine points of looking one's best.

* * *

—There'll be no charge for this service and neither will you be required to make a purchase—

* * *

—I'm blase—

* * *

—Really frightfully so—

* * *

—But I find myself quite unsettled—so to speak—as I draw up to this next little talk I want to have with you—

* * *

—I used to wonder why some women looked so trim—so finished—and others so—well, I'm quite sure you know what I mean.

* * *

—And then friend wife came along—and she told me it was all a question of Brassieres—

* * *

—And she's right! I've since had some talks with our corsetieres and fixed it up with them to tell you a lot of things that I'd like to say—but don't just know how—

—Bashfully yours,

Billy Socrates

P. S.—My old friend Madame Sadowski has just wired that she'll be here Monday to help you with your winter sewing.

On Broadway **Jacoby Bros.** *Between 3rd and 4th*

Madame Sadowski of the Ladies' Home Journal Studios is Here This Week

The Well Known Corticelli Silk and Wool FAILLE in a Feature Sale Monday at $1.95

—Yes! $1.95 is right!

—It goes without saying that the great majority of women who read the above headline are going to say—"There must be some mistake—Corticelli silk and wool Faille can't be sold so little."

—But nevertheless we're going to sell it at $1.95 on Monday and if you don't put off choosing too long you'll find a splendid range of colorings, including white, navy, Copenhagen, Harding blue, rose, pink, taupe, peacock, myrtle, ivory and scarlet.

Canton Crepes in a Chiffon Finish, $2.98

—A rich Canton that would ordinarily sell for quite a little more were it not for the fact that we came by it rather luckily—

—The colors include black, navy, brown, white and several sports and evening shades.

Pebble Satin and Satin Francaise, $2.98

—Of all the silks in silkdom Satin Francaise seems to be the most consistent favorite, year after year—every woman knows it and loves it.

—Pebble Satin will be better liked, too, when it is better known. Both these silks are 36 inches wide.

Silk Duvetynes and Chiffon Velvets at $5.75

—Both of these greatly-liked fabrics are 39 inches wide—and both come in the colorings you'll be the most apt to ask for.

The Shelton Looms Kerami Plush at $7.98

—This luxurious fabric Fur continues to be a favorite for coats and scarfs and hats! It should cause no little sensation at $7.98 a yd. 50 inches wide.

Second Floor, South—Jacoby's

"Elona" Hair Nets, 60c dz.

—Invisible hair nets made of real human hair. In both cap and fringe styles. All colors except white and gray.

WRIGHT'S BIAS TAPE—4 YD. BOLTS, 15c—Sizes 4 to all the wanted shades. Special at 15c.

RIC-RAC BRAID, 2c YD.—In sizes 25 and 19. White only.

—CHILDREN'S APRONS, 19c—Waterproof Aprons with the nursery rhymes that the little ones like so well.

Main Floor—South—Jacoby's

Did you know that you can be made to look and feel from 10 to 20 lbs. lighter?

—And if one looks lighter—and if one feels lighter—what cares one if the scale tells another story?—

Mrs. Alice Hoops—a style expert from New York is here to show Los Angeles women the "how" of this Slenderization

—It's not a matter of dieting—neither is it a matter of exercise—or again of magic—

—Mrs. Hoops brings the dreams of women true by the use of the proper corsets scientifically fitted—

Mrs. Hoops stands ready to prove that no woman is too stout to be attractive if correctly corseted.

—And after years of experience in helping stout women to be stylish Mrs. Hoops has found one corset to be ideally equipped to accomplish slenderization.

And that one corset is the Stylish Stout (Sveltline System) Corset which makes its home at Jacoby's.

—Mrs. Hoops will be in our Corset Section all this week from 10 to 12 in the morning and from 2 to 4:30 in the afternoon.

—She will count it a pleasure to tell you the wonder points of Stylish Stouts and if you will but give her permission, she will cause the mirror to tell you a story you had never dreamed it could tell—

—And there will be no importuning to buy—

Second Floor, North—Jacoby's

---

200 Mahogany Finished Floor Lamps for Monday $6.98....

—And if two hundred lamps seem like a good many, it's because you've never been here on the morning of one of our sales to see how quickly they are snapped up—

—Just shop around on lamps—then it won't be necessary for us to tell you a word about the sensationalness of this value—

—Just 200 of them, so there can be no phone orders, no C. O. D.'s and no exchanges. None will be delivered except at an extra charge—

50 Silk Lamp Shades to go at .. $8.98....

—And what a surprise they are going to be to women who have been making their own shades and paying more than $8.98 for their materials—

—All of these shades are 24-inch—some are made of plain silks and some in fancy designs—You'll find a wide range of styles—

—No phone orders—No C. O. D.'s—No exchanges.

Basement, North—Jacoby's

1000 prs. Women's Silk Stockings at $1.39

—They'll start a regular wave of enthusiasm from the instant the sale begins!

—We bought them at a 'way less price because of trifling imperfections. And we know just how glad women will be to buy them at $1.39—

—They are full fashioned and have lisle tops and well reinforced toes and heels—

—Black, white and brown; sizes 8½ to 10.

Main Floor, North—Jacoby's

All Our 54-inch

Chiffon Broadcloths and Velours $2.95

—There are at least 25 shades of these woolen coatings and suitings and surely among them you'll find just what you had been wanting!

—They'll more than bustle out at $2.95.

Wool Duvetyne $4.98

—54-inch Duvetyne—the season's most popular coating—at $4.98! And what a high-grade Duvetyne it is! You'll think surely we've made a mistake in the price.

—All the wanted coating colors.

44-inch Crepe Egypta, $1.98

—This fine woolen material comes in about one dozen shades. It is an unusual material at an even more unusual price.

Prunella Skirtings, $3.95

—54-in. Prunella Skirtings that usually sell for just about double this price. A truly extraordinary quality that will give "everyday" wear.

—'Way, 'way low at $3.95.

Second Floor, South—Jacoby's

2000 Hanks Knitting Worsted 39c

—Just imagine how the needles will click and the nimble fingers fairly fly knitting these yarns into sweaters, scarfs, tams and other pretty "gifty" things!

—The price is very, VERY special as any knitter knows and the assortment includes the newest and most desired colors.

288 Stamped Luncheon Sets 59c

—Monday's price is even lower than we ever knew of such sets being featured even in a special sale!

—Of unbleached muslin—a 54-inch cloth and 4 napkins stamped in pretty, easily worked designs.

Stamped Spreads With Bolster, $2.50

—If you've shopped around you will know how extremely low these are priced. Of unbleached muslin stamped in Butterfly design.

42-in. Stamped Pillow Cases, $1.39

—A host of them to choose from and they are very special values—Finished with hemstitched edge for crochet scallop.

Main Floor, South—Jacoby's

Colored Silk CAMISOLES Like Picture $1.19

—As a usual thing these pretty practical camisoles sell for over so much more.

—We were fortunate enough to get a lot of them to feature Monday at $1.19.

—Note the strap shoulder and the neat hemstitch trimming. In navy, black and brown.

Second Floor, North—Jacoby's

A Very Unusual Group of Men's Shirts Priced at $2.95

—A sale that will please the man who usually pays about double this sale price—

—There are shirts of silk broadcloth—of satin stripe woven madras—satin stripe crepe—fiber silks—Russian cords and aeroplane linen—

—Shirts tailored to fit. A wide pattern assortment. Sizes 14 to 17 in the lot but not all these sizes in each material.

Flannelette Nightshirts at $1.29

—You will wonder how, with flannelette at present prices, they can be sold for so little?

—Roomy, well made and all of 54 inches long. In V-neck style with silk braid trimming. Sizes 15 to 19.

Boys' Shaker Knit Sweaters, $3.65

—Wool-mixed sweaters in slip-over style with the ruff neck. You'd expect to see them priced a good deal more than $3.65.

—In combination colorings — orange-and-blue and oxford-and-green. Sizes 26 to 34.

Men's V-Neck Sweater Coats, $4.50

—They are just the weight that's comfortable to wear under the coat in the California winter.

—In V-neck style and have two pockets. Dark gray, navy and Havana brown. Sizes 34 to 46.

Just inside the Entrance, North—Jacoby's

---

250 Girl's (2 to 14 years) WASH FROCKS In a Monday Sale at $1.00

—We've reduced them right out of our regular stocks—a substantial saving on every one! Some were made to sell for almost double—

—The majority are of gingham and a few of linene. The ginghams are plain, plaid or checked.

—Many of these pretty frocks are new. A few are a bit soiled. Plenty of every size from 2 to 14.

—No C. O. D.'s and no Exchanges on these.

Children's Play Suits at 59c

—An underworth price for medium weight play suits of denims and cheviots in blue or khaki color with red trimming. Sizes 3 to 7 years.

The Floor o' Youth—the 4th—Jacoby's

---

200 Women's Bathrobes, $4.98

—That they are "Beacon" robes tells a volume about their attractiveness and dependability—

—Several styles and both light and dark patterns. All sizes.

Second Floor, North—Jacoby's

Women's Fleeced Union Suits, 98c

—Some have small mended place else you'd pay a good deal more this quality—

—Heavy, well fleeced suits in the neck, long sleeve, ankle length. Both regular and extra sizes.

Lisle Vests, 50c

—Women's low neck, sleeveless that have ribbon-run top, also the ice style with narrow taped shoulder straps. Regular sizes.

—IN EXTRA SIZES, 65c.

Cotton Vests, 39c

—Fine ribbed white cotton in regular and extra sizes. They are neck and sleeveless and have run tops.

Main Floor, North—Jacoby's

"Elona" Hair Nets, 60c dz.

—Invisible hair nets made of real human hair. In both cap and fringe styles. All colors except white and gray.

WRIGHT'S BIAS TAPE—6 YD. BOLTS, 15c—Size 4 in all the wanted shades. Special at 15c.

RIC-RAC BRAID, 2c YD.—In sizes 25 and 39. White only.

—CHILDREN'S APRONS, 39c—Waterproof Aprons with the nursery rhymes that the little ones like so well.

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—Of unbleached muslin—a 36-inch cloth and 4 napkins stamped in pretty, easily worked designs.

Stamped Spreads With Bolster, $2.50

—If you've shopped around you will know how extremely low these are priced. Of unbleached muslin stamped in Butterfly design.

42-in. Stamped Pillow Cases, $1.39

—A host of them to choose from and they are very special values—Finished with hemstitched edge for crochet scallop.

Main Floor, South—Jacoby's

Women's Fleeced Union Suits, 98c

—Some have small mended places, else you'd pay a good deal more for this quality—

—Heavy, well fleeced suits in the high neck, long sleeve, ankle length style. Both regular and extra sizes.

Lisle Vests, 50c

—Women's low neck, sleeveless vests that have ribbon-run top, also the bodice style with narrow taped shoulder straps. Regular sizes.

—IN EXTRA SIZES, 60c.

Cotton Vests, 39c

—Fine ribbed white cotton vests in regular and extra sizes. They are low neck and sleeveless and have ribbon-run tops.

Main Floor, North—Jacoby's

AP COMMENTS ARE FRIENDLY.

Washington Conference Given Much Note by Press.

Big Growth in Independence Spirit Seen in Tokio.

Varied Questions Are Put to Visitors From America.

BY GARNER CURRAN.

[SPECIAL CORRESPONDENCE.]

TOKIO, Oct. 5.—The Washington conference is receiving a great deal of attention in the daily papers of Japan. In most cases the press is treating the subject seriously and ignoring each latest rumor with politeness and frankness. It is gratifying to note that most of the articles are decidedly friendly to America, and give the Harding administration credit for a sincere desire to avoid the enormous burden being carried by the major nations of the world in this mad race for supremacy on the seas.

There is still, however, some jingoism manifested by the small newspapers and other irresponsible publications. Most of these articles are so ridiculous that they seem incredible to believe. One of the latest rumors born is that America is not willing to require Japan to limit the number of children for each family to three.

Whatever there is anything a Japanese is afraid of, and there are many things, it is his large family. No antirace suicide propaganda is necessary in Japan. Boys, girls, children are everywhere. They are well fed, petted and treated with an endless variety of fun, given special holidays and are made happy children. Elders are given no seats in street cars to offer. They are the pride of the household and the nation.

CONSIDERED AS INSULT.

The Japanese cannot imagine how such a rumor as the above is circulated as an insult in Japan—a nation as well as a personal one. This is only a sample of the many rumors which are being circulated from time to time to keep alive the class hatred considered necessary by the militarists, just as the Germans are taught in their schools that "Germany was a country surrounded by enemies."

The majority of the Japanese are heartily in favor of the objects of the Washington conference, but do not suppose think that this conference is going to be turned into a surrender of the Japanese policy in the Far East, he is greatly mistaken.

The strong personnel of the delegation selected by Japan to represent their government should be able to satisfy the most skeptical as it is considered serious business.

The delegation goes to Washington strongly supported by the government and the people. It has a definite program, a fixed purpose, and will be prepared to back it to the limit.

SECRET EXPENSE ACCOUNT.

It is reported that the Japanese government has appropriated a million for the expenses of the delegation. Some of this will probably be used for propaganda purposes. This word propaganda has been much a few, but if we are to solve these problems of the Pacific we must give everyone interested a hearing.

I have been three years traveling in the Orient, from Vladivostok to Singapore, Manila to Java, Hongkong to China, and four visits to Japan, and I am fully persuaded that Americans never will understand the Orient without a personal visit to the Far East. The New York will never understand the Japanese complex problems met in dealing with China by a trip to Hoboken or even a trip to California. Many business men know that a Chinese compradore is, and what he really does?

The Californian will never understand the Japanese until he travels abroad and receives the most courteous treatment everywhere. It is about some very pointed criticism which he finds it difficult to reconcile to the satisfaction of the Japanese. Your angle of view makes a big difference sometimes in the object observed.

The Japanese are not ignorant of American history. They admire our methods of acquiring territory and the ability to hold on to it.

Should the Washington conference go down in ancient history there will be added to many questions.

JAPAN IS AWAKENING.

There is still in the process of awakening. The leaders of thought are earnestly striving to control the growing spirit of freedom which, unrestrained, often leads to disaster and discontent. Strikes were not permitted in Japan by the police a few years ago. They are frequent here now, but usually of short duration. There seems to be an honest effort among employers to give the working classes adequate compensation as possible. Some of the large industrial concerns have requested their employees to appoint committees which shall confer with the heads of the business on all questions pertaining to the welfare of labor, sanitation, etc. They are rapidly approaching the American plants as models in the treatment of employees.

The high cost of living, the increase of production and the economic pressures of a rapidly growing population are real problems in Japan. Americans should come and meet the Japanese face to face. Washington with a conference and a viewpoint of the Far East—not from Ho-

"THE SIGNERS."

Of the fifty-six men who signed the immortal document—the Declaration of Independence—twenty-four were lawyers, thirteen were merchants, nine were farmers, five were physicians, two were mechanics, two were a mariner, one a preacher and one a surveyor.

The youngest signer was Edward Rutledge, of South Carolina, who was but 27 years of age. The oldest was Benjamin Franklin, who was seventy-one a year. Forty-two of the signers were between forty-six and sixty years of age. The average age was 45 years.

Charles Carroll of Maryland, was the last survivor of the signers. He died in 1832, dying at the age of ninety-five years. Chronicle-

"Bullock's Closes Saturday at One o'Clock Every Saturday Throughout the Year" Bullocks Los Angeles "ONE O'CLOCK SATURDAYS" Bullocks Los Angeles "ONE O'CLOCK SATURDAYS" Bullocks Los Angeles "Bullock's Closes Saturday at One o'Clock Every Saturday Throughout the Year"

39-Inch Imported All-Silk Velvet $5.95

—together with 40 inch and 42 inch Domestic all Silk Velvet in many colors including Jade, Orange and Black.

—Dressmakers—particularly—should be eager to share—As their familiarity with quotations will emphasize the "Unordinariness" of these Monday Values as compared with regular prices on the selfsame Silks and Qualities.

36-inch Imported All Silk Duvetyne $5.95

—Bullock's own importation and $5.95 is a new price, as brilliant with Value as the large assortment of high colors is brilliant with costume possibilities.

38-inch Fancy Stripe Duvetyne $4.95

—in the four color combinations in vogue for Southern California!said—Brown and Orange—Black and White—Navy and Copenhagen and Henna.

An Unusual Opportunity to Buy a Coat Pattern

Woolens at Specially Reduced Prices

—Monday—on Bullock's Second Floor—50 Coat patterns of 3 or 3¼ to 4 yards of the best woolen coatings that have been carefully selected for weight, craftsmanship and highest quality—are reduced to start as low as $6.95 *for a Coat Pattern* and none to exceed $45.00 *the Coat Pattern.*

—Selection embraces the most desirable colors in *Duvetyne—Marvella—Velour—Silk Veldyne—Chameryne—Moussyne—Yalama—Duvet de Laine—Bolivia—Amorette—Evora.*

Woolen Skirt Patterns—Special $6.95

—and this means a Skirt pattern of 2¼ yards—which makes ample allowance for pleating. The materials are the very best of Prunella Skirtings—of Fancy Stripe Broadcloth and of Wool Gabardines. Please—*Emphasize that Value*—$6.95 for 2¼ yards of fine woolen skirtings—Monday—at Bullock's.

—*Wool Patterns for One Piece Skirts, $6.95*—and these patterns are of the very best quality woolen skirting obtainable. The patterns are 1 1-3 yards—which is a generous allowance for one piece skirts.

INTERESTING

Christmas News

—It will be too late to do your Christmas shopping early very soon. Many things are ready now at Bullock's and it is surprising what really good buying opportunities arise day after day.

"One o'Clock Saturdays"

Don't merely give Gloves, give

Bullock Gloves

and by purchasing them early get the benefit of complete stocks. Bullock Gloves of Perrin manufacture have many points of superiority which many women demand. They are here in many styles and colors as low as $3.00 a pair. Slip-ons as low as $6.00 a pair—at Bullock's First Floor.

"One o'Clock Saturdays"

Glove Bonds

offer a most satisfactory method of giving Bullock Gloves. They do away with tiresome details of size, color, style, leaving these to the receiver to choose when the purchase is made. Give Bullock Glove Bonds—they are growing in popularity. First Floor.

"One o'Clock Saturdays"

Hand Bags

—It hardly seems possible that they could be so different from others and so beautiful.

—The novel shapes of them are striking. Both silk and leather, too. Beading in color combinations fascinating. Dainty little things with metal trimmings—even sterling silver and 14kt. gold.

Combinations of patent leather and velvet—patent leather and duvetyne—fitted in the most charming manner. Christmas buying is going to have lots of fun in it with these to help it. Bullock's First Floor.

"One o'Clock Saturdays"

New Girdles

are made of beads and metal chains and coins—old Chinese effects on many of the coins—bright colored beads. They are the latest thing for one-piece dresses and suits. First Floor.

"One o'Clock Saturdays"

Engraving

Your personal Christmas Cards should be ordered now!

—The engraver should have time to execute your cards—to personify your sentiment.

—Just bring your calling card plate to Bullock's Engraving Room—First Floor—and make your selection from beautifully engraved designs and style and sincerely "Christmassy" Sentiments.

Special Pound Paper 50c

—Sixty sheets to the box. —Envelopes—15c package.

Hurd's Lawn Finish, 75c

—Quire boxes—in tints. Ribbon tied in attractive gift packages. Special 75c. —First Floor.

"One o'Clock Saturdays"

Handkerchiefs!

Cannot help but think of Christmas with so many pretty Handkerchiefs around—

—Three in a Box for 75c—embroidered corners—neatly boxed and tied with ribbon.

—Three in a Box for $1.25—colored striped borders of assorted colors; hand embroidered.

French Linen at 50c Each—hemmed by hand—in pretty colors with dots, stripes and odd designs through center. Also misses' size.

—Men's Linen Handkerchiefs, 75c—nicely hemstitched, good quality linen.

—Children's Fancy Handkerchiefs, 25c—animals, birds and butterflies to adorn them. Monday. Bullock's First Floor.

Manicure, 50c

—Announcing a new Bullock Special Price—Just as popular as Bullock's Special

Permanent Wave, 75c a Curl

—Again emphasizing Bullock ability to serve.

—The new Mineralava Facial Treatment clears the complexion and helps retain youth. This is truly a wonderful service—$2.00.

—Bullock's Hair Dressing Parlor—Second Floor. Phone for appointment.

Opportunity to Buy

These Coats at $49.50

Prices are down

—and those women who have not selected their fall and winter coats—no longer have reason to delay their purchase—which means they have every reason to buy on Monday—at Bullock's.

—Coats that are belted all around—coats with disappearing belt at back—coats with big fur collars of raccoon—Australian Opossum—Mole and Squirrel—Coats that are lined throughout with self colored silks—

"Special Value" Coats at $49.50

—Coats of Normandy—Bolivia—Sportex—of Imported Tweed mixtures. Coats deeply collared and cuffed with fur—Coats with Cloth Collar, as you prefer. Stitching and panels are effectively used in original ways. Coats with the new flare—and straight line Coats.

—Every Coat in this Monday Opportunity is carefully tailored—and thoughtfully selected to enhance Bullock's Standard of style—Quality and Value.

—Buy your Coat Monday at Bullock's—in this Opportunity of $49.50.

150 dozen Glove Silk Vests $1.95
50 doz. Glove Silk Knickers $2.95

—Look, indeed! And look for your heart's delight! Look again at those special prices—and then firmly resolve to come to Bullock's Fourth Floor—Monday—to share in this Glove Silk Underwear Sale.

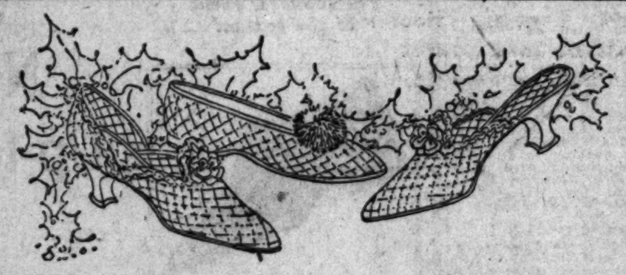
The Vests

—have tailored tops—either Regular or Bodice style. They are flesh color. Made in generous length. Sizes are 34 to 42. *Specially priced $1.95.*

The Knickers

—are made full and have large reinforcements and are finished with frill at the knee. Flesh color. Sizes are 5, 6 and 7. *Specially priced $2.95.*

—Bullock's Fourth Floor Knit Underwear Section.



When Satin Boudoir Slippers Step Into Prominence

—It is high time that Christmas shopping was being attended to.

—Just consider these that have been sketched above—they are all of satin—they represent a high quality that is maintained throughout a large selection of other materials besides—at Bullock's.

—On the left a quilted Satin D'Orsay priced at $5.95.
—On the right a quilted Satin Mule priced at $4.25.
—In the center a quilted Satin Boudoir with soft sole at $2.50—the same style with leather sole at $3.00.

—And this is just the slightest hint of what is ready at Bullock's in the way of clever Boudoir Slippers—come and see them and make selections when choice is widest. Monday—at Bullock's Fourth Floor—the rendezvous of Christmas Slipper provision.

—Alluring with Value—come hundreds of new—sheer—hand-made and hand embroidered

Philippine Gowns $2.95 and $3.95

—embracing designs and patterns entirely new from anything Bullock's has received this year.

—The edges are more cleverly finished—and the new designs are more heavily embroidered than ordinary.

—Square neck or V-neck—or round neck with short Kimono sleeves—or with wide shoulder straps. All in the slipover style.

—The hand work across the front of the gowns is perhaps their most attractive feature—coming as it does in beautiful flower sprays—and in cut-work designs—

Philippine Envelope Chemise $2.95 and $3.95

—also hand made and hand embroidered by the clever fingers of Filipino needlewomen. They have the desired feature of being very full through the skirts. Round neck or built-up shoulder or square neck, bodice top with straps of same material.—Monday—on Bullock's Fourth Floor.

1200 prs. Silk Chiffon Stockings $1.95

—Full Fashioned—first quality—lisle sole and top. Bullock's believes this special price will emphasize the demand for this popular stocking. Colors are Black and Cordovan. Sizes are 8½—9—9½ and 10—Monday—$1.95 pair—First Floor.

Real Filet Laces 45c Yd.

—Just to show how much 45c can buy—when 45c really tries—Bullock's has taken 1800 yards of Real Filet Lace—the individual selection of distinctive patterns made through Bullock's own importer—in widths from 1½ inches to 4 inches—and grouped them under the one price of 45c for Monday's emphasis of Sincere Value. Second Floor.

Now! Sweaters at $4.95

—Make a new goal for Sweater Values to aspire! These are the smart, new sweaters in slip-over style so favored by school and office girls because they may be so charmingly worn instead of a blouse. This new youthful model comes in plain weave—has the high neck and narrow sash. Colors are buff, brown, black and navy. Monday at $4.95—Bullock's Fourth Floor.

50 Dimity Blouses $2.95

—*Pinafore and Peter Pan Collars*—in three styles—all of them just as pretty as they can be—and almost as surprised to be only $2.95—as you will probably be to see them at $2.95. Long sleeves with shirt cuffs. Filet edgings—pleated edgings and perfectly plain collars. Specially bought and specially priced for Monday at $2.95. Third Floor.

Note: Seven Weeks to Christmas!

Beacon Velour Robing 75c

in the 27 inch width—and 95c in the 36 inch width.

36-inch Faille $1.25 yd.

—Silk and Lisle—the wanted material for Jumper dresses, for Children's wear and for draperies. Many colors.

40-inch Fine Batiste 45c

and pajama Cloth. Just a Christmas memo of a good value on Bullock's Second Floor.

Bullock's Bazaar of Intimate Apparel for Women

—in the New Negligee Section on the Fourth Floor—South Bridgeway.

—Notable for its difference—its display and its Personality.

—Ready with all the intimate desirables dear to every feminine heart.

—Ready with Bullock's Christmas Spirit dominant.

—*Corduroy Robes—Featured at $5.95, $6.95 and $7.50.*

—Fancy Negligees.
—Boudoir Caps.
—Jersey Silk Petticoats. Featured at $4.95.
—Mules and Boudoir Slippers.
—Bath Robes at $4.95 and $6.95.
—Fancy Petticoats for Evening Wear.
—Imported Hostess Gowns.
—Smart Breakfast Coats.
—Dainty Bed Sacques.
—Hand-embroidered Kimonos.
—Attractive Garters.
—Ruffled Silk Knickers.
—Imported French Silk Underwear.
—Silk Stockings.
—Perfumes, Toilet Water.
—Lingerie Bows and Sachets.

—This news should be of keen interest—and oh—who could not find a Christmas Enchantment among these?

What a man thinks about Femininities

—When I first took up this idea of "stepping in where angels feared to tread," I was pretty sure I had headed for deep water—

—I thought I could tell women about a few things which they hadn't as yet run across.

* * *

—But little did I realize that scores of women were just waiting to ask some man a string of questions that would have nonplussed my illustrious ancestor—

* * *

—Letters and letters and more letters have been coming to my desk—and really ladies—I don't know a thing about Love (my wife reads these columns)—or about Cooking—or Real Estate or lots of other things.

* * *

—But I'd like to answer one little girl who wrote about Rouge and "what kind should I buy?"

* * *

—What kind of Rouge or Powder one uses isn't of nearly as great importance as to know something of how to get it on—or should I say—how to get it off—

* * *

—If efficiency counts—there are a great many women who won't be able to get a card in the Painters' Union.

* * *

—And the thought has occurred to me that perhaps a lot of women would like to know how to make cosmetics an asset instead of a liability.

* * *

—To that end I've arranged with a very clever lady in our Toilet Goods Section (and she's a very beautiful little bride, too, by the way,) to show you some of the fine points of looking one's best.

* * *

—There'll be no charge for this service and neither will you be required to make a purchase—

* * *

—I'm blase—

* * *

—Really frightfully so—

* * *

—But I find myself quite unsettled—so to speak—as I draw up to this next little talk I want to have with you—

* * *

—I used to wonder why some women looked so trim—so finished—and others so—well, I'm quite sure you know what I mean.

* * *

—And then friend wife came along—and she told me it was all a question of Brassieres—

* * *

—And she's right! I've since had some talks with our corsetieres and fixed it up with them to tell you a lot of things that I'd like to say—but don't just know how—

—Bashfully yours,

Billy Socrates

P. S.—My old friend Madame Sadowski has just wired that she'll be here Monday to help you with your winter sewing.

On Broadway **Jacoby Bros.** *Between 3rd and 4th*

Madame Sadowski of the Ladies' Home Journal Studios is Here This Week

The Well Known Corticelli Silk and Wool FAILLE in a Feature Sale Monday at $1.95

—Yes! $1.95 is right!

—It goes without saying that the great majority of women who read the above headline are going to say—"There must be some mistake—Corticelli silk and wool Faille can't be sold so little."

—But nevertheless we're going to sell it at $1.95 on Monday and if you don't put off choosing too long you'll find a splendid range of colorings, including white, navy, Copenhagen, Harding blue, rose, pink, taupe, peacock, myrtle, ivory and scarlet.

Canton Crepes in a Chiffon Finish, $2.98

—A rich Canton that would ordinarily sell for quite a little more were it not for the fact that we came by it rather luckily—

—The colors include black, navy, brown, white and several sports and evening shades.

Pebble Satin and Satin Francaise, $2.98

—Of all the silks in silkdom Satin Francaise seems to be the most consistent favorite, year after year—every woman knows it and loves it.

—Pebble Satin will be better liked, too, when it is better known. Both these silks are 36 inches wide.

Silk Duvetynes and Chiffon Velvets at $5.75

—Both of these greatly-liked fabrics are 39 inches wide—and both come in the colorings you'll be the most apt to ask for.

The Shelton Looms Kerami Plush at $7.98

—This luxurious fabric Fur continues to be a favorite for coats and scarfs and hats! It should cause no little sensation at $7.98 a yd. 50 inches wide.

Second Floor, South—Jacoby's

"Elona" Hair Nets, 60c dz.

—Invisible hair nets made of real human hair. In both cap and fringe styles. All colors except white and gray.

WRIGHT'S BIAS TAPE—6 YD. BOLTS, 15c—Size 4 in all the wanted shades. Special at 15c.

RIC-RAC BRAID, 2c YD.—In sizes 25 and 29. White only.

—CHILDREN'S APRONS, 39c—Waterproof Aprons with the nursery rhymes that the little ones like so well.

Main Floor—South—Jacoby's

1000 prs. Women's Silk Stockings at $1.39

—They'll start a regular wave of enthusiasm from the instant the sale begins!

—We bought them at a 'way less price because of trifling imperfections. And we know just how glad women will be to buy them at $1.39—

—They are full fashioned and have lisle tops and well reinforced toes and heels—

—Black, white and brown; sizes 8½ to 10.

Main Floor, North—Jacoby's

Did you know that you can be made to look and feel from 10 to 20 lbs. lighter?

—And if one looks lighter—and if one feels lighter—what cares one if the scale tells another story?—

Mrs. Alice Hoops—a style expert from New York is here to show Los Angeles women the "how" of this Slenderization

—It's not a matter of dieting—neither is it a matter of exercise—or again of magic—

—Mrs. Hoops brings the dreams of women true by the use of the proper corsets scientifically fitted—

Mrs. Hoops stands ready to prove that no woman is too stout to be attractive if correctly corseted.

—And after years of experience in helping stout women to be stylish Mrs. Hoops has found one corset to be ideally equipped to accomplish slenderization.

And that one corset is the Stylish Stout (Sveltline System) Corset which makes its home at Jacoby's.

—Mrs. Hoops will be in our Corset Section all this week from 10 to 12 in the morning and from 2 to 4:30 in the afternoon.

—She will count it a pleasure to tell you the wonder points of Stylish Stouts and if you will but give her permission, she will cause the mirror to tell you a story you had never dreamed it could tell—

—And there will be no importuning to buy—

Second Floor, North—Jacoby's

---

200 Mahogany Finished Floor Lamps for Monday $6.98....

—And if two hundred lamps seem like a good many, it's because you've never been here on the morning of one of our sales to see how quickly they are snapped up—

—Just shop around on lamps—then it won't be necessary for us to tell you a word about the sensationalness of this value—

—Just 200 of them, so there can be no phone orders, no C. O. D.'s and no exchanges. None will be delivered except at an extra charge—

50 Silk Lamp Shades to go at .. $8.98....

—And what a surprise they are going to be to women who have been making their own shades and paying more than $8.98 for their materials—

—All of these shades are 24-inch—some are made of plain silks and some in fancy designs—You'll find a wide range of styles—

—No phone orders—No C. O. D.'s—No exchanges.

Basement, North—Jacoby's

All Our 54-inch Chiffon Broadcloths and Velours $2.95

—There are at least 25 shades of these woolen coatings and suitings and surely among them you'll find just what you had been wanting!

—They'll more than bustle out at $2.95.

Wool Duvetyne $4.98

—54-inch Duvetyne—the season's most popular coating—at $4.98! And what a high-grade Duvetyne it is! You'll think surely we've made a mistake in the price.

—All the wanted coating colors.

44-inch Crepe Egypta, $1.98

—This fine woolen material comes in about one dozen shades. It is an unusual material at an even more unusual price.

Prunella Skirtings, $3.95

—54-in. Prunella Skirtings that usually sell for just about double this price. A truly extraordinary quality that will give "everyday" wear.

—'Way, 'way low at $3.95.

Second Floor, South—Jacoby's

2000 Hanks Knitting Worsted 39c

—Just imagine how the needles will click and the nimble fingers fairly fly knitting these yarns into sweaters, scarfs, tams and other pretty, "gifty" things!

—The price is very, VERY special as any knitter knows and the assortment includes the newest and most desired colors.

288 Stamped Luncheon Sets 59c

—Monday's price is much lower than we ever knew of such sets being featured even in a special sale!

—Of unbleached muslin—a inch cloth and 4 napkins stamped in pretty, easily worked designs.

Stamped Spreads With Bolster, $2.50

—If you've shopped around you will know how extremely low these are priced. Of unbleached muslin stamped in Butterfly design.

42-in. Stamped Pillow Cases, $1.39

—A host of them to choose from and they are very special values—Finished with hemstitched edge for crochet scallop.

Main Floor, South—Jacoby's

$1.19

Colored Silk CAMISOLES Like Picture $1.19

—As a usual thing these pretty practical camisoles sell for ever so much more.

—We were fortunate enough to get a lot of them to feature Monday at $1.19.

—Note the strap shoulder and the neat hemstitch trimming. In navy, black and brown.

Second Floor, North—Jacoby's

---

250 Girl's (2 to 14 years) WASH FROCKS In a Monday Sale at $1.00

—We've reduced them right out of our regular stocks—a substantial saving on every one! Some were made to sell for almost double—

—The majority are of gingham and a few of linene. The ginghams are plain, plaid or checked.

—Many of these pretty frocks are new. A few are a bit soiled. Plenty of every size from 2 to 14.

—No C. O. D.'s and no Exchanges on these.

Children's Play Suits at 59c

—An underworth price for medium weight play suits of denims and cheviots in blue or khaki color with red trimming. Sizes 3 to 7 years.

The Floor o' Youth—the 4th—Jacoby's

---

200 Women's Bathrobes, $4.98

—That they are "Beacon" robes tells a volume about their attractiveness and dependability—

—Several styles and both light and dark patterns. All sizes.

Second Floor, North—Jacoby's

A Very Unusual Group of Men's Shirts Priced at $2.95

—A sale that will please the man who usually pays about double this sale price—

—There are shirts of silk broadcloth—of satin stripe woven madras—satin stripe crepe—fiber silks—Russian cords and aeroplane linen—

—Shirts tailored to fit. A wide pattern assortment. Sizes 14 to 17 in the lot but not all these sizes in each material.

Flannelette Nightshirts at $1.29

—You will wonder how, with flannelette at present prices, they can be sold for so little?

—Roomy, well made and all of 54 inches long. In V-neck style with silk braid trimming. Sizes 15 to 19.

Boys' Shaker Knit Sweaters, $3.65

—Wool-mixed sweaters in slip-over style with the ruff neck. You'd expect to see them priced a good deal more than $3.65.

—In combination colorings — orange-and-blue and oxford-and-green. Sizes 28 to 34.

Men's V-Neck Sweater Coats, $4.50

—They are just the weight that's comfortable to wear under the coat in the California winter.

—In V-neck style and have two pockets. Dark gray, navy and Havana brown. Sizes 34 to 46.

Just inside the Entrance, North—Jacoby's

Women's Fleeced Union Suits, 98c

—Some have small mended [illegible] else you'd pay a good deal more for this quality—

—Heavy, well fleeced suits in the neck, long sleeve, ankle length. Both regular and extra sizes.

Lisle Vests, 50c

—Women's low neck, sleeveless that have ribbon-run top, also the lace style with narrow tape over shoulder straps. Regular sizes.

—IN EXTRA SIZES, 60c.

Cotton Vests, 39c

—Fine ribbed white cotton in regular and extra sizes. They are neck and sleeveless and have ribbon-run tops.

Main Floor, North—Jacoby's

"Elona" Hair Nets, 60c dz.

—Invisible hair nets made of real human hair. In both cap and fringe styles. All colors except white and gray.

WRIGHT'S BIAS TAPE—4-YD. BOLTS, 15c—Size 4 in all the wanted shades. Special at 15c.

RIC-RAC BRAID, 2c YD.—In sizes 25 and 29. White only.

—CHILDREN'S APRONS, 39c—Waterproof Aprons with the nursery rhymes that the little ones like so well.

Main Floor—South—Jacoby's

...rs. Women's Stockings $1.39

...wave of enthusiasm ...begins!

...a way less price be...fections. And we ...men will be to buy

...ned and have lisle ...d toes and heels— ...n: sizes 8½ to 10.

...Floor, North—Jacoby's

...f-inch

...Broadcloths ...Velours ...2.95

2000 Hanks Knitting Worsted 39c

—Just imagine how the needles will click and the nimble fingers fairly fly knitting these yarns into sweaters, scarfs, tams and other pretty, "gifty" things!

—The price is very, VERY special as any knitter knows and the assortment includes the newest and most demanded colors.

288 Stamped Luncheon Sets 59c

—Monday's price is much lower than we ever knew of such sets being featured even in a special sale!

—Of unbleached muslin—a 36-inch cloth and 4 napkins stamped in pretty, easily worked designs.

Stamped Spreads With Bolster, $2.50

—If you've shopped around you will know how extremely low these are priced. Of unbleached muslin stamped in Butterfly design.

42-in. Stamped Pillow Cases, $1.39

—A host of them to choose from and they are very special values—Finished with hemstitched edge for crochet scallop.

Main Floor, South—Jacoby's

Women's Fleeced Union Suits, 98c

—Some have small mended places, else you'd pay a good deal more for this quality—

—Heavy, well fleeced suits in the high neck, long sleeve, ankle length style. Both regular and extra sizes.

Lisle Vests, 50c

—Women's low neck, sleeveless vests that have ribbon-run top, also the bodice style with narrow taped shoulder straps. Regular sizes.

—IN EXTRA SIZES, 60c.

Cotton Vests, 39c

—Fine ribbed white cotton vests in regular and extra sizes. They are low neck and sleeveless and have ribbon-run tops.

Main Floor, North—Jacoby's

...P COMMENTS ARE FRIENDLY.

...Conference Given ...Note by Press.

...Growth in Independence ...Seen in Tokio.

...Questions Are Put to ...Visitors From America.

BY GARNETT CURRAN.

...CORRESPONDENCE.]

...ON, Oct. 5.—The Washington ...ference is receiving a great deal ...ention in the daily papers of ..., it must cause the press to ...ing the subject seriously and ...ussing such latest rumor with ...ion and frankness. It is grati...ng to note that most of the arti...s decidedly friendly to Amer...and give the harding administra...credit for a sincere desire ...ease the enormous burden being ...e by the major nations of the ...d in the mad race for supremacy ...

...e is still, however, some jingo...sm manifested by the small news...per and other irresponsible pub...cations. Most of these articles are ...ch nonsense that they seem incred...ly foolish. One of the latest ru...ors afloat is that America is not ...going to require Japan to limit ...r army and navy, but also to limit ...e number of children for each fami...

...ere is anything a Japanese is ...d of, and there are many things, ...ong his large family. No antirace ...ropaganda is necessary in ...pan. Yes sir, children, children ...everywhere. They are well fed, pet...ed and petted with an endless variety ...f toys, given special holidays and ...ven special clothes. Nowhere will you ...ee more happy children. Elders ...ake up seats in street cars to ...ive them. They are the pride of the ...amily and the nation.

...SIDERED AS INSULT.

...n America cannot imagine ...ch a rumor as the above is ...ntered as an insult in Japan—a ...ntry as well as a personal one. ...Recently a simple of the many ...ports which are being circulated ...n Japan to keep alive the class ...ng considered necessary by the ...ers, just as the Germans ...ld their schools that "Ger...ny was a country surrounded by ...emies."

...e majority of the Japanese ...e strongly in favor of the objects ...f the Washington conference, but ...ome appear think that this con...rence is going to be turned into a ...ampaign of the Japanese poli...ians in the Far East, he is greatly ...istaken.

...e strong personnel of the ...legates selected by Japan to rep...esent their government should be ...ufficient to satisfy the most skept...cal that it is considered serious ...

...The delegation goes to Washing...n is really supported by the gov...rnment and the people. It has a ...efinite program, a fixed purpose, ...and will be prepared to back it to ...the limit.

...ARGE EXPENSE ACCOUNT.

...It is asserted that the Japa...ese government has appropriated ...large sum for the expenses of the ...delegation. Some of this will ...doubtless be used for propaganda ...purposes. This word propaganda ...is used a few, but if we are ...to solve these problems of the Pa...cific we must give everyone inter...ested a hearing.

...After three years traveling in the ...Far East, from Vladivostok to ...Manila to Java, Singapore, China, and four visits to ...Japan I am fully persuaded that ...Americans never will under...stand the Orient without a person...al visit to the Far East. The New ...York will never understand the ...Mexican problems met in ...dealing with China by a trip to Hobo...ken, even a trip to California. ...Every business men know ...the Chinese compradore is, and ...what he really does?

...The Californian will never under...stand the Japanese until he travels ...in Japan and receives the most ...courteous treatment everywhere. ...There is, of course, some very pointed ...criticism, which he finds it difficult ...to answer to the satisfaction of ...the Japanese. Your angle of view ...makes a big difference sometimes ...in what is observed.

...The Japanese are not ignorant of ...their history. They admire our ...methods of acquiring territory and ...are bent on holding on to it.

...Should the Washington conference ...end in the ancient history there will ...be added to many questions.

...JAPAN'S AWAKENING.

...Japan is still in the process of ...awakening. There is a marked ...change in our absence of a little ...more than a year, particularly in the ...growth of the spirit of free...dom and independence. It is noted on ...every hand from the rickisha coolie ...class to the members of the ...imperial household.

...Japan is awakening. The leaders ...of thought and are earnestly striving ...to direct the growing spirit of ...unrest, which, unrestrained, often ...leads to disaster and discontent. ...Strikes were not permitted in ...Japan by the police a few years ago. ...They are prominent here now, but ...largely of short duration. There ...is in an honest effort among ...employers to give the working ...man such compensation as possi...ble. Many of the large industrial ...concerns have requested their em...ployees to appoint committees which ...shall confer with the heads of the de...partments on all questions pertaining ...to the welfare of labor, sanitation, ...etc. These are rapidly approaching ...the American plants as models ...in the treatment of employees.

...The high cost of living, the in...crease in cost of production and the ...economic pressure of a rapidly ...growing population are real problems ...in Japan. Americans should ...study and meet the Japanese ...problems as Washington with a ...full knowledge and a viewpoint ...of the Far East—not from Ho...

"THE IGNORED."

...The fifty-six men who signed ...the Declaration of Independence—twenty-...two lawyers, thirteen were ...merchants, five were physicians, two were mechanics, ...one a farmer, one a preacher ...and surveyor.

...The youngest signer was Edward ...Rutledge, of South Carolina, who ...was 27 years of age. The old...est was Benjamin Franklin, who was ...seventy-first year. Forty-two ...of the signers were between ...thirty-six and forty years of age. The aver...age was 45 years.

...Charles Carroll, of Maryland, w...as the last survivor of the signers. He ...died in 1832 during all the ...Centennial celebrations.—San Francisco Chronicle.

"Bullock's Closes Saturday at One o'Clock Every Saturday Throughout the Year" Bullocks Los Angeles "ONE O'CLOCK SATURDAYS" Bullocks Los Angeles "ONE O'CLOCK SATURDAYS" Bullocks Los Angeles "Bullock's Closes Saturday at One o'Clock Every Saturday Throughout the Year"

39-Inch Imported All-Silk Velvet $5.95

—together with 40 inch and 42 inch Domestic all Silk Velvet in many colors including Jade, Orange and Black.

—Dressmakers—particularly—should be eager to share—As their familiarity with quotations will emphasize the "Unordinariness" of these Monday Values as compared with regular prices on the selfsame Silks and Qualities.

36-inch Imported All Silk Duvetyne $5.95

—Bullock's own importation and $5.95 is a new price, as brilliant with Value as the large assortment of high colors is brilliant with costume possibilities.

38-inch Fancy Stripe Duvetyne $4.95

—in the four color combinations in vogue for Southern Californialand—Brown and Orange—Black and White—Navy and Copenhagen and Henna.

An Unusual Opportunity to Buy a Coat Pattern

Woolens at Specially Reduced Prices

—Monday—on Bullock's Second Floor—50 Coat patterns of 3 or 3¼ to 4 yards of the best woolen coatings that have been carefully selected for weight, craftsmanship and highest quality—are reduced to start as low as $6.95 *for a Coat Pattern* and none to exceed $45.00 *the Coat Pattern.*

—Selection embraces the most desirable colors in *Duvetyne—Marvello—Velour—Silk Veldyne—Chasmeryne—Moussyne—Yalama—Duvet de Laine—Bolivia—Amerette—Evora.*

Woolen Skirt Patterns—Special $6.95

—and this means a Skirt pattern of 2¼ yards—which makes ample allowance for pleating. The materials are the very best of Prunella Skirtings—of Fancy Stripe Broadcloth and of Wool Gabardines. Please—*Emphasize that Value*—$6.95 for 2¼ yards of fine woolen skirtings—Monday—at Bullock's.

—*Wool Patterns for One Piece Skirts, $6.95*—and these patterns are of the very best quality woolen skirting obtainable. The patterns are 1 1-3 yards—which is a generous allowance for one piece skirts.

Opportunity to Buy

These Coats at $49.50

Prices are down

—and those women who have not selected their fall and winter coats—no longer have reason to delay their purchase—which means they have every reason to buy on Monday—at Bullock's.

—Coats that are belted all around—coats with disappearing belt at back—coats with big fur collars of raccoon—Australian Opossum—Mole and Squirrel—Coats that are lined throughout with self colored silks—

"Special Value" Coats at $49.50

—Coats of Normandy—Bolivia—Sportex—of Imported Tweed mixtures. Coats deeply collared and cuffed with fur—Coats with Cloth Collar, as you prefer. Stitching and panels are effectively used in original ways. Coats with the new flare—and straight line Coats.

—Every Coat in this Monday Opportunity is carefully tailored—and thoughtfully selected to enhance Bullock's Standard of style—Quality and Value.

—Buy your Coat Monday at Bullock's—in this Opportunity of $49.50.

—Alluring with Value—come hundreds of new—sheer—hand-made and hand embroidered

Philippine Gowns $2.95 and $3.95

—embracing designs and patterns entirely new from anything Bullock's has received this year.

—The edges are more cleverly finished—and the new designs are more heavily embroidered than ordinary.

—Square neck or V-neck—or round neck with short Kimono sleeves—or with wide shoulder straps. All in the slipover style.

—The hand work across the front of the gowns is perhaps their most attractive feature—coming as it does in beautiful flower sprays—and in cut-work designs—

Philippine Envelope Chemise $2.95 and $3.95

—also hand made and hand embroidered by the clever fingers of Filipino needlewomen. They have the desired feature of being very full through the skirts. Round neck or built-up shoulder or square neck, bodice top with straps of same material.—Monday—on Bullock's Fourth Floor.

1200 prs. Silk Chiffon Stockings $1.95

—Full Fashioned—first quality—lisle sole and top. Bullock's believes this special price will emphasize the demand for this popular stocking. Colors are Black and Cordovan. Sizes are 8½—9—9½ and 10—Monday—$1.95 pair—First Floor.

Real Filet Laces 45c Yd.

—Just to show how much 45c can buy—when 45c really tries—Bullock's has taken 1800 yards of Real Filet Laces—the individual selection of distinctive patterns made through Bullock's own importer—in widths from 1½ inches to 4 inches—and grouped them under the one price of 45c for Monday's emphasis of Sincere Value. Second Floor.

Now! Sweaters at $4.95

—Make a new goal for Sweater Values to aspire! These are the smart, new sweaters in slip-over style so favored by school and office girls because they may be so charmingly worn instead of a blouse. This new youthful model comes in plain weave—has the hith neck and narrow sash. Colors are buff, brown, black and navy. Monday at $4.95—Bullock's Fourth Floor.

50 Dimity Blouses $2.95

—*Pinafore and Peter Pan Collars*—in three styles—all of them just as pretty as they can be—and almost as surprised to be only $2.95—as you will probably be to see them at $2.95. Long sleeves with shirt cuffs. Filet edgings—pleated edgings and perfectly plain collars. Specially bought and specially priced for Monday at $2.95. Third Floor.

Note: Seven Weeks to Christmas!

Beacon Velour Robing 75c

in the 27 inch width—and 95c in the 36 inch width.

36-inch Faille $1.25 yd.

—Silk and Lisle—the wanted material for Jumper dresses, for Children's wear and for draperies. Many colors.

40-inch Fine Batiste 45c

and pajama Cloth. Just a Christmas memo of a good value on Bullock's Second Floor.

Bullock's Bazaar of Intimate Apparel for Women

—in the New Negligee Section on the Fourth Floor—South Bridgeway.

—Notable for its difference—its display and its Personality.

—Ready with all the intimate desirables dear to every feminine heart.

—Ready with Bullock's Christmas Spirit dominant.

—*Corduroy Robes—Featured at $5.95, $6.95 and $7.50.*

—Fancy Negligees.
—Boudoir Caps.
—Jersey Silk Petticoats. Featured at $4.95.
—Mules and Boudoir Slippers.
—Bath Robes at $4.95 and $6.95.
—Fancy Petticoats for Evening Wear.
—Imported Hostess Gowns.
—Smart Breakfast Coats.
—Dainty Bed Sacques.
—Hand-embroidered Kimonos.
—Attractive Garters.
—Ruffled Silk Knickers.
—Imported French Silk Underwear.
—Silk Stockings.
—Perfumes, Toilet Water.
—Lingerie Bows and Sachets.

—This news should be of keen interest—and oh—who could not find a Christmas Enchantment among these?

150 dozen Glove Silk Vests $1.95
50 doz. Glove Silk Knickers $2.95

—Look, indeed! And look for your heart's delight! Look again at those special prices—and then firmly resolve to come to Bullock's Fourth Floor—Monday—to share in this Glove Silk Underwear Sale.

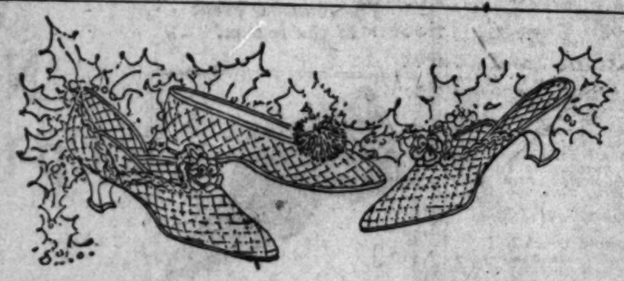
The Vests

—have tailored tops—either Regular or Bodice style. They are flesh color. Made in generous length. Sizes are 34 to 42. *Specially priced $1.95.*

The Knickers

—are made full and have large reinforcements and are finished with frill at the knee. Flesh color. Sizes are 5, 6 and 7. *Specially priced $2.95.*

—Bullock's Fourth Floor Knit Underwear Section.



When Satin Boudoir Slippers Step Into Prominence

—It is high time that Christmas shopping was being attended to.

—Just consider these that have been sketched above—they are all of satin—they represent a high quality that is maintained throughout a large selection of other materials besides—at Bullock's.

—On the left a quilted Satin D'Orsay priced at $5.95.
—On the right a quilted Satin Mule priced at $4.25.
—In the center a quilted Satin Boudoir with soft sole at $2.50—the same style with leather sole at $3.00.

—And this is just the slightest hint of what is ready at Bullock's in the way of clever Boudoir Slippers—come and see them and make selections when choice is widest. Monday—at Bullock's Fourth Floor—the rendezvous of Christmas Slipper provision.

INTERESTING

Christmas News

—It will be too late to do your Christmas shopping early very soon. Many things are ready now at Bullock's and it is surprising what really good buying opportunities arise day after day.

"One o'Clock Saturdays"

Don't merely give Gloves, give

Bullock Gloves

and by purchasing them early get the benefit of complete stocks. Bullock Gloves of Perrin manufacture have many points of superiority which many women demand. They are here in many styles and colors as low as $3.00 a pair. Slip-ons as low as $6.00 a pair—at Bullock's First Floor.

"One o'Clock Saturdays"

Glove Bonds

offer a most satisfactory method of giving Bullock Gloves. They do away with tiresome details of size, color, style, leaving these to the receiver to choose when the purchase is made. Give Bullock Glove Bonds—they are growing in popularity. First Floor.

"One o'Clock Saturdays"

Hand Bags

—It hardly seems possible that they could be so different from others and so beautiful. —The novel shapes of them are striking. Both silk and leather, too. Beading in color combinations fascinating. Dainty little things with metal trimmings—even sterling silver and 14kt. gold.

Combinations of patent leather and velvet—patent leather and duvetyne—fitted in the most charming manner. Christmas buying is going to have lots of fun in it with these to help it. Bullock's First Floor.

"One o'Clock Saturdays"

New Girdles

are made of beads and metal chains and coins—old Chinese effects on many of the coins—bright colored beads. They are the latest thing for one-piece dresses and suits. First Floor.

"One o'Clock Saturdays"

Engraving

Your personal Christmas Cards should be ordered now! —The engraver should have time to execute your cards—to personify your sentiment.

—Just bring your calling card plate to Bullock's Engraving Room—First Floor—and make your selection from beautifully engraved designs and style and sincerely "Christmassy" Sentiments.

Special Pound Paper 50c
—Sixty sheets to the box.
—Envelopes—15c package.

Hurd's Lawn Finish, 75c
—Quire boxes—in tints. Ribbon tied in attractive gift packages. Special 75c.
—First Floor.

"One o'Clock Saturdays"

Handkerchiefs!

Cannot help but think of Christmas with so many pretty Handkerchiefs around—

—Three in a Box for 75c—embroidered corners—neatly boxed and tied with ribbon.
—Three in a Box for $1.25—colored striped borders of assorted colors; hand embroidered.
French Linen at 85c Each—hemmed by hand—in pretty colors with dots, stripes and odd designs through center. Also mitered sizes.
—Men's Linen Handkerchiefs, 75c—nicely hemstitched, good quality linen.
—Children's Fancy Handkerchiefs, 25c—animals, birds and butterflies to adorn them. Monday. Bullock's First Floor.

Manicure, 50c

—Announcing a new Bullock Special Price—Just as regular as Bullock's Special

Permanent Wave, 75c a Curl

—Again emphasizing Bullock ability to serve.
—The new Mineralava Facial Treatment clears the complexion, and helps retain youth. This is truly a wonderful service—$1.00.
—Bullock's Hair Dressing Parlor—Second Floor. Phone for appointment.

WOMEN'S WORK, WOMEN'S CLUBS.

BY MYRA NYE.

Happy Armenian girls, beautiful, smiling and with winning Oriental ways—that is a new concept in Los Angeles where so often of late has been repeated the tale of Armenia's woe. But happiness was the chief characteristic of Marie Bashian, who with her sister, Tevnige, accompanying her at the piano, appeared in costume recital of folk songs of the Orient and Occident before the Friday Morning Club at their last meeting.

"America has been wonderful to me since I came here just after the war broke out in Europe, and I love it all," said Miss Bashian in an interview. "But I regret that America does not know our happiness—the happiness of the Armenian people. You think of us as sad, persecuted, dejected always. We are not so. We dance, we sing, we have lovers, we love beautiful things and take delight in them. Sometimes our delight is very quiet—sometimes it is so great it breaks out into songs. It is this different message from my people that I want to bring to this happy land of California."

These two lovely girls fulfilled Marie's ambition Friday. Their program was the embodiment of the sprightly rythm of the dance songs, the colorful compositions of the charm songs and the irresistible beauty of the love songs old England, Russia and Armenia in their only program before a Los Angeles audience.

STUDIES AT POMONA.

For the only time on her American concert tour Miss Bashian was privileged to have her sister accompany her; for Tevnige is a student of piano at Pomona College. Last night before a crowded house in Bridges Hall in Claremont they brought again this message of happiness in still another program.

Born on the banks of the Bosporus, Marie Bashian studied in Constantinople at the American College until the war broke out and the Turks began to deport the Armenians. Her father, who was a rug merchant and a man of influence in Constantinople, understood the full significance of the danger to his daughters. Immediately he took steps to send them away with their mother, and early in 1915 they came to New York, where Marie took her degree at Columbia University and later studied in the New England Conservatory of Music under prominent French and American masters. In Constantinople she had been a pupil of Comitas Vartabed, one of the greatest musical authorities in the Near East. Thus these Armenian girls were spared the horrors that befell their people, but many of their men cousins whom they knew but slightly have since been massacred and the girls taken to Turkish harems.

In her group of old English songs, the excellent training Marie had received was evident in tone placement and in the enunciation of difficult English consonants and vowels, but the chief charm of the young singer was revealed in her group of old Russian songs and most particularly in the Armenish group of folk songs which, as Miss Bashian said, are nearly as old as the people themselves.

"Gougna Ars" (At the Village Fountain) was the oldest song in this latter group and was a tone picture that took color and shape before the eyes of her audience as she sang; a picture of a disappointed maiden carrying heedlessly upon her shoulder the water jug, unfilled in her forgetfulness, because her lover failed to keep tryst with her at the fountain.

SONG OF RURAL LIFE.

"To My Fragrant Love," "Love's Echoes" and "The Dancing Maiden" were sung, it is safe to say, with more rare sweetness and more sense than ever folk songs from that Oriental country were ever sung there before. Particularly pleasing, both as to tones and the dramatic ability of the singer, was Miss Bashian's presentation of ("Kautsmadeh" (Song of the Plowman,) which was the theme what Millet's painting "The Angelus" is in pictures: simple, strong and unforgettable, a pastorale tone picture of Armenian rustic life.

The piquancy of Miss Bashian's abrupt little remarks (those foreign things her singing) between her songs added to the charm of the entertainment; for her speaking voice is musical and the dazzling and going of dimples and the flash of her white teeth and dark eyes were mirth-provoking in themselves. The only time she moved to tears was in her singing of the exquisite "Lullaby Golden Slumbers."

In the old English group were included: "Phyllis Has Such Charming Graces," "The Lass With the Delicate Air," "Have You Seen But a Whyte Lillie Grow?" and "No, John, No." Her Russian peasant songs were "Volga Boatman's Song" which suggested the slender white-barked birches on the banks of the Volga, and with the men towed their boat as they sang, "Bending Branches" and "The Red Sarafan."

The costume Marie Bashian wore while singing the Armenian group was wonderful in its color-scheme, having been combined in its colors by a famous New York artist. It consisted of an undergarment of cerise, lined, embroidered in silver threads and Armenian blue. The overdress was a dull olive green and black with gold threads and the trouserlike skirt was of changeable gold, yellow and green. Over her head she wore the diaphanous bridal veil of her people, Indian red and heavily embroidered in gold. The heavy silver belt was hand-wrought and was worn by her great-grandmother at her wedding as was the linen undergarment or vest.

Drama League.

The Drama League stands for the basic work of dramatic education with all its contributory arts. It will be among the forces of reconstruction which will create a new America. Drama today expresses the spiritual if the people would but look for it."

These are the tenets of Mrs. W. W. Burton, president of the Los Angeles center of the Drama League, and to these she enthusiastically and intelligently adheres. To produce the more significant examples of the spiritual in drama, Mrs. Burton suggests, as the basis for the league's policies this year, an essentially educational program, the establishment of a bureau of community drama with card system of plays and players, and speakers on the subject of the drama, also to answer inquiries on those subjects; a children's theater, a membership campaign and a federation of all organizations in the city interested in drama.

The league calendar for the first part of the month includes "Pygmalion's First Play" by Bernard Shaw, produced at the Hollywood Community Theater until the 13th inst.; "The Dawn of Tomorrow" by Frances Hodgson Burnett, at the Pasadena Community Playhouse, November 17, for ten days; the desert play, "Fire," by Mary Austin, directed by Garnet Holme, given in the desert one mile from Palm Springs, November 5 and 6; Sudermann's "Roses," Lord Dunsany's "A Night in an Inn," and Goodman's "Barbara" will be given under the personal direction of Mrs. R. D. Shepherd (Odette Tyler) at the Harlequin Theater from the 7th to the 13th.

Matinee Musical Club.

Under the direction of Mrs. W. K. Chambers, assistant to Mrs. Lillian Burkhart Goldsmith in the drama section of the Matinee Musical Club, the program on the 17th inst. promises to be interesting.

Wadsworth Harris, formerly of the Wards and James Company, also with Mme. Modjeska and others of note, will give "Bits from Shakespeare."

Ida Lewis, remembered here for her work with the Belasco and Morosco companies and latterly for her screen contributions, will relate some interesting reminiscences. Miss Doris Strubel will give some recitations to her own piano accompaniments.

Residences for November meetings which are open to guests include Mrs. Poe Clarke Babcock, Mrs. Lolo Weldon, Mrs. Lucius Vogel, Mrs. H. F. Hoffman and Mrs. L. K. Bitzenheimer.

Mrs. Caroline B. Eager of 2511 Third avenue will entertain at her home November 28, with a card party for the benefit of the artists' fund. She will be assisted by Mrs. M. K. Anderson, chairman of arrangements, and Mrs. Elizabeth McCabe Gilmore, who is in charge of the tickets.

University Book Club.

"Humorists of America and Celebrated Wits" will be the subject presented by Mrs. Annis Fulton and Mrs. Ella P. Gee before the University Book Club, Tuesday at 10 a.m., in the University branch library. Current events will be reviewed by Miss Adelia Ebert. Thursday the club will give a benefit card party at the residence of Mrs. Hastings, 926 South Union avenue, for its pet charity, the Seventh-street school.

We Wan Club.

Hereafter the We Wan Club will meet in the Friday Morning clubhouse, the next meeting being on the 9th inst. at 2:30 p.m.

The program will be given by Tomford Harris, pianist, assisted by Dwight Munns, violinist.

Philanthropy and Civics.

"What Armistice Day Means to the ex-Service Man" will be the subject of Maj. Walter Tuller before the members of the Philanthropy and Civics Club Tuesday at luncheon. Dr. Ernest C. Moore, president of the University of California, Southern Branch, will discuss in the afternoon the "Pan-Pacific Educational Conference." Plans are under way for a card party to be given early in December for the club's scholarship fund.

"The unemployed form the greatest problem the city has to face at the present time," said Sheriff Traeger in his talk before the club last Tuesday. Miss Irene Eldred, who has just returned from two years in the Far East, was the speaker for the afternoon.

Woman's City Club.

At the meeting of the Woman's City Club tomorrow at 1 p.m. in the Walker Theater, Rev. G. Bromley Oxnam will speak on "The Present Industrial Situation in Europe." Following the program, the first of the classes in practical business law will be given by Mrs. Mab Copeland Lineman. These are for members only.

Women Writers' Club

At the regular fortnightly meeting of the "Fork Writers" Club in room 946, Brack Shops, Tuesday at 8 p.m., the critic will be Ward Stephens, well-known composer from New York, who has come to make his home in Los Angeles.

District Federation.

There will be a conference of the chairman of the history and landmarks sections of the clubs of the district Wednesday at the Southwest Museum. The morning session will open at 11 o'clock. There will be a basket lunch at noon with a talk by Mrs. Frances King Headlee, educational secretary of the museum. She will tell of the plans of her department particularly as related to the work of the clubs along the line of history and landmarks.

At 2 o'clock Dr. John A. Comstock, curator of the museum, will speak on "The Early Indian Civilization of California." This meeting is open to the public and there will be an opportunity to view the exhibit of California paintings.

Crafts Study Club.

Miss Leta Horlocker entertained the Crafts Study Club recently at her studio in the Blanchard Building. Mrs. Herman J. Hall spoke on "Fundamentals in Arts." Mrs. Mortise Brock Knox gave examples of weaving done by a blind girl and exhibited rugs and pottery made by girls in a retreat for the tubercular, at Sausalito. Miss Lillian H. Holt from Dr. Hall's sanatorium, Marblehead, Mass., told of some of the work done there. Miss Belle Smith read a resolution which has taken shape through the work of Miss Julia Bracken Wendt, and is being backed by the Rustic Club, whereby children are taught to respect beauty spots or works of art. The club will meet the third Monday in November with Miss Jessie McNabb at her home on West Adams street.

Republican Study Club.

At a luncheon meeting of the Women's Republican Study Club Thursday in the Union League Club on Hill street near Third, the following will respond to toasts: Mrs. Clara Shortridge Foltz, Mrs. O. P. Clark, Mrs. E. R. W. Strong and Mrs. Charles W. Gray. Mrs. Berenice A. Johnson will be toastmistress.

Hollywood Woman's Club.

"Modern Tendencies of Legislation" will be the subject of Robert Clark, attorney and ex-judge, before the Hollywood Woman's Club Wednesday. Miss Marie Brehm of Long Beach, vice-president of the Women's Legislative Council, will also speak, and the musical program will include a vocal solo by Harriet Gudel; flute, Ruth Speakman; violin, Ruth Maynard, and a piano solo by Leona Ridley.

Lincoln Study Club.

The Renaissance period in art and architecture will be the theme of the Tuesday meeting of the Lincoln Study Club at the residence of Miss Josephine Hamlin, 1631 South Union avenue. Miss Hamlin will read a paper on "Architecture of the Renaissance and Modern Architecture;" Mrs. Everett James will discuss "The Renaissance of Siena and Florence;" Venetian painting will be the topic of Mrs. Gertrude Lang.

The roll call will be on examples of Renaissance architecture and the program will be rounded out by discussion of interior decorating and an English lesson.

Averill Study Club.

Averill Study Club will present a musical program at its meeting Tuesday in Roosevelt Hall, Walker Auditorium Building. Mrs. Lucile Ribson Pleasants will sing a group of songs, accompanied by Mrs. E. K. Rountree, at the piano. At the last meeting Mrs. Alice Bauer gave "World Happenings" in review. Community singing was led by Mrs. Benjamin Franklin Nance.

La Camarada Club.

Miss Etta Bunnell of 1125 South St. Andrews Place was hostess for La Camarada Club Wednesday. The program included reading by Mrs. E. W. Snell and vocal numbers by Mrs. D. H. Budlong and Miss Grace Ogden. The club will meet with Mrs. George H. Murdock, 946 South Western avenue, November 16 at 2 p.m.

Downey Woman's Club.

One hundred and fifty members of the Downey Saturday Afternoon Club gathered in the clubhouse yesterday for an 11 o'clock breakfast. Mrs. Edward Vandegrift was chairman of arrangements. The decorations were in the club colors, green and gold.

After a short recess in the afternoon a miscellaneous program was presented by club members, including Mrs. J. C. Templeton and Mrs. W. J. Currier. Miss Alda Hall of Long Beach, who teaches a class in parliamentary law, was the guest of honor.

Those who assisted in entertaining were Mrs. S. H. Wilson, Mrs. G. L. Dockstader, Mrs. H. S. Dane, Mrs. Charles Hawke, Mrs. James Benedict and Mrs. Earl Truitt.

South Pasadena Association.

For the second luncheon of the season the Woman's Improvement Association of South Pasadena met Wednesday nearly 200 members being present. Addresses were given by G. Harold Powell of the California Fruit Growers' Exchange and Don Francisco, head of the advertising department, who talked on "The Psychology of National Advertising." Mr. Powell gave an outline of the origin and growth of the citrus industry in California. His topic was "Co-operation Among Producers and Its Relation to the Cost of Living."

Press Club.

Under the chairmanship of Bells Sumner Angier (Mrs. Walter L. Burn,) the "Shop Talk" session of the Southern California Woman's Press Club November 8 at the Ebell clubhouse will be characterized by personal illumination on "Feature Stories," the topic of the day. E. T. Clarke of Riverside and Samuel Travers Clover will speak. Abram Cherniavsky, violinist, will present his daughter, Elsa Cherniavsky, who will play the first movement of the Wieniawski second concerto, accompanied by Miss Kathleen Shippen. The Press Club is taking active interest in the forthcoming Yosemite pageant film, having fixed upon Tuesday evening, November 15, as press night at the Walker Theater, where the film will be shown.

Norwood P.-T.A.

The Norwood Parent-Teacher Association will meet Thursday at 2:30 p.m. when the children of the school will give a short patriotic program. Mrs. William Paar will sing and Rev. E. P. Ryland will give the address. Mothers of the neighborhood are urged to be present. The school is at Norwood and Twenty-third streets.

West Ebell Club.

West Ebell will hear both sides of the hydroelectric power question Tuesday afternoon. Home industries will also be discussed by a member of the Chamber of Commerce. Mrs. Fred Kuck will preside.

Raising $250 for their clubhouse fund was the pleasant task of West Ebell members during the past four months. The October section won the $5 offered by the president, turning in $63.74.

Ebell Club.

The Spanish department of the Ebell Club will hold regular monthly luncheons in the clubhouse, so successful was the patio basket lunch yesterday. Miss Emma Sibert, curator, presided and introduced Mrs. Charles Toll, the president, who said that this department of the club should have an "objective" and with this in view the Spanish classes will stage a big entertainment after the holidays. Regret was expressed at the absence of Mrs. Zeba Oaks Stocker, secretary of the department, who lost her mother in Mexico City last week. Senorita Madeseine Nevion, the instructor in Spanish, led the classes.

Ebell will have a lively part in the fifth Red Cross Roll Call, having been asked to "man the membership" furnishing committees for this work from the club's rostrum. Mrs. Chester Ashley will be chairman, having a desk at headquarters throughout the campaign. A telephone canvass will also be made by Ebell members. Mrs. O. O. Witherbee, as chairman, expects in this way to have a 100 per cent response.

A card party will be given December 9 at which Ebell will entertain to defray expenses of the social service activities. Mrs. Judson Mitchell will be chairman.

On the evening of November 15, there will be two showings of the Yosemite Pageant film, at the Ebell clubhouse.

"The Saleagirl's Viewpoint" will be the subject of a talk to be delivered before Ebell Junior Auxiliary by Miss Mary Alice Jones, education teacher for young people of school age employed in department stores, on Wednesday, at 2:30 p.m.

On November 18 the executive committee and curators of departments will give a tea as a welcome to the sixty-two new members.

Before the regular meeting to be held tomorrow there will be a discussion and vote on the advisability of a new clubhouse, the chance of location being the paramount issue. "Pharaoh's Daughter," a drama by Dr. and Mrs. Allison B. Gaw, will be read by Anthony Faulkner Blanks.

"The Human Note in Modern Art As Represented by Jean Francois Millett" will be the lecture by Miss Helen A. Brooks, teacher at Cumnock School, for the art and travel section.

At the luncheon Wednesday Dr. Robert A. Millikan, director of the Norman Bridge Physical Labratory at the California Institute of Technology, will speak on "New Experiment in Education Now Being Undertaken at the California Institute of Technology." Dr. and Mrs. Allison Gaw and Capt. John H. Pelletier, executive secretary of the Morals Efficiency Association, will be present.

Woman's Club of Hollywood.

Last Wednesday was a strenuous day at the Woman's Club of Hollywood. The morning hours were occupied by meetings of the English and music sections. The first luncheon of the year was in charge of Mrs. Orville L. Routt, who outlined the plan to make a comparative study of literature, beginning at the Victorian period. Six realistic novels were reviewed by Misses Graf and Lawrence, Mmes. Carpenter, Martin, Banks and Wintered. The afternoon program was in charge of Mrs. Loren B. Curtis with "Disarmament" as the subject. Judge Harlan Palmer gave an interesting set of current events, and the Hollywood club's women's chorus sang. Dr. Edwin O. Palmer spoke in behalf of the proposed Hollywood Hospital, and Mrs. Frederick Bagsly of Boston, urged the women to get behind the movement in Congress to make the National Education Department a definite one under a Cabinet head.

The program for next Wednesday will be a musicale. On Thursday evening the civic department will hold an open meeting when Mayor Cryer and Gov. Stephens are expected to speak.

Friday Morning Club.

Scheduled in the Friday Morning Club bulletin for the program of the literature committee luncheon under the chairmanship of Dr. Dorothea Moore is a parody, "The Episode of Frankie and Johnnie," to be read by Florence V. Brown and "Letters" by Lilla E. Perry. This, however, will be deferred until the December meeting of this section of the club and in its place is substituted a program arranged by Dr. Moore which she entitles "Verses Old and New." These she has selected from odd places and they are unusual. Some are fifteenth century ballads that have seldom appeared in print and some are strange modern poems; there is nothing at all from the "standard poets."

Helen Wright of Cumnock School will read the verses and Pauline Barrington and Grace Dennen will read some of their own recent poems.

San Pedro Woman's Club.

At Tuesday's meeting of the San Pedro Woman's Club, held at the clubhouse at Eleventh and Gaffey streets, Mrs. William Day Moore, general curator of the sections, reported good progress. Mrs. F. A. Black, chairman of the ways and means committee, told of the successful benefit performance given for the club, and also mentioned the Christmas mystery ball for December 7. Interesting facts regarding English architecture were given by William M. Clarke, lecturer, in his talk on English cottages, which was illustrated with stereopticon slides. After songs by Rolla Alford of Long Beach a birthday tea was given in compliment to club members having birthdays in November. Mrs. Charles Powers lit the candles on the cake. Mrs. Henry Gold cut it, and Mrs. William Day Moore gave a toast.

Business Woman's Civic Club.

A discussion of the "Unemployment Situation of Women" by the members of the Business Woman's Civic Club, will be opened by Mrs. Gussie O. Edwards, at the meeting of the club tomorrow evening, at which there will be no guests. Other features of the program which will follow [illegible] in the clubrooms, [illegible] Beard Building. [illegible] delegates [illegible] discussion of the [illegible] federation.

The Cosmos Club.

Mrs. Crichton [illegible] chairman of the Cosmos [illegible] nounces Tuesday as the [illegible] con day. Reservations [illegible] made tomorrow with [illegible] Mrs. William Bates.

Mrs. John C. Urquhart [illegible] of the district federation [illegible] the guest of honor [illegible] Nellie Peck Sanders, [illegible] the League of the [illegible] speak on "Better Homes." The music will be given by [illegible] P. Muse of the [illegible] Bureau. An exhibit of [illegible] crafts of the bureau will [illegible] under the direction [illegible] Boudour.

League of Women Voters.

The Los Angeles [illegible] League of Women Voters [illegible] members tomorrow [illegible] auditorium at 230 South [illegible] for a course of lectures [illegible] is organization and [illegible] coming-of-age [illegible] under the auspices of the [illegible] of California.

At the regular meeting of the public welfare committee of the Friday Morning Club, Tuesday, at 10:30 a.m., there will be presented [illegible] of the League of Women Voters, Mrs. Arthur S. Hoffman, [illegible] of the Los Angeles [illegible] presides; subject: "[illegible] Armament by International [illegible] ment."

On Friday at 2:30 [illegible] Hollywood Bowl, [illegible] service ending [illegible] held as a solemn memorial [illegible] who died in the war for [illegible] freedom of great [illegible] ternational realization [illegible] lead to world peace.

Yosemite Pageant.

"The giving of the [illegible] California—the Land of [illegible] through the concentrated [illegible] the women's clubs of [illegible] several respects a [illegible] prophecy of the advance [illegible] tion in California in [illegible] This is equally true [illegible] spect of the content of [illegible] and the more than [illegible] thing is being done [illegible] Farwell, expert in pageantry, [illegible] pageant is to be [illegible] motion picture in Los [illegible] the clubwomen, November [illegible] Walker Theater Auditorium [illegible] ably there has never been [illegible] shown a film in Los [illegible] which so many will [illegible]

(Continued on Page [illegible])

Here, There and Everywhere in Women's Realms.

A Club Baby and Some Others.

Miss Shannon is the first president, recently elected, of the Girls' Corner Club. Miss Long, last year's president of the student body of Mills College, is a member of Ebell Junior Auxiliary. Mrs. Goldsmith, president of Philanthropy and Civics Club, is appearing this month before many of the clubs of the city telling of the New York theaters which she visited recently. Little Janice Louise Colwell is the first baby of the Philanthropy and Civics Club. Mrs. Burton is the re-elected president of the Los Angeles Center of the Drama League. Mrs. Burton is planning some fine programs for the center. Mrs. Dana Cox is interested in the Assistance League benefits given every Wednesday afternoon at the Ambassador.

Seymour's
617-619 SOUTH BROADWAY

Three-Day SHOE SALE
Monday—Tuesday—Wednesday

Come early to get your size!

$4.95

Hundreds of pairs to be sold at this price

The footwear event of the season!

A big assortment to choose from.

Note These Up-to-the-minute Styles

These are strictly high grade shoes.

Footwear of quality temptingly priced

—black or brown kid strap slippers, Louis or baby Louis heels .. $4.95

—patent leather Jazz oxfords medium round toes low flat heels.... $4.95

—black satin slippers, one strap with full Louis or baby Louis heels..... $4.95

—patent leather sandals, light flexible soles and military heels.... $4.95

—patent leather 3-strap effect neatly perforated, leather Cuban heels..... $4.95

—black or brown kid oxfords with extension soles and military heels $4.95

—patent leather or black suede Cleo strap pumps, full Louis or military heels..... $4.95

—brown satin pumps trimmed with brown suede, baby Louis heels, light flexible soles.... $4.95

Seymour's Downstairs Boot Shop

ROVING BANDITS HARASS GREEKS.

Three Murder Wounded, Kill Ambulance Drivers.

Telephone Lines in Rear of Advancing Army.

Part of Kemal's Force, but Aided by Turks.

(BY WIRELESS CORRESPONDENCE.)
WITH THE GREEK ARMY IN THE FIELD (Sheri-Hissar, Anatolia, Oct. 22.—Roving groups of armed bandits, known as Chetas, are terrorizing the inhabitants of Turkish villages and murdering men of the Greek army.

The last of these desperadoes attacked a Greek motor ambulance coming from the front and killed the driver, numbering four. Similar attacks on Greek supply trucks have been taking place for weeks. The latest has cost a score of Greek linemen and many horses within two weeks.

ARMY TELEPHONES.

The greatest casualty are given out by authorities much higher, as they haven't sufficient men to keep in the rear to cope with the highwaymen.

The "Huns of the East," as the Chetas are continually called, are continually cutting the Greek army's telephone wires, hindering the transport of supplies.

KEMAL'S SANCTION.

While it is clear that these Chetas are entirely connected with the Greek authorities believe that they have the sanction and co-operation of the Turkish leaders. Many of the members of the bands who have been caught by the Greeks have acknowledged that they were in the Turkish army. Indeed, it has been said that Mustapha Kemal's power had its origin largely in the Chetas bands.

The depredations of the Chetas are confined to one area, but almost all over Asia Minor. At Ida-Dagh they pillaged eleven villages and then burned them. An official of the Smyrna Railroad told the Associated Press correspondent he had lost nineteen railroad bridges at the hands of these brigands.

TRAVEL IS UNSAFE.

Travel in any part of the interior of Asia Minor is at the peril of one's life. Chetas are encountered at any point where members of the band think it likely they will find booty. The Chetas usually ride on horses, which they steal from the countryside. They are excellent horsemen, clever marksmen and are very fast. When recently the correspondent wanted to travel from Sheri-Hissar to Greek army headquarters beyond the Sakaria River, in the heart of Turkey, he was allowed to do so only under guard of Greek soldiers. The authorities would take no chances with the Chetas. The correspondent got through in safety, but that afternoon three Greek officers were murdered by the Chetas and their motor trucks looted.

Persons weighing as much as 200 pounds have been caught in the flypaper of Idaho.

FALL FASHIONS AND NEW MODES.

(Continued from Fortieth Page.)

ings of many fortunate little girls, this year.

* * *

A Duck of a Doll.

Of course she's stuffed. Did you ever know of a duck that did not stuff and stuff, from morning until dewey eve? And she's a duck of a doll, at that. One of those cuddley, cottony kind of dolls beloved of chubby babies, who are chary of the more solid kind. You buy the doll flat out and work her eyes, her yellow ducky feet and other features before you begin to fill her out—or in.

* * *

Poppy Blooms for Ireland.

The California poppy blossoms in those linens of Auld Ireland from which in a most inviting sale, Los Angeles may at last replenish her table damasks, stinted since before the war.

Cloths ranging in size from two by two and one-half yards, to two and one-half by four and one-half, with napkins to match in pattern and of sizes correct to accompany, are in the offering. A poppy parterre is in the center of this attractive design, a poppy wreath surrounds the woven plot and the flower so dear to California hearts dots the silver sheen at intervals. The quality of the damask is such as one would expect at this leading store and although there is no advertising of the fact, I happen to know that the fortunate purchase, far below present-day prices, has been handed along to the buying public. The fine damask loving heart of the home keeper will here find a double inducement: That of indulging California poppy loyalty and of possessing a table set which she may match in the beloved sunshine flower.

IN FRATERNAL CIRCLES HERE.

(Continued from Twentieth Page.)

will hold their opening reception in the Friday Morning clubhouse with the new president, Col. R. W. Richardson, presiding. This organization specializes in brief programs, followed by dancing.

On Tuesday evening the Ohioans will meet in the Friday Morning clubhouse and the Pennsylvanians in the Fraternal Brotherhood Building. Each will offer a program, to be followed by dancing.

Col. Frank H. True of the Wisconsin organization will call the Badgers together in Forum Hall, 203 Mercantile Place, for a program and dancing this evening.

Saturday, the 12th inst. will be a busy day for the all Southern California picnic reunion of the Suckers under the auspices of the Loyal Illinoisans, to be held at Sycamore Grove. County registers, silk souvenir badges, hot coffee, basket dinners and a popular program will be features of the day.

The Minnesotans of Long Beach will also hold a picnic reunion at Bixby Park on the 12th inst.

Didn't Know.

Vicar (at village concert:) Miss Jones will sing again—"I cannot tell you why!"—[Edinburgh Scotsman.

How Mastin's Yeast Vitamon Tablets Give Firm Flesh "Pep"

And Increased Energy

Round Out The Face and Figure and Beautify The Complexion—Easy To Take—Results Quick.

If you are thin and rundown, if your face is drawn and haggard, your body and your figure angular and ill-proportioned, you are probably not getting from your food enough of the health-giving, tissue-building nourishment, called vitamines. To supply these lacking vitamines and put on firm, solid flesh in the places where your face and figure most need it you should try taking two of Mastin's Yeast VITAMON Tablets with each meal and watch the surprising change that takes place in your physical condition and appearance.

There are three kinds of vitamines, and all three are regarded as absolutely necessary for perfect health, vigor and proper physical development. Mastin's VITAMON Tablets contain all three vitamines in an active state, highly concentrated, together with other such valuable tonic ingredients as calcium glycerophosphate, nux vomica and peptonate of iron.

By increasing the nourishing power of what you eat Mastin's VITAMON Tablets supply just what your body needs to feed the shrunken tissues, strengthen internal organs, clear the skin and renew shattered nerve force. Under their influence pimples, boils and disfiguring skin eruptions seem to vanish as if by magic, and the complexion becomes radiantly clear and beautiful. Mastin's VITAMON Tablets do not upset the stomach or cause a bloated feeling; on the contrary, they aid digestion and by acting in a natural way as a general conditioner of the whole system help to put on firm flesh, correct constipation and increase energy.

The best way to satisfy yourself and prove exactly what Mastin's VITAMON Tablets will do for you is to make this simple test: First weigh yourself and measure yourself. Next, take Mastin's VITAMON—two tablets with every meal. Then weigh and measure yourself each week and continue taking Mastin's VITAMON Tablets regularly until you are satisfied with your gain in weight and energy.

So remarkable are the benefits from these highly concentrated tablets that your satisfaction is absolutely guaranteed or the small amount you pay for the trial will be promptly refunded. Be sure to remember the name—Mastin's VI-TA-MON—the original and genuine yeast-vitamine tablets. There is nothing else like it, so do not accept imitations or substitutes. You can get Mastin's VITAMON Tablets at all Owl Drug Stores and other good druggists.

MASTIN'S VITAMON TABLETS YEAST VITAMINE TABLET

Are Positively Guaranteed to Put On Firm Flesh, Clear the Skin and Increase Energy When Taken With Every Meal or Money Back

isn't MASTIN'S if isn't VITAMON

Hundreds of pairs to be sold at this price.

A big assortment to choose from.

Footwear of quality temptingly priced!

ot Shop

Bullock's Annual November Sale of Hats at $7.50

Tuesday—not Monday

—Women who have waited for this event, and past experience has shown that there are usually many, should find much to make them glad—

—The ability to make such a distribution as this a success, springs from the experience of years—each one accepting its own responsibilities—each one expressing the same ideal—each one bent upon providing

The Outstanding Millinery Event of the Season

—And now it is ready again—built upon a foundation of accomplishment characteristic of its own Personality—

—The Price—characteristic—$7.50—
—The Hats—characteristic—in a wide range of materials, colors and styles—
—The Values—characteristic—values that appear only on such rare occasions—
—The Enthusiasm—characteristic of Bullock's Annual November Sale of Hats at $7.50—

—If ever there were reasons why women should buy Hats at $7.50—each one of these 1000 Hats at Bullock's is a reason. (It is still fresh in memory when as many Hats, that, it is claimed by those who should know, were of less importance, were bought in a single day.)

—Signalizing this particular event will be an abundance of clever Metallic Brocaded Hats that should go in a whirl of selling — Hats of Duvetyne, equally captivating—at $7.50—never were they more tempting—

—Hats that gleam with metallic cloth, or glow with the softness of Hatters' Plush and Panne Velvet—at $7.50—

—Glycerined Ostrich, Cire Ribbon, Jet, Coque, Fur and Flowers on Hats at $7.50—

—1000 Hats at $7.50—half of them made especially for this event to be unusual at $7.50—others that have relinquished prices ever so much higher for this low price of $7.50—

Tuesday—not Monday—remember

—*The Outstanding Millinery Event of the Season*—an impressive annual affair at Bullock's—one with many distinctions and differences—an offering of Hats at $7.50 that claims attention as much through Style as through Value.

—*Tuesday*—not Monday! At Bullock's Third Floor.

es' Want Ads are a service to readers. They are carefully classified and indexed. Thousands of people read them every day.

OF ART AND ARTISTS.

BY ANTONY ANDERSON.

Fra Lippo Lippi Speaks.

For, don't you mark, we're made so that we love
First when we see them painted, things we have passed
Perhaps 100 times nor cared to see;
And so they are better, painted—better to us,
Which is the same thing. Art was given for that—
God uses us to help each other so,
Lending our minds out. Have you noticed, now,
Your cullion's hanging face? A bit of chalk,
And trust me but you should, though! How much more,
If I drew higher things with the same truth!
That were to take the Prior's pulpit-place,
Interpret God to all of you!
—(Robert Browning.

At the Southwest Museum.

With a grand social splash the first of the annual competitive exhibitions of paintings by California artists burst upon an eagerly expectant public. Undoubtedly the exhibition is a social success, for everybody who's anybody was at the Southwest Museum last Tuesday, and the annual competitives may already be considered one of our institutions. The exhibition is also an artistic success.

Generally speaking, when society begins to take notice of art in deadly earnest look out for little squalls. Stand by one side and watch the human tempests in all the teapots. For society never did understood art, and never will. Its instinctive attitude is one of hostility, since art is always tearing down the barriers that society takes such pains to erect around itself. Art is iconoclastic, especially inimical to the gods most devoutly worshiped by society.

But society is piqued and puzzled by the artist's indifference to its pretty rituals. The artist, apparently, has one of two very superior gods of his own, and society wants to know what they are. It fears, vaguely, that it is missing something. If there are any strange gods lying about, it wants to annex them. The more gods society has, the more omnipotent it feels. For society is justified only by its innumerable acts of worship.

However, the artist, who is the one and only high priest of art, is needed as an interpreter—or at least as a more or less picturesque accessory to complete the act of worship before a new god. So the artist is invited to early mass, as it were. Occasionally to high mass. Or, it may be, to a "future chastity." For he is not always informed whether his picture has been rejected or not, and if he doesn't see it on any of the walls he must cover his inward agony with a smile. What amateurs the grand inquisitors of the middle ages were, after all!

It may be argued, in defense of society, which is thoughtless rather than cruel, that artists have grown to be so super-sensitive. On the other hand, how does society expect to get fine works of art from a man whose nerves are those of a sledhopper?

All this, of course, has nothing to do with the exhibition of California pictures at the Southwest Museum. So let us turn from a contemplation of the ancient pastime of bear-baiting to the discussion of our very modern mattons. Let us look at the pictures.

We discover at once that the tried and trusty jury of five has no use for the newest cuts in mutton—at least, not as they are put on display in Los Angeles. These men came from various sections of the country to save us from mistakes. Let us be grateful.

But the artists maintain that an exhibition of their pictures is a sort of market place, and that it gains in interest and variety if everybody who can paint at all is given a chance to show his wares. The man may belong to the old school. His picture is accepted as a matter of course. That one is "hopelessly modern." His picture is rejected. Yet he is working earnestly for some new idea in paint. The public has the right to know, or at any rate to try to find out, what that idea is. The Southwest Museum is a public institution, it belongs to you and me and the other fellow. We desire to be instructed in art matters. We want to know what's going on among the bright young fellows of this amazing generation. We know all about the old fellows. They can teach us nothing new.

Give the young fellows a chance. Some of them are denied this chance by the jury who acted for the Southwest Museum.

Most of these jury's decisions have to be accepted by everybody. The task before these conscientious men was an enormous one,—the expert and disinterested contemplation of four hundred pictures, from which about fifty or sixty were to be selected. In their generosity they made the number eighty-five, thus crowding many pictures and compelling others to be hung in a bad light. For this kindness they deserve applause, though not for choosing half a dozen pictures that are not worthy to be placed in any gallery. The space given to this half-dozen should have been turned over to "modern" canvases, which could not conceivably have been worse, and which would certainly have proved less depressing. They might, indeed, have been highly diverting to a fun-loving public. They might even have been instructive.

Some day in the very near future the Southwest Museum is going to give the artists of California a gallery that is not lighted by electricity. Daylight is the only light for pictures painted in the light of day. Electric light is a makeshift.

In the case of the Southwest Museum it proves to be as successful as such a makeshift can possibly be. Superhuman difficulties were overcome — almost — and we can study the canvases under fairly favorable conditions. A few suffer, as I said, from unavoidably bad hanging, but this is nobody's fault. The main consideration, after all, is that the Southwest Museum has now become one of the best and most powerful of friends to the artists, one desirous of fair play and anxious to render it. Great good things will come of this happy entente.

We have wasted so much time in talking about society, and juries, and lighting, that we have strayed very far from the ostensible purpose of this little article, which was a chat about the pictures in the Southwest Museum's first annual competitive exhibition of the paintings of California artists. Many of the pictures are so good—and some so bad—that it seems almost a shame to leave them till next week! Yet this is what we're going to do. At least, we're not going to name any names. We're simply, each one of us, going to run out to the museum and pick out the winners for ourselves, and vote for the picture that, in our humble opinion, is the best—in short, we're going to have a good time without the handicap of an art review.

This is really the correct way to study pictures, though it is difficult to convince the omniverous newspaper reader that it is. He has always been in the habit of taking his higher nourishment through what he calls his intellect, using an endless syphon of print, and he has quite forgotten how to apply his own eyes and ears to joyous discovery. Wake up, then, from the hypnotic state induced by glueing your eyes to a printed page! Rise and feet and think for yourself. Next week, if you will but heed forsaken, I'll again take you by the hand and lead you through the galleries.

We live and learn.—the artist, the art lover, the art reviewer, and even the art committee and the art jury.

Paintings by Jean Walker.

An exhibition of twenty-five paintings by Jean Walker, a young New York artist, is held at the Friday Morning Club through the month of November.

One's general impression of the pictures, most of which were painted in Spain, is that of great vitality, of a vivid interest in the multiform aspects of life. The technique is direct, sometimes even brilliant, and at first blush some very obvious defects in drawing and in color do not appear. They develop, however, under closer inspection. Only a few of the pictures are thoroughly satisfactory, for only a few carry the execution side by side with the inspiration.

The artist's portrait, "Myself," in which we see a handsome young woman dressed in a green gown and holding a palette, is not disappointing. We knew that the painter of pictures so absolutely alive—alive in spite of their technical faults—perhaps even because of them—must herself be bloomingly alive. She carries the same energy into other portraits, and into the outdoor scenes from Seville, Toledo and Rabat, of which there are many.

The best of the portraits, the most perfect in execution, the most fascinating in expression, is the small one which she calls (I think) "Turquita," a charming young girl. I like, too, the character study of an old woman of the people, the face round and ruddy, strong of features, instinct with character. The nude little boy in "Spring," who appears in three pictures bearing this title, its subtitle being "Child With Kid," is charming, and in two of the pictures the sunlight bathing his beautiful little body is rendered with great fidelity. The third, which is really "Child With Dog," is not quite so good, the flesh of the face being too yellow—too saffron-hued, in fact.

A good portrait, well modeled head and shoulders, is that of a woman and dog shown under green foliage. "Portrait of Mrs. W." has a rather jazzy background, one

(Continued on Forty-fifth Page.)

Would Not Marry With Stomach Trouble

Miss Livly States Simple Intestinal Antiseptic Put Her in Condition for Life's Duties

"I could bet eat anything at all and suffered a great deal from stomach trouble. Since I have been taking Adlerika (Chemical Antiseptic) it has done wonders for me. I can now eat three meals a day and anything that I want and also sleep well and am ready to get married." (Signed) Miss Carrie Lively.

Intestinal Antiseptic.

This is now offered to the public a preparation having the DOUBLE action of an intestinal antiseptic and a COMPLETE bowel cleanser. The ingredients, known as Adlerika, acts as follows:

It tends to eliminate or destroy harmful germs and colon bacilli in the intestinal canal, thus guarding against appendicitis and other diseases having their start here.

It is the most complete system cleanser ever offered to the public, acting on BOTH upper and lower bowel and removing foul matter which poisons the system for months and which nothing else can dislodge. It brings out all gases, thus immediately relieving pressure on the heart. It is establishing the great amount of poison-ous matter Adlerika drawes from the alimentary canal—matter you never thought was in your system. Try it right after a natural movement and bathe how much more fine matter it brings out which was poisoning you. In slight disorders, such as, constipated constitution, sour stomach, gas on the stomach and sick headache, one spoonful Adlerika ALWAYS brings relief. A longer treatment, however, is necessary in cases of obstinate constipation and long standing stomach trouble is preferably under direction of your physician.

Reports From Physicians.

"I congratulate you on the good effect I had from Adlerika since I prescribed it." (Signed) Dr. L. Langham.

"I have found nothing in my 10 years practice to equal Adlerika." (Signed) Dr. James Warren.

"I use Adlerika in all bowel cases. Some require only one dose." (Signed) Dr. F. M. Prettyman.

"After taking Adlerika feel better than for 10 years. Never! language to express the AWFUL IMPURITIES eliminated from my system." (Signed) J. E. Puckett.

Adlerika is a constant surprise to people who have used only ordinary bowel and stomach medicines, on account of its rapid, pleasant and COMPLETE action. It is sold by leading druggists everywhere.

Sold in Los Angeles by Dickinson Drug Co., southeast corner Third and Main Sts.

—(Advertisement.

THE LOS ANGELES MUSEUM—
EXPOSITION PARK
VERMONT AND UNIVERSITY CARS
Special — Calif. Art Club Exhibition—Oct. 7 to Nov. 13
OPEN DAILY 10-4
EXCEPT WED. P.M. AND SUNDAY A.M.

FREE
SPECIAL and PERMANENT EXHIBITS of HISTORY, SCIENCE and ART.

Hale's Co-operate With Manufacturers

Women's Sateen Bloomers $1.00
—plain or striped.
—pink or black.

$1.50 Flannelette Nightgowns $1.00
Women's nightgowns that are warm and cosy for cold nights. Made of flannelette in plain white or colored stripes. $1.50 values for $1.00.
—Extra Size Outing Flannel Nightgowns, extra long. Colored stripes. $2.00 values. Monday specials $1.50
—High Neck and Long Sleeve Gowns of Muslin. Tucked and embroidery trimmed. Round or V neck. $2.25 values.....$1.95

Tailored Suits for $25.00

At this price these suits are phenomenal values, they furnish us with very little profit—but we want our patrons to find here a suit quite out of the ordinary at $25.00. Already they have met with great favor—hundreds of them have been sold, and another shipment of them has just arrived. Tailored suits for misses and women. Made of best quality tricotine in navy, brown or black. Silk lining and hand-made button holes.

—Other Suits, including the novelty styles of the season, trimmed with braid, embroidery and fancy stitching.....$29.50, $35.00 and up to $59.50

Women's Coats
—The Style You Want
—The Color You Want
—At the Price You Want to Pay

Buy now!—recent communications indicate that coat prices are going up.

We have assembled a large assortment of the best coats put out by the manufacturers of America for you to choose from. So widely varied is the collection that you are sure to find the coat you want. And you have only to compare them with others you see about town to find out for yourself that Hale's prices will save money for you.

Prices start at $15.95, other lines at $19.50, $24.50, $29.50, $39.50 and on up to $125.00.

You'll Wonder How it is Possible to Sell These Dresses for $12.95

Dresses of their type are selling at $19.50 to $24.50. We bought them under unusual conditions that enable us to sell them at $12.95. Up-to-the-minute styles, of Canton crepe, satin, charmeuse and tricotine. There is a splendid assortment in the smaller sizes for misses, as well as the larger ones for women.
(Hale's—Second Floor)

100 Beautiful
Trimmed Hats Reduced to $3.95

About a hundred hats from regular stocks up to $7.50 were chosen for this sale. A hundred hats that will create a sensation at $3.95 Monday.
(Hale's—Second Floor)

Corsets, Special for Monday, $1.50

The corsets that go into this sale for Monday are very much underpriced at $1.50. Medium or low top styles of white coutil and fancy pink materials with non-rustable boning.

—Bandeau Brassieres, made of wash satin and silk. A small lot of brassieres, regularly 85c, specially priced for the Monday Sale..45c
(Hale's—Third Floor)

Georgette Crepe Waists $5.00 Values for . . . $2.95

Another important feature of the Monday sale will be a collection of Georgette waists and overblouses reduced from higher prices to $2.95. Long and short-sleeved styles trimmed with lace and embroidery. Light and dark colors.

—$5.00 Taffeta Waists, tailored styles with convertible collar. Plain colors and stripes. Small sizes only.....$2.95
—Voile Waists, odds and ends from our regular stocks. Values up to $2.00. Special price for Monday.....50c
—$1.50 White Middies, the Co-ed style of good quality middy cloth. Sizes from 6 years for girls to 44 bust measure.....$1.00
—$6.00 Wool Flannel Middies, red, green or navy blue. Various sizes. Sizes 8 years to 44 bust measure.....$4.50
—Women's $2.00 Cotton Smocks, hand-embroidered styles in blue, rose, maize and white. Sale price.....$1.00
(Hale's—Third Floor)

$2.95 Bungalow Aprons $2.45

Women's bungalow aprons in unusually attractive styles, made by Polly Smart. Crepe or gingham in the popular bright colors, with appliqued ornaments for trimming.

—TEN-ON AFRONS, of crepe, gretonne and checked gingham. The values for 80c

Embroidery Camisoles $1.25
Embroidery camisoles put up in boxes for Xmas gifts. $1.50 regularly. A special for Monday, $1.25.
(Hale's—Main Floor)

$2.45 Bungalow Aprons $1.95
As a special for Monday only we offer these crepe and gingham bungalow apron at $1.95. They sell regularly at $2.45. Sizes 38 to 50.

In co-operation with a number of manufacturers who are busy during the dull season Hale's are offering merchandise—at prices considerably lower than will be held for the drawing near of the holiday season. They're on sale for November, commencing Monday.

You'll Find It an Advantage to Buy Some Xmas Gifts Now

$3.00 Kid Gloves Specials for Monday $1.45
Women's short kid gloves with two clasps. Overseam style. White, black, tan, mode and brown. They are worth $3.00. They will be an important feature of the Monday sale at $1.45 a pair.

—Slipon Chamisette Gloves in white, mastic or beaver. $1.50 values. Specials for Monday.....85c
(Hale's—Main Floor)

$5.00 Swagger Bags $3.50
Fashionable shapes and styles. Of real leather in black, brown and gray.
—Canteen Purses, of real leather. With large mirror and other fittings. A special at $3.50
—$1.50 Leatherette Shopping Bags for $1.00

Draperies

—$3.75 Plain Velour, blue, rose, mulberry, brown, green, etc. 50 inches wide. The yard $2.50
—$5.00 Figured Velour for furniture covering. 50 inches wide $3.50
—$2.50 Plain Poplins for side hangings, etc. 50 inches wide. The yard $1.75
—$1.65 Gordon Repps, for portieres, store curtains, etc. 50 inches wide. Yard..$1.25
—$10.00 Portieres, plain Dundee linen weave. Ready to hang. Special price, the pair $7.50
—$2.00 Imported Linen, natural color for sun porch draperies, hotels, etc. 50 inches wide $1.00
—$3.50 Tapestry Table Runners, fiber silk mixtures, various colors $2.25
—$8.50 Imported Figured Tapestry, for furniture coverings. Special price, the yard $4.50
—$3.00 Kopock Silk Gauze, strictly sun-fast and tub-fast. Yard ..$2.25
—$4.00 Lace Curtains, choice patterns. The pair $2.50
—$5.50 Lace Curtains, with fancy edgings. The pair $3.50
—$6.75 Irish Point Lace Curtains, pair $4.50
—$10.00 Novelty Lace Curtains, of bobbinette marquisette, trimmed with cluny lace. Pair $6.50
—$1.00 Panel Nets 50c
—50c Bungalow Nets 35c
—75c Bungalow Nets 50c
—$1.00 Bungalow Nets 75c
—$1.00 Scotch Madras 69c
—75c Scotch Madras 50c
—40c Printed Marquisette 19c
—75c Imported Swisses 49c
—$2.25 Madras $1.75
—$1.00 Fig. Terry Cloth 75c
—50c Plain Terry Cloth 35c
—30c Fancy Cretonnes 19c
—50c Cretonnes 39c

Agents' Samples of Tapestry, Damask and Cretonnes will be sold Monday greatly below regular prices.

Pillows

—$1.75 Feather Pillows.....$1.19
—$2.50 Feather Pillows.....$1.75
—$4.00 Down Pillows.....$2.95

Bedspreads

—$2.50 Crochet Bedspreads..$1.79
—$2.95 Crochet Bedspreads..$1.98
—$3.50 Crochet Bedspreads..$2.50
—$4.50 Crochet Bedspreads..$3.25
—$6.50 Satin Bedspreads.....$4.50
—$7.50 Satin Bedspreads.....$5.50
—$10.00 Satin Bedspreads....$7.95

$1.50 Leatherette Shopping Bags for $1.00
(Hale's—Main Floor)

$5.00 Swagger Bags for $3.50
Fashionable shapes and styles. Of real leather in black, brown and gray.
—Canteen Purses, of real leather. With large mirror and other fittings. A special at $3.50

Monday Specials from the Art Needlework Section

—Stamped Nightgowns, made of nainsook. Several designs to choose from. Sizes 15, 16 and 17. $1.25 regularly. Sale price 75c
—Stamped Pillow Slips, 42-inch tubing stamped in basket and butterfly designs, scalloped end. The pair..$1.49
—Stamped Pillow Slips, 42-inch tubing. Hemstitched for crochet $1.65
—Filet Dresser Scarfs, 18x45 inch size. Insets of filet lace, wide torchon lace edge. Monday's special price.....$1.25
—Free instructions in knitting, crocheting, lampshade making, beading and all kinds of art needlework. Classes daily except Saturday, from 10 a.m. to 4 p.m.
(Hale's—Fourth Floor)

Men's Linen Handkerchiefs 50c Values for 35c
(Hale's—Main Floor)

Girls' Wash Dresses $5.00 Values for . .
Gingham dresses in checks, plaids and stripes. Attractive styles worth up to $5.00. Monday's sale. A bargain for Monday, $1.95.

Girls' Middy Dresses $10.00 Values for .
Wool middy dresses in 7 to 14-year sizes. Navy blue French serge trimmed with white collar and waistline. A Hale special at $7.50.
—Girls' Middy Suits, made of fine serge, trimmed with white silk braid. 8 to 16 years. Two styles at.....
(Hale's—Third Floor)

$35 Brussels Rugs $2

Extra heavy Brussels Rugs of the patterns and popular colorings that are worth $35.00. Extra values

Our Account Club
—provides a way whereby you can pay for it to suit your convenience. Credit Bureau on the Balcony.

$37.50 Axminster Rugs, 6x9-ft. size
$35.00 Axminster Rugs, 6x9-ft. size
$37.50 Axminster Rugs, 7½x9-ft. size
$45.00 Axminster Rugs, 6x9-ft. size
$45.00 Axminster Rugs, 7½x9-ft. size
$52.50 Axminster Rugs, 7½x9-ft. size
$47.50 Axminster Rugs, 8¼x10½-ft. size
$55.00 Axminster Rugs, 8¼x10½-ft. size

Linen Friendship Rugs

8¼x10½-ft. Size, $50.00 Value

Manufacturers to Keep Workers Busy

a number of manu... in their plan to keep their workers
season Hale's un... handle a large quantity of merchan-
derably lower tha... These goods were assembled and
near of the Hol... They will be launched in a big
commencing Mon...

Women's $2.25 Glove Silk Vests for $1.95

Women's glove silk vests with bodice top and underarm shield. Plain, lace stripe or embroidered. Sizes 36 to 42. Worth $2.25. Specials for Monday at $1.95.

—Women's Glove Silk Bloomers, well reinforced. Elastic at waist and knee. Sizes 6 and 7. $2.25 values for.....$1.95

—Women's $1.75 Vests, with lisle body and glove silk top. Bodice style with underarm shield. Sizes 38 to 42.....$1.00

(Hale's—Third Floor)

an Advantage ... Some Xmas Shopping Now!

$1.50 Neckwear Specials for Monday . . 50c

A collection of women's collars, collar and cuff sets, and vests with collars to match in a sensational sale for Monday. Up to $1.50 values for 50c. Popular styles of lace and net. You'll want them for Xmas gifts as well as for your own needs.

—$2.00 Neckwear, collars, collar and cuff sets, vests with collars to match, and a few guimpes. A fascinating array of styles, specially priced.....$1.00

(Hale's—Main Floor)

$1.45 ... Telephone ... 7301

...day Specials ...om the Art ...lework Section

...ed Pillowcases, made ...ack. Several designs ...s from. Sizes 15, 16 ...$1.25 regularly. Sale 79c

...ed Pillow Slips, 42-...ing stamped in basket ...tically. Designs avail-...d. The pair..$1.48

...ed Pillow Slips, 42-...ing. Hemstitched for ...$1.65

Dresser Scarfs, 18x45 ... inserts of filet lace, ...others lace edge. Mus-...special price.....$1.25

...structions in knitting, ...ng, lampshade mak-...ding and all kinds of ...lework. Classes daily ...turday, from 10 a.m. ...

...le's—Fourth Floor)

...'s Linen Handkerchi... 50c Values for 35c

(Hale's—Main Floor)

...' Wash Dresses $1... ...0 Values for . .

...n dresses in checks, plaids and ... styles worth up to $5.00. ... A. bargain for Monday, $1.95.

...' Middy Dresses $7 ...00 Values for .

...iddy dresses in 7 to 16-year sizes ...ench serges trimmed with white silk ... A Hale special at $7.50.

...Middy Suits, made of fine ... with white silk braid. 6 to 16-... ...$8.50

(Hale's—Third Floor)

...35 Brusse... ...gs $26.50

...heavy Brussels Rugs of the ... ...s worth $35.00. Extra value ...

Our Acco... ...ion Club

...—provides a way wherein you ... ...nation. No interest charged. ...

...Axminster Rugs, 6x9-ft. size.....
...Axminster Rugs, 6x9-ft. size.....
...Axminster Rugs, 7½x9-ft. size.....
...Axminster Rugs, 6x9-ft. size.....
...Axminster Rugs, 7½x9-ft. size.....
...Axminster Rugs, 7½x9-ft. size.....
...Axminster Rugs, 8½x10½-ft. size.....
...Axminster Rugs, 8½x10½-ft. size.....

...inen Fring... ...elvet Rugs

...10½-ft. Size, $50.00 Value... ...e, $65.00 Values.....$47.50

Mattresses for $6.95

...mattresses with fancy ticking and roll ...$1.00 values. Specials for Monday, $6.95.

...Hale Felt Mattresses, ...$10.95

(Hale's—Fourth Floor)

BLANKETS ... and Benefit by These Prices

...Blankets, slightly imperfect. 66x80-... Special price, the pair.....$2.95
...Blankets, heavy single brown blankets. ... Special price, each.....$3.25
...Blankets, 66x80-inch size. Specially ...$3.95
...All Wool Blankets, red-and-black only. ... Special price, pair.....$4.95
...Fancy White Blankets with pink or blue ...60-inch size. The pair.....$4.95
...All Wool Blankets, fancy plaids. 66x80-... Special price, the pair.....$7.75
...All Wool Blankets, fancy plaids. 68x80-... Special price, the pair.....$9.50

(Hale's—Fourth Floor)

Brocaded Ribbons $1.50

Beautiful brocaded ribbons of a rich, heavy quality worth up to $2.50 a yard. Dark shades, 8 and 9 inches wide. Designed for bags, girdles, vestees, hats and camisoles. A special for Monday, $1.50 a yard.

—50c Ribbons, plaids, moires, plain taffetas and Dresdens. Ribbons for hair bows, caps and fancy work. Special price, yard 25c

(Hale's—Main Floor)

$2.50 Black Allover Laces $1.85

Black allover laces for dresses, 36 inches wide. Radium and net laces in pretty floral patterns. $2.50 values for $1.85.

—35c Laces, white and ecru linen cluny laces for fancy work 25c

—15c Laces, imitation crochet, cluny and filet laces and bands 10c

Monday Specials from the Infants' Wear Section

—Children's Drawers, knickerbocker style of excellent quality muslin. 2 to 10-year sizes 25c

—Infants' Rubber Pants, medium and large sizes, white or tan 25c

—Ruben Shirts, double breasted cotton shirts. Sizes for infants and children up to 3 years 40c

—Infants' Booties, fancy styles of all-wool yarns in blue-and-white or pink-and-white. Pair 35c

—Children's Bathrobes, of warm blanket robing in pink-and-white or blue-and-white. $2.00 regularly. Monday's price $1.75

(Hale's—Third Floor)

Grained Ivory Toilet Ware

—Powder Puff Boxes of grained ivory. $1.50 values $1.00

—Hair Receivers of grained ivory. $1.50 values...$1.00

—Hand Mirrors, grained ivory. Oval glass and long handle. $7.00 values for..$5.00

—Dressing Combs, grained ivory. $1.25 values for...75c

—Hair Brushes, grained ivory. $4.00 values for $3.00

—Nail Buffers, grained ivory. $1.00 values for 75c

—Soap Boxes, grained ivory. 35c values for.....25c

(Hale's—Main Floor)

$2.00 Petticoats for $1.25

Women's petticoats of fancy cotton materials. $2.00 values. Specials for Monday, $1.25.

—Women's Silk Jersey Petticoats, two tones or plain colors. $4.50 values. Specials for Monday $2.95

Women's Bathrobes $5.00

Women's Beacon blanket bathrobes with satin trimming. Some with collars and some without. Extraordinary values at $5.00.

(Hale's—Third Floor)

25c Unbleach. Muslin 18c

Extra heavy unbleached muslin, 39 inches wide. Worth 25c. Special ptice for Monday, 18c yard.

Unbleached Sheeting, 45c

600 yards of unbleached sheeting, 57 to 63 inches wide, on special sale at 45c a yard.

25c Cotton Challis, 17c

Cotton challies for comforter coverings, 36 inches wide. Worth 25c. Sale price, 17c yd.

Outing Flannel, 17c Yd.

Heavy white twilled outing flannel. Hemming done free. Special price, 17c yard.

Thanksgiving Sale of Table Linens

—Great Reductions in Prices
—Some of the Goods are Damaged by Water
—Most of Them are Perfect.

—90c Table Damask, 450 yards in the Thanksgiving Sale, at.....65c

—$4.50 Table Cloths, 2 yards long. In the Thanksgiving Sale $3.00

—$3.50 Table Cloths, 70x70-inch size. Specially priced for this sale.....$2.20

—Linen Table Cloths worth $6.00. Thanksgiving Sale price $4.50

—Linen Table Cloths, worth $10.00. Thanksgiving Sale price $6.00

—Linen Napkins, worth $8.50. Special price, the dozen $5.40

—Linen Napkins, 22x22-inch size. Worth $12.00. The dozen $7.20

—Linen Napkins, worth $20.00. Special price, the dozen $11.40

—Linen Table Cloths, 70x70-inch size. $14.00 values for $8.40

—Linen Table Cloths, 70x88-inch size. $20.00 values for $12.60

—Mercerized Napkins, 18-inch size. Worth $3.00 Special, the dozen.....$2.25

—Cotton Checked Napkins, $1.20 regularly. Sale price, dozen 60c

—Huck Hand Towels, 25c values. Specials for Monday, each 17c

Thousands of dollars' worth of all linen and union linen table and imported and domestic mercerized table damask, table cloths, napkins, towels, toweling and plain white linen in a big Thanksgiving Sale at a fourth to a half less than regular prices.

On their way here some of these goods got wet and even great savings are to be made on the pieces that are water stained.

Mercerized Table Damask, 53c

Mercerized table damask 58 inches wide. 450 yards at a special price in the Thanksgiving Sale.

All Linen Damask, $1.89

It is worth $3.00 a yard. 70 inches wide. 300 yards go on sale Monday.

Hemstitched Table Cloths, $1.29

Worth $2.00. 300 as a feature of the Thanksgiving Sale at $1.29.

Pattern Table Cloths

Hundreds of them—all linen, union linen or mercerized. Greatly underpriced, $1.09 to $20 each.

81x90 Pequot Sheets for $1.59

480 of these sheets will be sold at this special price Monday. Bleached and seamless. Only a limited quantity to a customer. No telephone or mail orders. Delivered only with other merchandise.

Slip-On Sweaters $5.00 Values for $2.95

Of all the new sweaters the pull-on has met with the greatest popular favor among the school girls and women as well. Monday we offer in a special sale at $2.95 pull-on sweaters of the beautiful mohair texture that are worth $5.00. Some have V shapes and others have round necks, two pockets and long string-sash.

—Children's $5.00 Sweaters, heavy worsted coat sweaters with two pockets and belt. Specials for Monday $3.50

(Hale's—Third Floor)

Cream Colored French Serge, $1.95, $2.25 and $2.50

Cream colored French serges are very desirable for infants' and children's wear. 40 inches wide.

—Cream Storm Serge, all wool, for skirts and coats. 50 inches wide $1.95

—Cream Wool Jersey, 56 inches wide. Special price, the yard $2.75

—Cream Wool Poplin, 48 inches wide $3.60

—Imported French Serge, cream colored, 56 inches wide. Yard $4.00

—Cream French Crepe, 56 inches wide $5.00

—Cream Broadcloth, 56 inches wide $5.50

(Hale's—Main Floor)

Dress Goods, Suitings and Coatings —Sensationally Low Priced

—Fancy Striped Skirtings, Poiret twills and poplin weaves in beautiful color combinations. 56 inches wide. Yard $4.00

—All Wool Tricotine, in tan, taupe, Castor and Copenhagen blue. 56 inches wide. Worth $4.75. Sale price $3.50

—Velour in Small Checks for suits and skirts. Many color combinations. 56 inches wide. Special price, the yard $4.50

—Navy Blue Poiret Twill of a beautiful quality. 56 inches wide. Worth $6.50. Special price, the yard $5.00

—All Wool Velour for suits and coats. A quality usually sold at a much higher price. 56 inches wide. The yard $3.50

—All Wool Jersey, just the right weight for dresses. Popular colors. 56 inches wide. The yd...$2.25

—Navy Blue Tricotine for dresses, suits and skirts. 47 inches wide. Worth $3.50. Special price, the yard $2.75

—Imperial Serge in black and navy blue. 56 inches wide. Specially priced for this Monday sale. The yard $2.50

—Heather Mixed Jersey for coats and suits. Heavy weight. 56 inches wide. Specially priced for the Monday sale. Yard.....$2.50

—New Wool Coatings, fashionable colors.....$3.25, $3.50 and $4.75

—Mixed Tweed Suitings, the right weight for men's and boys' suits and women's coats. 56 inches wide. $5.00 value $3.00

—Sol Satin makes exceptionally serviceable linings and petticoats. Brown, tan, white or black. 54 inches wide $2.00

Wanted Silks at Special Monday Prices

—$2.25 Black Dress Taffeta, 36 inches wide. A leading feature for Monday. The yard....$1.50

—$2.50 All Silk Charmeuse, in navy blue, brown and black. A beautiful quality for dresses, skirts and coats. 40 inches wide. Sale price, the yard $1.95

—$2.50 Colored Chiffon Taffeta, in street and evening shades. 36 inches wide. Special price, the yard $1.95

—$3.25 Changeable Swiss Taffetas, for evening and dancing frocks. 36 inches wide. The yd..$2.50

—All Silk Georgette Crepe, in a wide range of colors for dresses, waists and trimmings. 40 inches wide. Yard $1.95

—Crepe de Chine, 40 inches wide, good colors.....$2.00 and $2.50

—Imported Tinsel Georgette, black, navy, brown, flesh color and white, with tinsel patterns. 40 inches wide. Yard $1.95

—$5.00 Charmeuse of very heavy weight. Taupe, Copenhagen, brown, navy and black. 40 inches wide. The yard $3.95

—Coating Plushes, beautiful qualities for coats, scarfs and trimmings. 50 inches wide. Sale prices.....$8.00, $9.00 and $10.00

—Imported Chinese Pongee in natural color. 33 inches wide 79c

—Imported Japanese Pongee, natural color. 33 inches wide, for shirts, waists, dresses and handkerchiefs.....$1.00, $1.25, $1.39

—Imported Honan Pongee of extra heavy quality. 33 inches wide $1.25

(Hale's—Main Floor)

ARTISTS AND ART AFFAIRS.

(Continued from 44th Page.)

that does not take its place, though the portrait itself is excellent, a dowager type of much dignity—and embonpoint. "Adelita" (or is it "Teresita" I mean?) is charming, and so is "Carmelita," a lovely young girl, very wide awake.

In the street scenes sunshine is fairly well rendered, but in "Street Fountain, Toledo," the wall of the building is too coldly gray—the courtyard, vivid with the gold of the sun, would have thrown many bright reflections into the gray.

The two copies, one from Titian's "Salome," the other detail from Velasquez's "Little Princess on Horseback," do not follow the subtle technical dexterities of either artist—Miss Walker is not a good copyist.

Art Notes.

Elmer Wachtel and Marion Kavanagh Wachtel are just moving into their handsome new studio in Linda Vista, on the Arroyo Seco. Their studio at 113 West Avenue 43 will be occupied by Helen Ballou. Another prospective resident of Linda Vista is Nanne L. Wells.

The Southwest Museum is beginning an active educational effort for the benefit of the public along art lines. A series of gallery talks has been planned for November from 2 to 3:30 o'clock every Sunday, the first two lectures for the general public the last two for children, though others will be welcome. The subjects are "Pictures" from two standpoints, "How the Artist Creates a Picture," by Nell Brooker Mayhew, and "How to Look at a Picture," by Virginia Graeff. Mrs. Mayhew is a well-known artist of Los Angeles, Miss Graeff has done educational work for the Cleveland Museum.

The California Art Club held its regular meeting last night at Ola Art Institute. Williams Jennings Bryan was the guest of honor. Dr. John A. Comstock gave a talk. A musical program was rendered by Isabel Mason, violinist, and Marie Le Grand, pianist.

An interesting exhibition of Japanese prints is being held at the Ebell Club.

FRAMED FOR TECHNIQUE.

Howard Gaye, who established studios for screen acting technique, recently in the Music Arts Studio Building, is showing some very good results among his students, it is said. Earl Hughes, brother of Lloyd Hughes, seen recently in Lois Weber's production, "The Blot," received his training under Mr. Gaye, and each week letters of appreciation are received by Mr. Gaye from students now appearing on the screen.

HIS WOODEN LEG WAS SENSITIVE.

An Inquisitive Policeman Made Limping Street Peddler Uncomfortable.

PITTSBURG, Nov. 5.—There was something about the architecture of Jimmy Mulligan that excited the suspicions of Policeman H. E. Coberly. In the Allegheny Market Saturday night, as he watched Mulligan selling postcards. Mulligan had only one arm and he told prospective patrons that one of his legs was artificial. He was doing a brisk business as he limped about, leaning heavily on a cane.

Coberly, unobserved, drew up alongside and thrust a pin deeply into the wooden leg.

"Ouch!" yelled Mulligan.

"Come with me," ordered Coberly.

Mulligan was sentenced to ten days in jail by Magistrate H. M. Hersh.

CALIFORNIA BEACH RESORTS CUT RATES.

(Exclusive Service.)

SEATTLE (Wash.) Nov. 5.—Considering the usual order in resorting of existing conditions, hotel and apartment-house managers and the proprietors of several California beach resorts are cutting prices rather than raising them, when the winter season begins, John Hooper, president of the Canadian Tourist Association, who is in Southern California arranging for his Canadian colony preparatory to the annual influx of visitors from the prairie provinces, reports that fully half of the hotel people to the more popular resorts south already have announced reductions ranging from 5 to 50 per cent. In only one or two cases, he says, has a disposition been shown to maintain rates at last winter's levels.

Mr. Hooper further stated that in two instances at least, hotel managers have announced a willingness to accept Canadian currency at par, while others apparently are waiting to observe the effect before following suit.

Lists compiled by tourist agencies show that furnished rooms may now be had for as little as $15 a month; apartments for two and three persons, for $25 to $35, and double apartments, suitable for four or more occupants, at from $40 to $60.

New York San Francisco

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Have you ever been in love with a Dress or Coat? You have only to wear one of the late "Sweet Sixteen" models to experience that delight.

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In the late arrivals of Dresses and Suits we like to point out the new Parisian fashions that are destined to bedeck fashionable women of Los Angeles—garments that possess that inherent charm which only the greatest New York and Paris creators can imbue their organizations with.

New Fall Suit of all-wool Bolivia Broadcloth or Velour, Bond-Tuxedo effect, fitted model, lustrous black. All sizes all silk-lined.

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Send for new illustrated Fall and Winter Fashion Folder

Sweet Sixteen

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Seattle Portland

The Times Literary Page — Books and Their Makers

By Thomas F. and Lillian C. Ford

THE RECREATION OF A PERIOD.

The Stir and Whirl of the French Revolution is the Inspiration of Two Novels of More Than Ordinary Merit.

SCARAMOUCHE: A ROMANCE OF THE FRENCH REVOLUTION. By Rafael Sabatini. Houghton Mifflin Company, New York.

TORCHLIGHT. By Leonie Aminoff. E. P. Dutton & Co., New York.

"That stir and whirl of human thought one calls by way of embodiment the French Revolution," as H. G. Wells puts it, is a never-ending inspiration for the writer of historical fiction. Here are stir, clash, conflict, contrast, heroism and cowardice, all sufficiently remote in time to meet the needs of the writer of romance. Two novels of distinction treating of this period have appeared recently. These are "Scaramouche," by Rafael Sabatini, and "Torchlight," by Leonie Aminoff.

The first is a romantic tale with a hero who "was born with a gift of laughter and a sense that the world was mad." A robustious, all-conquering figure, daring, joyous despite his cynicism, and vastly intriguing is Scaramouche. To him came an amazing series of adventures, enough to overwhelm an ordinary mortal, but only sufficient to develop his spirit and test his metal.

Andre Louis Moreau was the name he started out in life with. His parentage was "shrouded in mystery," as becomes all heroes of romance. He is pictured as becoming the mouthpiece of the revolution in the chaotic period just prior to its outbreak. No enthusiastic revolutionist was he, but a youth seeking to avenge the death of his best friend at the hands of a noble, villainous enough for all purposes. Outlawed, Andre Louis joined a band of strolling players and soon became known as Scaramouche, even the character he assumed.

His experience with them was brief, but exciting, ending in his public denouncing of the hated noble, who was his enemy and who, in a sense, typifies the worst and the best of the old regime. Next, Scaramouche becomes a fencing master in Paris. Here we meet young bloods and revolutionists and get an intimate view of the turbulence and violence of the time.

In the end the hero, finding both the promised new era and the old order alike unworthy, withdraws with the fair maid who long had held the custody of his heart—but not until a stirring climax has been staged, where the parentage of the hero is disclosed, after the manner of Dumas, and the blue tinge of the rich red blood in his veins is proved beyond a doubt.

Colorful and exciting scenes abound in "Scaramouche." At the same time the book gives a kaleidoscopic picture of the time and spirit of the revolutionary period in France, the author skillfully creating the illusion of having himself been a contemporary of his hero and of having witnessed the scenes he so realistically describes.

Torchlight.

Quite different is "Torchlight," a carefully wrought novel, modern in style and point of view, with an appraising slant on life that frequently becomes cynical. The book is heralded by the publishers as "a notable new Napoleon novel," but Napoleon appears only now and then as a minor character. We see him first as a "thin, sulky youth who works like the very devil" at military school. Later he is seen as an

(Continued on Forty-seventh Page.)

ARE NEWSPAPERS BEST READING?

Author and Dramatist Prefers Daily Press for Desert-Island Perusal.

BY MONTAGUE GLASS.

A. B. Walkley, in his recently published volume, "Pastiche and Prejudice," tells of an English clergyman who began a sermon with the words: "Saint Paul says, and I partly agree with him—"

Now, of course, the metropolitan book reviewers are not exactly Saint

Montague Glass,

Whose Potash and Perlmutter stories have made two continents smile.

Paul, as I am not exactly a clergyman—that is to say, not by a damn sight—so I feel no sacrilege in saying that not only do I sometimes only partly agree with him, but at others I don't agree with them at all. I especially don't agree with them when they periodically discuss the proposition that if they or any of them were to be cast away on a desert island—no such luck—what ten books would they take with them.

Assuming that a potential castaway would be limited to portable 12-mo. books, this at once eliminates ten bound annual volumes, daily and Sunday editions, of the Los Angeles Times. If I were writing this for the New York Times or the Illustrated London News, I would change my copy accordingly. But what I am trying to say is, that there is more good desert-island reading in even one bound annual volume of a first-class newspaper than in any ten books imaginable. What one craves in desert-island reading, I should imagine, would be, above all, variety, and if one is reading for variety and not style, comment me to a good newspaper.

W. W. Jacobs described a sea captain who lost all his clothes at three-penny nap. He was marooned in his cabin for two days, and when discovered, he was sitting on the news section of the London Daily Telegraph and reading the advertisements. This is the proper desert-island spirit. However, relatively few of us are cast away on desert islands, and it's no use waiting for that eventuality in order to begin reading as a form of amusement at least comparable with moving pictures and golf.

In most cities, the facilities for amusing oneself with moving pictures and golf are much greater than for amusing oneself with reading. This, however, is not the case with Los Angeles. I assure you that I am not saying it in the spirit of a visitor in California trying to be polite. If there were many heads of families like me in the matter of booksellers, there would come into existence, and properly so, an antibooksellers' league, to close up the booksellers, because so many heads of families were spending all their earnings in those enticing corner book stores, leaving their wives and children to starve and their furniture to be put out on the sidewalk for nonpayment of rent. Therefore, I tell you in the character of a confirmed book spendthrift, that there are few book stores in this country which exceed in variety of stock and intelligence of service the book stores of Los Angeles and Pasadena—for I must not forget Vroman's in Pasadena.

There is, however, no use having well-stocked bookstores with intelligent book sellers in the immediate neighborhood, if one is going to read only the latest popular fiction. Mind you, I am not saying that the latest popular fiction cannot be just as amusing as the fiction published some years ago. It can be, and relatively often is. But what I do say is that there are so many books not advertised as they should be by either their publishers or their loving friends, that one can safely leave popular fiction to be "pushed" by the clerk in the book department of the large dry-goods store. Let me, therefore, proceed to "push" some of the more obscure books.

Have you read any of A. Neil Lyons's? I thought not. He has written "Arthur's," "Sixpenny Pieces," "Cottage Pie," "Clara," "Simple Simon" and "Moby Lane." These were published before the war, and without exception, they are delightful. After the war he published "Kitchener Chaps," "A Kiss From France," "A London Lot" and "A Market Bundle." The publisher is Thornton Butterworth, Ltd., 15 Bedford street, London, W. C. Write him today if you can't get any of them at Parker's or Vroman's.

Who has read Comerville and Ross's "Recollections of an Irish R. M." and "More Recollections of an Irish R. M.?" Very few of you, I'll be bound. Then by the same authors there are "All on the Irish Shore," "Flurry Knox's Country" and a host of others. I envy you the reading of them for the first time.

I wish, too, that I had never read Hilaire Belloc's "Path to Rome," not only for the first time, but for the fifth time. It is wholly a treat, and a treat in store is so much better than a treat in retrospect.

Anything by J. C. Squire, A. A. Milne, and, I need hardly say, Max Beerbohm, is sheer enjoyment from cover to cover. "Old Calabria" and "The Fountain in the Sand," by Norman Douglas, published by Martin Secker of London are both excellent. Let me put you on to Ernest Newman's "A Musical Motley" and the same author's "Life of Richard Wagner." All of Belloc's collections of essays published, I think, by Dutton in America, are nearly if not quite as good as his "Path to Rome." But then I haven't the memory or the space to mention a tenth of the good things I've read in the past two years, simply for amusement and to pass away the time, as I might do had I the energy to play golf or go to moving-picture shows. So I must end as I have begun with A. B. Walkley's "Pastiche and Prejudice." It is published by William Heinemann of London. Get it. You can't go wrong.

WELLESLEY AUTHORS HONORED.

BY BELLE COOPER.

In mid-October there was an interesting exhibit in the attractive new book rooms at Bullock's. A special booth was allotted to the Los Angeles Wellesley Club for the exhibition and sale of books by members of the faculty of Wellesley and graduates of that institution. The royalties on the books sold were generously donated by the authors to the Wellesley Endowment Fund, to be used for the reconstruction of the buildings destroyed by fire. Among the faculty members represented by publications were Katharine Lee Bates, Vida Dutton Scudder, Margaret Sherwood, Sophie Orne Jewett, Katherine Coman, Caroline Hazard, Sarah E. Lockwood, and Alice Freeman Palmer. The last named is one of the group of six distinguished women honored by having their statues in the Hall of Fame at Washington.

Several good pictures lent an additional charm to the exhibit. One was a portrait of Mrs. Henry F. Durant, the wife of the founder. Another was a beautiful photograph of the bas-relief made by the noted sculptor Daniel Chester French and placed in the college chapel as a memorial of Alice Freeman Palmer. Another was a striking photograph of Edith Wherry, (Mrs. Muckleston,) the author of "The Red Lantern," and of "The Wanderer on a Thousand Hills." She was for many years a resident of Peking, China; now she and her husband are domiciled at Hollywood. She is an intimate friend of Dr. John Fryer professor emeritus of Oriental languages and literature at the University of California, and for over thirty years identified with China. Miss Wherry's novels have met with deserved success, for they depict with sincerity the life of the Orient with all its splendor, clamor, and unbridled sensuality. "The Red Lantern" is widely known, having been seen throughout the world in Nazimova's film version.

Another local author represented, not only by her books but by her genial self, was Mrs. Charlotte B. Herr, now affiliating with the Marlborough School faculty. Charming illustrations crowned her book, "A Brownie Robinson Crusoe," a juvenile story telling the experience of a Brownie who, in imitation of his great prototype, kept house on an artificial island in an artificial pond in a kitchengarden pond. A recent gift-book from her pen is entitled "Their Mariposa Legend," a romance of Catalina; it is a tradition of the time of Cabrillo and Sir Francis Drake, and the conclusion brings in the local color of the island in modern times.

A third Los Angeles author, who is also a Wellesley graduate, is Nancy K. Foster, a little Barrie-like personality. From her pen comes "Not of Her Race," a romance of California. The hero is a scion of an old Spanish-Mexican family; the heroine is a Wellesley woman. The setting is local—San Pedro and the lovely, artistic ruin, "El Molino," in the neighborhood of the Hotel Huntington. Miss Foster is also a poet. Her "Sonnets and Lyrics" has met with high commendation.

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THE MOVIES OUTDONE.

Most people will try anything on an editor. So it is not to be wondered at that the "blurb" writers for book publishers go to absurd extremes in lauding their wares. There is always a chance that their blurbs may get over. A few received in one mail are appended, with comments by the office boy.

The following is offered just as it comes to us from the publishers. We must confess that we are not numbered among those who have read and smiled.

"The thousands that have read and loved Eliot Harlow Robinson's story of the little Cumberland mountain girl, whose bright courage won for her the affectionate appelation of "Smiles," will be glad to hear that she has returned in a new story —'Smiling Pass.' Being a further account of the career of 'Smiles: A Rose of the Cumberlands," just published by the Page Company. In the story to which this is a sequel, the mountain child, Rose—whom men called 'Smiles'—courageously fought her way out of the shadows which invest life in the isolated hills of our own Southern Highlands. In 'Smiling Pass,' she turns her face again to her beloved mountains to help those others who 'hain't never had no chance' to help themselves, and again she comes 'smiling through.'"

Here is another touching little offering:

"Life is for sale somewhere, but I cannot buy it," was the way Desire Farr expressed her own position, and when the young professor offered her the best life had if she would marry him and come with him away from her mountains, she accepted. Then a sad thing happened. She fell in love with her husband, a fatal thing in a platonic marriage."

How strikingly new is this idea, Mrs. Markby is to be congratulated upon being the first that ever burst into this style of romance.

And here is one sowed broadcast about a group of short stories recently published in book form:

"Mrs. Shore is an extremely successful and charming-looking young matron. John Golden is producing this fall on Broadway a play of hers called 'Happy New Year.' She has written several moving-picture scenarios and has at home a partly completed novel, [who has not?] But the achievement she seems proudest of, for a' that, seems to be her ability to prove that being a successful author doesn't have to interfere with making one's little daughter's clothes and helping one's husband in his business."

Suppose one's little daughter did not care for clothes made by an amateur and one's husband prefers paid help in his business, what would this correct-minded author do?

"H. Addington Bruce, who, excepting Dr. Frank Crane, is probably the best known and most widely read of the new school of inspirational writers, has another book just off the press of Funk & Wagnalls Company, entitled Self-Development.' This is an authoritative, non-technical work of inspiration and practical guidance for all, founded on the latest and most firmly established psychological research, and written in that cheerful, optimistic style which characterizes his numerous other works."

Mr. Bruce belongs to the same school as does Orison Swett Marden. Both are adepts in the "cheerful, optimistic" line, writers of "glad" books in the non-fiction class. Undoubtedly they have their place, even though they evoke profanity in some quarters.

"A London judge fined a chauffeur £5 for obstructing traffic in Piccadilly for half an hour. The chauffeur's only defense was that he was reading a popular novel, which so interested him he forgot where he was. The book was Dell's 'Obstacle Race.'"

This novel is well calculated to hold a chauffeur entranced. It is one of those books that bring gurgles of appreciation from "below stairs." It might have flowed from the pen of Bertha M. Clay herself.

HISTORY OF THEATRICAL ART.

The J. B. Lippincott Company have just issued the sixth volume of "A History of Theatrical Art in Ancient and Modern Times," by Carl Mantzius. The present volume deals with classicism and romanticism, and is an authorized translation by C. Archer. It is the last volume in the series and is divided into three parts—the first dealing with the theater in England; the second in France, and the third in Germany. The period covered is perhaps the most interesting in the history of the drama. The English chapters deal with Goldsmith and Sheridan, Mrs. Siddons, and the Kembles, and Edmund Kean, as well as many other popular actors and actresses of their times. The French chapters deal with Talma and his contemporaries, while in connection with the German stage, at the same period, appears Goethe and Ludwig Devrient.

A DEFENSE OF MEDIOCRITY.

Writer Takes Up the Cudgels for Class Who Toil in Treadmill Occupations That Sap Vitality and Ruin Initiative.

BROKEN TO THE PLOW. By Charles Caldwell Dobie. Harper & Bros., New York.

The author, Charles Caldwell Dobie, is best known by his short stories, dealing with the Greek quarter of San Francisco. Last year his first novel, "The Blood-Red Dawn," appeared, and, though lacking in finish, had its merits. The present novel, "Broken to the Plow," is a more ambitious effort, revealing the writer rapidly improving in both technique and power.

Frank Starret, the principal character, cannot be called the hero, for there is nothing heroic in his makeup. He is a weakling in all that the word implies. His pitiable attempts to buck up and act a man's part in the various emergencies that arise enlist the reader's pity or contempt, according to individual reactions to such a personality.

Hilmar is the one real flesh and blood character in the book, and he is after all only a type, but the author has succeeded admirably in his analysis of this master shipbuilder who is lacking in an appreciation of life's subtleties and in most of the amenities. He is a man of action who sees only the obvious and acts with the swiftness of lighting, taking every situation as he finds it and meeting it with the implement closest at hand. Matched against a man of keen intellect and the power of quick decision, Hilmar would appear only an elemental brute, but met in this story in juxtaposition to Starret, he appears a masterly, if unscrupulous man.

Institutions such as the San Francisco jail, the detention hospital, where dope fiends, inebriates, and the near insane are sent for observation, the State Insane Asylum and its cut and dried and inhumane methods of dealing with unfortunate inmates, are brought into the limelight.

The book as a whole is a depressing piece of realism with but one flash of humanity in the sordid mess, that of the brave attempt of the unfortunate Ginger to help Starret, an attempt which cost her her life by the explosion of a bomb.

Reading "Broken to the Plow" we feel that the day of the muckraker has not yet passed. The title is derived from the account of employers who take advantage of their employees and keep them in treadmill occupations at miserable wages because they know they are helpless, grinding the last ounce of effort for the least possible recompense until they become mere clogs in the wheel, their initiative sapped, their spirits broken, like dumb animals of the fields after being broken to the plow.

LITERARY GOSSIP.

"Half naked, with flowers in their hair, and just sufficient work to keep them in superb physical condition, they have an almost unlimited leisure to share with the wayfarer in their midst," is Lloyd Osbourn, Robert Louis Stevenson's stepson's comment on the fascinating peoples of the glamorous South Seas in "Wild Justice," his volume of stories of the South Seas, for the most part treat of exactly that situation, the western, often outcast wayfarer lingering among the gay and winning natives, and with leisure to take part in adventures of dramatic poignancy or whimsical, humorous outcome. The stories in "Wild Justice" are keenly in various moods, and exhibit the author's wide knowledge of the South Seas, based on long and intimate life among their peoples.

Viscount Esher's intimate and judicial portrait of a great British soldier and administrator, "The Tragedy of Lord Kitchener," has just been published. It is not a biography of Kitchener, but an attempt to draw a true, unprejudiced, vital picture of a man whose character and achievements are of world-wide interest.

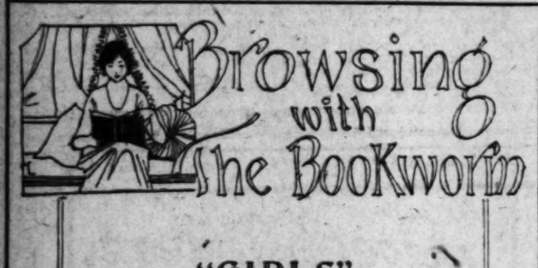
William Lyon Phelps, writing in the New York Times of Carl Van Doren's admirable study of "The American Novel," defends Mr. Van Doren's inculsion of Cooper among the five leading novelists, and suggests that "one reason why so many readers fail to appreciate Cooper's merits so highly as they are appreciated by foreigners is because of the defects in their prose style, which of course do not appear in translations."

"Fir-flower Tablets," is a collection of translations from the Chinese poets, mostly of the Tang period. The poems are translated from the Chinese by Florence Ayscough, and the English version is by Amy Lowell.

"The Mind in the Making," a new book by James Harvey Robinson, Mr. Robinson was one of the organizers of the New School for Social Research, and was for nearly twenty-five years professor of history in Columbia University. He is best known for his "History of Western Europe" and "The Development of Modern Europe." His new work, "The Mind in the Making," tells how the human mind of today has evolved out of the primitive mind of early man, how our ideas of today have come to be. The history of the human race seen through the development of the mind.

John Clair Minot, literary editor of the Boston Herald, in commenting on "Roving East and Moving West," by E. V. Lucas, takes Bostonians to task for their ignorance concerning points of historical interest in their city. Mr. Lucas recounts his difficulties in finding some one in Boston who could direct him to the scene of the famed Boston Tea Party, and this is the text for Mr. Minot's lecture.

George Madden Martin has become one of the editors of the "Woman Citizen," in which she is associated with Miss Cary Thomas, Mary Garrett Hay and Dorothy Canfield Fisher. Mrs. Martin's new novel, "March On," just published, includes a remarkable portrayal of a woman's suffrage pioneer, a woman



"GIRLS"

By Edna Ferber

Charlotte-Lottie-Charlie! They are the heroines of the book. Three generations of fun-loving, high-souled, beautifully cultured, noble-hearted girls, each with the individual problems of her separate generation to solve, but all combating the same age-old convention which denies to the unwed woman the experience of motherhood.

Should a girl be forced into the degradation of a loveless marriage in order to realize that craving of her soul? Is it so contemptible—that longing to mother one's own?

A difficult subject, you say? Not when treated with the literary skill of Edna Ferber.

A courageous book is this, simply realistic in style, absorbingly interesting in theme. Priced at $1.75.

The Broadway Department Store

J. W. Robinson Co.
—Seventh and Grand—

Books of the Month

The Torrent
by
Vincente Blasco Ibanez

To his gallery of brilliant canvases, the author of "The Four Horsemen of the Apocalypse" adds this new romance of life in Spain. It is priced at $2.00.

Other New Fiction

Martin Conisby's Vengeance, by Jeffrey Farnol, $2.00.
Coquette, by Frank Swinnerton, $1.80.
Far to Seek, by Maude Diver, author of "Strong Hours," $2.00.
The Arrant Rover, by Berta Ruck, $2.00.

Non-Fiction Books

Here, There and Everywhere, by Lord Frederic Hamilton, $4.00.
Washington Close-Ups by Edward G. Lowry, $3.00.
Miss Lulu Bett, a play by Zona Gale and winner of the 1921 Pulitzer Prize as the best American play of the year, $1.75.
Representative One-Act Plays by British and Irish Authors. Selected by Barrett H. Clark, $3.00.
Harbours of Memory, by William McFee, $1.75.

Attention is called to the book event announced in Robinson's regular full-page advertisement.

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Frank Tannenbaum's leading article in the Atlantic Monthly. The liant student's book bor Movement," thoughtful attention.

Two books of DULCY is as as it is to hear. Mein's charming Fontanne is photogravure. And ington writes a introduction. Our THE WHITE HEADED Lennox Robinson's Irish comedy. $1.75 and each

YES, people do books—buy 'em, be!

Baker & Taylor, salers of books, the fastest selling six leading non for September are nam publications.

The best-seller for is THE MIRRORS INGTON (Tenth THE MIRRORS ING STREET is (Tenth printing.)

Number five is THE FASHION. (Fifth (Confidentially, consistent sales Our notion is, thousand people by Christmas.)

And, we prophesy CRUISE OF THE will edge into the ber. It has all the a "Young Visiters" Smart Set warns ing the Kawa, thus:

"To any one who enjoys being miserable, commended that a wide given this delightful, fying, this gorgeous

ERIK DORN rolls phantly. It's a cago, home of Ben author. (Another Hecht, next year: A very, very brilliant and vastly provocative Dorn.

PRIVILEGE—unreservedly recommend this splendid of changing British —wins the discerning everywhere. Can deir but write other fine (and we know in name will be second to isir author five years Mark well that ours. We will genuinely ciate any reader's on PRIVILEGE, agreeing with our timate.

Then ETHEL DELL The OBSTACLE RACE surpassed, already, Dell's water records of persons. It is her best

Yes, indeed—there or so other new books list we'd like to talk MAX BRAND, with ENTH MAN, has and growing following this new brand of venture should be forthwith by those yarn that is a yarn.

BEANY, GANGLE AND THE TUB is Ed (remember "Dere bully book about grown-ups, just chuckles, and done in ingtonian style. and then there is only H. C. Witwer present master of the slanguage. Witwer's LEATHER PUSHERS story of a box-fighter we should say "pugilist" fights his way to and the girl; a bully with action galore pered with laughter.

And that is that.

We'll write you, any any book or author, or otherwise, as you

ALIAS THE LONE WOLF

—the further mystifying adventures of Lanyard, the Lone Wolf.

At all bookshops, $1.75

LOUIS JOSEPH VANCE

Tarkington

Literary critics unanimously indorsed him, and now a lusty echo from the Booksellers.

AMERICAN AUTHOR LIST

1. Booth Tarkington
2. Edith Wharton
3. Joseph Hergesheimer.
22. Mary Roberts Rinehart.
23. Irving Bacheller
24. Henry L. Mencken
25. Agnes Repplier

WHEN BOOTH TARKINGTON'S "Alice Adams" appeared literary critics everywhere gave the novel and its author unanimous indorsement, just as they did in 1919 upon their choice of "The Magnificent Ambersons" for the Pulitzer Prize. And now American Booksellers voluntarily echo that indorsement by selecting Booth Tarkington to head their list (arranged by vote) of the most significant living American authors.

This list was recently announced by the Publishers' Weekly. A pertinent fact was mentioned:

The bookseller is in touch with all kinds of taste and gives an opinion which is not only a personal one, but almost a concensus of opinion from his community.

Booth Tarkington's works command an extensive, enthusiastic approval among readers, and this has reached a peak among popular books in the present demand for "Alice Adams." (Note: From the great number of American writers the booksellers choose 40 of the most significant in their judgment; and in this list five were Doubleday, Page & Co. authors: Booth Tarkington, Christopher Morley, Stewart Edward White, Kathleen Norris and Gene Stratton-Porter.)

ALICE ADAMS

The character Alice Adams is the girl of today thrown into circumstances that a large percentage of today's young women must face. These are circumstances of meanness, from which she is ambitious to free herself. She is beset also with a limited vision and a deficiency of "background." Her struggle is brave, clever, and, if not as gratifying to Alice as she might have wished, it at least reaches for her a compromise that has an encouraging outlook. The great thing about the novel is its truth—Tarkington's own exquisite kind of realism—the real realism—"a nice intermingling of life's shadow with its sunlight."

ALICE ADAMS, $1.75 at all bookshops

Doubleday, Garden City — Page & Co. New York

Makers

Lillian C. Ford

an grown old with undiminished ardor.

Enos Mills, well-known nature writer, and the original mountain guide, is spending October and November going over the areas proposed for State parks in Texas. He is working in co-operation with the Texas Chamber of Commerce.

(Continued on Forty-seventh Page.)

PUTNAM BOOKS AND AUTHORS

Frank Tannenbaum has a leading article in the current Atlantic Monthly. This brilliant student's book "The Labor Movement," deserves thoughtful attention.

* * *

Two books of the ... DULCY is as delightful to read as it is to hear. Neysa McMein's charming picture of Miss Fontanne is reproduced in photogravure. And Booth Tarkington writes a distinguishing introduction. Out Monday.

THE WHITE HEADED BOY, Lennox Robinson's piquant Irish comedy. (Each book $1.75 and each worth having.)

* * *

YES, people do read good books—buy 'em, too, please be!

Baker & Taylor, great wholesalers of books, each month list the fastest selling titles. In the six leading non fiction books for September are three Putnam publications.

The best-seller for all America is THE MIRRORS OF WASHINGTON (Tenth printing).

THE MIRRORS OF DOWNING STREET is number five. (Tenth printing.)

Number five is THE GLASS OF FASHION. (Fifth printing.)

(Confidentially, each one shows consistent sales gains weekly. Our nation is, another hundred thousand people will read us by Christmas.)

* * *

And, we prophesy, THE CRUISE OF THE KAWA will edge into the list for October. It has all the earmarks of a "Young Visiters" success. Smart Set warns against reading the Kawa, thus:

"To any one who thoroughly enjoys being miserable, it is recommended that a wide berth be given this delightful, this satisfying, this gorgeous burlesque."

* * *

ERIK DORN rolls on triumphantly. It's a leader in Chicago, home of Ben Hecht, the author. (Another book, Hecht, next year: Gargoyles. A very, very brilliant creation and vastly provocative.) Dorn.

* * *

PRIVILEGE—unreservedly we recommend this splendid novel of changing British aristocracy—wins the discerning critic everywhere. Can Michael Sadleir bet write other books as fine (and we know he can) is his author five years hence. Mark well that conviction of ours. We will genuinely appreciate any reader's comments on PRIVILEGE, whether or not agreeing with our own high estimate.

* * *

Then ETHEL DELL, of course. The OBSTACLE RACE has surpassed, already, Dell's high water records of previous successes. It is her best book.

* * *

Yes, indeed—there are a dozen or so other new books on our list we'd like to talk of here. MAX BRAND, with THE SEVENTH MAN, has a great big and growing following. And this new brand of burning adventure should be established forthwith by those who crave a yarn that is a yarn.

BEANY, GANGLESHANKS AND THE TUB is Ed Streeter's (remember "Dere Mabel") bully book about boys for grown-ups, just chuckfull of chuckles and done in the Twainigtonian style, sans slang, and then there is the one and only H. C. Witwer, past and present master of the American slanguage. Witwer's THE LEATHER PUSHERS is the story of a box-fighter—shall we should say "pugilist"—who fights his way to gold and glory and the girl; a bully fine story with action galore and peppered with laughter.

* * *

And that is that, for now.

* * *

We'll write you, any time, about any book or author, information or otherwise, as you say.

G. P. P.

...ntinued from last week's article.

The GREAT DECEPTION

Judging Into the Light the Real Meaning and Mandate of the Harding Vote as to Peace.

By Samuel Colcord

On October 29th, 1920, nearly every great newspaper had under three column headlines on its first page a great Presidential candidate's favorable reply to a far-reaching proposal in the interests of world peace, which may be of world-wide importance. That proposal was this author's move ... to finish, but so managed that his name did not appear in any ... Without his name. That is wrong. A great cause requires that ... do not suppress their own legitimate influence.

... their opposition to that mistaken policy, Edwin Ware and ... Richards present the following:

MORE OF THE AUTHOR'S HITS.

By his One-time Volunteer Secretary

(Continued from a former issue)

... last of Mr. Colcord's articles that they are "different" in that "he do things." Many important and nationally known men and ... believed that his "Join the Allies" article in The Outlook, and ... of five articles in the New York Herald, in March, 1917, presented ... irresistible force an entirely new, original and compelling reason, ... now known, except to a very limited few of the reading public,) ... to hasten to enter the war and sent to all Congressmen and to ... national leaders at the exact psychological moment, gave ... vision and exerted a vital influence upon the great decision. ... many expressions in that direction, Dr. I. J. Lansing wrote, ... joined Congressmen to act. I must believe." Dr. Manning, now ... of the Diocese of New York, then the rector of Trinity Church, ... "remarkable article. No doubt it had its effect in helping to bring ... right position in this life and death struggle." A distinguished ... general wrote, "I have no doubt of influence with members ... of Congress and the Cabinet." On April 23rd, a few days after we ... the war, Albert Shaw, the well-known editor of the Review of ... wrote, "What you so clearly see to be the needs of the case, is, ... however, now seen with equal clearness at Washington, although it ... not seen in March." Some letters give him such unbounded credit, I ... not quote them.

... Dr. Lansing had written to The Outlook, "It is one of the few ... utterances upon the present crisis. He sees and clearly reveals what ... not hitherto seen presented or defined. It is a momentous state ... worthy of attention and adoption by the government. If sent to each ... of Congress, it would be very influential." To another he wrote, ... evidence a sagacity and penetration not exceeded, if equalled, ... author whom I have read on the war. They are far-seeing utterances ... of a statesman. Their reasonings are invincible—a demonstration. ... not too generously praise them."

... Roosevelt wrote, "I entirely agree with the thesis." The ... The Outlook wrote of his Herald articles, "They are of distinct ... educational value." Rear Admiral Bradley A. Fiske, retired, wrote, ... an exceedingly able and exceedingly clear." (The bold-face type is ... Coleras characterized them as "The most important American ... to the literature of the war."

... representative of a great publishing house said of these writings, ... had possessed them as a book before we went into the war, it ... have been a ripper." They who have read the page proofs of The ... Eagles say it will be something like that.

... work in behalf of the end of wars is known and appreciated by ... thinkers in the land. Senators write to him for advice.

... this book, "The Great Deception," with a great marshalling of ... facts makes it plain that the great majority of voters favored ... the League of Nations with strong Americanizing reservations, ... to appeal for our permanent membership in the League nor yet ... association of nations, which he holds must, like the League, be ... mere political expediency. His appeal in the final chapter is for ... of a new and comprehensive code of international laws and ... of a Permanent Court of International Justice which, founded ... principles of law and equity and not of expediency, shall be supreme ... would make only temporary or limited use of either the existing ... or a new association of nations to meet the present world crisis ... stopping stone and aid to that "ultimate and great realization the ... of law and court, and after its establishment to enforce the ... decrees.

... court composed as this would naturally be of the greatest jurists ... would, guided and limited in their decisions by the law and the evi... he says, "there could be no grave injustice and there would be no ..."

THE GREAT DECEPTION.

Buy it today. $1.50. Everywhere, or of the Publishers.

BONI & LIVERIGHT MODERN LIBRARY NEW YORK

HER FATHER'S DAUGHTER

by

Gene Stratton-Porter

Applause for Gene Stratton-Porter has been expressed in the purchase of nine million copies of her works. Her Father's Daughter is delighting both the lovers of her former books and the admirers of her fiction. Throughout the lovely, realistic atmosphere of these California gardens, and the happy surprises of the story, radiates always the winning personality of Linda Strong.

Get an early copy of Her Father's Daughter
At all booksellers; $1.75 net

Doubleday Page & Co.
Garden City, New York

VERA

By the author of "Christopher and Columbus"

The author tempts your smiles—adds the story does tears . . .

Doubleday, Page & Co. Garden City, N. Y.

Marie Corelli's

THE SECRET POWER

When Marie Corelli was a girl in her early "teens" she wrote and published "A Romance of Two Worlds" in which she gave some of the first hints of the possibilities of wireless telegraphy. Now comes her "Secret Power." Its theme is new and amazing—its treatment unlike any other present-day work. The story is told among many beautiful scenes in Southern California.

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Garden City, N. Y.

Reading
the want-ad pages of The Times is a Los Angeles habit.

HAWAIIANS SEE FIRST CINEMA.

Also Glimpse Auto, Street Car at Honolulu.

Bride and Groom Come From Isolated Island.

Modern Civilization Has Not Touched Niihau.

HONOLULU (T. H.) Oct. 20.—From their home on the small island of Niihau of the Hawaiian group, 250 miles west of Oahu, Uiliuli Kawahalau and his bride came to Honolulu on their honeymoon and had their first taste of twentieth-century life, saw their first automobile and street car, gasped with amazement at the movies, marveled at the electric lights, and never ceased wondering at the metropolitan buildings of Honolulu.

They explained that they had never before been off their native island of Niihau, one of the less important and less known of the archipelago.

They said that primitive conditions ruled mainly on this island, that the inhabitants still lived for the most part in thatch-huts, obtained their simple existence in the primitive fashion of their ancestors by catching a few fish and raising some crops, principally taro from the roots of which "poi," the ancient food of Hawaii, is made.

Niihau is the last remaining stronghold of the ancient Hawaiian customs and mode of life. The influence of the Caucasian has permeated all other districts of the territory. The island is owned by the Gay and Robinson estate and no person except a resident of the island may visit the place without permission of the estate.

The island is used as a sheep-grazing preserve. There also is a larger peacock plantation, which supplies feathers that are turned into the gorgeous leis of Hawaiian wreaths of greeting and farewell.

The honeymoon couple were guests of honor at a luncheon of the Hawaiian Civic Club several days after their arrival. The novelty of twentieth-century existence disappeared soon after this and they began making eager inquiries as to when the boat left Honolulu for Niihau. They returned on the next boat, probably to tell their neighbors tales that to them sounded wilder far than the accounts of Baron Munchausen.

NOVEMBER MAGAZINES.

Disarmament sounds simple until one has read the articles by close thinkers in the November Atlantic: Herbert Sidebotham, who dramatically succeeded Col. Repington as military critic of the London Times, gives, with British candor, England's hope in the conference; Pitkin, in "What Delays Disarmament," tells the startling transformations and upheavals which will ensue if the world does lay down its arms; the adventurous Col. Repington adds a sprightly study in the light of the fact that "the victors of the recent war are suffering from indigestion, the vanquished from exhaustion and the neutrals from discomfort." Blasco Ibanez contributes a love story, brilliantly colored by the Mediterranean. And William Beebe, in fascinating revelations of the strange ants of British Guiana, cries out against efficiency carried to its logical conclusion. "After studying these beings for a week, one longs to go out and shout for Kaisers and Czars, for selfishness and crime—anything for a relief from such terrible unthinking altruism." Two illuminating stories on the Japanese question should enlighten Californians, the majority of us having an inexact and fragmentary knowledge about this slant-eyed problem sitting on our doorstep. A curious and provoking essay called "Courtship After Marriage" is contributed anonymously.

One of the most delightful interviews ever read is contained in this month's Century—"The Opinions of A. E. by R. C. Feld." It is a relief to receive something so warm and witty again from Ireland. A remarkable story of the desert is called "The Man They Pitied," but the most engaging piece of fiction is James Mahoney's "Taxis of Fate." I know of nothing so clever since Leonard Merrick wrote "Whispers About Women." Robert Frost contributes a lumber-jack fairy story, "Paul's Wife," in a rich narrative poem.

There are some Chinese brush studies by Baldridge, and in "East ... Per..." who knows his East, suggests measures to the conference, which would go a long way toward undoing the evils of the past and putting something stronger than straw under the future.

Scribners as usual contains unique reading; a woman tells of her life in the Belgian Congo among the Luba cannibals and Amy Lowell contributes a poem which might have been sung by the jungle. There is a quaint article, called "Sipping and Sniffing," by Vitale Paradise, the expert tea and coffee taster. W. J. Henderson writes his gay "Confessions of a Music Critic" and there are a number of well-made tales.

The November World's Work gives us Mark Sullivan's "One Year of President Harding," Stefansson, in a stirring article, makes understood ... "When Columbus discovered America," he points out, "nobody was looking for the potato, although its unheralded discovery has proved of greater value to the world than all the gold dug out of the two continents. So it was and will be with Alaska—the first things to be looked for were precious metals and furs, but the greatest things to come out of it will not be those originally looked for." And Morgenthau, former American Ambassador to Constantinople, continues his "All in a Lifetime," telling how he visited the little band of 150 people, all that are left of the tribe to which the Good Samaritan belonged.

In Harper's, Alexander Black says something to be remembered in "The Truth About Women," which happened because Tolstoy said to Maxim Gorky, "When I have one foot in the grave, I shall tell the truth about women. I shall tell it, jump into my coffin, pull the lid over me and say, 'Do what you ...'" Paul Dukes, who lived in Russia incognito as a secret agent of the British government tells his exploits, "Behind the Scenes in Red Petrograd," outrivaling the ... detectives of fiction. E. Alexander Powell in "America at the Eastern Crossroads" converses about 15,000,... Philippines, Guam, Samoa, Hawaii, Alaska, Canal Zone, Nicaragua, Santa Domingo, Haiti, the Virgin Islands and Porto Rico, of whom we know little and seem to care less. Cornelia Stratton Parker, author of the "Life of Carleton Parker," writes her weeks as a pillow case labeler in a bleachery.

ONE PERIOD'S RECREATIONS.

(Continued from Forty-sixth Page.)

observing young man at the theater, cold-eyed and self-assured, and again he appears pawning the silver buttons from his military coat, being very much out at the elbows at the time. But we are made to feel that even in his obscurity fate set him apart.

The story covers the outbreak and the early years of the first revolution. It follows the career of Terezia de Fontenay, a beautiful white-skinned animal, loving her ease, unmoral as a pampered cat, coldly selfish to the point of cruelty, but strangely human in all her changing moods. The author probes deeply into Terezia's heart and mind and, with the satisfaction of a scientist, reveals all that lies concealed there.

Sound psychology, unusual vividness and a remarkable ability at visualizing people and events combine to make "Torchlight" a book worth reading. The historical perspective is true, revealing a clear grasp of the interplay of events that made this the most turbulent as it is the most complex period of modern times.

The author has scant sympathy for either the revolutionary leaders or for the adherents of the privileged classes. The royal family she treats with something that recalls Thackeray's raillery. To her they were poltroons, seeking their own safety when threatened, totally out of touch with the spirit of the times, of which they had no understanding whatever, ready to betray their country, and richly deserving the fate that overtook them. Robespierre, Mirabeau, Desmoulins, Tallien and other leading figures of the time she presents with all their strength and all their weaknesses, idealizing no one, but conceiving them not as puppets on a stage, but as men swept along by their passions and their ambitions and by the spirit of the age, which made them in the end mere marionettes of fate.

One of the best portraits in the book is that of Josephine de Beauharnais, afterward wife of Napoleon, whom we see in the prison of Les Carmes, occupying the same cell as the heroine.

The author interprets history coldly, analytically, as a realist who sees human beings of the past as she does of the present, meriting little praise but vastly amusing and well worthy of study. If her touch is at times too light for the subject it is sufficiently clever to hold the interest.

Leonine Aminoff is of Finnish birth. Her godfather was Topelius, the famous Finnish poet. Her father was Consul Emil Borgsteim, and her mother Constance Paterson of Castle Duffy. She was educated in France and England, and married Baron Max Aminoff. Her first writing was done about ten years ago, when she published two books in Swedish. These were followed by "The Bread Walk," published in England. Her twin sister, Mrs. Sylvia McDougall, also has literary ability. For the last six years the Baroness has been a widow, and her home is now in Helsingfors, Finland. "Torchlight," her most ambitious work thus far, is the first of a sequence of novels which she has planned to deal with the character and career of Napoleon throughout his life. The New York Tribune says of the story that it "must be accounted one of the more brilliant achievements of the time," and that "if the succeeding volumes maintain the same astonishing standard of historic truth, romantic charm, red-blooded realism and dramatic power, we shall have a Napoleonic trilogy commanding a place in literature comparable with that which the Napoleon era itself holds in the annals of the world," which is saying a good deal.

NATURE BOOKS.

Thoreau, I suppose, was the first American who wrote what we now roughly call nature books, and he is still the subtlest and finest. In his day writing them was like virtue—its own reward. The reward now may sometimes be estimated in terms more readily acceptable to the average American, though not, I fancy, to an extent that would satisfy our authors of popular fiction, nor even pay for their motor cars. On the whole, the reward still remains in the warm sympathy of the few and the inner satisfaction of the writer. The author who depicts the riders of the purple sage in their vivid drama of galloping hoofs and stampeding horns and pistol shots and distressed damsels sells his books by the hundred thousand. The author who depicts the purple sage itself, the little creatures who live amid it, the changing glories of the snow pyramids which sentinel the western sky beyond it in vast procession down the continent, writes, we will not say for the chosen few, but for his chosen few—for a small, though gradually increasing number of people who take a subtler, a more sophisticated and delicate pleasure in the out-of-doors than the mere release of prisoned muscles and the rough and tumble of pioneering.—Walter Prichard Eaton in the Literary Review of the New York Evening Post.

WHY DO THEY DO IT?

A letter signed "Adam" in the New York Evening Post complains that among all the books written by women there are none which tell why women fall in love. Adam ought to read Anna Wickham's "The Contemplative Quarry and Other Poems" a volume just published by Harcourt, Brace & Co., which shows woman making the best adjustment she can between the great wish to maintain a persistent individuality and the deeper desire to give all of self completely.

NEW PUBLICATIONS.

Houghton Mifflin Company announce the following new books: Samuel Hopkins Adams's novel, "Success;" "The Big Four and Others of the Peace Conference," by Robert Lansing. A study of the life and works of Daniel H. Burnham, by Charles Moore; "The Lifted Cup," poems by Jessie B. Rittenhouse, and three books for little people, "John Martin's Big Book," for years an annual event; Ethel Calvert Phillips's "Black-Eyed Susan," and the latest of Mrs. Lucy Fitch Perkins's famous series.

WE QUOTE FROM THE NATION.

That Pollyanna of the Trenches Lieut. Conningsby Dawson has reviewed John Dos Passos's novel "Three Soldiers" for the New York Times to the tune of "Insulting the Army."

"How doth the little Conings-Bee
Improve each shining hour!
He gathers honey from a book
And sweetly says it's sour.

"It's gall, he says, remembering
That truth is never bitter;
And makes the parlor patriots
Agree, approve and titter."

Not for the Natives.

The New York hotel which has installed a "thinking room" is evidently catering to guests from out of town.—[Life.

GOSSIP HEARD ABOUT BOOKS.

(Continued from Forty-sixth Page.)

will deliver a dozen addresses in the leading Texas cities. Mr. Willis has written many books on outdoor life, "Your National Parks" being one of his latest.

Miss Willa S. Cather, whom Sinclair Lewis lately characterized as "Nebraska's foremost citizen," is going to lecture soon in her native state. In November she will speak in Chicago, before the College Club, later before the Women's Aid. In "My Antonia" (Houghton Mifflin Company) Miss Cather made a classic of the emigrant life in the middle western prairies, which found in her an able interpreter.

Thomas Dixon, whose career is marked by such excursions into Civil War romance as "The Southerner," "The Clansman," etc., has written a new novel, "The Man in Gray," which deals with the career of Robert E. Lee.

Rabindranath Tagore's new book, "The Fugitive," consists of a series of prose poems, several in the form of dramatic dialogue. A few of the pieces are allegorical in style. One stands out as full of quaint humor, and many are in the pure lyrical form that the author has made his special province.

"Far to Seek," the haunting title to Mrs. Diver's new novel, is from a line of Tagore's, "My soul goes out in longing to touch the skirt of the dim distance . . . O Far-to-Seek! O the keen call of thy fleet." The story is of India, and the central characters are the children of an Anglo-Indian marriage.

Don Marquis, speaking of the poems he loves, gives an extra pat or two on the shoulders of William Rose Benet for his "Moons of Grandeur." He says Benet has caught the beauty and imagery of life and been able to hold it sustained throughout his work. He quotes the following lines from Gaspera Stampa:

Like flame, like wine, across the still lagoon
The colors of the sunset's stream.
Spectral in heaven as climbs the frail veiled moon
So climbs my dream.

He asks if Benet was ever in Italy and then answers his own question:

"No matter—he has Italy in him, in his heart and brain. Italy and Egypt and every other country that was ever warmed by the sun of beauty and shone on by the stars of romance. For the poems in this book are woven of the stuff of sheer romance. And to us, at least, there is nothing as thrilling as the authentic voice of romance, the genuine utterance, of the soul that walks in communion with beauty. 'Moons of Grandeur' is a ringing bell and a glimmering tapestry and a draught of sparkling wine. Benet has found the horse with wings."

Stephen Graham and Vachel Lindsay have returned from their tramp through the Rockies, where, they say, the higher they rose in the mountains the more serious became their conversation. Graham writes in the New York Evening Post: "We carry our argument higher and higher. We sit and boil our pot beside a bank of purple heather, exalted upon the bare scarp of a sun-drowned mountain. At last, however, the mountains silenced us. They outstayed us, and will outstay us."

Alice Brown's new volume of One-Act Plays, which the Macmillan Company is bringing out, contains nine short plays, only three of which have been publicly produced. The scene of the first play, "The Hero," which was given by the Stuart Walker players, is laid "on a little island somewhere off the northern coast of Europe," and the flavor and romance of it are akin to that of Ireland. "Dr. Auntie" is full of humor, and "A March Wind" of the poignant conflict of wills, and each one of the plays has a thought provoking theme. "Joint Owners in Spain" was produced by Maurice Browne at the Little Theater in Chicago.

TALES FOR CHILDREN.

George Philip Krapp, professor of English, Columbia University, editor of the Oxford English series and author of a number of texts and critical and general works on various aspects of the English language or English literature, has turned his attention to the retelling for children of a number of the old mediaval legends and allegories preserved by minstrel and chronicler, in a book entitled, "Tales of True Knights," which has just been published. He has also given a clear interesting and unpedantic explanation of the origin and history of these old folk tales. They include among others, Sir Cleges, King Horn, Havelok the Dane, Adam Bell, Clim of the Clough and William of Cloudesly, Sir Gawain and the Green Knight, Launfal and the Elf Queen, and Gargouille and Romaine. The volume is a twelvemo, and not a special large gift type of book; but it has a number of excellent illustrations and has been attractively dressed for a Christmas gift to children. It is not often that they have the services of so great an expert in the preparation of their wonder tales.

WEDDED AT 120

An extraordinary instance of longevity is that concerning an agriculturist named Thomas Parr, born in Shropshire, England, in 1483. He was engaged in agricultural pursuits and worked in the fields till after his 113 birthday. At 120, according to authentic records, he married a second time and became the father of a family. At 152 he was introduced to the court of Charles I by the Earl of Arundel as a remarkable prodigy, but the change of air and new mode of living caused his death. A post mortem examination of his body was made, but no internal symtoms of decay could be discovered.

A grandson of Thomas Parr died in Shropshire at the age of 120. [Detroit News.

WENT A LITTLE FARTHER.

Eight-year-old Jack was invited to a party but his 10-year-old brother Joe was not. Yet Joe desired some the refreshments, so he gave Jack some orders about procuring some. "If they have good cakes or anything you can carry, take some every time they offer you any and what you can't eat bring home to me."

And when Jack came home he was well laden with cakes. The bosom of his blouse fairly bulged with them. "Oh, you did take some every time they offered you any," said Joe.

"Yes," admitted Jack, "and some when they didn't offer me any either."—[Indianapolis News.

Imported Epigrams.

Two pungent thoughts from far-off India: Money will buy a dog, but only love will make him wag his tail.

Different women are kissed in different ways. Some let it happen; others help it to happen.—[Boston Transcript.

Bullocks Los Angeles

Bullock's Closes Saturday at One o'Clock Every Saturday Throughout the Year.

Bullocks Los Angeles

Chinese Rugs Prominent

—In spite of many facts indicating opposite trends, 75 very fine Chinese Rugs at Bullock's accept deep price reductions for this first Monday of November—tomorrow—

—They are part of an Importation purchased by Bullock's in a manner enabling their former prices to be much below ordinary levels. You should therefore be fully aware of the unusualness of their sale Monday—

—You should let your thoughts have full play with the possibilities of surprising someone with a Christmas Gift of a Real Chinese Rug from Bullock's. It is an opportunity.

—The heavy weaving and deep, rich colorings of these rugs indicate a high character. They range in size from 2x3 feet at $25.00 to 11.3x16.10 at $675.00. Real hand-woven Chinese Rugs in a special price offering of note. At Bullock's Sixth Floor—Monday.

Furniture Values

—Even fine Furniture of the Character Distinctive of Bullock's can have appeal from the mere standpoint of Price—as evidenced:

Davenport, $124.75

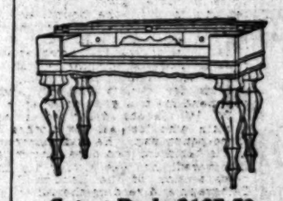
—Upholstered in velour—three loose spring filled cushions—soft arms and back.

Davenport, $97.50

—Upholstered in either tapestry or velour—three loose spring filled cushions—special $97.50. Chair to match $57.50.

Sewing Cabinet, $34.50

—Solid mahogany Martha Washington Sewing Cabinet well constructed.



Spinet Desk, $137.50

—Made of selected mahogany—notice the massive legs.

End Table, $11.75

—Mahogany finish with magazine combination.

—Monday—at Bullock's Seventh Floor.

Tea Sets $17.50

—In the beautiful new Luster Ware that has just put in appearance on the Gift Balcony at Bullock's—

—Six lovely color variations of orange, yellow, tan, blue, pearl and red.

—Sets consist of tea pot, sugar and creamer, 6 cups, 6 saucers and 6 plates. At $17.50 a set, Delightful for Christmas Gifts.

The French Novelties

personally selected by Bullock's are arriving daily—

—French decorated Glasses, Lamps, Atomizers, Bowls and Vases—

—French Bronze Jewel and Cigarette Boxes, Paper Weights, Ink Stands, Paper Knives—all ready for the Christmas Giver who desires exclusiveness—on the Gift Balcony at Bullock's—Hill Street Building.

400 Pairs Marquisette

Curtains $1.95 pr.

will be a feature among features from Bullock's Drapery Section Monday.

—Ivory white and ecru colors—made with neat novelty edges down front and across bottom—a very special value at $1.95 a pair. Also other special Marquisette Curtains at $2.25 and $3.95 a pair—aggregating 800 pairs.

Tussah Drapery Silk, 65c

—An exquisite fabric for overdrapes and pillows—in gold, blue, mulberry and rose—800 yards of it at an unusually low price of 65c yard.

36-inch Cretonne, $1.00

—Really this item deserves much more prominence. Very effective box coverings could be made from these Cretonnes for Christmas Gifts at savings. A wide range of pretty designs—and such a value at $1.00 a yard.

36-inch Terry Cloth, 95c

—In many color combinations for overdrapes and pillows—one of the opportunities to save at 95c a yard which makes Monday such a wonderful day to shop—at Bullock's Sixth Floor.

The Leading Bedding Value!

50 Comforts, $22.50

—All new, down filled and covered with fine quality sateen with high finish.

—Beautiful Comforts of much finer character than the price denotes. Figured sateen both sides—9-inch plain border on one side. Light in weight with extra warmth. Full size 72x84. Exceptional at $22.50 each.

72x90 Cotton Batts, 95c

—100 of them—weight 3 lbs.—all stitched. Selling at so low a price—95c—the quantities must be limited.

75% Wool Blankets, $8.75

—Another shipment of the same high quality that sold so quickly—in plaids of tan, blue, gray or pink.

81x99 Sheets, $1.45

—300 of them—firm quality—bleached—no dressing or filling.

45x36 Pillow Cases at 60c each

—3000 of them in a special purchase—hand cut scallops; machine embroidery—made of fine quality muslin—

—Monday—do your bedding shopping at special prices—at Bullock's Sixth Floor.

Thanksgiving—

The Linens—

—"Old Bleach" is a name that is known wherever good linens are demanded. Irish Linens, they are, made of the finest flax—bleached and woven with old-time sincerity and skill. And the best of news is that they are at Bullock's for Thanksgiving—

—An ample range of good patterns—from the 2x2½ yard Cloths in Sheraton pattern at $22.50, with 24-inch napkins to match at $29.50 a dozen, to the lovely Nevers pattern at $31.25 for the cloth and $35.00 for a dozen napkins, 22 inches square.

—"Old Bleach" with the woven trade mark, high luster, long wearing qualities and untold beauty to mark it. For Thanksgiving—at Bullock's Second Floor.

The Silver—

—Bullock's Silverware Section is prepared to fill your most exacting demands in the way of Quality Silverware for the Thanksgiving Dinner.

—Meat Platters in all sizes—double Vegetable Dishes—open Vegetable Dishes—Gravy Boats, all sizes—Casseroles, oval or round—Pie Casseroles—Carving Sets with sterling or stag handles—

—With a fine showing of other Good Silverware in special readiness for Thanksgiving and the Holiday Season—at Bullock's Silverware Section—Monday—First Floor.

ITALY PUTTING IDLE TO WORK.

Developing Natural Resources of Country.

Sand Being Reclaimed in the Pontine Marshes.

Telegraphs and Telephones Being Improved.

[A. P. FOREIGN CORRESPONDENCE.]

ROME, Oct. 20.—The Italian government is meeting its problem of unemployment by setting the idle men to work to develop to the utmost the natural resources of the country.

The sum of 700,000,000 lire (equivalent to about $28,000,000) has been devoted to public works and about another 100,000,000 lire ($4,000,000) has been assigned to land reclamation. These works are being carried out largely by private initiative and by consortiums, to whom the government grants subsidies and concessions.

Funds for these enterprises are obtained from banks.

Another 150,000,000 lire (about $6,000,000) will be spent on improving the telegraph and telephone systems. And in addition, the government has authorized the laying of a submarine cable so as to obtain direct communications with Spain, Greece, Brazil, Uruguay and Argentina, thus rendering Italy independent of foreign cable companies.

WATER POWER DEVELOPED.

The developing of Italy's water power is proceeding rapidly. Before the war, she obtained about 925,000 horsepower from that source. Since then the total horse power has been increased to 1,750,000.

To make this possible, fifty-nine reservoirs and artifical lakes have been constructed.

Another important industrial project is the reclamation of the Pontine marshes, which cover about 150,000 acres between Rome and Naples. This land heretofore has been submerged for five months each year by torrents which poured down from the neighboring mountains and, stagnating on the land, converted that area into a dangerous fever trap.

MUCH LAND RECLAIMED.

The company organized with a capital of 50,000,000 lire to reclaim this section has been in operation about one year, and has reclaimed 7750 acres and made them into fertile wheat lands or farms for growing tomatoes.

The first industrial plant, a tomato-paste factory, has been established in the Pontine marshes and later a wood-pulp and paper mill will be erected.

An essential feature of the work is an effort to control malarial fever, in which the company has engaged the foremost medical experts, who are making successful progress in the cure of chronic malaria by the means of X-ray treatment.

TREATS ILL WITH PRAYER.

[EXCLUSIVE DISPATCH.]

SEATTLE, Nov. 5.—James Hickson, the asserted Anglical faith healer, whose missions at Old Trinity in New York, and in Boston and other cities of the East, evoked deep interest throughout America a year or so ago, is en route to the Philippines to treat lepers by the application of "the spiritual principles of Christ." Advices received from Yokohama stated that Mr. Hickson had taken passage for Manila October 28, after having conducted a series of healing missions among the lame, halt and blind of Japan.

Mr. Hickson conducted prayer services at a large number of hospitals and asylums in Japan. At each there was a large attendance of stricken people, both Christian and non-Christian, but no indication was given regarding results. The report received merely stated that no instantaneous cures were effected, but it added that only the Christians among the patients evinced the slightest interest. The latter, however, devoutly accepted the ministrations of the British healer, while native clergymen, zealously adopting his suggestion that prayers for health be continued, have organized what in effect are health clinics, at which those undergoing treatment are to meet periodically and pray for the healing of each other. The non-Christian patients, it was stated, simply went to sleep, while the healer prayed.

Mr. Hickson used interpreters in Japan, who translated his prayers and exhortations to the patients. He also will use interpreters when he goes among the Filipino lepers, but before reaching them he will have to comply with the strict regulations of the American health authorities in the islands.

HIS VISIONS FADE.

St. Louis Ink Manufacturer's Dream Was a Man-Made Mirage.

The prospect of establishing his sausage links as one of the features of a "large country club," so that in time they might even vie with the golf links, was so alluring to Joseph Kleimer, a sausage manufacturer, that he unhesitatingly lent $45 to a stranger, taking as security two watches which have been appraised as worth about $10 each.

The stranger visited Kleimer several days ago and introduced himself as the manager of a country club. Only good sausage was lacking to make the club a success, he said, and only Kleimer could supply sausages which would meet the fastidious requirements of the club members.

The "club manager" offered Kleimer a contract to supply all sausage to be used by the club. He would have the contract drawn up in a few days. Meanwhile, it was most embarrassing, but he found himself out of ready cash. Would Kleimer lend him $45 on two watches? With visions of an endless chain of sausages, like the tie that binds, moving from his factory to the "large country club," Kleimer readily agreed to make the loan. He even went with the manager to a bank, where he drew the money and turned it over to the prospective sausage buyer.

The stranger promised to return in a few days with the contract and the money. After waiting a reasonable time without receiving a sausage order or a money order, Kleimer reported the transaction to the police.—[St. Louis Post-Dispatch.

Scarlet flowers stand drought better than any other.

WOMEN'S WORKS, WOMEN'S CLUBS.

(Continued from 42nd Page.)

people took part. There are about 200 in the pageant from this city.

On November 14 the patrons will be the Wednesday Morning Club, West Ebell, Los Angeles Travel Club and Echo Park Mothers' Club; on November 15, the Southern California Woman's Press Club, Boyle Heights Woman's Club, Business and Professional Woman's Club, Highland Park Ebell and Hollywood Woman's Club. Mrs. William Mabee, president of the Wa Wan Club, is in charge of the music, dancing and prologue in connection with the film.

Women and World Peace.

Aiding the movement to create a sentiment in favor of world peace Los Angeles women will hold a meeting on Armistice Day, at 3:30 p.m., in the Hollywood Bowl. There will be chorus singing by 2000 women, led by Mrs. A. R. Gates, last year's chairman of music for the Los Angeles District Federation of Woman's Clubs. Mrs. Henion Robinson and Mrs. Addie James will preside at the pianos. Mrs. J. B. Stearns will introduce Mrs. John C. Urquart, president of the Los Angeles District Federation, as the chairman and one of the speakers of the day. Twenty women's organizations will be represented by their presidents, who will make one-minute talks. Italy, Great Britain, France, Russia, China and Japan will be represented by natives of those countries.

Mrs. Frank Gibson will read the resolutions to be sent to President Harding embodying the Los Angeles women's commendation of his plan in the Conference for the Limitation of Armaments and their desire for world peace.

Mount Holyoke Club.

Prof. S. E. Smith, head of the mathematics department of Mount Holyoke College, will be the guest of honor at a luncheon given by the Mount Holyoke Club of Southern California November 12, at the Clark. An informal reception will precede the luncheon.

Forty large photographs of the college campus have just been received and will be on exhibition. Miss Helen Vogelson will read a paper on "Los Angeles County Libraries;" Miss Charlotte Thomas will speak of "Books by Mount Holyoke Women;" Mrs. A. S. Heineman will present "The Aims and Ideals of the Women's University Club" and Miss Irene Wadey will sing. Reservations for the luncheon should be made with the secretary of the club, Miss Atsatt, 345 South Serrano avenue.

Club Briefs and Personals.

Queen Alexandra Chapter, Daughters of the British Empire, will hold its regular meeting at the Walker Auditorium tomorrow at 2:15 p.m. An attractive program has been arranged by Mrs. R. W. Vincent. Tea will be served and all British visitors will be welcome.

Mrs. William Jepson will be the leader for the Harmonia Club discussion, "Classics from Beethoven to MacDowell," Thursday when the following members will take part in the program: Mrs. C. Simpson, Miss Crail, Mrs. T. Harsin, Miss Clayton, Mrs. Eichelberger, Mrs. Schroeder and Miss Birgess.

One thousand girls of the city were reached by the Y.W.C.A. through the happy expedient of giving Halloween parties. The Blue Triangle Club has a big masquerade; the 200 young women living at the Clark House celebrated, the girls of the Colored Center of the Y.W.C.A. chose Saturday night for festivity; at the International Institute the foreign girls had a party including three clubs of Mexican girls; the gymnasium girls had a party at the Gymnasium and the Girls' Work Department, which includes the high school and intermediate girls, celebrated in their clubrooms, 923 South Figueroa street.

Mrs. N. Booker Mayhew, a Los Angeles artist who has exhibited her paintings and etchings in many cities of the United States, has just finished a series of color etchings of California scenery for the Ambassador Hotel. She is a member of the Chicago Society of Etchers, the Print Makers' Society of California, the California Art Club and the West Coast Arts.

Jean Walker, an artist of New York and an exhibitor at the National Academy of Design, will show some of her Spanish paintings in the Friday Morning clubhouse during November. Her sister, Florence Walker, is a member of the club.

Mrs. O. Shepard Barnum, last year's president of the Friday Morning Club, has been reappointed a member of the State Board of Education for a term of four years.

Recent guests of the Three Arts' Club include Rupert Hughes, Edmund Russell, Mrs. Caroline E. Smilte, Will Trowbridge, Ruth Hutchinson, who sang a group of songs accompanied by the composer, Charles Ferryl; Douglas Donaldson of the Otis Art Institute, who gave a talk on "Art in Everyday Life," and F. X. Ahrens of New York.

J. Seymour Brown, who has just returned from Russia, will speak before the Sierra Madre Woman's Club November 14 on "Present-Day Conditions in Russia."

The Young Woman's Auxiliary of the Catholic Woman's Club has laid plans for a successful year and will meet the second and fourth Tuesdays of each month at the Blaisier Apartments, St. Paul street, from 7:30 to 8:30 p.m. The officers recently elected include Miss Louise Costello, Bernice Gilligan, Anna Marie Lerandau, Bessie Thompson, Kathleen Cunningham, Mary Burke, Genevieve Hegan and Dorothy Crowley.

Parent-Teacher associations, the Woman's City Club and the Friday Morning Club have been saddened by the passing of Miss Esther Davis, daughter of one of their valued members, Mrs. H. V. Davis.

Lady Eggerly Korzydska will exhibit her paintings on ivory at the Friday Morning clubhouse at a reception given by the art department under the direction of Mrs. Randall Hutchinson, Tuesday from 3 to 5 p.m.

The drive for new garments of the Needlework Guild of America will be continued until the 14th instead of the 7th inst. as previously announced. Mrs. Boyle Workman is chairman.

Mrs. Benjamin Goldman, chairman of the Red Cross roll call for the Friday Morning Club, announced the beginning of this annual drive for Armistice Day, ending Thanksgiving Day. One hundred thousand members is the goal for Los Angeles and Mrs. Goldman reported with pride the fact that $533,000 had been spent by the local chapter during the last year for disabled soldiers, the largest amount per capita of any city in the country. Of this amount, $171,000 has been returned by the soldiers who were helped.

THE PARIS STORE TEA ROOM—Main Floor

PANVELAINE COATS $49.75

THE Paris CLOAK & SUIT HOUSE 609-611 SOBROADWAY

This is $5.25 Under Any Other Panvelaine Coats in the City

TWO weeks ago we advertised Panvelaine coats at $49.75. The price was so extraordinary that it stirred up a storm of doubt among other retailers that we were advertising genuine Panvelaine. We even received an anonymous letter rebuking us for calling these coats Panvelaine.

This new material is made by Forstman & Huffman, the foremost fabric makers of the country. Moreover,

Panvelaine is Registered in the U. S. Patent Office

And we have checked back to the maker and found that the coats advertised by the Paris Store were genuine Panvelaine, just as we stated. And what's more

We Have Ready More Coats of Genuine PANVELAINE at $49.75

They are made with silk tasseled throw collar and full silk lining. They are stitched and belted, and the tailoring is just as good as the material. They come in tan shades, tortoise shell, Marabou, Byzantine, nocturne, Malay, Zanzibar, Sorrento, navy and black.

Another Example of Paris Store Better VALUES!

THE PARIS STORE—609-11 Broadway

PARIS FUR SHOP—Mezzanine

Special VALUES in New Fall Hats

An even hundred fine, new hats have been picked from higher priced lines and specially priced at $8.50 and $12.50. Some real beauties! Also model hats, special at $19.50.

THE Paris CLOAK & SUIT HOUSE 609-611 SO.BROADWAY

New Fur Chokers $22.50 to $75

Fox, squirrel, skunk, beaver, nutria, sable, marten. Smartly tailored effects. Fur chokers are much wanted for wear with suits and one-piece dresses.

VALUES—of Course! Distinctive Styles Too!

HERE are only a few of the hundreds of distinctive styles in new fall dresses that the Paris Store is able to show. These are, for the most part, one-of-a-kind models; sometimes where there are two dresses in the same style they are in different colors. And this is so important it bears repeating—there can be no value without STYLE.

Paris Store VALUES provide not only the newest styles, but styles that are distinctively different from those found in other stores.

Rouge et Noire (Red and Black) Canton Crepe $34.75

Great flowing sleeves of tucked red crepe, braided in black from elbow down, and bright bits of red peeping from braided bands about skirt give unusual distinction to these charming crepe dresses. Wide neckline; low waist. $34.75.

Skirt-Length Fringes, Canton Crepe $65

You have no idea how pretty a fringe dress can be until you see these fine crepe dresses with panels of silk fringe extending from waistline to hem and two long fringes flying from the oddly cut blouse back. Short sleeves; wide side drapes. $65.

Silk Caracul and Satin-Faced Crepe $42.50

Silk caracul looks richer than the real fur, and is easier to keep looking nice. Note how generously it's sewed on the dress sketched.

609-11 Bdwy. Easy to Find.

Brocaded Crepe $49.75

Brocaded crepe — Fashion's newest note. This distinctive material is at its best in these straight line dresses with tiny tassels dangling from short sleeves and wide side drapes. Low waistlines with adjustable elastic bands. $49.75.

Oriental Crepe Sleeves, Velvet $79.50

Here's a dress to go into raptures over! Softly draped lustrous black velvet with flowing sleeves or colorful Oriental crepe with a strip of velvet that wraps about the wrist. Unusual pointed side drape with silk tassels. $79.50.

Leather Embroidery Satin $59.75

Red leather embroidery applied about skirt and on the bell-shaped sleeves give a smart touch of color to these dresses.

DRESSES With No End of Fancy Sleeves $24.75 to $175

In seasons past, sleeves were just sleeves and nothing else. But this season, whether a dress shall be acclaimed distinctive or not depends almost entirely upon its sleeves. And who can deny that dresses are smarter than in many moons because of their smartly flowing sleeves?

The newest sleeve—one that has made a hit in Paris—is shown on the combination brown velvet and canton crepe dress sketched. Duvetyn sleeves end in bright red crepe cuffs. Side drapes of duvetyn are beaded in red. $79.50.

Paris Store VALUES provide dresses with an almost endless variety of sleeves.

Hand Embroidery Poiret Twill $57.50

Fine hand embroidery outlined with gold stitching is applied to the smart flying panels, to the neckline and bell sleeves of these fine Poiret twill dresses. Smart lines; narrow self girdles. $57.50.

PARIS STORE—609-11 Broadway

Los Angeles Sunday Times

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921.

ULD ENTER ART TOURNEE.

Blackwell Plans to Return Here Soon.

Play Engagement in Intellectual Drama.

Also Are Holding Attraction.

BY GRACE KINGSLEY.

probably be funny 100 years
now to look at the films of
to-day, too. Smiling lips and
eyes will be dust; political
of the now will be considered
most tomorrow; inventions of
will be in the junk heap. Only
old jokes will persist.
Imagine what it would be
Sunday to find films among
relics in the ancient Egyptian
The cuttings up of old man
and his pups would cer-
be peculiarly entertaining,
of course, the censors
let them by.
thing is certain. The great
of advertising in the films
right on. Personalities will
and more advertised. I
eventually they'll be selling

(Continued on 57th Page.)

Road Show Special at Pantages.

The vaudeville program starting Monday afternoon at the New Pantages appears in the records of the circuit as Road Show No. 238, which played Minneapolis the week of August 14 last. Since that time it has covered the entire northwest and everywhere has been hailed as one of th best shows of the season. The headline act is Revue La Petita, featuring Joe (Jazz) Williams with Josephine Conover and Jeanette mills, spicy syncopators and a covy of Philadelphia beauties. The act originated in the Quaker City, but there is nothing slow about it except its birthplace.

Added attractions are Walters and Walters in a comedy Ventriloquial novelty, and the Powell Troupe, a septette of acrobats.

The Paul Sidell Company in a novelty entitled "The Midnight Rounders," Mary Reilly, a Kentucky girl, with a voice and personality, and Carlton and Belmont in a cross-fire comedy, are also promised. Eddie Barry in "Falling for Fanny," the latest product of the Christy Fun Film factory, and "Pilgrims Of The Night," First National release with Lewis S. Stone, William V. Mong and Rubye De Remer in the principal roles, are the film offerings.

COMES DIRECT FROM LONDON

"Beggar's Opera" Company to Open American Tour at the Mason Tomorrow.

Coming directly from London to Los Angeles with no intermediate stops, "The Beggar's Opera" company will open at the Mason tomorrow night an engagement that is regarded as local theatrical history.

Everything connected with this production is romantic and unusual in the extreme. "The Beggar's Opera," from the night of its first production in 1728 to the present day, has never for a moment been a dead issue; it has been revived and re-revived; and now, at the Lyric Theater, Hammersmith, it is playing to packed houses after a run of two years—the longest run on record in London with the exception of "Chu Chin Chow's" two years and a half of triumph, a triumph which "The Beggar's Opera" now seems likely to exceed.

This famous light opera was produced in New York as early as 1751 by an English company, who having been cheated by a dishonest manager, were left on board a ship without funds, and were compelled to work their way over to this country by scrubbing decks and washing dishes. Its success was immediate and general. Old letters tell us that "The Beggar's Opera" was George Washington's favorite play.

There is also evidence for the fact—not recorded in school histories—that the famous quarrel between Aaron Burr and Alexander Hamilton, which led to a duel and the death of the latter, was not over politics but over the favors of the actress who at that time was playing Polly Peachum in "The Beggar's Opera."

Composed by John Gay, who is buried in Westminster Abbey, this opera has been intimately associated with the talents of two nations throughout its long career. The

(Continued on 54th Page.)

MAURICE FLYNN IN ATHLETIC ROLE, HIP.

A new and athletic screen star has been introduced to the public by William Fox in a new production. This is "Bucking the Line," in which Maurice Flynn has the leading role. The picture comes to the Hippodrome Theater today for a run of three days.

Heading the Hip's vaudeville program for this week are Kitty Faye and Jack Thomas in their fluffy skit, "A Dancing Honeymoon." Worth and Willing, black-face comedians who give a funny interpretation of African golf in their act, "The Crap Game."

Lew Leonard, Ross Green and Wesley Bald present "The Messenger Boy," a laughable mix-up. Charles Reader, xylophone virtuoso, and Rose Kress and Harry Avers in roller-skate acrobatics complete the bill.

RUSSELL SIMPSON SHAKES WHISKERS.

The impossible has happened!

Russell Simpson is playing an absolutely whiskerless role: this character actor, who is known for his ability to put on a beard, has obtained a part wherein he doesn't even have to grow a stubble.

For more than two years Simpson has been in pictures, and for nearly that same length of time he has been growing beards or putting them on. Lately he signed with Universal and was assigned to a smooth face role with Frank Mayo in "Wards of the North."

"I expect it's full dress for me next," said Simpson.

EMOTION IN SPANISH MOOD.

That's What You'll Find in "Serenade," 'Tis Said.

But It's All Been Tempered to Idyllic Theme.

R. A. Walsh and Miriam Cooper Sketch Plans.

BY EDWIN SCHALLERT.

It is my impression that Spanish dramas are often fraught with trying emotional complications. Perhaps, I am thinking of some of Echegaray's plays when I remark this. However, my view is by no means limited to these, for I recall that there are sentimental earthquakes in many other dramas of Castilian or near-Castilian origin that have come before the public. For instance—"Thy Name is Wom-

MORE SERIOUS IS NEW SHOW AT MAJESTIC

Play Sketching Post-Wedding Romance is Announced to Open Today in Stock.

After weeks of comedy and farce at the Majestic Theater the members of the Wilkes company will direct their efforts to something more serious this afternoon. Thomas Wilkes will present for the first time in this city Lillian Trimble Bradley's comedy-drama, "The Wonderful Thing." It was originally given by George Broadhurst, at the Playhouse in New York and some critics went so far as to compare it with "Peg o' My Heart."

The scenes of the play are laid in England. Donald Mannerby, the eldest son of a once wealthy family, is confronted with the problem of bolstering up the family fortune, the last bit of which has been swept away by an unfortunate investment. A younger brother, who believes he is the victim of a hereditary passion for gambling, comes into the clutches of a professional gambler.

In an effort to save the family name from disgrace and to solve his financial difficulty, Donald becomes engaged to Jacqueline Laurentie, a convent-bred French girl, who is heiress to a vast fortune, but whose family is not of the same social stratum. After marriage Donald falls in love with his wife, but to his horror she learns that she has been made the object of a marriage of convenience. How the problem is solved makes the play.

Mary Newcomb and Edward Everett Horton will play the leading roles. Sara Sothern, Marie Curtis, Franklin Pangborn, Fred Cummings, Forrest Seabury, Henry Hall, Stanley Taylor, Lela Bliss and Christine Mayo are in the supporting cast. The production will be staged under the direction of Addison Pitt.

LECTURE ON PERSIAN WOMEN.

"Life Behind the Veil" will be described by Mme. Farah Anguize Sprague, a native of Persia, in her Persian home, 146 South Larchmont Boulevard, Saturday evening. The lecture is open to the public, it is stated.

an," which played last season at the Mason.

That's nothing at all, however. It really takes the pictures to put the tang in tangle and make the complications reel. If you don't believe this, take a good look at the credit lines and the cast of characters in "Serenade," which goes on this week at the Kinema, and then watch the film itself. If you do this, you'll find out that this Spanish feature goes to the terrific extreme of forcing upon one man the obligation of watching his own wife being made love to by his own brother.

Unfortunately, however, you'll never be able to judge the effect of this seemingly involved situation—for the man happens to be the director and the brother happens to be the leading man in the film, while the wife is the leading woman. And there you have it. And the suspense being over, it may be just as well to mention that the director is R. A. Walsh, while the two principal players are George Walsh and Miriam Cooper.

It might be mentioned that all three are on the most friendly terms imaginable, although that is really quite unnecessary, because they always are. There is also probably nobody in the world whom R. A. Walsh would rather see making love to his own wife than his brother George. He brought him out from the East especially to play "The Serenade," because of his peculiar adaptibility to the role of the hero, which calls for a romantic type.

Incidentally, while other Spanish plays may be complicated in their emotional structure, "The Serenade," I am told, relates only to the beautiful and idyllic in romance. It has been made (I believe it was Miss Cooper who mentioned this) with a view to appealing to the youthful mind.

Because of its picturesque quality, it is expected to have a large general appeal, as well, for its costumes and its settings reflect all that colorful charm for which Spain is noted, and which can be reproduced so successfully in California, particularly in the vicinity of the missions.

Since making "The Serenade" Mr. and Mrs. Walsh have been busy on another feature—a very important one, too, in their estimation, because it will probably run eight or nine reels. This is "Kindred of the Dust," adapted from a Peter B. Kyne story. It, too, has a strong thread of romantic interest. But it

(Continued on 57th Page.)

Theaters—Amusements—Entertainments

CALIFORNIA THEATER— Main at 8th

California THEATRE MAIN at 8th

NOW PLAYING—FIRST SHOW AT 11 A.M.

2nd AND LAST BIG WEEK

NAZIMOVA IN CAMILLE

Her supreme triumph

With Rudolph Valentino as 'Armand'

SPECIAL MUSIC FEATURE
PRINCIPAL SINGERS OF
Sonora Grand Opera
COMPANY
IN SELECTIONS FROM
"La Traviata"

Nazimova is the Camille of modern France who loves with the intensity of one who gives all for love

California Concert Orchestra
Carli D. Elinor, director

MILLER'S THEATER— Main Near 9th

BACK AGAIN!

GRAND OPENING
Today at 11 A. M.

The Most Amazing Photo-drama that has ever reached Los Angeles

STARTLING!
WEIRD!
SENSATIONAL!

THE CABINET OF DR. CALIGARI

DISTRIBUTED BY GOLDWYN

IN A CLASS BY ITSELF FOR SHEER AUDACITY, MYSTERY AND THRILLS.

Miller's
MAIN NEAR NINTH

Theaters Amusements Entertainments

PHILHARMONIC AUDITORIUM— 5th at Olive
AUDITORIUM BUILDING

SECOND POPULAR SUNDAY CONCERT

Philharmonic Orchestra

WALTER HENRY ROTHWELL, Conductor

Sun. Aft. at 3:15 — PROGRAM:

Nov. 13.
Beethoven.....“Ruins of Athens” march
Gounod.....Ballet Music from “Faust”
Soloist:
Leoncavallo.....Prologue, from “Pagliacci”
Clifford Lott.
CLIFFORD LOTT
Baritone.
(a) Schumann.....Traumerei
(b) Bizet.....Egyptian Dance from Djamileh
Carpentier..Serenade “Impressions from Italy” (Viola Solo—Emile Ferir.)
Wagner....To the Evening Star, “Lohengrin” Clifford Lott.
Prices-25c to $1.00
Wagner.....March from Tannhauser

Coming—All Week, Starting Monday, Nov. 7.
FANCHON & MARCO Big New York Review “SUN-KIST”
SEE OPEN LETTER OF FANCHON AND MARCO CONCERNING THIS GREAT CALIFORNIA-NEW YORK SUCCESS

Coming—For One Week, Starting Monday, Nov. 21.
Ralph Dunbar's Presentation of
ROBIN HOOD
Reginald De Koven's Comic Opera Masterpiece
Splendid Cast of Principals.
Superb Chorus.
Magnificent Production.
Orchestra of Symphony Players.
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HEIFETZ
Greatest violinist of them all. Tickets $1 to $5, on sale West B. O., Auditorium, 5th and Olive.
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Ernestine SCHUMANN-HEINK
The Most Beloved Singer of the Age
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SECOND SEASON OF THE SPECTACULAR MUSICAL COMEDY PRODUCTIONS ALL LOS ANGELES IS TALKING ABOUT.
STARTING TODAY
HI JINKS REVUES
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HIPPODROME—Main St. at 4th. NOW PLAYING
WILLIAM FOX PRESENTS
MAURICE FLYNN in “BUCKING THE LINE”
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BIG VAUDEVILLE SHOW
THE BIG DOLLAR SHOW FOR 50c AND 25c.
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DE LUXE THEATER— OPP. WESTLAKE PARK — “THE OLD NEST” — CONTINUOUS 1:45 TO 10:30 P.M.

JAZZ FACTORY IS RULE NOW.

“Rag” is No Longer Product of Individual.

You Whistle Tune; Staff Writers do Work.

Carefree Days Are Over in Tin-Pan Alley.

BY FREDERIC J. HASKIN.
[SPECIAL CORRESPONDENCE.]

NEW YORK CITY, Nov. 1.—American ragtime is now factory-made. Popular songs no longer are the products of lone, gifted individuals, but the work of organized experts. Their various parts are created and assembled with the same speed and mechanical perfection as motor cars.

Who wrote the song hits of yesteryear? In all probability not those to whom they were credited, but nobody remembers the names of the authors anyway—it is hard enough to remember the names of the songs.

In these restless times the life of a popular song hit is scarcely longer that the life of a toothbrush. It wears out quickly under intense pressure, and the public is ready for a new one.

Enthusiasts like to buy half a dozen songs at one time and play them incessantly for perhaps a month, supplementing their own efforts on the family piano with phonograph records of the same tunes. At such merciless repetition even the most sympathetic ear is certain to rebel, so that it is not long before the jazz-wranglers weary of these melodies and replace them with five or six new numbers.

In the face of such an enormous and ever-changing demand, the independent song artist could not hope to survive. In his place have grown up large jazz factories, capable of producing and marketing many songs a year.

Irving Berlin, for example, who used to write his own songs in the privacy of his own home, now has a large and sumptuous jazz factory, containing twenty-two sound-proof studios and employing a staff of 175 persons.

In Mr. Berlin's plant, it is true, the usual factory atmosphere is obscured by decoration. The studios are finished in mauve and French gray, with carpets an inch and a quarter thick, ivory wicker chairs upholstered with flowered cretonne, wall friezes depicting the muses in gay and festive mood, and soft, inverted lights. With these concessions to art, the routine of song-production proceeds as briskly as any other business.

This includes two important tasks, according to Mr. Saul H. Bornstein, general manager of the Berlin plant. “One is to take the germ of an idea,” he says, “synchronize it to the tempo of the hour, and make it into a technically perfect song hit. These ideas come from two sources—the staff writers and the inspired outsider.”

BUILDING A SONG.

Suppose you belong to the latter class. You write a set of verses which you think would make a snappy song. You take it to Mr. Bornstein.

“How about the melody?” he immediately asks you. “Got any ideas for that?”

You believe you have. Accompanying him to his private sound-proof office, which contains a grand piano, you whistle a few bars into his critical ear. Listening attentively, he gradually picks out the melody on the piano until the substance of a connected song appears. Then he pushes a button and a staff writer comes in.

Mr. Bornstein goes over the melody and words with him a couple of times, after which you and the staff writer adjourn to another sound-proof room, where you devote the rest of the day to perfecting the manuscript.

“Then this first rough draft,” explains Mr. Bornstein, “goes to another staff writer, who makes a technically perfect piano arrangement; to another who makes a vical arrangement; to another who makes an orchestral arrangement; to another, who arranges it for dancing and still another who arranges it for a band. It is the work of still another staff writer to improvise various cues and “gags” for it, so that it can be introduced into vaudeville acts.”

When the story emerges from this process, a finished product, which is the work of half a dozen men, it is ready for exploitation—in some respects the factory's most important task. Thirty thousand copies of the song are printed and distributed to 30,000 orchestra leaders in all parts of the country. The vaudeville trade receives 50,000 professional copies.

Special salesmen must interest vaudeville principals in its use. The rights of mechanical reproduction must be disposed of to talking machine and player-piano companies. The song must be extensively advertised in the trade papers. All of these things must be attended to before the factory's sales force enters the music store field.

An important item in marketing a song is its cover. Songs with a wide popular appeal are not nearly as numerous as they used to be. “The Love Nest” and “Whispering,” which were distinctly of this order, were only two out of dozen of songs marketed the same year. But these other songs sold moderately well, in spite of their lack of charm, probably because they offered something new and because of their attractive covers.

A good cover contains the title of the song in large, clear print and and an extremely simple design. A wholly black cover with the title in large white letters has achieved great popularity, while yellow is also apt to attract the attention of the public.

SELL ON THEIR LOOKS.

There are some songs, known to the trade as “counter songs,” which sell altogether on the merits of their covers. They are so lacking in appeal that no one expects the buyers to sing them, yet some of them have achieved a sale of more than 200,000 copies, much to the gratified amazement of the publishers.

The “counter-song” may be anything from a fox-trot to a sentimental ballad, but it is always something which has cost the song factory very little—probably not more than $50 paid to some poverty-stricken hack.

The “name cover” featuring the author of the song and sometimes including his likeness, is temporarily out of fashion, for it has been found that with the exception of one or two familiar names, like Ernest R. Ball and Irving Berlin, the name of the writer on a cover is merely a waste of print. The public does not see it. Furthermore, as has been intimated, names are handled rather carelessly by song factories.

“Staff writers,” says one song writer, “put their names on many numbers which they may have heard only once. The staff writer thinks he is entitled to a split on the royalties and authorship for introducing the writer to a publisher.

“Some houses make it a practice to sign everything with standard names which they attach to everything. Many writers who are in with the publishers, buy up songs outright for a few dollars and turn them in as their own work.

“There was a very popular war song that made a great deal of money for a couple of fellows who signed it, but as a matter of fact they bought it outright from a poor fellow who needed a little coin right away. Another big hit several years ago was the work of a staff arranger, who sold the thing to a man who placed it on a royalty basis.

In one case a young amateur song writer sold a melody and lyrics to a song-producing plant for $40. The firm published the song, and it became very popular. Believing that he had been deliberately deceived as to its real value, the young man brought suit for an accounting, and the number has been withdrawn from the market pending developments.

Most competent song writers, however, have the sagacity to ally themselves with song factories and not to wander about attempting to sell their products to chance acquaintances. They realize that jazz has passed into the hands of American industry, and that the independent, carefree days of Tin Pan Alley are over.

The old-fashioned brownstone houses on that famous melodic thoroughfare (otherwise known as West Twenty-eighth Street) are now silent, and of the valiant ragtime brigade that once made their old walls quiver with noisy melody, only a few personalities have survived the substitution of modern industrial methods for what they chose to call art.

Chief among these survivors is the Singing Waiter of Nigger Mike's dive in Pell street, who, successfully bridging the chasm, now owns a $500,000 residence on Fifth avenue, his own theater and his own jazz factory. He is Irving Berlin.

PLAYCRAFTERS GIVE EVENING OF DRAMA.

An original play in three acts, entitled “False Pretenses,” will be read by George Appel, the author, at the regular meeting of the playcrafters tomorrow evening in the Tajo Building.

Last Monday evening Sydney Sprague entertained the members at his home, 146 South Larchmont Boulevard. Three one-act performances were given, including “Fatherhood,” by Sydney Sprague, played by Mrs. Irene Gifford, Miss Vivian Caldwell, Mr. Karyl Marker and Mr. Sprague; “The Last Kiss,” adopted from the French by Karyl Marker, and played by Mr. Marker and Miss Hazel Furl; “Pierrot of the Minute,” by Ernest Dawson, played by Mr. Marker and Miss Furl.

Mrs. Estelle Lawton Lindsey gave an interesting talk to the club on Chinese and Korean drama. Other speakers were Dr. and Mrs. Allison Gaw, T. Daniel Frawley and Miss Grace Denzen.

WILL OPEN PENNY SCHOOL FUND DRIVE.

With the permission of the Board of Education and the indorsement of Superintendent of Schools Dorsey, the Los Angeles Federation of Parent-Teachers' Association will begin the annual penny drive for funds for the scholarship department the second week of November.

Last year the drive brought in from the children $2700, which gave sixty-five pupils a longer period in school.

The president, Mrs. Julia D. Noble, Mrs. Al Smith, chairman of way and means, and Mrs. W. A. Miller, chairman of scholarship, will direct the drive. They anticipate even greater success than last year, which was the first time the plan had been put into effect.

Thay'll Allure With Charm of Spain.

The Cansinos,
Castilian dancers, who headline Orpheum bill opening tomorrow.

Dancers to Show Speed Minus Jazz.

Unseduced by modern jazz, retaining the fire and skill of their ancestry, the Cansinos in dance steps of old Spain are this week's headliners at the Orpheum. They are brother and sister, children of one of the past generation's most famous dancers, and they have kept to the tradition of their upbringing. In their work the manners and atmosphere of their native land live again for us on the stage, and in addition to their rare ability they have youth and beauty of a sort possessed by few.

Another feature in this week's bill is Harry J. Conley, who with Naomi Ray, presents a comedy skit entitled “Rice and Old Shoes.” Conley gives us a new interpretation of the rube—not the goat-bearded, “b'gosh” variety, but the country boy up to date, with ideas of his own.

Mel Klee, despite his name, is not Chinese, but an American who does clever work in black-face. His offering is somewhat off the beaten track, and should be good for many laughs.

Bob La Salle in songs, stories and steps; Marjorie Barrack, a skilled and beautiful violinist; the Gellis in different acrobatics, and George and Mary Le Favre in dance and patter are the other new acts. Carlyle Blackwell in “Eight, Six and Four,” holds over from last week.

MARY WOULD STAY CLOSE TO STUDIO.

On her return to Los Angeles in the near future, Mary Pickford plans a production, which, like “Little Lord Fauntleroy,” will require very little location work. She'll want to remain close at home, says a letter to the studio, for already Europe and the continent are beginning to pall.

In “Little Lord Fauntleroy” less location work was necessary than in any other former picture, but this did not hamper the scenic quality. Chiefly, the locale of the story is centered in Dorincourt Castle, and sets used to depict this structure are considered remarkable. A street scene in New York, the Dorincourt lodge and the cottage of Mrs. Higgins are other sets whose realism astonished those familiar with the Frances Hodgson Burnett's story.

Wide extremes are represented in these reproductions, built as they are according to the vivid word-coloring of Mrs. Burnett. Those who have learned to love the little Lord Fauntleroy whom the author pictured will view the cinematization with delight. The faithfulness and fidelity with which Miss Pickford reproduced the romantic locale is a credit to her artistic skill.

VETERANS TO SHOW FILM.

The Disabled American Veterans of the World War, Los Angeles Post No. 8, will exhibit at Grauman's Theater during Armistice week a motion-picture filmed on the battle-front by soldiers in the United States Signal Corps. In photographing the scenes of the picture, which carries the title of “Flashes from the Front,” the camera men were thrust in the midst of hand-to-hand encounters. The film is the property of the disabled veterans' organization, which in less than a year has rolled up a national membership of more than 100,000 disabled soldiers.

COMES DIRECT FROM LONDON.

(Continued from 33rd Page.)

terrible Dean Swift lent a hand in the original production which may account for the sharpness of the opera's satire. Haydn, it is said, composed some of the music.

The present version was adapted to the requirements of a modern audience by Arnold Bennett and the noted English composer, Frederick Austen, and contains considerable original material. So perfect has been the work of these two men of genius, it is avowed, that no one can find in the play the slightest sign of patching.

In 1728 “The Beggar's Opera” was a daring performance. It was the first play on the English stage to satirize royalty.

“It will either take greatly, or be most confoundedly damned,” said the then Duke of Queensbury to John Rich, its first producer.

It took so greatly that all attempts made by the court to suppress it failed flatly, and presently great lords and ladies fell under its influence, and came to laugh at the inimitable ridicule of the corrupt social system of which they were the pillars.

THE PRESENT REVIVAL.

The history of the opera's present revival is also a romantic chapter in theatrical annals. James C. Duff, manager of the company, while in London a little over two years ago, found Nigel Playfair of the Lyric Theater about to begin its production.

Greatly attracted by the opera, and finding Mr. Playfair expectant of nothing more than average success for his venture, Mr. Duff entered into an agreement, whereby, in three months' time, he was to bring the company to the United States.

He then returned to this country, and when the three months had elapsed, cabled Mr. Playfair that he was ready to begin tour. Whereupon Mr. Duff received a frantic cablegram from Mr. Playfair, telling him to return to London at once.

Upon his return Mr. Duff found the Lyric Theater in the midst of the greatest success of its history and its manager appalled at the idea of losing his company.

The agreement held, however, and Mr. Duff brought the entire company to America, playing on that tour New York, Indianapolis, and Chicago and several of the larger Canadian cities.

The reception “The Beggar's Opera got at this time amounted to a general ovation. And now, after a return to London, Mr. Duff is back, still with the original company, to begin his second American tour in Los Angeles.

Meanwhile, the opera still runs at the Lyric Theater, though with an inferior company, it is said. The quality of its successes may be judged from the fact that there is at present in London a Beggar's Opera Club, members of which must have seen the play at least thirty times as an entrance requirement, and must thereafter see it once a week to preserve their good standing. And this despite the fact that the Lyric Theater is located far out in the wilds of Southwest London, only accessible by tube-train or motor.

STRANGE CHARACTERS.

Although its characters are highwaymen, cutpurses and women of easy virtue, and its setting for the most part the infamous Newgate prison of the 18th century, there is nothing sordid about “The Beggar's Opera.” It is spicy, wickedly satirical, humorous and tuneful, but never nasty.

Many novelties in the mechanical features of its presentation make it unusually interesting. In addition to the regular orchestra, a number of 18th century instruments are used to give the proper tonal quality to certain passages. Six scenes are required in all, and this variety is obtained by a change of backdrops and lighting effects, which do the work in an instant.

Of interest, too, to those who keep track of international musical and dramatic affairs, is the personnel of the company. All the leading roles are taken by singers who were long members of Sir Thomas Beecham's Grand Opera Company, perhaps the most notable of modern English opera companies, which gave a remarkable season of German and Russian grand opera at Drury Lane during the war. The writer heard several of these performances in the spring of 1918, and for him they constituted a remarkable experience.

Mr. Duff will be remembered by many as the impresario of The Duff Opera Company, as a member of which organization Lillian Russell began her long career on this coast, playing among other houses at the old Grand opera house on Main street near First. Mr. Duff was also reputedly the first man to bring Gilbert and Sullivan operas to the United States and Marie Tempest first came to New York under his management.

THINK THEY'RE BANDITS.

Mexicans Affrighted by Realistic Garb of Filmers.

Riding at the head of forty wild looking Mexican bandits, Clarence Burton almost caused a Mexican town to be evacuated recently, while Gloria Swanson, under the direction of Sam Wood, was engaged on scenes for “The Husband's Trademark,” her new Paramount picture, on location at the Rio Grande.

The wild riders under the made-up actor—who looked like a Mexican leader—in their wild career through the mesquite, came upon an old chap with a couple of burros hitched to a frail spring wagon. The minute he saw them, the native jumped into the seat and whipped up the burros, yelling in Mexican the equivalent for bandits.

Later they reached a small village in time to see the inhabitants piling into various vehicles ready to leave for safety, and were able to pacify them only by explaining the real reason for their appearance.

Theaters Amusements Entertainments

MISSION THEATER— Bdwy. at 9th
MISSION Broadway at 9th.
William Robyn
IN RECITAL
A Victor Artist, whose debut at Carnegie Hall, New York, was the sensation of the season.
Appearing in conjunction with Mary Pickford's “Little Lord Fauntleroy.” Appearances, 2:50, 6:50 and 9 p.m.

ALHAMBRA THEATER— Hill St.

SIDNEY B. FRANKLIN PRODUCTION
“COURAGE”
A FIRST NATIONAL ATTRACTION
NAOMI CHILDERS SAM DE GRASS
LIONEL BELMORE GLORIA HOPE
Drama of Love's Greatest Temptation
First Showing in Los Angeles
A “FIRST NATIONAL” ATTRACTION
Just Pictures—No Prologue or Vaudeville

GARRICK— Broadway at 8th
POPULAR PRICES POPULAR PRICES
ACTUALLY FIRST TIME AT POPULAR PRICES
D. W. GRIFFITH'S
“WAY DOWN EAST”
12 REELS
POPULAR PRICES POPULAR PRICES

TALLY'S BROADWAY— 833 S. Broadway
Shows at 11 a.m., 1, 3, 5, 7 and 9 p.m.
Afternoon, 17c; 30c, 50c. Nights, 25c, 50c, 75c.
POLA NEGRI
IN
“GIPSY BLOOD”
The picture all Los Angeles is talking about
THIRD WEEK
STARTS TOMORROW

PANTAGES BROADWAY
SPECIAL ATTRACTION for ONE WEEK ONLY
TEX RICKARD Presents
The Only Authentic Motion Pictures of the
DEMPSEY-CARPENTIER
Championship Fight
ROUND by ROUND, BLOW for BLOW—IN CONJUNCTION
“Oklahoma Bob” Albright's Broadway Frolic
in “FADS AND FANCIES”
And—No Advance in Prices for This Attraction

PANTAGES— “AMERICA'S FINEST” SEVENTH AT HILL —VAUDEVILLE
CONTINUOUS SHOWS—1:00 TO 11:00 P.M.
LAST TIMES TODAY
THE ROYAL PEKIN TROUPE
“THE EDGE OF THE WORLD”
AMOROS & JEANETTE
“A TALE OF THREE CITIES”
20th CENTURY REVUE
WILLIAM DUNCAN
in “WHERE MEN ARE MEN”
BILLY WEST in “THE SAP”
STARTING SUNDAY
“PILGRIMS OF THE NIGHT”
With Ruby De Remer and William Scott
EDDIE BORDEN & CO.
“Falling for Dreams”
REVUE “LA PETITE REVUE”
TROUPE, MARY [illegible]
TERR & WALTERS
BELMONT, “THE BLIND”
SYDELL CO.

WASHINGTON PARK— BASEBALL
Cal. Winter League
All-Star Picking
Daily Exc[illegible]

ENTERTAINMENT

"Courage," Alhambra.

"The Old Nest," De Luxe.

Miriam Cooper and George Walsh in "Serenade," Kinema.

"The Sheik," Grauman's Rialto.

Maurice Flynn in "Bucking the Line," Hippodrome

"The Beggar's Opera," Mason

Hobart Bosworth in "Blind Hearts," Clune's Broadway

NEW HOUSE TO OPEN THIS WEEK

Loew's Theater Represents Beautiful and Modern.

Gallery is Planned as Novel Attraction.

Vida Dana Will Christen Building.

Harmonious yet harmonious in its general design, with probably the latest modern convenience provided for the comfort of those who will fill its 2800 seats, Marcus Loew's new State Theater at Seventh and Broadway, will open to the public Saturday. It is considered the largest and finest of the Loew theaters, and probably the most up-to-date variety house on the coast.

The best charm of this building is the comparative purity of [illegible]

The balance was chosen for the most motive, its simple beauty and concentration of decoration. Moorish ideas have been thought most appropriate the idea back of the building and to emphasize the grandeur of the auditorium. To break the severity of this style and permit the use of color in decoration, Moorish ideas have been incorporated, especially in the lobby, foyer and mezzanine. The lighting of the theater, therefore, comes naturally through colored shade, each lower in color than the last, till the climax is reached in the carved stone that surrounds the stage. [illegible] building, comfort and convenience are generously provided throughout the theater, it would seem, for the ventilating plant to the [illegible] between seats, has apparently been forgotten.

An electrical device makes it easy for ushers to locate vacant seats quickly, without disturbing the audience. In the balcony aisles and electric light marks each step, insuring safety for these who have to go to their seats while the house is darkened.

The women's retiring room will have every convenience from cigarette to face powder; free telephone service is provided, and anyone desiring to drop in and rest may do so whether she buys tickets for the show or not.

BEHIND THE SCENES.

Behind the scenes, the performers will be royally well-cared for, judging from the accommodations. Twenty-four dressing rooms reached by elevator, with lights and a trunk-storage room specially designed for convenience, are some of the features which will also be an electric [illegible] and washer in the basement [illegible] exclusive use of women performers.

The stage itself is thoroughly modern. Every light in the house is controlled from a single switchboard in the wings. A new mechanical device makes it possible to change the width of the stage from [illegible] feet in a few seconds.

The picture sheet, twenty-four by [illegible] feet in size, is twice as large as any other in the city. Scene shifting will be largely mechanical, by means of a pulley device. Scenes can be whisked from the floor and others laid in a quarter of the time it would take to do this by hand. The asbestos curtain, weighing [illegible] tons, is copper lined, and is said to be so strong that a high-powered rifle bullet would not pierce it.

ART GALLERY.

Another feature which the management hopes to install in the near future is an art gallery. By co-operation with Mrs. Ameen Fures [illegible] who has spent some fifteen years in France, Spain and Italy, and who is acquainted with some of the most prominent modern artists in those countries, it is hoped to [illegible] for the theater representations of the best foreign [illegible]. This seems to be a distinctly in the theatrical world, and will certainly contribute greatly to the enjoyment of the patrons.

The opening ceremonies many events are planned. Marcus Loew will attend in person, and Vivian Reed at least thirty other [illegible] stars will take part in the performance.

Mrs. Dana will officially christen the theater by breaking a bottle of champagne on its facade while [illegible] a flower-decked "Ship of Love," symbolic of the theater's [illegible] of its expected course of success.

The Loew State Theater will operate under the direction of Ackerman & Harris, western managers for Marcus Loew. The local management will be in the hands of Nat Holt, recently of the Hollywood Theater here, and [illegible] manager of the Kinema [illegible] Rialto in San Francisco.

...MER FASHION REPLAY AT BURBANK.

Opening upon its second season [illegible] at the Burbank Theatre, the Eddie Reeves company this week is presenting a musical comedy [illegible], said to be of the [illegible] type of light and airy entertainment.

Following its cycle of fashion, which will introduce seven new [illegible] gowns, the background and settings have been [illegible] with the proper enhancing of the [illegible] gowns.

Besides the cast of fun [illegible] company includes [illegible] Olga Brooks, Grace [illegible] Lester Yantis, The Kimball [illegible] and Jan Darby, among [illegible]

...S OF LIFE" SOON TO FLASH ON SCREEN.

Considerable interest is attached to the forthcoming Los Angeles [illegible] of two pictures booked [illegible] Theater. The first is [illegible] Keller's production "Bits of Life," which has just been given [illegible] premiere at the Capitol [illegible] which is in New York, and which is [illegible] here the 19 last. The [illegible] producer is said to have [illegible] something new in cinema [illegible] with the linking of [illegible] short stories in one [illegible]. The film colony is awaiting [illegible] presentation particularly to [illegible] the impression which [illegible] will make upon local [illegible] It is rumored that the [illegible] may find a number [illegible] along lines established [illegible] of Life."

Important is the forthcoming [illegible] of Pola Negri's new [illegible] Arabian Night." This [illegible] booked for the Kinema [illegible]. This is adapted from [illegible] "Sumurun," a ballet [illegible] by Gertrude Hoffmann.

Even Dressed Up, Chaplin Draws Crowds

Fully 75,000 Angelenos have taken a new lease on life. At least that is the estimated number who saw Charlie Chaplin's latest, "The Idle Class," at the Kinema Theater last week.

Charlie introduces several novelties in "The Idle Class." Among other things he proves what few would have suspected—that he is an accomplished golf player. Rather startling, too, are the fine clothes he wears as a society man. And by the way, this is another one of these "dual role" pictures, so if you are fond of Charlie, you get a double dose of pleasure.

"The Idle Class" enters upon its second week at the Kinema today, accompanied by a program which has been especially arranged to complement it.

The other feature film is "Serenade," an R. A. Walsh First National production. Photographically, this picture is said to be exceptional. It is a Spanish romance, and the leading roles are taken by Miriam Cooper, George Walsh, Lionel Belmore, Bertram Grassy and Joseph Swickard.

An appropriate musical prologue to "Serenade," and a number of stage and screen novelties complete the program.

FIGHT FILM HEADS BROADWAY PAN BILL.

Motion pictures of the Dempsey-Carpentier battle for the world's heavyweight championship will show at Pantages Broadway Theater beginning tomorrow.

These pictures are considered the best ever made of a boxing contest. Hardly a detail of the great fight is missing. The film shows you the two boxers in their training quarters, the building of the huge arena with its 90,000 seats, the crowd and finally the battle itself.

The fight is shown round by round exactly as it took place; the three-minute round of the ring is three minutes long on the screen. And the action is revealed more clearly than it could have been seen by the average spectator, it is contended, for twenty cameras were focused on the event, and in seeing these pictures you look through their eyes.

In conjunction with the fight pictures, the Broadway Follies will appear in a musical farce entitled "Fads and Fancies." Henry Sherr, the featured comedian, in the part of Abie Cohen who has just made a fortune in oil, tries to climb into society, and his attacks upon the 400 furnish the fun of the piece.

DESERT ROMANCE IS IN SECOND WEEK.

Exotic in locale, and combining and contrasting the old and new romance of the East, George Melford's production, "The Sheik," will enter upon its second week at Grauman's Rialto today.

Edith M. Hull's novel of the same title has had a remarkable sale both in this country and in England, and the photoplay adaptation preserves with unusual fidelity many of the qualities which made the book successful.

"The Sheik" is the story of an English woman taken prisoner by an Arabian chieftain, her pride humbled by his primitive manhood and her repressed emotions released by contact with his daring and passionate nature.

Beside Agnes Ayres and Rudolph Valentine the cast includes Adolphe Menjou, Walter Long, Lucien Littlefield, George Waggner, Ruth Miller and F. R. Butler.

The musical numbers will be of interest, it is said. They will include Liszt's Second Hungarian Rhapsody, played by Hans Hanke, and Darrell Cole's vocal offering, "Sands of the Desert."

"OLD NEST" DRAMA OF MOTHER LOVE.

A picture which many critics have called the most satisfying all-American photoplay yet produced, "The Old Nest," by Rupert Hughes, will be seen at the De Luxe Theater today and tomorrow.

In this photoplay the author has presented the working out of the universal theme, mother love, in an average American family. All the mother's joys and sorrows in the bringing up of a family have been dramatized. And at last when, one after another, her six children leave her, the mother's deep feeling has been caught on the screen with poignant fidelity to truth.

At last only the mother and the father are left in "The Old Nest," alone with their memories. But finally the children, minus a good many illusions concerning the charm of living their own lives in perfect independence, remember the nest and return to it.

The photoplay was produced by Goldwyn and directed by Reginald Barker. Mary Alden plays the mother, and her performance is regarded as a masterpiece of screen acting.

MUSIC DRAMA HOLIDAY GIFT TO PASADENA

"Evergreen Tree" Appropriate Christmas Offering of Civic Organizations.

All the civic and cultural interests of Pasadena, under the leadership of the Kiwanis Club, are co-operating in the staging of a community music-drama, "The Evergreen Tree," by Percy Mackaye and Arthur Farwell, to be given at Tournament Park for the Christmas holiday season.

Mr. Farwell is already organizing a mixed chorus of 250 voices. The dramatic side of the production will be under the supervision of Gilmor Brown, director of the Pasadena Community Playhouse. The production will be in the nature of a Christmas gift to the people of Pasadena, as there will be 20,000 free seats, and expenses are to be met by the sale of a limited number of seats in a reserved section.

"The Evergreen Tree" has never before been given on the Pacific Coast; consequently Pasadena feels that in this effort to bring beauty into so many lives during a season when it is most needed, it is making a big step forward in American community activity.

In this drama Mr. Mackaye has embodied, it is said, ideals of the American people, and Mr. Farwell's musical score is considered by many to be the best work he has done to date. It is hoped, therefore, that when the production problems have once been worked out, "The Evergreen Tree" will become an institution in Pasadena, and a favorite means of celebrating many Christmases to come.

"Pinafore" to Play Here Fleet Week.

In honor of the Pacific Fleet, the good ship "Pinafore" of His Majesty's navy will sail into Los Angeles, December 19, where it will dock for a week at the Philharmonic Auditorium. In other words, for this week there will be a revival of the Gilbert and Sullivan opera under the auspices of Los Angeles Post No. 8, American Legion. The funds realized from the benefit will be devoted to the post's relief work.

The revival of this most popular of the Gilbert and Sullivan operas will be under the direction of the producing staff of the California Opera Company. William G. Stewart, production manager of the company, was in charge of a recent revival of "Pinafore" at the Lyric Theater, New York, and of the production given later at the New York Hippodrome. L. E. Behymer, Sid Grauman and Wendell Heighton, the California Opera Company's business manager, are interested.

Absolute co-operation has been promised the post, and the following committee, with H. H. Harris as chairman, will have charge of the legion's work on the production: J. F. Miller, Dr. Harry M. Martin, Richard Kemp, Dr. H. G. Marxmiller, W. J. Shackleton, Benno M. Brink, C. P. Ogden, Van Horgan, Morgan Adams and H. O. Wheeler, Jr.

In addition to this production, the committee is planning a number of events for the week. The Chamber of Commerce, the city administration, and numerous civic organizations have promised to co-operate in making the Fleet Week a success.

STYLE CONSERVATIVE.

Both Socially and Musically Opening of Opera Season Is Reactive.

[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—Society returned to gowns of longer mode, while grand opera went back to the crinolines, at the Metropolitan's annual launching of a $2,000,000 opera season the night of November 14, with Galli-Curci, Gigli and De Lucia in "La Traviata," elaborately restaged.

The Italian prima donna also appears in "Lucia" within the opening week. Geraldine Farrar will start both, a Brooklyn series in "Carmen," and a local Friday series in "Tosca," as well as a second week on Broadway, in "Louise."

Of the others, last year's fine English version of "Lohengrin," with Easton, Matzenauer, Harrold and Whitehill, is early in the tentative schedule, as it stood a few days ago, while the new season's first novelty is Erich Korngold's "Die Tote Stadt" in German, with Sembach and a new soprano, Marie Jeritza.

"If all the artists are well, I look forward to the most interesting, most varied season in my fourteen years in New York," remarked Mr. Gatti-Casazza as he reviewed his plans in the director's office the other day. He paused before adding, "I speak not now of stars."

A name he did not mention, nor was there need to do so, that had led the first night bills of each year in the consulship of Gatti and other years previously was the late Enrico Caruso. All save on year was Caruso billed, and that time he himself gave way for the debut of Farrar, an American star.

Mr. Gatti spoke with pleasure, however, of presenting Galli-Curci, hitherto of Chicago's rival shop, "in a new ambient." He expressed high hopes of Jeritza, whom he heard in Europe last summer.

THE TENOR'S RACE.

His smile was the only response to a question as to the race for public favor by the young tenors who will sing Caruso's roles. Three of these are fellow-countrymen, Crimi, Gigli, Mart nelli. Two are Americans, Chamlee and Harrold.

Further, George Meader, Aureliano Pertile and Manuel Salazar are new, and there may be dark horses yet among a field of fifteen.

TIME SPEEDS IN NEW LLOYD COMEDY.

It is recorded of Harold Lloyd, that while swinging on a girder twelve stories above the street during the filming of "Never Weaken," he slipped and his watch, jolted from his pocket, fell to the sidewalk below. Lloyd took a new grip on the girder, looked a moment after his vanished watch, and remarked: "How time does pass!" Then he went on with the matter in hand.

The story may or may not be true, but at any rate it illustrates very well the spirit which has made "Never Weaken," now showing at the Symphony Theater, Lloyd's most popular thrill comedy. How popular it is may be judged from the management's story to the effect that the original print of the picture is already worn out by so many journeys through the projection machine. It is said that this film is to be given to Harold as a souvenir, and replaced, for the public's benefit, by a new one.

Although as presented on the screen "Never Weaken" moves rapidly and naturally, it was made with great effort, and is now merely what remains of some 30,000 feet of film. Considerable credit is due the continuity editor, as well as the star, for the results obtained.

COACH OPENS STUDIO.

F. X. Arens, vocal coach, who recently came here from New York City, has opened residence studios at 2515 West First street.

Wife's Problem in "Courage" at Alhambra.

"Courage," Sidney Franklin's special film production is being presented for the first time in Los Angeles at the Alhambra Theater.

One of the features, it is said, is the excellent cast, which includes Naomi Childers, Sam de Grasse and Lionel Belmore.

"Courage," is an adaptation of Andrew Soutar's novel of the same name. It has a story of romance, of tragedy, of pathos and happiness. Some very human sidelights on bonny Scotland are also disclosed. Naomi Childers, emotional actress, is the featured player. She portrays a devoted young wife whose innocent husband is snatched away by the long arm of the law. The questions put forward by the film and answered during its action are —can the wife of a man serving a life sentence believe that, "stone walls do not a prison make, nor iron bars a cage," and take courage from it, or, the other extreme, will she in the passing years of separation, without hope of reunion with her husband, be overwhelmed in the conflict between loyalty and happiness?

ONE-ACT PLAYS AT GAMUT CLUB.

PRESENTATION MARKS OPENING OF NEW DRAMATIC SECTION.

Successful presentation of three one-act plays marked the opening of the Gamut Club dramatic section last Wednesday night, on the occasion of the monthly dinner and entertainment. A professional standard was attained in many respects.

"Faith," an original comedy drama by Otto Lederer, was given, with a cast which included, besides the author, Victor Rottman and Dagmar Dahlgren. It has a poignant love story which borders on disaster for the principals for a time, but concludes with a surprise and happy ending.

"Moonshine," a clever, satirical comedy, written and produced for the first time for the Lambs Club of New York, was the hit of the evening, with Clyde McCoy and Cecil Irish in the cast.

The premier presentation of "One Clear Call," by Philip Gastrock, met with approval and considerable discussion among the "intellectuals," because it is somewhat concerned with telepathy.

A brief musical program in the banquet hall was enhanced by the Virginia Quartette of Long Beach, Mme. Edith Kenny, Mrs. Norman Riley, R. D. McLane and Harold Stanton.

Charles Lummis, veteran member of the club, was elected a life member, the first honor of this sort ever conferred, it is stated.

"CAMILLE" IN SECOND WEEK AT CALIFORNIA.

NAZIMOVA'S MODERN VERSION PROVES POPULAR WITH PUBLIC HERE.

Doing for the silver sheet what Bernhardt, Duse, Modjeska and Olga Nethersole did for the speaking stage it is asserted Nazimova in "Camille" which enters its second week at the California Theater today, shows a rare emotional quality and a mastery of technique.

In this photodrama, Nazimova has endowed the part with all its traditional charm and power, and has also made the heroine a woman of modern France, possessing all the vivacious fascination of today's most chic Parisienne.

After seeing the picture, one can understand why "Camille" has been called one of the greatest love stories and that seventy years after its first production in Paris it still holds strong interest.

Supporting Nazimova in the role of Armand is Rudolph Valentino, who played Julio in "The Four Horsemen of the Apocalypse."

Members of the Sonora Grand Opera Company in selections from "La Traviata;" Jazz Klein and Cliff Yoste in a clever pianologue feature are the musical attractions.

Theaters—Amusements Entertainments

MASON OPERA HOUSE— EXTRA SUNDAY NIGHT PERFORMANCE TONIGHT
GEORGIA MINSTRELS
Entirely New Show, Forty People. Only Show of its kind on Earth

MASON OPERA HOUSE— ONE WEEK BEGINNING TOMORROW NIGHT
MATINEE WEDNESDAY, 50c to $1.50
MATINEE SATURDAY, 50c to $2.00
THE BEGGAR'S OPERA
THE LONDON SENSATION
CHICAGO EVENING HERALD:
If my voice singing a song of thankfulness for this draft of finest art will help prolong the stay in Chicago of "The Beggar's Opera," I want to go on record as uttering it with a vim. Not since the joys experienced by having witnessed the Diaghileff Ballet, have I responded to a theatrical production so unreservedly.
TOUR DIRECTION ELWIN CONCERT BUREAU
Entire Orchestra 2.50
Dress Circle 2.50-2.00-1.50-1.00
Entire Balcony .50-Plus War Tax

COMING WEEK BEGINNING NOV. 14
Maud Fulton
(HERSELF)
Author and Star of "The Brat" and "The Humming Bird," In Her Latest Comedy-Drama Success,
"SONNY"
With a Superb Cast, Including ROBERT ORER

ORPHEUM— THE BEST IN VAUDEVILLE
Orpheum Circuit
Beginning Monday Matinee
Eduardo Elisa
THE CANSINOS
FOREMOST SPANISH DANCERS
MEL KLEE
Just a Laugh
BOB LA SALLE
Songs, Stories and Steps
HARRY J. CONLEY
With NAOMI RAY in
"RICH AND OLD SHOES"
By Grace Ryan
THE GELLIS
Les Artistes Classiques
MARJORIE BARRACK
The Girl Violinists
GEORGE & MAY LE FEVRE
"12 o'Clock at the Masque Ball"
TOPICS OF THE DAY—AESOP'S FABLES
CARLYLE BLACKWELL
"Eight, Six and Four"
Next Week
HELEN KELLER

MOROSCO THEATER— MATINEE TODAY
OLIVER MOROSCO PRESENTS
HENRY MILLER'S GREAT COMEDY
"COME OUT OF THE KITCHEN"
WITH BESSIE EYTON, GAYNE WHITMAN AND A SPLENDID SUPPORTING CAST
MATS, 10c to 50c—EVES., 10c to $1.00
SPECIAL MATINEE NOV. 11th

MAJESTIC THEATER— MATINEE TODAY 2:15
Mats. Sun., Wed. and Sat., 25c and 50c. Eves., 25c to $1.
Beginning This Afternoon Thomas Wilkes Presents
"THE WONDERFUL THING"
George Broadhurst's Comedy Drama Success
With MARY NEWCOMB and EDWARD EVERETT HORTON
First Time In Los Angeles

HOLLYWOOD COMMUNITY THEATER—1742 Ivar Ave.
NEELY DICKSON, Director. Telephone 578288.
SECOND WEEK BEGINNING MONDAY, NOV. 7, "FANNY'S FIRST PLAY," A COMEDY IN THREE ACTS, BY BERNARD SHAW.
TICKETS $1.44, PLUS WAR TAX.

"GRAND DUKE" IS NOVELTY.

Translated Play is Presented by Belasco.

New Tarkington Excursion Into Land of Youth.

Musical Comedy of Promise Debuts in Gotham.

BY JAMES WHITAKER.
[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—In "The Grand Duke," a play from the French—very far from the French—of Sascha Guitry, we have the trial of a translator. It may be said that Achmed Abdullah, who did the English of Belasco's latest comedy, had some of the petty forgeries of his second manuscript thrust upon him—some by our American aversions to the Frank insouciant adulteries of Paris and some by the astute Mr. Belasco, who realized that he had to give us some biographical matter about grand dukes before he could go ahead with his play about a grand duke.

Could one come to the Lyceum Theater these nights with ignorance and curiosity, one would find this thoughtful monograph a fresh and illuminating device for amusing one with knowledge.

Though the quaint plot of Guitry's play is neglected, one will gather enough of it in the course of the evening to perceive that it throws a light on the history of the royal mistress. One will understand the translation's delicate hint that the young man in the play would not exist, but for a bygone between his mother, a retired opera diva and Feodor Machaelovitch.

If one does not need to hit these things mentioned too brutally one can see them through the grand duke's amiable masquerade of a feature of languages and perceive at once that his presence in the Louis XV study room of Marie Vermillon, only heiress of a Paris profiteer, is merely for the purpose of furthering the suit of his unacknowledged offspring.

And, unless even the unbelievable tact of the translations fails to excuse Guitry's original indelicacies, one will enjoy the solution of the grand duke's dilemma, which he contrives when he throws his ex-mistress into the willing and marital arms of Miss Vermillon's red-faced papa.

Lionel Atwill's portrait of Feodor, detailed and polished, is minute in its perfection. It is scholastic and too unfunny, but its veraciousness could not be denied by anyone but a grand duke.

Miss Lina Abarbanell, the ex-mistress, is hampered by the general moral scheme of the translation which obliges her to effect some tardy memories of real affection for the father of her child. She is also distressed by a fatal willingness to sing and we have songs from her unstudied larynx in two of the acts.

TARKINGTON AND YOUTH.

A great play lurks in the unmapped underbrush of bitter sixteen's love affairs. Booth Tarkington has set traps for it in a pleasant dramatic treatise on adolescence. But he thinks it is a sweet play and he tries to catch it by putting sugar on its tail.

Sidney Toler and Marion Short, writers of a new play for Helen Hayes have caught some of the bitterness of the unmatriculated heart and in two or three scenes of "Golden Days" in the Gaiety Theater, it gives their drama a sharp and unexpected flavor. It is unexpected because the play is unmitigated syrup to put on Cinderella's bread for two acts.

Until and after you see the third act, the plot will inform without exciting you that budding Mary Ann of Farmdale is trying to capture roving William's callow heart by playing a kissing acquaintance with college Dick. What with this stale device and the group of amateurs who play it one well may mistake two acts for a young people's charade and half expect Helen Hayes to come before the curtain to proclaim "We will now act the third syllable."

But the third act will disappoint your sure prophecy of consistent inanity to the end. It is the kernel of a much better play than "Golden Days," written and acted; it is a tense history of the human heart at that ridiculous period when it first begins to pump pain, as well as blood.

MUSIC SHOW FILLS VOID.

A musical comedy which will take just as long as "Sally" to leave New York has come to the Globe Theater. "Good Morning Dearie" fits snugly in the aching void of good musical mirth on Broadway—so snugly that it will take months to dislodge it. It is written around the adventures of a little sewing-machine shop tough by Anne Caldwell.

The incidents of her life which waver between the backroom of a modiste's shop, a Chinese ballroom and the inevitable last act villa on Long Island are surprisingly life-like.

Incidentally Jerome Kern turns out the most artful light music that has been heard since he wrote the score of "Oh Boy" in "Easy Pickin's." "Blue Danube Blues" is to be highly recommended.

We have with us Sothern and Marlowe and a new play by Eugene O'Neil. The O'Neil play cannot be reported until it has been seen, and of Sothern and Marlowe it were better to speak when they have finished a first week of "Twelfth Night"—most lingering of Shakespeare's "unsuccessful plays."

WOULD IMMORTALIZE CODY.

Preservation of tradition and ancient story on the screen is bound to prove one of the most useful activities of the films, and Universal appears to be in the vanguard in the matter.

It was announced yesterday by Carl Laemmle that a historical serial based on the romantic career of Buffalo Bill will be filmed under the direction of Edward Laemmle. Production was authorized by Irving Thalberg, director-general of Universal, in recognition of the success of "Winners of the West," the serial which Edward Laemmle has just completed with Art Acord in the starring role, and which, telling as it does the story of early settlers of the West, is being received enthusiastically by educators as a new departure in serial making.

The new serial is being written by Robert Dillon under the supervision of William Lord Wright, chief of the serial and short-reel feature departments at Universal City.

Under the title of "In the Days of Buffalo Bill," it will begin in 1862 and follow the romantic course of the Union Pacific Railway. The only herd of genuine buffaloes in the country will be brought from Salt Lake to add atmosphere to the picture, it is said.

Construction has already begun on a replica of Pennsylvania avenue in Washington as it appeared in 1862, and the eighteen-episode history will present such notable characters as Abraham Lincoln, Custer, Sitting Bull and the young scout who later became Col. William Cody.

Art Acord is to appear in the leading role, and an unusually strong cast will support him.

Julia Blanc,
Who is cast in stock production of "Come Out of the Kitchen," which is to open at Morosco Theater today.

COMEDY OF CHARM AT MOROSCO.

"Come Out of the Kitchen" is to Present Cast of Popular Players.

"Come Out of the Kitchen," a comedy of elusive charm, is programed at the Morosco, beginning with today's matinee, and if the success of this attraction in New York and on the road, may be taken as a criterion, it will be a delight on its presentation in stock.

Ruth Chatterton starred in the play and it was declared one of her best opportunities. It is also considered one of the best of Henry Miller's productions.

There are a number of new faces in the cast, and, of course, all of the regular favorites will be present. Julia Blanc, who played in "The High Cost of Loving," will appear in an important role. Popular Harry Garrity will celebrate his return from a brief vacation.

Bessie Eyton will be seen in an entirely new characterization, while Gayne Whitman is also well cast. Helene Sullivan, Joseph Eggenton, Joseph Bell and Felix Valle are others occupying strong supporting roles.

A special matinee of "Come Out of the Kitchen" will be given Armistice Day.

WAR HEROES WILL SING IN BENEFIT.

Veterans Are Scheduled to Appear in Program at South Side Ebell Next Thursday.

Some of the disabled World War veterans, who have been under the direction of Marian Tracie Whiting preparing an entertainment for the benefit of their new headquarters, are scheduled to sing in the Armistice Day program of the South Side Ebell the 10th inst. Capt. Fallon will give a reading. "The Victory Dance," and Mrs. Whiting will lead in community singing. Mrs. J. T. Clowe will talk on the "Teachers' Advisory Council." In the afternoon of the same day the books and conversation section will meet. An open forum is planned discussing "Ills We Fain Would Cure," with book reviews by Mrs. Evadne Littlejohn, Mrs J. A. Maxfield, Miss Harriette Saxton and Miss Mary Hieber.

Mrs. Kathryn Englehorn has been appointed social chairman of the club and is planning a party for the 19th inst. A junior auxiliary is to be organized in the near future.

New table silverware was recently purchased by the club and serving has been made easy by the serving racks made by Jack Thornton and Wellington Spafford, club husbands. Walter Welben, another of the distinguished species, has added much to the artistic side of club life with his pallette and brush.

At the last meeting, Everett Hoagland and Glenn Hoagland appeared in saxophone and cornet duets. Ethelwyn Ostrom sang a group of songs. Mrs. L. Levy conducted a parliamentary drill and committee chairmen gave reports of the first months' work. Mrs. Fred Moore reported the addition of more than 100 new members. The club voted to continue the monthly donation of $10 to the Macey-street school for its lunch fund for poor children.

Mrs. Bessie Salm, president, will serve as chairman of ushers in the showing of the pageant film in the Walker Auditorium.

RURAL ROMANCE AT GARRICK THEATER.

A simple story of plain people, D. W. Griffith's "Way Down East" will be seen at the Garrick Theater, commencing today.

This picture, with its charming setting of old-fashioned New England life, is a story of a great love doing battle for its own against the stern dictates of a people who have only one code of honor.

Delightful glimpses of sleighing parties, barn dances and the like are woven into the dramatic story. The action is rapid and closely knit, but Griffith's touch of beauty is upon it all.

Lillian Gish as Anna Moore and Richard Barthelmess as David have the leading roles. In the cast are also Burr McIntosh, Mary Hay, Kate Bruce, Lowell Sherman and Creighton Hale.

Handicapped.

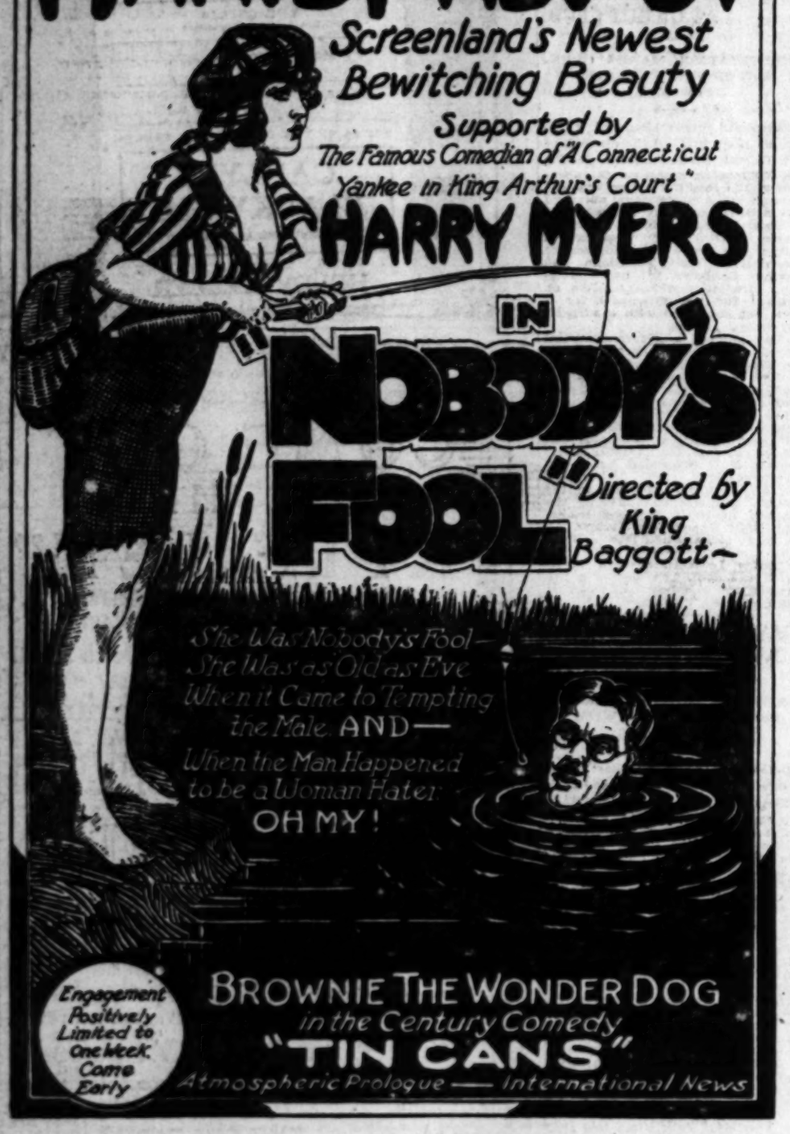
"Augustus, all you have to do is just to talk to father as man to man."

"I'm afraid I can't do that, Geraldine.

"Why not?"

"When your father looks at me there's something in his eye that seems to say he regards me as a fish, and a poor specimen of fish at that."—[Birmingham Age-Herald.

Superba
Broadway Between Fifth and Sixth
NOW PLAYING
Carl Laemmle Offers
MARIE PREVOST
Screenland's Newest Bewitching Beauty
Supported by
The Famous Comedian of "A Connecticut Yankee in King Arthur's Court"
HARRY MYERS
IN
NOBODY'S FOOL
Directed by King Baggott



Engagement Positively Limited to One Week. Come Early
BROWNIE THE WONDER DOG
in the Century Comedy
"TIN CANS"
Atmospheric Prologue — International News

CLUNE'S BROADWAY
528 South Broadway

He came home from the Yukon a millionaire—
A baby daughter awaited him in the arms of the bride he had left behind—
She bore the birthmark of his bunkie!—

Starting TODAY

HOBART BOSWORTH
in
BLIND HEARTS
Produced by HOBART BOSWORTH PRODUCTIONS, INC.

A tense and dramatic story of a strong man who spent twenty years planning revenge

From the story by EMILIE JOHNSON
Directed by ROLAND V. LEE

The first of Hobart Bosworth's Own Productions

MISSION Broadway at 9th
An Advertisement
By Arthur Brisbane —

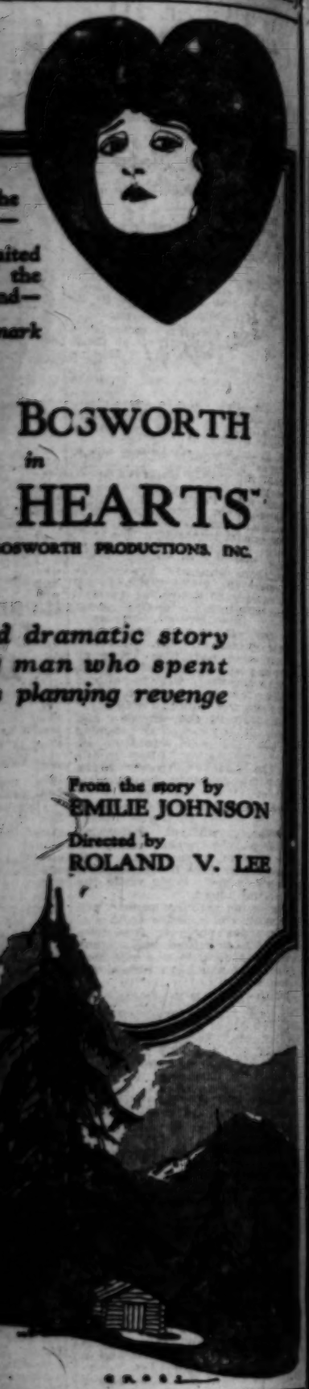
Loveliest of All Stars
Many Actresses in One

"Our Mary" of today, with the beauty of Mary Anderson, the charm of Ellen Terry, the simplicity of Ada Rehan, marvelous combination of beauty and genius in one human being—that is Mary Pickford, of whom may be said what can be said of no one else, that THE WHOLE WORLD KNOWS HER AND LOVES HER.

To see her beautiful face, inspiring in its purity and gentleness, swept with emotion as the clouds sweep across the sky, is to feel new hope and respect for the human race, and possibilities of our higher development.

Of the sunrise you have said a hundred times, "This is the most beautiful I ever saw." And so of Mary Pickford's latest work, the beautiful, world-famous "Little Lord Fauntleroy," you will say as you have said of Mary Pickford many times before, once, "She is more beautiful than I have ever seen her."

MARY PICKFORD
in the famous
"Little Lord Fauntleroy"
— She plays two roles, DEAREST and the LORD!
ALSO
WILLIAM ROBYN LYRIC TENOR.
"A VICTOR ARTIST"



BOSWORTH
in
HEARTS
OSWORTH PRODUCTIONS, INC.

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man who spent
planning revenge

From the story by
EMILIE JOHNSON
Directed by
ROLAND V. LEE

ON Broadway at 9th

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LYRIC
TENOR.

Peg o' Los Angeles goes buying

Tweed knicker suits for sports wear are the proper thing.

The girl who is particular about stocking on her stocking will be delighted with the assortment of hose shown at Seymour's, 617-619 S. Broadway. You know the hosiery department is now on the first floor, near the newly enlarged sportswear section. They are showing fine silk hose with Paris clocks, others with hand-drawn clocks, besides hose of wonderful quality in the plainer styles. Especially interesting are the smart golf hose in all wool or wool and silk, just the thing for all kinds of out-door affairs! The woman who prefers the glove silk hose will find a variety of colors at $3.75. Chiffon hose in black are priced at $5.95.

Did you taste Maurice's turkey last Sunday? Yum! Yum! Well, that wasn't one, two, three to what he is going to do for Thanksgiving. But you will do well to see him right now for a reservation as "first choice, first choice of hour." Why not drop in for dinner today and talk it over. The dining-room is "Tiki" 715 West Seventh. 66476.

The mode shows new capes cleverly fashioned of heavy plaids enhanced with "fabric fur" or real fur collars.

When knights were bold—and with gaily nodding plumes their helmets bedecked—ostrich feathers may have been more modish than at the present time—but I hardly think it possible! Why, ostrich feathers are used now in so many fascinating ways that to enumerate them would take a page or so! They make the most delicately graceful fripperies imaginable—and in the form of boas, fancies, gorgeous fans and stylish hats, fringes as trimmings for the party gown and robe d'amour—you will find them at the showroom of the Cawston Ostrich Farm in South Pasadena, at their store in Hollywood, 6529 Hollywood boulevard, and at 320 W. Seventh, near Broadway.

Very popular for sports wear are the new jersey dresses in gay colors.

A special inducement to have your hair permanently waved is offered by Edna Atkin—eight curls for $5 this week at 322 W. Seventh. She gives a "hot wrap"—and guarantees her work to be up to Mr. Nestle's standard of beauty and elegance! She tones gray hair without discoloring. Phone Pico 1948.

Bullock's Store is now included in the list of leading stores that carry "Today in Beauty" (witch hazel) preparations manufactured by Dr. Burgeon of 1221 Haas Bldg.

Learn to make your own dresses at Stone's School of Dressmaking, 1019 S. Alvarado. 53315.

You will enjoy making your own hats and you will save a neat sum if you study at Camillus School, 6th floor, Brack-Shops. 50 Bburs, $10.

I know you won't put off buying your hat another minute when you see this charming one to be offered this week by Camillus at $7.50 and $10. These are the last word in style and price! Sixth floor, Brack-Shops.

"OK-LA" Cleansing Powder takes out blackheads, removes tan and sunburn and reduces large pores. Sold at Broadway Department Store Toilet Goods Department and Virginia Beauty Parlor, 322 W. Seventh.

Robson's Permanent Wave Shop is always up to date. They are now introducing new heaters of the very latest models. You may have any kind of a wave you like with either the Frederics or Nestle systems. Don't forget that they are getting wonderful results with bobbed hair. This is the oldest wave shop on the coast and the largest west of New York. Entire front, fourth floor, Brack-Shops. Seventh and Grand. Phone 42363.

With a little thrift and forethought a woman can often have two hats instead of one! Zelpha Bogue at 740 S. Hill fairly dotes on making smart new hats out of old ones—and she does have many charmingly designed models on display.

Sunday dinners at the Lafayette Tea Rooms are no higher than those of week days—they serve dandy chicken and steak dinners for $1 and other good dinners for $5 and 75 cents. You will enjoy the home cooking at 712 S. Grand. Sundays, 12 to 7:30. Phone 51256.

Secure a safe-deposit box at the Citizens' Trust and Savings Bank, 324 S. Hill. Phone Pico 4180.

Lovely corduroy robes for only $15.95 are shown at the Vanity Fair at 317 W. Seventh. Select them early for holiday gifts. They create the most fetching frocks for little girls and sizes for tiny lads.

It's quite unnecessary to be troubled with unsightly hair, warts or moles when they can be so easily removed by the electric needle. Estelle Krumbholz, graduate nurse, fifth floor, Brack-Shops. 13542.

Closing out fascinating hats at remarkably low prices—$5 to $15—at 116 S. Grand. Open until 7:30.

It's not a secret—that many folks are selling their unused diamonds so they can use the money for things they really want—for things not in the way of wants—not even food for thought in these "attic-less" days! If you should take yours to Mr. Cohen, 306 Haas Bldg., he will gladly buy them, paying the high cash price.

Now is the time to get out the fancy hooks and take some "homey" work for Christmas gifts—but, of course they should be artistically done. They do framing "with a difference" at the Phil S. Bernays store, 315 W. Third. You also will find artists' materials for Polychrome baskets, trays, candlesticks and what not.

It's picking up a gift here and there in leisurely fashion which gives the real joy to Christmas shopping, so if you will begin now by taking a stroll down to Chinatown and visit the quaintest of Chinese stores, F. Suie One's, you will no doubt find many lovely things which have a holiday appeal. Exquisite pieces of jade and ivory, dainty, shell-like china, baskets, Mandarin robes, embroideries, vases, teakwood, camel's hair rugs, furniture and an endless variety of art treasures are to be found here at 510 N. Los Angeles street, at the new store 969 W. Seventh, and also at 50-52 S. Raymond avenue, Pasadena.

A new shipment of Vermont maple sugar candies has been received at the Orange Tea Shop—they also handle Page & Shaw candies. You should try "Page and Shaw" iced chocolate—it's the most delicious drink—different from any other chocolate. Dinners at 649 S. Hope. 75 cents, $1 and $1.25.

Any old fur wrap can be made over into something clever—if given to the right person—and Nora Hutchips would be only too glad to try her hand at it—she is unusually successful with hers—is recently from Carson, Pirie, Scott, Chicago. She also relines furs and wraps and makes attractive cloth coats at 569 South Fremont. 19553.

Reduce without mental or physical effort by the Sanitas-Bergonie system which is a joy to all who have tried it. You feel buoyant, revivified and all aglow—and can rest assured that the result will be unusually lasting, 807 Brack-Shops.

If your hair has that "straw blonde" look from using peroxide, you can have it toned to a more natural gold or drab-blonde at the Scientific Hair Parlor, 515 Fay Bldg., Third and Hill.

With infinite patience they will try bonnet after bonnet on that baby until a charmingly becoming one can be found—those untiring folks at the Babe's Boudoir, 408 W. Seventh street! They have exquisite bonnets with individual touches in crepe de chine velvet in all colors—and baby will crow with delight, for they are on the ground floor!

The Assembly Tea Rooms still attract the "discriminating" at their Sunday night dinner, both on fifth floor, Brack-Shops, and at 7016 Hollywood Blvd. Phone 13857 and 578443. Reservations are now being taken for Thanksgiving dinner.

Magically they will transform your old feathers into any of the lovely new feather conceits which are sponsored by Dame Fashion—a fan, a hat, a fancy fringe, tassels or what you will—at Vallely & Vatcher's 440 Broadway, sixth floor. They are showing some wonderful imported hats which you may have copied.

A beautiful permanent Marcel wave that leaves the hair soft and glossy is given by Edith Naftel, 202 Haas Building. Phone 66140.

Tourists can easily master Lip Reading while enjoying California sunshine. Miss Anderson, Pacific Coast School, 605 Citizens' Bank.

Exquisite lingerie and neckwear is created by Andres-Borradaile, tenth floor, Brack-Shops. Trousseaux made to order.

You just can't realize it, I know; but Christmas will soon be here. Why not select your gift pictures and art novelties—and have your framing done while the stocks are large? You will get the choice bits, now, at the "Korin" 408 W. Sixth.

It's a real joy to have so delightful a place to eat right in Broadway. The New Paris Tea Room appeals to business folks—everything is so good and service so efficient.

Felts are very much in vogue for general street wear, while black satins are used for afternoon and dinner hats.

A touch of embroidery or plaiting added to that home-made frock will give it that modish look. The Elite Button Company does wonderful work in all kinds of stitchery, hemstitching and plaiting at 603 Title Guarantee Bldg. They have added to their equipment by taking over the "Hy-Tone" Embroidery Company. Mail orders carefully filled.

Well, I should think "ten inches" would be a conservative length for one's skirt these days!

Superfluous Hair is permanently destroyed by the Follicide Method. References furnished and private consultation at Mrs. L. M. Smidt's Virginia Beauty Parlor, 322 W. Seventh. Phone Pico 1948. Soft-water shampoos given for 75 cents.

The smartest of new street frocks has a noticeable absence of trimming.

Many girls and women would attend business college an hour or two a day for special work if they knew where they could get just what they want. Modern Business College, 253 Broadway, offers just such work. Mr. and Mrs. Grommet will give you their personal attention.

A smart new girdle is made of wide moire ribbon which has the ends finished with a lovely bead design.

Yes, you can use your own name plate on these lovely new greeting cards shown at Robinson's. There's the card with the new two-toned greeting and Kalogram, another with the reversed panel effect many of which are entirely individual with your greeting also engraved. Beautiful enveloenes with exquisite imported linings are effective.

"Give pearls this Christmas." B. D. Howes & Son, fifth floor Brack-Shops. Pearls restrung—a knot between each pearl.

The long tunic blouse is good for dress occasions, being made of brocaded velvets, lace, duvetyn or rich novelty materials.

For that "after school piece" nothing tastes so good as a big slice of Young's Health Bread with maybe a little butter on it—or jam! Ask any growing boy or girl who has been fortunate enough to try it! This bread is decidedly nourishing—made of flaxseed and various health flours and is just the thing for children as well as grownups. They like it because—unlike many things which are "good for you"—it is deliciously tasty. All of Young's Markets carry it.

Mothers, when you can't find anything in the way of a hat for the wee lad, pray don't give up until you have seen those cunning hats at the Babe's Boudoir! Such a wonderful variety, in felt, velours, corduroy and velvet; little fancy hats and the popular tams are found at 408 W. Seventh St.

Your lovely features will count for nothing if they are marred by ugly hair growths, warts or moles. Why be bothered with them? Ora M. Deere, experienced electrolysist, will remove them with the electric needle and you won't mind it one bit. 806 Hollingsworth Bldg., Hill at Sixth.

Those gray hairs at the temples—why not have them touched up to match the rest of your hair? Edith Naftel has a vegetable dye which is harmless and works wonders. 202 Haas Building. Phone 66140.

Beads on sale, 10 cents a bunch—beads in all colors for making bags and designs on gowns at Cowen & Son's, 724 S. Hill.

Gayly colored leather hand bags are delightful adjuncts to the smart toilet.

A "pine-needle" bath—is the most invigorating ever—and the "salt-glow is marvelous." Baths of all kinds are given at Frederickson's—reducing baths, cabinet baths, and body massage—experts in attendance—at 723 S. Grand avenue. Phones 61796 and Main 6180. Branch 359 S. Hill.

Charmingly French are the chic gowns, lovely negligees and trousseaux created by Madam Sellier, clever Parisian modiste, 940 W. 7th.

Stout folks will rejoice when they see the special "corset for stouts" which reduces the hips and gives charming lines! Barclay Custom Made Corset Shop, 935 W. Sixth. Broadway 2850.

A trial facial to remove tan, Almond Face Brick to banish wrinkles—by Della Nell, 538 Byrne Bldg., Broadway at Third.

Stunning new sweaters at the "Sweater Shop"—the newest woolen models in "slip-ons," "tie-backs," and tuxedos in the smartest shades. Cowen & Son, 724 S. Hill also make sweaters to order for "out" sizes. Rough-neck sweaters for boys in school colors, sweaters for men and children are shown in large variety.

But nothing can really rival the graceful ostrich feather fan which is shown in such wondrous colorings.

"Facial contour, dropped jaws and scrawny neck are unnecessary, as is every blemish that mars beauty, including superfluous hair and moles," says Anna M. Bergeron, who has just returned from New York, where she worked and studied with the leading beauty specialists of the world. Mme. Bergeron's famous "Key to Beauty" aids are for sale at the leading stores and at her office, top floor, Haas Building, Seventh at Broadway.

Spangled fans and fans of exquisite lace are seen very often at dinner dances.

Too fat? Too thin? Not exactly well? You can be brought to normal weight and measurements and be vastly improved in health by the Reiss system—without drugs or starvation. It's intensely interesting, too. 803 Title Guarantee Building, 320 West Fifth. Phone 67815.

Metallic belts and belts of decorative leather in bright colors are very smart.

Indeed, they are making their own glaced fruit and it is unusually attractive and delicious beyond mere words! And have you tried any of their new French candies—if not you should at once, for nothing like them is made in this man's town! As for catering, I do not have to even remind you that the Elite folks at 644 South Flower know everything about it and put on the finishing touches in the most artistic way imaginable.

Really, the smartest hats must literally shine—especially the black ones.

Original designs in stamped materials and dresses for hand embroidery are shown by Louise Couchot, 815 West Seventh. She also shows you how to begin. Monograms embroidered for you.

The Chantilly lace veils are still very popular for draping hats.

Just about the most disheartening experience a really discriminating woman can have in regard to clothes is to be obliged to wear an old-fashioned fur with smart new gowns! It is not at all necessary—when she can have it cleverly remodeled at a 50 per cent discount by Evelyn Meyers at the Bogue Fur Shop. She was formerly with Colburn's and is unusually artistic. Shop closes at noon on Saturdays. 746 South Hill.

Pastel colored broadcloths are smart for misses' evening wraps.

Mrs. Lux wishes me to announce the removal of the Nestle Shop for Permanent Waving from the eighth floor of the Brack-Shops to the seventh, Suite 703, opposite the elevator. She will have larger quarters and many private booths which is necessary to accommodate her wonderfully growing business. Phone 63332.

As for earrings—they are much worn and should match the necklace or girdle colorings.

WOULD ENTER ART TOURNEE.

(Continued from Thirty-third Page.)

ment made in course of an interview the other day, and will appear at the Little Theater in a number of the late successful plays, including probably "Redemption," "The Jest," "Lilliom," Shaw's "The Heartbreak House" and others. Frank Egan will continue the management of the house, and will make the productions.

That there is a great demand for the better sorts of plays in this city, following the lead of all the big cities of the country, there can be no doubt, as witness the success of the Hollywood Community Theater, the Mummer's Workshop and others. There is, in fact, a very large following of the drama among the more intellectual class of people who merely read plays.

"Wherever you find a large number of people so seriously interested in the drama that they read plays as well as go to see them," said Mr. Blackwell, "there you will find a theater patronage ready to your hand clamoring for better plays.

"I intend making Los Angeles my home," explained Mr. Blackwell, "because I consider this the only place to live. But I have a great ambition to make a real success in worthwhile drama. I think the day is past for the mere clothes-horse and pretty player of either sex, but especially the masculine. The public wants real characters in real plays."

PICTURES, TOO.

While appearing on the stage here, Mr. Blackwell will also appear in pictures, accepting one of the two big offers he has received while in the West to continue in the films.

The screen star began his career when he was 19 years old, at the old One Hundred and Twenty-fifth-street stock house in New York. There he played small parts at first, afterward rising to the place of leading man. After a varied experience on the stage he went into pictures some twelve years ago. He it was who built the Kalem studio in Hollywood, now the Charles Ray studio, its original cost being the huge sum of $2500!

The plays to be put on at the Little Theater are to be produced in accordance with the latest ideas of lighting and stage sets, says Mr. Egan, who is entering with great enthusiasm into the enterprise.

"Following the production of plays here they will be sent on the road," he explained, "but not to the detriment of the Little Theater, as we mean to keep the house open with high-class plays all the time."

Among the plays which will be produced is "Thy Name Is Woman," with Olga Grey Zacsek in the leading role. Miss Zacsek is now on a visit in New York following a successful season in Detroit, where she appeared in a number of classic productions, including "A Midsummer Night's Dream." In this enterprise she was assisted by the New York Symphony Orchestra. She is expected back in the city this month.

Mr. Egan will continue his connection with Oliver Morosco, who is still expected to return here from week to week, to enter upon the productions which he has in contemplation.

WAS THAT THE REASON?

We all know that this is the age of socks for the little girls and of rolled stockings for the "flapper."

The boys and girls of the neighborhood were all congregated on Susie's front porch. Susie was a flapper, and was recounting to her delighted hearers the story of how she had gone downtown a night or two before with her parents to take in a show, and with giggles and titters was explaining how she had managed, very adroitly, to squeeze herself in between mamma and dad while boarding the street car so she would be as inconspicuous, and (dare I say it?) as unexposed as possible.

Little Betty, who had been an attentive listener up to this time, suddenly exploded:

"What was the matter, Susie? Was your knees dirty?"—[Indianapolis News.

EMOTION IN SPANISH MOOD.

(Continued from 33rd Page.)

is decidedly up-to-date in its settings and costumes, for it is laid in the Northwest of the present day.

ANGELENOS NOW.

Both "Serenade" and "Kindred of the Dust" have been made in California. Prior to the former Mr. and Mrs. Walsh had been filming their pictures in the East, but they have been completely converted to the advantages of Los Angeles as a production center.

While he was recently in the East, Mr. Walsh conferred with the heads of his distributing organization concerning going over to Europe to make pictures. "They want me to undertake this, and I shall probably do so some time in the future," he said, during the course of the conversation. "However, I believe that it is better for the present to remain here. I am quite willing to let others do the pioneering, because there will be tribulations enough in the beginning.

"I believe that there will be some decided advantages in employing foreign actors in certain pictures—especially those where strong personal emotions are demanded. Foreign life does not seem to provide so many distractions, and the people take their art very seriously. They eat and sleep at the studios, you might say."

Outside of a certain peculiar seriousness in art on the part of the foreign player, Mr. Walsh does not see any particular advantages in going to Europe, except in the matter of locations. The atmospheric reality of these, he of course, recognizes like every other producer, but he believes that they can be even better duplicated in this country.

Whereas, Mr. Walsh's latest picture, "Kindred of the Dust" is an adaptation from a book; "The Serenade," which preceded it, was taken from a play—none other than "Spanish Love," which has been running in New York.

In the film Miss Cooper is, of course, cast as a Spanish girl. Her dark eyes and hair make her peculiarly suited to the type, and one wonders that she has not appeared in more pictures of Spanish theme. She made only one previous to this, when she and Mr. Walsh were with Fox. In it Hobart Bosworth was featured.

"I have really only appeared in about ten pictures altogether since I started with Biograph seven years ago," she said. "Of course, I am not counting some of the early short ones in which I played extras.

"You know I left the screen for several years after I was married to Mr. Walsh, but I have taken pictures up seriously again, and it is barely possible that I may appear in another picture right away before my husband starts on his next."

Miss Cooper visited all the California missions before she began working on "The Serenade." She made the trip by automobile with a girl friend.

"I found the trip a great inspiration," she declared.

TOMB WAS TRAMP'S HOME.

A tramp who had solved the present-day problem of where to live by taking up his abode in one of the old Roman tombs at Arles, on the Rhone, gave two Dutch tourists the fright of their lives.

They had gone out to see the remains by moonlight, when suddenly out of a tomb emerged a human form, which the moon caused to appear exceedingly ghost-like. The tourists fled at top speed for the town, declaring that they had seen a resurrection. The "ghost" was interrogated by the police and will be prosecuted for the French equivalent of wandering without visible means of subsistence.—[Continental Edition of the London Daily Mail.

GRAUMANS MILLION DOLLAR THEATRE
THE PLAYHOUSE OF ORIGINALITY

TODAY LAST TIMES
George Loane Tucker's only picture since the "Miracle Man."—

"Are You Better than this Girl— or just Luckier?"

you!
"You lucky one—that had peope about you to teach you how to live!!

BETTY COMPSON as "CHRISTINE"

you!
"And you, clever one, who were wise enough to find out how to live!"

LEATRICE JOY as "BARBARA"

you!
"And you, with a heart of stone—you that don't care what you do so that you live!"

MARCIA MANON as "NANCY"

A mammoth program with 9 other attractions and a mixed choir of voices
BLENDING WITH MUSIC THAT WILL ENRAPTURE YOU

GRAUMAN'S SYMPHONY ORCHESTRA
Today, 11 A.M.
"Concert International"
65 Musicians, Mischa Guterson Conducting
Soloist, GERTRUDE COHEN, Pianiste
Regular Program Follows Concert.
Continuous Up to 11:30 P.M.

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"Ladies Must Live"
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An 8-Reel Production 20 Months in the making!
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A Gigantic Double Program for Armistice Week!!
Famous Players-Lasky present
"DANGEROUS LIES"
Sid Grauman in observance of Armistice Week presents
"Flashes From the Front"
Greatest motion pictures of the World War ever taken. First presentation anywhere!

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HENRY MURTAGH AT THE WURLITZER

GRAUMAN'S RIALTO BROADWAY NEAR 8TH

2ND WEEK
BEGINS TODAY 11 A.M.
GEO. MELFORD'S PRODUCTION

"DON'T SHOOT! I Love Him Madly— Don't—DON'T SHOOT"

"THE SHEIK"

"Wherever an Arab sees a woman he likes, he takes her!"

His love is as warm as the desert sand."

WITH RUDOLPH VALENTINO and AGNES AYRES

Half the world has read the book—the great crowds at Grauman's Rialto prove that ALL of Los Angeles insists upon seeing the photoplay!!

Eight other attractions, including Grauman's Rialto Orchestra, Bradac conducting; Burland at the Wurlitzer; Hans Hanke, genius of the piano; Far East Dance Interpretation and other attractions.

Matinees, 35c; Evenings, 55c. 11 to 11 Daily.

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Monday Evening, November 28, 1921
Trio, B Flat Major; Op. 99.....Schubert Trio, No. 2; G Major.....Beethoven
Sonata for Violin and Piano.....Paracelo Busoni
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Admission One Dollar. Student Rate Fifty Cents.
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MADAM NORMAL SCHOOL OF DANCING. Direction L. E. Behrmer. Announces 3rd Annual Children's Souvenir Matinee Dansant and entertainment given the combined classes of 250 children in the North Grand Ball Room of the Virginia Hotel, Long Beach, Sat., Nov. 12th, 2 till 5 p.m. Programme will be presented featuring children from 3 to 10 years, assisted by Normal and Professional Students of the School. Invitations upon request, 1000 being issued. STUDIO, 101 Music-Art Bldg., Los Angeles. Tel. 10052.

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Children's class in fancy dancing Saturday, 10 to 12. Tuition $2.00 per month. Baby class Thursday, 3 to 4. Children's class in singing, dancing and elocution, Sat. 2:30; $2.00 per month. Classes in bar technique and toe dancing, $1.00 per lesson.

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MUSICAL.

PIANO SERIES.

RICHARD BUHLIG TO START RECITALS THIS WEEK.

A series of eight concerts, covering very largely the course of piano music, not so much in its chronological as in its esthetic development, will be presented by Richard Buhlig, beginning next Friday evening at Gamut Club auditorium.

The first recital of the series will include Chopin compositions only, the twenty-four preludes, the B flat minor sonata and the C minor nocturne and C sharp minor scherzo.

The subsequent recitals will comprise the compositions of Schubert, Schumann, Brahms, Beethoven, Cesar Franck, Bach, Liszt and a group of moderns. Three programs of Beethoven will be given.

The aim of these concerts being, it is stated, neither didactic nor educational, no chronological sequence has been observed in the programs. Certain larger analogies have, however, been regarded in such programs as include more than one composer's name. For the rest, it is understood, the intention is simply to present works by the masters who have expressed themselves fully through the medium of the piano—the scheme as a whole, a vehicle of beauty.

Violinist Teaching.

Leona Neblett, violinist, has opened a residence studio at 518 Columbia street.

Miss Neblett, who is still in her early twenties, has taught violin for ten years, having had large classes in Berkeley, Cal., and New Mexico, where she was the head of the violin department of the State Normal School, and in Los Angeles, where she had been violin instructor at the Westlake School for Girls for two years.

Miss Neblett began her musical training under the direction of her mother, now in Berkeley. Her best known teacher in the West is Louis Persinger of San Francisco.

Heifets Farewell.

Jascha Heifetz, the brilliant young Russian violinist, whose success last Friday was so notable will be heard in a farewell concert at the Philharmonic Auditorium, Friday afternoon.

The program will differ from the previous, including Sonata D Minor (Handel,) Preludium (Paganini-Kreisler,) Minuet (Porpora,) "Hymn to the Sun" (Rimsky-Korsakoff) "Filieuse" (Popper-Auer,) "Othello" fantasie (Ernst.)

Pupils' Musicale.

A musicale was given last Saturday afternoon by the younger pupils of Wanda Leone Rishforth, at her residence studio, 1057 West Fifty-third street. These included Misses Katherine Brinkman, Mildred Houx, Sophie Hackerman, Virginia Reilly, Thais Killian, Sadie Larner, Agnes Richardson, Lucile Gray and Mary Tesale.

The program was well executed and enjoyed by all. Special mention is due Miss Brinkman, who showed decided skill and talent for so young a pianist.

Ward Stephens's Songs.

Mme. Anna Ruzena Sprotte, contralto, will be heard in two groups of songs by Ward Stephens at the MacDowell Club, Friday, and at the Los Angeles Art Center, the 20th inst. Next Sunday afternoon Mme. Sprotte will give a reception in honor the Ward Stephens, American composer, at her home, 2025 Seventh avenue. Mmes. Joseph Zuckerman, M. Hendon Robinson and Harrison Ward will assist as hostesses. A musical program has been arranged.

Organist Guild.

The American Guild of Organists, Southern California Chapter, will give the forty-second public recital Monday evening at the First Presbyterian Church, Twentieth and Figueroa streets.

The soloists will be Mr. P. Shaul-Hallett of All Saints' Church of Pasadena, Roland Diggle of St. John's Episcopal of Los Angeles and Arthur Blakeley of the First M. E. Church of this city.

The program will include:

"Chorale, Prelude".....C. Hubert H. Parry
"Noel Ecossais".....Alec Guilmant
Minuet Nuptiale".....Edwin H. Lemare
"Impromptu Modern".....P. Shaul-Hallett
"The Hero's March".....Felix Mendelssohn
Mr. Hallett.
"Overture in C Minor".....F. J. Mansfield
"Autumn Song".....Roland Diggle
"From Hebrid Seas" (Celtic Suite).....J. Nesbit
Mr. Diggle.
"In Memoriam," Sonata.....Arthur Blakeley
Mr. Blakeley.

The officers of the local chapter are: George A. Mortimer, dean; C. Albert Tufts, subdean; Sibley G. Pease, secretary-treasurer; Mrs. Carolyn M. Keller, librarian; Rev. D. S. Merwin, chaplain. Ernest Douglas, Roland Diggle and Otto T. Hirschler, with the officers, comprise the executive committee.

Mabel Garrison First.

Mabel Garrison, American coloratura soprano, who has achieved admirable successes at the Metropolitan Opera, in festivals, oratorios and as symphony orchestra soloist, will start the evening series of the Philharmonic Artist Course, the 17th inst. at the Philharmonic Auditorium.

This gifted singer is already a favorite here, having made her initial appearance locally two years ago. She is a graduate of the Peabody Conservatory of Baltimore, her native city, and like many American singers, gained her original routine in choir work.

Her musicianship is of the highest order, as she has studied harmony, theory, etc., during her conservatory education.

Her program for the local concert will include Handel's "Hallelujah" aria from "Esther," "Non Paventar" from the "Magic Flute" of Mozart, a French group comprising "Joli Berger" (Moret,) "Fantoches" (Debussy,) "Air du Rossignol" (Saint-Saens;) other moderns like "The Angels are Stooping" (Ganz,) "My Heart's a Yellow Butterfly" (Bochau,) "I Bring You Heartsease" (Branscombe,) "Shougie Shou" (Henschel) and "Nature's Holiday" (Hageman.)

A group of folk songs will include "Little Jashka" (Russians,) "Fleur des Alpes" (arranged by Weckerlin,) "Lament" (Bohemian,) "Swing Low, Sweet Chariot" (American negro, arranged by Guion) and a Polish dance song "Krakowiak."

Miss Garrison will be accompanied at the piano by her husband, George Siemonn, known as a composer and coach.

Max Pons to Play.

Max Pons, noted pianist and composer of Belgium, who has been in Los Angeles for the past year, will give a concert the evening of the 22nd inst. at the Gamut Club.

Soprano Starts Classes.

Miss Ruth Hutchinson, soprano, has opened a residence studio at 2326 West Ninth street.

Sees Film-Music Future.

After his recent experience composing music for the feature picture, "The Rubaiyat of Omar Khayyam," Charles Wakefield Cadpicture, he no longer considers a good share of his time in composing scores for new motion pictures, of the feature class.

The taking of bits of music and the fitting of them together for a picture, he no longer consider a good plan, believing that the score will unquestionably be a patchwork of the orchestra leader's repertoire. Mr. Cadman also feels too that writing music for the films opens a rich field for the composer—especially since the picture may visualize his music.

Assisted by Tsianina, the Indian singer, Mr. Cadman, is at present touring the East and Middle West, presenting programs of his own compositions. He will return to California about the middle of December, and will immediately go into conference with some of the leading motion-picture producers, who have expressed a desire for him to compose scores for their forthcoming features.

Play at Van Nuys.

Christiaan Timmner, violinist, and Annie Timmner, 'cellist, assisted by Maude De Lorenzo at the piano gave a program of beauty at the Woman's Club of Van Nuys, Thursday evening. They were greeted by a large audience who were enthusiastic over the program presented.

In compliment to Alfred Pusey-Keith, pianist-composer, who is now a resident of Van Nuys, several of his latest compositions were given: Noveletten (Niels W. Gade,) trio; Variations Symphoniques (Boellman,) Annie Timmner; "Morning," "In a Haunted Cave" and "Sunset," Albert Pusey-Keith, and Hungarian Dances, Nos. 5, 6, 7 (Brahms,) trio.

Singer at Mission.

William Robyn, lyric tenor, whose debut was made at the Mission Theater Wednesday, will remain in Los Angeles during the entire showing of Mary Pickford's "Little Lord Fauntleroy." This was decided upon shortly after his initial appearance here. Music circles welcomed him with high favor.

Robyn's recital at Carnegie Hall with Frank La Forge assisting at the piano was an interesting event recently in New York. His program then included a number of old French melodies, "Night and Dreams" (Schubert,) "Snow Bells" and "Sandman" (Schumann) and "Night" and "Tomorrow" (Strauss.)

A number of La Forge's own songs —"Flanders Requiem," "Retreat," "A Heart Mislaid" and "How Much I Love You"—were also among his selections.

Robyn sings three numbers here, one of which is the popular air of "Molly-O," written for Mack Sennett's production of that name.

Estelle Dreyfus Active.

Estelle Heartt Dreyfus, contralto, known for her artistically grouped songs and folklore recitals, has been engaged as soloist for the concert of the Los Angeles Flute Club, the 25th inst., at Bovard Auditorium.

Her first Pasadena appearance this season will be at a private musicale December 1. While at San Diego she will sing February 23, giving an all-Spanish program. In addition she will make numerous appearances before clubs.

Recital in South Pasadena.

Featuring two artists who have recently come from the East, Miss Margaret Northrup from New York, and Miss Tobler, graduate of the Detroit Conservatory, a musical program of merit will be given this evening at the Memorial Baptist Church, South Pasadena.

Miss Northrup, soprano, has had long experience in concert and church work, and Miss Tobler, violinist, was for several years a member of the faculty of the Detroit Conservatory. Both young women are now living in South Pasadena.

Their program follows:

"The Swan".....Saint-Saens
Miss Tobler.
"With Verdure Clad".....Haydn
Miss Northrup.
(a) "A Child's Song to a Lamb".....Haydn-Wood
(b) "Charity".....Bagorenne
(c) "Blessed Are the Merciful".....Ward-Stephens
Miss Northrup.
(a) Legende.....Wieniawski
(b) Humoresque.....Arensky
(c) "Ave Maria".....Schubert-Wilhelmj
Miss Tobler.
(a) "Hear My Prayer".....Mascagni
(b) I Do Not Ask, O Lord".....Bruno
(c) "The Crow".....Ware
Miss Northrup.
"The Lord is My Light".....Marsh
Miss Northrup.

Ensemble Moderne Concert.

The first concert of the Ensemble Moderne series will be given at the Gamut Club Thursday evening.

With Henri de Busscher, soloist, will be heard Mrs. Blanche Rogers Lott, pianist; Miss Fern Fitzwater, soprano, and Emil Ferir, viola.

Mr. De Busscher is a distinguished oboe player, who made his debut when 14 years of age at the Brussels Theatre Royal.

It is also stated that he wrote at an early age a musical play which ran for 250 performances at this theater.

Since this time Mr. De Busscher has played in the Queen's Hall Orchestra, London, and for six seasons in the Walter Damrosch Orchestra. He is also a tenor and a vocal teacher of ability.

Recital of Improvisations.

An unusual piano recital will be given by Max Pons on the evening of the 22nd at the Gamut Club. Mr. Pons will present a series of improvised impressions, including interpretations of a fairy play, "Swanwhite" by August Strindberg, which should prove a unique event.

The complete program is:

Ballade, three preludes, "Swanwhite."

(a) "The Palace of Sorrow," (b) "The Young Prince," (c) "Princess Swanwhite," (d) "The Stepmother," (e) "The Triumph of Love."

Impressions: (a) "The Village," (b) "All Souls' Day."

Hollywood Community Orchestra.

Next Tuesday evening the Hollywood Community Orchestra under the direction of Jay Plowe will give the following program at Hollywood High School auditorium:

Coronation March.....Kretschmer
Two numbers for stringed orchestra:
(a) "Last Spring".....Grieg
(b) "Traumerei".....Schumann
Bridal Song.....Goldmark

Second Pop Concert.

A program of popular character, yet containing several numbers not yet presented by the Philharmonic Orchestra in this city, has been selected by Conductor Walter Henry Rothwell for the second concert of the popular series next Sunday afternoon.

Opening with Beethoven's "Ruins of Athens" march, the program will include ballet music from "Faust," a suite of seven numbers never before played by this orchestra; Schumann's "Traumerei;" and Egyptian dance from Bizet's "Djamileh;" and a march from "Tannhauser."

Soloist for this performance will be Clifford Lott, baritone, who will sing the prologue from "Pagliacci" and "To the Evening Star" from Wagner's "Lohengrin."

The second school concert will be held at the Auditorium on the 16th. The program will be practically the same as that of the second pop concert, except that it will include Strauss's overture to "The Bat."

Saturday evening the Philharmonic Orchestra will give its first out-of-town concert of the season at the Wyatt Theater, Redlands, under the auspices of the Spinet Club. At this concert Emilo Ferir, violist of the orchestra, will be soloist.

Grauman's Concert Today.

At Grauman's this morning a program of international scope will be given by the orchestra under the direction of Mischa Guterson. The orchestral numbers are as follows: Wagner's overture to "Rienzi;" selections from "Pagliacci;" Kreisler's "Liebesfreud" and "Schoen Rosmarin;" Liszt's Hungarian Rhapsody No. 2; and Victor Herbert's "American Fantasy." The soloist will be prominent.

Matinee Philharmonic Course.

There will only be six programs on the matinee Philharmonic course this season, but each will be distinctive in character, and all will be interesting, it is announced.

The first event of the series will be the Schumann-Heink recital the afternoon of the 19th. December 3 Alice Gentle and Alfred Mirovitch will be heard in joint recital. Miss Gentle recently sang here with the Scotti Grand Opera Company; Mirovitch, the young Russian pianist, is a cousin of Ossip Gabrilowitsch, conductor of the Detroit Symphony Orchestra. He appeared in New York not long ago, and won immediate approval from both critics and public.

An ensemble program will be given January 7 by the Cherniavsky Trio. Pavlowa will be here January 28, with a program especially prepared for this occasion. It is said to include an impersonation of her famous predecessor Tartaglia, besides a new Polish ballet and fairy tales with Tschaikowsky music.

Reinald Werrenrath and Cecil Fanning, both American baritones, are announced to give distinctly different types of programs, respectively, February 18 and March 4.

Gloria Mayne Returns.

Having returned in the late summer from a two-year tour, Gloria Mayne has announced the opening of her studios in the Tajo Building and at her residence, 1201 South Lake street. Miss Mayne has been elected chairman of music in the Federation of Women's Clubs this season.

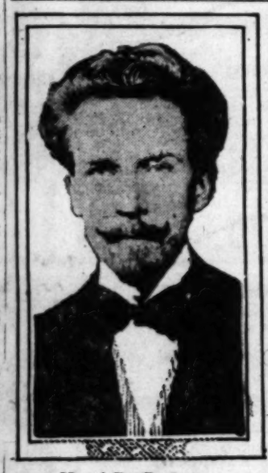
SUPERSTITIONS OF AIRMEN.

It has been noticed lately at the London air stations that one express pilot before ascending walks along the same strip of grass to reach his machine and moves around the tail of it always in the same. Particular way. This, he says, is his invocation to the god of chance. Instances are coming to light of the superstitions of the airman. The other day, just before a machine was to leave, a notice board standing near it fell. A friend laughingly said to the pilot: "You're in for a rough trip." The airman was indignant. "Don't say a thing like that," he exclaimed, replacing the board again. Telling the tale afterward the pilot said: "I was not a bit surprised when not long after I had started my engine suddenly gave trouble and forced me to land."—[London Mail.

He Was From Missouri.

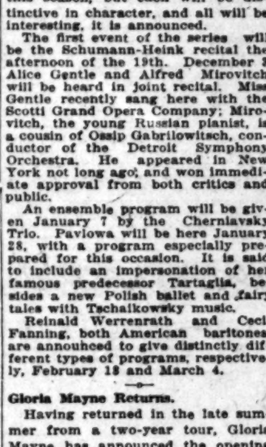
The children will doubtless be grieved to learn that the "wild man of Borneo" who has been in the circus business so many years is dead. He was recently buried in Missouri near the old farm on which he was born.—[Odessa Democrat.

Musical Artists
Who will be heard on Philharmonic courses here this season.



Henri De Busscher,
Solo oboist for the Philharmonic Orchestra, who heads the newly organized Ensemble Moderne.

Clifford Lott,
Baritone soloist for approaching popular concert of Philharmonic Orchestra.



William Robyn,
Tenor, who is singing operatic numbers at Mission Theater.

PIERRE KEY'S Music Article

BY PIERRE V. R. KEY

NEW YORK, Nov. 5.—Inthe days when the town band was pretty much the thing few of us thought much about an orchestra. If we did, it was hitched to some pleasurable anticipation about a coming dance, with a seven-piece affair led by a solemn-faced first violinist who kept time by wagging his head. We recall Schulte's orchestra, which thrived in the town of Racine, Wis., and had quite a reputation for making agreeable sounds. Being in our adolescent period at the time, we are not prepared to state just how the balance of tone was, nor whether the tempi were traditional. We remember that Schulte's orchestra, though miniature, enjoyed a reputation and was kept busy.

Contemplating the progress our country has made in music during the past twenty years gives one a sort of reverential feeling. For all our so-called popular music, we have developed in lyric art. And the part the symphony orchestra has played in this progress makes a wonderful story, a story of justifiable ideals and persistent striving toward a goal not easily reached. For we all know that the influence of the symphony orchestra is the most powerful music force in any community. That is why we admire so tremendously such constructive people as W. A. Clark, Jr., of Los Angeles, and Will H. Murphy and Mrs. Horace Dodge, of Detroit.

We are not forgetting, because we do not mention their names, those other altruistic citizens in these cities who have aided the respective causes by their support. At the moment we are impressed by the orchestras in Detroit and Los Angeles because they are the newest additions to those which are lifting steadily higher the music art throughout the land. It is our purpose during the current season to go personally to these cities and to hear under proper auspices these orchestras. Then we intend writing about them. Each deserves space in this column, for each is doing a splendid work.

PHILADELPHIA SYMPHONY.

Over in Philadelphia there is a symphony aggregation which is coming fast and strong. A year or so ago they raised a million dollars to "save the orchestra." Do you suppose that hard-headed business men contribute money to enterprises which have no practical value? Not much. Today Philadelphians are proud of their symphony society, and we in New York are ready to pack Carnegie Hall whenever it comes over for a concert.

Its introductory 1921-1922 program was played recently, and well played. Leopold Stokowski is a young conductor. Not so many years back he was an organist in a New York church, and we doubt if many people gave him much serious thought. We know him now as a symphony conductor of rare musical insight and sympathies; a leader who gets from his musicians every ounce they have, and who possesses a degree of originality which sets him apart from most symphony conductors. He may not have the maturity or the experience of some of his elders, but he has been endowed with qualities they will never know. Which is one reason why the Philadelphia orchestra conquers wherever it goes.

Chicago opera plans are progressing in a way which is assuring those who are loyal supporters of this organization. The advance subscription sale thus far exceeds that of last season, and Mrs. McCormick's personal interest is having its effect. The Association of Commerce is much impressed by her attitude, and the interest in the drive for the guarantors is increasing. On Mary Garden's return it is expected there will be a new impetus will be created, and that the subscriptions also will show a sharp advance to a point which some people believe will make the total sale reach, if it does not exceed a quarter of a million dollars. Chicago is sold on Mary Garden, and the influence this year is counted on to do much for this season's establishment.

FLUTTERING FLEDGLINGS.

Have you ever seen a baby bird trying to fly? Such a sight always enlists human sympathies. We are not so markedly different, we feel, from those caused by efforts of the recitals here in New York by those young men and women who are moved by an unfortunate notion to give recitals before they are fully equipped for so important a task. With every desire to lend a helping word where it is merited, we must in justice to these young musicians, to our readers, or to ourselves, let this typewriter of ours to go its way without protest. This season is bringing the usual flock of immature singers and instrumentalists to New York's concert auditoriums. They get nothing for the money expended but printed critiques that hurt.

BENJAMINO GIGLI.

New Yorkers are pinning considerable faith in the tenor line of the young Italian who made his first appearances in this country last season at the Metropolitan Opera—Benjamino Gigli. Some folk are wondering if he is to take Caruso's place. We believe such an idea scarcely pertinent. Ambitious Gigli is, we question whether Gigli himself wishes any such feeling to exist. It is our opinion that there was only one Caruso, and that we never shall have another. The matter of a great tenor is quite another affair.

In many respects Gigli appears a highly favorable light. He has a beautiful voice, and while it is not as "toppy" as might be wished, it may develop added ease as time goes on. Reports from South America state that Gigli attained triumphs surpassing those he gained here last year. We also learn that he is much improved in health. Everyone is looking forward to his Metropolitan reappearances with the keenest interest.

NEW YORK'S SYMPHONY ORCHESTRAS.

Before spring comes around again we shall have had more symphonic music than any previous season has offered, and it is likely that the public will look upon it with greater remembrance. The New York Symphony led the way with its first program for the patrons who cling so closely to its every effort, and we learn that had the first morsel provided by the Philharmonic-National, recognized and primed to be developed into what may take rank as a great institution with the Metropolitan Museum of Art and the Metropolitan Opera Company.

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E KEY'S Article

RE V. B. KEY

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WAR FILM AT GRAUMAN'S.

As the headliner of its Armistice Week program, Grauman's Theater will feature "Dangerous Lies," an adaptation by Mary O'Connor from a novel by E. Phillips Oppenheim. The Paul Powell production, which stars Lewis Powell, portrays the lives of a young married couple whose life together is based upon a network of falsehood. It is said to be an exceptionally thrilling and human bit of drama.

The second feature of this double program is "Flashes From the Front," a picturization of American troops in action during the great war, which Army and government officials declare to be the most graphic cinema story of the war. Although photographed three years ago, amid the barrages and hand-to-hand encounters of the various fronts, the film is only now being given its first presentation in permanent houses, its release having been previously withheld by official order.

Exhibiting rights of "Flashes from the Front" were obtained by Mr. Grauman from the Disabled Veterans of the World War and from the American Legion, and proceeds derived will be contributed to the funds of these organizations.

A special musical score has been arranged by Mischa Guterson to accompany these features, and Harry Murtagh, organist, will also play several new numbers.

George Loane Tucker's last production, "Ladies Must Live," will close today.

Mary Glynne,
English actress, who plays a principal role in "Dangerous Lies," coming to Grauman's tomorrow.

HARLEQUIN DRAWS CURTAIN.

Presenting three one-act plays of variety, and featuring such actors and actresses as Mary Forbes, J. Anthony Smythe, David Imbodhn and Otis Matieson, the Harlequin Theater will give its premier performance tomorrow night.

The three plays chosen by Mrs. R. B. Shephard for the Harlequin's bow next week are Sudermann's "Roses," Lord Dunsany's "A Night in an Inn" and Kenneth S. Goodman's "Parlors." Mary Forbes, who has had long English experience with Sir Herbert Tree and Granville Barker, will play the leading roles in all three.

J. Anthony Smythe, for several seasons leading man with the San Francisco Community Players, will have the principal male part. Otto Matieson, Danish actor, and Raphael Bennett will also be seen in roles selected to suit their abilities.

One point of interest in connection with the Harlequin Theater season is the announcement by the management that evening clothes will not be necessary at these performances. Not the slightest distinction is made in this respect between the Harlequin and any other theater in the city, and every one will be welcome in their "everyday clothes."

Shaw Comedy Continues at Hollywood.

Having been received with enthusiasm, alike by those who knew what to expect from the pen of Shaw and those to whom his vigorous satire was a new experience, "Shaw's First Play" will open its second and last week at the Hollywood Community Theater tomorrow. The brilliant comedy is a combination satire, dissecting both middle-class crudeness and critical obtuseness. In the prologue we see Count Glasha, a decidedly old-fashioned nobleman, awaiting with trepidation the production of his daughter's first dramatic effort. Evidently he expects a play in the romantic tradition, and Fanny is rather nervous as to the probable effect upon him of modern ideas.

When the curtain goes up on the play itself, we see the Gilbeys, a decidedly respectable couple, thrown into despair by the news that their son, who has been missing from home for two weeks, has spent the time in jail. The fact that "Darling Dora," a cheerful little person who is really responsible for the escapade, breaks the news, does not add to the parents' delight.

The second act shows us a similar scene in the home of the Knoxes, whose daughter, Margaret—the fiancee, by the way, of the missing Bobby Gilbey—has just returned after serving a short jail sentence for resisting arrest and assaulting an officer. It develops that she had drifted into a questionable dance-hall, which was thereupon raided by the police. The father and mother are horror-stricken.

The third act begins with a conference between the two sets of parents—a conference conducted with great solemnity, but with small results. The endeavors of the old people to straighten out the tangle, and preserve their children's reputation are wholly fatuous, and in the end the children themselves take hold and arrange matters to suit themselves.

Roy Atwell, as the aristocratic butler, shows much subtlety in his comedy effects. Madge Houghton plays Dora with convincing simplicity. Theodore Von Eltz as Monsieur Duvallet interprets the character of the affable Frenchman delightfully.

Thomas Ricketts as Count O'Dowda, Arthur Clare as Savoyard, and Phillip Hubbard as Mr. Gilbey do excellent work. Under the able direction of Neely Dickson, the play is from beginning to end a torrent of sharply pointed and effective wit

PASADENA CLUB WILL HOLD FAIR.

Plans Completed for Fete in Hotel Maryland to Aid Fund Campaign.

Plans are complete for the Pasadena Shakespeare County Fair to be held at Hotel Maryland on the 17th, 18th and 19th insts., for the benefit of the building fund for the Pasadena Shakespeare Club's new $100,000 home.

More than 700 members of the club are actively engaged in stocking the thirty booths that are to be erected in the Palm Room of the hotel. In addition there will be many interesting features, including a Mexican village, where young Mexican mothers in native costume will serve savory Spanish dishes. Spanish airs will be played and Spanish dances will be given by a group of young Mexican men and women. The three afternoons are to be given over to cards and tea. A vaudeville entertainment will be given Friday evening, when some of the best talent on the Coast will appear. On Saturday night the concluding affair will be a grand ball in the lobby of the hotel. Old-fashioned dances, including the Virginia reel, quadrilles and schottisches and polkas are to be generously interspersed with the more modern dances.

Mrs. Leo G. McLaughlin, president of the club; Mrs. Clayton R. Taylor, chairman of the building fund committee, and Mrs. A. R. Klock, general director of the fair, are sparing no pains to make this the biggest affair of its kind in Pasadena for several years.

MATINEE DANSANT.

Children of McAdam School Will Appear at Long Beach.

Invitations have been issued by Adaline Leone McAdam, principal of the McAdam Normal School of Dancing, for her third annual children's entertainment and matinee dansant. This is to be given by her combined classes of 250 children from the Los Angeles and Long Beach schools. It is to be held in the North Grand ballroom of the Virginia Hotel, Long Beach, Saturday afternoon.

A unique and unusual program has been arranged, consisting of character, Russian, Hungarian, Spanish, Gypsy, Dutch, toe and classic dancing. Children from 3 to 16 years of age will appear in solo, duo and group dances, songs and musical recitations, while special numbers will be rendered by normal and professional students of the McAdam school in classic, ballet and toe numbers.

After the program general dancing will be enjoyed by all the pupils and their many little friends. Souvenirs will be given each little guest attending. This entertainment marks the opening of Miss McAdam's third successful season

"CABINET .. OF .. DR. .. CALIGARI,"

"Expressionistic" Art Film at Miller's.

The Doctor and Cezarre,
Leading figures in bizarre and Poe-like story.

The play going public will have an opportunity to see a picture which created a sensation in Europe and the East before being brought to Los Angeles, when "The Cabinet of Dr. Caligari" opens today at Miller's Theater for a limited engagement.

Dr. Caligari is a traveling showman exploiting a somnambulist. He has the poor creature completely under his control, and uses him as an instrument to commit various crimes, until the hero of the story finally exposes him. Then comes a rapid and unexpected denouement, as astonishing as the climax of a tale by O. Henry.

"The Cabinet of Dr. Caligari" is said to be packed with weird situations reminiscent of Poe's most thrilling tales of horror. The settings have been done in the "expressionistic" style; that is the scenic artists have endeavored to make their sets a parallel expression of the moods of the story. The results are considered exceedingly effective.

The photoplay has been shown with marked success in every big city of the United States, with the exception of Los Angeles. One New York critic, after viewing it at the Capitol Theater, said of it that "the first hundred shocks are the hardest."

THRILLER IN STYLE OF POE FOR MILLER'S

European Success Tells of Sleepwalker Under Control of Daring Criminal.

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WORLD-WIDE SOCIAL SERVICE DEVELOPED.

STAND BY WAR ORPHANS, URGE OF NEAR EAST RELIEF WORKER TO WOMEN.

American relief activities abroad, especially in the Near East, have developed a new phase of foreign relations, that of international social service, according to Miss Irene Eldred, of Tarsus, Turkey, Near East relief worker, in an address Thursday noon before the Hollywood Women's Citizenship Club.

"Dislike it as some of us may," said Miss Eldred, "we must realize that we Americans can never live to ourselves alone for the future. The war has taught us many things. Among them we have learned that there is no geographical limit defining who our neighbor is.

"The needs of the wretched little children in that region blighted by the Turko-Grecian war, are so great that we cannot shut our eyes to them, in spite of the intervening thousands of miles."

Miss Eldred outlined the constructive work of Near East relief and urged that America stand by the orphans we already have salvaged, save them, and provide for additional children now clamoring for admission to the rescue stations.

IS IT ANY WONDER?

A man was one day visiting a lunatic asylum, and while walking in the grounds he met a patient, to whom he said:

"Well, how did you get here?"

The man replied:

"Well, sir, you see, I married a widow with a grown-up daughter, and then my father married my wife's daughter, and that made my wife the mother-in-law of her father-in-law, and my father became my stepson. Then my stepmother, the daughter of my wife, had a son, and that boy, of course, was my brother, because he was my father's son; but he was also the son of my wife's stepdaughter, and therefore her grandson, and that made me grandfather of my stepbrother. Then my wife had a son, so my mother-in-law, the stepsister of my son, is also his grandmother, because he is her stepson's child; my father is the brother-in-law of my child, because his stepsister is his wife; I am the brother of my own son, who is also the son of my step-grandmother; I am my mother's brother-in-law; my wife is her own child's aunt; my son is my father's nephew; and I am my own grandfather.

"That's why I am here, sir!"—[London Answers.

AN OPEN LETTER
To Los Angeles Theatergoers

BY FANCHON & MARCO.

IN announcing the forthcoming engagement of "Sun-Kist" for the week beginning Monday Evening, November Seventh, at the Philharmonic Auditorium, we, as the producers, take a pardonable pride in presenting as our latest effort what has also been our most successful one.

Encouraged by our success on the Pacific Coast, we played to the principal cities of the East—finally entering New York—the Citadel of Things Theatric, where, in spite of many dire predictions, "Sun-Kist" successfully competed with the current New York productions and entirely captured the Press and Public.

A consensus of opinions proclaimed our California Show to be the outstanding Spring and Summer Success at New York's famous Globe Theater.

Writing of "Sun-Kist" in the N. Y. Evening World, Louis V. DeFoe said: "Broadway has seldom seen a prettier or livelier chorus." The New York Sun said: "'Sun-Kist' is a welcome addition, has fun, ginger, pretty girls and lots of dancing," while "Bright, clean and full of fun" was the Post's summary.

In the mid-west our California Girls were praised by Ashton Stevens in the Chicago Herald-Examiner when he wrote "Girls more luscious than fruit of the same name"—the Baltimore News followed suit with "One wonders where such an aggregation of beauty, grace and shapeliness was procured." At Washington the Post reviewed "Sun-Kist" as the "Best entertainment that has been seen in Washington in a long and trying season," while at Cleveland the Plain Dealer said "Few Musical Shows have the snap and swing, the beauty of song and scene and the clean merriment," so it was everywhere that "Sun-Kist" played, and now with the cast materially strengthened with new people we return to the scenes of earlier triumphs firm in the belief that we have the finest musical attraction of many seasons.

"Sun-Kist" is in fourteen gorgeous scenes, the many tuneful melodies will be played by an augmented orchestra, the costumes and effects are gorgeous.

The cast contains a formidable list of comedians, singers and dancers of international fame, while our famous beauty chorus of California Sun-Kist Girls will undoubtedly create as much of a furore here as they have everywhere on tour.

It is regrettable that previous bookings will permit of but eight performances of "Sun-Kist" to be given in Los Angeles, from Monday to Saturday with matinees on Wednesday and Saturday.

We earnestly urge that you make seat reservations now.

Sincerely yours,
FANCHON AND MARCO.

Seats Now for All Performances.
Prices, Eves. and Sat. Mat., 50c-75c-$1.00-$1.50-$2.00; Loges, $2.50. Pop. Mat. Wed., 50c-75c-$1.00-$1.50.

PHILHARMONIC
AUDITORIUM

ONE WEEK ONLY — BEGINNING MONDAY EVENING — *Nov. 7* — MATS. WED. SAT.

NOTE: Tuesday Evening, November 8th, Will Be California Fruit Growers' Night. All Seats Available to General Public.

Kinema
THEATER GRAND AT SEVENTH
WEST COAST THEATRES INC.

ENTIRE NEW PROGRAM!
Many Novel Features and the Famous Kinema Symphonic Orchestra

SECOND WEEK OF JOY
Charles Chaplin
IN HIS NEWEST COMEDY
THE IDLE CLASS.

He's here all the time. Here twice most of the time. So don't blame the cocktails he mixes—here you see him double. And because he's double, he doubles the fun. Yes, siree!—the Mirror of Fashion and the Old of Form.

Special New Feature Picture
R·A·WALSH'S production
"Serenade"
with
MIRIAM COOPER
GEORGE WALSH
and 1000 others.
A romance of Old Spain

KINEMA SYMPHONI ORCHESTRA
Rene Williams, Conductin
Overture: "Morning, Noon and Night." V. Sup

5th BIG WEEK of THRILLS
HAROLD LLOYD in "NEVER WEAKEN"

Presented by HAL ROACH

Put shock absorbers on your ribs—India rubber on your funny-bone — oil up your laugh tank —hold on to your seat and "Never Weaken."

Program
1. Current Events in Motion.
2. Pathe Review.
3. Aesop's Fables.
4. Adventures of Bob and Bill. "The Mountain Lion."
5. Organ Solo.
6. Holman Day Production, "Brother to the Bear."
7. HAROLD LLOYD in "NEVER WEAKEN" His latest and greatest thrill comedy.

Guaranteed to Be the Greatest Thrill Comedy Ever Made

World's Premier Showing

"ALWAYS A GOOD COMEDY"
SYMPHONY
BROADWAY AT 6TH.

ISLAND GROUP IN PERIL.

Former Governor of Hawaii Points Out Menace of Fast Increase of Japanese in Territory.

(Continued from 22nd Page.)

of the Territory are matters necessitating grave thought and careful study. Japanese aliens and their American-born children constitute nearly one-half the total population of Hawaii, while they furnish well over 60 per cent of the labor for the basic agricultural industries without which the Territory cannot continue to exist. On the sugar plantations alone, fully 60 per cent of the labor is Japanese. The proportion is much greater in the pineapple and coffee industries, where it approximates between 80 and 90 per cent.

The exact number of Japanese in Hawaii is debatable. The Federal census of 1920 placed the number at 109,269, or 42.7 per cent of the total population of 255,912. After a separate census made by him, however, the Japanese Consul-General at Honolulu announced that the Japanese population of the Territory was 114,000, or approximately 44 per cent of the total population.

The Japanese government is known to keep a record of its subjects and their descendants living in foreign countries. It is fair to believe, therefore, that the figures of the consulate are more nearly accurate than those of the Federal census enumerators who were greatly handicapped in their count by the fact that Japanese labor in the islands is migratory to a considerable extent, the laborers frequently moving from one plantation or locality to another.

SURVEY FIGURES.

The Territorial Board of Health, from its official records, estimates the Japanese as numbering 113,500, while a survey made in 1920 by the business interests in the Territory places the population at 126,000.

Whichever census be accepted as accurate, there is one phase in the matter that is quite generally overlooked. There are, it is estimated, 20,000 Japanese in Japan who previously resided in the Territory and are legally entitled to return. Most of them are children born in the Territory who have been sent home to Japan by their parents, there to be educated in Japanese schools along Japanese lines. It may be expected that practically all will return to Hawaii when their education is completed.

It is significant that these children born in the Territory and therefore American citizens, should acquire their fundamental education and form the most lasting impressions of their lives in schools that are not only foreign but distinctly un-American. Their education, religion, and family ties all combine to make these young American citizens essentially Japanese in thought, actions and characteristics.

There is another feature, too, that calls for much apprehension. Figures compiled by the Territorial Board of Health show that the birth rate of the Japanese during the year 1920 was 43.73 per 1000, or a total number of birds of 4963. The American-British-German-Russian group of pure Caucasians had a birth rate of only 14.96 per 1000, with a total of only 374 births during the year.

LOSE REPUTATION.

When the Japanese first came to Hawaii they earned a deserved and enviable reputation as industrious, obedient and reliable workers. This reputation, however, vanished when the Japanese began to realize that they were approaching control of the labor situation and were necessary to the prosperity of the Territory's industries. Of late years, and particularly during the past two, they have shown an increasing tendency to become arrogant, insolent, domineering and truculent. No longer is the Japanese workman regarded as industrious and dependable. Indeed, some of the Japanese labor leaders make no secret of their determination to do as little work as possible. Plantation managers report that the Japanese are deliberately resorting to sabotage and that it now takes from two to four men to do the work formerly performed by one.

Say what you will, the Japanese has very little love for America and its products, even though he be a citizen by birth. One example among many illustrates this. The Japanese will eat only Japanese rice which they import, or their employers must import for them from Japan. A bag of rice costs approximately $12 imported from Japan, and they must have this in spite of the fact that American-produced rice is sold in the Territory for between $5 and $6 for a bag of the same weight.

Whether this condition indicates a Japanese government control over the Japanese in the territory is a question, but some Japanese have openly stated that they were ordered, shortly after the Russo-Japanese war, to eat only rice imported from Japan, where the industry is a government monopoly.

DANGEROUS ELEMENT.

It is this control of the mother country over even the foreign-born children of its subjects that makes the Japanese such a dangerous element. The attitude of the younger generation toward Americanism in Hawaii is undoubtedly influenced in a large part by the fact that they are not only American citizens but also subjects of the Mikado. The Japanese government claims and actually exercises suzerainty not only over Japanese- born in Japan and living in foreign countries, but also over their children. A Japanese boy born in Hawaii and therefore an American citizen is subject to military duty if he goes to Japan, just as though he had been born there. He is taught by his parents and also in the Japanese foreign language schools that his first duty is not to America but to Japan. This allegiance is doubly strong in that it is interwoven with and fostered by the national religion of which the Mikado in his heaven-born descent is the head.

The Japanese problem is one of the gravest that today confronts Hawaii. She is trying as best she can to solve it, but is handicapped to a considerable extent by restrictions imposed upon her by the national government. Laws and regulations that work well in mainland communities are not always applicable to Hawaii, differently situated as she is, with problems to solve that are peculiar to herself and her tropical industries and often not well understood by the people of the mainland.

Hawaii is not hostile to the Japanese, but the American citizens the Territory realize that danager lies in the growing up in their midst of a generation of voters all of the same blood, and that blood alien. There is no doubt about it, the Japanese cannot be assimilated. He constitutes a menace to the Americans of the Territory and these Americans have a right to expect the Federal government to safeguard their interests.

THE NEW.

IN STORES AND HOMES.

Ideas, Novelties and Practical Suggestions.

By Olive Gray.

THEY are wearing Their hair parted in the middle at the back and brought forward over the ears where it fluffs out either in a formal roll or is ruffed out like the breast of a pouter pigeon. For evening, the Spanish effect prevails, under 'suasion of the lovely jeweled combs, which so enhance the tresses.

THEY persist in short skirts for street dress, both in frocks and cloaks, as well as sports attire and tailleurs. For afternoon and evening, the longer skirts are in favor, especially when the uneven lower edge leaves the matter indeterminate.

Strange sense, is it not, that guides us straight to the newest and most a la mode, even though we have sworn allegiance to sack-cloth and ashes in the form of khaki and mountain boots?

Lives there the woman who does not, at a glance, upon return to town after an absence in the wilderness, exclaim audibly or in thought, "Ah ha! So THEY are wearing smaller hats and those further forward over the eyes! And the 'black' of which Paris has sent out so much publicity is here modified by brilliance in jewelry, in millinery or other accessories!" The feminine sense of that subtle thing termed "style," forms part of the subconscious mind I am inclined to believe, springing into activity in quick response to the most recent objects de mode.

* * *

THIS WEEK BUY: Fine table damask, in the new California Poppy design; the rare incense, named for the desert book which everyone is reading; Italian filet laces, fraught with the romnace of tradition and of art; decorative wares from sunny Southern Europe.

TUESDAY BUY: The first-of-the-season hat, in that semiannual sale, where prices are as low as qualities are high. This is one of the Let's-wait-for-it opportunities, an opportunity not seventh in the critical estimation of the woman who knows values as well as millinery modes.

* * *

Chief of the Desert.

The mystt Rose Garden of Omar seems there to have distilled its attar and the colorful Orient to have flung forth its chromatic pigments.

Book and Play, pages from the former, scenes from the latter, lend their redolence to the assembled essences, oils and incenses in the windows of that leading store where art supreme has been brought to bear to carry to the minds of those who pass, a thought of each and all of these Arabian treasures. When your eye filled with the harmonious blendings of carved and tinted glass and box, incense shrine and oil flaconette, you step within the doors, your olfactories are welcomed by such perfumes as recall the wish of a famous heroine to forget her sorrows through a journey to Persia. It seemed to her that just the smell of Persia would be a Lethe to her heart."

This must be desert week, for there is the book to read, that book which so vividly presents life inside Ahmed Ben Hassan's tent; there is the play to see; there are the extraordinary presentations of which I am telling you.

* * *

A Bridge of Filet Lace.

Italy and bridges; Italy and laces. Through one's mind float dreams of sunny skies and singing lovers, the soft lap of flowing waters, moss-grown stairways, garden gates and ancient villas where nimble fingers are at work upon creations the patterns of which have been handed down generations. All these are again envisioned, as one steps within that bridge-room where are arranged the treasures brought across for us to enjoy and purchase. Assembled with rare discrimination, filets of finest filiment laces which present the final product of Italian art in thread, are there for our delectation. Poetry as well as art are therein embodied, as for example in that bed spread, upon whose borders chubby cupids disport among floral wreaths and ga lands—a bridal bed spread, I would call this. The historic Island of Sardinia has contributed of her choicest weaves, in sets ranging in price—if one must consider price in connection with articles so artistic—from below the $100 mark to above the $1000. Pointe de Venice, Burano and filet sometimes conjoin in a creation, the transcendence of which is indescribable in loveliness.

* * *

Waves of Italy.

Cantigalli, majolica, Della Robbia add a colorful and fascinating note to the exhibit on the Italian Bridge, and Italian carved leather lends dignity to the collection. There is something so restful and substantial to the latter, many of the articles lending themselves especially to gifts appropriate for men. Such is the desk set of hand-carved and illuminated leather. Such also the favorite book cover similarly finished.

* * *

The Sponge Diver.

If never before you have respected the sponge which aims to assist at your ablutions, you should do so after viewing that serious pervious sponge diver, displayed in the section devoted to the niceties of the bath. This squeezy man is all helmetted and breast-armoured and ready to depart for ocean depths and the loot of his former visitations are displayed around him. After all, what is more refreshing than a splashy, drippy sponge bath, after a tiring tour?

* * *

Rock-a-Bye Dolly.

When you place her in her cradle, she sets up a wail very like that of a real live baby and her eyes are wide awake and determined not to close; but as you rock and rock, the cry grows less insistent, the "ma-a-a-ma" begins to trail, to hesitate, to dim and then the sleepy eyelids gradually lower above the baby-staring eyes until all its silent and the rock-a-bye baby lies locked in sleep. The cleverest of conceits ever brought into dolldom, I call the new Christmas baby, which is sure to find her way into the stock-

(Continued on Forty-third Page.)

Gifts for Christmas

Recent arrivals give us the most complete stock of holiday gifts it has ever been our pleasure to show.

New and pleasing novelties in leather, distinctive potteries, artistically framed pictures, handsomely illustrated gift books and the most unusual pieces of Oriental art are just a few.

It is never too early to begin shopping for Christmas, and early buyers have the widest range for choice.

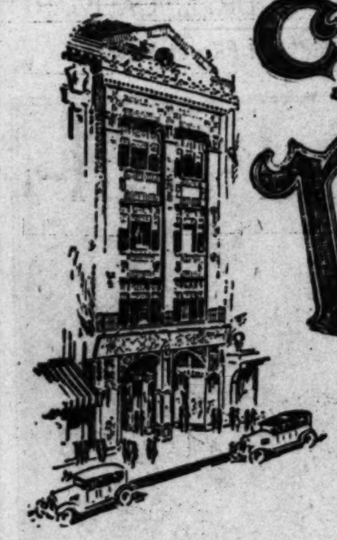
Why not be among them?

HAVE YOU PREPARED YOUR LIST, AND DO YOU KNOW HOW MANY PERSONAL GREETING CARDS YOU SHOULD ORDER FROM LITTLE'S NOW?

A. E. Little Company

STATIONERS ENGRAVERS ART DEALERS

426 South Broadway



Citrin's

516-518 West Seventh St.

November Values

A Series of Sales

During Anniversary Month, just ended, Citrin's sold practically their whole stock of women's smart wearing apparel, so great were the values. We have taken this entire amount and reinvested it in a new stock, bought at prices that could not be secured earlier in the season! To open this amazing event, we offer, Monday

DRESSES

34.75

A Sale of Greater Magnitude Than Has Yet Been Attempted This Season!

Hundreds of beautiful models, just received from makers who produce only dresses of character and distinction! Every lovely material, every smart style, every charming manner of trimming! If you are even thinking of dresses, come Monday to see these charming models!

SUITS

38.75 58.75

COATS

38.75

An array of tricotine, Poiret Twill, Tricofine, moussyne and duvet de laine that beggars description. Trimmed in reliable furs of mole, nutria, Australian Opossum, squirrel and beaverette.

Fashion's Favorite Coat Fabrics, deeply set with beautiful soft furs, many of them elaborately embroidered. Coats bought from the country's foremost coat makers, and expressed to Los Angeles immediately for this sale! Will there ever be such a value-giving event again?

EXTRAORDINARY PURCHASE

of 500 High-Grade Trimmed Hats at the Remarkably Low Price of

As Illustrated—10.00

New Materials:
Karakulin
Duvetyne
Panne Velvet
Silk Lyons Velvet
Hatter's Plush

10.00

New Trimmings:
Beaded Effects
Burnt Goose
Metallic Novelties
Ostrich
Coque Feathers

As Illustrated—10.00

Round of Parties Embraces Everything From Luncheons to After-Theater Gatherings.

are spending this week-end at Balboa.

A party from here, composed of Fred Yeager, Harvel Nichols, W. H. Nichols and J. H. Withers are enjoying a week's quail shooting near Riverside.

Mrs. Mary Alton, who has been in San Francisco for an extended stay, has returned to her home here. Last Saturday afternoon Mrs. Alton received a group of friends who were assisted to welcome her home. Music was the entertainment of the afternoon. Tea was served by the hostess.

Friday evening a house warming was held in the new parsonage of the Community Church. A large delegation of church friends were present to assist the pastor, Dr. J. M. Campbell, and his daughter, Miss Ruth Campbell, in the dedication of their new home, "The Manse." Dr. and Mrs. Hale of Los Angeles, founder of the Manhattan church, was among the guests, and lighted the first fire. In connection with the ceremony Dr. Hale made an interesting talk on the beginnings of the church. Informal addresses were made by a number of others, and there was an interesting program of music. Refreshments were served by the women of the church.

HERMOSA BEACH.

One of the prettiest dancing events of the Halloween season was given by the Hermosa Masonic Club in the Bank hall Saturday evening. Those in charge of the affair, effectively employed in making an attractive background for the dancers, all of whom were gaily and fantastically garbed for the occasion. Refreshments were served at the close of the dance program.

Mr. and Mrs. Vergil H. Parke were hosts Saturday evening to a group of friends at a Halloween supper at their home on Summit avenue. Decorations in keeping with the season were used throughout the home, and a most delightful evening was enjoyed by the guests, who included Mr. and Mrs. Delahade and son John of Hollywood, Mr. and Mrs. Charles Jones and daughter, Mrs. Stotts and Miss Myrtle Stotts, Miss Grace Hall of Los Angeles, Mr. and Mrs. Ross and Miss Flora Hopkins of Ontario.

Mr. and Mrs. Alfred Snider entertained a group of friends with a Hallowe'en party at their home on Eighth street Saturday evening. The home was most artistically decorated for the occasion, and guests were costumed and many Halloween games and stunts provided the diversion of the evening. Among the guests from Ontario were Mr. and Mrs. Don Snider and daughters of Hollywood.

FIGHTING MAN'S KIN WEDS.

Miss Mary Lannon of Sierra Madre was married Tuesday to James L. Duff of San Francisco. The ceremony took place in the Roman Catholic Church, Sierra Madre, Father Woodcutter officiating in the presence of members of the family. The bride recently graduated from the University of California, and is the daughter of Mr. and Mrs. Henry Lannon of the Crow's Nest ranch, situated on the outskirts of Sierra Madre.

Her grandfather is the well-known "Pat" H. Lannon, former owner and managing editor of the Salt Lake Tribune, also for many years one of the executives of the Associated Press. He is remembered for his vigorous attacks on politicians during the early periods of Salt Lake City, where he was known as the fighting editor. He is now retired and lives at the Johathan Club

His son Henry, who is a familiar figure at all Republican conferences, now manages the ranch where his father lived until a few years ago. Mr. Duff is connected with a wholesale importing coffee house in San Francisco, in which city the young couple will make their home.

Dr. and Mrs. D. S. Coffin motored from Los Angeles Saturday and were week-end guests of Mr. and Mrs. C. A. Paltee of Summit avenue.

The Gen. Lew Wallace circle of the Ladies of the Grand Army entertained the department president, Anna Kerr Jarvis of Richmond, last Tuesday. Mrs. Jarvis was here on her annual inspection visit. A very interesting and instructive meeting was held in the pier sun parlor. A splendid noonday dinner was served to the circle and G.A.R. comrades.

ONTARIO.

The Sycamores at Red Hill Country Club was the scene of a smart affair Friday evening, when Leonard J. Frankish entertained a group of friends at a dinner-dance. Graceful baskets of huge chrysanthemums in golden and bronze tints were used with artistic effect in the adornment of the lobby, while yellow Jerusalem daisies and plumosis fern were used in table decoration. In the receiving line with the host were his father, Charles Frankish; his brother and sister-in-law, Mr. and Mrs. Hugh Harris Frankish, and Charles G. Adams. Dinner was announced at 8 o'clock and covers were indicated for 100. Forsman's Orchestra furnished music for the dancing which was enjoyed between courses and at the close of the menu. Out-of-town guests included Mr. and Mrs. Albert Lincoln Swift, Mr. and Mrs. Richard Swift, Mr. and Mrs. Corry Benson White, Mrs. Lelia Shelby Upjohn, Gilbert H. Pearsall and Charles G. Adams of Los Angeles, Mr. and Mrs. Jesse Howard Payne of Newport, Mr. and Mrs. Barrington Wight of New York City, Miss Lucile Walker of Peoria, Ill.; Miss Daisy Latimer of Riverside and Miss Amber Ensley of Indianapolis, Ind.

Charming in all its appointments was the bridge tea with which Mrs. Geoffrey Joseph Fleming and Miss Ala Claire Ballou entertained Saturday afternoon at the Sycamores. Chrysanthemums were used effectively in decoration and fifteen tables were used in the card tournament, at which prizes were captured by Mrs. John Hall Kelman, Mrs. William Roderick Lindley, Mrs. Benjamin Franklin Webber. Mrs. Frederick George Fallis and Miss Katharine Salter. A delicious collation followed the card tournament.

In compliment to Miss Frances Mueller, who is shortly to leave for an extended visit in Milwaukee, Wis. Miss Rose Wershing entertained at dinner Thursday evening at her home on East Sixth street. Red roses were used in table decoration and covers were indicated for Miss Mueller, Mrs. Clarice Benley, Miss Myrtle McNay, Miss Marie Rowe, Miss Lucille Jons, Miss Mabel McClelland, Miss Mary McClelland, Miss Corena McClelland and Miss Rose Wershing.

Masters Billy, Bob and Jack Latimer, with the assistance of their parents, Mr. and Mrs. Charles Latimer, entertained a group of small friends Monday evening at a wonderful Halloween supper party at their beautiful home, 945 North Euclid avenue. Decorations were in keeping with the season and there were all sorts of delightful games with unique prizes and favors for all. Eight little guests enjoyed the event.

Little Miss Betty Webber combined the celebration of her ninth birthday anniversary and Halloween Monday afternoon, when she entertained a jolly party of little girls at the home of her parents, Mr. and Mrs. Benjamin Franklin Webber, 402 West J street. Delicious refreshments followed a session of merry games. A score of little misses enjoyed the affair.

Mr. and Mrs. G. R. Geery celebrated the fifty-fourth anniversary of their wedding day with a family reunion Monday evening at their home, 131 North Sultana avenue. Four daughters and seven grandchildren were among those who assembled to offer congratulations.

GLENDALE.

All hallow eve was the incentive for many festive affairs last week. Mr. and Mrs. W. E. Evans and Mr. and Mrs. John Robert White entertained with a dancing party Monday evening complimenting Misses Virginia Huntley, Lucy Strother, Marguerite Eckles and Betty Fell. Jack-o'-lanterns were strung on the lawns between the residences of the hosts. Wicked witches and other Halloween motifs were used in decorations. Yellow candles served for light at the refreshment tables, dancing was enjoyed until a late hour. Little Catherine Evans, daughter of Mr. and Mrs. W. E. Evans, entertained six of her little friends, at a supper party given in the breakfast-room of the Evans home, preceding the dancing party.

Miss Viola McCoubrey was the guest of honor at a shower given by her mother, Mrs. James O'Neill Farrell, Monday evening. Cornstalks and pumpkins were used in decorations. Miss McCoubrey was showered in the old-fashioned way, while under a huge umbrella. She will be married in December to Stephen H. Baird of Memphis, Tenn. There were thirty-five guests.

Miss Alice Lookabaugh entertained the K.K.K. Club with a masquerade party at her home, 367 West Wilson avenue, Halloween. The house was gaily decorated, and Jack-o'-lanterns were the only lights. Many charms were woven and magic fortunes were told. Eighteen guests enjoyed Miss Lookabaugh's hospitality.

Monday evening Miss Laura Jenks of North Carolina and Roland F. Bagg of Des Moines, Iowa, were married at the home of Mr. and Mrs. Harry Ryan, 332 West Acacia avenue. The ceremony took place before an altar of African marigolds, Rev. C. A. Cole officiating. Only relatives and intimate friends witnessed the ceremony.

Mrs. A. W. Glade, 219 West Lomita avenue, entertained for her daughter, Betty Glade, Monday evening with a dinner party. Covers were placed for eleven guests at a table centered with a witch riding a pumpkin. The varicolored costumes of the girls most artistically blended with the usual Halloween decorations. The guests included Helen White, Rebecca Brant, Juanita Fifield, Evelyn Meeker, Jeanette Yarbourough, Marian Johnson, Alice Luc, Elizabeth Wotman, Portia Chambers and Katherine Kitterman.

Misses Hettie Orth and Irene Whittaker were hostesses Tuesday evening at a charming shower complimenting Miss Dorothy Huskins. The affair was given at the Orth home, 159 South Central avenue, yellow baby chrysanthemums were used effectively for decorations. The dinner table was centered with marigolds, tiny black tulle bows were tied on the nut baskets of yellow. Covers were laid for fifteen.

SIERRA MADRE.

On November 1 at 2 o'clock p.m. Miss Mary Lannon was united in the bonds of matrimony to James L. Duff of San Francisco, the ceremony taking place in the Roman Catholic Church before Father Woodcutter and members of the family. Miss Lannon, who recently graduated from Berkeley, is the daughter of Mr. and Mrs. Henry Lannon, owners of Crow's Nest rancho on Grand View Boulevard, and is also the grand-daughter of Pat H. Lannon, former owner and managing editor of the Salt Lake Tribune and a former member of the executive board of the Associated Press. After the wedding ceremony the couple departed on a honeymoon trip by motor through the State of California. They will establish a residence in San Francisco, where Mr. Duff is located in business with Israel & Co., importers of coffee. The bride's father is a familiar figure in Republican political circles, well known as an active worker at all conferences and conventions of the party. Her grandfather, who has retired from active newspaper work, is well known in the Jonathan Club, where he now resides.

After an extensive trip through Eastern States and Canada, Mr. and Mrs. J. D. Mackerras returned to this salubrious all-year climate and have again opened their home to their many friends.

The luncheon guests of Mrs. W. E. Morrison on Wednesday were Mmes. Lees, Rhodes, Mr. and Mrs. Fremont Cobb and W. W. Haynes.

On Saturday last, Mr. and Mrs. Henderson Childs, former well known residents here, entertained with a Halloween party in their Pasadena home. The Halloween colors predominated in the prettily decorated rooms. Those present from here were Mmes. and Messrs. Randolph Wood, Donald Ashmore, Innis Kinney and George Morgridge, also former residents Earnest Yerxa, Paul Baugh and Ralph Hopkins.

Anticipating making their future home in Southern California, Mr. and Mrs. Joseph Stamp and son, and Mr. and Mrs. C. L. McLane from Alliance, O., arrived here last Thursday as the guests of Mr. and Mrs. E. C. Newton on Live Oaks avenue. They made the trip by motor in fourteen days, stopping en route one day at the Grand Canyon.

Members of the Acorn Club were entertained on Wednesday by Mrs. Russell McKinley of Audobon Court, Canyon Park. Among those present were Mmes. S. Persel, Frank Hetrick, George Johnstone, D. Paul Heckathorne, Charles Gilmore, H. Clay and E. De F. Smith.

Several families of Sierra Madre Canyon Park enjoyed a Halloween party Saturday night at the mountain trail store. A huge pumpkin pie and other delicious refreshments were served. The evening was devoted to dancing and seasonal games. Hostesses were Mmes. E. Petzel, D. P. Heckathorne and R. McKinley.

SOUTH PASADENA.

A most beautiful home wedding was that of Miss Grace Fugit and Mr. John Stauffacher, which was solemnized on Wednesday evening at 8 o'clock at the home of the bride's parents, Mr. and Mrs. L. R. Fugit, 1719 Oxley street, in the presence of sixty guests. The ceremony was read by Rev. C. W. Jackson of Memorial Baptist Church. The bride was wonderfully attractive in a gown of white satin crepe with a bridal veil confined to the hair with sprays of lilies of the valley. Her bouquet was of bride's roses and lilies of the valley. She was attended by Miss Marguerita La Spada of Pasadena as maid of honor, who was attired in a creation of pink and carried sweet peas of the same color. Little Miss Eleanor Ruth La Spada, niece of the bride, was the flower girl, and was very winsome in a dainty frock of white, carrying a basket of choice blossoms. Mr. John McCoy of Glendale acted as best man. The house was decorated throughout with dahlias and chrysanthemums in white, yellow and pastel shades. An informal reception followed the ceremony, during which refreshments were served. The bride is a very attractive and capable young woman, with a wide education. The groom is the son of Mr. and Mrs. John Stauffacher of Glendale. After a honeymoon spent at Big Bear, Mr. and Mrs. Stauffacher will reside temporarily in South Pasadena.

Formal invitations have been issued by Mr. and Mrs. E. K. Hoak of 1721 Bushnell avenue for an at home on the evening of November 10th. The affair marks the twenty-fifth wedding anniversary of Mr. and Mrs. Hoak, and the celebration bids fair to be one of the most elaborate and brilliant of the present social season.

Mrs. E. J. Wiggenhorn was hostess on Tuesday at a bridge luncheon given at her handsome residence, 1415 Milan avenue. The guests were all Pasadena friends.

Halloween afforded great opportunity for the young folk and kiddies to have a jolly good time. Many elaborate parties were given, one of the largest and most delightful of which was that given by Mr. and Mrs. Gilbert Kingsbaker of 2035 Edgewood Drive, for their children, Ruth and Morgan. The little folks arrived at 5 and remained until 9. At 6 o'clock a delicious dinner was served, after which games and amusements were enjoyed. Miss Miriam Melke of Hollywood, formerly of the Melke-Butler School of Dramatic Art, entertained with a number of readings. Decorations everywhere were suggestive of Halloween and the forty-five small guests left the delightful scene very reluctantly, feeling that they had had the very best time in all their lives.

Miss Wilma Bean of Meridian avenue entertained a group of friends on Monday evening at a masquerade party. Halloween suggestions were used in both house and table decorations. Dancing and various other games were enjoyed by the young guests until a late hour.

MONROVIA.

A pleasant reunion of former residents of Manitowoc, Wis., was held on Sunday afternoon at the home of Mr. and Mrs. W. D. Richards of California avenue, who are also natives of the Badger State. The list of guests included Mr. and Mrs. Berlin Hall of Sharman, Mrs. Emma Smalley and daughter Jean. Misses Emma Boehmer, Alice Hubbard and Josephine Kuhl of Pasadena, Mrs. Wilson Gibbs and daughter Nancy of Los Angeles, Mr. and Mrs. Arthur Bock of Seattle, and Mr. and Mrs. Emil Baensch of Manitowoc, Wis. After a bountiful dinner the afternoon passed rapidly with reminiscences of by gone days in Manitowoc on the shores of Lake Michigan.

Dr. and Mrs. W. B. Libbey, who have been in the Chinese mission field for the past four years, are visiting at the home of Mr. and Mrs. W. F. Marshall of West White Oak avenue. They are home on a year's furlough and will return to the Orient next spring. Dr. Libbe is on the medical staff of the general hospital at Wu Hu, China.

V. E. Wicks of Powell, Wyo., arrived in Monrovia on Monday by motor car. He and his wife, who arrived two weeks ago, are visiting his mother, Mrs. Emma Wicks of Kings street.

Miss Marian Chadwick of East avenue entertained a number of friends on Friday evening with a masked Halloween party. The rooms were decorated with the weird symbols appropriate to the Halloween season. The evening was merrily spent with games. At the close of the evening dainty refreshments were served. Those present included Misses Ervena Shower, Babe Fox, Ira Weigle, Charlotte Shower and Mabel and Inez Gard of Los Angeles; Messrs. Chauncey Hall, Paul Maag, Edwin Van Vleit, William Maag, Milton Deming, Ernest Maag and Jack Shovel.

Mrs. Price Holmes of Huntington Drive, and Dr. Jeannette Allison of West Lime avenue, attended a luncheon given by Mrs. Blake Franklin of Glendale, at the San Gabriel Country Club on Tuesday.

BRIDE ENTERTAINS AT TEA.

The first bride of the season to give a large affair was Mrs. William K. Young (Mary Dockweiler,) whose marriage was an event of last September 14. She presided at a handsomely appointed tea on Wednesday afternoon at the home of Mr. Young's parents, Mr. and Mrs. Milton Young. She greeted her guests in a French frock of pale green chiffon beautifully beaded with which she wore a corsage bouquet of orchids.

Dahlias in rich golden tones centered the table, while dahlias and chrysanthemums with roses in mulberry shades and other autumn colors decked the hall, living-room and library.

Assisting Mrs. Young were Mrs. Thomas A. J. Dockweiler, Mrs. Myron Etienne, Mrs. Hayes Busch, Mrs. Robert Frank Gross, Mrs. Frank Casey, Mrs. Paul B. Hammond, Mrs. Herbert McGaffey and Misses Marion Wigmore, Eleanor MacGowan, Amelia Hogan, Eleanor Anderson, Olga Simpson, Gertrude Grant, Wilmar Hynes, Genevieve McDonald and Rawena Schneider.

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Society Diversions Last Week and Those in Prospect.

Mrs. Blanche Grieves, a niece of N. B. Blackstone, who was complimented guest. Mrs. Grieves, who has been visiting the Blackstones for several weeks, left on Thursday for her home in Lacon, Ill.

One of the most charming affairs the younger set has enjoyed this year, was when Mrs. Frank L. Bortells entertained recently for her son, Philip Bortells. The party took the form of a stag dinner first and later a number of girls joined the party and dancing was the diversion of the evening. An attractive feature of the affair were the decorations, the Halloween motif being used throughout the rooms. Black witches, black cats, grinning pumpkins and many other Halloween symbols gave a festive appearance to both table and the rooms. Plans were arranged for Clark Cypher, Carroll Bihlmaier, George Moore, Bruce Jensen, Val Moore, Tom Williams, Ray Crail, Jack Richards, Warren Chadwick, Bill Bronson, Neil Miller, Clarence MacDougall, Jim Roth and the host. Joining the young men later in the evening for dancing were Miss Margaret Dittrickson; Miss Margaret Broxon, Miss Ethel Crail, Miss Maxine Rogers, Miss Mildred Marshall, Miss Marian Harvey, Miss Ruby Nichols, Miss Claire Zinsley, Miss Pauline Donlon, Miss Alys Maxfield and Miss Seneva Kahnert. Dainty refreshments were served late in the evening.

The week's most notable affair was presided over on Monday by Mrs. C. T. Renaker at her home on East Hillcrest avenue, the charming event marking the second of a series of bridge luncheons she is giving. Immense bowls of yellow and white chrysanthemums decorated the spacious room with ferns and potted plants forming an effective background for the autumn flowers. The luncheon tables, daintily appointed, were arranged throughout the rooms. During luncheon McVey's colored orchestra furnished music. Following the dainty repast, bridge was the afternoon amusement. Prizes were won by Mrs. Merle Mosher and Mrs. S. H. Reynolds. Invited guests numbered about sixty.

FULLERTON.

The Misses Bernice and Doris Griffin entertained more than two score and a half of their school friends and members of the Junior Endeavor Society at the pleasant home of their parents, Mr. and Mrs. Jack Griffin, of West Wilshire avenue, Friday night, at a Halloween party. The decorations and amusements were all in keeping with nature of the party as well as were the costumes of the guests. A delightful hour was spent in a guessing contest as to the identity of those who were masked, and numerous Halloween games were enjoyed. A luncheon terminated the delightful function.

At a social session of the young people of the Christian church Friday evening, a real ghost met the guests at the door and escorted them on their life journey where they viewed with mortification and regrets their wasted past, their unfortunate present, and the future with its opportunities and hope. Miss Dorothy Knepp, chairman of the social section, was the originator of the ghostly epic, and directed the arranging of the decorations which elicited many compliments and expressions of delight. Fully twenty young people were present to enjoy the fun and frolic. Numerous intellectual contests took place in which a number received prizes for their brightness and superability. Refreshments of home-made pumpkin pie, sandwiches, hot cakes and apples were served at the close of the games.

Mrs. H. K. King of East Brookdale avenue was hostess Saturday night at a masquerade dancing party at which a number of her friends enjoyed a delightful evening. Among those who were guests were Mr. and Mrs. Gale Peoples, Mr. and Mrs. J. C. Mendonca, and Winton Fitch of Los Angeles; Miss Emily Reader of Huntington Park; Alex Fuller of Brea; Mr. Webber, Miss Bowman, Mr. and Mrs. George Dietrich, Mr. and Mrs. Haver, Mrs. Robertson, Mr. and Mrs. Eugene DuPuy and daughter, Bob Criswell, Miss Violet Altnoy, Miss Cox, Howard Smith, Mr. and Mrs. Paul Price, Mr. and Mrs. E. G. Curtis.

Miss Helen Marion Everett, the charming daughter of Mr. and Mrs. William H. Everett of Fullerton, and Ross Bernard Johnson, a prominent young farmer residing east of this city, were united in marriage at St. Michael's Episcopal Church in Anaheim Saturday afternoon, Rev. G. R. Mosmas pronouncing the marriage vows. The ceremony was witnessed by only the immediate relatives and close friends of the bride and groom. Following the ceremony the bride and groom left in their automobile on a brief honeymoon trip. They will make their home in Fullerton temporarily, while their ranch home is being made ready for them. The bride has been employed by the Farmers' and Merchants' Bank of this city, and has many friends who are awaiting the return of the bridal party to extend congratulations and best wishes.

Laura and Lucile Rice, twin daughters of Mr. and Mrs. Claude Rice of West Orangethorpe avenue, were hostesses Friday evening at a Halloween party at which sixteen of their young friends were present. Those present were Alice Bloodgood, Helen Allquire, Mary Ellen Gordon, Carol and Gladys McHenry, Pearl Parsons, Jack Soden, Warren Johnson, Clyde Connor, Allen and Bruce Henry, Worth and Ivan Connor.

UPLAND.

The home of Mr. and Mrs. A. Turner in Third avenue was the scene of a pretty wedding on Wednesday afternoon when their daughter, Miss Anna Mabel Turner, became the bride of Lieut. John A. MacPherson, the Rev. R. C. Stone, pastor of the First Presbyterian Church, being the officiant. The bride and bridegroom took their places for the ceremony beneath an archway of Cecil Brunner roses and fernery. The bride was gowned in white crepe de chine over satin and wore the conventional veil caught to the coiffure with a coronet of orange blossoms. The Misses Jean and Kathleen Turner acted as flower girls. The bride entered on the arm of her father, who gave her away. Miss Iva Brady of Ontario at the piano played the "Wedding March" from Lohengrin. A wedding dinner at The Sycamores followed the ceremony, after which Mr. and Mrs. MacPherson left on their honeymoon. Lieut. MacPherson's home is in London, Can. but they expect to reside in California in Upland.

home in Upland.

Mrs. C. N. Thompson was hostess Thursday afternoon at a delightful bridge tea at her ranch home in West Eighteenth street. Five tables were used in the card tournament and prizes for the afternoon's play were awarded Mrs. M. Donald Shannon, Mrs. William Starbuck Fenton and Mrs. Earl Swan. A collation followed the games. Present were Mrs. M. Donald Shannon, Mrs. Earl Swan, Mrs. Harleigh Brown, Mrs. Paul Adams, Mrs. Robert Bruce Wallace, Mrs. Floyd Atwood, Mrs. Paul Dagge, Mrs. John Sanford, Mrs. Robert Henderson, Mrs. George Aaron Brest, Mrs. Clarence Fossett, Mrs. Guilford Meredith, Mrs. William Starbuck Fenton, Miss Ruth Milliken, Miss Mary Conway, and Amber Eneley.

Mr. and Mrs. D. J. Cameron were happily surprised Saturday when a merry group of friends and relatives assembled at their ranch home in West Eighteenth street to join with them in celebrating their tenth wedding anniversary. The guests took a bountiful dinner with them and a most delightful afternoon was enjoyed.

PORTERVILLE.

Mrs. A. M. Sanborn was hostess Thursday afternoon to members of the Inter Se at her country home. During the afternoon Mrs. W. L. Lackey reviewed the life and work of several well-known American authors, including Edith Wharton, Booth Tarkington, O. Henry, Walt Whitman and Joseph Hergesheimer, while Mrs. G. F. Rossire gave a review of English authors, among whom were Bernard Shaw, G. K. Chesterton, John W. Glassworthy, H. G. Wells and Arnold Bennett.

Mrs. Robert Downing of the State board of directors of the Delphian Clubs of California met with leaders of the study clubs of Porterville, Lindsay and Strathmore on Saturday afternoon to outline the new plan of study for the Delphian year. The ladies who were entertained by Mrs. G. D. Marr were very enthusiastic over the announced plans.

Saturday was guest day for the Pierian Reading Club, the meeting being held at the home of Mrs. Fred Vellie on Mill street. Guests included members of the Inter Se and the Current Topics clubs. Porterville's other two literary clubs. Mrs. Douglas McMillian, formerly Miss Helen Henry, daughter of Mrs. Lana Roth of this city, addressed the club on her experiences while a resident of South Africa, where she went as a bride with her husband, who was employed in the diamond fields of that place. Mrs. McMillian is to spend the winter here with her mother.

ALHAMBRA.

Folly with cap and bells was king within the walls of the Elks' Temple on Saturday night last, and a merry monarch he proved to be. The event was a mask dancing party, given by the B.P.O.E., whose series of dances always add a notable tone to the season. The affair was sponsored by E. A. Potter, Exalted Ruler; John F. Lewis, Holly Cosby and Alex McKay.

Mrs. J. H. Lease (nee Helen Cadwallader) recently arrived with her husband from Salem, O., for a visit of several weeks with her parents, Mr. and Mrs. G. A. Cadwallader, has been the motif for several charming affairs. On Thursday, Mrs. Clyde Forsythe and Mrs. Harold Gay entertained at a luncheon of charming appointments in compliment to Mrs. Lease and again on Friday Mrs. R. B. Clapp of Hampton Court, assembled a group of friends at a luncheon given at the San Gabriel Country Club in courtesy to her. Covers were placed for fourteen. Cards and conversation were enjoyed during the afternoon.

Miss Louise Goodson was hostess at a merry party Friday night when she bade a large company of friends to participate in a mask dance at the Goodson home on South Hidalgo avenue. The Halloween motif was used attractively in the decorations and refreshments were in keeping with the harvest time.

Miss Helen Campbell and Miss Mercedes Maronde gave a Halloween dance at the home of the former, 1625 South Marguerita avenue, Saturday night. The house was gaily decked in black cats, pumpkins and other symbols of the season. Twenty-five maskers essayed their roles of whimsical secrecy.

REDONDO BEACH.

Mrs. T. A. Gould entertained the Thursday Bridge Club with a charming luncheon at her home, this week. Yellow chrysanthemums were used in a charming table decoration while the favors and namecards in yellow and black carried a Halloween motif. Bridge was played at two tables following the luncheon.

Mrs. J. S. Hunt very delightfully entertained a group of teacher friends with a camp-fire party on the lawn of her home on Guadalupe avenue, Friday evening. This is an annual custom with Mrs. Hunt, and a very pleasant one for the guests invited to share her hospitality. Dinner was prepared over a brick oven built especially for this purpose, and served in the pergola where jack-o'-lantern for light, and Halloween decorations prevailed. The guests were Misses Pearl Webster, Helen Herrick, Helen Watson, Mary Hood, Marvelle Crofts, Hazel Cronkhite, Laura Dyer, Maude Smith, Ellen Reynolds, Anna Marie Hansen, Isabelle Harvey, Florence McKenzie and Mrs. Ruth Fish.

The Elks Lodge gave a costume dance, Saturday evening, in honor of the Halloween season. About fifty couples enjoyed the dance program and the midnight supper which followed.

Mrs. E. Eisenbrandt gave a jolly "barn dance" in the garage of her home, Friday evening, for her daughter, Miss Anne Eisenbrandt. Sixty young folks, all costumed in keeping with Halloween, enjoyed the party. Masses of cornstalks, with jack-o'-lanterns grinning from every nook and corner, and a few black cats and witches scattered about, transformed the garage into a true Halloween abode. After the dancing refreshments were served at long tables.

VAN NUYS.

Mrs. Marion Sherman and her daughter, Miss Laura Sherman of Minneapolis, Minn., recently arrived in Van Nuys for a visit at the home of Mr. and Mrs. Paul F. Shepard on West Sylvan street. Mrs. Sherman is the mother of Mrs. Shepard.

The regular meeting of the Westminister Guild of the Presbyterian Church was held Tuesday afternoon at the home of Miss Marian Adams on Woodman avenue. After a delicious luncheon was served, the business meeting was called, and a very good program enjoyed. The members in attendance were Misses Elma Snyder, Grace Steinman, Helen McDonald, Katharine Whitsett, Mary Jane Keffer, Olive Chadeayne, Wilmah Fox and Marian Adams, and Mrs. R. H. Dunn and Mrs. H. S. Trotter.

Mrs. Cecil Forbes and small son, Lennox, arrived in Van Nuys Monday from Bismarck, N. D., and are visiting at the home of her parents, Mr. and Mrs. J. C. Lennox. Mrs. Forbes, before leaving Van Nuys, was prominent in the musical circles of this city.

One of the most enjoyable Halloween affairs was the masquerade party of the junior class of the Van Nuys High School, held Saturday evening at the home of Stanley Petit. The home was fittingly decorated and many enjoyable games added to the evening's entertainment. Delicious refreshments were served by Mrs. Petit, assisted by Mrs. Earl Hart of Oxnard.

Mrs. Joseph Maltby and Mrs. J. H. Bryant of Long Beach and Mrs. W. M. Sapp of Los Angeles were guests of Mr. and Mrs. Walter Mendenhall Saturday evening.

Mr. and Mrs. E. B. Woodford of Shenandoah, Iowa, arrived in Van Nuys Thursday and are visiting at the home of their daughter, Mrs. Mark C. Sutton.

TULARE.

The Thursday Bridge Club was entertained by Mrs. W. E. Green on South N street. Mrs. Brooks Gist and Mrs. Otto Parlier acted as hostesses. The house was decorated in Halloween colors and a two-course luncheon was served. In addition to the club members Mrs. Decatur Higgins of Visalia attended.

Mr. and Mrs. A. W. Wheeler and Mrs. J. G. Nelson spent Wednesday evening in Hanford attending the wedding of Miss Nadie Hickman and Robert Bruce Martin. Mrs. Martin is a niece of Mr. Wheeler.

Little Miss Mary Wilder was honor guest at a delightful informal party at the home of her mother Saturday evening. Halloween was featured in the decorations, games and refreshments.

Mrs. C. P. Wicks entertained about fifty guests Saturday night at her country home, East of Tulare, at a Halloween masque. The house was appropriately decorated while dancing, music and games offered diversion for the evening. Refreshments were in keeping with the season.

Miss Louise Newby was the incentive of a surprise party given by her mother, Mrs. Herbert Newby, at her home on East Tulare street, celebrating her return from Fresno, where she has been attending school. Covers were laid for nine girl friends and the evening was spent in music and games.

RIVERA.

Mrs. Charles Gilman was hostess to the members of the Rivera Woman's Club at her home on Topeka street Wednesday afternoon, when the subject of California, which the club is studying, was again resumed. Mrs. M. O. Mordon gave an interesting paper on the history of the Golden State and Mrs. Margaret Sawyer and Mrs. William Walker gave short reviews of the wonderful resources of the State. The roll call was answered by quotations from Shakespeare. It is planned throughout the year to answer the roll call with quotations from the Bard of Avon. The officers of the club this year are: Mrs. Edward M. Selby, president; Mrs. Margaret Sawyer, vice-president; Mrs. L. W. Houghton, secretary, and Mrs. William Walker, treasurer. The chairmen of the standing committees are Mrs. Lizzie Burke, program; Mrs. E. H. Root, social; Mrs. William Hanna, civics.

Mr. and Mrs. W. D. Taylor and Carl Taylor, accompanied by Mrs. I. M. Clark and Mrs. S. M. Hennem of Whittier, recently motored to Los Angeles and spent an interesting day at Exposition Park.

Mr. E. B. Miller and son, Horace Miller, and Mr. Charles C. Carter are spending a fortnight in the mountains near Bishop. They are hunting and fishing and report the mountain streams well stocked with rainbow and speckled trout.

Mrs. J. P. Magill of the Valley Boulevard was hostess to the Willing Workers, the Ladies' Aid Society of the local church, Thursday. The meeting was an all-day affair and an attractive luncheon was served at noon. The regular monthly meeting of the Missionary Society was held during the afternoon.

ATASCADERO.

Members of the Masonic and Eastern Star lodges enjoyed a very unusual sort of surprise party Friday evening, October 28, in that all but the committee in charge were surprised as to the place in which the party was to be held. The members gathered at the lodge room, and were then conducted in a long string of automobiles by a roundabout route to the home of Mr. and Mrs. Claude Lint on Olmeda avenue, who were just as surprised as the rest of the party to find themselves back in their own home. A very pleasant evening was spent in games, charades, guessing contests, etc., varied by the singing of familiar songs. Delicious cake and hot coffee closed the evening's entertainment, which was voted by everyone to be a great success.

Saturday afternoon and evening a very delightful reception was given by Mrs. W. M. Cameron in her charming home on Tunitas avenue, in honor of Mrs. Ella T. Pancake, who is leaving Atascadero very shortly to make her home in San Jose. Guests were coming and going from 2 until 10, expressing to the guest of honor their regret at losing her and enjoying one another's company and the dainty refreshments served by the hostess. During the evening a delightful program of music was rendered, including vocal selections by Mr. and Mrs. James Kaye, Mrs. Birell Perrine and Dr. Carl Bryant. Mrs. Cameron spoke very pleasantly of Mrs. Pancake in a few gracious words and then presented the Rev. Henrietta Moore, who gave an informal little talk, describing, in a semihumorous strain the trials and tribulations which confronted the early settlers of Atascadero in the days when Mrs. Pancake first came to the estates, and spoke in glowing terms of the help Mrs. Pancake was to them all, cheering them with her smiling personality and serving the community in every possible way. The guest of honor responded with a few well-chosen words of thanks and appreciation of the nice things said about her, and expressed her regret at the necessity which compelled her to leave Atascadero at this time. She also invited her friends to come to see her when they were in her neighborhood.

REDLANDS.

The friends of Mr. and Mrs. Ben Osbun, who are newlyweds, gathered at their home on Thursday evening and proceeded to entertain the happy young couple. First there was a sight-seeing tour about the city and then a happy time at the Triangle with a great cake for the newlyweds. Those present were Mr. and Mrs. John Yount, Mr. and Mrs. Roy Shaw, Mr. and Mrs. J. Boone, Mr. and Mrs. Al Moore, Mr. and Mrs. Guy Daniels, Mr. and Mrs. Ernest Daniels, Dorothy Scott, Elva Hammer, Mary Stockton, Lloyd Yount, William Yount, Emmett Osbun and Al Winn.

Mrs. C. B. Stone of Eureka street entertained a group of her friends with a bridge party, there being seven tables.

Announcement of an engagement of interest to Redlands society folk is that of Miss Mary Nordhoff, daughter of Mr. and Mrs. Walter Nordhoff, who is to become the bride of W. Donnell Stewart of Baltimore. He is now on his way to Los Angeles and the wedding will be soon.

Mr. and Mrs. O. S. Daniels of Brookside avenue entertained a number of their friends with a most delightful party. Their guests were Mr. and Mrs. D. H. Petty of Pasadena, Mr. and Mrs. E. C. Thomas of Puente, Mr. and Mrs. George Wright, Mr. and Mrs. R. S. Smith, Mrs. Gatton, Mrs. D. C. Smith, Mrs. Calvert, Mrs. Mattal and Mrs. Richter of Azusa, Mrs. Trindle and Mrs. Ingram of Los Angeles, Mrs. A. Kate of San Bernardino and Mrs. Garford, Covina.

The young girls of the Methodist Church entertained with a delightful Halloween party at the church during the week. One of the features was a "Goop" stunt given by the J. J. Girls. Then the concert troup composed of Mary and Virginia Tibbals, Shirley Warner, Ella McClaury, Alta Shurts and Esther Sliger and Edith Turnbull gave a concert. Miss Charlie McGonigle gave violin solos.

Mrs. A. L. Hilands entertained with a luncheon for eight friends

MARRIES FULLERTON MAN.

Miss Eleanor Gardner became the bride of John Edward Doty of Fullerton at a ceremony that took place in the Wilshire Christian Church on Wednesday evening. Rev. Howard Fagan officiated.

Chrysanthemums and dahlias were arranged profusely about the altar and chancel, and tall candles added much to the picturesque effect.

Mrs. John Holcomb, herself a bride, served as matron of honor, wearing a gown of orchid velvet and silver lace. Miss Elizabeth Wheat, Mrs. Raymond Smith and Miss Zemula Pope, in georgette frocks of pastel shades, were bridesmaids. Mary Louise Crum, in a beruffled organdie dress, was flower girl, while Frances Gardner, also in organdie, served as ring bearer. Raymond Smith was best man and the ushers were Joseph Mullahy, Fred Owen and John Holcomb.

The bride wore a beaded white satin gown and a veil and carried a shower bouquet of orchids and lilies of the valley. A buffet supper followed at the home of the bride's parents, Mr. and Mrs. F. C. Gardner.

WEEK'S HOSTS, GUESTS.

...her guests being Mrs. ...Barber, Mme. Barber, Mrs. ... Mrs. C. F. Under... Miss Laura Jane Brown, all ... and Mrs. H. H. Bur... and Mrs. J. A. Rivera of this

...and Mrs. Earl Finch entertained forty of their friends ...ir home on Cypress avenue ...cards and dancing.

...and Mrs. Harry Lewis entertained with a Hallowe'en party during ... Their guests were ...and Mrs. Merle Farquhar, Mr. ...and Mrs. Joseph Herriman, Mr. and ...Homer Hixen, Mr. and Mrs. ...Host, Mr. and Mrs. George ...Mr. and Mrs. Morris Cook, ...Theodore Albert, Marjorie ...Ross Shuster, Edward ...Brewer and George Fig... Roy Walton and Jack De

...Misses Delia Andrade and ...entertained with a party ...Orlando, it being a costume ...all the guests wearing some ...weird costumes. The evening ...was spent in dancing. Those pres... were Misses Madrienne Cattell, ...Betty, Marie Carroll, Helen ...Anna Steins, Clara Breyer, ...Stevens, Henrietta Phegley, ...Hales, Irene Steins, Anna ...Christine Sweeney, Susan ...Margaret Carter and Ger...

...and Mrs. Willard C. ...formerly of this city, but ...Riverside, celebrated the ...anniversary of their wed... ...scene of their friends here ...their home for the affair.

...Anne Marie Clarke entertained a group of her friends at her ...home on Bonsera street, the evening ...spent with a musical program. ...Miss Hinckley was the ...at a delightful party, her ...honor being guests. They ...Jeanne Gregg, Barbara Mac... ...Watson, Hazel Dean, ...Tamplin, Helen Hinckley, ...Pearse and Irene Hinck...

...PASA.

...Friday evening Mrs. L. H. ...delightfully entertained at ...home on Nevada street, in ...honor of Mr. McRae's natal ...A large number of friends ...joined as a surprise to him. The ...evening was spent informally and ...delicious collation was served by ...the charming hostess.

...Mary Lee has returned to ...home in Pasadena after a ...delightful visit spent at the ...home on Sixth avenue.

...Florence Delstrom of Pasa... ...of Miss Dorothy Peterson ...Quincy, Ill., were house guests ...week-end of the M. L. ...home of Oregon street.

...members and friends of the ...Park Church gave a Fellow... ...supper in the church parlors ...Friday evening, the occasion be... ...in the nature of a reception for ...pastor, the Rev. and Mrs. ...Hoffpauir and family.

...social hall and the long ta... ...were artistically decorated be... ...Hallowe'en season. Fol... ...a basket supper, a program was ...given, all of which consisted of ...a series of numbers. Piano solo ...by Miss Rose Hoffpauir; Mr. G. D. ...Hunter read a word of welcome; ...vocal selection by Miss Carmen ...Whiting; reading by Miss Elisabeth ...Wade; male quartet rendered a ...selection; reading by Mr. L. H. Mc... ...; solo by Rev. Hoffpauir; read... ...by Miss Amber Martin; violin ...solo by Mr. Ralph Frank... ...The program was concluded ...with a speech by the new pastor. ...The girls of the sixth-grade en... ...their teachers, Mrs. A. M. ...Ross, Miss Ruby Martin, Miss ...Barnes and Miss Flossie ...Hurst, of a daintily appointed luncheon. Hallowe'en decorations and favors were much in evidence, as were also ghosts, brownies and yama yama girls.

Mrs. W. W. Temple returned from Yosemite National Park, where she has spent the summer months.

FRESNO.

Mrs. Neil Jorgensen was hostess this week at her home on Kerchoff avenue when she entertained the members of the Tuesday Card Club. Those who enjoyed the afternoon with the members of the club were Mrs. Ronald Harris, Mrs. Gerald F. Thomas, Mrs. Earl Parrish, Mrs. John P. Phillips and Mrs. George Darr of Oil City, Pa.

J. D. Stephens was host to the children of the neighborhood at a Hallowe'en party given this week at his home on Lucerne Lane.

Mrs. J. L. Maupin was the hostess at a bridge party held at her home on Fresno street, Thursday afternoon.

Mrs. G. G. Watson entertained with bridge at her Wilson avenue residence yesterday afternoon.

The Wednesday Card Club was entertained by Mrs. J. E. Hughes.

Mrs. Jasper Sparks was the hostess this afternoon at the meeting of the L'Allegro Club.

Mr. and Mrs. C. T. Cearley had as their guest this week Mrs. L. F. Braddy of San Francisco.

Mr. and Mrs. Lesley Einstein entertained informally at bridge Tuesday evening at the home of the former's mother, Mrs. Louis Einstein on M street. The evening was in compliment to Miss Ruth Woodward of Oakland, the house guest of Mr. and Mrs. Einstein.

Local Scots entertained ladies accompanying delegates to the Supreme Pyramid session here with a theater and noodle party, Thursday night.

Wedding invitations have been received here by friends of Edward Judd Roe, captain of field artillery and former Fresnan. The bride-to-be is Miss Lucy Addison, daughter of Judge and Mrs. Arthur William Seeligson. They will be married in San Antonio, Tex.

PLACENTIA.

One of the most enjoyable affairs of the early fall season was participated in by the members of the local W.C.T.U. on Tuesday at the home of Mrs. A. S. Bradford. The spacious ranch house was beautifully decorated with dahlias, chrysanthemums, roses and ferns. A pot luck dinner was served at 1 o'clock. A delightful surprise was the two birthday cakes commemorative of Mrs. John Tuffree and Mrs. Lisle R. Morehouse, whose birthdays occurred on this date. Beautiful bouquets were presented to the two ladies, and candles burned brightly during the dinner. Mrs. Ollie Snell, community nurse, spoke on the work of providing needy school children with proper clothing for the school year, and recitations by Miss Katherine Bryan and a quartet number by Mmes. Scott, Phillips, Warner and Connelly with a solo by Mrs. Connelly concluded a very successful and delightful day.

Charmingly simple was the wedding of Miss Margaret Young and Edmund Hylton of Anaheim, which was solemnized at 1 o'clock at the home of Mrs. Ida Young, mother of the bride. The Rev. W. Perry of the Baptist Church of Fullerton read the marriage lines, the single ring service being used. White and green in chrysanthemums and ferns beautified the home. A delicious wedding dinner was served, after which

(Continued on Eighteenth Page.)

AUTUMN
HAS BROUGHT CHANGING HUE TO THE LEAVES AND FIELDS AND CHANGING STYLES TO MILADY'S GOWNS. HERE ARE NEW FALL MODES BY CHAPPELL.

Chappell
645 SOUTH BROADWAY

r Jewels
—the gift
Incomparab
—the gift that endures—
hat does not lose its
eauty and value.
—thousands of pieces to
choose from—from mod-
stly priced little gifts in
14-karat gold or sterling
ilver, to magnificent cre-
ations of great value.
—the modes of the mo-
ment in diamond jewelry
—Oriental pearls of sur-
passing beauty—the new-
est designs in
women's bracelet
watches and men's
strap and pocket
watches — smart
effects in gold-
ware — distinc-
tive patterns in
sterling silver toi-
et-ware, flatware and
hollow-ware — correct
new styles in fine station-
ery and leather goods.
—and remember that our
ntire stock is priced ac-
ording to the values of
oday.
The very name "Nordlinger"
n a gift naturally inspires con-
dence and the thought of true
alue. This goodwill is the
umulative result of our half-
entury-old policy of always
iving just a little better value
nd service than one would
aturally expect for his money.
hristmas Season
r & Sons
STABLISHED 1869
31-633 SOUTH
ROADWAY

Town-
As the name indicates, it is a smart shoe for "about town"
A fall style just received C.
Shown in three combinations
Brown ooze with brown kid trim
Fawn buckskin with tan calf trim
Light tan calf with dark tan calf trim
The price is $12.50
Many new things for dress wear are arriving daily :: also clever novelties in hosiery as well as the plainer styles
INNES SHOE CO.
642 So. Broadway
Hollywood Blvd. at Wilcox

Where Style Is Inexpensive
Swelldom
H. S. Goldberg
BROADWAY at SIXTH
18th Anniversary Sale
Our Greatest Birthday Sale Begins Monday
3000 Wonderful Garments Specially Priced for This Event
Merchandising knowledge and continued success have marked the upbuilding of our store. In our 18 years of service we have outgrown three locations and now Swelldom boasts one of the most beautiful shops of the West.
Satisfaction in service and in value comprise our policy. This policy has been the very soul of our establishment. Creative genius and organization have made Swelldom pre-eminent among the shops of Los Angeles. It is our aim to continue to serve our patrons with studied specialization, garments of the highest expression in clothes, at prices inconsistently low with their incomparable worth.
I wish to express my sincere appreciation of my friends' and patrons' co-operation during my 18 years of business in Los Angeles. It is to them I owe my success. My gratitude will be expressed in the future as in the past by sincere and honest value-giving policies.
Appreciatively yours,
J. H. Goldberg

Supreme Values—Offerings From Every Department

Stunning Styles at History-Making Prices—for Superlative Values.
18th Anniversary Sale
Hosiery
New Fashioned Silk Hose, Anniversary Price 1.00
Full-Fashioned Pure-Thread Silk Hose. Anniversary Price 1.95
18th Anniversary Sale
Sweaters
Sweaters, Anniversary Price 2.95
Sweaters, Anniversary Price 3.95
18th Anniversary Sale
Blouses
Blouses, Anniversary Price 4.95
Blouses, Anniversary Price 5.95
18th Anniversary Sale
Undergarments
Silk Teddies, Anniversary Price 2.95
Silk Teddies. Anniversary Price 3.95
Silk Gowns, Anniversary Price 3.95
18th Anniversary Sale
Petticoats
Silk Petticoats, Anniversary Price 2.95
Silk Petticoats, Anniversary Price 3.95

18th Anniversary Sale
Dresses
Dresses, Anniversary Price 25.00
Dresses, Anniversary Price 29.75
Dresses, Anniversary Price 39.75
Dresses, Anniversary Price 49.75
Dresses, Anniversary Price 59.75

18th Anniversary Sale
Coats
Coats, Anniversary Price 29.75
Coats, Anniversary Price 39.75
Coats, Anniversary Price 49.75
Coats, Anniversary Price 59.75
Coats, Anniversary Price 69.75

18th Anniversary Sale
Suits
Suits, Anniversary Price 34.75
Suits, Anniversary Price 39.75
Suits, Anniversary Price 49.75
Suits, Anniversary Price 59.75
Suits, Anniversary Price 69.75
Smart Tailored Hats 9.75
Specially purchased for this anniversary sale. Smart silk velvet and plush shapes, trimmed with Hackel, and jet and cut steel ornaments.
Distinctive Dress Hats 14.75
For wear with modish dress attire; attractive gold and silver hats, black hats with French flowers, and airy maline hats combined with soft velvet. Phenomenal values.

Each Day THE TIMES Prints an Average of 1000 Exclusive Want-Ads
which never appear in any other newspaper. They are mostly bargains which originate suddenly through changes in people's affairs. Everybody reads THE TIMES when seeking wanted information.

3000 Want-Ads are telephoned to THE TIMES every Saturday for insertion in the Sunday edition. These advertisements are read by virtually the whole buying audience of Southern California.

Dyspepsia is Man's Nemesis

Stuart's Dyspepsia Tablets Have Turned Many a Grouch Into a Regular Good Fellow Again —Try Them

Indigestion makes people feel homeless, despairing, despondent and blue all over. It is only temporary, 'tis true, but

You Just Know You're All Right After a Stuart's Dyspepsia Tablet

while it lasts it's awful. Wise people keep a box of Stuart's Dyspepsia Tablets handy to prevent these attacks or relieve them when they come. And such people eat what they like—pie, cheese, sausage, griddle cakes, pork and beans and other such supposedly indigestibles—without suffering from the acid, sour, belching, gassy stomach, due to dyspepsia. These tablets give the alkaline effect to thin sweeten the stomach and make it comfortable. Try them if you are subject to indigestion. You will find them on sale at all drug stores at 60 cents a box.—[Advertisement.]

R-A

Underwear

What a comfort R. A. Underwear is in cold weather!

Warm, substantial, soft R. A. Underwear will give to you the healthful protection you need.

Cut full and roomy with long, wide gusset, R. A. FITS YOUR FIGURE and without bunching, creeping or gaping.

Shrunk in our factory before it is cut, it does not shrink if properly washed.

Wears two or three seasons, yet moderate price.

Unions and separate garments for women and children. Medium and heavy weight.

Ask Your Dealer

J. C. ROULETTE & SONS
HAGERSTOWN, MD.
Manufacturers of R. A. Underwear

Ends Stubborn Coughs in a Hurry

For real effectiveness, this old home-made remedy has no equal. Easily and cheaply prepared.

You'll never know how quickly a bad cough can be conquered, until you try this famous old home-made remedy. Anyone who has coughed all day and all night, will say that the immediate relief given is almost like magic. It is very easily prepared, and there is nothing better for coughs.

Into a pint bottle, pint 2½ ounces of Pinex; then add plain granulated sugar syrup to make a full pint. Or you can use clarified molasses, honey, or corn syrup, instead of sugar syrup. Either way, the full pint saves about two-thirds of the money usually spent for cough preparations, and gives you a more positive, effective remedy. It keeps perfectly, and tastes pleasant—children like it.

You can feel this take hold instantly, soothing and healing the membranes in all the air passages. It promptly loosens a dry, tight cough, and soon you will notice the phlegm thin out and disappear. A day's use will usually break up an ordinary throat or chest cold, and it is also splendid for bronchitis, croup, hoarseness, and bronchial asthma.

Pinex is a most valuable concentrated compound of genuine Norway pine extract, the most reliable remedy for throat and chest ailments.

To avoid disappointment, ask your druggist for "2½ ounces of Pinex" with directions and don't accept anything else. Guaranteed to give absolute satisfaction or money refunded. The Pinex Co., Ft. Wayne, Ind.

What Hostesses Have Been Busy About and Their Plans.

the young couple left by motor for the northern part of the State for a short honeymoon. On their return they will be at home at 305 Cypress street. Guests at the wedding were Mr. and Mrs. Earl Young, J. P. Miller, Mr. and Mrs. W. Perry, the W. E. Millers, Mr. and Mrs. W. H. Hylton and family, Mr. and Mrs. R. T. Lylton and Mrs. Pearl Minogue and son.

Mrs. T. L. McFadden entertained at five hundred on Wednesday evening. Halloween decorations and a profusion of fall flowers were conspicuous through the house. A delicious collation was served by the hostess after the game. Prizes were won by Mrs. J. E. Stroup, Mrs. W. Berkenstock and Mrs. L. P. Bonnett. Guests were Mmes. LaMont, Lake, Harrison, Heyning, James, Bonnet, Cline, Mauer, Berkenstock, Stoup, Blattner and Nowatny.

LINDSAY.

Wednesday, while enroute from San Francisco to Hollywood, T. C. Cooper and aunt, Miss Chambers, were guests of Mrs. E. B. Young.

One of the interesting social events of the week was the tea given at the Tulare County Golf and Country Club by Mrs. E. B. Caldwell. Some 140 guests were present from Visalia, Porterville, Exeter and Lindsay. Autumn fruits and foliage decorated the clubhouse attractively, a musical program was given during the afternoon. Mrs. Jack Keyes and Mrs. King G. Gillette assisted Mrs. Caldwell in the tea room.

Thursday afternoon, the Neighborhood Club was entertained by Mrs. W. D. Allen. Roll call was answered by "thoughts on friendship" and Mrs. A. M. Rea was in charge of the program.

Thursday evening Mr. and Mrs. Doc Kill were hosts to the Bible Class of the Christian Church at their home at a "backward party." Forty guests were present. The men were given waists for which they had to find the right head, and at the same time describe his "Kate."

At the Golf and Country Club Mrs. King G. Gillette was hostess at a bridge tea, upon Wednesday afternoon. Huge baskets of autumn flowers formed the decorations. High score was won by Mrs. Emma Wickes, second being held by Mrs. Jack Keyes, while low score was held by Mrs. Robert Pierce. Forty-four guests were present.

Mrs. E. B. Page was hostess at a one o'clock bridge luncheon at her home upon Friday. Mrs. Claude Rupert won high honors, Miss Helen Brown holding low score. A number of guests were in attendance.

TERRA BELLA.

Mr. and Mrs. C. Roberts and T. Williams motored to Los Angeles upon a visit to the southern city this week.

Mr. and Mrs. Carl Smith and baby of Canby, Oregon, are guests of Mr. and Mrs. J. C. Veit. They will go to Anaheim from this city via motor.

After an absence of some weeks hunting and fishing, W. O. Clover has returned home.

Dr. Helen Lee and Dr. Dorothea Lee of San Jose were among the visitors of the week, having orange property in the Grand View Heights section of this district.

Mr. and Mrs. R. F. Coy and daughter are recent arrivals at Hotel Terra Bella. Mr. Coy will be at the Terra Bella Citrus Packing House during the orange season.

Wednesday afternoon Miss Rita Murray of Visalia and Arthur H. Borwick of this city were married at the Episcopal Church in Visalia, the Rev. R. A. Grieser officiating. The bridal couple are on a honeymoon trip in the North, and will be at home at the Fairmont Hotel for several months.

The Woman's Improvement Club held its all-day sewing party at the home of Mrs. Gordinier upon Thursday. Needlework in preparation for the bazaar occupied those in attendance, while luncheon was served cafeteria fashion.

STRATHMORE.

Mrs. C. E. Hewitt of Los Angeles is the guest of her daughter, Miss Grace Hewitt of this city.

The Misses Mildred Epperson, Louise Beattie, Jewel Boyd, Hildred Reynolds and Johanna Bohnisch were joint hostesses at a Halloween party Monday evening at the Club House. A pleasing program was given, appropriate games were played, and refreshments in abundance were served the guests in attendance.

Rev. and Mrs. I. McRae of Kenwood, Cal., were guests of J. G. Jessup and family while en route to the southern part of the State.

Tuesday afternoon the Ladies' Aid Society of the Presbyterian Church were entertained by Mrs. Bradrick and Mrs. A. P. Churchill as joint hostesses. After the business matters had received attention, a social hour followed and dainty refreshments were served.

Miss Elma Dohm and Mr. Clyde Lorens, both of this city, were married Saturday at Lindsay, Rev. Thomas L. Burden officiating. Immediately following the ceremony the bridal couple left upon their honeymoon trip to Oakland and down the coast to Los Angeles. Upon their return Mr. and Mrs. Lorens will make their home in this city.

Mrs. Ralph Burt has returned from a visit to friends in Fresno.

Mr. and Mrs. Earl Bowen are visiting friends at Inglewood.

Joe Wilt, accompanied by Mrs. Wilt and daughter Betty, Mrs. Billy Lowery and son Billy, and Mrs. Arnold are visiting in Los Angeles this week.

VISALIA.

Mr. and Mrs. Lee E. Bigler charmingly entertained Saturday evening in their attractive apartment at the Odel Mor at a Halloween costume dancing party. Halloween decorations were used in the living-room and, dining-room and refreshments were in keeping with the autumn season. Jack o'lanterns illuminated the dance room.

The home department of the Welfare Club held open house in the Episcopal parish house Wednesday afternoon. A short business meeting was followed by an attractive program, including a group of songs by Miss Lucille Davis of Exeter, a book review on "Miss Lulu Bet," written by Zona Gale and given by Mrs. L. Lawrence. Mrs. William Jensen followed with a Dutch song. Tea and a social hour concluded the afternoon.

The Thursday Afternoon Bridge Club was entertained by Mrs. Austin W. Grant on School street. At the conclusion of cards refreshments were served. Mrs. Charles W. Berry will be hostess next Thursday in her apartment in Hotel Johnson.

H. S. Spencer was the incentive of a jolly party Wednesday evening when a group of his friends entertained him at a birthday surprise party in his home on North Encina avenue. Games and dancing supplied diversion throughout the evening. The Halloween motif was used in the decorations and refreshments.

YORBA LINDA.

Mrs. Charles Selover and Mrs. M. Yerrington, were joint hostesses to the Woman's Club, on Wednesday. The meeting was an all-day one and a pot-luck luncheon was served at noon. The women of this club are working valiantly in preparing for a bazaar to be held in December and several all-day meetings have been held. There were twenty ladies present at the home of Mrs. Selover for this work.

Mr. and Mrs. E. E. Lamhofer of East Orangethorp avenue entertained with an evening of five hundred, Wednesday night. The Halloween motif was used in the decorations, with fall flowers. A delicious luncheon was served late in the evening. There were twenty present.

Mrs. J. W. Newell of Newell Road returned from a ten days' visit to the north. While away she attended the State convention of the Eastern Star held at Santa Cruz, as delegate from this district, visiting with friends the balance of the time.

Mr. E. E. Knight, who has won medals galore on his avocado exhibits, has gone to San Diego, on business connected with the industry. Mr. Knight will be away for several days.

BREA.

Among the young people that conducted services at the County Hospital on Sunday from the Brea Congregational Church were the Misses Julia and Laura Culp, Deborah McVeigh, Ina Prince, May Rhone, Velma Churchill, Ethel Curtis, Vena and Ruth Goodwin, Donald Churchill, Arthur Foote, and Harry Becker of the U.S.S. Vespal, and the Messrs. Churchill. The party was chaperoned by Mrs. R. G. Pettigrew, and Mrs. N. Newell.

A dance and card party were given by the ladies of the Pythian sisters at the Craige Hall, Thursday evening. A delicious luncheon was served after the game of five hundred, at which prizes were won by Mrs. C. C. Jarvis and Raymond Emery, first; and Mrs. N. Salter and Mrs. D. Reid, second. The rest of the evening was spent in dancing.

A delightful Halloween party was given by the ladies' Bible class of the Congregational Church to the husbands and friends, on Friday evening. The affair was an masque, and the parlors of the church were thronged with spooks, hobgoblins and other folk, on pleasure bent. A light luncheon was served by the hostesses. There were sixty guests present.

Mrs. J. S. Phipps of Milan, N. H., was honor guest at a very delightful dinner given by Mr. and Mrs. W. B. Yates, at whose home Mrs. Phipps will be a guest for the winter. Covers were laid for Mr. and Mrs. N. B. Wheeler, Mr. and Mrs. S. M. Yates, Mr. and Mrs. Ray Wheeler, Miss Anna Yates. Another pleasant event was the celebration of Mr. Ray Wheeler's natal day, which occurred on this date.

OLINDA.

Mr. and Mrs. Brigham Clegg and Miss Neve Clegg were dinner guests at the home of Mr. and Mrs. William Pope on Sunday. The Cleggs are relatives of Mr. Pope and have been visiting in Los Angeles from Salt Lake City for several weeks. The Popes motored in to the city Saturday and brought their guests out for the week-end.

Big City visitors to attend the theaters and on business last week were: Mr. and Mrs. J. R. Hollis, who were the dinner-charter guests of Mr. and Mrs. Frank Davis; Mr. and Mrs. Frank Richards, who visited relatives, and Glen Stone of the Graham & Loftis lease, who was a business visitor.

The Olinda P.T.A. met at the schoolhouse on Wednesday. The children of the first grade were the entertainers. Light refreshments were served by the grade mothers.

On the same principle as the device used in long-distance telephony is a vacuum tube amplifier that has been designed to enable the deaf to hear.

HOSTESS AT TEA.

Several Hundred Guests Attend Affair at Orcutt Home.

Mrs. William W. Orcutt was hostess at a tea of handsome appointments on Friday afternoon, when she entertained several hundred guests. Golden West dahlias and chrysanthemums were used in the drawing-room and reception hall, while the tea table was adorned with a gorgeous centerpiece of orchids, lilies of the valley and Scotch heather. Orchid-colored candles held in antique sticks illuminated the table.

Mrs. Orcutt was assisted by Mmes. Chappell C. Stanton, William I. Hollingsworth, W. L. Stewart, E. W. Clark, J. H. Miles, Charles H. Toll, A. L. Kelsey, Fred Hooker Jones, William J. Chichester, Harmon D. Ryus and Willitts J. Hole.

USEFUL INVENTIONS.

A new electric machine gun hurls a perfect rain of bullets at the rate of 20,000 a minute.

Only a little longer than a fountain pen is a portable electric radio receiving apparatus.

The electrical industry in normal times uses from 60 to 70 per cent of the world's copper output.

Concrete houses in Germany are being built in one operation by pouring in slag concrete at the highest point of the wooden forms that are erected for the whole building.

Grain and small-sized coal are being loaded on steamers and transferred from bin to bin by compressed air.

John Macadam, inventor of macadam roads, was a Scotchman.

A submersible tractor has been developed capable of traveling in water to a depth of ten or twelve feet.

The depth of water under a vessel can now be ascertained by the hydrophone, which works on the reflection of the sound of the ship's propeller from the ocean bed.

To enable a man to walk on an inclined roof, spiked frames, to be strapped under the shoes, have been patented.

A process for the production of alcohol and yeast from seawood has been patented in England.

Cheap teaspoons have been manufactured from compressed fiber.

Experiments have been made recently in Belgium with a new Thurbo cannon, which it is said will fire a shell 100 miles, or thr times the range of the Big Bertha. Lieut. Dalaimare-Maze, a French officer, is the inventor of the gun.

Phonograph records are used in many Catholic colleges, sometimes convents and churches, for teaching the Gregorian chants. This style of music is notably difficult for the reason that it can be taught by oral methods alone. The talking machine solves the problem.

The man with the inventive turn of mind had experienced much difficulty in preventing other people from taking his umbrella. One day a stenographer hurried back with his umbrella with an embarrassed smile. "That's because I have it locked now," said the inventive one. "That girl got to the street, having grabbed an umbrella, and found that the thing wouldn't open. So she brought it back, affecting to have made a mistake. The lock is a simple padlock, with a ring which closes around the end of the riba."—[New York Sun.

Safety First.

The Purity League member approached a street gamin who was puffing industriously at the quarter-inch remains of what had once been a cigarette.

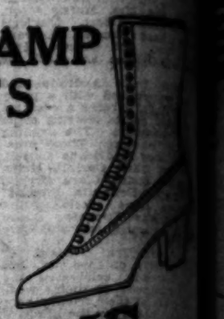
"My lad," she inquired, "don't you know that cigarettes will poison you?"

"Nah, lady," retorted the gamin. "I'm a careful guy. I only tackles those that other people have tried first."—[American Legion Weekly.

SHORT VAMP

STRAP PUMP
Patent Black Kid, Satin or White Kid
Fancy or Plain
$8 to $12

SHORT VAMP BOOTS
Black Kid, Plain Toe, Military Heels
$8 to $12
Same in French Heels



BURNS
Short Vamp Shoes
525 S. Broadway
BANISTER SHOES
Men and Women

NEW YORK GARMENT PURCHASE

FABRIS & WALKER The 3rd Store BROADWAY AT FIFTH ST.

One Price Monday

Remarkable Sale Coats, Suits and Dresses at $18

Jumper Dresses
Sale 9 to 10 a.m. Women's jersey jumper dresses in brown, navy, Copen and other plain colors. 1 hour..... $3.50

$18.00

Taffeta Skirts
SALE 9 to 10 a.m. Fine heavy silk taffeta skirts in black and navy only. Good range of women's sizes. 1 hour..... $1.75

$18.00

Plush and Cloth Coats
$35 to $45 Values—sizes to 52.

IT HAS been a season since we were able to offer coats like these for $18. They will provide a treat to every woman who sees them Monday. Plain Pece Plushes in 36 or full length models. Fur trimmed plushes of black opossum, raccoon, squirrel, imitation skunk, French coney and Seal plushes. Cloth coats of velour, Bolivia, suedene, Yalama, Joulard broadcloths and tweeds; plain and fur trimmed; mostly all silk lined and many interlined; black, navy and colors. Values to $45—

$18

Monday $18.00

1800 Dresses at
$29.50, $35, $39.50 Lines—Silk and Wool.

THERE are plain tailored models, straight line basque effects or flaring skirt styles. Choice of wool, tricotines, poiret twills, Canton crepes, crepe de chines, charmeuse, etc.; many of cloth and silk combined. Many beaded, others embroidered, and some are caracul trimmed. Black, navy and all the new winter shades; sizes run to 46. Values to $39.50—

$18

Monday $18.00

Fall and Winter Suits
Broadcloths, Tricotines, Etc.—Vals. to $39.50

MADE of the best materials, in all the wanted fall and winter models and colors and finished in a highly satisfactory manner. Long, straight line tailored models—string belts. Tailored and convertible collars, also collars of beaver and sealine; some have fur band around bottom. Many beaded and embroidery finished; all silk lined; a range of colors and sizes complete up to 44.

$18

Monday $18.00

Canton Crepe, $2.95
Regular $5 Quality—40 Inch—Popular Colors

ANNOUNCING for Monday the greatest value in Canton crepe held here this season. A wonderful heavy all pure silk quality in both the dull satin finish and the plain crepe. It is full 40 inches wide and shown in navy, brown, jade, ivory and black. It will be the biggest feature of the day at $2.95.

$3.50 Canton Crepe, $2.35
Another Remarkable Value—40 Inch—Good Colors

ALL pure silk Canton crepe in navy, brown, Havana, ivory, turquoise and black. Over 500 yards formerly priced at $3.50 to sell in the Price Wrecking Sale Monday at $2.35 yard.
Big value—3rd floor.

Plain and Fancy Silks, $1.98
Weaves Formerly Priced $3 Up to $3.50

40 Inch Crepe Satin.....$1.98	36 Inch Satin De Luxe.....$1.98
40 Inch Crepe Ebblette.....$1.98	36 Inch Satine Taffeta.....$1.98
40 Inch Heavy Crepe de Chine $1.98	36 Inch Lingerie Jersey.....$1.98
40 Inch Cambridge Crepe.....$1.98	40 Inch Foulards at.....$1.98
40 Inch Brocade Silks.....$1.98	36 Inch Tricolette at.....$1.98

Pink Crepe de Chine, $1.98

Just 10 bolts of this extra heavy quality all silk crepe de chine for underwear, etc. 40 inches wide in flesh and pink only. Remarkable value at $1.98.

$3.50 Shirtings $1.98
All pure silk broadcloth shirtings in 25 new and beautiful patterns for men's shirts, etc. 33 inches wide.

Charmeuse $1.98
Well known "Duplan" brand. Weave that regularly sells at $4.50. Navy, brown, etc.

French Serge, $1.85
Remarkable Value—All Wool—54-In. Fine Navy Blue

HERE'S a rare value in an all wool French serge for Monday and women who will make dresses and suits for winter will do well to take advantage of it. In a good firm weight, 54 inches wide and a handsome navy blue. It is an extra good grade of serge, formerly worth $2.50—Monday's price, $1.85 yd.

"Botany" Broadcloth, $2.85
$4.50 Quality—Sponged—Wanted Shades—54 In.

THERE are very few materials better known than "Botany" broadcloth and on a fine lot here Monday will be so radically reduced that the saving will be remarkable. Colors include brown, tan, gray, navy, etc. Sale at $2.85.

54-in. "Botany" Yalama, $3.49
High Grade Woolen Formerly Sold at $5 Yard

ALL wool Yalama, fine quality velour for dresses, etc. Big line of colors, including navy, brown, tan, reindeer, taupe, gray, French blue, sorrento, etc.

56-in. Velour Skirtings, $1.98
$4.50 Quality—Great Line Stripes and Plaids

OVER 50 patterns from which to select. All wool velour in stripes, plaids and combinations. All new fall colors.

Tricotine $2.29
Former $3 quality, 54 inches wide. Navy blue only. Splendid weight. Monday to sell at $2.29 yard.

Poiret Twill $2.49
All wool poiret twill in blue only. 54 inches wide. Ideal weight for dresses, capes, etc.

$3.50 Velour
54-inch all wool navy, brown, green, tan, taupe, sagebrush.

VAMP
STRAP PUMPS
Patent Black Kid,
Satin or White Kid
$8 to $12
T VAMP
OTS
Toe.
12
Heels

OURNS
Short Vamp Shoes
6 S. Broadway
STER SHOES
len and Women
CHASE
FARIS & WORTHEN
The 5th Store
BROADWAY AT FIFTH ST.
ses at $18
Taffeta Skirts
SALE 9 to 10 a.m. Fine heavy silk taffeta skirts in black and navy only. Good range of women's sizes. 1 hour
$1.75
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d Winter Suits
Etc.—Vals. to $39.50
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ne Stripes and Plaids
wool velour in stripes, plaids and
$2.49
$3.50 Velour $2.29
will in blue wifa. Ideal capes, etc.
54-inch all wool velour in navy, brown, gray, reindeer, tan, taupe, sapphire.

Island on Which Japs Have Foothold Offers Manifold Openings.

LAND OF PROMISE FOR JAPS.

Saghalin Province in East Siberia, Long-Shunned, is Being Reclaimed by Nipponese.

BY FREDERICK McCORMICK.

Saghalin province in East Siberia has been shunned by nations, races, civilization as a cold and gloomy place of exile for conspirators and criminals. So far as peopled it today is mostly Japanese, and to that it is a land of promise. These are a present day surprise; the very word Saghalin until now made the world recoil.

But at least one hundred thousand Japanese occupy the country where no more than thirty-five or forty thousand Russians lived before. And I predict that when America and Europe learn of this they will transfer Saghalin from the frigid and forbidding, to the temperate, if not to the torrid zone. For the West believes that where Russians and Siberians live necessarily is dark and inhospitable to everybody else unless a Patagonian, and that Japanese and other Asiatics live in the Orient, which to it is synonymous with tropics.

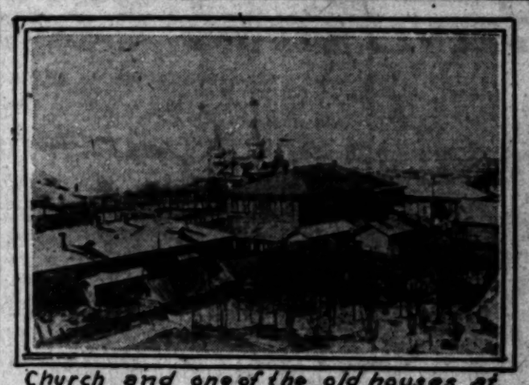
Saghalin is East Siberia's Rhode Island—the western Pacific's Vancouver Island. It is like a great arrow or magnetic needle six hundred miles long and sixteen to one hundred and five miles broad, balanced across the 50th parallel which divides it between Russia and Japan, and pointing exactly to the North Pole. I have just sailed nearly around it, coasted all its southern and western littoral, visited all its important anchorages and settlements and penetrated its interior. What I have to say of it forms a story of Saghalin as it is reputed, and what I find it to be; of how a country sounds when scientifically, academically, historically and officially described, and how it is when you see it breathe and live it for a space, and when it is lived in and looked to as home by its inhabitants who know it as it really is.

The world never got 'round to Saghalin before the great awakening of the World War. It waited until jerked up to the Straits of Tartary by Japan. It had its loves for millions of years; all else it calumniated, and after Russia made it known Saghalin was reserved for its last and worst sneer. It was colonized by Russians and Siberians; it was owned by the Czar; that was enough. It became the world's best jumping-off place.

Science laid claim to Saghalin in June, 1860, when two famous men of the Imperial Academy of Science in St. Petersburg, Schmidt and Glehn, came to study it and remained during two summers. What science afterward has had to say of Saghalin is based on their work. And today that science says that Saghalin had been inhabited in the neolithic stone age and later came those who spread to it from the Amur: Gilyaks, Oroks, and Russians; that it penetrates the western reach of foggy Okhotsk Sea which sends down immense ice floes to the east coast in summer and thick clouds and an ocean current generally which give its northern part, and in fact most of the island, a cold climate. On the more favorable west coast the mean temperature in a chosen district is about 33 degrees Fahrenheit, with 233 days of fog and rain in the year. The climate throughout is one of extreme humidity in which snow figures as the island's chief characteristic and unit of moisture. Spring, summer and autumn each have two months. At the end of October the coasts are beset with ice; the narrow part of the Straits of Tartary separating it from the mainland freezes over; winter is six months long; and the land is buried under three feet of snow until April.

If its original inhabitants of the neolithitic stone age and all others down to the present day had had the aid of science in determining the location of their future home, they probably never would have come to Saghalin. Anyone reading the discoveries of science, as uniformly expressed respecting Saghalin, would hesitate before becoming an immigrant to its shores. Yet that expression is the best which our handbook science and encyclopedic world knowledge is able to do for it up to the present time. And what the Russian government and its administrators in East Siberia added "absorbed," as the Chinese say, "all the vices." They looked upon Saghalin as a necessity to Russia, because it guarded the entrance to the Amur Valley, which leads to the interior. They bought out Japan's claims in it and made it a colony for undesirable Russians whom they put here—in front of the guns, in the firing line, as it were, and intrusted it to the Governor-General of East Siberia at Irkutsk to administer.

To Russia it was the last outpost of civilization. It was beyond the pale, the very land of nowhere. To leave no doubt of its outcast character, the place taken as a model on which to organize human life and society there was the mines of Kara in Transbaikalia, worked by convicts, of which George Kennan said that except for one solitary neighboring vale it had no equal as a cold and dreaded wilderness to the Russian exile. These places also were under the administration of the Governor-General at Irkutsk. By administrative depravity they have been brought to such a state of inhumanity as to be the chief indictment in the possession of the world at large against Russia's exile system. What they had been made to be was to be extended and combined in Saghalin with what Saghalien was by nature and by the curse which Russia's administrators gave it. And, it was given to this Governor-General to do it. He did it. He organized Russian exile life in Saghalin and when he had finished he wrote to the Czar that he had done it and done it in the same way as at Kara. "But," this kind gentleman continued, "the place itself is wilder and more solitary. This with the prospect of hard labor, makes the lot of a Saghalin convict a very hard one, and one that corresponds more nearly with the punishment which the law has in view." And the law had in view a punishment so terrible that to its administrators, in all the Russian empire, Saghalin alone furnished sufficient promise of terror.



Church and one of the old houses at Alexándrovsky, Saghalin.

The Rhine can be beautified from the shores of Saghalin. Saghalin is the land of sweet water distilled from the clouds. Its west coast is like the shores of Hudson River. The mountains never rise as high as the line of perpetual snow and never go far above the limit of vegetation. They are unequalled for their forest wealth by the plains and slopes of any islands of Northeastern Asia. Inshore boats are within sound of the summer cascades and within sight of this pristine wonderland which Russia's imperialists so successfully made out to be the end of creation. I first saw it on a July morning, along its gray green cumulous eastern coast washed white and yellow in patches on the cliff reaches. At old Korsakovsk I plunged into the hinterland and walked half a dozen miles along inviting country roads and by-ways, up hill and down dale, over meadows and through woodlands. It was like Ohio or Indiana in June. I picked wild flowers, waded through red and white clover, and went by a pathway half a mile through pines, wild berry bushes, vines, ferns and a thick ground covering of smaller plants.

But I did not realize to the fullest extent what a forbidden land the Russian colonists, to say nothing of neolithic man, had got themselves into by not being in the confidence of the Governor-General of East Siberia, or not being able to read the learned and powerful government writers, until I landed about two-thirds of the way up the west coast at Alexandrovsky and tramped about fifteen miles through the interior. Here, in the Russian part, the settlements are more scattered but the civilization and the houses and institutions are more settled, more substantial. The country roads, calling to fields and woods, and the blue mountains in the distance beckoned me and I plunged in. There were side lanes full of clover, wild honeysuckle, and every kind of woodland and meadow flower. To the left on the foothills a peasant couple were gathering berries. On the mountain slopes off to the right there were acres and acres of red wild flowers in patches among the pines and birches. I passed farmsteads with fat chickens, geese, ducks and sleek fat Siberian horses, among the best in the world. The peasants were at work in the fields and gardens or in their pioneer workshops. Some log houses were going up, though for Japanese. There were carpenters and builders working, blacksmiths, and in one place an old wheelwright repairing a cart-wheel in his dooryard. I stopped to talk with him, and his wife came out and carried me off into the house to have a cup of Russian tea and try her zhimuiost jam which she had made from Saghalin's best wild berry, and the chosen berry of the north.

At another place I heard only the whetting of scythes and droning voices slashed by the rustle of roadside leaves. Coming [illegible] of the telegas or farm wagons [illegible] the hay makers leave beside the road, was loaded with new-made hay, and sitting on top of the load were a little boy and a girl. They stopped and waited for me to come up and ride with them. I climbed up and looked under the brim of the little girl's hat, at two blue eyes and a dimpled round face framed in golden chestnut curl. And my next best wish to the reader is that he or she can climb on such a load, find such braids of golden hair down such a round little calico Saghalien back and boy from the old swimmin' hole and Alexandrovsky River, and ride home with them to Korsakova.

[Copyright, 1921, by Frederick McCormick.]

Bedell
BROADWAY CORNER SIXTH
Beginning Tomorrow—Monday!
COAT WEEK
Bigger and Greater Than Ever Before, Again Proving Bedell Supremacy

Our reputation for "World's Champion" coat values has been thoroughly established. As champions defend their titles, Bedell holds an Annual Coat Week—during which the most wonderful values of the entire year are to be expected.
FOR this event we planned weeks in advance—exerted the utmost effort—utilized our tremendous 17-store Buying Power to the fullest extent! No one can well afford to miss the results—regardless of what you intended to pay.
The Values Are Sensational
$29.75
A noteworthy group of flared coat, loose-back, and wrap types—of Bolivia, Velours, Suede Cloth and Novelties. Trimmed with fine genuine furs. Silk lined, and interlined throughout.
$55
Unsurpassed Values—in plain tailored and fur trimmed models of finest Bolivias, Velours and warmth-without-weight fabrics—worth fully one-half more! All silk lined and interlined.
$75
Luxurious new coats and wraps—exact copies of costly imports of luxurious, famous, nationally advertised fabrics—with sumptuous collars of Squirrel, Beaver, Ringtail Opossum, etc. Actual $125 values.
$39.75
Offerings that will be impossible to duplicate at this price! Normandies, Bolivias, Silk Plush, Suedene, with collars of Mole, Black and Australian Opossum, Nutria, etc. Particularly large assortments.
The Second Week Of November Fur Sale
Takes an Added Interest by Virtue of Special Purchases of Coats and Furs. A few of the interesting values:
Fine Near-Seal Coat, fur or trimmed, large shawl collar and collars, 48 inches long.. $155
Natural Russian Pony Coat, 40 inches long, large Beaver collar and flowing cuff..... $155
Scotch Mole Coat, 34 inches reversed border, flaring sleeve and cuff..... $155
Stone Marten Scarf..... $29.50
Skunk Shawl Collar..... $49.50
Baum Marten and Sable Scarfs..... $59.50

Natural Squirrel Scarf 2-skins..... $18.95
Scarf, taupe, dark and brown..... $35

Redfern
THE PREFERRED FRONT-LACE
Corset
Have you not often thought how much eagerness—and care—and thought—and hope—go into those moments spent before the mirror? How one strives to make the best of every good point and to subdue every defect?
If you would have a figure which could not be improved upon, and if you would have the magic quality of poise, devote some of that eager attention to the choice of a REDFERN CORSET—Now!
Let us give you a fitting
Newcomb's
CORSET SHOP
533 SOUTH BROADWAY

A Five Minute Walk Will Save You Dollars
We are only a few blocks from the crowded Broadway district, have low rent and small expenses, and can afford to sell from 25% to 33⅓% less than any other store. Come in and get acquainted.

Terms If Desired
See Our Exchange Dept.
Four Rooms of Furniture and Side Oven Gas Range—Our Special—$269.50
FOLEY'S
648 SOUTH MAIN STREET

Ultra Smart New Street Effects
The Alamo Sandal
$15 An Exclusive Cousin's Model

$11 A Smart, Sturdy Walking Oxford
The Alamo sandal is a smart exclusive New York origination—by Cousins. It is one of the most striking novelties for fashionable street wear we have ever seen. Here is a model that happily combines style, dash and unusual durability. It is very fetching when worn with our new hand-clocked effects in woolen hose.
The Alamo sandal is produced in black Norwegian calf, tan Norwegian calf, gray buck with patent trim, black buck with dull calf trim, and also in entire patent leather.
The walking oxford at $11 is produced in tan Norwegian calf and black Norwegian calf.
That America's leading boot maker—Cousins—has retained Gude's as his sole representative in Los Angeles over a period of 20 years, is a high tribute to our standing in the community and to our policy of doing business.
Gude's
GOOD FOOTWEAR
537-539 So. Broadway
Los Angeles

FARIS - WALKER
The 5th STREET Store
BROADWAY AT FIFTH ST.

Velvet $5.75
$8 Grade, Deep Black, 40-inch

QUITE a reduction Monday on 40-inch, all silk, soft, lustrous finish velvet. Deep pile in black only. Specially priced for the sale Monday at $5.75 yard. Ideal weight for dresses, etc.

Paon Velvet, 98c
Rich, lustrous paon velvet in black, brown, navy and all leading colors; formerly $1.50 yard.

Keri. Plush, $8.98
50-inch Kerami plush in moleskin. For collars, coatees, etc. Former $15 value priced at $8.98.

Fig. Silk Mixtures 59c
Choice lot of fancy figured silk and cotton weaves for linings, smocks, dresses, etc. Attractive colors and combinations.

Satin $1.39
Plain colored cotton back satin lining, 36 inches wide. Formerly sold at $1.79 yard.

Lining, $1.19
Former $2 satin serge lining, 36 inches wide. Suitable for men's coats, linings, etc. Neat patterns.

Buy Kabo Corsets at $1
Big Sale on 4th Floor, Monday, Factory 2nds, $2, $3 Lines

IT WILL mean a genuine saving to women who come to the fourth floor, Monday, for these Kabo Corsets at $1. They are marked "seconds" and discontinued lines, but are wonderful values, nevertheless. Front and back lacing; fancy and brocaded weaves; pink or white. Good range of sizes. Values to $3. Monday, $1.

$2-$3 Corsets $1.49
Brocaded and Plain Weaves—4th Floor

ELASTIC and plain top models in pink or white. Many high-grade Kabos that are factory seconds. High, medium and low bust models, all sizes.

Kabo Corsets, $1.98
Also Le Revos of heavy brocades; front and back lace; Formerly priced $3.50 to $5. Factory seconds.

Corsets at $2.49
Former $4 to $5 Kabos and Le Revo corsets of brocaded and plain weaves; pink and white—seconds.

$5, $6.50 Corsets, $2.98
Pink brocaded Le Revo corsets in many good models; front and back lace. All are factory seconds.

Kabo Corsets, $3.98
Former $7.50 to $10 models in discontinued lines and factory seconds. Of silk brocades and satin.

1500 Aprons 98c
Former $1.50 to $2 Lines—4th Floor

NEAT bungalow aprons of high-grade Amoskeag ginghams and scout percales. New sash styles in plaids, checks, stripes and plain colors. A big value for Monday at only 98c.

Jumper Aprons $1.49
Sleeveless and made of cotton crepe. To be worn with guimpes. Narrow belts of contrasting colors and trimmed with black binding.

$2 Undermuslins 79c
Women's gowns, skirts and chemises made of splendid quality muslin. Many dainty styles. Formerly priced at $2 and $2.50. Pink and white. Neatly trimmed. Fourth floor.

$2.00 Gowns, 98c
Windsor crepe gowns for women. Plain colors and patterns; many styles.

Chemise at $2.98
Women's chemises, made of heavy quality crepe de chine. Lace and French band trimmed; many styles. Values to $6.

Gowns at $1.98
Former $3.50 Philippine gowns. Hand made and hand embroidered. Attractive patterns.

Undermuslins, $1.49
High and low neck gowns, skirts and chemise in pink and white. Lace embroidery trimmed. Values to $2.50.

Mrs. L. Dunlap, Basement

Mrs. M. McNamee, Corsets, Aprons,

Mrs. A. Richey, Shoes, Millinery

Mrs. G. Harrison, Boys' Suits, Ready-to-Wear

Mr. O. Fischer, Rugs, Velvets

40 S. & H. STAMPS WITH

BIG SALES EVENT AND
IN CONJUNCTION with the big Price-Wreck... a trip to see one of America's grandest ... signed certain departments and the one ... you would know just how anxious each is to ...

76 Inch Sheeting .. 29c
Sale 9 to 10 a.m. on a fine quality unbleached sheeting in remnant lengths up to 20 yards. Fine for pillow cases, sheets, etc. First hour, 29c.

Silk Laces $1.98
Gorgeous 36-inch Flouncings Worth $2.50, $3.50

WE HAVE wrecked the price on over 1500 yards of these beautiful silk lace flouncings in black and a big line of the season's most popular colors. Silk embroidered patterns in fine grade silken net, all have scalloped edges; for street or evening dresses. Sale at $1.98 yard.

Fur Trimming ½ Price
Brown or Black Coney

$4 Grade, 4-inch .....$2 | $8 Grade, 8-inch $4
$6 Grade, 8-inch .....$3 | $10 Grade, 10-inch $5

Beaded and Spangled Laces, $3.98
Former $10 laces, all 36 inches wide. Beaded or spangled on fine silk net. Attractive patterns and colors.

$1.39 Metaline Cloth at 98
36-inch metaline cloth in wanted colors. Suitable for foundations for dresses, millinery, draperies, etc.

Wash Laces, 5c
Great lot former 10c and 15c wash laces, including cluny, filet, crochet, torchon in edges and bands.

Guimpes, $1.49
Former $2 and $2.50 guimpes with sleeves. Round or square neck; lace trimmed. Aisle 2. $1.49.

Round Bag Frames
Round and oval shapes with chain handles. Makes attractive ribbon or velvet bags. Mirror on inside. Former $1.50 value in jewelry department. Monday, priced at 69c

$1.50 and $2 Unionsuits 98c
WOMEN'S fine jersey ribbed union suits formerly priced at $1.50 and $2. Finished with French bands in V-neck and bodice top style. Pink or white, loose and tight knee. Sale on the fourth floor, Monday, at 98c.

Silk Top Vests at ... $1.49
Lisle rib bottom and glove silk top vests formerly priced at $2.50. Ribbon loops.

Silk & Wool Underwear $1.98
Dutch and high neck styles. Formerly priced $2.50 and $3. All regular and out sizes.

Silk & Wool Union Suits $3.49
Former $4 and $5 lines in ankle length; medium and heavy weight; assorted sizes. Fourth floor. $3.49.

Silk Hose Now 98c
Semi-Fashioned; Staple Colors

OUR women's hosiery department is now in Aisle 7, and our space is smaller on account of the new building, but the bargains are bigger than ever. Former $1.50 and $1.75 silk hose in plain and dropstitch styles; well reinforced; mercerized lisle garter tops. Sale, 98c.

3000 Pairs Hose at 25c
Mercerized cotton lisle seamless and mock seam hose in black and colors. Some slightly imperfect. All sizes, priced at 25c pair.

Women's Hose, 10c
Good quality seamless cotton hose in staple colors. Formerly priced at 15c. Reinforced heels and toes.

Fibre Hose, 55c
Heavy quality. Formerly sold at $1. Well reinforced; double elastic garter tops. All sizes.

Silk Hose, $1.25
Former $2.50 pure silk, semi and full fashioned hose that are slightly massed and imperfect.

Silk Hose, $1.85
Pure silk hose. Formerly $2.50 to $3.50. High spliced heels, soles and toes. Few slightly imperfect.

Jiffy Scooters $3.98
Formerly Priced $4.89
WELL made scooter for the kiddies. Finished with rubber tires, mud guard over rear wheels and steering wheel. Toy department. 3rd floor. $3.98.

Velocipede, $4.98
Medium size, well made and finished with rubber tires, adjustable seat; formerly $6.

$4.49 Dolls, $3.49
Effanbee unbreakable jointed dolls with sleeping eyes.

BLOUS

$3.

GREAT RUG SALE

New Shipment 9x12 Brussels $18.50
Wool Faced, Big Variety of Pattern, Regular $35 Lines

HEADING the list of a great lot of rug bargains for Monday will be about 100 very heavy Brussels in 9x12-ft. size at a price that should pack that department while they last. They are perfectly made and finished and shown in a number of very desirable colorings and patterns. Regular $35 line., $18.50.

AXMINSTER RUGS $49.50
9x12 Ft. Size—Formerly $77.50

GREAT lot high grade rugs in newest patterns and choice lot of beautifully blended colorings. All 9x12-foot size and at $49.50 many of them should go Monday. Former $77.50 values.

8¼x10½ AX. RUGS $49.50
Our highest grade Axminster rugs, formerly priced at $87.50. Beautiful patterns and colorings. Former $97.50 value, priced Monday at $49.50.

Low Prices on 9x12 Ft. Rugs

$60 Axminsters .....$34.50 | $47.50 Axminsters $29.50
$55 Axminsters .....$32.50 | $87.50 Wilton Velvets ..$57.50
$77.50 Wilton Velvets ..$42.50

SALE WILTON RUGS

$87.50 Wiltons, 6x9....$67.50 | $115 Wiltons 8¼x10½..$82.50
$67.60 Wiltons, 6x9....$47.50 | $125 Wiltons 9x12.....$67.50
$87.50 Wilt., 8¼x10½..$62.50 | $139.50 Wiltons 9x12...$87.50

100 ROLLS LINOLEUM
Perfect and Imperfect

Printed and inlaid linoleums on which great savings are possible Monday. More than most unusual reductions.

$2 Grades 79c, 89c.
$3 Grades $1.29, $1.39

$7.50 TUXEDO SWEATERS AT .. $3.98
Also Coat Styles, of Wool

SWEATERS are still very much in favor for the coming season and the reductions here Monday should interest many women who plan a new one. Fancy block and plain weaves in jade, American beauty, turquoise, purple, etc. Some trimmed with brushed wool.

$7.50 Wool Scarfs, $3.98
Women's brushed wool scarfs, 2 yards long with fringed ends. Finished with belt and pockets; many colors.

$5 Women's Sweaters, $2.69
Wool sweaters in tuxedo style. Big line colors, including gray, buff, brown, black, etc.

$2.50 Women's Sweaters, $1.49
Surplice styles of wool. Also some tie-back models; many colors.

$4 to $5 Sweaters, $2.98
Styles and sizes for boys and girls. All wool and worsted plaited; slipons, V neck and ruff neck styles.

Wool P

$10.00 $
TWO
5.00 Value

Girls' Coats $14.50
$18.50 to $25 Fall Models, sizes 8 to 18—4th floor

THESE girls' coats will sell at such a low price that most every girl can afford to have one. Newest Fall and Winter styles of Polo, broadcloth, Melton, cheviots, plush, etc. Some have beaver collars; belted, tailored or wrappy models in most wanted shades. Monday they'll be only $14.50.

$12.50, $15 Children's Coats, $6.98
Polos, broadcloths, cheviots, Chinchillas, etc., in 2 to 6 years; tailored, shirred and other styles; good color range.

$5 Coats, $3.98
White corduroy and cashmere coats for infants 6 months to 3 years; embroidery on cape collars.

35 Winter Coats for Girls, $10.00
Quantity of former $18.50 coats of Polo, Cheviot, etc., tailored and wrappy models in good range of colors; big values.

Dresses, $1.98
Former $3 to $4 linen crash frocks in sizes 3 to 14; sailor and empire styles with belt.

9 TO 10 NO PR... READ THESE

Jersey Coats, $3.25
Good heavy quality jersey jackets, Tuxedo style; stitched back; navy and brown; sizes to 44. $3.25.

Women's Waists, $1.75
Georgette blouses in white, flesh and few dark colors; lace and silk trimmed; also satin overblouses.

Women's Shoes, $1.50
High and low styles of patent, kid, calf, cabarette; brown, gray and black and combinations. "Checks."

Child's Shoes, $1
Lace and button shoes for boys and girls; for general wear; factory checks. Wonderful values. One hour, $1.

Men's Shoes, $1.69
Oxfords and high shoes of brown and gunmetal calf; priced at cost. 9 to 10 a.m., $1.69. Factory checks.

Venise Collars, 19c
Venise Tuxedo collars, cream color; many pretty patterns; to be worn on coats or dresses. First hour, 19c.

Wash Lace, 7½c
Clean-up of odd lots and remnants in edges and bands; cluny, torchon, filet and crochet. One hour, 7½c yard.

Child's Union Suits, 25c
Medium weight, long or short sleeves and sleeveless; knee and ankle length. 9 to 10 a.m., 25c. Fourth floor.

Aprons
Women's gingham ... checks and ... 50c.

Combs
Of wash satin ... lace trimmed; ... styles. Priced ... 50c.

Curtain ...
A clean-up of ... patterns and ... Priced at ... 9c yard.

Panel C...
Large Nottingham ... white or ecru ... from 9 to 10 ...

Linoleum ...
Usable lengths of ... linoleum ... hour at ...

Women's ...
Of fiber silk, ... style; ... toes; ...

Men's ...
Made of ... black satin; ... pockets; ...

Men's ...
Of fiber silk, ... reinforced ... ranges of ...

Aisle Pants, 79c
... for men, sizes 29 to ... weight cloth in olive drab ... bottom, belt loops.

Ivory Comb, 25c
... ivory comb in the No... 9 to 10 a.m., at 25c each. ... Aisle 5.

Stationery, 35c
... quality stationery in white ... first hour at 35c box. ... 31. Aisle 5.

Nainsook, 16 2-3c
... domestic finish nainsook, ... one hour at 16 2-3c yd.

Outing, 15c
... Scotch outing flannel ... pretty pattern, stripes and ... cost first hour, 15c yd.

Child's Dress, 49c
... gingham dresses and ... colors and pat... 1 to 6 years. One hour, ... floor.

Women's ...
Of fiber silk, ... style; ... toes; cost, ...

Gowns, 59c
... stamped on good ... and white nainsook; ... At cost, 59c.

Tams, 35c
... knitted, brushed ... all sizes, colors and ... 35c. Fourth floor.

SALE OF VELOUR $2.59
$4.50 Quality, 50 Inches

IF YOU are planning new overdrapes or plan to upholster some of your furniture you'll find the price has been wrecked on some fine quantities here Monday. This $4.50 grade will sell at $2.59. Colors include rose, mulberry, etc.

50-In. Embossed Velour.. $3.50 | Good Quality Velours, Colors $1.98

SHADES $1.00
About 1500 oil-opaque window shades formerly priced at $1.45. Sizes 24, 72 and 38x72 inches. All priced Monday at $1 each.

MARQUISETTE REDUCED
Over 2000 Yards in the Sale

$1 50 In. Marquisette...79c | 69c Marquisette 49c
89c Marquisette, 36 In. .69c | 36-In. Marquisette 29c
79c Marquisette, 36 In. .59c | 29c Marquisette 19c

Plain and Figured Madras
$2 Grade, 36 In.....$1.49 | 98c Grade, 36 In.....79c
$1.29 Grade, 36 In.....98c | 89c Grade, 36 In. 69c

Silk Sunfast Drapes
Beautiful silk drapes that will not fade. Colors include gold blue, rose, tan and brown. The color combinations are most pleasing.

$4.50 Grades	$4.00 Grades	$3.50 Grades	$2.00 Grades
$3.49	$3.25	$2.98	$1.69

$3.00 CURTAINS $1.50 Pr.
Wrecked Prices, Monday

GREAT reductions on over 500 pair high-grade fancy bungalow net curtains. Attractive patterns for most any room in the home. Monday, $1.50 pair.

Paneling, 40c
Former 75c sectional paneling in heavy double thread filet quality. Priced 40c each.

Curtains, $1.98
Former $3.50 large size Nottingham curtains, 3 yards long. Neat patterns, sale at $1.98 pair.

Armure Portieres, $4.98
Extra heavy in full line of plain colors and some fancy mixtures. Former $6.50 value.

Couch Covers, $5.98
Former $9.50 large size couch covers in attractive Oriental designs and colors. Monday, $5.98.

$7.50 Curtains, $3.98
Extra large, heavy Nottingham curtains, 4 yards long. Slightly soiled around edges.

500 SUITS $5.95
$10 Values, Extra Pair Knickers

THE price on this big line of boys' suits will be way below regular for one day, Monday. Well made suits of sturdy cassimeres in green, gray, brown and many mixtures. Sizes for boys 8 to 15 years. Extra pair of knickers with each suit.

Blue Serge Suits $5.75
Sizes 3 to 8 Years—Second Floor

JUVENILE suits of fine quality blue serge. Norfolk style. Knickers are lined throughout. Former $6.95 value for Monday, second floor, $5.75.

Boys' Corduroy Knickers, 95c
Former $1.25 line in sizes 6 to 17 years. Well made of good quality corduroy. Second floor, 95c.

Serge Caps, $1.50
Well made caps in pleated back style. Made of fine quality blue serge; formerly priced at $2.

Sleepers, 85c
Former $1 line, made of flannelette, in pink and blue striped patterns. Sizes 2 to 8 years. 2nd floor.

BLEND TEA AND COFFEE MONDAY

EVENT AND SALE'S GRAND CANYON CONTEST

N with the big Price-Wrecking ... we are offering 10 salespeople an opportunity to win ... of America's grandest sights—... of Arizona. Each of the contestants has been assigned ... rtments and the one making the ... business over last year will be entitled to go. If ... how anxious each is to win the ... they are offering for Monday.

Inch ... eeting .. 29c
... to 10 a.m. on a fine quality unbleached sheeting in remnant lengths ... yards. Fine for pillow cases, ... etc. First hour, 29c.

... 75c

$67.50 Velvet Rugs at $37.50
Only 25 to sell 9 to 10 at $37.50. Linen back effect in a choice line of beautiful patterns and the colorings are most remarkable. For one hour, only $37.50.

Mr. F. Fabling, Men's Suits, Domestics

Mr. E. McNeil, Men's Furnishings

BLOUSE ... Gloves $1.49

... Formerly Sold at $3.00 a Pair

$3.9...
Many Popular ...
NEWEST arrivals ... priced for the ... ling Sale. Many styles of crepe de ... pink, blue and ... tailored models; ... round necks with ... sleeves. Trimmed ... laces, chinette, etc. ... $6 values, at $3.98.

Gloves, $2.98
Long kid gloves in white only. 12-button styles, formerly priced at $5. Big value at $2.98.

Ribbon, 45c
High-grade messaline ribbon, 6½ inches wide. Pink, blue and orchid. Former 75c and 85c values.

Vanity Bags .. $1.98
Former $3 Values
NEW line vanity and swagger bags in popular styles and latest creations. Made of leather in choice lot of colors. Former $3 lines at $1.98.

Ribbon, 19c
Moires, messalines and other 4 to 6-inch ribbons formerly priced at 30c yard. Many colors.

Umbrellas, $1.69
Former $3 value covered with high grade American taffeta. White hackette handles.

...ool Prella Skirts

AT 95
$10.00 $12.00 Values
TWO Eastern ... their samples and odd lots of fine wool ... price that creates ... sensational sale, Monday. Finest wool prunella ... every conceivable style of pleating and combination ... $15—about 500 of them.

NO PRICE SALES 9 TO 10
READ THESE VALUES
COST—FIRST HOUR

... Pants, 79c
... for men, sizes 30 to 40; cloth in olive drab ... tan, belt loops.

... Comb, 25c
... fancy comb in the ... 9 to 11 a.m., at 25c each. ... Aisle 5.

...nery, 35c
... millinery in white ... last hour at 35c box. ... Aisle 5.

..., 16 2-3c
... finish nainsook, ... hour at 16 2-3c yd.

..., 15c
... outing flannel ... stripes and ... last hour, 15c yd.

... Dress, 49c
... dresses and ... sizes and pat... 9 years. One hour, ...

... Gowns, 59c
... stamped on good ... white nainsook; ... At cost, 59c.

... Tams, 35c
... knitted, brushed ... shades, colors and ... 35c. Fourth floor.

Aprons, ...
Women's aprons of gingham in plain ... checks and stripes; ... 50c.

Camisoles, ...
Of wash satin and ... lace trimmed; ... styles. Priced at ... 50c.

Curtain Scrim
A clean-up of curtain ... patterns and colors in ... Priced at cost. ... 9c yard.

Panel Curtains
Large Nottingham ... white or ecru in the ... from 9 to 10 a.m., at ...

Linoleum Remnants
Usable lengths of ... linoleum at ... hour at 49c sq. yd.

Women's Hose
Of fiber silk, plain ... style; reinforced ... toes; asst. colors. ...

Men's Shirts
Made of good quality ... black sateen; lay ... pockets; double ...

Men's Hose
Of fiber silk, plain ... reinforced heels ... range of colors; ...

Girls' Middies, $1.19
Made of white middy cloth for girls to 14 years; well made and neatly finished. At cost, $1.19. Fourth floor.

Velvets, 69c
18-inch Paon velvet and 22-inch velveteens in black, brown, navy and all leading colors. One hour, 69c yard.

Suede Gloves, $1.98
Slip-on gloves for women; made of finest quality real French suede in gray and mode; strap wrist. $1.98.

Umbrella, 89c
Durable quality American taffeta umbrella; paragon frame; wood handle with silk cord. At cost, one hour, 89c.

Boys' Shirts, 59c
Boys' shirts of light blue chambray; cut full; in sizes 12 to 14. First hour, 59c. Second floor.

Blankets, $1.39 Pair
A 64x80 double blanket, wool finish, shell stitched; white and gray, with blue or pink border. $1.39 pair.

36-inch Satin, 89c
All silk satin messaline, yard wide, in 15 popular shades, at cost, from 9 to 10 a.m., at 89c yard.

Wool Remnants, 39c
A clean-up sale of wool remnants, including serges, alpacas, crepe, etc., 36 to 54-inch widths, 39c yard.

9-4 SHEETING 59c

Utica Brand—Fully Bleached—69c Quality—5th Floor

BECAUSE of curtailed space on the Third Floor it was necessary to move all domestics to the 5th Floor, and because of the slight inconvenience we are going to offer wonderfully big values Monday. A full bleached 9-4 quality, full 81 inches wide. We must limit 20 yards to each customer, 69c grade at 59c.

Blankets, $1.49 Pr.

Former $2 to $2.25 Lines

WOOL finished cotton double blankets in gray and tan with pink and blue borders. A good weight and a genuine bargain for Monday —5th Floor, $1.49.

Auto Robes, $6.98
Heavy auto robes in plain colors and plaid patterns; some are fringed; formerly $10 to $12 values.

Comforts at $5.98
72x84-inch cotton filled comforts covered with sateen and silkoline; values up to $7.

Blankets at $3.25
Former $3.50 and $4 wool nap double blankets. Heavy weight in gray only. Sizes 66x80 inches.

Feather Pillows, $1.39
19x26-inch feather pillow, covered with A C A ticking. Former $1.75 lines, 5th floor, $1.39.

81x90-Inch Sheets, 89c

Former $1.25, $1.39 Values—5th Floor

FULLY bleached, seamed sheet made of a fine quality muslin. Size 81x90 inches. Splendid buy for hotel owners and apartment-house managers. $1.25, $1.39 value, priced Monday at 89c.

Bed Spread, $1.98
Nicely woven crocheted spread in 3-4 bed size, 72x84 inches. Lost of attractive patterns.

Pillow Cases, 35c
Fruit of the Loom pillow cases, 42x36-inch, torn size. Former 49c lines. Monday, 35c.

$1.50 Sheets, $1.15
81x90-inch unbleached seamless sheet with 3-inch hem. Genuine bargain for Monday, $1.15.

Satin Spreads, $8.98
Former $10 satin Marseilles spread in many pleasing patterns. Size 80x90 inches. Yellow, blue and pink.

FARIS & WALKER
The 5th Store
BROADWAY AT FIFTH ST.

Towels 15c

18x36-inch, 5th Floor

THIS Price-Wrecking Sale on towels should bring many people to the new location of this department on the fifth floor. Good quality huck towels in plain white or with colored border. Former 25c value at 15c.

Towels, 25c
Large size, double thread towels with blue border. Former 29c lines.

Towels, 39c
Heavy, bleached, double thread Turkish bath towels; size 32x64 inches. Regularly priced 69c.

Damask, 69c
64-inch mercerized table damask in many attractive patterns. Former 75c and $1 grades.

Damask at $2.98
All linen, silver bleached damask, 72 inches wide. Remarkable assortment of patterns. Formerly $4.

Pat. Cloths, $2.89
Two-yard square mercerized damask pattern cloths. Formerly priced at $5. Neat patterns.

35c Duck, 25c
Good quality, 8-ounce duck, 36 inches wide. A special for Monday, fifth floor, 25c yard.

New Shoes $4.85

Smart Oxfords, Pumps & Boots—"Factory Checks"

WE HAD to move the shoes to the second floor, because of rebuilding arrangements, but such a remarkable value as this lot at $4.85 makes it doubly worth while to come there for them. Smartest lasts of kid and calf, also suedes and patents. Oxfords and novelty straps, pumps and boots. Black, gray, light and dark tan and two-tones. Military, Cuban, Louis and low heels. A to D widths in varied sizes. Wonderful values at $4.85.

Men's Shoes $3.85

NEW line of mahogany brown calf bals and bluchers in complete range of sizes, 6 to 10. Some are factory checks, others regular lines. Dressy, practical footwear for men and big boys. $5 and $5.50 values, $3.85.

Boys' Shoes $1.85

HUNDREDS of pairs gunmetal bal and blucher style shoes with medium and broad toes. McKay stitched soles. All are sturdily built and just the thing for school. Most sizes. Factory checks. $2.50 to $3.50 pairs at $1.85.

Girls' Shoes $1.85

SMART line of misses' and children's gunmetal lace and button shoes, but mostly lace. McKay stitched flexible leather soles; round and broad toes; low heels. Factory checks of $3.50 to $3.50 pairs, $1.85.

HATS $5.00

Hand Made Models Worth $7.50 and $10.00

WE HAVE a splendid surprise in store for women, Monday, in these extraordinary winter hats that just arrived and will sell at $5. Fine Panne and Lyons velvets in a bevy of individual styles, and all the best colors. Trimmed with jet, lacquered ribbon and lovely fancies. A striking assortment, worth to $10, for Monday, $5.

TRIMMED HATS $3.98

$5 to $7.50 Values

THIS price allows women to select from a wide assortment of good trimmed millinery, Monday. Silk and Lyons velvets in black and all wanted colors. Novelty fancies, ribbons and metal ornaments are the trimmings used. Big values at $3.98.

$1.00 Kleinerts Aprons Mon. 50c

Rubberized Household Style; Assorted Patterns

50c Waist Lining, sizes 34 to 44, 39c
50c Sanitary Apron, spcl. size, 39c
10c card Rustproof Dress Snaps, all sizes, 8c; 3 for 10c.
Large Cube Asst. Pins, 15c cube; 2 for 25c
25c Box Asst. size Hairpins, 300 count, 19c box.
15c Pc., 3 yds., white and colored RickRack, 2 for 15c
25c box 1-4 lb. Dressmaker's pins, 19c box, 2 for 35c
25c pair Woman's Sew-on Garters, 19c pair, 2 for 35c
15c pair Woman's Shoe Trees, 10c pair, 3 for 25c
15c Piece White Bias Tape, size 2 to 6, 10c
85c Marcel Waving Iron, 25c

25c Card Slide Easy Hair Curlers, 19c
10c and 15c card Asst. size Pearl Buttons, 5c, 3 for 10c
10c Ball, 50 yards, Merc. Darning Cotton, 5c; 3 for 10c.
Coats Machine Thread, 6 for 29c, 55c dozen

Coco Almond Soap 5 cks 25c

Sale in Toilet Goods Department—Aisle 5

Lydia Pinkham's Vegetable Compound, 98c.
$1 Bottle Laveris Mouth Wash, 75c.
50c Tube Pepsodent Tooth Paste, 35c, 3 for $1.
50c Bottle Mulsified Cocoanut Oil, 35c, 3 for $1.
50c Bottle Pyo Rem Mouth Wash, spec. 3 for $1.25
50c Tube Pepsodent Tooth Paste, 35c, 3 for $1.
Special, Mennen's or Colgate's Tal. Powder, 19c
50c can Theatrical Cold Cream, 35c, 3 for $1.00
Special, Asst. Odors Bulk Perfumes, 50c ounce
$1.25 Hot Water Bottle, 75c.
50c Roll Hospital Absorbent Cotton, 29c
Special size Whisk Broom, 19c
$2 Vacuum Bottle, keep hot or cold 24 hrs. $1
$3.50 Thermos Lunch Kit, complete, $2.25

SALE OF NEW WASH WEAVES

White Domet 16⅔c

Heavy Twilled Outing Flannel

A PRICE-WRECKING event in the wash goods department, Monday. This former 25c white domet flannel will sell at only 16⅔c yard. Bleached quality for gowns, pajamas, infants' wear and many other uses. Genuine bargain. Third floor. 16⅔c.

FANCY OUTING AT 16⅔c

Grade Formerly Priced at 25c Yard

EXTRA heavy quality outing flannel in a fine soft, double fleeced finish, light and dark patterns. Ideal weight for gowns, etc. You'll marvel at the quality of this outing, priced for Monday at 16⅔c yard.

72x84-inch Wool Batts, $2.75
Pure carded lambs wool batts priced so that every woman in need of one will make a saving not to be overlooked. Third floor.

Cotton Batts, $1.35
72x90-inch pure carded cotton batts formerly priced at $1.85. The price Monday is only $1.35.

Cotton Batts, 98c
Former $1.29 stitched cotton batts in 72x90-inch size for full double bed. About three-pound weight.

39c Outing, 22½c
Yard wide, heavy double fleeced Amoskeag outing flannel for pajamas, underwear, etc.

29c Percale, 19c
Shirting percales in light floral and dark striped patterns; 36-inch. Formerly 29c yard.

Dress Gingham 15c

Well-Known Brand. Worth 22½c

THE price on this fine quality gingham, like our old building, has been wrecked and will sell Monday for 15c yard. Well known Everett's grade in a full assortment of plain and fancy patterns. Remnant lengths 3 to 10 yards.

JUMPER SUITINGS 19c

Formerly Priced at 29c Yard

JUMPER suits are enjoying much popularity just now and the price on these fine qualities has been greatly underpriced for Monday. White and many fast colors. Also suitable for middies.

10 Yard Bolt Longcloth, $1.98
Fine chamois finish English Longcloth, 36 inches wide. Suitable for gowns, underwear, infants' wear, etc. Ten-yard bolt for $1.98.

Middy Twill, 19c
Pure white middy twill, 36 inches wide. Suitable for jumper dresses, etc. Formerly 29c yard.

Dress Linen, 69c
Imported quality, 36 inches wide. Formerly priced at $1 yard. For fancy work, dresses, etc.

Hdkf. Linen, $1.25
Yard wide, pure bleached Irish handkerchief linen, formerly priced at $1.98 yard. Monday, $1.25.

Galatea at 19c
Former 29c sturdy quality galatea for boys' rompers, jumper suits, etc. Mill ends, 3 to 7 yards.

A Combination Sale for Men

Suit & O'Coat Both for $25.00

Sizes 34 to 44—Fifth Floor

MEN. How's this for a bargain! A $25 suit and a $20 overcoat—both for the price of $25—one of the biggest values of the day on the fifth floor in the Price-Wrecking Sale. The suits are made of cassimeres, homespuns and cheviot. In models for young and elderly men. Good styles and patterns. The overcoats are made of Kersey in gray and brown heather mixtures; belted. Sizes 34 to 44 in both. Together they're worth $45 — remarkable value at $25.

Mackinaws, $6.95
Former $12.50 to $14 lines in gray, green, red and brown plaids; sizes 35 to 46. Shawl or lapel collars.

Raincoats, $4.95
English slip-on styles in tan only; sizes 36 to 42. Sale on 5th floor, Monday, $4.95.

1000 Winter U'suits $1.19

Long Sleeves, Ankle Length, All Sizes, $1.75 Lines

THIS season is here now for winter weight union suits, but the price on them Monday will be greatly reduced. Fine ribbed cotton garments in ecru and white. Long sleeves and ankle lengths; few are slightly imperfect. Augusta and other well-known makes. Aisle 6, $1.19.

SHIRTS $1.00

Former $1.75 Lines

CLEAN-UP sale big line fine quality corded madras shorts in a wide range of neat colored stripes. Finished with turn-back cuffs; assorted sizes at $1.

SHIRTS $1.19

Formerly Priced at $2.00

GREAT line men's shirts of good grade percales in assorted fancy colored stripes, in light and dark colors. Finished with laydown collar; double stitched seams.

$3 Men's Shirts, $1.75
Broken lines woven madras and Russian cord shirts in a wide range of patterns.

50c Suspenders, 35c
Made of sturdy quality elastic in assorted patterns; leather ends. Sale at 35c.

Men's Handkerchiefs, 10c
Assorted colored bordered handkerchiefs and plain satin stripes. Formerly priced at 19c. Narrow and wide hems.

3 Pair Men's Sox, $1.00
Former 50c and 65c lines in clean-up sale priced 3 pair for $1. Silk, fiber and mercerized lisle.

Underwear 59c

Sizes 34 to 46—Aisle 6

THE well known "Bloods" winter weight shirts and drawers for men. White, ecru and gray; long sleeves, ankle length. Some slightly imperfect; former $1 value at 59c

Unionsuits $2.98

Former $3.50 Values

"WRIGHTS" wool mixed winter weight, long sleeve, ankle length union suits with knit cuffs and wrists. Well made and finished; all sizes at $2.98.

Men's Union Suits, $1.75
Medium and heavy weight Langon garments with long or short sleeves. Formerly $2.50 to $3.50.

Men's Underwear, $1.19
Heavy fleeced cotton shirts and drawers. Well reinforced.

Men's Underwear, 89c
Former $1.75 lines superweight wool mixed garments. Well made and finished.

Men's Night Shirts, 85c
Made of close woven muslin; finished with laydown collar. Formerly priced $1.25.

STOUT WOMAN'S GOOD FIGURE
Produced by
Nemo SELF-REDUCING Corsets
WORN FOR TWENTY-FIVE YEARS

NEMO SELF-REDUCING CORSETS are made in a great variety of individual shapes. They have numerous special features to reduce, reshape and correct certain physical conditions peculiar to stout women.

Every year, and in every country where corsets are worn, millions of women enjoy their beneficial results.

Nemo No. 402—For the short, stocky figure, corsets flesh on lower abdomen and in the groin region.

Nemo No. 620—For the average stout figure with excess flesh evenly distributed.

Nemo No. 851—For the stout figure with extremely pendulous abdomen.

19 Other Self-Reducing Models—$3.00 to $9.00
GOOD STORES EVERYWHERE

CALLS JAP ASCENDANCY DANGEROUS TO HAWAII.

Ex-Governor Declares That Efforts to Solve Pressing Problems Are Handicapped at Washington.

BY CHARLES J. McCARTY,
Former Governor of Hawaii.

The great problem today in Hawaii is that of the Asiatic, particularly the Japanese, who comprise 44 per cent of the population of the islands. This nationality has invaded all lines of industry. Its control of the unskilled labor supply is almost complete, and Japanese, with their lower standards of living, have driven out the whites and Hawaiians from many mechanical occupations. They are an industrious, thrifty, hard-working people when in business for themselves. They are aggressive and in all matters relating to their nationality stand together as a unit. With these qualities it is but natural that only those occupations which require greater intelligence and skill that they possess are free from their disastrous competition.

Economic competition, however, is not entirely accountable for the displacement of the Hawaiians and the whites. The races seem instinctively to withdraw from each other. "The East is East and West is West" just as truly in Hawaii as elsewhere in the world.

The Japanese began coming to Hawaii in 1885, since which time they have maintained their national characteristics and allegiance most stubbornly. Evidence of their Americanization, in any but isolated instances, is yet to be discovered.

This does not seem so strange when it is realized that they cannot become citizens unless born on American soil, do not associate with the whites of any nationality, do not intermarry with the other races, and do not accept the Christian religion except to a limited extent.

MAINTAIN OWN SCHOOLS.

Chiefly, be it noted, they maintain their own language, schools, newspapers and religious organizations. These exercise a most powerful influence upon the Japanese, and they have always taught, written and preached loyalty to Japan and reverence for its institutions and culture.

Japan, singular among nations, protested the annexation by the United States of the Hawaiian Islands, and even to this day the bishops of the Buddhist church have their appointments to Hawaii vised and approved by the Japanese Minister of the Interior.

From all this it might be inferred that the Japanese influence predominates. As a matter of fact the contrary is the case, and Hawaii in all its activities and in its aims and aspirations is as much American as any New England community.

Before the annexation of Hawaii to the United States the Hawaiian government, realizing the danger of the predominance of any one nationality in the make-up of the population, attempted to put up the bars against further immigration of Japanese to Hawaii. A shipment of Japanese was refused admission at the port of Honolulu. The Japanese government protested and sent to Hawaii a Japanese cruiser and compelled the Hawaiian government eventually to pay $75,000 as a penalty for attempting to maintain an even balance in the population. After annexation the Japanese emigrated to Hawaii in large numbers, and from there went to California, where a Japanese situation soon developed, resulting in the so-called gentlemen's agreement between the United States and Japan.

EXCLUDES HAWAII.

But what was this gentlemen's agreement? It was an agreement that Japanese laborers should not be sent to the mainland of the United States, but specifically excluded Hawaii from the operation thereof and provided that "if it should at any time be represented that additional Japanese laborers can find profitable employment in Hawaii the Japanese government would co-operate with the government of the United States in ascertaining the true conditions and that the immigration to follow be limited to the requirements as may be thus ascertained."

In other words by agreement between the two governments, Hawaii, a Territory of the United States, is open to further immigration of, and colonization by Japanese.

It might be asked what the gov-

(Continued on 22nd Page.)

FRATERNAL AFFAIRS.

[Any item of the activities of the various fraternal orders, state societies and allied organizations. Contributions should be brief and concise. They should be addressed to the Fraternal Editor, Times, Los Angeles, Cal., and must reach this office by Wednesday noon.]

ODD FELLOWS.

A district meeting will be held the 10th inst. at the Good Will Lodge, 220½ South Main street. Installing officers will turn in their business reports from their respective lodges at this meeting.

Representatives of twenty-seven lodges will meet Thursday, the 10th inst., at the I.O.O.F. hall at the invitation of Press Chairman Robert L. Patterson, to inaugurate a publicity campaign.

San Fernando Lodge No. 265 conferred the first degree on a class of candidates for the various lodges in District 43 recently. This lodge confers the first degree on the evening of the second Wedensday of each month.

Golden Rule Lodge No. 160 will hold nominations of officers for the ensuing term tomorrow evening. The initiatory degree will also be conferred on a class of candidates.

More than 100 persons attended the last district meeting held at Lancaster a week ago.

FRATERNAL BROTHERHOOD.

Victory Lodge No. 1068 will hold a new members' night tomorrow evening, when all members who joined during the months of August, September and October will be guests of honor.

On the evening of Thursday, the 10th inst., an armistice military ball will be given by the entertainment committee of Victory Lodge, at which all ex-service men in uniform will be guests of honor.

The Victory Lodge closed October activities by initiating a class of fifty-two Monday evening.

AMERICAN YEOMEN.

The ceremony of the installation of the new officers of California Pacific Homestead will be held Armistice Day in the hall of the Homestead, 730 South Grand avenue. A reception will be given for the incoming officers, and dancing will follow.

NEIGHBORS OF WOODCRAFT.

Laurustinus Circle No. 83 will hold an indoor picnic Tuesday, the 8th inst., at 730 South Grand avenue. Games and card playing will follow.

MASONS.

Clarence F. Smith Lodge No. 482 will hold their first annual memorial and dedication ceremony in Golden State Hall, Twenty-third street and Union avenue, at 8 p.m. Wednesday, the 9th inst. Dana Reid Weller will act as master of ceremonies.

STATE SOCIETIES.

The Minnesotans will be entertained by the Duluth contingent Thursday evening, the 10th inst., in the California Hall, Main and Thirtieth streets. From 7:30 p.m. to 8:30 p.m. will be devoted to social activities and enrollment in the great register. Mrs. C. P. Farmer of Duluth has arranged the program, which will include an instrumental number by piano, violin and saxophones; vocal solos by Mrs. Louis R. Girard, accompanied by Miss Marcia J. Case; humorous stories and addresses by R. L. Farmer, Robert Rankin and J. L. Larsen. There will be a roll call of counties and presentation of a prize for the latest arrival.

New Jersey people will rally for the first time this fall in the Clara Barton Hall, 1605½ South Main street, this evening. In addition to a program and dancing, the Jersey folks will have a picnic supper. Each will bring a box or basket lunch, while coffee is to be supplied.

Dr. E. W. Ames, the new president of the Missourians, is calling his people together for Friday evening, the 11th inst. All who hail from the "show me" State will be welcomed at California Hall, Main and Thirtieth streets.

This evening the Nebraskans

(Continued on 42nd Page.)

Jaunchette

THE "Jaunchette" is extremely stylish, modeled on dainty and individual lines with small buckle, featuring the new sandal effect.

Patent $11.50
Black Satin ...$12.00
Black Ooze ...$12.50

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WALK-OVER
SHOPS
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For Men and Women
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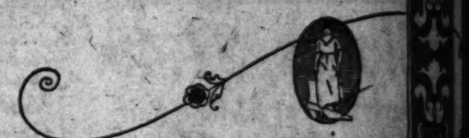
For Men



YOU CAN NOT KNOW THE JOY OF PERFECT MOTORING UNTIL YOU HAVE DRIVEN A RAUCH & LANG ELECTRIC AUTOMOBILE

The Challenge of the ELECTRIC Automobile

THE RAUCH & LANG ELECTRIC AUTOMOBILE—THE CAR FOR ALL THE FAMILY—EASILY OPERATED, ECONOMICAL AND DEPENDABLE

ELECTRICITY to-day dominates the world as the perfect driving power. You see its application everywhere. Enlisted to drive giant battleships, chosen to drive great railway trains, called on the job where there is any big work to do, it obviously is the practical power to drive automobiles. That is why motor car owners of full experience are to-day turning to the Rauch & Lang Electric Automobile.

They are fast discovering that for their actual needs—the use which makes their automobile worth having and worth maintaining—the Rauch & Lang Electric is scientifically and practically right.

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The instant the automobile finds its true place in your life and your mind, the Rauch & Lang Electric will appeal to you as the logical car. Eliminate sport from the automobile of your dreams and it stands revealed to you a car to take you from one spot to another—a car of usefulness. When you realize this, you too, with other men of insight and women of common sense, will turn to the Rauch & Lang Electric, as a matter of course.

Check up on your actual use of your car—where you really go and how. Eliminate the trips you dream of taking some day, but perhaps never take. Do this, and you will be amused, or shocked to see how little the *excessive speed* and *long distance radius* which you thought so important when you bought your car, actually serve you.

Tell yourself truthfully the number of times you have driven your car sixty miles from home; how many times have you driven more than thirty miles an hour. How often have you been where the law allows you to drive more than twenty?

Isn't this essentially what an automobile means to you: *a conveyance to take you to and from work—to the club—to the theatre—to the homes of friends—to church, or for a short spin in the country.* No need of high speed, and seldom a chance to use it.

In short, your real use for an automobile is the kind of use which the Rauch & Lang Electric Automobile gives best of all types of cars. It is best because it is more pleasant, more reliable and more economical to you.

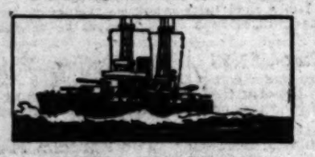
What the Rauch & Lang Electric Automobile gives you is the service you need day in and day out—the perfection of service in driving in crowded traffic, over streets rough or smooth—quick starting—quick stopping,—and above all, economy of operation and maintenance.

Practical Realization of Scientific Ideal

Built around electricity—the driving power which scientists and engineers alike agree is ideal—the Rauch & Lang Electric Automobile delights the scientific mind and practical hand. It possesses *now* what automobile engineers are all striving for, no matter what type of car they build—even, continuous torque without gaps of power, impacts and impulses, noise and vibration. Added to perfection of power, it has simplicity of construction. Battery—control—brakes, each simple as the figure "1".

Because it is simple in structure—because it is driven by the simple yet greatest force in nature—the Rauch & Lang Electric Automobile is the *practical realization of a scientific ideal.* It is powerful yet noiseless and free from vibration. It is sturdy with few parts to get out of order, and friction reduced to a minimum. It is clean, roomy, comfortable—the ideal family car.

As the Rauch & Lang Electric sets the high mark of convenience and service, it sets the low mark of economy. The battery is re-charged at night when the car is not in use—as simple as connecting an electric iron. Power costs you on an average of $5.00 to $10.00 per month. And here is the supreme economy—the owner



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of the Rauch & Lang Electric Automobile needs no chauffeur.

A Common Sense Joy Ride

To drive a Rauch & Lang Electric Automobile is a joy. You start the car as easily as you press a light button. Controlled by a touch it answers your hand promptly, almost to your thought. You guide it as easily as you walk—stop it as readily as you halt your step. And all noiseless as the night.

Yet it is an automobile for a driver who wants to get there—for red blooded men and women. Rugged and powerful it glides down the avenue ahead of cars of other types. It climbs hills with an ease unmatched by many cars and climbs them without splutter, jolt and jar.

You cannot know perfect motoring until you have driven in a Rauch & Lang Electric Automobile. Just call on the Rauch & Lang dealer in your city, or telephone and he will arrange to take you for a drive. If there is no dealer in your city, write us.

Every automobile owner should write anyhow for our interesting booklet "Is Your Car Feeling Fit?" It will tell you something you need to know.

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Why Physicians Prescribe Nuxated Iron

Every physician knows that all success and happiness in life depend upon the nervous system, which consists of countless millions of cells. In these cells is stored that mighty mysterious energy which we call nerve force. When your nerve force becomes weakened or exhausted, you may suffer from all kinds of alarming symptoms. The nervous woman of leisure feels bright and like herself during any exciting pleasure, yet every time she indulges in such she is only further spending her already small supply of reserve nerve force and further aggravating her already lamentable condition. When such a woman has no exciting pleasure, she at once feels morbid and depressed, has headaches, periods of great weakness and moods in which she wants to scream.

The nervous business man feels in a perpetual hurry. He is impatient and restless while waiting for his car or luncheon. He eats rapidly, fidgets, and at night tosses and thinks for an hour or two before he can go to sleep. His memory fails, his judgment becomes poor and he often makes bad decisions, which greatly injure and sometimes ruin his business. The nervous student broods over his studies and cannot fasten his attention upon his work. The nervous mother or housekeeper is highly irritable, forgets where she puts things and often cannot remember what she started to do. At night she often has a "good cry," and excuses it by saying it is a relief for her nerves, when it means a high state of nerve force exhaustion. Without "nerve force" your will power becomes weakened. You have noble impulses and desires, but you do not carry them through. The most pitiful sight in life is a man or woman who has "no will." Of all diseases, except insanity, there are few, if any, more terrible in their nature than exhaustion of the nerve-vital fluid. In such cases it is often worse than foolish to take mere stimulating medicines or narcotic drugs, which only whip up your flagging vital powers for the moment, maybe at the expense of your life later on. What you need is to put more nerve force into your nerves and more iron into your blood to help make new nerve force with which to feed your starving nerve cells. This is most effectively accomplished by the free use of Nuxated Iron. This valuable product contains the principal chemical constituent of active living nerve force in a form which most nearly resembles that in the nerve and brain cells of man.

Physicians prescribe Nuxated Iron because they know that it contains organic iron like the iron in your blood and like the iron in spinach, lentils and apples. They know that this form of iron will not blacken nor injure the teeth nor upset the stomach, and that it is an entirely different thing from metallic iron, which people usually take.

Lack of iron in the blood not only makes a man or woman a physical and mental weakling, nervous, irritable, easily fatigued, but it altogether robs them of that virile force, that stamina and strength of will which are so necessary to success and power in every walk of life.

There are thousands whose bodies are aging and breaking down at a time when they should be enjoying that perfect bodily health which cries defiance to disease, simply because they are not awakened to the condition of their blood. By allowing it to remain thin, pale and watery they are not permitting the natural life forces of the body to do their work.

Yet others go through life apparently possessing, year after year, the elasticity and strength of earlier years, for through their bodies course the energy and power that come from plenty of red blood filled with strength-giving iron. Iron in red blood food, and physicians prescribe organic iron — Nuxated Iron — to build up the red blood corpuscles and give increased power and endurance. Physicians prescribe Nuxated Iron, therefore, both as a blood and a nerve food as it feeds strength-giving iron to your blood and the principal chemical ingredients of active living nerve force to your brain and nerve cells.

OVER 4,000,000 PEOPLE annually are using Nuxated Iron. It will not injure the teeth nor disturb the stomach. A few doses will often commence to enrich your blood, help to banish your weakness, exhaustion, nerves and give you new strength and energy. It costs about eighteen times as much to make organic iron, like Nuxated Iron, as it does to make metallic iron, though it costs you but little more. Always insist on having genuine organic iron—Nuxated Iron. If you are not feeling quite up to the mark, start taking Nuxated Iron today. In tablet form only; look for the letters N. I. on every tablet. Your money will be refunded by the manufacturers if you do not obtain perfectly satisfactory results. Nuxated Iron is sold by all druggists.

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Genuine HAIR NET

The Net of the Life-Like Lustre

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GAINSBOROUGH quality—Gainsborough strength—Gainsborough size—Gainsborough durability—Gainsborough guarantee—all these attributes of distinction have made this *net of the life-like lustre* the choice of discerning women everywhere. So you can just imagine how millions of women nationally will receive this news of price reduction in their favorite hair net.

Gainsborough quality will always be maintained with painstaking care. You are positively assured of this whenever or wherever you buy Gainsborough Nets.

This reduction in price is the result of tremendous growth in sales, advantages in production, buying, importing and distributing facilities.

It's a comforting thought to know when you purchase Gainsborough Hair Nets, you are obtaining the very best—your good taste and judgment will verify *this fact*. When you think of Hair Nets, think of Gainsborough. It pays to buy the perfect Hair Net.

For sale by the better dealers everywhere

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New Prices

Gainsborough Single Cap
10c each
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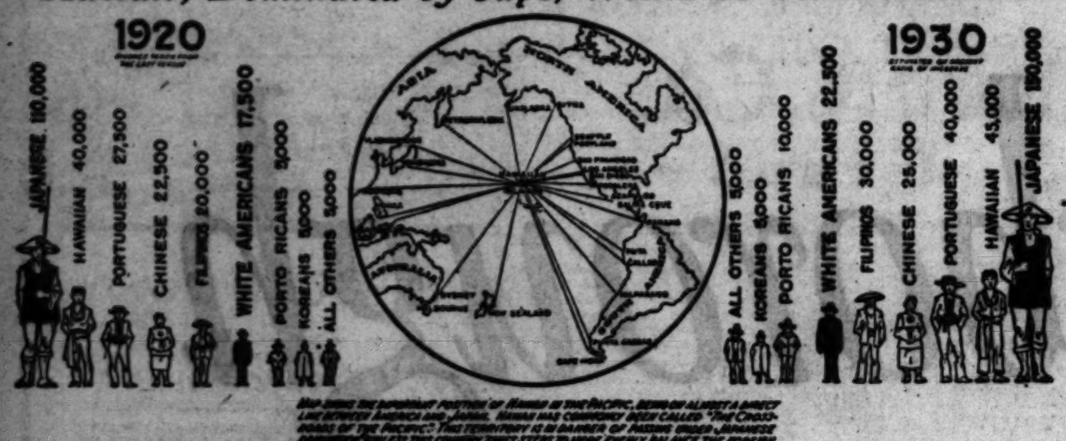
Hawaii, Dominated by Japs, Would be Coast Menace.



MAP SHOWS THE IMPORTANT POSITION OF HAWAII IN THE PACIFIC, BEING ALMOST A DIRECT LINE BETWEEN AMERICA AND JAPAN. HAWAII HAS CONSISTENTLY BEEN CALLED "THE CROSS-ROADS OF THE PACIFIC." THE TERRITORY IS IN DANGER OF PASSING UNDER JAPANESE DOMINATION UNLESS THIS COUNTRY TAKES STEPS TO MORE EVENLY BALANCE THE FOREIGN POPULATION.

JAP INVASION REAL MENACE.

(Continued from Twentieth Page.)

ernment and the industries of Hawaii have done or are doing to secure laborers of other nationalities. The reply is that the earth has been scoured for agricultural laborers who will do the work required in tropical industries. And the underlying motive in all these immigration movements has been the securing of people of the races who could be assimilated and would assist in the building up of a permanent white population in Hawaii. Portuguese, Spaniards, Italians, Russians and other nationalities have been brought in who, not being adapted to agricultural work in the tropics, and finding the inducements in California greater than can be offered in Hawaii, have promptly migrated there as soon as they had sufficient funds.

COST MILLIONS.

These efforts have cost millions of dollars and the results have been more or less negligible.

Realizing that the Japanese control in Hawaii is steadily increasing and that the political aspects of the situation are even more serious from a national as well as local viewpoint, than the industrial conditions, the Territory has appealed to the Federal government for relief.

Backing up their appeal with indisputable evidence of nationalistic movements of the Japanese in Hawaii to cripple and control the American-held industries of the Territory and presenting statistics showing that in but a few years the Hawaiian-born Japanese will be sufficient in number to control the electorate, officials of the Territory have requested that other nationalities be permitted to come in under such regulations as may be devised by the Labor Department.

Nothing can be gained by minimizing the danger of the situation in Hawaii because of a possible fear of causing a diplomatic situation with Japan.

The Japanese do not hesitate to boast of the strength they have gained. Mr. Yanaka, member of the Japanese Diet who recently visited Hawaii, wrote to the Jiji Shimpo as follows:

SERIOUS SITUATION.

"Before the labor power and essential strength of our countrymen, the authority and influence of America are powerless at present, unless America succeeds in driving the Japanese altogether away from the Islands, because Hawaii has been built up by the real strength of the Japanese. Let America build barracks as much as she wants, let her increase her soldiers there and let her invest her money in repairing Pearl Harbor and in bluiding docks. But in reality all these undertakings serve only to enrich the coffers of a part of the Americans who are keen in their business deals. What an interesting picture, indeed, that the Americans do not grumble at the state of things, but pass them on with a good-natured smile. If it were Japan, certainly the matter would cause a political issue among different 'parties.'"

Certainly such a situation as has developed in Hawaii would never be permitted in Japan and without doubt Japan is amazed that the United States has allowed affairs to drift along to the point where a portion of the United States is about to pass from American to Japanese control.

Mr. Yanaka struck the keynote when he said the authority and influence of America are powerless at present unless America succeeds in driving the Japanese away from the Islands. The Territory does not, however, ask that such a harsh measure be taken, but it does state that the present Japanese preponderance is a menace to American institutions and industries in Hawaii and that the only remedy is the importation into the Territory of other nationals who can compete with the Japanese, and, to be quite as frank as Mr. Yanaka, to displace a sufficient number of Japanese and establish a better balance in the population so that American control may be assured.

The intractability and hostility of the Japanese as a class toward the American community was forcefully demonstrated during a strike of Japanese plantation laborers on the island of Oahu during 1920. This strike, it has been sufficiently proved, was planned and fomented by the Japanese-language press, the principles and heads of Japanese-language schools, and the Buddhist priests.

BOLD ATTEMPT.

For months before it occurred, the pages of the Japanese-language newspapers teemed with denunciation of the American sugar planters and even of the American community. The strike did not have its origin in any grievance, real or imagined, but was a boldly conceived stroke on the part of the Japanese to obtain economic domination of the sugar industry of Hawaii.

Hawaii's labor problem is closely bound up with the political problem caused by the presence in the islands of an alien race that greatly outnumbers any other single race, and the American-born descendants of which can ultimately secure and maintain political control of the Territory. It is true that the young Japanese entitled to the vote have not taken advantage of the privilege to any considerable extent up to the present time. The reason for this apparent indifference is a matter of some question.

Testifying last year before a Congressional committee having under consideration a proposed amendment to the Organic Act of Hawaii, I told the committee that I believed the failure of Japanese citizens to vote could be attributed to instructions from Japan.

VOTERS' NUMBER GROWS.

At the present time there are not enough of such voters to wield any considerable influence in an election, but their number is rapidly increasing and it is only reasonable to expect that they will exercise their franchise when their greater numbers give them more power. Even though these citizens of Japanese extraction are as yet exercising their franchise very slightly, they are taking a very active part in politics, especially in matters affecting the Japanese people. This is evident by the vigorous and open opposition of both alien and American-born Japanese to recent proposed legislation for abolishing foreign-language schools and for controlling the foreign-language press, which, at times, has been little short of seditious in its utterances.

Several causes may combine to fix the time when American-born Japanese will equal or exceed in numbers all other voters in Hawaii. Their present rapid increase, however, seems to make it inevitable that the time is not far distant when they will be able to dominate the political situation and when they may be able to elect a Legislature and other governing bodies.

Prof. Harada, a Japanese professor in the University of Hawaii, in an address before the Japanese business men of Honolulu on Jan. 13, 1921, said: "The complete solution of the Japanese question will never be reached until the American-born Japanese exert their influence in political circles."

PROBABLE EFFECT.

The possible and probable effect of the Japanese upon the future

(Continued on Fortieth Page.)

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November Dress Event

200 New Fall Garments

In every model of which the Material-Value and the Trimming-Handiwork of the expert designer is immediately apparent.

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The extremely stylish and individual character of this display will give 200 of our patrons the exceptional opportunity to purchase a dress which has been designed for the most particular and exclusive dresser.

Handsome Beaded and Braided, as well as the Plain Tailleur models have been developed from

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The predominating colors are Blues, Blacks, Tans and Browns.

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No more dainty and beautiful assortment could be imagined than the lines we have selected for our Fall and Winter Social and Party Patrons. Developed in every proper color and design.

$28.00

A new and better pencil made in Los Angeles and sold everywhere!

At last—right out of our own Los Angeles comes this new and better pencil, a 1922 model—the Dollarpoint—made and sold by Los Angeles men employing Los Angeles labor. Here is an automatic pencil with all the good features of other pencils retained or improved and the bad ones rejected. Mark these features well. They distinguish this new, superior Dollarpoint from inferior but higher-priced pencils.

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2. No slipping of fingers.
3. No erasers dropping out.
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6. No long wait for the new lead.
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10. No extra tools needed drill out plugged tips.
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The Dollarpoint is sold exclusively to the Pacific Fleet, taking first place over all other makes. Uncle Sam's sailormen have stamped it with their approval.

Dollarpoint pencils meet every rigid requirement. Get one of these new, improved, handsome Dollarpoints today. They make splendid gifts, too. Handy, useful, beautiful. Sold in gold, silver, nickel and bronze plate—the bronze made exclusively for the indelible lead.

A complete line of these beautiful pencils is on sale at all the 25 Sun Drug Co. Stores. This week Dollarpoints are being featured and displayed by the following reputable merchants:

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Kolt's Block Book & Paper Co. ..... 708 S. Spring St.
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McKay & Monkmeyer ..... 3457 W. Broadway
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Newspaper Readers regard the want-ad pages of THE TIMES as a convenience, just as they do the telephone book or the city directory.

Reader-Value THE TIMES gives 14 columns per day more reading-matter than any other newspaper on the Pacific Coast.

This Store Keeps Open All Day Saturdays

We Prepay All Purchases
We prepay purchases to all points in the United States.
Large or bulky articles go by freight. Order now for Christmas.

J. W. Robinson Co.
—Seventh and Grand—

Store
Opens 9 a.m.
Closes 5 p.m.

Feel the Holiday Spirit

Choice Perfumes

THE fastidious woman must have her Perfume, its appropriate container and its Burner. So one is safe in surmising that she will enjoy these gifts from Robinson's. Imported French Perfume Burners in a fascinating diversity of style are priced, beginning at $15.00.

Atomizers bespeaking rare ingenuity are priced as low as $4.50.

Bottles with cleanable tops may be had at $8.50 and higher.

Then there are the perfumes, elusive, haunting perfumes from Lucien Houbigant, Coty, Volnay and Violette.

FIRST FLOOR

Greeting Cards

IT is gratifying to find just such Cards as these. Of dull, rich finish. They provide amply for the expressing of individuality in the smart designs that give the holiday spirit.

Many of these designs were made for Robinson's only, so that they will not be duplicated. Each is unique and distinctive.

Some are parchment cards requiring little ornamentation.

A limited number will be made from each design, and it is therefore advisable to choose early. The charge for inserting one's own name on these engraved cards is nominal.

FIRST FLOOR

From "The Rubaiyat of Omar Khayyam," illustrated by Dulac.

All-White 'Kerchiefs

WHEN something is needed for gifts to men and women, something not elaborate but reflecting the utmost good-will, Handkerchiefs from Robinson's come to one's mind.

Men's All Pure Linen Handkerchiefs with ¼ hem and small neat initial, 50c.

Men's All Linen Handkerchiefs with hand-embroidered initial. These have varying prices, up to imported ones at $2.50.

Women's Pure Irish Linen 'Kerchiefs with hand-embroidered initial, 50c and higher.

Women's Swiss 'Kerchiefs of sheer fine linen with hand embroidery initials, $1.00 and $1.25.

FIRST FLOOR

Santa Claus Has Come

AFTER the children greet Santa Claus the bears and the kittens give him their paws!

And the other animals that were in Robinson's Circus are so glad he is here that they can't help shouting and jumping up and down.

Some of the Toys among which Santa Claus has his Icicle Palace are:

Biplane Scooters, rubber tired. For boys and girls. $6.50 and $7.50.

Toy Wheel Barrows of several styles and 5 sizes. 75c to $2.35.

Friction Toys, including Aeroplanes, Street Cars, Locomotives, Touring Cars and Trucks. $1.25 and $1.50.

TOYLAND—FIFTH FLOOR

Gift Umbrellas

FOR women, carved ivory handles with bakelite tips to match. Or amber with amber tips. And strange new materials that one must see to appreciate.—Pure Silk Umbrellas in a multitude of new styles that are priced beginning at $15.00.

Other all silk Umbrellas in various styles are priced as low as $7.50.

For men, crook and opera handles with solid gold tips, horn handles, ebony and leather. They are priced beginning at $15.00.

A Cane and Umbrella Set of ebony with solid gold handles is priced at $225.00.

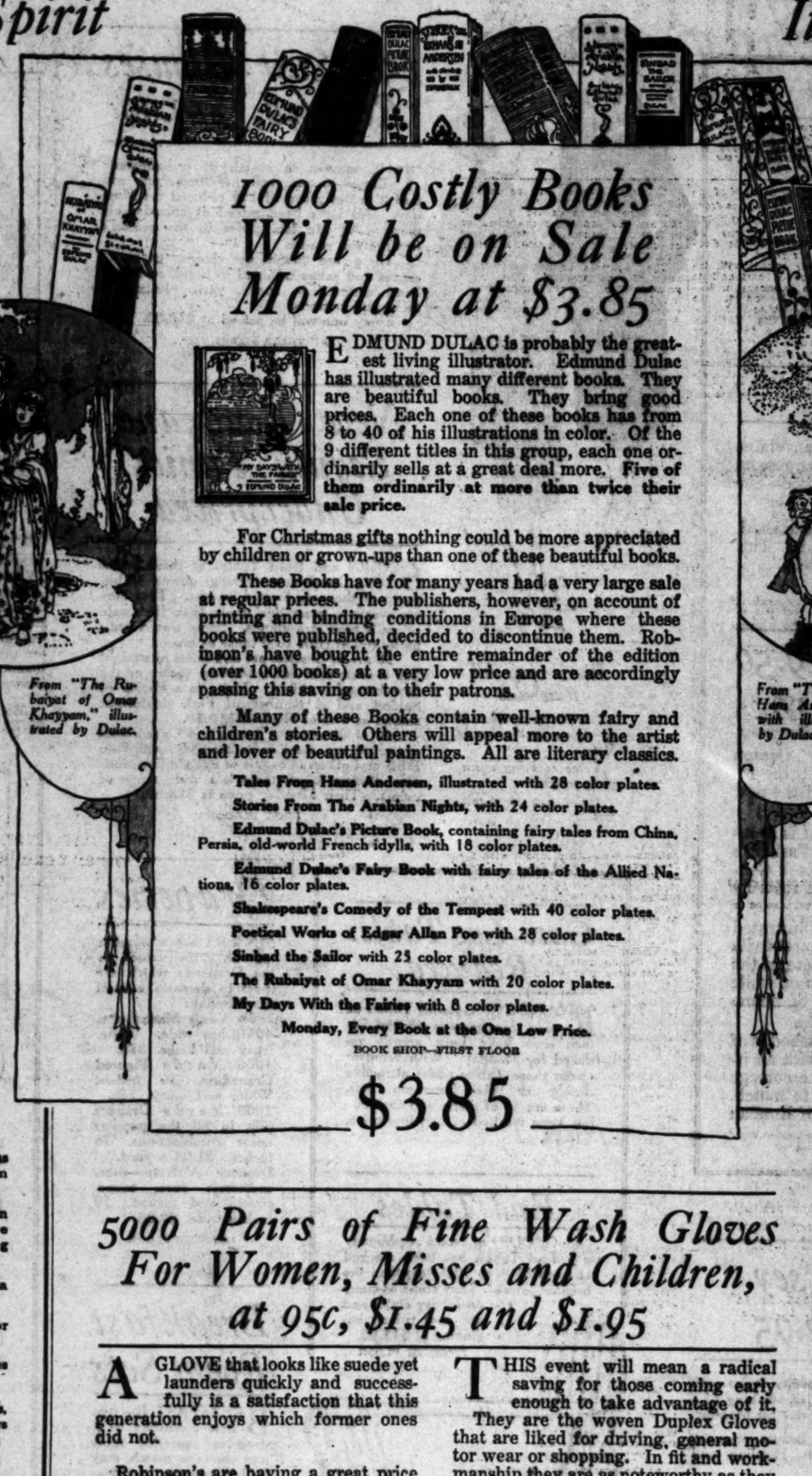
Other all silk Umbrellas are priced beginning at $7.50.

FIRST FLOOR

Miss Clark from Butterick

MISS CLARK will be at Robinson's all this week. You are invited to visit the department and learn from her about the "Delsor," an invention that saves you from 50c to $10 on every frock you make.

SECOND FLOOR



1000 Costly Books Will be on Sale Monday at $3.85

EDMUND DULAC is probably the greatest living illustrator. Edmund Dulac has illustrated many different books. They are beautiful books. They bring good prices. Each one of these books has from 8 to 40 of his illustrations in color. Of the 9 different titles in this group, each one ordinarily sells at a great deal more. **Five of them ordinarily at more than twice their sale price.**

For Christmas gifts nothing could be more appreciated by children or grown-ups than one of these beautiful books.

These Books have for many years had a very large sale at regular prices. The publishers, however, on account of printing and binding conditions in Europe where these books were published, decided to discontinue them. Robinson's have bought the entire remainder of the edition (over 1000 books) at a very low price and are accordingly passing this saving on to their patrons.

Many of these Books contain well-known fairy and children's stories. Others will appeal more to the artist and lover of beautiful paintings. All are literary classics.

Tales From Hans Andersen, illustrated with 28 color plates.

Stories From The Arabian Nights, with 24 color plates.

Edmund Dulac's Picture Book, containing fairy tales from China, Persia, old-world French idylls, with 18 color plates.

Edmund Dulac's Fairy Book with fairy tales of the Allied Nations, 16 color plates.

Shakespeare's Comedy of the Tempest with 40 color plates.

Poetical Works of Edgar Allan Poe with 28 color plates.

Sinbad the Sailor with 23 color plates.

The Rubaiyat of Omar Khayyam with 20 color plates.

My Days With the Fairies with 8 color plates.

Monday, Every Book at the One Low Price.

BOOK SHOP—FIRST FLOOR

$3.85

From "Tales from Hans Andersen," with illustrations by Dulac.

It Is Here Everywhere

Men's House Coats

AFTER a day at the office, what is so pleasant as to lounge at ease in a soft wool House Coat! One may be the very soul of comfort yet feel sufficiently well dressed for the unexpected caller who may drop in.

In the Men's Shop, Pure Scotch Wool House Coats promise a wealth of cozy hours to their future wearers. They are of the finest texture, trimmed in plaids and silk frogs and may be had in a variety of styles, priced beginning at $7.50.

FIRST FLOOR

Lounging Robes

LOUNGING ROBES meet a man's particular need in their own particular way, and whether they are of fine imported wool or rich brocaded silks, they are equally acceptable as Christmas gifts.

These come in solid colors with contrasting trimming and in small checks and plaids, all with silk cords. They are priced beginning at $17.50.

FIRST FLOOR

Pullman Robes

THE light weight silks of which these Pullman Robes are made permit them to be folded and packed into a very small space, so that the man who has once used them for traveling will always want to do so. Colors are blue, brown, purple, green and wine. They are priced at $27.50.

MEN'S SHOP—FIRST FLOOR

Men's Neckwear

AMONG the smart new neckwear that is being shown for the holidays are the

Silk Ties imported from London, Paris, Switzerland and Czecho-Slovakia. They are all hand made and come in every wanted color. They are priced beginning at $2.00.

Knitted Silk Ties in plain colors with jacquard figures, fancy stripes or embroidered designs. $2.50 and higher.

Novelty Ties of heavy brocaded silk, the designs of which were taken from the Riggs collection of armor and helmets at the Metropolitan Museum of Art. They are priced at $3.50.

MEN'S SHOP—FIRST FLOOR

5000 Pairs of Fine Wash Gloves For Women, Misses and Children, at 95c, $1.45 and $1.95

A GLOVE that looks like suede yet launders quickly and successfully is a satisfaction that this generation enjoys which former ones did not.

Robinson's are having a great price event in Wash Gloves for Monday.

THIS event will mean a radical saving for those coming early enough to take advantage of it. They are the woven Duplex Gloves that are liked for driving, general motor wear or shopping. In fit and workmanship they are as noteworthy as they are in quality.

GLOVE SECTION—FIRST FLOOR

Misses', Women's and Children's Gloves are in 1 and 2-clasp styles with spear point backs. In white, tan, chamois, gray, mastic. **95c**

School children, girls in High School, and business women will find these Gloves as serviceable as they are good-looking.

Strap-Wrist Gloves for women and misses are in white, mastic, gray and tan **$1.45**

12-Button Length Gloves with spear point backs. In white, mastic, gray and the soft tan shades **$1.95**

Fine Silk Hose for Women

STOCKINGS within her stocking by the fireplace is what a woman likes to find on Christmas morning.

600 Pairs of Women's Silk Hose with satin stripes, something a bit out of the ordinary.

Black, white and brown.....$2.25

300 Pairs of Fancy Richelieu-rib Hose in black, white and brown.....$2.50

FIRST FLOOR

Mirrors as Gifts

WITH the vogue for Mirrors at its height this new shipment of beautiful Mirrors will solve the "what to give this year" problem of many.

There are all kinds from which to choose, from the small Venetian ornamental Mirror with its hand carved antique gilt frame priced at $30.00 to the large, six-foot mantel style with oil paintings at the bottom and both sides, priced at $175.00. Included in the group are Early American, Adam, Empire, Florentine, Renaissance and Louis XV Mirrors, in fact, Mirrors for every type of house.

SEVENTH FLOOR

New Gifts in Bronze

FOR the dainty boudoir, Bronze is the thing this year. Robinson's have the very new and beautiful in Powder Boxes, Jewel Boxes, Hand Mirrors, Frames, complete toilet sets consisting of Brush, Comb and Mirror and Manicure Sets. The Bronze is mounted with hand-painted miniatures on ivory and in some cases has inlaid enamel in rose and steel blue. Prices begin at $5.00.

FIRST FLOOR

This Store Keeps Open All Day Saturday

Telephones: Broadway 4701 Automatic 10381

J. W. Robinson Co.
—Seventh and Grand—

Telephones: Broadway 4701 Automatic 10381

The Style Themes of Paris and Vienna

MERGE in many of the new models, while others have the glamour and romance of a dreamland that has no geographical placement.

Coats and Suits, $95

Representative of the late arrivals is a Coat of panvelaine (illustrated) which would charm any young woman. Its opossum collar, silk lining and tailoring done by hand make the price—$95—a very moderate one.

Yalama cloth fashions the smart suit sketched, while Scotch mole and Hercules braid trim it. This is shown in navy and is likewise priced at $95.

Frocks, $79.50 and $99.50

CLOTH, lace and Canton crepe accept gladly the responsibility for many of the new dresses.

The ladder effect that is so recent a whim of Dame Fashion's is seen in a frock of black Canton, which is otherwise severely plain.

The youthful model illustrated at the left is of navy Poiret twill. Jade is the relieving note in the embroidery of the sleeves, while the inner sleeves are of henna silk. $79.50.

The other Gown sketched is of brown chiffon velvet with an irregular drape below the corsage and georgette sleeves to match. Pockets and cuffs are of Russian caracul. $99.50.

THIRD FLOOR

Silk Underwear For Gifts

SILK Underwear like this tempts the Christmas shopper to shop for herself a wee bit. For how can she be sure that her friends will find the lovely things that she may buy now at so low a price?

Besides heavy crepe de chine, Radium and wash satin, there is Truhu silk and Mallminson's pussy-willow made up in tailored style or with real filet, fine Val and Lady Fair ribbon. Prices begin at:

Camisoles, $1.95; Step-in Drawers, and regular Knickers, $2.95; Chemises, $3.95; Gowns, $4.95.

FOURTH FLOOR

Silk Linings

MONDAY offers the following pure silk linings at very low prices.

Radium Silks, 36 inches wide, in floral designs in navy, brown, taupe and covert shades, at $1.35 a yard.

Satin Foulard in all the new color combinations. It is 36 inches wide and of a heavier quality than usual. It has always sold at a price much higher. Monday, $1.85 a yard.

SECOND FLOOR

200 Silk Jersey Petticoats $2.95

ALL Jersey Petticoats in two-tone novelty styles with 15-inch pleated flounces and bands of stitching of a contrasting shade are offered at this low price for Monday.

. . . . There is a choice of henna, American Beauty, emerald, rose, peacock, orange, Reseda, purple, Harding and French blue at $2.95.

THIRD FLOOR

La Carmencita

DASHING as its name this three strap Pump with its shiny little buckles and its new Spanish heel brings to the mode a new note in smart footwear.

In patent leather and in black kid it is priced at $14.50
In black suede at $15.00

FOURTH FLOOR

3000 Yards Best White Outing Flannel at 25c

AN exceptional offering of the best quality White Outing Flannel that is also of an unusual weight. 3000 Yards, Monday, at 25c a yard.

SECOND FLOOR

We Prepay All Purchases

We prepay purchases to all points in the United States.

Large or bulky articles go by freight.

Order now for Christmas.

150 Suit Blouses Reduced, $10.00

THE woman in search of a handsome Blouse to wear with her winter suit, will find it in this group of 150 reduced for Monday. All have been priced at considerably more. All are late styles in the season's favorite suit shades.

There are crepe de chines, georgette crepes and satins trimmed in braid, real filet, hand embroidery, suede, yarn, clusters of tucks and buttons.

Every one will be priced at $10.00.

THIRD FLOOR

New Bead and Sequin Tunics Underpriced

SEQUIN and Bead Tunics at these prices bring handsome evening gowns within reach of the very limited income. That they are worth a great deal more than their sale prices is seen at a glance. Many would ordinarily sell at close to 4 times as much.

30 are of Brussels net and come in straight line models with either the low square or the new bateau neckline. There is a choice of Sphinx and a number of dark opalescent shades as well as black at $19.50.

40 of these fancy Tunics and Overdresses are of silk net, some in bodice styles with flare skirts and others in panels or straight line models. Besides black there is a wide range of colors. Their Monday price is $28.50.

FIRST FLOOR

Gate-Leg Tables Reduced

ROUND-TOP Gate-leg Tables of solid mahogany in 48 and 54-inch sizes have been greatly reduced for Monday. With Windsor chairs these Tables make attractive dining or breakfast-room sets. There are 35 of them, and each one has been marked at one low price, $45.75.

End Tables

A GROUP of solid mahogany End Tables has been marked at from 25 % to 50% less than the original prices. They come in many distinctive styles and are now priced beginning at $11.25.

SEVENTH FLOOR

Braided Rag Rugs

BRAIDED RAG RUGS bring out the cheer and wholesomeness of a room. These at Robinson's are to be relied upon for fine finish and durability. The colors are unusually attractive.

Oval Rugs come in seven sizes, as small as 18 inches by 36 (priced at $4.50) and as large as 6x9, at $57.50.

Round Rugs—30x30, at $6.50 to 7x7, at $46.50.

SEVENTH FLOOR

Draperies

THERE are a number of extra values in the Draperies which are most in demand offered for Monday:

2000 Yards Marquisette, 40 inches wide. White, ivory and beige. 35c.

1000 Yards Figured Grenadine, 36 inches. White and ivory. 75c.

2000 Yards Drapery Silk in all the popular color combinations. 36 inches. $1.95 a yard.

Drapery Velvets—Blue, mulberry, rose, taupe, brown and mauve. 50 inches wide. $2.95.

SEVENTH FLOOR

Breakfast Room Sets

BREAKFAST Room Sets consisting of a drop-leaf gate-leg table and chairs to match, may be had in color combinations that harmonize or match the color scheme of any room. The set illustrated is $162.50

SEVENTH FLOOR

8 Velvet Rugs, at $59.75

8 Roxbury Seamless Velvet Rugs are now priced at $59.75.

They are in the right size for the average bungalow living room, 9x12. In green, taupe and rose, with plain banded borders.

SEVENTH FLOOR

Sweaters Reduced $9.75

MONDAY, Fibre Sweaters, Slip-Ons and Ty-Ons will be taken from regular stock and radically reduced. Their colors are orchid, Nile, white, henna, Copen, navy, brown and black.

Monday, all will be $9.75.

THIRD FLOOR

Make It Of Ribbon

WHATEVER it is, one's gift will be prettier for a bit of ribbon on only on the outside of its box!

Besides all kinds of Holly Ribbons, Robinson's are offering the following values in Ribbons meant for the making of Christmas gifts:

1000 Yards of 8-inch moire and brocaded Ribbon in a good range of colors, 75c a yard.

1000 Yards of 11-inch Satin Ribbon, light and dark shades at $1.25 a yard.

500 Yards Camisole Ribbon in pink, blue, navy, black and white at $1.50 a yard.

1000 Yards Two-tone Satin Ribbon, pastel shades suitable for pillows, comfy negligees and so forth. $1.50 a yard.

1000 Yards 6 to 8-inch Roman Stripe Ribbon in taffeta and grosgrain at a price that cannot be duplicated after this is gone, 95c a yard.

FIRST FLOOR

A hundred snowy white, pure linen table cloths with napkins to match in lovely patterns of the poppy.

California's Own Poppy Pattern in Fine Linens

FINE Belfast Linens become Californian when they adopt the State flower pattern. To the Christmas shopper they bring an opportunity to send back East something delightfully suggestive of the Sunny South.

Monday Robinson's are offering a first showing and pre-event in 100 Table Cloths and 100 dozen Napkins from one of Belfast's best-known weavers. All are in the Poppy Pattern and all are of one high quality. There is a wide range of sizes at the following prices:

2x2½ Yard Cloths at	$10.35 each
2x3½ Yard Cloths at	$14.45 each
2x4 Yard Cloths at	$16.50
2¼x2¼ Yard Cloths at	$10.85
2¼x2½ Yard Cloths at	$12.00
2¼x3 Yard Cloths at	$14.35
2¼3½ Yard Cloths at	$16.85
2¼x4 Yard Cloths at	$19.25
2½x3 Yard Cloths at	$15.85
2½x3½ Yard Cloths at	$18.50
2½x4½ Yard Cloths at	$23.85
22-Inch Napkins at	$9.85 a Dozen
24-Inch Napkins at	$11.00 a Dozen
27-Inch Napkins at	$13.25 a Dozen

Monday, a first showing of these Linens will take place at these low prices.

SECOND FLOOR

The Broadway Department Store Closes at One o'Clock Every Saturday Throughout the Year

In Connection with The Second Annual
November Garment Event

We Will Offer Monday

Suits at $48.75---Coats at $38.75---Dresses at $28.75

—Only after long and careful planning have we succeeded in assembling the wonderful array of garments that have places in these three groups.

—When we tell you that three buyers made special trips to the New York markets to buy for this event—when we tell you that their efforts to secure out-of-the-ordinary merchandise were crowned with success — when we emphasize the lowness of the prices at which we have marked each and every garment involved —then you will appreciate the importance of this remarkable feature of November business at The Broadway. Brief descriptions of the models pictured follow:

—MODEL A. Dress of navy Poiret twill, the skirt made with pleated panels, each of which is edged with loops of silk braid. A wide girdle of black satin provides the finishing touch. Price $28.75.

—MODEL B. Suit of duvet de laine in navy or brown, effectively embroidered in black. The long coat of modish fashioning has a snug collar of Scotch mole. Price $48.75.

—MODEL C. Dress of navy tricotine, the vest and wide sleeve facing of henna or gray duvetyn. It is embroidered in black and white beads, a bit of braiding furnishing further adornment. Price $28.75.

—MODEL D. Suit of navy or brown moussyne, the collar and part of lower edge of coat being of Australian opossum. The irregular lines of the coat give decided distinction to this model. Price $48.75.

—MODEL E. Coat of Sorrento blue Bolivia, trimmed with effective stitching in heavy silk. A smart fur collar and lovely buttons contribute to the good looks of the tout ensemble. Price $38.75.

MODEL F. Dress of brown or navy Poiret twill with four-panel tunic. It is beautifully embroidered in gold silk and gold thread and has narrow girdle at the waistline. Price $28.75.

—MODEL G. Coat of brown diagonal Bolivia, beautifully embroidered. Its big fur collar promises no end of comfort; its narrow girdle is tipped at either end with a pretty little ball. Price $38.75.

—MODEL H. Dress of navy Poiret twill in basque effect, the buttonhole binding and sleeve lining being of henna silk. The skirt is very full and is charmingly embroidered in silk braid and patent leather applique. Price $28.75.

Last Year's Garment Event Was an Unprecedented Success; We've Laid Our Plans to Make This One Still More So!

—and there seems no reason why we should fail. Of one thing we're sure—we're offering the public what it wants when it wants it — and the prices are so unusually low that they cannot but commend themselves to all interested in practicing wise economy.

Remember, These Garments Are New Models, Many of Them Shown for the First Time During This Event

—In some cases they were secured so advantageously that we have been able to price them lower than the original price asked by the manufacturer. Just to give you a few details:

The Suits at $48.75

—are smartly tailored models of velours, duvet de laine, suedetex, mochatex, moussyne and tricotine, plain and more ornate models being included. The colors are navy, brown, Malay, byzantine and sorrento; black, too. Such furs as mole, squirrel, Australian opossum and beaver trim these suits; box, ripple and flare lines are shown; directoire revers are introduced with charming effect, and lovely embroidery gives distinction in many cases. All in all, they are suits of exceptional charm and their pricing for the November Garment Event—$48.75—is so uncommonly attractive as to need no further emphasis. Size 16 to 44.

The Coats at $38.75

—are beautifully made of Normandy, Bolivia, yalama, moirrette and Ramona cloth in black, navy, brown, Malay, marabout and sorrento. They are fur trimmed and silk lined, some of them with inner lining. There are belted and flare models, many of them with pockets and cuffs of unusual designing. Tailored, circular skirt lines are included, as well as loose wrappy effects; charming embroidery in silk and Oriental thread appears on many of the coats in the group. It is with much enthusiasm that we present these garments for our November Garment Event—we know them to be priced with quite remarkable moderation at $38.75.

The Dresses at $28.75

—are delightfully good-looking models of Poiret twill, tricotine, fancy jersey, silk velvet, Canton crepe, satin crepe, Roshanara, duvetyn, Georgette, satin and crepe meteor. The wool dresses are made in smart tailored styles, some of them trimmed with duvetyn in contrasting shade; beading and embroidery are effectively used in other cases. Long and short sleeved models are here for your choosing; basque and long-waisted effects are included. The silk dresses are more ornate in appearance, made on long clinging lines, some of them with irregular skirt lines. Sizes 16 to 44. —The Broadway—Third Floor.

Furs at One-Fourth Less

—Furs are so customarily associated with attractive wearing apparel, these days, that we've decided to feature a number of pieces in conjunction with our November Garment Event.

—Stoles, wraps, capes, coats and neckpieces of various kinds will be included. We list herewith:

—46-Inch Scotch Mole Wrap With Platinum Collar, Regularly $550.00, at One-Fourth Less.
—42-Inch Scotch Mole Wrap with Squirrel Collar, Regularly $500.00, at One-Fourth Less.
—42-Inch Hudson Seal (Dyed Muskrat) Wrap with Squirrel Collar, Regularly $650.00, at One-Fourth Less.
—36-Inch Siberian Squirrel Coat, Regularly $600.00, at One-Fourth Less.
—Jap Mink Cape with Tails; Regularly $175, at One-Fourth Less.
—Jap Mink Cape Without Tails, Regularly $250.00, at One-Fourth Less.
—Large Eastern Mink Cape, Regularly $450.00, at One-Fourth Less.
—Siberian Squirrel Cape with Sleevelets, Regularly $295.00, at One-Fourth Less.
—Jap Kolinsky Cape with Stole Fronts, Regularly $160.00, at One-Fourth Less.
—Russian Kolinsky Cape, Regularly $225.00, at One-Fourth Less.
—Full Flare Skunk Cape, Regularly $375.00, at One-Fourth Less.
—36-Inch Plain Hudson Seal (Dyed Muskrat) Coat, Regularly $395.00, at One-Fourth Less.
—45-Inch Plain Hudson Seal (Dyed Muskrat) Coat, Regularly $525.00, at One-Fourth Less.
—36-Inch Hudson Seal (Dyed Muskrat) Coat with Beaver Collar and Cuffs, Regularly $375, at One-Fourth Less.
—36-Inch French Seal Coat with Skunk Collar and Cuffs, Regularly $225.00, at One-Fourth Less.
—40-Inch French Seal Coat with Skunk Collar and Cuffs, Regularly $250.00, at One-Fourth Less.
—36-Inch Hudson Seal (Dyed Muskrat) Coat with Squirrel Collar and Cuffs, Regularly $375, at One-Fourth Less.
—36-Inch Muskrat Coat with Raccoon Collar and Cuffs, Regularly $150.00, at One-Fourth Less.
—Squirrel Neckpieces in Collar Style, Regularly $49.75, at One-Fourth Less.

—The Broadway—Third Floor.

We Shall Also Feature

Skirts at $8.75 and $10.75

—There will be both regular and extra sized skirts offered at these exceptionally low prices—regular sizes 26 to 32 at $8.75 and extra sizes 34 to 40 at $10.75.

—They are beautifully made garments, tailored in various attractive ways from prunella, gabardine and velours, these materials being patterned with modish plaids and stripes in various color combinations. Knife, box and inverted pleats give distinction to these skirts; they are cut satisfactorily wide and have deep hems.

—All are uncommonly valueful at our Garment Event prices—$8.75 and $10.75. —The Broadway—Third Floor.

The Broadway Department Store
Broadway—Fourth and Hill. Arthur Letts, President

The Broadway Closes at One o'Clock Every Saturday in the Year

A Pre-Holiday Offering of Decided Interest
A Collection of 720 Pieces of

Goldwear Jewelry at $1.00

—All the articles involved are gold plated, and will wear satisfactorily.

—The assortment is made up of cuff links, scarf pins, brooches, bar pins, lingerie clasps, bracelets, hat pins, invallieres, and baby pin sets; each is packed in a dainty velvet lined box.

—The Broadway—Aisle 2.

750 Pieces of White Enamelware Less at $1.39

—Best of all, this enamelware is of first quality—small wonder that we're enthusiastic over this Monday offering!

—This very fine ware, which promises to give such satisfactory service, is given a dainty touch by the blue lines which edge each piece. 'Twill pay you to buy generously from our assortment of

Sets of Three Saucepans. 1, 1½ and 2-quart sizes respectively.
Sets of Two Pans, 3 and 4-Quart sizes.
4-Quart Convex Saucepans.
4½-Quart Windsor Saucepans.
10-Quart Oval Dishpans.
12-Quart Handled Dishpans.
12-Quart Roll Edge Dish Pans.

Air-Tight and Gas Heaters

—are to be had in the Housefurnishings Section of The Broadway in numerous styles, variously priced.

—The Broadway—Fifth Floor

Ready for Monday, 300

Trimmed Hats at $4.85

—Of course, this is not the regular price for these hats—far from it!

—The fact is that, true to our custom, we have decided to dispose of a number of hats—attractive ones, too—that have been in the Millinery Department long enough, so we think.

—No better way of accomplishing this end suggests itself than the time-honored method of lowering their prices, and that's what we've done!

—The greater number of the hats to be featured, Monday, at $4.85, however, have been trimmed for the occasion, and wonderfully good-looking they are, to be sure.

—Such variety, too! You'll find practically every style from close-fitting turbans to large picture hats; some of them are made of velvet, others of pressed ribbettes and of hatters' plush.

Feathers, Bead Ornaments, Ribbon and Flowers

—have been used in various effective ways for trimming these hats: noteworthy are the models with metal brims or with colored facings.

—Don't fail to take advantage of the saving made possible by Monday's $4.85 pricing—why, you'll be able to choose two hats for, perhaps, less than you had planned to pay for one!

—The Broadway—Third Floor.

Silk and Fiber Shirting at 75c yd.

—Beautiful striped shirting is this 32-inch material, to be had in a wide assortment of pretty colors. Priced at 75c yard.

Comfort Size Cotton Batts at 65c

—Cotton batts of fine soft quality, large enough, when opened out, to make up into a large sized comfort. Priced low, Monday, at 65c.

Comfort Challie at 19c

—36-inch Comfort challie in a wide assortment of floral and paisley designs, either on light or dark backgrounds. Two yards is sufficient for a large size comfort. Priced at 19c yard.

63x90 Seamless Sheets at $1.15 Each

—Sheets of an excellent quality, in size for twin or three-quarter beds. Priced at $1.15 each.

Pillow Cases at 32½c Each

—Well made pillow cases, made of tubing of good quality. Size 42x36 inches. Priced at 32½c each.

Fancy Outing Flannel at 25c

—Soft, fleecy outing flannel in a good weight and a firm weave. 36 inches wide. Priced at 25c yard.

—The Broadway—Second Floor

Children! Santa Claus Will Arrive Monday at 3:30 in the Afternoon

and Will Hold a Reception in the Toy Department

—He comes direct from the Christmas land of Toys and Dolls to his Sunny California Headquarters.

—Jolly old Santa Claus has sent out the word that he will be with us soon, arriving next Monday at 3:30 in the afternoon.

—Anticipating his coming, the Toy Department has been re-arranged and enlarged, taking over all the available selling space on the sixth floor.

—In fact, the department will cover 2000 square feet more than last year, giving wider aisles, more selling space, better facilities for handling more customers.

There Will be Tons of Toys for Girls and Boys

—Literally thousands of dollars' worth of imported and domestic toys and dolls.

—Surely there will be hardly a wish a child may have this year which cannot be gratified in this wonderful collection.

In Honor of His Coming
Santa Claus Will on Monday Distribute

Several Thousand Boxes of Candy

To the Good Little Girls and Boys

—Distribution will start at 3:30—immediately upon his arrival. By all means plan to be here and bring the children to greet good old Santa Claus.

—It will be well to come earlier in the day and spend the time in looking over the new toys and dolls and wheel goods.

—The Broadway—Sixth Floor.

Quite Unusual Are the

Price Lowerings on Living Room Suites

—which we mention here for Monday. So unusual in fact as to cause us to advise you—most emphatically and in all earnestness—to delay no longer if you have in mind the purchase of new living-room furniture. For these prices, which are almost half, are seldom duplicated on such desirable suites, and even these suites are limited to but nineteen. Then, too, these lowered prices—if taken advantage of now—will not only make it possible for you to save money, but—coming at this time—will also enable you to get a full season of service out of the furniture.

3-Piece Living Room Suites at $139.50

—Richly luxurious and wonderfully restful are the deep soft chairs and the comfortable davenports that are included in each of these greatly to be desired living-room suites.

—All three pieces have loose, spring filled cushions, spring fronts and deep spring backs. Twelve suites will be included at this lowered pricing. They may be had in velours or in tapestry, priced at almost half.

82 Felted Cotton Mattresses at $3.95

—We could not go into the market and purchase mattresses such as these at prices so low. Imagine then what Monday's price means to you!

54 Full Size, Forty-Pound, Cotton Mattresses, $3.95
9 Three-Quarters, Thirty-five-Pound, Cotton Mattresses, $3.95
1 Three-Quarter, Thirty-Pound, Cotton Mattress, $3.95
2 Twin Size, Thirty-Pound, Cotton Mattresses, $3.95
1 4x6 Thirty-Five-Pound, Cotton Mattress, $3.95
1 3.10x5.11, Thirty-Five-Pound, Cotton Mattress, $3.95

—There will also be 11 Fifty-pound Cotton Mattresses, with Imperial edges, covered with A. C. A. ticking, made for wall beds—priced low at $9.95.

—The Broadway—Fourth Floor

5 Three-Piece Living Room Suites at $162.50

—Mulberry velours is most effectively combined with cane and mahogany finish in these attractive three-piece suites. The davenport, rocker and arm chair are all fitted with spring filled loose cushions. Priced less at $162.50.

—The Broadway—Fourth Floor

Coming! The Annual Dolls' Tea Party

—The Annual Fashion Fete of the Dolls, to which the little tots of Los Angeles have learned to look forward.

—Remember, admission is by ticket only, and the number is limited to 2000.

—Ask for tickets at Toytown: Sixth Floor.

A Letter From Santa Claus

—"Dear children, remember the day—Monday—and the time, 3:30, in the afternoon.

—"Those who were here when I used to come through the streets of Los Angeles on my annual trip will appreciate the fact that now the city has grown to such proportions, and congestion is so great, that it would be physically impossible for me to get around, so I am coming direct to The Broadway without loss of time.

—"Here, as usual, I will make my headquarters, and will greet you in my Toytown home on the Sixth Floor."

Have You Seen the

Filet Lace Trimmed Hand-Made Lingerie

—which The Broadway is now showing in its Second Floor Undermuslins Section? Its appeal to dainty women is almost irresistible; for we notice that they instinctively stop when they come to the section devoted to its display; first to admire, then to buy!

The Garments are of Fine, Sheer Nainsook

—there being gowns, chemises, camisoles and step-ins in the assortment. They are fashioned with great care, each exquisite stitch having been put in by hand.

—Real filet edgings and bandings are used as trimming. There are

Gowns at $3.95 to $19.75

—Some have their yokes and sleeves made entirely of filet, while others are more plainly made with narrow filet edges and insertion.

Chemises at $2.95 to $15.95

—have yokes or trimmings of filet and ribbon shoulder straps.

—Camisoles may be had at $2.95 to $3.45; Step-ins at $2.95 and $3.45.

Silk Pajamas, $6.95 to $16.95

—Crepe de chine and pongee are the materials used. The former are in colorings of blue, pink and orchid, prettily trimmed with lace, or in tailored styles. The pongee models are tailored, with ornamentation of blue silk frogs.

Novelty Organdie Aprons, $3.45 and $3.95

—The very embodiment of feminine grace and charm are these organdie aprons trimmed with ruffling and flowers in self material. There's a choice of blue, tan, orchid, gray and tomato colorings, which are in some cases effectively relieved by pipings and trimmings of black.

—The Broadway—Second Floor

It Isn't Always That Beauty and Durability Go Hand in Hand

—No less often in dinnerware than in other things, but such at least may be said of the beautiful porcelain that is now coming to us from the Maddock Potteries.

"Albion," the Latest Arrival

—has an inch-wide lattice-work border in greenish gray, broken by deep ivory motifs outlined in Royal blue, and showing clusters of flowers in matching tones. The creamy tint of the porcelain, and the unusual new shapes make this one of the most beautiful sets of its kind that we have received this season.

—A complete service for six is attractively priced at $37.45.

"Parkstone" is a Great Favorite

—with those whose taste runs to more conservative effects. This pattern has a narrow border in dull blue and rich mulberry shades, with just a touch of black and amber. It is, in fact, one of the choicest of the J. and G. Meakin designs.

—A six-person service is priced at $36.00.

—The Broadway—Fifth Floor

On Monday You May Profit By Price Lowerings on

Silk and Woolen Fabrics

—Now that November is here we are beginning to think more seriously about our wardrobes for the winter months. We pore over fashion magazines, admire this model and that, arrange with the dressmaker to give us the time needed—or, perchance, to have a regular sewing bee ourselves; and now, as if to culminate the success of those plans, come uncommonly attractive price lowerings on a number of wantable materials. Make careful note of the opportunities to save put forth in the following paragraphs, then decide to come Monday to The Broadway that you may share in them.

Heavy Satin Faced Canton Crepe at $3.50

—For Monday the price will be lowered on this desirable material, greatly in demand for fall and winter dinner gowns. It may also be had in shades suitable for street wear. Priced $3.50.

Chiffon Velvet at $4.45

—700 yards of this 39-inch material will be available on Monday in black, Copen, pheasant and nigger, at a price attractively lowered. There will be but seven hundred yards offered. Priced $4.45.

Crepe de Chine at $1.95

—An unusually low price on crepe de chine of this firm fine quality. There will be 1200 yards offered. Priced at $1.95.

Brocaded Lining at $1.95

—Then in case you decide on a material for a dress or suit here is an opportunity to save also on its lining. There will be but five hundred yards included at this low price.

—The Broadway—Second Floor

Chiffon Taffeta at $2.45

—Chiffon taffeta is so universally popular that we have little doubt but to the warmth with which this offering will be received. There will be 1500 yards in black and a wonderful assortment of colors offered on Monday at $2.45.

Costume Velvet at $2.65

—700 yards of Costume Velvet in 22-inch width will be offered low on Monday at $2.65.

Crepe Meteor at $3.95

—A soft fabric well liked because of its firm weave and graceful draping qualities. Six hundred yards will be offered for $3.95.

Tricotine at $2.95

—A material wanted for street, business and school wear. Priced low on Monday at $2.95. There will also be 800 yards Tricotine of finer quality offered for $3.95.

Chiffon Broadcloth at $3.95

—Six hundred yards of broadcloth in a good weight and a soft, smooth finish, will be priced low on Monday at $3.95.

Navy Serge at $1.95

—1500 yards of navy serge, 40 inches wide, will be offered on Monday way less at $1.95. There will also be included 800 yards of navy serge in a heavier quality, suitable for suits, priced low at $2.95.

—The Broadway—Second Floor

The Broadway Department Store
Broadway—Fourth and Hill. Arthur Letts, President

Shortcomings of Fair Sex Diagnosed by Mere Male Without Fear.

MAN FINDS JUST WHAT'S THE MATTER WITH WOMEN

Considers Faults Charged to New Generation; Prohibition One of the Main Causes.

BY DAN CAREY.

We have just found out what is the matter with women.

During the last several months we have been keeping a record of the complaints made against the gentler sex by those who relieve their feelings by writing cards to the newspapers. To date the following charges seem to have been registered against the girls:

They bob their hair.
Their skirts are too short.
They wear stocking that are rolled down at the top.
Their shirtwaists are too low at the neck.
Their skin is tanned by too much sunlight.
They paint too much.
They use too much powder.
They rouge their lips.
They do not read enough.
They are either too fat or too thin.
They will not stay at home.
They smoke cigarettes.
They drink liquor.
They use slang.
They curse and swear.
They wear furs in summer.
They wear slippers in winter.
They display bad taste generally, but particularly in matters of dress.
They spend too much money.
They are not courteous when attentions are shown to them.
They interfere with traffic when they drive automobiles.
They attempt to flirt with strangers.
They are not domestic and are neglecting the fine arts of cooking, house cleaning and sewing.
They are taking jobs away from men.

These seem to be the charges that have been made against the girls by those who object to their conduct. Understand, we do not make them. We read them all in the newspapers. We presume that even the card writers would admit that, with the exception of the things mentioned, the women are all right.

• • •

Now there must be a cause which prompts the men to have these ungallant thoughts about those to whom each one some day will say, "With all my worldly goods I thendow." We can remember the time, because it was just a little while ago, when a man would not have permitted himself to entertain such thoughts about the women of his acquaintance. He would have been publicly disgraced by expressing them in a letter to a newspaper.

We have reasoned seriously about this phase of modern thought and have reached the conclusion that there are four causes for the complaints against women. They are daylight saving, national prohibition, woman's suffrage and war.

Now let's see why these four things have produced this frame of mind in men.

• • •

We had a friend once, a distinguished jurist he was, who had the conviviality of spirit which so frequently accompanies brains, and the consequence was that while he was a just judge and a most brilliant expounder of the law during the sessions of the court, the evening hours usually found him at the club, scintillating with wit and recounting the experiences of an eventful life. The following morning he would greet his companions of the evening before with the merest nod of recognition and mount the bench with a dignity that was repelling in its severity.

"Judge," he was asked one morning, "why is it that you are so companionable in the evenings and so frigid in manner toward your friends during the morning hours?"

The judge positively glared at his questioner.

"Sir," he answered, snapping his jaws together with each word he enunciated, "no gentleman should ever speak to another until 12 o'clock in the day."

National prohibition we list as one of the causes of the complaints against women for a reason that nearly every man understands. Formerly a man would get four or five drinks under his belt after his day's work was over, and by that time they all looked good to him. Now that they have sobered us up we see with a clearer vision. We have become more discriminating. If the girls object to what we see, they can remedy the situation. Give us back our liquor. It is also true that in the old days the men were in no condition to criticise any one about anything. They were too busy explaining their own shortcomings. We were on the defensive all the time. Now we haven't anything to do but complain.

We list woman's suffrage as a cause merely in the interests of truth. We are not going to argue the question. You see the chances are that we will have to remain in this country and earn a living here during the balance of our days. The consequence is that we will not attempt to say just how the Nineteenth Amendment affects the situation. We merely mention it as a cause, that's all. Let every man pull his own chestnuts out of the fire.

Then there was the war. The boys went and the girls remained. The jobs also remained. The girls took the jobs. They still have them. Latest reports from the field of this industrial district indicate that the girls are firmly intrenched. They have dug in for the winter. Well, every man knows how he feels toward the fellow who takes his job at less pay than he was getting and whose service seems to satisfy the employer. We don't say it is right; we merely announce it as a cause for the attitude of men toward women.

• • •

Women are not changing in nature or in temperament. We are not speaking of individual cases; we are referring to the sex as we know it in America. It is the men who are changing. What difference does it make how woman dress or what their frailties in this generation are? They will rise above them in the next. A man does not marry a bundle of clothes, a set of furs, a pair of stockings or shoes. He marries a woman, and she is the same sweet, loving careful long-suffering wife and mother that she always has been if given half a chance and she will continue to have those qualities whether she wants them or not. They are here inherently at birth and when she loses them it is not her fault.

Recently a young lady of our acquaintance undertook to discuss the divorce evil and was astonished to hear us express the belief that men, and not women, were the cause of unhappy homes.

"Why, the papers are full of complaints against women, charging them with all kinds of things," she said.

"Quite true," we answered, "and still we think that the unhappy frame of mind in which some women find themselves was caused by man."

That is a true statement. A girl marries after a period of courtship. Every possible attention has been showered upon her by the man whose name she takes. If he will continue to give her the same attention after the marriage that he did before, so far as he and his wife are concerned, the divorce courts might as well shut up shop.

Women may say differently, for the effect, or convince themselves to the contrary, for the sake of starting an argument, but what a woman really expects of her husband is to place her chair for her at the dining table, remain standing until she is seated, rise when she enters a room and offer her a seat, pick up her thimble when she drops it, open a door for her and let her pass through first, call her over the telephone during business hours and bring her home an offering in the evening, even though it is only a nickel bag of peanuts.

Any home is a happy home if the husband does these things. She will meet you two-thirds of the way on the road to happiness. She will cook and sew and wash dishes with a song on her lips, while you read your evening paper in comfort, and work her fingers to the bone for you, if you only let her know that you love her, if you will only impress upon her that her comfort and her happiness mean more to you than anything else in the world.

We expressed these views to the young lady we have referred to.

"But there aren't such men in the world any more," she said.

"Oh, yes there are, lots of them," we answered.

"Well, where are they to be found?"

"All around you. They are the men who are happily married."

• • •

We were amused the other day by a letter written to the editor of the New York Sun by Miss Elizabeth Drew Everetts in reply to Harry Nathan, who had advised, as a cure for unemployment, that women resign their jobs and re-enter domestic service.

The young lady says in answer:

"What is the matter with the men going into domestic service? Why should that disagreeable task, which lasts from early morning until late at night, be set aside by the men for women only? Teach the growing boys how to cook, wash dishes, scrub floors, wash soiled clothes of all descriptions and then from them, do the cleaning and dusting and look after one or two or three children at the same time, and see how many young men will fall in love with the work.

"There is no more reason why all girls should learn one particular job than that boys should; no more reason why women should be expected to make all their clothes than that men should be required to make all of their wearing apparel. Get it out of your system, Harry Nathan, that you meg need any and every job except something in a house. Learn to be an extra good domestic and you need never be out of work. It will not hurt you to try it. Then possibly some day you men folks will show a little more appreciation of what women have always endured to make you comfortable."

Why, bless your innocent heart, young lady, you can't change the scheme of things on earth. It isn't possible. It's just as natural for a woman to bathe her babies and cook for them and sew for them and wash dishes and keep clean the home in which they live, as it is natural for her to give those babies birth. Does she stop her attentions to her children at any specified age? She does not. She will work for them as long as she lives if they will let her. She includes her husband in her loving care because she has mothered him and forgiven him and pretended that she did not see his faults. Every woman always looks upon her husband as her first baby, as in fact, he is.

If men had the housework to do it simply wouldn't be done, and our civilization would lapse to the level of the savage. Women have always been the refining, uplifting influence. They are the sponsors for the next generation. It's their job. They can't evade it. There is nothing that makes for refinement in the business of making money down in the financial district.

Refinement and beverages, if they are any good, are always home brews.

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The Broadway Basement — The Broadway Department Store — Broadway, Fourth and Hill Streets

The Broadway Closes at One o'Clock Every Saturday in the Year

Plans Have Materialized for the Staging of Our Second

Annual Pre-Holiday Garment Event

in The Broadway Basement Second

With Prices at Lower Levels

IT was with this event in mind that our garment buyer made a recent trip to eastern markets. He scoured these buying marts for such merchandise as is now in demand. His efforts were well repaid, as you will realize when you see the showings on Monday. You will profit greatly when you choose at this time.

The Event Will Open With a Remarkable Offering of

Women's and Misses' Suits, Coats and Dresses at $14.65

WE want to impress you greatly with the importance of this grouping of suits, coats and dresses. A goodly proportion of them are new garments, fresh from the packing cases. Because of buying them at a notable price concession, we will offer them to you at this lower-level figure.

Be Sure to See the Offering of

165 Silk and Wool Dresses at $14.65

—This indeed is a wonderful assemblage of women's and misses' dresses. The many styles are fashioned of canton crepe, crepe de chine, tricotine and velours. There are long-waist models and straight-line effects; also the smart blouse styles. Some are trimmed with braid and ribbons; others with colored embroidery and beads; still others are without much adornment.

—Sizes 16 to 44 in the group, with an assortment of navy, black and brown. Choose at our special-purchase price of $14.65.

—The Broadway Basement.

With Much Pride We Feature An Offering of

50 Suits at $14.65

—If women but knew the worth of these suits, and the quality of the materials, there would be a rush to buy them at the opening of the doors on Monday.

—There are suits of tricotine, heather mixtures and plain or checked velours. Some have long coats, with convertible collars, finished smartly plain; others being in novelty styles, with embroidery, beads and fur.

—Sizes 16 to 42 in the assortment. Be here early to choose yours at the event's low price of $14.65.

—The Broadway Basement.

There Should Be Much Interest in

75 Coats at $14.65

—Coats for wear on many occasions are assembled into this group. There are long and three-quarter models, with flare and belted backs, and the much-wanted convertible collars of self-material. Then, too, there are styles with trimmings of fur, tailor stitching and embroidery.

—Sizes 36 to 42 in an assortment of navy, brown, reindeer and black. For the opening day of the event, at the low price of $14.65.

140 Prunella Skirts at $6.85

—Stripes and plaids in smart color combinations are to be had in these skirts. The models are made of prunella cloth of firm weave; plain-tailored style or with box pleats. Black, navy, brown and reindeer predominate. Waist sizes 26 to 30 in the lot. Notably low-priced for the event, at $6.85.

—The Broadway Basement.

THE BROADWAY BASEMENT

COLLEGE BOOT SHOPS

Whether you seek style, comfort, economy, or a combination of all three, you will find what you want at any of our three convenient shops

Newest Styles Lowest Prices

"College Girl"
Patent Leather,
Flat Heel Oxfords
$5

"Prep"
Flat Heel Oxford
—of Black Kid
$6
—of Patent $6.00
—of Brown Kid $7.00
—of Patent, plain toe, $5.00

"Seminary"
One Strap
of Black Kid
$6
—of Brown Kid $7.00
—of Beaver Suede . . $8.00

"Co-Ed"
A Flat Heel One Strap
of Black Kid
$6
—of Brown Kid or Calf . . . $7.00
—of Beaver Suede, Tan Strapping . . $8.00
—of Black Suede Patent Strapping $8.00

"Vassar"
—of Brown Calf
$8
—of Black Satin $10.00
—of Black Calf . . . $8.00

"Ossing"
$9
Brown Kid,
Patent Leather,
Black Kid.

Just Feminine Footwear

Just Moderate Prices

524 S. BROADWAY
SUPERBA THEATER BLDG.
326 W. SEVENTH
BETWEEN BROADWAY & HILL
241 S. BROADWAY
OPPOSITE CITY HALL

Telephone Pico 2070

VILLE DE PARIS

SEVENTH AT OLIVE

B. H. DYAS CO.

Here Are the "Ville

An Outstanding Feature Monday—This "Ville-Value" Sale of

Handsome Fur-Trimmed Coats

At $47.50

—Certainly it is not often that the opportunity comes for women to buy at $47.50 fur-trimmed coats so capable of thorough satisfaction as any of these!

—From the lining out, these coats embody the features a woman always looks for when choosing her new winter coat; the favored fabrics and colors of the season; lightness of weight combined with warmth; good workmanship; and styles that conform not only to her individual lines but to the decree of Dame Fashion, as well.

—Yet here, at $47.50, are models that are doubtless the strongest coat values presented this season by the Ville de Paris.

—The fur collars of Nutria, Seal, Australian Opossum, Natural Opossum and Wolf are unusually large and unusually rich.

—The fabrics used are Bolivia, Pollyanna, Velours and Normandie—which accounts for their soft lightness and warmth—

—The color range is notably wide: Malay, Zanzibar, Sorrento, Midnight, Taupe, Navy, Sphinx and Black.

—The styles are various: Some models are bloused, others have loose circular backs and others have narrow string belts, finished, by the way, with tassels—

—The trimmings of chenille, silk embroidery, stitching or fur medallions add to the smartness of these coats at $47.50, while the linings of Pussy Willow and Crepe de Chine emphasize their genuine character.

—Women in search of a new Winter Coat surely cannot afford to overlook such Special Values as these at $47.50.

AT THE VILLE—THIRD FLOOR

Another Special Offering of

500 Pairs of 2-Clasp French Kid Gloves $1.95 Pr.

—P. K. or over-seam sewn. Embroidered backs in self or contrasting colors.
—Colors: medium and dark brown, tan, gray and taupe—also black and white.

AT THE VILLE—MONDAY

Monday Brings Forth a Special

Sale of Exquisite Model Suits At Half Price

(Regularly $150.00 to $425.00)

—Lovely suits of superior quality and pleasantly individual types.

—Suits that embody all of the newest style touches, beginning with the newest in fabrics and ending with the most careful touches of eminent designers.

—Suits that are fashioned from such splendid fabrics as Marvella, Silk Veldyne, Evora, Panvelaine, Silk Duvetyne—in such popular shades as Midnight, Taupe, Navy, Zanzibar and Sorrento, as well as Black.

—Suits that are trimmed with such furs as Squirrel, Kolinsky, Skunk, Beaver and Caracul.

—The styles are youthful and becoming and they vary from the plainer types to some very attractive three-piece models.

—and they are Half Price—At The Ville—Monday.

Colored Satin Petticoats $3.95

—Satin Petticoats in rose, henna, dark red, black, navy, buff, purple and brown. Petticoats in many attractive styles; some have 3-inch hems, some are scalloped and others have fringed bottoms. The very best of satin is used in making these Petticoats. Practically all sizes and lengths.

AT THE VILLE—THIRD FLOOR

They have arrived—just in time for Monday's selling.

An Array of Gowns at $1.45

---and they are splendid values.

—*Batiste Gowns*—in white with yoke and kimono sleeves, trimmed in Val insertion, and lace $1.45

—*Batiste Gowns*—in pink with side shirrings, round or V necks and kimono sleeves, finished with fancy blue stitchings .. $1.45

—*Windsor Crepe Gowns*—in plain white or pink grounds with butterfly designs. Round or V neck styles $1.45

—*Muslin Gowns*—with V necks and long sleeves. Yokes of embroidery and tucks. Embroidery edging at neck and on sleeves. Sizes 15, 16 and 17 ..... $1.45

AT THE VILLE—FOURTH FLOOR

Miss Jean Lewis

Expert Corsetiere and Representative of the famous Madame Irene Corset, comes to the Ville de Paris for two weeks only, beginning Monday, November 7th.

—If you are a devotee of the Madame Irene Corset—

—If you are already familiar with the many exclusive and superior features of the Madame Irene Corset—

—If you have never been advised as to your particular corseting requirements and the care of your figure—

—You will welcome this announcement.

—The Ville de Paris extends to you a cordial invitation to make use of Miss Lewis' time and knowledge in any way which your corseting needs suggest.

AT THE VILLE—FOURTH FLOOR

An Opportune Sale of

Men's Silk Shirts at $4.85

(Regular $7.50 Values)

—Suggests the advisability of buying those Christmas Shirts now when considerable savings are available.

—Silk Broadcloth, La Jerz and Crepe Shirts of exceptionally good quality and superior workmanship are offered in neat and attractive patterns at this low price of $4.85. Every Shirt in the group represents a regular $7.50 value. Sizes 14 to 17.

AT THE VILLE—STREET FLOOR

54-In. Prunella Skirtings—$3.95

—Because of the width of this fine wool skirting, only one length is needed for a plain skirt and two for a pleated skirt. Which gives just the right amount of encouragement to those who want to add materially to their skirt treasury immediately upon seeing the striking designs and just-right color combinations of this Ville de Paris Prunella.

—Only $3.95 at the Ville Monday.

Monday, An Opportunity To Take This

Sale of Glove Silk ... wear

—It has been a long, long time since such an attractive Sale ... been possible at The Ville, and it may be a long, long time before it will ... such a Sale again.

Glove Silk Vests, $1.65

(Regularly $2.25)

—First quality glove silk vests of medium weight are made with bodice tops and shoulder straps of wash satin ribbon. Reinforced with underarm shields. Flesh and white. Sizes 36 to 44.

Richelieu Silk Step-ins, $2.45

(Regularly $3.50)

—These garments match the Richelieu striped vests. They are all first quality. Made with elastic at waist and open lace trimmed knee. Flesh and orchid. Sizes 5 to 8.

AT THE VILLE—STREET FLOOR

Monday Will Be Your Opportunity

"Viltex" Silk Stockings ... a pr.

—and you will readily recognize Viltex as the hosiery the ... for service and for which you regularly pay $2.50 a pair.

—These first quality full-fashioned silk stockings are of ... reinforced with double soles, heels, toes and elastic ... various shades of brown. Sizes 8½ to 10.

AT THE VILLE—STREET FLOOR

Prominent Among Silk Values for Monday Will Be

40-in. Satin Canton Crepe, $3.85

(Regularly $5.00 Yard)

—A very opportune purchase, made by our New York ... of the season's most wanted silk—all-silk Canton Crepe—... shows its decided crepe weave through the soft satin finish.

—Fine, firm quality making most pleasing dresses in draped or plain styles.

—You may choose between navy, brown or black at the ... price The Ville has been able to offer on Satin Canton ... season.

40-in. All-Silk, Twilled Back Charmeuse at $1.95 Yd.

—A beautiful rich, lustrous black silk suitable for ... draped frocks so popular now.

—One of the most staple silks—that, owing to a fortunate ... chase will go forward Monday at this very special price.

42-In. Silk Chiffon Velvet $5.45

—200 yards of this soft, rich velvet of wonderful quality ... deep, rich black.

—Suitable for afternoon, evening and dinner gowns or for ... binations with other fabrics.

—Early shopping is suggested, as 200 yards will not ... at this special price.

44-in. English Velour Velour at $2.95

(Regularly $4.95)

—A quality that is rated as the finest of its kind made. ... selling The Ville offers this splendid fabric at practically ... wholesale prices. Suitable for dresses, suits, draperies, ... dren's frocks and coats.

—Colors: Purple, African brown, royal blue, taupe, ... brown and navy.

54-in. Fine Wool Velours at $3.50

—Just at the time when coating and dress materials are ... eagerly sought, the Ville de Paris comes to the ... beautiful wool velours at $3.50.

—Colors are: Beaver, Brown, Gray, Navy, Black, ... Scarlet.

54-in. Tricotine and Poiret Twill at $3.95

—A second item of large import in the Dress Goods ... Monday is fine woolen Tricotine and Poiret Twill specially ... at $3.95.

—The colors are Black, Navy and Brown.

AT THE VILLE—SECOND FLOOR

Ville Values" for Monday

VILLE DE PARIS
SEVENTH AT OLIVE
B. H. DYAS CO.
Telephone Pico 2070

Opportunity To Take ... This

Glove Silk ... wear

...ests, $1.65 — Riche..., $1.95

...Step-ins, $2.45 — Glove..., $1.95

...Will Be Your Opportuni...

Silk Stockings a pr.

...ong Silk Values for ...ay Will Be

...atin Canton ...e, $3.85

...-Silk, Twilled-Charmeuse ...1.95 Yd.

...Chiffon Velvet ...$5.45

...ish Velour Velvet ...t $2.95

...ool Velours at $3.50

...nd Poiret Twill at $3.95

The Ville Presents Another Sale of

Stunning New Hats at $7.50

—With the success of the just-passed End-of-the-Month Sale of millinery at $7.50 as a challenge, with the still unsatisfied demand of scores and scores of women as an incentive, the Ville de Paris on Monday rings up the curtain on another Big Sale of New Winter Hats at $7.50!

—350 lovely new hats—charming things just out of their boxes—bought expressly to tempt Milady to buy two or three—and to *want* to buy a dozen!

—Many are of duvetyn, embroidered or plain stitched or shirred; of panne velvet, combined with duvetyn; of velvet alone; of Cire Bagatelle with panne velvet—again with duvetyn.

—Snug little hats for motoring and the blowy, wet days that are coming—

—Hats of metalline or with some glint about them party occasions—

—Hats of metalline or with some glint about them for dancing or to set off dinner frocks—

—Hats trimmed with fur or boasting soft fur trimmings—

—Hats for sport wear—for street wear—for any, any-wear at all!

—"Ville-Values" indeed! One must see them Monday to appreciate their true worth—at $7.50 ONLY!

AT THE VILLE—THIRD FLOOR

With Christmas but seven weeks away there are many gift-possibilities in this Sale of—

1000 Pieces of Novelty Jewelry at About Half Price, Monday

Grouped for your convenience into five lots and priced at

95c, $1.95, $2.85, $4.85 and $7.50

—and the assortments are so varied, the types so novel—the values so evident that you will quickly decide that your opportunity for gift selection is at hand.

—You will find Necklaces of clear perfect beads—Necklaces of beads and pearls combined with metal links—some are finished with tassels, some with cameo pendants and still others with novelty ornaments.

—In the selection are also found Bar Pins, Brooches, Vanity Cases (engraved or enamelled.) Bracelets, Sautoirs, Cigarette Cases, Mesh Purses and many other articles.

—Specially wonderful values are found in Jet Novelties and Pearl Necklaces.

AT THE VILLE—STREET FLOOR

Special Ville Sale of Huck Face Towels

600 Hemmed Huck Towels—15c Each—$1.65 Dozen

—Size 18x36 inches. Made of all white soft and absorbent huck toweling. 600 Towels at only 15c each or $1.65 a dozen.

900 Hemmed Huck Towels 20c each, $2.25 a doz.

—Size 18x33 inches. A very good quality, heavy weight, soft absorbent, double thread huck towel with blue striped borders and hemmed ends.

950 Hemmed Huck Towels 29c each, $3.25 a doz.

—Size 17x34 inches. A fine, soft, huck towel with fancy jacquard borders of red or blue. Specially priced at only 29c each or $3.25 a dozen.

600 Hemstitched Union Linen Huck Towels, 35c each or $4.00 doz.

—Size 17x34 inches. Made of splendid heavy weight, soft, absorbent half linen toweling. Specially priced—600 of them to go Monday at only 35c each or $4.00 a dozen.

Windsor Lingerie Crepe Special at 29c Yd.

—1000 yards of this standard quality Windsor Lingerie Crepe is certain to create a gale of enthusiasm among Ville shoppers Monday when offered at the low price of 29c a yard.

—It is 30 inches wide and comes in all the daintiest shades desired for lingerie.

Imported Japanese Crepe Special at 35c a Yard

—1000 yards of this wantable wash crepe that one finds so serviceable for children's wear as well as for aprons and house dresses, will take this special price of 35c a yard tomorrow.

Beacon Bath Robe Flannels Special, 69c Yard

—1200 yards of standard quality Beacon Bath Robe Flannel will be offered tomorrow in over forty different designs and colorings at this very low 69c a yard price. 27 inches wide.

AT THE VILLE—SECOND FLOOR

15,000 Linen Handkerchiefs Squares 2 for 25c Monday

—An unusually large shipment of fine quality, pure Irish handkerchief linens suggested this special offering of handkerchief squares for Monday at this attractive price.

—Choose your linen squares now, from this profusion of beautiful colors, including rose, pink, salmon, yellow, white, dark brown, blue, orange, purple, lavender and green.

Remember—Only 25c for Two Pure Irish Linen Handkerchief Squares—ready for the threads to be drawn.

AT THE VILLE—SECOND FLOOR

Pure Irish Linen Damask Pattern Cloths Special $6.95 each

—25 of these beautiful Table Cloths to go at this Special price Monday. Size 2x2 yards. Made of fine quality, heavy weight Pure Irish Linen Damask, with a snow-white satin finish. Shown in many choice designs.

Pure Irish Linen Damask, $1.95 Yd.

—200 yards of 70-inch Pure Irish Linen Damask—just $1.95 a yard, tomorrow. A pure white bleached Damask with lustrous finish. Shown in good designs.

200 Embroidered Dresser Scarfs, $1.00

—Made of fine quality linen-finished, white round-thread art fabric. These dresser scarfs have scalloped edges and dainty eyelet embroidered designs. Size 17x50 inches.

AT THE VILLE—SECOND FLOOR

Fancy Brushed Wool Sports Scarfs, $4.95

—In stripes and plain with borders and cross-bar effects. Two distinct styles: one with roomy patch pockets and cross over belt—the other style is very plain with fringed ends.

—Colors: Tan with Blue, Navy with White, Tan with Green, Blue with White and Brown with Tan. Also Black and White.

Wool Slip-Over Sweaters, $4.95

—Low and round-necked Sweaters fashioned with long sleeves and sashes or cross-over belts. Very practical for general wear.

—Colors: Navy, Tan, Brown, Pink, Turquoise, Jade, Copen, White and Orchid. Just $4.95.

For Street and Mountain Wear Wool Sports Sweaters, $12.50

—Both heavy and light-weight Sweaters, some in fancy weaves. Wool Sweaters that are wonderfully durable—built for service—with long sashes or cross-over belts, pockets and tuxedo collars, some of brushed wool and coat-style collars that button snugly at the neck.

—Colors: Navy, Henna, Brown, Tan, Turquoise, Rose, Orchid, Gray and Copen.

AT THE VILLE—THIRD FLOOR

NOTIONS

Hair Nets—55c Doz.

Cap and fringe styles—all shades except gray and white.

—Dress Shields in both shirtwaist and regular styles, pr. 35c

—Sanitary Dress Protectors, ea. 25c

—Rubberized Kitchen Aprons, ea. 39c

—Skirt and Trouser Hangers, ea. 5c

AT THE VILLE—STREET FLOOR

Monday, the Ville Offers

300 Elegant New Blouses at $9.75

(Regularly $15.00 to $29.75)
Many Manufacturers Fine Sample Blouses Included

—300 elegant new Blouses, exquisitely fashioned of Georgette Crepe, Crepe de Chine and combinations of Georgette Crepe with Satin.

—300 Blouses in 300 different and distinctly new styles, representing a manufacturer's sample line.

—And offered at a price which makes them astonishing values at—$9.75.

—Elaborate trimmings that feature a wide variety of fascinating treatments in silk embroideries, beadings, braidings and laces.

—Exquisite colorings and artistic blending of colorings that involve such shades as Navy, Apricot, Jade, Flame, Henna, Brown, Tan, Bisque and Rose.

—Charming new styles that choose the overblouse in the short and long hip types, the middy models and the tie-back effects, the slip-on styles featuring the new butterfly sleeves, and practically every imaginable effect that a neck-line could choose.

—It goes without saying that no woman should be slow to take advantage of this $9.75 offering tomorrow—at the Ville.

AT THE VILLE—THIRD FLOOR

A Fortunate and Timely Purchase Brings

300 Pairs Extra Fine, Pure Wool Blankets at $7.95 Pr.

—300 Pairs, size 66x80 inches. Blankets made of a very fine, selected stock of pure wool—soft and warm—of 4½ pounds weight.

—300 Pairs of Pure Wool Blankets, offering a perfectly wonderful assortment of pretty plaids in pink, blue, tan and gray.

100 Pairs of These New Blankets Are Reserved for Out-of-Town Mail Orders

240 Pequot Sheets, $1.55 ea.

—Size 81x90 inches. Sheets made of standard quality, bleached Pequot Sheeting—finished with regulation 3 and 1-inch hems.

50-inch Monk's Cloth, Special at 98c Yard

—Heavy weight, standard quality Monk's Cloth in the natural color. A close, evenly woven fabric of smooth soft finish—a requisite of successful drapery material. 400 yards to go Monday at only 98c a yard.

Filet Curtain Nets 39c Yd.

—a fine sheer, even mesh in dainty Filet patterns. Either white or ecru. A limited supply only to be offered Monday at this low price. 39c a yard.

AT THE VILLE—SECOND FLOOR

36-in. Percaline Lining 35c Yd.

39 cents—and not only 39 but 45 cent Percaline has been re-priced for clearance at 35c a yard. There is an excellent range of colors to choose from: Maize, Olive, Light Blue, Nile, Tan, American Beauty, Cream, Scarlet, Lavender, Light Gray, Golden Brown, Navy and Purple.

36-inch Silk Mixed Printed Lining at $1.00

This is a good cape, coat or scarf lining. The various floral and conventional designs and bright colors make it adaptable also for kimonos, dressing gowns, and sacques. An excellent value at $1.00 a yard.

36-inch Lining Satin at $1.50

A lining well-known for its practical service for lining coats, capes and scarfs takes the price of $1.50 for Monday. This material is The colors are: Gray, Ivory, Tan, usable, too, for making petticoats. The colors are: Gray, Ivory, Tan, Brown, Navy and Black.

SECOND FLOOR

Camisoles, $1

Dainty pink satin Camisoles, bodice style, and trimmed with wide bands of insertion and with lace take this Special Price on Monday.

Also Crepe de Chine Camisoles, bodice style, in Navy and Black. These are tailored with hemstitched top and shoulder bands.

AT THE VILLE—FOURTH FLOOR

The People and Their Daily Troubles

DOROTHY DIX TALKS

How Men Propose.

BY DOROTHY DIX.

A young clerk in a postoffice in a suburb of Chicago has been caught opening the fat letters that went through his hands. He was suspected of being dishonest, and on the lookout for money, but investigation proved that he was just a love thief. The only letters he tampered with were those addressed to girls, and he rifled them in an effort to find out how other men made love, and how to pop the question.

It will come with a shock of surprise to women to learn that any man is driven to such desperate straits for hints on how to propose. We had supposed that a knowledge of how to make love came to man by nature, as Dogberry thought a knowledge of reading and writing did.

Also, we were more than suspicious that most women are not slow in feeding a man sentimental guess, and have wit enough to give a halting lover the final shove over the brink of a proposal when they have lured him that far along the path of courtship.

It appears that this is a superficial view of the matter, however, and that there are still men who choke when they try to tell a girl that she is the only woman in the world for them, and who are smitten with pen paralysis when they start to write it. Hence the world is full of exasperated women who have grown weary waiting for the men to speak who have monopolized their attention, and burnt out their electricity, and never come to the point.

It is to this class of dumb lovers that the postoffice Romeo belongs, and if they can get any tips from stealing from other lovers, let the good work go on.

It is a matter of fact, it must be admitted that, considering that men have had a monopoly of all active love-making ever since Adam told Eve she was it in the Garden of Eden, they do it very badly.

They balk at the critical moment. They are tongue-tied when they should be fluent. They choose the wrong time and place, and generally bungle the situation. They outrage the artistic proprieties. They sit down and squash the halo of romance that a woman has woven about the affair.

Every woman has dreamed of being wooed in lovely Booth Tarkington language, and of being able to treasure the memory of her proposal to her dying day, but when the time comes the man shoves a commonplace question at her in a commonplace way, and it shatters the ideals of a lifetime.

When the average man asks a girl to marry him she bursts into tears. He thinks she is weeping with joy at getting such a good thing as he is. In reality, she is crying with disappointment at the way he did it. She had expected to be able to tell her grandchildren how grandpa proposed, but—well, one of the secrets that no woman ever tells is what her husband said when he really popped the question.

Of course, women are generally glad enough to get a proposal on any terms, but there is a difference in having the thing you want tendered to you on a silver salver, and being slugged with it. Later on, you may be very grateful for the gift. After you get over your bruises.

The reason that women crowd the theaters and the movies is to see love-making properly done, as it seldom is in real life.

But how do men propose? Each in his own individual way. But there are certain standard types that every woman knows.

There's the man who pops the question in the confessional. He assumes that you are just dying to make a Keely cure of yourself, and that you feel you have a general call to be a sort of reformatory. So he begins by telling you the dark story of his life, and how wicked he has been, and begs you to be his good angel and save him.

The bashful man proposes suddenly, and when you least expect it. He doesn't waste a word leading up to the subject, because he has screwed his courage up to the speaking point, and he dare not loosen his stranglehold.

He catches his breath, and takes the plunge as if he were jumping into a sea of ice, and didn't know, or care, whether he ever came up or not.

The business man gives you a good dinner of roast beef and potatoes, and across the lemon pie tells you how much he cleared in the grocery trade last year, and asks you how you would like to go into a life partnership with him.

The egotistical man proposes in a way that seems to say: "I know I am too good for you, but I feel sure that you will devote your life to trying to repay me for the sacrifice I make in marrying you."

The widower, poor boob, invariably tells you that you remind him so of his dear, dead Maria, and he never has enough sense to perceive that there is no one in the whole universe, alive or dead, that a woman wouldn't rather resemble than the first wife of the man with whom she is in love.

Sometimes he even tells you that Maria picked you out as her successor and when he does, it takes all the philosophy and self-control of which a woman is capable to prevent her saying, "No," no matter how much she really wants the man, for no woman likes to be reminded that another woman left her old shoes.

No, men certainly are dubs at popping the question. They certainly do need to improve their game, and considering that every man has proposed once, and most men a number of times, it does look as if they should either play better ball or give women a show at the bat.

LETTERS TO "THE TIMES."

Denies the Charge.

LOS ANGELES, Nov. 3.—[To the Editor of The Times:] For the information of Mr. F. C. Finkle, I wish to say that the Eighteenth Amendment was added to the United States Constitution in the manner prescribed by the Constitution itself, and exactly as all previous amendments were made, and not by means of any trickery, as he intimates.

He says that our Congress and State legislatures were bluffed into passing this amendment and the Volstead law.

That is what he says, but here are the facts: The United States Senate voted to submit the amendment by a vote of three to one, and the House of Representatives voted to submit it by a vote of more than two to one.

Forty-five State legislatures voted to ratify it, and only three small States failed to ratify it, and of the ninety-six legislative bodies that acted on it, ninety-three passed it by a combined total majority of more than seven to one. A big bluff that, but where is the prohibition minority that he has so much to say about?

He says that he would be glad to see the prohibitory laws enforced, but he is bitterly opposing their enforcement, and in his letter of September 13, he censured our officials for trying to enforce them. It is very difficult to harmonize such statements.

He tells us that all prohibition countries amount to very little, and that they have always been ruled by drinking nations and are today.

If a drinking nation is superior to a dry nation, then, other things being equal, a drinking man must be superior to a total abstainer.

Is that the case? Which stands the better chance of getting a position of trust and responsibility with a bank, railroad office or other large corporations—the one who is known as a drinker, or the abstainer?

Did you ever know a woman to apply for a divorce because her husband comes home sober and brings a pay check with him? Did Mr. Finkle ever know a man to be arrested and fined or imprisoned because he drove his automobile when he was sober? Do not convicted criminals frequently plead for leniency because they were drunk when the crime was committed?

Does sobriety ever so rob a man of his reason, judgment and sense of responsibility? Is not drunkenness always caused by drinking, and does not drinking quite often lead to drunkenness?

Mr. F. asserts that prohibition is to blame for the shameful Arbuckle incident, but Fatty says—as quoted in the papers—that drinking caused the trouble. Could they all have been drunk if they had not been drinking?

It is surprising to see Mr. Finkle invoke the aid of ancient history to bolster up his outlawed traffic, because every unbiased student of history knows that the great nations of ancient times fell down on account of their drinking, and its ever-accompanying drunkenness and debauchery. Is it not reasonable to suppose that the same causes will produce the same effects at the present time?

G. E. MOREY.

A Nurse Speaks.

LOS ANGELES, Nov. 2.—[To the Editor of The Times:] Having read your editorial in The Sunday Times of the profiteering nurse driving the middle class to pauperism, quoted from our eminent surgeon of the Middle West, I as a nurse wish to enlighten you as to the pauperism of the nurse.

The man who condemns the graduate has attained the height of his career and success largely from their loyal support and painstaking efforts. Yet now he wishes to deprive his coworker of the educated high standard nurse by stating subnurses (that is women of little education and one-third the training) are quite sufficient to intrust with the life of his patient, arguing this would relieve the present shortage of nurses and give the public a free-for-all nurse.

But if the graduate nurse of today is becoming rich quick, her profession all roses and sunshine, why the shortage? It's not due to the lack of educated women or of the years spent in training. But it's after she has attained her diploma, what bright outlook in life is here? It consists of hunting a cheap rooming-house, restaurant food, packing her suit case waiting for a call. Then she goes on her errand of mercy, working twenty-four hours out of the twenty-four, taking all the responsibility of the sick, receiving very little in the line of bodily comforts or food, listening to the trials and tribulations of the family. Who will little wonder at the end of the case she is tired mentally and physically? Her own little room, no matter how small, is to her a haven of rest. She now must have recreation and after a few days starts again on her mission in life.

Considering this is the average life of the private duty nurse, can you wonder the doors of the nursing profession are not blocked with them. And yet the poor middle man feels he is being robbed by their greed. That same middle man would not lead their life or do their work for double the sum. Yet he speaks of the profiteering nurse.

Is there any wonder, then, we have a world-wide shortage of nurses, and it's up to the public to lessen this shortage by upholding them receiving them in their homes kindly, giving them encouragement in their work and treating them in a human way, paying them their salary with a feeling down in their heart it's not enough for all their sacrifices. Then, and not till then, will the shortage of nurses be lessened.

ELIZABETH GOODINE, R.N.

Wants More Law.

LOS ANGELES, Nov. 4.—[To the Editor of The Times:] Is there no law in California to prevent the selling of decayed fruit? If so, why is it not enforced. There are some of the worst salesmen in markets here I have ever ran up against in my short life of eighty-four years. Time and again my wife has bought fruit in the great markets which we could not use, as it was so far decayed. Why did we not look at it before buying? I will say that if any one attempts to inspect the fruit they will yell at you and say keep your hands off. They always manage to give a customer all of the fruit that is in the first stages of decay. Is there no inspector in the markets to care for the interest of poor people? One day I saw a box of tomatoes so nearly rotten one could not pick them up, yet they had them marked down very cheap. Now some very poor folks who live in poor localities will often buy such fruit and breed some kind of disease. Why does not the Board of Health look after this very important matter?

Short weight is another evil in the markets. Let this reform commence at once if it has never been done before, to protest us from being imposed upon any longer by such fake salesmen as there are in local markets.

L. HAYNES.

Gets a Rise.

LOS ANGELES, Nov. 3.—[To the Editor of The Times]—I have read Mr. Day's "Simian World" and I also have read the letter in The Times from the pen (or more likely the pencil) of John Z. Chainy. The admiration with which I read the former was as great as the disgust I found in reading the latter.

It seems impossible that a male person of mature years with enough literacy to read a classic and enough gall to pan a critique of it could fail to grasp what "The Simian World" or life itself is all about. I hasten this letter to The Times, not because it is of any consequence what Mr. Chainy writes or says, or thinks, but because some reader might be biased against Mr. Day's book, which, in the opinion of many, is the greatest piece of satire since Dean Swift's "Gulliver's Travels."

Mr. Day used monkeys and other animals as a vehicle for his satire, just as Dr. Swift did—but there is no other similarity in the two works. The monkey mind cannot grasp ridicule of monkeys, for a monkey's actions seem to him the height of good sense. Darwin and his misunderstood and misrepresented theory have nothing to do with it. Mr. Day is not pursuing Darwin any more than Dr. Swift did, for the reason (that Mr. Chainy may understand) that Darwin had not been born when Swift died.

"The Simian World" is too precious a string of literary pearls for scribbling swine, who, it is hoped, will read if they please and dislike if they choose, but will not write for public print of a book whose sense they cannot understand.

CHARLES U. VINCENT.

QUESTIONS ANSWERED.

[Any reader can get the answer to any question by writing The Los Angeles Times Information Bureau, Frederic J. Haskin, director, Washington, D. C. This offer applies strictly to information. The bureau cannot give advice on legal, medical and financial matters. It does not attempt to settle domestic troubles, nor to undertake exhaustive research on any subject. Write your question plainly and briefly, give full name and address, and inclose 2 cents in stamps for return postage. All replies are sent direct to the inquirer.]

Question: What are some of the new citrus fruits that have been developed? L. L. B.

Answer: The tangelo, the limequat and citrange are some of the most promising new fruits. The tangelo is a cross between the tangerine and grapefruit; the limequat, a cross between the lime and kumquat; and the citrange, a hybrid of the sweet orange and trifoliate orange.

Q.: How much money does the Marine Bank receive for playing at the White House? J. N. S.

A.: There are sixty-seven members of the Marine Band and each one receives $4 a month for playing on the White House grounds.

Q.: Are there still Federal troops in the coal fields of West Virginia? D. H. R.

A.: There are now about 300 Federal soldiers in Logan county, West Virginia.

Q.: Does it cost anything to have a passport vised? A. R. J.

A.: Usually a fee is charged for each vise on a passport. Fees differ slightly, but $10 is the average.

Q.: Just what is meant by a four-flusher? S. J. S.

A.: "Four-flusher" is a slang term applied to one who bluffs. It is derived from a poker term—a four flush or bobtail flush being a worthless hand with which a bluffer may try to win a pot.

Q.: When were schools first graded? R. A. H.

A.: The Brethren of the Christian Schools, an order founded by La Salle in 1683, first employed the system of grading in elementary instruction and introduced the methods of teaching classes instead of teaching individuals.

Q.: What length of time is "a moon" so often referred to by Indians? J. E. C.

A.: "A moon" is the time from a given phase of the moon to the same phase preceding or following. This time is about twenty-eight days.

Q.: When was the first Rabbi appointed as chaplain in the Navy? J. N. S.

A.: Rabbi David Goldberg who was appointed Oct. 30, 1917, with the rank of Junior Lieutenant, was the first Rabbi to serve as Chaplain in the Navy.

Q.: Does light travel faster than the earth travels in its orbit? W. M. C.

A.: Light travels 186,000 miles per second, while the earth travels only nineteen miles a second on its journey around the sun.

Q.: How can the luster be restored to amber bead? N. E.

A.: To brighten amber beads, clean them thoroughly with whiting and water and then polish with any good oil applied by means of a flannel cloth.

Q.: How can smoke be prevented when taking a flashlight? W. E. P.

A.: Arrange over the spot where ignition is to take place, a large, flat pad of damp wool lint. This will absorb most of the smoke.

Q.: Who were the first glove makers? E. D.

A.: The earliest glove makers in history were the monks under Charlemagne, who were granted the unrestricted right of barter in turn for making gloves from the deer they killed.

Q.: How many men there of the honor Beta Kappa?

A.: There are seventeen chapters of Phi Beta Kappa in the leading colleges of the country and more than 16,000 women have been admitted to membership, excellence of scholarship the main requirement.

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deer they killed.

Q.: How many
there of the honor fra
Beta Kappa?

A.: There are now
ters of Phi Beta Kappa,
the leading colleges of
and more than 40,000
women have been elected
bership, excellent scholar
the main requirement for
ity.

FEARS "CANNED DEATH" MAY COME FROM CHINA.

Foods from Orient Branded as Unfit for Americans; Many Patents Shamelessly Violated.

BY PATRICK GALLAGHER.
[SPECIAL CORRESPONDENCE.]

PEKING (China) Oct. 1.—Americans in China point out to me that certain Chinese questions most important to the American people are not those that will probably be brought forward by the Chinese delegation at the Pacific peace conference. They say that this is not a criticism of the Chinese or of the delegation that is going to Washington in a laudable effort to get something for China. Their complaint is that American officials in China, whose salaries and expenses are paid by the taxpayers of the United States, give so much of their time and energy to Chinese domestic politics and to special interests of American people in China whose aims clash with the interests of the home taxpayers who foot the bills.

I have investigated these complaints and I find them substantiated by facts that speak for themselves. Several of these facts have an important bearing upon the American and European aspects of the disarmament problems. Here, we are told that the American and European governments see in some practicable disarmament plan the only "open door" to reduction of taxation and employment of the millions now unemployed and therefore ripe for Bolshevist propaganda. China, say the critics, has been advertised all over the United States as the most promising market for American products. Secretary Hughes declares that the "open door" policy is to be made a practical reality in China. Americans are to have their fair share of the Chinese market. These declarations, say the critics, do not coincide with the plans and performances of certain American officials in China.

COOLIE LOBBY AT WORK.

Attention is directed to the fact that there is now in Washington a powerful lobby moving heaven and earth to "put over" special legislation that will (if successful) confront the American manufacturer and worker with a peculiarly unfair form of cheap Chinese coolie competition. It is a matter of record that former and present American officials in China have advocated the passage of this bill, which is known as the Dyer China companies bill. It is a known fact that several of these former and present American officials expect to become highly paid employees of corporations to be organized under this special legislation just as soon as Congress and the President enact it into law.

It is not denied that the result of this legislation will be to organize cheap Chinese labor under cover of American law in China and immune from American or Chinese tax collection. Other grave objections have been pointed out to me; but these seem to be enough to justify the very serious criticism that is now being voiced in many responsible quarters, Chinese as well as American.

Undoubtedly, the Dyer bill has powerful Chinese as well as Shanghai American backing. Investigation substantiates Chinese charges that the Chinese who favor the Dyer proposals are lured by the dollar, that many of them have stolen their present fortunes from the Peking or provincial treasuries, that they represent the most corrupt element in the national life of this country. Chinese lament to me that "the Americans who are back of the Dyer bill are trying to Shanghai China." That is the Chinese aspect of the matter. The American side is far more important to Americans.

MERE CHINESE COPY.

The other day I rode over to Morrison street to purchase a stove for my new Chinese house. I saw what looked like a very good American stove, quite new, and the price was absurdly cheap. Later I asked the American who sold me the stove how he could sell it at less than half of the homeland price. He grinned as he explained:

"Quite simple. That is a Chinese copy of the well-known American stove. It is an excellent copy, even to the serial number. You will find it every bit as good as the genuine patented article. These people are the limit when it comes to pilfering patents."

That seems to be the case. From electric motors to silk stockings the Chinese are duplicating well-known American products and selling their cheap copies all over China.

Needing some new underwear, I went into one of the largest Shanghai department stores and purchased several suits. I asked for "B.V.D.'s" but the bland celestial sold me "A.B.C.'s. A huge factory, directed by a young Chinese educated in the United States, turns out "A.B.C.'d" by the thousand. This deliberate infringement of an internationally known American patented garment has been such a profitable success that other factories are being built to take care of the business and to develop duplication of other American products.

The duplication of American sox, stockings and shoes has become a serious matter to the interested trades. A representative of the New York garment trade informed me some time ago that, if only the Dyer Bill goes through, Shanghai will become the "ready-to-wear" center for all the world.

"Can't you people at home protect yourselves by tariff legislation?" I asked him.

He shook his head.

"No," he said; "cheap coolie labor, under modern, massed production, will put us all out of business within six weeks. You can't reach that sort of competition by any tariff wall, no matter how high."

HOODOO COURT.

Another grave American phase of the Chinese question is the unquestioned failure of the American court in China. Since this court was constituted by President Roosevelt, in 1906, three judges have been assigned to direct it, and each has come under official investigation. Charles Sumner Lobingier, incumbent, is now answering charges at Washington. The charges affect other members of the Shanghai bar. The affair has become an international scandal that has seriously lowered American prestige all over the Far East. Newspapers in China and Japan have printed scathing criticisms of the conduct of the court.

Whatever may be the outcome as to Judge Lobingier, one thing is established beyond the shadow of a doubt; the court as at present constituted fails to assure justice to Americans in China. It is an autocracy of a most dangerous sort and its operation, according to impartial American residents, has had a vicious effect upon American life in China.

The court scandal has cropped up at an awkward time. The Chinese are pressing for abolition of exterritorial jurisdiction. No foreigner in China favors assent to this Chinese plea. The native Chinese idea of justice is still away back in the dark ages. The possibility of being sentenced to "three months without food" or "the thousand deaths" does not appeal to Americans or European who are willing enough to take the Chinese side against the Japanese, but who hold unprintable views about Chinese "justice" and other everyday matters of foreign life in China.

IS MIXED TRIBUNAL.

In the Shanghai mixed court, the other day, a Chinese appeared before the European and Chinese magistrates to answer a charge of assault and battery. The Shanghai mixed court, it should be explained, is one of the most amusing judicial institutions in all the world. Partly to administer justice under the treaties, and also to help the Chinese mind absorb the spirit of western justice, Chinese defendants in the "immoral settlement" are tried by a mixed tribunal—Chinese magistrates and foreign assessors.

The complainant in this particular case was a read-haired Scandinavian Juno, who runs a dairy farm on the outskirts of Shanghai, a foreign city in China. She deposed that the Chinese defendant sold her a cow. Later, there was a dispute about the price. She told the Chinese what she thought about himself and his ancestors, and he responded by telling her a thing or two about her maternal great-grandmother, previously deceased. He departed in great wrath, but returned late at night with a party of armed natives and proceeded to make off with the cow and mess up the dairy farm.

The lady from Scandinavia grabbed a rolling pin and moved rapidly to the rescue. She routed the besieging force and saved the cow, single-handed. Also, she survived her honorable wounds to bring the instigator of the attack into court.

The Chinese magistrate insisted that the defendant acted within his rights, under Chinese law.

MAN IS CONVICTED.

The lady's American lawyer pointed out that Chinese law was somewhat behind the spirit of the times. The foreign members of the court were of the same opinion and the defendant was convicted, much to the disgust of Chinese bench and bar.

Outside the settlements in China, there is no such thing as justice. The British courts in China are the only courts that have stood the test of time. They have applied the jury system, dear to every American and every Briton; and their courts are no one-man affair, as is the American court in China.

The Italians have contributed a nasty chapter to the record of "justice" in China. The last Italian Minister was recently recalled in a great hurry and vain effort to smother the smoke of what is called "The Affair of the Wagons-Lits." The Minister, Marquis Durazzo (who was secretary to Baron Sonnino, Italian Foreign Minister at the conference of Paris) was very glad to leave and many people were sorry to see him go, especially under the ugly circumstances that caused his recall and that may blast the career of a fine diplomat.

The marquise, his wife, jealous of the Italian mistress of one of the attaches of the legation, entered the other woman's room at the Wagons-Lits Hotel, Peking, and proceeded to cut her up and batter her in a very savage way. The marquise then escaped from the scene and an American guest at the hotel helped to get the victim into the Rockefeller Hospital. Over seventy stitches were put in the woman's head. Her life was saved by a narrow margin.

The charge was made that Italian officials tried to prevent her accusing the marquise. The man in the case committed suicide at the legation. Not a very good example to the hundreds of millions of Chinese—that "Affair of the Wagons-Lits" in which the wife of a diplomat turns slasher in one of the big Peking hotels and leaves for sunny Italy in a fine Pullman, while her victim lies between life and death, destitute and in fear of official persecution.

QUEER AMERICAN ANGLES.

There are queer and serious American and foreign angles to the Chinese question. The most dangerous of these may not even be broached at the Washington conference. The Chinese delegation seeks American protection of China, but it will be strangely silent on the big question of protecting American business from wholesale Chinese violations of American patents.

The question is asked here: Is the protection of the home industries and labor market not more important to American taxpayers than the protection of Chinese coolie competitors? This question is being asked by people who sincerely like the Chinese and who know them much better than most people in the homeland. There is more than a suspicion that a few "get-rich-quick" Shanghai adventurers employ Chinese international problems for their own sordid ends. If that is the case, wonder is expressed that officials in China (paid to look after American home interests) have failed to report the facts of this dangerous situation. And many people would like to know why it is that, if the Chinese love us so much, they wont buy from us unless we set up cheap Chinese coolie factories in China.

Who will benefit by the operation of these factories? Not the United States Treasury, because the China companies are to be protected by a tax-dodger law. Not the home manufacturer, because they will compete with him in China and in all the markets of the world. Not the wage-earner, they seek to snatch the bread out of his mouth.

It is being openly asserted here that, having failed to secure the free admission of Chinese coolies into the United States, dangerous exploiters of American labor have turned to the Dyer bill after the manner of the proverb: "If the mountain will not come to Mahomet, then Mahomet must go to the mountain." There seems to be evidence to support this assertion.

"CANNED DEATH."

A very ugly fact in connection with this controversy is the present operation of Chinese canneries and other food packing concerns under conditions that would appal American consumers. Foreigners in China have to exercise extreme care in the matter of food. Under present Chinese unsanitary conditions, the importation into the United States of Chinese preserved foods is a menace to the health of the American people.

It is urged that this should be made a felony, punishable with a long term of imprisonment; instead of which corporations are being formed to extend existing cheap Chinese coolie food factories and to flood the American market with "canned death." That is the opinion of an impartial American expert. He said to me, while he was investigating the matter:

"It is impossible to exaggerate the danger of this menace. The men who would wink at it, as much as the people who seek riches this way, deserve to be sent to the chair. Not for many decades (if ever) will it be safe to import foodstuffs from China. These people have yet to learn the rudiments of cleanliness."

Unfortunately, that is true. It is possible to teach the Chinese cleanliness. It is always a hard job and requires constant supervision, even in a small household. To clean up China, or even the food factories of China, will probably require many long and weary years.

Coolie Help is Cheapest in World.

Human life and labor are the cheapest things in China.

Tiny little heathen hands make big dividends inside a modern Shanghai factory.

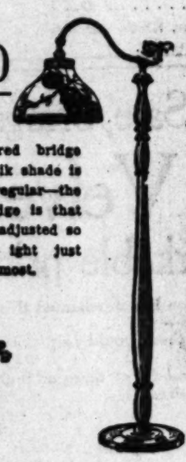
A Timely Sale of Bridge Lamps

---Five different styles---and one hundred of each style---a special purchase which enables us to offer them to you---right at the outset of the entertaining season---and at prices very much below what you would expect to pay.

$17.50

The bridge lamp as illustrated at the right selling complete with shade at this low price is an unusual offering—The standards are mahogany finished. The shades are painted silk, similar to parchment, and are in a variety of designs.

$18.50



This black lacquered bridge lamp with painted silk shade is priced far below regular—the advantage of a bridge is that the shades may be adjusted so as to throw the light just where it is needed most.

$32.50

The standard of the bridge lamp may be had in silk of the Brown Tiffany or Blue Tiffany finish. The shades are very attractive made with silk fringe and may be had in various color combinations.

$25

At this extremely low price the attractive bridge lamp illustrated is surely a bargain—The shades are of silk with long fringe and skirt—the standards are finished in Black, Blue Tiffany, Brown Tiffany, Brass and Black, and Platinum and Brown.

$35

This is a real high grade lamp that has been priced way below its original price—The standard may be had in several finishes—The shade is of high grade silk and comes in a variety of color combinaltons.

Boudoir Lamps Reduced

These lamps are furnished with glass shades decorated with pink roses or dainty blue forget-me-nots with standing to harmonize in high grade polished ivory.

$9.00 and $11.00

Parmelee-Dohrmann Co.
The House of Housewares
436-444 South Broadway

TOURISTS INVADE ALASKA.

[EXCLUSIVE DISPATCH.]

SEATTLE, Nov. 5.—With an utter contempt for the widely accepted belief that above the fifty-fourth parallel there are only frozen wastes at this season of the year, a number of tourists are headed for Alaska instead of southward toward sunnier climes.

On the steamer, which sailed for Sitka and other ports en route a few days ago there were a number of these tourists. The vessel also carried a ton of ice cream to be used at Halloween festivals at Ketchikan and Juneau.

Another boat which sailed October 29, likewise carried several travelers who intend to spend the winter in Alaska, among them being Mr. and Mrs. S. H. Gordon of Long Beach, Cal., whose destination was Anchorage.

Another traveler bound for Alaska was E. Lewis Stillson, engineer for a sulphur prospecting company, who said he was heading for the Aleutian Islands to avoid the cold of the eastern States.

Alaska also is becoming more and more a patron of the ice-cream manufacturers, and, according to Mr. Stillson not all of it is being consumed by the white population.

"Not long ago," he explained, "we gave a chicken dinner to the natives of Akun Island, and served ice cream as dessert. They are the laziest, hungriest people on earth, and that dinner made us famous throughout the islands."

Reward for Every Answer!

THIS IS A GENUINE ADVERTISEMENT BY A RELIABLE CONCERN

At the right you see 12 men of mixed nationality. Some are in the United States. Remember, No. 1 works in NEW YORK. Now try to give all and be rewarded.

PRIZE SENT IMMEDIATELY TO YOU

Write names on a postcard or in a letter. Mention whether your age is under or over 17 (as we may send suitable prize) and write your name and address plainly. You need not send a cent of your money now or later! This is a complete offer. You and every other person who sends in the correct will receive a prize of equal value, yet which may become worth $1,000 to you within three months! Lose no time. Answer this NOW and see what you get. Address:

GOLDEN RAVEN CO., 441 So. Boulevard, GA-28, NEW YORK, N.Y.

Give Correct Names of Cities

1. WEN YROK	7. BFFULOA
2. MPHEMIS	8. ANTLTAA
3. ERITODT	9. USNGHTO
4. LOSTOD	10. SRONOT
5. COGNACI	11. BALDPOYN
6. NERVDS	12. MELABTIRO

COLDS

"Pape's Cold Compound" Is Quickest Relief Known

Don't stay stuffed-up! Quit blowing and snuffling! A dose of "Pape's Cold Compound" taken every two hours until three doses are taken usually breaks up a cold and ends all grippe misery.

The first dose opens clogged-up nostrils and air passages of head; stops nose running; relieves headache, dullness, feverishness, sneezing.

"Pape's Cold Compound" is the quickest, surest relief known and costs only a few cents at drug stores. It acts without assistance. Tastes nice. Contains no quinine. Insist upon Pape's.—[Advertisement.

Her Old Skirt Dyed to Make Baby a Coat

Each package of "Diamond Dyes" contains directions so simple any woman can dye or tint her old, worn, faded things new. Even if she has never dyed before, she can put a new, rich color into shabby skirts, dresses, waists, coats, stockings, sweaters, coverings, draperies, hangings, everything. Buy Diamond Dyes—no other kind—then perfect home dyeing is guaranteed. Just tell your druggist whether the material you wish to dye is wool or silk, or whether it is linen, cotton or mixed goods. Diamond Dyes never streak, spot, fade or run.—[Advertisement.

INGROWN TOE NAIL

How to Toughen Skin so Nail Turns Out Itself

A few drops of "Outgro" upon the skin surrounding the ingrowing nail reduces inflammation and pain and so toughens the tender, sensitive skin underneath the toe nail, that it cannot penetrate the flesh, and the nail turns naturally outward almost over night.

"Outgro" is a harmless, antiseptic manufactured for chiropodists. However, anyone can buy from the drug store a tiny bottle containing directions.—[Advertisement.

Cuticura Quickly Soothes Rashes and Irritations

Hot baths with Cuticura Soap, followed by light applications of Cuticura Ointment, afford immediate relief in most cases of rashes, itchings, eczemas, etc. Cuticura Talcum is also excellent for the skin.

On Broadway Jacoby Bros. Between Third and Fourth

The Underprice Basement Announces for Monday a Rousing Sale of Women's Footwear at $2.98

—Monday is a great time to get acquainted with Jacoby's Basement Shoe Section!
—For it's been many and many a day since you had the opportunity to buy such footwear at $2.98–
—There are Pumps—Boots and Oxfords in black, brown and gray—
—The window display will help you to judge the values!
—*Military oxfords of black vici kid, flexible soles, $2.98.*

—Brown kid boots with leather French or military heels, $2.98.
—Growing girls' brown calf oxfords or strap pumps with welt soles, $2.98.
—Women's comfort oxfords and strap slippers, wide toes, $2.98.
—Black kid shoes and oxfords having French or military heels, $2.98.
—Gray strap slippers with turned soles and Louis heels, $2.98.
—Patent strap oxfords, satin quarters and French heels, $2.98.

Jacoby's Underprice Basement—South

Now Open All Day Saturdays. **Jacoby Bros.** *On Broadway Between 3rd and 4th*

Just See What the Second Week of the Mid-Season Sale Brings

189 Exclusive VOGUE HATS at Half Price

—Jacoby's—as you know—has always planned its sales to come just at the time when they can be of greatest service to its customers—

—And that's how it happens that this sale of garments and millinery comes at the height of the season—when you want the garments most—when the savings will be most appreciated—

—Hundreds of women know of these Mid-Season Sales and to them no word of explanation will be necessary—just the mere announcement will set them making their plans to be here—The window displays will bring scores of others.

Monday's feature is a Sale of 189 VOGUE HATS at HALF PRICE

—When an "ad-writer" has Vogue hats to advertise at Half Price he doesn't have to concern himself about what to say—the bare facts in the headline are enough—

—But who could miss having his finger in such an exciting bit of news?—

—And so the lily *must* be painted—

—These hats are all show room samples, which will add to the good things you already know about Vogue Hats the fact that in this sale there is only one of a kind—

—And an even more important point is this—they're new—'way ahead of anything we've seen. And listen to this—even a few of the Vogue ideas for Spring are to be found among them—

—Of course you want to know something about these hats—whether they are felts or velvets—or velours—or satins or furs or Bagatelles—and we answer—all of them!" and oh, what clever fingers it must have taken to fashion them into such things of beauty!

—It would be a joy to write about each and every one of them—about this one that has a whole crown of moleskin and a brim of rich silk velvet—about that one that succeeds in being different as well as smart by having its brim of fur and its crown of some silk they forgot to name.

—And then there are others and others and others which will have every right to feel slighted because we haven't mentioned them.

—Here's a suggestion of what you'll find—

—40 Vogue Fur Hats, Half Price at	17.50
—25 Vogue Dress Hats, Half Price at	15.00
—25 Vogue Tailored Hats, Half Price at	13.50
—25 Vogue Street Hats, Half Price at	12.50
—31 Vogue Banded Sailors, Half Price at	12.50
—42 Vogue Untrimmed Hats, Half Price at	6.25

Sale—Third Floor, North—Jacoby's

An Exposition and Sale of the famous

Coro Pearls

—These exquisite indestructible pearls and the interesting way they are made appeal most strongly to women who love to wear dainty things.

—Coro Pearls are noted for their exquisite luster and rich coloring as well as their evenness of size and perfectly graduated sizes.

—It is next to impossible to tell them from the real gems.

—Jacoby's is the only Los Angeles home of these beautiful indestructible pearls and we have them in strands varying from 16 to 27 inches—all strands have solid clasps and some of the clasps are diamond set.

—The special prices range from $3.98 to $90.00.

Main Floor, South—Jacoby's

Hand Embroidered Madeira Napkins

$9.50 Doz.

—Who doesn't know the beauty of Madeira handwork—and in this lot are some exceptionally pretty patterns!

—They are embroidered on a very fine quality Irish linen that would grace any table.

—The women who know Madeira and its prices will soon "nab" up these napkins at $9.50 a dozen.

Second Floor, South—Jacoby's

Filet Centerpieces and Scarfs, Monday $1.49

—The centerpieces are circular and square, made of good heavy [illegible] with deep filet net borders. Many different designs. The square centerpieces measure 45 inches.

—The scarfs are 18x54 inches, made of same quality material and design filet borders.

—Second Floor—South—Jacoby's

78x90 in. Colored

Crochet Bedspreads, $1.98

—Not at all the kind you'd expect at $1.98, but at ever so much a higher price!

—The colors include light blue, green and navy.

Second Floor, South—Jacoby's

13 pc. Japanese Luncheon Set, $1.25

—Each set consists of a 24-inch centerpiece, 6 plate doilies and 6 tumbler doilies.

—You'll like the cheerful "air" they give to the breakfast or luncheon table.

Second Floor—South—Jacoby's

A Sale of 2000 Yards

Unbleached Muslin, 15c Yd.

—Even at almost double this price, we thought it an extraordinary value, so we know just about what you will think when you see it at 15c.

—A good heavy quality that is 36 inches wide.

Second Floor, South—Jacoby's

Plain Curtains MADE FREE

—We want you to avail yourself of this branch of the Jacoby Service—

—All that is necessary is to buy materials in our Drapery Department.

—*36-in. Cretonnes in patterns for bedroom, breakfast room, dining room and living room at 29c to $1.25.*

—*Quakercraft Filet Nets in white, ivory and Egyptian; 34-in. to 72-in.; 49c to $2.98.*

Second Floor, South—Jacoby's

The Mid-Season Sale brings out

Glorious Chiffon Velvet Frocks at a very remarkable price

—Can you imagine such a thing? Especially when Fashion has proclaimed this a "velvet year"!

—There are ten styles of which the artist has pictured five—

—Think what enough chiffon velvet to make any one of them would cost. Then "figure in" the cost of making, trimmings and "little things."

—Every one of these frocks is copied from an imported model at three or four times this price—

—The majority are black, some navy and browns. All sizes.

—Here's a word or two about each of them—

—MODEL 1—Kimono sleeves with deep cuffs of green ending in piping of same finish one costume.

MODEL 2—Blouse waist, flare sleeve and full skirt trimmed with braid make a charming dress.

—MODEL 3—Red stitching on a fetching coat effect dress with full length panel is very new.

MODEL 4—A crushed girdle of black satin and drop sleeves of accordion pleated Georgette for the matron.

—MODEL 5—To pockets with braid is attached an uneven skirt, finally ending in a brown coat dress.

—MODEL 6—Scalloped hem, round neck, and flare sleeves—besides moire rosettes form a chic model.

—MODEL 7—Cutwork over satin caught with blue silk finishes the knee length skirt.

—MODEL 8—Pearl buttons with black braid and pockets, neck and sleeves piped with tan taffeta.

MODEL 9—Russian peasant sleeves and a long line dress with touches of flame besides chain belt.

MODEL 10—Pointed scalloped hem, tie girdle, full blouse and flaring sleeves with novelty ornaments.

Third Floor, South—Jacoby's

Brocade Ribbons, 49c

—5 inches wide. Colors include pink, blue and white.

—Ribbons that sell ordinarily much higher so this special price comes just in time for the gift-maker.

Main Floor, South—Jacoby's

Real Filet Laces to Sell Underworth

—They are the Chinese filets exquisitely woven by hand in a number of beautiful patterns.

—And the more you "shop around" and make comparisons the better will be your opinion of these values!

—*2-in. to 2½-in. Filets, 69c*

—*3-in. to 4-in. Filets, $1.19*

—*6-in. Filets at $1.98*

Main Floor, South—Jacoby's

The Basement Features

Three Groups of COATS in the Mid-Season Sale at

$15.00 $19.98 $24.98

—Like a "bolt from the blue" this great purchase was rushed in by our New York representative—

—Coats bought so far under their worth that the figures made us stare!

—At $15.00 coats of tinseltone—American polo—Bolivia and velour. Full lined and some with fur collars—Fringe, embroidery, buttons and silk stitchery trimmings and a wide range of styles—

—At $19.98, silk-lined Bolivia coats with beaverette collar and silk-lined velours having fur collar and braid or button trimming—

—At $24.98 fur collared, silk lined coats of Bolivia and velour in a numerous array of styles, each with many little trimming touches that make it distinctive—

—But see the coats! They'll tell their own story and every bit of it is worth while!

Jacoby's Underprice Basement—South

During the Mid-Season Sale

Every Suit in Stock Reduced

Savings Range from 20% to 50%

—The headlines tell the story and an important one it is! And its importance grows the more you know about the sort of suits involved and the wealth of variety there is to choose from—

—Practically every style, shade and material that Fashion is showing favor—

—The Sale prices begin as low as $18.00 and there are extraordinary values all the way to $59.48—

Third Floor, South—Jacoby's

$29.48

Imported Beaded Tunics

—They are full length tunics, some with and others without sleeves.

—Stunning styles—all [illegible] crystal, iridescent or [illegible]

—Just a simple slip over one of these and your evening or party frock is a thing of envy!

Main Floor, South—Jacoby's

General Classified Section.

Clearing House FOR THE ENTIRE SOUTHWEST.

Los Angeles Sunday Times

Part IV: 14 Pages COVERING THE COUNTRY.

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. ON 'CHANGE | Where Men Meet for Barter And Where Things Are Sold.

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Effective August 1, 1920.

Per word, one time 5c
Per word, 3 to 12 consecutive times 4c
Per word, 13 to 25 consecutive times 3c
Per word, 26 to 52 consecutive times 2c
Per word, Sunday only 5c
Minimum charge, one time 25c
Minimum charge, 3 to 12 times 75c
Minimum charge, 13 to 25 times $1.50
Minimum charge, 26 to 52 times $2.50
Minimum charge, Sunday only $1.25

Count 6 words to the line. Initials, numbers and groups of letters count as words. Count and remit by the above rates. Ads will be taken over the telephone and charged to those having accounts. Ads will be received at any of the branch offices and will be charged at the rate in force at the office where they are received. Ads will be received by mail, but the publishers will not be responsible for errors in ads received by mail. Ads will be received by telegraph, but the publishers will not be responsible for errors in ads received by telegraph. Ads will be received by telephone, but the publishers will not be responsible for errors in ads received by telephone. Ads will be received by messenger, but the publishers will not be responsible for errors in ads received by messenger. Ads will be received by wireless, but the publishers will not be responsible for errors in ads received by wireless. Ads will be received by carrier, but the publishers will not be responsible for errors in ads received by carrier. Ads will be received by any other means, but the publishers will not be responsible for errors in ads received by any other means. Ads will be received by any other means, but the publishers will not be responsible for errors in ads received by any other means. Ads will be received by any other means, but the publishers will not be responsible for errors in ads received by any other means.

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W. H. KELLEY, Jr., Pres. Real Estate Board, 1911 Wilcox Bldg. Main 8181.

Auctions and Auctioneers.

AUCTION, Wednesday, November 9th, at 2 p.m. 1724 Hudson ave. 6 rooms of up-to-date furniture removed from Hollywood home for convenience of sale. Sale positive. No reserve or limit. W. O. TRASK, Auctioneer.

AUCTION—TUESDAY, NOV. 8, 2:30 A.M. C. F. KNAPPENBERGER, AUCTIONEER.

We have four what you are looking for to furnish your home with the highest grade furnishings at the least cost. Everything sold without limit or reserve. Retail at 4th floor. Fresh goods received daily. GRABLE & SON.

SEED & MAIL. Phone 8143.

HOLLYWOOD Auction House, 1724 Hudson ave. We sell, we buy, we exchange. Highest cash prices for second-hand furniture, stoves, rugs, stock in trade, etc. Liberal sales every Tuesday. W. O. TRASK, auctioneer. Ref. 88.

Roofing—New and Old.

422 KINDS roofs repaired, new roofs laid, all guaranteed with Lee Tex-Pred coating. Better than asphalts, 50c gal. better than asphaltums, 25c gal. up. Sell roofing, paints, supplies and coal. Buy your roofing and coal of us, and save money. Lee Tex-Pred Co., 27 yrs. 1100 E. 1st. Richmond 1. Phone Lincoln 1100.

ROOFS repaired for less; financial statements made by experienced man. 28041.

Attorneys and Counselors.

W. H. HEATH, 924 So. Pasadena Make, 4th and 5th floors. Phone Main 8. Cases all kinds. Free and open anywhere in Judgment and collection. Phone Main 8.

H. A. SMITH, State and U. S. Courts. C. C. LAMBERT, ATTORNEY.

General Practice. Private, Confidential, 607 WESTERN MUT. BLDG. 221 W. 3rd. PHIL CHARLES ADAMS, ATTORNEY.

A. J. REILLY, ATTORNEY.

Suite 406 Western Mutual Life Bldg. Tel. 822 Spring and 1911 Sunset. 10784.

ALL legal matters. Advice free. 520-521 DOUGLAS BLDG. Closed Sat. eve. Ph. 10784. Open evenings 6-9. Sundays 12-4 p.m.

FREE advice in divorce, wills, property, debts, liens, criminal matters, everything. Open eves. 6-9. 520 Douglas Bldg. Main 8.

F. M. ROBERTSON, 700 Byrne Bldg. Main 8145. Moderate charges; easy terms.

W. H. KELLEY, Jr., Pres. Real Estate Board, 1911 Wilcox Bldg. Main 8181.

Auctions and Auctioneers.

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JENNINGS TYPEWRITER EXCHANGE, 112½ S. Hill. Phone Main 8007.

WORK GUARANTEED. Typewriters cleaned, repaired, exchanged, rented. Special rates by month. Work called for and delivered. Phone 10784.

GUARANTEED typewriter repairing, 75c per hour, $5 per day. Work called for and delivered. Phone 10784.

JEFFERY TYPEWRITING CO., 1170½ S. Hill. Phone Main 8007.

TYPEWRITERS, $25 up. Rented, sold, exchanged, repaired. Work called for and delivered. Phone 10784.

TYPEWRITING, 75c per hour, $5 per day. Work called for and delivered. Phone 10784

Los Angeles Sunday Times.

WANTED—HELP—Male.

Salesmen and Solicitors.

WANTED—One real estate salesman for Wilshire houses, who is worth 60 per cent commission. I have small but active downtown office, own some property, some options and consign five listings to START you. I write LIVE ADVERTISING that brings moneyed prospects. You must do the rest—and earn up listing. I have more prospects now than I can handle, and cannot be time to interview or canvass, so please WRITE me (confidential) what YOU HAVE SELLING and what deals you have made. No objection to ex-service man, but good car essential. 1000 Title Insurance Bldg.

WANTED—LIVE WIRE PROMOTER TO SELL stock for well established building corporation with own manufacturing plant and practical patented machine and process. Plenty of business and prospects. Additional capital needed to supply increasing demands for our patented machines and processes. Address U, box 248, TIMES BRANCH.

WANTED—

MERCHANDISE SALESMEN.

Experienced in men's, women's and children's wearables, selling to leading apparel department store trade for Los Angeles and vicinity. Big service proposition for responsible men. 714 HIBERNIAN BLDG.

WANTED—I want 4 good salesmen to sell Allen Water filter products. First time one has been offered. Special negotiation. Factory branch. Temporary headquarters, 6900 J. Adalet St. A chance to grow with a REAL concern.

WANTED—Residence property salesman with good car. Must be real man of steel and integrity. To such a contract of value will be given. Our new Wilshire office will be open soon. Apply in person to L. L. McCORMACK, 410 Van Nuys Bldg.

WANTED—Stock salesmen, we furnish live leads of one to ten thousand prospects, from about one to five thousand per month. See MR. GALLAGHER from 9 to 2 Monday, 708 New Pantages Bldg., 7th and Hill sts.

WANTED—Salesmen here is something you can sell to your family or best friends and they will want more. Not time nor labor on all stock. See MR. KENNEDY, 524 Pacific Mutual Bldg.

WANTED—Up-to-date salesman, acquainted with trade, to handle our line. Must have experience in handling children's and ladies' wear. 427 E. 7TH ST., MALONE CO., 122 S. Los Angeles st.

WANTED—

Live man with auto to sell ranch and suburban property.

EDWIN G. HART.

Main 2906. 727-728 Van Nuys Bldg.

WANTED—Responsible L. C. firm wants live wire representative. This is a high-class business proposition. See Mr. DUNLAP, 840 Byrne Bldg., 253 S. Broadway.

WANTED — Salesmen, preferably men with automobiles to demonstrate high grade auto accessory. Call Monday, 1529 W. 7TH ST.

WANTED—Stock salesmen take notice. Can you sell listed stock? See me. Will trade NATIONAL LEAD CO. stock for automobile. Address U, box 247, TIMES BRANCH.

WANTED—Salesmen, try what they need and want to buy; new proposition; 2 to 5 p.m. hour easy. Call and see 312 MASON OPERAHOUSE BLDG., 127 S. Broadway.

WANTED—Successful salesman, commission basis; excellent opportunity. 3350 SANTA FE AV.

WANTED—If you are a real specialty salesman I want you and you need me. P. O. BOX 1178, STATION H, Los Angeles.

WANTED—We need a few good salesmen for proposition backed by large active clothing manufacturer. Apply Monday, 516 TITLE INSURANCE BLDG.

SOMETHING NEW — Accident policy for automobilists. No investment. Quick sales agents; exhibit making. Write for agency L. R. HOGE, Pacific Bldg., San Francisco.

WANTED—TELEPHONE OPERATORS WHO HAVE HAD EXPERIENCE with THE QUALIFICATION OF PROSPECTIVE BUYERS BY PHONE. CALL 925 STOCK EXCHANGE BLDG.

WANTED—Salesmen, exceptional opportunity for salesmen who write at once. Live men with good income. McCLEERY'S CALENDAR FACTORY, Washington, Iowa.

WANTED—2 young men, high-class Christmas novelties will insure $75 to $100 week, accounts to adults. Apply 10 to 12 and 1:30 to 4, 1616 S. BONNIE BRAE.

WANTED—Stock salesmen. High-class only; unusual opportunity; exceptional quality to further the sale of our stock. Apply in person. Call by appointment only. Address U, box 307, TIMES BRANCH.

WANTED—Good experienced laundry solicitors. PACIFIC LAUNDRY, San Pedro, Cal.

WANTED—Salesman, outdoor adv., state ex. reference. Address Y, box 349, TIMES OFFICE.

WANTED—SALESMAN. We as manufacturers now making $3000 a month and who want to make more are about to open a new branch office in this city. Must be capable of meeting commercial qualifications; must have good knowledge of automobile trade. Phone MAIN 3198 for appointment. Ask for

WANTED—

I WANT TO TALK WITH A TIRE CUT. LIVE SALESMAN WANTED SELLING OF OUR FIVE INNER TUBE PLANT OUR CORD TIRE. MEN WHO BELIEVE THEMSELVES AND WHO WISH TO CONNECT WITH A RAPIDLY ORGANIZATION WITH CHANCE FOR LONG PERMANENT POSITION PHONE ME, 12427, FOR APPOINTMENT. JONES, 641 CITIZENS' NAT. BANK.

WANTED—SALESMEN TO SELL

RATING ACCIDENT AND

SURANCE; NO CLASSIFICATION

MISSION 50 PER CENT.

PART-TIME MEN, MUTUAL

HEALTH AND ACCIDENT ASS'N.

427 L. A. STOCK EXCHANGE

WANTED—

We have a real opening for a good salesman, who has several years' experience selling to the jobbing trade. Must be willing to keep a few good men and be able to train them. Address U, box 247, TIMES BRANCH.

WANTED—Experienced truck salesman with local experience and who is personally advertised the industrial district. Unusually attractive opportunity for the right man. Only experienced men need answer. Address U, box 247, TIMES BRANCH.

WANTED—Salesman to handle line of auto accessories; no objection to side line; must be able to secure and handle new accounts. Excellent line. Exclusive territory. Only man of character who will pay a live wire salary and commission will be considered. Address U, box 247, TIMES OFFICE.

WANTED—Salesmen, families, to locate in Los Angeles and sell lots in Hollywood Blvd. Call 6:30 to 12. 1717 N. Vermont.

WANTED—Salesman with $300 to $500 to represent them in Los Angeles; have both show and office proposition; must be high-class salesman; references required. Address U, box 527, TIMES BRANCH.

WANTED—Salesman by local manufacturer; must have good appearance and be able to interview high-class trade; permanent position; state salary expected. Address U, box 247, TIMES OFFICE.

WANTED—Salesman with car to sell established side line to garages covering Southern California. Call on Main line dealers only. Address U, box 247, TIMES OFFICE.

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I WANT A SALESMAN WITH A CAR selling of OUR FIVE INNER TUBE PLANT OUR CORD TIRE. MEN WHO BELIEVE THEMSELVES AND WHO WISH TO CONNECT WITH A RAPIDLY ORGANIZATION WITH CHANCE FOR LONG PERMANENT POSITION PHONE ME, 12427, FOR APPOINTMENT. JONES, 641 CITIZENS' NAT. BANK.

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WANTED—SALES MANAGER

Fine opening for capable man to assume charge of sales force of local manufacturer selling to the jobbing trade; must have a high-class man, who is not afraid to work and is willing to start at a small salary with the opportunity for big earnings. Address U, box 247, TIMES OFFICE.

WANTED—Salesmen with car to sell automobiles. Prove to us you are qualified for a permanent connection and we will show you that we have opening for $5000 in commissions monthly.

THIS IS A RARE OPPORTUNITY THREE REAL SALESMEN

GILHOUSEN & RITCHIE, Suite 224, L. A. Stock Exch.

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WANTED—Salesman by local manufacturer; must have good appearance and be able to interview high-class trade; permanent position; state salary expected. Address U, box 247, TIMES OFFICE.

WANTED—Salesman to sell commercial fertilizer. Address T, box 385, TIMES BRANCH.

WANTED—High class stock salesman. Apply 702 PACIFIC ELECTRIC BLDG., Monday.

OIL GAUGE FOR FORDS. Remarkable new invention. Sells on sight. Big profits; exclusive distributors wanted. Address SALES MGR., 709, Sta. C, Omaha.

WANTED—Agents in eastern towns and cities to handle boiler resin. Exceptional good seller, good pay, no experience necessary. Address P. box 273, TIMES BRANCH.

WANTED—Automobile salesman; good proposition, on Chevrolet. TOM R. JOHNSON CO., 6624 Hollywood Blvd.

WANTED—Live wire real estate solicitor, licensed, to take charge of branch office. Ask for MR. YOUNGBLOOD, 122 S. Los Angeles st.

WANTED—Salesmen here is something you can sell to your family or best friends and they will want more. Not time nor labor on all stock. See MR. KENNEDY, 524 Pacific Mutual Bldg.

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WANTED—Salesmen to sell established high-class line of sanitary products to the jobbing trade; unlimited territory; state experience and salary expected. Address U, box 247, TIMES OFFICE.

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WANTED—Salesman by local manufacturer; must have good appearance and be able to interview high-class trade; permanent position; state salary expected

WANTED—HELP—Female.

Household and Domestic

WANTED—Young lady to work in a home for board and tuition in business college. 58106

WANTED—A refined middle aged lady to assist with housework; good home and wages. 1 block from Am. car. 1661 DOWNEY RD.

WANTED—Girl for housework; must be good cooking; no washing or heavy cleaning. 860676

WANTED—First class cook. Glendale home; adult only; Protestant. Phone GLENDALE 1628-W.

WANTED—Colored school girl to assist with housework and clothing while at school. 1 block car. PHONE HOLLY 4876.

WANTED—Trustworthy girl for general housework in family of two adults; references required; $45 or $50. CALL 849406.

WANTED—Girl for general housework, no washing; phone Glendale 2294-W, $15. 8 N. CENTRAL AVE., Glendale.

WANTED—Elderly lady to take care of children; good home. MRS. M. GARNETT, Santa Fe Ave., Long Beach.

WANTED—White girl to assist with light housework. Good home for same one. 631 SOUTH KINGSLEY DR. 847762.

WANTED—Girl for general housework. Must love children. 135 S. WILTON Pl.

WANTED—Experienced cook and downstairs girl; wages $65. PHONE 887626.

WANTED—Lady for general housework, 4 in family. Phone 20697.

WANTED—Mother's helper, $40 per month. MRS. H. FIRST, 6047 Ingraham st.

WANTED—Middle-aged woman; help; service, good home. C.S. preferred. VER. 119.

WANTED—Cooks and housegirls up to $360. SWEDISH AGENCY, 1014½ S. Broadway.

Hotel, Restaurant, Club.

WANTED—Reliable waitress for counter and table service, in neighborhood restaurant. Apply 2118 SIXTH ST., Sunday, 10 a.m. to 12.

WANTED—Waitress for supper; prefer one who lives in Wilshire district. No Sunday work. Call all day Sunday, 113 N. WESTLAKE AVE.

WANTED—Experienced lady cook for cafeteria. No Sunday work. SAN FERNANDO CAFETERIA, 406 S. Main.

Profession

WANTED—Space to rent to expert operator of beauty culture and electrolysis; to any one desiring to be located in well appointed shop; this is an exceptional opportunity. Everything complete. Phone 14176 or call 708 S. HOPE 7TH ST.

WANTED—An experienced nail exchange service for whistling lessons. Inquire 1:30 to 2:30 or Tuesday, 1126 WOODWARD AVE. or Tuesday, 1126 WOODWARD BLDG., Detroit, Mich.

WANTED—Ladies to work in this city reducing chandeliers, brass beds, autos, new method. $10 daily without cap. or exp. White Gunsolley Co., 1000 Lytton Bldg., Chi.

WANTED—Man or woman, salary $36 full time, 10c per hour spare time, selling great household necessity. Experience unnecessary. Universal Mills, NORRISTOWN, PA.

WANTED—Experienced, only ladies and wife, can furnish references. 1000 W. 37TH PLACE APTS., 1041 Ocean Front, Santa Monica.

WANTED—Be a detective, $50-$100 weekly; travel over country; unmarried; no age limit. American Detective Agency, 277 LUCAS, St. Louis.

WANTED—Men and women for house-to-house work, all or part time big Christmas seller. Pay between 2 and 3 p.m., 7029 CONDELL, Chicago.

WANTED—Opportunity for talented ladies, gentlemen and children to take part in high class theatrical production to be produced in Los Angeles. 503 CHAMBER COMMERCE.

WANTED—Photoplays, $300 buys booklet. Working plan $10,000 for one idea. Many thought worthless. Details free. Write PRODUCERS LEAGUE, 111, St. Louis.

WANTED—A builder wishes to meet lady or gentleman, to help start well paying, reliable ref. furnished. J. R. STANLEY, 240 Sunbury ave.

WANTED—Man, age 17 to 25. Experience unnecessary. Travel; make secret investigations, reports, salaries; expenses. AMERICAN FOREIGN DETECTIVE AGENCY, 167 N. Clark, Chicago.

WANTED—Well-formed people to register for work in motion pictures, inexperienced and experienced. STUDIO LISTING CO.

WE FOUND $11 Bryson Bldg., 2nd & spring

WANTED—MEN. Draftsmen earn $250 mo. We can train you for $50 in spare time; new easy method; send for free trial lesson and Draftsman's Guide. CHARLES W. MOREY, DIRECTOR, 1679 Chicago Tech. Bldg., Chicago, Ill.

WANTED—Real estate or security salesmen for new position. For appointment address M., box 806, TIMES BRANCH.

WANTED—Earn $25 weekly, spare time, writing for newspapers, magazines. Experience unnecessary. Details free. PRESS SYNDICATE, 187 E. Louis, Mo.

WANTED—Earn $25 weekly, spare time, writing for newspapers, magazines. Details free. PRESS SYNDICATE, St. Louis, Mo.

WANTED—Protestant man and wife by country place. Man to care for cow and do other chores. Woman for housework. Address, box 378, TIMES BRANCH.

WANTED—Store manager, Arizona, grocery; two merchandise, including shoes; spend winter in Phoenix. $200. 214 FINANCE BLDG., Sixth and Olive (Agency).

WANTED—Responsible married couple to work on house and 2-acre ranch in return for good home and private profits. Route 7, box 119, San Gabriel.

WANTED—Man and wife on ranch; good home for right party. Phone MAIN 3966 for appointment.

WANTED—HELP. Male and Female.

Miscellaneous.

WANTED—Men and women in city and country towns to work at home decorating fancy lamp shades; small tips of time will cause you to make $3 to $5 daily; no canvassing; send 2c stamp for particulars. Thomas Manufacturing Co., Dept. 1, Dayton, O.

WANTED—Manager for Broadway millinery store, man or woman, with local experience, one who can control help, get business, go; hold it; must be high-grade manager. Full of pep and ideas; liberal and attractive proposition for right party. All correspondence will be absolutely confidential. Address T, box 342, TIMES BRANCH.

WANTED — Experienced solicitors for potash coffee and tea route. Phone VERMONT 2606.

WANTED—A couple, care for place, man to drive and houseman; wages $100 per mo. 77039.

WANTED—Men for detective work. Experience unnecessary. Write J. GANOR, former Govt. Detective, St. Louis.

Investment Required.

WANTED—

Our fast-growing national sales of Dollarpoint pencils requires us to open a distributing office at Chicago, and one at New York. We also have places for executives in advertising, auditing and accountant and mail order department. Our financial statement of October shows assets beyond $225,000, and to the right man we would be glad to discuss your getting into the organization with reasonable investment (the Dollarpoint Pencil display in today's issue, Part Three.) Also we have some very desirable territories left for live wire financially responsible salesmen. Call at 802 PACIFIC FINANCE BLDG., and interview J. E. ROACH & COMPANY.

WANTED—First-class AUTOMOBILE ELECTRICIAN who can loan me $3000 at 8 per cent, can help earn the interest and repay the loan by taking a position with battery and electrical service station in Los Angeles automobile district. If the right party, personal interest will be given in the business. Address T, box 75, TIMES OFFICE.

WANTED—Stenographic help needs the services of a high-class man in secretarial capacity, salary $260 month to start; investment of $2500 required; fully secured and drawing 10 per cent interest. 417 LAUGHLIN BLDG. 316 S. Broadway.

WANTED—BUILDING CORPORATION about to commence operations in Los Angeles wishes to hear from one who can make a small investment. Must be fully posted as to interest. Apply 301 PACIFIC MUTUAL BLDG., 6th and Grand.

WANTED—Going mfg. corp. needs live man for executive position. Call room 225 LAUGHLIN BLDG., next to Gunasse's "Famous American" Cafeteria.

WANTED—Young man for local business opening; unusual opportunity. WINTERS, 1300 Security Bldg.

WANTED—Work at 405 E. MAIN st., Tuesday Nov. 8, at 12 o'clock. For meal or candy show. Ask for PRODUCER.

WANTED—Teacher for an old public school in Los Angeles. FINE OPPORTUNITY FOR TEACHER OF AGENCY, 916 Security Bldg.

WANTED—Teacher, solo church choir. MR. MITCHELL, 1000 Lytton Bldg.

WANTED—Teacher Rocky Mountain Teachers' Agency, 656 CHAM. OF COM. 12600.

WANTED—HELP. Male and Female.

Miscellaneous.

WANTED—Men and women in city and country towns to work at home decorating fancy lamp shades; small tips of time will cause you to make $3 to $5 daily; no canvassing; send 2c stamp for particulars and a large variety of checkbooks. Thomas Manufacturing Co., Dept. 1, Dayton, O. (Agents with office experience preferred.)

WANTED—Men to learn the barber trade; only 8 weeks required; we have placed many in good paying positions; we can place you; many big wages paid while learning. Call or write, KELSEY'S BARBER COLLEGE, 1214 S. Main.

WANTED—Men and women to learn the art of short story and magazine writing; send to the NATIONAL SCHOOL OF JOURNALISM, 1133 Broadway, Los Angeles, for free booklet.

WANTED—Men to learn barber trade; 6 weeks' course; position guaranteed; tuition $25; tools free. Call or write for catalog. MOLER BARBER COLLEGE, 1127 S. Main.

To Learn Trades.

WANTED—We have three openings, Rockyne school, evening class, for bright young man who can pass the required examination. There always is big demand for Rockyne operators at good wages. MASTER PRINTERS' SCHOOL, Call 311 E. 4th st.

WANTED—Men, girls; amazing, gyrolding, oil tatation, oil analyzer. Free booklet. HEDGES LABORATORY, 742½ S. Spring.

WANTED. Agents and Canvassers.

WANTED—Agents, make big money selling Universal Radiator Compound. Sells on sight; saving sample coal, outfit FREE. UNIVERSAL RAINCOAT CO., 276 Monroe, Dept. FL, Chicago.

WANTED—Agents, sell greatest Ford accessory on market. Positively new. Unlimited opportunity. Exclusive territory. Write for details. SPECIALTY CORP., 229 Plymouth st., Chicago.

WANTED—Hottest Xmas seller. "3-in-1" Hand, Shopping Bag, change purse in unsnapping; clasp hand bag becomes shopping bag in snapping; 3 articles in one; sample $1. SPANGLER MFG. CO. 160 N. Wells st., Chicago.

WANTED—Agents to sell oil for automobiles; locally known product; good quick seller; big prof. steady income. Opportunity. NATIONAL PRODUCTS CO., Union Bldg., Cleveland, O.

WANTED—SELL NECESSITIES. Big profits and steady income. Sell to every auto owner. Exclusive territory. Write for plan. Earned $800 in 30 days; Gotellus got positions. MR. HOFF, 726 Story Bldg.

WANTED—Men and women to prepare for govt. positions. MR. HOFF, 726 Story Bldg.

WANTED—Be started right. Visit Y.M.C.A. AUTO SCHOOL, 755 S. Hope.

WANTED—Practical auto and tractor engineering. 2 to 5 P.M. Evenings 7 to 9. Y.M.C.A. Auto School, 755 S. Hope.

WANTED—EFFICIENCY BUSINESS COLLEGE, 4TH FLOOR DOUGLAS BLDG.

WANTED—Learn more cash quicker; ratebasis; 10 lessons; $10. Y.M.C.A. Auto School, 755 S. Hope.

WANTED—Learn massaging & Lorraine Shoppe without charge. 614½ S. BDWY.

WANTED—Ladies and girls, artistically finished, $20 to $30 wk. 1 block from Broadway car. 1041 DOWNEY RD.

WANTED—Ambitious man and wife to work on chicken ranch. Must be good workers. Woman to assist in house. Prefer man handy with tools. Good wages to right party. R. F. PUTLER, Lankershim Blvd., near 7th st., Lankershim. Tel. Burbank 86-M.

WANTED—Wonderful opportunity for a live salesman who wants to go in business for himself; real Pope-Hartford; investment, small capital required for exclusive sales agency in California territory. Address T, box 75, TIMES OFFICE.

WANTED—Man and wife, butler and cook, $150 up. Another, orchard and cook, $110. Another, dairy and cook, $90. 1000 Lytton Bldg. SWEDISH AGENCY, 1014½ South Broadway.

WANTED—$30 to $50 weekly to pose young girls for photographs. Send 10c for particulars. Photo Studio, 1547 Milwaukee Ave., Chicago.

WANTED—Wide awake woman to take charge of our local trade; $4 to $6 day to expend a little time at home. Write today; American Products Co., 4783 AMERICAN BLDG., Cincinnati, Ohio.

WANTED—Bookkeepers, accountants make $15 to $40 weekly, extra; without interfering with present employment. Spare time training by mail. Experience unnecessary. Write today. J. G. Brown, Pres., 7 W. MADISON, Chicago.

WANTED—Agents to work this city reducing chandeliers, brass beds, autos, new method. $10 daily without cap. or exp. White Gunsolley Co., 1000 Lytton Bldg., Chi.

WANTED—Man or woman, salary $36 full time, 10c per hour spare time, selling great household necessity. Experience unnecessary. Universal Mills, NORRISTOWN, PA.

WANTED—Experienced, only ladies and wife, can furnish references. 1000 W. 37TH PLACE APTS., 1041 Ocean Front, Santa Monica.

WANTED—Be a detective, $50-$100 weekly; travel over country; unmarried; no age limit. American Detective Agency, 277 LUCAS, St. Louis.

WANTED—Men and women for house-to-house work, all or part time big Christmas seller. Pay between 2 and 3 p.m., 7029 CONDELL, Chicago.

WANTED—Opportunity for talented ladies, gentlemen and children to take part in high class theatrical production to be produced in Los Angeles. 503 CHAMBER COMMERCE.

WANTED—Photoplays, $300 buys booklet. Working plan $10,000 for one idea. Many thought worthless. Details free. Write PRODUCERS LEAGUE, 111, St. Louis.

WANTED—A builder wishes to meet lady or gentleman, to help start well paying, reliable ref. furnished. J. R. STANLEY, 240 Sunbury ave.

WANTED—Man, age 17 to 25. Experience unnecessary. Travel; make secret investigations, reports, salaries; expenses. AMERICAN FOREIGN DETECTIVE AGENCY, 167 N. Clark, Chicago.

WANTED—Well-formed people to register for work in motion pictures, inexperienced and experienced. STUDIO LISTING CO.

WE FOUND $11 Bryson Bldg., 2nd & spring

WANTED—MEN. Draftsmen earn $250 mo. We can train you for $50 in spare time; new easy method; send for free trial lesson and Draftsman's Guide. CHARLES W. MOREY, DIRECTOR, 1679 Chicago Tech. Bldg., Chicago, Ill.

WANTED—Real estate or security salesmen for new position. For appointment address M., box 806, TIMES BRANCH.

WANTED—Earn $25 weekly, spare time, writing for newspapers, magazines. Experience unnecessary. Details free. PRESS SYNDICATE, 187 E. Louis, Mo.

WANTED—Earn $25 weekly, spare time, writing for newspapers, magazines. Details free. PRESS SYNDICATE, St. Louis, Mo.

WANTED—Protestant man and wife by country place. Man to care for cow and do other chores. Woman for housework. Address, box 378, TIMES BRANCH.

WANTED—Store manager, Arizona, grocery; two merchandise, including shoes; spend winter in Phoenix. $200. 214 FINANCE BLDG., Sixth and Olive (Agency).

WANTED—Responsible married couple to work on house and 2-acre ranch in return for good home and private profits. Route 7, box 119, San Gabriel.

WANTED—Man and wife on ranch; good home for right party. Phone MAIN 3966 for appointment.

WANTED. Agents and Canvassers.

WANTED—Comer Mfg. Co. is looking for men, women, who mean business, to become sparetime or full-time agents. Data is straightforward, reliable co., cash in 1921, selling around 100,000 raincoats in many Comer representative earns $28 to $32 wk. Others $100 to $250 mo. Still others $3000 up yr. Comer guarantee gives satisfaction because we own our factory. Complete line dress, motor, storm, driving coats, for men, women, boys, girls. You take no risk and secure com. We deliver by P. P. direct to customer. No cap. or stock invest. req. Full selling inst. given. Free outfit, complete sample book and selling outfit with style plates in color. If you desire sample coat you can get it by mailing $4 dep., which will be ref. with your 1st order. Call, wire or write for particulars today. COMER MFG. CO., Dept. G, 1261 Porter, Ohio.

WANTED—AGENTS AND SOLICITORS

NEW ON THE COAST!

First in the field will get the cream. A sale in every phonograph owner. Automatic record cleaner; "cleans as it plays." The price is right and the profits are big. Send a dollar for a sample.

HARK, Room 616, 326 W. Third st., Los Angeles, Cal.

WANTED—MEN AND WOMEN WHO ARE DESIROUS OF MAKING $25 TO $200 WEEK CLEAN PROFIT from start in a permanent bus. of their own. MITCHELL'S MAGIC MARVEL WASHING COMPOUND washes clothes perfectly clean in 10 to 15 min. 100 other uses in every home. Nothing else like it. Mitchell's mighty clever. Small size, large sales, quick repeaters. Costs 1c per wash, sells over gold through agents. FREE SAMPLE PLAN gives exclusive territory. Enormous repeat orders. 1000% prof. Excl. terr. We guar. sale of every user. Write today for agency. Baker, Ohio, made $4000 last mo. You can do as well. Send for FREE SAMPLE and full particulars. MITCHELL & CO., Desk 75, 1209-1211 S. 61st, Chicago.

WANTED—Salesmen. Men who have successful sales records, to sell Wear Proof Mats. On market 12 yrs., nationally known and used. Every doorway prospect, especially store buildings, hotels, theaters, garages, clubs, restaurants, schools, churches, hospitals, elevators, homes, gardens, boats, etc. Good men can make big money and build a lucrative bus. WEAR PROOF MAT CO., 2134 W. Fulton st., Chicago, Ill.

WANTED—HOW TO SELL AND WHAT. Every issue a text-book on salesmanship. Tells you how to sell what you sell. Protects you from dishonest mail-order concerns. Puts you in touch with most prog. fast-selling lines and tells how to make $5 to $20 an hour, worth $20 to anyone trying for larger income. Send 10c, coin or stamps (stamps accepted anywhere) for 3 mos. trial subscription to SELL AND WHAT, 168 N. Michigan ave., Dept. T, Chicago.

WANTED—AGENTS. Real seller; Jen Rubber Repair for tires and tubes; supersedes rubber cement; 10 to 20 times as strong; 50 per cent; put it on cold. It vulcanizes itself in 2 minutes, and is guaranteed to last the life of the tire or tube. Sells to every auto owner who needs it. Write today for plan how to make big money and free sample. address AMAZON RUBBER CO., Pullman Bldg., Chicago.

WANTED — Salesman to place with merchants a sales contract where no initial investment is required. Big commission and this is not afraid of conditions can make $100 to $200 to $1,000 a week. No competition. A few other men are doing it. SEMENADO MFG. CO., Cedar Rapids, Iowa.

WANTED—Agent to specialize on Ford by auto. Introd. new store trade; power for demonstration gets orders; making 5 sales per hr. around. Pop. priced. Quickly installed. Amazing success. Lightning fast seller. No can. handle turn. Exclusive. We furn. the auto. Get busy. PARKER MFG. CO., 628 Bay st., Dayton, Ohio.

WANTED—Men, women, to silver mirrors, plate and refinish metal ware, autos, chandeliers, headlights; independence assured; steady workers; $10 daily; no capital or experience; outfits furnished; write for information. WARD LAND DECIE LABORATORIES, 2nd Fifth ave., New York.

WANTED—NEW OIL LAMP BURNS 94% AIR 6% GAS. Johnson, 1601 Aladdin Bldg., 31 North 18th st., Portland, Ore., the invention of wonderful new oil lamp that burns 94% air and 6% gas and electricity. Is offering one free to the first user in each locality who will help introduce it. Write him for particulars.

WANTED—Women or men, COPYING LETTERS, MAILING CIRCULARS, etc., at home; all or spare time; $25 weekly; no canvassing; sincere persons; experience unnecessary. Splendid training and permanent position. COMMERCIAL NAT. BANK BLDG., Dept. 178, Isabella Bldg., Chicago.

WANTED—GOODYEAR MFG. CO., 835-N GOODYEAR BLDG., Kansas City, Mo., is opening for salesmen to take orders for tailored-to-measure raincoats. No experience required. Big commissions paid weekly. Advance outfit furnished free. We deliver and collect. Complete outfit and instructions FREE.

WANTED—We've got the biggest seller Auto Rear-Light Signal on market. Our men make $150 to $300 wk. Act quick. Our men sold 5,000 satisfied signal users in last 30 days. Extra large. An auto will help you. Handy side line. CLEVELAND AUTO PRODUCTS CO., 1418 Euclid Ave., Cleveland, O.

WANTED—CURE MEAT for children. Keeping country like wildfire. Nothing like it. Enormous commissions. Every user a real store boys. BIG COMMISSION. Write TODAY. "CUTEKUT" FACTORIES (2.) Cincinnati, O.

WANTED—Men; $36 a week traveling by auto distributing new invention. Tells every auto owner. Introduces combination farm food. City and country. Experience unnecessary. We furnish auto. Sample proposition. Mfg. Co., 1 Station 2, Dayton, Ohio.

WANTED—IF YOU WANT BIG EMAG MONEY get busy with new 20th Cent. Dial. Just one lady buy. Something appropriate for every member of family. Toilet and charing sets, etc. Sell quick, easy. $1 A DAY. Write for details. Big rush on. E. M. DAVIS CO., Dept. 799, Chicago.

WANTED—Agents, No-Dim or dimpled windshield in 60 or rain if treated with No-Dim or Harmor Wipe Stick. 200% profit. Sample pack, Parlor Car Size, 50c. NO-DIM WINDSHIELD MFG. CO., 229 E. Sixth st., Los Angeles. Phone 10608.

WANTED—Agents, make 500% profit handling auto monograms, new pictures, window lettering, transfers, changeable signs, novelty letters, transfer flags, emblems, etc. Catalogue free. HINTON CO., Dept. 117, Chicago.

WANTED—Salesmen, solicitors and canvassers can earn big money selling our line of woolen pants, direct from mill to wearer. Complete line, large assortment, big values. Big proposition. Write today. ACME SALES CO., 2007 Bloomington ave., So. Minneapolis, Minn.

WANTED — Agents, make enormous profits selling guaranteed hosiery direct to consumer. Sells for 50c, worth $1. 4 pairs guaranteed 6 months or replaced with new hose. Women can't resist purchasing. Finest sales talk in world. Write for terms. MIDWESTERN MFG. CO., Dept. 76, 918 S. Wabash, Chicago.

WANTED — AGENTS, $60-$200 week. Free samples. Gold sign letters for your own office or store. Anyone can do it. Write today. METALLIC LETTER CO., 435 N. Clark, Chicago.

WANTED—Agents to investigate our new accident policy covering all occupations, free to workers. Underwriters, 1000 Marquette Bldg., Cleveland, O.

WANTED—Increase your profits selling soap, perfume, extracts, etc., as side line. LACASIAN CO., Dept. 642, St. Louis, Mo.

WANTED—Agents for stores, offices, entirely new $50 cit. easily made. CHICAGO HDW. SYSTEM, A150 W. Austin, Chicago.

EMPLOYMENT AGENCIES.

WANTED—Furnished, efficient colored help. 510 CERES AVE. Fico 2890.

WANTED—Furnished, efficient colored help. 510 CERES AVE. Fico 2890.

WANTED—SITUATIONS. Male.

Miscellaneous.

WANTED—

I WANT WORK.
Make Me an Offer
For Any of the Following:
GENERAL OFFICE WORK AND TYPEWRITING, INSIDE OR OUTSIDE, SELLING TRUCK OR DELIVERY CAR, DRIVING, KNOW OIL WELLS AND MINING, MECHANICAL, ELECTRICAL, CHEMISTRY, FAMILIAR WITH AUTOMOBILE ACCESSORIES, SPEAK, READ AND WRITE SPANISH, AGE 28, MARRIED, A-1 REFERENCES, TECHNICAL EDUCATION, GOOD ADDRESS, KNOW CITY THOROUGHLY, A LIVE WIRE, REASONABLE SALARY FOR PERMANENT WORK, NO SOLICITING FROM HOUSE TO HOUSE. ADDRESS M. BOX 490, TIMES BRANCH.

WANTED—Experienced delivery man; room for position, know city and county thoroughly, 15 years' local experience. Best of references from present employers. Active and fast afraid of work. Will take any position with a future in shipping, routing or traffic. Address T, box 302, TIMES BRANCH.

WANTED—Bench man, 22, married, refined, ought bred, 12 years' all-round experience in all branches, excellent correspondence, knowledge, good address, clean record, highest references from present employers. Active, live wire, desires position in Los Angeles city or country. Address B, box 798, TIMES OFFICE.

WANTED—Automobile car, willing and hustler, take anything legitimate that pays at once, commission acceptable if satisfactory assurance given. Will stick with patience, personality, good habits and ambitions; with real estate and other experience. Address T, box 497, TIMES BRANCH.

WANTED—Chauffeur-gardener wishes position careful driver, good repairman, also understands electricity and installation of useful ground private home; white man, good reference. Phone 19654, Route 12, Box 9, Inglewood, Cal.

WANTED—A man of unusual experience seeks a position as superintendent of a dairy or other products manufacturing plant. Ten years' management of a certified dairy in Chicago. Address A, box 88, TIMES OFFICE.

WANTED—What has a reliable real estate firm to offer an inexperienced man that is married, 33 years of age, with own automobile? Will start at a position. M. A. LOOSE, Route 11, Box 116, Los Angeles, Cal.

WANTED—Traffic manager, open for engagement, years of experience with rail and water lines, wholesale and manufacturing business; will invest or buy interest in business. Address B, box 128, TIMES OFFICE.

WANTED—Position by ad man, with old paper, monthly or weekly; must be reasonably sent, population over 10,000; best capital, experience and like it. Salary secondary. Address A, box 1, TIMES OFFICE.

WANTED—Reliable exp. Japanese, active young man, wants position in store, garage, apartment, auto sales or any work. References. Address A, box 87, TIMES OFFICE.

WANTED—By married man, age 24, wants apprenticeship with carpenter, plumber, bricklayer or cement worker; is a hard worker, handy with tools. Phone SOUTH 3290-J.

WANTED—Garage floor man wants position, steady, reliable, references. Take full charge. Address P, box 1126, TIMES OFFICE.

WANTED — Honest, Christian, middle-aged American wishes position as watchman. Will be permanent. BOYLE 8502.

WANTED—Butcher and grocery salesman wants position in city country, Address B, box 36, TIMES OFFICE.

WANTED—Reliable man with good light truck wants work; can be had on no salary. 5000 CHICAGO AVE. Phone 41180.

WANTED—Young man wants work; will do chauffeuring or anything; no objection to country. Address A, box 1, TIMES BRANCH.

WANTED—Young man, 22, graduate, vocational and technical school, 3 years mechanical drafting and some carpentry experience, wants position as carpenter's helper. Address B, box 220, TIMES OFFICE.

WANTED — Factory superintendent desires local connection with mfg. concern; 20 years' experience in that capacity with Eastern manufacturer of steel products. Address A, box 58, TIMES OFFICE.

WANTED—Painter, paperhanger, first class, 30 yrs. exp., wants steady job in hotel office or apt. bldg. Competent to take full charge of work. JOHNSON, 2228 W. 1ST.

WANTED—Situation electrical const. foreman or electrician. Age 26, 10 years' exp. Will consider anything. Call HOLLY. 3663.

WANTED—By Trafficman, experienced mechanical engineer, piping, industrial plants and buildings. Address B, box 326, TIMES OFFICE.

WANTED—SITUATIONS. Male.

Store and Office.

WANTED—Position with reputable business house or corporation, as confidential man, purchasing, selling, detail; office, merchandise dept., or in any capacity where trust, truth and loyalty is essential, by qualified, steadily experienced man. Let me send you excellent record and references before application is made or considered. Address COOK, 1283 W. 58th pl.

WANTED—BY ACCOUNTANT WITH 15 YRS. EXPERIENCE, POSITION WITH RELIABLE FIRM THAT APPRECIATES HIGH, CONSCIENTIOUS, ACCURATE, HARD WORK, AND THOROUGHNESS IN DETAIL CAN FURNISH BOND IN ANY AMOUNT AND HAVE EXCELLENT REFERENCES. NOW EMPLOYED BUT WISH TO CONNECT WITH MORE DESIRABLE BUSINESS. ADDRESS L, BOX 230, TIMES BRANCH.

WANTED—BY YOUNG MAN WHO UNDERSTANDS BOOK-KEEPING AND (NOT ACCOUNTING), CAN ALSO OPERATE TYPEWRITER, A POSITION WHERE CONSCIENTIOUS WORK AND RELIABILITY WILL BE REWARDED. GOOD FUTURE MORE IMPORTANCE THAN BEGINNING SALARY. ADDRESS T, BOX 307, TIMES BRANCH.

WANTED—MARRIED MAN WITH BEST HABITS AND HEALTH, AND SEVERAL YEARS' EXPERIENCE IN ONE OF SOUTHERN CALIFORNIA'S BANKS, DESIRES POSITION WITH BANK OR FIRM IN OR NEAR LOS ANGELES; CAN FURNISH BEST OF PERSONAL AND BUSINESS REFERENCES. ADDRESS I, BOX 192, TIMES OFFICE.

WANTED—Young man with best habits and health and good appearance, to learn various lines of business desires position where he can start at once, commission acceptable if satisfactory assurance given. Will stick with patience, personality, good habits and ambitions; with real estate and other experience. Address T, box 497, TIMES BRANCH.

WANTED—Chauffeur-gardener wishes position careful driver, good repairman, also understands electricity and installation of useful ground private home; white man, good reference. Phone 19654, Route 12, Box 9, Inglewood, Cal.

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WANTED—By Trafficman, experienced mechanical engineer, piping, industrial plants and buildings. Address B, box 326, TIMES OFFICE.

WANTED—SITUATIONS. Male.

Trades.

WANTED—Position, fiber furniture, familiar with R.R. work or M&J, good references. Have attended following of help. Apply 917 BUTLER PL.

WANTED—To learn, bat cleaning and refinishing business, salary no object or would pay to learn under good man. Let me send you excellent record and references before application is made or considered. Address COOK, 1283 W. 58th pl.

WANTED—Draftsman will design your bungalow or flat in spare time. Can save you construction and owning. Address A, box 20, TIMES OFFICE.

WANTED—Situation as two-thinker, good work and wants job; commence work at once. Address BILLY HARRIS, 629 So. Broadway.

WANTED—Wireman, rewinding armatures and motors, elevator control, etc., motor generator testing. Address T, box 844, TIMES BRANCH.

WANTED—By young man, work in drafting and cleaning, experienced; speaks Spanish fluently. Address T, box 844, TIMES BRANCH.

WANTED—Position, job tow, scenery, property; 1st-class and steady. Address U, box 440, TIMES BRANCH.

WANTED—Position as cutter, etc., pressroom; experience, wishes to make change. Address A, box 704, TIMES OFFICE.

WANTED—Position as carpenter; middle-aged man wants employment of some kind. Address Carpenter, UPLAND, Cal. R. G. WALDROP.

WANTED—Position as window washer; 9 years' experience. GRAHAM, 3406 San Pedro st.

WANTED—Young man wants work; years with mechanical drafting. Address T, box 844, TIMES BRANCH.

WANTED—Chef, first-class ref., cook, pastry, wishes position. Call 1000 Lytton Bldg., Pacific blvd. H. F. Lenland King.

WANTED — Compositor, Miller pressman, steady. Address A, box 98, TIMES OFFICE.

WANTED—Position as salesman, will travel; successful experience selling auto accessories. Address A, box 1006, TIMES OFFICE.

WANTED—Carpenter, first class, will go with reference. J. PATTERSON, 2902 H. 22ND ST.

WANTED—Experienced automobile parts man, widow in locale, City or outside. F. A. ROBERTSON, 4012 Cameron.

WANTED—Country printer competent, reliable, desires change. BOX 562, Ocean Park.

WANTED—Position by carpenter, painter, handy man. Call 1000 LYTTON BLDG.

WANTED—Position, colored boy; good man. ALEXANDER, 806 E. 7TH. 63186.

WANTED — SITUATION, VULCANIZER. 1116 SAN PEDRO. 60-65-J.

WANTED—Carpenter wants position as working foreman on contract. PHONE 13726.

WANTED—Carpenter work for repairing or remodeling. 1126 WOODLAWN AVE.

WANTED—Auto mechanic, A-1 on Fords, have tools, wants steady job. BOYLE 6427.

Chauffeurs. Teamsters. Etc.

WANTED—English chauffeur-mechanic, just discharged, many years' experience in private service, seven in California. Excellent references. Local and out-of-town. Married man, age 34, reliable and permanent. Absolutely clean record. Would drive by the day or hour. TELEPHONE 94419 Monday.

WANTED—Position as chauffeur; thoroughly experienced driver; can care for car and know Los Angeles and Southern California like a book; best of references. Call or address ASKAR AVAKIAN, 1812 West 25th St. Phone 766696.

WANTED—Pierce, Packard, Cadillac, machine; chauffeur, who wants permanent position local, and change his cars. Best local references. Write J. A. CLARK, 1000 Lytton Bldg., Pacific blvd. Phone 15497 between 8 and 7.

WANTED—Position as chauffeur in private family, city or country, reliable and careful driver; operate and repair any machine. Mechanically inclined; single; age 28; 12 yrs. exp. Good ref. WIL. 5440.

WANTED—Chauffeur-mechanic, reliable, references; gang, garage, stables; private family. Alex, 1176 Sue; willing, good character, references. Phone 21178. TIMES OFFICE.

WANTED—Experienced chauffeur, well acquainted in L. A. and vicinity, was final tester for the Peerless Motor Car Co., factory, wishes to make change. Address A, box 1, TIMES OFFICE.

WANTED—Position by all-around chef, will run any kitchen on paying basis; good, steady man. Best in Los Angeles 20 yrs. 417724.

WANTED—Middle aged man wants place, night clerk in hotel or apt. house. Address T, box 1262, TIMES OFFICE.

WANTED—Middle aged man 30 as hotel clerk, four years' experience, excellent references. Address T, box 1262, TIMES BRANCH.

WANTED—Hotel clerk, american experience, references, night work preferred. WILSON, 1000 Lytton Bldg.

WANTED—Cook, experienced restaurant, needs work, any wages. COOK, 600 N. Main.

WANTED—Middle-aged man, experienced, kitchens. Address A, box 213, TIMES OFFICE.

WANTED—By colored man, position as hotel or apartment-house janitor, neat appearance, best reference. WEST 2101.

WANTED—Chef, cook wants position, is capable and excellent for hotel or cafe. Call MAIN 6262.

WANTED—Colored janitor wants apartment; references. Call HOLLY 1910.

WANTED—PIE BAKER WANTS WORK. PHONE 73698.

WANTED—Position as a dish cook by Japanese schoolboy. MAIN 1200.

WANTED—Job, A1 ranch cook. ALEXANDER, 306 E. seventh st. 63196.

Professions and Vocations.

WANTED—Mechanical engineer with technical training, 10 years' experience, has understanding of manufacturing problems and demonstrated executive ability, will be open for position as mechanical engineer, production engineer or superintendent about Nov. 15th. PHONE 29432.

WANTED—Cotton classer, expert, past two seasons with leading southern firm, desires position for next season; training and experience will count. Highest recommendations. Local character references. Address B, box 1262, TIMES OFFICE.

WANTED—Well educated young man, journalistic, literary experience, wishes any position at home. 611 S. PINEDA, Room 15.

WANTED—Drafting and tracing work to do in spare time at home. DRAFTSMAN, 1832 Arlington st.

WANTED—Registered pharmacist; 28 years' experience. J. A. BENNER, El Monte, Calif.

WANTED—SITUATIONS. Male.

Farm and Garden.

WANTED—

RANCH SUPERINTENDENT.

Young man, experienced, desires position. Has general experience on farm, mechanical and expert on Holt tractors; full school education; married; best of references from present employer. Address T, box 1, TIMES OFFICE.

WANTED—By LIVE STOCK MAN, good all-around rancher, position; would like to work on live stock ranch to learn the care and handling of live stock. Address A, box 21, TIMES OFFICE.

WANTED—Married man, California experience, well recommended

WANTED—Situations, Female.

Store and Office.

WANTED—Immediately, position of quality experienced typist and stenographer; best of references; state salary. Address box 218, TIMES OFFICE.

WANTED—Bookkeeping, typing, etc., by young lady; capable, reliable; best of ref.; state salary. Address box 217, TIMES OFFICE.

WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 216, TIMES OFFICE.

WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 215, TIMES OFFICE.

WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 214, TIMES OFFICE.

WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 213, TIMES OFFICE.

WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 212, TIMES OFFICE.

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WANTED—Position as stenographer by young lady; experienced; reference; state salary. Address box 210, TIMES OFFICE.

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Housekeepers, Domestic, Cooks.

WANTED—Eastern lady, refined, unincumbered, offers considerable good service, children's care, sewing, household duties. Address box 1, TIMES OFFICE.

WANTED—Position as housekeeper by middle-aged woman; no objection to country; good cook; best of references. Address box 2, TIMES OFFICE.

WANTED—Position as housekeeper by refined young widow; adults or gentleman's home where trust is an one of family. Good cook; references. No objection to country. Phone today after 2. EDWY. 5648.

WANTED—Reliable, competent, Christian woman wishes position caring for elderly person or semi-invalid. City or suburbs. 221151.

WANTED—Refined, middle-aged woman, Mason's widow, desires position as housekeeper in gentleman's home or small family. Apt.-house exp., city ref. PO. 7141-J.

WANTED—A refined young lady wishes position as housekeeper or manager in home for widower or bachelor. Address A. box 3, TIMES OFFICE.

WANTED—Housekeeper; refined widower; county resident or adult family capable of taking full charge of unfurnished cottage; gentleman's home preferred. Address A. box 215, TIMES OFFICE.

WANTED—By Japanese school girl, position in private family, near U.S.C. Telephone 13139.

WANTED—Housekeeping by woman with girl 12 yrs. of country. Write A. box 204, TIMES OFFICE.

WANTED — Room and compensation for mornings. MRS. CLARKE, 12178, evenings.

WANTED—Housekeeper or companion, would consider ranch or camp cook; call or write MRS. CHAPMAN, 929 S. 11th st.

WANTED—Capable woman wants position; downstairs work; good cook. Address Y. box 200, TIMES BRANCH.

WANTED—Experienced second maid and waitress, widow position, must go home nights. Call E. 6290-W.

WANTED—Two girls want work together cooking and second work or general housework. PHONE 82462.

WANTED—Short hours day work, sewing, cleaning, baking. PHONE 87329.

WANTED—A neat reliable colored girl wishes work as second maid, nurse-maid or private family. CALL 19562.

WANTED—Good reliable colored woman wishes position as cook in small family of adults; city reference. SOUTH 5690.

WANTED—Cook A 1 wants position in small family. MRS. GREGORY, 1432 Tobermann. 2717726.

WANTED—By lady employed part time, room and board for light service evenings. Call 904-28 Mondays or Tuesdays.

WANTED—By cook, housemaids, nurses, chauffeurs. 12029. MAIN 1065. SWEDISH AGENCY.

WANTED—By expert Scandinavian cook wants position; $100 month. MAIN 10065.

WANTED—By neat colored girl, chamber-maid or day work. EDWY. 7879.

WANTED—Maid wants some cooking and housework. Called. CALL 20822.

WANTED—While married woman wishes half day's work; 35c an hour. 41867.

WANTED—By young, neat colored woman, maid work, chamberwork. 20718.

WANTED—By a colored woman, half day's work or housework. EDWY. 5633.

WANTED—Ranch cook, school boy 7, wants position. 2031-D 9TH ST., Ocean Park.

Dressmakers and Seamstresses.

WANTED—MADAME WRATHALL, expert dressmaker, 2264 Alessandro st. Latest individual styles; perfect fit guaranteed; reasonable. Also ladies' tailoring. Call, fitted, ready for finishing, only $7. Take Alvarado car to end of line.

WANTED — Coats relined, furs dyed and repaired; also ladies' and men's cloth coats dyed, $4.50. Will call for and deliver. BOLIN, 206 East 16th. Edwy. 2415.

WANTED—Experienced milliner will make hats out of material you have, or take hats to clean and block. 1951 S. Hobart blvd. Orchard Ave. West Washington car.

WANTED—By tailoress, garment fitter, expert, position where ability is appreciated; best of references. Address box 1, TIMES OFFICE.

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WANTED—Experienced milliner will make hats out of material you have, or take hats to clean and block. 1951 S. Hobart blvd. Orchard Ave. West Washington car.

WANTED—By tailoress, garment fitter, expert, position where ability is appreciated; best of references. Address box 1, TIMES OFFICE.

WANTED—Dressmaker; refined widower; county resident or adult family capable of taking full charge of unfurnished cottage; gentleman's home preferred. Address A. box 215, TIMES OFFICE.

Nurses.

WANTED—Experienced hospital nurse desires position. Can give references. Address box 1, TIMES OFFICE.

WANTED—Graduate nurse, 11 years' experience, wishes position in private family or invalid. Address E. box 197, TIMES OFFICE.

WANTED—Position as trained nurse; will go anywhere. Address box 1

TO LET—ROOMS. Furnished. Unfur. Housep. Rms.

Housekeeping.

TO LET—2 large front rooms, light batter keeping; $27 BEATTY—$25 month.

$5 DEP.—Furnished housekeeping or sleeping rooms, modern, 229 W. 40TH PL.

TO LET—Furnished housekeeping or sleeping rooms, $5 week. 1 kitchen, bath; $5.50. Close. 1-23-B FLORIDA ST.

TO LET—2 large rooms, $4. 1451 COURT ST. bet 325th.

TO LET—2 or 3 rooms and bath, walking distance, $20. 1115 E. NINTH ST.

TO LET—Nice 2-r. furn. rms. for housekeeping, $20 month. 1 block car. 1227 E. 28TH ST.

TO LET—Large front room, $30; ideal, close in, parlor, piano. 1402 WEST 7TH.

TO LET—Housekeeping rms., gentlemen pre. 1 block car. 2529½ PICO. Price reasonable.

TO LET—Front room, $4.50; per week. 2008 S. GRAND AVE.

TO LET—Bright, sunny room, $20; kitchen privileges. Close in. BOYLE 3875.

TO LET—Westlake dist., nice corner rm., twin beds, young business couple preferred. Breakfast, if desired. $35 month. 1830 S. VAN NESS AVE.

TO LET—Room and board for semi-invalid or elderly lady; best care given. Reasonable. GLENDALE 963-R.

TO LET—Nice light room, suitable 2, screened house cooking, gentlemen preferred. $25. 1181 ARLINGTON.

TO LET—Room and board for 2 girls or couple; private home. 1703 W. 3rd-st. car.

TO LET—Large room, suitable two, $25 month. Adams, 2179 W. 21ST ST.

Rooms and Board.

TO LET—Comfortably furnished room with private bath, twin beds, fireplace, hardwood floors. Finished in blue and gold and mahogany, suitable for 2 or 3 gentlemen; excellent meals; garage and sunny dining-room. Congenial guests and surroundings. Attentive service. An ideal home for the discriminating. TERRACE GARDEN, 1019 Beacon st.

TO LET—Sunny south room in private family, $6. 609; 2 months' board, $25. Will give one month's board free to 1 person or 2 weeks free to 2 people in return for 4 weeks' board prepaid, at $120 total. Home privileges. References exchanged. 2547C. Ad. 11.

TO LET—"The Lowe"

1 block west of W. Adams St.

Discriminating guests will appreciate the quiet elegance of our rooms and table. Just outside of the Palatial Home with color institution. Single rooms, en-suite; also housekeeping. 2210 S. FIGUEROA.

TO LET—Large, beautifully furnished room, suitable for 2, connecting bath, furnished in genuine mahogany and ivory, overlooking Lafayette park; excellent meals; garage exchanged. 631 S. MANHATTAN PLACE.

TO LET—Lovely bed daylighter, owning beautiful Westlake home, desires to board 2 ladies or gentlemen; board optional. Reference exchanged. 1 to 10 and Rampart. Refer-ences. 1 CORONADO.

TO LET—Motherless high school girl, 17, will share attractive, cozy, modern home with girl of same age; use of car; reasonable terms. References exchanged. 1426 S. NO. 122. TIMES OFFICE.

TO LET—$10 PER WEEK.

Special Monthly Rates.

ATTRACTIVE ROOMS.

HOTEL NORWOOD.

2nd ANNEX, 609 W. PICO ST.

TO LET—Large front room, twin beds; 2 gentlemen; home privileges; use of phone; walking distance; excellent meals; garage if desired. 1020 S. HOBART BLVD.

TO LET—Very attractive room with board; hot and dinner; for 2 young men; ideal home; walking distance. 1747 W. 23RD ST. Phone WEST 1342. 1605 S. KINGSLEY DRIVE.

TO LET—Board and room, $37.50 up; also single room, $20. Phone 10 for appointment. Attractive surroundings. Ambassador district. 1818 S. HOBART BLVD. Wilshire 1144. Call today or tomorrow after 1.

TO LET—Beautiful private home FOR MEN ONLY. Also single room. Home cooking. Phone 10 for appointment. 1758 GOWER ST.

TO LET—2 nice sleeping rooms with porch and private bath; also sleeping room with private bath; $5 and $6 per week. 1 block car. 1 block from Ambassador Hotel. Breakfast, dinner. 1019 WEST ADAMS. 746 B.

TO LET—Large, bright, clean, well furnished room, suitable for 2, connecting bath, furnished in genuine mahogany and ivory, cooking, garage exchanged. $30. 631 S. MANHATTAN PLACE.

TO LET—Large, bright, sunny room, suitable for 2 gentlemen; excellent board; optional; home privileges; walking distance. 1020 S. HOBART BLVD.

TO LET—Room and board in private family; $30 month. Address T, box 37, TIMES OFFICE.

TO LET—Large, sunny room, suitable for 2, with board; garage. 1020 S. HOBART BLVD.

TO LET—Excellent board, comfortable rooms, large log enough to balance extra car fare. 811 E. 41ST ST. West Adamsite.

TO LET—Newly furnished twin beds; breakfast and evening dinner. 672 S. BONNIE BRAE. 574992.

TO LET—Room and board with real comfort and home privileges; liberal table. 1180 W. ADAMS. 271878.

TO LET—Room and board; quarters, excellent board; CANTERBURY INN, 945 Westlake ave. Phone 51130.

TO LET—West lot suitable for small home for couple. Shade trees, all utilities, good location and schools. 5579071.

TO LET—Sunny upper room, furnace, two beds, $40; also room, $30; employed. Ref. preferred. VERMONT 610.

TO LET—Private home cooking, reasonable; 2 rooms, $60 month. 2617 Parkview, near car at Cypress.

TO LET—Large, well-ventilated room, suitable for two, excellent cooking, $12 week, $48 month. 2002 S. HOBART BLVD.

TO LET—Rooms with sleeping porches for two; private table. 2007 WILSHIRE BLVD. 556097.

TO LET—Rancho Tapo Alto, Santa Susana Mountains; room and board on mountain ranch; $12 per week.

TO LET—Westlake, attractive front room for two, excellent board, breakfast and evening dinner. Ideal location. PH. 54117.

TO LET—Two lovely front rooms, suitable for two each; board or kitchen privileges, fine location. 1 block HARVARD, West 1990.

TO LET—Housekeeping room, kitchenette, running water. 1127 S. HOPE ST.

TO LET—ROOMS. Furnished. Unfur. Housep. Board.

Rooms and Board.

TO LET—Exclusive Wilshire district, beautiful large front room, furnished in mahogany; 2 dressing rooms, private bath; suit (or party of 3 or 4). Also other rooms, newly furnished for 2. Excellent board; also table board only. 247 MENLO.

TO LET—In cozy comfortable bungalow, all accommodations, excellent board for two gentlemen or married couple; sleeping room, bath adjoining; garage. Parlor during rainy season; willing to pay for same. Phone 74838. 1870 S. VAN NESS AVE.

TO LET—Elderly couple or man will be covered in pleasant private home; no objection to install. 704 HOWARD PL., near W. Lake. Pleasant.

TO LET—Lovely, full of sunshine, furnace heat, garage, breakfast and dinner; in private home; between 11th and Pico cars. 1145 ALVARADO. 559775.

TO LET—Westlake dist., nice corner rm., twin beds, young business couple preferred. Breakfast, if desired. $35 month. 1830 S. VAN NESS AVE.

TO LET—Room and board for semi-invalid or elderly lady; best care given. Reasonable. GLENDALE 963-R.

TO LET—Nice light room, suitable 2, screened house cooking, gentlemen preferred. $25. 1181 ARLINGTON.

TO LET—Room and board for 2 girls or couple; private home. 1703 W. 3rd-st. car.

TO LET—Large room, suitable two, $25 month. Adams, 2179 W. 21ST ST.

Rooms and Board.

TO LET—Comfortably furnished room with private bath, twin beds, fireplace, hardwood floors. Finished in blue and gold and mahogany, suitable for 2 or 3 gentlemen; excellent board; congenial guests and surroundings. Attentive service. An ideal home for the discriminating. TERRACE GARDEN, 1019 Beacon st.

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TO LET—Large, bright, sunny room, suitable for 2, with board; garage. 1020 S. HOBART BLVD.

TO LET—Excellent board, comfortable rooms, large log enough to balance extra car fare. 811 E. 41ST ST. West Adamsite.

TO LET—Newly furnished twin beds; breakfast and evening dinner. 672 S. BONNIE BRAE. 574992.

TO LET—Room and board with real comfort and home privileges; liberal table. 1180 W. ADAMS. 271878.

TO LET—Room and board in beautifully quiet, well kept home; quarters, excellent board; CANTERBURY INN, 945 Westlake ave. Phone 51130.

TO LET—West lot suitable for small home for couple. Shade trees, all utilities, good location and schools. 5579071.

TO LET—Sunny upper room, furnace, two beds, $40; also room, $30; employed. Ref. preferred. VERMONT 610.

TO LET—Private home cooking, reasonable; 2 rooms, $60 month. 2617 Parkview, near car at Cypress.

TO LET—Large, well-ventilated room, suitable for two, excellent cooking, $12 week, $48 month. 2002 S. HOBART BLVD.

TO LET—Rooms with sleeping porches for two; private table. 2007 WILSHIRE BLVD. 556097.

TO LET—Rancho Tapo Alto, Santa Susana Mountains; room and board on mountain ranch; $12 per week.

TO LET—Westlake, attractive front room for two, excellent board, breakfast and evening dinner. Ideal location. PH. 54117.

TO LET—Two lovely front rooms, suitable for two each; board or kitchen privileges, fine location. 1 block HARVARD, West 1990.

TO LET—Housekeeping room, kitchenette, running water. 1127 S. HOPE ST.

Rooms and Board for Children.

TO LET—PRINCETON HALL SCHOOL, 4411 VICTORIA PARK PLACE. Boarding and day pupils, 6 to 12 years; limited to 20 children; kindergarten, high-class school at moderate cost. Individual care and instruction allowed each. Individual children. Ph. WEST 5237.

TO LET—Refined family will take two small children to board and room; best of care; mother's home; 2 to 6 years. Good location. Terms $25 per month each; best attention. Address A, box 40, TIMES OFFICE.

TO LET—Board and suitderly care for children; beautiful 21-acre country home near Glendale; best of care, training and food; reasonable rates. Phone Glendale 796-W.

TO LET—Sunny attractive front room; privacy for children; good home; reasonable rates; breakfast optional; reasonable. 1248 WEST ADAMS. 746 B.

TO LET—Large room for 2 private baby; also room for 1 child. 1 block car. $15 each. 1 block car. 672 S. CARONDELET.

TO LET—Beautiful room, with sunny seaside home, will give good food and care to one or two children at reasonable rates. Phone SANTA MONICA, Belgravia 1-J. Reference exchanged.

TO LET—In Jefferson car line near school, room, board for 2 children; private home. Prefer school age. Phone 24-W. 2446 S. JEFFERSON AVE.

WANTED—Baby girl between ages 4 and 8 as companion to girl 8; good home, prefer $30 month. Address T, box 37, TIMES OFFICE.

TO LET—Experienced child's nurse wishes children from 1 to 2 years to room and board; all outdoor life. 1148 EAST 60TH PLACE. Take Central ave. car.

TO LET—Wanted, children to board and room in ranch home; or girls to help mother. MRS. ECHO WLADYKA, Route 1, Lancaster, Cal.

TO LET—Kindergarten mother would like 1 or 2 little boys to share suburban home. Fine playground. Milk and eggs. GAR. 439.

TO LET—Room and board for little boy. Apply 671 S. EVERGREEN.

TO LET—Room and board, 4 real home with mother's care. PHONE 26708.

TO LET—Care of child; good home near school. 2207 ALLEN ST.

TO LET — EXCELLENT CARE. REFERENCES GIVEN. CALL HOLLY 1229.

Hotels and Rooming Houses.

TO LET—

ROOMS—ROOMS—ROOMS.

STILLWELL HOTEL.

826 S. GRAND AVE.

TEN-STORY FIREPROOF.

JUST THE PLACE FOR AUTO PARTIES.

RATES REASONABLE.

TO LET—HOTEL LAMM—

715 W. SIXTH ST.

Weekly rates to permanent guests; all furnishings new and clean; the hotel is in the very center of shopping and theater districts, just one block to the Auditorium. Under management of C. C. HINKLE & W. J. McCANN, from Philadelphia, Pa.

TO LET—HOTEL ELMAR ANNEX.

In 2 minutes' walk from Broadway, free phone and bath privileges, $21 & $24 per week. 231 E. 4TH ST. Half block north of west end of 4th-st. tunnel.

TO LET—ARGYLE HOTEL.

Away from city noise; 90 newly furnished rooms; hot and cold running water in all rooms; elevator service; new building, rates $5 per week. 59TH PLACE, and SOUTH PARK AVE. Take San Pedro car, east on Seventh to 59th, to Park Ave. Phone South 5430.

TO LET—New furnished hotel, hot and cold water, shower and tub baths, free phone, good service, rates reasonable. Take Jefferson car, one person, $2 week; two or more persons, $3 per week. HOTEL TRUFFO, 312 S. HILL ST.

TO LET—New Hotel King, 206 S. Olive. Suites for 3 persons, $16 weekly. Suites for 4 persons, $18 weekly. Attractive for families, 4 and 5, welcome. JOS. TOPPER, Mgr. Phone 11867.

TO LET—

HOTEL WESTMINSTER,

FOURTH AND MAIN STS.

First-class hotel service $1 day up. Low weekly rates. Investigate.

TO LET—HOTEL IMPERIAL,

915 S. GRAND AVE.

The latest in hotels, moderate priced, centrally located hotel in Los Angeles.

FAMOUS FOR GOOD BEDS.

TO LET—Garland Hall, 124 Garland ave. Best American-plan hotel in So. Calif'a. Excellent table; beautiful grounds; walking distance center of town. MAIN 8784.

TO LET—HOTEL WESTBELT, 317 W. 3rd. Under new management; beautiful rooms, fresh, clean and homelike; employed couples preferred. VERMONT 610.

TO LET—Private home cooking, reasonable. Phone, 5617 JEFFERSON. Take Garvanza car, get off at Cypress.

TO LET—Large, well-ventilated room, suitable for two, excellent cooking, $12 week, $48 month. 2002 S. HOBART BLVD.

TO LET—Rooms with sleeping porches for two; private table. 2007 WILSHIRE BLVD. 556097.

TO LET—Rancho Tapo Alto, Santa Susana Mountains; room and board on mountain ranch; $12 per week.

TO LET—Westlake, attractive front room for two, excellent board, breakfast and evening dinner. Ideal location. PH. 54117.

TO LET—Two lovely front rooms, suitable for two each; board or kitchen privileges, fine location. 1 block HARVARD, West 1990.

TO LET—Housekeeping room, kitchenette, running water. 1127 S. HOPE ST.

TO LET—FLATS—Furnished.

TO LET—5-rm. flat, suitable for 4, close in. 121 FRANCISCO ST. near Figueroa.

TO LET—Sunny 4-rm. flat, upper duplex, $27.50; limit 3 adults. 2007 S. GRAND.

TO LET—6 ROOMS NEAR THE BEVON

The Living Room is 16x30.
Dining Room is unusually large. With a Real Fire Place.

IT IS FURNISHED COMPLETE

The Suite is Old Ivory and Mahogany. Five Pretty Balconies—Big ones.
The Bath and shower are tiled.
The Kitchen is completely tiled.
The Heating system is perfect.
The Building and grounds are beautiful.
The location is RIGHT IN CITY.

$56½ a MONTH.

The telephone No. 53901 is included at the price, which is fair.

TO LET—Furnished, south side, four rooms, double sleeping bungalow, finished in old ivory, hard-oil floors, beautiful tiled bath, large tiled sink, automatic heater. Breakfast nook. An extra large bedroom and disappearing Holmes bed in dining-room and lots of built-in features. Furnished in mahogany and Oriental rugs, silver and linens. Beautiful lawn and borders in front and rear. Fine garage with large locked room for furnishings. Just six months old. Lawn cared for and water paid. Owner leaving city for one year. Rent $120 per mo. or less. Adults only. Call from 1 to 5 p.m. 1143 47TH AVE.

TO LET—

IN CENTRAL HOLLYWOOD.

BRAND NEW 5-RM UPPER FLAT.

SOUTHWEST EXPOSURE.

Modern in every detail; charming outlook up to the minute appointments. Sweet furnishings of Solid Mahogany. Luxurious overstuffed pieces. Black & White Marble effects from the Orient. Chinese Rockcolor effects. Silken shaded lamps. Two bedrooms with that fresh-from-the-sand-box charm of newness. Modern heating throughout, tiled bath and kitchen. Breakfast Nook. Two Balconies. Janitor service. Garage. Adults. 6701 Sunset Blvd., cor. Palmas. Open for inspection.

TO LET—

In new Italian building, on street corner in Hollywood's exclusive residence district; 2 bedrooms, bath, fine nook, 2 bedrooms, full tile bath and kitchen, separate shower, unit heating, mahogany finish, garage and locker. Adults only. Open today from 10 to 5 p.m. 1625 MARIEL AVE., at Hollywood Blvd.

TO LET—Handsomely furnished flat, sunshine in every room, Wilshire district near Lafayette park, close to West 7th car. 2 bedrooms with twin beds, extra wall bed in living room, dining room, kitchen and tile bath; garage and patio; room for maid if desired. Phone 53370. 2814 SUNSET PLACE.

TO LET—Furnished

Lower half of

Duplex House, 121 S. Commonwealth ave. 3 large rooms, beautifully furnished; breakfast alcove, gas furnace, large basement and garage.

$125 per month lease.

Heliotrope car to Commonwealth or drive Wilshire to Commonwealth, then north.

TO LET—Furnished flats and furnished houses at Hermosa Beach. Warm in winter and cool in summer. Best beach and all schools, grocery near. Low rents and wonderful fish-ing. Rentals only $25 per month and up. Just 2 blocks from car line. Call or write today. The best real estate buy in California today is Hermosa Beach property.

HERMOSA BEACH

CHAMBER OF COMMERCE.

TO LET—

FREE RENTAL INFORMATION.

FREE AUTOMOBILE SERVICE.

200 LAACK & WILLIAMS. Rdwy
Pantages Successors to 2556
Building. GILES & LAACK. 60645

TO LET—Furnished flat, 1608 N. Mohler Blvd., completely furnished 5-room flat, everything ready for immediate occupancy; must be seen to be appreciated; bed breakfast nook and garage; lease $75. Phone 21850. 1608 N. MOHLER PL. Call between 10 and 12 or 2 and 4 o'clock Sunday.

TO LET—New four-room flat, disappearing bed, bricket, nook, furnace, built-in features, new mahogany furniture, Wilton rugs, overstuffed pieces, etc. Suitable for adult family. No children. $120 rent, or $574 to buy. NORTH ANDREWS BLVD. Hollywood car, north of Hollywood Blvd. Phone 51108.

TO LET—5-room lower flat, in stucco duplex house, completely furnished, hardwood floors, fashionable district; close in; $50. Also 6-room bungalow; fine view of mountains; five minutes to city. Just off Sunset Blvd.; reasonable rent. PHONE 10237.

TO LET—

SPECIAL.

5-room beautifully furnished flat, 6-8 or 12 months' lease; no rent and no use this before renting. Call MRS. ANHORN, with FRENCH & DECKER, 709 S. Fremont ave. WI. 7481.

TO LET—Completely, splendidly furnished upper, modern 5-room flat; large rooms; steam-heated flat, tiled bath, fine nook, rugs, piano, garage. Bellevue rent, $125 per month. Will sacrifice $100 for 1 MAMPART. Bellevue drive car. Phone 52961.

TO LET—Furnished flat, 5 rooms, sleeping porch, screened in back porch, 2 bedrooms, full tile bath and kitchen, separate shower, unit heating, mahogany finish, garage and locker. Adults only. Open today from 10 to 5 p.m. 1625 MARIEL AVE., at Hollywood Blvd.

TO LET—Handsomely furnished flat, sunshine in every room, Wilshire district near Lafayette park, close to West 7th car. 2 bedrooms with twin beds, extra wall bed in living room, dining room, kitchen and tile bath; garage and patio; room for maid if desired. Phone 53370. 2814 SUNSET PLACE.

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Heliotrope car to Commonwealth or drive Wilshire to Commonwealth, then north.

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CHAMBER OF COMMERCE.

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FREE AUTOMOBILE SERVICE.

200 LAACK & WILLIAMS. Rdwy
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Building. GILES & LAACK. 60645

TO LET—Furnished flat, 1608 N. Mohler Blvd., completely furnished 5-room flat, everything ready for immediate occupancy; must be seen to be appreciated; bed breakfast nook and garage; lease $75. Phone 21850. 1608 N. MOHLER PL. Call between 10 and 12 or 2 and 4 o'clock Sunday.

TO LET—New four-room flat, disappearing bed, bricket, nook, furnace, built-in features, new mahogany furniture, Wilton rugs, overstuffed pieces, etc. Suitable for adult family. No children. $120 rent, or $574 to buy. NORTH ANDREWS BLVD. Hollywood car, north of Hollywood Blvd. Phone 51108.

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TO LET—Completely, splendidly furnished upper, modern 5-room flat; large rooms; steam-heated flat, tiled bath, fine nook, rugs, piano, garage. Bellevue rent, $125 per month. Will sacrifice $100 for 1 MAMPART. Bellevue drive car. Phone 52961.

TO LET—4-room, sleeping porch, accommodations for 2 adults; $30. 2731 W. 8TH ST.

TO LET—Four-room furnished flat, 1217½ COLTON ST. $50 per month. Adults only. Phone 10237.

TO LET—6-rm. flat, beautifully furnished, phone, garage, outside janitor service. Wilshire district. PHONE 581522.

TO LET—Furnished flat, 5 rooms, bath, sleeping porch, garage; $50. 2644 W. 23RD ST.

TO LET—Completely furnished flat, 3 rooms and dressing-room, bath and screen porch. Walking distance; on car line. $45. 2 to 4 p.m. Ideal for 2 people. New and clean. Call mornings or evenings.

1227 W. 8TH ST.

TO LET—Lower duplex flat, 5 rooms, close in, newly and most attractively furnished throughout, ivory woodwork, large garage. Rent $45. 1846 W. 25TH ST. Phone 21402.

TO LET—Completely furnished flat, 5 rooms, sleeping porch, bath, adults, $50. 2644 W. 23RD ST. Phone 21402.

TO LET—OR LEASE—Strictly modern hardwood floors throughout, 5 rooms, tile bath and sleeping porch, 2 beds; reasonable to permanent adults. $2151/2 per month.

TO LET—Congenial young woman, working, desires three-room desirable unfurnished apartment; vicinity WILSHIRE and WILLOWBROOK, near Santa Monica Blvd.

TO LET—I will rent any part of my furnished flat at 1762-A W. Adams st. Very reasonable to congenial people. Call today between 12 and 6 only, or phone 22582 Monday.

TO LET—Wilshire's choicest flat, 5 rooms, tile bath and shower, beautifully furnished; garage. MISS MORROW, 601911.

K. LUNDEEN CO.,

200 Y-M-C-A Bldg., 7th, at Spring.

TO LET—HOLLYWOOD. Especially furnished upper east flat, 4 rooms, large dressing-room, bath, garage; tiled kitchen and bath, garage. $1251/2. 1625 MAURICE AVE. Hollywood 791.

TO LET—Beautiful new 4-room flat, 2 bedrooms, tiled bath, ideal location, Wilshire district, oriental rugs throughout; silver, linen, $175; will lease for less than rent. 2643 ST. ANDREWS PLACE, Hollywood; garage. Call Broadway 6352.

TO LET—Completely furnished flat, 527 W. 36th st., near Hoover; 4 rooms, bath, floors, walls decorated in beige; yard, garage. Adults only. $40.

TO LET—3 rooms, beautifully furnished, piano player, oriental rugs, $195. 844½ S. HOBART BLVD.

TO LET—3 rooms, new, artistically and completely furnished adults; reference required. 1 block car. 1247 OAK ST. Between 10 and 12 or 2 and 4 o'clock Sunday.

TO LET—Partly furnished four-room flat one block from Hollywood Hotel, $100 per month. Also, 5-room flat, $75. 1727 N. HIGHLAND AVE.

TO LET—5-room upper flat, nicely furnished, piano, good location, rent reasonable. Grand car, 23d. W. 30TH ST.

TO LET—3-rm. upper flat. Piano, sleeping porch. Adults, $25. Call between 11 and 1 or phone 22902. 1115 24TH ST.

TO LET—5-room lower flat, in stucco duplex house, completely furnished, hardwood floors, fashionable district; close in; $50. Also 6-room bungalow; fine view of mountains; five minutes to city. Just off Sunset Blvd.; reasonable rent. PHONE 10237.

TO LET—

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5-room beautifully furnished flat, 6-8 or 12 months' lease; no rent and no use this before renting. Call MRS. ANHORN, with FRENCH & DECKER, 709 S. Fremont ave. WI. 7481.

TO LET—Completely, splendidly furnished upper, modern 5-room flat; large rooms; steam-heated flat, tiled bath, fine nook, rugs, piano, garage. Bellevue rent, $125 per month. Will sacrifice $100 for 1 MAMPART. Bellevue drive car. Phone 52961.

TO LET—4-room, sleeping porch, accommodations for 2 adults; $30. 2731 W. 8TH ST.

TO LET—Four-room furnished flat, 1217½ COLTON ST. $50 per month. Adults only. Phone 10237.

TO LET—6-rm. flat, beautifully furnished, phone, garage, outside janitor service. Wilshire district. PHONE 581522.

TO LET—Furnished flat, 5 rooms, bath, sleeping porch, garage; $50. 2644 W. 23RD ST.

TO LET—Completely furnished flat, 3 rooms, private bath, adults, $112 MAPLE AVE.

TO LET—Furnished flat, bath, $50. 2644 W. 23RD ST.

TO LET—Completely furnished flat, 3 rooms and dressing-room, bath and screen porch. Walking distance; on car line. $45. 2 to 4 p.m. Ideal for 2 people. New and clean. Call mornings or evenings.

1227 W. 8TH ST.

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TO LET—Completely furnished flat, 5 rooms, sleeping porch, bath, adults, $50. 2644 W. 23RD ST. Phone 21402.

TO LET—Modern 4-room lower, $70; phone, garage, continuous hot water, Unexcelled location. 1539 after 10 o'clock.

TO LET—Modern 6-room upper, $125. Phone, garage, continuous hot water, Union gas. 1539 after 10 o'clock.

TO LET—In Hollywood, 4-rm. flat, walking, piano. Rent $40. garage. Call a.m. only. 1423 N. NEW HAMPSHIRE. Hollywood 1423.

TO LET—Wilshire, modern 4 rooms, dressing-room, no porches; mahogany furniture, Adults, $100. 145 S. COMMONWEALTH.

TO LET—Attractively furnished flat, 1853½ W. ADAMS.

TO LET—Attractively furnished 4-room upper flat, $40. 2644 W. 23RD. Phone 581-W. VERNON AVE. Ver. 2124.

TO LET—Nice sunny 4-room modern flat; Normandie district; $40. 1 block car. Phone brick building. Corner 51ST and HOOVER.

TO LET—Beautifully furnished 5-room flat. 1847½ W. JAMES M. Junior. service. Phone lease garage.

TO LET—Beautifully furnished 5-room flat. Phone 10237. Price $110. 1470 W. ADAMS.

TO LET—Newly furnished 4-room flat, $22. PEARLETTE AVE., Hollywood; garage. Call Broadway 6352.

TO LET—Completely furnished flat, 527 W. 36th st., near Hoover; 4 rooms, bath, floors, walls decorated in beige; yard, garage. Adults only. $40.

TO LET—3 rooms, beautifully furnished, piano player, oriental rugs, $195. 844½ S. HOBART BLVD.

TO LET—4 rooms, new, artistically and completely furnished adults; reference required. 1 block car. 1247 OAK ST. Between 10 and 12 or 2 and 4 o'clock Sunday.

TO LET—Partly furnished four-room flat one block from Hollywood Hotel, $100 per month. Also, 5-room flat, $75. 1727 N. HIGHLAND AVE.

TO LET—5-room upper flat, nicely furnished, piano, good location, rent reasonable. Grand car, 23d. W. 30TH ST.

TO LET—3-rm. upper flat. Piano, sleeping porch. Adults, $25. Call between 11 and 1 or phone 22902. 1115 24TH ST.

TO LET—5-room lower flat, in stucco duplex house, completely furnished, hardwood floors, fashionable district; close in; $50. Also 6-room bungalow; fine view of mountains; five minutes to city. Just off Sunset Blvd.; reasonable rent. PHONE 10237.

TO LET—

SPECIAL.

5-room beautifully furnished flat, 6-8 or 12 months' lease; no rent and no use this before renting. Call MRS. ANHORN, with FRENCH & DECKER, 709 S. Fremont ave. WI. 7481.

TO LET—Completely, splendidly furnished upper, modern 5-room flat; large rooms; steam-heated flat, tiled bath, fine nook, rugs, piano, garage. Bellevue rent, $125 per month. Will sacrifice $100 for 1 MAMPART. Bellevue drive car. Phone 52961.

TO LET—4-room, sleeping porch, accommodations for 2 adults; $30. 2731 W. 8TH ST.

TO LET—Four-room furnished flat, 1217½ COLTON ST. $50 per month. Adults only. Phone 10237.

TO LET—6-rm. flat, beautifully furnished, phone, garage, outside janitor service. Wilshire district. PHONE 581522.

TO LET—Furnished flat, 5 rooms, bath, sleeping porch, garage; $50. 2644 W. 23RD ST.

TO LET—Completely furnished flat, 3 rooms, private bath, adults, $112 MAPLE AVE.

TO LET—Furnished flat, bath, $50. 2644 W. 23RD ST. Phone 21402.

TO LET—Completely furnished flat, 3 rooms and dressing-room, bath and screen porch. Walking distance; on car line. $45. 2 to 4 p.m. Ideal for 2 people. New and clean. Call mornings or evenings.

1227 W. 8TH ST.

TO LET—Lower duplex flat, 5 rooms, close in, newly and most attractively furnished throughout, ivory woodwork, large garage. Rent $45. 1846 W. 25TH ST. Phone 21402.

TO LET—Completely furnished flat, 5 rooms, sleeping porch, bath, adults, $50. 2644 W. 23RD ST. Phone 21402.

TO LET—Modern 4-room lower, $70; phone, garage, continuous hot water, Unexcelled location. 1539 after 10 o'clock.

TO LET—Modern 6-room upper, $125. Phone, garage, continuous hot water, Union gas. 1539 after 10 o'clock.

TO LET—In Hollywood, 4-rm. flat, walking, piano. Rent $40. garage. Call a.m. only. 1423 N. NEW HAMPSHIRE. Hollywood 1423.

TO LET—Wilshire, modern 4 rooms, dressing-room, no porches; mahogany furniture, Adults, $100. 145 S. COMMONWEALTH.

TO LET—Attractively furnished 4-room upper flat, $40. 2644 W. 23RD. Phone 581-W. VERNON AVE. Ver. 2124.

TO LET—Nice sunny 4-room modern flat; Normandie district; $40. 1 block car. Phone brick building. Corner 51ST and HOOVER.

TO LET—Beautifully furnished 5-room flat. 1847½ W. JAMES M. Junior. service. Phone lease garage.

TO LET—Beautifully furnished 5-room flat. Phone 10237. Price $110. 1470 W. ADAMS.

TO LET—Newly furnished 4-room flat, $22. PEARLETTE AVE., Hollywood; garage. Call Broadway 6352.

TO LET—Completely furnished flat, 527 W. 36th st., near Hoover; 4 rooms, bath, floors, walls decorated in beige; yard, garage. Adults only. $40.

TO LET—3 rooms, beautifully furnished, piano player, oriental rugs, $195. 844½ S. HOBART BLVD.

TO LET—4 rooms, new, artistically and completely furnished adults; reference required. 1 block car. 1247 OAK ST. Between 10 and 12 or 2 and 4 o'clock Sunday.

TO LET—Partly furnished four-room flat one block from Hollywood Hotel, $100 per month. Also, 5-room flat, $75. 1727 N. HIGHLAND AVE.

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TO LET—3-rm. upper flat. Piano, sleeping porch. Adults, $25. Call between 11 and 1 or phone 22902. 1115 24TH ST.

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TO LET—5-room lower flat, in stucco duplex house, completely furnished, hardwood floors, fashionable

TO LET—HOUSES—Furnished.

TO LET—

SUBURBAN RESIDENCE,
12 ROOMS,
WEST HOLLYWOOD.

8 ACRES, HIGHLY IMPROVED.

The home is beautifully furnished and contains every modern appointment. First floor plan: Reception hall, very large living-room, dining-room, breakfast-room, kitchen, laundry, etc. Large inclosed observation porch. Second floor contains 7 bed chambers, dressing rooms, and 4 baths. Store room, furnace, etc., in basement. Cement trunk court. 3-machine garage, chicken pens; practically every variety of fruit represented, beautiful rose garden. Colored caretaker will reside in separate bungalow on premises. Will lease for one year, $500 monthly. Owner's particular regarding desirability of tenant. For appointment call at office, HANCOCK PARK, Wilshire Blvd. and Rossmore ave., or phone 10468.

TO LET—

3 WEEK C WHEELEY.

3 WEEK C WHEELEY.

3 WEEK C WHEELEY.

RENTALS EXCLUSIVELY.

HOUSES, BUNGALOWS, FLATS, APTS.
$20 TO $1500 PER MONTH.

427 S. HILL ST. (ground floor.) Phe 4372.

TO LET—

REMEMBER,

RUSH & RICE

Beach Results

in

RENTALS

and

REALTY.

333
S. WESTERN AVE.

TO LET—

To have stored well furnished houses of 7 rooms each in Wilshire district for as low a rent as $100, and also have many other attractive homes.

We have for 1922 per month of the finest furnished home in Los Angeles that is for rent, there is $60.00 worth of furniture in this home. Inquire

WESTERN AVE. REALTY CO.
Wil. 7175. Wil. 1923.
326 South Western ave.

TO LET—

FLATS.

BUNGALOWS. HOUSES.
FURNISHED AND UNFURNISHED.
A complete, up-to-date list of all desirable rental properties in Wilshire, West Adams and Hollywood.
See the
MIGE MILLER,
PRAIRIE MERINE COMPANY,
WILSHIRE BLVD. AT WESTERN.

TO LET—Completely furnished bungalow on East Oakland warm belt; 3 rooms and bath; hardwood floors throughout; 2 blocks school, stores, street car and 30 minutes to San Francisco; lease $30.

TO LET—Modern bungalow for persons willing to own their home in this wonderful climate; only $500 to $1000 cash required. Phone Wythe 8 7 7 1 R 2, or Foothill Blvd., Oakland, Cal.

TO LET—New Wilshire square bungalow, Spanish architecture, furnished in mahogany, 2 pianos, 1 piano, 1-ton Frigidaire; big patio with fountain; fence, etc. 3 bedrooms, breakfast room, double garage. Just completed; ready for occupancy. Rent $265. Phone evenings, south 2492-J, or 53313. BUSH & RICE, 333 S. WESTERN.

TO LET—
FURNISHED AND UNFURNISHED
HOUSES—FLATS—BUNGALOWS
IN
WILSHIRE, HOLLYWOOD AND WEST
ADAMS DISTRICTS.
RENTAL DEPARTMENT.
KELLS & GRANT.
333 S. WESTERN AVE. WIL. 2084.
WILSHIRE BLVD AT WESTERN AVE.

TO LET—Nice modern 7-in. bungalow, sunny breakfast-room, green furniture, Wed. preferred; $60. 1 block Wilshire district; hardwood floors throughout, artistically furn. 2 bedrooms, mahogany suite, 1927; Simmons beds, fine furniture, blue bound dishes, floor lamp, Edison, all linen and plenty silver. $200. 1751 S. FIGUEROA ST. Phone 74127.

TO LET—Family leaving city for several months. Will lease a completely furnished modern home of 7 rooms, Oxford ave., near 8th st., consisting of 3 bedrooms, sewing room, 2 baths, living room, dining room, kitchen, breakfast room. All modern conveniences and double garage. Phone Wil. 2884.

TO LET—8-rm. partly furnished residence, near Pico and Vermont cars; gas, electric, gas furnace, H. W. floors, modern all the way through, double garage. Owner leaving city. Will lease for 1 year. Phone 10468. 333 S. WESTERN AVE.

TO LET—LARGE SUNNY 6-ROOM BUNGALOW; completely furnished; $100. 1 block from Vermont car. 4842 W. 6TH ST.

TO LET—Attractive 5-room bungalow, 1 block from Vermont car. 1214 S. LA FAYETTE PARK PL.

TO LET—APTS.—Furnished.

TO LET—In exclusive Wilshire district, 2-room apt., $50; 3-room apt., $60; 4-room apt., $75; 5-room apt., $90; 6-room apt., $100; 7-room flat or apartment, $125; 8-room flat or apartment, $150; 9-room flat or apartment, $175; 10-room flat or apartment, $200; 11-room flat or apartment, $225; 12-room flat or apartment, $250; 13-room flat or apartment, $275; 14-room flat or apartment,

TO LET—OR LEASE.

Stores and Shops

TO LET—

ONLY 2 MORE LEFT.
LARGE BEAUTIFUL STORES
ON WEST SEVENTH STREET
NEAR ARGYLE
OPPOSITE FIGUEROA
OVER 2,000,000 OVER 200,000
WILL LEASE UP TO 5 YEARS

ALSO

2 FINE LARGE STORES
AT 1228 S. OLIVE STREET
NOW UNDER CONSTRUCTION.
WILL LEASE UP TO 5 YEARS.

SEE OWNER,
920 S. OLIVE

FICO 2021 OR. 89390.

FOR LEASE—
SPACE IN NEW BUILDING,
TO BE REMODELED FOR STORE OR OFFICE.
CLOSE TO PICO.
DESIRABLE FOR LINE OF
HIGH-CLASS MERCHANDISE.
ALSO FINE BICARE FRONT IN REAR.
SUITABLE FOR RESTAURANT, FOOD OR
GARAGE OR TOY AND PAINT SHOP.

C. V. SIMPSON,
W. M. GARLAND & CO.,
703 S. SPRING ST.
Ground MAIN 389.

FOR LEASE—
Store room, 16x65 in new building on West Pico, near Normandie; suitable for hardware, notions, dry goods, drugs, etc.; rent reasonable; 5 years' lease. 1000 Pico Blvd.

See Mr. Pomlbeau,
with
ROY C. SHELLEY COMPANY.
434 Pacific Electric Building.
Phone Main 213.

TO LET—

New housing district. Fine chance for dry goods, hardware, notions, hosiery, ready-to-wear, etc. Rent reasonable. Address Box 2, Times Branch.

Grocery, meat store for cash, $125; must be cheap. 1127 E. 58th.

Restaurant, 10-chair barber shop, cigar stand; all equipped; doing good business; will sell cheap. 1000 W. 3rd st.

NOT C. SHELLEY COMPANY.
434 Pacific Electric Building.
Phone Main 213.

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Grocery, meat store for cash, $125; must be cheap. 1127 E. 58th.

Restaurant, 10-chair barber shop, cigar stand; all equipped; doing good business; will sell cheap. 1000 W. 3rd st.

TO LET—STORE IN LARGE PUBLIC MARKET FOR A1 GROCER, MEAT MARKET, DELICATESSEN, BAKERY, FLORIST, ETC. CENTRAL LOCATION. LEASE TO EIGHT PARTIES. INQUIRE AT 5403 HOLLYWOOD BLVD.

TO LET—2 storerooms left in new brick block. Refinement to certain lines, to overalls, painter, carpenter, plumber, electrician, plumber's materials, lather, tailor, tailor's specialties, big neighborhood trade, ideal location, opposite $100 auditorium. Get busy. Rent very little; rents are low. Bell & Bell, Phone 58000.

TO LET—Fine new real estate building will suit able tenants; contractor, plumber or small tool room; located at 720 S. WESTERN AVE. Apply to owner, 1000 W. 3rd st. Don't wait—you want this. Rent $45. Phone MILLER, 11150.

TO LET—Suite of 2 rooms and reception hall, furnished, in established office of a public stenographer and theatrical concern. Suitable for lady stenographer who desires a steady position and wishes to get in touch with business men. Also 1 room for typewriting. Address Box 2, Times Branch.

TO LET—STORE IN THE HEART OF HOLLYWOOD. Suitable for any line. Rent reasonable. Call 1164 W. FIRST ST.

TO LET—Large loft for light manufacturing; rent reasonable; 4 floors; 60x120 ft. Inquire 1000 E. 4th st.

TO LET—Store, 20x60, with basement, 1 block from Pico on Main st. Rent for from $75 to $100 per month.

See MR. POLSLEY,
1015 March-Strong Bldg.
Main 3600.

TO LET—Store, to rent or lease, corner, Seventh and Figueroa; 2 floors; 50x100; good location for high class grocery; located in best residence district of city. Now building; ready for occupancy by the 15th day of January, 1922. Phone HOLLY 1177.

TO LET—A store in a cozy new building on the north side of 3rd st., just east of Western Ave. 16x60. Hot water, etc. $75 per month. Details at

VAN VRANKEN,
203 W. 3rd st. Bdwy. 1900

FOR LEASE—
Store room, 16x70. Get in this location, before more advance. ELLIS MAN & PENNER, Realtors, 928 S. Hill.

TO LET—Space for small musical business. Apply to STORY & CLARK MUSIC CO., 344 S. Bdwy.

TO LET—GRAND AVE., NEAR E., to milliner, dressmaker, suitable for light manufacturing; 1000 sq. ft.; plenty of light.

TO LET—Half store, large window, in dress making parlor, excellent location, suitable for millinery. 71971.

TO LET—Store, 25 ft. wide, S. Grand ave., for painting, art goods. Ladies preferred. PHONE 11606.

TO LET—Storeroom, good location, for any kind of business reasonable. 4042 WESTMORELAND AVE.

TO LET—Store room, Hollywood blvd. near Vermont; 30 open. Ph. MAIN 1290.

TO LET—Store, 20x60, with basement, 1 block from Pico on Main st. Rent for from $75 to $100 per month.

See MR. POLSLEY,
1015 March-Strong Bldg.
Main 3600

FURNITURE—HOUSEHOLD. Goods—Stored.

—WANTED—

SEND FOR OUR BUYER.

Whatever you have to sell you will get the most for it from us.

HAMBURGER'S.

Sth Floor.

MUSICAL INSTRUMENTS. For Sale, Exchange, Etc.

FOR SALE—

BEST PIANO BARGAIN.

LOW PRICE.

This is the kind of piano that would cause you appreciate and they are GUARANTEED.

USED, BUT NOT ABUSED.

MASON & HAMLIN HARDMAN
HARRINGTON KIMBALL
KNELL HAMILTON
SHONINGER LUDWIG
BRADBURY VICTORIA
VOSE FAIRBANKS

SOME UPRIGHTS—SOME PLAYERS.

SOME GRANDS.

TERMS EASY—PRICES LOW.

WILEY B. ALLEN CO.,

616-618 South Broadway.

Founded 1857.

FOR SALE—AT

THE PIANO EXCHANGE,

321 So. Spring St.

Many, many beautiful pianos from your best friends and Pianos for exchange, including all the better makes. Select them with your friends at stock-on-hand their regular monthly payments as low as $10 monthly if preferred. Store open evenings. Phone 10785.

FOR SALE—

Our Used Piano Department offers for quick sale 2 upright pianos at special inducement prices and terms

HAMBURGER'S.

Music Salons 5th Floor.

FOR SALE—

HOWARD PIANO—NEW—a 1921a beauty. Has never been MADE AND GUARANTEED BY BALDWIN PIANO CO. An exceptional bargain at $595. Only a few of this piano. Terms.

BROADWAY MUSIC CO.

UPSTAIRS—527 S. Bdwy.—2nd Floor. Entrance bet. Kress & Baker's Shoe Store.

FOR SALE—

ELECTRIC REPRODUCING PIANO—NEW. UNBELIEVABLE—HUP TYPE.

LAFFARGUE PLAYER—TO YOU.

LAFFARGUE PLAYER—$450.

New Pianos as low as $495.

BROADWAY MUSIC CO.

UPSTAIRS—527 S. Broadway—2nd Floor. Entrance bet. Kress & Baker's Shoe Store.

FOR SALE—NEW LEXINGTON PIANO $567. This splendid instrument is guaranteed by one of America's old makers. Purchased on easy terms. See them at the

B-A-B-N-E-S M-U-S-I-C C-O-M-P-A-N-Y

251-253 South Broadway.

Opposite City Hall.

Phone 10785.

FOR SALE—SLIGHTLY USED N-BUSHNELL. A very rare bargain—used but few months; cost $487; will sell now for $295; and on easy terms at the

B-A-B-N-E-S M-U-S-I-C C-O-M-P-A-N-Y

251-253 South Broadway.

Opposite City Hall.

Phone 10785.

STERLING PIANO—In perfect condition; wonderful bargain for some one. Only $225. Guaranteed. Very liberal terms.

BROADWAY MUSIC CO.

UPSTAIRS—527 S. Bdwy.—2nd Floor. Entrance bet. Kress & Baker's Shoe Store.

FOR SALE—Standard musical instruments at cost and less; we will buy, sell, trade, store or auction; terms to suit; cheap. Consists of violins, violas, cellos, cornets, trombones, clarinets, flutes and sheet music supplies. Address J. box 27, TIMES OFFICE.

FOR SALE—25 USED UPRIGHT PIANOS. Large selection to choose from—starting in low as $145, $175, $195 and up; and these bargains at the

B-A-B-N-E-S M-U-S-I-C C-O-M-P-A-N-Y

251-253 South Broadway.

Opposite City Hall.

Phone 10785.

RENT PIANOS OUR SPECIALTY.

SEE US FOR LOW RATES.

BROADWAY MUSIC CO.

UPSTAIRS—527 S. Bdwy.—2nd Floor. Entrance bet. Kress & Baker's Shoe Store.

FOR SALE—Fine Conn tenor saxophone, like new, $100; Conn C Melody, $125; $75 cornet, $50; $75 trumpet, $50; $75 silver plated Ludwig snare drum, $50; $75 silver plated Ludwig bass drum, $50; $75 silver plated Ludwig tympani, $50; $75 silver plated Ludwig trap outfit, $50; $75 silver plated Ludwig xylophone, $50; $75 silver plated Ludwig chimes, $50; $75 silver plated Ludwig marimba, $50; $75 silver plated Ludwig set of traps, $50; $75 silver plated Ludwig set of drums, $50; $75 silver plated Ludwig set of drums, $50; $75 silver plated Ludwig set of drums

MISCELLANEOUS—For Sale.

FOR SALE—

NOTICE.

WE HAVE PARTS

FOR

1920 CHEVROLET.
1920 STUDEBAKER.
1920 STUDEBAKER SPECIAL.
1920 STUDEBAKER BIG SIX.
1919 CADILLAC.
1918 CADILLAC.
HARLEY-D.

AND LATE MODEL PARTS FOR EVERY MAKE OF CAR.

CALL AND SEE US.
WE HAVE IT.
CAL. AUTO PARTS AND WRECKING CO.
TAKE AT 1801 S. MAIN.
SALESROOM, 1120 S. MAIN.

FOR SALE—
PAINTS AND VARNISHES.
BUY DIRECT FROM FACTORY.
SAVE 50% ON YOUR PAINT BILLS.

Dull lead and oil house paints, only $2.50 per gal. delivered. 75c per quart. White lacquer enamel, 75c per quart. Pure floor and varnish paint, $2.50 gal. Varnish stain, $2.50 gal. Pure white or tinted, $2.75 gal. Colored gloss (any) 75c pint. Colored gloss (any) $2.50 gal. Enamel and roof paint, 50c per gal. Roof paint, 50c per gal. Shingle stain, 50c gal. Floor varnish, resembles oak; satin finish, only $1.25 gal. Floor paint, dries over night, only $1.25 gal. Wood filler, ready to use, only 75c qt. Send us your specifications for anything in the paint line. Send for color cards and price list. Everything guaranteed first class. Orders filled only. Mail or phone. Call for our color cards and price list.

This ad is good for 10c on any purchase of $5 or over.

UNION WHOLESALE PAINT CO., SALESROOM AND FACTORY.
934-6 S. 7th St. Phone 64252.

FOR SALE—
USED "ANGELUS"
SOLD WITH A REPUTATION.

Lady rocker, full $1.40
Lady rocker, quartered oak, full $1.75
Rocking, in quilt, upholstered, full $1.75

Wood Fiber Wall Board ..... 250 M.
Sheet Rock ..... 250 M.
Lath, 4x48, 1/4 in. thick ..... 250 M.
Wood Lath ..... 250 M.
Lime and Cement Plaster ..... 250 M.
Plaster Board ..... 250 M.
Lime and Cement Plaster ..... 250 M.
Wood Lath

"COME TO BUICK HEADQUARTERS."

BUT YOUR
AUTOMOBILE
FROM THE
USED CAR DEPARTMENT
OF THE
HOWARD AUTOMOBILE COMPANY.
1150 S. OLIVE ST.

LARGEST DISTRIBUTORS OF AUTOMOBILES IN THE WORLD.

BE SOUGHT A BUICK.

1921 Studebaker touring; can't be told from new; 5 tires and fully equipped.

BE SOUGHT A BUICK.

1920 Chevrolet touring, fully equipped and priced right.

BE SOUGHT A BUICK.

1920 Dodge touring, original finish and has just been overhauled; a good buy.

BE SOUGHT A BUICK.

1920 Chandler sport model; newly painted and overhauled; get our price.

BE SOUGHT A BUICK.

1919 Oldsmobile touring; good condition and positively will be sold this week; better hurry.

BE SOUGHT A BUICK.

1916 Cadillac 7-passenger; $2250 under the market price; an exceptionally good buy.

BE SOUGHT A BUICK.

1919 Ford touring; 5 tires and a steal.

BE SOUGHT A BUICK.

1917 Scripps roadster; newly reputated, wire wheels, and fully equipped.

BE SOUGHT A BUICK.

1918 Briscoe roadster; looks and runs like a new car, $500.

BE SOUGHT A BUICK.

1920 Overland touring "Mystery." 5 new tires and ready to go.

BE SOUGHT A BUICK.

1918 Oakland touring; best of condition, and a steal.

BE SOUGHT A BUICK.

1914 Cadillac touring, two speed axle and is in wonderful condition.

BE SOUGHT A BUICK.

1912 Cadillac touring, an absolute give away at the price we ask.

The above cars have all been taken in on new Buicks and are excellent values at the prices asked. Your own terms; no brokerage.

HOWARD AUTOMOBILE CO.
OF LOS ANGELES.
LARGEST DISTRIBUTORS OF AUTOMOBILES IN THE WORLD.
1150 S. OLIVE ST. PHONE 11252.
OPEN EVENINGS AND SUNDAYS.
"COME TO BUICK HEADQUARTERS."

SPECIAL SPECIAL

REBUILT
SPECIAL
VELIE SIXES
GUARANTEED

ALL NEXT WEEK THE LORD MOTOR CAR CO. are going TO OFFER the BUYING PUBLIC some VERY UNUSUAL BARGAINS in REBUILT VELIE SIXES at VERY ATTRACTIVE PRICES and VERY EASY TERMS, and you contemplate buying A GOOD USED CAR YOU CANNOT AFFORD to MISS THIS OPPORTUNITY.

CONDITION

All our used Velies have been thoroughly overhauled in our own shops and all the worn parts replaced with new ones, and the most of them have been refinished with beautiful paint jobs of the highest grade, including baked enamels; all parts knocked and can hardly be told from new.

GUARANTEE

Every used Velie sold by the Lord Motor Car Co. is fully guaranteed in every way and carries 30 days' free service.

TERMS

Inasmuch as we carry our own paper, we are able to grant exceptionally easy terms and do not have to charge you any handling charge and no brokerage.

REMEMBER

If you are in the market for a good used car you can not afford to miss this opportunity of getting one of these rebuilt and overhauled guaranteed Velie cars, and remember you are dealing with one of the oldest and most reliable concerns in the city.

If you are unable to get in, a telephone call will bring one of these rebuilt and renewed cars to your door.

LORD MOTOR CAR CO.,
USED CAR DEPT.
1000 S. Olive. Closed Sunday. 62434.

BANG!
LOWEST PRICES ON REBUILT AUTOMOBILES.
YOU WILL SELL YOURSELF AT OUR PRICES.

NASH Tour., 1920 ..... $900
Looks new, 5 cord tires; perfect mechanically.

ELGIN 6, 5-pass., 1920 ..... $1000
Rebuilt; newly painted; a beautiful job.

BUICK LIGHT 6 Tr. $875
Late series; beautifully finished; perfect mech.

NASH SEDAN, 1921 ..... $2000
It is new; perfect; cost over $3000.

ELGIN Scout, 4-pass., 1920 ..... $950
Overhauled; has a mirror finish. Ready to go.

ELGIN coupe, 1921 ..... $1650
Like new; cost $2600. Biggest value in town.

BUICK 6, 1920 Tr. $950
Cord tires, painted. You will like it.

ELGIN 6, 1918 Tour. ..... N$475
A fine value; overhauled.

VERY EASY TERMS.
Cars Covered Service Guarantee.
ELGIN MOTOR SALES CO., INC.,
WE. 6285. 1416 W. 7th st.
OPEN SUNDAY AND EVENINGS.

USED FORDS—
At Marvelously Low Prices.
60 —on hand— 60.
Terms as low as $50 down and $15 monthly.
No Brokerage.

1921 SEDAN $395
1919 TOURING, STARTER $275
1918 CHASSIS ..... $ 75
1918 TOURING $270
1916 TOURING $160
1921 TON TRUCK $325

J. A. NADEAU,
FORD DEALER.
Cor. Hanson and Central Ave. Se. 3240.
OPEN EVENINGS AND SUNDAYS.
We do not interconnect our used cars.

CADILLAC, LATE 19—
11 cord tires, all tip-top shape, paint, top, special plate glass in excellent condition; motor perfect. Must be seen to be appreciated; terms. Phone Holly 2453 or 578643, MR. DYER.

SCRIPPS-BOOTH, 1920, almost like new, $700. 213 WAVERLY AVE. Venice.

NOTICE—
SHERWOOD
IS KNOWN ALL OVER THE STATE AS SELLING ONE OF THE MOST RELIABLE AUTO DEALERS IN CALIFORNIA. MY REPUTATION PROTECTS YOU.
"ASK ANYBODY."

DODGE 1918 TOURING.
New tires, Motorgleme top, original paint; like new, one of the good ones. $650

CHANDLER SPORT 1918.
New paint and top, mechanically perfect $1000

CADILLAC 8, MODEL 59.
California top, new cord tires, new paint $1350

SHERIDAN 1922 SPORT ROADSTER.
Been driven 2000 miles. Disc wheels and every extra; was $1600; unsigned; my price today $1250

WILLYS-KNIGHT SEDAN.
Beautifully painted, new upholstery, cord tires, wire wheels, mechanically A-1. ..... $1150

1920 COLE 6 SPORT.
New paint and as good as new $1250

DODGE 1918 TOURING.
A little shaky, engine good $375

MARMON SPECIAL SPEEDSTER.
Very fast and classy $700

DODGE ROADSTER, 1918 MODEL.
Very good condition every way $325

HUDSON COUPE.
6-40 model, fine top and paint good, mechanically good $450

PACKARD TWIN 6 COUPE.
Series 2, new paint, cord tires, mechanically good $1750

OAKLAND SEDAN.
Nearly new every way $900

1918 OLDS 8 COUPE.
Special top and upholstery, cord tires, inner tubes good $975

1921 LEXINGTON SPORT.
Can't tell it from new $1250

VICTORY MODEL, MITCHELL COUPE.
New cords, new paint, perfect $1250

PACKARD TWIN 6, 7-PASS.
Original paint, mechanically perfect $1200.

1918 COLE 8 CHUMMY.
Cord tires, wire wheels, paint and top good, mech. A-1 ..... $775

STUDEBAKER 6 TOURING.
New paint, top and tires, mechanically perfect $825

MAXWELL SEDAN.
Beautiful paint car, cord tires, as good as new mech. $500

SCRIPPS-BOOTH 5-PASSENGER.
New paint and top, mech A-1 ..... $425

1919 FORD TOURING $275
A GOOD FORD TOURING $150

E. A. SHERWOOD.
Two Stores:
118 W. Fim. 200 W. Flm.
64621. Phone. 62435.

SAVE YOUR MONEY—
BY BUYING YOUR USED CARS FROM A LEGITIMATE DEALER AND NOT NO CHANCE OF GETTING STUNG. OUR USED LISTED BELOW ARE ALL IN GOOD CONDITION AND ARE SELLING BELOW PRESENT MARKET PRICES.

1920 DODGE TOURING, WINDSHIELD, MECHANICAL CONDITION AND COND RUBBER $750
1920 CHEVROLET SPORT GRAND. GOOD PAINT, TOP AND TIRES, MECHANICAL CONDITION GIVING GOOD RUNNING ORDER $650
1919 BUICK 7-PASSENGER TOURING. RECONDITIONED AND OVERHAULED $850
1918 JEFFERSON 6 CHUMMY. MECHANICALLY PERFECT, NEW PAINT, TIRES AND TOP $750
1917 PEERLESS 6 CHUMMY. MECHANICALLY PERFECT, GOOD RUBBER, EIGHT $1000
PIERCE-ARROW 48-50 TOURING. MECHANICALLY PERFECT, WOOD WHEELS, COND TIRES, NEW. REMAINDER GOOD $800
STUDEBAKER 6-40 6 TOURING. CHALMERS 6 TOURING. NEW MOTOR. $450
1917 OAKLAND 6 TOURING. GOOD MECHANICAL CONDITION $500
1917 STUDEBAKER 6 TOURING. GOOD WHEELS, GOOD RUBBER, GOOD MECHANICAL HEART $1000
1921 FRANKLIN LIMOUSINE. JUST LIKE NEW. 5 WIRE WHEELS AND CORD RUBBER. $10 EACHTIRE.
1921 STUDEBAKER SEDAN. ONLY 5000 MILES. NEW RUBBER. CAR SOLD WITH FACTORY GUARANTEE $2750
1920 PAIGE 6 TOURING. NEW CORD TIRES, WINDSHIELD, TONNEAU WINDSHIELD, WIND DEFLECTORS, BUMPERS, ETC. $1800

WHITE AUTO COMPANY,
1800 S. Figueroa st. Wmt 271.
Open Sundays from 9 a.m. to 12 m.

NOTICE—
ONE YEAR'S GUARANTEE ON USED DORRIS CARS.
Our faith is substantiated by THIS LIBERAL WARRANTY.

DORRIS CARS
VARIOUS STYLES.

1921 Cadillac Touring.
1921 Rauser Coupe.
Rolls-Royce Touring.
1920 Stephens Touring.
1918 Winton, Cal. Top.
1918 Chevrolet.
1917 Mitchell Touring.
Flat Chassis.

ALBERT J. RUSSELL.
ROLLS-ROYCE AND DORRIS CARS.
951 S. Flower st. 60713

NOTICE— —NOTICE
CLEAN-UP WEEK.
Open Sunday and Evenings until 9.
$25,000 WORTH OF HIGH-GRADE
USED PAIGES
WILL BE SOLD AT A BIG SACRIFICE.
This is your chance to save a year's depreciation on your new car.
We trade and sell on terms.
TODAY'S SPECIAL.

1921 Paige, 5-passenger, Clubwork model. Driven only 1400 miles. 4 cord tires. Cost $3500. Sale price, $2575, $825 cash, balance monthly.

Our stock contains all models from 1918 to 1921. Sport models, 5 and 7-passenger touring cars, sedans, roadsters.

YOU CAN SAVE MONEY IF YOU BUY NOW.

A. E. EVANS & CO.,
1854 S. FIGUEROA.

SOME REAL BUYS—WHY PAY MORE?

$ 75—1917 FOSTORIA TOUR. 5-PASS. Like new; cost $2600. Biggest value in town.
125—1920 BUICK FORD SPEEDSTER. 195—1918 CHEVROLET 490 TOUR. 195—1917 BUICK 6 TOUR. 195—1917 MAXWELL ROADSTER. 195—1916 PREMIER 6 TOURING. 295—1917 CHALMERS 6 TOURING. 295—1917 OAKLAND 6 TOURING. 295—1916 APPERSON 6 ROADSTER. 295—1917 AUTOMOBILE 6 ROADSTER. 295—1917 REO 6 TOURING.

Many more at your own price, trade or terms.

MOTOR EXCHANGE.
957 South Main.

FORDS— —FORDS— —FORDS.
MONDAY SPECIALS.

No.
198—'16 Chassis ..... $ 90
69 Touring, runs fine 145
178 Starter block chassis 225
— Brand-new body for same 75
201 Tour., plain glass 265
128 Tour., Dem. Wheels 195
172 Road., starter block 245
190 Tour, just like new 295
77 Tour, ready to go 275
181 Sedan, late model 595
— Special Coupe 625

J. E. COBERLY CO.,
1918 S. MAIN ST.

WE OVERHAUL AND GUARANTEE EVERY FORD WE SELL.
$75 DOWN, BAL. 1 YEAR.
MORAN & McMENAMY,
1424 S. MAIN.

MOON 1918; 7-pass., cord tires; a beauty. Terms. 1329 S. Main.

NOTICE—
THE OLD ESTABLISHED FIRM OF
DON LEE
ANNOUNCES
$300
BONA-FIDE DISCOUNT
THESE DAYS ONLY
ON ALL HIGH-GRADE CARS THAT ARE ALREADY PRICED VERY LOW.
PRICES $1650 TO $4650.
ROADSTERS, PHAETONS, TOURINGS, COUPES, SEDANS.
CADILLACS,
1915—'17—'18—'19—'20—5—'21.
PACKARD....PEERLESS....MARMON
KISSEL.....McFARLAN.....STUTZ
HUDSON.....BUICK.....TEMPLAR
ALL LATE MODELS.
THE OLD TRADE ARE STILL ON THE CARS. WE INVITE ALL WHO HAVE CALLED DURING THE PAST MONTH TO COME IN AND SEE FOR THEMSELVES THAT THIS IS A BONA-FIDE REDUCTION, NOT A CAR COSTING OVER $1000 IS RESERVED. EVERY CAR IS SUBJECT TO THE $300 DISCOUNT.
THIS IS A REAL OPPORTUNITY TO BUY A GOOD USED CAR FROM A RESPONSIBLE FIRM WHICH GUARANTEES EVERY CAR TO BE JUST AS REPRESENTED.
OPEN TODAY.
DON LEE
USED CAR DEPT.
1215 S. MAIN. MAIN 8705.

AUCTION—
AUCTION—
AUCTION—
Make your offer before the sale—your own terms.
Chevrolets.
Fords.
Buicks.
Cadillacs.
Hudsons.
Dodges.
Many other makes.
Open Evenings and Sunday Morning.
TOM B. JOHNSON CO.,
Phone Holly 2455, 6624 Hollywood Blvd.

NOTICE— —NOTICE
DON LEE
SPECIAL USED CAR DISPLAY,
SIXTH & WESTERN,
TODAY,
AND ALL THIS MONTH.
WE ARE MAKING A SPECIAL SHOWING OF HIGH-GRADE CARS WHICH ANYONE WOULD BE MIGHTY PROUD TO OWN.
MOST OF THESE CARS CANNOT BE DISTINGUISHED FROM NEW MODELS.
CADILLAC ....1921, ...7-PASS.
CADILLAC .... 1921 ..... 4-PASS.
CADILLAC ....1921 ....ROADSTER
PEERLESS .... 1921 .... COUPE
PEERLESS .... 1921 ..... 7-PASS.
MARMON .... 1920 ..... 7-PASS.
KISSEL ... NEW ... SPEEDSTER

BUICKS. BUICKS.
COMPLETELY OVERHAULED
BY THE
HOWARD AUTOMOBILE CO.,
1923 S. FLOWER ST.
PACIFIC COAST BUICK DISTRIBUTORS.
Here are a few of our many to choose from:
1922 BUICK TOURING.
A beautiful 5-passenger car in excellent condition; run 2,000 miles. Four oversize U. S. Royal Cords.
1920 BUICK 6 TOURING.
Completely overhauled. New paint with enamel fenders. Cord tires. 15 excellent shape. A real bargain.
1917 LIGHT 6 ROADSTER.
A thoroughly reconditioned car. New paint, plate glass curtain. This car shows it has had excellent care.
Our cars are completely equipped with 30-day guarantee.
Ready for delivery.
We charge no brokerage.

NOTICE— —NOTICE
RENEWED AUTOMOBILES.
Cash or Terms. Rented with-
No Brokerage. out drivers.
BUICK SEDAN 19 & 20.
CADILLAC 5 SUBURBAN.
18 FRANKLIN ROADSTER.
HUDSON SUPER SPEEDSTER.
20 REVERE 6-PASSENGER.
MARMON 34 TOURING.
18 & 19 CADILLAC TOURING.
19 CADILLAC VICTORIA.
20 CADILLAC VICTORIA.
20 STUDEBAKER TOURING.
19 BUICK 6 TOURING.
16 VALTE STUTZ 4-PASSENGER.
COLE 8, 4-PASSENGER SPORT.
17 MODEL CADILLAC ROADSTER.
ESSEX 5-PASSENGER SEDAN.
18 OVERLAND SEDAN.
18 CADILLAC 8 TOURING.
RENTED WITHOUT DRIVERS.
PAC. AUTO EXCH., 432 WEST PICO.

CHEVROLET. CHEVROLET.
NEW AND USED.
MODEL 1400 TOUR. $675 HERE.
TERMS TO SUIT.
OPEN ALL DAY SUNDAY.
BASSO & GUASH.
AUTHORIZED CHEVROLET DEALERS.
1401 N. BROADWAY. LINCOLN 2081.

CLOSING OUT—Dodge roadster, $295; Mitchell touring (new top) $295. Type roadster, new top, top and tires, $200; Maxs roadster (starter) $95; Regal roadster, $95; Stutz touring, $300. 4 No. 1 condition. 5420 S. MAIN ST.

NOTICE—
THIS IS
NO AUCTION SALE.
As we are as mild financially as the
ROCK OF GIBRALTAR!
But we believe we are quoting prices
MORE REASONABLY
In this GREAT BIG STOCK REDUCING SALE than you will be able to obtain from a dozen
AUCTION SALES
And the best of it all is we do not hurry you in buying, and after you have bought we are here to back up our promise of a
THIRTY-DAY GUARANTEE
on each and every car.
A LITTLE MONEY DOWN
AND A
SMALL AMOUNT EACH
MONTH
Without any brokerage or discount charges, will enable you to drive away in any car in our stock and they are all ready to
DRIVE AWAY AT ONCE.
Space is too limited to quote our entire list, but the following will give you some idea.
Most of them are refinished and overhauled:

1918 Chandler, 7-pass., like new $700
1920 Oakland, 6-cyl. tour., like new 985
1919 Overland, model 90, tour. 485
1919 Hupmobile, tour. 750
1919 Chalmers 6-cyl. tour., a steal 850
1920 Ford sedan, disc lights & start. 595
1920 Ford tour., starter and extras. 485
1918 Ford, touring 295
1918 Ford touring 275
Ford coupe, disc lights, starter, dem. rims, spare tire, all tankage, like new 345
1919 Dodge touring, 4 steel 645
Model E Bup. roadster 295
1918 Buick 6-cyl. tour., like new 695
Sedanette Buick 4-cyl. special tour. body 345
Model 63 Overland tour., like new 575
6 Ford speedsters, very classy 295
1918 Chevrolet 490 roads., 4 steel 445
Overland, panel delivery 145
Ford delivery car, cab 225
A classy 4-cyl. Studebaker tour. 295

ROBERT R. PASHLEY,
1118, 1120, 1122 S. MAIN.
Open evenings until 6:30. Saturday, 7:30, and All Day Sunday.

RELIABLE, ESTABLISHED DEALER TALKS.
The past two weeks' sale was a decided success. Reason: All cars sold by us in excellent mechanical condition. Prices lowest in the city. We are always at the same place, and do a conducted, square business. This is why we enjoy the confidence of the public.
50 BARGAINS TO SELECT FROM.
Buick, 7-passenger, 1920. ..... $895.
Buick roadster, W. 1922. ..... $895.
Buick, 7-passenger sedan; almost new; Westinghouse shock absorbers, cost $2400. Make offer. ..... $1500.
Paige sedan, $1750.
Chevrolet 490 touring, 1920. ..... $365.
Oldsmobile, 1920, roadster. ..... $775.
Hupmobile touring, model R, 1920. ..... $750.
Oldsmobile chummy, 8-cyl., late model. ..... $1000.
King 8, touring. ..... $385.
Buick 6, 1921, 6-cyl. ..... $1775.
Dort 1920 touring. ..... $475.
Dort, 1920 roadster. ..... $400.
Dort chummy, reconditioned. ..... $385.
All Dorts reconditioned and sold under our 100-per-cent guarantee carrier plan; never used car purchase on the market. We stand back of them. Easy terms to responsible parties.
MISSION MOTOR COMPANY,
Dort Distributors.
Used Car Dept.
1525 S. Figueroa st. Phone 22901.
Open Sundays 9 to 6.

CHEVROLET— —CHEVROLET
THE CHEVROLET MOTOR CO. HAVE MOVED THEIR USED-CAR DEPARTMENT TO 422 W. 15TH ST., CORNER HOPE ST., AND HAVE ON DISPLAY THERE A FULL LINE OF SLIGHTLY USED CARS.
SEE THESE:
1917 CHEVROLET 490 TOURING....$300
1918 CHEVROLET 490 TOURING....$350
1919 CHEVROLET 490 TOURING....$300
1920 CHEVROLET 490 TOURING....$400
1920 F. B. TOURING $650
1921 F. B. TOURING, DEMONSTRATOR, 15 PCT. OFF LIST.
F. B. COUPES AND SEDANS, A-1 CONDITION $1250
TERMS IF DESIRED.
C-H-E-V-R-O-L-E-T M-O-T-O-R CO.,
HOPE ST. AT 12TH. PICO 8294

NOTICE—
JIM MORLEY'S
(38 years in Los Angeles.)
GUARANTEED LATE MODEL AUTOS.
Tires, battery and mechanical condition guaranteed for 6 months.
I have all makes, open and closed models.
REASONABLE PRICES.
Cash or liberal terms. Open evenings.
GIVE ME A RING.
JIM MORLEY'S MOTOR MART,
1021-23 S. GRAND. MAIN 1600

NOTICE
SARNES & TAYLOR.
206 WEST PICO ST.
Are commencing November 2 to clear house on all used cars. During this sale we are open from 7 a.m. until midnight every day. A partial list of buys below:
1921 STUDEBAKER big 6 touring; guaranteed.
1921 LEACH touring, new, guaranteed.
1921 JORDAN, 5-passenger, guaranteed.
1920 HUDSON touring, guaranteed.
1919 KISSEL sedan, guaranteed.
1919 JORDAN touring.
1918 BUICK four touring.
198 DODGE touring.
1918 DODGE touring.
A Willys-Knight coupe, National chummy, '19 Maxwell, '17 Studebaker, 90 Overland, '19 Scripps-Booth and others. Our terms: 1-3 down and balance in 12 monthly payments. You may go the limit toward investigating these cars. Don't forget. Open until midnight every day.
SARNES & TAYLOR,
206 W. Pico st. Pico 2823.

BIG SPECIALS FOR THIS WEEK ONLY
'18 BUICK 6 TOUR., SPEC. TOP.
1919 SCRIPPS BOOTH, 5-PASS.
1919 CHEVROLET TOUR.
1916 MAXWELL TOUR.
OLDSMOBILE MODEL, 43 TOUR.
1917 FORD TOURING.
1914 FORD CHASSIS.
AND MANY OTHER CARS
12TH ST. AUTO MARKET,
1161 SOUTH BROADWAY.

FORD CARS—ALL MODELS
EACH CAR OVERHAULED AND GUARANTEED. VERY SMALL PAYMENTS.
MORAN & McMENAMY,
1424 S. MAIN ST.

THE MOST FOR YOUR MONEY
IS OFFERED TODAY AT
TERMS TO SUIT.
OPEN SUNDAYS AND EVES. TILL 8.
MANUAL ARTS MOTOR CO.
AUTHORIZED CHEVROLET DEALERS.
4100 S. VERMONT AVE. 30508.

SAXON chummy, fine condition, runs good. Must be sold. Make offer. 1918 S. MAIN.
MAXWELL 1919; in fine shape, all tire tires; $450 Terms. 1329 S. Main.

LINCOLN— —LINCOLN.
WALTER M. MURPHY MOTORS CO.
PHONE 62574.
THESE CARS TAKEN IN ON NEW LINCOLNS MUST BE SOLD AT ONCE.
—CADILLACS—
89 PHAETON—4-PASSENGER.
87 PHAETON—4-PASSENGER.
87 TOURING—7-PASSENGER.
87 PHAETON—4-PASS., SEAT COVERS.
87 PHAETON—4-PASS., CAL. TOP.
85 COUPE—4-PASSENGER.
85 TOURING—7-PASSENGER.
83 TOURING—7-PASSENGER.
81 TOURING—7-PASSENGER.
OTHER MAKES.
1921 MARMON SEDAN.
1920 COLE, 4-PASS. SPORT.
1920 BUICK, 7-PASS. CORD TIRES.
1920 DANIELS, TOWN CAR.
1920 COLE 8, 4-PASS. SPORT.
1921 FORD TOURING.
1919 STEPHENS ROADSTER.
1919 STUDEBAKER 6 SEDAN.
1919 STUTZ TOUR.
1917 PACKARD TWIN 6 CHUMMY.
1918 STUDEBAKER SEDAN.
1916 DODGE SEDAN.
JOHN HALM, 909 S. OLIVE. 62574.

NOTICE! IMPORTANT! NOTICE!
Before you close a deal for any used car advertised in this column, go to 4100 S. VERMONT AVE. and see the bargains offered by the
MANUAL ARTS MOTOR CO.

FORDS, IF YOU WANT A LATE CHEAP CAR BRING YOUR CASH.
1921 TOURING $375.
1921 COUPE, $565.
1920 TOURING $350.
ALL CARS MUST BE SOLD FOR BALANCE DUE ON CONTRACTS.
238 EAST WASHINGTON ST.

HAYNES ..... '17, 7-P. $675
BUICK ..... '16, 7-P. $575
Two especially good buys. Both cars ready to go anywhere.
DON LEE....1215 S. MAIN...MAIN 8705

DUNHAM for FORDS.
Finest stock in city, some nearly new, others at low as $75.
EASY TERMS ON NEW OR USED.
Service dept. open nights, closed Sundays.
Authorized FORD AGENCY, 1220 W. 7th.

JACKSON, 6-passenger, just like new; car is in first-class condition every way. We will guarantee everything, including tires. Ideal car for lady to drive. See Mr. Rose, LOS ROSLES ELECTRIC GARAGE CO., Pasadena. Pair Oaks 24.

FOR YOUR MOTOR'S SAKE USE
EP-CTL OIL
Lash valves, silence, restore upper cyl. walls, sealing compression. At your dealer's, or 606 S. GRAND AVE.

PIERCE-ARROW special built body, beautiful lines, 1920 class, speed wagon for little money; $600 cash or terms. 1562 S. MAIN.

FOR SALE—Nearly new light six touring car with California top or would trade for good residence lot. Call 551 WEST 61ST ST.

STANLEY STEAMER—For sale at a great bargain, a light four-passenger, in first-class condition; must sell immediately; for appointment call phone 574542, before 2 or after 5 p.m.

FORD, Tour, 1918, good mech. $275
FORD, Tour., 1917, good rubber. $195
FORD, Tour, 1914, snap. $95
FORD Tour, 1921, Special price. $350
AUTHORIZED FORD DEALERS
FIGUEROA & JEFFERSON. WE. 2831.

SCRIPPS-BOOTH 1919, $625—
Beautifully refinished and overhauled; the best looking light six made, and $200 under market value.
1329 S. MAIN ST.

BUICK 1918 tour., $895—
Motor overhauled, etc. A very snappy car. Wonderful bargain, open Sunday. 1325 S. MAIN.

CHEVROLET, 1920, T. B. TOURING—
Beautifully refinished. Nuplex blue. Four fine tires. Only $650. Will accept terms. 1325 S. MAIN.

FORD TOURING, 1917
Practically new tires, in good condition; original finish; priced low; very easy terms. 1325 S. MAIN.

1917 MAXWELL roadster, special body, new top and curtains, absolutely A-1 condition, just been painted. See it at 3626 S. HILL ST. 28712.

FORD CHASSIS— —GOOD TIRES.
$85.
J. E. COBERLY CO., SUCCESSORS TO
J. A. NADEAU, FORD DEALER CO.
1918 S. Main. Authorized Dealers No. 941.

FOR SALE—OR TRADE—Studebaker touring car and Moreland 2-ton truck in good running condition. Phone Sepulveda 2284, or call at 709 BONNIE BEACH PL.

FOR SALE—Thomas Flyer, Little 6. Cost $6000, will take $4000 cash. Perfect condition. Fine rubber. 958 W. 28TH ST.

STUDEBAKER Special 6—$250 lower. Must sell today. 917 S. HOOVER. WI. 5207.

FORD touring, brand new; will discount and extend liberal terms. 1325 S. MAIN.

OVERLAND 90, 1919; a beauty, has tonneau wind shield, wind wings, extra tire. Terms. 1325 S. MAIN ST.

WHITE 1914; touring, equipped with starter and lights. Bargain, 1700 S. MAIN. 21173.

MITCHELL, 1918; 5 pass.; all new tires; looks nice and is in fine shape. Terms. 1325 S. MAIN.

FORD, 1917, $195 Cash.
303 E. VERNON AVE.

S. R. DRUCKENBROD, late with Overland Co., Auto Financing. 1301 S. MAIN. 11424.

Touring Cars for Sale.

ALLEN, 5-passenger, good for condition, $300. Call SMITTY GARAGE, 1654 Hudson ave., Hollywood.

APPERSON 8, 5 wire wheels, 5 cord tires, wind deflectors, sun visor, tonneau, like new. Take trust deed or mortgage on city property, or sell $1000 less than cost. 833 W. 40TH PLACE, before 1 p.m. or Ver. 2975.

APPERSON Touring, 1912.
Has high tension Bosch magneto. Will sell cheap. 1800 W. JEFFERSON, rear.

APPERSON 8, ST. 7-passenger, AI throughout; bargain, $750; terms. Chalmers 6, late 1920; entirely repainted and top; bargain, $450. 4261 MONETA. Phone Se. 1799-J.

NOTICE—
THOMASON'S.
Every car in the list has been gone-backed and is in first-class condition; specially priced for this great sale. Here are just a few of them:
1918 BUICK SEDAN.
1918 REO TOURING.
1917 LIBERTY TOURING.
1919 DODGE ROADSTER.
1918 OAKLAND TOURING.
1916 HAYNES TOURING.
1917 CADILLAC TOURING.
1916 MAXWELL TOURING.
1917 KING 8 SPORT.
1918 OVERLAND TOURING.
1917 EMPIRE CHUMMY.
1918 BUICK TOURING.
1917 OLDS TOURING.
1920 MAIBOHM TOURING.
1917 DODGE TOURING.
1920 METZ TOURING.
1917 GRANT TOURING.
1917 VELIE TOURING.
Many more of late model cars, and remember they are all in A-1 condition and the lowest priced cars in the city. Come see and be convinced. A demonstration will be gladly given. We do not charge brokerage.
COURTHOUSE SALESMAN.
THOMASON MOTOR CAR CO.,
124 W. PICO. 1040 S. MAIN.
Phone MAIN 2626. Phone 62594.
Open Evenings and Sundays.

NOTICE— —NOTICE
HONESTY
AND
FAIR DEALING
PAY THE BIGGEST
DIVIDENDS
NO MISREPRESENTATION HERE
BUY WARRANTED
COLUMBIA SIXES

1920 Touring car $1050
1920 Sport 4-pass., disc wheels 1150
1920 Touring car 950
All completely covered.
$475 Down Buys Any Car in Stock
and Your Own Guarantee.
YOU TAKE NO CHANCE
J. W. BALDWIN MOTOR CO.
Pico 3040. Figueroa at Twelfth. Pico 3040.

SERIES A PHAETON—
SERIES K PACKARD PHAETONS.
SERIES 61 CADILLAC PHAETONS.
SERIES 59 CADILLAC PHAETONS.
SERIES 59 CADILLAC TOURING.
SERIES 59 CADILLAC LIMOUSINE.
SERIES 59 CADILLAC SUBURBAN.
SERIES 59 CADILLAC VICTORIA.
SERIES 57 CADILLAC VICTORIA.
SERIES 57 CADILLAC TOWN CAR.
2900 SOUTH FIGUEROA.
CADILLAC SALES & SERVICE.
PHONE SOUTH 5808.

EXCELLENT BUYS, CASH OR TERMS.
CADILLACS, ALL MODELS.
1921 VELIE 48 TOURING.
1920 BUICK 6, 7-PASS.
1921 MARMON SEDAN.
1920 COLE 8, 4-PASS. SPORT.
1921 FORD TOURING.
1919 STEPHENS ROADSTER.
1919 STUDEBAKER 6 SEDAN.
1919 STUTZ TOUR.
1917 PACKARD TWIN 6 CHUMMY.
1918 STUDEBAKER SEDAN.
1916 DODGE SEDAN.
JOHN HALM, 909 S. OLIVE. 62574.

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1921 COUPE, $565.
1920 TOURING $350.
ALL CARS MUST BE SOLD FOR BALANCE DUE ON CONTRACTS.
238 EAST WASHINGTON ST.

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BUICK ..... '16, 7-P. $575
Two especially good buys. Both cars ready to go anywhere.
DON LEE....1215 S. MAIN...MAIN 8705

DUNHAM for FORDS.
Finest stock in city, some nearly new, others at low as $75.
EASY TERMS ON NEW OR USED.
Service dept. open nights, closed Sundays.
Authorized FORD AGENCY, 1220 W. 7th.

JACKSON, 6-passenger, just like new; car is in first-class condition every way. We will guarantee everything, including tires. Ideal car for lady to drive. See Mr. Rose, LOS ROSLES ELECTRIC GARAGE CO., Pasadena. Pair Oaks 24.

FOR YOUR MOTOR'S SAKE USE
EP-CTL OIL
Lash valves, silence, restore upper cyl. walls, sealing compression. At your dealer's, or 606 S. GRAND AVE.

PIERCE-ARROW special built body, beautiful lines, 1920 class, speed wagon for little money; $600 cash or terms. 1562 S. MAIN.

FOR SALE—Nearly new light six touring car with California top or would trade for good residence lot. Call 551 WEST 61ST ST.

STANLEY STEAMER—For sale at a great bargain, a light four-passenger, in first-class condition; must sell immediately; for appointment call phone 574542, before 2 or after 5 p.m.

FORD, Tour, 1918, good mech. $275
FORD, Tour., 1917, good rubber. $195
FORD, Tour, 1914, snap. $95
FORD Tour, 1921, Special price. $350
AUTHORIZED FORD DEALERS
FIGUEROA & JEFFERSON. WE. 2831.

SCRIPPS-BOOTH 1919, $625—
Beautifully refinished and overhauled; the best looking light six made, and $200 under market value.
1329 S. MAIN ST.

BUICK 1918 tour., $895—
Motor overhauled, etc. A very snappy car. Wonderful bargain, open Sunday. 1325 S. MAIN.

CHEVROLET, 1920, T. B. TOURING—
Beautifully refinished. Nuplex blue. Four fine tires. Only $650. Will accept terms. 1325 S. MAIN.

FORD TOURING, 1917
Practically new tires, in good condition; original finish; priced low; very easy terms. 1325 S. MAIN.

1917 MAXWELL roadster, special body, new top and curtains, absolutely A-1 condition, just been painted. See it at 3626 S. HILL ST. 28712.

FORD CHASSIS— —GOOD TIRES.
$85.
J. E. COBERLY CO., SUCCESSORS TO
J. A. NADEAU, FORD DEALER CO.
1918 S. Main. Authorized Dealers No. 941.

FOR SALE—OR TRADE—Studebaker touring car and Moreland 2-ton truck in good running condition. Phone Sepulveda 2284, or call at 709 BONNIE BEACH PL.

FOR SALE—Thomas Flyer, Little 6. Cost $6000, will take $4000 cash. Perfect condition. Fine rubber. 958 W. 28TH ST.

STUDEBAKER Special 6—$250 lower. Must sell today. 917 S. HOOVER. WI. 5207.

FORD touring, brand new; will discount and extend liberal terms. 1325 S. MAIN.

OVERLAND 90, 1919; a beauty, has tonneau wind shield, wind wings, extra tire. Terms. 1325 S. MAIN ST.

WHITE 1914; touring, equipped with starter and lights. Bargain, 1700 S. MAIN. 21173.

MITCHELL, 1918; 5 pass.; all new tires; looks nice and is in fine shape. Terms. 1325 S. MAIN.

FORD, 1917, $195 Cash.
303 E. VERNON AVE.

S. R. DRUCKENBROD, late with Overland Co., Auto Financing. 1301 S. MAIN. 11424.

Touring Cars for Sale.

ALLEN, 5-passenger, good for condition, $300. Call SMITTY GARAGE, 1654 Hudson ave., Hollywood.

APPERSON 8, 5 wire wheels, 5 cord tires, wind deflectors, sun visor, tonneau, like new. Take trust deed or mortgage on city property, or sell $1000 less than cost. 833 W. 40TH PLACE, before 1 p.m. or Ver. 2975.

APPERSON Touring, 1912.
Has high

AUTOMOBILES, Etc.—Miscins.

Touring Cars for Sale.

DODGE 1920 touring, bargain for cash, bumpers. Private owner, 105 S. SERRANO.

DODGE WITH NEW TOP. DELIVERY GOOD. 5714 S. MAIN ST.

DODGE touring, immaculately clean, new rubber, $875. 10141S OVERTON. Main 837.

DORT late 1920 tour., $625. $100 extras. Trade Ford. Bdwy. 6290. 1000 W. PICO.

DORT touring car, cash or terms. 1057 S. FIGUEROA. Owner.

Gray touring car, late model, new paint and tires, overhauled and guaranteed by Hollywood Dort agency; $450. Very easy terms. 6150 HOLLYWOOD BLVD. Holly-wood 1922.

DORT 1920 TOURING, $475. TERMS. MUST SELL TODAY. 1040 S. FLOWER.

ELGIN Six, Victory model, sport model, late 1920. Disc wheels, good tires, many extras, good condition. Priced to sell at once. 1462 W. 80TH ST.

ELGIN tour., 1919 only $600. What have you to trade. BDWY. 6290. 1000 W. PICO.

ESSEX 7-PASSENGER, 1919, $375. Cash or quick sale terms. WEST 2269.

ESSEX 1926 tour., excellent condition, tires like new, new tires, special top, nice extra glass curtains and $200 extras. Saturday sale. Call MR. MILLER, 25000.

ESSEX tour., used tires, fine paint, perfect motor, not the latest, but very best buy. 1137 E. MAIN.

ESSEX 1920 tour., perfect mechanical order, good tires, original finish, $650. 837 WEST PICO ST.

ESSEX tour. Use your new tires on Ford to trade. BDWY. 6290. 1000 W. Pico.

ESSEX touring, fine condition. Phone HOLLAT court.

ESSEX touring, 1921 ($1050) almost perfect, terms to suit party. HOYLE 1118.

FORD TOURING 1919—
This car is extra good mech., also paint, tires, upholstering, shock absorbers, and other extras. $375.
W. C. TUPMAN CO.
AUTHORIZED FORD DEALERS.
FIGUEROA & JEFFERSON. SO. 2831.

FORD TOURING—1923. Has a 1921 body, new tires, in good condition. Real value. Make us an offer. Open Sunday.
CLARK and LEONARD.
Authorized Ford Dealers.
2219 W. PICO. WEST 6072.

FORD TOURING, 1921.
LOOKS LIKE NEW.
J. E. COBERLY CO.
1919 S. Main. Authorized Dealers. S. 2417.

FORD TOURING 1918—$295. In excellent mechanical condition; very and top good, tires fine. Open Sunday.
CLARK & LEONARD.
Authorized Ford Dealers.
2219 W. PICO. WEST 6072.

FORD tour., 1918 motor, new tires rear, demountable rims. A bargain for $190. L. A. GARAGE, 1050 S. OLIVE.

FORD 1918 touring, just overhauled, new paint, new tires, starter, all new tires, $275. 837 W. PICO ST.

FORD—1921 touring, $375. Good shape or will way terms. 2126 S. FIRST.

FORD 1921 touring, $375. Fine A-1, cash trade, terms. 2126 S. FIRST.

FORD—1917 touring, $175. $85 down, balance easy. 1702 S. FIGUEROA.

FORD 1920 touring, fine A-1 mechanically. Only $115. 1034 S. MAIN ST.

FORD, late 1916, touring, $125; will consider terms; must sell. 4383 S. MAIN ST.

FORD 1917 Tour.; tires new; trans.; motor worms; trade, $175. 4797 S. 42ND W. Pico Hts.

FORD touring, fine condition, $265. 1040 W. WASHINGTON.

FORD 1920 touring. Starter and demountable rims. $375. 1040 W. PICO.

FORD 1920 touring, will sell for $350. Terms to suit. 837 W. PICO ST.

FORD touring, 2 SETS and $200, terms. 1137 E. MAIN ST.

FORD 1926 TOUR., $365. TERMS. 1137 E. MAIN ST.

FORD 1921 Tour. Fine condition. Only $365. Cash or terms. 1058 S. FIGUEROA ST.

FORD touring, 20 spring fast. Must sell. Make $275 EAST FIRST ST.

FORD touring car. 1718 S. MAIN.

FORD, late model, with starter; A-1 condition; must sell at once. 857317.

FORD touring, $150. PHONE 53824.

FRANKLIN TOURING.

Late series; overseas cord tires; low mileage; looks like new; guaranteed. A big saving over new car.
TERMS—NO BROKERAGE—MAIN 7877.
Open Sunday, 10-1 p.m.
RALPH HAMLIN, INC.,
1606 S. Flower st.

FRANKLIN TOURING, 1921—
LIKE NEW; MUST SELL. R. A. McKINNEY, U. S. FUNDING and GUARANTEE CO., 726 S. SPRING.

FRANKLIN NEW 1921. Owner leaving city; must sell. LAWRENCE MCHENRY, 815 E. Alexandria. Phone 28294.

GRANT 6 touring in excellent condition; must be sold today. Ver. 5481. 868 WEST 24TH ST.

HAYNES 1917 TOURING—
Unequaled value at this price.
$675.
Open Sunday and evenings.
KISSEL & BRISCOE USED CAR DEPT.
1060 S. Olive st. 61654.

HAYNES 20 TOURING—
One of the best models ever built.
$675.
Open Sunday and evenings.
KISSEL & BRISCOE USED CAR DEPT.
1060 S. Olive st. 61654.

AUTOMOBILES, Etc.—Miscins.

Touring Cars for Sale.

HAYNES, 1920 seven-passenger touring car. Wonderful mechanical shock absorbers. New Barker top. 5 practically new Goodyear cord tires. Unusually good value. Attractive terms.
LYNN C. BUXTON,
Haynes Distributor,
1635 S. Figueroa.

HAYNES 20, 1923.
5-pass. tour. Almost new. The only one in the west car marked.
Open Sunday and evenings.
KISSEL & BRISCOE used car dept.
1060 S. Olive st. 61654.

HAYNES, 1919 Touring car. Best condition. Good tires. Terms.
$1100.
West 2597. 1635 S. FIGUEROA.

HAYNES, 7-pass., 1920, first-class condition, cost $2000. Will sell for $1600. Call any time, 909 S. OLIVE. Room 1.

HAYNES, first-class condition, motor just overhauled, lots of extras, $700. Main 6315. ROOM 25, 1201 E. 7th.

HAYNES 1920 tour., 21 tour., $1300. HARVEY GOODWIN, 1047 S. Olive St.

HUDSON.

Has just been refinished in a beautiful deep maroon, nickel and wind shield. Easy riding, spotlight, extras, almost $1000. Will sell for $650. Terms. Phone owner, 24 cord tires, is in A-1 shape throughout. One of our real bargains, $1000, terms. W. P. HERBERT CO.,
Chandler and Cleveland Dist.
1110 S. Flower st.
Open Sundays and evenings.

HUDSON super-six, new top, good tires, new paint, mechanically perfect. Bdwy. 6290. Owner, 804 W. LEXINGTON ST., Huntington Park.

HUDSON TOURING.
1919 model. New cords, new paint. Calif. top. Mechanically A-1. It's some class for the price. 61264.

HUDSON 6-40, 1917 TOUR.
$675.
JOE ELLIOTT, BROKER, 1102 S. BDWY.

HUPMOBILE, 1920, touring, $425. GEORGE'S WASHING STATION, 119 E. 10TH ST.

HUPMOBILE $450 tour., $300, new top, paint, tires. 1191 S. LOS ANGELES.

HUDSON, 1920 sport model, bargain. 7249 IONA ST. Ma'n 292. Mr. Wunderlich.

HUDSON speedster, 1921, fine shape, $1400. 837 WEST PICO ST. 8-8 Olive. West.

HUDSON tour., 1917, best car in town, must sell, private car. 1127 E. MAIN.

HUDSON 1920 touring, excellent condition, only $1000. 837 WEST PICO ST. 8-8 Olive. West.

HUP TOURING, MODEL X, 1918—
A DANDY ONLY $300. TERMS.
4100 S. VERMONT AVE.

HUP—For sale or exchange; 7-pass. model '20. Call 6pm. or evenings. 127 E. 25TH ST. 27903.

HUP 1917, privately owned, had best of care and new tires and tires, time payment. 3007 S. 42ND W.

HUP 32 touring, 1924, electric lights and starter, $295. $100 down, balance easy. 1436 S. FIGUEROA.

HUP TOURING, MODEL X, $395.
Five wire wheels. Five good cord tires. Mechanically perfect. SEE YUCCA ST.

HUPMOBILE 1917 tourer, $300; will trade for motorcycle. Sacrifice, $11150 cash. 213 DIAMOND ST., Redondo. Phone 4051.

HUPMOBILE 1917 TOURING $900. 227 W. PICO ST.

HUPMOBILE, $900. 1153 E. MAIN ST. OPEN SUNDAY.

HUP 14, touring, starter, only $250. 1091 E. MAIN ST.

JORDAN 1917 4-passenger sport. Refinished. Five wire wheels. Good tires. Owner.

West 2597. 1635 S. FIGUEROA.

JORDAN touring, 1919, in perfect condition every way, and extras. Must sell, make offer. Phone owner, 24 cord tires.

JORDAN touring, late model, new paint and top; cord tires, $950 down, bal. one year. Bdwy. 6290. 1000 W. Pico.

KING 8 touring; new top and paint, new tires, 1918, like new. $650. LINCOLN touring, 1919, like new. $1000.

KISSEL MOTOR, 1920, 5-pass. Just like new. Nickel radiator and lamps, new cord tires. At half original cost. 1148 S. OLIVE.

KISSEL 1920 touring, $650. Cash or terms. Private party. 5171010.

LEON ROLLER TOURING.
BEAUTIFUL CAR IN U. A.
FORMERLY OWNED BY DOUGLAS FAIRBANKS.
COST OVER $18,000.
WILL SELL AT REMARKABLY
LOW PRICE OF
$2000.
JOE ELLIOTT, BROKER, 1102 S. BDWY.

LEXINGTON, 1921, convertible sedan; blue flannel upholstery; has been run only 4,000 miles. This is a beauty for all weather and can be instantly converted into a touring car with a stationary top in less than 5 minutes' time. Owner has other machine to use now and will sacrifice for $1500. Remember this is a brand-new car, on which you are saving 20 per cent.

He Bought a "LARK."

Open Sunday till noon.
LEXINGTON LOS ANGELES CO.,
Pico 3157. 1122 S. Grand ave.

LEXINGTON, 1919 SPORT—
REFINISHED.
This is one of those regular 4-passenger sport models, and this car has been put in first-class shape. Has new paint, nickel like new; just coat of the paint shop with a beautiful paint job, including a nice new top with plate-glass curtains; new spotlight; all parts re-nickeled; lots of pep and looks like new. Price $1075.

EASY TERMS—NO BROKERAGE.
LORD MOTOR CAR CO.,
USED CAR DEPT.
1060 S. OLIVE—Closed Sunday—62434.

LEXINGTON, model 3, 4-passenger sport; 5 good tires, refinished, stripped, thoroughly rebuilt. A snap at $475.

He Bought a "LARK."

Open Sunday till noon.
LEXINGTON LOS ANGELES CO.,
1122 S. Grand ave.

LEXINGTON, 1919, 5 or 7-passenger; 5 good tires; has been thoroughly reconditioned. Rather than move to our new home we will sacrifice for $975.

He Bought a "LARK."

Open Sunday till noon.
LEXINGTON LOS ANGELES CO.,
Pico 3157. 1122 S. Grand ave.

LEXINGTON Sport, 5-passenger; wire wheels, tube equipped; has Sunday between 11 and 1. 2365 LISSNER BLVD. Phone Main 2432.

LINCOLN, 1919 TOURING, $800. 227 W. PICO ST.

LOCOMOBILE 6-38 tour., $2500; has 4 tires, 2 extra cords. Phone owner, 24 cord tires. Will take Ford tour. for part payment. Call HOLLY 604 evenings or Sunday. 2040 Orange ave.

LOCOMOBILE, 1917 touring, $600. Cash or terms. Private party. 5171010.

MARMON—
BARGAIN.
1920 Marmon 5-passenger sport, wire wheels, cord tires, rebuilt and guaranteed, $2750.
1635 S. FIGUEROA. PH. 67437.

MARMON, 4-pass., looks and runs like new. Bought March, 1918. Private owner, going East. Must sell $1750. MR. SWANEY, 845 Orange ave. 60258.

MARMON 34 touring, A-1 condition. 1034 S. MAIN ST.

MARMON 1920, 4-passenger, must have the money. Phone LAWRENCE, WEST 6624.

MAXWELL 1920, original finish, plate glass, wind wings, spotlight, motor in perfect condition, will take Ford part payment. Call HOLLY 604 evenings or Sunday. 2040 Orange ave.

MAXWELL, late 1915 touring. Newly painted, good tires, top, $325. Mechanically perfect throughout. Must sacrifice. 2127 Hooper ave.

MAXWELL—1920 touring. Must sell quick. A beauty. Can be seen Sunday morning. 3801 MONTALVO AVE. Phone 18191.

MAXWELL 1919 tour., mechanically right, best buy in town for $425. L. A. GARAGE CO., 1067 S. OLIVE.
Open Sunday

MAXWELL touring, late 1921; can't be told from new; lots of extras; $775. 1842 W. 46TH ST.

MAXWELL TOURING CAR, 1919. New paint, battery and tires; must sell quick for cash; no reasonable offer refused. 329 W. 54TH.

MAXWELL, late '16, 5 good tires, A-K system, spotlight, bumper, $150 cash. WILLIAMS, 2000 S. Main.

MAXWELL '19 tour.; good condition, must be sold; make offer. Car at 710 EAST 17TH ST. Monday.

MAXWELL 1918 TOURING.

JOE ELLIOTT, BROKER, 1102 S. BDWY.

MAXWELL TOURING, 1917—
Looks and runs fine. $295, terms. 4100 S. VERMONT AVE.

MAXWELL, 1917 Cal. top and wind shield, good running order. GOOD BUY. CASH, $125. 509 E. 42ND PARK AVE.

MAXWELL, 1918 plate-glass top, new paint, $225; terms. O'BERG, 10th and Broadway.

MAXWELL 1919 touring, new top, and paint, good tires, ready for service. ELLE'S AUTO MARKET, 1108 S. Broadway.

MAXWELL 1918 touring, new top, shock absorbers, A-1 mechanically. ELLE'S AUTO MARKET, 1108 S. Broadway.

MAXWELL 1920, $50 down, bal. 12 mos. Other Maxwells and Fords for immediate delivery. 1918 S. MAIN. Open evenings.

MAXWELL TOURING CAR, LATE MODEL, FAIR CONDITION. $225. PHONE 1226. 1125 W. 80TH ST.

MAXWELL 1919, fine condition, $375. Call Vernon 6815. 961 W. 61ST STREET.

MAXWELL 1917 Tour., new tires and cord; looks, runs fine; private car. 827 S. BURLING-TON AVE.

FORD, in good condition, good rubber, only $50. Where can you equal this? See any time. 1718 S. MAIN.

FORD, 1920 touring, loads like new, at bargain price of $370; will give liberal terms for MR. BAXTER 1030 S. Flower. 63976.

FORD touring, $6 and $1. Starter. Terms $225. 1718 S. MAIN.

FORD 1919 TOURING—
Starter, new paint, A-1 condition. A bargain for someone. $100 cash, balance easy terms. SCHOOL, 1055 S. Hope. Main 4321.

FORD touring, 1926 with starter, in fine condition, looks good and runs good. The car with which you can't go wrong. Price $375. FRANK DORR, Ford Dealer, Montebello.

FORD touring—
Demountable rims, new tires, shock absorbers. Only $75 down, balance easy. Phone KING, 8c. 8174-W. OPEN SUNDAY.

FORD 1921 touring, starter, cord tires, $525. Phone KING, 8c. 8174-W. OPEN SUNDAY.

SEVERAL FORD TOURINGS.
$75 down, balance easy. Above cost good buy. Phone KING, 8c. 8174-W. OPEN SUNDAY.

FORD TOURING, 1917; demountable rims; good tires; fine condition; $225. HOME E. Eighth. Glendale Ford dealer, 113-125 N. Glendale Blvd. Open Sunday.

FORD—
1920 touring, starter, excellent tires, $625, $150 cash, balance 12 months.
4270 MONTE AVE.

FORD 1921 touring, 3 tires, 2 brand new, speedometer, demountable rims. Chas. A. Gleason, private party. Price is right. GLOVER, 2017 S. 36th.

FORD, 1919 touring, fine condition, $350. Cash or terms. Good reason for selling and worth more money, but must sell. 826 W. 37TH ST. 26827.

FORD 1921, touring car; run just enough to break in; lots of extras; a real snap. 1606 W. 2nd st. Ask for JACK. Can see Sunday or each days.

FORD touring, late 1917, in fine condition; good tires, shocks, seat nut for sleeping. $185; $75 down. 174 E. 20TH ST., Apt. C.

FORD 1920 touring, only $295. Come at once; won't last; easy terms. See any time. 6010 SOUTH VERMONT.

FORD touring, 1921 ($750) almost perfect, terms to suit party. HOYLE 1118.

FORD TOURING 1919—
This car is extra good mech., also paint, tires, upholstering, shock absorbers, and other extras. $375.
W. C. TUPMAN CO.
AUTHORIZED FORD DEALERS.
FIGUEROA & JEFFERSON. SO. 2831.

FORD touring; new tires; good top; will sell cheap. 1718 S. MAIN.

FORD tour., 1920, brand new 1922 body, demount. rims; tire tube and motor; $500. 2nd st. Sunday. 1842 W. 46TH PLACE.

FORD touring, 1921, with starter; $475; like new; all model at part payment. 1520 S. NEW HAMPSHIRE. 53-8555.

FORD 1920 touring tour, overhauled, fine condition, only $250. Car will sell, easy terms. See any time. 4610 S. VERMONT.

FORD tour., 1921, $385, $75 down, balance easy; fine condition. Inquire; 12 noon. 4383 S. FIGUEROA.

FORD touring, 17, 1920 motor, starter block, fender brake, 3 spare shoes, $165. 902 W. 37TH ST. Call after 6.

FORD 1919 tour., new paint and top, runs well, $275, easy terms. KELLY KAR, 1212 S. OLIVE.

FORD TOURING, 1918—
Runs good, $95 for immediate sale. 4100 S. VERMONT.

FORD tour., 1919, starter block, demountable rims, 4 good tires, 2 extra cords, $40 down, 12 mo.; terms. 4383 S. FIGUEROA.

FORD 1919 TOUR., STARTER BLK. $295. 1718 S. MAIN. CAR today. 917 S. BONNIE BRAE.

FORD 1920 touring, new top and paint, good tires, runs reasonable. ELLE'S AUTO MARKET, 1108 S. Broadway.

FORD 1918 touring, new top, shock absorbers, A-1 mechanically. ELLE'S AUTO MARKET, 1108 S. Broadway.

FORD touring, 1920, $50 down, bal. 12 mos. Other Fords and Maxwells for immediate delivery. 1918 S. MAIN. Open evenings.

FORD TOURING CAR, LATE MODEL, NEW PAINT AND TIRES. $225. PHONE 1226. 1125 W. 80TH ST.

FORD touring, late 1919; fine condition. Call Vernon 6815. 961 W. 61ST STREET.

FORD, 1917 Tour., new tires and cord; looks, runs fine; private car. 827 S. BURLING-TON AVE.

FORD, 1920 touring, loads like new, at bargain price of $370; will give liberal terms for MR. BAXTER 1030 S. Flower. 63976.

FORD, 1917 touring, $300; car built for Tetra. $225. 4 MAIN.

FORD, 1917 touring, starter, new paint, A-1 condition. Cash or terms. 1718 S. MAIN.

FORD touring, 1920, $50 down, bal. 12 mos. Other Fords and Maxwells for immediate delivery. 1918 S. MAIN. Open evenings.

FORD—1917 touring, $175. $85 down, balance easy. 1702 S. FIGUEROA.

FORD 1920 touring, new paint, A-1 condition. Only $115. 1034 S. MAIN ST.

FORD, late 1916, touring, $125; will consider terms; must sell. 4383 S. MAIN ST.

FORD 1917 Tour.; tires new; trans.; motor worms; trade, $175. 4797 S. 42ND W. Pico Hts.

FORD touring, fine condition, $265. 1040 W. WASHINGTON.

FORD 1920 touring. Starter and demountable rims. $375. 1040 W. PICO.

FORD 1920 touring, will sell for $350. Terms to suit. 837 W. PICO ST.

FORD touring, 2 SETS and $200, terms. 1137 E. MAIN ST.

FORD 1926 TOUR., $365. TERMS. 1137 E. MAIN ST.

FORD 1921 Tour. Fine condition. Only $365. Cash or terms. 1058 S. FIGUEROA ST.

FORD touring, 20 spring fast. Must sell. Make $275 EAST FIRST ST.

FORD touring car. 1718 S. MAIN.

FORD, late model, with starter; A-1 condition; must sell at once. 857317.

FORD touring, $150. PHONE 53824.

FRANKLIN TOURING.

Late series; overseas cord tires; low mileage; looks like new; guaranteed. A big saving over new car.
TERMS—NO BROKERAGE—MAIN 7877.
Open Sunday, 10-1 p.m.
RALPH HAMLIN, INC.,
1606 S. Flower st.

FRANKLIN TOURING, 1921—
LIKE NEW; MUST SELL. R. A. McKINNEY, U. S. FUNDING and GUARANTEE CO., 726 S. SPRING.

FRANKLIN NEW 1921. Owner leaving city; must sell. LAWRENCE MCHENRY, 815 E. Alexandria. Phone 28294.

GRANT 6 touring in excellent condition; must be sold today. Ver. 5481. 868 WEST 24TH ST.

HAYNES 1917 TOURING—
Unequaled value at this price.
$675.
Open Sunday and evenings.
KISSEL & BRISCOE USED CAR DEPT.
1060 S. Olive st. 61654.

HAYNES 20 TOURING—
One of the best models ever built.
$675.
Open Sunday and evenings.
KISSEL & BRISCOE USED CAR DEPT.
1060 S. Olive st. 61654.

AUTOMOBILES, Etc.—Miscins.

Touring Cars for Sale.

MITCHELL—
1917 Mitchell touring, 4 new tires, excellent condition. Cheap. Will take Ford in exchange.
951 S. FLOWER. PHONE 60713.

NASH touring, late model, completely overhauled, by Nash factory, repainted, good tires, priced dirt cheap for quick sale. Can arrange terms. MR. ROBERTSON, 60262. Eves. Main 1038.

NASH, swell, new—driven 1500 miles. Cost $2500. Better than new. California top, many extras, cord tires. $900 cash or balance $1300, very easy contract. OWNER, 57082.

NASH 1920 touring, fine condition, 5 good tires, only $850. F. W. GURMAN, 1151 S. Main st. 12807.

NASH 1920 touring, good condition, 1155 ORANGE GROVE. West Hollywood.

NASH 1920 touring; a real bargain, $950. S. G. STEPHENS, 1055 S. Olive. 65811.

NATIONAL six, must sell; in excellent mechanical condition and little used. Good rubber and paint. A real buy at $850. See owner at 1350 W. JEFFERSON. Phone West 6218.

NATIONAL 1920 roadster touring car. Perfect condition. Many extras; must have some cash; will take smaller car and cash or mortgage. 1121 C. C. CHAPMAN BLD. Phone 64191.

OAKLAND SIX TOURING—
FINE CONDITION.
$865.
This little car has had the very best of care and is in fine condition; lots of pep and good rubber all around. And only $265 for quick sale.
1060 S. OLIVE ST. PHONE 62434.

OAKLAND six tour, late 1919, new paint, new U. S. cords rear completely overhauled, $650. L. A. OAKLAND CO., 1027 S. Olive.
Open Sunday.

OAKLAND 1919 touring, $450 cash will buy this dandy, economical car; 2 new Hood cord tires, in A-1 condition. Must sell as I need the money. F. CHESLEY, 1058 S. Figueroa. Pico 1325.

OAKLAND six cl. 1921, less than 1000 miles use. You save $300 on this car. $1065. L. A. OAKLAND CO., 1027 S. Olive.
Open Sunday.

OAKLAND—1917 touring, A dandy family car. Fine shape. $150 down, balance easy. 3703 E. FIRST.

OAKLAND touring car, fine running order, almost new tires and 2 extra cords. First reasonable offer takes it. 1918 S. MAIN.

OAKLAND 1917 6 touring, 5 good tires. Motor in good shape. $75 down, balance $30 a month. L. A. OAKLAND CO., 1027 S. Olive.
Open Sunday.

OAKLAND 6 TOUR. 1919
$1085. $125 DOWN.
Biggest bargain in paper today. Must sell. Call at once. 917 S. HOOVER. Wil. 8307.

OAKLAND, late touring. Light six, newly painted, Plate glass top. Runs like new. $235. Need money. 215 W. 50TH. 288218.

OAKLAND, SPECIAL BODY AND TOP

JOE ELLIOTT, BROKER, 1102 S. BDWY.

OAKLAND 1919 touring, A-1 condition, $650. STEPHENS, 1055 S. Olive. 62811.

OAKLAND 6, 1917 tourer, $495. PORTER, Overland Agency, 102 W. Pico.

OAKLAND '19 TOUR., $900—
ALMOST NEW. 1715 S. MAIN.

OAKLAND light touring. Original finish; Plate-glass top. 1315 STANFORD AVE.

OAKLAND 1922 touring, 90 days old, 4 cash. BOLLT. 1848.

OAKLAND 1918 $650, TERMS IF DESIRED. 723 WHITTIER ST.

OAKLAND, 1918 model, $385. Owner a private party. 1076 S. OLIVE.

OAKLAND touring, extras, $900. HARVEY GOODWIN, 1047 S. Olive st.

OLDSMOBILE 8, LATE MODEL.
Like new. A-1 mechanically.
$375 DOWN.
Balance 12 monthly payments.
WESTCOTT AGENCY,
1224 W. 7th st. Phone 54805.
Open evenings till 9. Sunday forenoons.

OLDSMOBILE 8 TOURING. 1920. NATURALLY OWNED. HAS HAD BEST POSSIBLE CARE. GOOD TIRES AND MOTOR EVERYTHING GOOD. SEE POSTER, DOLSON & ANDERSON'S GARAGE, 8TH AND ALVARADO. MAKE OFFER.

OLDSMOBILE, 1919 tour. new paint, best buy in town for $750. L. A. OAKLAND CO., 1027 S. Olive.
Open Sunday.

OLDSMOBILE—1920 Six touring. Good condition every way. $250 down. 3708 EAST FIRST.

OLDSMOBILE 8, 1920 touring, perfect condition, good tires. Will sacrifice at $875. 227 W. PICO ST.

OLDSMOBILE SIX, 1920 touring, overhauled and refinished, wheels, plate glass, top and tires, $1250. Terms. PETERSON'S, 1022 S. Main.

PACKARD 6, A real steal for some one. Trade. TAYLOR, 1418 S. Main.

PAIGE 6, 1921 sport, wire wheels, just like new, driven only a month; many extras; $1000 less than cost. 1148 S. OLIVE ST.

PAIGE 6, 1920, 7-pass., De Luxe top, car cost $3150, just like new. Your chance to save $1000. 1148 S. OLIVE ST.

PAIGE 1917 touring car good condition. $500. 1383 ALLISON AVE. West 3353.

PEERLESS 6, 1920 TOURING—
$1650.
This fine model has gone through shops and thoroughly renewed. Refinished dark maroon. Plate glass top, English Sturbank seat covers. Wire wheels. 5 like new. Cord tires. Cost $4500 new. Sacrifice sale price is $2150. Open Sunday, 9-1.
SMITH BROTHERS.
1616 S. FIGUEROA ST.

WEST 94. 27955.

PEERLESS touring, 1920, 6-1 condition, mechanism guaranteed same as new. $1750, cash or terms. VERMONT 5858, or 11910.

PIERCE-ARROW, 1920, DUAL DELCO. Four-passenger, original finish in Rolls Royce Blue, 6 cord tires, excellent condition, like new. 2437 S. FIGUEROA. 24294.

PIERCE-ARROW 48-B-4, 7-passenger touring, original paint; fine condition. A bargain. KORBINE, 1812 Garfield Place. Mollywood 1063.

PIERCE-ARROW—Original paint, perfect condition, six cord tires, can't be told from a new car. Ph. 14033.

PILOT SIX, 1919; a fine economical six. Fine condition, original paint, only $250. Bal. easy terms. 1281 E. FIGUEROA.

PILOT SIX demonstrator, same as new. A beautiful car at low price. Cash or terms. See it 1132 S. FIGUEROA.

PILOT SIX 1919. This car is O.K., price is right; must sell. 1033 BONNIE BEACH. Take Stephenson car.

SEE

GREER-ROBBINS,
USED CAR BARGAINS.
BUPMOBILE AND CHALMERS
DISTRIBUTORS,
USED CAR DEPT.,
1035 S. GRAND, 1118 S. OLIVE.
PHONE BROADWAY 5410.
OPEN EVENINGS AND SUNDAY.

SPECIAL— —SPECIAL

$350

STEDEBAKER 6, just been painted recently. Has Cypsy curtains with plate glass. Looks like new. Has been thoroughly overhauled.

MOON, 5-pass. touring. Special top, excellent tires. Finished in Mojave brown. All mechanically.

OVERLAND, just out of the paint shop. Finished in dark maroon. Overhauled and in A-1 shape.

TERMS
W. P. HERBERT CO.,
Distrs. Chandler & Cleveland Motor Cars.
1220 S. Olive st. 14716.

NEW NEW NEW

Stearns-Knight, 1922 model, 4-passenger. For quick sale $2600, terms.

LYNN C. BUXTON,
Haynes Distributor,
1635 S. Figueroa st.

FOR SALE—Latest model Chandler sport car with Cal. top and other extras that cost me over $600. I owe a bal. on this automobile of $1600, which is due in eleven payments. Can transfer my lease. What will you give me for my equity, which is $1450? The car is but 3 months old. E. G. WILKES, 744 S. Spring.

16310

FOR SALE—Have light six-cylinder, 5-passenger touring car. Continental motor, Timken bearings, etc. Looks good, runs good, original paint. New cord tires 32x4. For quick sale to owner, $375. SCHAFFNER, 1642 Burnside st.

AUTOMOBILES, Etc.—Miscins.

Touring Cars for Sale.

REO 6 TOURING—1921.
Has less than 5000 miles. Tonneau windshields, plate glass side curtains, wind deflectors, extra tube, and tool case. Owner has gone in business and left car with me to sell.

MR. SPENCER, 60466.

REO TOURING—
A 1917 that's worth much more than we ask.
$295.
Open Sunday and evenings.
KISSEL & BRISCOE USED CAR DEPT.
1060 S. Olive st. 61654.

REO touring, 1916, good tires, original paint, $250, terms. West 6183, 1219 W. 37TH ST.

REO 5-passenger, cash or terms, $250, at SHEPLEY & BENHAM, 329 Glendale Blvd. Wilshire 4215. W. 7th.

REO, late touring, original factory finish, good tires, top, battery. Runs like brand new. $275. 215 W. 50TH. 288218.

ROMMEL 1920 tour. Just out of paint shop, 6 cord tires, 6 wire wheels, air pump, disappearing tonneau shields. Nickel, top, Spanish leather upholstering; $1700. See Owner, 1216 S. FIGUEROA.

SCRIPPS-BOOTH 6, 1920.

Absolutely A-1 mechanically, refinished like new.

$285

down, balance 12 monthly payments.

WESTCOTT AGENCY,
1224 W. 7th st. Phone 54805.
Open evenings till 9. Sunday forenoons.

SAXON 6 TOURING, 1917—
A GOOD LIGHT 6. $325. TERMS.
4100 S. VERMONT AVE.

SAXON SIX; excellent condition; all new rubber. Call at 3684 8TH AVE.

SAXON chummy, fine condition, runs good as new. Must sell at once. 1918 S. MAIN.

STANLEY STEAMER, first-class condition. $900. Would consider small car. 206 S. BURLINGTON.

STEARNS KNIGHT, 1920; 7-passenger touring. Terms.
$1500.
West 2597 1635 S. FIGUEROA.

STEPHENS SALIENT 6, 1919.
Absolutely A-1 mechanically, refinished like new.

$335 DOWN.

Balance 12 monthly payments.

WESTCOTT AGENCY,
1224 W. 7th st. Phone 54805.
Open evenings till 9. Sunday forenoons.

STEPHENS, 4-passenger touring, 1920 model; overhauled and new paint. Excellent condition. Bargain. By owner. HOTEL PLYMOUTH, 5th and Flower.

STEPHENS four-passenger, 1920 model, new rubber. No dealers. See owner, 5632 2ND AVE. Phone 72654.

STEPHENS Sedan, 1918; new rubber, new paint, snappy motor, $695, terms. 1137 E. MAIN.

STUDEBAKER 1918 tour., beautifully refinished, cord tires, wind wings, spotlight, new battery, perfect mech., $175 down, rest per mo., no brokerage. 1212 S. Olive.

STUDEBAKER 1917 Special 7, 7 good wheels, trunk rack, lots of extras. $1000 less than cost, only driven few months. Just like new. 1148 S. OLIVE ST.

STUDEBAKER—Late touring, original finish, plate glass top, mechanically excellent, look this over, $835. 213 W. 37TH. 2018.

STUDEBAKER 7-Pass., almost new, $1350. Overland Agency, 102 W. Pico.

STUDEBAKER 1917 Tour., fine running shape, good top and paint. 1301 S. LOS ANGELES ST. 68329.

STUDEBAKER SPECIAL 6—
Touring 1920. A-1 condition. Sacrifice for quick sale. West 1442. 1470 W. 25TH.

STUDEBAKER special 7, 1921. Fine condition. Terms. 4100 S. PARK AVE.

STUDEBAKER 1919 BIG 6; 5 good cord tires; thoroughly reconditioned, repainted; with many extras $1125.

He Bought a "LARK."

Open Sunday till noon.
LEXINGTON LOS ANGELES CO.,
Pico 3157. 1122 S. Grand ave.

STUDEBAKER BIG SIX, equipped with 4 almost new cord tires; also 2 extra; $120 tonneau shields, wind deflectors, bumpers, etc.; just through our shops and a wonderful buy at $1075. See owner, 1216 S. Grand car and give liberal terms. 6523 HOLLYWOOD BLVD. 578374.

STUDEBAKER 1917 tour; new paint, best buy in town for $750. L. A. OAKLAND CO., 1027 S. Olive.
Open Sunday.

STUDEBAKER special six touring, mileage 2135; absolutely like new; oversize Kalyspringcraft cord tires; $1350, terms. LINCOLN 2402.

STUDEBAKER, 1915, light 6, 7-passenger, refinished, wheels, plate glass top and tires, $250 cash, terms, or trade for small car. Call HOLLY 1718 or HOLLY 5889.

STUDEBAKER SPECIAL 6.
$500 down. Ford
Absolutely must sell today. Don't miss this. 917 S. HOOVER.

STUDEBAKER special six, late 1920, good as new; am a private owner and must sell, will arrange terms if necessary. 1815 BROOKLYN AVE. Borle 1722.

STUDEBAKER 1920 touring; original finish; all cord rubber; spotlight and bumper; extra tire. MR. EVENS, 3000 W. 17th. 57178.

STUDE, 1920 special 6 tour., $1250; tonneau shields, cord tires. Looks like new. Terms. Bdwy. 6290. 1000 W. Pico.

STUDEBAKER 19, Big 6, driven 12,500 miles mechanically perfect. 1117 S. BURLINGTON. 868141.

STUDEBAKER 1918 big 6. A dandy, $485. O'BERG, 10th and Broadway.

STUDEBAKER, 1914 four, electric starter. $150. O'BERG, 10th and Broadway.

STUDEBAKER, teacher leaving for France must sell quick; special $45. 570764.

STUDE, Special 6, 7; can't be told from new. Must sell. 220 W. 10TH. Main 8212.

STUDEBAKER 1920 touring, 5 good tires, fine condition. WEST 8479. 70047.

STUDEBAKER special 6, 1921, 5-pass. sedan, splendid condition, $1295. WEST 5580.

STUDE, 7-pass. and Maxwell tour. for sale or trade. 1178 SAN PEDRO.

STUDEBAKER, 1918 touring; in wonderful condition. $275. 1150 S. OLIVE ST.

STUDE TOURING, LYFE MODEL.

Mechanically O. K. Body refinished dark blue, heavy leather upholstery, 32 wire wheels and good cord tires. Sacrifice, $1075.

Terms $875, bal. 12 months.

WESTCOTT AGENCY,
1224 W. 7th st. Phone 54805.
Open evenings till 9. Sunday forenoons.

STUDEBAKER 4-pass. sport model, cream body, 6 black wire wheels. A bargain. 1148 S. OLIVE ST.

STUDE, $1500; 4-pass., special top; tonneau shields, fine paint and tires; 1-3 cash, bal. 12 months. 1239 S. HILL. Pico 892.

STUDE 38 TOURING—
GUARANTEED.
This little car has had the very best of care and has been thoroughly overhauled in our own shops and runs like new; just out of the paint shop with a beautiful maroon paint job, including baked enamel fenders; all parts renickeled, nice new top with plate-glass; car can hardly be told from new; good rubber all around. And the price is only $975, including full Vells guarantee.
EASY TERMS—NO BROKERAGE.

LORD MOTOR CAR CO.,
USED CAR DEPT.
1060 S. OLIVE—Closed Sunday—62434.

WYLLIS 6, 1918, wire wheels, 4-pass., A-1 order, $750. Owner, 708 PAC. FINANCE.

SEE

GREER-ROBBINS,
USED CAR BARGAINS.
BUPMOBILE AND CHALMERS
DISTRIBUTORS,
USED CAR DEPT.,
1035 S. GRAND, 1118 S. OLIVE.
PHONE BROADWAY 5410.
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TERMS
W. P. HERBERT CO.,
Distrs. Chandler & Cleveland Motor Cars.
1220 S. Olive st. 14716.

NEW NEW NEW

St

AUTOMOBILES, Etc.—Miscins.

Trucks and Delivery Cars.

...Body and Delivery Cars.

...SPECIAL

...ALL MAKES OF TRUCKS

...TERMS

...TO BROWNBACK

AUTOMOBILES, Etc.—Miscins.

Electric Autos for Sale.

LORD & PIERCE

BUY, SELL, EXCHANGE

ALL KINDS OF ELECTRICS.

ONE EXTREMELY HANDSOME demi-drive DETROIT.

ONE 5-PASSENGER COUPE, demi-drive Coupe, never been used. One of our bargains.

A VERY HANDSOME BROUGHAM COUPE, good as new; wonderful bargain if guaranteed. The price is very attractive.

WE HAVE FOR SALE ONE TYPE MODEL R & L 5-pass. Coupe, which is the best way in Los Angeles. Our price is very low and attractive.

WE ALSO HAVE THREE MODEL 90 model from factory; has the cost about $3000; is like new and will travel 75 miles on a charge; this wonderful beauty to make offer.

WE HAVE 2 CARS in good condition that are on sale this week for $750 each.

EVERY CAR WE SELL must be a real auto. We have the best equipment in the city. Open night and Sunday given you first-class service.

LORD & PIERCE,
837 S. Hope St. Phone
Wilshire 2612 or 61888.

REBUILT USED ELECTRICS—

DETROIT BROUGHAM, late model $1650
DETROIT BROUGHAM, late model $1650
DETROIT BROUGHAM, late model $1650
DETROIT VICTORIA, late model $1650
BAUCH & LANG BROUGHAM $1650
BAUCH & LANG COUPE $1650
BAKER COUPE, late model $1650
MILBURN LIGHT ELECTRIC $1650

THERE ARE ONLY A FEW OF THESE WONDERFUL BARGAINS LEFT. GUARANTEED USED CARS. BUYING THESE ATTRACTIVE CARS AT THE SALE ROOM FOR A SHORT TIME ONLY. NEW DETROIT ELECTRIC TRUCKS FROM FACTORY.

WH. 5491. KENDALL AUTO CO., 1214 S. HAUCH LANG, splendid opportunity to sell, make offer, anything reasonable; 2 ... Lodge 2, box 124, Times B.

HAUCH & LANG, 2-passenger electric, ... new, perfect condition, like new; ... sell at price of new car. No ... OWNER, 53761.

Trucks and Delivery Cars

TRUCKS—

SWAIN SAYS

ALL TRUCKS MUST GO

If you are on the market for a second-hand truck, why not deal with a responsible party who has established a reputation in the ... Angeles for the past seven years.

Have a number of rebuilt trucks ... I will guarantee satisfaction. All sizes and models; Packard, Chevrolet, Moreland, Republic, Selden and Service. From $35 up.

SEE THEM HERE

BEFORE BUYING

EAST TRIANG. MAY TRADE
OPEN SUNDAY UNTIL P. M.
CHARLIE SWAIN,
SERVICE TRUCK SALES CO.
1719 S. Los Angeles St.

FOR SALE—Attend the largest ... truck sale ever held in the ... Los Angeles; all makes for sale at prices ... Diesel power. See trucks in action ... Southern California COMMERCIAL MOTOR CONCERN, Republic Truck Distributors, 1082 S. Olive st. Phone 56016. Open Sunday and evenings.

FOR SALE—Have 10 for quick sale, ... model Packard, from famous ... cost about $3000; in A-1 shape ... and will travel 75 miles on a ... make offer.

WE HAVE 2 CARS in good condition ... that are on sale this week for $750 each.

EVERY CAR WE SELL must be a real ... autos. We have the best equipment ... in the city. Open night and Sunday ... thereby giving you first-class ...

LORD & PIERCE,
837 S. Hope St. Phone
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Trucks and Delivery Cars

TRUCKS—

SPECIAL

...TERMS

...TO BROWNBACK

AUTOMOBILES, Etc.—Miscins.

Automobiles for Exchange.

FOR EXCHANGE—

A few high-grade used automobiles to exchange for mortgages, trust deeds, real estate or anything we will accept; we have ... interest or an equity, for the purpose of an exchange. See L. J. Frost, with

JOHN T. DYE,
234 W. Fifth St.
Phone 10144.

FORD car exchange for ... Phone 10144.

FORD 1921 Touring, ... for Ford truck. ... Phone 10144.

PRIVATE party wants late ... Address Y, box 207, ... BRANCH.

PRIVATE party wants late ... Address Y, box 207, ... BRANCH.

GOOD touring car, ... Address Y, box 207, ... BRANCH.

WANTED—Ford coupe, good condition, ... salesman-property owner; had good ... will refurnish and finance; ... cash payment, but will pay $50 per month, with late income for ... Address Y, box 207, TIMES BRANCH.

NO STOCK ON HAND—
JUST HAVE 3 CARS AT OUCH.
CARS FOR SALE OR TRADE.
SONOMA SERVICE GARAGE,
830 S. LOS ANGELES ST. Phone 63172.

WANTED—Auto. Have four lots, 50x1... Ave., Inglewood, to exchange ... $750 each; transferred $400 each. Trade entire ... or all for late auto. SOUTH 6372.

WANTED—To buy from original owner, late Ford sedan or Chevrolet 490 coupe; cash waiting. Call 1000 S. Alexandria ave. Phone WILSHIRE 60262 or 724 N. Alexandria ave.

FOR EXCHANGE—Equity in new 7-room ... Ave., Inglewood, to exchange ... $750 each; transferred $400 each. Trade entire ... or all for late auto. SOUTH 6372.

WANTED—To buy from original owner, late Ford sedan or Chevrolet 490 coupe; cash waiting. Call 1000 S. Alexandria ave. Phone WILSHIRE 60262 or 724 N. Alexandria ave.

FOR EXCHANGE—Equity in new 7-room ... Ave., Inglewood, to exchange ... $750 each; transferred $400 each. Trade entire ... or all for late auto. SOUTH 6372

BALKAN KINGDOM STILL WORLD'S STORM CENTER.

Political Expert Declares Italy Fears Strong Neighbor; Serbia, Scene of Propaganda, Faces Dangers.

BY GEORGE RADIN.
[SPECIAL FOREIGN CORRESPONDENCE.]

[Mr. Radin, a brilliant young Serbian, is well known in America, where he has been educated. He accompanied Bishop Nicholai of Serbia last summer on a tour of the United States. This is the first of three Articles which will deal with the dangerspot of Europe written from first-hand observation and information.]

BELGRADE, Oct. 5.—The Balkans may prove interesting at the Washington conference. The Balkans have not been continual scenes of disorder through their own perversity. Their misfortune has arisen from the fact that they have been the highway over which have marched the hordes of Asia when they have attacked Europe and the European armies when they advanced upon Asia.

And not only has this been true of warfare, but it has been true of political intrigue. The favor of one Balkan state after another has been of infinite value to certain nations in the outer world, and they, when they could not get it honestly, have done their best to get it by unfair and frequently corrupt means.

Therefore, the Balkans have not only been menaced often by armed forces, but have been continually menaced by the corrupt diplomacy of both Europe and Asia.

SERBIA TOWER OF DEMOCRACY.

Of the Balkans, Serbia, certainly, has been amazing in steadfastness to certain ideals.

She has had her scandals and her tragedies, but her sturdy agricultural population, organized in a form of monarchy which, for generations, has been more democratic than most republics, has been a tower of democracy in the midst of antidemocratic uproar.

During the late war Serbia was the first great storm center.

The assassination at the Serbian town, Sarajevo, was the alleged signal for the conflict, although the time long had been set by the German Emperor and any other signal would have done as well.

At the peace conference, she got that which was given her only because she fought for it with her teeth and her claws, and was led by the greatest single mind at Versailles, that of her venerable Premier, M. Pashich—the truly grand old man of Europe.

Finally she became the principal territorial unit and probably the most important political influence in a new nation, formed by the Versailles Council, and called "The Kingdom of the Serbs, Croats and Slovenes," with King Peter of Serbia at its head, and a population of about 15,000,000.

EXISTING SITUATION.

Now we come to the existing situation, the conference for the limitation of armaments site in Washington it is important that it should be known.

King Peter died. His successor as the head of the new kingdom, of course, was the Crown Prince of Serbia.

Had the people of this Balkan state, who had fought and bled and died for the Allies when some others did not, won as well as earned sympathetic, careful, fair consideration of their future? They thought so.

The ceaseless false statements with regard to the Crown Prince which even now are being circulated everywhere prove that whatever they had earned they had not won it.

The statement in the press throughout the world that the new King Alexander, until his election the Crown Prince, has become involved in scandalous love affairs in Paris and that therefore he has hesitated to come back to his native country and take up the affairs of state, has been one evidence of the immense effort which is being made to discredit the new kingdom in the eyes of other countries. It is a falsehood.

SUFFERS FROM ILLNESS.

Nothing less truthful could have been devised by the tongues of the unscrupulous than the tales of the Crown Prince and his long stay in Paris.

During the worst of that war period which for Serbia was more terrible even than it was for Belgium, the Crown Prince, while in Albania, was stricken with appendicitis.

His illness was so serious that he barely escaped with his life, partly owing to the virulence of the infection and partly to the fact that the crudeness of his surroundings, the lack of medical and surgical supplies and the absence at the front of the best surgical talent left him without much of the special care which he most needed.

The operation, as it was performed, saved the life of the Crown Prince; but in some ways it was not completely successful, and since the time of its performance his health has been precarious.

So far from leading in Paris the life of a roysterer, as has been reported by the enemies of the new state, King Alexander has been suffering from an illness from which it is now known that he will be a long time in recovering, owing to the period of neglect due to war conditions.

POPULAR AS REGENT.

As regent he was popular in Serbia and Slovenia as well as in the new provinces of Banat, Bacska, Srem and Baranja, and by the majority in Croatia. In Serbia and Slovenia the people are indignant because of the stories which have been circulated about him.

Even in Croatia he has many friends and strong supporters.

Examination of the reasons for slanders now becomes a natural thing with the mention of Croatia.

It would be the great advantage of Italy if she could be surrounded by weak neighbors, unable to develop their own industries and therefore rendered commercially and industrially dependent upon Italy.

The establishment of the Kingdom of the Serbs, Croats and Slovenes as a functioning state, would be a contradiction of this advantage.

During the last war the Serbs demonstrated their ability to organize, maintain and manage a great military force, quite competent to look after the interests of its country.

The army of the new state would be sufficient, if allowed to come into being without intrigue and opposition, to make the state's boundaries solidly permanent and assure the development within them of a strong, rich, happy and progressive nation. That, too, was and is felt to be unfavorable to Italy.

DANGERS ARE MAGNIFIED.

The dangers of such a situation are magnified by the fact that the new nation, by instinct, is opposed to the old diplomatic methods. Its component parts have had enough of them, having suffered from them and the brutal military operations to which they have led up, almost from the dawn of history. The kingdom's leaders are known to be in favor of the closed-door policy, and as long as this is true would be likely to give trouble to those endeavoring to exploit them commercially or in a military way.

There are many indications that Italy would be glad to take, in her part of Europe, a place similar to that which Austria once occupied—in other words, to become a power of the dominance of which there could not be the slightest question. It was this desire to dominate Central Europe which led Italy to join the Allies long after Serbia had shed her blood without the slightest stint in the great struggle for human liberty.

With the downfall of Austria Italy was elated, for this seemed to promise all she could desire.

SAW HOPES DIMMED.

Little peoples would be her neighbors. She could do with them as she would. But when the strong and democratic kingdom of the Serbs, Croats and Slovenes was born she saw this hope becoming dim.

Hence the propaganda against the Serbians which has been so generally circulated, hence the untruthful stories of the condition, the character, the patriotism of the Serbian Crown Prince, now King.

A vast sum of money has been expended on this propaganda. But the Serbs and their loyal associates in the new nation now, when Alexander is ready to be crowned, feel that it has failed. It is to the world's interest that it should fail.

I have very reliable information that in Croatia Italian agents have been active. In Croatia M. Radich, leader of the so-called Croatan Peasant Party, has been in sympathy with Italy and organized the party for her benefit.

It controls forty-five out of over 500 seats in the Parliament of the kingdom and opposes the union, wanting Croatia to break away from it, thus assuring its downfall and that of the dynasty, of which King Alexander, against whom the campaign of slander has been waged, is a member. Thus Croatia might become Italian or even Austro-Hungarian.

HUNGARY INTERESTED.

Count Von Stromsky a Hungarian nobleman, told me the other day in Budapest that Hungary was interested and hoped that the new kingdom of the Serbs, Croats and Slovenes soon would come to an end because so long as its army remains intact Hungary must remain motionless.

As soon as trouble started in the Kingdom, he said very frankly, Hungary would attack Rumania, then the Czecho-Slovaks. This will give an idea of the importance, for the cause of the world's peace, of maintaining the new kingdom as it stands. Its strength amounts actually to a bulwark against war for all of Central Europe and perhaps for the whole world.

BOYS TO FACE COURT.

Lads Accused of Murder Must Answer to Justice.

[EXCLUSIVE DISPATCH.]

SANTA ANA, Nov. 5.—Records of the birth of Charles Handy and Robert Rosser, held on the charge of murder, for the shooting of Mrs. Anna May Ricketts, of Long Beach, Tuesday afternoon, found in the pages of the family Bibles, verified the statements of the lads as to their ages. Handy stated that he was 16, and Rosser, who says that he did the shooting, gave his age as 15. Both boys appeared older than the ages they gave and an investigation was conducted by Dist. Atty. A. P. Nelson to determine whether or not they should be prosecuted in the juvenile court.

In spite of the fact that the boys are of an age under which they may be prosecuted by the juvenile court, Superior Judge R. Y. Williams has removed the case to the regular courts due to the gravity of the charge.

The lads will be arraigned before Justice J. B. Cox early Monday and the date set for their preliminary hearing.

PRISONER ESCAPES.

Plausible Story Keeps Suspect Out of Jail.

[EXCLUSIVE DISPATCH.]

SANTA BARBARA, Nov. 5.—George White, arrested on suspicion by the police here on a telephone request from the Ventura authorities who said he was selling tires and coming this way, walked out of the police station when he heard the desk sergeant talking over the long distance phone tonight with Mrs. C. W. Waddle of 2148 Ivar avenue, Los Angeles, whose car, stolen a week ago from Los Angeles, was found in White's possession.

White had explained to the local officers that the tires he was selling were left over from a garage business he had sold at Blythe. He remained all day unguarded in the police office while the Los Angeles authorities were trying to locate Mrs. Waddle. Because White told such a reasonable story the police here had not locked him up, but merely detained him until Mrs. Waddle could be located.

He said he had bought the car from a dealer at Los Angeles two years ago. He is still at large.

AUTO KILLS CHILD.

[EXCLUSIVE DISPATCH.]

SANTA BARBARA, Nov. 5.—Ruth, 9-year-old daughter of Mr. and Mrs. C. N. Allen of this city was run down and killed here today by a machine driven by Mrs. George Wayne, also of Santa Barbara.

The accident occurred at State and East Victoria streets. The child, in crossing the street, ran out from in the rear of a standing street car, directly in front of the machine. She died on her way to the hospital.

HAYNES LIMITS BEER PERMITS.

Doctors Allowed One Hundred Prescriptions Every Three Months.

[BY A. P. NIGHT WIRE.]

WASHINGTON, Nov. 5.—Despite new Treasury regulations allowing physicians to issue an unlimited number of prescriptions for beer, they will be held to the old maximum of 100 prescriptions every three months, whether the doctors prescribe whisky, wine or beer, Commissioner Haynes announced today. He added that he saw no reason for changing the old rule.

A decrease of about $12,000,000 in taxes collected on non-beverage distilled spirits during July, August and September, as compared with corresponding months of last year, was announced today by Mr. Haynes.

BRITISH DELEGATES REACH WASHINGTON.

LORD LEE OF FAREHAM AT HEAD; CANADIAN PREMIER ALSO AT CAPITOL.

[BY A. P. NIGHT WIRE.]

WASHINGTON, Nov. 5.—The first of the principal delegates from Great Britain to the Washington conference arrived late today. They included Lord Lee of Fareham, First Lord of the British Admiralty, delegate from England; Sir Robert Borden, former Premier of Canada, delegate fom Canada, and the Right Hon. Srinivasa Sastri, delegate from India.

Accompanying Lord Lee were Lady Lee, Rear-Admiral Sir A. E. Chatfield and Lady Chatfield; Capt. B. H. Domvilla, Commander G. V. Rayment, and A. C. Mill. In the Canadian party were Lady Borden and Mr. Arthur W. Merriam, clerk in the Department of External Affairs. The Indian delegation was accompanied by G. S. Bajpai, secretary of the Indian section and G. T. Corbett of the Indian civil service.

TRADE WITH MEXICO INCREASING RAPIDLY.

[BY A. P. NIGHT WIRE.]

MEXICO CITY, Nov. 5.—The American Chamber of Commerce here is authority for the statement that the United States sold to Mexico in the past twelve months more by $40,000,000 than the whole trade of Mexico was just before the revolution.

The upword trend of silver also has had its good effect in Mexico, and the transportation problem is said to be gradually growing better, although there is still room for vast improvement.

As an indication of the ill effects of poor transportation is the fact that United States lumbermen last year sold to Mexico almost $14,000,000 worth of wood products, half of which was pure lumber, despite the presence in the republic of huge tracts of foresta.

CO-OPERATIVE SOCIETY TARGET FOR NEW SUIT.

[EXCLUSIVE DISPATCH.]

CHICAGO, Nov. 5.—Co-operative Society of America officials are targets in a new suit filed today in the United States District Court on behalf of twenty-four persons said to be stockholders in the concern.

The bill alleges that agents for the society, in selling stock, claimed the company was making large profits and paying big dividends. They also said the society owned a large tract of land in Michigan, but investigation shows it to be worthless. It is charged that Harrison M. Parker, head of the society, wasted funds collected from stockholders, saying that there is left less than $50,000 in property out of $7,000,000 alleged to have been collected. Mrs. Edith Parker, John Coe and N. A. Hawkenson are made parties to the suit.

SHOOTS AT STRANGER AND KILLS OWN WIFE.

[EXCLUSIVE DISPATCH.]

CHICAGO, Nov. 5.— Louis Liss this afternoon came upon his wife talking to a tall stranger. Fired by jealousy and without seeking to learn the identity of the stranger or the occasion for his conversation with his wife, Liss opened fire with his pistol. He missed the stranger, but shot his wife through the neck. She was rushed to the nearest hospital, but died twenty minutes later without regaining consciousness.

After the shooting the stranger ran away. Liss commandeered a passing automobile and sought to escape, but the police overhauled him. He told the police that the stranger struck him in the face, knocking him to the pavement, but bystanders deny there was any fight.

HISTORICAL TOWNSITE SOLD FOR SMALL SUM.

[BY A. P. DAY WIRE.]

TOMBSTONE (Ariz.) Nov. 5.—The old townsite of Charleston, seven miles from here, was yesterday sold to a land and cattle company for $342. Charleston in the early days of silver mining in Arizona was one of the biggest and most active of the "mushroom" communities.

Today it is distinguished from the surrounding country by a tiny railroad station and a few crumbling adobe walls. Charleston was the "Wolfville" of western fiction.

WILL INSPECT ALIEN PROPERTY ON COAST.

[BY A. P. NIGHT WIRE.]

WASHINGTON, Nov. 5.—Alien Property Custodian Miller, after a conference today with President Harding, announced his departure tonight on a tour of inspection of alien property on the Pacific Coast.

The trip will complete survey of all property seized during the war and now held by the government, and is understood to be the last step toward formulation of a definite policy regarding such holdings.

CHINA FOR PACIFISM.

Does Not Care to Defend Self.

Prefers Agreement of Nations to Provide for Protection and Development.

But Objects to Being Treated as "Sick Man of Asia," Says Dr. Sze.

[EXCLUSIVE DISPATCH.]

WASHINGTON, Nov. 5.—Victim of defenselessness, but glorying in an age-long pacifism, China comes to the International Conference on the Limitation of Armaments seeking a protective agreement of the powers which will permit her to develop without providing for self defense.

The United States alone, of the great powers, has not sought to despoil China of either territory or resources and has frequently intervened with success to curb the rapacity of aggressors upon the ancient Asiatic nation, notably when John Hay obtained the assent of the powers to the open-door principle and when President Wilson halted the imposition by Japan of group five of the twenty-one demands which would have made China a political dependency of Nippon.

LOOKS TO UNITED STATES.

Hence, it is to the United States that China looks specially for aid to achieve a new dispensation of protection. What China hopes to attain was revealed today by Dr. Alfred Sze, Chinese Minister to the United States, and a member of the Chinese delegation to the conference.

"China is entering this conference whole-heartedly with full confidence in the motives of the American people in their attempt to bring about better conditions in the Pacific and the world generally," said Dr. Sze. "American policy toward China has always been friendly and constructive. We have a full appreciation of America's altruism toward Asia, because one of the only two foreign policies which the United States has ever developed since it became a nation applies to Asia. I refer to the open-door policy of equal opportunity which was announced originally by John Hay Secretary of State a quarter of a century ago.

LIKES OPEN-DOOR POLICY.

"The open-door policy has been happily likened to your Monroe Doctrine, which applies to the young republics of the New World. As I understand your Monroe Doctrine, it simply means that the new republics of the New World are to be protected from foreign aggression, while they work out their self-development. In assisting in this development of the republics of the New World, you do not claim monopolistic privileges to the exclusion of others. You are quite willing that all nations of the world shall compete with you in the business and industrial development of the American continent. Now that is a doctrine which we understand and as we view your open-door policy we believe that it means almost exactly the same thing.

"You are fighting for the principle of self-development on the continent of Asia and as such we are fighting for exactly the same principle. We want the right of self-government, the right to preserve our national existence, and that is what you would have us enjoy. You have demonstrated the benefits of this doctrine in your relations with the countries of South America, with Mexico, with Cuba, with Canada. You have brought about a condition of peace among the nations of the New World that closely approaches the ideal. We believe that ultimately you will accomplish the same ideals among various nations that border on the Pacific and in your efforts you can count upon the fullest possible assistance of China's 400,000,000 people, whose friendship you have and who trust you to a tremendous degree."

CLINGS TO IDEALS.

That China intends to cling to her pacifist ideals, but objects to being treated as the "sick man of Asia," was disclosed by the envoy.

"We want to develop and take our rightful place in the family of nations—the place to which our geographical location and population entitle us," Dr. Sze continued. "We have always been a peaceful people, and the occupation of soldiers in China has always been the lowest in the social scale. The place of dignity and honor in China has been since the very earliest times, that occupied by the scholar. We want to direct our new energies and our developing resources to the works of peace, rather than to the works of the warriors. We want to develop our iron mines in order that their resources may go into the implements of peace rather than into engines of destructive war. We want our armies of laborers to build wagon and motor car roads; to build railroads and canals; to straighten rivers and develop harbors; to irrigate the desert places—rather than to enter the unproductive pursuits of warfare to be used against our neighbors.

CAN HELP WHOLE WORLD.

"If China can be given the right to self-development unhindered by outside aggressive political, territorial and economic influences, China will make her contribution to world reconstruction and when that day comes, there will be sufficient prosperity for all our near neighbors as well as our distant neighbors."

Adverting to Japan's exactions of concessions by force from China, Dr. Sze said:

"The development of China if properly directed can be a great world benefit; if improperly interfered with, it may become a world menace. There are two ways of obtaining supplies from China. One way is accomplished by force to the upbuilding of something which the World War demonstrates cannot exist in the modern world. The other way is through Chinese self-development that will benefit the whole world, ourselves along with you.

"The development of China is not a matter that can be played with. Not only is it vital that America lead in this development, but we must remember that the development is going on and will go on whether you participate. Every stage of China's development will vitally affect your own industrial status."

POLES MAKING GOOD CITIZENS.

Immigrants Soon Acquire Property and Cash.

Recently Oppressed Nation Likes United States.

New Republic Will Not Try to Halt Influx.

[EXCLUSIVE DISPATCH.]

BUFFALO, Nov. 5.—The fact that Poland has become at last a united and independent nation will not rob the United States of any considerable percentage of the Polish-born population, which has come to play such an important part in its business and industrial life. Many Polish-Americans are going back for visits to their fatherland, often to seek for friends or relatives, but very few of them are going to stay. They have become wholly and permanently American.

This is the opinion of a prominent citizen of Polish birth here in Buffalo, which contains perhaps a greater percentage of Poles among its people than any other American city.

RETURNED AFTER WAR.

During the war 100,000 Poles in the United States volunteered to fight for their country's liberty at 10 cents a day. But when they obtained that liberty for Poland most of them returned to the United States.

America, it seems, has a powerful effect on the Polish immigrant. He comes here meek from centuries of oppression. When he realizes that the air is free he blossoms out. He even develops traits that the Pole is not noted for. Thus, this Polish citizen tells us that his people in this city are great savers; that they come here poor, but they live frugally. As a consequence, 30 per cent of th own their own homes, and the bank deposits of the Buffalo Poles total $35,000,000. This is surprising to many people who know the Poles as better spenders than savers.

These people have so long been discouraged by conditions in Europe that their ambition has been said by some critics to be dormant. George Brandes pronounced the Russian Poles dilettantes, playing with a dozen careers in a lifetime, and carrying little whether success came with any of them. In America they manage to focus their ambitions. They regard this country as a land of great opportunities and most of them settle down to make money.

HOW COLONIES ARE FORMED.

Like other immigrants, they gather in colonies in the big cities. Chicago has the largest colony, then Detroit, and then Buffalo. A few Poles came to these cities because work was offered there, and from these nuclei the colonies grew. Oppression at home had trained them to cling to each other for advice and support, and too, they eagerly sought out neighborhoods where the beloved Polish tongue could be heard.

They formed their communities around the churches, and when the churches became too crowded they built new ones. At home, the church was the center of the community life, and in this country they wished it to be the same. So the value of a piece of property to a Pole is still measured partly by its closeness to the church of the neighborhood.

MARKETS DEMANDED.

A market is also demanded by the Polish mother wherever she may be. Early in the morning on Buffalo's Broadway in the Polish quarter a procession of housewives can be seen passing. The Poles are epicureans, even more so than the French, it is claimed. With all the shops and their shortcuts to housekeeping, the Polish mother makes her own bread and noodles. And when she returns from market her loaded basket is very apt to hold a squawking goose or hen which she will kill and pluck herself.

The Polish language, which these mothers, many of them, taught in their children in secret in Europe, is on every tongue in the market parade. The children and the fathers generally mix with the American world and pick up English, slang included, in six months. But the mother from Poland often remains a Pole and clings to the familiar ways all her life.

She does adopt the American clothes. The gay national dress would be too conspicuous, perhaps. But even if she wished to wear it the shops of the district are full only of the latest style. So for a marketing costume, the Polish woman contents herself with a plain shirtwaist and skirt, and generally a shawl.

Not all the Poles in Buffalo are of the working class. There are many wealthy families and successful business and professional men.

THREE TYPES OF POLES.

The different Polish types that in this country blend without difficulty as they gradually absorb American characteristics are less adaptable in Poland. That is one difficulty in the Polish situation now. There are three types of Poles developed by the three nations that have ruled the people for 150 years.

The German Pole has been educated along practical lines in a desperate attempt to make a substantial German citizen of him. Some thirty-five years ago, laws were made in Prussian Poland to prohibit mothers teaching the Polish language to their children. Poles could not buy property nor build homes. A German who married a Polish woman was penalized by not being allowed to buy land, since it was believed that a Polish wife could quickly turn a German husband to her own way of thinking. These restrictions against their liberty caused many German-Poles to move to this country.

Strongly as they resisted any change in the national traits, the Poles were molded by the German rule. They are today perhaps the most efficient people of their race.

Poles in Austria had a different experience. The government there gave them greater personal liberty and the right to vote. This group brings the melting pot in Poland a knowledge of politics and government, which the republic urgently needs.

HARDEST LOT OF ALL.

The Russian Pole, the third type, has the hardest lot of all, and Polish feeling is still strong against Russia as a result. The national dress, language, literature were frowned upon by the Russian government. Many of the Russian Poles went into business where they were least bothered by the government. Half of the products manufactured in Russia were made in Russian Poland.

These three groups should be working together, each bringing its special knowledge to the problems of Poland. Unfortunately, they are having trouble in understanding one another. And as one Pole exclaimed, "If ever they needed cohesion, it is now!"

The Pole in this country studies affairs in his home country, and likes to go back for a visit sometimes. But he is becoming more and more Americanized. The large numbers of Poles who have been trying to go back recently have no intent of staying when they get to Poland. They are mostly men who want to go to find their families, who were to have followed them to this country long ago. It is not always easy for them to locate these relatives after six years of War and confusion. And when they do locate them, the immigration laws add to the difficultise. It is said that after the monthly quota is filled hundreds of Joles are left still waiting their chance to come to America.

WILLIAM WEARS OUT WELCOME.

Expense of Guarding Former Kaiser Causing Irritation to Dutch Politicans.

[BY CABLE AND ASSOCIATED PRESS.]

THE HAGUE, Nov. 5.—The expense of guarding the former German emperor is the cause of irritation to some of the political leaders in Holland. One of the Social-Democratic members of Parliament criticised this outlay in a party speech he delivered the other day, and threatened to interpellate the government on that subject.

The speaker declared that the former Kaiser, whom he characterized as a "deserter," had not been prevented from stirring up trouble as he had sent a telegram to his son, Prince Eitel Friedrich, in Germany alluding to his comrades "who had not been beaten on the battlefield."

TRIBUTE .. TO .. BRITAIN'S .. DE

Gen. Pershing Decorates Tomb of Unknown Soldier.

The picture shows the official party leaving Westminster Abbey between rows of British and A... diers after the American commander had placed America's highest military award, the C... Medal of Honor, on the tomb. Gen. Pershing is at the left, with the Duke of Connaught at ... and Ambassador Harvey at the right; they are preceded by Bishop Pyle.

DEATH OF PREMIER CAUSE OF SUICIDE.

[EXCLUSIVE DISPATCH.]

LONG BEACH, Nov. 5.—Believed by the police to have become affected by news of the assassination of Premier Hara of Japan, Hisakathi Sakia, 39, a Japanese of 216 Elm avenue, committed suicide in true Hara Kari fashion by slashing his right wrist and then hanging himself today.

Unconscious and nearly dead from loss of blood, Sakai was found by a countrymen who gave his name as S. I. Yoshii.

His head was about a foot off the floor and suspended by a light rope from a door knob. The man was taken to the Seaside Hospital, but despite the efforts of physicians, he died without regaining consciousness.

KNIGHTS TEMPLAR MARCH IN REVIEW.

[EXCLUSIVE DISPATCH.]

POMONA, Nov. 5.—Thousands lined the streets today when 400 Knights Templar from twelve cities of Southern California, marched in military formation in parade through the business section of the city.

Leading the procession were Grand Commander White of San Francisco and Deputy Grand Commander Waite, of Sacramento.

In the parade were representatives from Pasadena, Pomona, San Bernardino, Long Beach, Alhambra, Covina, Glendale, Fullerton, Whittier, Riverside and Hollywood.

After the parade the marchers assembled at Ganesha Park, where they enjoyed a picnic dinner, while this afternoon there were drill contests and a baseball game. A business session followed.

PLACE OF HONOR FOR HERO'S MOTHER.

[BY A. P. NIGHT WIRE.]

SAN FRANCISCO, Nov. 5.—Mrs. Cynthia Shaw, mother of Chauncey R. Frank, who was killed in the Argonne and whose body never was recovered, left tonight for Washington to occupy a place of honor in the Armistice Day ceremonies incident to the interment in Arlington cemetery of America's unknown warrior.

Mrs. Shaw was to stop at Sacramento, where a delegation representing the American War Mothers was to give her a letter from Gov. Stephens to President Harding officially designating her as the representative of California War Mothers. In Washington she will be a guest of the War Department.

ROBBER LOOTS MAIL CA...

[BY A. P. NIGHT WIRE.]

KANSAS CITY (Mo.) Nov. 5.—Authorities announced ... they were without definite clews as to a masked man who ... Atchison, Topeka and Santa Fe passenger train from Cal... Ottawa Junction, Kan., early today and looted the mail car of ... pelling a mail clerk to bind six of his fellow-workers. Contents ... pouches of mail were taken. No estimate of the value of the ... available.

The robbery occurred when the train had stopped at Ottawa for coal. The man, ... clerks, apparently headed at Quenemo, Kan. ... armed with a revolver, ... directed the air mail clerk ... up their hands. He took ... ver from E. E. Doolen, ... City, who was in charge ... registered mail pouches, ... compelled Doolen to tie ... with wire.

Forcing the clerks to the floor the robber spent an hour ransacking the registered pouches. He leaped from the ... when it reached Holden.

FIRST ENTERTAINMENT IN AUDITORIUM.

[LOCAL CORRESPONDENCE.]

OCEAN PARK, Nov. 5.—The first dancers in the first dance on the floors of the new Municipal Auditorium here were greeted with prolonged cheers last night at the tourists' season-opening entertainment.

Attended by 1000 persons, about a third of whom were cold-belt tourists, the first public entertainment of its kind was marked with great success.

Volunteer talent staged several acts between dances, and a volunteer orchestra rendered excellent music.

President John Hooper of the Canadian Tourists' Association, who, with the aid of the City Council, established free tourists' headquarters here for all visitors, received an ovation when he appeared. Among the speakers were Vice-President F. M. Rublee, of the Federation of States Societies, Mayor S. L. Berkley, William H. Carter, commissioner of public works, under whose direction the auditorium was built, and City Attorney Arthur Weber.

PRETTY SOON THEY'LL BE GIVING 'EM AWAY.

[BY A. P. NIGHT WIRE.]

NEW YORK, Nov. 5.—The German mark suffered further severe depreciation here today, being offered at .39 1-4 cents after the close.

This represented a decline of two to three points from the minimum quotation of yesterday.

Remittances to Austria and Hungary also established new low records. The Austrian rate was quoted at .03 1-4 cents and the Hungarian at .01 1-8 cents.

OKLAHOMA WINS THE SMALL-ARMS PRIZE.

[BY A. P. NIGHT WIRE.]

WASHINGTON, Nov. 5.—The bronze small arms trophies offered by the Navy Department for the year 1920-1921 were won by the battleship Oklahoma, the cruiser Albany and the destroyer Lea in their respective classes, the Navy Department announced today.

The Atlantic Fleet officers' team match was won by a team from the battleship Arizona.

Reports on the Pacific and Asiatic Fleet matches have not been received.

RADIO REPORT.

[BY U. S. NAVAL RADIO COMMUNICATION SERVICE.]

Noon, Nov. 4.—S.S. Chattanooga, 20 miles southeast of Cape San Lucas, Los Angeles.

8 p.m. Nov. 4.—S.S. Hawkeye State, San Francisco for Baltimore, 695 miles from San Francisco; S.S. R. J. Hanna, Richmond for Los Angeles, 228 miles from Richmond; S.S. Colin, Panama for San Francisco, 1210 miles south of San Francisco; S.S. West Kentis, Astoria for Yokohama, 940 miles from Astoria; Port said Maru, left Columbia River bound for Japan at 4 p.m.

[BY RADIO CORPORATION OF AMERICA.]

9 p.m. Nov. 4.—S.S. Royal Arrow, San Francisco for Tahiuti, 1320 miles from San Francisco; S.S. Maui, Honolulu for San Francisco, 1220 miles from San Francisco; S.S. Matsonia, San Francisco for Honolulu, 800 miles from San Francisco; S.S. Hyades, Mahukona for San Francisco, 1024 miles from San Francisco; S.S. Enterprise, Makahiwa for San Francisco, 1856 miles from San Francisco; S.S. Rotarian, San Francisco for Los Angeles, 10 miles from San Francisco.

8 p.m. Nov. 5.—S.S. Willamette, Everett for San Francisco, 900 miles from San Francisco; S.S. Cold Harbor, San Francisco for Seattle, 20 miles from San Francisco; S.S. H. F. Hanify, Richmond for Point Wells, 287 miles from Richmond; S.S. Depew, San Francisco for Vancouver, 25 miles from San Francisco; S.S. Wabash, Grays Harbor for Los Angeles, 270 miles from Los Angeles; S.S. Admiral Nicholson, San Francisco for Manila, leaving, 20 miles south of San Francisco; S.S. Admiral Farragut, San Francisco for Los Angeles, 100 miles from San Francisco; S.S. Charlie Watson, Los Angeles for Tacoma and Point Wells, 290 miles north of Los Angeles; S.S. Cuburra, Port Alberni for Los Angeles, 220 miles south of Cape Flattery; S.S. Frank G. Drum, Astoria for Gaviota, 144 miles south of Avon; S.S. Richmond, Los Angeles for Portland 44 miles south of San Francisco; S.S. La Placentia, Port San Luis for Honolulu, 1280 miles from Honolulu.

GREATEST YEAR OF HOMERS

[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—Statistics compiled by a show that when the curtain fell on the major-league in 1921 the greatest carnival of home-run hitting ... ory of the modern fan passed into history. In the ... the sluggers of the American and National league ... drives which netted them the round trip. These ... impressively when one recalls the fact that since the ... cuit obtained a major-league rating the greatest ... runs in a single season prior to 1921 was 631, made ... several seasons have seen less than 400 circuit drives ... leagues. The American League sluggers contributed ... 1921, against 370 in 1920, while the National League ... of 457, against 361 last season.

Realty Information Section

What You Want
WHEREVER YOU WANT IT.

Los Angeles Sunday Times

Part V-a: 16 Pages
REAL ESTATE LINERS.

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. ON 'CHANGE (Where Men Meet for Trading And Where Things Are Doing)

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FOR SALE—

FRANK MELINE COMPANY,
Los Angeles LEADING Realtors,
Submit the Following Worthy Values:

ENGLISH ARCHITECTURE HOME.
$17,000, which is a real bargain. Situated on one of the finest and highly restricted avenues in Los Angeles. Downstairs contains reception hall, large living-room, den all in paneled Peruvian mahogany, dining-room in paneled 7.9-inch solid oak, kitchen and maid's room with bath. Upstairs tiled bath, 4 large bedrooms and sleeping porch. Lot 75x157. Gas furnace, new Rudd auto. heater. Large glazed in porch, double garage, with 2 rooms above. Beautiful garden. This home is absolutely in perfect repair and condition, so if you want a home as well as a bargain, you need go no further. Bargains are few, but here is one. Easy terms. Mr. Childs, Wil. 1404; evenings, 54269.

$17,500.
WHITE PLASTER. 10-ROOM, TILE ROOF.
Absolutely the greatest value in the entire Wilshire district in a NEW 2-STORY, WHITE PLASTER HOME. Situated in a highly restricted district on a paved street. Beautiful surroundings. The entrance hall, living room (15x30) and large dining room are finished in SOLID MAHOGANY. Open staircase, tiled breakfast room, MODERN WONDERFUL WHITE KITCHEN, THE WALLS AND FLOOR ARE FULLY TILED. Maid's room with tiled bath. Upstairs there are four real bedrooms. Two are 16x18. The bedrooms are exceptionally well arranged, with two of the FINEST COMPLETELY TILED BATHROOMS. Each with a shower. Entire house heated by gas furnace. Basement. EXTRA-LARGE COVERED PORCH. Beautiful large lot with double garage and an ideal estate home, and I know this is a genuine bargain. Call MR. McCARTY, Wil. 1404, or call at our Wilshire and Vermont Office.

$24,500.
BEAUTIFUL PLASTER HOME.
320 S. IRVING BLVD.
10 Rooms, 4 baths, 4 bedrooms.
Located on Irving Blvd., in the real Windsor Square. Have you ever heard of such a home in such a wonderful location, for this ridiculous price? We haven't. See it now. Call MR. McCARTY, at our Wilshire and Vermont Office, Wilshire 1404.

$21,500.
WILSHIRE 2-STORY WHITE PLASTER HOME.
Only 1 year old. Actually built for a home of the best materials and workmanship. Has every modern convenience in Los Angeles. Downstairs contains reception hall, large living-room, den all in paneled Peruvian mahogany, dining-room in paneled 7.9-inch solid oak, kitchen and maid's room with bath. Upstairs tiled bath, 4 large bedrooms and sleeping porch. Lot 75x157. Gas furnace, new Rudd auto. heater. Large glazed in porch, double garage, with 2 rooms above. Beautiful garden. This home is absolutely in perfect repair and condition, so if you want a home as well as a bargain, you need go no further. Bargains are few, but here is one. Easy terms. Mr. Childs, Wil. 1404; evenings, 54269.

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$22,500 — SPECIALLY PRICED FOR QUICK SALE.
BEAUTIFUL TILED ROOF STUCCO HOME.
LARGE GROUNDS. 2-STORY, 10 ROOMS, 5 TILE BATHS.
This elegant home is located on Norton Ave., between 2nd and 3rd, right in the heart of Wilshire's finest homes. The character of the decorations, appointments, etc., are far above the ordinary, there being the finest of mahogany, tapestry on all decorations, etc., used throughout. The baths are the finest of the kind, tiled to 7 ft. high, one has a shower, the others a spray. The kitchen is tiled and contains an abundance of cabinet space, in fact, there is in the builder's pantry. Also a maid's room and bath, two-car garage. The grounds are elaborately done in nearly 1/2 a town lot and the best value of the year. Call early for appointment. Sign on property. MR. W. HOWELL, Wilshire 1404; evenings Wilshire 2317.

LOOK—$24,000.
A REAL SACRIFICE.
120-FT. FRONTAGE. 2-STORY, 10-ROOM, 5 BATHS.
This is a real buy. This elegant 2-story Colonial home has 4 bedrooms, 2 beautifully tiled baths, the maid's room and bath. This home is within 1/4 blocks of Windsor Square. We are absolutely confident that, regardless of how much you have looked for a home, you cannot equal this buy in all sanity, for we will sell this bargain immediately. Call MR. HOWELL for appointment, Wilshire 1404; evenings Wilshire 2317.

IN BEAUTIFUL FREMONT PLACE.
A $35,000 WHITE PLASTER HOME AMONG $100,000 MANSIONS.
Recently built, for present owner, of the durable materials. Spacious entrance hall and living room (16x26) dining room (12x15), all finished in solid ivory and solid mahogany. Heavy oak floors throughout; walls finished in oil. Charming breakfast room with beautiful exposure. Large, tastefully decorated sun porch; kitchen with tile floors, large pass pantry, with maid's quarters adjoining. Back porch with plenty of closets and laundry trays. Large basement, with 4 Rudd automatic heater (multi-heating system furnace.) Upstairs are four commodiously arranged bedrooms in old ivory, with two bathrooms and dressing rooms adjoining. One bedroom is finished in ivory and has open porch. There is a two-car garage in the rear of a tastefully laid-out garden. The lot is 75x167. The owner's family has recently been diminished, so this beautiful home is offered for the first time. It is one of the exceptional offerings we can conscientiously recommend as an unusual buy. The location of the home is also destined for steady increase in value. For further particulars call MR. PARKE, Wilshire 1404; phone 58263A.

PALATIAL HARVARD BLVD HOME.
FORMER BANKER'S RESIDENCE.
This modern 2-story, 14-room white stucco residence, on large corner lot, with beautiful lawn and large trees, which only years can produce. No expense was spared in building and finishing of this magnificent home. The woodwork is real Tobasco mahogany and white cedar. The decorations are of the silk, satin and wool tapestry. Spacious center hall, large living room, drawing room and library. Beautiful dining room and breakfast room; 5 bedrooms, 2 sleeping porches, 3 tiled baths, fireplace, marb. with built-in mantle, charming Beautiful Solarium on third floor. 4 fireplaces in all; hot water heat, Rudd automatic heater. Garage, adequately describe this wonderful home. It is actually a gift, and can be bought at the right price. For further particulars, call MR. WALTER, Wil. 1404. No obligation. Evenings 57303T.

PALATIAL WILSHIRE RESIDENCE. EXCEPTIONALLY ATTRACTIVE HOME.
LESS THAN ½ BLOCK NORTH OF WILSHIRE BLVD.
This magnificent white plaster, 14-room residence with tiled roof is in the very heart of the Wilshire district on high ground, surrounded by fine homes, and less than five blocks from the Ambassador Hotel. Center hall arrangement, with large Spanish room (26x28) and beautiful and spacious billiard room. Attractive dining room (20x30.) Large butler's pantry, fully tiled. Large, beautiful breakfast room on first floor. Five master bedrooms with three tiled baths and built-in shower, besides two maids' rooms and bath, sewing room on second floor. The finest mahogany dining room and library are finished in the finest mahogany, with the billiard room in quartered oak. The whole of the first floor are covered with silk tapestries and velvet and velours. Large 2-car, private garage, with 2 bedrooms and bath for chauffeur's quarters. Lawn beautifully landscaped. This beautiful home is offered for the first time, and at a price which we can conscientiously recommend as an unusual buy. The location of the home is also destined for steady increase in value. For further particulars call MR. PARKE, Wilshire 1404; phone 58263A.

OFFSHORE RADIO.

HOUSES—For Sale.

Miscellaneous.

FOR SALE—

LASCK & WILLIAMS,
Successors to Giles & Lasck.
Offer for Sale.

$9000.
BUNGALOW ON HARVARD BLVD.
$2500 Underpriced.

This charming 7-room bungalow, located on Harvard Blvd., near Second st., is very substantially built and contains every convenience that could be wished for. Large east-front lot, near school. For appointment to see this unusual offering call Mr. Rasmussen.

60549. LASCK & WILLIAMS, Bdwy. 2556.

$10,500.
ARDMORE HEIGHTS BUNGALOW.
Wilshire's most beautiful bungalow location.

This ideal home is on a high and sightly terrace, commanding one of the most gorgeous mountain views to be had in Los Angeles; contains 7 rooms and sanitary bath, three bedrooms, one of which has separate toilet and lavatory. Living-room 16x30 feet, runs entirely with cf. beams. Finished throughout in old ivory and white enamel. Bank mortgage $4000. This is really a snap buy. Call Mr. Feathem.

60549. LASCK & WILLIAMS, Bdwy. 2556.

$13,000.
CLOSE TO WILSHIRE BLVD.
Pretty Dutch Colonial, worth much more.

Owner must dispose of his pretty 5-room Dutch colonial, living-room and fireplace, dining-room and breakfast room, kitchen, 3 fine sleeping rooms, tile bath, large open porch. Lot 50x135; double garage; beautiful shrubbery and flowers; this is priced right. Call Mr. McGeal or Mr. Stahl.

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THE BUNGALOW BEAUTIFUL.

One of the most spacious and artistic homes in the Windsor Square section has just been completed by a well-known builder, for his own occupancy, and is offered for the first time. It is a bungalow of the highest type, and is conceded to be the last word in completely equipped and artistic homes. Every modern convenience that could be thought of has been installed, and the workmanship throughout is of the highest order. Large living-room, with beamed ceiling, and panelled in mahogany, as also are the dining-room and library. The dining-room is an unusually charming room, walls and ceiling being covered with selected hardwood. Charming breakfast room. Second floor has 4 large bedrooms and sleeping porch, 2 large and beautiful time baths; abundant closet room. Possession possible this remarkable bargain. Call Mr. Eccleston early for appointment to see this property.

60549. LASCK & WILLIAMS, Bdwy. 2556.

$20,000.
WHITE STUCCO WILSHIRE HOME.

See this 10-room home of white stucco and conservative architecture, in most ideal new section of fashionable Wilshire; which, with double-tile roof, in English, includes 4 master bedrooms, 2 tiled baths, and shower, sleeping porch, balcony off each bedroom, 2 maids' rooms and bath downstairs, walls hand decorated on canvas; hardwood floors throughout, garage with chauffeur's quarters; large east front lot. Can deliver immediately on very reasonable terms. Call Mr. Mitchell.

60549. LASCK & WILLIAMS, Bdwy. 2556.

FINE WILSHIRE HOME.
BEING SOLD TO SETTLE BANK'S TRUSTEESHIP.

If you want a solid "back East" 2-story home, finished in finest hardwoods on a high, sightly lot, ½ BLOCK very close to grade and high schools, and fine set-up Wilshire Blvd., you will want this. The home contains 6 bedrooms, 2 sleeping porches (one inclosed,) double basement with gas furnace; Rudd heater and laundry; double garage, with toilet and lavatory above. Also gas house in the gardens; the price is $22,500; very easy terms, and immediate possession. Call Mr. Lasck.

OUR BRANCH OFFICE IS NOW OPEN AT 1001 W. SIXTH ST., NORTHWEST CORNER SIXTH ST. AND OXFORD AVE.
LASCK & WILLIAMS,
Successors to Giles & Lasck,
200 New Pantages Bldg.
60549. Seventh at 5th Bdwy. 2556.

FOR SALE—

AN UNUSUAL BUY.
$13,500. $13,500.
WE ARE OFFERING A LARGE HOME CONTAINING 6 BEDROOMS; IDEAL FOR BOARDING OR ROOMING HOUSE; NEAR ADAMS AND VERMONT; PROPERTY IN SPLENDID CONDITION, ON A LOT 100x150 WHICH ALONE IS WORTH $8500. OWNER IS ANXIOUS TO SELL AND WILL MAKE VERY REASONABLE TERMS. SEE MR. HINNEMAN.

———

buSd. G. P. GILLELEN, Adms., 601
10777. REALTORS. MAIN 6760.
608 HOLLINGSWORTH BLDG.,
6TH AND HILL STS.

FOR SALE—

OR THREE BEST BUYS.
ONLY $1000 CASH.
New 5-room bungalow, east front, system, fine decorations and fixtures. Only $6500.
NORTH WILSHIRE SNAP.
Only $6500, terms. New colonial, 5-room bungalow, hardwood floors, east front, lot 185 feet deep. Fine residential district.
SOUTH HOLLYWOOD BARGAIN.
New 5-room bungalow, built-in features, large lot, near pebble car and one car-line. Growing in value. $6500, terms.
GRAHAM & WHITE,
529 Citizens' National Bank Bldg.
Broadway 569.
Sunday, phone 558973.

FOR SALE—

CULVER CITY. Only $6200. Reasonable terms. This good, substantial, seven-room Colonial house, with sunroom, sleeping porch, three bedrooms, French doors and fireplace, parlor, dining-room and breakfast room; 5 bedrooms, 2 sleeping porches, 2 tiled baths, mark with built-in mantle; shades and beautiful Solarium on third floor. 4 fireplaces in all; hot water heat, Rudd automatic heater. Garage, adequately describe this wonderful home. It is actually a gift, and can be bought at the right price. For further particulars, call MR. WALTER, Wil. 1404. No obligation. Evenings 57303T.

FOR SALE—

SIX-ROOM COLONIAL.
$6250.
Pay for your home like rent.
Rent buy the 6th season.
Suburban home, Sorrell Place.
DEAN & BEDILION,
420 Pacific Finance Bldg.
Sixth and Olive. Pico. 1542.

FOR SALE—$800 down, balance $50 mo. 6-room modern bungalow, near Vermont, and Washington; 3 dandy bedrooms, hardwood floors, 50-ft. level lot, garage and drive. Total price only $5500. A rare opportunity. Wonderful fixtures, LANGHOFF, exclusive agents, 2536 W. Pico. 57367.

FOR SALE—

NEAR WESTERN, VALUES INCREASING.
New stucco, 5-room bungalow, modern, every feature, tile bath, shower. Only $7950; will consider lot. 560 N. WESTERN AVE.

FOR SALE—Live at the beach. Plastered house, seven rooms, every convenience, between Sunset and Windward Pleas, bath of greatest in-town location, rather and ocean. Two garages, on paved court. All for present cost of building house, $7850. Will sell furniture, one-third value. CALL 74545.

FOR SALE—

CHICAGO-LOS ANGELES BUILDING CORPORATION
has available, accurate lots part payment. Examine and let us duplicate one of our bungalows. 524 S. SPRING STREET.

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FOR SALE—

CHICAGO-LOS ANGELES BUILDING CORPORATION
has available, accurate lots part payment. Examine and let us duplicate one of our bungalows. 524 S. SPRING STREET.

HOUSES—For Sale.

Miscellaneous.

FOR SALE—

Phone Pico 1256
W. A. HEITMAN CO.
Entire Ninth Floor Merritt Bldg.
Eighth and Broadway.

FURNISHED 5-ROOM HOUSE
FURNISHED HOUSE.
Close to Wilshire Blvd., east front. Hardwood floors throughout. 4 large bedrooms, extra large living-room, basement furnace, well-kept lawn, large garage. Will also sell unfurnished. Easy terms.

$8000 HANDLES WILSHIRE 15-ROOM HOUSE
FURNISHED HOUSE.
Finest construction and finish, large east front lot, 5 large bedrooms, 2 baths, billiard room, servants' quarters and bath, oak floors throughout, water heater. One of the finest residential streets in the city. Two-story double garage. Property well adapted for studio or club. Finest condition, ready to move in. Open for inspection 2 to 5 p.m. Address 987 Magnolia Ave.

$8000 HANDLES 2-STORY WILSHIRE CORNER RESIDENCE
Located north of Wilshire Blvd. 8 rooms, including 4 bedrooms, hardwood floors throughout, basement and furnace. Property in finest condition, imported grounds and garage. Our best Wilshire corner residence at $12,500.

$9000 BUYS WILSHIRE 2-STORY 9-ROOM HOUSE
Short distance from Wilshire Blvd. A well-built home, finest materials, high grand. 4 bedrooms, sleeping porch, extra large living-room and library with many built-in features. Finest decorations and fixtures, hardwood floors. Good basement and heating system, abundance of fruit trees and flowers, large garage. Best Wilshire 2-story home obtainable at this low price. Immediate possession. Terms if desired.

$7000 BUYS WEST ADAMS 2-STORY HOUSE
Located on one of the best streets west of Vermont, 5 blocks from West Adams. 7 rooms; 2 comfortable bedrooms. Will accept $2000 down. Balance monthly.

$5000 SECURES PICO HEIGHTS 2-STORY RESIDENCE
Sightly location, 8 rooms, 4 bedrooms, hardwood floors, fine decorations and fixtures. Basement, furnace, large lot and garage. Price $10,000.

$9000 HANDLES WILSHIRE 7-ROOM FURNISHED STUCCO BUNGALOW.
North of Wilshire Blvd. Special construction and finish. Hardwood floors, furniture made to order, mahogany and walnut; and property in perfect condition. 3 bedrooms, tiled bath, large garage. Offered at $11,000. Furnished.

$3000 DOWN BUYS GRAY ENGLISH STUCCO HOME NORTH OF WILSHIRE BOULEVARD
Extra well built, 6 rooms. Tile bath and shower, hardwood floors throughout, double garage. A bargain at $10,500.

$12,000 WILL BUY WILSHIRE BUNGALOW ON 80-FOOT LOT. CLOSE TO WILSHIRE BLVD.
East front; grounds highly improved with choice fruit trees and flowers. 7 large rooms and sleeping porch. Hardwood floors throughout, basement with furnace. Double garage and storage room. Property in splendid condition. Possession at once. Terms if desired. Will appeal to anyone wanting a well-built bungalow in high-class residence district. Phone 58167.

$2000 DOWN FOR WESTLAKE 6-ROOM MODERN BUNGALOW
Near Carondelet St., well built and in fine condition. Hardwood floors; large lot. Garage. Exceptional value at $4500.

$2000 DOWN BUYS WILSHIRE 2-STORY RESIDENCE
Located on one of the best streets West of Vermont close to Wilshire Boulevard; 5 bedrooms, sleeping porch on second floor, one on first floor; large den, hardwood floors throughout, basement furnace, property in finest condition, large garage. We offer a real bargain at $10,000 on easy terms.

$2500 SECURES WILSHIRE 6-ROOM HOME
Convenient to Western Ave. car line. 3 bedrooms, tile bath, large lot and garage. A bargain at $7800, monthly terms.

$10,000 SECURES WILSHIRE BRICK AND STUCCO RESIDENCE
North of Wilshire Blvd., eighty east front lot, 75 feet wide; one of the finest streets in district. 11 rooms, mahogany finish, oak floors throughout, 4 large bedrooms, screened sleeping porch, 3 baths, screened quarters, billiard room, highly improved grounds, 2-story double garage with chauffeur's quarters. We offer this substantial home for $25,000.

Phone Pico 1256
W. A. HEITMAN COMPANY,
REALTORS.
Entire Ninth Floor, Merritt Bldg.
Eighth and Broadway.

FOR SALE—Beautiful 7-room colonial, built 2 years. Positively the best constructed Colonial in the southwest. Built for a home. All modern improvements. Three bedrooms, large glass tile bath and sink. High terraced lawn. Beautiful blooming shrubbery. One of the show places of South Pasadena. I really want to sell my home and cash terms can be arranged. If you are looking for a home and your owner's worth, investigate this. Worth $11,000, but will take $8000 if sold this week. See Mr. Perry, owner's representative, 426 Pacific Finance Bldg., 6th and Olive sts. DEAN & BEDILION, Pico 1542. Home 1322 Maycrest ave. Office out Huntington Drive.

FOR SALE—Ardmore Ave. Finely built 8 room, modern bungalow. Hardwood floors throughout, nearly new; double garage. Lot 50x150. Price $10,500.

South Norton Ave. Elegantly finished 6 rooms, built by present owner by day work on a lot 65 ft. front. Price $9500.

Well built 6 rooms, 2 bedrooms and enclosed sleeping porch, garage. Lot 50 x150; nice street, short block from Vermont ave. Price $6000. $1000 cash, balance to suit.

LEO J. MAGUIRE, 400 Pay Bldg.
3rd and Hill sts. Phone 11183.

FOR SALE—

HOLLYWOOD $12,000 will buy this modern, well built, substantial, two-story stucco. Only $4000 down. Immediate possession. Tile bath. Hardwood floors throughout. Lot 50x150. A real buy.

GRAHAM & WHITE,
529 Citizens' National Bank Bldg.
Broadway 569.
Sunday, phone 558973.

FOR SALE—

BEAUTIFUL STUCCO, 9 ROOMS, $14,000. IN HEART OF WILSHIRE.
This beautiful residence is located on paved street and among twenty thousand dollar residences. Owner must sacrifice. The price has been lowered from $18,000. Tiled bath up and maid's room and bath down. Lot 50x150. Ask for Mr. Bradburn.

GRAHAM & BRADBURN,
515 North Western Ave. 580787.

FOR SALE—

WONDERFUL STUCCO BUNGALOW.
6 large rooms, tiled bath, hardwood floors; living and dining-room finished in hardwood; east front tile lot, with wonderful value. Call HAYWARD, 580787; evenings, Wil. 2905.

FOR SALE—A snap, 11-room house. Big lot. West Adams district. $10,000.
CLENDENON BROS.
West 2481. 601 Central Bldg.

FOR SALE — Small unfinished 5-room house, lot, auto shed, 5-pass. auto, all for $1800. Also 6-room house, have rent. 3660 GRAMERCY PLACE, owner.

FOR SALE—Completely furnished modern bungalow; 2 beds, bedding, dishes, screen porch, garage; good locality; immediate possession; 2 lots, terms. OWNER, 935 East 20th st.

FOR SALE—New building nearly completed; $3250; 4 rooms and bath; all modern improvements; lot 40x117; hardwood floors; cement porch; substantially built; 1 car; 6 cases of Rooms Posh Paint, exclusive agents, 2536 W. Pico. 57367.

FOR SALE—

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New stucco, 5-room bungalow, modern, every feature, tile bath, shower. Only $7950; will consider lot. 560 N. WESTERN AVE.

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HOUSES—For Sale.

Miscellaneous.

FOR SALE—

B. A. ROWAN & CO.
SELLING AGENTS FOR WINDSOR SQUARE AND OTHER FINE RESIDENCE PROPERTIES

A REAL BUY
PINK PLASTER HOME
BEAUTIFUL EAST FRONT LOT
$16,000 TERMS
TWO BLOCKS SOUTH OF WINDSOR SQ.

THIS TWO-STORY TILE-ROOFED HOME IS A BEAUTIFUL EXAMPLE OF ARTISTIC SPANISH ARCHITECTURE, CONTAINING SEVEN ROOMS. THE LOWER FLOOR CONSISTS OF LIVING-ROOM, DINING-ROOM, BREAKFAST-ROOM AND ONE EXCEPTIONALLY LARGE SLEEPING-ROOM, ALL OF WHICH ARE FINISHED IN FRENCH GRAY. THE KITCHEN IS SPACIOUS AND HAS A TILED SINK AND DRAIN BOARD. THERE ARE TWO SLEEPING-ROOMS ON THE UPPER FLOOR FINISHED IN OLD IVORY. TILED BATH WITH SHOWER UP AND ALSO A TILED BATH DOWN. HARDWOOD FLOORS THROUGHOUT. PATIO ON THE SOUTH SIDE OF HOME. DOUBLE GARAGE. FURNISHINGS MAY ALSO BE PURCHASED.

WEST HOLLYWOOD
BEAUTIFUL VIEW OF THE MOUNTAINS
$5500

NEW PINK STUCCO WELL-BUILT BUNGALOW. LIVING-ROOM, DINING-ROOM, SLEEPING-ROOM AND KITCHEN FINISHED IN IVORY. LARGE SIZED BATH. DISAPPEARING BED IN DINING-ROOM. HARDWOOD FLOORS, GAS AND ELECTRIC CONNECTIONS. SHORT HOT WATER HEATER. SINGLE GARAGE.

A WILSHIRE CORNER
CREAM PLASTER $22,600, TILE ROOF

THIS BEAUTIFUL TWO-STORY EIGHT-ROOM HOME IS LOCATED ON A CORNER IN THE HEART OF THE WILSHIRE DISTRICT. BEAUTIFUL LAWN AND SHRUBBERY. AN EXCEPTIONALLY LARGE LIVING-ROOM WITH TIFFANY FINISHED WALLS. DINING-ROOM KITCHEN, MAID'S ROOM AND BATH DOWNSTAIRS. THE LOWER FLOOR HAS AN OPEN STAIRWAY LEADS TO THREE LARGE MASTER BEDROOMS, SLEEPING-PORCH AND TILED BATH WITH SHOWER. IVORY FINISH. HARDWOOD FLOORS THROUGHOUT. GAS FURNACE. AUTO. WATER HEATER. LARGE LOT WITH DOUBLE GARAGE.

FOR FULL INFORMATION CALL OUR
WINDSOR SQUARE OFFICE
WILSHIRE BLVD. AT IRVING
PHONE 58002.

B. A. ROWAN & CO.

FOR SALE—

THE PERFECTION HOME.

Consists of concrete foundation, novelty siding, polished oak floors in living-room and dining-room, plastered throughout, keystone chain-boards, built-in cupboard in kitchen, hood over stove, chain lighting fixtures. No. 1 Pacific bath, toilet, lavatory and sink, hot and cold water pipes to all fixtures, crushed brick or stone road, two coats of best outside paint, cement walk, lot, 50x150 or less, on high, sightly ground, sidewalks, curbs and rock surfaced street paid for.

TOTAL PURCHASE PRICE
4 ROOMS AND BATH....$2650.
5 ROOMS AND BATH....$2750
TERMS EASIER THAN RENT.

$2000 DOWN FOR WESTLAKE 6-ROOM MODERN BUNGALOW
Near Carondelet St., well built and in fine condition. Hardwood floors; large lot. Garage. Exceptional value at $4500.

$2000 DOWN BUYS WILSHIRE 2-STORY RESIDENCE
Located on one of the best streets West of Vermont close to Wilshire Boulevard; 5 bedrooms, sleeping porch on second floor, one on first floor; large den, hardwood floors throughout, basement furnace, property in finest condition, large garage. We offer a real bargain at $10,000 on easy terms.

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Convenient to Western Ave. car line. 3 bedrooms, tile bath, large lot and garage. A bargain at $7800, monthly terms.

$10,000 SECURES WILSHIRE BRICK AND STUCCO RESIDENCE
North of Wilshire Blvd., eighty east front lot, 75 feet wide; one of the finest streets in district. 11 rooms, mahogany finish

HOUSES—For Sale.

Miscellaneous.

FOR SALE—

BUYERS

KINDLY

NOTICE.

If you are seeking choice lots or beautiful residences in exclusive districts at REASONABLE PRICES in the finest localities, call the Manager of our

HOUSE & LOT DEPT.

Phone 10845.

JAMES INVESTMENT COMPANY.

IF WE HANDLE IT, THE PRICE IS RIGHT.

FOR SALE—

BEAUTIFUL BUNGALOW DE LUXE.

902 N. Dramesq Place.

Located in heart of Wilshire district on a beautiful paved street; 5-room bungalow; this wonderful home combines apartment ease of rooms and charm of arrangement that makes it the ideal home; large living room, with fireplace; sunroom; three bedrooms; large tiled bath; maid room and bath. The kitchen with its tiled sink and ample cupboard space is a joy to behold. Laundry is separate from main building in outhouse that also provides garage room. Beautiful lawn, shrubs and citrus adorn the property. OPEN FOR INSPECTION.

JAMES J. DONAHUE,
3700 WILSHIRE BLVD.
WILSHIRE 144. 569621.

FOR SALE—

$42,000.

PALATIAL FULLERTON HOME.

Just off Wilshire Blvd.; lot 150x150; in highly restricted tract; this beautiful property comprises 12 rooms; sumptuous reception hall finished in floral mahogany; large living room of definite charm; library, dining room, breakfast room, tiled kitchen, maid's room and bath on lower floor. The stairway is an architect's masterpiece and leads to a large gallery; 3 colorful and spacious bedrooms with connecting baths; sleeping porch; all rooms have a sunny exposure. This home is a delightful setting for a refined family. Lot alone is a gilt edge investment. The entire home is equipped with burglar alarm system. If you want a home of superior construction and remarkable value, inspect 675 SOUTH OXFORD.

JAMES DONAHUE,
3700 WILSHIRE BLVD.
WILSHIRE 144. 569621.

FOR SALE—$25,000

COMPLETELY FURNISHED HOME

Charming, almost new, full two-story, 9-room home, up to the minute in every particular; just a few doors north of Wilshire Blvd.; a most attractive home and lot; living room, with 3 very large windows; dining room; breakfast room; den; maid's room; splendid tiled bath; hardwood floors throughout; fine lighting fixtures and furnace. Now ready. Call Mr. Cooper, Wil. 2664; eve., 569621.

KELLS & GRANT,
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—BY OWNER, $14,500.

Distinctive English type tapestry brick and stucco 2-story home, built one year ago by day labor; 6 rooms and sleeping porch; hand-rubbed to stone finish; large hall with cast closet; mahogany stairway; large living room, with fireplace; Dutch door opening onto covered patio; breakfast room; tiled kitchen, with every modern convenience; white tile sink; 2 bedrooms and sleeping porch upstairs; tile bath; 1 bedroom. Two-car garage; Phillips engine and automatic heater; $5000 cash will handle.

416 WESTMINSTER AVE., So., between Third and Norton.

FOR SALE—By owner, very large new 9-room home, with all conveniences and beauty of large expensive home; located in wellestablished district; close to Wilshire; commanding beautiful view; ideal home for small family who appreciates the best of every thing; shrubbery, sprinkling system, variegated tile roof, Travatine stone entrance, large reception hall, beautiful fireplace, hand-rubbed and Tiffany ceilings in oil in main rooms; artistic Batchelder tile fireplaces; exceptional lighting fixtures; beautiful mahogany buffet; wonderful bathroom with separate shower; most advanced built-in and concealed ideas in room; beautiful rear yard with pergola; easy terms. 1 CATALINA ST.

FOR SALE—

$47,500. ON SHATTO PLACE. $47,500.

One of the finest cement close-in homes in the city, situated on beautiful Shatto Place which is perpetually restricted for high class residences; this home is built of large rooms, all of on canvas walls, and the lot is 60x150; has a large lawn, fruit trees with beautiful garden, hedge effect; lawn, trees, shrubs and flowers. Every room has a large window and the view, which is refreshingly open, is worth the price alone. Lot is 50x150 feet; 7½ ft. alley. Wil. 2664.

KELLS & GRANT,
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—

OPPORTUNITIES

Modern 10-room duplex, Hollywood, $11,000. Double bungalow, 4 rooms each, $6000; Basement type. Double bungalow, 2 rooms and bath, $11,500; W. Washington, 2 rooms furnished, Victoria ave., $1500. Close in 6-room bungalow, $4500; 6 room bungalow, $4000; Arlington Heights, $20,500. Apartments or vacant sites, 160-foot frontage on Pico st., $60,000.

R. C. P. SMITH SYNDICATE,
1005 Bakers Bldg.
Phone 14416.

FOR SALE—

GLENDALE INVESTMENTS EXCLUSIVELY.

BUSINESS INCOME PROPERTY.

On business near Brand is rapidly developing business section of this active thoroughfare, $9000 cash will handle; $3000 cash and $100 per month should double his money in a few months. In the meantime the rental income will more than pay the cost. JONES 1003 Story Bldg. 13913

FOR SALE—

$500 OR MORE DOWN.

ONE FULL ACRE.

FINE SOIL AND NEIGHBORS.

8-ROOM MODERN HOUSE.

LARGE GARAGE AND BARN.

LARGE BROODER HOUSE.

CHICKEN HOUSES FOR 500 CHICKENS.

LARGE FRUITFUL ORCHARD.

ONLY 15 MINUTES 6TH AND MAIN.

This is A VERY LARGE BARGAIN.

915 S. Spring.

FOR SALE—

WILSHIRE BARGAIN.

FULL 2-STORY HOUSE, $12,750.

You will not have this opportunity again. Lot 61 x 85 ft. MANHATTAN PLACE for $12,750, and it is cheap for the worth any two $10,000 bungalows placed in L. A.; fruit trees, 2-car garage, valve, etc. Owner will sell for $11,500; the terms are most attractive. MAIN 176.

FOR SALE—

$200 CASH.

Balance $40 monthly, including interest and taxes.

SYNDICATE PROPOSITION TO SACRIFICE.

2 brand-new 4-rm. bungalows at $3500 each, on those ridiculous terms. Wilshire Blvd. district; close to Western ave. Get busy. Phone Millbury 526009 eve. Tuber or call 219 S. Western ave.

FOR SALE—

FIFTH AVENUE

6-ROOM BUNGALOW

$2150 CASH

Here is an unusual bungalow with six large rooms including two bedrooms and breakfast room; built-in features; hardwood floors, large garage, lawn front and rear. A very attractive home. Priced $6850, only $2150 cash. Phone Air. Richards 597366.

R. M. GALE CO., INC.
Exclusive Agents
Wilshire Branch Wil. 1009
Ambassador Hotel Wil. 3181

FOR SALE—By owner, decided bargain in 6-room bungalow; hardwood floors, furnace, laundry trays, garage, large lot.

Open for Inspection.

JOHN G. STRONG, OWNER.

Might consider good lot as part. 1328 E. 23rd St. Bus. Bldg. 13913

FOR SALE—$650 cash; 4 rooms; ivory finish; 30 x 150 lot; a house inside and out as new, with hardwood floors; beautiful locket; vacations and holidays; oneacre poultry; lots of light and air. If 4 rooms are enough for you we have the place for you. On a good street and near Manola ave. car. 1703 SANTA AVE.

FOR SALE—Genuine bungalow home. No offer for 30 days; 5-room and new bungalow. Every detail perfect, fine extra-large garage. Fine surroundings and fine highclass district. $5000 to $6000 cash, balance to suit. Near city hall. Vanice. References required. Owner, 618 S. SPRING ST.

FOR SALE—One 7-room cottage with 3 sleeping porches; one family hotel with 12 bedrooms. For information, call owner. 1817 WINE ST.

FOR SALE—By owner, beautiful home in Glendale. 5 large bedrooms, lot 50x175. Easy terms. 6-car basement. 1000 WEST CHESTNUT ST.

FOR SALE—5-room cottage; oak floors throughout; large lot; near car; drive; fruit trees; northwest; price $4500; terms. MR. QUEENE, 3194 S. Hill. 15492.

FOR SALE—Real bargain; 7-room, 2-story home; 4-1 condition; must sell; garage; fruit trees; price $4750; terms. MR. CHESNEY, 3194 S. Hill. 15492.

FOR SALE—New 5-room modern bungalow, hardwood floors, large lot; fine view; garage, beautiful home, $3000 will handle. 1108 PASADENA AVE. Lincoln 1858.

FOR SALE—$2500, $1000 cash, $30 per month. Nice bungalow, 4 rooms; 5th, right. Call 1928 SUNSET BLVD.

FOR SALE—$4000. 7-room house, $1000 down, $50 month. Call today. 1628 CORDOVA, near Normandie and Washington.

HOUSES—For Sale.

Miscellaneous.

FOR SALE—

"ABRAHAM LINCOLN"

Advised keeping the dollars as near home as possible.

THAT'S ISABEL HEIGHTS TRACT.

Nine homes at $250 down and $5 a week.

That is keeping the dollars at home, not near home. And oh, such a comfort to yourself and family to own a home of your own.

COME OUT TODAY OR ANY DAY, INCLUDING SUNDAY.

LARGE LOTS $250 AND UP.

My agents are there from daylight to dark. No housekeeping or urging you to buy. Straight business from the deuce! my motto. I have been doing the same thing in Los Angeles for twenty years and know it's the only method. So come over and select your lot, build a temporary home if you wish, or I will build for you on your own plans.

Take car marked Eagle Rock City on Broadway and get off at Rosedale at my track office.

J. FRANK BOWEN, 712 Great Bldg.
Sole owner and subdivider of seventeen Big Tracts.

FOR SALE—

REAL WINDSOR SQUARE SACRIFICE.

I spent over $60,000 cash and two years' time building this cozy home for my own use. Unexpected circumstances compel me to dispose of it. Have made up my mind to take a substantial loss in order to dispose of it quickly, any reasonable offer will receive serious consideration.

Will not attempt to describe in detail but will simply say it has 12 rooms and there is no better construction or finish; large living room, paneled; large garage and maid's room.

If you are interested in securing a really high class home at your own price you will not overlook this unusual opportunity. NO AGENTS, PLEASE.

Address X, box 207, TIMES OFFICE.

FOR SALE—BY BUILDER AND OWNER. (Heart of Wilshire.)

I am now finishing a HOME in soft MOONLIGHT BLUE stucco and RED TILED roof—an Americanized Spanish villa. All the grace and beauty of old Madrid, but none of the hideous extremes "jazz" that has spoiled many glorious Spanish homes. Yes, it is a Patio, but it commands a view up and down the avenue. The living room (14x22) and the dining room, and the charming breakfast room are all on the front (east.)

There are THREE large bedrooms, finest kitchen, TWO baths; DOUBLE garage, extra room and bath; hardwood floors throughout, linen and wealth of shrubbery to set off the home. Has a fine lawn and garden in front as well as parkway parking, not a vacant lot for blocks.

I will sell cash—I bought the RENT of every tile, brick and stick in it. If you want such a home, with no fee for appointment. The PRICE will surprise you. Address R, box 136, TIMES OFFICE.

FOR SALE—

WEST ADAMS DISTRICT

FURNISHED HOUSE

2910 HARVARD BLVD.

Only $7500 including house, grounds and furniture. Elegant bungalow of 5 large rooms including three bedrooms and two sleeping porches. Every modern appointment; hardwood floors throughout; all elegantly furnished; large lot with garage; ideal home for small family; being in beautiful Harvard Boulevard and electric cars.

F. E. CRABTREE,
510 Merritt Building. Eighth & Olive.
10817—Bdwy. 379

FOR SALE—

THREE BEDROOMS

just completed, a modern bungalow with large living-room, dining-room and three sleeping porches, all finished in ivory, tastefully arranged kitchen, large screen porch, both with composition floor and tiled cement base; Venetian shades throughout; Concrete foundation, cement porches and walk; fence, lawn, garage, etc. Restricted district. Well-constructed home. Reasonable cash payment, balance $50 per month, including interest. Open for inspection, 1464 64th Place. Take Manchester cars. COMMONWEALTH HOME BUILDERS, Owners and Builders, 213 Dalton Ott Building, Main 5891.

FOR SALE—

414 NO. EL CENTRO

OPEN FOR INSPECTION 2 TO 5 P. M.

HOLLOW TILE BUNGALOW, in the NEW WINDSOR SQUARE SECTION.

Good 9-room home with splendid opportunity of making $1000 a month. Lot 66x185, which would make a fine bungalow court of six flats. Good income property as it stands. Close to Sunset ave. and splendid location for a money maker. Call Mr. Cooper, Wil. 2664; eve. 569354.

KELLS & GRANT
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—

GOOD BUY

CLOSE TO WESTERN AVE.

$15,000

Good 9-room home with splendid opportunity of making $1000 a month. Lot 66x185, which would make a fine bungalow court of six flats. Good income property as it stands. Close to Sunset ave. and splendid location for a money maker. Call Mr. Cooper, Wil. 2664; eve. 569354.

KELLS & GRANT
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—

$12,000—SWISS CHALET.

AN HONEST VALUE.

A beautiful Swiss chalet in the Wilshire district. Absolutely the greatest value in this type of home in the city. Large living and dining-room finished in Japanese mahogany; beautiful tiled fireplace; fast-room, spacious bedroom, bath downstairs. The upstairs consists of 2 bedrooms and lavatory. Basement and furnace.

JAS. J. DONAHUE,
3700 WILSHIRE BLVD.
WILA 144. 569621.

FOR SALE—NEW WILSHIRE DUPLEX

We have just finished a very handsome Stucco Duplex Building, six rooms on each floor, this building is located on a 55-ft. west front lot in the heart of the Wilshire district. Close to street cars, schools, etc. All improvements in, including street paving, cement sidewalks, curbs, etc. Before talk if you will call L. C. Edwards or W. A. Phillips with EDWARDS & WILDEY CO., 3rd and Hill Sts. Phone 10767—evenings South 7055-R.

FOR SALE—FURNISHED $14,000.

2-story white plastered home in Wellington Square. Exquisitely decorated throughout. Has 4 bedrooms, 2 baths, hardwood floors, full tile bath upstairs. Maid's room and bath downstairs. 60-ft. lot. Double garage, full cement drive. Paved street. Beautiful neighborhood. Completely furnished; solid mahogany and overstuffed furniture all practically new.

Owner forced to sacrifice at this price, $5000 cash will handle. Will also sell unfurnished.

FREEMEN REALTY CO.,
1414 S. Hope St.
West 2029. Phone West 2029.

FOR SALE—

FIFTH AVENUE

6-ROOM BUNGALOW

$2150 CASH

Here is an unusual bungalow with six large rooms including two bedrooms and breakfast room; built-in features; hardwood floors, large garage, lawn front and rear. A very attractive home. Priced $6850, only $2150 cash. Phone Air. Richards 597366.

R. M. GALE CO., INC.
Exclusive Agents
Wilshire Branch Wil. 1009
Ambassador Hotel Wil. 3181

FOR SALE—By owner, decided bargain in 6-close-in, modern bungalow; well-constructed, exceptionally nice 10-room furnished dwelling, $40 a month; Gertiken ave. (It goes increase in value.) Will sell 5 bathroom, hardwood floors in every room, heating plant, large attractive porch, large, beautifully shaded yard; 3 car 2-story garage, on wide paved alley; furniture insured for $12,000; lot worth $16,000; house cost $15,000 to build; you can get it all for $16,500 terms; $5,000 cash, balance long time, or will sell and rent for $75,000. It will rent for $3000 per year, or will take as excellent duplex, or 4 flats. Owner on premises. PHONE 534671.

FOR SALE—

SPANISH STUCCO BUNGALOW

NORTH WILSHIRE SECTION

$6000—$2500 CASH.

Beautiful location, near artistic bungalow; large rooms and breakfast nook, tiled bath and kitchen. Well built and beautifully furnished and decorated. Contains every modern built-in feature. It will stand the closest inspection and appeal to the most critical. Large lot, garage, drive, etc. EDWARDS & WILDEY CO., North Wilshire Branch, 4021 Santa Monica Blvd. 573555. Office open Sunday.

FOR SALE—

EXCEPTIONAL BARGAINS

HOUSES, BUNGALOWS, FLATS

IN WILSHIRE, HOLLYWOOD, SOUTHWEST

HARRY GROSMAN
REALTOR
203-4-5 Haas Bldg., Seventh & Broadway
Phones 64374, Main 1262, 62471.

FOR SALE—By owner, modern up-to-date new 5-room bungalow; terms. HOLLY 858 N. Gramercy.

Furnished Houses. Miscellaneous.

FOR SALE—

FINE HOME

NEW WHITE PLASTER.

$25,000

CLOSE TO AMBASSADOR HOTEL.

VERY CLOSE TO WILSHIRE BLVD.

ONE OF THE VERY FINEST, NEW MODERN HOMES IN THIS EXCLUSIVE WILSHIRE DISTRICT. HOUSE IS OF WHITE PLASTER EXTERIOR, AND CONTAINS RECEPTION HALL, LIVING-ROOM, SUN PARLOR, DINING-ROOM, BREAKFAST-ROOM, SANITARY KITCHEN; MAID'S ROOM AND BATH; 3 BEAUTIFUL BEDROOMS, TWO TILE BATHS WITH SHOWERS, AND SLEEPING-PORCH. LAWN, FLOWERS, SHRUBBERY, DOUBLE GARAGE, AND GAS FURNACE. HOUSE COULD NOT BE BUILT FOR LESS THAN $15,000. BIG LOT EASILY WORTH $15,000. OWNER COME EAST AND OFFER PRICE IS $25,000. INFORMATION ONLY AT OUR OFFICE.

WINDSOR SQUARE OFFICE
WILSHIRE BLVD. AT IRVING
PHONE 56-606

R. A. ROWAN & CO.
MAIN 7696 HOME 10444
200 TITLE INSURANCE BLDG.

FOR SALE—

BEAUTIFUL RESIDENCE IN PELLISSIER SQUARE.

734 South Hobart Blvd.

Situated on an unusually large lot, improved with beautiful lawn and a large variety of shrubs. This home consists of a beautiful living room, charming sunroom with cement floor, attractive dining room, large bright sunny breakfast room and wonderful tiled kitchen, and maid's room and bath. A large, cool, pergola porch extends across rear of house. In fact, this home is as comfortable as it is beautiful. The upstairs consists of 3 spacious bedrooms and 2 lovely watersoted tiled baths with separate showers. Double garage. Absolutely a great value. Drive by and look at this home. If you are looking for a beautiful home at a sacrifice price it will be your loss if you overlook this. See

JAMES J. DONAHUE,
3700 WILSHIRE BLVD.
WIL.SHIRE 144. 569621.

FOR SALE—

$10,500 WILSHIRE BUNGALOW $10,500

On beautiful Kingsley Drive, convenient to cars, markets and schools.

Well built and well designed bungalow having 7 rooms and two baths.

Located at 144 South Kingsley Drive. We invite your inspection of this very desirable property any day from 10 to 4:30.

OR CALL MR. SMITH

HUBBARD-CHELEW-HOIT,
569691. 3691 Wilshire Blvd. 569802.

569354.

OPEN SUNDAY.

FOR SALE—

A NEW 2-STORY 8-ROOM RESIDENCE IN NORTH WILSHIRE DISTRICT.

ONLY $10,000. WORTH $12,000. $10,000.

Circumstances force us to sell our home. We have asked $12,000 and it is worth that. Will quickly sell for $10,000 cash. This place is finished in redwood throughout, has fireplace, tile sink, automatic water heater, selected white oak floors, double garage, lot, 100x 80 to 20-ft. alley. You are in the market for a home you will like this on the spot. It is positively a bargain.

CALL 54480, FORENOON FOR APPOINTMENT. NO AGENTS.

FOR SALE—$5,000. ONLY $800 CASH, bal. $35 per month. 6-room bungalow, 2 sleeping porches, 2 rooms finished in attic, 2 rooms unfinished; hardwood floors throughout; all modern conveniences; white tile sinks; 2 bathrooms and sleeping porch upstairs; tile roof; large lot with garage; 1 block from Vermont, north of Melrose; 1 block to beautiful Harvard Boulevard and electric cars.

$4500—NEW 5-room colonial near Western. ONLY $1200 cash.

$4500—UNFINISHED 6-ROOM COLONIAL HALL BLOCK FRONT SANTA BARBARA AND WESTERN. YOU CAN select paper, etc., if you act promptly. If Hall of Fame can't handle.

$12,000—SPLENDID 8-room, two-story home, west of Vermont, north of Wilshire. A SNAP AND AT TERMS YOU WANT WITHIN REASON.

BATEMAN & DARLING, 510 Grant Bldg.

FOR SALE—

Six-room bungalow, 2 bedrooms, breakfast-room, bath, screen porch, built-in features, hardwood floors, garage fruit, shade trees, lawn. Price $3300. $2500 cash, balance easy. West 53rd st.

Five-room and two-room bungalows on one lot, 40x150, modern, built-in features, near Hoover. Rent bungalow for $25 per month, including interest. Open for inspection. 846 East 64th Place. Take Manchester cars. COMMONWEALTH HOME BUILDERS, Owners and Builders, 213 Dalton Ott Building, Main 5891.

FOR SALE—

$2500.

UNIVERSITY BARGAIN.

FORCED TO SELL.

Fine two-story, 8-room residence at price of bungalow. Just off Jefferson street. Fireplace, den and breakfast-room. Furnace, garage. Can lease for $25 per month. Call Mr. Mosell, Wil. 2664; eve., Holly 4388.

KELLS & GRANT,
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—

$6700. $6500.

TILE ROOF, 6-ROOM MODERN BUNGALOW. NEAR FIRST AND WILTON. TILE BATH, TILE SHOWER, TILE SINK.

Living-room and dining-room have French windows. Beautiful wall coverings. Lighting fixtures are finished in old gold and silver. I am offering this property at least $1500 less than adjoining property as I am very anxious to dispose of it at once. Shown by MR. DOOLIANO, Wil. 4475, or call at 815 S. Western ave.

FOR SALE—$9000. My large plaster 7-room bungalow on a large corner lot north of Wilshire Blvd. Living and dining-rooms are unusually large with French doors to two-cement double garages. I especially want to do the decorations. 3 dandy bedrooms with large windows, large closets with built-in hat boxes, etc. Large sleeping porch, tiled shower, tiled sink, all in pure white tile. Breakfast room is a little jewel. Could not duplicate this home today for less than $12,500. Shown only by MR. CHRISTIE, with J. B. ALTHOUSE CO., 315 S. Western ave. Wilshire 4473.

FOR SALE—

WILSHIRE WAY.

ONLY $11,000.

We offer a beautiful Spanish stucco home containing 9 large rooms thoroughly up-to-date, on fine paved avenue, heart of Wilshire district, a genuine bargain. Phone us for inspection.

S. SCHULMAN.
S.E. cor. 10th & Norton. Ph. 75042.

FOR SALE—Bargain hunters notice. 6 swell west front lot in the heart of the Wilshire district. Close to street cars, schools, etc. All improvements in, including street paving, cement sidewalks, curbs, etc. Before talk if you will call L. C. Edwards or W. A. Phillips with EDWARDS & WILDEY CO., 3rd and Hill Sts. Phone 10767—evenings South 7055-R.

FOR SALE—

WHERE TWO GREAT STREETS COME TOGETHER

BARGAINS IN REAL ESTATE

TAKE WEST PICO CAR ON BROADWAY GET OFF AT WESTERN LOOK FOR THE BIG SIGN

U. S. REALTY CO.

PHONE 75878 3090 W. PICO

FOR SALE—IN HOLLYWOOD

NEW BUNGALOW COURT.

PRICE $28,500—$10,000 DOWN.

Income $4820 annually on year's lease. Paying more than 17 per cent on low equity, or nearly 50 per cent on amount invested. It is ideally located in the university district, where values are rapidly increasing. A bargain at this reduced price. For inspection and further information see EDWARDS & WILDEY CO., 4021 Santa Monica Blvd. Phone 573555.

FOR SALE—A SACRIFICE 9-room residence, oak floors, 3 fireplaces, furnace, 2 baths, 2 large bedrooms and sleeping porch upstairs; beautiful home, in excellent and high ground. West side, commanding grandest view. For quick sale $13,000.

K. LUNDEEN CO.,
909 Van Nuys Bldg., 7th at Spring.

FOR SALE—

WILSHIRE DUPLEX

HOME AND $100 MONTHLY INCOME.

$9000 CASH.

Here is a wonderful bargain for $10,500 in choice location, 5 rooms each, 5 foot lot, large lot on good car lines. Make an offer.

O. A. BROWN & CO.,
815-816 Security Bldg. 15273, 67625.

FOR SALE—Elegant brand new 8-rm. strictly modern bungalow in beautiful Rodgers Park. Every convenience. Garage. Large lot; a snap at only $9000; terms. 2417 Virginia ave. Exclusive agents.

FOR SALE—A real comfy home, 5 rooms, fireplace, tinted laundry trays, garage, fruit trees, chicken pens. Only $3500 cash, $500 over. This is a snap. Key at 8450 MONETA.

FOR SALE—

Beautiful 6-room bungalow in West Adams district; $2000 will handle; balance like rent. Call MR. LISCOMB, at 71126 Sunday.

FOR SALE—7-room bungalow, all modern; furnace, garage, Lafayette Square, $7250. A real bargain. O. S. KENYON, 205 Delta Bldg. Phone 4625.

FOR SALE—$3750. 5-room house in good condition, $1000 down, balance easy terms. 1152 E. 50TH ST.

FOR SALE—9-room modern bungalow, part hardwood floors, $4250, easy terms. SHIPPER, 4106 Pasadena ave. Lincoln 1858.

FOR SALE—6 room bungalow and garage, 1217 W. 87TH ST.

FOR SALE—5-room modern bungalow, $3150, garage, fruit trees. 636 N. HOBART

FOR SALE—Beautiful well-built six-room bungalow at 974 FOURTH AVE. Near car line and schools.

HOUSES—For Sale.

Miscellaneous.

FOR SALE—WILSHIRE HOME.

HOBART BOULEVARD NEAR FOURTH STREET.

NO BETTER LOCATION IN THE WILSHIRE DISTRICT.

PRICE $22,500.

PROPERTY CLEARED—TERMS.

Wholesome large 2-story, 10-room modern home. First Floor—Large living room, library, dining room, breakfast room, kitchen and screened laundry porch and toilet. Second Floor—5 bedrooms, 2 baths and sleeper. Home finished in Peruvian mahogany and old ivory walls, all canvased and done in oil; hardwood floors throughout. Gas furnace and large Humphrey heater.

TERRACED EAST-FRONT LOT 60x150. Imposing garage, turntable, side driveway, sprinkler system, all down spouts drained to street; fine lawns and shrubbery.

NO BETTER BUY IN THE WILSHIRE DISTRICT.

Shown afternoons, by appointment only. Built by owner for home, and there is no better built or arranged house in Los Angeles for the price.

W. T. BROWNRIDGE,
62302.
401-2 Van Nuys Bldg.
Exclusive Selling Agent
"THE MAN WHO SELLS EXCLUSIVE HOMES."

FOR SALE—

WILSHIRE'S BEST BUNGALOW BUY.

$9800—$9800.

990 Third Ave.

Beautifully arranged bungalow on prominent corner lot. There are 7 fine rooms including living room 16x26, very pretty dining room; tiled bath and kitchen; 3 bedrooms.

Here is one of those BUYS that comes on the market at INTERVALS and the buyer gets it; this one will be LUCKY! Choicest bungalow district in the city. The price also includes all the beautiful CURTAINS and DRAPES.

The location is the choicest bungalow district in the city. Absolutely $11,000 value.

Open to the public from 2 to 5 p.m.

Come any day and bring your check book.

or Call MR. HOIT 568022

FOR SALE— Must be Sold.

ST. ANDREWS' MOST BEAUTIFUL HOME, FACING CEMENTED PLAYGROUND. FINEST BROWN MAHOGANY WOODWORK. AMONG LARGE NEW HOMES.

2 tiled baths, one shower completely tiled with pure snow white tile, massive plumbing fixtures. Kitchen also tiled in white tile, tiled sink. One of the finest large completely tiled built-in refrigerators. Large rooms, Living-room, 17x25; dining-room, 16x18; 4 bright, airy bedrooms. A beach of a breakfast room, panoled and papered with the finest of burlap. Many other exclusive built-in decorations. Will compare with any $12,000 home in finish and construction. Just 2 blocks from Wilshire Blvd. and 1 block from Third. Large cast-front lot, 90x140. A $20,000 home for only $15,750, but must be sold at once. 815 S. WESTERN AVE. ALTHOUSE COMPANY. 315 S. Western ave. Wilshire 4473. Evenings 52782.

FOR SALE—A SACRIFICE

HEART OF WILSHIRE

ARMSTRONG AVE. BUNGALOW.

ONLY $7250—$1500 CASH.

Owner has just bought this place now offers it at a sacrifice. Beautiful artistic bungalow. A wonderful location. It contains 5 nice rooms, breakfast nook and tiled kitchen, Venetian shades throughout. Built about 18 months. Modern to the last detail with all built-in features. Nice front, rear and side lawns. Paved street, drive. A pleasure to show the property. Office open Sunday. EDWARDS & WILDEY CO., North Wilshire Branch, 544 S. Western ave. Phone Wil. 7555.

FOR SALE— $12,500, was $20,000.

My unusually attractive bungalow on beautiful St. Andrews, near Wilshire Blvd. Large lot 70x150. Living room, dining room, fireplace, furnace, automatic water heater. Lot alone is worth $8000 and is would sell for $12,500 splendid terms. 3 large bedrooms, dandy bath. Most attractive large living-room, glorious bay window on the street, a charmer. Must see this home so you can see to fully appreciate it. See me at once, alone. Owner forced to sell at a great sacrifice. Phone MR. REED, Wilshire 4474. No agents.

FOR SALE—

MOST PRETENTIOUS HOME, CLOSE IN.

$47,500.

One of the finest homes in the city. Especially well-built by a banker for his own occupancy. Contains everything you wish for. Finished in the best of mahogany. Delightful large rooms, 2 fireplaces, 2 baths, 3 bedrooms, large lot, close in and on one of the best streets north of Wilshire Blvd. Property must be seen to appreciate the value and location. Call Mr. Cooper, Wil. 2664; eve., 72402.

KELLS & GRANT,
REALTORS.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—I have one of the best built new homes in Los Angeles that I want to sell to the first purchaser who comes to see me. Has reception hall, living-room, dining-room, breakfast room, unusual kitchen, maid's room and bath, 3 bedrooms and sleeping porch on first floor. 4 beautiful bedrooms with tile baths on second floor. Double garage, furnace, large cedar sprinkling system, shrubbery, etc. Will sell the place for $17,500, and give long terms on it. Will take in a good lot as part payment. See owner on premises or phone 52200. Open for inspection daily. 1040 S. 5TH AVE., just north of West Adams street.

FOR SALE—6-room modern home in excellent condition. Attic over entire house. Basement. Garage. Lot 50x150. Priced for quick sale at $6000, which would rent for $50 or $60 each.

Located at Sierra Madre.

Might exchange for Hollywood or Los Angeles property. 1057 E. 21ST ST. Phone 24127.

FOR SALE—Make your chickens have, $500 cash, $1000 month. 6-room bungalow, water, on ¼-acre, corner lot, 35 fruit trees; double garage; all fenced; chicken yards; also 4-room house; close to school and store (now vacant); price only $4250. Call 4310 ASCOT AVE. Will motor you to see this rent saver. Take Hooper car to my door.

FOR SALE—

GENUINE SACRIFICE.

1005 THIRD AVENUE.

My white stucco bungalow, 6 beautiful rooms, tile bath, shower, automatic heater, fine lawn, double garage. Have left Los Angeles and must sacrifice. Look over. House is vacant. Find key at 3817 WILSHIRE BLVD. Phone 569349.

FOR SALE—

Beautiful 7-rm. bungalow, 251 N. St. Andrews Pl., cor. Beverly Blvd., 2 large bedrms., den, 2 bths. Must be modern. Cement cellar with gas fur., garage. Only $11,500, $4000 cash required. PHONE

FOR SALE—

$4400 $4400 $4400

6-room, fully modern bungalows at Moneta and 83rd. Also $2100 4-room on Moneta, large lot. $300 down. Also lots $400. Act quick. 4091 Santa Monica Blvd. Phone 573563.

FOR SALE—FURNISHED OR UNFURNISHED

Dandy mod. bung., all features, gar. Fine furniture, nr. Vermont ave. Wonderful rugs. Price $7500 half cash. 38 W. 49th st. SCHULER TO suit ages. 2300 Wilshire Blvd. Phone 72112. Member S. W. Realty Board of L. A.

FOR SALE—11-room house on 2 acres, one of the grandest places in the country, at Glendale. Fine view. Fruit and flowers. Can be had for $5000 less than actual value. See it and make an offer on the place. Have to go. MR. RHODES, 411 Washington Bldg.

FOR SALE—My 11-room 2-story residence, all oak floors, basement, furnace, garage, lot 60x150. House easily made into flats. On direct boulevard to Harbor, only $17,500. Investigate. 4159 S. Main. P. J. HUMMEL, owner.

FOR SALE—Highland Park way, 2 mod. bungalows, 6-4 r., built-in features, hardwood floors, double garages, corner lot, high ground. Mt. view, out of fog; income $95; furniture for sale, leaving city. $8,500. 3341 SEYMORE ave. cor. Parlet.

FOR SALE—For countryman use, owner and agent; very quiet, convenient, attractive, close-in neighborhood, 15 pedrooms, 1 parage (for garage), space for 50 other buildings. Address AA box 327, TIMES BRANCH

FOR SALE—New cosy little modern furnished bungalow, 4 rooms, sleeping porch, 4020 BUENA VISTA TERRACE. Take Garvanza car marked Buena Vista Terrace. We must sell. No agents. $2500, $500 down, balance to suit.

FOR SALE—By owner, 11-room double house, new floors throughout; close to grammar school and L. A. high; 2 car lines; beautiful view; price $12,500, reasonable terms. See MR. SIMMONS, at 1686 West 3rd.

FOR SALE—6-room house, new corner lot, chicken, garage, every convenience; walks, fences, flowers; an elegant home. 5473 SEVENTH AVE.

FOR SALE— A SACRIFICE.

MODERN 7-ROOM HOUSE, CRENSHAW BLVD., $4000 cash, balance terms. P. L. HADLOCK, 12124.

HOUSES—For Sale.

Miscellaneous.

FOR SALE — UNFORESEEN CONDITIONS HAVE ARISEN SINCE I BUILT MY HOME IN THE WILSHIRE DISTRICT WHICH MAKE IT NECESSARY FOR ME TO DISPOSE OF MY HOLLOW TILE REINFORCED STEEL CONSTRUCTED HOME. MAIN GIRDERS OF STEEL, EXTERIOR OF CEMENT AND STONE, SLATE ROOF.

Located on a large east front lot 230x250 among beautiful pine trees, all kinds of flowering shrubs, roses, etc. Walls are canvased and finished in oil. The large living-room and large glass-inclosed library and hall are finished in English oak, waxed and hand rubbed to a piano finish. The living-room is one of the most beautiful rooms, finished in exotic mahogany, the most exquisite woodwork ever put into a home.

7 bedrooms, 5 tiled baths and tiled showers. Beautiful dressing rooms, sunroom large cedar closets. Servant's rooms and baths downstairs. Large eastern exposure basement. Very large garage with servants' quarters and baths. Conservatory. All set off by a first-class, up-to-date, concrete tennis court. Has been offered for sale at a great sacrifice. Phone MRS. REED, Wilshire 4474. No agents.

FOR SALE—

MOST PRETENTIOUS HOME, CLOSE IN.

$47,500.

One of the finest homes in the city. Especially well-built by a banker for his own occupancy. Contains everything you wish for. Finished in the best of mahogany. Delightful large rooms, 2 fireplaces, 2 baths, 3 bedrooms, large lot, close in and on one of the best streets north of Wilshire Blvd. Property must be seen to appreciate the value and location. Call Mr. Cooper, Wil. 2664; eve., 72402.

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FOR SALE—

6-ROOM MODERN—$8800.

5-ROOM NEW MODERN BUNGALOW NEAR LINCOLN HIGH SCHOOL. CONCRETE BASEMENT UNDER HOUSE. $2000 TERMS. BUILT BY FIRST-CLASS BROADWAY.

FOR SALE—BONA FIDE SACRIFICE.

My nearly new 5-room bungalow, 2 bedrooms, large dressing-room, tile bath, shower. Southern Pacific R. R. Co. moved me to San Pedro and will sacrifice. Located at 2218 Buckingham Road, just off West Washington st. Further information from owner at 1001 W. 24TH ST. MR. BARNES

HOUSES—For Sale.

West and Northwest.

FOR SALE—
MODERN NEW HOME.
SPLENDID LOCATION NEAR PICO.
HIGH GROUND, BEAUTIFUL MOUNTAIN VIEW.
Large sunny living room; Batchelder tile open fireplace; spacious dining room, light airy kitchen that is a dream for convenience; breakfast nook; built-in features; laundry; porch; stationary tubs; toilet and broom closet; artistic stairway, 2 large sleeping rooms and sleeping porch; tile bath and shower, interior finish mahogany and ivory; hardwood floors; fine solid cast electric fixtures; beautifully decorated; Arcaeh heating system; automatic water heater; lot 60x175 ft.; east front; solid drive; unusually well built; 2-story Dutch colonial; bargain for all cash or $3500 cash will handle, with terms. Shown by appointment. PHONE 74312, or call at 4151 W. 20th st.

FOR SALE—
HARVARD NEAR 17TH.
$10,500.
6 rooms, spacious living-room, sun room, four bedrooms, garage with servant's quarters. On beautiful Harvard Blvd., surrounded by fine homes. This home alone could not be built for price, $10,500. This is the first time advertised. If you want to buy a home that is really a bargain, call up at once.
$11,500.
GRAMERCY PL., NEAR 2ND.
A dandy 7-room modern bungalow, built like a battleship, distinctive appearance on a corner lot in a neighborhood of fine homes, 3 bedrooms, sun room, basement with furnace. Garage. Cannot be duplicated for less than $11,500.
Call up exclusive agent, 15596. Hours 10 to 12 a.m., 2 to 5 p.m.

FOR SALE—
Hollywood or Wilshire.
AND ONLY $4500 CASH.
9-room modern 2-story home. Entire upstairs occupied by owner. Lot 60x150, located in block south of Washington, on Oxford. If you want to get in this exclusive district at a price that will make it easy to sell, don't fail to see this. Price $12,500. Terms to suit purchaser. Phone for appointment
MRS. FORD, 827 N. Dillon. 51344.

FOR SALE—
$9500 — A BARGAIN. — $9500.
$2500 CASH WILL HANDLE.
A large 6-room bungalow in an elegant location. 2 exceptionally large bedrooms, large living-room, dining-room and kitchen. This is a beautiful home and a chance for you to own a beautiful bungalow for less than rent.
ERNEST A. BECKER.
709 S. VERMONT AVE. WIL. 7294.

FOR SALE—
$8500
An 8-room house, for the price of a small bungalow; living-room, den, dining-room, breakfast-room, kitchen, 3 bedrooms, bath. All in fine condition. Oak floors, good garage, 60-foot lot, beautiful location. I can arrange very good terms. G. C. COAKING, 2222 West Washington.

FOR SALE—
ELEGANT BUNGALOW of 6 sunny rooms, just being completed, South Hollywood, near cars. Large lot; trees and shrubs. Garage. Hardwood floors. Many built-in features. A WONDERFUL HOME FOR $7500; half cash. Balance like rent. Mr. Barton, BRYANT REALTY COMPANY, 529 Title Insurance Bldg. 60-3rd.

FOR SALE—
$1500 WILL HANDLE
$7400.
Well-built 7-room bungalow, thoroughly modern; double garage; near Westlake Park and Heliotrope car.

HOLLYWOOD WAY.
New bungalow, 2 bedrooms and sleeping porch, 2½ story. Good neighborhood, ½ block from Sunset Blvd. An ideal location. Large lot. Garage. Low price. Liberal terms.
Mr. Crowe, with
R. W. BOYER & CO.,
254 Bradbury Bldg.
Phone 11302. Evenings, 295064.

FOR SALE—Wilshire district, 10 rooms, breakfast room, maid's room, 3 baths, 4 bedrooms and sleeping porch, Hollywood high school district; $18,000; terms. Owner, 1126 S. Hobart Blvd. 10-3rd.

FOR SALE—BY OWNER.
Wilshire home, exceptional good constructed 8 rooms, artistically decorated in tiffany finish, paneled with Japanese wall paper; beautiful fixtures, all built-in and disk. Large breakfast nook, ideal kitchen, automatic heater, plenty of cupboard room, tile sunroom, sleeping porch up before buying your home. Owner on premises from 2 to 5 daily, all day Sunday. 1220 PLYMOUTH BLVD., near Beverly. Priced very reasonable.

FOR SALE—
BIG BARGAIN. $7500.
My 6-room bungalow, on a large corner in the Fremont district; 2 full lots; 2 bedrooms and sleeping porch. East-front lot. Beautiful shrubbery. Payments to suit. See Mr. Cox, with
FRANK H. BROOKS, Realtor,
967683. 244 S. WESTERN AVE.

FOR SALE—CLASSIEST BUNG. IN LOS ANGELES. Eng. country style, corner lot. Large living-room and dining-room in southern exposure; 2 bedrooms, maid's room, 2 full baths with showers and tile floors, kitchen, all built-in features with tile floor, sunporch; garage; gas burners; double garage. Restricted 50 years. 2302 VIRGINIA ROAD. Call owner, West 3410.

FOR SALE—WILSHIRE SNAP—
WIDOW MUST SELL IMMEDIATELY.
Artistic 6-room bungalow in the Wilshire district, adjoining the highest class home in L. A. One block to car. Has all the modern conveniences. A big snap for only $7500 cash to responsible party. Owner, 1151 S. Hobart Blvd. 10-3rd.

FOR SALE—
QUICK ACTION ABSOLUTELY NECESSARY.
I've got to go to Hawaii going 1 of the 6-room bungalows I have for sale; ready to move into; will take my lot for part; located near new high school; $1000 cash necessary; at end of Melrose car line; 4 rooms, bath and sleeping porch; $1475. MELROSE BOULEVARD, 815 S. WESTERN AVE.

FOR SALE—A home with an income, arranged for 3 families, 3 rooms and bath each; rents $45 per month; 2 rooms upper floor, all in A1 condition; $3500; $1000 cash, balance to suit. Large lot 50x175, all fenced; excellent location near Washington car line; and 2 blocks to school. Owner, 1139 E. PINNEY, Realtor, 1809 So. Vermont. Price $17,-

FOR SALE—
$4500 WILL HANDLE.
Thoroughly modern 6-room bungalow, practically the last word in Wilshire District.
JOHNSON & COTHARIN.

FOR SALE—$6 payments for any one month, for 3 months, on a new double bungalow, beautiful new 6-room bungalow, Hollywood car line, close to school and church, 1 block from Sunset Blvd., 1 block from Vermont ave., 1105 N. Hobart blvd. Price $7500, including stove piano and rugs. Terms, $1000 cash, balance $50 per month. Owner, 1105 N. Hobart blvd.

FOR SALE—3 REAL HOME BARGAINS.
Large, 5-story white cottage, 6 rooms, Wilshire's executive home; $25 per month; $ bills cannot be duplicated.
Large, 2-story, 6-room, Wilshire district; $7500; terms.
Large, 2-story, 6-room, Wilshire district; $7500; terms.
Owner on premises.
Call Mr. O'Neil.
Or
R. H. HERRICK & CO.,
Realtors.
Main 8921. 1st and Broadway.

FOR SALE—By owner, 6-room bungalow, hardwood floors throughout, built-in features, fine condition, close to school and car; $4000; $1000 cash, balance to suit. 1227 N. Kingsley Drive.

FOR SALE—BY OWNER.
Beautiful 12-room home, built new; 3 baths, 2 toilets, 2 lavatories and vacuum cleaning system; 2 fireplaces, 2 sleeping porches, 2 garages; lot 100x175; all fruit trees in bearing; 1 block from car line; $25,000. 1744 W. ADAMS BLVD.

FOR SALE—
DELIGHTFUL HOME
$20,000 $20,000
AN UNUSUAL BIT
WINDSOR SQUARE CORNER
Will take two good lots as part pay. A full two-story home, the rarely modern in every particular, by owner. Phone 10-3rd. Mr. Hausman.

W. I. HOLLINGSWORTH & CO.
10777 REALTORS MAIN 908
400 Hollingsworth Bldg., 6th & Hill.

FOR SALE—
WEST WASHINGTON SECTION.
ONLY $8000—WORTH $10,000.
BIG SIX-ROOM BUNGALOW.
A snap for someone—6 rooms, 4 bedrooms, cement cellar with hot water heater, fine garage, situated on one block north of Washington car, one block west of Arlington. Lot 50x150. Owner will consider vacant lot as part payment. Phone 12512. Evenings 2910.

FOR SALE—
$9500.
On 200th st., near Clarence, one to three Washington, a very modern 6-room bungalow, with all the built-in conveniences, two car garage, furnace heat, wonderful home for the money. Owner has garage behind it and will move that. REAL ESTATE SECURITY BUILDING, 453 South Spring st., Realtors in Washington Square.

FOR SALE—
OPEN TODAY 1 to 5 P. M.
1257 W. 37th Place.
Owner is offering his beautiful home at a big sacrifice if sold today. Large living room, fireplace, dining room, hardwood floors, side entrance; 3 bedrooms, bath with shrubbery and flowers; garage. Low down payment; only $10,500; cash required $4000.
A. G. KENNEDY, Exclusive Agent
6308 Hollywood Blvd.
87977 Evening 59

FOR SALE—WILSHIRE SNAP—
WIDOW MUST SELL IMMEDIATELY.
Artistic 6-room bungalow in the Wilshire district, adjoining the highest class home in L. A. One block to car. Has all the modern conveniences. A big snap for only $7500 cash to responsible party. Owner, 1151 S. Hobart Blvd. 10-3rd.

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I've got to go to Hawaii going 1 of the 6-room bungalows I have for sale; ready to move into; will take my lot for part; located near new high school; $1000 cash necessary; at end of Melrose car line; 4 rooms, bath and sleeping porch; $1475. MELROSE BOULEVARD, 815 S. WESTERN AVE.

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Thoroughly modern 6-room bungalow, practically the last word in Wilshire District.
JOHNSON & COTHARIN.

FOR SALE—
$8750.
W. WASHINGTON WAY, R. C.
6-room, modern, 2-story home, with servants' quarters in garage, on a lot 50x150. This place is new and will be to the first person that knows values. Price $8500 cash. Guaranteed the best investment of high grade property in town.
2047 W. Washington, at Hobart.

FOR SALE—House of 8 rooms, reception hall, furnace, basement, garage, laundry, modern in every respect, $7500; terms. Walls papered in upholstery, high ground, nice street, near car line and new high school. Owner, 1107 Bonnie Brae st., or will furnished; immediate possession. West 5414. 1750 S. ARDMORE.

FOR SALE—A WONDER IN VALUE.
Only $2000, close to Echo Park and 2nd street tunnel, 4-room cottage on wide frontage, Glendale Blvd. Close in. Call THIS BARGAIN HUNTERS. 1040 TEMPLE ST.

2 New Colonial Bungalows.

$4250. $4750.
4 rooms, breakfast nook and bath each. Hardwood floors. One has double garage. Fine location, near 17th st. and Bronson. Get off Hollywood car at WILCOX. Take Western. 7180 SANTA MONICA BLVD. SCHMID, 74410.

FOR SALE—House of 7 rooms; bath with shower, hardwood floors, copper weather strips on all windows and doors, solid brass hardware; furnace, garage, solid cement driveway; bearing fruit trees, flowers, etc.; lot 50x150. Will sell furnished or unfurnished. 5401 LEMON GROVE AVE.

FOR SALE—
ELEGANT HOLLYWOOD HOME.
Price reduced $1000 for quick sale.
Brand new 6-room modern bungalow.
W. WEIGHTMAN.
Phone 64106.

FOR SALE—This is your bargain. 8-rm. furn. house. 750 S. CARPENTER.

FOR SALE—
$6500.
Sacrifice or lease, $125, $35/15. Mod. 6-room bungalow, 1 block to Vermont district. Hellstrope car. Owner, 133 Rockingham road.

FOR SALE—Beautiful 5 acres with good 5-room mod. cottage; suitable for subdivision, close in W. Adams dist.; reasonable price, small terms. ARCHIE A. WHITMER, Realtor, agents, 3447 Stephenson ave. Boyle 2020.

FOR SALE—At sacrifice; beautiful new 5-room stucco bungalow, Hollywood district; owner 10 to 5 Sunday. 348 N. BRONSON AVE.

FOR SALE—7-room house, with tile bath. Price reduced. 1227 N. EDGEMONT ST.

FOR SALE—BY OWNER.
New 5-room bungalow, all modern, 829 N. KENMORE AVE., near University.

FOR SALE—New 4-room house modern, garage, chicken house, concrete drive. Price $4000; terms. 823 WEST 79TH ST.

FOR SALE—5 R. mod. bungalow, a beauty. Price $4000; terms. $1000 cash; close in. 1747 W. 35TH PL. Owner.

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$4250. $4750.
4 rooms, breakfast nook and bath each. Hardwood floors. One has double garage. Fine location, near 17th st. and Bronson. Get off Hollywood car at WILCOX. Take Western. 7180 SANTA MONICA BLVD. SCHMID, 74410.

FOR SALE—House of 7 rooms; bath with shower, hardwood floors, copper weather strips on all windows and doors, solid brass hardware; furnace, garage, solid cement driveway; bearing fruit trees, flowers, etc.; lot 50x150. Will sell furnished or unfurnished. 5401 LEMON GROVE AVE.

FOR SALE—ONE-THIRD CASH.
WONDERFUL WILSHIRE BARGAIN.
World include beautiful furniture at a sacrifice. IMMEDIATE possession. 67973. Evenings, 566878.

FOR SALE—Beautiful new four-room stucco bungalow. Built-in features. Only $4000. Out Sunset to Coronado, then two blocks south to Kent. $1000 cash, balance monthly. Open for inspection.

FOR SALE—New 4-room bungalow $4800; large rooms, large kitchen, breakfast nook, 2 bedrooms, large lot, fine garage, $3000 down, bal easy monthly payments. ARLINGTON REALTY CO., cor. 16th and Arlington. West 7293.

FOR SALE—Set here and Hollywood. A 6-room house and a real good one at half or less than neighborhood. This is very cheap. Cash, $7250.
815 S. SPRING.

FOR SALE—Five-room house, corner 16th street, near Vermont, $4700. H. L. FLOWERS, 236 Bradbury Bldg. 65226.

FOR SALE—Special bargain, 5-room house, garage, chicken house, fruit trees, corner or flat. Sacrifice at $4500. Owner, State University. Owners, 177 N. VERMONT, Wilshire 1404.

FOR SALE—
ELEGANT HOLLYWOOD HOME.
Price reduced $1000 for quick sale.
Brand new 6-room modern bungalow.
W. WEIGHTMAN.
Phone 64106.

FOR SALE—This is your bargain. 8-rm. furn. house. 750 S. CARPENTER.

FOR SALE—
$6500.
Sacrifice or lease, $125, $35/15. Mod. 6-room bungalow, 1 block to Vermont district. Hellstrope car. Owner, 133 Rockingham road.

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FOR SALE—New 4-room house modern, garage, chicken house, concrete drive. Price $4000; terms. 823 WEST 79TH ST.

FOR SALE—5 R. mod. bungalow, a beauty. Price $4000; terms. $1000 cash; close in. 1747 W. 35TH PL. Owner.

HOUSES—For Sale.

West and Northwest.

FOR SALE—
ELEGANT BUNGALOW of 6 sunny rooms, just being completed, South Hollywood, near cars. Large lot; trees and shrubs. Garage. Hardwood floors. Many built-in features. A WONDERFUL HOME FOR $7500; half cash. Balance like rent. Mr. Barton, BRYANT REALTY COMPANY, 529 Title Insurance Bldg. 60-3rd.

FOR SALE—
$1500 WILL HANDLE
$7400.
Well-built 7-room bungalow, thoroughly modern; double garage; near Westlake Park and Heliotrope car.

HOLLYWOOD WAY.
New bungalow, 2 bedrooms and sleeping porch, 2½ story. Good neighborhood, ½ block from Sunset Blvd. An ideal location. Large lot. Garage. Low price. Liberal terms.
Mr. Crowe, with
R. W. BOYER & CO.,
254 Bradbury Bldg.
Phone 11302. Evenings, 295064.

FOR SALE—Wilshire district, 10 rooms, breakfast room, maid's room, 3 baths, 4 bedrooms and sleeping porch, Hollywood high school district; $18,000; terms. Owner, 1126 S. Hobart Blvd. 10-3rd.

FOR SALE—BY OWNER.
Wilshire home, exceptional good constructed 8 rooms, artistically decorated in tiffany finish, paneled with Japanese wall paper; beautiful fixtures, all built-in and disk. Large breakfast nook, ideal kitchen, automatic heater, plenty of cupboard room, tile sunroom, sleeping porch up before buying your home. Owner on premises from 2 to 5 daily, all day Sunday. 1220 PLYMOUTH BLVD., near Beverly. Priced very reasonable.

FOR SALE— $7500.
BIG BARGAIN.
My 6-room bungalow, on a large corner in the Fremont district; 2 full lots; 2 bedrooms and sleeping porch. East-front lot. Beautiful shrubbery. Payments to suit. See Mr. Cox, with
FRANK H. BROOKS, Realtor,
967683. 244 S. WESTERN AVE.

FOR SALE—CLASSIEST BUNG. IN LOS ANGELES. Eng. country style, corner lot. Large living-room and dining-room in southern exposure; 2 bedrooms, maid's room, 2 full baths with showers and tile floors, kitchen, all built-in features with tile floor, sunporch; garage; gas burners; double garage. Restricted 50 years. 2302 VIRGINIA ROAD. Call owner, West 3410.

FOR SALE—WILSHIRE SNAP—
WIDOW MUST SELL IMMEDIATELY.
Artistic 6-room bungalow in the Wilshire district, adjoining the highest class home in L. A. One block to car. Has all the modern conveniences. A big snap for only $7500 cash to responsible party. Owner, 1151 S. Hobart Blvd. 10-3rd.

FOR SALE—
QUICK ACTION ABSOLUTELY NECESSARY.
I've got to go to Hawaii going 1 of the 6-room bungalows I have for sale; ready to move into; will take my lot for part; located near new high school; $1000 cash necessary; at end of Melrose car line; 4 rooms, bath and sleeping porch; $1475. MELROSE BOULEVARD, 815 S. WESTERN AVE.

FOR SALE—A home with an income, arranged for 3 families, 3 rooms and bath each; rents $45 per month; 2 rooms upper floor, all in A1 condition; $3500; $1000 cash, balance to suit. Large lot 50x175, all fenced; excellent location near Washington car line; and 2 blocks to school. Owner, 1139 E. PINNEY, Realtor, 1809 So. Vermont. Price $17,-

FOR SALE—
$4500 WILL HANDLE.
Thoroughly modern 6-room bungalow, practically the last word in Wilshire District.
JOHNSON & COTHARIN.

FOR SALE—
$8750.
W. WASHINGTON WAY, R. C.
6-room, modern, 2-story home, with servants' quarters in garage, on a lot 50x150. This place is new and will be to the first person that knows values. Price $8500 cash. Guaranteed the best investment of high grade property in town.
2047 W. Washington, at Hobart.

FOR SALE—House of 8 rooms, reception hall, furnace, basement, garage, laundry, modern in every respect, $7500; terms. Walls papered in upholstery, high ground, nice street, near car line and new high school. Owner, 1107 Bonnie Brae st., or will furnished; immediate possession. West 5414. 1750 S. ARDMORE.

FOR SALE—A WONDER IN VALUE.
Only $2000, close to Echo Park and 2nd street tunnel, 4-room cottage on wide frontage, Glendale Blvd. Close in. Call THIS BARGAIN HUNTERS. 1040 TEMPLE ST.

2 New Colonial Bungalows.

$4250. $4750.
4 rooms, breakfast nook and bath each. Hardwood floors. One has double garage. Fine location, near 17th st. and Bronson. Get off Hollywood car at WILCOX. Take Western. 7180 SANTA MONICA BLVD. SCHMID, 74410.

FOR SALE—House of 7 rooms; bath with shower, hardwood floors, copper weather strips on all windows and doors, solid brass hardware; furnace, garage, solid cement driveway; bearing fruit trees, flowers, etc.; lot 50x150. Will sell furnished or unfurnished. 5401 LEMON GROVE AVE.

FOR SALE—ONE-THIRD CASH.
WONDERFUL WILSHIRE BARGAIN.
World include beautiful furniture at a sacrifice. IMMEDIATE possession. 67973. Evenings, 566878.

FOR SALE—Beautiful new four-room stucco bungalow. Built-in features. Only $4000. Out Sunset to Coronado, then two blocks south to Kent. $1000 cash, balance monthly. Open for inspection.

FOR SALE—New 4-room bungalow $4800; large rooms, large kitchen, breakfast nook, 2 bedrooms, large lot, fine garage, $3000 down, bal easy monthly payments. ARLINGTON REALTY CO., cor. 16th and Arlington. West 7293.

FOR SALE—Set here and Hollywood. A 6-room house and a real good one at half or less than neighborhood. This is very cheap. Cash, $7250.
815 S. SPRING.

FOR SALE—Five-room house, corner 16th street, near Vermont, $4700. H. L. FLOWERS, 236 Bradbury Bldg. 65226.

FOR SALE—Special bargain, 5-room house, garage, chicken house, fruit trees, corner or flat. Sacrifice at $4500. Owner, State University. Owners, 177 N. VERMONT, Wilshire 1404.

FOR SALE—
ELEGANT HOLLYWOOD HOME.
Price reduced $1000 for quick sale.
Brand new 6-room modern bungalow.
W. WEIGHTMAN.
Phone 64106.

FOR SALE—This is your bargain. 8-rm. furn. house. 750 S. CARPENTER.

FOR SALE—
$6500.
Sacrifice or lease, $125, $35/15. Mod. 6-room bungalow, 1 block to Vermont district. Hellstrope car. Owner, 133 Rockingham road.

FOR SALE—Beautiful 5 acres with good 5-room mod. cottage; suitable for subdivision, close in W. Adams dist.; reasonable price, small terms. ARCHIE A. WHITMER, Realtor, agents, 3447 Stephenson ave. Boyle 2020.

FOR SALE—At sacrifice; beautiful new 5-room stucco bungalow, Hollywood district; owner 10 to 5 Sunday. 348 N. BRONSON AVE.

FOR SALE—7-room house, with tile bath. Price reduced. 1227 N. EDGEMONT ST.

FOR SALE—BY OWNER.
New 5-room bungalow, all modern, 829 N. KENMORE AVE., near University.

FOR SALE—New 4-room house modern, garage, chicken house, concrete drive. Price $4000; terms. 823 WEST 79TH ST.

FOR SALE—5 R. mod. bungalow, a beauty. Price $4000; terms. $1000 cash; close in. 1747 W. 35TH PL. Owner.

HOUSES—For Sale.

West and Northwest.

FOR SALE—
MODERN NEW HOME.
SPLENDID LOCATION NEAR PICO.
HIGH GROUND, BEAUTIFUL MOUNTAIN VIEW.
Large sunny living room; Batchelder tile open fireplace; spacious dining room, light airy kitchen that is a dream for convenience; breakfast nook; built-in features; laundry; porch; stationary tubs; toilet and broom closet; artistic stairway, 2 large sleeping rooms and sleeping porch; tile bath and shower, interior finish mahogany and ivory; hardwood floors; fine solid cast electric fixtures; beautifully decorated; Arcaeh heating system; automatic water heater; lot 60x175 ft.; east front; solid drive; unusually well built; 2-story Dutch colonial; bargain for all cash or $3500 cash will handle, with terms. Shown by appointment. PHONE 74312, or call at 4151 W. 20th st.

FOR SALE—
HARVARD NEAR 17TH.
$10,500.
6 rooms, spacious living-room, sun room, four bedrooms, garage with servant's quarters. On beautiful Harvard Blvd., surrounded by fine homes. This home alone could not be built for price, $10,500. This is the first time advertised. If you want to buy a home that is really a bargain, call up at once.
$11,500.
GRAMERCY PL., NEAR 2ND.
A dandy 7-room modern bungalow, built like a battleship, distinctive appearance on a corner lot in a neighborhood of fine homes, 3 bedrooms, sun room, basement with furnace. Garage. Cannot be duplicated for less than $11,500.
Call up exclusive agent, 15596. Hours 10 to 12 a.m., 2 to 5 p.m.

FOR SALE—
Hollywood or Wilshire.
AND ONLY $4500 CASH.
9-room modern 2-story home. Entire upstairs occupied by owner. Lot 60x150, located in block south of Washington, on Oxford. If you want to get in this exclusive district at a price that will make it easy to sell, don't fail to see this. Price $12,500. Terms to suit purchaser. Phone for appointment
MRS. FORD, 827 N. Dillon. 51344.

FOR SALE—
$9500 — A BARGAIN. — $9500.
$2500 CASH WILL HANDLE.
A large 6-room bungalow in an elegant location. 2 exceptionally large bedrooms, large living-room, dining-room and kitchen. This is a beautiful home and a chance for you to own a beautiful bungalow for less than rent.
ERNEST A. BECKER.
709 S. VERMONT AVE. WIL. 7294.

FOR SALE—
$8500
An 8-room house, for the price of a small bungalow; living-room, den, dining-room, breakfast-room, kitchen, 3 bedrooms, bath. All in fine condition. Oak floors, good garage, 60-foot lot, beautiful location. I can arrange very good terms. G. C. COAKING, 2222 West Washington.

FOR SALE—
ELEGANT BUNGALOW of 6 sunny rooms, just being completed, South Hollywood, near cars. Large lot; trees and shrubs. Garage. Hardwood floors. Many built-in features. A WONDERFUL HOME FOR $7500; half cash. Balance like rent. Mr. Barton, BRYANT REALTY COMPANY, 529 Title Insurance Bldg. 60-3rd.

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HOUSES—For Sale.

West and Northwest.

FOR SALE—Who will be lucky enough to buy 108 N. St. Andrews Place? Small amount of money handles. 2 short blocks from

HOUSES—For Sale.
North and Northeast.

FOR SALE—

"BUT IN HIGHLAND PARK."
"Above the Fog."

Each over Highland Park, commands the advantages and real estate offerings with that of any other part of Los Angeles and you will readily see why we say "Buy in Highland Park."

All of this beautiful section of the city, including Pasadena avenue, Fort Blvd., etc., is made up of high rolling ground with fine trees, the whole forming the ideal home site.

Educational advantages include fine high and grammar schools, Occidental College and churches of all denominations.

Street car service is as good as any section of Los Angeles, with "red" and "red" car lines. Good stores and shops are plentiful.

Highland Park is now enjoying a building boom, as evidenced by the many blocks are being built together with hundreds of new homes. Noticeable for the great activity in connection with this community. Real estate prices are not yet values here, but two "jumps" in prices have occurred during the past year. Call or write for booklet and map. Business property can NOW be bought at PRICES that will show a HANDSOME INCREASE.

Call on any one of the following reputable and established realty dealers and have them run the opportunity of owning the finest suburb of Los Angeles and profit by "Buying High-Rich Park Property."

$250. $250.

YOUR CHOICE
OF A LARGE CITY LOT
AND
Wm20 THREE-ROOM HOUSE.
BALANCE LIKE RENT.
ALL CITY IMPROVEMENTS.
YORK BOULEVARD CAR
TO END OF LINE.
GLASSELL DEVELOPMENT CO.,
5009 YORK BLVD.

REAL BARGAIN.
In a seven-room home. All very large rooms.
Basement full size of house.
Very Large Lot.
Located between both car lines. Just the place for family. Could be arranged for apartments.
Price $3800.
Phone OWNER, Gar. 138.

One five-room bungalow just below Sanford. Beautiful location, $4500, easy terms.

Double bungalow, rent $80 mo. $6500.

Two fine corner lots for bungalow court, 105x142.

HIGHLAND PARK INV. CO.,
5000 Pasadena ave. 50211.

HOME A INCOME SNAP.
10 large rooms, hardwood floors, 2 sleeping porches, near car lines, separate entrance, in first-class condition, large lot, with 3-room house in rear. Price $6500. Cost $9000, bal. easy. GORDON, 5226 York Blvd. Gar. 2480.

If it is in Highland Park it will pay you to see us. Lots close to real line and schools, at a price. Only a few left. $600. Can arrange terms.
MCKELVEY REALTY CO., 250 W. Ave. 30. Glend 1048. Gar. 618.

6-room house, hardwood floors throughout; fireplace, tile mantel, built-in buffet, gas radiators, 2 large bedrooms, large sleeping porch, enclosed; 60-ft. lot, corner, garage, solid cement drive; rent all for $60; 1004-06 Underwood st.; owner on premises. 234 W. Avenue 28.

INCOME PROPERTY.
10-room house and 2 rooms in rear, monthly rental $160. Price $6000. Will consider good auto and cash for $4500 or less.
ROBERT MANFORD, 1876 Pasadena ave. Phone 20740; evenings, 29233.

GENUINE OPPORTUNITIES.
$6000—New 6-rm. mod. bung. $2500 dn.
$6500—6-rm. mod. cor. stucco. $1500 down.
$4600—4-rm. mod., corner, half cash.
$4600—4-rm. mod. bungalow, $2000 down.
$4250—4-rm. & bkfst. mod. $1000 down.
$3800—3-rm. bung., corner, $1000 down.
A. H. CORNWELL & CO.,
5121 Pasadena ave.

4-room bungalow, $2750; $1000 down. Lot 50x160.

7-room modern home, completely furnished. $7500. $1800 down.

6-room modern home, large lot, plenty of fruit. $5800. $700 down.—M. A. WILLIAMS, 6199 Pasadena Ave. 35811.

LOOK—————$4000.
JUST BUILT IN L. A. CASA GROVE ST.
FINE NEW BUNGALOW 50x150. ONE BLK. PASADENA AVE.
J. M. CLOSE CO.,
5012 AND 5341 PASADENA AVE.
CALL MONDAY.

6-room modern bungalow, hardwood floors, Light-in features, best location in Highland Park, on paved street, near car, store and schools. Price $5500. $2000 cash, balance easy.
THOMPSON & MOTTIER,
6251 York Blvd. Gar. 2210.

5-room home, $4500. $1000 cash. The Oldest Realty Co.
On the Boulevard.
We hate the Desk.
See us last.
COLLEGE REALTY CO.,
Avenue 30 and York. Phone 20739.

5-room bungalow, hardwood floors, etc. Close to high school and yellow car. Price $4000, $1000 down, bal. easy. Bungalow court lot, 100x200. $2500. We have several good buys. Come out, see Glen.
H. M. JONES,
5414 Monte Vista st.
20718.

MODERN 5-ROOM BUNGALOW,
Hardwood floors.
A SNAP AT ————
$3500. Balance Easy Terms.
YORK VALLEY REALTY CO.,
5700 York Blvd.

$250 DOWN. $350 DOWN.
5-room modern cottage close to cars. Price $2950.
5-room modern cottage close to cars and school. Price $2750. $250 down.
THOMPSON & MOTTIER,
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A. H. CORNWELL & CO.,
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4-room bungalow, $2750; $1000 down. Lot 50x160.

7-room modern home, completely furnished. $7500. $1800 down.

6-room modern home, large lot, plenty of fruit. $5800. $700 down.—M. A. WILLIAMS, 6199 Pasadena Ave. 35811.

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HOLLYWOOD—
For Sale, Exchange, Wanted, To Let.

FOR SALE—
CHOICE LOTS NEAR VERMONT ST. IN THE HOLLYWOOD FOOTHILLS. IDEAL CLIMATE. ALL IMPROVEMENTS. 4500 HOLLYWOOD BLVD. PHONES 526231, 518,

FOR SALE—South Hollywood, 4 lots, $1,800 each. Cheapest on the market. Also Bungalow-court lot; near studios. Western, $5000 for quick sale. Owner must hurry and see. J. M. ROLAND CO., 5 Western.

FOR SALE—2 5-cm. new, artistic bungalows, tile roofs and bath. Cheap. Terms. Owner, 1717 N. Wilcox. Phone Holly 1112. Open for inspection.

FOR SALE—
HOLLYWOOD SECURITIES CO.
Holly 2709. 1500 Ivar.

FOR SALE—
Hollywood blvd. lot, best and most desirable one in the whole block for sale; only one in the block left; on the car line, $1,000 less than others. Will double in a few months or even less.
GEO. GREEN,
4500 Hollywood Blvd.

FOR SALE—DOUBLE BUNGALOW.
Four rooms each side, hot water heat, double garage, only 5 months old; 6 blocks south of Sunset on Highland. 1756 N. ARGYLE AV. Phone 526?

FOR SALE—HOLLYWOOD LOT.
Must have cash at once. Owner transferred, $2,250, terms. Phone 10 Normandie Blvd. Make me an offer. Owner 1-day. PHONE 507231.

FOR SALE—Double flat, 5 rooms each, Hollywood, 2 frontages, room for 4 to 6 more flats. Must be sold at once. $14,000.
ARTHUR FITE, Agent,
Hollywood at La Brea. Phone 51491.

FOR SALE—SERVICE WITH SATISFACTION.
To buy, sell or exchange property in HOLLYWOOD PROPERTY
—TAFT REALTY CO.—
"We've Been Here Thirty Years."
6733 HOLLYWOOD BLVD. 509085; 508 18.

FOR SALE—New 5-room bungalow, 1750 Hollywood Blvd. Modern and well-built in every respect. 10th block east of Western. It will not last long. Price $7,250; $1,250 down, balance $50 per month. Phone owner, 507 N. Hobart.

FOR SALE—Quick action necessary; leaving city; must sell new 6-room modern bungalow; hardwood floors, tile bath; must move from 2 to 4. 4570 HOMEWOOD, or 508 Holly.

FOR SALE—Boulevard Frontage.
100 ft. Vermont at Sunset, $185 a front foot. Vermont at Hollywood, $145 a front foot. Santa Monica near Vermont, $115. 1112 N. VERMONT.

FOR SALE—HOLLYWOOD'S IDEAL BUILDING SITES, FOR HOME COURT, MANSION, FLATS OR STORE. Hollywood, 100 ft. by 142 ft., on corner. FRANKLIN AND VERMONT.

FOR SALE—$7500; double frontage; small cottage in rear, income $35 a month. Lot 50x150. Located open to the south. Side walk and curb in. This is a good investment. Will take Hollywood or Los Angeles property. 1631 N. WILCOX AV.

FOR SALE—New 5-room bungalow, hardwood floors throughout, tile bath, built-in features, garage, cement walks, lawn, shrubbery, etc. Price $5,250; $1,250 cash, balance $50 per month. 1750 Hollywood Blvd.

FOR SALE—5-room cot. bung., strictly modern, H. W., garage, built-in features, cash or terms. 1750 Hollywood Blvd.

FOR SALE—New modern double bungalow, 5 rooms each side, hot water heat, hardwood floors throughout, tile baths, garages; an ideal investment for anyone desiring a home and income. Located on Hollywood Blvd., 1 block west of Western. Price $12,000. Terms. Owner, 1750 Hollywood Blvd.

FOR SALE—Modern 6-room bungalow, hardwood floors throughout, tile bath, built-in features, garage, cement walks, lawn, shrubbery, etc. Price $5,250; $1,250 cash, balance $50 per month.

CITY LOTS and Lands for Sale

FOR SALE—

FREE LOT

We are going to give away absolutely free Lot No. 113, one of the choice lots

IN

WILSHIRE BOULEVARD HEIGHTS,

Wilshire's Highest Viewpoint.
One-half block from Wilshire Blvd. Where the discriminating parker of the best in home sites will find economy.

Come out today, register your name and get free ticket. You may be the lucky one. You do not have to live to get a ticket. No tickets to persons under 21 years of age.

Drawing to take place December 25th, at 10 a.m.

A CHRISTMAS PRESENT

for someone.

We bought through bank liquidation.

Every lot represents greatly more than we ask.

Now, when you have secured one of these large lots with its spacious streets and fine improvements, for $1375 to $1950, you may mark up your assets $2000 to $3500.

DO NOT DELAY,

THEY ARE GOING,

WILL SOON BE GONE.

You may never enjoy another opportunity like it. Come out Wilshire to Cahuenga Tract Office. Open every day. Or call 12507 for appointment. Our private motor for your convenience. Bring in your no obligation. You owe yourself this opportunity. By street car, Beverly line to Page Murray Academy. Walk north 2 blocks.

John H. Blair Owners C. F. De Witt

CALL

THE HOWARD-SUTTERBAUGH CO.,
Agents.
302 New Pantages Bldg.
Phone 12507.

FOR SALE—

Take to the High Elevation.

ISABEL HEIGHTS.

$50 ft. above sea level. The most beautiful scenic subdivision in all L. A. Winding roads, graded, oiled and graveled. Water, gas, electricity; high, sightly and most healthful.

GREAT BIG LOTS.
$350 to $1300.
Terms to suit your pocket.
NEW BUNGALOWS,
$200 down, $25 per week. Why pay rent?

WHY PAY RENT?

Temporary house allowed, race restrictions, etc.

COME OUT TODAY.

COME OUT TODAY.

Or Sunday if you can't come before. See for yourselves, as it may be too enthusiastic over my own property. I should like as to have you act as inspect and base your own judgment.

My agent there daylight is dark with auto to show you over track, with no obligation to buy.

Take Maple Rock car north on Broadway, or 1st Riverdale, to Rosedale, north to tract office.

J. FRANK BOWEN, sole owner and subdivider of 17 tracts, 712 Grant Bldg.

FOR SALE—

Phone Plco 1156.
W. A. HEITMAN COMPANY.
REALTORS.
Entire Ninth Floor Merritt Bldg.
Eighth and Broadway.

We have a choice listing of restricted close-in residence lots on Olive and can make arrangements to finance building.

Unrestricted lot, bargain, size 100x182, near Wilshire Country Club, price $2500.

Close to Western ave. and Wilshire Blvd., a real bargain, 90x185. Price $3500.

We have a number of fine lots, 50x 150 each to alley, all want in shade trees, Huntington Drive way, 25 minutes from Main St. $150 down, $15 month. Price $600 each.

Good business lot on West 9th st. 50x 135. $6500.

50x235 on West 9th st., good neighborhood, $5000. Snap at this figure.

Fine lot, 50x132, east front, Raymond ave., near Adams, good for flats. $2500.

107x125, corner, near Washington, unrestricted, $4000, act quickly at this price.

Phone 1156.
W. A. HEITMAN CO.
Entire Ninth Floor Merritt Bldg.
Eighth and Broadway.

FOR SALE—

LOT BUYERS' ATTENTION!

Wilshire's Greatest Sacrifice.
$3450 135 feet of Wilshire Blvd. Great investment. Worth $5500. Near Westlake. Wonderful value.

$16,500 Greatest investment in L. A. Beautiful corner on Wilshire Blvd. 100x185, worth $16,500, now $10,-500.

$7000 80x180. Worth $10,500, now $7000. Northwest corner of 9th and Oxford. Beautiful Pelissier square, where you must buy it!

$25,000 150x150 Corner $20,000 now $25,-000. These wonderful lots are level, cost $4 ½ price and should go to $40,000 for lot in 2 years. Owner will let you to buy a car lot on Wilshire east of Western ave. 150x150 for $40,000.

The above bargains are to be sold this week by

JAMES D. DONAHUE.
3700 WILSHIRE BLVD. 6-00021.

FOR SALE—

LOTS
IN HOLLYWOOD.

$150. $150.

$150.

NOT $150 FOR THE FIRST PAYMENT, BUT $150 TOTAL PRICE FOR A LAUREL CANYON LOT. TERMS $5 DOWN, $1 WEEKLY.
A FEW CHOICE LOTS AT $250.

Take Hollywood car marked "Laurel Canyon" to end of line, then walk ride or take bus to corner of Laurel Canyon Boulevard; 1 mile to tract office. L. E. Parry, local agent. Paul J. Raymond, 1124 Title Insurance Bldg. 64207, owner.

FOR SALE—

UNUSUAL OPPORTUNITY.
CHOICEST HOMESITES IN NORTHEAST LOS ANGELES.

Lest two lots on Arroyo Blvd., Avenue 64. Unexcelled view, all street work in, sidewalk trees. Each lot 50x 370 feet. These are unique business sites with splendid improvement opportunity, following beautiful curves of bluff with space saver or garden or home orchard. This Arroyo Blvd. property is hard to obtain. Price and terms are right. See owner at 6031 Mesa Ave., near Ave. 61, or phone evenings GARVANZA 147.

FOR SALE—

CLOSE-IN BARGAIN.

Near 6th and Witmer, suitable for bungalow courts or apartments. Average depth 150 feet by 50 to 62½ ft. to 16-ft. alleys. Prices as low as $4250. Wide paved street. Some terms for these. Assured growth sure to come in this district. Owner leaves to 6th and Figueroa. Investigate this at once as fine property will go rapidly. Agents Mr. Carter or Mr. Norton.

W. L. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.
608 Hollingsworth Bldg., 6th and Hill sts.

FOR SALE—

WESTERN AVE. LOTS.

80x120 corner, $1600 down	$3700
60x140 corner, cash	4000
50x140 corner, cash	3000
50x140 corner, half cash	4500
50x140 inside, $2500 down	4500
50x140 inside, $1000 down	4500
50x120 corner, half cash	$14,000
50x141 inside, half cash	2500

Best buys on Western and are increasing every day.

E. H. SPALDING,
3135 or 5701 S. Western ave. Ver. 6827.

FOR SALE—OWNER will sell his cash-face lots, Wilshire Heights district, high ground; 2 blocks west of Western, half block of Beverly. $17-room house for sale; lots both sides street. Cash this. Inquire FRANK PRATHER, 5700 cash. $2500. 3 West 1st st. Western, West 6795.

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FOR SALE

UNRESTRICTED BARGAIN.

60x150, next to 1542 S. Wilton Place, easy to Wilshire. Only $4750. MAIN 1316 Sunday 72508.

FOR SALE—

FIGUEROA STREET CORNER.
60x132. $4000. THIS IS A SNAP.
WILL GO QUICK.
3200 S. FIGUEROA ST. PHONE 2030004.

CITY LOTS and Lands for Sale.

FOR SALE—

HIGHLAND TERRACE
PRE-OPENING SALE
FINE HOME LOTS
$495 and up
Improved streets. Very easy terms.

Also business lots on Eagle Rock Ave. $1000 to $1250.
RESERVATION SALE TODAY!!
POSITIVELY TIME VERY BRIEF home sites in the entire city at the price. Close in. 5-cent fare all transfers to any part of city. Convenient to schools, stores and bank. Just enough elevation to give perpetual fine outlook and freedom from flooded streets.
No homesetting. Tract entirely surrounded NOW by attractive homes.
Eagle Rock Ave. to be paved at once, greatly increasing value of any lot on this property.
Profits will be made by the early purchaser.

TO REACH THE PROPERTY
take Garvanza-Buena Vista yellow car to Park Way, but short distance beyond business center of Highland Park. By auto, drive out Pasadena Ave. to Ave. 62, turn left on Eagle Rock Ave. to Park Way.
Agents on ground both Saturday and Sunday to take your reservation.
Autos from our office during week.
62631. 711 Hollingsworth Bldg. 14289.
Evenings call HAMPTON, Garvanza 1971.

FOR SALE—

"TICA."

HOMESITES.

$475 UP.

BEAUTIFUL; BEST VALUE IN CITY.

Tract Office

NEWTON STATION.

5101 N. HUNTINGTON DRIVE.

MUTUAL REALTY CORP., OWNERS.

835-6-7 TITLE INSURANCE BLDG.

Phone 15763.

FOR SALE—

MR. HOME BUILDER!!!

Let me explain the advantages of buying and building in—

OLE HANSON'S

OLAUSON AVENUE TRACT.
Lots $975 and up—10% down and easy terms on the balance!!!

Take Grand Ave. car to

5733 7TH AVE. Phone 79528.

CAPT. JOHN L. BUTLER.

FOR SALE—WASHINGTON TO ADAMS, FLAT and court lots, highest ground, best residence district west of Gramercy. Building active. Inside lots $2000 to $3500. Corners $3500 to $5000. Large corner 90x200. Double corner $7500. Room for three flats on one bungalow and garage. These lots can be bought without cash payment, mortgage on first at 7% clears inside lots. Also reasonable lots in adjoining Zone "A." Also bungalow and business lots. Take West Washington car to Cimarron, walk south one short block. Always 10 cents. Or phone 73818 for appointment. No information by telephone. W. A. WADE, 10 years at N.E. Cimarron and 20th sts.

FOR SALE—

SANTA MONICA BOULEVARD

WESTERN AVE.

80x102. Price $7750. Half cash. At the junction of the two greatest traffic arteries in the northwest section. Red and yellow cars. Nothing like this in the city for the money. Absolutely assured future growth and value. PHONE 2060-F.

FOR SALE—ACRE LOTS.

In order to close out an old tract we are offering the remaining 5 lots at $900 and $1000 each. Easy terms, choice level land, best of soil, plenty of water, length of the city limits. Paved boulevard and convenient to car line on Vermont avenue.

GEO. W. DICKINSON & SON,
Ph. 13555. 1020 Marsh-Strong Bldg.

FOR SALE—

UNRESTRICTED LOT BARGAINS.
$2760—5th Ave., 50x150.
$4000—5th Ave., 50x150.
$4750—3rd Ave. corner, 75x140
$6000—4th Ave. cor., 125x140.
$4250—Alexandria ave., 50x120.
$3000—Kingsley Dr., 49x153.
$2900—S. Hobart, 48x150.
$2150—Harvard, 50x130. ½
MARTIN & LOW, 56220.

FOR SALE—VERY CLOSE IN
EXCEPTIONAL VILLA SITE
70x190 to 25 ft. alley.
A wonderful view of mountains, valley and ocean, on most beautiful rapidly terrace, commanding a splendid view of the beautiful mountain ranges to Lafayette Park Place. Only $5000 for immediate sale. WM. H. AKIN, 611 H. W. Hellman Bldg.

FOR SALE—

WEST WASHINGTON FRONTAGE.
The best unimproved on the street rise for improvement. Snap only $16,000.

Good business lot 50x131 opp. Ralph's rips for improvement. Snap only $12,000.
John G. Staub, 522 Title Ins. Bldg. 15064.

FOR SALE—PROOFING AND SALE.
MAHARET PARK.
BEAUTIFUL LOTS.
10 PER MONTH.
This is your opportunity to get the choice of these lots during opening sale. Take Monets Ave. car marked Manchester to Manchester Ave., walk east to Main St., or drive south on Main to Manchester.

FOR SALE—

Unrestricted lot 100x140, south front ½ blk. from Washington st. High ground. One block west of Lafayette square. Five blocks from Broadway car. $2500. Terms. Owner, 2107 S. UNION.

FOR SALE—76 FEET IN LYNWOOD PARK, 475 ft. from boulevard; only $600. Will make it low for quick sale. Phone 64252, owner, W. M. LEWIS, Phco 4432.

FOR SALE—special bargain. 41 ft. front on S. Wilton Pl., near 23rd, paved street. Close to 2 car lines, school and stores. Owner, VER. 6285.

FOR SALE—

LOTS
BEAUTIFUL LE MOYNE TERRACE.
WHOLESALE PRICES.
Owners subdivision, $40 down and purchaser's own terms. 56 left. Your choice as long as they last at $400 each. E. C. CONNER, 1 SAN FERNANDO BLDG. Phone 64735.

FOR SALE—BY OWNER—
VERMONT AVE. BUSINESS LOT.
Just south of Santa Barbara, 40x125 to 15-ft. alley, adjoining new theater, market and stores, that will be opened for business in next 30 days. Business lots to better selling for $10,000. I must have money, will sacrifice for $7500, some terms. 3060 S. BROADWAY. Phone 21040.

FOR SALE—

SOME SNAP.

16th st., near Western; lot 50x130, $2200, unrestricted.

JAMES N. COX,
Phone 74319. 1300 S. Western at Pico.

FOR SALE—WILSHIRE LOT.
$2150.
Must be sold at once, adjoins new Wilshire Square, this is a small lot, but a real snap, easy terms. Phone C. T. WRIGHT, Holly 824. Call 252 N. West-ern.

FOR SALE—Vacant lot on N. Main st., also one on Turner st., near center, both of these lots close in, streets paved, suitable for garage or small factory, might build or lease. CHARLES G. HOUSE, 315 Title Ins. Bldg., corner 5th and Spring. Phco 2894.

FOR SALE—BARGAIN $4000. 50x185. UNION AVE., NEAR 9TH ST. RESTRICTED. LEVEL. RIPE FOR FLAT OR APARTMENT-HOUSE. CALL MR. BAGSHAWE, WITH CARLIN G. SMITH. PICO 1534. 11322.

FOR SALE—
BEVERLY BLVD., CORNER, $4000.
Unrestricted.
The biggest snap in Wilshire.
C. C. ALBRIGHT COMPANY.
Holly 625. 252 N. Western ave.

FOR SALE—$1200 cash, 6 lots, fine level corner lot on Salano Avenue, facing 3 streets, all street work and sewer paid for. 10 minutes from center of city. Phone Owner after Sunday, PICO 3338.

FOR SALE—ADJOINING NEW WINDSOR square, 50-foot lot at 2375, only one-fourth cash. Come today. C. C. ALBRIGHT CO., 252 N. Western Ave. HOLLY 625.

FOR SALE—RESIDENCE LOT, PLYMOUTH AVE., HIGH GROUND, NEAR HIGH SCHOOL. BEAUTIFUL LOCATION; $2500. TEL. 72501.

FOR SALE—75-foot corner of Windsor Square, and Fair Oaks, $7500. C. C. ALBRIGHT CO., 252 N. Western Ave. HOLLY 625.

FOR SALE—CORNER BEVERLY BOULEVARD and Irving. Large lot, only $4000. C. C. ALBRIGHT CO., 252 N. Western Ave. 668379.

FOR SALE—Way underpriced, 5 large lots. Fine bungalow location, all imp. in. $800 each, $2850 for all. Owner, 2107 S. UNION.

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50-ft. lot on Windsor Blvd. near Beverly drive. Bargain. OWNER, Holly 27098.

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IN HOLLYWOOD.

$150. $150.

$150.

NOT $150 FOR THE FIRST PAYMENT, BUT $150 TOTAL PRICE FOR A LAUREL CANYON LOT. TERMS $5 DOWN, $1 WEEKLY.
A FEW CHOICE LOTS AT $250.

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3200 S. FIGUEROA ST. PHONE 2030004.

CITY LOTS and Lands for Sale.

FOR SALE—
$10 LOTS. $500.
$10 LOTS $625. LOTS $750.
$10 LOTS $875. LOTS $1000.
LOTS $1125.

These are absolutely prices direct from the owner to you.
NO SUBDIVISION PROFITS.
Prices include graded, oiled streets and city water mains in the streets.

EASY TERMS.
As low as $10 cash and $10 per month, which includes the interest.

FIVE-CENT CAR LINE.
IN 25 MINUTES DOWN TOWN.
IN THE CITY. WELL DRAINED
HIGH ABOVE THE FOG.

Why buy outside city limits and 4 hrs. of car line and pay more for less? Consider these facts. Why not in the city, build a temporary home now. STOP paying rent! Be one soon. Get it before prices rise.

TAKE EAGLE ROCK CITY 5-CENT CAR LINE ON BROADWAY TO W. AVENUE 33 AND GLADSELL AVE. GET OFF AT RED TRACT OFFICE, ON

PHONE BROADWAY 1273.

MEAD & CLEMENTS.
517 DOUGLAS BLDG.

FOR SALE—BY OWNER.
LAACK & WILLIAMS,
Successors to Giles & Laack.
Offer for Sale

UNRESTRICTED LOTS
FLATS, DUPLEX AND COURT SITES
$7000 Bronson near Pico. 60x132.
$3500 Normandie near Beverly Dr. 75x115.
$4000 Corner Mariposa near Beverly Dr., 47x120.
$5250 Near Ambassador Hotel. 80x142.
$7875 Marlborough near Plco. 50x148.
$7500 Bronson, near Pico. 100x150.
$7500 Corner near Ambassador Hotel. 50x142.
$ 125 Close-in corner near Vermont, per ft. 17½x138.

Call Mr. Stair or Mr. McOreal, OUR BRANCH OFFICE IS NOW OPEN AT 3501 WEST 6TH ST., NORTHWEST CORNER 6TH ST. AND OXFORD AVE.

LAACK & WILLIAMS,
Successors to Giles & Laack,
200 New Pantages Bldg.
60540. 7th st. at Hill. Bway. 2556

FOR SALE

SPECIAL TODAY.

$490—NICE LOT NEAR WESTERN AVE.

BUILD A TEMPORARY HOME.

BRING $50 DEPOSIT.

THEN $10 MONTH.

COME AND SEE IT.

LOS ANGELES INVESTMENT CO.,
LOT OFFICE,
OLAUSON AND DENKER AVE.

FOR SALE—

SPLENDID LOT BARGAINS FROM OUR LARGE LISTING OF UNRESTRICTED PROPERTY.

50x150 near Wilshire and Windsor. $2500
82x135 near Heliotrope and Beverly. 2850
50x150 near Wash. & Gramercy. 2700
100x150 near 3rd ave. & Holly. 2500
50x150 near St. Andrews & 16th. 2150
50x150 near Vermont & Wilshire. 4300
50x140 near Normandie & Wilshire. 4500
160x168 Occidental Ave. near 6th. 5000

Call Lot Department.
Open Sunday.
R. M. GALE CO., INC.
AT
Wilshire Branch Wil. 1009.
Ambassador Hotel. Wil. 2181.

FOR SALE—OR LEASE—
VINCINITY AMBASSADOR HOTEL.
UNRESTRICTED CORNER.
125x155.
A WONDERFUL APARTMENT SITE.
WILL LEASE FOR 99 YEARS at 6 Per Cent. ON PRESENT PRICE.
PERCY H. CLARK, SOLE AGENT.
715 VAN NUYS BLDG.

FOR SALE—
WEST 7TH ST.'S BIGGEST BARGAIN.
CORNER, 130 FT., ONLY $293 PER FT.

Only $38,000. If you buy this at once we can deliver at the above figure. Think of it, less than $300 per foot for this 7th st. corner near Westlake Park. No excavating necessary. Start your building at once. Act quickly. Call at our Wilshire Office, see Mr. Hindman. Phone Wil 1464; evenings, Wil. 7479.

FRANK MELINE COMPANY
Realtors—Builders—Insurance—Loans.
Wilshire Blvd. at Vermont.

FOR SALE—
APARTMENT SITE
122x150 Alley in rear. The very best apartment site in the city, near Westlake Park. Price $82,500. Bank mortgage 50% can be arranged. Make a small down payment and hold as an investment. At present this is the only low priced frontage in the apartment district.
$87061, Mr. Hagne or Mr. Rinck, $67082.
E. CLARKE COMER'S UNITED OFFICES,
415 So. Western Ave. 415

FOR SALE—
LOTS OF SIGHTLY LOTS.

40x125	$1100 Terms
50x135	$1500 Terms
60x125	$2200 Half Cash
60x125 Corner	$2300 Half Cash
60x125	$2700 Half Cash

These are all in East HOLLYWOOD and are priced to sell.
SANBORN REALTY CO.,
6005 Sunset Blvd.
Always Open.

FOR SALE—
HOLLYWOOD WAY.
Big corner lots 60x150, close to yellow car line and schools, sidewalks, curbs, water, sewers, gas and electric lights in. CORNER, $2100. HIGH SCHOOL, $2000. By owner, need money. 704 S. BONNIE BRAE. Phone 82904.

FOR SALE—105 feet on Washington, east of Oak, $300 per foot; 60 feet on Figueroa, near 40th, $350 front ft.; 88 ft. on Grand, $15,000; 66 ft. on Bunker Hill, $45,000; 50 ft. on Virgil just off sunset, $2500; several lots on Gramercy Place near 35th, $1100 and $1200. MR. CALMAN, with

T. M. MILLER COMPANY,
839 Mer. Nat. Bank Bldg. Bdwy. 1190.

FOR SALE—
BUSINESS CORNER LOT.
Fine corner lot on Melrose Ave., yellow car line, zone for business: $6x129. Snap at $3750. CARL COFFMAN REALTY CO., 4580 Melrose Ave. Take Hollywood Drive car west on 7th St. to Melrose and Normandie.

FOR SALE—WEST ADAMS BUSINESS LOT. 50x140, first lot on the street for $6250. Fine location for public market. See Mr. Green, 15030, or Main 8997, exclusive agents.

C. C. ALBRIGHT CO.,
801 Merchants National Bank Bldg.

FOR SALE—WEST WASHINGTON ST. CORNER, $9500. West of Western and east of Crenshaw, 45 feet on Washington and 135 feet on side street, 15 ft. alley. This is the best frontage buy on the market. HAROLD STARLES, 4113 West Washington st.

FOR SALE—BARGAIN SNAP.

Two foothill lots for $800. (Exclusive.)

MORGAN & TWOMEY,
278 Story Bldg. Phone 62894.

FOR SALE—DANDY 2-FLAT House near St. James Park, fine neighborhood, $4000; only $2000 cash and $50 monthly. Come quick for this.

MABERY REALTY CO.,
802 S. Figueroa. Phone 67449.

FOR SALE—Elegant 65-ft. lot on Windsor Blvd., just north of Pico, high and sightly grounds. Only $2650. The lowest price on the street. Call MR. CONANT, Wilshire 3181.

FOR SALE—Figueroa St. 84x180, north of 49th st. 4 garages and cement driveway. Good chance to double your money. PHONE 29795.

FOR SALE—$3000.
Good duplex or double bungalow site, 54x150, near New Windsor Square. Paved street. BOYNTON 529 Title Ins. Bldg.

FOR SALE—Fine double bungalow lot 50x 135, near this office. HOFF, Santa Barbara and Western. Ver. 5070.

FOR SALE—Beaut. cor. lot, on Fig. St. N. of 37th, bt. SCHULER CO., 5303 Mon. V. 2378.

CITY LOTS and Lands for Sale.

¼ ACRES ¼
$700.
BIGGEST BARGAINS IN
LOS ANGELES COUNTY.
$10 MONTHLY
AND SMALL DOWN PAYMENT.
GAS, WATER AND ELECTRICITY.
BEST OF SOIL.
RAISE YOUR VEGETABLES
AND CHICKENS IN AN
AMERICAN NEIGHBORHOOD.
RACE RESTRICTIONS.
TEMPORARY HOMES ALLOWED.
WEEK DAYS ONLY.
NEWCOMER & SHERMAN,
HUNTINGTON THEATER BLDG.
RANDOLPH & PACIFIC BLVD.
HUNTINGTON PARK.

FOR SALE—

QUEEN ANNE SQUARE
IN
CLAS S. SONE.

PERMITTING DUPLEX AND DOUBLE BUNGALOW. ALSO SOME CHOICE COURT SITES.

PRICE FROM $1700 UP.

1-4 DOWN, BAL. 6, 12 AND 18 MOS. SIDEWALKS, CURBS AND STREET WORK ALL PAID FOR. ONE BLOCK FROM LOS ANGELES HIGH SCHOOL. ONE BLOCK FROM CAR LINE.

MORE BUILDING IN THIS VICINITY THAN IN ANY OTHER LOCATION IN THE CITY. THE LOCATION INSURES YOU RENT.

ONLY A FEW LOTS IN THIS SUBDIVISION AND NO OTHERS WITHIN ONE MILE WITH SIMILAR RESTRICTIONS.

THINK OF THE INCOME FEATURE AND SELECT YOURS IMMEDIATELY.

Take West 11th st. car to Queen Anne Place, or drive out Wilshire Blvd. to Burck Place, thence south to Country Club Drive, thence West to Queen Anne.

H. C. WOOD, JACK THOMAS.
521 Central Bldg. 64612.

FOR SALE—

165 SOLD IN 3 DAYS.
NEW TRACT OPEN.
BIG LOTS—$550 UP.
$25 CASH—$10 MONTHLY.
HIGH—DRY—SIGHTLY.
BELVEDERE GARDENS
TEMPORARY HOMES ALLOWED.

5c car line, 22 minutes from 7th and Broadway. Look these over at once and pick out a choice lot at original prices. Pay small cash and $10 per month. Inspection in the best wage earners' home location around Los Angeles. BUT NOW WHEN INDRIDGE ARE BUYING—MAKE YOUR PROFITS AS THE DISTRICT GROWS. In the county, with no city taxes. Take Stephenson Ave. yellow car on 7th st. to end of line—then walk 1 block to tract office—open until 6 p.m. Or drive direct from our main office. JANSS INVESTMENT CO., owners and subdividers, 404 Metropolitan Bldg. Phone 10945.

FOR SALE—

NOW OPEN FOR SALE
NEW LOS FELIS SQUARE
MAGNIFICENT RESIDENTIAL LOTS.

Wonderful location, between beautiful Laughlin Park and one of the finest estates in Hollywood. Beautiful trees and foliage, high and scenic. A last opportunity in this choice district, adjoining Los Felis Square. One block from Hollywood Blvd. Prices $2500 and up. See our representative at Tract Office on Vermont and Normandie Aves., or large tract office at Vermont and Franklin Ave.

JANSS INVESTMENT COMPANY
404 Metropolitan Bldg.
5th & Broadway
Phone 10945

FOR SALE—
LARGE CITY LOTS $390 TO $650.
BEAT THE HIGH RENT PROBLEM.
Come out today, bring $100 as down payment, then pay $10 per month; build temporary and move in. It is a wonderful new subdivision, the big expansion is close to stores, postoffice, banks, churches and h-cent car line. Come out on Pasadena car to Ave 57. Three months to cost of paving. You can create a little paradise with small expense and labor. Perfect for get rich quick. Only choice is always best. Agents on tract all day.

FOR SALE—OWN A HOME IN
ANGELUS MESA.

A new subdivision close in; 60-ft. lots $450 up; $100 down, $15 per month. Finest garden soil in Calif. On new improved car line. School, water and gas. Temporary houses permitted. Mr. Rent Payer, THIS is what you have been looking for. Come out today. Glendale car to Justin st. Five blocks east into Glendale Blvd. via Allesandro st. to tract Pelts. Or phone week to Tract Office A. W. COWLEY, 2240 Los Feliz ave. No owners.

FOR SALE—SPECIAL SUNDAY.

EXCURSION TO
BEAUTIFUL WILSHIRE PARK.
LOTS 50x150
$880 TO $1250.

Special excursions at 10, 11 and 1:30 to show these lots in this new subdivision.

R. E. IRBETSON & CO.,
819 W. 6th st.
Phone 12410.

FOR SALE—

APARTMENT SITES
$9x150, $8000 to $10,000.

Homesites, 50x150, $4000 to $5000.

New Hampshire, Catalina, First, Beverly Blvd

WOOD & BRENT.
126 W. 2nd st. Phone 61533 or 56188.

FOR SALE—

BIG BARGAIN LOT.

UNRESTRICTED FOR FLATS.

75x178 RESIDENCE DISTRICT.

NEAR WESTERN AVE.

$7500 OWNER, MR. McLERNON.
547-572.

FOR SALE—
60x300. NEAR VERMONT AVE. $1000
ABOUT HALF ACRE ON HIGH LEVEL GROUND, SERVED BY VERMONT AVE. CAR LINE. ALL STREET IMPROVEMENTS PAID FOR. GAS AND ELECTRICITY. IMPROVED NEIGHBORHOOD. SMALL PAYMENT AND $10 MONTHLY. EMIL FIRTH, OWNER, 346 S. BROADWAY.

FOR SALE—
UNRESTRICTED CORNER 60x127 $1000.
A FINE BUILDING AVE. CORNER. SERVED BY VERMONT AVE. CAR LINE. ALL STREET IMPROVEMENTS PAID FOR. GAS AND ELECTRICITY. IF IMPROVED ONLY FIVE BUNGALOWS IT WILL PAY A FINE INCOME. ONLY $1000. SMALL PAYMENT. $10 MONTHLY. EMIL FIRTH, OWNER, 346 S. BROADWAY.

FOR SALE—
BUNGALOW COURT SITE. $2200.
A FINE BUNGALOW COURT SITE, 58x 145. NEAR EXPOSITION BLVD. ALSO SUITABLE FOR FLATS. ONLY $2200. EASY TERMS. EMIL FIRTH, OWNER, 346 S. BROADWAY.

FOR SALE—
BUNGALOW CORNER. 50x171.
A FINE CORNER ON VICTORIA AVE. AND 107TH ST. CAR LINE IN FRONT. STREET IMPROVEMENTS PAID FOR. ONLY $2850. EASY TERMS. EMIL FIRTH, OWNER, 346 S. BROADWAY.

FOR SALE—READ THIS! 50 ft. lot on West Pico, high ground, $900. Price 290. VINTON & CHRISTILAW, 521 Pacific Mutual Bldg.

FOR SALE—We have some choice bargains in business lots, fine locations, easy terms. SCHULER CO., 5303 Monets. Ver. 2878.

FOR SALE—EVERYTHING TO GAIN. Only $1000. $100 cash, $15 monthly. Cimarron near Exposition Blvd. Large east-front lot. Apply 2380 W. 81st st. West 1202.

FOR SALE—Lot 45x50, near 2 car lines; 10 minutes heart of city. Sewer connection in. Unsurpassed view of ½ block west Alvarado st. $500. 859992.

FOR SALE—Wilshire corner, 55x145. 9th st. and Westchester. Owner will sacrifice at $4150. Phone HOLLYWOOD 2380.

FOR SALE—$2200. N.W. cor., 62x125. Delcano and Micheltorena, fine view. 65868.

CITY LOTS and Lands for Sale.

FOR SALE—
A FEW REAL BUYS.
IN CHOICE RESIDENCE LOTS.
IN WINDSOR SQUARE.

$7500 WILL BUY A LOT WITH 100 FT. FRONTAGE IN THE MOST EXCLUSIVE RESIDENTIAL SECTION OF THE WILSHIRE DISTRICT.

NEAR WINDSOR SQUARE,
ON WINDSOR BLVD.

A 60x150 FT. LOT NEA

CITY LOTS and Lands for Sale.

FOR SALE—
W. G. LEWIS & CO., 10th and Hope.

UNRESTRICTED LOTS
East front, 50x150, unrestricted, near Melrose, 4-room bungalow on rear, only $9000
ONLY LOT IN BLOCK.
Near Western, between Melrose and Western, east front, fine home district, only $6500.
WILSHIRE REALTY CO.,
569 N. Western. 700 Heliotrope Dr.
Holly. 82. 597045.

FOR SALE—
UNRESTRICTED LOTS
BARGAINS—EVERY ONE.
60x140—Western and Washington...$5500
60x132—Near 7th and Hoover..... 5750
50x150—Near 9th and Alvarado..... 6000
74x176—Nr. Western and 10th cor.. 9000
95x132—Near 8th and Hoover..... 8500
60x126—Cor. nr. 11th and Alvarado 13,500
155x100—Cor. nr. Westlake Park.. 25,000
Hurry if you want an unrestricted lot.
JOSEPH R. SCHILLER,
1004 VAN NUYS BLDG. PHONE 63887.

FOR SALE—Vermont Avenue Bargain.
We have 100 feet frontage in a fast growing section that we can sell for $20,000, half cash.
Remember what Western Ave. did and then buy now. See Mr. Gale.
R. M. GALE COMPANY, INC.
Pico 4200. 505 S. Spring at. Pico 4200.

FOR SALE—VOCE OPPORTUNITY
FOR QUICK BUYERS.
A bargain. Unrestricted lot 50x175 on West Adams street, between Hobart and La Salle. Fine new stores going up next door. Owner must sell. Values in this new business section increasing daily. Call Mr. Tolman.
W. H. REES CO.,
Vermont Avenue Branch.
Wil. 66367. 3rd and Vermont. Wil. 66367.

FOR SALE—
WESTERN AVE. BARGAINS.
50x125—Near Santa Monica Blvd. $12,500.
50x150—Near Santa Monica Blvd. $16,500.
SANTA MONICA BLVD.
80x150—Close to Western ave. $7500.
45x150—Close to Western ave. $10,500.
THESE ARE GOOD BUYS.
You can't go wrong on these prices.
Call 1127, N. Western ave. E. J. Hampton.
OPEN SUNDAYS.

FOR SALE—Only $5150.
Wilshire Lot for Flats.
This is a fine large lot, on New Hampshire near First St., 57x145 to a 20-foot alley; high and slightly level, on paved street with fine palms in the parking. See it.
L. A. DOLTON, Exclusive Agent,
with FRANK R. AYRES,
214 Pantages Bldg. Pico 2194.

FOR SALE—
PICO FRONTAGE.
Have several fine pieces on Pico west of Western, priced right.
JAMES N. COX,
Phone 74319. 1300 S. Western at Pico.

FOR SALE—
HARDING SQUARE.
LOTS—$500 UP.
LIBERAL TERMS. SUITABLE RESTRICTIONS.
Between Figueroa and Monsta, at 21st and 22nd. Biggest buy in town. Monsta car to 20th or drive out Figueroa to 21st.

FOR SALE—
MAGNIFICENT LOT FOR FLATS NEAR SEVENTH STREET AND AMBASSADOR HOTEL. THE DISTRICT OF HIGHEST PRICE AND DEMAND. $4000 CASH.
SIZE 60x155.
CALL H. J. RECORD, MAIN 1228.

FOR SALE—
PRETTIEST BUNGALOW LOT ON WINDSOR BOULEVARD
50-foot, east front, $2400. Call Mr. Roche, Wil. 7350.
Wilshire Realty & WILDEY CO.,
Wilshire Branch 544 So. Western.
Office Open Sunday.

FOR SALE—
West seventh street, only $9500; fine business or apartment-house lot on Seventh near Hoover. A bargain at this price, and sure to increase rapidly in value.
See L. A. DOLTON, Exclusive Agent,
with FRANK R. AYRES,
214 Pantages Bldg. Pico 2194.

FOR SALE—$10 PER MONTH.
BUYS BEAUTIFUL LOT. HOLLYWOOD WAY. BUILD TEMPORARY HOUSE; SAVE RENT. TAKE EDENDALE CAR TO ANGELUS OFFICE, CORNER SCOTT AVE. AND GLENDALE AVE.

FOR SALE—Beautiful lot for flats or courts; this lot is located near Vermont and 54th. It is 60x135 and the price is right. $6500. Call Mr. Thorogood at Mr. Scott, with Title Insurance & Trust Co.

Wil. 7481. 709 S. Vermont ave. Wil. 7481.

FOR SALE—Absolutely the biggest bargain on Santa Monica Blvd. $100 down, $15 month. Price $1500. Location, 50x150, located in business section, suitable for stores. A. L. HASKELL, 917 WEST 6TH STREET. 63696 or MAIN 5867.

FOR SALE—
CORNER LOT.
North of Hollywood Blvd., west of Vermont. Price $4850, $1500 cash, bal. 1, 2 & 3 years. Right, slightly suitable for business. PHONE 592040.

FOR SALE—
WASHINGTON
8TH AVE. BARGAIN.
160x200. ALLEY.
OWNER.
MAIN 3600. 829 W. PICO.

FOR SALE—OR EXCHANGE—Bargain and snap on Western ave. Will sell or exchange. But you must hurry When I say a snap, I mean a snap. 50x150. Price $7500.
C. C. PHILLIPS,
920 Stock Exchange Bldg.

FOR SALE—Two lots near 1st and Vermont. Will take diamonds or piano first class automobile. Address T. box 2, TIMES OFFICE.

FOR SALE—
CLOSE-IN NORTHWEST.
Near Sunset and Douglas, 10 minutes out. 45x150, unrestricted. Price $1400. Call 1018 HAAS BLDG., 07461; res. 349879.

FOR SALE—
WEST SIXTEENTH.
Large unrestricted corner east of Western, fronts 3 streets; a real speculation of choice location for stores. For price see T. L. KERR, 1015 Haas Bldg., 07461, res. 503870.

FOR SALE—Close in corner unrestricted business lot on Central ave., with modern new stores and bungalow rear. Also all west 75x150 on Jefferson st., box 250, TIMES OFFICE.

FOR SALE—LOTS—
1 forties and 8 inside lots, walk, curb, street, and sewer, cheap. See owner at 5717 S. BURLOINO, or phone 269010.

FOR SALE—By owner, 60 ft. front Hollywood, beautiful view, fruit trees, terrific, unrestricted, $2600, terms. HOLLYWOOD 4776.

FOR SALE—
Unrestricted high ground near Harvard and 22nd st. also 77x150, for only $9000 Call YOUNG, 18780.

FOR SALE—BARGAIN
82860, 60x150, VAN NESS, SOUTH OF PICO, RIPE FOR HIGH CLASS FLAT BLDG. CALL PICO 1534.

FOR SALE—Act now before it is too late. 100x155. Unrestricted, near 7th and Vermont. Only $12 000. PHONE 18182.

FOR SALE—$2500 cash, 60x150, Pico lot, city water, also 6 other lots. $1500 W. 2. BRYANT, 207 Fay Bldg.

FOR SALE—Fine lot south of Westlake Park, unrestricted, 50x150 to alley, near $4250. Call 711 S. ALVARADO.

FOR SALE—Beautiful 50-ft. lot, Raymond, near St. Adams. $2450. C. H. DOAM. Bldg. 8270.

FOR SALE—Lot on Broadway Blvd. 55x150, Beautiful sale. Owner 324 WEST 54TH STREET.

FOR SALE—6 lots near 1st and Vermont. Will take diamonds or piano first class automobile. Address T. box 2, TIMES OFFICE.

FOR SALE—Fine lots, 50x147 Huntington Drive way, $1800 for all. 802 S. GRAND.

FOR SALE—Lot, northeast corner of Main and Compton. $1800, terms. GEORGE H. CAINS, 1565 Newton st.

FOR SALE—Must sell my lot on Grand ave. street work paid. $100 down, $15 month. $427 MONETA. Main 1175.

FOR SALE—Must sell my lot on Figueroa near 8th; $1650, $400 down, $25 month. $427 MONETA. Main 1175.

FOR SALE—Excellent bungalow court site or residence lot 72x150 on Fourth Avenue near Adams. O. E. Abernathy, Telephone 351 518.

FOR SALE—A whole string of very cheap lots, $100 or as low as $50 cash on some, and $10 or more per mo. $500 to $600. See JAY, 716 Washington Bldg.

FOR SALE—Close in corner unrestricted for flats or apartment, ½ the price adjoining property Owner. Address B. box 251, TIMES OFFICE.

FOR SALE—Cheapest 50 ft. lot on Bronson, between 8th and 9th. $2000. Act quick. CALL 15828.

FOR SALE—
West Adams business lot, close to Western. 47x150. $9000. Call YOUNG 18780.

FOR SALE—LOT BARGAIN, Pico block 74, Figueroa, Exposition Park. U.S.C. Terms. $750. 8715 S. FIGUEROA.

CITY LOTS and Lands for Sale.

FOR SALE—Priced to sell. Two lots, all improvements inside, sacrifice at $500. Inquire 4017 W. WASHINGTON.

FOR SALE—Lot for home or court. Mrs. Angermueller, 6100 S. VERMONT.

APARTMENT, FLAT Property. For Sale and Exchange.

FOR SALE—
WILSHIRE DUPLEX.
PRICE $15,000—RENTS $2100.
This duplex D located in the VERY HEART of the WILSHIRE DISTRICT, ONLY 4 blocks north of the boulevard. BEAUTIFUL and COZILY homes surround it. CONSTRUCTION is of the BEST throughout, the best of material and skilled labor having been used. Has six rooms on each floor, all extra size; hardwood floors; all the built-in features; lovely lawn and shrubbery. An ideal investment. Live in one, you get your RENT FREE and of the other one will pay ALL your EXPENSES and give you a handsome income on your investment. TERMS EASY. TERMS can be arranged. See Mr. Keeler.
W. I. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.
408 Hollingsworth Bldg., 6th and Hill sts.

FOR SALE—
BEST PASADENA BUY.
An apartment-house of eight 4-room apartments, well furnished. Showing 25 per cent net on $10,000 investment.
MR. MUNDWILER,
GODDARD & GATES,
F. O. 640. 17 N. RAYMOND.
Pasadena.

FOR SALE—Bargain Hunters, Attention!
HERE IS A REAL BUY.
Three-story brick apartment-house of 20 rooms. Corner.
Close in location. Walking distance.
Only $20,000.
$20,000 cash will handle.
Could not duplicate today for $60,000. See Mr. Gale.
R. M. GALE COMPANY, INC.
Pico 4200. 505 S. Spring at. Pico 4200.

FOR SALE—Snap, $6500 cash.
Modern 4-room flat building, nice location, Southwest side; income $2160; price for quick sale, only $12,500. $6500 cash, balance mtg.
CHAS. UMSTEAD
Room 404 O. T. Johnson Bldg., Phone 11562.

FOR SALE—
Hollywood stucco flats, 5 rooms each, one furnished, 1 block from Hollywood Blvd. $25,000. Income $2600. Will take lot or trade for large business property. Mr. Calvert, 567393.
HARRY H. BELDEN CO.,
3010 West Sixth St.

FOR SALE—HOTEL.
30-room brick bldg., near Pontoffice, west of Main St. Now used as hotel; sale clause in lease. This property will pay better than 20 per cent on sale price, $5000 will handle. Total price $15,000. See R. M. BANCROFT, 315 Lankershim Bldg. 3rd. & Spring.

FOR SALE—OR EXCHANGE—4-story brick apartment house, fine West Side location, attractive income. Price $475,000. Will accept close-in acreage up to $80,000. No cash needed. This will stand investigation. Owner time payments. See Mr. Colby, Main 8097.
ALBRIGHT CO.,
501 Merchants' National Bank Bldg.

FOR SALE—A RARE
OPPORTUNITY.
Mr. Buyer. Here's your chance.
Only $4400 per month. You will say it's the most beautiful flat you have ever seen, and its Westlake location cannot be surpassed. NORTH OR PICO. Total mo. be paid from the rent. The idea of getting this wonderful $80,000 flat for $6500 and the rest for a few years seems too good to be true, but it's a fact. In 2½ years you would have it paid down to the mortgage and then you would have a splendid income all the rest of your life. I want to sell this at once to some good person and real estate means who can furnish good references and appreciates this unusual opportunity. 59627.

FOR SALE—
BARGAIN INCOME PROPERTY
FOUR FLAT BUILDING
(Two furnished)
DUPLEX
VACANT CORNER 80x99
Entire piece 128x135 all rented at pre-war rents and showing good income on investment.
Total price for whole thing, land and buildings $26,500.
BUY
Can be handled for $7500 cash, balance 7 per cent.
OR
Will take Wilshire bungalow and $1200 cash as down payment.
RALPH W. BOYER & CO., Exclusive Agts.
Phone 11802; 534 Bradbury Bldg.

BUSINESS Property for Sale.

FOR SALE—Pico street corner, between Vermont and Western. Logical Business Center.
Improved with stores and flats. The income can practically be doubled by giving a lease, and the lot without any improvements is worth as much as the price we are offering this property for.
Pico between Vermont and Western.
See MR. MARSH.
ROBERT MARSH & CO.,
Pico 2412. PHONES. 10175.
200 MARSH-STRONG BLDG.

FOR SALE—
LEASE
VALUABLE 10-YR. LEASE.
LARGE STOREROOM, SIZE 45x70, EXCELLENT LOCATION. HOLLY BLVD. SUITABLE FOR ANY LIVE RETAIL BUSINESS. CHEAP RENT. FOR INFORMATION CALL AT 5403 HOLLY BLVD.

FOR SALE—FIGUEROA & 8TH.
$45,000.
50x150 TO ALLEY.
Adjoining cor. Figueroa and 8th, across from Brownstein-Louis Bldg. Nominal imp.; income $960 annually. Think! only 19 foot. Will consider residence in trade. E. H. CODARY, 1108 Haas Bldg. 64708.

FOR SALE—
WASHINGTON STREET CORNER,
$16,500.
$5000 Cash, Balance Easy Terms.
This lot is only one block east of Vermont in a developing business district. Lot 82x157.
See WOOD, 602 Haas Bldg.
Main 3704—63735.

FOR SALE—10x157½ to alley on 16th St. near Hoover, only $12,500, easy terms. PAUL A. CARPENTIER, 334 Conn Realty Bldg., 11388.

APARTMENT, FLAT Property. For Sale and Exchange.

FOR SALE—
W. A. HEITMAN COMPANY,
REALTORS,
MERRITT BLDG., 8th and Broadway.
$135,000—Property and complete furnishings high class Westlake apartment-house. Liberal terms to responsible parties. Will consider some local exchange.
$35,000—Beautifully furnished Westlake 4-family flat. Liberal terms or will consider lease and furniture high class apartment-house. Will give or take cash difference.
$35,000—Exclusive Wilshire bungalow court. Netting 15 per cent on investment. Owner needs money for business expansion and has instructed us to sell at once.
We have buyers waiting for investments in income properties. If you are desirous of selling, phone us. We inspect your property and give you immediate benefits of our departmental service.
W. A. HEITMAN COMPANY,
Entire Ninth Floor,
Merritt Bldg. Pico 1156. 8th and Bdwy.

FOR SALE—
WILSHIRE FLAT.
HAVE YOU $8500 CASH?
Just listen. Here is one of the greatest opportunities we have had in three years. We can sell you a new stucco close in 4-family flat, consisting of 20 rooms, located 2 blocks from the Ambassador Hotel, which is $4000 per month, at the very low price of $29,500, and it is certainly a beauty. Pay $8500 cash and the balance can be paid from your income; it will pay itself out in a little over 5 years. It certainly gives you a profit of over $4000 per year on your investment of $8500, and besides leaves you independent for the balance of your life. This flat is fully modern throughout and up to date in every respect. We can honestly recommend this as one of our best buys and a safe investment. See Mr. Keeler.
W. I. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.

FOR SALE—JUST COMPLETED.
20-ROOM, 4-FAMILY FLAT BUILDING.
READY FOR OCCUPANCY.
OWNER ON PREMISES DAILY, 8 TO 4.
LOCATED 2319 SECOND AVE.
Basing the income on other rentals in neighborhood, it should earn $9600 annually. Situated near exclusive millionaires' homes in beautiful West Adams Heights district. Building cream stucco exterior, with massive porch columns; interior in old ivory, decorated in refined taste by artistic designers; hardwood floors throughout; tiled entrance, tiled baths, tiled drainboards; separate gas furnaces; garages. Lot 81x145; streets accepted. Owner is greatly reduce price; now offered for $93,000; might accept good lot part or all; equity would be left during owner's absence from city; auto will call for you anywhere in city any time. Wonderful opportunity. Come 11092 during office hours, or 52964 evenings, or call at 706 SAN FERNANDO BLDG.

FOR SALE—
CLOSE-IN NEW STUCCO FLAT.
ONLY $6000 NEEDED. PAYS 48 PCT.
on the amount required. The 4 flats have just been leased to one party, unfurnished, for $4400 per month. You will say it's the most beautiful flat you have ever seen, and its Westlake location cannot be surpassed. NORTH OR PICO. Total mo. be paid from the rent. The idea of getting this wonderful $80,000 flat for $6500 and the rest for a few years seems too good to be true, but it's a fact. In 2½ years you would have it paid down to the mortgage and then you would have a splendid income all the rest of your life. I want to sell this at once to some good person and real estate means who can furnish good references and appreciates this unusual opportunity. 59627.

FOR SALE—
BARGAIN INCOME PROPERTY
FOUR FLAT BUILDING
(Two furnished)
DUPLEX
VACANT CORNER 80x99
Entire piece 128x135 all rented at pre-war rents and showing good income on investment.
Total price for whole thing, land and buildings $26,500.
BUY
Can be handled for $7500 cash, balance 7 per cent.
OR
Will take Wilshire bungalow and $1200 cash as down payment.
RALPH W. BOYER & CO., Exclusive Agts.
Phone 11802; 534 Bradbury Bldg.

FOR SALE—
BIG RELIABLE INCOME PRODUCER
4-STORY BRICK APT. BUILDING
COMPLETELY FURNISHED
MOST SUBSTANTIAL RENTAL DISTRICT
ONLY $180,000. TERMS.
A. M. JAMISON,
PH. 61401, 312 HOLLINGSWORTH BLDG.

FOR SALE—
WILSHIRE DISTRICT.
One of the best 4-family flats, containing 5 rooms and a beautiful bath-room in the rear, located one block west of Vermont ave. and only 2 blocks from the boulevard. Lists at $225 monthly. Large lot. This is a splendid buy. Terms can be arranged. Call at Keeler.
W. I. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.
408 Hollingsworth Bldg., 6th and Hill.

FOR SALE—
We will construct a 60 single apartment-house, near Westlake Park; well lighted; roomy floor plans, each apartment to have bath, kitchenette, breakfast nook. Why buy lease and old furniture when you can handle this for $75,000.
Consult Mr. Price.
THE FRANK MELINE CO.,
528 Pacific Mutual Bldg.

FOR SALE—FLAT PROPERTY, 24th st. and Vermont ave., 60-ft. with room for flats on both 23rd and 24th streets. Double front lot; best in same block; extension of business center; Vermont and 24th streets will soon be three blocks; 10 per cent per annum; best rental district in city, price only $3250 for the ground for a first-class flat building; don't think of your light and air with 60 feet frontage. C. A. H. HEDDERLY, owner, 1818 S. Main st.

FOR SALE—Only four more days left. If not sold within four days this apartment bargain will renew last tenants' lease for $80 a month. Has 37 rooms, nine bathing, close to center of town. Tenant clears $800 a month. Will repaint and put building in A1 shape. Price $30,000 including large lot. An elderly woman and I want to travel, $15,000 will handle. See my exclusive agents. WESTLAKE REALTY CO., 605 So. Alvarado st.

FOR SALE—
60-room apartment-house, stonily and completely furnished; lot, building and established business. All for $40,000. Gross receipts from $12,000 to $15,000 per year. Closing estate, must sell.
Mr. Ames,
THE FRANK MELINE COMPANY,
528 Pacific Mutual Bldg.

FOR EXCHANGE—$10,000 FLAT BLDG. Income $960. Want bungalow or lots. RALPH M. TAYLOR, 1015 Haas Bldg.

FOR SALE—8-room furn. flat. Small income. Walking distance. 16291, 100½ S. OLIVE. Call Monday.

BUSINESS Property for Sale.

FOR SALE—
FLOWER STREET.
Lowest priced lot on the street, close to West 7th street.
GEORGIA STREET.
Splendid corner at a very low figure to move it. Size 100.6 ft. on Georgia st. 150 ft. on 18th street. Will soon be included in the high value district.
FIGUEROA STREET.
We have two bargains near Adams street. One is a corner, the other an inside lot. Prices on these properties will increase within 6 months. Now is the right time to buy.
Save investments are our specialty. Come to us for the best on any business street.
SEE MR. ROBSON,
with
ROY C. SEELEY COMPANY,
Realtors.
454 Pacific Electric Building.

FOR SALE—
CROCKER STREET,
BETWEEN 5TH AND 6TH STREETS.
Extra large lot 87½x110 in one of the best renting districts of Los Angeles and suitable for improvement with modern brick apartment or rooming house. Present nominal improvements of three old frame flats show 15½ per cent net income on cash equity of $13,000.
R. A. ROWAN & CO.,
200 TITLE INSURANCE BLDG.
10444. PHONES. MAIN 7096.

FOR SALE—
ATTENTION INVESTORS
We have 4 of the best corners in Pico Blvd., close in, ranging in price from $13,500 to $80,000.
IN THE HEART OF THE GROWING PICO DISTRICT
Vacant lot 52 ft. on Pico, by 140 ft. $13,500.
Business corner 97½ ft. on Pico by 145 ft. with large residence, $85,000.
Business corner 150 ft. on Pico by 75 ft., with large residence, $45,000.
The finest business corner on Pico Blvd. 150x150, with large residence, $80,000.
Terms arranged to suit
For appointment C. M. STAUB, Exclusive Agent, with
C. C. TATUM, Realtor
Main 3305; 636 Mer. Nat. Bk. Bldg. 13305

FOR SALE—
FIGUEROA STREET.
75-FOOT FRONTAGE
IN THE CENTER OF BIG ACTIVITY, THE LAST CHEAP PIECE OF PROPERTY ON THE STREET
NORTH OR PICO.
IT WILL PAY YOU TO INVESTIGATE THIS PROPERTY.
C. V. SIMPSON,
W. M. GARLAND & CO.,
749 So. SPRING ST. MAIN 869.
10569.

FOR SALE—
WESTERN
AVE.
Near 8th street.
80-foot frontage.
Four stores, leased. Income 15% Increasing soon. This property will be worth $1000 per front foot. Will sell, selling for $1000 front foot. If sold this week will take $80,500. If you can find better values than I'll buy it. Phone 12630.

FOR SALE—HIGHWAY BOSBERRY!
$62,500.
N.W. Cor. Grand and Jefferson.
4 car lines converge here.
What about stores and garage?
Certain income and appreciation in value!
The price; exactly one-half of the real value—easy terms.
See C. C. ALBRIGHT
(Exclusive Agent)
C. C. ALBRIGHT CO.,
501 Merchants' National Bank Bldg.

FOR SALE—
120x102.
THINK OF IT.
ONE OF THE FINEST PROSPECTIVE BUSINESS CORNERS ON VERNON AVE. BETWEEN MONETA AND FIGUEROA. RIPE FOR IMPROVEMENT NOW.
CONWAY & GLEASNER,
1032 CITIZENS' BANK BLDG.

FOR SALE—
BIGGEST SNAP ON WEST 9TH ST.
$19,500.
Brick store building located just west of Figueroa st. in a splendid business section. Lot 50x130 to paved alley. Can deliver this property for $15,000, half cash, bal. mtg. This is the best buy in town.
ROY R. KING,
218 Merchants' Nat. Bank Bldg. Pico 1845.

FOR SALE—
A BUSINESS LOT
GARDNER JUNCTION.
Take a look at Gardner Junction then see the property just east of the theater. One of these lots can be bought at a bargain. Call Mr. Kinder, exclusive agent, C. C. Albright Co., 5910 HOLLYWOOD BLVD. HOLLY. 1283 or 59170.

FOR SALE—
Two EXTRA Good Investments
on
WESTERN AVE.
THE FRANK MELINE COMPANY,
134 S. Western Ave. 567-572.
(We positively refuse to recommend overpriced properties to our clients.)

FOR SALE—
HOPE STREET NEAR NINTH.
AN IMPROVED PROPERTY WITHIN THREE BLOCKS OF SEVENTH STREET. $10,000 UNDER VALUE. SIZE 50x157. PRICE $40,000. NOMINAL IMPROVEMENTS WILL PAY 12 PER CENT NET. IN A HIGHLY SPECULATIVE LOCATION. R. S. GLASSELL, 618 SECURITY BLDG. FITCH 63360.

FOR SALE—
TO CLOSE AN ESTATE,
100 feet Figueroa near 7th.
60 feet, Hope, near 6th.
50 feet, 6th, near Figueroa.
Your opportunity to buy close-in business property below surrounding values. They will not last, so act at once.
EDWIN BAKER,
511 Union League Building.

FOR SALE—
SACRIFICE
TO CLOSE PARTNERSHIP
Lot 40x128 to a 20-ft. paved alley, on the east side of Main street, near 16th. This choice business lot must be sold at once.
See GILBERT R. GARDNER
416-417 Pay Bldg.
Phone 67349

FOR SALE—STORE AND BUNGALOW, $6750.
Good store building, nice bungalow on same lot, perfect condition, good location. Store occupied. Store and bungalow together, $6750. TERMS. PICK IT UP.
LOWENSTEIN-FREIBERG CO.
R. V. HELLMAN, Mgr. Bldg., 12148.
Bdwy. 3706. $30125. 57097.

FOR SALE—
2 COTTAGES—BUSINESS COR.
When the curbing through of 16th st. is completed, think what the southeast cor. of 16th and Hoover, 90x125, will be worth. Now only $10,000 with income to carry it while it trebles in value.
FRANK D. TATUM & CO., 215 W. 6th.

FOR SALE—FOR QUICK SALE—
PROFITABLY FURNISHING BUSINESS
This business paid $12,000 NET last year. The Hollywood Blvd. frontage is increasing in value every day and can be improved without any hindrance to present building and business. $15,000 in furnishings and furniture included. See me at once if interested. MR. SENGEL, Holly 7180.

FOR SALE—MONETA AVE. INVESTMENT.
$1150 NOW, $175 NEXT YEAR.
That is the monthly income from 3 fine stores on Moneta. Price $11,000. Terms arranged. Paying around 20 per cent on present price, and is right in line for big advance in value. Exclusively with GREUTER & A. REALTY CO., 7216 Moneta. South 6204-W.

FOR SALE—Keep your eye on 16th st., near Western. I have 150 ft. where stores can be erected, at $125 per foot. Call 59482.

FOR SALE—
PICO ST. BARGAIN
Must sell 2822 W. Pico near Ralph's grocery, for $12,500, lot 51x146, com. to agents; don't disturb tenants but come to 215 W. 6th, R. 821. Phone Main 176 if interested.

FOR SALE—157½ feet Vermont, north of Jefferson, 3 brick stores on 45 ft. All at the price of vacant property. Owner's agent, 61351.

BUSINESS Property for Sale.

FOR SALE—
EXCEPTIONAL BARGAIN.
MAIN STREET CORNER.
WE ARE OFFERING FOR A FEW DAYS ONLY A FINE LARGE CORNER ON MAIN ST. NORTH OF WASHINGTON, AT A FIGURE FAR BELOW PRICES NOW ASKED ON INSIDE PROPERTY IN THIS VICINITY. THIS CORNER IS RIPE FOR IMPROVEMENT AND WILL SHOW A VERY HANDSOME RETURN TO THE INVESTOR. REASONABLE TERMS CAN BE ARRANGED.
DOWNTOWN CORNER.
$150,000.
ONLY $50,000 CASH REQUIRED.
CENTRALLY LOCATED. 100-FT. COR. BUSINESS FULLY IMPROVED WITH 3-STORY AND BASEMENT BRICK BLDG., CONTAINING STORES ON GROUND FLOOR AND ROOMS ABOVE. OLD LEASES ALL EXPIRING WITHIN A FEW MONTHS CAN BE RENEWED SO AS TO PRODUCE AN INCOME OF $22,000 PER YEAR, WHICH WILL NET BETTER THAN 25 PER CENT ON THE AMOUNT OF CASH INVESTED.
R. A. ROWAN & CO.
200 TITLE INS. BLDG.
10444. PHONES: MAIN 7096.

FOR SALE—
WEST WASHINGTON ST. INVESTMENT.
$67,500. $67,500.
Everyone knows what is going on out on Washington st., west of Western—I have a splendid 50x150 improved corner, showing $8000 per year on low rentals. Lot is 100x150 and worth $27,500. The improvements could not be replaced for $52,500, making a total value of $80,000. Can deliver at a very attractive price. See Mr. Henneman,
W. J. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.
408 Hollingsworth Bldg., 6th & Hill.

FOR SALE—
YOU SAW WHAT HAPPENED ON WESTERN AVE.
NOW WATCH MAIN STREET.
WE ARE OFFERING THE N. E. CORNER MAIN AND 21ST ST., 74x120, AND ONLY PARTLY IMPROVED. INCOME $365 PER MONTH.
PRICE $42,500.
CONWAY & GLEASNER,
1032 CITIZENS' NAT. BANK BLDG.

FOR SALE—
WASHINGTON STREET STORES.
Surrounded by high class residence and flat district. Corner lot 50x150, improved with 2-story brick building containing 4 stores and five-room apartments, with 2 garages at rear.
Price $35,000. Terms.
See Mr. Yeomans, with
R. M. GALE CO., INC.
Pico 4200. 505 S. Spring St. Pico 4200.

FOR SALE—
BUSINESS PROPERTY,
50x167.
Adjoining a transfer corner; only $200 per foot. Best buy in Los Angeles. See Mr. F. W. Kadletz,
W. I. HOLLINGSWORTH & CO.,
10777. REALTORS. Main 6760.
408 Hollingsworth Bldg., 6th & Hill.

FOR SALE—
WEST 11TH ST.
CLOSE TO FIGUEROA STREET,
ONLY $15,000.
$3000 cash will handle. Lot 50x150 with large old house, and could be fine for this exceptional bargain.
C. D. WOOD,
E. F. KOSTER CO.
311 H. W. Hellman Bldg.
13462.

FOR SALE—
WASHINGTON STREET BARGAIN.
BRICK BUILDING ON LOT 80x150. NEAR HOOVER, WHERE THINGS ARE DOING.
CAN GIVE PRICE.
$12,000.
BUILDING WORTH $10,000. LOT $15,000.
VACANT CORNER NEAR FIGUEROA ST.
ONLY $275 PER FOOT.
DEEPDALE MORTGAGE CO.
15354. 918 STOCK EXCHANGE BLDG.

FOR SALE—
FORECLOSURE SALE.
Why go out and buy on Vermont and pay more for a lot than one we can procure downtown on Main st., where one foot of store space brings more than from 20 ft. on Western? Main nr. 12th, 50x120 to alley, only $26,500, worth $60,000.
FRANK D. TATUM & CO., 215 W. 6th.

FOR SALE—
W. WASHINGTON ST. BARGAIN.
$12x175, owner forced to sell, must raise money. Take advantage of his position; make offer. This is right in the path of present development. E. A. ALLEN, 317 Bway. 62233.

FOR SALE—
NEW BRICK STORE BUILDING.
$55,000.
Income average $9000 per year.
Price based on 6% net.
Can you do better?
See Mr. Albright
C. C. ALBRIGHT CO.,
501 Merchants' National Bank Bldg.

FOR SALE—MONETA INVESTMENT.
GREATEST BARGAIN IN MONETA CORNER LOT. GOOD INCOME. Very HEART OF LIVE BUSINESS CENTER. A little FORESIGHT NOW MEANS A GREATER BROADWAY of L. A. means DOLLARS to YOU. NIGHTINGALE, 712½ SOUTH BROADWAY. CONST. Phone Main 8504.

FOR SALE—1804 S. Main, 50x150, house renting $80 month, sell cheap, easy terms. 70-foot lot, 1200 Gardena, rented $800 month, tenant taking it about $800. Must sell buildings for $23,000, accept $7500 down, $500 month, balance only $500 per year, RAYMOND D. FRISBIE, 611 Stock Exchange. 67982.

FOR SALE—
Brick store building, 9 stores, showing 20 per cent net. No cash required. Right at 1st Block west of Western. Call Mr. Hildebrandt, 567393.
HARRY H. BELDEN CO.,
3010 West Sixth St.

FOR SALE—
Brick store building, 6 stores, corner lot, prominent boulevard. Income $800,000 month. Barg. price, $27,000. Call Mr. Hildebrandt, 567393.
HARRY H. BELDEN CO.,
3010 West Sixth St.

FOR SALE—
Washington st., 2-story business block, steel construction, marble and plate glass front 50 feet. Rent $350. Price $35,000. See us for Washington and Vermont ave. frontage. C. A. PETERSON, Realtor, Vermont and Twenty-first.

FOR SALE—VERMONT AVE. BUSINESS LOT, 53x145, near First; $8500; built flat and duplex now; lease front for business later. This lot will bring $12,000 in Vermont ave. Beverly.
CONWAY & GLEASNER CO., 256 N. Vermont ave. Beverly.

FOR SALE—Absolutely a bargain. S.W. corner Park and Adams, business corner, 179½x150, improved, 2 stores and 6 flats, 8 4-room flats above, room for 2 more stores and flats. Zoning is believing. Priced to sell. GUSHMAN, 253 S. Broadway, Room 208. Pk. 58203.

FOR SALE—
HILL STREET.
HILL STREET.
Cheapest lot north of Washington. No agents. OWNER. Address T. box 814, TIMES BRANCH.

FOR SALE—4-FAMILY FLAT BUILDING, IN WALKING DISTANCE OF DOWNTOWN. PRICE $10,500; $5000 WILL HANDLE. SEE McELVEENS, EXCLUSIVE AGENT, SOUTHLAND REALTY CORP. 413 S. HILL ST. PHONE 67764.

FOR SALE—$45,000, 3-story, 51-room brick building fronting on 2 streets. Close in, Southwest. Cost $70,000. Will pay more than $45,000. Very easy terms. H. F. ERNST, 324 Byrne Bldg., 3rd and Broadway.

FOR SALE—
A REAL BUY, VERMONT LOT.
$4500 takes this fine business lot, near 8th st. Vermont.
WELSH & CAMPBELL,
Ph. 67001. 826 S. Figueroa st.

FOR SALE—Speculators and investors, two business sits for little money, 50 feet each, opposite Exposition Park. 135x170. 6000. E. K. corner 37th Place and Figueroa. Ripe for business block. Owner, 756 S. WESTERN AVE.

FOR SALE—CORNER BUILDING, STORES AND FLATS IN SOUTHWEST, WILL NET ABOUT 18 PER CENT ON INVESTMENT.
SEE MR. McMICKENS,
SOUTHLAND REALTY CORP.
PHONE 67764. 413 S. HILL, 9T.

FOR SALE—Garage location, 100x150, best corner, Lot 50x150. If interested, act quickly. Must sell to close estate.
EDWIN BAKER.
511 Union League Building.

FOR SALE—Variety store, part exchange, below value for quick deal, account ill health, growing beach town, profitable business. See HUNTER, 431 Douglas Bldg.

FOR SALE—VALUABLE CORNER NEAR 6TH and Broadway. Present income $450 month. Can be increased. Price $50,000. Terms, $15,000 cash. ROOM 1112, 453 S. Spring.

FOR SALE—
FINE FIGUEROA LOT, near Jefferson st. A real bargain; easy terms. If desirable, will finance building. Call 53511. MR. GOODRICH.

FOR SALE—BUSINESS PROPERTY.
VERMONT AVE., NEAR JEFFERSON.
STORE AND APARTMENT HOUSE SITE.
BEST BUY IN SOUTHWEST. put 24148.

FOR SALE—5 stores and a warehouse, on car line of Pac. Elec. R. R. Call OWNER by phone, 518, Covina, Cal.

FOR SALE—A 50-foot lot on Hill near Pico for $35,000.
A. D. VAN VRANKEN, 308 W. 9th st.

FOR SALE—Good property; 94 feet frontage on W. 6th st., at Loomis; 50 feet frontage on W. 6th st., near 16th. HATFIELD, 504 Haas Bldg.

BUSINESS Property for Sale.

FOR SALE—
IMPROVED WEST 7TH ST. CORNER.
IMPROVED WEST 7TH ST. CORNER.
200 FEET FRONTAGE.
200 FEET FRONTAGE.
THE ONLY LARGE CORNER BETWEEN FIGUEROA STREET AND WESTLAKE PARK.
UNDOUBTEDLY THE BEST BUY ON THIS MAIN ARTERY.
SEE US IMMEDIATELY FOR PARTICULARS.
W. W. ROBSON,
SALES MANAGER.
METCALF & RYAN,
211 PACIFIC FINANCE BUILDING.
6TH AND OLIVE.
MAIN 1228.

FOR SALE—
BEST BUY ON WEST SIXTH STREET.
BETWEEN FIGUEROA STREET AND UNION AVE. A CORNER. 105x115, STORES WELL PAY WELL. ON THIS CORNER AND THE PROPERTY IS ADVANCING IN VALUE EVERY DAY. WE HAVE AN EXCLUSIVE OPTION AT A PRICE MUCH UNDER ITS PRESENT VALUE. IF YOU ARE LOOKING FOR A REAL BARGAIN IN A VERY CLOSE IN CORNER, HERE IS YOU OPPORTUNITY. SEE MR. HOLMAN.
MAIN 1228. METCALF & RYAN.
PACIFIC FINANCE BUILDING.
SIXTH AND OLIVE STREETS.
MAIN 1228.

FOR SALE—
BUSINESS LOT BARGAIN.
LARCHMONT BLVD.
BET. BEVERLY BLVD. & W. 1ST ST.
80x125-foot east-front lot. 15-foot alley. Close to the new BIG THEATER and other fine improvements.

INCOME Property for Sale.

FOR SALE—
KELLS & GRANT
REALTORS
HEADQUARTERS FOR WESTERN AVE. PROPERTIES

WE SUBMIT THE FOLLOWING

$45,000
60 ft. between 9th & 6th improved by 4 modern 4 family flat. Rental 5% on investment. Terms.

$90,000
TO CLOSE AN ESTATE

PROMINENT WESTERN AVE. COR.

Improved with a modern 2 story brick block with stores below and offices and apartments above. Income over $12,000 this year with lease on a sliding scale, increasing every year for next ten years. There is a rare opportunity for a good investment. Property must be sold to close estate. Call Mr. Gran, Wils. 2664.

$100,000
Corner on Western in Santa Monica. Improved with 2-story brick block. Present income 12 per cent under present rental value. Don't overlook this one. Call Mr. Gran, Wils. 2664.

We have many more Western Ave. properties ranging in price from $17,500 to $150,000. YOU INVESTIGATION SEE MR. GRAM.

KELLS & GRANT
64362 REALTORS 64383
WILSHIRE BLVD. AT WESTERN AVENUE

FOR SALE—PASADENA.
INCOME PROPERTIES.
THAT PAY FROM 10 to 20 PER CENT.
Three bungalow flat, 6-room rear house ..... $ 7250
Two 5-room houses, 6 & 5 rooms.. 8750
Two furnished 4-fam. building each 10,000
bungalow 10,000
Furnished apartment-house 15,000
Furnished apartment-house 16,000
Furnished apartment-house 25,000
For Trade for Los Angeles Property.
1 10-room residence, good for boarding-house; clear in. Price $25,000
1 furnished flat building 20,000
10 acres in Whittier, improved, with garages 19,500
SEE H. E. THOMPSON.
With
Frank C. Platt Investment Company,
178 E. Colorado St., Pasadena.

FOR SALE—
BOULDER BUNGALOW DE LUXE
$16,500.
Without a doubt one of the finest double bungalow in the city, located on Kenmore ave., north of Wilshire Blvd., on a 60-ft. east front lot. Living room 13x28, dining room 12x14, 3 large and well appointed kitchen and 3 unusual bedrooms, all beautifully finished in white enamel, with coat of electric fixtures, plumbing, etc. A beautiful home and income for the man wanting class and individuality. A chance of more than 100% profit. Must be sold to close estate. Call MR. GRAM, Wils. 2664.

KELLS & GRANT,
64362 REALTORS 64383.
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—
KELLS & GRANT
WESTLAKE SPECIAL
EXCEPTIONAL OPPORTUNITY

INCOME AND INVESTMENT
CLOSE-IN

Four-family flat, on 60-ft. lot on Orange street, close to Figueroa. With a little money spent for improvements can be made to show 10% on the $16,000 for this entire investment. Let along has been appraised recently by two of our largest banks at $18,000. Very quick sale. Only four-family property for $19,500. See Mr. Brake with

KELLS & GRANT
64362 REALTORS Wils. 2664
WILSHIRE BLVD. AT WESTERN

FOR SALE—
IN HOLLYWOOD.
$10,000 CASH. $20,000.
25 PER CENT NET ON INVESTMENT.
BUNGALOW COURT.

8 UNITS, WELL BUILT. ROOM FOR 3 MORE IF DESIRED. PARTIALLY FURNISHED. CENTRALLY LOCATED, ON CAR LINE, ALL RENTED ON YEAR'S LEASE.
4968 HOLLYWOOD BLVD.
Phone 659621 or 696054.

FOR SALE—
BEAUTIFUL WESTLAKE DIST.
GROUND WORTH $14,000.
HOUSE WORTH $8000.
FURNITURE WORTH $2000.
OUR PRICE THIS WEEK, $18,450.
TERMS.
GUARANTEED LEASE FOR $200.

W. A. KULP, WITH R. F. KOSTER CO.,
311 H. W. Hellman Bldg. 13462.

FOR SALE— INCOME $250 MONTH.
Half block from Westlake Park. $9000 cash, balance 5-year mortgage.

INCOME $270 MONTH
Price $14,000 $5000 cash.

INCOME $310 MONTH
White stucco 4 flats with garages.
Price $22,500 $7500 cash
Less than Sears' with

JOHNSON & COTHARIN,
2600 West 7th St. 52098.

FOR SALE—
FLATS—FLATS—FLATS.
You'll have to hurry if you hope to get in on the ground floor. 12 new ones going up in the rooms, 2 baths, 2 flats best location in the city near Westlake Park where rents are the highest. Three years clear of encumbrance and 5% interest. We will trade in your property. Small down payment. Let the income pay the balance.
647061.
Phone Mr. Hoge or Mr. Bissell
R. CLARKE COMER'S UNITED OFFICES.
416 S. Western ave. 415

FOR SALE—
WILSHIRE FLAT BUILDING SACRIFICE
New four-family gray stucco flat building twenty rooms, 443 S. New Hampshire Ave. Price $13,750, terms $4,000 cash. Price $12,500, income $425 per month.
HARRY GROSSMAN,
208-4-5 Haas Bldg., 7th and Broadway
Phone: 64574, Main 1365, 62471.

FOR SALE—
$4000 Cash
Balance $100 per mo.
Modern 4 flats and bungalow, all nicely furnished.
Income $250
Property fronts two streets.
Price $13,500
Act quickly to get this.
C. D. WOOD.
R. F. KOSTER CO.
13462. 311 H. W. Hellman.

FOR SALE—WESTLAKE BARGAIN.
Fine corner near Westlake Park, 150 ft. on W. 6th st. to paved alley. Are three fine bldgs. on this property, in all 45 rooms, new metal roof, income $5400 yearly, or 15 per cent on money invested if furnished. Income can be doubled. For immediate sale this property will be sold at a bargain. Improvements would cost over $40,000 to duplicate. Shown to appointment only. Phone OWNER, 854259.

FOR SALE—Close-in corner in exclusive Wilshire district, near Bryson and Ramona; apartments; steal and unsurpassed for a high-class apartment site; size 128x150; can offer this for immediate delivery at an attractive figure. For complete information concerning same call in person.

W. H. REES CO.,
490 Braun Bldg. 820 S. Broadway.

FOR SALE—BY OWNER.
An elegant mission 4-family flat bldg. of 5 rooms, each built by day laber, finished in hardwood, tiled bath and sink, large lot overlooking Ambassador Hotel and Wilshire district; income $400 per month on year's lease; this is a very opportunities when considering construction of the building. $10,000 will handle, balance to be arranged. Call WIL. 7454.

FOR SALE—
PRICE $25,000. Exceptional Bargain.
Main Street Corner Near Washington.
Lot 80x110. Nominal Improvements.
Ground Worth $40,000.
Must be sold to close estate.
DEPENDABLE MORTGAGE COMPANY.
10354. 916-18 Stock Exchange Bldg.

FOR SALE—
DOUBLE BUNGALOW.
New and modern, 5 rooms; tile bath each side; 2 bathrooms, built-in features, hardwood floors throughout, large rooms, garages; east front, corner lot, never priced; but being completed and will sell for $9,000. 6750 Seh. AV. CLARK agent, 2127 Cahuenga Blvd.

FOR SALE—We have several new modern and 5-room stucco plastered flats in the heart of Wilshire, on one construction, and we will give you price below the cost. Let's talk it over. LLOYD M. CASLER, agent, 617 Lissner Bldg. 63141.

FOR SALE—$10,000 cash will handle this attractive 5-room bungalow. Best building located in heart of fashionable Wilshire district. Each flat has tiled bath and disappearing beds, every modern convenience, lot 50x145 to wide alley. 3 garages. Income $2100 yearly. Price $21,000, cash or terms. MR. BOWMAN 011 C. C. Chapman Bldg. Phone 64xx, 7755.

FOR SALE—
Four flats, 6 rooms each, close in, present rents $174, new rents $220 per month. Price $13,500 worth $5,000.
MATTHIAS REALTY COMPANY
730 South Spring Street
Phone 10xx Ground floor

INCOME Property for Sale.

FOR SALE—
$11,500—A beautiful double bungalow, new, white stucco, 4 rooms each side. Hardwood floors throughout, breakfast nook, "Keystone" sink, bath and shower. There are front porches, two garages and unusually large lot. This is a bargain.

$22,000—A four-family stucco flat of four rooms each in the heart of Wilshire. Hardwood floors, tile bath and sink, good construction, good arrangement and good income. Reasonable terms.

$35,000—A beautiful white stucco four-family of 5 rooms each on Catalina, close to Ambassador Hotel, where rents will always be at the best. These inside locations, are the ones that are selling today and the ones that will be wanted in the years to ly. The interior is splendidly arranged, large rooms, hardwood floors, tile sinks, tile baths and shower. The exterior appearance puts it in the forty-thousand-dollar class. It will please you.

$57,500—Here is one of Hollywood's best bungalow courts, located north of the boulevard on beautiful street. It consists of nine units completely furnished and has an income of $1000 per month. $20,000 cash will handle this. There is a mortgage of $21,000 payable on or before 15 years at 7 per cent, balance adjustable. You have a house on a proposition like this. It will net you better than forty per cent on your investment.

CALL MR. WATTERS,

HUSBARD-CHELEW-HOIT,
506691. 3001 Wilshire Blvd. 569034.

FOR SALE—
WARD or CHISMOR,
322 C. C. Chapman Bldg. 756 S. Bdwy.

$12,500—West 11th and Hoover, 12-room apt.-house, 2-car garage. Ground worth the price. Will consider bungalow as first payment.

$13,000—Wilshire double bungalow, 5 rooms each side, income $700.

$18,000—Near West 11th and Valencia, good income, 4 4-room flats, strictly modern, hardwood floors, worth $22,000 for bungalow in the rear. Only half cash.

$23,000—Two-flat buildings on corner lot, 54 ft. wide, located in fine residence district. This is a real bargain considering income it will bring in.

WARD or CHISMOR,
322 C. C. Chapman Bldg. 756 S. Bdwy.
13826.

FOR SALE—
$32,000 BUNGALOW COURT $32,000
NEAR HOLLYWOOD & WESTERN AVE.

10 UNITS—LARGE LOT—INCOME $500 PER MONTH—LOW RENTALS. $12,000 CASH WILL HANDLE—BALANCE MORTGAGE. SEE MR. HENNEMAN.

W. I. HOLLINGSWORTH & CO.,
10777 REALTORS MAIN 6769.
606 HOLLINGSWORTH BLDG. 6 & HILL.

FOR SALE—
APARTMENT BUILDING.
CHOICEST PART OF CITY.

This includes some mahogany furniture and Oriental rugs. Price is $47,500; income about 20 per cent on money invested. We are informed that this building could be duplicated for $60,000, located in the most lovely section of the city. Although the building would pay about 20 per cent, we will handle it at 10 per cent. Rentals are still low and can be increased. A snap for some one with a little money.
66261.
K. LUNDEEN CO.,
908 Van Nuys Bldg., 7th at Spring.

FOR SALE—ARGYLE-ORANGE HEIGHTS FLAT
$16,000. $6000 Cash.
First mortgage to run 5 years at 7 per cent can be paid off any time or at any interest date without bonus or extra interest. Splendidly built 4-family flat, containing five rooms each, strictly modern 5-room uppers, is growing district, between W. Washington and 18th st. ext. This is a Los Angeles home and good one built-in bed, hardwood floors, floor furnaces, front and back porches, all in excellent condition. Building less than 5 years old.
KING REALTY CO.,
2279 W. Washington. West 6800.

FOR SALE—
INCOME $300; PRICE $14,000.
LOCATED, CLOSE IN WEST SIDE
LOT 60x170, 21 ROOMS
$300 PER MO. 3 ROOMS RESERVED.
BUILDING COMPLETELY FURNISHED
W. A. KULP or W. L. POYNTER,
with
R. F. KOSTER CO.,
311 H. W. Hellman Bldg. 13462.

FOR SALE—
HOLLYWOOD DUPLEX COURT.

Brand new court, well located in Hollywood with large grounds. This is one of the most desirable properties in Hollywood. Rents $730 per month. Price $68,000, which includes about $5000 worth of elegant furniture. Can make terms to suit.
ROY B. KING,
318 Merchants Nat. Bank Bldg. Phone 1046.

FOR SALE—
OVER 25 PER CENT CLEAR
On investment of $15,000.
Large close-in corner lot, West Side.
NEW APARTMENTS
Nine four-family flat, 4 rooms each.
Two duplex flats, 5 rooms each.
Would consider vacant lots to value of $40,000.
RENT IS OFFERED AT $85,000.
$15,000 will handle, balance easy terms.
INVESTORS SEE THIS.
Mr. Parker,
BRYANT INVESTMENT COMPANY,
870 Title Insurance Bldg. Phone 679.

FOR SALE—
A REAL BUY
$29,000
A four-family flat located in West Washington district. Each flat has 6 rooms, well arranged, with all modern improvements. Income $2400 per year. Price $29,000, terms. Worth $34,000.
KELLS & GRANT
64362 REALTORS 64383
WILSHIRE BLVD. AT WESTERN AVE.

FOR SALE—WE have been instructed by the owner to offer for sale a beautiful stucco 4-flat bldg., located in the heart of West Adams section, surrounded by large houses, all flats have 6 rms., hardwood floors and every modern feature. 4 garages. Income will pay 25 1-2 per cent on your investment, after all taxes, insurance and interest are paid. $11,000 cash, balance part of rent. JAMES HASTINGS, 710 Pantages Bldg. Phone 283.

FOR SALE—Brand new business block just completed on which leases have been signed which represent a 10 per cent return on $24,000. Can make immediate delivery for $16,000. Can handle with $5000. This is a 20 per cent return on actual investment. See

W. H. REES CO.,
490 Braun Bldg. 820 S. Broadway.

FOR SALE— $21,000.
$4300 WILL HANDLE

Thoroughly modern white plaster 4-flat building, Vermont and Hollywood Blvd. district. Lot 58x200.

JOHNSON & COTHARIN,
2600 West 7th St. 52098.

FOR SALE—
45 PER CENT NET ON INVESTMENT
LEASE
for ten years on modern apartment building in the heart of Hollywood. 14 nicely furnished apartments, all rented. This is the biggest snap of the year. Get busy —it won't last.

L. A. DEARHOLT & CO.
6725 Hollywood Blvd. Phone 57700

FOR SALE—Will sell the furniture and lease on bungalow court bringing in a rental of over a thousand dollars a month. Everything is new. Courtesy to agents. W. COVINGTON, 211 Alta Ave., Santa Monica.

FOR SALE—Brick garage, $25,000. Will take some exchange. Lease will expire January 1st. Have tenants waiting, $200 a month.

C. S. PHILLIPS,
820 Stock Exchange Bldg.

INCOME Property for Sale.

FOR SALE—
INCOME BUYERS.
SACRIFICE PRICES.
8-unit bungalow court furnished throughout, close in; income $3120 per year, 41 per cent on investment, selling at $15,000; ⅓ cash, balance straight mtge.

For Sale—7-unit bungalow court, furnished, three stucco rooms, bath and green rooms, close in; income $2880 year; pays 42 per cent on investment; price $13,500; ⅓ cash, bal. straight mortgage.

For Sale — 6-unit court; furnished; 4 rooms each; tile floors throughout, close in; income $4200 year; 40 per cent on your investment. Price $21,000. ⅓ cash bal. straight mtge.

For Sale—Double house, 3 rooms each, furnished, one bungalow, 3 rooms unfurnished, both on big lot, 72-foot frontage. Price $7500; ⅓ cash, bal. mtge.

For Sale—4-room furnished house, on rear of lot; $9x125; good rent site; price $3950; ⅓ cash, bal. on straight mtge.

I want to say than anyone wanting a real safe and sane investment should investigate the above ads.

See J. F. ROBERSON
702 S. Spring st., room 224.
Open all day Sunday.

FOR SALE—
WILSHIRE DUPLEX.
A GENUINE BUY.
SHOWS 26% ON ACTUAL INVESTMENT.
ONLY $8500 CASH NECESSARY.
Balance $10,000 mortgage at 7%. This place is a fine home and an income combined, just a few blocks from Ambassador Hotel, one block from car lines and only 10 minutes by 9th st. car line to Broadway. South exposure, large front porches, all rooms large and airy. The lower rented for $100 per month, upper consisting of 5 fine rooms just finished, never occupied. Now ready for purchaser to move into. Electrically controlled gas furnaces. Rund automatic water heaters, gas ranges, tile baths. This is a real BARGAIN and is offered at this price for short time only. The address is 2800-61 FRANCIS AVE., just east of Vermont Ave., between 8th and 9th streets. Drive by, then bring your checkbook and see owner at 2251 WEST WASHINGTON ST. Ask for Mr. Davis. You won't last long and you will realize this when you see the place.

FOR SALE—
TREMENDOUS FLAT BARGAIN.

Beautiful white stucco four-flat building in splendid high and sightly location, at a BARGAIN price. Income nearly $4000 per annum. PRICE ONLY $24,000. Where can you beat it. This fine flat building is in splendid condition throughout; ivory and mahogany finish, first and second floors throughout. Tiled bath, tiled sink, 2 5-room flats, 2 6-room flats, 4 garages. You will agree when you see this property that it is the best buy in the city.

JOSEPH B. SCHILLER,
1004 Van Nuys Bldg. Phone 63887.

FOR SALE—
$4000 INCOME.
APARTMENT-HOUSE, CONSISTING OF 5 SINGLE APARTMENTS, EACH WITH LARGE KITCHEN, PRIVATE BATH AND SCREEN PORCH, COMPLETELY FURNISHED AT $329 S. MAIN. PRICE $18,500. $6000 CASH.

WISE & LEWIS, EXCL. AGENTS.
4802 S. WESTERN AVE. 790691.

FOR SALE—
$4000 INCOME.
Price $19,500 for $16,000.
4 flats, well furnished.
Rent $3600. Large, deep lot, garages. Excellent location, close in. Splendid condition.

ANOTHER EXCEPTIONAL BARGAIN.
Block of 5 stores; 26 rms. dwelling, 5 rooms each, garages. Rent $4560. Only $22,500. Center of North Wilshire.

NO OTHERS LIKE THESE ANYWHERE.

ALSO—Double bungalow and one in rear. Garages. N. Wilshire. $11,000. Only $5000 cash.

D. Davis,
R. M. SALE COMPANY, INC.
Phone 4260. 508 S. Spring st. Phone 4260.

FOR SALE—Here is one of the biggest coups in Los Angeles. An opportunity for some one to clear $20000. Consists of a finely constructed four-unit flat, finished in hardwood and mahogany in location where values are increasing in huge and bounds, near two of the car lines in city. Lot is 100 feet frontage. Besides the flat there is a good 6-room cottage. Price $25,000, terms. Address owner, FERGUSON, 502 Trust and Savings Bldg. Phone 06270 for me at once. This will not last any time.

FOR SALE—Bargain Hunters, Attention!
HERE IS A REAL BUY.
Three-story brick apartment-house of 27 rooms. Corner. Close in location, Walking distance
Only $50,000.
$20,000 cash will handle.
Could not duplicate today for $65,000. See Mr. Gale.
R. M. GALE COMPANY, INC.
Phone 4260. 508 S. Spring st. Phone 4260.

FOR SALE—$17,500.
NEW FURNISHED FLATS.
This new building, located in fine rental section, contains three 4-room and one 5-room flat; hardwood floors throughout; tile baths; 4 garages a beautiful building and easily $2500 under value; compared to other buildings.
ROY BALLAGH.
Phone 3760. 224 Pacific Mutual Bldg.

FOR SALE—A GENUINE BUNGALOW.
tiful four-family flat building of stucco construction. Located in Hollywood; owner leaving city, which fact is responsible for short time only. The address is 2800-61 FRANCIS AVE., just east of Vermont Ave., between 8th and 9th streets. Drive by, then bring your checkbook and see owner at 2251 WEST WASHINGTON ST. Ask for Mr. Davis. You won't last long and you will realize this when you see the place.

FOR SALE—
TREMENDOUS FLAT BARGAIN.

Beautiful white stucco four-flat building in splendid high and sightly location, at a BARGAIN price. Income nearly $4000 per annum. PRICE ONLY $24,000. Where can you beat it. This fine flat building is in splendid condition throughout; ivory and mahogany finish, first and second floors throughout. Tiled bath, tiled sink, 2 5-room flats, 2 6-room flats, 4 garages. You will agree when you see this property that it is the best buy in the city.

JOSEPH B. SCHILLER,
1004 Van Nuys Bldg. Phone 63887.

FOR SALE—
$5000 TO HANDLE.
INCOME $2700 ANNUALLY.
PRICE $15,000. TERMS.

Here is a real opportunity to pick up a good income property at only $3000 down. On account of financial difficulties owner is forced to dispose of this valuable property consisting of three-family flat two-family duplex and single house, fine plastered exterior. All newly papered and painted throughout. Located near Washington and Vermont, close in, three car lines. Monthly income $210, all on year leases. This property has been held for $28,000, but owner will consider a reasonable offer. If you have $5000 cash and a good trade, we can probably work it through. RELIANCE REALTY AND INVESTMENT CO., 730 Sunset Blvd. 63388

FOR SALE—
BUNGALOW COURT NEAR WASHINGTON.

Stucco court containing 5 units of 3 rooms each, one of 6 rooms, 3-room apartments, consist of living-room with bed, bathroom, kitchen and bath. 6-room apartment has 3 sleeping rooms. Estimated income will pay about 20 per cent net on actual investment. Call for Mr. Stair or Mr. McCrea.

OUR BRANCH OFFICE IS NOW OPEN AT 2201 W. WASHINGTON ST.—NORTHWEST CORNER OF 6TH ST. AND OXFORD AVE.

LAACK & WILLIAMS,
Successors to Giles & Laack,
Phone 10786 Main 1969 14472.

69540. 7th st. at Hill. Bdwy. 2258.

FOR SALE—CHANCE OF A LIFE TIME IN INVESTMENT AT WAR RENTS
Business block of 5 stores; 26 rms. dwelling; lot 12 furn. apts. (Over $9000 worth of furniture.) Two 4-rm. cottages, 2 lots, 3 garages. Room for 3 double bungalows on lot. Property fronts 3 streets, 2 carlines. Income can be increased to 20 per cent and still have low rents.
$25,000, EASY TERMS ARRANGED
Call or phone for appt. to see A. F. SCHULER CO., Sole Agents, 536 Merchants Nat'l Bank Bldg. 2978; Sc. 1866.

FOR SALE—
CLOSE TO 7TH AND FIGUEROA
GOOD LARGE LOT
$12,750

CLOSE-IN PROPERTY WONDERFUL FUTURE. 6-room modern home, can be made into flats with little expense, and easily rented. Situated close to 7th and Figueroa, walk to business district. Would make good rooming house. The lot is worth the price. Call Mr. Cooper, Wils. 2664, eve. 67053.

KELLS & GRANT
64362 REALTORS 64383
WILSHIRE BLVD. AT WESTERN.

FOR SALE— INCOME $7200.

I can sell you two four-family flat buildings, 5 rooms each flat, just completed and rented, one is the best built in city, 17% on investment. If you are looking for the best flats in city at right price see me

JAMES N.
Phone 74319. 1300 S. Western at Pico.

FOR SALE—
BUNGALOW COURT.
$9x140 FEET ON WESTERN AVE.
A set court, 8 units, always rent; income $200 month. Par down, $10,000 and your net profit is $7800 yearly; room to build 3 more units. Close to car line and it's a wonderful bargain. First come, first served. No agents. Phone owner 6770 or 65448.

FOR SALE—
BUNGALOW COURT
INCOME $290 PER MONTH
PRICE $14,000

Located between 8th and 9th Sts., close-in. New modern and of very best construction; living-room, dining-room, kitchen and one beautiful large bedrooms on each side; completely tiled bath and kitchen with every modern built-in feature. Floor brick garages. Absolutely a pick-up at the price asked. A word to the wise is sufficient. Call Mr. Hamilton, 2504.
KELLS & GRANT
64362 REALTORS 64383
WILSHIRE BLVD. AT WESTERN.

FOR SALE—
BY OWNER.
Fine new 5-room bungalow in best section of Santa Monica. Income $1000 monthly. One block from the ocean and palisades. Most water heating plant, read furniture. Will sell building and furniture, $5,500 cash, or will consider a trade for automobile. Will show you how it will pay you to investigate. Address owner.
703 W. 8TH ST. Phone 62163.

FOR SALE—
YOU CANNOT GET A BETTER BUY than this 12-UNIT BUNGALOW COURT. Located in heart of Hollywood on lot 100x187; all units rented, month to month basis, at low figure of $45; garages, $5; yielding annual income of almost $1000; with those exceedingly low rentals we should do no less than assure an amount of cash required. Call us at once for appointment to see this gem.
SUNSET REALTY CO.,
Holly 6760. 6262 Western Ave. 626384.

EXCLUSIVE AGENTS.

FOR SALE—DO YOU WANT INCOME? FRONTAGE ON 2 STREETS.
Only $2500, $2500 down, beautiful, large 7-room bungalow, will rent for $100 mo. East and south exposure in fine condition, newly painted inside and out, large basement basement with excellent furnace, extra toilet, 1-room house in rear with elec. and hot water, build another house or double bungalow on rear. Lot 44x140. Price $5000. West $915.

WESTERN LINO—BARROW
FOR SALE—30-room apartment house, centrally located, $25,000. Will trade. Duplex bungalow, 5 and 6 rooms each, income $5000 will handle.
Four 4-room bungalow court furnished. One 6-room unfurnished, all in good condition. Some terms. 2 garages. W. T. SOLOMAN. Phone 64735.

FOR SALE—
APARTMENT HOUSE COMPLETE,
with furniture and earning better than $1400 per month clear; 44 rooms; all singles; 6 doubles; fine corner location; west of Figueroa; investigate a real opportunity.
G. C. DENNIS CO., Tel. 13463.
302 Van Nuys Bldg., 7th and Spring.

FOR SALE—
ABOVE HOLLYWOOD BLVD.
Stucco, 2-family flat bldg. Upper has 5 rooms; 3 bedrooms, tile bath, oak floors. Lower has 4 rooms, 1 bedroom, breakfast nook. Desirable garage. Income $1150. Price only $10,000. $3000 cash. Mr. Landmesser
3783323.
WOOD & HERRIN, 7308 Hollywood Blvd.

FOR SALE—Close-in Bargain.
Splendid 17-room house, divided in apartments. Ground 150x170, suitable for bungalow court.
Price $15,000, furnished.
Gold mine for investors.
Owner, 1000 Bdwy.
G. ZOLZ, 2nd floor. Main 2838.
FOR SALE—Close to new $3,000,000 Biltmore Hotel.
115 rooms, apartment bldg, lot 58x165. South Hope, near 5th st. Price $50,000, terms.
GULF REALTY CO. 312 S. Hill st. Phone 61948.

FOR SALE—BUNGALOW COURT.
$9x140 FEET ON WESTERN AVE.
A set court, 8 units, always rent; income $200 month. Par down, $10,000 and your net profit is $7800 yearly; room to build 3 more units. Close to car line and it's a wonderful bargain. First come, first served. No agents. Phone owner 6770 or 65448.

FOR SALE—
BUNGALOW COURT
consisting of seven 5-room and two 4-room modern bungalows and one unfurnished double bungalow of three rooms and 2 rooms each side; close in; 2 blocks from Adams; 2 individual house numbers, are 26 feet apart with double garages between them; lot 50x150 on the corner; rents for $1,000 per month and Robert Rule; Income $2100, low rents, but room for one. Price $21,000. Income OWNER, 1100 Browning Blvd.

FOR SALE—$17,500. INCOME
Property close in, cor. on Hoover. Improved by 2-story frame building, ground floor 2 6-room flats, upper 4 rooms. Income $250 per month. Will pay better than 15 per cent net. can run basis. If not sold will build 2 flats fronting on two streets. Room for another building. Price $15,000. OWNER, 1217 Ambassador Bldg., Glendale.

FOR SALE—4 4-R. flat building near Ambassador. Income $2400 year. Price $20,000, will consider trade for $9000, balance to suit buyer. Address T., box 353, TIMES BRANCH.

FOR SALE—WHITE DUPLEX—
$6000 cash, balance easy. $7400 will handle. Balance twice a year from rent. See owner, 4004 W. 17th. cor. Norton. 72358.

FOR SALE—Modern duplex 4 apartments 3-room flat in Wilshire district. Good income. $8000 will handle, balance 5 years. 816 S. NEW HAMPSHIRE.

FOR SALE—$9300 yearly, 12-unit court, furnished complete, 4 garages. Price $45,000, $10,000 cash will handle. BURNS & ASHTON, 722 Title Insurance Bldg.

FOR SALE—$2,500 cash, bal. mtge., buys 4-family flat, 3 five-room and 1 six-room apartment. 60x128-foot lot, on 16th near Figueroa. Phone OWNER 2988.

FOR SALE—Open for inspection. DUPLEX on beautiful ARDMORE. 5 rooms up and down. BARGAIN price only $15,000. Open for inspection 10 to 4. 290 S. ARDMORE.

FOR SALE—4 4-room flat building, nearly new, ½ block from West Adams, worth $14,000; will sell for $11,500. JOHN REIFER, 215 Union League Bldg. Phone 64000.

FOR SALE—Bungalow court, choice location in Hollywood. Always rented, Good income. M. J. JENNISON, 846 N. Western ave. 560194.

FOR SALE—Owner's eight-flat building. Three rooms, baths and porch each. $16,000. Income $140 per month. Good terms. 202 W. 22ND ST. West 4416.

FOR SALE—Have some very good buys in income property, close in. See MAX KELLEY, 1011 West 9th St., 53140.

FOR SALE—Almost new double, 5 and 6 rms each, garages. Grand ave. car. A-W. Rental $160 per mo. Bargain, $16,500. COTTRELL, 1560 W. 54th st. Ver. 4173.

FOR SALE—GOOD INCOME property and business lots. G. W. BUTLER, 4627 S. Park.

FOR SALE—$9100 DUPLEX
Four rooms and sleeping porch each unit. New, 1000 Adams, west of Vermont. Only $3500 cash required. Balance easy terms. No agents. W. D. BARBEE, Main 379.

FOR SALE—Snap; 2 furnished bungalows; 5 rooms front, 4 rooms rear; strictly modern; only $6500 for quick sale; terms. Phone OWNER, West 1554.

FOR SALE—Circumstances compel me to sell apartment house under value, $10,000 will handle. 919 W. 12TH. Call Monday.

FOR SALE—Valuable corner near 1st and Broadway. Present income $400 month. Can be increased. Price $50,000. Terms, $15,000 cash. ROOM 1112, Story Bldg.

FOR SALE—Corner, two stores, two flats, three garages. Good income property. OWNER 2915 San Pedro. South 5283

FOR SALE—Stores, courts, flats. Good income, low price, easy terms. MR. BUELL, 2823 Maple ave. 25386.

FOR SALE—W. Adams dist. income prop. 5 rms. house, 3 rms. apt., 2 rms. bung.; mod.; 50-ft. front; suitable for flat bldg. 1784 W. 37TH ST.

FOR SALE—I have three awfully good buys in brick stores on W. 9th st. between Vermont and Figueroa.
L. D. VAN FRANKEN, 306 W. 9th st.

FOR SALE—5 furnished apts. on 1 large lot; $3800 only; $800 down. TASKER CO., 215 S. Broadway.

FOR SALE—2-family flat furnished cottage rear, income $127 monthly, best offer over $7000 need money. HOLLY 1363.

FOR SALE—Owner 16-room duplex double garage W. Washington. $7500 cash. $5000 mortgage. 71972.

FOR SALE—Double bung. or duplex, only $9600. Income $155, terms. PHONE 60874.

INCOME Property for Sale.

FOR SALE—
CHOICE INCOME
PROPERTY DE LUXE.
DUPLEX FLAT COURT.
SUPERB CORNER
LOCATION.
LOT 50x155.
3 buildings, 16 units, 5 rooms each completely and elegantly furnished, income over $23,000 annually.
PRICE $150,000.
This is beyond question one of the finest arranged and best constructed courts in the city. Let us tell you about this unusual pick-up.

FIGUEROA ST., NEAR 7TH ST. COR.
INCOME 16 PER CENT NET.
One of the best buildings in town, with a sure future. We have a special price on this parcel for a few days that makes this an extraordinary good investment.

"NOTICE—12 per cent net or better is our policy on business property."

G. A. BROWN & CO.,
515-16 Security Bldg. 15273; 67625.

FOR SALE—
ONLY $10,000 DOWN
INCOME $13,500 PER YEAR
PRICE $70,000

We are authorized to offer one of the most beautiful bungalow courts consisting of 15 white plaster units completely and elegantly furnished, with oriental rugs, tile and landscaping, located in a neighboring city in one of the most fashionable rest sections in Southern California.

Because of the owner leaving for Europe, we can give you this bargain price, with terms so arranged that the balance can be paid out of the rent.

Absolutely one of the best propositions we have ever offered.

MR. ANDERSON
R. M. SALE COMPANY, INC.
Phone 4260 508 S. Spring St. Phone 4260

FOR SALE—
CLOSE-IN FLAT
1215 West 12th street
JUST WHAT YOU HAVE WANTED
$16,000. Price includes $250; No less. Two flats beautifully furnished. These excellent flats are located close-in on a lot that is increasing in value and soon to be worth more than the present price for whole property. Building contains 4-4 rooms each. Now paying 22% per cent on investment required. It would be cheap at $20,000.
OPEN FOR INSPECTION
BRELY & EDWARDS
Exclusive Agents
200 Consolidated Realty Bldg. 67073

FOR SALE—
DOUBLE BUNGALOW, CLOSE-IN
INCOME $290 PER MONTH
PRICE $14,000

Located between 8th and 9th Sts., close-in. New modern and of very best construction; living-room, dining-room, kitchen and one beautiful large bedrooms on each side; completely tiled bath and kitchen with every modern built-in feature. Floor brick garages. Absolutely a pick-up at the price asked. A word to the wise is sufficient. Call Mr. Hamilton, 2504.
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64362 REALTORS 64383
WILSHIRE BLVD. AT WESTERN.

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BY OWNER.
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YOU CANNOT GET A BETTER BUY than this 12-UNIT BUNGALOW COURT. Located in heart of Hollywood on lot 100x187; all units rented, month to month basis, at low figure of $45; garages, $5; yielding annual income of almost $1000; with those exceedingly low rentals we should do no less than assure an amount of cash required. Call us at once for appointment to see this gem.
SUNSET REALTY CO.,
Holly 6760. 6262 Western Ave. 626384.

EXCLUSIVE AGENTS.

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302 Van Nuys Bldg., 7th and Spring.

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ABOVE HOLLYWOOD BLVD.
Stucco, 2-family flat bldg. Upper has 5 rooms; 3 bedrooms, tile bath, oak floors. Lower has 4 rooms, 1 bedroom, breakfast nook. Desirable garage. Income $1150. Price only $10,000. $3000 cash. Mr. Landmesser
3783323.
WOOD & HERRIN, 7308 Hollywood Blvd.

FOR SALE—Close-in Bargain.
Splendid 17-room house, divided in apartments. Ground 150x170, suitable for bungalow court.
Price $15,000, furnished.
Gold mine for investors.
Owner, 1000 Bdwy.
G. ZOLZ, 2nd floor. Main 2838.
FOR SALE—Close to new $3,000,000 Biltmore Hotel.
115 rooms, apartment bldg, lot 58x165. South Hope, near 5th st. Price $50,000, terms.
GULF REALTY CO. 312 S. Hill st. Phone 61948.

FOR SALE—
BUNGALOW COURT.
$9x140 FEET ON WESTERN AVE.
A set court, 8 units, always rent; income $200 month. Par down, $10,000 and your net profit is $7800 yearly; room to build 3 more units. Close to car line and it's a wonderful bargain. First come, first served. No agents. Phone owner 6770 or 65448.

FOR SALE—
BUNGALOW COURT
consisting of seven 5-room and two 4-room modern bungalows and one unfurnished double bungalow of three rooms and 2 rooms each side; close in; 2 blocks from Adams; 2 individual house numbers, are 26 feet apart with double garages between them; lot 50x150 on the corner; rents for $1,000 per month and Robert Rule; Income $2100, low rents, but room for one. Price $21,000. Income OWNER, 1100 Browning Blvd.

FOR SALE—$17,500. INCOME
Property close in, cor. on Hoover. Improved by 2-story frame building, ground floor 2 6-room flats, upper 4 rooms. Income $250 per month. Will pay better than 15 per cent net. can run basis. If not sold will build 2 flats fronting on two streets. Room for another building. Price $15,000. OWNER, 1217 Ambassador Bldg., Glendale.

FOR SALE—4 4-R. flat building near Ambassador. Income $2400 year. Price $20,000, will consider trade for $9000, balance to suit buyer. Address T., box 353, TIMES BRANCH.

FOR SALE—WHITE DUPLEX—
$6000 cash, balance easy. $7400 will handle. Balance twice a year from rent. See owner, 4004 W. 17th. cor. Norton. 72358.

FOR SALE—Modern duplex 4 apartments 3-room flat in Wilshire district.

SUBURBAN Property for Sale.

SUBURBAN Property for Sale.

FOR SALE—BOXEMED—
SAN GABRIEL VALLEY
2½ acres, 9½ miles
WALNUT, ORANGE
PEACHE AND UN-
IN EXACTITUDE, SAN
WHERE WE HAVE
BEAUTY
BEARING
BEAUTY COMPANY,
HILL ST.

FOR SALE—
CUM ON—LET'S G
Fine corner acre, bearing
fruits, extra 5-room
fine great future value; on
quired; $1250 cash.
FOR SALE—
bearing walnuts, trees, e
$3500; requires $1500 dow
CRIB
1910 E. Garfield, Ph. Alh

FOR SALE—OUR HALF-ACRE
BUNGALOW
BROODER HOUSE FRE
ACE, ETC. 5-ROOM BUN
KLEBY, FRE
FRUIT AND FLOWERS
LOAM SOIL. GOOD
PROVEMENTS AND CAR LINE.
TRICT. EASY PAYMENTS
MR. MERRITT—OWNER AND
PHONE 67764

FOR SALE—5, 10 or 15 acres
Garfield, 2 miles
beautiful, young Valencia or
walnuts and many varieties
ery; two-room bungalow
garage barn, etc. One acre
ure, best of water, near
CRIB Hall of Angles.
MARSHALL, owner. Longest
the north line of the
Gabriel Valley.

FOR SALE—One of the finest
ranches near Los Angeles
up-to-date bungalow, barn
for family and
acres, close to
schools, electric car; price
only $750 per acre. Terms.
Apply owner,
Arcadia.

FOR SALE—
acres, 5-room bungalow,
30 bens on place, plenty
fruit, terms. Owner
CALIFORNIA CO.,
P. Story Bldg.

FOR SALE—
Corner of Comp
Only $450 per
Auto 9 cars. Open
Admission
Chargers—Bring
CALIFORNIA HOME EXTENSION
625 South Figueroa street.

FOR SALE—Suburban home;
ful 11-acre tract, across from
11 miles north of Los An-
$10 per week. Terms. Owner,
WILSON, 9021 HAWTHORNE

COUNTRY PROPTY—For Sale.

FOR SALE—
VINEYARDISTS, LOOK!
A REAL RANCH.
Deep, Rich Soil. Plenty Water.
640 Acres, Kern County.
Here is a genuine, practical, all-around ranch for the rancher who knows, at a very low price.
The soil is an extremely rich, soft, deep silt, dark colored, alfalfa character; no alkali. No hardpan.
This ranch has cheap Kern River water, thoroughly developed; 6-inch pipe line; pump at plants. 2 sets of stands 15 feet. Big brown big barn, other buildings. Practically the acres have been irrigated and farmed.
This is garden soil. Crops never fail for it. It reclaims per acre 30 sacks barley, 10 sacks wheat, 6 tons corn, 1½ tons alfalfa per cutting.
It is also the highest grade vale-grape deciduous fruit-loam soil. Well drained.
I guarantee this description. I know this ranch is worth $250 per acre. Owner is a city man. The price is a genuine snap-time. $40,000. Easy terms.
JOHN W. THOMSON,
Fire 8451. 412 Pacific Finance Bldg.

FOR SALE—320 ACRES—160 IN PEARE ALFALFA SEED, BALANCE GRAIN.
OWNER LEAVING, REASON FOR SALE.
J. A. Co., 140 Av. Bartlett, Cousins & Andrews, 7th to 8th growing years. Balance 160 ac. fine level land suitable for almonds, pear or grapes.
ORCHARD SHOULD NET PURCHASE PRICE EVERY 5 YEARS. I CAN SUBMIT CONCLUSIVE DATA.
9½ miles pure Alfalfa wells, 2 electric pumping plant, 5 good houses, well-built barn, packing shed, stock, very complete equipment, including 2 autos, tractor, mower, rabbit-tight.
Fence from chief district as to cold storage, 60% 3 months' starting HOLIDAY TRADE PRICES ON EASTERN & FOREIGN MARKETS.
Contract offered to buy the pears for 10 years by reputable produce concern. Figures showing in every detail and PRICED FOR QUICK SALE.
The price is only $160,000. 1st payment, $60,000; balance terms. Five-year loan of $80,000 assumed.
Courtesy to brokers. Shown by appointment.
F. T. EVERETT, EXCLUSIVE BROKER.
1002 Wright & Callendar Bldg.

FOR SALE—
FINEST GENERAL RANCH IN SOUTHERN CALIFORNIA.
$35.25 per acre, $35.25.
2000 acres, including about 140 dairy cows, 4 work horses, personal property and improvements, worth $40,000. Leased for a term of years at $20 per acre, 2000 acres tillable, 1400 acres now farmed, 600 acres fine bottom land, water, hundreds of beautiful oaks, in a mountain protected valley, 9 miles San Diego, 1 mile rail way. 140 miles from Los Angeles. A bargain in a practical ranch and a chance for a good business opening for a country home. Can share 200 acres finest walnut land, $50,000 cash required. Price $100,000. 27 tracts. Michael, 705 Grant Bldg. Income from ranch $15,000 to $21,000 yearly.

FOR SALE—
NORTH CORONA ORCHARD HEIGHTS.
Consisting of 5500 acres of irrigated foothill lands in one of finest farm communities in this section. Immediately adjoin the city limits of Corona, it offers exceptional city and country advantages, with gas, electricity, sanitary sewer from our own municipal water system; fine soil, good for citrus, deciduous, general farming. Excellent chicken ranch, also pioneering over 1700 acres having been sold. Level and rolling. Good climatic conditions, close to markets. Over 100 successful residents on tract now. Produces from this ranch first 11 years at 1920 Riverside Fair: 1st premium for homemaking and 2nd premium for homemakers' and farmers' booth. A real place for health, happiness, prosperity. Prices $250 to $400 an acre, according to location. Terms, $50 acre up. Interest 6% until paid. Write for circular. NORTH CORONA LAND CO., owners, 1115 Hibernian Bldg., Los Angeles. Phone 10451.
FRED H. BURROP, agent, Hotel Tetley, Riverside.

FOR SALE—
A FINE IMPERIAL VALLEY 900 ACRE RANCH, ALL IN CULTIVATION AND IN THE BEST WATER DISTRICT WITH MORE THAN AN ABUNDANCE AT ALL TIMES. SOIL SOFT AND MEDIUM SOFT FOR GRAPES, MELONS, ETC., AS WELL AS COTTON AND ALFALFA. WILL MAKE A FINE HOME FOR SOME ONE. PRICED AT $160 PER ACRE AND PERMIT SUBDIVIDING. 80 ACRES NOW IN ALFALFA AND BALANCE BE IN BY SPRING. TOP PRICE $175 AN ACRE AND RENTED FOR $25 AN ACRE CASH RENTAL. PROFESSIONAL BUSINESS MAKES IMPOSSIBLE TO GIVE THIS PROPERTY ATTENTION, HENCE THE SACRIFICE PRICE AND UNUSUAL TERMS. MIGHT CONSIDER EXCHANGE. FOR APPOINTMENT ADDRESS MR. FISHER, HOTEL WESTLAKE, LOS ANGELES

FOR SALE—10,000 ACRE
Stock, poultry and dairy land in Southern California; adjoins Riverside, borders main boulevard with two completely graded roads; 2 miles railway switch on property; domestic and irrigation water piped for whole tract. Riverside telephone service, light, power and mail; 2 miles from Riverside electric car line; suitable for citrus grapes, deciduous, walnuts, alfalfa, melons, potatoes and truck gardens.
Will sell all or part or as a whole. Attractive prices and good terms.
Owner, 1115 Hibernian Bldg.
F. J. FOGARTY, 819 S. Flower st.
Phone 10451. 12351

FOR SALE—CITY EXCHANGE—Acres if wanted, alfalfa, vineyard and orchard land, in Fresno district, 6 miles from Fresno, 320 acres, 110 acres good bearing vineyard, 30 acres alfalfa, 30 acres grain, balance good alfalfa land; 200 acres vineyard, 2 sets ranch buildings, 30 acres orchard, 2 sets ranch buildings, 160 acres, 80 acres good bearing vineyard, fenced in several fields. Good water for domestic use and an abundance for irrigation. Reasonably priced at $250,000. Part cash loan $95,000 running 3 years. Prefer to sell at interest and plant ranch to vineyard and orchard. Will make trade for the clear income property. Address owner, TIMES BRANCH.

FOR SALE—BY OWNER.
8½-acre ranch, 3 acres in walnuts, 14 acres of the finest oranges in fruit trees and vines. Up-to-date 6-room house, bath, screen chicken-house, brooder-house, garage, tool-house, 2 sets of tanks, pumping plant, irrigating, land lays and garage. This beautiful ranch is located on the northwest corner of Lemon and Kinney sts., Corona, Cal. Price $15,000. This place must be seen to be appreciated.
FRANK MADENMACHER,
R. R. No. 2, Ontario, Cal.

FOR SALE—
10 acres 19-year-old Mission grapes, just north of Foothill Blvd., east of Alvarado. Estimated production this year 25 tons. No buildings or other improvements except eucalyptus border. Would be sold at $3000. But priced low for quick sale. $1000 down, this at once. F. ... with a real estate.
M. J. WEED, 221 Marsh Place, near 6th and Broadway.

FOR SALE—120 ACRES
90 ACRES FINE DARK LOAM,
30 LEVEL MESA.
SAL. IN LIVE OAKS AND PASTURE.
Good house, barn, tank house and cold water, 2000-gal. storage tank; good fences, scattered orchard; complete set of farming tools, stock, chickens, implements. Also good lease adjoining, 40 acres tillable, 440 acres pasture.
Will consider small tracts income as part payment.
W. W. MORDHORST,
Fox 28, Fallbrook, Cal.

FOR SALE—FARMERS, ATTENTION!
For whole workers, 160-acre ranch, one and one-half hours east of San Diego, in main belt; on paved highway, 4 miles of walk from good school, back gate opens into fenced pasture; best pasturage for hogs and cattle; all land tillable, adapted for crops, fruits or grains; several acres of alfalfa that has 7 crops of hay; sale for wood and shade; would be hard to beat for summer resort; has been neglected through ill health of owner; 2 miles from railroad town which accounts for low price. Only needs real farmer or man of foresight to triple its value in two years. Price $5000. Will trade for motor, but might consider some terms. H. D. NORRIS, 3170 Maple st., San Diego, Cal.

FOR SALE—A beautiful and splendidly improved 30-acre ranch in a choice location in Fallbrook district. Would be cheap at $20,000, but owner is hard pressed and has reduced the price to $12,000. Modern house, lots of citrus water and a splendid income assured. Property will could be salable at $20,000. Only one in many thousands demonstrating this will convince you that one will buy if he has $2000 in cash. VALLEY BROOK DEVELOPMENT CO., 509 Grosse Bldg. Main 8278, Home 13112.

FOR SALE—

TO DAIRYMEN.

I can show you a splendid opportunity to get into the dairy business with a small investment. Address T. box 838, TIMES BRANCH.

FOR SALE—160-acre relinquishment in Antelope Valley, near railroad; sandy loam soil, no alkali and land all level and 40 acres under cultivation with water developed. Will sell at $25A,000. For appointment to see this land, address F. V. GARVIN, 109 Elm ave., Long Beach.

FOR SALE—
TO ALFALFA FARMERS.
If you will send me your name and address I will send you a plan that can make money in raising alfalfa and receive a large permanent income with a small amount invested. Address T. box 524, TIMES BRANCH.

FOR ... 40-acre dairy ranch; level, A-1 soil, fine well; about 100; modern bungalow; 5 rooms and bath; electric lights; new barn; horse barn; milkhouse and other buildings; 3 acres alfalfa, 10 barley, 16 oats; family orchard; 17 cows; beans; 100 chickens; all implements and tools; near Bird and Bird school. Convenient distance to Los Angeles market. Price complete $19,000; one-third cash. 2-5 ... BLDG. 14858. Evenings Victor ... 734.

COUNTRY PROPTY—For Sale.

FOR SALE—FINAL ADVERTISEMENT.
WILSON'S SACRIFICE TO SETTLE ESTATE AND RAISE SOME QUICK MONEY.
$77.50 PER ACRE, TERMS. 320 ACRES.
Beautiful rolling land, less than a mile to town, depot and the PAVED STATE HIGHWAY, also fronting the EL CAMINO REAL, adjoining the PASO ROBLES CAL. Adapted to almonds, pears, all kinds of stone fruit or grapes; adjoining and surrounded by hundreds of acres of ALMOND ORCHARDS; house, barn, well, windmill, and ready to move in and make one of the best home places in the district. NO IRRIGATION, NO FERTILIZING now being farmed in wheat and barley at good profit; closeness to town and many advantages make exceptional buy and opportunity to subdivide in 20, 40 or 80-acre tracts. Should double or treble your money and quick sale; anxious buyers for these size tracts. Adjoining tracts sold for $175 to $250 per acre. Home-side sales bring more at these rates. Let me give you 100% Guarantee Bldg., Phone 60396 the details. M. F. WEED, 221 Marsh-dale Place, near Sixth and Broadway, Los Angeles.

FOR SALE—

FIVE ACRES
ON
EASY TERMS.
Located in unexcelled fruit district, near Santa Ana. Good neighborhood, fine schools and ideal climate. Level, loam soil, which will grow anything. Fine poultry section. Plenty of cheap water for all purposes.
WILLIAM M. McCOY,
, with
BRYAN & BRADFORD,
Phone 69051. 856 S. Hill st.

FOR SALE—

FORCED SALE.
320 acres in the famous Paso Robles district.
Improved ranch, 895 acres, bargain.
5, 10, or more acres in San Fernando Valley in full-bearing fruit.
20 acres Bloomington, Cal., lemons, oranges, Bartlett pears and assorted fruit. 7-room Bungalow.
F. C. BAKER & SON,
7880 Santa Monica Blvd. Holly 2495.

FOR SALE—
SAN DIEGO COUNTY.
We are specialists on San Diego County property. We have 1000 bargains in country place forms as low as $30.000 to big tracts of 20,000 acres and higher, adapted to citrus, deciduous, general farming, subdividing or scenic pursuits. We show the good ranches regardless of size and can show you some of the best values in the State.
C. R. STARR, 821 Chapman Bldg. 11451.

FOR SALE—20 ACRES OF GOOD ALFALFA, TREE OR GRAPE LAND, with abundance of cheap water, on Bakersfield Blvd., 40 miles N.W. of L.A. This is fine location for garage, at foot of lime grade with 1000 automobiles per hour passing. Price $3000, $1000 cash, balance long time.
Also have 80 acres for sale in same locality. R. C. PARKIN, owner, 192 N. Baldwin ave., Sierra Madre.

FOR SALE—
15½ acres, near Huntington Beach good 2-story 6-room house, large barn, flowing well, good alfalfa, beet and bean land, well fenced. Price $400 per acre. Price for quick sale only $4500 per acre. Also 17½ acres on boulevard; good loam soil, all level. Price $400 per acre, easy terms. W. D. SEELY 1432 Atlantic ave., Long Beach. Cal. Home 10271.

FOR SALE—Acre lot at Strawberry Park, ... to boulevard, $1500; 1½ acres, modern bungalow, garage and outside room, with house and run for 1500 hens, $9500. GARDENA REALTY CO., Gardena.

FOR SALE—Bargain ranch, 17 acres in bearing fruit, highly improved, near city, 9-room modern house, 4-room cottage. Right price for quick sale. A few owned. 1023 W. 37TH PLACE. Phone West 1802.

FOR SALE—HOMESEEKERS, ATTENTION. Before you buy or lease, consult Messrs. Easter, Cal., and our "Five Best Listings SALAAM or VAUGHN.
Easter, Cal.

FOR LEASE—Oil and gas rights, about 3200 acres in Block 50, Tsp. 10, Pecos county, Texas, 6 or 12 miles from Girvin. Will take 25c rental per year thereafter. E. P. RAMSEY, owner, Fort Stockton, Texas.

FOR SALE—Ideal location, 5-acre orchard, full-bearing apples, cherry, etc. House, barn, good oil prospects, might exchange. No agents. 1017 E. 103rd.

FOR SALE—$40 acre or rent, easy terms, half mile Acton depot, deep soil, water, partly cleared and fenced, building. Owner, 1346 W. THIRD. 51790.

WANTED—Farmers. For brass tack facts about the best all-around progressive irrigated district (t. Prospect) write 6847, FARM BUREAU, Las Cruces, N. M.

FOR SALE—Small farm, Riverbanks, Stanislaus county, for exchange or sale for local property. 1816 GROVE ST.

FOR SALE—160 acres cheap land near Escondido. $1200. 705 SAN FERNANDO BLDG.

FOR SALE—10 or 20 acres at $1 per acre, Antelope Valley. Arrange if wanted. BLAUSTEIN, 304 Lissner Bldg.

FOR SALE—319 acres, Southern Cal. Oak, pine, grass. Price $1600. $250 cash, balance easy. BLAUSTEIN, 304 Lissner Bldg.

FOR SALE—Biggest bargain, 10 acre orange land in Orange county. Plenty of water. $8000. See C. C. SHEFFIELD, 852 Gladys ave.

FOR SALE—Resort place, mineral springs, fishing. Miss McCREA, 207 Delta Bldg.

FOR SALE—Improved farm, 160 or more, 25 miles from S. L. A. Cheap. Address T. box 538, TIMES BRANCH.

FOR SALE—Good level land in Sowing water district, near city and State highway, REVIER, 215 Union League Bldg. 64005.

FOR SALE—Vineyard, near hills; $4200. Settle estate. McCREA, 207 Delta Bldg.

Arizona.

FOR SALE—CASA GRANDE VALLEY—3 miles to railroad station, 160 acres land, all patented; all can be sold, cleared and leveled ready for plow. Highly favorable conditions for irrigating water. Sacrifice at $20 per acre less than half cost of clearing and leveling.) less than one-third prevailing prices thereabouts. Owner is now looking for good irrigable land cheap, bargain opportunities like this are rare, indeed. Must have cash, however, will take equity in home or residence lot as part payment. Inquire 209 GROSSE BLDG.

Antelope Valley.

FOR SALE—40-acre relinquishment, 2 miles from Little Rock; in year district; 20 acres fenced, 10 acres cultivated, 5 acres plowed. 18x24 house, furnished, 12x14 garage. Chicken yard, 2 walking plows, 2 cultivators, 2 wells, some tools. Will trade for school land, preferably. Call or write to owner, 1021 Little Rock, Cal. A bargain. $1500; this week only.

FOR SALE—FORECLOSURE BARGAIN.
160 acres all fenced; 3 fine flowing wells and 2 reservoirs; located 6 miles west of Lancaster. I took this property under foreclosure and offer same for amount of judgment ($6000.) Property easily worth $12,000. Owner, HUGH AUW. 12 Valley Grain Exchange.

FOR SALE—Take a trip with me to Antelope Valley.
20 acres grape land, $35 acre.
20 acres peer, grape land, $75 acre.
10 acres, Little Rock, with water, $125 acre.
FRED H. LEAVITT, 431 Pac. Mut. Bldg.

FOR SALE—Antelope Valley investors, look here! 1 sec. at $6 per A. 320-acre ranch with house, well and fencing, map, $18 per acre. 1 sec. location of 160 acres, $250, 234 MASON BLDG. 15057.

FOR SALE—640 acres, on boulevard, two miles from Lancaster, $4 per acre, terms. Old settlers call it bargain. Owner. Address A, box 36, TIMES OFFICE.

FOR SALE—Antelope Valley, northwest, 1-4 sec. 25, 9-10, Redman, $40 per acre. W. O. BEUSTEAD, Downey.

Beaumont.

FOR SALE—BEAUMONT
17 acres, 752 cherries, 230 apples, 240 pears, 140 peaches, 100 grapes, 2000 elevation, wonderful soil, plenty water, on real gold mine for somebody. 1-4 down, balance to suit. Phone 58320, mornings or evenings. Address N, box 120, TIMES OFFICE.

Coachella Valley.

FOR SALE—Or Exchange—40 acres, (unimproved.) best land in the valley, on Main, near Thermal, close to boulevard, will sell for $50 per acre. Take small payment down, long time on balance, may exchange for something here, can use good auto. This land will be very valuable, right better for grapes, dates, Cotton, etc. Possibly oil land. Address owner, 2338 OBSERVATORY AVE., L. A. Phone Hollywood 4727 evenings.

FOR SALE—ON EASY TERMS LARGEST IMPROVED RANCH IN FAMOUS COACHELLA VALLEY, WHERE DATES GROW. 280 ACRES. 200 ACRES LEVELED AND UNDER WATER. 30 ACRES OF BEARING DATES. GOOD FOR EARLIEST CROPS AND VEGETABLES IN UNITED STATES. OR ALFALFA. WILL SELL IN SMALL ACREAGES. ADDRESS BOX 107, INDIO, CAL.

FOR SALE—Dates, grapes and grapefruit are making money in Coachella Valley. I will be at the Alexandria Hotel, 748 South Hope, Monday, and should like to tell you about it. J. S. WEBB.

FOR SALE—40 acres, unimproved land, Coachella Valley. The best in the valley for grapes, dates or vegetables. Address C., 2269 W. 15TH ST.

Downey.

FOR SALE—
BEST BUY
IN NIKTOS VALLEY.
20 acres on the boulevard south of Downey. Priced right for quick sale.
A. B. PERKINS,
803 Central Bldg. Phone 64228.

COUNTRY PROPTY—For Sale.

Elsinore Valley.

FOR SALE—

COME TO ELSINORE.

BEST BUY IN SOUTHERN CALIFORNIA.

WONDERFUL FRUIT AND GARDEN TRACTS ON GENTLE SLOPE, OVERLOOKING BEAUTIFUL LAKE ELSINORE, RIVERSIDE COUNTY.

ABUNDANCE OF WATER AT EXTREMELY LOW RATE.

BEAUTIFULLY IMPROVED SECTION, IDEALLY LOCATED, FRONTING STATE HIGHWAY.

PARTICULARLY ADAPTED FOR WALNUTS, ALMONDS, OLIVES, PEACHES, APRICOTS, ORANGES, LEMONS, GRAPEFRUIT, AND GARDEN TRUCK.

CHOICEST 5 AND 10-ACRE UNITS, INCLUDING WATER, AT $850 TO $400 PER ACRE.

CALL AT ONCE FOR FULL PARTICULARS.

CHARLES B. HOPPER,
SELLING AGENT,
611 SOUTH HILL STREET.

FOR SALE—Large lakeside lots with frontage on LAKE ELSINORE and near the business district. Large lots controlling the lake frontage are offered for sale at low prices on easy terms, or will lease for one to three years at nominal annual rental. Ideal place for lakeside lodge, where one can enjoy fishing, hunting, boating and bathing. Ideal for summer, winter or week-end.
CHAS. S. MANN, 407 S. Hill st.
Los Angeles. Pico 3391.

Escondido.

FOR SALE—The cheapest vineyard in So. Cal. 352 acres, 230 are in bearing vineyard, black and table grapes, 5 and 6 years old. Imperial property. Property situated on main paved boulevard. Price for few days, $85,000. Cash $25,000. Address B, box 29, TIMES OFFICE.

El Centro.

FOR SALE—OR EXCHANGE—For Los Angeles County or City, two superb tracts improved near El Centro, Imperial county, highly adapted to grapes. Adjoining proven vineyards. Has been planted to alfalfa. Might add some cash to deal or would consider syndicating, retaining substantial interest and planting to grapes. Vineyards of selected varieties of proven soils are and have proven extremely profitable. Courtyard floors, double garage, corner lot, $15,000. Bixby Co.

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Fresno.

FOR SALE—10-acre grape ranch, small house, grape vines 5 years old; good condition. PHONE 12048.

Fallbrook.

FOR EXCHANGE—Fallbrook 20-acre ranch, 5 acres walnuts, 5 acres oranges and lemons, 2½ acres grapes, 1½ acres alfalfa, 6-room house, brick milk house, 2 wells, 1 windmill 1 gas engine, 30x50 cement reservoir, 100 olive trees, oranges, lemons, grapefruit flowers. This is an estate and must be sold. Price $20,000. Address T. W. WALLACE, Administrator, Elsinore, Cal.

FOR SALE—Have 160 acres fine Colorado land, will furnish 20 cows, team, 8 sows, chickens, on shares, for 5 years, $40 acre takes land, $3000 down. Investigate this now you are the boy. 970 E. MARENGO ST., Pasadena. Might take small amount trade.

FOR SALE—OR EXCHANGE—4 acres excellent grass and peach land, near Etiwanda. Clear of all incumbrance. Will consider exchange for automobile, lots or lots in Los Angeles or vicinity. For further information regarding this property call at our office, WILSON & BURNS CO. 617 Hollingsworth Bldg. 6th and Hill.

FOR SALE—160 acres, picturesque location, 55 acres under cultivation, all kinds of fruit; house, barn, chicken and turkey equipment; near school and paved road, $7000. 170-acre farm, house, barn, good well, $9000. Bargains in chicken ranches, citrus groves, stock ranches. CLAUDE WILSON Escondido, San Diego county.

FOR SALE
VINEYARD LAND AT $75 AN ACRE, IN TEN-ACRE TRACTS. SOLD ON EASY TERMS.
WILL PLANT AND CARE FOR THE LAND AT REASONABLE PRICES. WRITE OR CALL FOR DESCRIPTIVE MATTER.
LEROY LEONARD, 323 BLACK BLDG.
PHONE 60605.

FOR SALE—110-acre ranch, level, A-1 soil, all in alfalfa; all concrete piped; plenty of water; good bldgs. Near blvd. and high school. Convenient distance to Los Angeles. $325 per acre. 209 GROSSE BLDG.

FOR SALE—OR EXCHANGE—20 ACRES fruit land, Auburn Blvd., near Sacramento.
F. G. BAKER & SON. HOLLY 2495
7880 SANTA MONICA BLVD.

FOR SALE—56,000 acres deeded and 58,000 acres leased, fenced and cross-fenced, good buildings, plenty of water, ONLY $196,000. Irrigation system. ALEX HUDSON, 401 Fay Bldg. 62115.

WANTED—Health Seekers. Investigate Southern New Mexico. Best Winter Invest. Climate, our all-year climate "dry, mild, sunshine, unsurpassed for healthfulness and comfort." Write CHAMBER OF COMMERCE, Las Cruces, N. M.

FOR SALE—Acre lot at Strawberry Park, ... to boulevard, $1500; 1½ acres, modern bungalow, garage and outside room, with house and run for 1500 hens, $9500. GARDENA REALTY CO., Gardena.

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Easter, Cal.

FOR LEASE—Oil and gas rights, about 3200 acres in Block 50, Tsp. 10, Pecos county, Texas, 6 or 12 miles from Girvin. Will take 25c rental per year thereafter. E. P. RAMSEY, owner, Fort Stockton, Texas.

FOR SALE—Ideal location, 5-acre orchard, full-bearing apples, cherry, etc. House, barn, good oil prospects, might exchange. No agents. 1017 E. 103rd.

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FOR SALE—319 acres, Southern Cal. Oak, pine, grass. Price $1600. $250 cash, balance easy. BLAUSTEIN, 304 Lissner Bldg.

FOR SALE—Biggest bargain, 10 acre orange land in Orange county. Plenty of water. $8000. See C. C. SHEFFIELD, 852 Gladys ave.

FOR SALE—Resort place, mineral springs, fishing. Miss McCREA, 207 Delta Bldg.

FOR SALE—Improved farm, 160 or more, 25 miles from S. L. A. Cheap. Address T. box 538, TIMES BRANCH.

FOR SALE—Good level land in Sowing water district, near city and State highway, REVIER, 215 Union League Bldg. 64005.

FOR SALE—Vineyard, near hills; $4200. Settle estate. McCREA, 207 Delta Bldg.

Arizona.

FOR SALE—CASA GRANDE VALLEY—3 miles to railroad station, 160 acres land, all patented; all can be sold, cleared and leveled ready for plow. Highly favorable conditions for irrigating water. Sacrifice at $20 per acre less than half cost of clearing and leveling.) less than one-third prevailing prices thereabouts. Owner is now looking for good irrigable land cheap, bargain opportunities like this are rare, indeed. Must have cash, however, will take equity in home or residence lot as part payment. Inquire 209 GROSSE BLDG.

Antelope Valley.

FOR SALE—40-acre relinquishment, 2 miles from Little Rock; in year district; 20 acres fenced, 10 acres cultivated, 5 acres plowed. 18x24 house, furnished, 12x14 garage. Chicken yard, 2 walking plows, 2 cultivators, 2 wells, some tools. Will trade for school land preferably. Call or write to owner, 1021 Little Rock, Cal. A bargain. $1500; this week only.

FOR SALE—FORECLOSURE BARGAIN.
160 acres all fenced; 3 fine flowing wells and 2 reservoirs; located 6 miles west of Lancaster. I took this property under foreclosure and offer same for amount of judgment ($6000.) Property easily worth $12,000. Owner, HUGH AUW. 12 Valley Grain Exchange.

FOR SALE—Take a trip with me to Antelope Valley.
20 acres grape land, $35 acre.
20 acres peer, grape land, $75 acre.
10 acres, Little Rock, with water, $125 acre.
FRED H. LEAVITT, 431 Pac. Mut. Bldg.

FOR SALE—Antelope Valley investors, look here! 1 sec. at $6 per A. 320-acre ranch with house, well and fencing, map, $18 per acre. 1 sec. location of 160 acres, $250, 234 MASON BLDG. 15057.

FOR SALE—640 acres, on boulevard, two miles from Lancaster, $4 per acre, terms. Old settlers call it bargain. Owner. Address A, box 36, TIMES OFFICE.

FOR SALE—Antelope Valley, northwest, 1-4 sec. 25, 9-10, Redman, $40 per acre. W. O. BEUSTEAD, Downey.

Beaumont.

FOR SALE—BEAUMONT
17 acres, 752 cherries, 230 apples, 240 pears, 140 peaches, 100 grapes, 2000 elevation, wonderful soil, plenty water, on real gold mine for somebody. 1-4 down, balance to suit. Phone 58320, mornings or evenings. Address N, box 120, TIMES OFFICE.

Coachella Valley.

FOR SALE—Or Exchange—40 acres, (unimproved.) best land in the valley, on Main, near Thermal, close to boulevard, will sell for $50 per acre. Take small payment down, long time on balance, may exchange for something here, can use good auto. This land will be very valuable, right better for grapes, dates, Cotton, etc. Possibly oil land. Address owner, 2338 OBSERVATORY AVE., L. A. Phone Hollywood 4727 evenings.

FOR SALE—ON EASY TERMS LARGEST IMPROVED RANCH IN FAMOUS COACHELLA VALLEY, WHERE DATES GROW. 280 ACRES. 200 ACRES LEVELED AND UNDER WATER. 30 ACRES OF BEARING DATES. GOOD FOR EARLIEST CROPS AND VEGETABLES IN UNITED STATES. OR ALFALFA. WILL SELL IN SMALL ACREAGES. ADDRESS BOX 107, INDIO, CAL.

FOR SALE—Dates, grapes and grapefruit are making money in Coachella Valley. I will be at the Alexandria Hotel, 748 South Hope, Monday, and should like to tell you about it. J. S. WEBB.

FOR SALE—40 acres, unimproved land, Coachella Valley. The best in the valley for grapes, dates or vegetables. Address C., 2269 W. 15TH ST.

Downey.

FOR SALE—
BEST BUY
IN NIKTOS VALLEY.
20 acres on the boulevard south of Downey. Priced right for quick sale.
A. B. PERKINS,
803 Central Bldg. Phone 64228.

COUNTRY PROPTY—For Sale.

Merced.

FOR SALE—Or Exchange—10 acres improved 350 freestone peach trees, some pears, plum trees, blackberries and strawberries, 2 acres alfalfa, good four-room house, new barn, chicken house, yard, horse and cow corral, fine team horses, one cow and heifer, about 25 chickens, fine well water, located in Merced county, 4 miles from Turlock, near highway. Will exchange for west side L. A. property. 787 E. 41ST STREET.

Kern County.

FOR SALE—160 acres school land. Owner is up in years and must sell for $4.25 per acre. This includes all mineral and oil rights. J. A. WATT, 452½ S. Broadway, Suite 46.

Oceanside.

FOR SALE—20 acres, $1200 cash, near Vista, fine soil, winter garden. Address T, box 540, TIMES BRANCH.

FOR SALE—160 acres, $35 acre, near Bay Mission, water, tillable soil. Address T, box 539, TIMES BRANCH.

FOR SALE—20 town lots, 60-ft., $2250 cash. A big money maker. Address T, box 541, TIMES BRANCH.

Paso Robles.

FOR SALE—Fine ranch, $20 acres, in grain but fine for fruits and fruits, fair improvements. Only 5 miles from town on So. Pac. and state highway. Cash value at least $57,000, but will sell at $45,000 and only $2500 cash, $1600 per year for three years (like rent,) balance to suit. Or would take as low as $36.00 to $10,000 in good trade worth the money. Will be HOTEL TAYLOR, Paso Robles, for few days or after that call or address T. S. TOMPKINS, 219 Chamber of Commerce, Pasadena.

Pomona.

FOR SALE OR EXCHANGE—My four lots in Kenoak Tract, Pomona (Sacramento Park) the most desirable residential district in Pomona. Terms can be arranged. Will trade for equity in 5 to 10-acre or Long Beach improved. Might consider auto, new or slightly used, standard make, in part payment. Address T, box 534, TIMES BRANCH.

FOR SALE—OR EXCHANGE—Orange or walnut grove, peach orchards, chicken ranches, Pomona property, etc. For bargains, see ROCKWELL, 353 W. 2nd, Pomona, Cal.

FOR SALE—Or Exchange, 5 acres with water, located in Pomona, $6000. Want city property. H. GURMAN, 504 Mason Bldg.

Riverside.

FOR SALE—10 acres level land, $2250; easy terms. Water piped on land. Bloomington district. See owner, C. W. OSTERHOUT, 302 Van Nuys Bldg., L. A.

San Fernando Valley.

FOR SALE—

80-A. SNAP—SAN FERNANDO VALLEY.
Must be sold at once.
Good terms to the right parties
CAMPBELL-JORALMON CO.
400 Washington Bldg. 3rd and Spring.
60275—Broad. 3905.

FOR SALE—
5-acre, 6-year-old lemon grove, over 1500 boxes this year. All kinds of fruit trees along border, including avocados; cement irrigation system, 2000 layline hens, horse, wagon and implements, 4-room Cal. house. This will pay on the investment from the start. Real value Only $6000 ft. from BLVD. Price $10,500, $2000 cash, balance to suit.
SEE US FOR BEST BUYS.
LESPERANCE-DALY,
220 Sherman Way.
Phone 225-W. Van Nuys, Cal.

FOR SALE—
7-acre orange grove, Valencias, three years old, on corner of two boulevards, ripe for all station. Price $10,000, $1000 cash, balance terms.
SEE US FOR BEST BUYS.
LESPERANCE-DALY,
220 Sherman Way.
Phone 225-W. Van Nuys, Cal.

FOR SALE—
One acre or more in the WONDERFUL SAN FERNANDO VALLEY at right price and terms.
SEE US FOR BEST BUYS.
LESPERANCE-DALY,
220 Sherman Way.
Phone 225-W. Van Nuys.

FOR SALE—2½ or 5 acres, $580; acre, $75 per acre down, balance very easy terms. 2-room house, chicken house, city water, San Fernando stage to Branford ave., walk ¼ mile east to 10301 BRANFORD AVE.

FOR SALE—To close an estate, several five and ten-acre lots of choice residential property. Apply executor, 522 HIGGINS Bldg.

FOR SALE—5 acres, 1 block Ventura highway. 5 mi. Hollywood. $3900, $1400 down. HUGHES, 61351; evenings, 77758.

FOR EXCHANGE—Fine orange grove, other bargains. San Fernando. KLINE, Byrne Bldg. 61073.

FOR SALE—Farms and ranches, San Fernando Valley Land Office, First Nat. Bank bldg., Van Nuys. Cal. D. W. STALEY, Agt.

San Bernardino.

FOR SALE OR EXCHANGE—Small chicken, ranch; 2-room house; 125 chickens; in town; 85 fruit trees; 2250 feet; lot or house in Los Angeles. MAIN 8611.

San Bernardino.

FOR SALE—10-acre ranch near San Bernardino, plenty of water, fencing well, piped. No waste land. Sell or exchange for L. A. property. Address OWNER, A, box 261, TIMES OFFICE.

FOR SALE—4-acre ranch, artesian water, 7-room house and outbuildings, 6 mis. from the center of this city, bargain. MRS. M. E. BUCK, 124 6th st., San Bernardino, Cal.

FOR SALE—At $1000 less than appraiser's estimate, 10 acres adjoining city of Rialto; water. N. REDFORD, 330 E st., San Bernardino, Cal.

Santa Barbara.

FOR SALE—UNUSUAL OPPORTUNITY. Finest ocean-front property in beautiful Santa Barbara. 110 by 200 feet on paved boulevard. Ideal for amusements, apartments, hotel, or residence. $20,000, as a whole or will sell part. Terms if desired. Would accept Los Angeles property in part payment. H. T. NIELSON, Santa Barbara, California.

San Joaquin Valley.

FOR SALE—

SUBDIVIDING
MILLER & LUX LANDS,
ADJOINING MADERA
IN THE FAMOUS FRESNO
GRAPE AND RAISIN DISTRICT.
SMALL PAYMENTS AND LONG TERMS.
$150 TO $225 PER ACRE.
SPECIAL TERMS TO ACTUAL SETTLERS.
UMBSEN, KERNER & EISERT,
GENERAL AGENTS,
RICK BURROWS,
SOUTHERN CALIFORNIA AGENT.
816-17 BAKER-DETWILER BLDG.
LOS ANGELES CAL.

FOR SALE—
160 ACRES, TULARE COUNTY.
1 1-4 miles from good town and State highway. 15 acres young Malaga grapes, 15 acres ready to plant, balance raw. Soil is very best for grapes, deciduous fruits, corn, melons and grain. Will sell all or part on terms that will enable the right man to improve, or will trade for Los Angeles city or Imperial Valley land. Address OWNER, P. O. box 641, Fresno.

FOR SALE—805-acre improved ranch. San Joaquin county. Buildings, 9 reservoirs, 10 pumping plants. Price $250,000. Terms. WM. J. AUW.
1317 Spruce street. So. Pasadena.

FOR SALE—OR EXCHANGE—$20 acres on boulevard, Kings Co. Good level land. Thousands of acres highly improved vineyards, orchards, alfalfa. Only $50 acre. Quick deal. H. P. GRAY, 529 Security Bldg.

Sacramento Valley.

FOR GRAPES
Sutter Basin land in grapes would mean money to you. Deep, rich soil and ample irrigation and drainage mean big crops. Big crops of grapes mean big money. Crops been like a bonanza for 5 long time to come. Get your start now. Very liberal terms to men who know how and who will work.
C. D. SAUNDERS,
509 Security Bldg., Los Angeles, Cal.

Victor Valley.

FOR SALE—Victor Valley

PROPERTY—Wanted, Etc.

OPERTY—Wanted, Etc.

LANDS—

OIL PROPERTY—

STOCKHOLDERS OF TRUE OIL

TWENTY OR MORE ...

ORANGE, LEMON, WALNUT GROVES—For Sale and Exchange.

For Sale.

FOR SALE—

VALENCIA

ORANGE

GROVE.

The finest and the best 20-A navel orange grove that stands on "third's" footing. The foregoing is rather a broad statement, but when I say grove I mean grove which will show its financial power if most of necessity must that can show you something worthy of consideration and trade. Are a citrus man the big trees, so radiant in health, thrifty in appearance, with an exceptionally heavy setting for next season, will impress you. Every inch of soil is absolutely free from hardpan, gravel, or have filled to bed a weak texture attached to the subsoil. This grove will be offered after a caring power of over $100a on acre for the year. Then there is its location, which is to be considered only from the standpoint of your desire, for very near the high school on the edge of a city, a block and a half from the Pack Tree road, with 2 blocks of fine macadam and the High School on the other, with a frontage to three streets. Just think what this will mean to the best San Gabriel Valley and there is water galore, delivered in underground tile lines. The price is absolutely $5000 below actual value. See it and be convinced.

$14,000—Ten acres 12-year-old shelled, interest with buds; deep sediment soil; good water right. This is an exceptional opportunity to procure a good grove below value.

$7800—5 acres budded walnuts, trees 8 years old, in best of condition, excellent soil, plenty water. Terms.

HAROLD CLAIRMONTE,

Exclusive Representative,
Phone 161. 224 West Center, Anaheim.
Office of Confidence and Reliability.

FOR SALE—One of the most complete and attractive country homes in the valley; modern home, surrounded by garden of choice shrubs and plants; lawn bordered by Italian cypress; 20 acres of Valencias and navel orange grove; also 885 navel trees and 204 Valencias; bordered by large walnut trees. Wonderful view of mountains and hills. 2-story house, consisting of large living-room, library, dining-room, butler's pantry, screened porch, 4 master bedrooms; 3 baths; large sleeping porch; maid's room with bath, all modern conveniences; phone, furnace, gas and electricity; double garage; chicken yards and coops, etc. This property is situated on the main boulevard east of Covina, one short block from Pacific Electric. Parking-boarding on property. Owner has been here 12 years; $15,000 per year; ample San Dimas water; price $65,000; will divide. Address owner, H. W. BAILEY, San Dimas, Cal.

ORANGE GROVE BARGAINS.

$10,000—20 acres extra fine soil, deep water right, good 5-room house, garage and all necessary out-buildings, including good chicken equipment.

$10,500—10 acres extra fine soil, deep water right, good 5-room house, garage and all necessary out-buildings, including good chicken equipment.

$20,000—17 acres all very large trees, nearly navels, some Valencias and Mediterranean Sweets; soil, Grove in a very high state of cultivation, with 6000-box crop.

$22,500—14 acres all very large trees in a very high state of cultivation with heavy crop. Produced 7000 boxes last year.

C. C. FOXD & SON,
644 Spurgeon Bldg. Riverside, Cal.

FOR SALE—STERLING GROVES.
LOCATED IN ONE OF THE BEST SECTIONS OF SOUTHERN CALIFORNIA.
GLENDORA—COVINA—SAN DIMAS
$10,000—A beautiful place on a corner, 5.1-4 acres, 4-year-old navels, 2150 boxes crop. Good 6-room bungalow and garage, all city conveniences, gas, electricity and city water. Choice location. Trees bear; producers. Full water right. Very easy terms on this place.
$40,000—One of the finest Valencia groves in So. California, and one of the best locations, free from frost. Every tree in perfect bearing. Sell the very best. Full water right. Modern bungalow, garage and barns, etc. Also 5 modern bungalows and 2 flats. If you want the very best, this is it. Terms.
We specialize in this section. Have groves of all sizes, both for sale and exchange. STEWARDS & WILDEY CO., 515 Stock Bldg. Phone 761. Corbin Office, D. W. MacDonald. Phone, Covina 1029.

FOR SALE—

VALENCIA LAND.

Through an unusual combination of circumstances we are able to offer probably the finest 20 acres of Valencia land now available for planting. Located in frostless district close to L. A. Abundance of water. Can divide. Investigate at once, as combination of quality and reasonable price will move this quickly.

WILLIAM M. McCOY,
Owner,
BRYAN & BRADFORD,
Phone 60001. 856 S. Hill st.

FOR SALE—
14 ACRES—8-5 NAVELS AND 3-5 VALENCIAS. HEAVY CROP ON TREES. GROVE CLEAN AND IN GOOD CONDITION. RETURNS FOR THE PAST TWO SEASONS OVER $18,000. GOOD WATER STOCK. FORDSON TRACTOR AND OTHER TOOLS INCLUDED. DELIGHTFUL HOME SETTING OF SHRUBBERY. AN UNUSUALLY ATTRACTIVE PLACE. PRICE $40,000.

SAN GABRIEL VALLEY DEV. CORP.
ARUBA, CAL.
PHONE ARUBA 50.

FOR SALE—
IN THE FROSTLESS BELT.
ORANGE AND LEMON GROVE.
47½ ACRES.

Near Burbank. Offered at half its value. 15 acres 6-year-old Valencia orchard. 4 acres 4-year-old lemons, small bungalow on property. Acreage, small bungalow, on Burbank boulevard and near car line. Price $16,500. Want city improved to full value. Call 65903, DOYLE, 1001 Marsh-Strong Bldg.

FOR EXCHANGE—Orange grove at Riverside, 10 acres and 80 acres 12-year-old Navels, house for caretaker. Price $750.00, clear; wants first-class income property. Owner.
F. H. STURTEVANT,
834 Bryson Bldg. 07298.

FOR EXCHANGE—Fine lemon and chicken ranch. 20 acres, extra well located and improved. 13 acres in full bearing lemons. Splendid income. HARN, 205 Delta Bldg. Phone 4625.

FOR EXCHANGE
IMPROVED WALNUT GROVE.
Big 14-year-old trees, full water stock and extra good buildings. A real home with 5 rooms, bath, Pacific Electric. Price $25,000. Want improved alfalfa ranch to save value or less. DOYLE, 1001 Marsh-Strong Bldg.

FOR EXCHANGE—10-acre orange grove on Holt ave.; between Pomona and Ontario; half navels and half Valencias; wonderful soil; 6-room house and outbuildings; 8-room bungalow and outbuildings; $98,000; want city property. W. F. GUTHRIE, 1005 Vermont. Ver 5819.

FOR EXCHANGE OR SALE—25-year-old 44-acre orange grove $100,000; also 20 acres apricot and peach orchard, $30,000; one mile from Pomona. Liberty bonds or cash and Eastern. E. R. KNOX, 216 Grosse Bldg. 11404.

FOR EXCHANGE—$10,000, CLEAR.
1 Valencia grove, 10 acres.
6 acres, 14-year-old walnuts; best section Pomona; will assume $7500 on city.
R. CRAIG,
Phone 3760. 824 PAC. MUTUAL.

FOR EXCHANGE—Clear orange grove for city property in good location. Call 208 Story Bldg. 10 to 12 a. m.

FOR EXCHANGE—$200,000 LEMON GROVE. 1-crop $75,000. Want city, will assume. FRANCIS M. TAYLOR, 401 Delta Bldg.

FOR EXCHANGE—10½ acre orange ranch, full bearing. Riverside, close in. Want house. 1365 W. 30TH ST.

POULTRY Ranches—For Sale.

FOR SALE—POMONA VALLEY.

$9500—2½-acre home place, 400 chickens, 2-well place; cottage, garage, etc.

$7500—1 1-4 acres, fruits, lawn, flowers. 7-room bungalow. Easy terms.

MORGAN & TROMEY,
229 Story Bldg. Phone 62694.

FOR SALE—
POULTRY RANCH, $12,000.
Equipment for 3000 chickens 120 acres of ground, value your property here and pumping plants, good 6-room house, all necessary outbuildings, fine climate. Federal Farm Loan Bank will loan 50 per cent on this place; showing appraisal value $15,000. Cost $18,000. $3000 cash handles it. Call 1005 Grant Bldg.

FOR SALE—THREE-FOURTHS ACRE chicken farm with fine equipment for 600 hens; $00 year-old W. Limited; excellent fruit; foothills location; all conveniences; rear car line; this is an exceptional proposition. Price $1,500. Terms. Owner, 1021 Citizens' National Bank Bldg.

FOR EXCHANGE—
10-ACRE COVINA GROVE.
Navels and Valencias in very best condition. Acreage water, small bungalow on property. Will trade for home in Los Angeles. Price $16,500. Want city improved to full value. Call 65903, DOYLE, 1001 Marsh-Strong Bldg.

FOR EXCHANGE—
10-ACRE COVINA GROVE.
Navels and Valencias in very best condition. Acreage water, small bungalow on property. Will trade for home in Los Angeles. Price $16,500. Want city improved to full value. Call 65903, DOYLE, 1001 Marsh-Strong Bldg.

FOR SALE—Valencia grove with a record, 11 years old, planted by owner, over-head irrigated, cultivated in city municipality, surrounded by modern homes, corner, facing mountains, either 10 or 20 acres. Grower's perfect condition. See owner, 836 STOCK EXCHANGE BLDG.

FOR SALE—
A-1 Nav. and Val. grove, $30,000. Improvements best in San Gabriel Valley, price 10 per cent int. on price offered. Consider L. for smaller place. $5,000 or more cash, bal. easy terms.
Good 5-room house and Val. grove, $8500. OVERHOLTZER-WILSON REALTY CO., Covina. Phone 1002.

FOR SALE—Navels, Valencias and lemons, all ages, all sizes, all prices, all terms. Also 5-room bungalow, $3500. Also 5-room bungalow, $4000. Also 5-room bungalow, $4500. Also 5-room bungalow, $5000. Also 5-room bungalow, $5500. Also 5-room bungalow, $6000. Also 5-room bungalow, $6500. Also 5-room bungalow, $7000. Also 5-room bungalow, $7500. Also 5-room bungalow, $8000. Also 5-room bungalow, $8500. Also 5-room bungalow, $9000. Also 5-room bungalow, $9500. Also 5-room bungalow, $10,000. Also 5-room bungalow, $10,500. Also 5-room bungalow, $11,000. Also 5-room bungalow, $11,500. Also 5-room bungalow, $12,000. Also 5-room bungalow, $12,500. Also 5-room bungalow, $13,000. Also 5-room bungalow, $13,500. Also 5-room bungalow, $14,000. Also 5-room bungalow, $14,500. Also 5-room bungalow,

REAL ESTATE—For Exchange.

Miscellaneous.

FOR EXCHANGE—20-acre peach disc. Want bungalow or assume on income, 4-flat building, A-1 location. $35,000. Some trade-in; mortgage back WARREN, 922 Black Bldg. 6460.

FOR EXCHANGE—WANTED—FROM OWNERS, PUT YOUR PROPERTY, CLEAR OR LIGHTLY INCUMBERED "MATCH ANY TRADE." Fred G. Pearse, 1004 Baker-Detroiter Bldg. 62413

FOR EXCHANGE—OR SALE—Three acres, Oceanside on San Diego Blvd. Near ocean and railroad. Want vacant or improved. Owner, MITCHELL, TORGO office.

FOR EXCHANGE—San Francisco home and income. Want S. Cal. to $6000. Grain ranch, 700 acres, $60 acre; want eastern. 417 CHAMBER COMMERCE BLDG. 62440

FOR EXCHANGE—First payment on real estate. Northern Cal. stock ranch. $45000 equity.

FOR EXCHANGE—Clear orange grove. Want home, S. C. ONTARIO, 401 Fay Bldg.

FOR EXCHANGE—Fine 10-acre lot, 3 miles Fresno, $15,000 clear. Want city or beach. C. ONTARIO, 401 Fay Bldg.

FOR EXCHANGE—Good home, bung., garage, 2 lots, 50x120, $6500. Good car or cash for equity. 702266, OWNER.

FOR EXCHANGE—Realty Everywhere. Let's talk over your business deal. Pine 2606 A B BAILEY, 1111 Story Bldg.

FOR EXCHANGE—$15 0. Oakland corner lot, 4 blocks M. Ivers car. Owner, 1 to 5 p.m. 1 to 5 p.m. 1 to 5 p.m.

APARTMENT HOUSES—
For Sale, Exchange, Leases, Wanted.

For Sale.

FOR SALE—

LYTAL INVESTMENT COMPANY,
1207 MER.-NAT. BK. BLDG., 6TH & SPRING. 12469.

IF IT'S FOR SALE—WE HAVE IT.

NEW AND COMPLETE LISTING EVERY DAY.

130-ROOM MODERN ATTRACTIVE BRICK BLDG. WEST SIDE. VERY BEST CONDITION. EXCELLENT INVESTMENT FOR GOOD BUSINESS MAN. 10-YR. LEASE AT $9.50 PER ROOM. THE LEASE ALONE IS WORTH THE PRICE, BUT WE CAN SELL YOU THE FURNITURE AND LEASE AT ONLY $42,000, AND VERY REASONABLE TERMS.

92 ROOMS, WESTLAKE APTS., BRICK BLDG., BEAUTIFUL HALL, ENTRANCE AND LIGHT. DIRECT PHONES. ALL FURNISHED IN MAHOGANY AND WALNUT. RICH VELVET CARPETS. IT IS VERY ATTRACTIVE PLACE IN IDEAL LOCATION. THIS IS ANOTHER LEASE THAT IS WORTH BIG MONEY. RENT ONLY $4.25 PER ROOM. $25,000 CASH, SMALL BALANCE MONTHLY.

REMEMBER WE HAVE THE BEST BUYS AND HUNDREDS OF THEM. PRICED RIGHT. FROM $5000 TO $250,000.

LYTAL INVESTMENT COMPANY,
1207 MER. NAT. BK. BLDG., 6TH AND SPRING. 12469.

FOR SALE—60-ROOM BRAND NEW BUILDING. LARGE GROUNDS AND HIGH-GRADE WALNUT AND TAPESTRY FURNITURE FOR ENTIRE BUILDING. NEVER BEEN USED. BUILT BY OWNER FOR INVESTMENT. HAS TO LEAVE CITY. CALL OWNER, HOLLY 6901, WILL SACRIFICE AND GIVE A GOOD LEASE. IT'S A GOLD MINE. $15,000 DOWN. ADDRESS U, BOX 866, TIMES BRANCH.

FOR SALE—

BEAUTIFUL
APARTMENT-HOUSE.

In Westlake district, fine location, spacious and charming; 125 rooms; 9-story brick; rents about $8 per room; mahogany furniture and excellent equipment throughout; large amusement hall; charming public rooms. Net income over $20,000. Can be handled with $25,000 cash.

ALLABOUGH & SON,
807 HAAS BLDG., 7TH & BROADWAY.

FOR SALE—

PURCELL-BICKNELL,
Apartment House Brokers,
724 S. Spring.

One of the best high-class apartment houses in the city. This house has not been on the market for sale. It is exceptional in walking distance, sleeping porches, garages, beautiful mahogany furniture, fine lobby; consisting 127 rooms, singles, doubles and a few separate rooms. You can step right in and rent this for $10,000 per month and this price at present of $65,000 and with give terms with a payment of $25,000, balance easy. We have this place only this week.

PURCELL-BICKNELL,
HOTEL BROKERS TO.
304 Grant Bldg.

FOR SALE—BIG OPERATORS,
TAKE NOTICE.

Do you want a 5 and 10-year lease on a 160-room, new brick apartment bldg. now being built near Manhattan or Hollywood? Call and examine the plans in case you want some changes made to suit yourself. Rent $6,000 a month. This building will be the last word in modern construction. On WILSHIRE BLVD. All single, tile baths, elevator and very best. Address owner, box 1, TIMES OFFICE, stating the very highest reference will be considered. See Mr. Brown or Mr. Jackson.

$8 ROOMS, WESTLAKE APTS., BRICK BLDG., BEAUTIFUL HALL, ENTRANCE AND LIGHT. DIRECT PHONES. ALL FURNISHED IN MAHOGANY AND WALNUT. RICH VELVET CARPETS. IT IS VERY ATTRACTIVE PLACE IN IDEAL LOCATION. THIS IS ANOTHER LEASE THAT IS WORTH BIG MONEY. RENT ONLY $4.25 PER ROOM. $25,000 CASH, SMALL BALANCE MONTHLY.

REMEMBER WE HAVE THE BEST BUYS AND HUNDREDS OF THEM. PRICED RIGHT. FROM $5000 TO $250,000.

LYTAL INVESTMENT COMPANY,
1207 MER. NAT. BK. BLDG., 6TH AND SPRING. 12469.

FOR SALE—

CHARMING APARTMENT-HOUSE.

Near Westlake Park. Furniture and equipment the best and most complete; 10-year lease. Over $8000 net profit. This is a real desirable. Can be handled with $15,000 cash.

ALLABOUGH & SON,
807 HAAS BLDG., 7TH & BROADWAY.

FOR SALE—

I HAVE THE LEASE AND FURNISHINGS THE MOST ARTISTIC APARTMENT HOUSE IN AN EXCLUSIVE RESIDENTIAL DISTRICT. BOOKED EXCLUSIVELY. FURNISHED THROUGHOUT WITH EVERY MODERN CONVENIENCE; 7-YEAR TRANSFERABLE LEASE. WITHOUT BONUS. $6 PER ROOM. NETS OVER $1200 PER MO. EXCHANGE FOR INCOME PROPERTY. TERMS. FULL PARTICULARS PHONE 11320.

FOR SALE—114-ROOM APARTMENT HOTEL, WEST SIDE CORNER brick downtown; 2 stories and basement; fine ground floor lobby & parlor, well furnished; rents $1200 mo. if you have about $15,000 cash we can interest you. Would like some paper, balance mortgage on house, total price $45,000. This is the best buy in the city for the money. Don't overlook. See EDSON INV. CO., 617 W. 7TH ST., opposite Robinson's. Phone 61676.

FOR SALE—Now shown a 54-room apt. house for only $12,500 contains 18 double beds, 3 baths, hardwood floors throughout, apts. giving 18 sleeping rooms, by doing this the net income can be increased. Investigate this at once. Only $2500 cash will handle. Furniture is good, have just purchased number good rugs, also new linen and blankets. Balance first mortgage for $5000 that can be handled for $10,000 cash. STANDARD, 317 Douglas Bldg.

FOR SALE—

APT. HOUSE BARGAIN, WEST SIDE.

42 rooms, 18 singles, 3 doubles, all modern apts. Block from Wilshire Blvd. Rents are low at less than $6 room. Nets owner $800 mo. Price $13,500, some terms. See owner, WESTLAKE," 1004 Wright & Callender Bldg.

FOR SALE—STOP! LISTEN!
$6000 handles finely furnished 37-room modern apartment. Rent $150. 5 years' transferable lease. CLEARING $400 MO. and up. You'll have to hurry.
SHUTROW & WRIGHT,
702 S. Spring st. Room 209.

FOR SALE—
High-class Westlake house containing 17 rooms, apartment and rooms. This house clears nearly $200 a month. Price $4000, terms.

PURCELL-BICKNELL CO.,
304 Grant Bldg.

FOR SALE—
$625 buys the complete furnishings of a lovely new 4-room corner flat, lots of closet room; furniture and bedding A-1. Flat rents for $35 month. Why delay? INVESTMENT CO., ROOM 525, BLACK BLDG., 4TH AND HILL.

FOR SALE—40-room corner apartment house, all outside rooms, mahogany and white ivory furniture, west side location, 4½ years' lease, transferable, lease at $300 per month. Price $4600. Price $12,500 and $6000 will handle. If you want a money-maker don't miss this. M. Pannell with MR. HAMELL CO. 917 W. 6th st. Main 5567.

FOR SALE—Apt. house, 42 rooms, near Figueroa and 6th. Rent only $225. Lease 7½ yrs. a modern apt. house and a bargain for $11,000. Some terms. C. E. Schaefer, with L. HAMELL CO. 917 W. 6th. Main 5567.

FOR SALE—Apt. house, 42 rooms, near Washington and Figueroa. Price, bathe, hardwood floors and linoleum to each apt. Will rent $500 a mo. Price only $8000. Exclusive agent. E. M. Schaefer with L. HAMELL CO. 917 W. 6th. Main 5567.

FOR SALE—Apt. house, 41 rooms, near Hill and Pico. Brick bldg. Rent only $175. On a corner. Price $5000. Some terms. C. E. Schaefer with A. L. HAMELL CO. 917 W. 6th. Main 5567.

FOR SALE—16 2-room apts. west side, 4 baths, hardwood floors, tiled. Rent $260. Net income $360. A real buy for $7500. Cash, $4000 will handle. See Mr. Pannell with L. HAMELL CO. 917 W. 6th. Main 5567.

FOR SALE—Party with $5000 to join me in property, or furniture and lease that $20,000 cash and secured notes will handle. I will assume liberally and pass the buck. Address U, box 842, TIMES BRANCH.

FOR SALE—Apartment or rooming house, west side of Main A., or in Pasadena, modern, with built-in features. Will trade in good 6-room house in L. A. and $5500 cash first payment. BUTLER, 201 Ramona st., Pasadena. Colo. 2088.

FOR SALE—Apartment house lease and furniture, $20,000 to $25,000. Have $13,000 to $18,000 cash. Offer $100 to the person who can realize 15 per cent on same. Address T, box 376, TIMES BRANCH.

FOR SALE—Exchange. Plumbing and electric business and 20 acres, well improved for apartment-house in So. Cal. Must be first-class and furnished. BOX 25, Del Rey, Cal.

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FOR SALE—Lease and furniture west side apartment house; $12,000 cash and assume mtge. Address U, box 847, TIMES OFFICE.

FOR SALE—Have clear improved property up to $45,000 and will assume $25,000 on good well located apartment-house. D. T. THOMPSON, 304 Central Bldg., Pasadena.

Wanted.

FOR LEASE—Must sell at once my 6-room house, mahogany and ivory furniture, income $75; rent $50, with garage. Will sell at 2 years' lease; last month's rent paid in advance. Exty Lerma. 141 W. 38TH ST. SOUTH 8250-J.

WANTED—Best west side apt. or hotel, ability; also to make an investment of $10,000. The business carries a handsome profit, is closely identified with local banking institution. Offers every degree of safety and tremendous development possibilities. Present owners are men of proven success. Investment should vary $10,000 annually. For interview address T, box 472, TIMES BRANCH.

AN EXCEPTIONAL BANK INVESTMENT—

We offer all, or part of, 300 shares of a First National Bank capitalized at $200,000, located in Southern California, at $250 per share, which is practically book value, and which will earn 15 per cent on investment.

BRUNDAGE & HEVENER,
304 Van Nuys Bldg.,
Los Angeles.

BANK, joint control, now available. Delightful location. Institution of good record and quite desirable for experienced party who can qualify and invest about $27,000.

ANDERSON-THOMPSON COMPANY,
(Bank Stocks Exclusively,)
Suite 210 Story Bldg.,
Los Angeles, Cal.

WANTED—One or more associates to join me in taking over and operating 14-section farm on boulevard between Los Angeles and Riverside. Have 10 years' crop desired. Will need $6000 in my hand; credit, $20,000. Operation of property will make profit, pay for land and improvements, also will show big profit on sale. Address T, box 348, TIMES BRANCH.

WANTED—I want to meet two or three gentlemen who are interested in raising pure-bred livestock in connection with fruit ranch; from $10,000 to $25,000 to invest, and I can show them a most interesting and profitable proposition; at least 20 per cent on their investment annually, and at same time a home for life. Address T, box 523, TIMES BRANCH.

WANTED—$12,500. Can show you 1000 per cent probable profit on this amount, which is needed to finish crushing plant, to treat 20,000-ton ore dump averaging $2.85 per ton. Ore is 4 and free trip to property. Quick action necessary. Don't explain only. Address T, box 348, TIMES BRANCH.

LADY with and must have good eastern connections, undoubted social or business reference, an skilled or active executive to manage business, stocks, bonds, connection to be permanent; need not be experienced in stock matters; opportunity where $100 to $500 could yield $20,000 quickly. Address V, box 370, TIMES BRANCH.

WANTED—I will consider making a partner for half interest in nice clean well established manufacturing business, as it is getting too big for one to handle alone. To the right party that is not afraid of hard work, will sell for $5000, only $2000 cash, balance to suit. Call 7094467 between 8 and 9 a.m., and 4 to 5 p.m. daily for appointment.

PARTY invested $2500 gets $12,500 interest; preorganization syndicate forming to demonstrate patented method of interlocking concrete construction that will revolutionize the building industry. Wonderful possibilities. Investigate. 1142 CITY NAT. BANK.

ESTABLISHED manufacturing company desires to expand its present output, offers along with your investment its services at interest. Expert help if necessary. Full information, bank and other references gladly furnished. Address T, box 345, TIMES BRANCH.

WANTED—$6000, have option on going tire and auto accessory store in best of location need this in addition to our capital to buy business; will pay 10 per cent interest and secure well. For appointment give your phone and address. Address T, box 378, TIMES BRANCH.

EXPERIENCED hotel man wanted, one who will furnish and take charge of prospective 100-room suburban city hotel. Investors, first-class proposition. Don't trouble us unless you are capable of big business. No brokers. Address U, box 514, TIMES BRANCH.

SALES MANAGER wanted for Los Angeles manufacturing business. One of the best lines on the Coast. Very attractive opportunities for man with selling ability. Investment $15,000.

MR. STRAWN, 527 Security Bldg.

HARDWARE STORE, WESTERN AVE. Yearly sales, $90,000. Low rent $32 mo., to run. Will sell at invoice plus 10 or at a fair rate.
C. C. CURNUTT CO.,
805 W. 9th st. 10380.

IF you have $5000 to invest in mfg. and sales proposition of article of great merit, we will show you large profits with absolute safety. Address U, box 345, TIMES BRANCH.

WANTED—Party with $5000 to go in on subdivision of lots, opportunities like this seldom offered. Will stand closest investigation. Address U, box 345, TIMES BRANCH.

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WANTED—To buy lease and furniture of country hotel of 50 rooms or more. Address Box 207, FULLERTON, Cal.

WANTED—Have $2000 cash, will trade or rooming-house. Make offer. Address T, box 848, TIMES BRANCH.

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FOR SALE—

We offer 180 shares, or control of all $25,000 Bank Stock in a live Los Angeles suburb, insuring an investment of about $31,000.

This is an old established Bank, having 26 established paying business, with deposits of over $200,000.

BRUNDAGE & HEVENER,
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BUSINESS INVESTMENTS—
For Sale, Exchange, Leases, Wanted.

For Sale.

FOR SALE—

APARTMENT-HOUSE BY OWNERS.

WE ARE COMPELLED TO SACRIFICE OUR BEAUTIFULLY FURNISHED APARTMENT-HOUSE ON ACCOUNT OF DIFFERENCES IN OUR OPINIONS. IT CONSISTS OF 70 RMS. ALL APARTMENTS HAVING PRIVATE BATHS, STEAM HEATING AND IN A GOOD SUBSTANTIAL BUILDING. OUR LEASE RUNS CLOSE TO 7 YEARS AT MODERATE RENTAL OF $600. THIS HOUSE IS ARRANGED IN MOSTLY SINGLE APARTMENTS; HAS A NICE LOBBY AND A BATH-ROOM TO THE PUBLIC. THE FURNITURE AND CARPETS ARE IN EXCEPTIONALLY GOOD CONDITION, AND WE HAVE A LARGE EXTRA STOCK OF DISHES AND COOKING UTENSILS. OUR PLACE WILL SHOW A NET PROFIT OF $1000 A MONTH AND WE WILL BE GLAD TO SHOW OUR BOOKS. OUR BOTTOM PRICE IS $30,000 AND WILL TAKE A CASH PAYMENT OF $15,000 DOWN AND MAKE REASONABLE TERMS ON THE BALANCE TO RESPONSIBLE PARTIES. OUR LOCATION IS CLOSE TO WESTLAKE PARK, AND OUR HOUSE IS ALWAYS FILLED WITH SELECT AND DESIRABLE TENANTS. WE CAN ASSURE YOU IT IS AN A-1 APARTMENT-HOUSE. ADDRESS S, box 61, TIMES OFFICE.

FOR SALE—

TWO SPLENDID BUYS—both located very close to Figueroa st.
NO. 1.
New 5-year lease—rent a fraction over $6 room per month; ground-floor lobby, mahogany furnishings, steam heat, all single apts. with private baths, all up-to-date; clears $400 month. See this gem.
NO. 2.
Brick, has 62 rooms, nearly all singles, rent's 5 years' lease at low figure; $4000 cash. I question very much if there's a home in the city that keeps as well filled ALL THE YEAR ROUND as this one. Price $20,000. Take $15,000 down.
KEYSTONE CO., Room 528,
Black Bldg., 4th and Hill.

FOR SALE—
40-ROOM APARTMENT-HOUSE.

All private baths. Ideal location. Income in excess of $12,000. Lease $275. Will not more than $7500. Elegantly furnished throughout. If family misfortune we are authorized to sell for $8000. Best buy on the market.

MR. ABBE,
THE FRANK MELENE COMPANY.
538 Pacific Mutual Building.

FOR SALE—42 ROOMS.
Well-kept apartments; singles; elegantly furnished, baths, cheap rent, lease. Clearing $500 mo. $9000 handles it.
50-ROOM APTS.
22 singles, 2 doubles, new, brick, baths; rent $6 room; transferable lease. Clearing $1000 mo.; always full. Full price $12,500. Cheap at $15,000. Terms.
WITHROW & WRIGHT,
702 S. Spring st. Room 209.

FOR SALE—52-room apt.-house, 17 singles, 6 doubles, exclusive west side location, beautiful brick, 2-story building, nice lobby and 2 baths to the public. Rents $1200 per month. Net income over $600 per month. Price $45,000, terms. Owner, EDSON INV. CO., 617 W. 7TH ST. Opposite Robinson's. Phone 61676.

FOR SALE—
42-ROOM APARTMENT.

Finest, west side location, hardwood furnished, well-to-do clientele on the premises; showing net income of $500, long lease. This is one of the biggest snaps in town. $4500 cash.
SUN BROKERAGE, 812 San Fernando Bldg.

FOR SALE—West side brick apts., walking distance; netting $1200 mo. now; 70 rooms; income will be very greatly raised. Beautifully furnished in mahogany and oak. $20,000 handle.
SUN BROKERAGE, 812 San Fernando Bldg. 7349.

FOR SALE—Apt.-house, 42 rooms, 22 dbling rooms, 10 single apts. Good west side location, 10 yrs. 5-year lease. Rent $400. Price $5000 cash will handle. FINANCIAL CLUB, Room 1205, 1215 Hibernian Bldg. 4th and Spring.

FOR SALE—Lease and furnishings of high-class apartment-house, 30 rooms; fine location; reasonable rent. Best district of our city. Let me tell you about this house. Can show you how to make money. Price is right. Terms to offer, all sizes, all prices. Communicate with MRS. HEARLEY, Hotel Broker, 909 7th, Dixie.

FOR SALE—
"THE GREENWOOD,"
851 W. 9TH.
30 ROOMS.
NETS OVER $350 MO.
PRICED AT $9000. TERMS.
PATTERSON, OWNER, 851 W. 9TH.

FOR SALE—35 ROOMS, WEST SIDE CORNER APARTMENTS, lease 3 yrs., rent $125. Nicely furnished. Price $10,000. Some terms made. See MR. KOTSCH with EDSON INV. CO., 617 W. 7TH ST., opposite Robinson's. Phone 61676.

FOR SALE—APARTMENT BUILDING at Westlake Park. In first class condition. Shows big income. Full price $25,000; $12,000 cash, balance easy. Call 709-467 between 8 and 9 a.m., and 4 to 5 p.m. daily for appointment.

FOR SALE—Apartment or rooming house, west side of Main A., or in Pasadena, modern, with built-in features. Will trade in good 6-room house in L. A. and $5500 cash first payment. BUTLER, 201 Ramona st., Pasadena. Colo. 2088.

WANTED—Apartment house lease and furniture. $20,000 to $25,000. Have $13,000 to $18,000 cash. Offer $100 to the person who can realize 15 per cent on same. Address T, box 376, TIMES BRANCH.

WANTED—To Exchange. Plumbing and electric business and 20 acres, well improved for apartment-house in So. Cal. Must be first-class and furnished. BOX 25, Del Rey, Cal.

WANTED—Hotel or apt. that $24,000 will handle, will assume. OGDEN REALTY CO. 400 W. Hellman Bldg. 124 W. 4th st. 60490. Garf. 1029.

WANTED—Lease and furniture west side apartment house; $12,000 cash and assume mtge. Address U, box 847, TIMES OFFICE.

WANTED—Have clear improved property up to $45,000 and will assume $25,000 on good well located apartment-house. D. T. THOMPSON, 304 Central Bldg., Pasadena.

For Lease.

FOR SALE—Lease on furnished Hollywood apt. house, a 10-year lease on an apt. house in center of Hollywood, one block from boulevard. Income over $1200 per month with very low rental. This is a real snap for quick sale. Phone C. T. WRIGHT, Holly 625. Call at 252 N. Wilcox ave.

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FOR LEASE—Apt. house, straight 5-year transferable lease without bonus, 12 single, 3 double apts., rent $350, fine neighborhood, fine building. Can buy furniture or furnished new. Realty Dixie, L. Fine proposition. OWNER, no agents. Phone MAIN 4648.

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WANTED—$6000, have option on going tire and auto accessory store in best of location need this in addition to our capital to buy business; will pay 10 per cent interest and secure well. For appointment give your phone and address. Address T, box 378, TIMES BRANCH.

EXPERIENCED hotel man wanted, one who will furnish and take charge of prospective 100-room suburban city hotel. Investors, first-class proposition. Don't trouble us unless you are capable of big business. No brokers. Address U, box 514, TIMES BRANCH.

SALES MANAGER wanted for Los Angeles manufacturing business. One of the best lines on the Coast. Very attractive opportunities for man with selling ability. Investment $15,000.

MR. STRAWN, 527 Security Bldg.

HARDWARE STORE, WESTERN AVE. Yearly sales, $90,000. Low rent $32 mo., to run. Will sell at invoice plus 10 or at a fair rate.
C. C. CURNUTT CO.,
805 W. 9th st. 10380.

IF you have $5000 to invest in mfg. and sales proposition of article of great merit, we will show you large profits with absolute safety. Address U, box 345, TIMES BRANCH.

WANTED—Party with $5000 to go in on subdivision of lots, opportunities like this seldom offered. Will stand closest investigation. Address U, box 345, TIMES BRANCH.

WANTED—Party with $5000 to go in on subdivision of lots, opportunities like this seldom offered. Will stand closest investigation. Property clear of debt. 141 SECURITY BLDG.

WANTED—To buy lease and furniture of country hotel of 50 rooms or more. Address Box 207, FULLERTON, Cal.

WANTED—Have $2000 cash, will trade for rooming-house. Make offer. Address T, box 848, TIMES BRANCH.

BUSINESS CHANCES.
Miscellaneous.

BE A PROFESSIONAL MAN.
LIFE TIME OPPORTUNITY!!
Average $12 daily from 10 to 5. Can make $20 in 4 mos. L. A. your exclusive territory, protected by patent. Big profits. Small capital; take my established practice, elegant office and lease. Will teach and assist 4 to 6 weeks before leaving.
Address E, box 134, TIMES OFFICE.

THE biggest opportunity for man, woman or child since Columbus discovered the American tropics for an investment in operating our finest chain of the 10 biggest trust companies that will assure a life income beyond chance of loss. Experience unnecessary. Address B, box 266, TIMES OFFICE.

UNUSUAL opportunity, 2 local manufacturers, organized, with product 100 per cent advertised, well introduced and operating, desires to dispose of $25,000 of stock to provide for their expansion. Business expected to pay at least 25 per cent dividend annually. Will bear closest investigation. Address box 375, TIMES BRANCH.

$7000—THEATER fully furnished, new building, only house in the fastest growing city in Orange Co. Cleaning an A-1 business. Must be sold at once. See owner in his office Monday, for theater bargains in So. Cal. Terms small.
BYAN, 832 S. Olive st.

DELICATESSEN doing fine business, $2200 will buy it. Good reason shown.
Cigar stand, a good one, $1200.
Lunch room, downtown manufg. seats 200 people, is up to date and offer, forced to sell; for information see owners or call 311 WASHINGTON BLDG.

$6000 buys 10 acres in San Diego county will net man big enough to handle the distribution of a nationally advertised article. Orders are coming in and will start upon on a similar proposition. CUMMINGS, 632 S. Hill, Los Angeles.

WANTED—Capital and woman with experience and small amount capital to lease and operate new hotel now building. Will be ready for occupancy soon. Good business opportunity for right party. Box K, TIMES OFFICE, Glendale.

WANTED—Agents for dry cleaning, wholesale drivers with own routes and cars; Prefer Hollywood territory, but not necessary. Large income for right man. Address B, box 194, TIMES OFFICE.

FOR SALE—
for cure profit and safe investment buy a lot in
P. H. DOLAN'S
HIGHLANDS OF THE SOUTHWEST.

MANAGER wanted for local concern; over 2000 tons product already shipped East; substantial interest in business and lucrative salary. Address T, box 454, TIMES BRANCH.

PRODUCER WANTS TO MEET PARTY WITH SOME CAPITAL TO INTEREST HIMSELF IN SURE-FIRE STONE PRODUCTION. SPECIES ASSURED. GOOD BOOKING. ADDRESS TT, BOX 98, TIMES OFFICE.

INVESTORS limited amount available, prof. Itable going business of 18 years, expanding. A sane investment. A rare opportunity.

BUSINESS CHANCES.

Miscellaneous.

...Classified.

...

...

...

PARTNERS—Wanted.

WANTED—
Have wonderful manufacturing proposition that will interest any one interested in manufacturing an article of demonstrated merit and marketability; thoroughly covered with patents; sales records; orders granted; half interest can be handled for $40000; this is worth your investigation. See Mr. NETZLER, 405 Amer. Bank Bldg.

WANTED—$5000 party with $5000 who would be good table as a partner will be given controlling interest in manufacturing business; will clear from $50 to $60 per week profit yearly. Proposition will stand most rigid investigation. Further information address T, box 3?6, TIMES BRANCH.

WANTED—Partner, $5000 (takes active 4); interest in 2000 acres free and clear, San Cal. farm land; (oil prospects;) $25,000 to $30,000 per month if haven't cash to equip saloon, offered same thing. Bank and personal references. Address Y, box 2?, TIMES BRANCH.

WANTED—A partner in a clean cut office which is now organizing, and will operate and own five manufacturing plants. $2000 and $5000 will buy; will show you sure you a valuable interest in office and a 1-4 interest in each of five plants. Address Z, box 2?, TIMES OFFICE.

WANTED—Partner, $2500. Experienced business man, hustler, with best references, starting small; profitable line; must be ready to assist man or woman of strong personality for half interest. Address R, box 134, TIMES OFFICE.

WANTED—Active partner. Take charge and handle business paying about $25 daily profits. Can be handled by good man with $750 will handle. Call Apt. 4, KENMORE APTS., 1817 Sunset Blvd.

WANTED—Partner (lady) business manager article in line of women's wear, needs active partner, $2000 required. Address T, box 371, TIMES BRANCH.

WANTED—$1000 to $2000 to invest with services in outdoor paying, established business. Address Y, box 491, TIMES BRANCH.

WANTED—Lady partner with some money to pull rooming houses and other lines of business in new office. Address A, box 115, TIMES OFFICE.

WANTED—Party with car and acreage preferred as partner in oil, surveys. Can handle to stand investigation as stockholder. Address A, box 211, TIMES OFFICE.

WANTED—Partner in construction work; must have $2,000 to $3,000 to invest. Address A, box 193, TIMES OFFICE.

WANTED—I want man with auto as partner in high-class real estate. Single basis; must have good appearance; I have clients I want to meet; accept your opinion. Address A, box 1055, TIMES BRANCH.

WANTED—Partner in cleaning on small ranch for a man with a little money. Address A, box 180, TIMES OFFICE.

WANTED—Partner with $5000 to $10,000 to sell farming proposition. 175 E VERMIT.

WANTED—Partner with $500 to finance proposition that will earn good money. Call 1044 S. BIXEL.

WANTED — PARTNER IN PRUNE STAND; GOOD PAYING BUSINESS. CALL 404 E. WASHINGTON.

WANTED—Poultry man wants lady or man to help finance timber business. Call or address 4044 E. SANTA BARBARA AVE.

WANTED—Partner, $2000; expert watch, clock and jeweler; salesman part time. Address A, box 1?, TIMES OFFICE.

WANTED—Partner, $2000; expert watch, clock and jeweler; salesman part time. Address A, box 1?, TIMES OFFICE.

WANTED—Partner with car, to sell cash, cheap, guaranteed article; 50-50 basis. Address U, box 314, TIMES BRANCH.

WANTED—Opportunity; work into partnership or interest; $1000 reliable party. Address A, box 1?, TIMES OFFICE.

WANTED—Partner with $2500 to finance proposition that will earn good money. Call 1044 S. BIXEL.

WANTED — PARTNER IN PRUNE STAND; GOOD PAYING BUSINESS. CALL 404 E. WASHINGTON.

WANTED—Poultry man wants lady or man to help finance timber business. Call or address 4044 E. SANTA BARBARA AV

DEVELOPMENT
REAL ESTATE & INDUSTRY.

Real Estate, Industrial and Financial Section

Los Angeles Sunday Times

Part V: 12 Pages
QUOTATIONS—SECURITIES.

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. THE MART

LAUNCH SEVEN MILLION DOLLAR HOTEL PROJECT.

Financing of Great Hostelry, Sponsored by Leading Business Men of City, to be Started.

With the purchase last week of property now occupied by St. Vibiana's Pro-Cathedral on Olive street by a syndicate of local business men, plans are now going forward for the financing and erection of a hotel and adjoining property of a 1000-room hotel, which will represent a total cost of approximately $7,000,000, and which will take first rank among the fine hotels of the country. For several months Schultze and Weaver, New York architects, have been engaged in perfecting the plans, which are now completed and ready for contractors' work to be started as soon as the financing is completed. Arrangements for operating the hotel, when finished, have been made with John McE. Bowman, president of the Biltmore chain of hotels in the East. Mr. Bowman is one of the foremost hotel men in the country, operating in New York and vicinity of New York and Boston. The new Los Angeles hotel, as it will be known, will be taken over by the Bowman organization under a twenty-five-year lease, and the lessee will completely furnish the building, assigning the furnishings to the owning corporation, later to be organized, which will pay for the lease. The lease also provides for a return to the owners on the cost of the property, which will be $1,220,000, or a return of 8 1-2 per cent on the cost of the building. The net income, including the income tax deduction, are to be paid to the owners.

The syndicate now controls the property fronting on Olive street from the rear of the Pacific Mutual building on Fifth street, to Grand avenue, on Fifth street from Olive to Grand avenue, a distance of 264 feet, and property along the north side of the site through to Hill street has been secured. The frontage will be 330 feet in length, with a depth of 193 feet, and it is being been dedicated for a driveway from Olive to Fifth to serve as an entrance to the basement of the hotel. The architectural style of the exterior is a free adaptation of the Renaissance, the most appropriate type of architecture to be employed in a city like Los Angeles, and with the early days of Spanish occupation be-

MAIN ENTRANCES.

There will be three entrances to the hotel, one on Fifth street, one on Olive, and one on the south. The main street entrance facing Olive will be essentially for the transaction of business. It is in the center of the Olive street front, a large hall of forty-six feet in height, sixty feet long fifty-seven feet wide. On the left hand side are the offices of the hotel, and on the right-hand side are the news stands, telegraph, etc., directly ahead are the elevators, six in number. To the left on the west is the lobby, which is seventy feet long by fifty-six feet wide. Both Fifth and Olive streets, not occupied by the hotel, has been designed

The second floor, in some respects is the floor of the building, is reached by staircases from the lobby, or from the principal entrance, one of which is located on Fifth street and the other on Olive street. These two entrances are connected by a long hall, 220 feet in length by twenty-five feet in width. From this hall, the guest has access to all of the public rooms of the hotel without the use of either stairs or elevators. The shape of the lot makes it possible to provide the palm room, the main dining-room, small dining-room, large ballroom, foyer to the ballroom, small ballroom, and seven private dining-rooms on the same floor level. This has not been accomplished in a similar manner in any other hotel yet erected in America. These rooms are all served from one kitchen which is located directly below this floor, and also is arranged to serve at its own level the grill room and the men's lounge.

PRIVATE DRIVEWAY.

A special inclined driveway has been provided which extends along the south side of the property from Olive street to Grand avenue. This will bring the guest of the hotel to the ballroom entrance level so that he can attend functions in the building without arriving on a public street and without climbing stairs or being obliged to use elevators.

The dining-room is 54 by 112 feet and will accommodate 403 people. The palm room is 56 by 72 and will accommodate about 270 people. The small dining-room is 37 by 71 and will accommodate about 175 people. The ballroom is 70 to 92½ and will accommodate from seven to eight hundred people at a banquet, or about 1400 people at a concert or similar entertainment. The small ballroom is 46 by 55, and will accommodate about 150 people. The grill room is 50 by 70 and will accommodate about 235 people. The lounge room is 50 by 70 and will accommodate about 235 people.

On a mezzanine, overlooking the large hall, are located the women's writing rooms, hairdressing parlors, manager's office and other accommodations.

The next floor is devoted entirely to servants' bedrooms and storage space. Facilities are here provided for about 300 servants to sleep in the house.

The guest rooms start on the floor above and there will be approximately 100 rooms to a floor and ten stories of these rooms. These rooms have been designed with the idea of providing the maximum size possible for the guest at a minimum in cost. The smallest bedrooms in the house will be 12x14 feet, and from this size they will vary to 14x18 feet, while the parlors for the suites that are necessary in a house of this character will have an average size of about 14x23 feet. Every room will have its own bath and closet.

ARRANGEMENT OF ROOMS.

The rooms are arranged so that they can be communicating and very attractive suites of two, three or more rooms are provided in the corners of the building for those that are desirous of more luxurious accommodations.

The first bedroom floor will be devoted entirely to sample rooms for the use of the traveling commercial man. The shops for the building, such as carpenter, paint, print, etc., will be located in pent houses on the roof so as to secure the lowest possible insurance rate.

The barber shop and bootblack stand are located directed underneath the main lobby in the basement. The barber shop will have twenty-one chairs and there will be a manicure room which will accommodate about ten manicurists.

The balance of the basement is occupied by machinery rooms and service quarters, including help's locker rooms, toilet rooms, kitchen, laundry and dining-rooms for the different classes of employees.

The receiving-room and entrance for employees is in the basement,

(Continued on Eighth Page.)

Magnificent Hotel Projected for Site Overlooking Pershing Square.

W. G. Clark.

FACT AND COMMENT.

The spirit of the White Spot seems to be a contented one. Confined for months to Los Angeles and the territory immediately adjacent, it now seems to be spreading to communities farther distant, as attested by reports coming in from the outlying sections, where building activities have not only made a great advance during the past two months, but where, also, greatly accelerated building activity is anticipated in the immediate future.

Nothing reflects the fundamentally sound commercial and industrial condition of Southern California more thoroughly than the building record of Los Angeles and its neighboring communities during the past month. With a total of almost $10,000,000 for October in Los Angeles alone, and with other communities, such as Glendale, Long Beach and Pasadena, coming forward with astonishing records, the situation is indeed one to which residents of the city may point with pride.

Los Angeles has almost without exception held the third place among large cities of the country in point of new building work throughout the year. Even though there is a marked decline in this activity—a contingency which is not anticipated by officials of the building department—the city will probably continue to hold that position for the remainder of the year, since weather conditions in the East will soon be such as to hamper construction work, a condition which does not prevail here.

Possibly no community in the country has had a more spectacular career this year than has Glendale, whose record last month showed new construction work to the value of $53 for every resident in the community. It looks like a record that will stand unchallenged; certainly an exhaustive investigation would have to be conducted to find a community which can equal or surpass this record. Like Los

(Continued on Second Page.)

LOS ANGELES IS AMONG LEADERS.

Percentage of Home Owners Here is Large, According to Census Figures.

Los Angeles stands high in regard to the number of homes owned by residents of the city, according to figures compiled and recently published by the Department of Commerce. According to these figures, there were, at the time of the last census, 159,476 homes in Los Angeles, of which 102,077 were rented, and 54,208 were owned. In other words, 34.7 per cent of the homes in Los Angeles are owned by their occupants, and 65.3 per cent are rented.

Percentages for some of the other large cities are as follows: New York, 87.3 per cent rented, 12.7 owned; Chicago, 73 per cent rented, 27 per cent owned; Boston, 81.5 per cent rented, 18.5 per cent owned; San Francisco, 72.6 per cent rented, 27.4 per cent owned. The word "home" as used by the Department of Commerce applies only to dwellings occupied by a single family, and not to flats or apartments.

J. E. Bowman. James Woods.

The Proposed Los Angeles Biltmore.

A group of about forty of the leading business men of Los Angeles are engaged in financing a new hotel to be built at Fifth and Olive streets and to be operated by the Bowman interests of New York. Schultze & Weaver of New York are the architects.

Fine Wilshire District Hotel Changes Hands

Announcement of the sale of the Hershey Arms Apartments at 2600 Wilshire Boulevard to J. W. Schroeder and William P. Casey was made yesterday by Smith & Commons, real estate and hotel brokers, who handled the transaction. The property was sold for a consideration of approximately $500,000. The building, a modern three-story structure, contains 125 rooms, and occupies a site of 150 by 275 feet at the corner of Wilshire and Rampart boulevards.

The name of the hotel will remain unchanged, but the property will be operated under the name of the Hershey Arms Hotel Company. Mr. Schroeder was formerly the manager of the Blackstone Hotel and apartments at Omaha, and Mr. Casey has been connected with a number of hotels on the Pacific Coast. The building will be remodeled and refurnished throughout by the new owners, who will take possession on November 16. Smith & Commons represented both parties in the transaction.

EIGHT BUNGALOWS.

Harold Bowles has finished plans for eight one-story Spanish style dwellings to be built at 2000 South Second avenue for W. A. Quinlan.

MILLION-DOLLAR COTTON MILLS NOW ASSURED.

Building is to Begin Within Thirty Days; Projectors Declare Other Mills Will Follow Quickly.

The first of the great cotton fabric mills which will within a few years dot Southern California and add a new element to the infinite variety of climates, industries and products, is now assured, and it is asserted by those behind the enterprise that ground will be broken for this plant within the next thirty days.

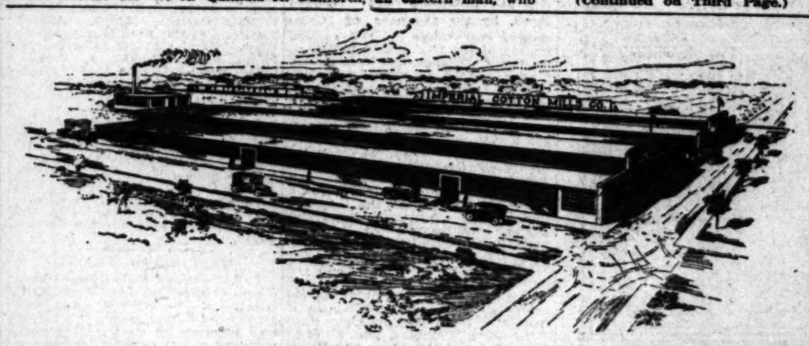
While this first cotton mill will not turn out the calicos, nor the daintier percales, ginghams, cambrics, nainsooks, lawns and mulls, which are adapted so perfectly in the all-year outdoors, but will turn our millions of yards of the coarser sheetings, denims, ducks and drills which the workers need in their work while toiling to make a living for the wearers of the dainties, other mills will quickly follow this first, in an ascending scale of quality, until the finest cotton fabric will spring from the Angel City's looms. This is the prophecy of the men who have brought the present project to the point of action.

CAPITAL A MILLION.

The Imperial Cotton Mills Company, is the title of the new industrial, incorporated with an authorized capital of $1,000,000, which is being underwritten by local manufacturers and wholesalers who are large users of cotton goods, and several eastern cotton mill owners are also reported to have taken a financial interest in the Los Angeles mills.

The project had its inception three months ago in the mind of Albert H. Danforth, an eastern man, who has specialized on the establishment of cotton mills and has been instrumental in the erection of cotton mills in Texas and North Carolina, which are in successful operation. He came to Los Angeles for rest and recreation, but was immediately impressed with the anomaly of a situation in which the great cotton raising areas of the Southwest were without mills, while the Coast States are filling up with new millions of population and are already using tens of millions of dollars' worth of cotton fabrics every year.

(Continued on Third Page.)



Cotton Mills to be Erected Here.

Group of factory buildings to be built for the Imperial Cotton Mills; designed by the Moran Company, industrial engineers.

Business Sites in North End District Sold.

Showing 9 Per Cent

Charles T. Scott and Rose M. Scott, associated with Samuel Markowitz of Pittsburg, have purchased from F. W. Kellogg, president of the Evening Express, a four-story building, 60 x 166, at 239 South Broadway.

The property, bought for a permanent home for the C. T. Scott Company, is now occupied in part by the firm and by other tenants. Both buyer and seller were represented by the Charles G. Andrews Company, the consideration being reported as approximately $200,000.

The same agency also reports the sale of the property at 417-21 South Main street, 40 x 155, improved with a three-story and basement building. The property was conveyed by the Bible Institute Building Company to a local investor. The southeast corner of Second and Hill streets, 80 x 115 feet, together with the adjoining three-story brick building, 45 x 150 feet, was also sold by a syndicate of local business men through the Charles G. Andrews Company.

The same agency has also sold for the Guaranty Trust and Savings Bank and for Ellen McCarthy ninety feet on the west side of Hill between Second and Third streets.

APARTMENT TRANSFERS.

The Pacific Brokerage Company reports the following transfers of apartment properties: To A. Welch, Radiant Apartments as 2001 West Twentieth street, $15,000; Mr. and Mrs. Joyner, Virginia Apartments at 6939½ Hollywood Boulevard, $18,000; Mrs. H. M. Berkley, Engadine Apartments, 1861 West Tenth street, $25,000; lease and furniture of the Lamm Hotel at 715 West Sixth street, $90,000.

POINTS AND POINTERS—

For Subdivision

532 ACRES

LOCATED IN THE BEAUTIFUL ALHAMBRA, LOS ANGELES AND SOUTH PASADENA DISTRICT SIX MILES FROM SEVENTH AND BROADWAY

SURROUNDED AND INTERSECTED BY SIX PAVED BOULEVARDS.

ELECTRIC CAR SERVICE, GAS, CITY WATER, ELECTRICITY AND TELEPHONES TO PROPERTY.

THIS FINE PROPERTY CAN BE SOLD AT SUCH A PRICE AND ON SUCH EASY TERMS AS WILL NET THE SUBDIVIDER A FORTUNE.

Charles G. Andrews Co.
714-18 PACIFIC MUTUAL BLDG.
H. H. COTTON
1161 Merchants' National Bank Bldg.
Exclusive Agents.

IMPROVED INCOME

MAIN STREET

BETWEEN FIFTH AND SIXTH

IF YOU ARE LOOKING FOR A FINE PIECE OF CHOICE DOWNTOWN INCOME, WE HAVE IT HERE, RIGHT ON THE BEST SIDE OF MAIN STREET, BETWEEN FIFTH AND SIXTH STREETS. NOT FULLY IMPROVED AND LEASED FOR TEN YEARS. IT WILL ONLY TAKE HALF CASH TO HANDLE IT. INVESTIGATION ONLY AT OUR OFFICE.

R. A. ROWAN & CO.
320 TITLE INSURANCE BLDG.
MAIN 7096—HOME 10444.

POPULATION 1920 — LOS ANGELES 1,250,000

Olive Street

IF YOU ARE INTERESTED IN BUSINESS PROPERTY, SEE US ABOUT A STRICT BARGAIN ON

OLIVE STREET NEAR EIGHTH STREET

YOU OUGHT TO KNOW WHY PROPERTY IN THIS VICINITY IS WORTH WHILE.

SEE MR. GARLAND
W. M. GARLAND & CO.
240 SOUTH SPRING STREET.

ROBERT MARSH SPECIAL OFFERINGS
Business Property

We are offering a corner on Figueroa St., at $200 per front foot less than anything in the vicinity. This is the best bargain on the street.

Leases

We have 25,000 square feet, suitable for warehouse space in a new Class A building on San Pedro street, in the heart of the city. We also have a number of stores and lofts in the downtown district. If you are looking for a downtown location, consult our Leasing Department before deciding.

Flats and Income Property

4 Family flat, located in Wilshire district, just like new, excellent income. Well worth $20,000, price, $18,000.

4 Family flat, one year old Stucco, garages, complete in every detail, income $3840, can be increased. Price $23,500. This property is located in one of the best sections of the city.

4 Family flat, south side, price $12,650. Income $2400. This is a real bargain.

We also have several good buys in Bungalow Courts, located in Wilshire and Hollywood. The prices range from $20,000 to $40,000. These proportions will show from 17 to 20 per cent, on the total investment. We will be pleased to consult with you regarding your investment.

ROBERT MARSH & CO.
200 Marsh-Strong Bldg.
Pico 2412 9th and Spring Sts. 10175

Do You Realize

That Los Angeles is increasing in population at the rate of over one hundred thousand per year?

That Los Angeles now leads every city West of Chicago in manufacturing.

Today Los Angeles business property offers investment possibilities never equalled in her history. The business district embracing our finest retail stores and merchandising houses is expanding along well defined lines. Property in the path of this development must inevitably advance in value.

We have a few choice business properties in this area with practically unlimited future possibilities at prices far less than their actual value. They are ripe for immediate improvement. We believe them to be unquestionably the best investments in Los Angeles business property available today.

We will be pleased to furnish full particulars upon application.

W. I. Hollingsworth and Company
REALTORS
402 Hollingsworth Building
Main 6760 10777

Stores For Lease

Ready for Occupancy

835-837 So. Olive—20x150—5 Year Lease
1618-20-26 W. Seventh—21x55—5 Year Lease
713-715 So. Figueroa—20x70—3 Year Lease
1001 W. Seventh—25x100—5 Year Lease

Stores for Lease in New Building
1000-02-04-06-08-10-12-14 W. Seventh, southwest corner Seventh and Francisco

Eighth St., between Figueroa and Francisco
16x80—3 Year Lease

JUNIOR ORPHEUM
Southwest corner Eighth and Hill
Beautiful Stores—Long Term Leases
Mezzanine and Basements
Offices, Large and Small

Call Leasing Department
E. W. Ross — W. H. Harris
Exclusive Agents
W. W. MINES & CO.
60478 1001 Stock Exchange Bldg. Main 2875

One of the Most Attractive Homes in the Wilshire District

10 ROOMS 4 BEDROOMS 3 BATHS
Completely and Elegantly Furnished

Located on large sightly corner 100x150, north of Wilshire Blvd., near Windsor Square. Expressly built for its present owner. The interior is decorated in heavy shade of egg-shell ivory and floors throughout are of Heavy Oak. There is an impressive Reception Hall, a large Living-Room, Dining-Room, den with Library and a Breakfast Porch. A wide stairway in mahogany leads to four handsomely decorated Bedrooms, large and airy, and two completely fitted tile Bathrooms conveniently arranged. The maid's quarters is fitted with individual bathroom, etc. A well laid out garden with trees and flowers, double garage in rear. This home is most Handsomely Furnished. In the Living-Room is an Imported Needlework Suite, an old Tiffany Mahogany Dining-Room Suite, complete. A wonderful De Luxe Library, Valuable Paintings and Bric-a-Brac, China, Oriental Rugs, etc. An Apollo Grand Player Piano and Sonora Period Phonograph are also included. The Bedroom suites in French gray are perfect dreams—complete in every detail. If you are looking for a furnished home that is above the usual class, something that will appeal to the most fastidious, see this wonderful home today.

Call at our Wilshire Office—Wilshire Blvd. at Vermont Ave., or Telephone Mr. Parke, Wilshire 1464; Evenings 568-524.

THE FRANK MELINE CO.
REALTORS-BUILDERS-INSURANCE · NINE OFFICES

New Windsor Square

Ideal Home Sites

TRACY E. SHOULTS CO.
WILSHIRE 5649 · LARCHMONT BOULEVARD AT THIRD STREET · WILSHIRE 5649

BIG STEEL PLANT STARTED.

Western Pipe and Steel Company Now Building on Twenty-three-Acre Site.

A very real and actual development in the steel and iron industry of Los Angeles got its start during the past week, which can be chronicled in full while silence is maintained on the many rumors to the effect that Charles M. Schwab and his Bethlehem Steel interests are negotiating for this, that and the other steel and shipbuilding plants and harbor facilities that go with them.

The Western Pipe and Steel Company broke ground during the week for a big modern steel plant to replace the crowded structures now not particularly "adorning" their three acres on North Spring street, near its junction with North Broadway just across the bridge and viaduct, whose capacity for fabricating utilities from steel sheets and plates the Western Company has far outgrown. Work on the foundations has been pushed since the groundbreaking, with the purpose of getting the new plant into operation by the first of next March.

The new property of the Western Pipe and Steel Company consists of twenty-three acres at the northwest corner of Santa Fe and Slauson avenues, served by spur tracks of both the Santa Fe and the Southern Pacific railroads, which will encircle the new buildings and give ample facilities for quick deliveries of plates and sheets, and rapid loading of finished product for transportation to points of destination in the Southwest.

Eleven acres of this new property is to constitute the manufacturing portion of the plant and most of this eleven acres is to be put under roof. Five large buildings and four smaller ones are being built at the present time, with others fully laid out in the plans, for future construction as they may be needed. Ornamental office buildings and 400 feet frontage of garage will decorate the Santa Fe avenue frontage, behind which the factory buildings will be grouped. The entire property will be fenced in a sightly manner, in conformity with the offices and garage structures.

THE PLANT.

The building will include: a heavy plate shop for the fabrication of steel of all plate thicknesses, in which two ten-ton electric cranes will handle the heavy plates as if they weighed ounces. This heavy plate shop will be 310 feet long and 70.6 feet wide. Right beside it will be another building also 310 feet long by 61 feet wide, served by one ten-ton electric crane, which will be the forge and weld shop, and will also house a foundry.

Other buildings will be a machine shop 100x60 feet; a warehouse 160x60 feet; a compression room 80x50 feet; a transformer station 50x25 feet; lavatory and shower baths 50x40 feet; electric shop 25x20 feet; pipe threading shop 30x50 feet; water pipe and casing shop 300x80 feet served by a monorail five-ton crane; ice can and galvanizing tank shop 280x95 feet served by one ten-ton electric crane; dipping and wrapping shop for water pipe 90x49 feet; galvanizing shop 50x40 feet and a field equipment building 50x25 feet.

All of these buildings will be steel frame with siding and roofs of corrugated galvanized steel, but will be amply windowed for light and ventilation. They will be partly concealed behind the property fence, and will be hidden from sight on the Santa Fe avenue side of the ornamental offices and garages. Spur tracks to the number of five will encircle and bisect the tract to serve all the shops, and at the west end will be a huge industrial crane with an eighty-foot boom for loading the heavy products on the cars. All floors in the shops will be of asphaltic concrete, and there will be 80,000 square feet of macadam trucking roads on the property.

ALL OWN WORK.

The entire plant, in its arrangement and subdivision, the plans for all the buildings and the engineering problems is the work of the Western Pipe and Steel Company's own staff of engineers. All the work of fabricating the steel for the buildings, involving more than 1500 tons of steel, is being done in the company's own shops on North Spring street, and the buildings will be erected by the company's own employees, with the exception of the brick and terra cotta structures on the street frontages. This work is a concrete example of the versatility of the organization, which can lend itself to any form of steel work, even though the company's specialty is the product of plates and sheets.

The erection of this plant at this time, when the eastern steel trade is still suffering from the morning after, is also concrete evidence that the white spot is still in good working order, and that there is no fear for the future clouding the vision of the men in the steel trade in Southern California.

HISTORY OF COMPANY.

The Western Pipe and Steel Company started with a twenty-man shop in Redondo in 1907 and has grown to the present 400-man shops at North Spring and Avenue 18. But it has done more. It has spread out to Richmond, on San Francisco Bay, to which point it removed the Francis Smith San Francisco shops it acquired by purchase in 1909. The Western Pipe and Steel Company also owns and operates branch shops at Fresno, Taft and at Phoenix, Ariz.

And at that, the new plant in Los Angeles will be given a hard fight for first place in the company's operations, for the Richmond plant is no slacker, being somewhat larger in capacity. But in view of the rapidity with which the southwest is monopolizing the industrial map, it is a safe prediction that first place as a producer will not for long be denied the big works on South Santa Fe avenue.

When that happens, probably the president, J. W. Mason, will move from San Francisco to Los Angeles, where he can watch his associates boosting the Los Angeles output. These associates are such well-known citizens as W. F. Howard, who serves as vice-president; J. A. Talbot, who is general manager as well as vice-president, and W. G. Aldenhaden, who officiates as secretary-treasurer.

THE PRODUCT.

The product of the Western Pipe and Steel Company comprises heavy plate work, of which an example is forty-eight-inch steel elbows for wood-stave pipes, the elbows being made from plate steel three-fourths of an inch thick; oil and sugar refinery equipment; giant kettles for the kelp potash plant that has distinguished California; plate and sheet steel construction for cement plants, mines, smelters, rock-crushing and gravel plants; pipes of all diameters and gauges for pipe lines and well casings; galvanized, plain and corrugated work of all kinds, including corrugated steel culverts; tanks of all sizes, styles and shapes for water, oil and chemical plants and ships.

FOR SCHOOL SITE.

Glendale Commerce Body Recommends Locations.

[SPECIAL CORRESPONDENCE.]

GLENDALE, Nov. 5.—With the recommendation for a high school site at Broadway and Verdugo Road, by the Chamber of Commerce, real estate in the eastern section of the city is at a premium. George T. Delong, who had the exclusive agency of the Eagledale tract at Colorado and Lincoln, near the boundary line of Glendale and Eagle Rock City, has disposed of the entire tract and moved his office to 710 East Broadway.

A new building will be ready for occupancy December 1 on South Brand at the corner of Maple, and ground was broken, Tuesday for a two-story building at the intersection of San Fernando Road and Brand. Ralphs Grocery Company recently purchased the property on West Broadway from J. C. Cole for $30,000, and will erect a two-story building there.

For the first three days of November, the building permits issued totaled $50,000, all permits were for homes, excepting one of $14,000 for a flat building on South Louise street. There is no question, but that the permits for the year will more than double the record of last year.

ZONING MAP TO BE SHOWN THIS WEEK.

The City Planning Commission announces that the maps showing the proposed zones governing the use of property situated in the district bounded on the north by Forty-first street, on the east by San Pedro street, on the south by Eightieth street, and on the west by the city limits, will be posted for public examination on the following dates and at the following schoolhouses:

Monday, November 7—Angeles Mesa School, corner Fifty-second street and Third avenue, 1 to 5 p.m.

Tuesday, November 8—Western-avenue school, corner Fifty-fourth street and Western avenue, 1 to 5 p.m.

Wednesday, November 9—West Vernon school, corner Vernon avenue and Grand avenue, 1 to 5 p.m.

Thursday, November 10—Fifty-second-street school, corner Fifty-second street and Hoover street, 1 to 5 p.m.

Friday, November 11—Sixty-eighth-street school, corner Sixty-eighth street and Estrella avenue, 1 to 5 p.m.

FACT AND COMMENT.

(Continued from First Page.)

Angeles, Glendale's activity is founded mostly on the erection of new homes, and like Los Angeles, this will sooner or later be followed by a period of great activity in the construction of new business buildings to accommodate the new residents who are to occupy these homes. It is this which augurs well for continued building operations on a large scale.

Glowing reports are coming in from communities as far north as Fresno; the San Joaquin Valley towns are not only reporting large records for the past month, but they are confident of even greater accomplishments in the immediate future. Far from the clouds of depression sweeping over the White Spot, which has stood untinged for so many months, the spirit of optimism and confidence in the future which has pervaded Los Angeles for the past year and a half seems to be spreading, and Los Angeles may yet bear out its name as a ministering angel of optimism and faith in the future to sections of the country still laboring under doubts and misapprehensions.

—

The Biltmore Hotel.

An announcement carrying a great degree of public interest is that of a group of business men who are sponsoring the erection of an immense commercial hotel, commensurate with the needs of the city. The first announcement of the project was made early last spring, and then nothing further was heard of the plan for several months. But meanwhile the men behind the project were quietly gathering their forces. They were conferring with the architects who have been selected to design the structure, and with the group of hotel men in the East who are to take over the management. They were securing the properties which are to constitute the site for the great building.

These things have all been accomplished, and the project, which assumes more and more the aspect of a community undertaking, is now ready for the final stages of financing and construction. To use a stock-market phrase, the project is in "strong hands," but even so, without general approbation and support on the part of the public it cannot be carried through, for it is indeed a Herculean task.

The matter of financing so large a project is not a simple one. A great deal of thought is required in devising and executing a plan which will make the investment and the return upon the investment secure. This seems to have been accomplished; the proper safeguards have been devised, apparently, and the conduct of the hotel itself along conservative lines will assure the success of this financing plan.

In the choice of John McE. Bowman, an outstanding figure among the hotel men of the country, the most efficient and experienced management obtainable has been secured, and with the big hostelry forming an integral part of the great Bowman system of hotels, the prospect of making the project an unqualifiedly successful one seems certain.

The acceptance of the offer to take over and run this hotel on the part of the Bowman interests is indeed complimentary to Los Angeles, for it is the first time that this big organization has extended its operations west of the Atlantic seaboard. That, in leaving the eastern part of the country, the Bowman interests should jump across the continent to Los Angeles, with no other hotels west of New York, is worthy of comment, and it is moreover, an implied compliment of no mean order as to the future of the city.

ANGELES MESA SALES.

An increasing demand for houses and for unimproved lots in Angeles Mesa is reported by the Angeles Mesa Land Company. Sales during October included five houses and twenty-nine lots, with a total valuation of nearly $75,000. Purchasers of lots included: Blanche W. Hall, $1250; Nathan B. Dahl, $1150; Katherine Seeley, two lots, $2100; Adaline Foster, $1100; Sherman Sheets, $1100; Grant Hawkey, two lots, $2300; A. J. Lucas, $1100; Rhinbolt Hellmer, $1100; H. H. Janes, $1045; Mary Ann Updegraff, $1700; George W. Hugo, $1500; William De Moulin, $1850; Fred Trusty, $1100; William Carlson, $1250; August Erickson, $1550; Fred Morse, $1500; Clara Morse, $1500; George W. Pauly, $1500; Frank A. Butske, $1050; Peter T. Deger, $1100; Emily Schmidt, $1200; Harriet M. Walker, $4000; Ida K. Caldwell, $2500; Edward C. Bamberg, $1000; Oliver Jones, $1000; Emma Kendall, $1050; Thomas J. Dougherty, $1300. Among buyers of houses were: Carl H. Verce, 5408 Brynhurst, $7000; Robert Russell, 5300 Sixth avenue, $5900; Cora F. McAndrews, 5157 Sixth avenue, $6000; W. W. Middleton, 5322 Sixth avenue, $5650, and C. R. Salmon, 5315 Seventh avenue, $6750.

WEST SIXTH LEASE.

F. Loffand and E. M. Russell have taken a lease at 732 West Sixth street and are opening up a new second-hand book store. The lease was handled by A. G. Davenport, manager of the business leasing department of Charles G. Andrews Company, successor to the business property department of Wright-Callender-Andrews Company.

Blue Prints Plus

THE MAYO BUILDERS are more than architects. The service rendered by this organization begins before the blue prints are prepared and continues until after the structure is complete in every detail.

The Mayo organization assumes the entire supervision of your building project. Competent certificated architects draw up the plans. The careful selection of all materials is made solely with your interests in mind. Able engineers direct skillful workmen in the building operations. From the bare lot to the finished structure you are relieved of all responsibility.

Ten years of success—specializing in erecting fine flats, apartment-houses and business blocks for satisfied clients—testify to the ability of the Mayo organization to satisfy you.

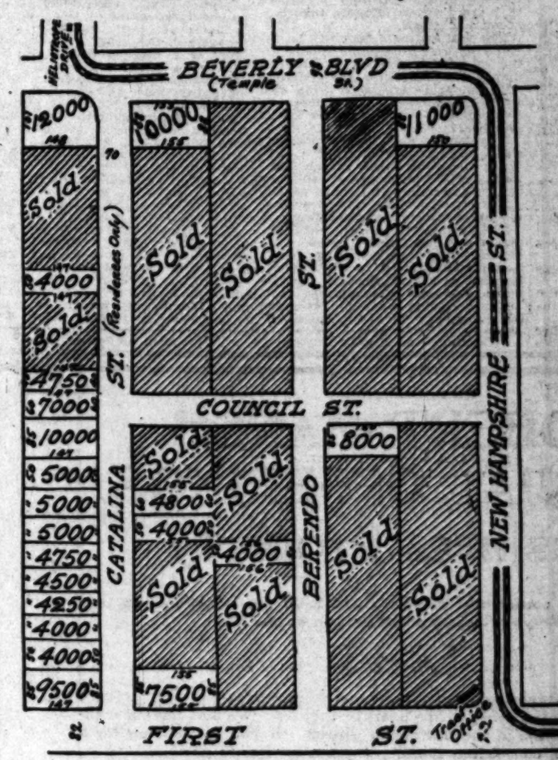
I Can Finance Your Building

Luther T. Mayo
BUILDING CONTRACTOR
528-531 Black Building
10231

Closing Sale of Lots Of Col. J. B. Lankershim

Richmond Hill Tract

15 minutes Down Town — All Improvements — Fine View



Your Last Chance!
Only 20 Lots Left
Come Out Today!

50x150 $4000
85x150 $5000
TERMS $7500 $10,000

Follow these Directions

Take or Drive

Heliotrope or Bimini car going west on 7th St., direct to 1st St., and New Hampshire or Vermont Ave. car to end of line and walk one block west to Tract Office, or Western Ave. car going west on 7th St., to 3rd St., and New Hampshire and walk one block north to Tract Office.

West on Wilshire to Vermont Ave., north one-half mile to 1st St., and west one block to our Tract Office, corner 1st St. and New Hampshire.

Let Us Take You. Call Up Today.

WOOD & BRENT
REALTORS
Agents for Col. J. B. Lankershim, Owner
713 Lankershim Building. S. E. Cor. Third and Hill
Phone 61533 or Wilshire 904

UPHOLSTERERS IN BIG GAINS.

Goodman Bros. & Soronow Enlarge Plant.

Journeymen Furniture Makers Become Manufacturers.

Other Upholstery Firms Show Expansions.

...reasing their productive capac-... 300 per cent, another of the ... factories of Los Angeles ...ng to the force and momen-... which the furniture industry as ... has established for South-... California in its contest with ... Rapids for the furniture ... of the United States.

...odman Bros. & Soronow, ... been making upholstered ... furniture and suites for two ... in a little two-story brick ..., at 743 East Clanton street, ... Pedro street, with only ... square feet of floor space, are ...mpleting an addition, two ... slab brick, which increases ... floor space to 26,000 square ... and correspondingly enlarges ...pacity and output.

...s is an example of the old ... of industry-building, before ...dern method of high finance ...ntains of industry out of ...kers and corporations. This ... was started two years ago ... two Spiegelman brothers, ... and Sam, one a foreman and ...other a journeyman in a large ...Francisco furniture factory. ...th the money they had saved ...om Los Angeles for their fu... home, moved here and started ...ittle plant, afterward taking ...ank Soronow, another journey... furniture maker. The three of ...d most of the work night ...y, gradually adding help and ...ging their business. Now, aft... two years, they are employ... nearly fifty hands, turning out ...re than $200,000 worth furni... annually, and are setting their ...ts for the next year at $500,000. ...e partners are still working at ...ench, regardless of hours, and ...y say that they have caught the ...t of Southern California. Straight ...k, with which they will not rest ...ey have made their factory ...e best known producers of ...ered furniture on the Coast. ...is the present time their fur... has been sold locally and in ...ch, but with the increased ...ed production they pro... widen their field of sales, ...ntending their operations ...m all of California and then ...the Western States, which ...y will keep them busy even ...y multiply their plant many ...s they hope and expect to

STILL OTHERS.

...ert Brothers, manufacturers ...ttresses, beds, cots and daven... have just bought adjoining ...s ninety feet frontage on ...Hoch avenue at Fourteenth ...et and a depth of 140 feet. Two ...ings on the property are being ...ed as temporary lumber sheds ...be placed on the ground. It ...s their intention to build a two-story ...ck on the property next spring, ...ving part of their present ...ilding.

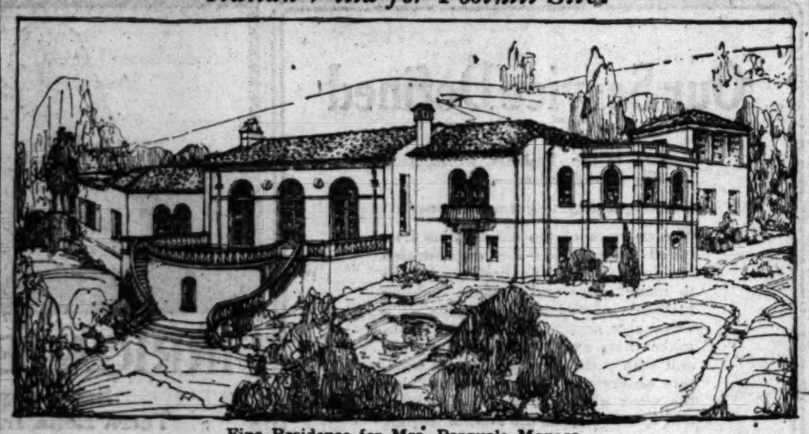
...The W. Stockwell Company, ...nufacturers of mattresses, ...-four-story plant at Alameda ...d Fourth streets, have just pur... and are installing new ma... with which they expect to ...ease their present capacity fully ...ee-fold.

FIRST FIVE SUNDAY

INTEREST IN BUSINESS.

...rm of Dieter & Johnson, ...ich for the past five years has ...en under that name in the ...ance district, has been reor... and F. E. Cotharin, who, for ...ars has acted as sales manager ...the firm, has taken over Mr. ...Johnson's interest. The company will ...ntinue in the future under the ...me of Dieter & Cotharin.

Italian Villa for Foothill Site.



Fine Residence for Mrs. Pasquale Monaco,
Now under construction near the Los Feliz entrance to Griffith Park; Monaco & Bordeaux, architects.

WILL BUILD COTTON MILL.

(Continued from First Page.)

Danforth at once took up with the manufacturers of cotton clothing and other cotton manufactures and with the wholesale dry goods trade, the matter of a local mill, and found not only a receptive attitude, but in most cases pronounced enthusiasm, whereupon he settled down to putting the project into practical shape, with the result that it has now gone forward to the point where building plans are prepared, contracts for construction let, machinery has been secured and building operations are expected to start during the present month.

PLANS AND PLANT.

Plans for the buildings have been prepared by W. J. Moran of Los Angeles, who was for fifteen years construction engineer with the Austin Company. The contract for the steel and the construction work goes to the Union Iron Works of Los Angeles. The site has not been definitely chosen, but three sites are under option, any one of which the building plans would fit, so this work is going ahead.

Two buildings are planned, each 110 by 420 feet, to be of brick and concrete, terra cotta and steel, with the modern predominance of glass in side walls and in the roof, in which latter monitor style of construction will provide ventilation as well as light. The floors in both buildings will be of concrete, but will be maple covered. In addition to these two main buildings a dyeing and heating plant, forty by forty feet is to be built in the rear.

There are to be 10,000 spindles and 200 automatic looms in each of these two buildings. All the machinery will be electrically driven and will be of the latest type, having been already negotiated through the manufacturers at Fall River, Mass., and this is promised to be ready as soon as the buildings have advanced to a point making installation possible.

Employment for 500 people will be provided in this mill, of which about one-third will be women. It is expected that as soon as the mill is in smooth working order it will be necessary to work two shifts of eight hours each, until additional mills can be built.

CAPACITY AND PRODUCT.

The capacity of the mill on the basis of a single shift, will be 50,000 pounds of cotton a week, which, according to weight of the textiles produced will turn out from 100,000 to 450,000 yards of cotton goods per week whose yearly value will exceed $2,000,000. Both capacity, and output will double these figures when operated on double shift.

Short staple cotton from the Imperial Valley and Arizona will be used in this first mill, the long staple being far too fine and expensive for use in the sort of textiles to be woven. Indeed, it is claimed that even the local short staple cotton is too good for use in coarse sheetings, denims, ducks and drills, and that it will be necessary to mix to some extent with eastern cotton.

COAST MARKET.

A canvass of the coast markets, made for the purposes of this mill, elicited the information that there were used in the coast States alone last year (and that these quantities will grow every year,) quantities of coarse cottons as follows:

Four to six-yard sheetings, 50,000 yards.

Six to twelve-ounce duck, 15,000,000 yards.

Two-fifty drills, 5,000,000 yards.

Two-twenty denims, 15,000,000 yards.

Osnabergs, 2,000,000 yards.

Manufacturers who use these goods and wholesalers who sell them, are nearly unanimous in their support of the coast cotton mill idea, and many of them have promised not only their purchase of the cotton fabrics from the Imperial Cotton Mills Company, but have given their direct financial support to the company itself, according to Mr. Danforth.

ALSO CONVERTER.

While the Imperial Cotton Mills Company will dye its own denims and drills, it will not bleach nor print. Mr. Danforth states as fact that an Eastern converter is already in Los Angeles for the purpose of building a converting plant, which will bleach for sheetings and print for mattresses and other upholstery uses, the gray cottons as they come from the cotton mill. Over two million yards a year of these 2,000,000 yards are used in Los Angeles alone; so that with the entire West for a field the converter is confident of the creation of a large business in this side line to the cotton mills.

There are only two other cotton mills on the coast at the present time. One is the California Mills at Oakland, which is working to capacity in the production of towels, crash, comforters and wide ducking. The other is the cord plant of the Goodyear Company in this city.

The new plant at Los Angeles will be the first to turn out commercial yardage, and it is stated that the assurances from the trade indicate that several more mills of equal capacity could market their cotton products on the Coast in these coarser textiles alone, with equal certainty in the case of the finer and finest cottons.

ORGANIZATION.

The sales manager for the new company is already on the job, his name being withheld pending his relase from his present connection. He has been in the wholesale textile trade on the coast for thirty years. The head of one of the big cotton mills of the East is due to arrive this week, with the understanding that he is to assume the presidency of the company and the active management. He is to select a superintendent from a large number of applicants on file from superintendents and foremen in eastern cotton mills.

Vice-president, secretary and treasurer are to be chosen from among the local investors, at an organization meeting to be held within a few days, as soon as the principal organizers return from the East and from Europe, where they have been investigating features of importance to the cotton interests of Southern California.

IDEAL LOCATION.

Mr. Danforth, in speaking of the general situation here so far as it bears on the cotton interests, expresses himself as astonished that cotton mills have not been established heretofore. Giving special attention to cotton mill development, he states as his conviction that nowhere else in the United States is the setting so perfect for the successful creation and operation of cotton mills for all the forms of fabric to which this universal fiber is susceptible.

Of the labor situation he remarks that it is ample in volume and the grades usable in cotton mills, and that while the minimum wage laws of California increase the labor costs at one end, the conditions that make for greater efficiency and larger unit production compensate.

He points also to the freight handicap—freight to the East for raw cotton and freight from the East on manufactured cotton — all of which will be saved by the local mills, and while it will enable us to undersell the eastern producers in the coast markets, he believes it will eventually enable us to compete in the eastern markets with coast textiles.

The world's greatest consumption of cotton goods is in the Orient, and the opportunity to capture a share of this oriental trade from the East and from the British, is so obviously opened by the ocean shipping now making the port of Los Angeles, that this feature alone, he declares should be responsible for big cotton mill development at this point, and he believes will be.

The Imperial Valley in California, with its extension across the Colorado river in Arizona, is already the producer of cotton in volume sufficient to be a factor in the world's cotton markets; and in qualities that have advanced cotton to a higher estate than ever befor possible, cites Mr. Danforth, and the folly of further continuing the habit of shipping this cotton East and paying to have it shipped back in its woven forms, while it is being used here to the extent of tens of millions of dollars' value, is so obvious, that cotton mills and more cotton mills will be a matter of course.

LOT SALES REPORTED.

S. Schulman, Wilshire district realtor, reports the following recent sales of lots: Elizabeth Sands to Georgine McCue, lot on Crenshaw Boulevard, near Tenth street, $1800; D. Haynes to Elizabeth Moyle, lot on Norton avenue between Eighth and Ninth streets, $2150; Ida Peterson to Nell Playter, lot on Norton avenue between Ninth and Tenth streets, $2600; Mabel Edmonds to Mille Warner, lot on Norton avenue near Eighth street, $3400; Jon People to G. W. Stoddard, lot on Plymouth near Tenth street, $2250; Emma Bryan to H. W. Biddle, lot on Crenshaw Boulevard near Tenth street, $2600; S. H. Watson to J. Zadeck, lot on Bronson avenue near Ninth street, $2650; Marshall Martin to Otto Lefeve, lot on Fourth avenue near Tenth street, $3000; for Dr. J. Citrin to William Taylor and C. S. Cummings, two lots on Burck Place between Ninth and Tenth streets, $4000; John B. Owen to Charles Schrick, northeast corner of Burck Place and Eleventh street, $1800; B. A. Mason to Henry Kirsh, business lot at Tenth street and Norton avenue, $6000; H. M. Baruch to Ralph Shurr, lot on Burck Place between Ninth and Tenth streets, street, $2800; to Harry Hester, lot on Burck Place near Eleventh street, $1200; Selma Keith to Suzanie Durnerin, lot at Burck Place and Country Club Drive, $2200; W. C. Doran to Robert Conant, lot on Westchester near Eighth street $2800; to Harry Hester, lot on Burck Place near Eleventh street, $900; John Ordner to Harry Hester, lot on Plymouth near Eleventh street, $1250; E. R. Winnet to H. Harrison, lot on Victoria Drive near Washington street, $2100.

WILSHIRE SALES.

The Edwards and Wildey Company, through its Wilshire office, reports the following sales: Harry Cadwallader to H. M. McKnight, bungalow at 130 North Beechwood Drive, $12,000; C. J. Brooks to Wilma Leech, lot on Plymouth, $2500; Edwards and Wildey Company to J. A. Bradt, lot on Alexandria, $4500; Edwards and Wildey Company to L. M. Storm, lot on Berendo, $4500; Edwards and Wildey Company to Mr. Bradt, two lots on Alexandria; consideration $8500; Edwards and Wildey Company to J. S. Abel, lot in Windermere Park Tract, $2200; Edwards and Wildey Company to H. Cadwallader, Dutch colonial at 354 North Van Ness, $13,500; Edwards and Wildey Company to H. G. Anderson, two lots in Windermere Park Tract, $2000; Edwards and Wildey Company to G. D. Wilson, lot on Kenmore, $5750; Edwards and Wildey Company to G. F. Wilson, lot on Kenmore, $3600; H. O. Malmberg to Mrs. Crossly, lot on Normandie near Beverly, $3500.

SOUTH PASADENA CHURCH.

A building committee of the South Pasadena Christian Church has been instructed to arrange for the erection of a new building on property now owned at Oak and Fremont avenues. The church will cost about $50,000.

Wilshire Crest

¶ The highest ground on Wilshire Boulevard, west of Western Avenue.

¶ Facing also on Rimpau Boulevard, an important and beautiful north and south Boulevard, one hundred feet wide, and on Country Club Drive, the same width, the new fashionable residence Drive being opened to connect with Santa Monica Boulevard to form another thoroughfare to the west beaches. We believe that those who buy close to Country Club Drive now will make as good profits as those who bought close to Wilshire Boulevard fifteen years ago.

¶ After deducting the usual building and improvement discounts, we have lots 60x140 and larger, for two-story residences at from $2700 to $3850, including complete improvements with cement concrete pavements, near and overlooking the finest homes in the city.

William F. Young
Suite 1124 Pacific Mutual Bldg.
61719

David Barry & Co.
Suite 1125 Van Nuys Bldg.
60369

Tract Office 568384

Motor on Wilshire Blvd. to the high ground just west of the thickly built up district. Take West 11th St. car to L. A. High School, walk north to Wilshire Boulevard.

Pico Knoll

The next great development in building progress from Wilshire to the sea is Pico Knoll. It is on the south side of Pico Boulevard at Spaulding, Genessee, Ogden, Orange Grove, Fairfax and Hayworth avenues.

Here the Wilshire development veers to the south and will run along the beautiful Pico Boulevard knolls because of their beauty and sightliness and to escape the La Brea oil fields.

It is the next step from Wilshire to the Ambassador and Hillcrest country clubs on Pico Boulevard, Beverly Hills, Los Angeles Country Club, Brentwood Country Club and the Palisades.

When the Pacific Electric tunnel is built from Hill Street to Vineyard it will be the first great residence and business center beyond the tunnel.

Pico Knoll is being graded now. Improvements will go in as fast as possible. A tract office will be up in a few days. Advance information may be had at the office of Frank H. Ayres.

There will be business property on Pico Boulevard. Residence lots within one block of the boulevard having a frontage of 57 feet will be sold for $1200 to $1275. Terms one-third down, monthly payments until one-half is paid, and a mortgage due in three years for the last half.

Restrictions are $2750 on bungalows, $5000 on double bungalows, and $7,500 on duplex houses and $10,000 on flat buildings.

The prices represent real values and no inflation. See Frank H. Ayres, sole agent, for Santa Monica Land and Water Co., owners.

Frank H. Ayres
214 New Pantages Bldg.
Seventh and Hill Streets
Los Angeles
Telephone Pico 2194

FRANK H. AYRES 11-6-21
214 New Pantages Bldg., Los Angeles
Please send map of Pico Knoll lots
Name .....
Address .....

The Palisades

At the other end of the gigantic development that is going on from Wilshire to the sea is the ultimate of hope—the apex of human desire—the end of world-wide searches—the reality of fond dreams—the end of the road by the western sea where the glory of mountains, ocean, canyons, palisades, sunsets and climate forms the background for one of the world's very choicest residence spots.

The Palisades lots have an elevation of from 150 to 275 feet above the ocean. The streets are beautifully laid out and most attractive bungalows and many stately mansions make it the highest class residence section on the coast.

All improvements are in and paid for. Streets are wide and well paved. Cement curbs and walks are of best quality. Parkings are wide and shade trees are grown. Water, gas, electricity, sewer and telephone lines are in the 19 and 20-foot alleys.

Lots have both very great values and very low prices. The improvements were put in before the war. This and the fact that the property has not changed hands makes it possible to sell at very low figures. The buyer can get vastly greater value for his money here and does not have to pay several large profits as he does in many places where property has changed hands several times in the last three years at inflated prices.

Wise buyers will buy these lots at present advantages. Prices $1200 up. See Frank H. Ayres, sole agent for Santa Monica Land and Water Co., owners.

Frank H. Ayres
214 New Pantages Bldg.
Seventh and Hill Streets
Los Angeles. Pico 2194
Or Ocean Avenue, Edge of Canyon
Santa Monica. 21339

FRANK H. AYRES 11-6-21
214 New Pantages Bldg., Los Angeles
Please send map and prices Palisades lots
Name .....
Address .....

SCORES UNFAIR FREIGHT RATES.

Los Angeles Loses Heavily Under Present System.

Work Done Here Would Give Employment for Many.

Public Interest in Coming Readjustment Urged.

BY C. W. BOYNTON.

If you had several hundred thousand dollars invested in plant and organization in Los Angeles for the fabricating of steel; if you were paying $8000 to $10,000 weekly in pay roll; or if you were getting a part of this weekly pay roll in wages—would you think the Los Angeles fabricating shop was getting a square deal if the freight rate on raw steel shapes required by the Los Angeles plant was the same as the rate on shipments of fabricated steel into Los Angeles?

Certainly you would not.

If you are a merchant, a banker, or a professional man, do you think your best interests are served by a condition which tends to reduce the opportunity of Los Angeles mechanics and other wage-earners to be profitably employed?

Certainly you do not.

Steel shapes (I-beams, channels, angles, Z-bars and plates) can be purchased at Pittsburg or any other producing center by an eastern fabricating shop, started to Los Angeles on a through bill of lading, stopped and fabricated at some intermediate point, and re-shipped at the same freight rate that our Los Angeles fabricator has to pay on raw shapes from the same point of origin to Los Angeles.

The fabricating cost is approximately $30 per ton, mostly paid in wages. The community of Los Angeles pays this $30, whether the fabricating is done in the East or in Los Angeles; but if the fabricating is done in an eastern shop, none of this expenditure of $30 per ton is ever spent in Los Angeles. Who is the loser? Every business enterprise in Los Angeles—every person living in Los Angeles.

COSTS THOUSANDS YEARLY.

This single discriminating rate cost Los Angeles many thousands of dollars annually. Just recently this condition made it possible for an eastern fabricating shop to furnish the steel for a group of industrial buildings being erected on property adjoining a Los Angeles fabricating plant. If this job requires 500 tons of steel the fabricating cost will be approximately $15,000, which is lost to Los Angeles forever.

Should not Los Angeles as a community exert herself to correct such conditions? I think so. I am sure you think so. If the question is definitely put to every person in business in Los Angeles, or who is earning his living by employment in Los Angeles, all will agree that such conditions should be corrected. The only reason such discriminations in freight rates are existing is because the community as a whole has not interested itself in eliminating them.

The thing needed is a little general interest, a little determination.

In the La Canada Country.

On the Golf Course

Views of Flintridge,

Showing the lower portion of the valley and part of the fine golf course.

STEADY GAIN IN HOME BUILDING.

Accommodations for Over 150,000 People For Year Provided.

Figures compiled by the Los Angeles Chamber of Commerce show that throughout the country, during the past year an average of approximately 36 per cent of new construction work was for residences. The average for Los Angeles, for the first ten months of the year, shows that 55.77 per cent of its building total was for homes.

There has been a steady increase in the construction of dwellings since the first of the year. In January, 692 permits were issued for this type of dwelling, while in October there were 2041, or nearly three times as many. At the present time the city dwellings for 664 families per week, or ninety-four families per day, are being built. With an average of four and one-half persons to the family, according to the figures of the Chamber of Commerce, accommodations are being provided for 423 persons daily, or 154,395 per year.

Los Angeles has been too much engaged in doing other things, (many of them highly commendable, but none of more importance than obtaining proper freight rates,) to give direct constructive thought to freight rates and their effect on the industrial development of the community; but it is high time that this problem be dealt with in detail.

Freight rates are about to be adjusted on a large scale, and Los Angeles should make it her specific business to see that discriminations are removed.

Los Angeles enjoys the position of tenth city in the United States in the value of her manufactured products, but a study of freight rates reveals the fact that Los Angeles is discriminated against by every city that outranks her, and also by many other cities of less importance as manufacturing centers.

Though Los Angeles is growing industrially under this heavy handicap, she will grow faster without it. Let us give her a chance. Let us remove the handicap.

BUSINESS LEASES.

The Birnbaum Investment Company reports the following leases of business property: The Peck-Judah Company to the American Writing Machine Company, storeroom, 732 South Spring street, five-year lease, total rental, $21,750; Grand Rapids Furniture Company to N. L. Cohen, storeroom, 818 to 820 South Main street, total rental, $10,200; J. Goldner to D. L. Kaufman, storeroom, corner Forty-sixth street and Moneta avenue, total rental, $9000.

TO MANAGE DEPARTMENT.

Jules Brisacher, who has been engaged for twenty years in the buying and selling of real estate, is now associated with O. A. Brown & Co. as manager of the income property department. Mr. Brisacher will have associated with him in this department J. J. Peterson and John F. Grayson.

Our Service Defined

Service in the business world may broadly be defined as—

"Making it easy to get work done."

The energies of the entire Blue Diamond organization are concentrated on doing that. The first requisite is to manufacture and produce building materials of the highest quality at a reasonable cost. The second is to make them available in such a form and with such promptitude and accurate observance of requirements, that the work of the builder is simplified and speeded up to the highest degree.

The owner, the contractor—everybody concerned, is benefited thereby.

BLUE DIAMOND SERVICE MATERIALS CO., INC.

2200 East 16th St. Los Angeles

IRRIGATED LAND

San Joaquin Valley
Terra Bella Irrigation District
NEAR PORTERVILLE

GRAPE and FRUIT LAND

In ten, twenty and forty-acre tracts, where water is [illegible] each tract. Deep rich soil, ideal climatic conditions. Small Cash Payment.

$150 to $200 Per Acre

For land that can not be equaled elsewhere in the state at the price.

See For Yourself
Join one of our auto parties

CALL OR SEND FOR OUR ILLUSTRATED [illegible]

Valley Office at Terra Bella Hotel

F. C. Ensign Co.
212 H. W. Hellman Bldg.
PHONE BROADWAY 3738

Glendale—Burbank Foothills

Half Acres $975

How would you like to live above frost and fog—close up to the beautiful Verdugo Mountains—overlooking miles on miles of the great San Fernando Valley—on a paved boulevard, the most scenic in Los Angeles County—only 10 miles from Los Angeles Post Office? That's a REAL place to live, isn't it?

Well, we have three half acres there, with water, gas and electricity, two with over 100 feet frontage to Sunset Canyon Drive, at $975.00 each. Another near by, a beautiful corner, for $1100. Easy terms.

SOME OTHER BARGAINS THERE

About 3-4 acre, fronting Sunset Canyon Drive, facing the valley, a very fine homesite, $1800, $800 cash.

1½ acres on paved blvd., facing the valley, suitable for division into six homesites, $3500. Half cash.

Choice corner on blvd., about an acre, shaped right for subdivision, $1950. $250 cash.

Full acre with big garage, suitable for temporary residence. Very fine views; half in grapes. $2500. Half cash.

Modern bungalow, on Sunset Canyon Drive, facing the mountains, half acre, big garage, some trees. A real bargain. $4500. $2000 cash.

Modern 5-room bungalow on ½-acre all in big, shady fruit trees; garage, chicken equipment, $5300. $2500 cash.

New 5-room bungalow on 3-4 acre corner. Long frontage to Sunset Canyon Drive. Garage, chicken house. $7000. Terms.

Beautiful home, 6 rooms, breakfast nook, sleeping porch, big garage, half acre on Sunset Canyon Drive. Glorious views. Attractive outside, practical inside. A real home $7500. $2750 cash.

G. W. Wilson, Resident Agent, 777 Sunset Canyon Drive, near Alameda Ave., Burbank

Garden Half Acres $900

In a good residential location in Burbank, handy to business center, schools and car line, we can offer you half acres, finest garden soil, with water, gas and electricity, graded streets and shade trees, for $900. Easy terms. Or on one of these half acres we can give you a modern 5-room bungalow for $4500, on terms of $900 cash and $45 monthly. Investigate.

Irvine W. Biggar

205 Union Oil Bldg., Los Angeles
63225
115 E. San Fernando Road, Burbank
Burbank 13

High Ground
Improved Land
Pre-Development Prices

Check up on these three points and you'll know the secret of the phenomenal speed with which people are buying lots in

My Western Ave. and Manchester Ave. Addition

50-Foot Lots on High Ground $575 and Up

$25 Deposit $10 Per Mo.

Makes You the Owner

Temporary Homes Permitted

Building Restrictions $2000

No excursions—no free lunches. We cut our expenses to the bone, and pass the saving on to you in the form of bed-rock prices. Don't take my word for anything. Come out and see for yourself. But come early.

How to Reach Property

BY STREET CAR: Take Hoover street car south on Main street, and ride to Manchester. Or take any car on Vermont avenue and transfer south to Manchester. My autos are waiting.

Be Sure You Get Into an Auto Marked "Carlin G. Smith"

BY MOTOR: Drive south on Vermont to Manchester, then west to my tract office, corner Normandie and Manchester. Office open till dark.

It's better to be able to say

"I Have Won"
THAN
"I Might Have Won"

So come early Sunday morning and get your pick.

Last Sunday a crowd of Los Angeles people swooped down on me and took 79 lots in my Western Avenue and Manchester Avenue addition away from me. I say that they took them away from me because there was no chance for salesmanship—the lots just naturally sold themselves.

When the sun went down Sunday evening the score stood at 76 lots sold. Just as we were about to close up the tract office, three more came driving up and three more persons looked at the property and decided to buy. I asked them to come back Monday, but they simply insisted on buying a lot apiece then and there. That brought the total up to 79.

The Record's Going to Be Broken

79 lots in one day is some record—but it's going to be broken today, in any judge—and I've had a lot of experience handling good subdivisions, though I've never had anything quite so good as this. The choicest lots will be bought today. My advice to you is to come early.

Next Door to the New Western Avenue Golf Course

You've heard about the new Country Club for people of moderate means which is located at the corner of Western Avenue and Manchester Avenue—just across the street from my subdivision.

I don't need to tell you that when this new golf course is completed the value of the lots you buy in my addition is going to soar—and keep on soaring. Neither do I need to remind you that the closeness of this country club, where you and your loved ones can enjoy for a very small cost all the pleasures and healthful outdoor sports that millionaires seek in their exclusive and expensive clubs—will make your home here a more desirable place to live.

Bear in mind that in buying today you are getting in on the pre-development prices. Understand clearly that this doesn't mean that the land is unimproved, however. Sewer, water, etc., are already here, and the street work is well under way. What I mean by pre-development prices is this: I am asking for this property considerably less than what it is acutally worth today. I am not charging you a penny for the increase in value that I know will take place almost immediately. In other words—because of my enormous turnover, and my policy of "the most for the least" I am content to take a small profit, and the biggest end of the profit is left in the land, where you will get the benefit of it if you ever care to resell.

Carlin G. Smith

235-237 Merchants National Bank Bldg.
Sixth and Spring Phones: 11322, [illegible]

One of Five Big Reservoirs at Terra Bella

ATED LANDS
an Joaquin Valley
Bella Irrigation District
NEAR PORTERVILLE
and FRUIT LANDS
50 to $200 Per Acre
See For Yourself
in one of our auto parties
ND FOR OUR ILLUSTRATED BOOKLET.
C. Ensign Co.
H. W. Hellman Bldg.
PHONE BROADWAY 2738

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care to resell.
G. Smith
National Bank Bldg.
Phones: 11322, Pico 3405

RESTRICTIONS WILL HOLD.

Zoning Law Does Not Take Precedence Over Private Agreements or Contracts.

BY G. GORDON WHITNALL,
Secretary-Consultant City Planning Commission.

...the adoption of the new ...inative zoning act by the ...Council, there has been a be... on the part of some persons ...zoning provisions of the city ...those over the private or ...trust restrictions. This is ...ly true.

...a new tract is opened and ...on the market and the ...under certain so-called ..., such restrictions are in... incorporated in the deeds. ...these restrictions limit the ...tract to single family ..., sometimes stating the ...value permitted. Fre... the distance that the build... shall set back from the front ...line is also mentioned, and ...conditions not infrequently are ...ded.

...when a purchaser buying a lot in ...tract accepts a deed setting forth ...restrictions he accepts at the ...time what amounts to the ...of a private contract between ...self and the seller. Where the ...restrictions are uniform throughout ...which tract, the buyer, through ...acceptance of the deed with ...restrictions, also enters, in ef... into a contract with all other ...in the tract and agrees not ...violate such restrictions. These ..., therefore, are in fact ...contracts between the buyer ...the seller and sometimes be... such buyers and the seller.

CONTRACT INVIOLABLE.

...is obvious that no third party ...impair a contract entered in... by other parties. In this ...the city is in the position ...a third party and the passage of ...ordinance that might permit ...other than those provided in ...contract restrictions does not ...in any sense abrogate the contract ...and the restrictions of the ...tract.

...for example, we might assume ...owner of a tract that borders along ...highway such as Washington ...street. The restrictions of such ...tract confine the uses to single fam... dwellings only and such restric... run until 1935. The city, how... ...learns, from a survey of con... in that street that the grow... ...of business and the traffic ...have made possible the most ...use and the particular lots ...the tract in question adjoining ...Washington street would be put in ...business zone. This creates a ...situation where private restrictions ...still permit only single fam... dwellings, public restrictions, ...other business develop... The private restrictions ...would prevail until 1935, after ...they did not until which, the ...provisions of the zoning ordinance ...would apply.

...It can be generally stated that ...private restrictions, while still in ...force, supersede the provisions of ...zoning ordinances. The latter ...operate only upon the expiration ...of private restrictions. The ...only exception to this rule would be ...where the private restrictions are ...more restrictive than the public. ...In other words, if in a given tract ...certain permitted business ...under the zoning restrictions con... to residential purposes, the latter would prevail. This, however, is so seldom found to be the case that it is safe to say in a general way that the zoning provisions of the city apply only where no private restrictions exist.

NEW FIRM AT TULARE.

Grain Company Establishes Office in Valley Town.

[SPECIAL CORRESPONDENCE.]

TULARE, Nov. 4.—The Tulare Grain Company is the latest addition to Tulare's business circle. R. E. Farthing of Oakland is head of the new business and comes to Tulare after having made a careful survey of the entire State. He is convinced of an opening here in his particular line and believes this to be a live and progressive community.

Mr. Farthing, former manager of the California Farm Bureau Exchange and also of the Turlock Merchants' and Growers' Association, represents several of the largest wholesale buyers of grain in the State, which gives him a ready market for his purchases here.

Temporary offices will be made with Rosander's Grocery. His family is expected to join him very soon.

J. Guemond and J. A. Flieg have purchased the blacksmith shop at 320 East Tulare street, formerly owned by T. A. McClain, and are busy installing new machinery in the shop.

New electric triphammers, grinders and drills have been installed, and the new proprietors are adding an oxy-acetylene welding department to the shop. In addition to the owners one blacksmith is employed.

OCTOBER BIG MONTH.

Building Permits Issued at Ontario Total Nearly Hundred Thousand.

[SPECIAL CORRESPONDENCE.]

ONTARIO, Nov. 5.—Breaking all records so far established this year in point of number of permits issued and threatening the record hung up by September, the month of October, just closed, rolled up a total of forty-three building permits, representing an expenditure of $99,900, according to figures just made public by F. E. Alford, City Building Inspector. September's total was $106,450.

This brings the total for the year to date to $486,348 with every indication that the half-million-dollar mark will have been passed by the middle of the present month.

Of the forty-three permits issued during October, thirty of them, or nearly three-fourths, were for residences, making a total of 132 new dwellings built in Ontario since January 1.

The smallest permit issued during the month was for $150 and the largest for $20,000, the last named being to F. E. Alford for the erection of an automobile salesroom and garage on the south side of A street between Palm and Fern avenues. It will have a frontage on A street of ninety-six feet and a depth of 178 feet.

REALTY MARKET ACTIVE.

Association Reports Big Improvement in Demand Throughout State.

[EXCLUSIVE DISPATCH.]

OAKLAND, Nov. 5.—Real estate market conditions in the larger cities of the State are improving steadily, according to Fred E. Reed, president of the California Real Estate Association, with offices at Oakland. Business reports from Los Angeles, San Francisco, Pasadena, San Diego and Sacramento indicate a resumption of building activities on an increasing scale all along the line.

The city of Modesto reports one of the largest building years in its history. A similar condition is noted in Oakland, where building permits issued by the city show the unprecedented total of $400,000 a week, or at the rate of over $20,000,000 a year. Los Angeles continues to lead the western cities with an average of over $7,000,000 monthly new building. The steady influx of homeseekers to Los Angeles county is responsible for this unvarying demand for houses in that district.

In San Francisco the real estate market is strongly expanding. With the settlement of the strike, hundreds of new building contracts were launched. The title companies last week reported $1,000,000 new San Francisco capital invested in local real estate mortgages.

In the interior part of the State the real estate business is showing an improved tone. Sacramento realtors report a good demand for homes. The Fresno district is building up steadily. Payment of fruit crop moneys is having a beneficial effect. The Central California territory looks forward to a big year in real estate investment and home building. Realtors who attend the National Convention at San Francisco in June will be invited to Fresno.

The Own Your Home campaign which the California Real Estate Association will conduct in California next spring, starting in February, will be a big help to the community as well as stimulating the realty deals. Berkeley, with its $1,000,000 stadium, is now conducting an Own Your Home campaign with the co-operation of its local real estate exchange. Marked success is attending the drive. The San Jose district reports business good during the past few months. Demand for Santa Clara Valley investments is steady.

ANAHEIM ELKS TO BE IN NEW HOME SOON.

[SPECIAL CORRESPONDENCE.]

ANAHEIM, Nov. 5.—Anaheim Elks will move into their new $150,000 clubhouse on or about December 15, it was announced last week. The structure will be completed within six weeks. The furnishings will cost approximately $25,000 and the ventilating system about $17,000. The forced air system will permit a windowless lodge room and at the same time provide for proper ventilation; living quarters will provide for fifteen members. Formal dedication of the building is expected to be held soon after the close of the holiday season. The new clubhouse is located on the State Highway and will be one of the most ornate lodge homes in the State.

At LOS FELIZ and WESTERN

Just where Western avenue joins Los Feliz boulevard and sweeps into the depths of Griffith Park's delectable hills, is YOUR suburban home site

Just far enough away that the roar and rumble of the city may not be heard—but where, from commanding elevations, the city vista spreads before you.

A singing brook winding through the canyon entrance—depths of soft ferns—splendid sycamores and inviting oaks—rustic bridges, bridle paths—and all these improvements perpetually maintained by the City of Los Angeles. Thirty large lots front on this magnificent parkway. Other sites higher on the hills, above the frost, with view of ocean and city.

Two blocks to the car line at Franklin and Western. Close to schools and churches and convenient to shopping centers. All improvements—walks, drives, gas, electricity, city water, telephone wires—paid for by owner.

Motor out today and see the splendid view—unequaled in any city but Los Angeles.

Ryus & Porington
At Tract Office,
Or See Owner

20 minutes from Broadway
GRIFFITH PARK ENTRANCE TRACT
WM. MEAD OWNER
606 S. HILL ST. PHONE 15464

FLINTRIDGE

"The Southland's Choicest Suburb"

FLINTRIDGE! A valley from whose very edges rise the rugged walls and peaks of the great Sierras, yet lying only 35 minutes by motor car from the heart of Los Angeles.

A spot that is unique for its great natural beauties, yet is an exclusive community of ultra-modern residences. Where your golf links are at your doorway—and where every form of outdoor recreation may be enjoyed right at home.

As you take in the sweep of this beautiful stretch of Southern California parkland—with its native oaks and sycamores — its rolling hills —and its background of majestic peaks, you can scarcely believe that in the heart of it you may have a home with every city convenience. Yet that is Flintridge.

For the Finest Home Ideals

It is essentially a home suburb, where the finest of home ideals may be realized. The material advantages of gas, mountain water, electricity, telephones, paved boulevards and convenient proximity to the city are all available.

Through Flintridge wind broad sixty-foot macadam-surfaced boulevards as well as deeply-shaded lanes. For transportation, particularly to accommodate school children, visitors and servants, there are privately owned busses operating on a definite schedule and making Pasadena and Los Angeles easily accessible.

Healthful Outdoor Life

Bordering the beautiful estates of Flintridge are the links of the Flintridge Country Club. Right at hand to residents therefore is one of the most attractive and sportiest golf courses in all California.

Lovers of horses find Flintridge alluring for its miles of bridle paths. Whatever your hobby —indoors or out—you may indulge it to the fullest at Flintridge.

From the standpoint of property value, Flintridge offers an opportunity that many of the shrewdest business men in Los Angeles have already been quick to appreciate.

Do you realize that property in Flintridge today is being offered you at the same prices that were asked for Oak Knoll, Pasadena's famous residence district which we developed fourteen years ago?

Attractive as Investment

Good building sites in Oak Knoll fourteen years ago were offered for $3000. Today there isn't a building site of any description in Oak Knoll that is available for less than $12,000 an acre.

What a wonderful opportunity, then, is Flintridge—with its acres at your pleasure today for $3000 and up.

And as Los Angeles and its great artistic Southland continues to attract its thousands and thousands of new people from every corner of the country, and the choice residence localities fill up, do you realize the tremendous increase in value that must come to every acre in Flintridge?

Even today the fame of Flintridge, as the most beautiful and unusual residential suburb of Los Angeles or Pasadena, has spread to eastern cities.

Near the Mountains

Chicago has its Lake Forest—New York its Westchester—San Francisco its Burlingame—

Los Angeles its Flintridge.

Flintridge offers you the grandeur and marvelous beauty of a towering range of mountains—not miles and miles away—but at your door step—close up and friendly as you watch them from every vantage point.

And with this background of natural beauty—so different and so much more than can be found in any other single locality in all the Southland, stop and consider these FACTS:

Every City Convenience

Thirty-five minutes from the center of Los Angeles.

Gas, electricity and telephones.
Mail and merchandise delivery.

A high-class bus service to schools and street car lines.

Country Club and golf courses five minutes from your home.

Hiking and every outdoor pleasure equally close.

Prices $3000 to $5000 an acre—actually the same prices today that the famous Oak Knoll section of Pasadena was offered at, fourteen years ago.

The certainty of a phenomenal increase in the value of this property within the next few years.

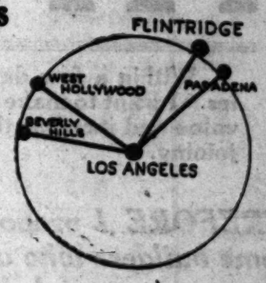
And for the deep-felt interests of family life and personal pride—Flintridge has precisely the social atmosphere you would select.

Have you SEEN Flintridge?

Do you feel you can afford NOT to see Flintridge before deciding upon ANY location for your home?

See How Close Flintridge Really Is

Note the accompanying diagram. Mark how the distance of Flintridge compares with that of Beverly Hills, West Hollywood and Pasadena. Thirty-five minutes by motor from the downtown section of the city brings you to the heart of Flintridge.



Come to Flintridge Today

Will you devote an hour TODAY to your OWN recreation and enjoyment? Drive to Glendale, then on into Flintridge. Sweep through its winding roads and glens—see the beautiful homes—the Country Club—the mountains—the bridle paths—and note the conveniences on every hand for making life in Flintridge ALL that a home can mean.

If you cannot drive out today telephone us early in the week. Our cars, in charge of competent, courteous drivers, are at your disposal.

The WILLIAM WILSON CO.
(Formerly Staats-Macy Co.)
PASADENA LOS ANGELES
Phone 13103
429 Pacific Mutual Bldg., Los Angeles

NEW HOSTELRY FOR SANTA ANA.

Fine tructure Will Cost Over Hundred Thousand.

Plans Also Completed for Bungalow Court.

Building Activity Will Top Last Year's Record.

[SPECIAL CORRESPONDENCE.]

SANTA ANA, Nov. 4.—A new commercial hotel and business block was assured through announcement by the Fairhaven Land and Improvement Company that it would spend $125,000 in erecting a three-story building on its property at the northwest corner of Main and Sixth streets. The hotel office and lobby and cafeteria, as well as a number of storerooms, will face on both Main and Sixth streets, occupying the ground floor. The two upper floors will be devoted to hotel purposes, for which a tenant has been secured. The oil supply station, now on the corner, will be removed by November 1, and construction work will start shortly afterwards.

A bungalow court of nine three-room bungalows with every modern convenience will be erected at the southwest corner of First and Main streets in the immediate future, it is announced by English Brothers, owners of the property. The plans are now being perfected and the contract is expected to be let within the fortnight. Other building projects in contemplation for the near future include a six-room colonial style bungalow for Chester Baxter to cost $6000; residence for William Weimer to cost $4000; two-story brick building with four stores on the ground floor and apartments in the second story, to cost $20,000.

Santa Ana, credited with 16,000 population by the Federal Census of 1920, now has a population of 25,916, according to estimates by the Chamber of Commerce. The estimate is made on the basis that there are 5182 water taps in the city, each tap serving five persons. On the same basis of computation the increase in population in the past twenty months has been 3885, 777 new connections having been made during that time. The goal has been set at 50,000 population by 1930, and at the present rapid and increasing rate of growth, Chamber of Commerce officials believe this total will be reached.

BUILDING PERMITS.

With building permits in Santa Ana for 1920 to date already reaching a total of 950 permits for construction work and totaling the sum of $1,508,244, there is every indication that the total for the year will greatly exceed last year's high record of $2,000,000 in buildings. Santa Ana stands twelfth among California cities in the amount of building permits for August, according to figures recently announced, and with the large number of new projects scheduled for the next two months, the year's total will bring the city well up among the progressive Southern California municipalities.

Building permits for October to date total approximately $150,000, including a large number of new residences and a few smaller business buildings, such as garages. Among recent residence builders are Herman Ridder, $3400; L. J. Pielke, $2200; E. J. Dobie, $3200; A. J. Bank, $3200; J. Krause, $4000; V. E. Maynard, $3000; A. C. Armstrong, $2500; M. M. Karl, $2700; W. P. Childs, $3500; William Weimer, $4000; C. E. Carlson, $3000; Etta M. Conkle, $3000, and Charles Seamans, $4000.

WIRE FACTORY TO BE LOCATED AT ORANGE.

[SPECIAL CORRESPONDENCE.]

ORANGE, Nov. 3. — The new California Wire Company, which plans a factory here and which will employ about 100 people, received its first carload of raw material this week, comprising 25,000 spools of cotton yarn. The material came from La Grange, Ga. Three carloads of copper are expected shortly. The company will start operation about November 15, it is said.

Three carloads of machinery already have arrived and other special machinery is now under construction at Reading, Pa. Present plans call for the shipment from the plant to market of one carload of weather-proof wire every five days, it is stated, and if the demand requires it, this will be increased to two carloads a week.

LONG BEACH HOTEL.

John Parkinson and Donald B. Parkinson, architects, are preparing plans for a seven-story class A hotel to be erected at the southwest corner of Cedar avenue and Broadway, Long Beach, for Omar H. Hubbard. The building will cost about $400,000.

Novel and Distinctive Hollywood Home.

The Studio House, on Sunset Boulevard,

Built by Jack Donovan. At the rear of the residence, among the eucalyptus trees, a group of attractive cottages, housing a small film colony, has been recently completed by Mr. Donovan.

Novel Group of Cottages Built for Film Colony

Jack Donovan, architect and landscape gardener, has built a home for himself and his mother, at Sunset Boulevard and Cassil Place, which is one of the show places of Hollywood.

Mr. Donovan recently completed what might be termed a classic sort of Greenwich Village on property adjoining his home, a group of five picturesque cottages in a blending of English and French styles of architecture — which is the dwelling place of a number of well-known artists, picture players and others. Rex Ingram occupies a quaint English cottage; Jacqueline Logan lives in another of the pretty houses; Lorna Moon, who writes for Wallace Reid, is in still another, and Frank Griffin, a director, dwells in a little cottage with thatched roof.

Still other cottages are to be built along the curved driveway among the trees, which is in picturesque imitation of an old European village street, with its lanterns and hedgerows of roses and syringa.

It is Mr. Donovan's idea to promote, conceive and foster a kind of architecture in each building he erects which shall blend with the surrounding country. His own home, built beneath big eucalyptus trees, with its long French windows, gives the impression of a studio building, and its outdoor fireplace on the wide, hospitable brick porch further increases the Bohemian air of hospitality of the place. Inside its big living-room is a storehouse of European art treasure, gathered in many lands by his mother, Mrs. Janet Donovan, herself an artist.

Mr. Donovan is opening an office in Hollywood, and will expand his building operations in the near future.

FRESNO MEN TAKE OVER VISALIA GARAGE.

[SPECIAL CORRESPONDENCE.]

VISALIA, Nov. 3.—Campbell's Garage, which has been operating under the supervision of Mrs. Lucile Campbell, has been sold to Harvey H. Herrold and Glen D. Cox of Fresno. The new owners have taken possession.

Mr. Herrold is thoroughly familiar with garage work, having been employed in the A. B. C. Garage, owned by his father in Fresno, for some time. He will establish a home in this city and will bring his family here to reside. Mr. Cox has been employed with the Standard Oil Company in the Raisin City. Mrs. Campbell has conducted the garage, which was built by her husband about five years ago, for four years. She is retiring from active business life but will make her home in Visalia for the present.

NEW WAREHOUSE.

John F. Bice holds the contract for the construction of a six-story and basement class A warehouse at Pasadena for the Pasadena Transfer and Storage Company. John C. Austin is the architect. The contract was awarded at $114,240.

Seldom is Such an Opportunity Offered

Opening of "NEW" LOS FELIZ SQUARE IN HOLLYWOOD

The artist's drawing above shows more conclusively than a ... description could, the unusual opportunity the opening of new Los Feliz Square offers to those desiring a residence lot near the ... Hollywood.

On the west is Laughlin Park, the location today of beautiful ... On the east is Los Feliz Square with its scores of beautiful ... one of the most magnificent private residence estates in Southern California. To the north across the broad Los Feliz Boulevard are the palatial homes illustrated, while to the south, one block separates New Los Feliz Square from Hollywood Boulevard and the car line.

Practically two-thirds of these choice lots are improved with valuable shrubbery and ornamental trees.

Opening prices have been announced that mean unusual investment opportunity besides the delight of owning a home in this environment. These prices start at $2850.

COME TO EITHER TRACT OFFICE

Corner Vermont & Franklin Ave. Hollywood

Corner Normandie & Franklin Ave. Hollywood

Or to Main Office

Janss Investment Co.

PHONE 10348

FOURTH FLOOR METROPOLITAN BLDG. FIFTH AND BROADWAY

Since writing this "ad", one of the oldest real estate firms in the city has purchased One-Half interest. Watch for announcement.

BUILDERS OF HOMES

ATTENTION!

Within a few days I will place on the market my first subdivision in Los Angeles. I want to make a real success of my first plat; I want it to build up, increase its value and increase the value of the balance of the property I have purchased adjoining.

THEREFORE I propose to give actual home builders who will start building at once a special discount.

EASY TERMS.

Office on Tract Open Every Day Including SUNDAY.

Your Choice of

52 Lots at $ 975
100 Lots at $1050
100 Lots at $1100
100 Lots at $1150

EASY TERMS

These prices include water, gas, electricity, sidewalk, curb, grade, oiled and graveled streets.

TITLE? Guaranteed by Title Insurance and Trust Co.

HOW ABOUT TERMS? From 10% to 25% cash; balance to suit.
LOCATION? 70 acres at southeast corner Slauson and Eighth Ave. (or Cypress.)
CAR SERVICE? Take 54th and Moneta car, get off 7th, walk two blocks south to Slauson.
LAY OF GROUND? Level, with gentle slope to east.
VIEW? One of the finest views in whole city.
SURROUNDINGS? St. Mary's Academy to west, splendid, solidly built up bungalows to the north, Captain Clark home place to south, our other lands to the east.
STREET IMPROVEMENTS? Pavements, etc., in on Slauson and on Eighth. We will install sidewalk, curb, water, gas, electricity, grade, oil and graveled streets.

No Extra Charge for Street Improvements

No waiting. Work starts at once and will be forced through to completion.

Go to Office on Tract
6TH AND SLAUSON

We Want You to Build at Once

We sincerely believe our lots are priced $200 to $500 lower than similar property. We have priced it low in order to sell to the home people. We are glad to sell to visitors and tourists, but they ought not to buy in any plat unless the prices, etc., are attractive enough to cause the home people who know the city to buy.

Now, Homebuilders, come to my office or go to the plat, and see for yourself. Select your building sites now.

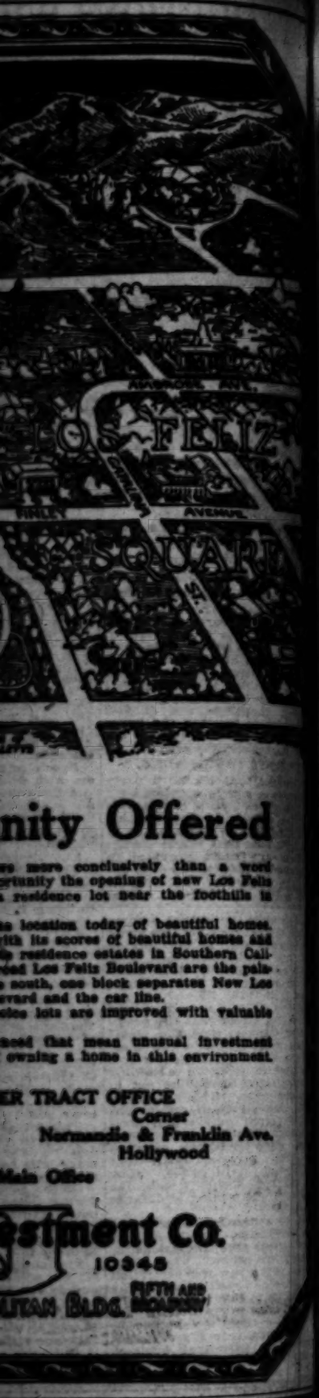
Special Discount for Spot Cash.

Special Discount on each house that starts in fifteen days. When fifty homes are started this special offer ends.

All prices and terms subject to change without notice.

OLE HANSON, 701 Pacific Finance Building

FULL COMMISSION TO BROKERS.



INTERESTED IN TRADE.

Many Inquiries Received by Chamber of Commerce During the Past Thirty Days.

That the harbor and the port are destined to wield the influence on the destinies of Los Angeles foreshadowed by its sponsors is becoming increasingly evident from month to month, items of absorbing interest emanating constantly from the offices of the Chamber of Commerce co-operating hereon that is part of the United States Bureau of Foreign and Domestic Commerce. Whether actively interested in foreign trade or not, readers of The Times will find food for thought in the high class and result work of the local organization as outlined in the following:

The month of October was marked by a number of important developments in the evolution of foreign trade in Los Angeles. One of these was the removal to Los Angeles from Seattle of the publication and editorial offices of Pacific Ports, one of the foremost foreign trade magazines of America. This magazine was started in Seattle a few years ago and has developed into a great publication.

It is now owned by Frank Waterhouse of Seattle, who controls large shipping and foreign trade interests.

Mr. Waterhouse made an investigation of the future of foreign trade in Los Angeles nearly a year ago, and the result was the removal of his magazine here. The publication has a wide circulation in foreign countries, particularly in those bordering on the Pacific. The significance of this action on the part of Pacific Ports lies in the emphasis it places on the growth of shipping, manufacturing and foreign trade in Los Angeles.

Another important development is the number of new firms that are opening import and export offices here. Representatives of from two to four such firms call on the Chamber of Commerce each week for foreign trade information. These new houses are springing up in Los Angeles in spite of the depression in foreign trade. Among the representatives of such firms who have called on this department since October 1 are the following:

Arthur Bone, who has opened an exporting and importing office here, and who particularly desires information from the Chamber of Commerce relative to business with England. This was furnished him, and also information as to the services rendered by the Bureau of Foreign and Domestic Commerce.

Samuel Eidesholm, who has engaged in the importing and exporting business, desired information on the possibilities of exporting to Vladivostok.

H. L. Jones, who came to Los Angeles in September from the Orient and has opened offices under the name of the Oriental Trading Company. Mr. Jones is very familiar with India and also has lived for several years in Northern China. He has numerous agency connections in the Orient, and will give particular attention to the importation of high grade teas from certain tea gardens in Northern India.

P. J. Hayselden of the Canfield-Hayselden Company, who are entering the export field with electrical and steam machinery and power-plant equipment.

GOING TO SPAIN.

F. G. de la Riva, who has resided in Los Angeles for several years, has opened offices under the name of Los Angeles Importing Company, with special reference to doing business with Spain. Mr. De la Riva is leaving for Spain in a few weeks and desired to obtain all information possible relative to business between Los Angeles and Spain.

Charles Gassion, representing the "City of Paris," one of the great stores of France, has opened offices in Los Angeles with the idea of selling French goods direct to Los Angeles department stores. He consulted the Chamber of Commerce on art glass and other lines of French imports.

John B. Ruth, who has offices as the local representative of W. T. Pidwell, a San Francisco broker, is particularly interested in importing sugar, cocoa leaves, cocoanuts and copra, and exporting cottonseed meal and soya-bean meal.

E. A. Knecht, representing E. A. Johnson & Company, who are specializing on importing coffee and tea.

SIXTY SEATTLE FAMILIES.

Arthur S. Bruce, who has recently come to Los Angeles from Seattle, has opened an office as a manufacturer's export agent. He states that the interest manifested in Seattle in the growth of Los Angeles is intense; and that the manager of a household goods storage company stated that his company alone had packed the household goods of sixty families moving from Seattle to Los Angeles recently.

M. Hibino, representing Sumido Co. of Kobe, Japan, with branches in Tokio and Honolulu, recently visited Los Angeles gathering data on which to locate a branch on the Pacific Coast.

T. W. Smith, one of the proprietors of the Wilmington Boat Works, one of a considerable number of yards on Los Angeles Harbor for building fishing and speed boats, called on the Chamber of Commerce for information on shipping speed boats to England. He says that he has built one or two boats for delivery on the Atlantic seaboard and has inquiries from England. This small boat plant has built up a considerable business, although little has been known of it.

INDO-CHINA.

What may be accomplished in building up American trade is illustrated by the history of Abbott & Co., which opened an import and export office here about a year ago. This firm is controlled chiefly by a young man and his sister, who were reared in a small town near Los Angeles, but who went to the Orient several years ago and spent some time in French Indo-China.

They learned the customs of the country, introduced some American food products, won the confidence of and made connections with wealthy Chinese commercial interests. Mr. Abbott then opened offices in Saigon, the only American house there, while the sister came back to Los Angeles and opened headquarters here.

There has been little American business in Saigon, but this company states that it has guarantees calling for the export of 650 tons of food products, valued at $70,000, a month, and it is just getting started.

A few days ago the firm received a letter of credit for the purphase of twelve Garford motor trucks and twelve tractors to go into the forests of Cambodia.

SHIPPING BOARD MUDDLES.

Recent orders of the Shipping Board have interfered with the plans of the Abbott Company in building up its business. There have been two American companies operating Shipping Board vessels, one from Los Angeles as far as Singapore, and the other from San Francisco as far as India. Both have been ordered discontinued by the Shipping Board, thereby shutting off all direct transportation on American vessels beyond Manila.

If this order stands, goods can be shipped to Saigon only by transshipping at Hongkong. This doubles the duty on Saigon imports and will kill American business there. The Abbott Company has appealed to the Los Angeles Chamber of Commerce for aid in maintaining proper transportation to the ports beyond Manila.

The Shipping Board has called a conference in Washington for November 14 on the question of routes to be maintained by Shipping Board vessels, and this Chamber of Commerce will be represented there.

OTHER VISITORS.

Clarkson Dye, who has an American import and export office in Hongkong, spent some time in Los Angeles and held several conferences with the Commerce Chamber. He had a proposition to unite a number of noncompetitive lines for Chinese representation.

S. S. Chow, a prominent merchant and financial expert from Shanghai, also was here for a week, establishing trade connections and studying American trust companies.

A. W. McAllister, president of the United Licorice Company of San Francisco, called to get a Los Angeles house to handle his line in Mexico. He was put in touch with a wholesale grocery company which has a number of representatives traveling in Mexico.

Bartley F. Yost, American Consul at Guaymas, Mex., made a brief visit here while en route back to his post after a leave of absence.

Alec E. Oakes, representing a New York advertising agency, specializing in foreign advertising, called to get a list of Los Angeles firms interested in foreign trade.

H. W. M. Spadden of Long Beach requested information relative to markets for guano from the west coast of Mexico, and also relative to developing a business in shellfish, wild game and similar products on the west coast of Mexico.

George H. Pound, who is interested in a sugar plantation in Sinaloa, Mex., called with reference to financing such production on the west coast.

B. Power, who has been covering Mexico for an eastern advertising house for some time, requested to be put in touch with firms who might want representation in Mexico. He was given a list of such firms.

T. Kawasaki, representing the Southern Products Company, a big Japanese organization of Dallas, Tex., called for information relative to shipping cotton through this port. He is associated with Mitsui & Co., and last year his company shipped 300,000 bales.

H. M. Garrison, Los Angeles representative of John W. Hinman Company of New York, called to obtain routes and rates for importing English china clays into Los Angeles. There is a considerable amount of this commodity used here.

Hugh E. Macbeth, who represents a corporation of negroes that has purchased a large tract of land in Lower California, with the idea of colonizing thereon (southern negroes who otherwise would migrate to northern cities,) called to discuss his project with this department.

W. J. Butler, representing Kelly's Directories of London, was furnished aid in listing Los Angeles houses for his directory, and was given information relative to Los Angeles shipping for corporations therein.

Bernard Beckerlegge, who had recently come here from Europe, and was specially experienced in business with Spain, asked for a list of firms who might be interested in Spanish business, and was given such a list.

Joseph A. Janney, Jr., president, and Ernest Dupont, vice-president, of the Vegetable Oil Products Company which has recently finished a large plant in Los Angeles for refining vegetable oils imported from the Orient, called on the Chamber of Commerce, in company with J. E. Durand, local manager for the company, and were entertained by the Harbor and Foreign Trade Committee. These men are connected with large projects and financial interests in the East.

NEW INDUSTRIES IN OCTOBER

Illustrative of the way in which small manufacturing concerns are beginning business in Los Angeles, is the October report of the Chamber of Commerce, carrying thirty-nine names of individuals or firms that may be considered additions to the industrial colony. The names follow:

Perfection Hydrometer Company, 742 Turner street, nonbreakable syringe, hydrometers; Campbell Manufacturing Company, Delta Building, chocolate pudding in packages; Los Angeles Scenic Company, 747 Gladys avenue, theater equipment; Nikk-Marr, 814 West Seventh street, cosmetics, perfumes, etc.; Rochester Pants Manufacturing company, 334 South Spring street, men's pants; Barbe-McKenzie Corporation, 618 South Spring street, draperies; Fitwell Clothing Manufacturers, 103 South Spring street, clothing; Continental Pants Makers, 220½ South Spring street, pants makers; Kay & Brunner, Cypress avenue and Frederick street, electric process steel and malleable castings; George B. Karr, San Fernando Road and Brand Boulevard, men's shirts; California Reed Furniture Company, 409 American avenue, reed furniture; Acteylene Generator Manufacturing Company, 2631 South Park avenue, generators; F. H. Newton and associates, Laughlin Building, publishers; Art Plating Works, 1621½ South Main street, plating works; Everwear Cap Company, Stimson Building, caps; D. F. Ownby & Sons, 802 Naomi street, jellies, jams, etc.; R. Sig Philip Company, 708 East Third street, auto accessories; Wasserman Manufacturing Company, 2440 East Twenty-fourth street, sheet metal works; Daniels & Bues, 116 East Eleventh street, bakery; Economy Wall Fixture Company, 4274 South Main street, disappearing wall fixtures; Central Auto Sheet Metal Works, 1502 South Central avenue, sheet metal works, radiator works, floor furnaces; W. J. Broone, 1449 East Seventeenth street, auto accessories; California Waist Company, 122 West Third street, ladies' silk waists; Eastern Hat Works, 544 South Spring street, ladies' and misses' sport hats; Eastern Parts Manufacturing Company, 738 West Pico street, auto ignition parts, brushes; Gilman & Vis, 1916 West Ninth street, auto novelties, picture frames; La Cal Cigar Company, 618 West Ninth street, La Cal cigars; Metropolitan Hat and Cap Manufacturing Company, 2415 Central avenue, hats and caps; G. H. O'Brien, 128 Wellington street, dolls; Progressive Tent and Awning Company, 134 South Los Angeles street, tents, awnings, canvas goods; Perfect Caster Company, Eleventh and New Port, L. B. casters; Southern California Ladder Company, 142 East Fifty-eighth street, ladders; Sunset Cone Company, 2114 East First street, ice cream cones; Unique Novelty Company, 112 East Seventh street, toys and novelties; United Furniture manufacturing Company, 1621 Atlantic street, furniture; Wood Craft Company, 616 South Clarence, artistic stone; Ward Heater Company, 1314 Central avenue, floor furnaces, heaters; William Webster, 1230 San Fernando Road, refrigerating machinery; Western Shade Company, 325 North San Pedro street, window shades.

In South Hollywood, near Western Ave.

and within a block of the red and yellow car lines and stores, but on a quiet residential street.

A Home and $300.00 a Month

New four-family stucco flat with tile roof, and new four-room stucco bungalow with every modern equipment for owner's home. Five garages.

Each apartment in the flat has four large rooms and three large closets, built-in features, hardwood floors, tile bath and shower, and each is rented to a permanent tenant (no children) at $75 a month.

The bungalow will rent at $60 a month.

Price $26,000. $15,000 cash will handle.

Shown by Appointment Only After Sunday

BURTON & CO. REALTORS WILSHIRE DISTRICT PROPERTIES 515 So. WESTERN Ave.

Office Closed Sundays

WASHINGTON SQUARE

Washington Blvd. Vineyard St. to Rimpau Ave.

West Adams Street Vineyard St. to Mineral Ave.

Near Lafayette and Wellington Squares and surrounded by some of the most beautiful homes in the city.

SALE TODAY

The GOLDEN OPPORTUNITY of your lifetime—BIGGEST BARGAIN PRICES and MOST LIBERAL TERMS ever offered.

50 FOOT LOTS

Sidewalks, Curbs, Water, Gas, Electricity and Street Work Now Being Installed All Paid for and Included in Prices

$1350 to $2200

$100 Down—$20 Monthly Interest Included Discount for Cash

$350 Down—$35 Monthly Interest Included Discount for Cash

No Temporary Structures Permitted

Racial, Building Line and Other Reasonable Restrictions

RESTRICTIONS
Washington Blvd. South to 23rd St.
Single Bungalow, $3500
Double Bungalow, $5000

RESTRICTIONS
West Adams St. North to 23rd St.
Single Bungalow, $2500
Double Bungalow, $4000

Special Prices—Terms and Restrictions for Business Lots on Washington Blvd. and Adams Street

TO GET THERE—West Washington Cars marked "Rimpau Ave." to end of line; West Adams St. Car marked "Through Car" to Rimpau Ave.
By Auto—Drive West on Either Washington or Adams Blvds. to Tract Office.

THE RATTERREE BROTHERS CO.

Open "Sun-up to Sun-down" Don't Phone—Too Busy to Answer

NEAR SUNSET BLVD. & WESTERN AVE.
$14,500

House alone worth $17,500. A real sacrifice for quick sale. A fine big home capable of producing $150 monthly income besides owner's own quarters, without any expenditure. 5 bedrooms, sleeping porch, 3 fireplaces, all modern conveniences. Extra well built, with hardwood floors throughout, cement basement, etc. Double garage, attractive grounds. Terms. Call Mr. Squier or Mr. Whitlaw at Holly 781, to inspect at your convenience.

AN ARTISTIC WEST HOLLYWOOD HOME
$18,000

Choice location, ½ block from Hollywood Blvd., 7 rooms, breakfast-room, fireplace, built-in features, tile baths with showers, extra toilet; very large living-room, 3 large, airy upstairs bedrooms. Handsomely decorated interior. Beautiful yard with bearing fruit trees, chotee shrubs, etc. Double garage. Call Mr. Strange, Holly 781, to inspect without obligation. Evenings or Sunday, call Holly 4161.

BUNGALOW BEAUTY
$9950

A typical Dutch Colonial, well designed and built. 7 rooms, breakfast-room, strictly modern, including hardwood floors throughout, fireplace, tile bath, richly enameled woodwork, and built-in features; 3 bedrooms, fine yard with garage. Ideal surroundings near Holly Blvd. and Stanley Ave. Non-resident owner has priced this property for immediate sale. It is worth $12,000. Phone Mr. O'Connor, Holly 781, to inspect.

ANOTHER BARGAIN
ONLY $1000 DOWN

$7250 is the price of this snappy Colonial bungalow in very desirable West Hollywood location. 6 rooms, all modern conveniences, including breakfast nook, fireplace, hardwood floors, built-in features and enameled woodwork. A charming little home which your rent money will buy. Call Mr. Whitlaw, Holly 781, to inspect. We have many others around this figure, if this one does not suit.

AND STILL ANOTHER
$6600

A good looking and well built bungalow, situated 2 blocks from Western Ave., in attractive district. 5c car-fare; fine yard with garage in rear. House has 5 good-sized rooms, breakfast nook, hardwood floors, built-in features and enameled woodwork. Terms. Where can you equal it for the money? Call Mr. Bates at Holly 781, to inspect, without obligation. Your time will be well spent.

BUILDING SITES

BOTH RESTRICTED AND UNRESTRICTED. CONSULT MR. WHITE OR MR. STRANGE, IN OUR VACANT LOT DEPARTMENT, IF YOU ARE A PROSPECTIVE BUILDER. WE HAVE A DIVERSIFIED LIST OF SITES, WELL LOCATED, FOR ALMOST ANY CHARACTER OF BUILDING, AT BARGAIN PRICES.

BEVERLY HILLS LOTS

EXCLUSIVE RESIDENCE SITES IN THIS FASHIONABLE SECTION, FROM $1250 UP. SOLE AGENTS.

THE FRANK MELINE CO.

REALTORS-BUILDERS-INSURANCE. NINE OFFICES

6777 Hollywood Blvd. (Cor. Highland.) Tel. Holly 781

Hit the Home Trail

Every renter should hit the trail to a permanent home.

A New Home—Lot 80x150—$2240
$250 Cash—$25 Per Month

Hundreds of others have found relief from high rents by buying in Units 1, 2 and 3, of our North Inglewood properties.

This property is situated near Florence Ave. and Redondo Blvd. and reached by the Hawthorne-Inglewood carline. 5c fare by book. 30 minutes only from the heart of the city.

This splendid property has wide streets, oiled and gravelled, water, gas and electricity.

The home contains 4 well arranged rooms. Sleeping porch 10x10.

Visit the property today, select a lot; in a few weeks' time we will have the house ready for you to occupy.

TRACT OFFICES—

Florence Ave. at Redondo Blvd.
Centinela Ave. at Redondo Blvd.
By Automobile: Drive west on Slauson to Redondo Blvd., south to our offices.

You Should Make Your Home in Beautiful

Angeles Vista Heights

—a fully improved residence tract, restricted for 50 years; ideally situated on the East slope of the Baldwin Hills, with unobstructed view of the entire city and mountains.

New homes selling from $5500 up to $10,000.

TERMS—15% cash, balance "payable like rent"—only 1% per month.

$1300 Lots
$130 Cash - $13 Per Month

We have a few choice lots in ANGELES VISTA HEIGHTS which you can purchase as a homesite or as an investment.

Angeles Vista Golf course adjoins this property, and will soon be open to the public. It will mean to ANGELES VISTA HEIGHTS what Griffith Park means to Hollywood—recreation right at your door.

Visit ANGELES VISTA HEIGHTS today—Bring small cash deposit; select your home site.

TRACT OFFICES: 48th Street at 8th Ave. 48th Street at Mesa Drive.

If not convenient to visit the property, automobiles at main office at your service.

Los Angeles Investment Co.

W. H. Harrison, Vice Pres't Mgr.

BROADWAY at TENTH MAIN 5647 60127

GREAT HOTEL IS PLANNED.

Thousand-Room Structure to Face Pershing Square.

Local Business Men Unite in Forming Project.

Will Rank Among Country's Finest Hostelries.

(Continued from First Page.)

and this is reached from Fifth street and Grand avenue by an incline so that supplies, trunks, etc., may be delivered to the building without having to be handled by elevators, the delivery wagons reaching the receiving-room entrance by means of this incline driveway.

All servants in the building also use this ramp and are checked off at the receiving-room entrance, from which point they proceed to the various floors where they are employed.

The interiors of the building have been practically all designed, and the general character of these rooms will be characteristic of the best type of hotels that can be found in other cities in this country. These rooms will be marked by a simplicity of design and the true use of the materials of which they are built.

A serious attempt has been made to get away from the overelaboration that is found in many hotel structures and the results sought for are obtained by a careful and judicial use of good materials and simple treatment.

The hotel will require about 1200 employees to operate it and will have the most modern possible kind of mechanical plant. The laundry is designed to take care of 35,000 pieces of washing per day. There will be pneumatic tubes, pneumatic cleaning, refrigerator drinking water in every room, telautograph system, intercommunicating telephone systems for the connection of the various working departments of the house, telephone systems for all rooms, electric elevators and a thoroughly modern and efficient system of ventilation. The service elevators will be six in number.

STARTED LAST APRIL.

The project yas inaugurated in April of this year, when about forty of the leading business men of this city met at the offices of Joseph F. Sartori, president of the Security Trust and Savings Bank, to discuss the need, and the feasibility or erecting such a hotel here. At that time a committee consisting of J. F. Sartori, A. J. Waters, Marco H. Hellman, Leet A. Phillips, F. W. Flint, Jr., James R. Martin, and W. R. Hervey was appointed to investigate the possibility of securing a suitable tenant and to make a report on the cost of the project. It was also decided that the Olive street site was the best location for the hotel.

The committee later reported that the cost of the hotel would be in the neighborhood of $7,000,000, that the site selected was available, and that negotiations had been entered into with the Bowman interests to operate the hotel. After getting control of the site through option and purchase, the efforts of the committee were discontinued for the summer, owing to the absence from the city of many of the men identified with the undertaking.

Under the financing plan a corporation with a capitalization of $5,000,000 will be formed, and stock to the value of at least $3,500,000 will be sold. The remainder of the necessary funds will be provided by a bond issue.

A tentative list of the Board of Directors of the new corporation has been made up as follows: J. F. Sartori, M. H. Hellman, George I. Cochran, Lee A. Phillips, Harry Chandler, Arthur Letts, James R. Waters, H. M. Robinson, Cecil B. DeMille, M. H. Whittier, Fred Flint, Jr., Frank Flint, A. B. C. Dohrmann, John B. Miller, C. C. Chapman, W. H. Davis, Howard S. Dudley, William Lacy, W. G. Hunt, W. R. Hervey, F. E. Keeler, F. W. Kellogg, Andrew Chaffey, J. E. Fishburn, Dodd Rowan, H. M. Haldeman, Robert E. Hunter, W. M. Armstrong, Ben R. Meyer, Isaac Milbank, and Guy Barham.

New Building for Financial Institution.

Branch for the California Bank,
To be built at the corner of Washington street and Vermont avenue; Walker & Eisen, architects.

Come Out Today and Pick Out Yours!

LOTS

Now Offered at Very Low Prices in the Big Preopening Sale of Beautiful

Wilshire Boulevard Heights

"At Wilshire's Highest Viewpoint"

Lot Given Away
Absolutely Free
GET FREE TICKETS AT TRACT TODAY
You don't have to buy a lot. Just register your name and get a ticket. Tickets given to adults only. Drawing Dec. 24th, 10 a.m.
Come Out Today!

A bank liquidation of this choice property enables us to offer lots in this fine new tract at remarkably low prices. Build your home in this beautiful location on a mesa that tops the surrounding country and looks over the roofs of Wilshire. Right in the path of westward progress, where distinction and economy meet. Take advantage of the very low preopening prices. Come out today and pick out yours!

Just Follow These Directions:
Drive out Wilshire Boulevard to Cahuenga Boulevard. Tract office is on the corner. Or phone for our auto.
OPEN EVENINGS.

C. F. De Witt Owners John H. Blair

Big Lots at Preopening Prices as low as $1375 and up to $2600.

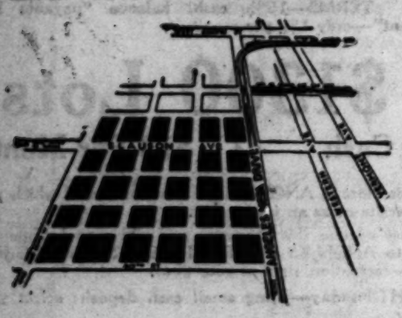
Fine, slightly terraced lots, 55 and 80-foot front by 140 feet deep.

Wide streets, sidewalks and curbs. Protective building restrictions. Also gas, water and electricity.

Howard-Butterbaugh Land Co.
Selling Agents
302 New Pantages Bldg.
Telephone 13007.

Angeles Mesa

"Highlands of the Southwest"



ANGELES MESA—close in—high and sightly, commanding a wonderful view of city and mountains.

A center for all the beaches—Long Beach, Redondo, Venice.

Slauson avenue, the great east and west thoroughfare, passes through Angeles Mesa.

Angeles Mesa has two yellow car lines, 5-cent fare, stores, schools, churches, millions of dollars' worth of modern homes; high-grade improvements.

GO OUT TODAY!

$100 Down $15 Monthly

Buys a Big 50-FOOT Lot, Where Values Grow

A Deposit on the Spot Reserves the Lots You Want
$1000 Up—Discount for Cash

TRACT OFFICE at SLAUSON AVE. and MESA DRIVE
Open from 8 a.m.

ANGELES MESA LAND CO.
W. P. JEFFRIES, PRESIDENT
OWNERS & BUILDERS
612-15 PANTAGES THEATRE B'L'D'G.,
411 W. 7TH ST. PHONE-66015

Come Early

New Tracts on Los Feliz Are Opened.

Two notable additions to Hollywood's foothill homesite area are recorded today by the opening of William Mead's Griffith Park Entrance Tract, at Los Feliz Boulevard and Western avenue, and Los Feliz Heights, at Los Feliz Boulevard and Vermont avenue. The latter property has been acquired and subdivided by C. F. Cook, F. E. Woodley and William F. Thompson.

The fact that in this same district an addition has been made to Los Feliz Square, a property rapidly developed earlier in the year, adds to the important realty developments along Los Feliz Boulevard.

The Griffith Park Entrance Tract of Mr. Mead has a frontage along the municipal property in the little Fern Creek Valley, with its winding stream, ferns, fine sycamores and oaks and native flowers. The city of Los Angeles will perpetually maintain this parkway with its rustic bridges, bridle paths and walks. Other parts of this property are at a higher elevation along the foothill frontage, with sweeping views across Hollywood.

The panoramic view also is one of the strong features pointed out at Los Feliz Heights. This large tract, for years withheld from development, lies at an elevation that gives a view across the entire western residential section of the city and off to the ocean.

Cook - Woodley - Thompson have been preparing this property for opening for several months. Drives and streets have been graded against the hill slopes and all the utilities are being installed as rapidly as possible.

BUILDING ON NORTH SPRING STREET SOLD.

The two-story brick building at 128-132-134 North Spring street has been bought by Bernard Stark of this city, from the Hibernian Savings and Loan Society of San Francisco. This property, which is now occupied by retail establishments on the ground floor and by an apartment-house on the upper floor, will be remodeled, according to plans now under consideration. The deal involves approximately $75,000 and was negotiated by the W. Ross Campbell Company through John Kanuch, of its sales and leasing department.

JOINS BLUMENTHAL COMPANY.

A. C. Blumenthal & Co., who are just completing the Loew's State Theater Building at the corner of Seventh and Broadway, announce that Ralph L. Foehl will in the future be connected with this organization.

Mr. Foehl, who has been associated with one of Los Angeles' most prominent real estate firms for a number of years, is well known in local realty and business circles and will handle, as he has in the past, strictly commercial business properties.

PLANS FOR BEACH CITY OUTLINED.

Bath-house, New Hotel and Villas Are Projected for Manhattan Beach.

The splendid opportunity for large immediate improvements and developments at Manhattan was the subject of Willis S. Myers's talk before a booster gathering held Saturday night.

The residents of the community were entertained at the Manhattan Pavilion with a vaudeville show and dance, and were informed of the aims and ambitions of the Manhattan Beach Development Company. The Mayor, City Trustees, and other city officials were present and pledged their support to the enterprise.

Mr. Myers in his speech said: "In order to properly direct its destiny, we have secured control of the more desirable business locations; the lease and direction of the fine new $130,000 reinforced concrete pier; 3100 feet of ocean frontage extending on both sides of the pier; the exclusive bath-house privileges, (a new bath-house is now being planned and will be built at the approach of the pier) and plans are now well under way for the construction of an elaborate auditorium building at the end of the pier

"A first-class hotel will be built on some of the company's property facing on Center street and the Strand. A large site for a villa city has already been set aside from the real estate holdings of the company and plans for 100 or more villas are now being considered for early erection.

"The restaurant at the head of the pier is now owned by the company and will be immediately replaced by a larger and more ornate structure.

"These are but a part of the plans of the Manhattan Beach Development Company, which, in the next few months, will make our beach a Mecca for the home-seeker and investor. Although building permits of over $500,000 have already been issued, Manhattan is sadly in need of many commercial structures such as stores, garages, auto accessory houses, gasoline stations and banking facilities."

VALLEY RANCH SOLD.

[SPECIAL CORRESPONDENCE.]

TERRA BELLA, Nov. 4.—Edward K. Getten and his son-in-law, Donald Stewart, have started development of the Getten tract of forty acres east of the Bell Orange Company's holdings, near Terra Bella. A well, now down 140 feet, shows three excellent water strata, and drilling will be continued until the fourth is reached. Lumber has been received with which to build a comfortable home on the property. Mr. Getten anticipates the purchase of other tracts in this vicinity.

WHITTIER BUILDING.

[SPECIAL CORRESPONDENCE.]

WHITTIER, Nov. 5.—Building Inspector J. Ben Montgomery reports fifty building permits issued during the past month in comparison with thirty-two during the month of October, 1920. This brings the total to 146 since January 1, 1921.

The permits are principally for bungalows and dwellings, and while the total expenditure is not great, $88,348, it indicates the steady increase in population in the Quaker City.

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FOOD PRICES DECLINE.

Retail Cost of Standard Commodities Fall 59 Per Cent; Bank Review of Local Conditions.

Following is the monthly review of business conditions in Los Angeles, issued by the public service department of the Merchants' National Bank:

Retail prices of eleven standard food commodities in Los Angeles have declined approximately 59 per cent from the peak prices of the war period. This is evidenced by a statistical survey of local food prices just completed, taking the year 1914 as the normal basis; 1917, 1919 and 1920 as the years in which the war most affected prices, and the present year up to November 1 as the final basis of comparison.

Peak prices here were on the average 99 per cent above normal and the present range of prices is approximately 40 per cent above normal. In many other large cities the advances were much greater and the present levels are considerably higher than in this city. Most of the commodities, totally, reached the peak in 1920 and since then the trend has been quite steadily downward. This is particularly borne out by the declines that have occurred since January of the present year.

Following is a table of the yearly average retail prices of eleven standard food commodities in Los Angeles, including all brands offered by dealers:

	1914.	1917.	1919.	1920.	*1921.
Flour (24-lb. sack)	$1.37½	$3.18¾	$3.27	$3.36¾	$2.46¼
Ham (per lb.)	.19	.26½	.38	.42	.32½
Bacon (per lb.)	.22½	.32½	.44½	.47½	.37½
Eggs (per doz.)	.33.1	.46	.56	.63	.43¾
Butter (per lb.)	.32	.45¾	.62¾	.62¼	.42¾
Coffee (per lb.)	.28¼	.35¾	.38¾	.38	.32½
Sugar (per lb.)	.05.8	.07.7	.12.3	.17¼	.07.3
Fresh milk (per qt.)	.10	.11	.16	.17	.16
Potatoes (per lb.)	.02.1	.02.7	.03	.05.1	.02.5
Sirloin steak (per lb.)	.17½	.19¾	.23	.24¾	.23¾
Pot roast (per lb.)	.12¾	.14.8	.17	.16¼	.13.6

*To November 1.

Flour—Peak prices were in 1920 and represented an increase of 144 per cent over 1914. Present yearly level is 79 per cent above 1914.

Hams—Peak occurred in 1920, being 121 per cent above 1914, while the level this year is 69 per cent higher than 1914.

Bacon — This also registered its peak in 1920 at a point 111 per cent above 1914; this year's level being 65 per cent higher than 1914.

Eggs—Peak price occurred in 1920, 90 per cent above 1914 prices, while the level of the present year is only 30 per cent higher than in 1914.

Butter—By only a fraction this commodity's peak came in 1919 at a point 96 per cent over 1914. This year's level is 36 per cent above 1914.

Coffee—Rising to its peak in 1919, 37 per cent above 1914, this commodity has declined in the present year to a level only 15 per cent above 1914.

Sugar—This commodity had the most fluctuations of all. Its peak was in 1920 with an average for that year of 17¼ cents per pound, although in that year it sold as high as 26 cents and as low as 8½ cents. Its peak average was 194 per cent above 1914, while this year's average is only 24 per cent higher.

Fresh Milk—Reaching its peak in 1920 this commodity was 70 per cent above 1914 prices. The level this year is 60 per cent higher than 1914.

Potatoes—Peak was in 1920 at a point 146 per cent above 1914; the level this year being only 19 per cent higher.

Sirloin Steak — This commodity advanced only 33 per cent to its peak in 1920, but it has maintained its position more consistently than most other foods, the level this year being still 35 per cent above 1914 prices.

Pot Roast — Advanced about the same as sirloin cuts to a peak in 1919, at a point 38 per cent above 1914; this cut has since dropped to a level only 11 per cent above pre-war prices. This seems to confirm the theory that war prosperity created a popular demand for expensive cuts.

Following are statistical tables showing the condition of business in Los Angeles during the month just passed. The feature was the record number and value of building permits.

RETAIL FOOD PRICE REVIEW.
(Average Prices.*)

	1921		1920
	October.	September.	October.
Flour, 50-lb. sacks	$2.05	$2.17½	$3.52
Ham, per lb.	.31½	.34½	.39½
Bacon, per lb.	.34	.36½	.46
Eggs, per doz. (fresh)	.40	.40½	.64
Coffee, per lb.	.29	.30	.36½
Sugar, per lb.	.06 1-10	.06 4-10	.12½
Butter, per lb.	.51½	.46	.61¼
Fresh milk, per qt.	.14	.14½	.18
Potatoes, per lb.	.02	.02 9-10	.06¼
Sirloin steak, per lb.	.23¾	.22	.25
Pot roast, per lb.	.11½	.11½	.15

*These prices are derived from the average prices of various brands of each commodity for the month quoted.

BANK CLEARINGS.

		Current Gain.
Oct., 1921	$305,709,909	
Sept., 1921	336,748,907	$30,039,008
Oct., 1920	334,511,461	7,258,410

POSTAL RECEIPTS.

	Number.	Cost.	Number.	Current Gain. Cost.
Oct., 1921	4480	$9,781,904		
Sept., 1921	3561	8,303,605	558	$1,477,720
Oct., 1920	3210	6,461,801	1270	3,320,723

POSTAL SAVINGS BANK.

		Current Gain.
Oct., 1921	$427,439	
Sept., 1921	373,976	$54,462
Oct., 1920	387,127	40,311

BUILDING PERMITS.

	New Savings. Number.	Amount.	Current Gain. Number.	Amount.
Oct., 1921	144	$79,085		
Sept., 1921	143	83,410	*2	*$3,474
Oct., 1920	150	87,592	*15	*7,054

*Decrease.

Total on Deposit.

		Current Gain.
Oct., 1921	$806,525	
Sept., 1921	806,089	$10,436
Oct., 1920	811,589	$7,136

INTERNAL REVENUE.
(Sixth District.)

		Current Gain.
Oct., 1921	$1,905,537	
Sept., 1921	9,553,932	*$7,450,602
Oct., 1920	1,967,973	237,494

*Decrease.

EXPORTS.

		Current Gain.
Oct., 1921	$ 806,569	
Sept., 1921	1,184,019	*$265,450
Oct., 1920	1,280,507	* 581,948

*Decrease.

IMPORTS.

Oct., 1921	$1,147,509	
Sept., 1921	944,014	$203,495
Oct., 1920	786,210	361,340

CUSTOMS RECEIPTS.

		Current Gain.
Oct., 1921	$188,582	
Sept., 1921	113,772	$20,761
Oct., 1920	98,273	85,261

NEW INCORPORATIONS.

		Current Gain.
Oct., 1921	112	
Sept., 1921	103	9
Oct., 1920	109	4

LOS ANGELES STOCK EXCHANGE.

	Shares Traded.	Current Gain.
Oct., 1921	709,420	
Sept., 1921	705,259	* 83,813
Oct., 1920	2,016,825	*1,307,405

*Decrease.

	Values.	
Oct., 1921	$1,165,738	
Sept., 1921	855,894	$283,843
Oct., 1920	1,999,142	* 854,406

*Decrease.

BONDS.

	Number Traded.	Current Gain.
Oct., 1921	2995	
Sept., 1921	2835	60
Oct., 1920	3807	*904

*Decrease.

	Values.	
Oct., 1921	$1,473,948	
Sept., 1921	1,017,550	$457,798
Oct., 1920	1,040,835	454,511

CALIFORNIA OIL.

	Barrels. 1921	1920
Oil in storage Jan. 1	19,613,846	27,804,321
Production Jan. 1 to Oct. 1	86,600,077	76,854,773
Total	106,213,923	104,659,164
Drawn from storage Jan. 1 to Oct. 1	77,573,670	84,049,947
Oil in storage Oct. 1	30,645,253	20,580,217
Storage increased Jan. 1 to Oct. 1	11,028,407	* 7,215,174

*Decrease.

Note—Had production ceased on October 1, 1921, oil in storage would have lasted approximately 114 days.

BIG GAIN SHOWN IN HOLLYWOOD.

Building Permits for Year to Date in Excess of Ten Millions in Value.

Permits to the number of 196, and carrying a total valuation of $1,488,150, were issued for the Hollywood district during the month of October, according to figures compiled by the Hollywood branch of the Security Trust and Savings Bank. Of these permits, 131 were for houses, twenty-four for flats, fifteen for business buildings, thirteen for repairs and additions, and three for miscellaneous structures.

For year, to date, the value of new buildings erected in Hollywood, as shown by these figures, is in excess of $10,000,000, while the number of permits issued reach a total of more than 2500. The majority of the permits were taken out for residences and dwellings of various types.

Home for College President.

Residence to be Built for Dr. Remsen Bird, President of Occidental College, on the campus at Eagle Rock; Myron Hunt, architect.

MANY FINE HOMES ARE UNDER WAY.

Flintridge District is Very Active; New Improvements to be Started Soon.

More than a quarter of a million dollars' worth of building is now in progress at Flintridge, according to a statement by the William Wilson Company, which is handling this property. The significant thing about this volume of building activity, it is pointed out, is not in the erection of two or three large mansions, but a dozen or more smaller, moderate-priced residences ranging from $10,000 to $30,000 in cost.

Another important development now being made at Flintridge is the completion of gas mains. This has involved a project of tremendous proportions, for it was necessary to conduct the mains through the hills lying between Flintridge and Glendale. Within a few weeks, practically all the homes in the suburb will have completed connections with the gas system.

The bus line operating between Flintridge and Los Angeles, via Pasadena, has recently added several machines, making eight in all. It is understood, also, that a taxi service is under serious consideration.

The question of erecting a school is being agitated at Flintridge. The owners of the subdivision have already set aside a location and the probability is that a schoolhouse will be erected in the not long distant future.

Of a more definite character are the provisions being made for recreation for Flintridge youngsters. A piece of ground has been proffered and accepted and before next summer there will be a first-class swimming pool for the younger generation.

The Flintridge Country Club has been frequented to an unusual degree during the past few weeks of open weather, and golf parties on the links are numerous.

NEW GOLF COURSE IN SOUTHWEST

Links at Angeles Vista Heights Will be Ready Next January.

Former U. S. Senator Frank P. Flint, president of the Los Angeles Investment Company, yesterday announced that the new golf course in Angeles Vista Heights will probably be ready for formal opening about New Year's Day. Senator Flint developed the now famous Flintridge links.

This course, at present the only one in the southwest of the city, lies on the eastern slopes of the Baldwin Hills, commanding from practically every part a panoramic view of Los Angeles and its environs. This property is owned by the Los Angeles Investment Company and adjoins its Angeles Vista Heights residence tract.

The course is over 6000 yards long, with a par of 71, and has, of course, eighteen holes. These holes vary in length, three having a par of 5; four a par of 3, and the remainder pars of four.

A clubhouse will be constructed at the links near the corner of West Forty-eighth street and Mesa Drive. Details of its construction are not perfected, but it is announced that at one end will be located the women's dressing rooms, lockers and showers, and at the other, the men's. In the center a large and high-class restaurant will be installed. Comfortable lounging rooms are also included in the plans.

"It is the intention to open this course just as early as the rains will permit," said former Senator Flint yesterday. "It is necessary in the perfecting of sand greens that they have a good soaking rain to properly settle them before the oil is put on. Most of the course has a heavy natural growth of grass which will be kept in condition, but on the lower part, where vegetable gardens formerly were, grass seed will be sown, and it probably will take a year to form a good sod.

"In building the course two things have been striven for—first, the elimination of tedious walks by making the route from green to tee as short as possible over gradual grades, and second, taking advantage of every natural hazard."

HOTEL AND STORES.

Architect Albert C. Martin is designing a three-story brick store and hotel building to be built on East Seventh street, near San Pedro street, for Mrs. N. Canepa.

To Sell Out Interests in Moroscotown.

Plans which Oliver Morosco announces he has practically completed in New York to give Los Angeles a "greater and more magnificent 'Moroscotown'" than was originally contemplated, have resulted in his decision to immediately sell out the property he acquired for the purpose at Western and Melrose avenues and Marathon street. This tract, which lies directly in the path of the growing Hollywood-Wilshire business and residential district, has been subdivided by J. Harvey McCarthy Company and is now being marketed.

Although, it is stated, Mr. Morosco has received many flattering offers for all of the Western-avenue frontage and much of the remainder of the tract, Mr. McCarthy says the theatrical manager's final decision came to him by means of long-distance telephone from his offices in West Forty-fifth street New York, and in the following telegram:

"After months of negotiation have completed arrangements for giving Los Angeles finest art and amusement center in country. Will notify you as soon as final papers signed. Close out my present Moroscotown holdings immediately as tract is not big enough for greater and more magnificent Moroscotown. Keep me advised."

Upon the Moroscotown tract, Mr. McCarthy says, it is planned to at once begin the erection of several business buildings on the Western-avenue frontage, most of which has already been sold to interests which have long been desirous of building in that locality. In addition, Mr. McCarthy announces, plans have been prepared by the Milwaukee Building Company for the Garden of Allah, a high-class restaurant and dancing pavilion, and building will soon be begun. The remainder of the Moroscotown site will be sold for apartments, flats and single and double bungalows.

ON VERMONT AVENUE.

C. A. Peterson, realtor, who has been active in the real estate business in this city for the past sixteen years, has recently purchased property on Vermont avenue at Tenth street and has removed his real estate office from 751 South Spring street to this corner.

Mr. Peterson will specialize in properties along Vermont avenue, Pico and Washington streets, and the Westlake and Wilshire districts.

Associated with Mr. Peterson are Harlan H. Peet, F. J. Benzer and J. J. Stephenson.

He's a Wise Owner—Building With Heath Hollow Tile

His grandchildren's children can live in this house and think it new. For a Heath Hollow Tile home is a permanent home; economical in the long run; fire-proof, damp-proof, sound-proof; and besides effects a substantial saving by reducing insurance and upkeep.

Architects and designers are glad to specify "Heath" Hollow Tile for it lends itself admirably to beautiful construction and insures durability for their creations. Contractors and builders are pleased at its easy "workability" with its attendant economy of labor and worry. There is yet to be a regret recorded where an owner has built with "Heath" Hollow Tile.

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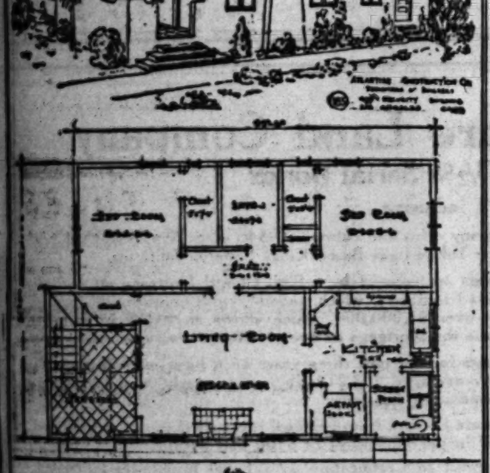

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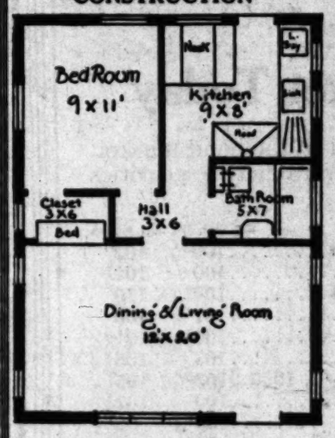

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Ask for owner or
Come to 6414 Hollywood Blvd.

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NEWS ITEM

It is reported that copper metal surplus was reduced 100,000,000 pounds in October.

PACIFIC OIL

Data relative to this company's earnings for the first nine months of 1921 just received. Sent free upon request.

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Business; Financial; Markets; Investments.

DAILY TRADE TALK.

Psychology of Business Requires More Than Thinking Prosperity; Week in Review; Liberty Bonds.

BY CHAPIN HALL.

The psychologists are having it pretty much their own way just at present. This is a good thing because psychology teaches people to think, and straight-thinking is a sure leader to better conditions. Business psychology is being studied, and there is less haphazardness than ever before. However, there is more to psychology than applying the doctrine, which some enthusiasts are doing, that all that is necessary to bring prosperity is to think prosperity. The following bit of anonymous philosophy is worth keeping in mind:

"Keep faith, take a renewed hold on confidence, work hard; but maintain a sharp lookout, beware of false hopes and do not mistake the mirage now visible on the horizon for a land of ease and plenty wherein there is neither responsibility nor peril to be met."

Recognition for the need of co-operation is growing and "this is a bright sign of the times: "Liquidation, reorganization, readjustment, re-establishment . . . are a part of the inevitable," said President Harding in a recent address, "and he who thinks they might have been avoided only hugs a delusion."

The delusion, it would appear, is at last being dismissed by the country at large, and a reassuring view is given to the whole proposition of deflation by the acceptance of the adjustments which have thus far been made. Unemployment and curtailed business have had a salutary effect, and those false hopes which prompted the withholding of readjustments in wages and terms of employment, and which similarly stood in the way of orderly price adjustments, are rapidly being left behind.

DEFINITE BETTERMENT.

The Mechanics National Bank of New York finds that there is a general conviction, supported by the events of a number of weeks past, that definite betterment has taken place in the business outlook. A seasonable demand for goods and an improved operation of manufacturing plants, together with a tendency toward easier money and a release of some of the so-called frozen credits; these are accepted as evidences which show that the worst of the reaction is past.

Mr. Winston Churchill says we are facing the "curious spectacle where debt collecting has become the world's chief industry." The breakdown of the foreign exchanges is still the most troublesome problem to deal with, for it is only by exporting to us that foreign countries with which we do business can re-establish their credit and provide funds for the payment of their debts.

Exchange depreciation makes it difficult for us to do business with the countries that are eager to buy heavily in the United States. The subject is one which must be treated in a large-minded way, and in such a manner as to eliminate the strain and controversy caused by the people not knowing exactly how the account stands.

UNCLE SAM GOLD-LINED.

The National City Bank of Chicago points out that possession of about 43 per cent of the world's known gold supply places on this country a heavy responsibility, for the American reserve must be for some time to come the main reliance of all nations in financing the world back to a normal basis again. American investors are absorbing immense quantities of foreign bonds and a great deal more of this financing will be arranged for during the next few months. Never in the history of this country have American holdings of foreign securities been as large as they are today. The American market for foreign bonds has stood the test well and an immense volume of the best loans have been absorbed by actual investors and are being held for income-producing purposes.

Continued firmness of Liberty Bonds has been an important factor in the revival of investment buying, for it must never be forgotten that the various Liberty Bond issues have been distributed as no other bond issues ever were distributed in the United States before. Through the Liberty loan campaigns fully 20,000,000 new investors were brought to the support of the bond market and while thousands have restricted their purchases to government bonds alone, many thousand others have broadened their interest and have taken other securities besides the Liberty loan issues. This has revolutionized the bond market since the World War began, adding enormous potential strength.

LIBERTY BONDS.

The Liberty bond market has been of transcendent interest during the past week as it was in the week before, and the thousands of holders of these securities in Los Angeles and throughout the country have given evidence of deep interest in the reasons for the improved market and in the probable future trend.

The recent strong demand for the bonds has probably been due to: (1) the lowering of interest rates; (2) the prospective increase and simplification in tax exemptions upon 4 1-4 per cent Liberty bonds; (3) the selection of government bonds on the part of both speculators and capitalists who considered no other security could be purchased without risk of depreciation or prolonged inactivity.

The investment demand was chiefly in the East and the supply of bonds came principally from the West. Until the expected decline in interest rates is completed for the time being, the upward movement may continue. During the month of September, the advance in market value of all 4 1-4 per cent Liberty bonds added about $357,370,000 to the wealth of the holders, who are patiently and confidently maintaining their original investment. The value of Liberty bonds will continue to vary as the purchasing power of the dollar increases or decreases.

BY WAY OF COMPARISON.

Nine years elapsed following the Civil War before the government's credit and its bonds were stabilized on a 4 3-4 per cent basis; a condition which leads C. F. Childs & Company to contrast in their Investment Bulletin the fact that Liberty bonds at present are quoted on a 4 3-4 per cent basis only three years since their issuance. The real test and turning point will likely come one and a half years hence. By that time, the terms for refunding several billion Victory notes will have exercised a definite influence on the market and the known policy of the Treasury will have established a precedent for further forecasting.

Mr. Mellon now estimates government expenditures for the current fiscal year at over $4,000,000,000. If $1.00 today will purchase as much as $1.75 would buy a year ago, the above estimate suggests the contrary of thrift, and the failure to reduce government expenses, as was intended, but makes probable either a deficit, an increasing degree of taxation, or a temporary cessation of debt reduction. Much good and no harm would result from a postponement of the sinking fund operations until tax burdens can be materially reduced. Thus taxes might be reduced by $250,000,000 annually without weakening the nation's credit. For the past two years the war debt has been reduced at the rate of about one and one-quarter billions annually.

WITH THE SPECULATORS.

In the speculative field the approach of the Disarmament Conference and the increasing certainty that the conference will deal with financial matters is the most important factor of general significance now on the horizon. Not only the revision of our tax system, but the whole problem of international indebtedness may be largely influenced by the outcome of this meeting.

Henry Clews says that developments during the week have appeared once more to show that liquidation is a thing of the past. "To be sure," he says, "the general public is still inclined to hold aloof until it has been more fully demonstrated to what extent business conditions are mending. The calling off of the railroad strike, which threatened to disrupt business in all sections of the country, is of course a favorable market factor which cannot be overestimate, and to that extent the market has been benefited; still it is very doubtful if a sustained upward movement of consequence can be expected at the present time, as the demand for stocks will necessarily have to run well ahead of the supply before this can legitimately take place. Looking ahead several months, however, the outlook is promising.

THE SMALL INVESTOR.

One of the most interesting features of the very interesting convention of the Investment Bankers' Association held during the week in New Orleans was an address by John Watson Wilder, vice-president of Albert Frank & Co., who declared that the small investors of the United States, with an aggregate income of billions of dollars a year, are being left to the mercies of swindlers and blue-sky promoters to an alarming extent, because legitimate security dealers have no comprehensive and effective way of reaching and educating these investors.

"I would not suggest," said Mr. Wilder, "that all investment institutions should 'go out after' the little fellow and attempt to secure his $100, $500 or $1000. There are Woolworths and Tiffanys in the investment field, as in the mercantile field, and Tiffany cannot do business by the Woolworth method.

"But I do insist that here lies a vast undeveloped field which challenges the enterprise and ingenuity of the Investment Bankers' Association. The field is a rich one. At present it is growing up with weeds and thistles—the weeds and thistles of the 'blue-sky' man and 'get-rich-quick' swindler. Such a crop exhausts the soil and makes the field incapable of producing a valuable crop.

"No one investment banker, and no small group of investment bankers is capable of dealing with this situation. Concentrated effort is required, and I respectfully suggest to this convention that the effective method would be to appoint a committee of the Investment Bankers' Association to co-operate with the press in wiping out this crying evil, which is entailing waste and loss that are assuming the proportions of a national disgrace."

OUR GROWING PAINS.

One of the most gratifying features of the miraculous growth of Los Angeles city and county is the character of the population. Two-thirds of the people of this city came to establish their homes. This is borne out by the official records of Los Angeles county.

The increase in number of documents in the county recorder's office has been so rapid in the last few years that the title insurance and guarantee companies of this city are taxed beyond possibility to give prompt service. Although the title companies are conceded by the Title Fraternity of the United States to be among the most highly developed and efficient title institutions. To meet this growing condition, a new title insurance company, under the name of the California Title Insurance Company, has been organized and fully financed and equipped. The new title company has deposited $100,000.00 with the State Treasurer of the State of California for the protection of its insurance policy and guarantee-holders, and has acquired the title-plant, good-will and entire equipment of the California Title Guaranty Company.

Los Angeles is tenth in population, yet this county is only excelled in the number of instruments filed in the county recorder's offices, by New York (New York and Kings counties) and Chicago (Cook county); and 75 per cent of the documents filed here relate to the establishment of homes.

For the year 1920 the number of documents filed in the twelve largest cities of the United States is as follows:

City—	Population.	No. of instruments filed.
New York	5,621,151	296,005
Chicago	2,701,705	341,469
Philadelphia	1,823,158	133,298
Detroit	993,739	94,487
Cleveland	796,836	248,406
St. Louis	772,897	106,916
Boston	748,000	65,982
Baltimore	733,820	104,886
Pittsburg	588,193	63,502
Los Angeles	576,673	224,532
Buffalo	506,775	80,113
San Francisco	506,070	48,634

For the year 1921, the number of documents filed in the county recorder's office of Los Angeles county, up to November 1, is 202,153.

BUSINESS READING.

These periodicals are on file in the sociology department of the Los Angeles Public Library, Metropolitan Building, Fifth and Broadway.

Three decades of employment fluctuation, by R. G. Hurlin. Disdain of our marine displacing dread abroad, by Rodney Bean. The roots of unemployment, by Dr. R. Eatcourt.—[Annalist, October 24.

The bank credits investigator, by Russell F. Prudden. Relations between a bank and its employees, by Raleigh E. Ross.—[Bankers' Magazine, October.

The effect of tax revision on prosperity, by Otto H. Kahn. The advance in crude oil prices.—[Chronicle, October 22.

The problems in motion-picture accounting, by F. W. Heathcote. Working out the Ter Meulen plan. The Pacific Ocean and Southern California, by Maynard McFie. Bankers and international trade, by Fred G. Lange.—[Coast Banker, October.

England's antidumping act. Commercial aviation; important developments in Europe and the United States. Artificial silk; a recent addition to the world's important textile fibers.—[Commerce Monthly, November.

Discussion of reparations, by Walter Rathenau. Economic situation in the Baltic states. The depreciation of the German mark; German industries' view. The 1920-1921 world's output of sugar.—[Economic Review, October 14.

The Ter Meulen bond scheme for providing international commercial credits. The ultimate reason for reducing railroad rates and wages. The outlook for financing the railroads and the government's relation thereto, by A. J. County. Self-imposed poverty as a condition precedent of England's economic recovery, by Arthur Balfour.—[Economic World, October 22.

The American Telephone and Telegraph Company; an analysis by Raymond V. Sykes. The development and evolution of the stock market; stock exchanges of the world.—[Financial World, October 31.

Would total disarmament mean chaos? by James B. Morman. How the Investment Bankers' Association helps investors. Rumania: financial, industrial and economic conditions, by Prince Bibesco, Rumanian Minister to the United States.—[Magazine of Wall street, October 29.

From trading village to world port; the story of the growth of Los Angeles, by C. H. Matson. The fight for the markets in the Pacific. Development of manufacturing in Australia.—[Pacific Ports, December.

IN THE COTTON MARKET.

Price Advances for California and Arizona Product Due to Long Staple Shortage and Boll Weevil.

Many growers of California long-staple cotton should be deeply grateful to the boll weevil this year. Thanks to the depredations of that destructive insect throughout the southern cotton belt, a serious shortage in long-staple cotton, 1 3-16 inches or over in length, has developed. Long-staple cotton naturally takes longer to grow than short-staple. And given that much more time, the bug goes at his business of destruction in a leisurely and thorough manner, leaving the South's long-staple crop in a very much depleted condition.

However, the California and Arizona cotton-producing region is unaffected by this pest and this season's crop has flourished unhindered while the southern competing regions were suffering great losses. The result has been that last week growers of California long-staple were receiving prices of 3 cents a pound higher for their product than the contract prices for January cotton in the New York market.

Los Angeles cotton brokers point out that this high basis is meaningless, however, if it is not remembered that these three extra cents are being paid only for the long-staple. No shortage exists in the shorter staples. Also because of the lack of uniformity in California cotton staples, many growers will not receive this high basis for their product because there is so much short-staple baled in with the long.

A market letter issued yesterday by Edward M. Fowler & Co., Los Angeles cotton brokers, analyzed the present general market trend, as follows:

"The downward movement of prices in the cotton markets since the beginning of October is to be found in the desire of the producers and holders of cotton in the South to dispose of their stocks at the reasonably remunerative prices now obtaining and thus to obtain the means of paying the debts that have been pressing upon them and to render their position once more fairly comfortable. There have been, however, other though for the moment less obtrusive influences operative in the opposite direction. For one thing, cotton manufacturers everywhere have been steady buyers of cotton in sufficient volume to make the decline both slow and moderate in extent, even if not to prevent it altogether. And the consumption of cotton has apparently been upon an increasing scale, at least in this country, as is evidenced by the fact that the monthly consumption report of the Census Bureau shows a total of 484,647 bales of cotton consumed in the United States in September, this being the largest quantity recorded for any single month in a very long time. The exceptionally heavy weekly takings of cotton by the world's spinners point in the same direction."

California and Arizona growers of American Egyptian cotton are deriving considerable cheer from the official estimate of the condition of the Egyptian crop. The crop in Lower Egypt is given in this report as 72 per cent of normal, Middle Egypt as 75 per cent, and Upper Egypt as 79 per cent. These figures are the lowest since the first publication of crop estimates by the Egyptian government in 1910. The failure of the crop is due, it is said, to the late sowing through the hesitation of the cultivators, careless cultivation owing to previous low prices, the unseasonable watering, and the growing ravages of the pink boll worm. This failure will have the effect of making the market for American Egyptian cotton much stronger.

TURKEY PRICES LOWER.

As the Thanksgiving season approaches, the turkey is again assuming his brief reign as the dominant figure in the poultry market. However, his rule this year is not apt to be nearly as glorious as in the days of high prices. There is a large hold-over from last year, and the great increase in the number of turkeys imported from Australia and Texas are forcing prices down steadily and will probably keep them down in spite of the hearty Thanksgiving demand. W. G. Young, of Young's Market, hazarded a guess yesterday that retail prices for dressed turkeys around Thanksgiving time will not be higher than 45 cents a pound, as compared to the 57 cents a pound Los Angeles had to pay last year.

The shipments of fresh frozen turkeys from Australia is the interesting development in the poultry business this year. Australia's seasons are the opposite of our own with the result that what we call Christmas turkeys mature there in July. Consequently they can mature in Australia, be dressed, frozen and shipped in refrigerator boats in time to reach the Pacific Coast for our fall demand. According to Bennett, King and Layton, San Francisco importers, 160,000 pounds of turkeys have been shipped into this country from Australia so far this year.

The receipt of the shipments will have the effect, says Mr. Young, of forcing local growers who formerly held their turkeys for higher prices around the Christmas season to sell their birds earlier and for lower prices. Australian turkeys can be imported throughout the winter.

Another factor that is depressing turkey prices in Los Angeles is the willingness of Texas turkey-raisers to take 12 to 15 cents a pound liveweight for their birds. This means that turkeys can be dressed and shipped into the local market at a total cost of 30 to 35 cents a pound.

Los Angeles is about the only market in the country where nearly all the supplies of last year's turkeys were consumed. Other markets have tremendous carry-overs. Nearly 1,500,000 pounds of turkeys are in storage in the United States at present. This is probably the greatest factor of all in keeping prices down this year. People who would not eat the birds at last year's high prices will probably eat the same fowl this year at a very much reduced figure.

In contrast to falling turkey prices, cranberries have almost doubled in price compared to last year. The 1921 cranberry crop was unusually short and the berries are bringing nearly $24 a barrel in the Los Angeles market, compared to $14.50 a barrel last year. Heavier shipments, however, may come in later in the month and cut the present high price.

The Bond Market Today

As an indication of the trend of the bond market, we show comparative prices on several active securities *today and a week ago:*

	Sat. Oct. 29	Sat. Nov. 5
Armour & Co. 7%, 1930	100⅜	102
E. I. du Pont de Nemours 7%, 1931	100	102½
Goodyear Tire & Rubber Co. 8%, 1941	104¼	110
Libby, McNeil & Libby 7%, 1931	97¼	100
Swift & Co. 7%, 1931	100⅛	101¾
Grand Trunk Ry. Co. 7%, 1940	103	105¾
Northern Pacific Great Northern Jt. 6½%, 1936	103¾	105⅛
L. A. Gas and Elec. Corp. 7%, 1931	100	102¼
So. Cal. Edison Co. 6%, 1944	93¾	96½
Govt. of the French Republic 7½%, 1941	94⅜	96¾

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BEFORE a reputable bond house recommends to its clients the bonds of any California public service corporation, those bonds are subjected to three very careful examinations:

1. Supervision of the State

The California Railroad Commission virtually controls the operations and financing of these corporations. It establishes rates which are just to the people, but which permit the companies to pay a fair return on the capital invested. The purpose of each bond issue is investigated by the commission before it gives consent and the bonds are authorized.

2. Examination by the Management

Trained management is required in the operation of these companies. In order to keep earnings at the best rate possible, the management will not permit financing which unduly increases bond interest charges. The future of the company rests with the management and its efficiency at all times is one of the chief considerations in the

3. Investigation by the Bondhouse

The past success, the present condition and the future stability of the company will determine the safety of principal and regularity of income for the bonds. The best experts obtainable by the bond house pass upon every feature of the bonds and the mortgage securing them. Only after a searching investigation of this nature is a reputable bond house willing to recommend the bonds to its clients over its name.

We are offering at this time bonds of California public service corporations which have successfully passed these tests. Bonds at prices to yield from 6.50% to 7.50%. For full information write or call at our office.

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West Tulare Land Company
First Mortgage 7½% Serial Bonds
Due Jan. 1, 1924 to 1933, inclusive.

The Company owns and cultivates 9546 acres of unusually rich farm lands in the Tulare Lake Basin, Kings County, California.

These Bonds are secured by a First Closed Mortgage on the 9546 acres referred to above, which, together with improvements, are appraised at over $1,000,000, which shows an Equity or Factor of Safety above the Mortgage of over $536,000.

Net Earnings for the past three years on a basis of 8000 acres cultivated have averaged $62,714 per year or nearly twice annual interest requirements of this issue.

The Bonds are Exempt from personal property taxes in California and can be had in denominations of $500 and $1000.

Offered subject to Certification as a Legal Investment for Savings Banks in this State.

Price 100 and Interest
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Not Many Recent Issues Like This One

For some time past there have been but few hydro-electric bond issues which have been first mortgages. This fact gives particular interest to the—

Northwestern Electric Co.
First Mortgage 6% 20-year Sinking Fund Gold Bonds

Besides this attractive feature these securities have other strong assurances of safety. The company which serves Portland, Ore., with both electric current and steam heat has a large modern generating and distributing system which is earning net nearly twice the amount needed for bond interest.

Our recommendation that you purchase these bonds is based on these considerations plus the attractive yield of 7.15%.

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Is this the time to buy stocks or should commitments be postponed?
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possible, the management will not permit financing which unduly increases bond interest charges. The future of the company rests with the management, and its efficiency at all times is one of the chief considerations in the

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We are offering at this time bonds of California public service corporations which have successfully passed these tests. Bonds at prices to yield from 6.50% to 7.50%. For full information write or call at our office.

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...ether with improvements, are ap...
...h shows an Equity or Factor of
...$536,000.
...ars on a basis of 8000 acres cul...
...year or nearly twice annual inter...
...al property taxes in California and
...500 and $1000.
...a Legal Investment for Saving

...d Interest
7.50%

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MARKS FALL STILL FURTHER.

Feature of Day's Market Is Rapid Decline in German Money, Which Strikes New Low Record.

BY ALEXANDER DANA NOYES.
[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—The specific incident on today's markets was the further and rapid fall in the German mark, whose low price of 56-100 of a cent compared with 83-100 a month ago and 1 5-8c in the week when cash payments on reparation account began at the end of May.

For the value of currency to be cut down 56 per cent in a month and 78 per cent in five months is perhaps not a novelty in these days of Polish and Russian printing press activities, but it is probably unexampled in the case of such a government as Germany.

Some step must evidently be taken to stop the demoralization, unless Germany's foreign trade is to come absolutely to a halt. Exactly what will happen to the fabric of German speculation if and when the depreciation of the mark is checked and recovery ensues, is a matter of interesting conjecture.

On today's market for investment bonds, the advance in prices did not continue at the pace for the two preceding days. This was inevitable and on the whole desirable; but there was nothing like downward reaction and some bonds notably among the railway and industrial issues, made further substantial advances. A survey of the week's changes in prices throughout the bond list finds a very remarkable situation.

In United States government bonds, net gains of 1 1-4 to 2 1-4 for the week have been the rule in a score of foreign governments, the advances ranging between1 and 4 7-2 points, with the higher percentages in the majority; with bonds of American corporations, much the greater number have gone up 1 or 2 points and advances of from 3 to 5 per cent are very numerous.

Stocks, on the other hand, have changed irregularly; today's market was as purposeless and uncertain as most of its recent predecessors. It was the smallest Saturday market since September. A noteworthy financial incident was the great increase in bank clearings at New York; which last week, for the first time since last February, went above the total for the same week of 1920.

FINANCIAL.

OFFICE OF THE TIMES.
Los Angeles, Nov. 5, 1921.

Bank clearings yesterday were $13,787,427.80, an increase of $1,302,029.68, as compared with corresponding day for 1920.

	1921	1920	1919
Mday	$15,194,397.94	$13,949,354.52	$9,092,746.82
Tday	14,498,383.44	Holiday	9,020,717.18
Wday	13,948,305.03	19,179,432.25	8,237,019.27
Th'day	13,674,985.57	18,050,087.27	8,237,019.27
Friday	13,851,104.21	13,980,667.27	8,237,019.27
Sat'day	13,787,427.80	12,830,800.41	9,184,156.80

LOCAL STOCK EXCHANGE.

The following were the closing prices and sales, as noted yesterday at the Stock Exchange Building.

BANK LIST.

	Bid	Asked
California Bank	$190.00	$202.50
Citizens Nat. Bank	267.50	
Commercial National	200.00	250.00
Farmers & Merchants Nat.	215.00	
First National	445.00	465.00
Guaranty Tr. & Sav.	285.00	290.00
Merchants National	175.00	185.00
Security Tr. & Sav. Bank	210.00	
Southern Trust & Trust Co.	125.00	130.00
U. S. National Bank	180.00	190.00

BOND LIST.
(Within Accrued Interest.)

	Bid	Asked
Associated Oil Co. ... 6s Red.	97	100
Associated Oil Co. ... 6s Red.	94½	
Cucamonga Water Co. ...	97½	
Edison Power & W. Co. ...	85	100
California Pac. Ry. ...		
Edison Elec. Co. ... 1st Redg.	87½	
Home Telephone Co. ...	97½	
Home Tel. Co. ... 1st Mtge.	80	85½
L. A. Gas & Elec. Co. ...	79	80
L. A. Railway 5s ...	80	87
L. A. Pac. Ry. 1st Con. Bdgs.	80½	
L. A. Pac. Ry. 1st Redg.	91½	91
L. A. Traction Co. ...	71¼	
Los Angeles ...	90	
Mission Trans. 5s ...	60	
Nationals Co. of Cal. ...	95	
Pac. Gas & Elec. Co. 5s ...	77	81
Pac. Light & Power Co. ...	91½	
Pac. L. & P. gtd. ...	84	
Pac. L. & P. 1st Ref. R. ...	90½	
Pac. L. & P. 6s Ser. D. ...	97½	
Pac. L. & P. 6s Ser. D. ...	102½	103½
S. Cal. Edison Co. ...	96	
S. Cal. Edison Co. ... Mtge.	93	94
S. Cal. Edison 6s ...	95½	99
Union Oil Co. ...	89½	
Union Trans 5s ...	99½	99½
U. S. Long Dist. T. & T. Co.	79	85

INDUSTRIAL LIST.

	Bid	Asked
Cal. Delta Farms ...	$ 85.00	
Cal. Packing Corp. ...	97.00	$ 99.00
Cent. Realty Co. ...	75.00	
Globe Gr. & Mill com. ...	60.00	62.00
Globe Gr. & Mill pfd. ...	102.50	
Goodyear T. & R. pfd. ...	61.50	72.00
Goodyear Textile Mills ...	57.00	62.50
Home Builders pfd. ...	90.00	
Home Builders com. ...	100.00	
Home Serv. Co. com. ...	90.00	
L. A. Investment ...	97	99
L. A. Gas & Elec. pfd. ...	84.00	
Occidental Life ...	126.00	
Pacific Mutual Life ...	430.00	
S. Joaquin L. & P. pfd. ...	75.00	77.50
S. Joaquin L. & P. com. ...	15.00	
S. Moulin R.R.C. pfd. ...	92.00	
S. Cal. Edison com. ...	92.00	92.50
S. Cal. Edison pfd. ...	100.50	100.00
S. Counties Gas pfd. ...	90.50	
Sun Drug Co. ...	90.00	
Title I. & Tr. Co. ...	150.00	200.00
Union Sugar Co. ...	18.50	

OIL LIST.

	Bid	Asked
Amalgamated Oil ...	$ 99.00	$ 62.50
American Crude Oil ...	.07½	.15
Associated Oil ...	99.00	102.50
Brooklyn Oil ...	.70	
Central ...	.95	1.12
Continental Oil ...	2.10	2.25
Fullerton Oil ...	2.50	2.60
Gen. Pet. com. ...	95.75	96.25
Gen. Pet. pfd. ...	95.00	
Jade Oil Co. ...	.14	.16
Lake View No. 2 ...	1.30	1.45
Mineral Oil Co. ...	.90	.95
Mivay Northern ...	.52½	.07½
Mt. Diablo ...	.05	
Nat. Pet. Oil Co. ...	.95	
New Penn. Pet. Co. ...	.15	.22
Olinda Land ...	.27	.30
Palmer Union ...	.02	
Palmer Union com. ...	.02	
Premier Oil Co. ...	.25½	.27½
Republic Pet. Co. ...	.23½	.23½
Rice Ranch Co. ...	1.10	1.15
Union Oil of Delaware ...	154.00	156.50
Union Oil Co. ...	19.62½	19.75
United Oil Co. ...	.42	.43
Victor Oil Co. ...	.09½	
Wilcox Oil Co. ...	.06	
White Star Oil Co. ...	.05½	.10

MINING LIST.

Ostman District—	Bid	Asked
Address Mining ...	$ .02	$ .03
Amp Mines ...	.01	.02
Arizona Tom Reed ...	.01	.02½
Big Jim ...	.02	.02½
Black Range ...	.02	
Bon Mining ...	.01	
Boundary Cone ...	.02	.02
Cons. Mines ...	.01½	
Gold Dust ...	.07	
Gold Cr. ...	.02	.03½
Hecla Mining ...	4.00	
Lexington Ariz. ...	.08	
Lucky Boy ...	.02	.02½
Mollie Mining ...	.05½	
Ostman United ...	.02½	.03
Oro Amigo ...	.01	
Renegade ...	.01	.02
Simon Silver Lead ...	.33	.34
Telluride ...	.08	
Tom Reed ...	.35½	.36
United American ...	.12	
United Eastern ...	2.50	2.85
United Western ...	.07	.08
Virginia Louise ...	.07½	
Yellow Pine ...	.09	

Morning session: 4 $1000 S. Cal. Edison 6s at 95¾; 1 $500 3rd Liberty 4¼s at 96.50; 1 $50 1st Liberty 4¼s at 94.65; 1 $1000 2s. at 94.70; 2 $100 do. at 94.60; 1 $50 do. at 94.90 5 $1000 do. at 94.70; 1 $1000 Victory Bond at 99.60; 3100 L. A. Investment at 97; 500 do. at 98; 10 Goodyear T. & R. pfd. at 62.50; 14 S. Cal. Edison com. at 92.60; 4 do. Bch., at 92.00; 30 Globe Gr. & Mill com. at 61.00; 7½ S. Joaquin com. at 15.00; 10 S. Joaquin pfd. at 74.50; 10 Gas. Pet. at 95.50; 10 do. at 95.75; 20 do. at 95.00; 1000 Republic Pet. at 23; 1000 do. at .23½; 100 Mascot Oil at 1.22½; 40 Union Oil of Delaware at 19.62½; 100 United Eastern at 2.52½; 5200 Tom Reed at .36; 1000 do. at .37.

Afternoon: 25 $100 Victory Bonds at 99.70; 1 $1000 2nd Liberty 4¼s at 94.80; 10 $1000 1st Liberty 4¼s at 94.50; 10 $1000 1h Liberty 4¼s at 94.95; 15 $1000 Victory Bonds at 99.60; 4 $500 do. at 99.60; 10 Gen. Pet. at 95.12½; 1000 S. Cal. Edison 6s at 98.

BOSTON COPPER MARKET

[Furnished by A. H. Crary, 119 West Fourth street, Los Angeles.]

BOSTON, Nov. 5.—Closing quotations:

	Bid	Ask.		Close Bid	Ask.
Ahmeek	52	53½	Majestic	5	10
Adventure	2½	3	Michigan	2	3
Allouez	21½	22	Marlborough	2	3
Algomah	39	40	Mohawk	52	53
Arc. Procr.	5¾	6	Marlower	2	3
Ariz. Com.	14¾	15	Nipissing	8	8½
Ariz. Cop.	4¾	5	North Butte	10¾	10¾
Bingham	13¾	14	North Lake	1	2
Butte & Ballak	20	21	Old Colony	2½	3
Butte & Sup.	19¾	19¾	Old Dominion	54	55
Calumet & Ariz.	70	71	Osceola	87	88
Calumet & Hecla	410	415	Quincy	72	73
Centennial	19	19½	Ray Con.	13¾	13¾
Champion	2	3	Shannon	9½	10
Chino	23½	23¾	Shattuck	28	29
Copper Range	42¾	43	Superior	32	32½
Davis Daly	1	1½	Superior & Pitts.	2	3
Dom. Cop.	4	4½	Tamarack	40	41
Eureka	45	47	Trinity	10	11
E. Butte	9½	9¾	Tuolumne	35	45
Franklin	2	3	Utah Apex	2¾	3
Granby	40	41	Utah Con.	13	13½
Hancock	2	3	U. S. S.	71	72
Helvetia	16	17	Utah Metal	3	3½
Imperial	1	2	Winona	90	95
Indiana	69	71	Wolverine	11	12
Island Cr.	39	39½	Wyandotte	35	40
Iron Blossom	10	11			
Iron Cap	20	21			
Isle Royale	20	21			
Kerr Lake	3½	3¾			
La Salle	1¾	2			
Mason Val.	24¾	25			
Mass. Con.	9¾	9¾			

FOREIGN EXCHANGE: NOMINAL RATES.

Following are the foreign exchange rates upon which local business is transacted yesterday, as furnished by the foreign exchange department of the Farmers' and Merchants' National Bank:

	Exchange rate.
London, per pound sterling ...	$ 3.96
France, per 100 francs ...	7.43
Germany, per 100 marks ...	.01
Italy, per 100 lire ...	4.11
Holland, per 100 guilders ...	39.75
Sweden, per 100 kronor ...	24.75
Norway, per 100 kroner ...	23.55
Spain, per 100 pesetas ...	18.75
Czecho-Slovakia, per 100 kronen ...	13.65
Greece, per 100 drachmas ...	.99
Bulgaria, per 100 leva ...	4.55
Rumania, per 100 lei ...	.75
Serbia, per 100 dinars ...	.50
Jugoslavia, per 100 kronen ...	7.25
Switzerland, per 100 francs ...	18.87
Belgium, per 100 francs ...	18.17
Denmark, per 100 kroner ...	1.27
Finland, per 100 finmarks ...	18.87
Hongkong, per 100 local currency ...	.48
Buying rates—Great Britain, sight, $3.93; Canadian, sight, $8.75 discount per $100.	

CHICAGO CASH GRAIN.

[EXCLUSIVE DISPATCH.]

CHICAGO, Nov. 5.—Cash wheat, No. 2 hard winter, 1.08¼@1.03¾; No. 3 mixed, 88@96¼; No. 4 mixed, 85; No. 3 mixed, 45; No. 3 mixed, 44½; No. 2 yellow, 46¾@47; No. 3 yellow, 43¾@44½; No. 4 yellow, 42¾@42½; No. 5 yellow, 41@42½; No. 2 white, 49@49½; No. 3 white, 48; No. 4 white, 41¾@45; No. 5 white, 41½; No. 6 white, 41½.

Oats, No. 2 white, 32¾@34¾; No. 3 white, 30@31½; No. 4 white, 29@29½.

Rye, No. 2, 84¼.

Barley, 54@72.

Timothy seed, 3.50@4.00.

Clover seed, 11.00@13.00.

Lard, 7.90@8.00.

Ribs, 6.75@7.00.

SUGAR PRICES.

[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—Raw sugar unchanged at 4.06@4.11 for centrifugal. Raw futures closed 3 points per lower; December, 2.40; March, 2.35; May, 2.33; July, 2.44. Refined steady at 5.20@5.30 for fine granulated. Futures closed at 5.40 for December and 5.30 for later months.

HOME AND FOREIGN BOND QUOTATIONS.

[Furnished by the National City Co. of California, 607 South Spring street.]

LOS ANGELES, Nov. 5.—Following are today's quotations on foreign and domestic bonds held in this city:

Securities—Maturity.	Bid.	Asked.
Armour Co., 7s, July 15, 1930	101½	102
Anglo-Am. Oil 7¾s, April 1, '25	105¾	106¾
Am. Ag. Chem. 7½s, Feb. 1, '41	100	101
Am. T. & T. Co. 6s, Aug. 1, 1924	104	104¼
Am. T. & T. Con. 6s, Aug. 1, '25	102¾	104
Armenonds 7s, Jan. 1, 1925	100	100
B. & O. 6s, July 1, 1948	91	91½
Belgian 8s, Jan. 1, 1925	95½	96
Belgian 8 yr. 7½s, June 1, 1945	102¾	103¼
Belg. Gov. 10 yr. 8 yr. 8s, Feb. 1, 1941	102¾	103
Beth. Steel 7s, July 15, 1926	101½	102¼
Beth. Steel 7s, Oct. 1, 1935	101¼	102¼
British 5½s, Feb. 1, 1937	94¾	94¾
British 5½s, Nov. 1, 1922	99¾	99¾
British 5½s, Feb. 1, 1937	94¾	94¾
Canadian 5s, April 1, 1926	96¾	97
Canadian 5s, April 1, 1931	93¾	93¾
Canadian 5½s, Aug. 1, 1929	95¾	96¼
Can. Nat. Rys. 6s, Mar. 2, 1924	99¾	99¾
Can. North. 6½s, 1940	105	107
Can. North 6½s, July 1, 1946	106	106½
Chile, N. W. 6½s, Mar. 1, 1925	104	104¾
Chile, 8s, Feb. 1, 1941	100	100½
Chile 8s, Feb. 1, 1941	100	100¾
Con. Gas 6s, Dec. 1, 1921	100	100¼
Con. Gas 6s, Feb. 1, 1925	100	100¾
Copper Expt. 8s, Feb. 15, 1925	103	103¾
Cub.-Am. Sug. 6s, Mar. 15, '31	101	101½
Cuban Com. Mun. 6s, Feb. 1, 1946	105¾	106¼
Denmark 8s, Oct. 15, 1945	101	101¾
Du Pont 7½s, May 1, 1931	102	102½
Dutch Am. 6s, Sept. 15, 1945	101¾	102
French Gov. 7½s, June 15, 1941	101¾	102
F. F. Goodrich 7s, April 1, 1925	98½	98¾
Goodrich 7½s, May 1, 1941	110	111
Grand Trunk 6½s, July 15, 1936	103¾	104
Great North. 7s, July 1, 1936	103¾	104
Grand Trunk 7s, Oct. 1, 1940	105	105½
Humble Oil & Ref. 7s, May 1, '23	100	100½
Interboro R. T. 7s, Sept. 1, 1921	75	77
Int. Tel. Sec. 6½s, July 1, '30	105	105¾
Japanese 6s, Sept. 1, 1925	93	93¾
Japanese 1st 4½s, Feb. 15, 1925	85	85½
Japanese 2nd 4½s, July 10, 1925	85	86
Kansas 8s, Oct. 1, 1940		100
K. C. Term. 4s, July 1, 1960	58	59
North. Pac. 6s, July 1, 2047	103½	104¾
N. Y. Central 6s, 1942	103¾	104¼
N. W. Bell Tel. 7s, Feb. 1, 1941	106½	107
Penna. R. R. 7s, April 1, 1930	103¾	104
Penna. R. R. 6½s, Feb. 1, 1936	103¾	104
Proctor & G. 7s, Mar. 15, 1925	101¼	101¾
So. Cal. Edison 6s, Feb. 1, 1944	95¼	95¾
Swift 7s, Oct. 15, 1925	101	101½
S. Oil of Cal. 7s, Jan. 2, 1931	101¾	102¼
Swift 7s, Oct. 15, 1925	101	101½
Swift 6s, April 1, 1949	101¾	102
Texas Co. 7s, Mar. 1, 1931	102¾	103¼
U. S. Rubber 7½s, Aug. 1930	102¾	103¼
Victory Oil 7s, April 1, 1930	104½	105
Western Elec. 6s, April, 1925	101¾	102¼
Westinghouse 7s, May 1, 1931	104½	105
Wilson & Co. 7s, Feb. 15, 1941	101¾	102
Western Union 6½s, April 1, 1936	101½	102
Uruguay 8s, Aug. 1, 1946	105	105½
Swed. Trans. 6s, Sept. 1, 1936	97	97½

CLOSING PRICES OF GOVERNMENT BONDS.

LOS ANGELES.

1st Liberty 4s ...	94.25
1st Liberty 4¼s ...	94.60
2nd Liberty 4s ...	94.20
2nd Liberty 4¼s ...	94.50
3rd Liberty 4¼s ...	94.80
4th Liberty 4¼s ...	94.95
5th Victory 4¾s ...	99.60

NEW YORK.

1st Liberty 3½s ...	
1st Liberty 4s ...	94.00
2nd Liberty 4s ...	94.00
1st Liberty 4¼s ...	94.78
2nd Liberty 4¼s ...	94.74
3rd Liberty 4¼s ...	94.72
4th Liberty 4¼s ...	94.90
Victory 3¾s ...	99.92
Victory 4¾s ...	99.88
	99.90

MINING STOCKS IN SAN FRANCISCO.

SAN FRANCISCO, Nov. 5. — Following are today's closing quotations and sales on the San Francisco Stock Exchange, furnished by A. W. Cotte, 614 South Spring street, member Los Angeles and San Francisco Stock Exchanges:

Sales. District—	Bid.	Asked.
Alto Divide ...	.01	.02
10,000 Bay Hue ...	.02	.03
7,000 Brougher Divide ...	.02	.03
10,000 Gold Zone Divide ...	.04	.06
2,000 Tonopah Dividend ...	.15	.16
Eureka District — ...	.04	.05
2,000 Bullwhacker ...	.69	.71
100 Eureka Croesus ...	.35	.40
Goldfield District—		
1,000 South Reorg. ...	.03	.04
Manhattan District—		
2,000 Midway Con. ...	.07	.08
2,000 West Tonopah ...	.03	.04
Comstock District—		
7,500 Con. Virginia ...	.48	.49
1,000 Mexican ...	.21	.22
2,000 Ophir ...	.13	.14
Other Districts—		
19,500 Arrowhead ...	.02	.03
Oil Stocks—		
5,000 Palmer Union pfd. ...	.28	.30

Total sales of stocks—Saturday, 225,700 shares; for the week, 2,290,200 shares.
Total sales of bonds—Saturday, $8,563,000; for the week, $24,408,000.

STOCK QUOTATIONS IN NEW YORK CITY.

[Furnished by Logan & Bryan, Members New York and Boston Stock Exchanges, 636 South Spring street, Los Angeles.]

NEW YORK, Nov. 5.—Following are the closing prices, sales, and high and low quotations today:

Sales.	Stocks—	High.	Low.	Close.
2,200	Atlantic Gulf & W. I.	29½	29¾	29½
	Do. pfd.	60¾	60¾	60¾
800	Allied Chem. & Dye.	44¾	43½	43¾
200	Allis Chalmers	14¾	14¾	14¾
9,000	Am. Can Co.	39¾	39½	39¾
200	Am. Can Co pfd.	90	87	87
100	Am. Ice Sec. com.	48	48	48
100	Am. Ice Sec. pfd.	60	60	60
300	Am. Int'l Corp.	25¾	25½	25½
200	Am. Linseed	25	24	24
200	Am. Linseed pfd.	48½	48½	48
100	Am. Locomotive	91¾	91	91
200	Am. Safety Razor	4¾	4¾	4¾
100	Am. Ship & Com.	4¾	4¾	4¾
5,100	Am. Steel Fdy. com.	29¾	29¼	29
300	Am. Steel Fdy. pfd.	84¾	84	84
200	Am. Smelt. & Ref. Co.	39	39	39
400	Am. Smelt. & R. pfd.	80	80	80
600	Am. Sugar	55½	55½	55½
100	Am. Sugar pfd.	91	91	91
200	Am. Sumatra Tobacco	31½	31½	31½
2,100	Am. Tel. & Tel. Co.	103½	103	103¼
1,500	Am. Tobacco Co.	120½	120½	120½
900	Am. Tob. pfd.	97	97	97
100	Am. W. Paper pfd.	37	37	37
1,600	Am. Woolen	33¾	33¾	33¾
600	Associated Dry Goods	28½	28	28
200	Atlantic Petroleum	21	21	21
1,600	Baldwin Locomotive	91¾	90¾	90¾
700	Baltimore & Ohio	37	36¾	36¾
100	Bald. & Ohio pfd.	50¾	50¾	50¾
1,600	Bethlehem Steel "B"	91¾	90¾	90¾
100	Beth. Steel pfd 7s	91½	91½	91½
2,000	Bump Bros.	11½	11	11½
100	Butte & Superior Cop.	13¾	13¾	13¾
800	Butte Copper & Zinc.	3	3	3
200	Brooklyn R. T.	9	8¾	8¾
600	California Packers	70¾	70¼	70¼
1,100	C. F. Petroleum Co.	45¾	42¾	42¾
300	Cal. Petroleum pfd.	40½	40½	40½
200	Canadian Pacific	114	114	113¾
100	Central Leather	65¾	63¾	63¾
500	Cerro De Pasco	29¾	29	29
2,600	Chandler Motors	45	44	44
1,000	Chesapeake & Ohio	54¾	54¼	54¼
400	Chile Copper	13¾	13¾	13¾
600	Chino Copper	25¾	25¾	25¾
100	C. & G. W. pfd.	19½	16¾	16
200	C. M. & St. Paul	9	8¾	8¾
100	C. M. & St. Paul pfd.	22	22	22¾
600	Coca Cola	39¾	39¾	39¾
100	Colorado Southern	23	23	23
500	Columbia Gas	62¾	62¾	62¾
200	Callahan Zinc & Lead	4	4	4
300	Consolidated Gas	93¾	93¼	93¼
100	Consolidated Cigars	24	24	24
1,000	Cont'l Can com.	45¾	45	45½
100	Cont'l Can pfd.	98	98	98
1,400	Corn Products	47	46¾	46¾
600	Cosden Oil	32¾	32	32¼
1,000	Crucible Steel com.	61¾	61	61¼
400	Cuba Cane Sugar pfd.	18¾	18¾	18¾
1,200	Cuban Am. Sugar	14¾	14¾	14¾
100	Davison Chemical	40¾	40¾	40¾
1,100	Endicott Johnson	47½	47	47
200	Erie 1st pfd.	17½	17½	17½
2,100	Famous Players	45¾	45¾	45¾
200	Famous Players pfd.	87½	87½	87½
200	Freeport Texas	15¾	15¾	15¾
100	General Cigars	59	59	59
5,700	General Asphalt com.	29¾	29¼	29¼
	General Electric	133½	133	133
2,100	General Motors com.	10¾	10½	10½
100	General Motors pfd.	71	71	71
100	Goodrich Rubber Co.	39¾	39¾	39¾
600	Great Northern pfd.	72¾	72¾	72¾
1,000	Gulf States Steel	71	71	71
2,100	Haskell Barker	51¾	51¾	51¾
4,800	Houston Oil	30¾	30¾	30¾
	Hupp Motor Car Corp.	10¾	10¾	10¾
700	Industrial Alcohol	69¾	69¾	69¾
2,000	Int'l Harvester com.	91	90¾	90¾
100	Int'l Agricultural	49	49	49
800	Int'l Nickel	15¾	15¾	15¾
1,600	Int'l Motors	15¾	15¾	15¾
1,500	Interboro	9¾	9¾	9¾
1,900	Interboro Cons. com.	2¾	2¾	2¾
100	Int'l Marine com.	10¾	10¾	10¾
100	Int'l Marine pfd.	67¾	67¾	67¾
1,700	Island Oil	10¾	10¾	10¾
100	Invincible Oil	10¾	10¾	10¾
2,400	Jewel Tea	75	74¾	74¾
1,900	Kennecott Copper	22¾	22¾	22¾
900	Kelly Springfield com.	40¾	40¾	40¾
600	Lackawanna Steel	41	41	41
600	Louisville & Nashville	107¼	107¼	107
300	Lehigh Valley	52¾	52¾	52¾
500	Lehigh Valley	52¾	52¾	52¾
100	Loft Candy	24¾	24¾	24¾
1,400	Liggett & Myers Tobacco Co.	142¾	142¾	142¾
400	Loews Inc.	19¾	19¾	19¾
100	Maxwell Motors com.	20	20	20
7,500	Maxwell Motors "B"	10½	10¼	10¼
200	Miami Copper Co.	20¾	20¾	20¾
8,500	Middle States Oil	10

J. J. DORAN COMPANY
705-6 Citizens National Bank Building.
Phone 1235.

UNLISTED DEPARTMENT
We are in the market to buy:
1500 American Fuel Oil Common—.40
200 California State Life—Offer
100 Dayenberg Motors Common—$10.00
1000 Globe Petroleum—Offer
500 La Merced—Offer
850 Merchants Petroleum—Offer
100 New World Life—$11.00
200 Ranger Caldwell Oil & Gas—Offer
1000 Texral Oil & Ref.—Market not
700 Verde Central Mines—$1.25½
50 Western Auto Supply—Offer
5 Wilshire Oil Prod. Units—Offer

WE OFFER FOR SALE:
3000 Buttonwillow Gas & Petr.—Bid
250 California Hotel Common—$2.00
1000 Cooper-Henderson Con.—.15
500 East Puente Oil—$4.75
1000 Gold Chain—.25
40 Hellman Com'l Tr. & Savs. Bank—$188.00
$1000 Foshberg Lumber 6%
Bond Due 1927—Bid
150 Harvey Rim & Wheel—Bid
5 International Indemnity—Bid
500 Invader Oil Corp.—Bid
2000 Katherine Gold Mining—Bid
3000 Katherine Extension—.25
2000 Katherine Mohawk—.10
500 Nevada Kathryn—$2 net
1000 Oatman Gold M. & M.—Bid
300 Linda Vista Oil—Bid
700 La Merced—Bid
$950 Richfield Com.—Market not
$500 Tells Bells Irr. 6's—Bid
200 Verde Central—$1.20
500 Trojan Oil—Bid
100 Ventura Con. Oilfields—Bid
500 Whittier Oil & Ref.—.45
J. J. DORAN COMPANY

FINANCIAL PAGE

We have firm buying orders for the following:

Yellow Taxi Cab	Jerome Superior
Rust. Central	Texral Oil & Ref.
Invader Oil Corp.	Samson Tire
Ownwood	Rich. United

FOR SALE
3000 Texral Oil & Ref. ..... @ .13
1000 Huntington Central ..... @ .25
500 Ownwood ..... @ .27
100 Motor Oil ..... @ .25
3000 Huntington Owners ..... @ .09
100 Samson Tire ..... @ Bid
3000 Sun Oil ..... @ .10
500 Getty Oil ..... @ .10

American Securities Co.
823 Story Bldg. Phone 3204; 18392.

TEXAS OIL NEWS
Production Report
Do you know that Texas produced during 1920 over 250 million dollars worth of oil? If you own stock in any Texas oil company or are interested in Texas Oil Production write for a FREE copy of our quarterly production report. It gives names of all oil companies having producing wells, number of barrels produced, and revenue received from oil. Also special information on Strawn Field, Stephens Co., Texas. Write for free copy.
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OIL NEWS PUBLISHING CO.
DENVER, COLORADO.

"At the monthly meeting of the Board of Directors of The Whitley Oil and Refining Co., held Nov. first, the usual monthly dividend of 1 per cent was declared. This is the Tenth 1 per cent dividend declared by the Whitley Company."

Big Gusher is Expected
Close to our Montebello property, flowing 2100 barrels daily under reduced output. Oil men say its a 5000 to 10,000 barrel well, producing 20,000,000 cubic feet of gas equal to 12,000 gallons of gasoline. Montebello News says it's the biggest well in the State of California. We are in line for as large a well, or better, according to geologists' report.
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Hellenic Units $30.00 Sandberg 8c
Want. Owners ...8c La Merced ..Wanted
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STOCK SALES OF THE WEEK.

ENDING NOV. 5, 1921
LOS ANGELES STOCK EXCHANGE.

BONDS.

Shares.	Name—	Open.	High.	Low.	Close.	Year to date—High.	Year to date—Low.
4	Liberty 1st 3½s..	$ 88.00	$ 88.14	$ 88.00	$ 88.14	$ 88.14	$ 86.00
5	Liberty 1st 4¼s...	94.00	94.20	94.00	94.20	94.50	94.00
1	Liberty 2d 4¼s...	94.44	94.50	94.44	94.50	94.50	93.12½
117	Liberty 2d 4¼s...	94.30	94.50	94.45	94.50	94.50	93.27½
202	Liberty 4th 4¼s...	92.94	94.71	92.85	94.65	94.71	93.00
99	Victory 3¾s	99.40	99.40	99.40	99.40	99.40	97.25
147	Victory 4¾s	99.40	99.76	99.38	99.76	99.76	96.97½
23	Pas. Vlec. Ry. 5s.	73.25	78.25	73.25	77.00	78.25	60.00
4	San Joaquin L. & P. Co. 5s.	90.75	91.50	90.75	91.50	92.00	90.75
19	So. Cal. Edison 6s	95.62½	96.12½	95.62½	96.50	96.14 2-7	85.00
1	L. A. Ry. & L. & P. Co.	102.00	102.00	102.00	102.00	102.00	100.00
15	Union Oil Co. 5s.	88.50	88.50	88.50	89.25	89.50	84.25

BANKS

25	First Nat. Bank..	447.00	450.00	447.00	445.00	457.50	425.00
5	Union Bk. & T. Co.	125.00	125.00	125.00	125.00	134.00	115.00

INDUSTRIALS

20	Globe Gr. & Mill.	61.00	61.00	61.00	61.00	95.00	52.00
10	Greer T. & R. pfd.	60.50	60.50	60.50	61.00	67.00	44.50
70	Goodyear T. M. pfd.	70.00	72.00	67.00	71.00	74.00	43.00
40	Hay's Con. Sugar.	28.75	28.75	28.00	28.00	35.00	23.75
45	Los A. & S. L. pfd.	84.00	84.00	84.00	84.00	93.50	80.00
6,654	L. A. Inv. Co.	.91	.97	.91	.97	.97	.71
25	R. I. L. & P. pfd.	73.00	74.50	73.00	73.00	75.00	67.00
179	Do.	14.00	15.00	14.00	15.00	15.00	15.00
241	So. Cal. Ed. com.	92.38	92.50	92.00	92.00	94.50	86.00
50	Sou. Sug. Co.	1.50	1.50	1.50	1.50	2.00	1.50
10	Union Sugar Co...	19.00	19.00	19.00	19.50	21.00	16.50

7,837½

OILS.

20	Associated Oil Co.	101.75	101.75	99.75	99.00	135.00	99.00
653	Associated Pet. con.	85.75¼	86.00	85.75¼	85.75	153.00	70.00
200	Ada Oil Co.	.14	.14	.14	.14	.20	.10
7,467	Mascot Oil Co.	1.05	1.12½	1.05	1.20	2.00	.80½
1,000	Mid-Northern.	.55	.55	.55	.55½	.71	.35
11,200	Mt. Diablo	1.00	1.00	.97	.97	1.07	.90
1,000	National Pacific	.08	.08¾	.08	.08	.15½	.07
13,000	Occidental Pet. Co.	.27	.28	.27	.28	.38¾	.21
300	Pilmer Union pfd.	.14	.14	.14	.14	.22	.10
1,000	Premier Oil Co...	.22	.24	.21	.23	.25	.20¾
100,000	Premier Pet. Co.	.11¾	.11¾	.11¾	.11¾	.13	.09
19,100	Union Oil Co.	159.00	159.75	155.50	154.00	177.00	122.50
1,000	Union Oil Co. pfd.	21.00	23.00	19.62½	19.62½	25.50	15.00
3,000	United Oil Co....	.40	.40	.42	.33	.50	.30

97,680

MINES

26,000	Adams Mining Co..	.07¼	.07½	.06½	.06	.09	.02
4,000	Gold Ore Mining Co..	.06	.06	.06	.05½	.06	.03
2,000	Oatman Gold M.	.07½	.07½	.07½	.07½	.08	.01
2,000	Rincon Silver Lead..	.33	.33	.33	.33	.40	.30
20,000	Rose Bud.	.01	.01	.01	.01	.01	.01
9,000	United American..	.15	.15	.12	.12	.21	.12
4,340	United Eastern ..	2.35	2.35	2.35	2.35	2.87½	2.00
1,000	Virginia Louise	.07¾	.07¾	.07¾	.07¾	.08	.06
2,000	Yellow Pine	.35	.35	.35	.35	.90	.35

91,945

RECAPITULATION.

	BONDS. Number.	Value	STOCKS. Shares.	Value
	201	$347,266.65	166,927½	$347,856.94

CITRUS REVIEW OF WEEK.

CITRUS FRUIT SHIPMENTS.

	Oranges.	Lemons.
Southern California—		
October 27	62	33
October 28	77	27
October 29-30	73	35
October 31	41	11
November 1	11	3
November 2	35	22
Total for last seven days	329	126
Total for the 1920-1921 season..	41,289	11,564
Total for the 1919-1920 season..	30,905	8,783
Total from Nov. 1 this season..	71	25
Total to same date last season..	27	38
Central California—		
Total for the 1920-1921 season..	6,670	216
Total for the 1919-1920 season..	5,365	289
Northern California—		
Total for the 1920-1921 season..	265	5
Total for the 1919-1920 season..	219	23

ORANGES.

LOS ANGELES, Nov. 5.—Picking of new-crop navels commenced Monday in the Edison district near Bakersfield, which produces the earliest navels in the Central California citrus belt. Thompson seedless navels are also being packed at Naranjo and will be ready for shipment after a few days of sweating to bring out the desired color. Fruit picked largely in the morning is shipped part way from Central California districts. The following week shipping is expected to open up in earnest with all districts running full crews.

The late starting of the navel season will undoubtedly prevent the arrival of cars east of Chicago in time for Thanksgiving trade.

Shippers are talking $4 to $4.50 f.o.b. for next week's shipments.

Cash quotations continue on a basis of $5.09 per box for shipment, November 20 to 25, and $3.10 for the following ten-day period.

Growers are getting 2½ cents a pound for navels on the tree.

Early districts in Southern California are not expected to begin operating much before the middle of December.

Valencias are still the most profitable buy in the orange deal at the present time.

There are about 200 cars remaining for shipment after this week. These are all in Orange county.

The increased shipments of Valencias this summer was a boon to both the trade and the consuming public. In the face of shortened supplies of other fresh fruits this summer, California Valencias filled an urgent need for fruit.

The closing of the 1920-21 California citrus season on October 31 showed a total of 45,811 cars oranges shipped from the State as against 40,521 cars for the previous heaviest producing season, that of 1916-17.

LEMONS

The market on lemons is quiet.

F.o.b. quotations are on a basis of $4 for extra choice 360s, $3.50 for choice, $3 for extra choice 300s and $2.50 for choice.

There are 27,000 boxes foreign lemons on hand and available for sale within the next thirty days.

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Wheat Market Makes Gain at Finish of Day.

[EXCLUSIVE DISPATCH.]

CHICAGO, Nov. 5.—Grain markets made a better showing at the last after being easy early, and made a good advance at the close, although not holding the entire gain. There were net advances of ⅛ to ¼ cent on wheat, and ¼ to ⅝ cent on oats, while corn finished ¼ cent lower to unchanged for the day. Lessened selling pressure during the most of the day and week-end evening-up had a good effect.

To have the heavy liquidation and pressure that characterized the grain markets throughout the greater part of the week and a sharp decline in prices to the lowest on the 4th years for wheat and the lowest in ten years for the coarse grains, and then have a small rally and higher close for two days, was a surprise to the trade.

Net losses for the week were 6⅝ to 7 cents on wheat, 1⅜ to 2⅜ cents on corn, 1⅝ to 1¾ cents on oats, 9⅛ to 9⅝ cents on rye, and 5⅝ cents on barley. In fact prices finished this week 2¼ the 5 cents higher and on short ribs 10 to 20 cents higher.

Conflicting reports regarding weather in Argentina, with the early advices of frost, although contradicted later, had a strengthening effect on wheat early, as Liverpool shared 1½ to 1¾d advance. It failed to hold, as the bulge brought out selling, and the lowest of the day was reached. Good buying developed on the break by seaboard exporters against the Greek order of 1,500,000 bushels. Being unable to get the futures in the Winnipeg market, the exporters bought in Chicago. This was a covering movement, sent prices up 1¼ to 2 cents from the low, with the top $1.02 for December, and $1.07 for May, and the Bids was ⅝ to ¾ cent under the high point.

The only disturbing news of the day aside from the Argentine reports early was the reports of a bank failure in Kansas and one in Nebraska. Weather in Argentina was reported warmer, and prices there were ½ to 2 cents lower. In the way of constructive news there were reports of dry weather in Kansas, no rain having fallen in parts of the Central West in six weeks. Minneapolis said flour was easier.

Corn held a steady tone and gained with strength it possessed from wheat. New corn sold ½ to 1 cent slower relatively to the December.

Most of the business in oats was in changing from December to May at 4⅞ to ⅝ cents difference for local and northwestern interests. Prices advanced ⅛ cent from the low point with wheat.

Seaboard exporters bought rye and there were bids within 1 to 1¼ cents of asking price for round lots.

Wheat—	Open.	High.	Low.	Close.
December	1.01⅛	1.02	1.00½	1.01⅛
May	1.06	1.07	1.05⅝	1.06⅛
Corn—				
December	.45⅝	.46⅛	.45½	.45⅝
May	.51⅝	.52	.51⅛	.51⅝
Oats—				
December	.31⅛	.31⅝	.31⅛	.31⅛
May	.36	.36⅛	.35	.35⅝

WINNIPEG WHEAT.

	Open.	High.	Low.	Close.
November	1.04	1.05	1.03	1.04
December	1.01	1.02	1.00½	1.01⅝
May	1.07	1.07⅛	1.05	1.07

COTTON MARKET HAS FEW PRICE CHANGES.

[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—The cotton market was almost without color in its two-hour session today. Price changes were few, and most of the activity consisted in week-end evening-up operations. All interests awaited the official figures on ginning from the present crop, to be published on November 9.

The tone of the market was generally steady in the first hour, with near months up 5 to 10 points, but long after the opening it developed a good demand for spot out of local stock. First prices had been 6 points higher to 6 lower. Shorts bought in some cotton at the start, one of the business being in small lots. Considerable swapping was in evidence. The firmness of the March market was a sentimental factor.

Business continued dull and irregular in its later trading. Pressure was a little heavier at times in the second hour, but the market held well and advanced to new highs for the session. Shorts showed not a little uneasiness. The market closed 2 to 6 points net higher, with local spot 10 points higher at 18.90.

	Open.	High.	Low.	Close.	Previous close.
January	18.23	18.26	18.13	18.27	18.22
March	18.10	18.22	18.07	18.20	18.16
May	17.92	17.98	17.87	17.94	17.88
July	17.58	17.63	17.52	17.57	17.47
October	16.82	16.89	16.80	16.86	16.69
December	18.46	18.50	18.30	18.40	18.40
Spot				18.90	18.85
New Orleans close—					
January	17.86	17.91	17.73	17.85	17.82
March	17.75	17.83	17.64	17.77	17.72
May	17.53	17.58	17.43	17.53	17.49
July	17.00	17.10	16.92	17.07	16.97
October	16.10	16.10	16.04	16.04	
December	17.81	17.92	17.71	17.84	17.85
Spot				18.33	18.25

Establish New Laboratory to Test Materials

Confidence in the future growth of Los Angeles is indicated by the recent organization of the Industrial Testing Laboratory, who have just signed a long-term lease for the entire building on the southeast corner of Pico and Los Angeles streets.

Dr. Henry C. Kayser, formerly chief chemist for the harbor commission, and Charles S. Howe, formerly of the Raymond G. Osborne Laboratories, after a very thorough investigation have come to the conclusion that Los Angeles has reached the stage in its development where it would warrant the establishing of a scientific laboratory for the testing of building material, patterned after the laboratories of New York and Pittsburg.

Mr. Howe has just returned from an eastern trip, where he inspected the laboratories of other cities, and also purchased the latest apparatus used in the testing of building material in the larger cities.

This equipment includes the only 200,000-pound Riehle Universal testing machine in Southern California. The pulling power of this machine is so great that it will take steel specimens up to two and one-half inches square and break them with ease, or it will take the same piece of steel and bend it double. The equipment also includes machinery that will take large specimens of concrete and crush it so as to obtain the compressive strength.

During the past few days Dr. Kayser has been demonstrating the various apparatus to the architects, contractors and engineers. While the Industrial Testing Laboratory was founded primarily to meet the needs of the building fraternity, it has been equipped on such an extensive scale that it will be able to take care of all testing and inspection of materials used in various industries.

LIVE-STOCK MARKETS AT VARIOUS CENTERS.

[BY A. P. NIGHT WIRE.]

LOS ANGELES, Nov. 5.—Hogs (hard grain fed,) 125 to 175 pounds, 9.00; 175 to 225 pounds, 9.50.

Cattle, on foot, gross weight: Steers, good, 6.50; medium, 6.00; cows, good, 5.00; medium, 4.50; bulls and stags, 3.00; calves, 125 to 150 pounds, 8.00; 175 to 225 pounds, 7.00.

Sheep: Ewes, 2.50@4.00; lambs, 7.00@7.50.

CHICAGO, Nov. 5.—Cattle—Receipts, 1600; compared with week ago, a few desirable plain fed steers and yearlings, 15 to 25 cents higher; others unevenly 25 lower; beef cows mostly steady; fat she stock 15 to 25 lower; canners and cutters mostly steady; bulls steady to 25 lower; calves 25 to 50 lower; heavy calves of more; stockers and feeders dull, weak to 25 lower.

Hogs—Receipts, 6000; mostly 10 to 15 cents higher than yesterday's average; market slow; bold-over moderately light; practical top, 7.90; light lights up to 8.25; pigs, 8.50; bulk hogs 7.45@7.85; pigs mostly 10 higher; bulk desirables, 8.25@8.35.

Sheep—Receipts, 2000; compared with week ago, killing classes generally steady; feeder lambs, 15 to 25 cents higher.

BIG TRACT BOUGHT FOR SUBDIVISION.

The Alexander Culver Company has just purchased from the Emery estate through the Title Insurance and Trust Company 100 acres of land fronting on two paved highways, Fair Oaks avenue and Alhambra Road, opposite Sierra Vista junction, between Los Angeles and Pasadena, and along the western boundary of Alhambra. The consideration was reported at $250,000 with street improvements. The Culver company will subdivide the tract into home-sites.

RESERVES IN EXCESS.

[BY A. P. NIGHT WIRE.]

NEW YORK, Nov. 5.—The actual condition of clearing-house banks and trust companies for the week shows that they hold $12,981,950 reserve in excess of legal requirements. This is a decrease of $1,413,170 from last week.

Here is TEXANA Texan's Twin What Are You Waiting For?

Actual Unretouched Photograph of TEXAN No 1 Going Over The Top

Only 220 short paces separate this well from TEXANA NO. 1.

FOSTER CALENDAR
Nov. 1—Second Kentuck dividend Paid.
Nov. 6—Texan Well No. 2 drilling at 1750 level.
Nov. 6—Texan Well No. 3 drilling at 875 level.
Nov. 15—First Optimo dividend payable.
Dec. 15—First Texan dividend payable.

If ever an investor had his path marked for him straight to a sure winning, you have yours in TEXANA.

Because the way has already been blazed by a pronounced winner—TEXAN. For, literally and exactly, in every detail, TEXANA is Texan's twin.

One hundred acres of choice Breckenridge territory—three 20-acre leaseholds—three wells guaranteed by the Fosters to be drilled—that was Texan's proposition to you at the outset.

It is now TEXANA'S proposition.

Moreover, the 20-acre leasehold on which Texan brought in a 600-barrel well adjoins the 20-acre leasehold on which TEXANA has her first well started. And TEXANA'S second and third leaseholds adjoin TEXANA'S just as closely.

With conditions identical in every respect—with the Fosters pushing TEXANA'S drilling just as hard as they pushed Texan—with the same guarantee that the wells will be drilled right and that you'll get an absolutely square deal for your money—just as Texan shareholders will tell they got—

WHAT ARE YOU WAITING FOR?

There isn't ANYTHING to wait for! You may want a detail or two of information. We'll gladly supply that as quickly as a telephone or the mail will let us. But there isn't anything really IMPORTANT TO HOLD YOU BACK.

Take a tip from Texan unit holders. They are buying TEXANA units—not in ones, twos, but in tens—twenties—hundreds. And why shouldn't they? Why shouldn't they snap up the exact duplicate of the offering whose first well alone was completed with a daily output where sustained production profits them at the rate of 100 per cent per annum.

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Knitting Firm Takes Lease on Wall Street.

The J. W. Lewis Company reports a lease just closed by Max Eisner covering the entire ground floor of the brick building at the northwest corner of Boyd and Wall streets, which will be occupied by the Pacific Knitting Mills, Inc. This concern is engaged in the manufacture of bathing suits and sweaters and now occupies three floors in the building at the northeast corner of Fourth and Wall streets, comprising approximately 20,000 square feet of floor space. This space will be retained as a factory and the general offices and shipping department will be removed about December 1 to the corner of Boyd and Wall streets.

Thomas J. Stephens of San Francisco is the owner of the property and extensive alterations will be made by him on the first floor of this building to suit the lessee's requirements, and also on the second floor, which Mr. Eisner has leased to Engel & Schwartz.

The J. W. Lewis Company has also recently negotiated the following leases: For Orpha Hill to Southern California Telephone Company, one-story brick building at 623-625 South San Pedro street; for estate of Patrick Fitzwilliam to the Automatic Refrigerating Company, storeroom with basement at 210-212 East Third street; for Rose D. Habersham and Antoinette W. Stephens to the Poultry Producers of Southern California, two-story brick building at 1560 Industrial street; for Isabel A. Vignolo to J. C. Francis, garage building at 1821 South San Pedro street; and to R. H. Rogers, the storeroom at 1821 South San Pedro street; for Oswald A. Hovel to the Associated Building Supply Company, the vacant lot at the northwest corner of Moneta avenue and Thirty-sixth Place.

SCHOOL GYMNASIUM.

Architect John C. Austin has been authorized to prepare plans for a new gymnasium for the Los Angeles High School. The building, of masonry construction, will cost about $110,000.

APARTMENT HOUSE.

Plans are being prepared by Architect H. M. Banfield for a part three-story building and part five-story brick and concrete apartment building for J. W. Dill on Ocean Front, between Linden and Palm avenues, Long Beach.

LOCAL GRAIN EXCHANGE

DAILY BOARD QUOTATIONS.

Arrivals—Barley, 4; corn, 2; flour, 5; rice products, 1; cottonseed products, 2; total, 14. Bay, 21.

BARLEY—100 TONS, FUTURES.

	Bid.	Asked.
December	$1.26½	$1.30

MILO MAIZE—100-TON LOTS, FUTURES.

	Bid.	Asked
November	$1.35	$1.40
December	1.39½	1.40

AGOURE PARK SALES.

Sales for the first five days following the opening of Agoure Park at Santa Barbara and Western avenues last Sunday amounted to $138,217.50, according to the report of J. Harvey McCarthy Company, agents for the tract. Among the sales reported were: W. R. Cain, $5000; Ernest U. Scrooter, $7767.50; Charles Gunnerson, $5000; Lee Stainbrook, $4500; S. N. Clark, $5000; Celia Zigman, $11,250; Celia Zigman, $7500; Frank J. Blair, $2625; I. Karjala, $1400; Grant Westmoreland, $1500; Guy W. Finney, $7500; Mrs. Mary Heaton, $2700 Caroline Kuist, $2700; Mrs. W. E. Weathers, $1350; W. J. Ballar, $1350; Mrs. T. E. Baldwin, $2700; Laurena Threlkeld, $2700; Autin G. Tunks, $4850; Harry Wolff, $1350; Arthur Perry, $2700; Henry S. Kolb, $1350 C. Ada Pitt, $1350; Jacob Margolis, $2300; Miss C. A. Renard, $2550; Miss Nell M. Ellis $5500; A. S. Groll, $4500; Louis A. and Ester M. Sweet, $2700; W. B. Whitney, $1350; William J. F. Libbert, $1275; F. C. Cunniff, $1500; Mrs. Grace C. Colling, $3750; Sadie Rader, $2500; Western - Avenue Methodist Episcopal Church, $7750; M. M. Chubb, $1250; Mrs. O. Chapman, $2700, and J. C. Duncan, $2775.

LATEST PRICES ON BUTTER AND EGGS.

LOS ANGELES, Nov. 5.—Produce Exchange closing prices: Butter, creamery extras, 51. Eggs, cases included, fresh extras, 63; case count, 57; pullets, 48; pewee pullets, 33. Cheese, California flats, 28@30.

SAN FRANCISCO, Nov. 5.—Dairy produce exchange closed. Young chickens, 36@50.

NEW YORK, Nov. 5.—Butter, creamery higher than extras, 47@47½; creamery, extras, 46½; firsts, 38@45½. Eggs firm; fresh gathered extra firsts, 60@64; firsts, 53@58. Cheese weak; unchanged.

CHICAGO, Nov. 5.—Butter lower; creamery, extras, 44; firsts, 36@42; seconds, 33@35; standards, 39. Eggs unchanged; receipts, 4270 cases.

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Is what the man behind DIRECT, our proven oil lease in a gusher pool of mighty Breckenridge, paid investors on the last well he completed there. (See their paid dividend checks in our office.)

The ability to choose and the nerve to buy the BEST oil property and then absolute fairness to investors enables him to produce

Winners That ARE Winners

DIRECT'S First Well Is Already Down Over 900 Feet

The "units" are going even faster.

40 of the best oil acres in Breckenridge. 4 wells right away, 8 locations. Buyers get a DIRECT ownership assignment in the lease and 7-16 of all the oil it ever produces—no operating or future drilling expenses. It's capitalized at only $70,000 and there are only 2800 units in all to share this oil.

Pay the Last 10% When the Oil Is Paying You

We have that confidence that DIRECT will produce.

In buying for cash send us only 90%. Time payments are being raised and as the well goes further down will quickly be eliminated entirely. This week: 50% now, 20% in 2 weeks, 20% in 30 days. Units are $25 each and call for one barrel in 2800. $100 buys one barrel in 700.

Compare this with any oil deal ever offered or being offered.

Act for Yourself now. Be one of the thousands of Coast investors who are already participating handsomely in the wealth of Breckenridge's straight oil profits (not stock).

To be sure of getting your "units," you must get your order to our office quick, in person, by mail or wire.

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1105 Story Bldg., Broadway at 6th., Los Angeles, Cal. Phone Pico 4703

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is offered to a few people with foresight to join us in taking over and developing a mining property of unusual merit, where every indication points to one of the greatest successes in the West. Many millions have been made by people in mining ventures with much less chance for success than this property offers.
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W. S. TARBELL & [illegible]
Dunham Bldg.

Automobile News

THE PINK SHEET—AUTOMOBILES—SPORTS

Los Angeles Sunday Times

Part VI: 14 Pages

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. IN THE VAN [First in Sporting News. First in All Automobile.

MOTOR PRICES TO RISE SOON.

They'll be Going Up Within a Year, Says Dupont.

Here's Man Who Thinks Rock Bottom Has Been Reached.

Jobbers' Production Far Ahead of Last Season.

[EXCLUSIVE DISPATCH.]

DETROIT (Mich.) Nov. 5.—Pierre S. Dupont, president of the General Motors Corporation, predicts a rise in automobile prices to prevail within a year. Mr. Dupont thinks the price cuts have been too drastic to insure a firm and normal basis for the automotive industry in the future.

"I believe that this winter and next spring will see big happenings in the industrial world," said Mr. Dupont. "Prices have gone down and living throughout the country is on the decrease.

PREDICTS A JUMP.

"I predict there will be a jump in automobile prices within a year, as prices here have gone down too far for good industry and get it on a firm and normal basis. Other commodities must also go up."

In a letter to stockholders Mr. Dupont invites them to promote their own interests by furthering the sale of General Motors products. The corporation has since 1909 produced more than 2,000,000 passenger and commercial cars, of which approximately 72 per cent are now in this country. As there are more than 9,000,000 cars of all kinds on the roads, it is estimated that one out of every six is a General Motors product.

SEAT BOOKLET.

Accompanying the letter issued by Mr. Dupont goes a new booklet containing detailed information about the various vehicles produced by the car and truck divisions of the corporation. Cadillac, Buick, Chevrolet, Oakland and Olds cars and General Motors trucks are included in the descriptive text. The information given as to each make includes its complete line of body styles, with prices and chief specifications. General Motors corporation has now 61,000 stockholders.

Of the automotive industry Mr. Dupont says:

"I am still feeling sad that the much-talked "hard winter" will follow this particular line is evidenced by reports from the various

COMING AHEAD.

Studebaker Motor Car Company has finished similar periods of time in both the second and third quarters of the year, according to a statement for the third quarter issued by President A. R. Erskine this week.

"I do not predict for the nine months a decrease because of the increase in the first quarter," said Mr. Erskine. "Last year our first quarter was the best in our history, whereas this year it was the poorest, due to our small production in January, February and early March. Based on October sales, the business of the fourth quarter of 1921 promises to be very good, exceeding last year considerably."

Of the fourth quarter, according to Studebaker, 21,806 cars were produced, compared with 23,105 in the corresponding three months, and 19,765 in the first quarter. Total production in the nine months was 55,676 cars, 11,732 in the second quarter and 12,615 in the third quarter, making a total for the nine months.

TOFT'S DELAGE VISION IS AT LAST A REALITY.

Noted Speed Demon to Pilot French Space Wrecker When Checkered Flag Waves at Beverly.

Speed fans, renew your acquaintance with Omar Toft, for whom no bucking broncho of the motor-racing game ever bucked too abundantly.

Omar, noted for his ability to make a curtain bow with poise and grace after each and every high and lofty tumble he took while skidding the turns at 100 miles per, is back in the two-mile-a-minute game with a French Delage entry in the Los Angeles Speedway Thanksgiving classic.

Toft will be at the wheel of a real, genuine, dyed-in-the-wool foreign motor car—one which, prior to the war, was supreme in the European racing field.

WANTED A DELAGE.

Many years ago, Toft, having catapulted himself into fame in various kinds of racing events, coveted a French Delage. His choice was widely exploited, and while awaiting the arrival of the famous car, the other racing drivers entered in a Santa Monica road race were, as Barney Oldfield would say, on the qui vive. The cables were clogged with news of the achievement of the Delage, which was en route to Los Angeles.

But when Hoboken was reached all trace of the car was lost. Since that memorable day, Toft's heart has beat for nothing save a chance to pilot a Delage in a Los Angeles race.

Quietly laying his plans, Toft interested Arthur Doe and Samuel Bogart of the Cunningham agency, and when the smoke of preparedness cleared, a $15,000 Delage was provided for Omar. The famous car in the hands of its new driver made its appearance on the Beverly oval yesterday afternoon.

HIS LIFE DREAM.

"My life's dream is realized," declared Toft as he wiped the oil off his goggles. "For all these years the racing drivers have been cracking jokes about Omar Toft's phantom Delage. It is a proud moment for me when I am able to show the crowd the only French Delage ever raced in Los Angeles. I may not win the big race Turkey Day, but I will make Milton, De Palma, Murphy, Sarles and the other stars know that Toft and his Delage are in the race."

Secretary Young was enthusiastic over the entry of the combination. Said he, "This is but one of the foreign cars we are after. Within the next few days we expect to make the announcement of at least two other drivers and cars which will inject additional class into the big $35,000 race on Thanksgiving. We are determined to make the annual event the biggest and greatest speed contest in the entire world."

RAH FOR JIMMY!

"Little Jimmy" Murphy, Los Angeles boy, winner of the French Grand Prix last July, is the hero of the Beverly practice period. Murphy covered ten laps yesterday afternoon at a speed of 113 miles an hour, which betters the one lap record of 112 miles an hour made by Ralph De Palma and his Ballot last spring. Murphy will go to the post a big favorite by virtue of his popularity as well as on account of his speed performances. He is of a type which invites admiration in a professional athlete. Modest to a degree, with a smile and courteous answer to even the most useless question propounded by a fan, "Little Jimmy"

(Continued on Sixth Page.)

DIVIDEND PASSED BY ROLLS-ROYCE.

[EXCLUSIVE DISPATCH.]

NEW YORK, Nov. 5.—Circular letters to stockholders of the Rolls-Royce of America, Inc., announce the passing of the 7 per cent preferred stock dividend. President L. J. Belnap states, that while earnings of the company have created a surplus, the directors do not feel it would be good judgment in view of depressed conditions to inaugurate payment of dividends at this time.

DURANT SIXES IN PRODUCTION TODAY.

[EXCLUSIVE DISPATCH.]

MUNCIE (Ind.) Nov. 5.—With every detail complete, the plant of the Durant Motors, Inc., here has started on a large scale. It is expected that Durant sixes will be on the market by the first of the week. The line will consist of five and seven-passenger open cars, roadster, coupe and sedans. All of these models will be built upon the standard chassis of 126-inch wheel base.

Gets to Laugh at Last.

Here's an Entry in the Beverly Hills Thanksgiving Day Race Who Will Have to be Watched.

Take two guesses. You're right both times. It's Omar Toft and a French Delage and they're both going to race out on the Los Angeles Speedway in the Thanksgiving Day dash after dollars and glory. For years Toft has been trying to get a Delage mount for a Los Angeles race, but it was only last week that his dream came true. Now everything is set and Toft is joyfully threatening to make Jimmy Murphy, Ralph De Palma, Tommy Milton, Roscoe Sarles and all the rest of them take a seat well toward the back of the room. At any rate, speed fans can figure on getting a thrill out of Toft's driving whether he ever gets into the lead or not.

WEEK'S EVENTS IN TIRE FIELD.

General Pays Off Heavy Bank Indebtedness in Full.

Many Goodyear Experts Cast Lots With Seiberling.

Operations in Various Plants Hold Steady Gait.

[EXCLUSIVE DISPATCH.]

AKRON (O.) Nov. 5.—The most salutary development of the week in the tire industry was the announcement by the General Tire and Rubber Company that the last of its bank indebtedness has been paid off and that the company, in the words of William O'Neil, vice-president and general manager, "does not owe anyone anything."

The company's bank indebtedness a year ago last May was in excess of $2,500,000, which was $500,000 larger than its capital and surplus. By the last of November this had been reduced to $1,400,000 and the payments during the last year were as rapid as those during the first half of the period of indebtedness.

GOOD CONDITION.

General has been enjoying excellent business during the entire year primarily because it has used its entire strength to build up dealers' business in the past rather than make any efforts to obtain original equipment business.

For that reason its sales have held up better than those of factories who lost a large amount of original equipment business when the automobile factories curtailed production. Production for the year ending November 1 will be at least 30 per cent in excess of that of last year and sales, because of the decreased prices, will be very close to the $8,750,000 of last year, according to officials of the company.

MANY CHANGES.

Goodyear has announced the appointment of Burgess Darrow as development engineer to succeed W. S. Wolf, who has resigned to join F. A. Seiberling; and R. P. Dinsmore as chief compounder to succeed W. P. Keith who will also go with Seiberling. Darrow at one time worked at the Canadian plant, according to information given out at the time the promotion was announced. V. V. Messer will be consulting engineer in the machine design department to succeed K. B. Kilborn, who has also resigned.

No announcement regarding a new balance sheet for Goodyear stockholders has been made although the Price Waterhouse accountants have completed the audit of the books and inventory. Information received unofficially by brokers is to the effect that the forthcoming balance sheet will show the cash on hand account a great deal larger than the $25,000,000 mentioned several months ago and may go as high as $40,000,000.

TO REORGANIZE.

Star Rubber Company will meet today to pass upon reorganization and refinancing plans. A letter to the stockholders indicates that the capital is to be reduced to $2,500,000 and common stock is to be reduced to no par value. Impairment of capitalization by inventory and operating losses last year is given as the cause of the move.

Operations in all plants remain about the same. Firestone is taking inventory and is closing down departments separately for a ten-day period to disorganize the plant as little as possible. Production will remain close to 20,000 tires a day after inventory.

INNOVATIONS ON NEW EARL CAR.

[EXCLUSIVE DISPATCH.]

JACKSON, (Mich.) Nov. 5. The Earl Motors, Inc., which recently took over the Briscoe Motors Corporation, has announced the Earl car known as model 40.

The road weight of the touring car without passengers is 2550 pounds, and the sedan, 2800 pounds.

A departure in ignition switch design is found on all models. Mounted on the switchboard at the left of the steering column in a separate case, it is within finger reach from the steering wheel. This unique position makes it possible for the driver to control all the lights on the car with his left hand, leaving the right to handle the steering wheel and center control.

LINCOLN DIRECTORS COMPLETE BIG DEAL.

[EXCLUSIVE DISPATCH.]

DETROIT (Mich.) Nov. 5.—At a meeting of the board of directors of the Lincoln Motor Company Wednesday, no action was taken except that necessary to complete the financing arranged last July when a mortgage of $2,500,000, securing bonds of an equal amount, was authorized. This mortgage is now completed, and was recorded Thursday in the name of the Detroit Trust Company, and will take the place of the temporary mortgage given at that time, which will be discharged.

The officers of the company were instructed to exchange permanent bonds for the temporary ones heretofore issued. No disposition was made of the balance of the bond issue which has not heretofore been sold.

SAINT LOUIS MOTOR MAKES INITIAL BOW.

[EXCLUSIVE DISPATCH.]

ST. LOUIS, Nov. 5.—The Saint Louis, a new four-cylinder car, attracted much attention at the fall show of the St. Louis dealers. It is made by the Nesbov-Mumperow Motor Company of the Missouri metropolis. Two models are made at present, a two model speedster and a five-passenger sport model, both having a 126-inch wheel base. Included in the equipment are aluminum steps, two-piece windshield, one-man khaki top, barrel type lamps, made of German silver, Stewart Warner speedometer, cigar lighter, klaxon horn, motometer, two thermos bottles, one kodak and power-driven tire pump.

MOTOR SHIPMENTS HOLDING UP WELL.

[EXCLUSIVE DISPATCH.]

CHICAGO (Ill.) Nov. 5.—In his report of October, B. S. Marvin, manager of the traffic department, National Automobile Chamber of Commerce, finds that shipments of automobiles from factories for that month, partly estimated, decreased slightly under September, and were 96 per cent of October, 1920. Last year shipments in October were 26 per cent less than September. October production totaled 30,830 cars, of which 17,323 were shipped by rail, 11,257 by driveaway and 2300 by boat.

"SAFETY DRIVE" GAINS HEADWAY.

Fifty Thousand Children Are Enlisted in Campaign.

Motorists Lining Up Behind "No Accident Week."

Posters and Stickers Will be Seen Everywhere.

Rapid and important strides in preparation for the big Los Angeles safety-week beginning December 4 have been taken here, particularly among 50,000 local grammar school children.

According to an announcement issued yesterday by the safety bureau of the Automobile Club of Southern California, a member of the Los Angeles Safety Council, practically every home in the city is to be actively concerned in the success of safety week through the efforts of school children and their parents.

Teachers throughout the city are at present engaged in "making the streets safe for motorists."

At the Lorena street school, one entire class has been devoting time each day to study of safety problems involving the auto owner and the child. Miss Emma May Kirk, the teacher in charge of the safety class, declares that the children are entering into the spirit of the problems with evident enjoyment.

Classes in other schools are competing for the prize offered for the best essay on safety. Other teachers are evolving graphic illustrations of traffic problems which concern the school children.

Windshield stickers for the use of 100,000 automobile owners in this city during safety week are now being printed by the Auto Club, and an unusual means of distribution is being outlined by E. B. Lefferts, in charge of the club's safety bureau. These stickers will not only be distributed from club headquarters, but from all important gasoline and service stations as well. No motorist in the city will be without one.

Distribution of the posters to be hung in every home window of the city will be commenced during the last week of this month. School children and Boy Scouts will be active in this distribution, as well as auto owners.

Skating in the street, playing ball or marbles in the street and roller-coasting are things which the children are learning to be dangerous. The pupils themselves are being taught to warn other children that many accidents result from these forms of carelessness. Blackboard lessons are also being given each day on safety-first work by teachers.

Not only is this safety study being followed in Los Angeles, but it has been instituted throughout the southern part of the State by Auto Club officials. Thousands of school children in cities out of Los Angeles are competing in the prize essays which would give them a free trip to Washington, D. C. Teachers are also included in the distribution of prizes.

Motorists are signifying their intention of doing a large share in the activities of safety week. Offers of aid are pouring in at club headquarters.

Records made by Chicago, Detroit and St. Louis in recent safety drives are expected to be broken by Los Angeles between December 4 and 10. In other cities the number of accidents has been reduced by about 50 per cent, and it is hoped to do better than that here.

CONDITIONS IMPROVE ALL OVER THE SOUTH.

[EXCLUSIVE DISPATCH.]

CLEVELAND (O.) Nov. 5.—Conditions in Dixie are much improved, according to Frank S. Stratton, sales manager of the Grant Motor Car Company, who has just returned from a trip to the South. Increase in the price of cotton and the advance in the price of oil are given as reasons for the improvement.

While actual buying has not greatly increased, there is a noticeable lessening in the feeling that conditions do not warrant purchases of any kind.

Mr. Stratton believes this mental attitude is bound to result in an early resumption of buying and the automotive industry generally will benefit.

WILLYS-OVERLAND FACTOR HUMMING.

[EXCLUSIVE DISPATCH.]

TOLEDO (O.) Nov. 5.—For the full year of 1921 Willys-Overland output is expected to run close to the 60,000-car mark, according to a factory statement. While domestic trade has been expanding, with September noted in the Willys-Overland organization as one of the most successful retail Septembers in the past four years, there has also been a notable increase in the company's export business.

During the first week of October more than 1000 bona-fide export orders were received and factory building program was immediately prepared to ship these cars to foreign ports.

GETTING DOWN TO GOOD, HARD WORK.

[EXCLUSIVE DISPATCH.]

LANSING (Mich.) Nov. 5.—The Olds motor works has sufficient material to carry out November and December manufacturing programs, according to President A. B. C. Hardy. "All industrial units of the General Motors Corporation," he states, "are looking for a good, steady winter. We are not going back to normalcy with a rush. We are not shooting any rockets in the air about big jobs we are going to do, because we know this would only react to our disadvantage. But every unit is planning an extensive program which it knows it can carry out."

TRY COURTESY ON ROAD.

A Little Consideration for the "Other Fellow" Will Put an Awful Kink in the Daily Accident Toll.

Courtesy on the road among motorists is akin to safety, say officials of the Automobile Club of Southern California, and a new "courtesy series" of suggestions is now being issued by the club for the thousands of motorists in this section of the country.

Lack of courtesy, it is pointed out, often leads to recklessness which in turn leads to accidents. Therefore motorists are asked to read the following courtesy rules and see if they wish to observe them.

Here they are:

(1.) When a man approaching you from behind sounds his horn as a signal that he wishes to pass, don't "step on it." Draw over to the right and let him go by.

(2.) Do not use more than your half of the road, thus crowding others into the ditch.

(3.) It is not courteous to steal a parking space from a man who is just getting ready to back into it.

(4.) Do not imagine that every motorist on the road who tries to pass you is starting a race. He may be on important business.

(5.) When you pass a man from behind, going in the same direction do not cut in directly in front of him. This is discourteous.

(6.) Do not shove another man's car along the curb to make room for yours, thus jamming his car against a fire plug or the car ahead.

(7.) It is discourteous to halt behind a traffic jam and honk your horn.

(8.) The correct giving of hand signals is courteous as well as safe.

ANOTHER NEW ONE TO WORRY ABOUT.

[EXCLUSIVE DISPATCH.]

EVANSVILLE (Ind.) Nov. 5.—The Hercules corporation will bring out a four-cylinder in the near future, to be known as the McCurdy. Col. W. H. McCurdy is president of the company, and Gard Gale, sales manager. McCurdy was head of the old Hercules Buggy Company, more than thirty years ago. Later he made gas engines and commercial bodies. The present Hercules factories cover thirty-one acres.

PINK SHEET NEWS SUMMARY.

Pierre Du Pont predicts that automobile prices will start an upward climb within the next year. He believes that rock-bottom has been reached and that some manufacturers have shaved the margin too closely. Head of the largest motor car producing organization in the country, his prediction is proving of unusual interest.

Studebaker Corporation reports that production for the first three quarters of 1921 has shown a total far greater than that during the same quarters of 1920.

Many new automobiles are making their appearance in the eastern market and most of them are showing distinct innovations in various lines.

Safety Week drive started by the Automobile Club of Southern California is gaining momentum every day and already 50,000 grammar school children are being interested in the safety-first movement. Motorists are getting behind the club and the week of December 4 promises to put a kink in our traffic accident toll.

Steady production is still the thing in the tire manufacturing centers and so far there is little sign of a let-up.

Brief items of interest from the larger automobile producing cities received over The Times leased wires.

SPORTS. Capt. Tom Marshall continues his interesting and instructive talks on trapshooting, hunting and fishing.

Recent happenings in the field of aviation and events of interest throughout the flying world covered by William M. Henry.

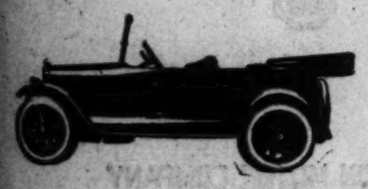
Latest doings in the realms of chess and checkers by John Dougherty.

MORRISON PROMOTED BY CHALMERS CHIEF.

[EXCLUSIVE DISPATCH.]

DETROIT (Mich.) Nov. 5.—W. Ledyard Mitchell, vice-president and secretary, announces the appointment of F. A. Morrison as assistant secretary of the Chalmers Motor Corporation. Mr. Morrison has been connected with the Maxwell-Chalmers organization for several years and his new appointment comes to him in recognition of meritorious work during that time.

Reductions in prices of the entire Chalmers line were announced this week. On the five and seven-passenger touring cars, roadsters and sport cars the reduction amounts to $250, with revision on coupes $200 and $150 on sedans. All models are equipped with cord tires at new prices.



The wholesome economy of the good Maxwell begins when you buy it, and is in welcome evidence every mile and every day you drive it. This continual saving is one of its most practical and pleasing features.

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DAME FASHION'S LATEST FUR AND MOTOR DECREES.

Beautiful Women, Luxurious Closed Cars and Furs Hold Sway at Studebaker Headquarters.

Dame Fashion, the most autocratic empress that ever ruled a world, will be hostess on Monday, Tuesday and Wednesday evenings of this week at the Studebaker home of Paul G. Hoffman Company.

There will be beautiful women over whose shoulders will be hung the season's newest creation in distinctive winter furs from the atelier of Willard H. George. There will be ermine, sable, seal, caracul, squirrel, mole, fox and other furs displayed with a great variety in styles.

INDIVIDUAL TASTE.

According to Willard H. George, who will present the fashion show for the Hoffman house, there is no distinct style in furs this winter, but the individual taste of the wearer is followed in design and cut. He says that furs, unlike fabrics, are less subject to the dictates of any fashion court, giving more opportunity for the designer to express either his individuality or that of his patrons.

While the beautifully robed women will of course be the premier attraction the feminine as well as the masculine eye will be attracted by the showing of a complete line of inclosed Studebaker cars. One of the most difficult of all displays of motor cars to make complete is that of inclosed models and for the first time in years has it been possible to show every inclosed Studebaker of the season. These will range from the little coupe roadster, which was designed primarily for the professional and business men who desire comfort as well as economy and that ease of handling in traffic that is found to such a degree in the Studebaker light six, up to the big roomy seven-passenger sedan mounted on the big six chassis. In between, in intermediate stages, will be found the light six sedan, the special six coupe for four passengers and the five-passenger special six sedan and the big six coupe.

CLOSE HARMONY.

The rich velours and silver door mountings will be in close harmony with the luxurious furs of the beautiful women and the combination of a handsome inclosed motor carriage in which sit beautifully gowned women wrapped in fur should be an attractive and eye-compelling picture.

No little difficulty was experienced by both the houses of Hoffman and George in arranging a definite program for such a show as the business of both firms is reported to be at its peak on winter furs and closed motor cars. To insure a complete showing it was necessary to set aside such wraps and cars as would be displayed and hold them back from the salesrooms for a short period.

The engagement of an orchestra and a male quartet assures a musical program that will add much to the enjoyment of an evening spent in the Studebaker home of the Paul G. Hoffman Company.

Studebaker Closed Car Salon Opens This Week.

Handsome inclosed motor carriages and beautifully gowned women showing the late winter styles in furs will hold sway at the Paul G. Hoffman Company headquarters Monday, Tuesday and Wednesday of this week. Willard H. George will present the fur fashion show and the luxurious Studebaker inclosed models will furnish a background for the display. Above, the Studebaker special six coupe and, below, Louise Hughes in a handsome fur coat of latest cut and design.

MOON PLANT STEPS ALONG THESE DAYS.

Reports received from St. Louis show that the Moon Motor Car Company is working full time and production is up to capacity. The October production schedule was 100 per cent greater than the schedule for the corresponding month of last year, and this increased schedule will hold good for at least three more months, as the Moon Motor Car Company has orders on hand to keep its plants running to full capacity for at least that length of time.

Sales for the first fifteen days of October exceeded sales for the entire month of October last year. This increase is based on the actual number of cars sold, and were it to be based on a dollars and cents basis, the increase would be even greater, as fully 85 per cent of the cars shipped have been the closed type, which of course, brings the value of the output way up.

NEW TIRE RATES BASED ON COSTS.

Because of intermittent and variegated announcements recently made by some manufacturers in connection with changes governing not as a rule the entire line, but certain popular sizes, the Pennsylvania Rubber Company has deemed it advisable to remove from the minds of its customers all uncertainty by stabilizing it schedule for season, 1921-22, through announcement of a downward revision covering Vacuum Cup Fabric and Cord Casings, also, "Ton Tested" tubes, effective as of November 2.

ployed in reaching the new schedule. The revised rates are based on individual costs of vacuum cup tires as manufactured in the plant of the Pennsylvania Rubber Company and, quality and reputation considered, cannot fail to make a strong appeal to the user.

OVERPRIMING.

Sometimes the enthusiastic amateur in his desire to make sure of a quick start overprimes the engine. The result is so much liquid that the spark fails to ignite it. The cure for this condition is to open the relief cocks and turn the engine over a half dozen times or so; this works out the raw fuel. Next take out the spark plugs and squirt oil on the tops of the pistons, using about a pint to four cylinders and turning the engine over four or five times, thereby working the oil film back on the pistons and cylinder walls

Progress Made is Ample Proof of Car's Worth.

Optimism and satisfaction are the outstanding features of a communication that has just reached here from the LaFayette motor car factory.

"The progress made by the LaFayette since this car went into production is sufficient proof that the automobile-buying public has a leaning tendency toward a product of high quality," states Charles W. Nash in a report received here by H. J. Coger, vice-president and general manager of the Troy Motor Sales Company, distributors of the LaFayette.

"During the last few months orders at the LaFayette factory have run approximately 100 ahead of production," writes Mr. Nash. "On the basis of present orders and the feeling among distributors, plans have been laid for the steady production of at least 100 cars a month during the late fall and winter with a large increase in the spring.

"The LaFayette Company is now represented by thirty direct distributors. A large percentage of these handle the LaFayette in conjunction with the Nash. Several distributors from the larger points expressed their confidence recently that the momentum created by growing confidence as the result of cars already in the hands of owners would warrant a steady gradation upwards in the production schedule."

JOHN O. RANKIN ACTS AS A HOST.

The Cadillac dealers of Southern California were the guests of John O. Rankin, the Long Beach dealer, at an informal dinner at Long Beach Tuesday evening.

These gatherings are to be held by the various Cadillac dealers and all other dealers and salesmen are invited.

The object is to discuss Cadillac sales and the automobile situation in general.

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Owners Should Know
Where they will find the shop with just the man they need—one who understands the Chalmers car from A to Z, having had 13 years of experience. Prompt, conscientious service and prices.
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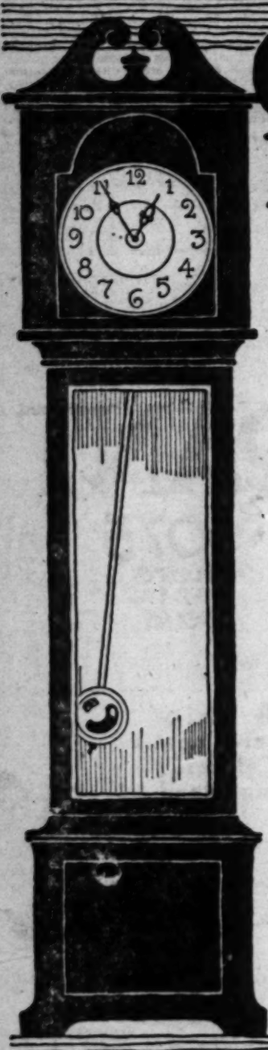
OFFICIAL RAYFIELD DISTRIBUTORS

Consistent Performance



Like the steady ticking of the old clock the performance of the Stephens Salient Six is so consistent as to be almost monotonous.
Competing in every official economy run in the State in the past four years it has won five times; in six of the runs it has averaged more than 21 miles to the gallon of gas.

On a recent test run a competitor observed, "That Stephens checks in at the controls so regularly that I could almost set my watch by it."

The perfected overhead valve motor with superheated intake manifold is designed precisely for such results.

"The Champion Economy Car"

White Auto Company
1800 South Figueroa
West 271.

STEPHENS
Salient Six

MORELAND

Help Yourselves—
Help Your Commonwealth—
By Buying Its Products.

The most enthusiastic home industry booster does not expect you to buy an inferior article merely because it is made at home.

But when it fully measures up in quality and price it is your duty to yourself, your neighbor and your State to buy it.

Home Buying
Is an Investment

It is an investment that returns to you big dividends, through the economic circle in which money travels. It stimulates the prosperity of your State upon which you depend for your own success.

Moreland Trucks
Made in California
Measure up in Quality and Price

MORELAND SALES CORPORATION
Los Angeles Branch for Sales, Service and Parts, 2325-31 S. Main St. Factories at Burbank.

MORELAND

Have you noticed the large number of new Velies *on the street*

The price of *Velie* 34 is much lower than it has ever been before. We urge you, however, to buy the car *not* because of its low cost, but because of its high QUALITY

—for *quality* in construction means *endurance* on the road

INVESTIGATE—then YOU'LL invest in a VELIE.

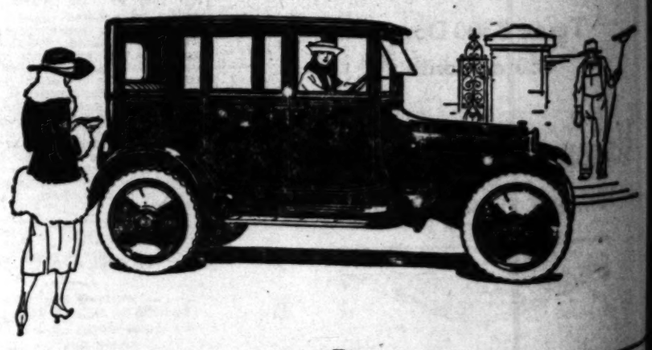
Velie

LORD MOTOR CAR CO
GRAND AVE. AT PICO
Main 5470

The first cost is practically the last

ALBERTSON MOTOR COMPANY
SIXTEENTH AND FIGUEROA
60684 Pico 3362

DODGE BROTHERS SEDAN



Completeness of Information
—the volume and variety of offerings—is what makes everybody read The Times want-ads. They furnish the reader 150 kinds of information.

MARMON CHIEF NAMES DEALER.

Pelton Motor Company Will Handle Line Here.

New Distributors Have Wide Circle of Friends.

Already Planing an Active Sales Campaign.

Announcement was made yesterday by the Nordyke & Marmon Company of Indianapolis of the appointment of the Pelton Motor Company as distributors in Southern California for the Marmon 34 motor cars.

F. E. Moskovics, vice-president of the big Indianapolis motor-car manufacturing concern, represented them in the consummation of the deal. He has been here for several weeks going carefully over the list of applicants for the territory, a list, by the way, that is numbers proved the exceedingly high regard in which the Marmon car is held in motor-trade circles here.

NO EASY ONE.

The task of appointing a distributor was no easy one, according to the factory chief, as it was a combination of capital, business ability, stability, local standing and automobile experience that was necessary and called.

It appears, however, that the application of the Pelton Motor Company, which is composed of George S. Pelton and Herbert E. Pelton, met with the approval of the factory from the first. The Peltons are business men of long standing in this city, having lived in Los Angeles and Pasadena for the better part of ten years, and number their friends and business acquaintances here by the hundreds.

They are known very favorably in automobile trade circles because of their clean business record with their company, the Finance Investment Corporation.

BOTH DELIGHTED.

Both men appear as delighted with the closing of the Marmon franchise as does Moskovics, for both have given careful consideration to the Marmon car, the stability of the factory that manufactures it and the character of the men with whom they will in future deal.

Much time was spent by the executives of the newly organized distributing concern last week in the getting together of their sales organization and the planning of their merchandising and advertising campaign.

The temporary quarters of the concern on Flower street near Tenth were humming with activity yesterday as the organization was getting ready for the preliminary display of Marmon models which will be placed on the floor for public inspection. The Flower-street location is only temporary, as a lease has already been signed for one of the fine automobile buildings on Figueroa street near Sixteenth, where the permanent quarters of the firm will be located.

Of special interest to automobile men will be the further announcement of the appointment of Tom Roberts as manager for the Pelton Motor Company. Roberts is one of the best-known automobile men in business, having spent the greater part of his active life in various phases of automobile activity. His appointment will also be received with enthusiasm by hundreds of California owners who in the past have come to know and like Roberts because of his square dealing and courteous treatment.

For seven years he has been connected with the Marmon in various capacities, having been distributor for the car in the Colorado and Wyoming territory for six years and since that time served in the California, Arizona and Nevada territory as factory representative.

The heads of the company have already secured an ample supply of Marmon parts and the service department will at once be put into the most efficient shape to care for owner's problems.

OWNERS SERVICE DEPARTMENT.

Question: I have an old Bosch magneto on my car and I want to know what kind of oil I ought to use, and about how much.

Answer: A light machine oil, such as 3 to 1, and only a few drops. Don't be too liberal, as this part needs only a little lubrication, and more may injure it.

Q.: What grade of oil us used in an F.W.D. truck in winter?

A.: Mobiloil A is recommended by this manufacturer.

Q.: Please tell me how tight to adjust a fan belt. Ought it to bind so that it is hard to move?

A: Certainly not. It should be just tight enough to prevent undue slip in operation.

Q.: Will you please give me the bore and stroke and horse power of the Jeffery four-wheel-drive truck known as the quad?"

A.: The former Jeffery quad is now the Nash quad. The bore and stroke are 4 1-4 and 5½ inches, and the rated horsepower is given as 38 at 1190 revolutions a minute.

LOOSE FLYWHEELS.

When there is a suspicion that the flywheel is loose the way to determine it is to speed up the engine suddenly and then quickly close the throttle; if this procedure produces a knock from the vicinity of the flywheel just at the instant the throttle is closed, it is pretty certain that a loose flywheel is causing the trouble.

NEW CONCERN NOW IN CUSTOM FIELD.

John B. Brokaw Auto and Body Company announces the opening of a new concern at 1320 South Main street, where they will do custom body building, painting, sheet metal, California tops and general work. They will also do windshield and general overhauling, and all kinds of repairing.

The company comprises John B. Brokaw, president; E. B. White, manager and J. F. Morrison, sales manager. Mr. Brokaw was a former eastern man of great prominence in the buggy and carriage business and is a pioneer of Hollywood. Mr. White was formerly superintendent of construction with the Don Lee Coach and Body Works and for fourteen years with the Earl Auto Works.

QUENCH ARC THAT BURNS OUT POINTS.

No Pitting or Black Scale on Breaker Terminals When New Condenser Used.

Some automobile owners have the contact or breaker points in the ignition system dressed up every few days, some every several hundred miles, some every couple of thousand miles. There are more than 600 automobile owners here in Los Angeles who will never have to look at the contact points, for they will remain dressed, perfectly silvered or grayed, perfect conductors for the life of the automobile. These are the Vivo Oscillator equipped automobiles.

Points are pitted or become caked with black oxidization because of the arcing of the current across them. A secondary condenser will prevent the arc, any radio man will tell how the arc is quenched. But this is only one of the results obtained by the Vivo Oscillator, for it also prevents formation of carbon on spark plugs or in the cylinders, and in fact, burns out any that may be there when the Vivo is attached.

GIVE TRUCKS A CHANCE.

They Ought to Get a Little Attention Every Now and Then—Pays in Long Run.

In the midst of attempted comparisons between motor vehicles and horses, comes the endeavor to classify automobiles as "standard breeds" and trucks as "draft horses." Whereupon someone else has been moved to wonder why the curry comb couldn't be compared to something automotive.

Enlarging on that idea to drive home a point he declares he has long had in mind, O. R. Fuller of the White Auto Company, White truck distributors, remarks:

"Just as in the old days—it may hold true to some extent in certain districts even now—the sleek, graceful standard bred horse received more attention and care than the bulkier, though just as useful, draft horse, so there seems to be a tendency among owners of automotive equipment to give all the grooming to the automobile and neglect the truck. I'm speaking of the general attitude, of course.

"Some truck owners, I fear, seldom think of overhauling until a breakage occurrs. And they would hoot at the idea of giving the truck a bath. Their conception of its place in the world, it seems, is throwing it at a pile of work, loading it with all that will stick on, and driving away with a lurch. They even regret the time taken to feed their mechanical draft horse its necessary oil, water and gas.

"That is putting it strong. But what I want to get across is the idea of more care, more grooming, the prerequisites to longest truck life. Don't let the truck get so covered with grime, grit and dirt that you can scarcely find a grease cup. Turn the hose on it now and then. And every six months at least take part of a week off to completely overhaul it."

MACKS IN HEAVY ROLES.

J. Byron Morgan, noted fiction writer featuring automobiles and trucks, several months ago wrote a story which appeared in one of the leading magazines of the country under the title "The Hippopotamus Parade." Subsequently Mr. Morgan adapted this story into a motion-picture scenario and the film presentation was under the title "What's Your Hurry." The film starred Wally Reid and Mack trucks were used exclusively in it.

Thousands of Los Angeles citizens who had read the story or seen the picturization had impressed upon them the significance of "The Hippopotamus Parade" and Mack trucks during the days that the Sells-Floto Circus was showing here. This was because the famous blood-sweating hippopotamus that features the circus menagerie was transported through the streets in a cage with the Sells-Floto Mack tractor providing the power. This was a veritable hippopotamus parade.

Hauling the hippopotamus tank-wagon is the easiest of the jobs the circus people assign the Mack. It is used shunting the railroad cars and pulling the big heavily loaded wagons back and forth from the railroad sidings to the grounds. The tractor received general publicity when in Oregon recently, bandits held up the driver as the tractor was taking the wagon containing the receipts of the day's performances to the railroad.

PUMP PACKING.

Either working lead or graphite or loose, twisted asbestos rope packing should be used for packing water pump glands. When the asbestos is used, it should be soaked thoroughly in cylinder oil and covered with fine flake graphite. It should be coiled around the shaft in the direction of turn of the shaft nut, and the latter should not be tightened more than enough to prevent leakage of water. The wrench should not be put on this nut.

Easy Starting Saves Battery

Saves Recharging Expense as Well as More Than Doubling the Life of the Battery.

ZENITH

CARBURETORS

Start RIGHT NOW

HOT OR COLD

We Positively Do Not Have ANY Starting Troubles at All.

Dealers and Service Stations

CULVER CITY
D. E. Hunt
GLENDALE
Glendale Auto & Machine Works, 128 S. Glendale Ave.
LONG BEACH
D. J. Owens, 827 E. Fourth St.
LOS ANGELES
Bosch-Barfield Service & Supply Co., 922 S. Los Angeles St.
Bonzani Motor Car Co., Sunset and Broadway.
F. & M. Garage, 231 N. San Pedro St.
Zenith Carburetor Agency, 1835 S. Hope St.
OXNARD
Electric Service Co.
PASADENA
Guy Embree, 775 N. Meredith St.
POMONA
Geo. M. Hucbsch, 226 S. Garey St.
RIVERSIDE
Bleckhoff Garage, 450 Main St.
SAN PEDRO
Denver Battery Service & Supply Co., 830 Pacific Ave.
SANTA ANA
Dick's Garage, 414 W. Fifth St.
SANTA BARBARA
Santa Barbara Garage.
SANTA PAULA
Fulwiler's Garage, 209 S. Main St.
VENTURA
Geibel & White

Zenith Carburetor Agency
1835 S. Hope St., Los Angeles

Enclosed Car Salon

November 7th, 8th, 9th

You are extended a cordial invitation to attend an Enclosed Car Salon at which the complete line of latest Studebaker models will be displayed.

A feature of each evening's entertainment will be a showing of distinctive fashions in winter furs on living models, presented by the house of Willard George.

A musical program also will be offered.

PAUL G. HOFFMAN COMPANY
1250 SOUTH FIGUEROA STREET
LOS ANGELES CALIFORNIA

Fur Fashions at 8 P. M

NASH FOUR

New Low Price

$1265

Breaks All Car Value Records

This final drastic reduction brings the leader of high grade light cars to a popular car price

No such striking contrast between quality and price has ever been known in the motor car industry.

The great Nash Four factory at Milwaukee was built solely and exclusively to produce this car on a quality basis and to make it the unrivalled leader in the light car field.

At its original price of $1665, this great car represented a generous measure of value. Demand has always been far in excess of production.

Now at its present reduced price, $1265, a new standard of value is established, through greatly increased production and a narrow profit margin.

See and Drive This Nash

See this car today and go over it in detail. Observe its big, handsome, roomy straight-line body; the choice coachwork of its deep Nash blue finish; the depth and luxury of its genuine leather upholstery.

Then consider the Nash Perfected Valve-in-Head Four-Cylinder Motor—the acknowledged performer among four-cylinder power plants. This famous engine now refined to the utmost degree, gives this car a responsiveness, flexibility and ease of handling that is rare even in cars costing hundreds more.

Now ride in this car and get the full meaning of Nash Four riding comfort on its extremely long, semi-elliptic springs. Take it over the rough spots and observe the ease with which each bump and jolt is absorbed.

In the three outstanding essentials, appearance, performance and riding comfort—

Nash Leads the World in Motor Car Value

THE NASH FOUR

NASH FOUR		NASH SIX	
5-passenger touring car	$1265.	5-passenger touring car	$1825
2-passenger roadster	1245.	2-passenger roadster	1815.
3-passenger coupe	1895.	4-passenger sport model	1990.
5-passenger sedan	2115.	7-passenger touring car	1990.
		4-passenger coupe	2730.
		7-passenger sedan	3045.

All Nash models, both open and closed, have cord tires as standard equipment.

Above prices are f. o. b. Los Angeles and Pacific Coast points, freight and war tax paid.

Troy Motor Sales Co.

Distributors
602-62 1060 Figueroa at Eleventh Los Angeles Pico 1323

Columbia Six

CHALLENGER MODEL

$1395

HERE

Never Has Such a Six Been Sold At Such a Price

Never before the war or since has a big six-cylinder car, such as the Columbia Challenger, been sold at anywhere near this price.

High-powered. Economical. Genuine leather upholstery. Roomy. Easy riding. Pleasing body design. Standard units.

Come and see for yourself.

OTHER MODELS
Delivered Here

Special Six Touring	$1735
Special Six Roadster	1735
Four-Passenger Sport	1735

J. V. Baldwin Motor Co.

Pico 3649. FIGUEROA AT TWELFTH. Pico 3650
5154 Hollywood Blvd.

GEM OF THE HIGHWAY

Showing the Latest Creations in Skid Chains.

Here's W. A. Campbell of the Western Auto Supply Company explaining to Betty Compson of Paramount fame, how to put on the U. S. chains which she purchased recently from the big accessory house. These chains are the first of a large shipment and are said to have many distinct advantages and conveniences.

LEXINGTON MOTOR HAS PUNCH NOW.

Mighty Difficult to Pick Things to Criticise in New Ansted Plant.

In the Ansted engine, Lexington "minute man six" power plant, improvement after improvement has been added, until, it is claimed, the last objections to overhead valve construction have been entirely overcome.

"The designing and perfecting by Lexington engineers of the 'rocking chair' rocker arm and new valve gear," says W. F. Seel of the Lexington Los Angeles Company, local distributors, "has made possible the application of a fundamental principle that meant greatly increased power, but was heretofore feasible only on racing-car engines. This principle is the use of overhead valves with large valve openings and higher valve lift.

"The combination of a specially designed cam, the use of a one and one-eighth inch roller follower and the variable fulcrum or rocking chair rocker arms, just mentioned, has made it possible to use nearly seven-sixteenths-inch valve lift, almost 40 per cent greater than that found in the conventional engine. And it is this feature which gives the Ansted motor its unusual power so convincingly proven in the Lexington's hill-climbing conquests.

"These rocker arms can also be adjusted while the engine is running, so that it is possible to find the point of noiseless operation by ear instead of by feel. The push rods are inclosed in tubes which protect them and at the same time serve to hold the valve tappet guides in place. Removing a tube permits the removal of the entire valve tappet, valve tappet guide and roller."

WALT MASON GIVES FRANKLIN A BOOST.

Walt Mason, the famous prose poet, has been a Franklin booster for some time. For four years he has rolled around in a Franklin sedan and a short time ago purchased a Franklin demicoupe as an addition to his motor stable.

To show his appreciation of the car of his choice Walt sat down and jogged off the following rhyme when the San Diego salesman had completed the sale:

I like the Franklin car so well,
I wish I had a dozen;
I've driven my sedan four years
And now I've bought its cousin.
—[Walt Mason.

REAL DURABILITY IS THEIR CLAIM TO FAME.

UNITED STATES CHAINS HAVE MANY IMPROVED AND INTERESTING POINTS.

A new skid chain arrived in Los Angeles this past week, which is sure to make a hit among western motorists. It is called the U. S. chain, and is manufactured by the U. S. Chain Company, one of the largest manufacturers of chains in the country. It is to be distributed throughout the West by the Western Auto Supply Company.

This new skid chain is built heavier than most chains, and according to the manufacturer is 50 per cent more durable than any chain on the market because of a special process of hardening. The U. S. chain is coated with a gunmetal finish, which protects it from rust.

Miss Betty Compson of Paramount fame was the first motorist in the West to purchase a set of U. S. chains. She is going to use them on her Cunningham sedan. W. A. Campbell of the Western Auto Supply Company was the lucky fellow who showed her how to put them on.

COMBINE SPEED AND EFFICIENCY.

HUSTLE YOU RIGHT THROUGH THIS PLANT, BUT GIVE YOU GOOD CARE.

"There is no doubt that the motoring public will pay for efficient service! But when that service is without charge, it is small wonder that our main service station at Sixteenth and Hope streets is filled constantly with incoming and outgoing cars. From the time your car registers for a battery test to the time it goes out, the average time the motorist parks in our service station is less than anywhere else in town.

"This is due," says A. J. Tobey, president of the Western Auto Electric Corporation, distributors of Willard storage batteries, "to the fact that we have specialized, first, in trained men; second, in our signal service, which directs the motorists to the proper stall, while signaling the battery expert for the proper test at the same time.

"Efficient care of the battery not only prolongs its life, but lessens expense. On inspection the battery may not test up to the mark, showing either the necessity for recharging or possible cell deterioration. In the latter case often the replacing of a single cell will suffice, and the battery gives as good service as ever."

BEAUTY • STRENGTH • POWER • COMFORT

"You Save $715 on the Haynes 55"

So says the public which examines its price to-day

A $2500 car for $1785 f. o. b. Kokomo

To make a car worthy of the Haynes name, and to sell it at a price which more than meets the demands of the market for such a car—this is the policy which has brought the Haynes organization through its long history in the building of automobiles.

This is the standard upon which the Haynes is priced to-day—it is the basis upon which the Haynes 55 has created unbounded enthusiasm among motor car purchasers.

Comparisons will prove that this fact is true. Set the Haynes 55 up against any car on the market right now which approaches the quality of this marvelous 6-cylinder light weight car—find a car with the dependability of construction, the generosity of appointments, complete equipment even to genuine leather upholstery and cord tires, discover a car whose motor approximates the famous Haynes-built light six engine in power and excellence—do all this and you will encounter a price of at least $2,500. This is a fair figure to ask for such a car as the Haynes 55, but you can get the Haynes 55 for $1,785.

$715 less for the Haynes 55 than such a car should be worth. That is precisely the saving this car brings to you!

Witness the value of such a price policy. The Haynes 55 is in great demand. In a year considered a hard one for automobile sales, the Haynes sales exceed those of any previous year.

Lynn C. Buxton
New Location
17th at Figueroa
West 2597

1893 • THE HAYNES IS AMERICA'S FIRST CAR • 192

Buy Gas Where You Can See What You Get

You wouldn't drive your car blindfolded, so why buy gasoline without seeing what you are getting? When you ask for 5 gallons, how are you to know you are getting full measure unless you can see the gasoline and watch it measured off into your gas tank?

Go to the service station that puts the gasoline right up in front of you where you can see it—go where there is a

Keystone Visible Gasoline Vendor

This is the Gasoline Vendor that never short measures and always shows you what you get. The 10-gallon glass reservoir is up where you can see it. You know that you get what you pay for.

Ask the operator of a "Keystone." He will tell you that his business has increased from 50 to 500 per cent since installing the "Keystone." Motorists all favor it. So will you. Look for the Service Station with a "Keystone"—**the Gasoline Vendor with a conscience**—there you will be treated on the square—you'll be served promptly. See what you get and get what you pay for.

Keystone Iron & Steel Works, Mfrs.
Los Angeles
H. J. GODSHALK
Southern California Distributor
931 South Grand Avenue

October Another Record Month for

CADILLAC

MORE CADILLAC CARS SOLD AND DELIVERED IN CALIFORNIA LAST MONTH THAN ALL OTHER MAKES COMBINED COSTING AS MUCH OR MORE THAN THE CADILLAC.

Deliveries, 159
Orders Booked, 213

IT IS A WONDERFUL MOTOR CAR, THAT'S THE REASON

Don Lee
12th and Main Sts.

Prices Absolutely Reduced 25%

Used Car Slaughter Sale

We Are Going to Move 'Em

Small Down Payment—Long Time On Balance
Will accept your old car in trade

39 Cars from $250.00 Up

Rebuilt and Slightly Used

and carry our regular guarantee. NO INTEREST, NO BROKERAGE. FURTHER DISCOUNT FOR CASH.

Wright Motor Car Company
Roamer Distributors
1001 So. Hope Street
Pico 2280

OPEN EVENINGS AND SUNDAY

Fruit, Cattle, Poultry, Vegetables, Flowers

—almost everyone in Southern California is interested in them. Even dwellers in apartment-houses like to read about outdoor pursuits. All these things are pictured and described in The Times' Farm and Tractor Magazine, one of the many features of the Sunday Times.

TOURISTS BUY USED CARS

through the TIMES' want-ad columns and when ready to leave for home re-sell through the same medium.

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To Owners of Service Stations:
Let us tell you about the "Keystone" Business Getting Building Offer. It pays for itself. Write us or telephone
South 5613
Bdwy. 5566

SED CARS
home re-sell through the same wonderful

MANY CHANGES IN PERSONNEL.

Locomobile Branches Back on Familiar Footing.

T. J. Swayne Takes the Helm in the Local Plant.

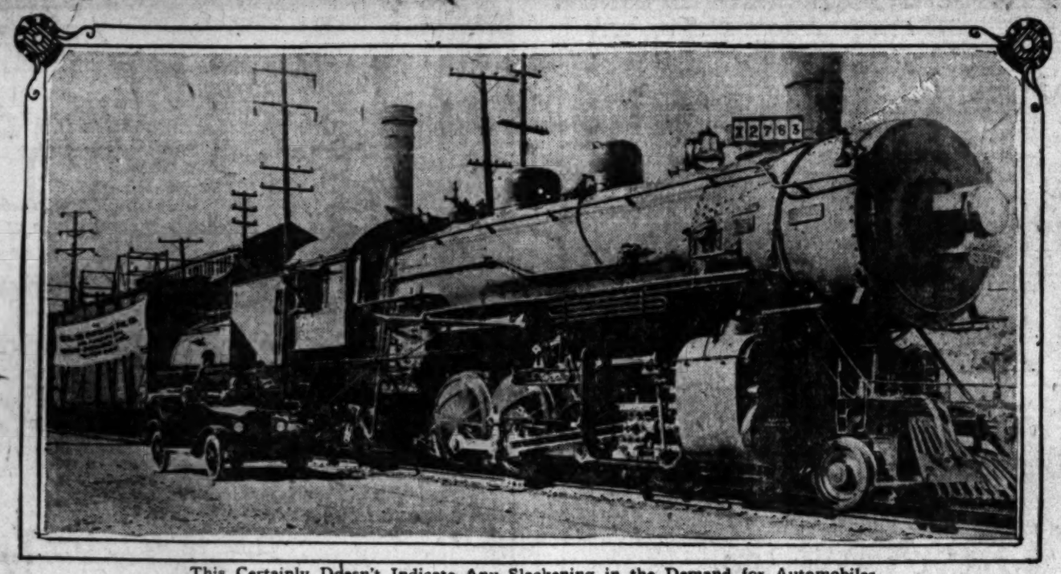
Personal Relationship to be Stressed in Future.

Recent changes in the personnel of the Locomobile branches through the country have followed the recent return of former executives of the company to their accustomed posts. These changes have resulted from the revised plan of the directing heads of the company to return direct to the Locomobile company's time-tested methods of merchandising and service through its own branches direct from the factory at Bridgeport.

The Locomobile branches throughout the country have grown up with the business since the organization of the company in 1899, direct merchandising methods have been in force. It is to restore this practice and to emphasize the personal relationship between builder and owner of the car that the branches and agencies are being returned to direct factory responsibility. The change is most successfully handled through direct factory representatives, enabling buyers of the Locomobile to deal in matters of service and services with the factory direct.

As an example of the restoration of the branch system, it is cited that in California the name Locomobile has been restored to the branches in Los Angeles and San Francisco. Mr. T. E. Swayne and Mr. C. A. Ridgley, respectively, are general managers of the Los Angeles and San Francisco branches, working them independently under the supervision. Mr. C. R. Norden, who had been in charge of both of these branches, with headquarters in Los Angeles, has been relieved of responsibilities.

Other changes have been made in the Chicago branch organization. W. L. Porter, long identified with the Locomobile company, latterly as general manager of the Chicago branch, has returned to Chicago as general manager. Several years ago he was one of the best known of the fine motor car salesmen in Chicago and vicinity. He was taken from Chicago by the New York branch, and later advanced to the Boston managership. He succeeds Mr. H. S. Norton.



This Certainly Doesn't Indicate Any Slackening in the Demand for Automobiles.

Here's the business end of a long trainload of Overlands, Willys-Knights and parts which pulled into Los Angeles last week. There were eighty-six freight cars loaded with this shipment and yet, according to officials of the Willys-Overland Pacific Company, the demand is so great for these machines that it has been necessary already to wire to the factory for more. Incidentally, this train showed some record speed in crossing the continent—just a little better than seven days.

LOT OF MONEY FOR A FORD AT THAT.

A Ford chassis valued at $3000 is something unusual; but the Ford "cut-away" chassis owned by the Ruckstell Sales and Manufacturing Company, and now being exhibited in shows throughout the country, is insured for that amount. This is the most completely "cut-away" Ford chassis ever exhibited in the West and has every working part cut open for inspection from the front wheel bearings to the rear axle housing.

This exhibition chassis is equipped with the Perfecto Two-Speed axle, otherwise it is absolutely stock Ford throughout.

KEEN INTEREST IN ARRIVAL OF TRAIN.

HUGE OVERLAND SHIPMENT GETS ATTENTION FROM ALL OVER THE COUNTRY.

Establishing a new record of approximately seven days for the long trip from Toledo, O. to Los Angeles by freight, the Willys-Overland Pacific Company's trainload of eighty-six cars carrying a total of 425 automobiles, arrived in Los Angeles last week and the sales force at the branch here is correspondingly elated.

"There are so many features connected with this shipment that make it a real record that I think we may well boast a little about it," said Branch Manager J. F. Thomson in commenting on the shipment's arrival. "The train consisted of eighty-six cars, of which eighty-five were loaded with Willys-Knight and Overland cars, and the remaining one carload with parts. Ordinarily we would have had the shipment come through in several trainloads, but with the strike impending at that time it was necessary to make the best possible time and we had the guarantee of the railroads involved that they would rush this single trainload shipment through in fast time and would guarantee to make delivery, although the time for which the strike was called was very close and probably would have interrupted any ordinary shipment made so late in the month.

"The big trainload came out from Toledo by way of the New York Central, Chicago, Rock Island and Pacific, El Paso Southwestern and the Southern Pacific from El Paso, Tex. We were in constant touch with the officials of the roads over which the train was routed and kept very close track of it all the way.

"The Willys-Overland Company shipped out a number of trainloads to other points along about the same time, but none was quite so large as the shipment sent us here."

MARKED ACTIVITY IN STUTZ FORCES.

Optimism reigned at the showrooms of the California Stutz Company this week, following the report of the week's activity throughout the State.

Field men who reported to J. B. Munjar, general manager of the local Stutz headquarters, were all enthusiastic over the revival of buying activity throughout the territory, and with every member of the organization on his toes, the coming sixty days are expected to be exceedingly good.

The attractive new Stutz models seem to be finding equal favor with motorists, wherever they are shown, and former Stutz owners who have enjoyed a ride in the new car are most delighted with its power, its performance and its all-around new features, according to a statement made by Munjar.

PLANES AS CAMERAMEN.

Aerial Photography Rapidly Coming Into a Place of Utmost Importance These Days.

BY GEORGIA ROSE.

I had seen many aerial photographs and aerial maps and had glanced at them rather casually without the faintest conception of how they were made. I believe that comparatively few people realize the place occupied in the world by aerial photography and fewer yet are conversant with the work entailed in making the pictures. Highly specialized equipment is required and skilled workmanship in the laboratory.

NOT SO NEW.

Aerial photography is not of recent origin. As far back as 1858 attempts were made by Goddard and Nadar in Paris to take pictures of the earth from the air, but the results were most unsatisfactory and nothing further was done along that line at the time. In 1882, however, Shabolt, an Englishman, from a balloon took several pictures of London. And so, although quite well known, aerial photography remained dormant until the war proved its usefulness.

With the ever-increasing development of the airplane, aerial photography has come into its own. From the beginning of the war, all of the belligerents recognized its value, and throughout the period of the war it was used for an increasing number of purposes. The aerial camera was most effective in spotting masked batteries, in recording the results of artillery fire, in locating the movements of troops and supplies, in determining the lay of the land, roadways, hills, ridges and rivers. The pictures and the mosaics prepared were invaluable at headquarters.

The manner in which the mosaics are produced is most interesting. The camera is hung in an opening in the floor of the airplane. The roll is similar to the ones in kodaks except of course it is much larger. There are a hundred films in a roll. A series of films is produced with the machine operating at a definite heigh' and at a given rate of speed. It is of the utmost imporance that every film in the series be shot from exactly the same altitude, as the difference of but a few feet in the height will make a decided difference in the scale of the picture. The pictures on these films overlap so that about one-third of each is used—the center. These are all fitted together so perfectly that it is impossible to detect the joining in the final copy.

TAPERING SCALE.

One can readily understand that unless the plate is exposed when the field camera is truly perpendicular to the ground, the result will be a tapering scale from one side of the plate to the other. To eliminate this an appliance based on the gyroscopic principle of balance is used to control the camera. This also serves to eliminate the vibration of the ship, something that is so detrimental to photographic success.

There are many uses for aerial photography in addition to its technical use in military operations. Pupils will study history and geography with a keener interest and more enjoyment because the pages are illuminated with the airman's mosaics. Time and money can be saved and more information gleaned through an aerial survey than with a field survey.

Keystone Adds Miles to This Man's Mileage

A recent tourist to our city saw for the first time a Keystone visible gasoline vendor and the attraction of watching the gasoline in the glass reservoir flow out and into his tank made him a steady customer of the particular service station which boasted of the Keystone. He was one of those careful cross-country motorists who keeps an accurate record of every expense connected with the operation of his car, and after he had made several trips to this service station he remarked to the owner that he was getting two more miles on a gallon of gasoline since he had patronized the keystone visible vendor than he had been getting previously when buying from the usual types of pumps.

This story is a fact, according to H. J. Godshalk, the Southern California distributor for the Keystone visible vendor and is but one of visible vendor and it shows its evidence that develop each day in favor of the "in sight" method of selling gasoline.

"The public has welcomed the visible vendor and it shows its appreciation by patronizing the stations that use them. At the Lincoln station, corner of Ninth and Hope streets, I watched for thirty minutes and out of twenty machines that stopped there, all but one drove up to the Keystone visible vendor for service instead of the blind pump."

OIL ON MAGNETO.

Rubber is very quickly disintegrated by oil, and at the same time it has a most unfortunate capillary affinity for the oil. For this reason it is very important to keep oil away from the rubber insulators that are used in connection with the conductors and wires of all the circuits of the magneto. Although oil is not a conductor of electricity, it ruins the insulation, and the result is the breakdown of the insulation and short circuits.

MILE A MINUTE FOR LONG TIME.

Olds Goes Thousand Miles at Remarkable Rate.

Elapsed Time Shows Terrific Pace of the Motor.

Not a Falter or Complaint on Entire Test.

Better than a mile a minute for 1000 consecutive miles. This is the newly established record of the Oldsmobile twin four, made last Sunday on the Cotati Speedway, under official newspaper observation.

It is a record that is pointed to with pride by officials of the J. W. Leavitt & Co., as proof conclusive of the power, speed and durability of the twin-four and a speed mark that will bring home to the minds of the motoring public the many merits of the Oldsmobile twin four.

The actual time as recorded by the stop watches of the observers was 1000 miles in 899 minutes. The car started on the record run at 1:05 Sunday morning and crossed the finish line of the one thousandth mile at 4:04 Sunday afternoon, piling up the very pleasing average of 66.66 2-3 miles per hour.

The Oldsmobile twin four was piloted on its record run by Bill Cooper and Gene Root of the J. W. Leavitt & Co. organization and the actual time made by the car was much better than the average of sixty-six and some odd miles for the average was figured on elapsed time from start to finish while stops for driver changes consumed quite a little time, so that in reality the car made better than seventy-one miles an hour during the grilling test made of its speed and dependability.

Not once in the thousand flying miles did the motor falter or complain against the severe strain to which it was constantly being subjected. It proved again and again during the test that it has power, speed and stamina and that it is equal to anything that even the most critical of drivers could demand.

Although it was a one-car race against time—an event that ordinarily is lacking in thrills or human interest, this zest that ordinarily is missing was supplied during two and one-half hours of the race when a thick tulle fog settled over the track, making it almost impossible to see. Cooper, who was at the wheel during this early morning fog, was hardly visible to the observers and yet the time that he turned in during the fog stretch was flattering alike to his nerve and the Oldsmobile speed.

Oldsmobile TWIN FOUR Makes 1000 miles in 899 minutes on The Cotati Speedway

Oldsmobile TWIN FOUR Proves Speed-Power and *Durability*

1000 consecutive miles on the Cotati Speedway under official observation in 899 minutes!

1000 miles from 1:05 o'clock last Sunday morning until 4:04 o'clock Sunday afternoon, figuring an average of 66.66 2/3 miles per hour on elapsed time.

This means that the Oldsmobile had to do better than seventy-one miles an hour average during its running time.

This was not a "stunt" but a public demonstration under the careful eyes of representatives of the press. Every Twin Four will show as pleasing performance for you.

A private demonstration will further inform you of many additional points of Oldsmobile Supremacy.

PRICE HERE—$1865

J. W. LEAVITT & CO.

(Distributor)
1150 South Figueroa Street
BRANCHES:
San Francisco and San Diego

CLEVELAND

THE RED BLOODED CAR WITH A PUNCH

The Price
$1340
(War tax extra)
Offers the
Greatest Value
on the Motor Market
TODAY

THERE is something about a Cleveland that strikes the fancy—what do you like about a motor car? Listen, isn't it something like this?

An engine that delivers a smooth, swift, powerful pick-up—gears that are easy to shift—a car that will rip and roar over the rough spots easily and not crack your ears with rattles—at the same time sticking to the road—a car that steers without effort, and may be comfortably driven by a woman; then, in the sands or on the mountains the car that will fight for you all day without faltering. You can make a Cleveland your buddy—Just try it once—it cannot be beaten!

W. P. Herbert Co.

Eleventh at Flower
Phone 60412

6145 Hollywood Blvd.
Phone Holly 4441

FACTS ON DATE INDUSTRY.

Olds Scout Car Finds Much of Interest in Coachella Valley Among Acres of Valuable Palms.

BY CHARLES H. BIGELOW,
Secretary of the Arrowhead Trails Association.

(Mr. Bigelow is making an extended reconnaissance tour, beginning in the Imperial and Coachella valleys, and carrying him through parts of Arizona, Nevada, Colorado and Utah. Much of the country through which he is traveling is entirely without roads and is rough and rugged, with temperatures ranging as high as 115 degrees in the shade. The Oldsmobile Four, from J. W. Leavitt & Co., with which he is making the trip, has shown remarkable staging powers under adverse conditions, and up to date the only trouble, mechanical or otherwise, was the cracking of the windshield in negotiating a particularly rough section of the route.)

Since the beginning of written history, and perhaps long before, the date has been the staff of life for millions of desert dwellers in the Orient. To an Anglo-Saxon it has always been associated with the Bedouin, the desert sands and the oases of Arabia and Northern Africa.

Not until the settlement of the Coachella Valley, and in fact not until 1911, was commercial date culture even considered possible in the United States. In that year, however, twenty pounds of dates were shipped to Marsden and Martin of Los Angeles from the Coachella Valley, and sold for $1 a pound. With this commencement, the date industry of the Coachella Valley has grown until in 1921 the crop export will reach about 250,000 pounds, of an average value of 15 cents a pound. This industry is practically an express and parcel-post business, all of the choice varieties being packed in from one to ten-pound cartons.

OF HIGH VALUE.

Today the producing date orchards of the Coachella Valley are valued at about $10,000 per acre.

The varieties best known are the Deglet Noor, from Algeria; the Saidy, from Egypt, and the Thoory, from North Africa. The majority of the other varieties grown are soft and perishable, while the three above enumerated are probably the best adapted for use in America because of the fact that, like wine, they improve with age.

The date culture is developed by the planting of off-shoots from the female date palm produced at or near its base. The period of off-shoot production and number produced vary with different varieties. For instance, the Deglet Noor averages ten during the first ten years, the Saidy twenty-five during its first fifteen years. These off-shoots are cut from the female palms when they have attained a weight of twelve or more pounds. Those which issue from below the roots are moved direct to the field when cut, while those issuing high on the trunk of the mother palm, and without roots, are moved to propagating houses to be rooted.

PECULIARITIES.

One of the peculiarities of the date is the fact that neither wind nor insect has yet been found adequate for transferring the pollen from the bloom of the male date palm to the bloom of the female date palm. This oddity makes for additional labor in cultivation, but at the same time abridges the liability of admixture of varieties. The grower of dates pollenizes manually by taking a sprig from the male palm bloom and shaking the pollen into the bloom of the female palm.

There is a world of possibilities in the Coachella Valley, and the additional water for irrigation purposes furnished by further development of the resources of the Colorado will open up hundreds of square miles of new date country. This and the opening up of new highways connecting the Coachella Valley with the Southwestern States to the east and north will make this country grow in wealth and prosperity still more rapidly. It is with a view to obtaining detailed data on these subjects and to give the public first-hand knowledge of this district with immense possibilities that the present reconnaissance trip was taken by the writer under the auspices of the J. W. Leavitt Company, distributors of the Oldsmobile. Mr. L. V. Starr, the manager at Los Angeles, knows this country pretty thoroughly, and he realized at once the importance of such a tour of investigation and placed one of the new Oldsmobile "fours" at my disposal. I might have questioned the ability of any car under the $5000 class, and specially fixed up at that, to stand up under such punishment as much of this rough country entails, but the Olds has pulled through sand and up grades of 20 per cent and greater without a falter, with temperatures in the shade around 115, and traveling at the rate of 200 to 350 miles a day.

Oldsmobile Scout Car Now Rambling Through Interesting Country.

At top, Fig Tree John and the Oldsmobile four taken near the old Indian's home about a mile off the Indio-Brawley highway. C. H. Bigelow, in charge of the Oldsmobile scout, is standing beside the machine. Fig Tree John is said to be over 120 years old. Below, the old plank road between Blythe and Blythe Junction, through soft, shifting sands. Planks are about the only salvation through this sort of country and even at that the Olds scout found some stiff going where the sand had covered the boards.

Compact Design Features Latest Cadillac Coupe.

The first of the new five-passenger Cadillac coupes have been received by Don Lee and are now in the hands of the owners.

This coupe has two doors, with a seating arrangement similar to a club roadster. It seats four passengers with ease and five in an emergency. The front seats are of the individual type, the right seat tilting to afford ease of entrance into the rear compartment. This coupe is an example of compact design coupled with splendid coach work. The complete tool equipment is stored in a compartment under the rear deck, which also affords ample room for luggage.

The new coupe is beautiful in design and has attracted very favorable comment on the floor of the Don Lee salesroom. These cars will be received in limited number, and, judging from the orders placed last week, the available supply will be rapidly exhausted.

Another new Cadillac model that is being offered for the first time this season is the two-passenger coupe. It is expected that the first of these models will be shipped to California within the next ten days.

REAR VIEW MIRROR IS ALWAYS A HELP.

JUST ABOUT DOUBLES THE VALUE OF YOUR EYES IN TRAFFIC.

"Fashions in motor accessories may come and go—usually as improvements in car designs are made. But there is a certain accessory, which, adding nothing to beauty, certainly adds to the safety of the driver," says Harry Ungar, manager of the Stewart Products Service Station, distributors of the Stewart rear-vision mirror and all Stewart products. "And this is the rear-view mirror.

"On the crowded highway, the car behind has always been a matter of concern to the driver. The rear-view mirror tends almost entirely to eliminate the fear of a rear-end collision. Set properly, the motorist views the road ahead and at the same time sees, in the rear-view mirror, the car behind.

"Any device which helps make the road safer for the motorist should not be neglected. One can never tell what the margin of safety is—but, judging from the increasing number of accidents reported, it is better to be over—rather than under-insured with safety devices," concluded Mr. Ungar.

READY FOR SNOW IN EAST; TOURING HERE.

MOTORING RECORDS SMASHED IN PAST SEASON AROUND THE SOUTHLAND.

Statistics recently compiled by various organizations in this State show that the summer season for California has gone down in the annals of motor transportation as one of the greatest this State has ever known.

"Already the East is getting ready for the snow and ice of winter," says C. W. McKelvey of the McKelvey Motors Company, Liberty six distributors, "while here in California the winter season is a few months off. The reason for this is easy to explain, as out here we have unsurpassed climate, together with a system of roads that leads to every place of scenic or historic interest in the State. The report from points along the Lincoln highway are to the effect that many tourists are headed this way from the Middle West and East.

"Records of travel during the present year to California's national parks are, indeed, impressive. Yosemite, according to figures released by the national park service, shows that this big natural playground surpassed every other national park in the country in the number of visitors and the number of motor cars entering its portals. Further than this the Sequoia and Gen. Grant national parks report banner seasons. It is stated that visitors from every part of the world have entered these places and very naturally the majority of visitors drove cars."

TOFT'S DELAGE A REALITY NOW.

(Continued from First Page.)

bids fair to become one of the few real idols of the motor racing sport.

De Palma is on the defensive and must fight every mile of the way in the big race. His French Bullot is fast, but some of the other cars are as fast if not faster than his French creation. But Ralph will carry a wealth of sentiment with him for the De Palma fans are always loyal to the last ditch. Tommy Milton and Roscoe Sarles are going to fight out their championship duel, with Roscoe on the easiest end with his lead of 265 points. It is possible for Murphy to crowd both of them close should the Irish lad capture the Thanksgiving Day event with neither Sarles or Milton grabbing off additional points, a condition, however, which does not seem probable.

THE OTHERS.

John De Palma, Eddie Miller, Frank Elliott, Eddie Hearne, Harry Harts, former juvenile speed king, who has fallen heir to Hearne's car while Eddie gets a new Duesenberg of the French Grand Prix type; Jerry Wonderlich, the European, and Joe Thomas, winner at Fresno and a close second to Sarles in the last Cotati event, are all traveling at top speed with their steel steeds in daily workouts.

The seat sale which is on at the Dyas company and the Auto Club, is far ahead of last year. "It looks like a sell-out of the reserved seats a week ahead of the race," declared Secretary Young last night.

POUNDS OFF MILES AT A RAPID GAIT.

A Wills Sainte Claire car, with four men and 900 pounds of baggage, made a record run from St. Paul, Minn., to Kansas City, Mo., recently, covering the distance of 608 miles in 17 hours and 22 minutes total elapsed time. The fastest train time between these two cities is 20 hours and 30 minutes.

Inspired by the example of C. Harold Wills, who made a memorable record run from Detroit to New York, August 17, in a Wills Sainte Claire car in 20 hours and 26 minutes, W. H. Schmelzel, the Minnesota distributor, conceived the idea of demonstrating the car's road ability, power and speed in an impressive manner in his own section of the country.

ROLLS-ROYCE

Announces the Appointment of

ALBERT J. RUSSELL

951 South Flower Street
Los Angeles

As Sales Representative for Southern California and States of Arizona and New Mexico

Complete information concerning deliveries of the latest model Rolls-Royce Chassis, equipped with Rolls-Royce custom coachwork, gladly furnished upon application.

Special Exhibit Ambassador Hotel

Chalmers
Now Reduced to
$1545

Delivered Here *Tax Paid*

Nothing in the field—either six or four—can compare with Chalmers value at its newly reduced prices.

Get the truth about the Chalmers—about its low costs, its durability, its soundness as an investment.

Ride in it, drive it, and see how splendidly it performs.

Reduced Prices in Effect Now

Roadster, $1485 Sport Car, $1695 Coupe, $2295
5-pass. Touring car, $1545 7-pass. Touring car, $1665 Sedan, $2620
Prices delivered here, war tax paid—all models equipped with cord tires.

GREER-ROBBINS CO.
1144-58 South Flower Street
Phones: Broadway 5410 and 60081

CHALMERS

Automobile and Truck
WHEELS
Repaired and Rebuilt
Official Wood Wheel Service Station
WESTERN WHEEL CO.
1621-25 So. Los Angeles St.
Phone Broadway 7417

The FRANKLIN

Prices Effective September 1, 1921 (F. O. B. Los Angeles) Touring Car $2675, Sedan $3700. Other types in proportion

The Way to Get Rid of Winter Troubles

Winter again approaches, and with it all the unpleasant horde of cold weather cooling troubles you know so well—unless you own a Franklin.

Franklin owners waste no time draining and refilling radiators, no patience using anti-freeze mixtures, no money getting leaky radiators repaired. The Franklin is direct air cooled, has no radiator and uses no water.

Light and flexibly built, it also gives unusual results in comfort, ease of handling, reliability and economy. Remember its owner averages:

20 miles to the gallon of gasoline
12,500 miles to the set of tires
30% slower yearly depreciation
(National Average)

Ralph Hamlin
(Inc.)
1040 S. Flower St. Los Angeles

$355

$325

$660

$595

$295

$445

$625

Special solid or pneumatic tired wheels can be supplied.
All prices F. O. B. Detroit

Ford
THE UNIVERSAL CAR

The President of the Ford Motor Co., Mr. EDSEL B. FORD, Says:

"We are taking advantage of every known economy in the manufacture of our products in order that we may give them to the public at the lowest possible price, and by so doing we feel that we are doing the one big thing which will help this country into more prosperous times. People are interested in prices, and are buying when prices are right."

The enormous demand for Fords proves that Mr. Ford is right.

For reasonably prompt delivery, place your order now. Terms if desired.

AUTHORIZED FORD DEALERS

J. E. Coberly Co., 1918-1922 S. Main—South 341.
J. Benj. Fahy, 1042 S. Grand—Broadway 1500.
William L. Hughson Co., Tenth and Olive—Broadway 2963.
Hubbard Auto Sales Co., 757-777 South Central—Broadway 5808.
W. I. Tupman Co., 3330 S. Figueroa—South 2831.
J. A. Nadeau, Central at Slauson—South 2240.
Hamlin W. Nernay, Inc., 4267 South Vermont—Phone Vermont 1017.
W. D. Dunham, 1250-60 W. Seventh—Wilshire 637.
Noll Auto Co., 1800 Pasadena Ave.—Lincoln 323
A. L. Fleming, 1817-1823 E. First—Boyle 324.
Benj. A. Finch, 540 S. Los Angeles St.—Pico 344.
Clark & Leonard, 2219 W. Pico—West 6072.
Atterbury-Kemper Co., 267 South Western Avenue—56508.
Walker & Todd, 3569 Stephenson Ave.—Boyle 2353.

EAGLE ROCK
Caddell Motor Co., 222 E. Colorado St.—Garvanza 1062.
GLENDALE
Jesse E. Smith, 115-125 West Colorado Blvd.—Glendale 432.
HOLLYWOOD
Gray Motor Car Co., 1718 Cahuenga—Holly 2048.
HUNTINGTON PARK
Lloyd L. King, 160 South Pacific Blvd.—280-235.
PASADENA
William E. Smith, 707 East Colorado—Colorado 93.
SOUTH PASADENA
Joseph A. Moore, 801 Fair Oaks Ave. L. A. 351-370; Pasadena, F. 0. [illegible]

Beautiful Pictures

are appreciated by everyone. In order to furnish pictures in keeping with California scenic attractions, The Times gives its readers a superb 8-page Rotogravure section, the only one on the Pacific Coast.

KLIN
F. O. B. Los Angeles)
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Joseph A. Moore, 801 Fair Oaks Ave. L. A. 351-370; Pasadena, F. O. 3100.

ictures
pictures in keeping with California's
perb 8-page Rotogravure section, the

CLARKE HAS A RED-HOT CODE.

To After Business and You'll Get It, He Says.

Chalmers Sales Chief on Visit Here.

Delighted With Conditions in This Territory.

...hard, go after business with ...ness and intelligence, advertise even more heavily and aggressively than in ordinary times and business will be good.

This in brief is the summary of the business doctrine of E. W. Clarke, director of Chalmers and Hudson sales throughout the country and one of the big men in national automobile circles who was entertained yesterday.

Clarke's message is one not only to the automobile man, but is also valuable to men in every walk of life and every field of activity. That confidence in business is beneficial is shown by the enthusiasm manifested throughout the country by the dealers and distributors representing the big Detroit automobile factory of which Clarke is a high executive.

"I was much impressed with the business activity manifest in Los Angeles and the Southern California district. He spent considerable time in conference yesterday with J. F. Greer, A. C. Robbins and Frank Pearson of the Greer-Robbins Company and the Union Motor Sales, distributors, respectively of the Chalmers and the Maxwell. A. R. Richmond, Pacific Coast representative of the Maxwell-Chalmers Company, accompanied by the two having motored down from San Francisco stopping en route to visit Maxwell and Chalmers dealers.

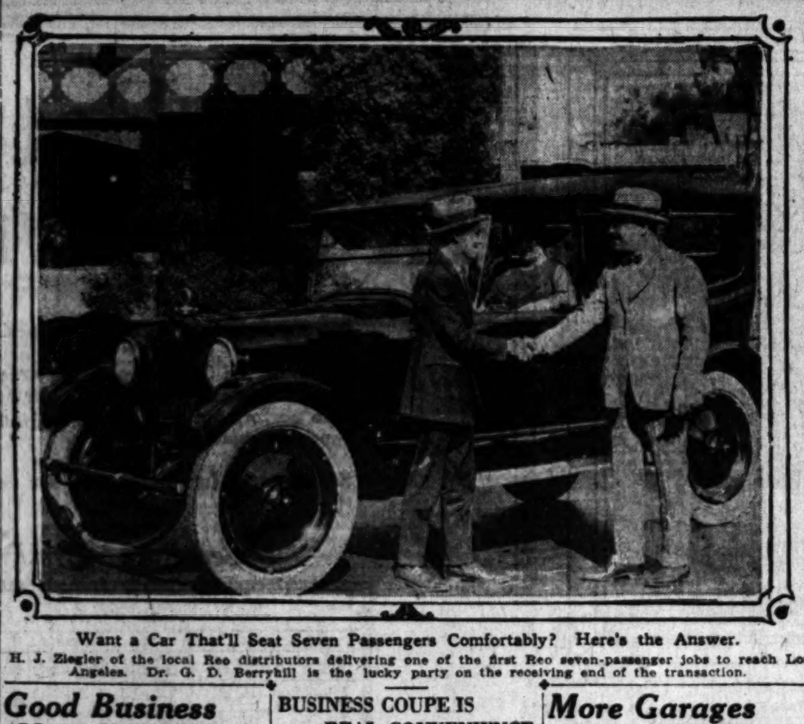
"During the past few weeks Clarke has been making a rather complete survey of business conditions in the Middle West, the Pacific Northwest and California and is able to give the outstanding reason for the good business conditions, which he declares will prevail for the men and firms who aggressively go after business.

"Clarke and Richmond will spend a week in Los Angeles and Southern California familiarizing themselves with local conditions and outlining fall and winter advertising and merchandising campaigns.

ATTRACTIVE DISPLAY OF RE-NEW-ED CARS.

The Don Lee re-new-ed car department is making one of the most attractive displays of the present week, showing a complete line of Cadillac cars of various models.

Two hundred Type 61 Cadillac cars were delivered in October, and also there were many cars traded in on new machines the re-new-ed department is able to offer open cars of most models ranging from 1915 to the present time. Many of these cars have been completely re-built in the Don Lee shops. Every worn part is replaced, the car is painted with a new top, repainted where need and fitted with new tires.



Want a Car That'll Seat Seven Passengers Comfortably? Here's the Answer.
H. J. Ziegler of the local Reo distributors delivering one of the first Reo seven-passenger jobs to reach Los Angeles. Dr. G. D. Berryhill is the lucky party on the receiving end of the transaction.

Good Business Here Now Bears Out Prediction.

In support of an expression made by him quite recently that he believed the tire business in Southern California would be in a very flourishing condition this fall and winter, J. B. Magee, manager of the Los Angeles branch of the United States Rubber Company, points to the excellent record now being made by the company's local tire department in its annual fall sales campaign.

"Since the first of October, when the annual fall sales campaign started, we have sold more United States tires than at any time for the same period in this territory," he declared. "Inasmuch as we sell to dealers only, this means considerable, for it shows that this class of merchants view the future with the broadest optimism. And they are right, too. It would not surprise me a particle if before the winter is half gone, there should be a shortage of United States tires. Right now, we are unable to get all the tubes we want."

Magee also stated that the advent of a clincher 30x3½ Royal cord tire for Fords, had met with instant favor and that the factory is swamped with orders. This tire was only placed on the market after years of experimenting and testing and it is claimed for it that it is the first successful cord ever made of this size.

TO CARRY THE SIGNS.

A specially designed White truck is being employed to distribute 5000 signs between San Francisco and New York to designate the new Victory Highway.

BUSINESS COUPE IS REAL CONVENIENCE.

FILLS THE BILL EXACTLY FOR VARIOUS AND ASSORTED MOTOR NEEDS.

It's now open season for new models, and the Reo Motor Car Company, along with other leading firms on the row, last week placed a new "job" on display. It is called the business coupe, and even the oldest old-timer can't recall a previous car that resembles this latest Lansing product.

Mounted on the standard Reo six-cylinder chassis, the business coupe provides a long-expected gap between the roadster and the conventional four-passenger coupe, the smallest of the standard inclosed cars. It is designed for a definite purpose, being built especially to meet the requirements of salesmen, business and professional men who need the comforts and conveniences of a closed car without customary luxury and delicate finish of "milady's limousine," declared Byron C. Foy, manager of the local Reo factory branch.

The business coupe is the second new model brought out by the Reo this year. The other, a new idea in a light seven-passenger six, was received a short time ago. Along with a five-passenger touring car, a five-passenger sedan and a four-passenger coupe, they complete the line for the coming year.

In addition to the arrival of the new business coupe, Dr. G. D. Berryhill was among the first to receive delivery this week of a new seven-passenger Reo with a special California top and two-arc wheels. This makes the third Reo Dr. Berryhill has purchased and he is but one of the numerous satisfied Reo owners.

More Garages Going Up Than Houses Today.

The published reports of Secretary of Labor Davis show that in 196 of the cities of the United States during 1920, there were built a total of only 81,103 accommodations for one or two families while during the same period there were constructed 93,121 private garages.

"When I read the report of Secretary Davis, I was amazed," says H. C. McVey, of the Los Angeles Oakland Company. "Even though I am in the motor car business and can see the great number of cars that are sold each year, I never for one minute thought that the homes for motor cars would outnumber the dwellings for human beings erected in this country.

"It offers some food for thought. Does it mean that the American home has become secondary in the great institutions of this country? Does it mean that the people are so bent on luxury that they are traveling before a fall?

"To me it gives the reverse impression. It means that the American is not to be confined within the four walls of the house even though it be a most elaborate mansion. To me it spells a greater advancement."

WATCH DISTRIBUTOR DURING WET SPELLS.

WHOLE MECHANISM MAY GO OUT OF COMMISSION VERY EASILY.

"Automobile drivers should use utmost care in seeing to it that the distributor does not become wet," said C. W. McKelvey of the McKelvey Motor Sales Company, Liberty Six distributors.

"If water is poured carelessly into the radiator while the hood of the engine is raised, some of it is likely to spill over the distributor, short-circuit the current and prevent the owner from starting the engine until the water has been dried off. This might also be the case with a car standing in the rain.

"The best way to dry the distributor quickly and thoroughly is to push the machine over near a tire pump, providing the car is in a public garage, and, by removing the nozzle, dry off the water with the force of the air. If such air pressure is not available the work may be accomplished, though much more slowly, by using the hand pump. Distributors, coils and other parts of the wiring system sometimes become wet while the car is being washed or during a driving rainstorm. Air applied in the manner suggested is the quickest remedy.

"Another important point on ignition is when an examination of the battery is being made, do not simply test one cell and if it tests O. K. pass up the remaining cells. Oftimes, a driver will take it for granted that the other cells do not need water, assuming that the level of the electrolyte is the same in the others. The result is a dead battery and the motorist is left stranded out in the country."

EMERGENCY MAGNETO BRUSH.

An emergency brush may be made by rolling a piece of fine mesh copper or brass wire gauze into a cylinder corresponding in size to the magneto brush. Or a carbon brush may be cut in two to do double duty. If a suitable piece of carbon (perhaps from an old dry cell) is available, it may be shaped up for emergency use.

NASH SHATTERS TEN-YEAR MARK.

Clips Seconds From Record Up Palomar Mountain.

Rain Adds to Difficulties of Stiff Climbing.

Low Gear Only Used to Prevent Skidding in Mud.

A record of ten years' standing was shattered recently by a stock model Nash six sportster. Word has just been received of this latest Nash achievement by H. J. Coger, vice-president and general manager of the Troy Motor Sales Company, distributors of the Nash.

Details of the record-breaking run was furnished by W. Edward Shaw, Nash dealer of San Diego. The jaunt was made from the bottom of the famous Palomar Mountain to the Bailey Hotel, a distance of twelve and seven-tenths miles.

During the last ten years, according to Shaw's information, more than thirty automobiles of various makes and types have endeavored to negotiate the distance in record time, which formerly was thirty-five minutes flat.

The Nash six sportster, which was driven by Walter Folcke, made the climb in thirty-four minutes and forty seconds. There are more than eighty sharp turns on the road and it is said that there is a distinct rise of nearly 5000 feet within a distance of eight miles.

At the time that the Nash was put over the road a recent rain had made the mountain road nearly impassable, due to the mud and ruts. However, Folcke forced his car up the steep incline with three passengers, constituting the load, top up and in intermediate gear. Low gear was only used to prevent skidding, where the mud was so bad and the road washed out.

Further proof of the dependability of the Nash is offered by the owner of the car, William Halbritter, who had just finished a drive of 6300 miles in four weeks, the trip being made under adverse conditions. The former record up Palomar Mountain was made by Dave Campbell in a Stevens-Duryea, which was entirely stripped. Newspaper men acted as officials on the Nash record-breaking run.

TO PUT MOUNTAIN HIGHWAYS IN TRIM.

MUCH WORK TO BE DONE ON BIG BEAR ROUTES DURING THE WINTER MONTHS.

[SPECIAL CORRESPONDENCE.]

REDLANDS, Nov. 4.—During the winter months the mountain roads, used by thousands of motorists each summer, will be worked over and put in good shape for the heavy travel the coming season. In Mill Creek and Mountain Home canyons on the road to Big Bear Valley, the work is being centered.

In Mill Creek Canyon from the mouth of the canyon to the control at Harvey's there will be considerable road work done this year. The road will be smoothed and will be widened, and in all probability next spring oil will be put on it. The heavy traffic over the road has made it necessary to have a wider road.

The prison camp is now located in Mountain Home Canyon, just above the control, and there will be much work done on the road which is under control. Culverts will be put in in several places where the road washes badly.

FINDS IT PAYS TO HAUL OWN GASOLINE.

REPUBLIC TRUCK KEEPS THIS DEALER WELL SUPPLIED AT ALL TIMES.

There is one gasoline service station man who has found it necessary to do his own hauling of gasoline from the depot to his station and he is C. N. Hendricks of Santa Monica.

He makes two round trips every day between Los Angeles and Santa Monica with a 1200-gallon load of gas on his two and one-half ton Republic truck.

"So far as we have been able to learn, Hendricks is the only independent gas station operator who has his own motor truck for hauling the liquid from depot to service station," says A. E. Neff of the Commercial Motor Company, distributors for the Republic truck.

"According to Hendricks, he made a careful investigation among the users of motor trucks when he decided that he was about ready to buy one and the unusually good word that was spoken of the Republic caused him to come to us. We went into his problems and worked out the proper size of truck for his use and had the job built for him.

"In order to create a good impression for his business, the entire truck and tank are enameled pure white with fine brilliant red stripings. In every line it denotes cleanliness and the truck is a rolling advertisement for his service station."

AUTOMOBILE MARKET IS STRENGTHENING.

"GOOD AS GOLD" SALE SHOWS THAT MOTORISTS ARE STILL AFTER A GOOD THING.

That the automobile market is rapidly strengthening is evidenced by the phenomenal volume of sales consummated during the last week at the "Good as Gold" used-car sale, conducted by Harold L. Arnold.

This remarkable sale started on a Wednesday, and before Saturday noon there had been sold and delivered thirty-six cars. Also, the proportion of these sales made for cash, far exceeded the expectations of those in charge.

According to Fred H. Schreiner, sales manager of the Arnold forces: "We initiated this used-car sale with the idea that the general public would be interested in purchasing used cars which carried the Arnold guarantee of quality, when they were properly priced. We took into consideration the fact that the cuts in the prices of new cars naturally affected the sales value of a used car, and instead of trying to get what these cars stood us, we are selling them on a basis of what they are worth on the present lowered market."

REO

After The First 10,000 Miles You Begin to Appreciate Your Reo

¶ Almost any car is a good car the first few thousand miles.

¶ But what's a few thousand miles in the life of an automobile nowadays.

¶ Why, thousands of Reo owners drive 1500 to 2000 miles per month average—the year 'round.

¶ Take doctors, architects, engineers and salesmen, for example.

¶ These men literally live in their automobiles.

¶ And a car that will not look and act as good as new after 20,000—yes, 50,000—miles will not measure up to the requirements of these owners.

¶ If you have been accustomed to cars of average quality, you will note many points of superiority in your Reo when you first get it.

¶ But—after 10,000 miles you begin to understand the vast difference between Reos and others.

¶ After 30,000 or 40,000 miles you begin to marvel at Reo sturdiness and low upkeep.

¶ And thereafter you are a confirmed Reo enthusiast.

¶ No one could sell—or even interest you—in any other automobile after that.

¶ Owners of the Reo in California are the most enthusiastic in the country, whether they use their cars on the paved highway, in the heat and sand of the desert, or on steep mountain grades.

¶ You don't have to ask them—they'll tell you.

Reo Motor Car Co.
Of California
2200 S. Figueroa St. West 7950

5-7 Passenger
$1685
F. O. B. Lansing.

A NEW MODEL

THE GOLD STANDARD OF VALUES

What!

A DORT for
Quality Goes Clear Through

$1190.00 Delivered

Immediate Delivery

YES, and it's the most
SENSATIONAL
Value Built

New York Show Chassis on Display at Our Showroom

Mission Motor Co.
Figueroa and 16th Sts.
Phone 22801

DEALERS
ABLE-SMITH AUTO COMPANY
247 Locust Ave., Long Beach, Cal.
HICKS & THOMPSON MOTOR CO.
881 Eighth St., Riverside, Cal.
J. O. CLUCK, San Bernardino, Cal.
PAIGE-HOLLYWOOD MOTOR CO.
6150 Hollywood Blvd., Hollywood, Cal.
PAULET MOTOR COMPANY
85 West Colorado St., Pasadena, Cal.
WALTER D. POWELL
209 Center St., Taft, Cal.
SHARPLES MOTOR COMPANY
Third and Sunset, Venice, Cal.
TORRENS & CLARK, Redondo, Cal.

TILTLOK
Tilts & Locks—Two in One
For All Cars
A turn of key locks car
FOUR ways
Ford Type..... $16.00
At All Car Dealers or
Chanslor & Lyon Co.
Weinstock-Nichols Co.
E. A. Featherstone
McCoy Motor Supply Co.
Norman-LaGrange Co.
Factory Representatives
1341 W. 7th St. Wil. 7763

GEEVERS & WATERS
THE NASH SHOP
Los Angeles, California
Bdwy. 3741. 1230 S. Flower St.

CASE
Six Cylinder Touring

The owner of a Case Touring Car is always sure of his car—sure of its performance and long life, and sure of intelligent service on the part of this institution.

We are selling the Case because we, ourselves, are sold on it. We know of no other, at its price, which gives you quite so much quality construction—not only the fine construction that is visible, but the conscientious workmanship that is at once apparent when you go over the small unseen parts upon which so much depends.

Call and let us tell you about the Case. Talk to Case owners about town. Ask them their opinion of Case motor cars and our service. That's the sure way to get all the facts.

FERGUSON & BOISOT
1220 S. Grand Ave.
Phone 66626

"IT'S A SOUTHERN CALIFORNIA HABIT"—
explains the local citizen, when asked why everybody reads the want-ads in THE TIMES. New York has its Wall Street, devoted to stocks and bonds. Southern California has TIMES want-ads, covering everything from orange numbers to pin pianos

Those interested in aeronautics are looking forward with some eagerness to the sessions of the Disarmament Conference in Washington this month, as they believe that out of the conference will come the conclusion that aviation is the medium for reducing tremendous military and naval costs. The significant results of the long and exhaustive series of bombing tests off the Virginia Capes go to prove that aircraft will play an enormous part in the warfare of the future and that without question the operations of warships will be greatly affected and limited by the operations of aircraft.

When it is considered that the ordinary variety of warship costs as much as a thousand huge planes of the very latest and most efficient type, it becomes apparent that the obvious method of reducing armaments is to go easy on the battleships and heavy on the aircraft. The importance of this phase of the matter to those best qualified to judge is shown by the nomination of Air Marshal Higgins, chief of Great Britain's air force, to the British delegation. The great experience of the recent war taught the British the immense potential value of aircraft and as a result the British air force is on a par with the army and the navy as a distinct branch of the military forces of the Empire.

Military and naval aeronautics in this country have been making extremely rapid strides, but, due to the necessary secrecy surrounding development work of this nature, very little is known generally regarding the progress made along these lines. It is safe to say that military and naval aircraft equal if not superior, to anything in Europe, are now under development in this country, many very superior types of military planes being already in existence.

When it is considered that it costs only a comparatively insignificant sum of money to develop new types of fighting aircraft which can be placed in quantity production on a minute's notice, it seems obvious that the Washington conference is sure to result in some benefit to the aircraft industry.

• • •

The aviation industry is in a peculiar position with regard to the threatened railroad strike. Given by the strike, if it should occur, a wonderful opportunity to demonstrate the possibilities of aerial transportation, the industry cannot take advantage of the opportunity in an adequate manner owing to the limited number of planes really adapted to commercial use that are now in commission.

Due to the fact that heretofore there has been no demand for commercial planes in this country there have been very few real commercial planes turned out except in isolated cases. With the exception of the Los Angeles-built Cloudster, a couple of Curtiss Eagles, the Friesler Falcon, the Remington-Buranelli Airliner and a few German Junkers and Italian Ansaldos there are no airplanes in this country capable of carrying good loads at a speed which makes them commercially practical.

Could all of these planes be brought together during the emergency and operated over some one route under commercial conditions during a strike period, they could give a very good demonstration of the possibilities of aerial transportation in spite of the diversity of their origin and the differences in their performance. The fact that the demand has been very small for such planes, however, has kept the production of all these machines down to such small proportions that there aren't enough of any one make in the country to adequately demonstrate their ability to meet any kind of an emergency in the matter of transportation.

• • •

The Cloudster, the Los Angeles designed and built airplane which set a new standard of efficiency for commercial craft when it carried a useful load of 5000 pounds with a 400 horsepower Liberty motor, is now being overhauled by Pilot Eric Springer in preparation for several lengthy flights which are to be taken by David R. Davis, the owner of the plane. Two of the big tanks, holding 200 gallons each, are being taken out and a temporary cockpit holding three passengers is to be installed. This will give the plane a load of pilot and four passengers and about six hours of fuel at 112 miles an hour, a very nice cruising radius with a good sized party.

• • •

A lot of people worry about the short life of aircraft. There are several notable examples of airplanes in these parts which have stood up nobly under long and hard service. Several articles have been written about Eddie Barnhart's old job with the Ox motor, which has survived some five or six years. Mr. Page, owner of the Venice flying field, is now riding around in an old model S, designed by Donald W. Douglas and built in Los Angeles in 1916. Originally a seaplane, the model S held the world's seaplane record, having reached an altitude of over 10,000 feet with a pilot and three passengers. This record stood from 1916 until two months ago. Nowadays, with a wheel landing gear, the plane carries a pilot and four passengers. The Hall Scott L6 200 horsepower engine makes the ship fly rings around any of the common or garden variety of aircraft found in these parts. Incidentally, a pair of the model S wings are used on one of the twin-engined airplanes flying around this vicinity.

From Portland, Me., to Los Angeles, Cal., in a Single Hop.

T. C. Craven, who has just arrived in his Essex roadster from the city of granite and codfish. Not only did Mr. Craven tour every inch of the way over all kinds of roads, but took several lengthy side trips at speed which makes them commercially practical. that he is delighted with the performance of the Essex on the long grind is putting it 'way too mildly.

SOLDER WOULDN'T MAKE GOOD BLADES.

AND SUBSTITUTE MATERIAL IS IN THE SAME BOAT FOR MOTOR PARTS.

"Why not make razor blades from solder?

"You might get something to look like a blade, but how short it would fall of working like an honest-to-goodness razor?" says C. C. Colyear of the Colyear Motor Sales Company, distributors of genuine standard parts and units.

"Such substitution is as preposterous as placing an immitation part in your Red Seal motor. Exercise great caution in buying replacement parts, for there are many spurious parts offered that look all right but will never work right.

"The Continental Motors Corporation uses great care in the analysis of the metal from which each part is made. Years of research have developed metallurgical formulae best suited for each working unit.

"Owners of cars or trucks equipped with Red Seal Continental motors should specify to their repair, garage man or dealer that only genuine standard parts are to be used when replacements are necessary.

CALIFORNIA CORDS CLIMB IN ESTEEM.

"ONE SIZE ONLY" POLICY BRINGS GENUINE RESULTS TO THE USER.

California cord tires have been added to the Lute G. Gillelen & Co.'s tire line and will be distributed by them in this territory as companion products to the well-known Midco cords, it is announced.

Since their first introduction several months ago California cords have climbed rapidly in the esteem of motorists until they have assumed a place of real importance in the tire field. Their steadily growing reputation is largely due, it is declared, to the increasing demand for extra quality at reasonable prices.

"Manufacturing these tires in the 30x3½ oversize dimension only," says Mr. Gillelen, "the California Cord Tire Company has been enabled to emphasize sturdy construction to the utmost and give the trade the benefit of real values. The oversize feature is especially appreciated because it is really a 30x4 in measurement, giving it a wider range of use. Oversize tires have long been sought after because of their greater resiliency and mileage economy."

PLANS UNDER WAY FOR MOTOR SALON.

[EXCLUSIVE DISPATCH.]

SAN FRANCISCO, Nov. 5.—Plans are nearing the stage of completion for the big 1922 Pacific Automobile Show, an annual feature in San Francisco, which will be held February 11 to 18, inclusive, in the Exposition Auditorium under the auspices of the San Francisco Motor Car Dealers' Association.

George Whalgreen, who is well known throughout American automotive circles and who has been successful in handling this show for the past six years, will again be in charge and states that the coming event will live up to its reputation of being one of the finest and most complete in the country.

ALL DEMAND VALUE THAT IS VISIBLE.

Past Reputation Doesn't Cut so Much Ice With Prospects These Days.

The public is buying automobiles on their visible value today rather than on their reputation yesterday. This is the opinion of Kelly R. Jacoby, vice-president in charge of sales of the Briscoe Motor Corporation, which is contained in a letter received by T. C. Whitcomb, general manager of the H. J. Wursburger Company, Briscoe distributors here.

Jacoby has returned to the factory after an extended swing around the circle, during which he touched every State from the Great Lakes to the Canadian border, and down to the Gulf of Mexico. "The story is the same everywhere you go," says Jacoby. "The car buyer is after value. The tremendous confusion caused by the many weeks of price reduction is now being happily dissipated. The automobile buyer is a pretty careful analyst. He no longer accepts everything told him as the gospel truth. He accepts some, rejects much. He tries to strike an average of comparison and upon that basis form his opinion of the various makes of cars.

"One thing (and this is of course encouraging to us) that I found on my swing around the circle was the tremendous interest aroused in Briscoe because of the taking over of the managerial reins by Clarence A. Earl.

"Dealers everywhere know Earl. Thousands of men call him by his first name. They all believe in him. He has established a reputation in his previous executive positions in the industry that is our company's biggest asset today. Clarence A. Earl represents the new spirit at Briscoe. His personality is felt throughout the organization, and this fact has permeated the trade with lightning-like rapidity. Dealers know that Clarence A. Earl stands for quality and a square deal.

"The proof that both dealers and buyers are getting quality and a square deal in Briscoe is evidenced by just one look at the car. When Briscoe's price was reduced its quality was increased. Quality did not go down with the price. Special accessories were put on the car—windshield wings, motometer, running-board mats and bumpers, front and rear. The Briscoe with its price reduction, as defined by Clarence A. Earl, represents greater value than at any time in its history."

DEALERS DETERMINE PRICES ON TRUCKS.

THAT'S REASON FOR BIG SLASH IN ALL SERVICE MOTOR VEHICLES.

The reduction in prices recently announced by the Service Motor Truck Company, Wabash, Ind., was arrived at in a rather unusual way, states F. G. Whipple, district sales manager, who returned a few days ago from the factory.

Instead of the factory stipulating a price at which the dealers were to go after the business, they chose a course of taking their selling force into their confidence and laying all the cards on the table. The dealers were asked to disregard the factory's interest or profit, and suggest what they considered, from coming in daily contact with the buying public, would increase business and hasten a speedy return to normalcy.

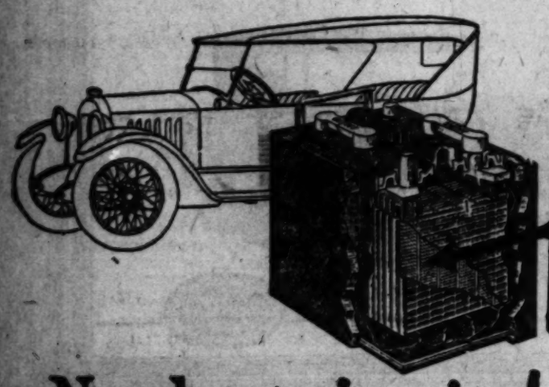
A meeting of distributors and dealers representing 80 per cent of the selling force of the company was held, and after a two days' session, in which the management took no part, the dealers determined upon prices which they considered would be most attractive to the public, and which would therefore produce the greatest volume of business.

After carefully considering the matter the factory management adopted the schedule of prices prepared by the dealers. The reductions range as high as $1025 on some models. When the fact is considered that Service prices were not increased since February, 1920, and the further fact that the increase at that time was not great, this reduction brings their prices down to a prewar level.

NO CHANGES ANNOUNCED.

The Franklin Automobile Company of Syracuse, N. Y., has announced that the present model without change will be featured at both the New York and Chicago shows. They also state that the Franklin cars on sale next spring will be of the same design as those being sold today.

A better battery for Southern California!



Luthy separators of patented "Luthite" cannot rot like separators of wood or rubber-compounds and cause short circuits. Thus 80 per cent of all battery troubles are overcome.

No short circuits!

80% of your battery troubles eliminated

Here at last is a battery that keeps charged and seldom needs repairs. No short circuits – keeps cool – needs less water – separators never need renewing. Economical to buy, economical to operate. 10% to 20% over-capacity. A car-service battery, not a service-station battery. "Luthy" is the battery for your car. Come in and see the "Luthy."

Dealers!

The Luthy battery offers you an exceptional opportunity. It embodies the greatest advance in battery construction made in the last ten years. A few territories in Southern California are open for distributors able to handle a first-class battery business properly. If interested, call or write.

Guaranteed in writing— Two years service or a new battery without cost

LUTHY BATTERIES

THE LUTHY BATTERY COMPANY OF SOUTHERN CALIFORNIA

(GEORGE CAMPE)

1914 WEST WASHINGTON STREET, LOS ANGELES

PHONE 72850

Rock Bottom In Tire Prices!

Pay no more than these prices for Cord Tires.

For in Mason Cords you secure tires built to a service ideal. You can be sure of their faithful mile-after-mile performance. They never vary in uniform, dependable quality.

So, why wait longer for your tire needs. *Buy Now!*

"Bed Rock" Tire Prices

MASON HEAVY DUTY CORDS					
SIZE	PRICE	SIZE	PRICE	SIZE	PRICE
30x3½	$20.65	32x4½	$40.05	35x5	$52.50
32x3½	28.00	33x4½	41.10	37x5	54.85
31x4	35.25	34x4½	42.25	MAXI-MILE	
32x4	35.50	35x4½	43.30	30x3	12.90
33x4	35.75	33x5	50.80	30x3½	13.50
34x4	36.70	TUBE PRICES ALSO REDUCED. ALL TIRES AND TUBES PLUS GOVERNMENT WAR TAX.			

SOLID TRUCK TIRES—H. D. Solid, Cushion Solid, Regular Solid, and Pneumatic Cord Truck Tires and Tubes also lower than pre-war prices.

MASON CORDS

THE MASON TIRE & RUBBER CO.

1232 So. Grand Ave., Los Angeles, Cal. Phone 12670

Bawden Vulcanizing Co. 822 So. Figueroa

Williamson & Wilson 2727 So. Main

L. E. Phipps 120 East 3rd St.

Huntington Rubber Co. 108 East 8th St.

THE MASON TIRE & RUBBER COMPANY, *KENT, O.*

Announcement

JOHN B. BROKAW AUTO and BODY COMPANY

announce the opening of a new high class concern at

1320 So. Main St.

where they will do custom body building, painting, sheet metal, stationary tops and general wood work. Also windshield and general overhauling, and all kinds of repairing.

John B. Brokaw, president, was a former eastern man of great prominence in the coach world and is a pioneer of Hollywood.

E. B. White, manager, was formerly Supt. of Construction with the Don Lee Coach and Body Works and for fourteen years with the Earl Auto Works.

J. F. Morrison, sales manager, was a former designer and decorator.

They will be pleased to meet their many friends. Their motto is, "Better Work and Honest Prices."

1320 South Main St.

Phone 21310

ttom rices!

for Cord Tires.

tires built to a service
ir faithful mile-after-
vary in uniform, de-

re needs. *Buy Now!*

e Prices

TY CORDS		
E	SIZE	PRICE
05	35x5	$52.50
10	37x5	54.85
25	*MAXI-MILE*	
30	30x3	12.90
80	30x3½	13.50

D REDUCED. ALL TIRES AND GOVERNMENT WAR TAX.

ion Solid, Regular Solid, and lower than pre-war prices.

ORDS

UBBER CO.
Cal. Phone 12670

Williamson & Wilson
2727 So Main

Huntington Rubber Co.
105 East 8th St.

OMPANY, *KENT, O.*

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ROKAW
COMPANY
new high class

in St.

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general wood work
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heir many friends.
and Honest Prices."

in St.

STEPHENS HERE ON WORLD TOUR.

Rides Rough Roads on Trip Across Continent.

El Paso is Next Stopping Point for Scout.

Finds World to be Covered During the Jaunt.

Finishing the second leg of a 42,000-mile journey around the world a Stephens salient six, official scout car of the Illinois Automobile Club and the Illinois Motorist, which arrived here several days ago piloted by Dr. E. T. Jolley and J. F. Mathis, is now on its way to El Paso, Tex.

ECONOMY MARK.

Resulting from a 5000-mile struggle over country in which bad roads and with snow and hailstorms retard its progress, the car is said to have maintained its reputation for economy by averaging twenty miles to the gallon of gasoline on the trip from Los Angeles hike. And the record of the scout car looms over the years of trail blazing on both sides of the equator in which practically every country on the globe and its world-girdling journey the hardest test an automobile ever used, it is declared.

According to Dr. Jolley, who, by the way, is also an automobile engineer and learned something about motors in France, the route has already been planned. George S. Miller, editor of the Chicago Daily News, is helping cut the journey to Rio by the Stephens. From there the trail leads on to New York, where the car will be shipped to Panama. After a jaunt over the roadway of the canal to the Pacific back to Balboa, the globe trotters will ship again, this time to Rio de Janeiro in the Argentine republic, which planned will take the car through an almost entirely unexplored wilderness.

EXTENSIVE TOUR.

Starting from South America to Africa, the Stephens will try more jungle exploring, then going to push as far into the interior of that country as possible, trekking across to the Mediterranean, they will sail for Italy after trying out the highways of France, Belgium, England, Italy and Palestine, they will go to Australia. From there the trail leads to the Philippines, then up to Korea and across to Siberia, motoring on the outskirts of the Nipponese Empire, then sail to British Columbia. A tour across Canada through Winnipeg, Toronto and Quebec, and a return to the United States at the state of Maine.

The last leg of the journey consists of a trip down the Atlantic Coast to Boston, New York and Florida to Miami, returning to Chicago via the Dixie Highway.

Having finished the journey here from Chicago Dr. Jolley, upon his arrival at the showrooms of the White Motor company, local Stephens distributors, said:

"What we followed was over the Santa Fe trail to Rock Island Illinois, and then over the Santa Fe to California. The latter portion was very bad. In some places through Colorado, New Mexico and Arizona, it was impossible to make over ten miles an hour. We spent up a whole day to drive 30 miles. After plowing through dust four inches deep we ran into a blinding wind and hailstorm at Kingman, and at Flagstaff we ran into a snowstorm that piled up eighteen inches of snow."

ANOTHER RECORD OF REAL ECONOMY.

FRANKLIN CROSSES CONTINENT WITHOUT USING VERY MUCH GASOLINE.

Twenty-two and one-half miles to the gallon of gasoline from Detroit to Los Angeles in a sedan is the economy mark set by Mr. Floyd Smith of the Eastern city. The car, a Franklin, carried four passengers and baggage on the trip, covering 3205 miles, and arrived in Los Angeles with Detroit air in three tires, only one puncture being experienced.

This is the third Franklin the Smith family has owned, and the present car had only a month's limbering up before the transcontinental journey was begun. Mr. and Mrs. Smith are enthusiastic converts to this inclosed type and declare the Franklin sedan, in addition to having so many comfort features, is fully as easily handled on a tour as the open models.

They Say It's Hard to Reach Perfection—But Here's a Mighty Close Attempt.

It's the new H.C.S. sedan which was received by the Walter M. Brown Company only a few days ago and immediately delivered to Mr. E. J. Seymour, a boniface of national repute. Harry Stutz has left no ground unturned to make this sedan one of the very finest products in the closed-car field.

WONDERS AT GENIUS OF MOTOR BUILDER.

NEW H. C. S. INCLOSED JOBS ARE COMPLETE TO THE FINEST DETAIL.

A man's car with speed enough for every occasion, but with the maximum of comfort and economy, is E. J. Seymour's opinion of the H. C. S. sedan, and he should know, because he is the owner of the first of these smart-looking closed cars to reach Los Angeles.

Seymour is the guiding genius of one of the largest hotel interests in Los Angeles. A trip across the country in an H. C. S. touring car convinced him that this make of car was the one he wanted, and on seeing the advertisement of the Walter M. Brown Company, announcing the arrival of a coupe and a sedan, he hied himself down to the showroom and drove away the proud and happy owner of an H. C. S. sedan.

"I was surprised at the extreme completeness of the H. C. S.," says Seymour. "Every day that I drove my touring car I learned some new feature about the car that was new. I never ceased to wonder at the genius of the man who designed and built it. Harry C. Stutz must be a real human being, full of red blood and the desire for the better things in life. Mechanical handicaps are without his reckoning. He has an uncanny way of overcoming any feature that does not agree with his ideas."

Art Shafer is a Booster for Eight-in-Line.

Art Shafer of Shafer, Harrigan and Cleveland, local distributors for the Duesenberg straight eight, arrived in Los Angeles this week "all hopped up" from his trip to the Duesenberg factory. When asked if the Duesenberg was all he expected he said it was and a considerable sight more.

In describing his experience at the factory he told of a test Fred Duesenberg was giving the first stock cars over the Indianapolis track, running the cars with relief drivers for twenty-four-hour days for fifteen days averaging 1000 miles a day, then tearing them down and examining every part carefully. Five motors were put through this test and all made perfect scores. Mr. Shafer said the four-wheel hydraulic brakes patented by Fred Duesenberg will stop the car going thirty miles an hour in sixteen feet, ect., etc., etc., etc. Art ended his glorifications of the new Duesie by saying he was glad he had gone back to the factory for a number of reasons but one of the best was that now he could tell that his first car will be here on the first of December and not have to say that he hoped that it would be here the first of December.

SHASTA LIMITED IS SET BACK A NOTCH.

SCRIPPS-BOOTH BEATS TIME OF FASTEST TRAIN OVER ROUGH ROADS.

To T. J. Johnson, a contractor, now of Los Angeles, but until recently of Portland, Or., goes the honor of beating the time of the fast Shasta Limited between Portland and San Francisco, driving his new Scripps-Booth between the two cities, according to L. A. Hannon, manager of the Thomason Motor Car Company, Scripps-Booth distributors for Southern California and Arizona.

"Mr. Johnson's time was 28 hours and 10 minutes, which is one hour and fifty minutes faster than the schedule of the Shasta Limited," he said. "Considering that he is an amateur driver and that about 200 miles of the road between the two points is in very rough condition, including detours because of paving under way, we think he has hung up a very remarkable record with his Scripps-Booth, which is the second one he has owned."

According to Johnson, who has located here and will shortly go into business in this city, his gasoline average between Los Angeles and the Oregon metropolis was a trifle better than twenty gallons to the gallon.

MANY INTERESTED IN DORT CHASSIS.

"CUT-AWAY" MODEL GIVES AN ACCURATE IDEA OF ALL WORKING PARTS.

Much attention has been attracted during the past week to the showrooms of the Mission Motor Company, Dort distributors for Southern California.

Mr. George Goodrum, president of the Mission Motor Company, in answering a request from the public for a "close-up" of the Dort chassis, has spared no expense in having the Dort Motor Car Company of Flint, Mich., produce a cut-away chassis in which each working part is plainly visible.

"Frequently," said Mr. Goodrum, "we have been asked about the various working parts of the Dort and the best way to answer these questions is to have a cut-away chassis on the floor, where each unit can be seen and have its functions explained."

The Dort chassis being displayed by the local distributor is not only very interesting from an educational standpoint, but is attractive to such a degree that it impresses one as being just a step in advance of the ordinary motor-car display.

Reputation of Manufacturer is Important.

"Prospective purchasers of motor cars—especially the higher priced machines, ranging from $2000 and upward—are more and more considering the manufacturer and his reputation for producing a high quality product, instead of permitting the car itself, as a mechanical unit, to govern the purchase," according to D. W. Ferguson of Ferguson & Boisot, distributors for Case six-cylinder automobiles in the Los Angeles territory.

"Of course the car itself is a mighty important consideration," stated Mr. Ferguson, "but a big factor in determining the value of the car as an investment is the manufacturer behind it. The builders of Case six-cylinder motor cars, for instance, have been established in Racine, Wis., since 1842 and during the four generations of their industrial life have achieved a world-wide reputation for producing products of exceptionally high quality.

"This goes a long way toward establishing confidence in the mind of the prospective purchaser. And in so far as the financial stability and permanence of the manufacturer as an institution are concerned, the Case T. M. Company occupies a prominent place at the top of the list. The high ideals that have always actuated the policies and manufacturing activities of this concern are reflected in their products. That is one of the reasons, perhaps, why so many of our customers don't bother much about mechanical details when they place an order for a Case machine. They base their purchase on the reputation of the car and that of the manufacturer behind it."

A. J. Russell Will Handle Rolls-Royce.

Rolls-Royce announce the appointment of Albert J. Russell as their sales representative in Southern California, Arizona and New Mexico. Arrangements to this effect were made with Mr. Russell several weeks ago while he was in the East, but the announcement was delayed pending the perfection of a suitable organization to handle the new line in connection with the Dorris, which Mr. Russell has represented in this territory for several years.

Mr. Russell advises that a Rolls-Royce service organization in charge of competent factory men under the supervision of Capt. T. J. Harkness, Rolls-Royce service engineer, of Derby, Eng., has been arranged and the first consignment of Rolls-Royce cars, including a demonstrating car, arrived yesterday and will be on exhibition at Mr. Russell's salesroom, about November 12.

In addition to the regular salesroom display, Mr. Russell will maintain a special exhibit of Rolls-Royce and Dorris automobiles at the Ambassador throughout the coming winter.

KISSEL—

Custom-Built Six

The Kissel Custom Built Six, handwrought throughout, presents the greatest value on the motor car market today. Constructed from the raw materials to the finished product on strictly custom-built lines it possesses a homogeneity that can never be attained through tearing down and rebuilding in a coach factory.

The distinctive features that mark the Kissel Custom-Built Six as a leader in the fine car field cannot be obtained in another car within a thousand dollars of the Kissel price, for Kissel has taken the more desirable "built-in" features of hundreds of "special" jobs and welded them into its various models so systematically that the factory cost is but little more than for the same car stripped of its refinements.

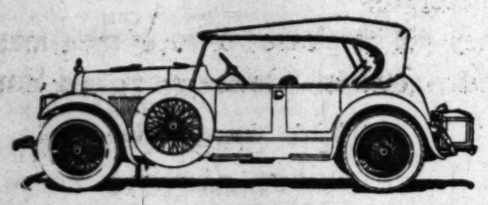
Discriminating buyers of motor cars—and there is none more particular, nor better posted on chassis and body design than the Southern Californian—have had much to do with giving Kissel its quality in design. Motorists of this district have designed scores of custom-built special jobs on which Kissel features have been based. The Kissel Custom-Built Six is practically a car built to order for the Southern Californian.

H. J. WURZBURGER

Distributor

1101 South Hope Street
Los Angeles
Pico 3960

1166 Second Street
San Diego
Main 1225



An Auto Show —exclusively Cole

ARRIVAL of the improved Cole Aero EIGHT —*Model 890*—has occasioned so much pleased comment on the part of our patrons that we have arranged to conduct in our salesrooms a display that will embrace the complete line of open and inclosed cars. This special showing will last one week, beginning November 7, and during the week our establishment will remain open evenings until 10:00 o'clock.

Considering the 32 improvements and refinements in the highly perfected *Model 890* Cole Aero-EIGHT and the recently announced delivered price of $2795 on open cars, this exhibition should appeal to all contemplating the purchase of a motor car.

You are invited.

A feature of display will be the Cole Californian, shown in Los Angeles for the first time.

HOUSE & MEYER, INC.

1225 SOUTH GRAND AVE.
Distributors — Southern California, Arizona

CHEVROLET

These specifications show why Chevrolet Model "Four-Ninety" is one of the outstanding motor car values of the day:

It has the Chevrolet valve-in-head motor — which means an abundance of power without waste.

It has the Auto-Lite electric starting and lighting system, an efficient, dependable system.

It has demountable rims, one-man top — every essential thing which makes a car convenient and comfortable.

It has an improved rear axle, an emergency brake lever, improved brakes, improved steering knuckles and knuckle arms and better bearings throughout.

It is powerful, yet economical; sturdy, yet an easy riding automobile.

Its price is lower than that of any other quality car on the market. Chevrolet "Four-Ninety" is truly a remarkable car at a low price.

$525 f.o.b. Flint.

Ask About G. M. A. C. Partial Payment Plan

CHEVROLET MOTOR COMPANY, Division of General Motors Corporation

Chevrolet Motor Company—Retail Store, 12th and Hope. Pico 3234.

Aton & Henderson ..... 215 N. Western Ave.	C. R. Foster ..... Watts, Cal.
Bannon & McGuire ..... 4274 Monsta Ave.	Hogg Motor Co. ..... South Pasadena, Cal.
Basso & Guasti ..... 1401 N. Broadway	Hurlbert Garage ..... Inglewood, Cal.
Bell Garage ..... Bell, Cal.	Tom R. Johnson Co. ..... 6624 Hollywood Blvd.
Harrison Brush ..... Santa Monica, Cal.	John F. Riley Co. ..... Huntington Park, Cal.
Don Cann ..... 3701 East 1st St.	Manual Arts Motor Co. ..... 41st and Vermont Ave.
Clippinger & Kincaid, Inc. ..... 1225 East 7th St.	Southwestern Motor Co. ..... 1153 So. Main St.
J. H. Crawford ..... Alhambra, Cal.	John Windley ..... Gardena, Cal.
Louis Custer ..... 1707 Sunset Blvd.	Window B. Feltz Co. ..... 1057 So. Olive St.
F & K Garage ..... 231 N. San Pedro St.	Frank D. Marshall ..... 1715 West 7th St.
Fish & Tarr ..... Glendale, Cal.	Kaiser & Shortell ..... 2327 So. Central Ave.
Holly Sales Co., 6025 Pasadena Ave.	

A PROFITABLE HABIT

on the part of thousands of people is reading Times' want-ads. They point out economies and short cuts which otherwise would be lost.

FORD BUSINESS SEEMS TO BE HITTING FAST CLIP, ACCORDING TO LOCAL DISTRIBUTORS.

Mr. B. L. Graves, district manager of the Ford Motor Company, has just left for a trip to San Francisco, Portland and Seattle, and will visit all the Ford dealers in that territory before returning to Los Angeles. Mr. Graves expects to be gone about a month.

Mr. Ira B. Groves, assistant manager of the Ford Motor Company, has just returned from a trip through Arizona and Imperial Valley. Mr. Groves says that business conditions in Arizona and Imperial are rapidly improving, and he looks for a return to normal business conditions in the very near future.

Walker & Todd, the new Ford dealers on Stephenson avenue, announce the addition of Mr. B. J. Mackerracker, formerly of Detroit, to their organization, as service manager. Mr. Mackerracker has had six years' Ford experience—three at the factory school, as a student and instructor.

The W. D. Dunham agency started a night service about a month ago that is proving a great success. Their parts department is also open nights. The repair department is as busy at night as it has been by day, and Mr. Dunham says that the public considers it a great convenience.

Atterbury-Kemper Company are too busy watching the walls of their new building go up to think much about present business. They are planning on the time when they will have their fine showroom completed and they can pick up and move.

Mr. B. E. Fleming of the A. L. Fleming agency has left for a ten-day hunting trip in Sacramento Valley, near Marysville.

W. I. Tupman is spending the week quail hunting in Antelope Valley. Mr. Tupman does not just hunt, but he gets what he goes after. He expects to come back in his Ford coupe with the limit.

Ben Fahy has a night and day service at his agency which he is featuring as a theater special. Mr. Fahy says it provides a convenience for theatergoers to park their cars at his place while attending the theaters, and at the same time have any little trouble attended to by the mechanics.

Mr. Ben Finch has a salesman, Mr. Howard Laughlin, who loves the land better than the water. He prefers riding in a Ford to riding in a boat. To get to Los Angeles to sell cars for Mr. Finch, Mr. Laughlin started by boat on the famous Alaska, which went down August 6 off the coast of Eureka. Mr. Laughlin was one of the lucky ones picked up by the rescue ship and was shipped by rail the rest of the way to Los Angeles.

Mr. Joe Coberly says that the fat men's bowling team of the Coberly company are out with a challenge to any team of five men from any other Ford agency, that will average in weight 200 pounds or more.

Joseph A. Moore, South Pasadena, reports a very marked increase in the sale of closed models during the past month, due to the very able saleswoman they have added to their sales force, in the person of Miss Marie Engarde. Miss Engarde, with her mother drove her Ford car here from Wyoming and became so enthusiastic over the closed model Ford that she decided that she was going to get on the sales force of some Ford agency where she could cash in on her enthusiasm.

Jesse Smith at Glendale says that some of the other Ford agencies have been boasting about their salesmen, but that he has one in the person of Mr. Maurice Healey, who sold thirty-eight cars during the month of October.

The Noll Auto Company on Pasadena avenue publishes its own house organ in which they disseminate Ford facts and Ford jokes appertaining to their own agency. Mr. Noll gets his subscription list from all purchasers of Ford cars and Ford service who do business with his firm.

J. A. Nadeau, at Central and Slauson, has added six new service cars to his agency to be used in covering the large district. Some of the salesmen think Mr. Nadeau might make use of all of them, as he went quail hunting just after ordering the cars—and the birds must be brought home.

Mr. Dick Dawson, general sales manager for William L. Hughson Company, reports that their sales of W. & K. rubber-tired wheels for Fordsons, when used for commercial purposes, are now so great that he is contemplating a trip East to endeavor to secure a larger allotment for Los Angeles.

Mr. Lloyd L. King, Ford dealer at Huntington Park, staged a grand opening for his new building yesterday evening. Good music and refreshments were a part of the program. Scores of interested owners turned out and enjoyed Mr. King's hospitality.

We're Getting Our Own Ideas Shipped Out from Indiana Now.

The Californian is the name given the latest creation in motordom. It is the Cole Aero Eight equipped at the factory with a California top. The adoption of this style top by the big Cole factory proves that what pleases in this State is pretty acceptable to the rest of the country. House & Meyer, Inc., the local distributors, have just delivered the first one of these beauties to Mr. J. A. Miller of this city.

NEW COLES ON DISPLAY.

Re-awakened interest on the part of motorists in new offerings by leading car distributors has prompted one of the latter to arrange for all of the week of November 6, a salon, in which will be featured the complete line manufactured by the Cole Motor Car Company.

Given a prominent place in the exhibition will be the Cole Californian, a model that has taken the East by storm and which gives promise of even greater popularity in Los Angeles and Southern California.

Included in the display of the new 4-90 models of the Cole Aero Eight will be the standard open cars—tourster, sportster and roadster—and the inclosed cars known as sportcoupe, sportsedan, sportosine, suburban, toursedan and tourosine.

House & Meyer, Inc., the Cole distributors, feel especially proud of the Cole Californian, as it is a model originally sponsored by them. Dolled up Coles with special tops have proved so popular here that the Cole factory decided to be among the first of the industry's leaders in putting on the market a standard model equipped with a permanent California top.

The first Californian to arrive here was quickly snapped up by a Los Angeles manufacturer of wind deflectors and sunglare shades, J. A. Miller, whose cars invariably attract unusual interest because of the manner in which he outfits them.

Coincident with the arrival here of the new models and the newly announced reduced prices, the distributors report unprecedented activity in their sales organization and a corresponding response by purchasers.

USED CARS AND CARFARE.

With the used car market presenting high values at lower prices than any other time in the history of the automobile industry, and with the element of time becoming more and more important in this hustling, bustling period in which we live it is not only false economy, but decidedly expensive not to own an automobile.

Walking or riding the street cars represent so much time striken from productive effort and consequently means loss of money.

And not only does it mean loss of money, actual hard cash, but it means the foregoing of the many chances for lucrative extra gain which the possession of an automobile opens up. Business deals which would ordinarily consume too much time to investigate become profit-yielding actualities merely because your automobile has enabled you to cover them through its convenience and speed. Enumerate only the actual money getting opportunities which follow the purchase of an automobile and its judicious use, without considering the enormous dividends which the automobile yields in health and happiness to the purchaser and his family, and the broad, extended outlook upon the conduct of affairs both in the city and surrounding vicinity which the automobile brings about.

In the purchase of a used car the most desirable qualities are endurance and dependability. To know that your car will endure the cruellest road work or the mildest pavement travel with equal dependability is to know that satisfaction will follow your purchase. And used cars today deliver these two qualities more positively than ever before. The man without a car is shackled to the cramped and overcrowded lines of transportation, suffering from both the loss of earning power and healthful recreation at an expense greater than could possibly accrue by the purchase of an automobile. Figure it out for yourself.

LURE HITS MANY TYPES.

The lure of California is proving too strong for hundreds of families in the Middle West, who are now en route to Los Angeles, practically without funds, many with small cars not equipped to negotiate the rough roads of Arizona and New Mexico, and in many cases sickness among those stranded or nearly stranded families has developed. This is the information Dr. C. H. Temple, who reached Los Angeles yesterday, after having driven from Memphis, Tenn., gave to Harry Lord of the Lord Motor Car Company, Velie distributors.

According to Dr. Temple, hundreds of these destitue families are exerting their every effort to reach California, in vain belief that they will find immediate employment here at high wages. One instance cited by Dr. Temple is that of a man who, with a wife and two children and a broken down small car is stranded near Santa Fe, N. M., with a total of $3. Another young couple told him they had but $15 and a small car which cannot go another mile until a considerable amount of repair work is done on it.

These stories present a pitiable and striking contrast to the luxurious and easy motoring experianced by Dr. Temple and his family, who left Memphis with one Velie six, and landed here with two of the same make.

"The call of California got us, too," said Dr. Temple yesterday. "It just kept growing and growing on us until finally we got into the Velie I had and another smaller car, and started out for the Golden West. On the way the Velie performed handsomely in every way, but we found that the smaller car was retarding us continually, so at Omaha the small car was traded in on a second new Velie and our motoring troubles were ended. One simply cannot say too much for the splendid construction of these Velie cars. One of our Velies carried 1200 pounds of camping equipment and four passengers, the other carried 1400 pounds and three passengers, and yet with all this weight we were never held up on road, had not the least form of mechanical trouble, and made the distance from Denver to Los Angeles on two pints of oil, about three quarts of water and a very small quantity of gasoline for each Velie."

PROBLEMS IN CORD TIRES.

By L. T. Vance, Factory Manager Racine Tire Company.

The big problem in cord tire construction is the welding of a sufficiently tough tread to the unusually resilient cord carcass. Many tire manufacturers have wrestled with this problem with little success. To eliminate in a fair degree difficulty of separation the toughness of tread was sacrificed, and as a result the life of the rubber tread was considerably less than the carcass. When a tough tread was applied, separation of tread and carcass ended the service of the tire prematurely.

Racine multi-mile cord tires have kept progress with cord tire perfection. Their average mileage service has been in excess of 10,000 miles. The absorbing shock strip made it possible to weld an unusually tough tread to the resilient carcass, and the tire as a result has been uniformly excellent.

Not content with the exceptional mileage reports we have received from various parts of the county and the average mileage records maintained by Racine cord tires, we have been constantly experimenting with improved methods of construction. As a result of many experiments and an exhaustive study of all conditions influencing the purchase and use of cord tires, we are now manufacturing multi-mile cord tires with flat treads and full molded construction.

The flat tread design provided a means of putting enough tread stock on the tire so that the carcass would no longer outwear the tread—or putting it the other way around, so that a good carcass would no longer be put out of business prematurely by an inadequate amount of tread.

A DISTINCT ACHIEVEMENT.

Incorporating in its design many departures from orthodox motor construction, the power plant of the new Haynes 75 is hailed as a distinct achievement.

One of the features of this new engine, G. M. Robinson, sales manager for Lynn C. Buxton, local Haynes distributor, points out, is the arrangement of the exhaust manifold and exhaust pipe. In previous models the exhaust pipe was attached to the rear of the manifold and went straight back to the muffler.

In the new Haynes, however, the exhaust is taken out at the front, is offset slightly and is then taken down through a bent pipe and back to the muffler. In addition cooling fins are placed at the forward part of the manifold. By means of a hot spot, a certain amount of exhaust gas is permitted to circulate past the intake manifold, after which it passes into a flexible tube and re-enters the exhaust pipe near the rear of the engine.

A damper is provided which is readily accessible to control the amount of gases which enter this jacket. In addition all the air which enters the carburetor is preheated by means of a stove clamped around the exhaust pipe, just below the manifold connection, from which the air is led by means of flexible tubing into the carburetor air intake.

VALUABLE FEATURES IN THE LINCOLN CAR.

NUMEROUS POINTS THAT APPEAL IMMEDIATELY TO AVERAGE MOTORIST.

"Motorists find much to interest them in the new Leland-built Lincoln car, which has become one of the most popular automobiles on the market," declared Walter M. Murphy, head of the motors company that bears His name.

"Every motor car has it features," said Murphy, "but the Lincoln eight has many which have created keen interest among the automobile buying public of the entire country.

"For instance, in the design of the new eight-cylinder, V-type, high-speed, high-efficiency engine, which type by the way was introduced first by the Lelands, six years ago, several departures from conventional practice are in evidence.

"The crankshaft is supported by five large bearings instead of the usual three and substantial webs in the crankcase add to the stability of the power plant.

"Another feature of the engine is the manner in which heat is applied to the incoming gas. In addition to a special method of channeling, by which intake and exhaust passages in cylinder blocks are made adjacent to each other, provision for heating incoming gas is found in the design of the intake header. This is divided into three passages. The middle one is the carburetor-to-cylinder gas passage, the outer for water returning to the upper tank of the radiator, while the inner one is connected directly to each exhaust manifold. By this arrangement, incoming gas is heated by exhaust gas and also by water."

"ELGIN SIX" SETS DIXIE ROAD MARK.

CAR TRAVELS FROM MIAMI, FLA., TO CHICAGO IN UNUSUALLY SPEEDY TIME.

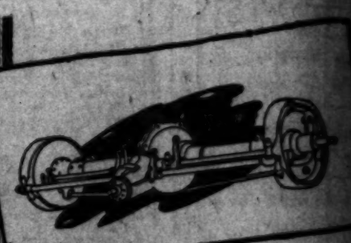
From Miami, Fla., to Chicago in sixty-seven hours, thirty minutes. That's the record established by an Elgin six recently.

All past performances went by the board as the car bearing C. F. Jameson, assistant general manager; Russell Chase, head tester, and Morris Jameson of the Elgin plant raced over the Dixie Highway making the round trip from Chicago to Miami in 134 hours' actual running time. The distance totaled 3265 miles, leading through Indiana, Kentucky, Tennessee, Georgia and Florida.

The average speed maintained throughout the grind was twenty-four miles an hour and the average oil and fuel consumption figured 150 miles to the pint of oil and 13.6 miles to the gallon of gasoline, despite the fact the car was traversing mountains, crossing creeks and beating it through long stretches of heavy mud.

From Chicago to Miami the running time totaled sixty-eight and one-half hours and from Miami to Chicago the time was sixty-seven and one-half hours.

The same car covered the northern portion of the Dixie Highway from Chicago to Mackinac City and return on its journey with the West Michigan tourists. On that jaunt of 1252 miles, the car averaged twenty-three and one-half miles to the gallon of gasoline and made complete its trip over the Dixie Highway, a distance of 4504 miles.



The Rear Axle of The Oakland "6"

Over roads strewn with boulders, in sand or up steep grades, this sturdy axle carries you in safety and surety.

Simplicity is its keynote. Years of dependable service have proved its worth. Compare it for size with other cars in the class with the Oakland.

Oakland "6" Touring Car $1395

Delivered to You
Cord Tire Equipped

Los Angeles Oakland Co.
1021-1027 South Olive Street

Oakland

CALIFORNIA OAKLAND MOTOR CO.
Los Angeles, San Francisco

The Nordyke and Marmon Company

announce the appointment of the

PELTON MOTOR COMPANY

as distributor for the

MARMON 34

IN SOUTHERN CALIFORNIA

A special invitation is extended to the Southern California motoring public to visit the new sales and service quarters of the Pelton Motor Company, where a display of Marmon body types may be seen.

The Marmon 34 needs no eulogy. Its performance records in the hands of motorists here, together with their favorable comment on its economy, its power and its durability, preclude the possibility of us saying anything further in its praise than you have already heard.

Permanent sales and service headquarters will be announced within ten days and Marmon owners are assured that they will be adequate to care for all their needs.

Former Marmon owners are urged to become acquainted with the executives of the new concern. You will find them ever courteous, always attentive to your needs.

A stock of parts is carried for your convenience. The service department is in charge of efficient Marmon mechanics, who are at your service. Be assured that your interests will receive their first attention.

TEMPORARY LOCATION

1023-1025 South Flower St.

Attractive territory open for soundly financed dealers.

NORDYKE & MARMON COMPANY, Indianapolis.

GMC

General Motors Trucks

The Reasons For GMC One Ton Leadership

GMC Model K-16, One Ton Truck, has fully met the increasing demand for one ton trucks, because it embodies the most complete mechanical requirements of its class.

No other one ton truck is adapted to such a wide variety of hauling.

Here are the reasons: Model K-16, to begin with, is a real truck. Every unit is a real truck part, of truck proportions.

Staunchly built and equipped with a remarkably efficient power plant, it is capable of the highest speed required of a one ton truck.

Again, every mechanical improvement is directed toward economy of operation, and the price, recently reduced $500, makes the first cost—$1495, f. o. b. factory—of vital importance from the standpoint of economy.

Cord tires, Electric lights and starter are standard equipment.

Among the practical, common-sense mechanical improvements are Removable Valve Lifter Assemblies, Removable Cylinder Walls, Dual Cooling, Super-Heated Carburetion and a Centrifugal Fly-Ball Governor.

See this truck and the heavier GMC models on the dealer's floors, and get price reductions on the other models.

GENERAL MOTORS TRUCK COMPANY
Division of General Motors Corporation
PONTIAC, MICHIGAN

DIRECT FACTORY BRANCH
1063-65 South Figueroa St.

TRAINLOAD IS ROLLING WEST.

Forty Freight Cars Packed With Packard Products.

Largest Single Shipment on Factory Records.

Wide Drop of Single Six is Sales Stimulus.

Today westward from Detroit to California, the first solid trainload of Packard cars that ever left the factory is now en route to Earle C. Anthony, Inc., Packard distributors for the State. No more striking evidence of the very real prosperity now existing California at the present time has so far been afforded the sale of Packards than the sight of forty carloads of Packards heading for California and the huge order of high-class cars has already attracted not a little attention in motor trade circles. According to George R. Bury, vice-president of Earle C. Anthony, Inc., but who was formerly general sales manager of the Packard factory, it is the first trainload and largest single order of Packard cars that ever left the Packard factory.

This substantial reduction in the price of Packard single sixes brought an instant and remarkable stimulation to sales that were already very good," said Earle C. Anthony, Inc. "The first week after the price reduction we booked seventy-five orders for Packard single sixes. We wired at once for twenty carloads as soon as the price reduction announcement was made by the factory. Before these were shipped, the response in California sales was so marked that I telephoned the Packard factory and was successful in getting them to double the order and ship the entire forty carloads in a solid train.

"So far as I know, it is the first order of such size for a high-grade car that was ever placed by a dealer in the United States, and it is certainly a remarkable tribute to the popularity the single six has won in the first year that it has been upon the market."

AGREE NOW ON MOTOR OIL.

"Bob" Weaver and Robert Mason are business partners, conducting an automobile paint shop at 1911 West Seventh street, and they'll tell the world there is one thing they agree on always. That is Quaker State motor oil, the lubricant that has proved its quality so convincingly.

Weaver, who is famous as the president of the Amateur Athletic Union of the United States, and president of the local association, or Southern Pacific branch of the parent body, tried various oils in his Jordan silhouette touring. His gallon mileage hung around 350 or 400, yet he knew he had a fine car, so finally he decided the oils weren't up to snuff for the hard usage. Then he tried Quaker State—and what a difference. He now gets better than 800 miles to the gallon of Quaker State medium.

Mason rolls around in a Pierce-Arrow and had much the same trouble that Weaver had. After Weaver's enthusiastic report he tried some Quaker State heavy—and has been using it ever since. And there you are; perfect harmony in the firm on the question of motor lubrication.

Ralph Hamlin, Southern California distributor of this famous lubricant, smiled broadly when he heard about this business agreement. "You know," he said, "the motorist who really cares about the performance of his car gets around to using Quaker State sooner or later. A lot of motorists think Quaker State is only for Franklins, because the Franklin company gives it such a high recommendation, but the wiser ones realize that an oil that works so efficiently in a Franklin at high temperatures, such as on the 500-mile low-gear grind to Imperial Valley we put on last year, is the oil that is best for any car."

TO AVOID SCORING.

When an engine has been standing idle for several days, so that it is reasonably sure that the cylinder walls are dry, it is a very sensible precaution to inject a couple of teaspoonfuls of cylinder oil into each cylinder by way of the petcocks and then turn the engine over a few times. This oil prevents any danger of scoring and also assists in getting good compression.

Co-operation is Thing That Will Slash Accidents.

Hazards of street crossing may be reduced from the pedestrian's standpoint by the simple process of looking first to the left and then to the right, but they cannot be entirely eliminated, one motorless gentleman declares.

"It worked," he says, "for a while, until I nearly got run over by a machine shooting around the corner while I was looking to the right up the street, so I abandoned the method."

Then there are the motorists who are sometimes inclined to blame the pedestrian for taking unnecessary risks. It is the same old tendency of the pot to call the kettle black, and vice versa, according to Fred Rutledge of the Rutledge Motor Company, National Sextet distributors.

"What is needed," he says, "is real co-operation. And when the motorist and pedestrian both realize that and follow the dictates of the code it implies, all unnecessary hazards to both parties will be eliminated.

"It may take one or two new ordinances and, above all, more strict enforcement of the ones we already have, to impress the idea of co-operation thoroughly upon the minds of everyone concerned. But I believe in just putting it up to them as a common-sense proposition."

TO MUCH TALKING MAY CAUSE TROUBLE.

YOU REALLY HAVE TO CONCENTRATE IN DOWNTOWN TRAFFIC THESE DAYS.

While the motor-car driver is responsible in many instances for accidents where he is either driving too fast or has failed to observe the traffic regulations, there is another cause for automobile crashes which is very seldom spoken of.

According to E. E. Calster, director of sales for the Standard Steel Automotive Corporation, distributors of the Standard eight, quite a few injuries to motorists or pedestrians can be traced to the chatty person who takes a seat by the side of the driver, or the person who attempts to guide the driver's course through directions spoken from the rear seat.

"Motor-car accidents," says Calster, "cannot always be traced to the driver of the automobile. Quite often you may have experienced the rather doubtful pleasure of riding with an invited guest who persists in talking to you while you are busy building your car through a *delicate* traffic problem where concentration is absolutely necessary. Perhaps you will not take much notice of what your friend has to say, but unconsciously you take mental note of his words and lack the concentration which is absolutely necessary for your task."

ALEMITE PROVES MOST POPULAR.

"The advisability of utilizing the Alemite lubricator system is rapidly becoming recognized throughout the United States by manufacturers of automotive products," declared C. A. Roesch, manager of the California Lubricator Company.

"It is gratifying to report that a number of the largest manufacturers of automobiles, tractors and trucks have adopted the Alemite system as standard equipment," said Roesch.

"There are approximately seventy-four passenger car factories using Alemite, while more than 122 truck manufacturers and thirteen tractor companies are taking advantage of the Alemite system," he said.

PLAN BIG MOTOR RESERVE.

Word has been received by Maj. J. W. Sutphen, who is in charge of the organization of the reserve officers of the Army, pending their definite assignment to units of the new reserve army, that under the new tables of organization, the question of motor transit in the reserve will be given considerable attention. Under the new military policy recently adopted by Congress, each of the nine corps areas in the United States has a certain number of divisions as well as units of the corps and army assigned to it. The corps commander is charged with the duty of organizing this reserve into a real fighting body, ready to serve at any time Congress should declare that a state of war exists.

"The value and necessity of motor transit was thoroughly demonstrated during the late war," says Maj. Sutphen. "The War Department realizes that the motor department of the reserves must be more thoroughly organized than any other, at the start. Without adequate transportation at the opening of hostilities, mobilization of either men or material would be impossible.

"Within a few days certain reserve officers will be assigned to the work of thoroughly organizing the Motor Transit Corps in the Ninth Corps Area. In addition to the mobilization of all truck transportation, which would be taken care of by emergency legislation on the part of Congress at the time of the declaration of hostilities, it is necessary to organize at this time a full complement of men who have had experience in the handling of large motor trains.

"These men cannot be mobilized after war is declared, but must always be ready for service, ready to function when needed. They should be men who know their job and know motors, both truck and otherwise. It is only in the organizations of the large motor car distributors that such military organizations can be built up."

Answering the call sent out by Maj. Sutphen, W. J. Woollacott, assistant general manager of the Harold L. Arnold forces, called a meeting of all the men in the employ of this organization, who had had any previous military service. At this meeting a definite semi-military body was organized. It was found that the house of Arnold employed forty-three men who had seen active military service. These men are from the main plant of the Arnold organization, and it is expected that over 100 ex-service men will be registered when a census of other branches is made.

BEGINNERS OUGHT TO DODGE TRAFFIC.

OPEN ROADS ARE BEST WHILE LEARNING TO DRIVE MOTOR CARS.

Anyone more accustomed to driving on the open road than in the city will thoroughly agree with the motorist who declares it takes a skillful driver to negotiate downtown Los Angeles traffic of a late afternoon, and that even he must "watch his knitting."

Apropos of all that comes the statement from F. E. Lewis of the Lewis-Hilliard Company, local Hawley-Knight and McFarlan distributors, to the effect that the new car owner should never even attempt downtown traffic until he has thoroughly mastered driving his car out on the boulevard and highway.

"Anxious to display the beauties of his new car the motor novice is seldom content to drive on side streets and around the crowded business district for the first few weeks. But it should require no more than one or two narrow escapes at collisions and accidents to convince him that there are more knacks to driving an automobile than the mere knowledge of the manipulations of wheel and foot pedals. One must be able to do all that and shift gears unconsciously almost, leaving his active mental faculties alert for emergencies."

CLEANING VALVE STEMS.

A very simple way of cleaning valve stems which are under suspicion of harboring carbon deposits is to inject a little kerosene in the air valve of the carburetor while the engine is running. In this way a little of the kerosene finds its way down the valve stem and softens and washes off the carbon. It is no bad idea to do this once a month or so.

TOOK ADVANTAGE OF LOW MATERIAL COST.

AND THE CONSUMER GETS THE GAIN ON THIS PARTICULAR MAKE OF TIRES.

That the remarkably low prices established on the Henderson oversize giant cord and fabric tires have been consistently maintained since early last summer, and are the result of wise buying at that time of fabric and crude rubber, when these commodities were at their lowest, is the assertion of Warner L. Hamlen, manager of the Don Lee tire division.

"When the prices of fabric and crude rubber seemed to have sagged to the very lowest early last summer, the factory jumped in and made contracts for a long time ahead," he said. "Those who dictated such a policy were right, it has since been shown, for the contracts were made at positive bed rock. Since then the prices of both fabric and rubber have steadily gone upward."

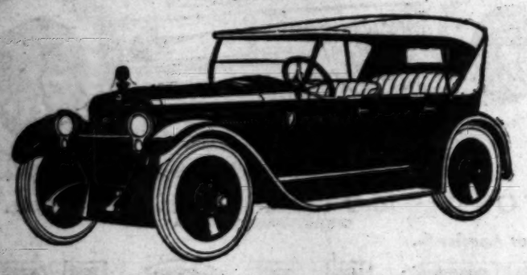
LAFAYETTE HONORED BY FRENCH GENERAL.

When Marshal Ferdinand Foch rode forth in the American Legion parade in Kansas City Tuesday, it was apparent that no detail which would contribute to the fitness of things had been overlooked, for Marshal Foch and the entire French delegation of twenty-eight generals were carried in cars bearing the name of their distinguished countryman—LaFayette.

The car in which the marshal himself rode was a LaFayette sedan driven by a young French war veteran who served in the Blue Devils during the war. The young soldier, in uniform, behind the wheel of Marshal Foch's car, added a picturesque touch to the historic occasion.

WILLS SAINTE CLAIRE

The Mo-lyb-den-um Car



A CAR that gives you a sense of flying—so smooth, so powerful, so vibrationless, so alive is its motor; so light, yet so staunch is this car of Mo-*lyb*-den-um Steel; so perfectly balanced, so amazingly "sure-footed" with its even weight-distribution. That is the Wills Sainte Claire.

A car, that, because of these things, is economical to buy, economical to drive and economical to maintain.

A car which with its distinctive lines and individual design is just as pre-eminent in beauty and luxury as it is in its score of mechanical advances.

These are reasons we ask you to see, ride in and drive the Wills Sainte Claire.

The 8 cylinder Wills Sainte Claire is built in four models—5 passenger Touring Car, 4 passenger Roadster, 4 passenger Coupe and the Sedan with two auxiliary seats

WESTERN MOTORS COMPANY
1058 S. Flower St., Los Angeles, Cal.

Jerome Eddy Motor Co. PASADENA
California Garage BAKERSFIELD
Powell Motor Car Co. SAN DIEGO
W. Harold Dodge OCEAN PARK

© C. H. Wills & Co.

Quick Service and WHITE TRUCKS

Dependable Service

Nearly any delivery truck can go faster than the law allows. But that does not always mean the quickest delivery.

It is the truck most consistently on the job that cuts down time between retail clerk and customer's doorstep—the truck built to withstand the killing strains of every day service, the sudden starts, abrupt stops, skidding, rough pavements—the truck so dependable that it leaves the operator's mind free to cover his route in the most direct manner.

Three hundred thousand miles is the record of many White trucks and they are still giving quick, dependable service.

"White Trucks Last Longer"

White Auto Co.
1200 South Figueroa St.
West 271

Hupmobile

PRICES DROP WITH A BANG

Factory prices reduced to same figure as established on Model R Hupmobile when first announced November 19, 1917, although hundreds of dollars' worth of equipment and improvements added since.

CALIF. PRICES EFFECTIVE NOW WAR TAX PAID	Price May 15, 1921	Reduction
Touring Car and Roadster $1465	$1975	$510
Coupe $2360	$3075	$715
Sedan $2420	$3150	$730

CORD TIRES—ALL MODELS

Quick to appreciate the wonderful value offered in the Hupmobile at these smashing reduction prices, there has been prompt response on the part of the public, and in consequence it will be necessary for us to temporarily make rotation deliveries of this popular car.

You can now buy the greatest Hupmobile ever built—a car that has no shady past—a car that every owner of any kind of an automobile and every mechanic worthy of the name will admit is one of the best cars made at any price — a car that commands the best resale value and one that every new and used car dealer is anxious to buy or accept in trade, knowing a ready market awaits it. You can now buy this greatest of all light cars at a price that defies competition.

Greer-Robbins Co.
1154-58 South Flower St.
Phones: Broadway 5410 and 60081

Pennzoil Reduces Cost Per Mile

When buying motor oil
The cost
Should be reckoned
In MILES
Instead of in quarts.

In other words, look past
The price per gallon
And consider
The cost per year.

PENNZOIL is SUPREME
PENNSYLVANIA QUALITY and
Therefore lasts longer.

Its unexcelled
Heat resistance
Adds many miles of wear.

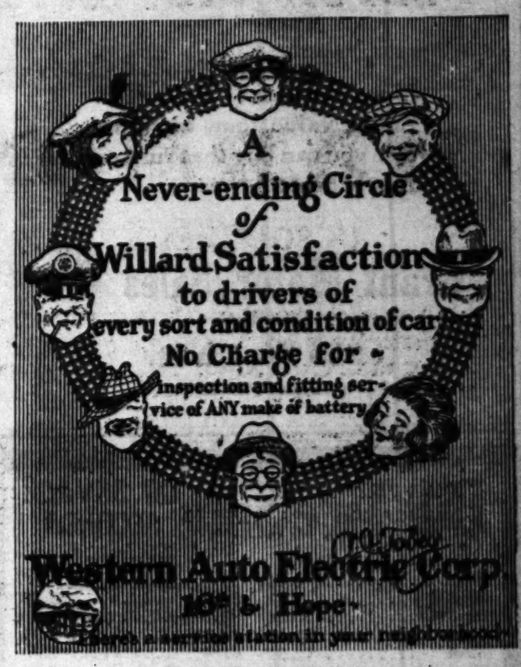
Its well sustained body
Can be depended upon
For lubricating endurance.

Purchased in the
10-Gallon HANDITANK
PENNZOIL means many
Thousands of miles
Of safe lubrication.

In fact, PENNZOIL
In the HANDITANK
Is the most economical
Lubrication obtainable because
It means the lowest
Possible cost per mile.

LOOK FOR THE PENNZOIL SIGN

Panama Lubricants Company
Los Angeles



FORDS REPAIRED IN IDLE HOURS

A goodly portion of the cost of repairing your FORD is the loss of time. Our expert mechanics will save this lost time cost for you by repairing your car at night.

Let Us Sell You Your Next FORD!

DUNHAM for Fords
CARS-TRUCKS-PARTS-REPAIRS

3700 Satisfied Customers
1250-60 West Seventh St.
Wilshire 637

The STUTZ fills the particular need that exclusive people feel for a car that will do a little more, a little better, than the ordinary high-priced quality car.
It's a car for the motorist who knows automobiles.

May be demonstrate the new models?

California Stutz Company
1400 South Figueroa
Main 3130

NEW GRANT SPECIAL

With Cord Tires

More downright dollar-for-dollar value than anything else you can buy that runs on four wheels.

Grant Motor Sales Co.
Distributors
955 W. 7th St.
Phone Pico 748

Big Tire Sale ON SAVAGE SECONDS

Plain Wrapped Tread		TUBES Guaranteed One Year	
30x3	$ 6.72	30x3	$1.25
30x3½	8.32	30x3½	1.50
32x3½	10.24	32x3½	1.75
31x4	10.40	31x4	2.00
32x4	12.60	32x4	2.90
33x4	12.85	33x4	2.90
34x4	13.25	34x4	2.90
35x4½	$15.00	35x4½	3.50
36x4½		36x4½	3.50
35x5		35x5	3.50
37x5		37x5	3.50

Special

Clincher Tires

Only Plain Tread	
28x3	$6.50
31x3½	$8.50
32x3½	$10.00
32x4	
33x4	
34x4	

MAIL ORDERS
In order to accommodate our host of out-of-town friends, who may not be able to attend the Big Bargain Tire Sale, we have arranged to accept mail orders. In ordering, specify size and type of rim, and enclose at least $5 deposit, balance to be shipped collect. MONEY WILL BE REFUNDED IF YOU ARE NOT ENTIRELY SATISFIED ON RECEIPT OF GOODS.

Commercial Tire Co. Max Shiffner, Mgr. 1307 S. Figueroa St. NEAR PICO
Open Sunday Until 4:30 p. m. and Evenings. Phone 15160.

Oils Gas Grease All Accessories — Everything You Want for the Auto — Ajax and Samson Tires

L. A. Motor Supply House
1085 SOUTH MAIN STREET

Finding A Home

would be a wearisome task if one had to walk the length and breadth of Southern California. But it becomes a simple matter by reading want-ads in THE TIMES.

No, Sir! It's no Wonder Inclosed Cars Are Making Such a Genuine Hit.

Where automobile manufacturers were turning out ten open cars to one closed job a few years ago, they are now scheduling production of a 50-50 basis in many cases. After looking over this Kissel sedan, it's easy to be seen why motorists are rapidly turning to this type. The car belongs to Beverly Bayne. The comforts and conveniences of closed automobiles, and their utility during spring, summer, fall and winter months, are putting them in a place near the top of the list.

SOME KISSEL HISTORY.

Quite often it is the case that the motor-car industry has placed towns on the map of the country which might have no other reason for existing.

This is just about the case of Hartford, Wis., according to Gilbert Woodill, Pacific Coast representative of the Kissel Motor Car Company, who is here visiting the H. J. Wurzburger Company, Kissel distributors.

"The Kissel organization," states Woodill, "is a closed corporation, owned by four brothers, two of whom are active in the concern. G. A. Kissel is president and general manager, having charge of the business and sales angles, while W. L. Kissel is in charge of the manufacturing and production. There is no floating nor bonded indebtedness and the credit and financial standing of the concern are gilt edge.

"The father of the Kissel brothers was in the wagon and carriage business and when two of his sons thought they would like to build an automobile he let them develop their plans and this really became the start of the present organization. Some of the present employees of the Kissel factory have worked there for more than twenty years and in many cases father and son work side by side.

"At the Kissel factory today as many parts of the car are manufactured as in the case of any other automobile organization in the country. The motor is built complete, as well as bodies, rear axles, fenders, tops and other parts. It is for this reason that it is possible for the Kissel concern to turn out such distinctive custom-built work."

Hupp Drop is Making Sales Force Hustle.

The great influx of orders that followed the slashing reduction in the price of the Hupmobile has practically cleaned up the entire stock of all models that the Greer-Robbins Company had on hand, and until another large shipment reaches Los Angeles this week, all orders, both wholesale and retail, are being taken, subject to delay.

"The big price reduction has only added to the popularity of the Hupmobile with all classes of motorists, who know what is built into it and who appreciate what a wonderful value it is at the new figures now quoted on it," said Billy Williams, retail sales manager of the widely known automobile distributing concern.

"It is now an ordinary occurrence for Hupmobile owners who have made long trips in reaching Los Angeles, particularly from the Middle West and who have given their car the hardest sort of grief, to come in here and sing its praises. The tenor of each one's song is the same, 'No trouble at all and made nearly everything on high.'"

PRICE DROP IS TALK OF TOWN TODAY

Chalmers Reduction Places Car on New Record Low-Price Plane.

The sensational price drop of the Chalmers, which was made public last Wednesday, is the talk of the automotive industry, and as was to be expected, a flood of orders has resulted. The five-passenger job now sells here for $1545 as against $2245 a year ago. The prices on all other models—there are six in all—are in proportion. The roadster—two passenger—now sells here for $1485, according to R. O. Gould, retail Chalmers sales manager for the Greer-Robbins Company, Chalmers distributors for Southern California.

"The new and powerful Chalmers organization with its $15,000,000 of added capital has accomplished wonders since the company's reorganization," said P. H. Greer. "More efficient and economical manufacturing methods have been introduced and old inventories have been worked off. This last big price cut is the answer."

"This big reduction establishes the lowest price ever quoted on the hot-spot Chalmers, although hundreds of dollars' worth of equipment and improvements have been added," declared Gould. "Knowing the car as well as I do, it seems incredible to me that the factory is able to put into effect such low prices on such a high-grade car."

FRASIER LEAVES FOR THE FACTORY.

Before leaving for the Apperson factory at Kokomo, Ind., for a conference with officials there and with the primary purpose in view of hastening shipments of cars to San Francisco and Los Angeles, LeRoy D. Frasier, Apperson distributor for the northern part of the State, wrote Harris Hanshue, manager of the local Apperson factory branch and Pacific Coast representative for the Apperson, of the enthusiastic comments that are being received in the north on the records recently made by the car over the boards of the Los Angeles Speedway.

"I am going to give some first-hand information to the Apperson factory officials," wrote Frasier, "concerning the records made recently by an Apperson anniversary model at the Los Angeles Speedway. We are still receiving queries concerning these record-smashing events. It will be recalled that an Apperson eight traveled eighty-six and one-fourth miles in one hour at the speedway, a performance never before equaled on a circular track by a stock car equipped with a regular touring body. Prior to this the Apperson covered 2757 miles at the rate of seventy-five and three-tenths miles per hour, creating a new forty-hour record."

"These speedway records made by the Apperson have not only elicited comment in the north, but in Southern California and throughout the East," said Hanshue.

SOLVE A PROBLEM OF STEEL WHEELS.

A vexing problem in steel-wheel construction is solved by an invention now being applied to Gier Tuare steel wheels.

Hitherto, where rim bolts were used on this type of wheel, the bolt was virtually an integral part of the wheel. Not infrequently rim bolts are stripped by overstrong drivers in applying the wrench. This formerly meant a machine job in replacing the bolt.

In direct contrast, the new Tuare bolts are as easy or easier to replace, than the bolts on any other type of wheel.

MITCHELL CHIEF HERE ON VISIT.

DECLARES CONDITIONS GENERALLY ARE SHOWING DECIDED IMPROVEMENT.

H. M. Pulsifer, vice-president of the Mitchell Motors Company, Inc., of Racine, Wis., arrived in the city during the week for a conference with Lou Warner head of Warner Motors, Inc., distributors of the Mitchell in this territory. Mr. Pulsifer stated that he expected to remain here for a week or ten days.

The Mitchell executive has just completed an extensive tour throughout the country and declares conditions generally are much better than he had been led to believe from reports he had received in the East. "Business conditions, are, I believe, on the upgrade all over the country," said Pulsifer. "While conditions are far from normal as yet, and in all probability it will be some weeks, or even months, before we can expect real normalcy, I can see a great improvement over what I found on my previous tour a few months ago.

"Our factory is getting back onto regular schedule and from present prospects it will be taxed to capacity by the time the weather opens up throughout the East in the spring."

ELECTRIC TRUCK GROWS IN FAVOR.

MANY CONCERNS CONVERTED TO THIS TYPE OF VEHICLE FOR CITY USE.

That the electric truck has a distinct field in city and suburban service, and is becoming more popular as each day goes by in the fleet owner field is the claim of J. Jerome Canavan, Pacific Coast representative of the Walker balanced drive electric trucks.

"In house-to-house deliveries a large number of national concerns have been converted to this type of vehicle because of economy in operation as well as ease of maintenance," said Mr. Canavan. "In congested districts, especially, the electric truck lends itself to economical operation because of its extreme flexibility of power control which enables an operator to adapt its speed to all conditions of traffic.

"One of the largest department stores in Philadelphia, after years of experience in operating various types and designs of motor equipment, has decided to standardize entirely on electric trucks in the delivery of parcels. Other large companies are also taking the same step, with the result that the electric truck is fast gaining popularity everywhere."

REMARKABLE AVERAGE ON LONG MOTOR TRIP.

GASOLINE AND OIL ARE MINOR FACTORS FOR THE ELGIN SIX.

Few tourists entering Los Angeles via the motor car have had a more interesting or exciting experience than Mr. R. S. Lawson, who arrived last week. With five passengers and 700 pounds of baggage in his Elgin six touring car he drove from Neenah, Wis., to Southern California in seventeen days.

Mr. Lawson kept accurate record of the car's performance and upon his arrival at the Elgin Six salesrooms informed the company's president, Mr. Ford Rieman, that the car made the remarkable average for the entire 3500-mile journey of sixteen miles to the gallon of gasoline. The oil consumption showed only four gallons throughout the journey. From Wisconsin to Salt Lake City Mr. Lawson traveled the Lincoln Highway and from Salt Lake to Los Angeles he used the Arrowhead Trail.

The 3/4-Ton GARFORD

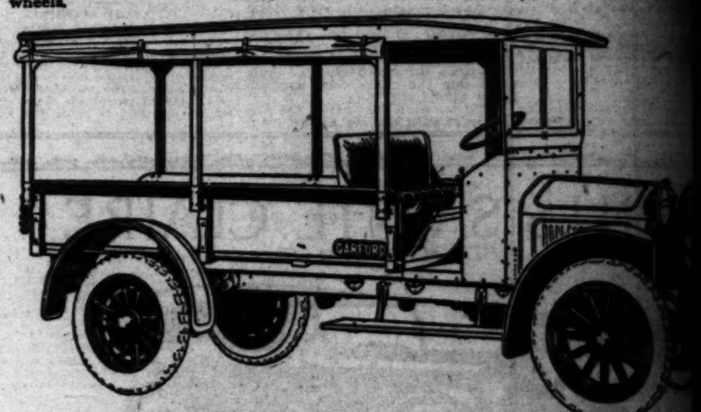
"IN A CLASS BY ITSELF"

The sum of fifteen years' experience devoted exclusively to truck building, is found in the ton "Worm Drive" Garford. This latest addition to the Garford line inherits all the excellence of construction of the heavier models which has maintained the Garford in the position of leadership for so many years.

Let us place you in touch with Southern California owners of the ¾-ton Garford. Our reports show 100% satisfaction. We are confident of your decision if you will only take to make a careful comparison with all other trucks of the same capacity for

POWER SPEED DEPENDABILITY ECO

$1590 f.o.b. factory—Standard equipment includes electric lighting and starting, tire pump, seat box, cushions, 34x5 pneumatic cord truck tires front and rear, artillery wheels.



The Garford Motor Truck Company, Lima, Ohio.

GARFORD MOTOR TRUCK CO., DIRECT FACTORY BRANCH
1431 So. Los Angeles St.

TRUCKS

ESSEX

The Price Now $1475

Here at Los Angeles

Lowest at Which Essex Ever Sold
—What a Great Buy at This Figure

A year ago the Essex cost $818 more than you now pay.

Many foreign motor experts joined American engineers in calling Essex the greatest automobile value in the world, even when it cost $818 more than at present.

You Save That 36%

Now that you save that 36%, can there be any question as to the value leadership of the Essex?

Owners frankly say that no car within hundreds of dollars of its price is comparable in value.

Remember that motorists have never even thought of Essex in terms of its own price class. They have always likened it to high priced cars—in performance, in lasting endurance and in the sort of reliability that rolls up tens of thousands of miles without even a day's absence from service.

Note How It Proved Its Supremacy

Such endurance and reliability as it showed in setting the 50-hour mark of 3037 miles, and in four times breaking the transcontinental record is given multiplied confirmation by the experience of nearly 60,000 owners.

Thousands of those owners have driven their cars above 30,000 miles with an actual maintenance cost of only a few dollars.

Think of These Advantages for $1475

Essex does not, of course, take rank with the finest, high-priced cars, without duplicating or excelling their design and workmanship.

This is evident in every feature of its structure. Devices to provide for longer wear or to take up wear at small expense are Essex advantages shared only by a few of the costliest cars. Its frame, for instance, is sturdier than that of any other car, except one, for the weight carried.

Why It Matches High-Priced Cars

These are some of the reasons Essex cars remain smooth, economical and quiet. Such features appear to special advantage when men compare old Essex cars to old cars of other makes.

It is in such comparison in the past that they have placed Essex value many hundreds of dollars beyond its cost.

And the lower price today on Essex cars is not made at any sacrifice of quality.

To be sure of securing the model and body style of your choice, be sure to place your order in advance of the desired delivery date.

F. O. B. Los Angeles
Touring, $1475 Roadster, $1475 Sedan, $2340 Cabriolet, $1690

ASSOCIATE DEALERS
Sellers Motor Co., Bakersfield.
A. E. Boqua, Hollywood.
R. G. Adams, Fullerton.
M. R. Atherton, Long Beach.
A. G. & E. L. Hamilton, Monrovia.
Remsberg Motor Co., Ocean Beach.
Dunn Motor Co., Oxnard.
Hull Motor Co., Pasadena.
H. F. Haideman, Pomona.
Glendale Hudson Motor Co., Glendale.

Harold L. Arnold
Arnold Building, Cor. 7th and Figueroa
Public Garage Entrance, Figueroa St.—Accessory Dept., 909 W. 7th St. Battery, Mechanical and Parts Dept., Entrance, Orange Street.

ASSOCIATE DEALERS
Bert Leslie, Whittier.
J. W. Freiden, San Diego.
C. L. Ross, Santa Barbara.
H. L. Dawson, Victorville.
Townsend & Nedbury, Santa Ana.
White's Garage, San Pedro.
Hammond Bros., Santa Maria.
J. L. Price, Van Nuys.
Riverside Motor Sales Co., Riverside.
Orange St. Garage, Redlands.

-Ton

TFORD

ITSELF"

ively to truck building, is found in the ... to the Garford line inherits all ... has maintained the Garford in a ...

lifornia owners of the ¾-ton Cra... fident of your decision if you will ... of the same capacity for

DABILITY ECONOM...

electric lighting and starting, pow... ruck tires front and rear, artiller...

Company, Lima, Ohio.

TRUCK CO., INC...

BRANCH

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$1475

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Cabriolet, $1690

ASSOCIATE DEALERS

Bert Leslie, Whittier.
J. W. Preiser, San Diego.
C. L. Ross, Santa Barbara.
H. L. Dawson, Victorville.
Townsend & Medbury, Santa Ana.
White Garage, San Pedro.
Hammond Bros., Santa Maria.
J. L. Price, Van Nuys.
Riverside Motor Sales Co., Riverside.
Orange St. Garage, Redlands.

GET 20,000 MILES

...LEDOUX INNER TIRE

GUARANTEED 20,000 MILES

PUNCTURE PROOF

CASING

TIRE

U.S. Patent No. 1309980

...SOMEONE bumped your car and left some DENTS?

We take them out quickly and at comparatively small cost. Fenders, hoods, radiators made and repaired. Bodies and tops rebuilt.

Atlas Auto Works
C. C. Eichenhofer
1238-40-42 S. Hope St.
Phones 22608, Pico 4409

"Atlaservice"
—That's It.

AMALIE OIL

100% Pure Pennsylvania Sealed

5-Gallon Cans $5.00

—There's economy in using Amalie Oil because it is 100% Pure Pennsylvania.

Don't Burn Up Contact Points

—Use—

Platinum points should last at least $5,000 miles without being dressed or touched. Vivo keeps them function right giving more power, burning carbon out of cylinders

VIVO OSCILLATOR

THE SOURCE OF LIFE FOR MOTOR CARS

As Shapes of Men Who Know Look for the Yellow Sign

—Use—

...Fourth Los Angeles Street or Any Vivo Service Station.

Equip Your Car WITH

TUARC STEEL WHEELS

They add beauty and distinction. The standard steel wheel with the valve stem on the outside. We take in your old wheels.

Western Wheel Co.

Official Wheel Service Station.

1621-25 S. Los Angeles St.
Phone Broadway 7417.

TRAP GUN AND ROD

BY TOM MARSHALL

(This is the hundred and eighth of a series of articles dealing with trapshooting, hunting and fishing by Capt. Tom Marshall, a noted authority on the great out-of-doors.)

One hundred and fourteen miles of thrill-injecting film. Come you movie fans, seat yourself in an unnumbered chair on the hurricane deck of the Bailey Gatzert, a steamboat plying on the Columbia River between Portland and The Dalles, Or. The Columbia River discovered in 1792, was traversed and mapped by the Lewis and Clark Expedition in 1805.

MOVING STAGE.

Our steamboat will be a moving stage, shore lines representing stationary films, covering a distance of 114 miles. The State of Oregon on the right, Washington on the left. We are running up stream at a slow rate of speed, featuring those reels of scenic wonders and historic interest. Neither Mary Pickford, Douglas Fairbanks, Charley Chaplin, Bill Hart or Fatty Arbuckle appear and we will forget their matrimonial faux-pas and indiscretions. Workings of nature, will hold you spell bound and be spot lighted on our film. Columbia Highway, constructed along and through the Cascade Mountains, is flashed on the screen as a first thriller. This, the combination team handiwork of God and man. Gigantic cliffs stand sentinel the silent watches of the Columbia.

Canyons appear with silver streams of water pouring out from the crest of the palisades. Pine and fir trees extend their index finger into and above the cloud. Orchards nestle at the foot of the mountains, claiming protection from cliffs and crags, against the chilling blasts or rigors of winter. We are now traveling through the same channels avoiding the same dangerous rocks and passing Mimlocose Island, where Lewis and Clark, those interpid pioneer explorers, camped and made their home for a limited time.

SAFELY THROUGH

From this island an Indian princess, credited by history with being useful and loyal to their expedition, launched her canoe with Lewis as a passenger, safely guiding and propelling him, by the paddle route, down through many dangerous rapids and shoals. She was never labelled excess baggage. Upon Columbia River, Hudson Bay Fur Company launched their fleet of canoes and batteaux, annually sending out their French voyageurs and trappers in quest of pelts. Columbia River, its islands and adjacent mountains were revered and loved by the Canoe Indians, who made its shores their permanent homes, eating and selling dried fish to plains or pony Indians. Their tribal burying grounds were on Mimlocose Island, a section replete with interesting Indian traditions and legends. Our move show is yet traveling, our screen grows more interesting with every turn of the boat's wheel. Through a narrow rock bound channel we approached the government locks, a la Panama Canal.

...four hundred feet long and ninety wide, these locks represent twenty years' work and an expenditure of over $4,000,000. No wing dams and very few pilot or crossing lights are seen on the Columbia. We passed immense schools of Chinook salmon, their tails and fins showing above water, as they laboriously battled their way against the swift current, en route to their spawning grounds, there to reproduce and immediately die. A transcontinental Union Pacific train rushed in and out of tunnels and over suspended bridges as it wended its serpentine way parallel with the Columbia Highway on the Oregon side.

GOLDEN WEST.

Why do travel-loving Americans fail to visit and enjoy the marvelous scenic wonders offered by the Golden West. Globe trotters with whom I have met and talked, agree, that America as a sight-seeing land is the world's premier play ground for tourists and should be seen first. On my return trip down the river, a stop was made at old Fort Vancouver, a recognized American fort and barracks since 1849. Military celebrities galore have been stationed at this fort, who later developed into real fighters and history-makers. Grant, Sheridan, Longstreet, Miles Pope and Pickett have all seen service at Fort Vancouver.

Columbia Lakes, located adjacent to the Columbia River, are the undisputed duck mecca of Oregon. In those lakes are found wappatto or wild potato. Unlike our precious spuds, wappatto grows under water, with stalks extending to the surface. Squaws first locate the bulbs with their feet, then dig the potatoes out with their toes, the potatoes then float to the top and are gathered. With Gov. Ben Olcott of Oregon I enjoyed a duck hunting trip to Columbia Lakes, where we found feathered aces of the air in numbers attracted by succulent wappattoes and propitious surroundings. Our hunt was the old story of bar l...ts, ...sult doubles negotiated and ...pudden shots missed. As a general summing up, ours was a delightful hunt with satisfactory accessories.

REPORT HEAVY TRAVEL TO BIG BEAR COUNTRY

MOTOR CARS SET NEW HIGH MARK FOR SAN BERNARDINO MOUNTAINS.

(EXCLUSIVE DISPATCH.)

REDLANDS, Nov. 5.—A hundred and fifty thousand people visited Big Bear Valley last year going in over the Mill Creek road or coming out that way.

There were 19,856 automobiles through the Mill Creek control during the summer, 2000 machines more than passed through last year.

More machines visited Bear Valley than visited either Yosemite or Yellowstone. Government figures for Yosemite this season give 18,94 cars and for Yellowstone 15,746 cars.

The figures given were from the records of the county traffic department, Jay Boone being in charge. Mr. Boone says that it was the greatest season in the history of the local mountains, the road were in wonderful shape and the weather almost ideal. He believes that more than 150,000 persons visited Bear Valley during the summer and that at least 60,000 machines were in the mountains. Many going into Mill Creek Canyon never enter the control and none of those going into Waterman Canyon and the other resort places.

Boone figures that the big crowds have just started, for practically all those who visit the mountains become great boosters and send their friends to see the hills. The county is planning on doing everything possible to put the main roads in good shape and it is probable that some day there will be paved roads in the Big Bear country.

WITH THE CHECKER PLAYERS.

NOTES AND PROBLEMS.

"...BLICATIONS IN THE REALM OF CHECKERS.

By John Dougherty.

November 6, 1921.

Chess and Checker Headquarters, 929 Union League Building, corner of Second and Hill streets. All chess and checker players invited to join. For further information concerning the club call or write the secretary, D. H. Jones, at the club rooms.

All communications intended for this department should be addressed to John Dougherty, The Times, Los Angeles, Cal.

AMONG THE FANS.

W. J. Nichols, the club champion, and T. H. Lewis were scheduled to start a twenty-game subscription match on last Thursday afternoon. Results will be given next Sunday.

Some time ago I stated J. T. Bradford had changed his location from Cleveland to Pittsburg. Since then I have seen an account in an eastern column where he had left the Quaker City, switched and settled in Philadelphia. Perhaps he figures on pulling off another "Big Four Wilshire" stunt.

Harry E. Garner, the genial president of the Baltimore chess club, is a Los Angeles visitor.

PROBLEM NO 870.

By the editor.

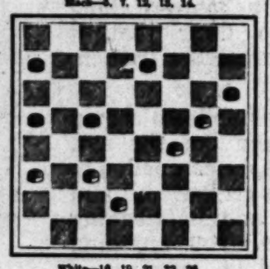
Black—7, 10, 11, 12, 13, 21.

White 18, 19, 20, 25, 30, 31.
White to play and win.

PROBLEM NO. 880.

By R. Jordan.

Black—6, 7, 12, 13, 14.



White—16, 19, 21, 23, 28.
Black to play and draw.

SOLUTIONS TO PROBLEMS.

PROBLEM NO. 877.

By J. Jack.

Black—5, 7, 11, 12, 13, 14.
White—19, 20, 21, 22, 24, 28.
Black to play and draw.

13-17	11-15	7-10	6-10	22-17
12-16	14-18	11-7	5-9	17-13
16-20	15-19	10-15	15-24	Drawn
20-16	18-11	9-13	9-13	

a—13-9, 15-19, 9-6, 19-23, 6-15, 23-32, drawn.

PROBLEM NO. 878.

By J. Jack.

Black—5, 6, 12, 20, 21, King 17.
White—13, 15, 16, 18, King 24.
Black to play and win.

17-14	14-10	10 7	25-29	14-18
6-9	21-25	9-11	7-2	23-5
1-...	...	...	15-...	5-9

Gain 25 31 and Black wins.

a—6-2, 25-29, 1-6, 29-25, 6-1, 29-25, B. wins.

CORRECTIONS TO GAMES.

At 20th move of game No. 1180 (in issue of September 18, 1921,) between Ginsburg and Jordan, the position is:

Black—11, 12, 17, King 28.
White—20, 21, King 14.
White to play.

Mr. Jordan probably moved 14-9 instead of 14-10, as J. E. Murray of the Sunday Times points out that 14-10 allows an easy Black win by 20-16.

Nothing escapes the "eagle eye" of these old soldiers who dodged bullets for five years during the Civil War. For instance, after Mr. Murray and a comrade had come twenty miles to show me the above correction, they sat down and watched me play a Single Corner game, which I lost. Immediately Mr. Murray arose and, leaning over the table said: "John, are you going to publish that game?"

LEWIS GIVES EXHIBITION.

On last Monday and Tuesday evenings T. H. Lewis, the Redlands expert, gave simultaneous exhibitions at the clubrooms against all comers. In all he played about 70 games, of which he won 45, drew 23, and lost 2. The two scored against Mr. Lewis were by C. L. Wilson. Mr. W. F. W. Withers and Nelson Hall at time of going to press are:

Lewis, 1;	W. C. Lane, 0; drawn, 3.		
Lewis, 1;	Nelson Hall, 0; drawn, 5.		
Lewis, 1;	Earle Smith, 0; drawn, 4.		
Lewis, 1;	Wm. Wilson, 1; drawn, 4.		
Lewis, 1;	C. L. Wilson, 1; drawn, 4.		
Lewis, 1;	W. F. W. Withers, 0; drawn, 2.		
Lewis, 1;	C. Dougherty, 0; drawn, 13.		

LOS ANGELES TIMES GAME, NO. 2015.

Dunne, 10-14, 24-20.

The following analysis is by J. Jack and is given to correct game No. 1197, between M. L. Davis and R. C. Lane.

10-14	17-13	10-17	22-17	10-26
24-20	1-5	13-22	25-18	31-27
11-15	5-9	26-31	14-23	15-19
7-11	14-18	28-24	18-9	19-15
11-16	25-17	11-16-1	13-22	8-12
8-11	9-14	24-28	26-17	15-8
11-16	18-25	16-19	21-25	12-16
4-8	21-14	19-23	29-22	W. wins
28-24	5-9	23-27	25-29	
1-5	17-14	16-19	27-23	

a—Chronicle game No 1197, where 21-26 was played.

b—10, 14-7, 3-10, 29 26, W. wins.

c—There appears to be no draw after this: 5-11 instead of 5-9 is essential for Black. See variation 5 for play on 5 11.

VARIATION 1.

12-22	25-18	17-22	15-19	10-26
26-17	9-14	26-17	8-12	31-27
7-11	29-25	11-15	19-23	5-9
12-16	5-9	17-13	12-16	9-13
2-7	25-22	15-19-2	27-24	W. wins

6—7-11, 10-7, 11-16, 7-2, W. wins.

VARIATION 2.

12-22	10-7	22-26		9-13
26-17	1-10	5-9	8-12	13-17
7-11	7-2	9-13	12-16	W. wins

VARIATION 3.

This variation comes off track at "a."

9-11	11-15	15-19	28-27	23-26
24-19-a	9-14	22-18	32-28	30-23
11-15	5-9	19-23	27-24	26-22
25-22	14-18	18-14	31-26	23-19
15-24	9-13	23-27	24-20	22-18
28-19	18-22	14-9	26-23	19-15
8-11	6-9	27-31	20-16	18-14
19-15	22-25	9-6	23-18	15-10
11-18	9-13	31-26	16-11	14-9
15-8	25-29	6-2	18-15	10-7
4-11	13-17	26-23	11-8	9-6
				Drawn

a—Mr. Hyrd played 27-32 and White won.

VARIATION 4.

10-14	9-13	10-15	22-17	21-14
24-19	14-18	15-8	13-22	14-10
11-15	5-9	4-11	25-18	
25-22	18-25	8-15	22-25	
15-24	9-14	11-18	29-22	
28-19	25-29	15-22	26-17	
8-11	13-17	18-25	21-14	
19-15	29-25	22-29	10-6	
11-18	17-22	25-30		
15-8	14-18	29-25		
4-11	22-26	30-34		
8-3	18-23	25-22		
		Drawn—Miss Gus Morley.		

a—Hyrd played 5-9 and allowed White to win. b—If 24-20, 5-9 26-22, 13-22, 16-13, 22-26, 14-17, drawn. c—10-14, 7-10, 13-6, 1-10, 26-22, 10-15, same as variation 4.

QUALITY IS THING THAT COUNTS NOW

Some Names Rise Above Prices and Keep an Even Keel Under All Conditions.

That current economic conditions present a problem to the business man of today that necessitates going to school and learning anew from the pages of history the answer, is the statement of H. J. Coger, vice-president of the Troy Motor Sales Company, distributor of the Nash six.

"History is repeating itself, but the difficulty is that the men on the firing line of business today have made their advent since the previous lessons were learned," said Coger.

"Prices reached a peak at the Civil War, and fell sharply until 1890, when they began to rise again, reaching another high point in 1920. The men of today are men that have been schooled for the most part in the tactics of a rising market. The men who learned their lessons in the period from the Civil War to 1890 are gone.

"One of the first things we have to learn is that a falling market does not necessarily handicap sales success. The falling market period from the Civil War to 1890, was one of our greatest periods of expansion. For one thing, the railroads of America were built during that period.

"If people had waited for prices to reach their lowest level nothing would have been purchased for twenty-five years or so. In those days, like today, there was a lot of price-cutting and a lot of people asked the butcher, the baker and the candlestick maker when their prices were coming down. Yet it is significant that during that very period some of those names which rise most completely above prices and which have come to stand for quality, kept an unusually even keel on the choppy sea of fluctuating prices and gained new strength.

"The reason for this, undoubtedly, is the fact that these conditions develop character, strength and resourcefulness.

"The real quality articles stand out in great relief, and that is the reason why we feel so confident about the future for the Nash line."

SAN FRANCISCO OIL STOCKS.

[BY A. P. NIGHT WIRE.]

SAN FRANCISCO, Nov. 5.—Oil stocks: Caribou, 1.25 bid; Claremont, 3.50 bid; Illinois Crude, 10 bid; J. & M. M. M. Co., 12@12½; North American Oil Con., 98 bid; Pan-American, 5@5½; Provident, 5 bid; San Francisco & McKittrick, 20.75@22.50.

At Pike's Peak

Rajo-equipped Ford wins

Fastest Car in its Class - Makes Climb in 21 minutes-34⅗ seconds

In this supreme test of power, endurance and speed, the Rajo Head again demonstrated the remarkable improvement in efficiency it gives to the regular Ford motor. You can hardly conceive of the amazing increase in power and speed with gasoline consumption and vibration greatly reduced.

The Rajo Head is cast in one piece of highest-grade cylinder iron, combustion chambers machined to a thousandth of an inch accuracy and the large oversize Tungsten steel valves are practically unbreakable. Equipped with cored intake and hotspot manifold. These heads are easily installed in 4 or 5 hours. Your Ford immediately acquires 50% more power and 50% more speed and much greater economy.

Western Auto has been appointed distributors for the Western States on Rajo Heads and can recommend them most highly to our customers, as we have actually handled them for about a year. They come in two styles, the REGULAR TYPE is applied to all standard model Roadsters, Touring Cars and Trucks; the RACING TYPE is designed especially for speedsters or racing cars.

PRICES: REGULAR TYPE, $65.00; RACING TYPE, $87.50

COOPER CUTOUTS

By relieving the motor of back pressure from the muffler, power is increased and motor runs cooler. The Cooper cut-out, on account of its efficient construction (see illustrations), cuts out the entire exhaust when open, or when closed the powerful spring on the flapper makes it entirely air-tight.

Prices, complete with pedal, etc. $2.75 to $4.35

"Hotspot" Manifolds for Fords

Applied to your car in a few minutes, an increase in resulting in mileage of from 10 to 25% with motor efficiency greatly increased through perfect vaporization of fuel. Regular price, $9.75. Our price, $5.65

Stewart SPEEDOMETERS for Fords

The word Stewart is always associated with the best in speedometers. Practically all of the better cars use them as equipment and service stations are at the owners' disposal in all cities. Your Ford needs one just as much as any car. Get it at Western Auto.

Reg. Price, $16.00—Our Price $12.90

Introducing the New and Better U. S. Tire Chains

Chains that have been on the market, while very efficient, have a tendency to wear rapidly when used on pavement. The U. S. Chain & Forging Co. claim for their new chains, of which we have just received a whole carload for our stores, much greater strength and 50% more durability. The U. S. Chain Co. is one of the biggest manufacturers of chains in the country, having retained this enviable position for many years. They are solidly behind their chains and we know you will agree with us after inspection and trial, that these U. S. Chains are superior to any others and they cost you no more than the ordinary type. Get a set now and be prepared for rainy weather.

30x3	$4.05		
30x3½	$4.50		
32x3½	$4.90		
37x4	$5.40		
32x4	$5.40		
33x4	$5.85	35x4½	$7.20
34x4	$6.30	37x5	$8.75

OTHER SIZES PROPORTIONATELY

PARTS FOR FORDS

In each Western Auto store you will find a section for the display of parts for Fords exclusively. The stock is complete—anything from a spindle washer to a motor block—and we also have hundreds of accessories specially designed for the Ford. Come in and look around.

PEERLESS PISTON RINGS

As you know, your motor would not run without piston rings, and it is only insofar as your piston rings are efficient that you get efficiency from your motor. Peerless rings being made in one piece, are strong and durable. Their patent joint makes them absolutely tight.

Up to 3⅞-inch, $1.25; 4-inch and over, $1.50

And Worth It

VAPOILE

What Is It?

Introduced into the gasoline, it is drawn into the combustion chamber in the form of vapor, where it forms a film of non-carbonizing oil on valves, valve stems, push rods, etc., that are not lubricated by the regular oiling system. This makes the motor run easier, thereby giving remarkable economy and quiet running, with carbon trouble eliminated.

Per Quart, $2.00

Enough to treat 160 gallons of gas

Champion X Plugs

Need no introduction or eulogy. They are a good plug, coming as factory equipment on all Ford cars. They also fit most cars as Overlands, Studebakers, etc. While their list price is 75c, they can be purchased at Western Auto for 40c each. Better carry a few spares.

REAR VIEW MIRRORS

In this day of heavy traffic a rear view mirror is an absolute necessity to every motorist. It prevents accidents and gives a feeling of security

No matter what type of mirror you prefer, Western Auto has it. For open or closed cars, interior or exterior types. Come in and look them over and see.

Our Prices, 95c to $4.85

YOU SAVE ON TIRES AT WESTERN AUTO

It is a fact, not just talk, that you save money on your tires at Western Auto. But it is easily understood when you figure that where small dealers buy a half dozen or so tires we buy a carload. Our rapid turnover assures you of fresh stock always and Western Auto guarantees can be depended on.

LOWEST PRICES IN THE CITY

Think of being able to get tires like the Nebraska that really stand the gaff of hard usage, that are made of quality materials and guaranteed, at the low prices shown below.

The quality cannot be judged by the price, as these tires are made to sell at over 40% higher and it is only through our big distribution that such values are possible.

30x3	RAISED TREAD	$ 7.75
30x3	NON-SKID	7.95
30x3½	NON-SKID	9.80
32x3½	NON-SKID	11.95
31x4	NON-SKID	13.45
32x4	NON-SKID	15.80
33x4	NON-SKID	16.55
34x4	NON-SKID	16.95

6000-MILE GUARANTEE

INDIA and PHARIS Prices Include a Free Tube

Thousands of motorists throughout the West have been buying Pharis and India tires, not just once, but time after time and year after year. It is such loyalty as this that indicates the service that these popular tires give. You are now able to purchase India and Pharis tires for less than they have ever been sold for before and in addition you receive free with each tire, a tube of corresponding size.

	Pharis Tires		India Tires	
	7000 to 10,000 Miles Guaranteed		Guaranteed 8000-12,000 Miles	
	Fabric	Cord	Fabric	Cord
30x3	$10.75	.....	$15.15	.....
30x3½	12.80	$19.35	17.90	$24.45
32x3½	16.20	26.30	23.75	32.95
31x4	17.90	.....	26.00	.....
32x4	21.50	33.50	28.45	41.80
33x4	22.65	34.50	29.75	43.00
34x4	23.10	35.40	30.20	44.20
34x4½	.....	39.70	.....	49.75
35x5	.....	49.50	.....	61.80

OTHER SIZES IN PROPORTION

OTHER STORES

Los Angeles (5 stores)	San Bernardino
Bakersfield	San Diego
Colorado Springs	San Francisco (2 Stores)
Fresno	San Jose
Denver	Santa Ana
Greeley	Seattle (2 stores)
Hollywood	Stockton
Long Beach	Spokane
Oakland	Walla Walla
Pasadena	Yakima
Phoenix	Tacoma
Riverside	Bellingham
Sacramento	Portland
Salt Lake City	Boise

WESTERN AUTO SUPPLY COMPANY

911-17 S. Grand Ave.

Branch Corner 12th and Main Sts.

CONVENIENT LOCATIONS

FOR LOS ANGELES COUNTY MOTORISTS

For the convenience of the motoring public we are establishing stores in various sections of the city and county so you can quickly reach one of our stores and enjoy the service, saving and satisfaction that our stores afford.

Big Main Store	911-17 S. Grand Ave.
Auto Row Store	12th and Main Sts.
South Side Store	Manchester and 42nd Place
West Side Store (open soon)	Third and Western
Hollywood Store	6320 Hollywood
Pasadena Store	785 E. Colorado St.
Long Beach Store	First and American Ave.

For All Motorists

Western Auto publishes a catalogue of auto supplies that is remarkably complete. Come or send in for one, they are free for the asking. Keep it on hand all the time and use it for reference.

If you live out of town, we can efficiently take care of your mail orders, thus allowing you all the benefit of city prices, etc. You take absolutely no chances as every article is guaranteed to be as represented.

TAKES HILLS WITH EASE.

Tunnels Are a Great Help, But New Durant Car Doesn't Have Any Trouble Climbing Grades.

While the Second-street tunnel will unquestionably be a great help in solving the traffic problem in Los Angeles, still the big new bore cannot be classed as a necessity to a man who drives a Durant, according to W. E. Feesenden, Durant sales manager for Earle C. Anthony, Inc.

"The Durant car will take five passengers over the back of Second street hill in high gear, with a standing start from Flower street," said Feesenden last week. "A tunnel is not a necessity to a car that can get over a hill like that on high gear. The Durant tops the grade at twelve miles an hour, too, with its full load. There are very few cars, indeed, in Los Angeles that make that demonstration.

"The public is just as curious to see how a new car acts as to see how it looks, and our Durant demonstrator has been kept more than busy for the past two weeks. We have been asked to climb almost every hill around Los Angeles, I think, and the Durant has created a distinct sensation by its performances on all of them, particularly in view of the fact that the car has a high gear ratio, of only 4 1-2 to 1.

"One prospect called on us for a demonstrations of Baxter-street hill. We found that he lived at the foot of the hill and has watched almost every car marketed in Los Angeles demonstrate on that particular grade. With two passengers the Durant, with a standing start at the car tracks at the foot of the hill, climbed half way up in high gear and the rest of the way in second, a performance that the prospect told us he had never seen equaled."

LONG TRIP SELLS HIM ON GARDNER.

STIFFEST KIND OF DRIVING DID NOT BRING ANY TROUBLES TO LIGHT.

Although already a Gardner fan, after completing a 2800-mile cross-country trip to Los Angeles from St. Paul, Minn., in his Gardner light four, Dean Herritt is even more outspokenly enthusiastic over the virtues of this car.

Upon his arrival here a few days ago with his family, after encountering some of the worst roads in the whole United States, Mr. Herritt immediately reported the prowess of his car to the McGill Motor Company, local Gardner distributors.

"After reaching Colorado," said Mr. Herritt, "we thought we would test out the Gardner on some of the steepest mountain grades. This led us to make the trip from Manitou up to the top of Pikes Peak over the famous auto highway. And we came away convinced that though this climb is all it is claimed for scenic beauty, it is a real motor test besides. Those sixteen miles of steep grades and tortuous curves up to the summit, two and one-half miles above sea level, certainly ought to bring out any weaknesses a car might have. Yet we didn't find any in our Gardner.

"Another feature of our trip that makes us even more enthusiastic over our car is the way it stood up over those awful roads in New Mexico and Arizona. In one day we passed six cars along the road that had been disabled with broken axles, springs and what not. But we never had a bit of trouble."

MOTOR CARAVANS ARE STYLE TODAY.

Automobile caravans bound for Los Angeles, frequently with as many as a score or more traveling together for companionship and help in case of need, are familiar scenes on the highways leading from the East to the Southland, according to Carl Christenson and his family, who came here last week from Des Moines, Iowa, to make their home.

Christenson and his son, James W., until recently, in the garage business in the Iowa city, alternated at the wheel of a brand new Templar sport model, which was in perfect condition when it appeared at the Boulevard Motors Corporation, Templar distributor for Southern California and Arizona.

"We were on the road about a month, but we took our time, so that we might see the country," said the elder Christenson. "Part of the time we traveled with a big bunch of cars, all camping together at each stop. In case of trouble, all got in and helped, and I'll give you my word that the Templar was never helped."

CUTS AND BRUISES ARE OFTEN FATAL.

BUT WATERPROOF FABRIC HELPS TO LENGTHEN LIFE OF CASING.

Many a tire's final illness dates from the time it received a rim cut or stone bruise, according to motorists who are familiar with the cause of blow-outs. The reason for these ailments, it is pointed out, is really traceable to faulty construction.

"It is the remedy of these very faults that the Hydro-United Tire Company has emphasized in the new Hydro-Toron pneumatics," declares Gordon Williams of the Stephens Tire Stores Company, factory distributors for the product. "And the problem has been attacked from the two most logical angles.

"In examining the average casing after a blow-out the motorist has often wondered at the apparent rottenness of the cord or fabric the frayed edges of which have been exposed by the tear. And in fact they are rotten, and it has been caused by the water admitted by a cut or stone bruise. So the Hydro-Toron manufacturers sought to make the fabric they used impervious to moisture.

"Toron resulted. This is a late discovery, protected by patents, whereby tire fabric is so completely impregnated with a certain combination of chemicals as to give it double tensile strength as well as making it waterproof. What is known as capillary attraction is prevented. And a cut in the tread or sidewall of a Hydro-Toron tire, therefore, even though it may admit moisture, will not result in rotting because the water cannot enter the fabric."

HUNDRED MILES IN LOW.

In an endeavor to test the sturdiness of its motor, a Stephens Salient Six a few weeks ago was driven 121 miles from San Jose to Salinas and return in low gear.

Believes the Coming Year Will be Bear.

Lou Warner, president of Warner Motors, Inc., distributors of the Mitchell in this territory, returned early last week from a trip to the factory and is greatly enthused over the outlook for the coming year in the automotive industry. Mr. Warner declares that business conditions in the East are not quite back to normal as yet, but that he believes this is due to the usual slackening up of sales at this time of the year, and the slowing up of factory production due to the fact that a large proportion of the eastern States are practically closed to motor cars during the height of the winter by snow and ice and that the real start of big business will be delayed, back there at least, until the open weather of spring.

During Mr. Warner's absence, his general manager, George Franklin, conducted a special used-car sale for the purpose of clearing the sales floor of renewed cars to make room for the extensive shipments of Mitchells, which are expected within the next few weeks, and for which Mr. Warner made arrangements during his stay at the factory. Both Warner and Franklin are very much enthused over reports on production and orders as received from the factory and predict a big year in the automotive industry.

JACKSON BOOSTS PERFECTO FORDS.

Frederick J. Jackson, well-known as an author of Western and South Sea fiction, has joined the ranks of Ford owners. Jackson, who has just gone forth into the Arizona desert country in search of material for another series of Western stories, is now driving a Ford coupe which is equipped with a Perfecto Two-Speed axle.

Jackson says that he will climb into the mountains and negotiate the deepest desert sand with his Perfecto-equipped Ford but will return with a supply of yarns well up to the standard of "Reverse Irish," his latest literary base hit.

ELECTRO-FOG HAS COLDNESS ON RUN.

A new device which enables a car to start immediately in the coolest weather—even after standing for hours in a temperature of twenty degrees below zero—is announced by the Lincoln Motor Company.

This new standard equipment, known as the Electro-Fog, operates as a component part of the specially-built Lincoln carburetor.

It consists of a receptacle for raw gasoline at the bottom of the carburetor, and an electric heating element, which vaporizes this liquid into a highly combustible "fuel fog."

GRANT SPECIAL IS LATEST ARRIVAL

[EXCLUSIVE DISPATCH.]

CLEVELAND (O.) [illegible]—Grant special, which [illegible] has been brought out by the Motor Car Company. Principal specifications of the new model are: cylinder Grant motor, 116 inches, Dunbar base, Spicer universal joints, [illegible] axles, Stromberg carburetor, Bijur starter, Alemite-fitted, cord tires, 33 by 6 inches, leather upholstery.

The car will run [illegible] miles to the gallon of gasoline, develop thirty-five to forty horsepower, it is said.

HAS BEEN WELL TESTED.

The Moore multiple exhaust system used exclusively in Lafayette motor cars was invented by John C. Moore, the same man who in 1907 designed the first automobile to bear that name.

How Would You Like to Take a Demonstration With a Muzzled Salesman?

Packard Prices

Twin-Six

Touring	$5340
Runabout	5340
Sedan	7365
Limousine	7210
Coupe	7155

Single Six

Touring	$2690
Roadster	2690
Coupe	3490
Sedan	3725

All Prices Delivered Here war tax paid.

WHEN I returned from my vacation I found a most annoying situation.

In a moment of irritation before I left, I told the salesmen to write their own advertisements while I was gone, never dreaming that they would attempt it.

It seems they took me at my word, however, and ran two large advertisements, chiefly to get their own names in the paper, I think, for they actually signed the ads themselves.

BUT the worst of it was that the Chief called me into his office and told me those two foolish ads produced more direct results than any ten pieces of copy I ever wrote. Of course, I told him the ads did not have anything to do with an increase in business, that it was all due to the price drop and that business conditions were picking up, but that I would be glad to analyze the ads and study their psychology. He told me to study the "Male Help Wanted" ads and analyze their psychology, because whatever it was, Packard Single Six business had increased till he had to order a trainload of them.

WELL I could see right away when I analyzed the ads what was unusual about them. The reason they pulled,—if they really did—wasn't because the salesmen tried a lot of cheap humor and discarded all my adjectives in one corner.

It was because they promised to remain quiet and let the Packard Single Six do the talking.

That was such an unheard-of thing for salesmen to offer that it SHOULD have created a tremendous sensation.

The average automobile salesman talks of everything but the car. You will, as a rule, be compelled to listen to his views on baseball and motion pictures and bootlegging before he will tell you anything about the automobile.

They talk so much you can't hear what the car is saying.

LISTEN. The Packard Single Six can talk—any automobile can talk. There are nine or ten million automobiles running around the United States today—and the people who buy automobiles can understand what they say. There's the whole answer.

I'll wager that most of the people who come into the salesrooms of any firm on Motor Row have owned more automobiles and really KNOW more about them than the salesmen do. They are perfectly competent to judge for themselves whether a car is a good car and whether they want to spend their money for it.

All they need is a chance to listen to the AUTOMOBILE and not the salesman.

Provided the salesmen keep quiet, that alleged gamble of theirs of a hundred miles in the Packard Single Six against four hours of your time, isn't a gamble at all, it's a sure thing.

THEY think they don't need an advertising manager. I'll tell them they don't need salesmen either to sell the Packard Single Six.

Frankly, my job here looks pretty shaky, the way things have happened. I think I will tuck a little ad of my own down in the corner. I'm not going to pay to put it in classified when I've got room for it here.

And, by the way, if you want that ride in a Packard Single Six, come in this week and get it. The boys may not have muzzles on, but I don't think they'll bother you much with conversation after this ad.

You'll never have a better chance to listen to the CAR talk.

Willard F. Wood.

Advertising Manager

ADVERTISING MANAGER for large automobile concern is seeking position with wider opportunities. Three years newspaper experience, six years in advertising and publicity work. Wonderful command of adjectives, writes forceful, interest-compelling copy. If you need a hustling, energetic executive in your sales promotion work, write ADVERTISING MANAGER, 1900 South Hope St.

SAN FRANCISCO OAKLAND SACRAMENTO

MOTOR TRANSPORTATION

Earle C. Anthony, Inc.

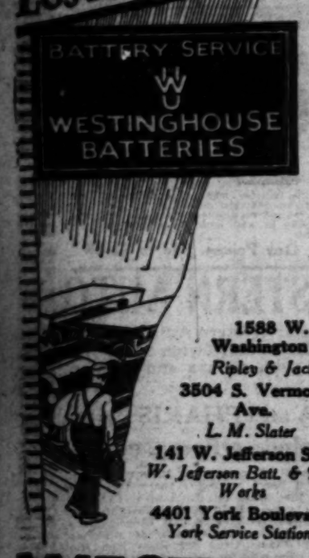
INVESTIGATE ANTHONY SERVICE

LOS ANGELES FRESNO

SOUTHERN CALIFORNIA PACKARD SINGLE SIX DEALERS

John Moynahan, 208 C St., San Diego.
Atkinson Motor Co., 970 W. Colorado St., Pasadena
Henderson Motor Co., Santa Monica
Alexander Motor Car Co., Anaheim
Parant Motors, Inc., 5th and American, Long Beach
Hitchcock Motor Co., Santa Barbara
Dale & Co., Santa Ana
J. O. Cluck, San Bernardino
Redmon & Son, Redondo
D. F. Donovan, Santa Maria
Monrovia Motor Co., Monrovia
Doty Motor Co., Glendale
Thos. E. Yerxa, Redlands

genuine "Westinghouse Attention" for your battery at any of these Los Angeles Service Stations



848 So. Flower Street — *Harry W. Harrison, Inc.*
1715 West 8th Street — *Westinghouse Battery Service*
4928 Hollywood Blvd. — *Westinghouse Battery Service*
1450 Cahuenga Blvd. (Corner Sunset) — *Westinghouse Battery Service*
2866 West 7th Street — *Joe Andrews & Co., Inc.*
18th and Hope Streets — *Auto Super-Service*
1123 S. Los Angeles St. — *Angelus Ignition & Battery Company*
Cor. Western Ave. and Leighton — *Goodknight & McFarland*
466 West Slauson — *H. T. Morrow*
4713 Santa Monica Blvd. — *North Vermont Batt. & Ign. Company*
102 North Western Ave. — *P. & M. Electric Shop*
1588 W. Washington St. — *Ripley & Jackson*
3504 S. Vermont Ave. — *L. M. Slater*
141 W. Jefferson St. — *W. Jefferson Batt. & Ign. Works*
4401 York Boulevard — *York Service Station.*

WESTINGHOUSE BATTERIES

"the battery as good as it's name"

$2000 STOCK OF FORD DUPLICATE PARTS

40% OFF

We are closing out our entire stock of Ford duplicate parts at about half off in order to make room for Genuine Ford Parts. These prices are from the November price list, which is the latest price on Ford duplicate parts.

ALL GUARANTEED

We absolutely guarantee every one of these duplicate Ford parts, and our stock includes almost every item for a Ford machine.

If you can't come in, order by mail, listing the serial number of the part wanted. In order to take advantage of this big reduction, $5 worth of parts has to be purchased.

One week only, ending Monday, November 14th.

L. A. Motor Supply House, Inc.

1065 South Main St.
Main 2775

GRANT SPECIAL IS LATEST ARRIVAL

[EXCLUSIVE DISPATCH.]

CLEVELAND (O.) Nov. 6.—The Grant special, which sells at $1195, has been brought out by the Grant Motor Car Company. Principal specifications of the new model are six-cylinder Grant engine, wheel base 116 inches, Durston transmission, Spicer universal joints, Columbia axles, Stromberg carburetor, Bijur starter, Atwater-Kent ignition, cord tires, 33 by 4 inches, and leather upholstery.

The car will run sixteen to twenty miles to the gallon of gasoline and develop thirty-five to forty horsepower, it is said.

HAS BEEN WELL TESTED.

The Moore multiple exhaust system used exclusively in Lexington motor cars was invented in 1911 by John C. Moore, the same engineer who in 1907 designed the first automobile to bear that name.

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after this ad.

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S. Wood.
Advertising Manager

Los Angeles
FRESNO
X DEALERS
nta Ana
Bernardino
Redondo
Santa Maria
Co., Monrovia
Glendale
Redlands

Our Boys and Girls
PROFUSELY ILLUSTRATED.

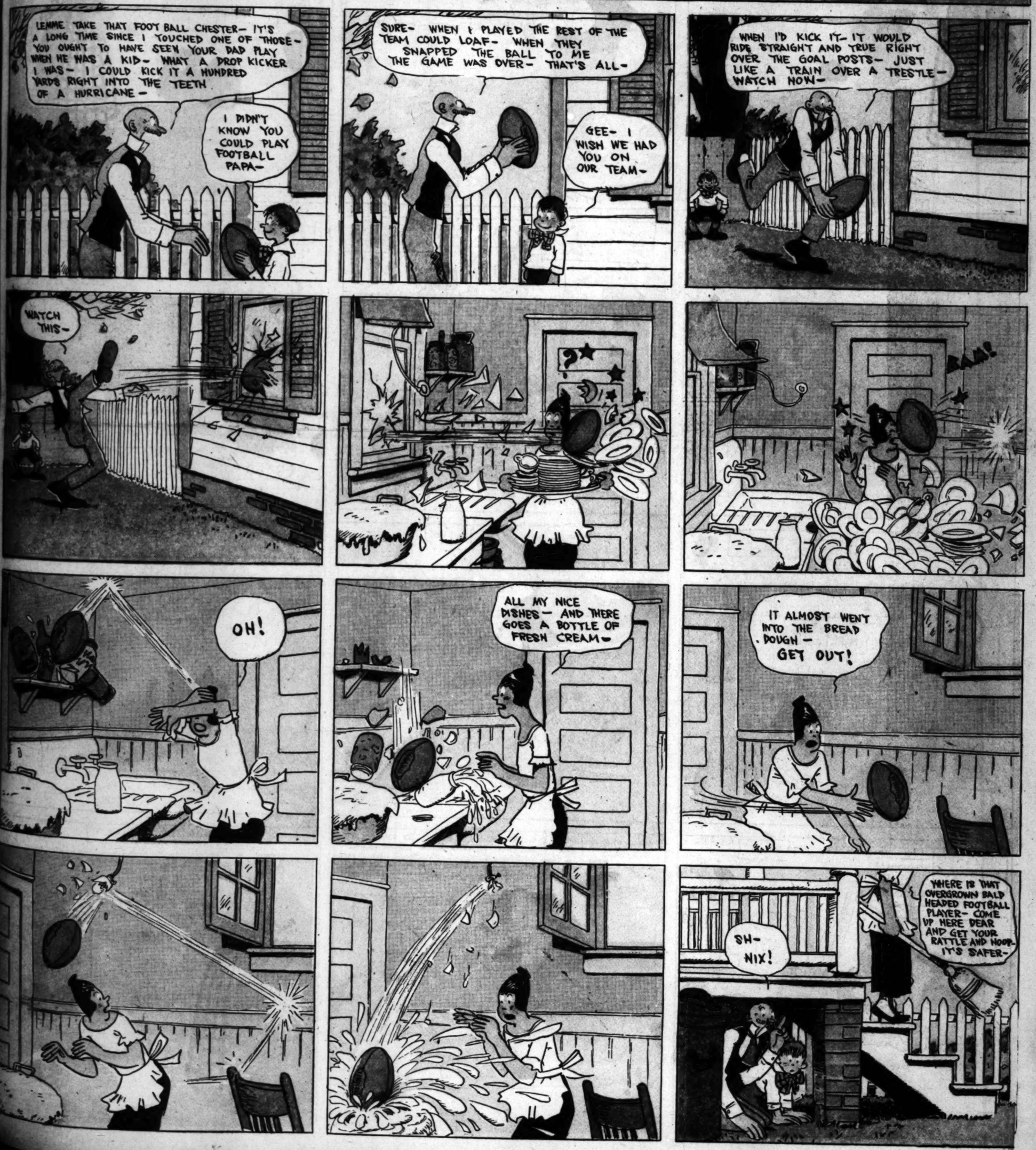
Los Angeles Sunday Times

Part VII: 4 Pages
COMIC SECTION.

VOL. XL. SUNDAY MORNING, NOVEMBER 6, 1921. HUMOR | Fun for the Young Smiles for Their Elders

(Copyright: 1921: By The Tribune Company, Chicago, Ill.)

THE GUMPS.



KERNEL COOTIE.

(Copyright: 1921: By The Tribune Company, Chicago, Ill.)

BUSTED! I OUGHT TO KNOW BETTER'N TO HIT THAT GOAT IN THE HEAD WITH A HAMMER!

DITTY, YOU AND TOT COME HERE A MOMENT!

KERNEL, MY WIFE WANTS TO KNOW IF YOU FOLKS ARE STILL GOING TO SELL THAT OLD MIRROR? WE'D LIKE TO BUY IT.

ALL RIGHT, GUS! IT'S YOURS! I'LL GO IN AN' GET IT FOR YOU!

AWRIGHT, GRAN'MA!

SWEET ROSIE O'GRADY

TAKE THESE EGGS OVER TO MRS. ERICSON FOR GRANDMA!

HOW MUCH D'YOU WANT FOR IT, KERNEL?

TEN DOLLARS!

DITTY, GO IN AN' GET THE HAMMER FOR GRANDPA.

TEN DOLLARS FOR THAT? HA! HA! WHY IT'S ABOUT TO FALL TO PIECES

AWRIGHT!

I CAN FIX IT FOR YOU, GUS!

YOU CAN'T FIX IT FOR ME! HA! HA! HA!

THAT PIECE OF JUNK! TEN BUCKS! HA! HA! HA!

MAH!

HO! HO! HO!

HEY!

HERE'S THE HAMMER, GRAN'PA!

YOU'RE JUST IN TIME, DITTY!

PHOO!

PHOO! WHO DID THAT?

GOAT, YOU'RE GOIN' TO HAVE SEVEN YEARS BAD LUCK FOR BREAKIN' THAT MIRROR, AN' IT'S GONNA BEGIN RIGHT NOW!

GUS, DID YOU GET THOSE EGGS I SENT OVER?

?

MAH!

TAKES

Tunnels Are a Doesn't H

While the Secon will unquestionably In solving the traffic Angeles, still the big not be classed as a man who drivee a Di to W. E. Fessende manager for Earle C.

"The Durant car passengers over the street hill in high standing start from said Fessenden last w is not a necessity to get over a hill like th The Durant tops the miles an hour, too, w There are very few Los Angeles that ma stration.

"The public is jus

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Although already after completing a country trip to Los Paul, Minn., in his four, Dean Herritt is spokenly enthusiasti ines of this car.

Upon his arrival ago with his family, ing some of the wo whole United States, mediately reported his car to the McG pany, local Gardner "After reaching Mr. Herritt, "we th test out the Gardn the steepest mountai led us to make the tou up to the top over the famous autc we came away though this claim is claimed for ac is a real motor Those sixteen miles and tortuous curves mit, two and one-h sea level, certainly out any weaknesse have. Yet we didn't Gardner.

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One week onl

L. A. M

S'MATTER POP

by C. M. PAYNE

S'MATTER POP? - Children Must Play - By C. M. PAYNE

(Copyright, 1931, by Bell Syndicate, Inc. Trade Mark Reg. U. S. Pat. Off.)

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NOVEMBER 6, 1921

Gasoline Alley

GREATER SOUTHERN CALIFORNIA STRAIGHT AHEAD

SUNDAY MO

A Ba

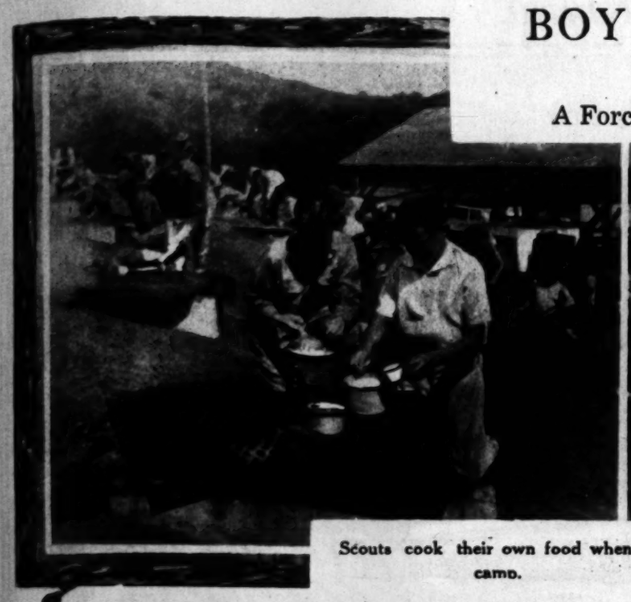
BREATER SOUTHERN CALIFORNIA

Los Angeles Sunday Times

SUNDAY MORNING. NOVEMBER 6, 1921. — ROTOGRAVURE SECTION — LAST WORD IN MODERN PRINTING.

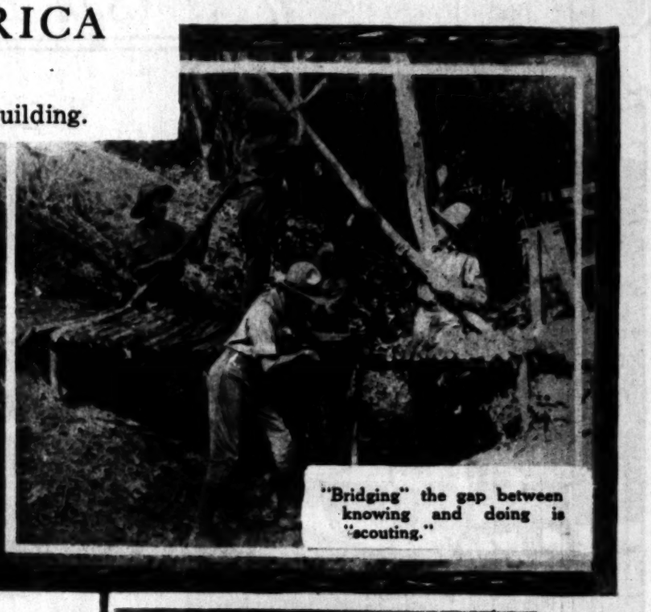
BOY SCOUTS OF AMERICA *of* LOS ANGELES

A Force in Citizenship—Training and Character Building.

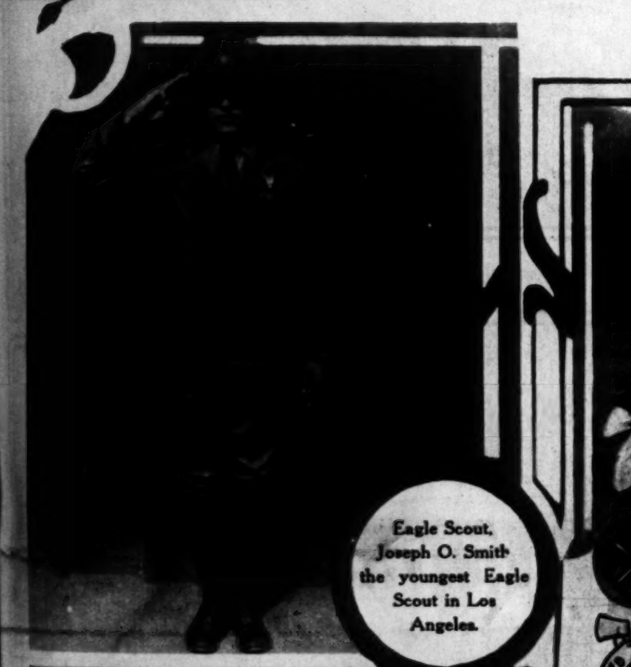


Scouts cook their own food when in camo.

Mr. Arthur Letts, president Los Angeles Council and vice-president National Council Boy Scouts of America.

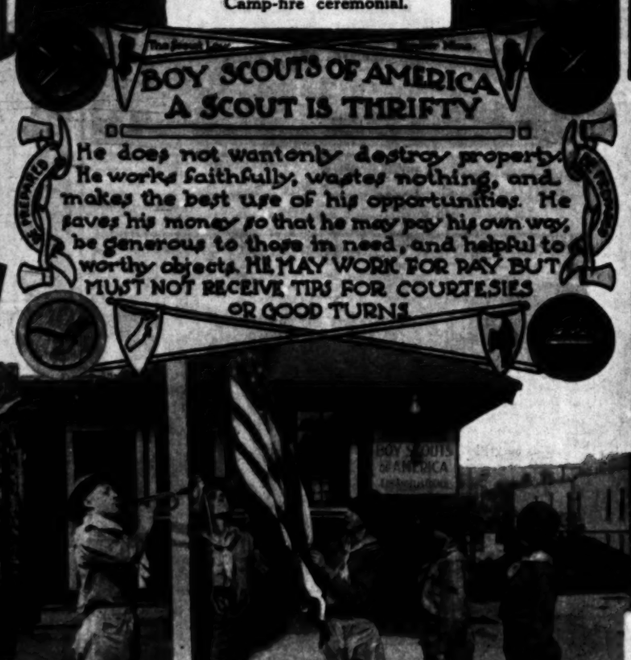


"Bridging" the gap between knowing and doing is "scouting."



Eagle Scout, Joseph O. Smith the youngest Eagle Scout in Los Angeles.

Camp-fire ceremonial.



Eagle Scout Ellsworth Davis, deaf and dumb, but he has attained the highest rank.

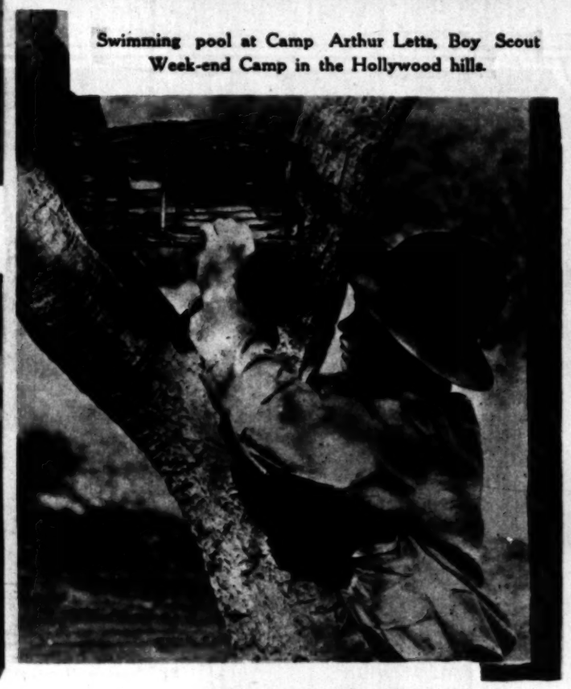
A Boy Scout "knows beans."

Boy Scouts study and protect birds.

The offender at the court of justice.

"Colors" at Boy Scout headquarters, Normal Hill Center.

Dish-washing has no horror for a Boy Scout.



Swimming pool at Camp Arthur Letts, Boy Scout Week-end Camp in the Hollywood hills.

Keystone Photos.

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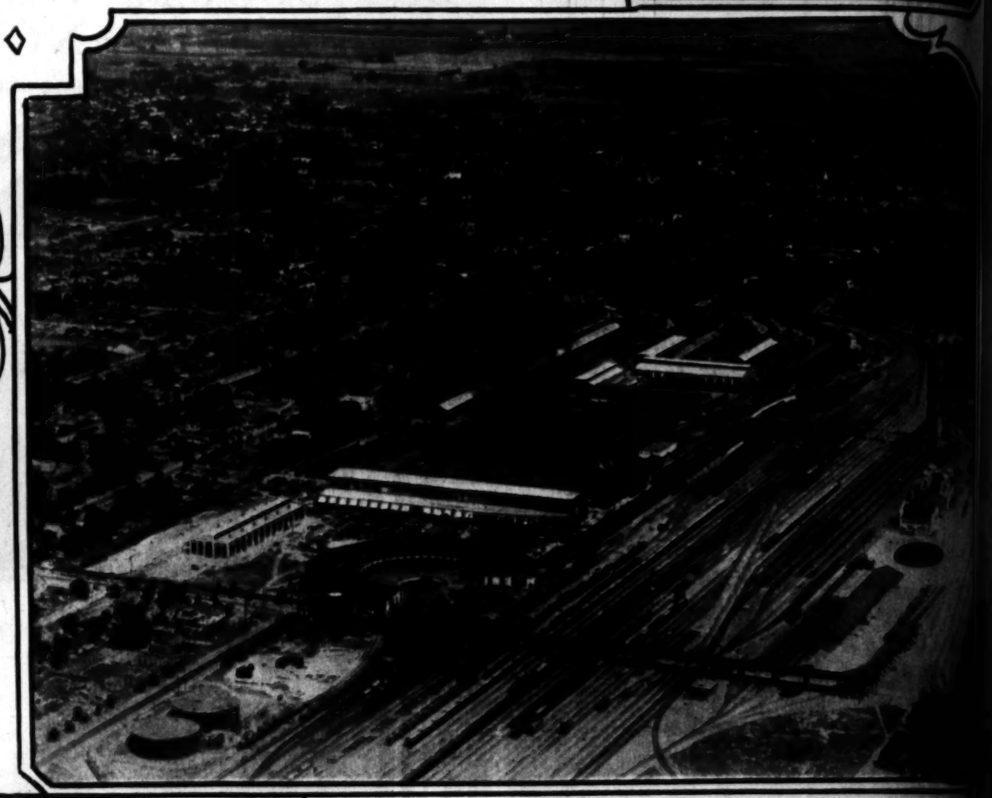
L. A. M

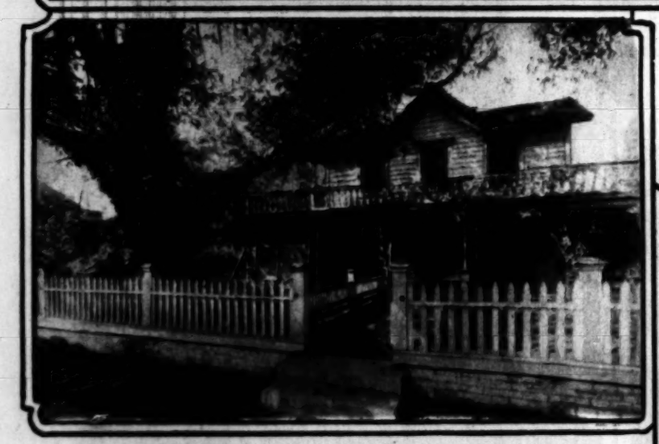
Sight-seeing Trips Through Southern California

San Bernardino, Colton and Rialto.

Third and E street, San Bernardino, Cal.

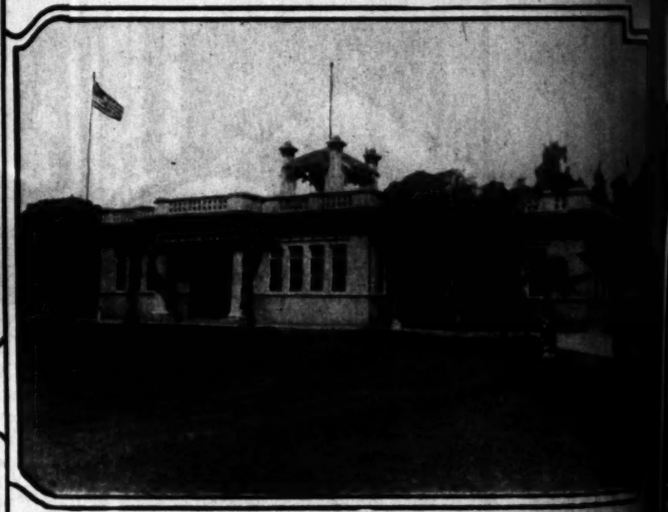


Airplane view of San Bernardino. Railway terminal in the foreground. Photo Rogers Aircraft, Inc.

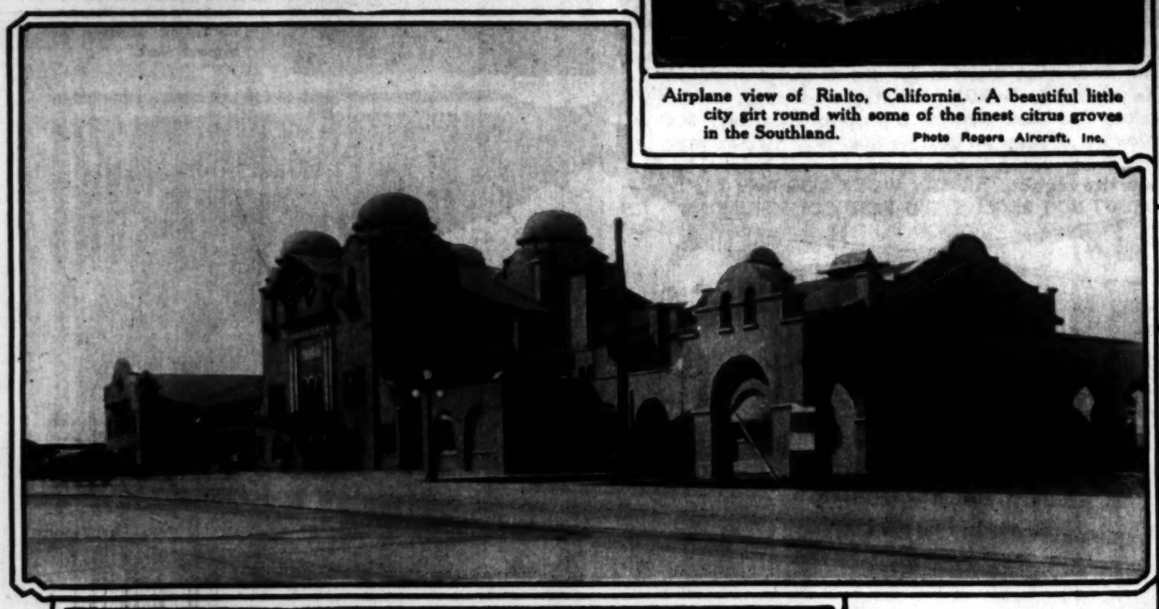


Home of John Brown, Jr., built over 50 years ago by John Brown, Sr. The house has never been altered or rebuilt. One of San Bernardino's historic landmarks.

Airplane view of Rialto, California. A beautiful little city girt round with some of the finest citrus groves in the Southland. Photo Rogers Aircraft, Inc.



Rialto's grammar school. A splendidly equipped educational plant in striking setting.



The Santa Fe Station, San Bernardino. The architecture is typical of the Southwest.

Airplane view of Colton, California, a thriving manufacturing center in the heart of the citrus belt. Photo Rogers Aircraft, Inc.

In Meadow Brook Park, San Bernardino, a real park through which runs a real brook.

Lincoln grammar school, Colton. A stately structure fully equipped for educational purposes and built on classic lines.

E. J. Spencer, Times Staff Photographer.

"Black Lio

"The Swan

"Rotherheithe,"

"Tourelle De La
Tixeranderie,"

y terminal in the foreground.
Photo Rogers Aircraft, Inc.

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tting.

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Photo Rogers Aircraft, Inc.

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d built on classic lines.

E. J. Spencer, Times Staff Photographer.

A Remarkable Collection of Etchings by the Old Masters.

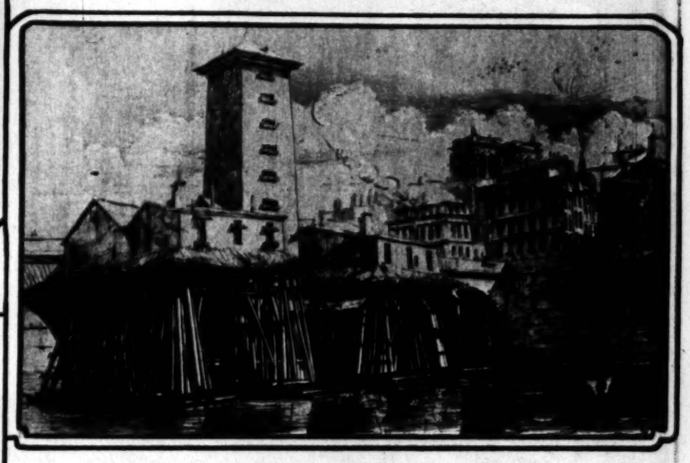
AT STENDAHL GALLERIES, THE AMBASSADOR. COURTESY EDWARD HANFORD FURMAN.

"Black Lion Wharf," by Whistler.

"Jan Unterbogaert—the Goldweigher," by Rembrandt.

"Seward Skerries," by Zorn.

"The Swan," by Zorn.



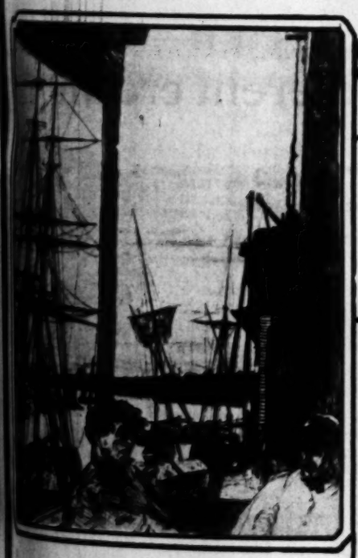
"La Pompe—Notre Dame," by Meryon.

"Jo's Bent Head," by Whistler.

"Bibi Lalouette," by Whistler.

"Apollo and Diana," by Duerer.

"The Little Mast," by Whistler.



"Rotherheithe," Whistler.

"The Saraband," by Haskell.

"Upper Fifth Avenue," by Pennell.

"Tourelle De La Rue De La Tixeranderie," by Meryon.

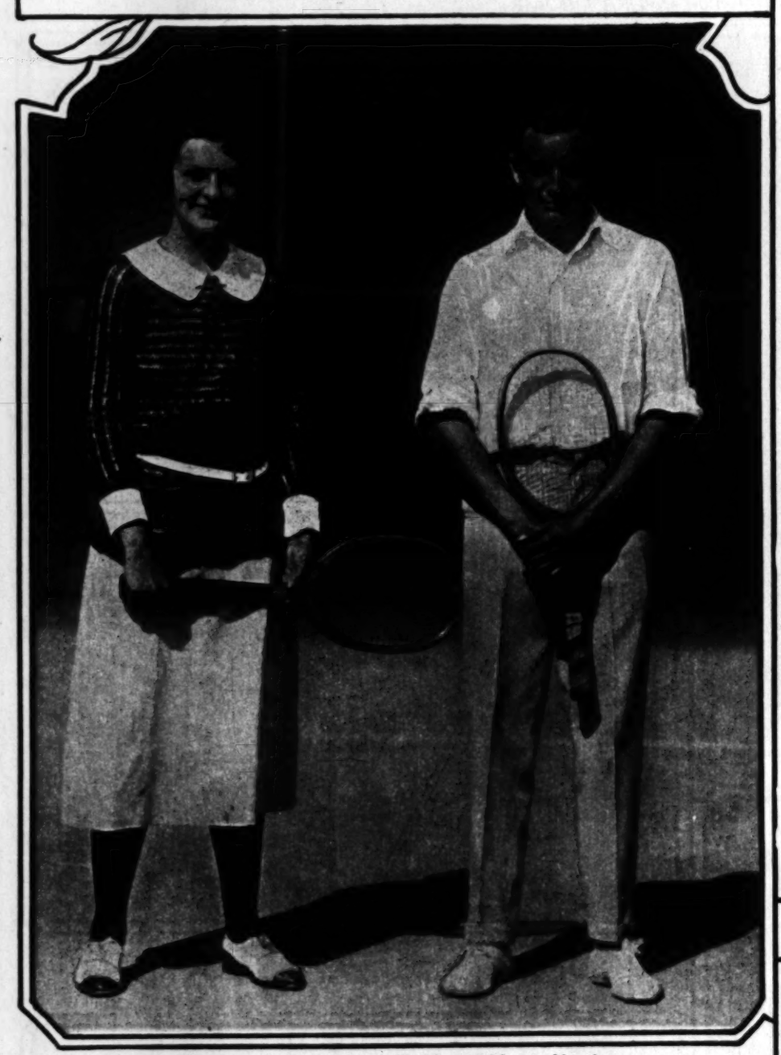
"Soul of the Vine," by Troy Kinney.

Keystone Photo Service.

A PRIZE WINNER.
Photo by George R. Watson, Times Staff Photographer.

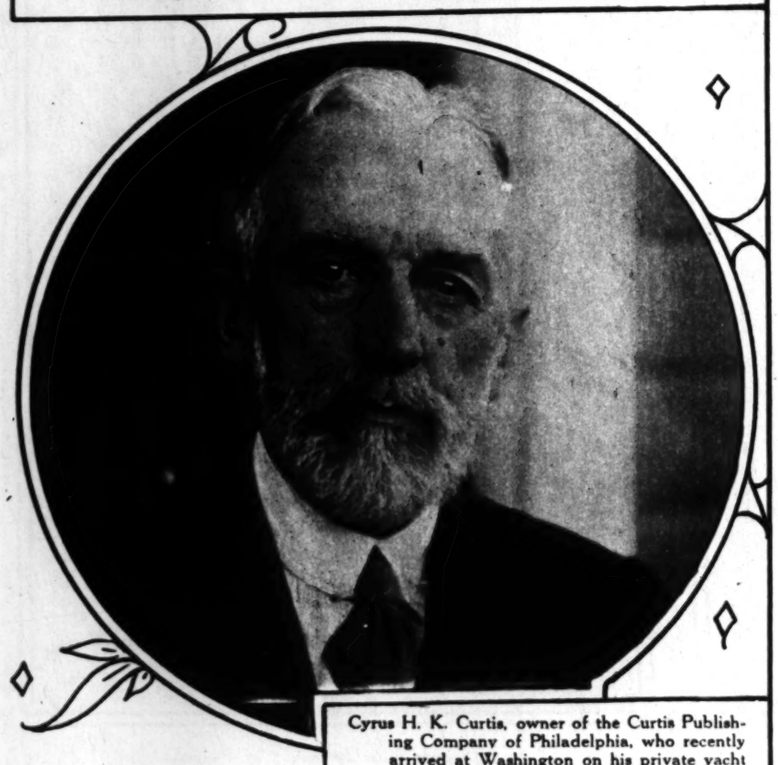
Another view of the Bodger Aster planting.

Persons in the News.



Miss Margaret Dunlop of Washington, D. C., and Mr. A. Yencken, secretary of the British Embassy at Washington, who came out second in singles at the Hot Springs (Va.) tennis tournament, a society event.
Underwood & Underwood, Washington, D. C.

The Rules Committee of the House holding a public hearing on the activities of the Ku Klux Klan. Left to right: Representatives P. P. Campbell, Finis J. Garrett, Aaron S. Kreider, Porter H. Dale, Simeon D. Fess, William J. Rodenburg and D. J. Riordan. Underwood & Underwood, Washington, D. C.



Cyrus H. K. Curtis, owner of the Curtis Publishing Company of Philadelphia, who recently arrived at Washington on his private yacht with Col. Edward House as a guest.
Underwood & Underwood, Washington, D. C.

Three meals a day—yet thousands are underfed

Are you getting the full benefit from the food you eat?

SCIENCE has made a discovery of far-reaching importance to every human being. We know that thousands are slowly starving even on three meals a day.

It has been found that our food cannot furnish the life, the vital energy we need if it is short in one single element called **vitamine.** This is why Fleischmann's Yeast has such a new and startling importance in our diet, for yeast is the richest known source of this vital food factor.

Today thousands are eating Fleischmann's Yeast and gaining strength and vigor from its remarkable health giving qualities.

Many physicians and hospitals prescribe Fleischmann's Yeast for undernourishment, skin eruptions, boils and constipation. It builds up the body tissues, makes them more resistant to disease. In addition, because of its freshness (you get it fresh daily) it helps the intestines in their elimination of poisonous waste matter.

Eat Fleischmann's Yeast at any time—2 to 3 cakes a day. Have it on the table at home. Have it at your office and eat it at your desk. Ask for it at noontime at your lunch place. **You will like its fresh, distinctive flavor and the clean, wholesome taste it leaves in your mouth.** Only one precaution: if troubled with gas, dissolve the yeast first in very hot water. This does not affect the efficacy of the yeast.

Order from your grocer a fresh daily supply of Fleischmann's Yeast. Send 4c in stamps for the valuable new booklet, "The New Importance of Yeast in Diet." Address THE FLEISCHMANN COMPANY, 941-945 Mission St., San Francisco, Cal.

Increases appetite—improves digestion

By adding Fleischmann's Yeast to their diet thousands are regaining appetite and finding their digestion restored. Fleischmann's Yeast furnishes a large amount of the vitamine which makes every ounce of nourishment count in building new stores of energy and health. To improve digestion and get full benefit from the food you eat, add Fleischmann's Yeast to your regular diet 2 to 3 cakes a day.

Beware of new and untested yeast preparations. The name Fleischmann is your protection and guarantee of uniform purity and strength.

To protect your skin, one cream— to cleanse it, a very different cream

For daytime use—*the cream that will not reappear in a shine*

YOU ***must protect your skin*** from wind, cold and dust, or it will protect itself by developing a tough, florid surface.

Wind whips the natural moisture out of the skin, drying it so that tiny scales appear. Cold makes it harsh and rough. Dust bores deep into the pores, dulling and blemishing the complexion and forming blackheads.

Always apply Pond's Vanishing Cream before you go out. It disappears at once, affording your skin an invisible protection. There is not a drop of oil in Pond's Vanishing Cream to reappear and make your face shiny. No matter how much you are out of doors, it will keep your skin smooth and soft.

At night—*the cleansing cream made with oil*

Cleanse your skin thoroughly every night if you wish it to retain its clearness and freshness. Only a cream made with oil can really cleanse the skin of the dust and dirt that bore too deep for ordinary washing to reach. At night, after washing your face, smooth Pond's Cold Cream into the pores. It contains just enough oil to work well into the pores and cleanse them thoroughly. When this dirt is allowed to remain in the pores, the skin becomes dull and blemishes and blackheads appear.

To stimulate the play of blood beneath your skin that keeps you young looking, slap the face very gently, very persistently, with finger tips dipped generously into Pond's Cold Cream.

Start using these two creams today. They are both too delicate in texture to clog the pores and they will not encourage the growth of hair. In both jars and tubes at any drug or department store. The Pond's Extract Company, 148 G. Hudson St. New York.

POND'S
Cold Cream & Vanishing Cream

Fashions

Specially Posed and Directed
BY PEGGY HAMILTON

A very charming dinner gown of black velvet trimmed with American Beauty roses. Courtesy of I. Magnin & Company of the Ambassador Hotel.

Edith Johnson, "The Beautiful Lady of the Slipper." Courtesy of Innes.

Ward George, who has won recognition as a designer of ultra and individual fur wraps, shows this lovely cape of Mole and Krimmer, worn by Edith Johnson, Vitagraph star.

"Daisies Won't Tell," but a peep at this clinging afternoon gown of Roma crepe in jade green with oriental embroidery, convinces one that J. W. Robinson is responsible for this creation.

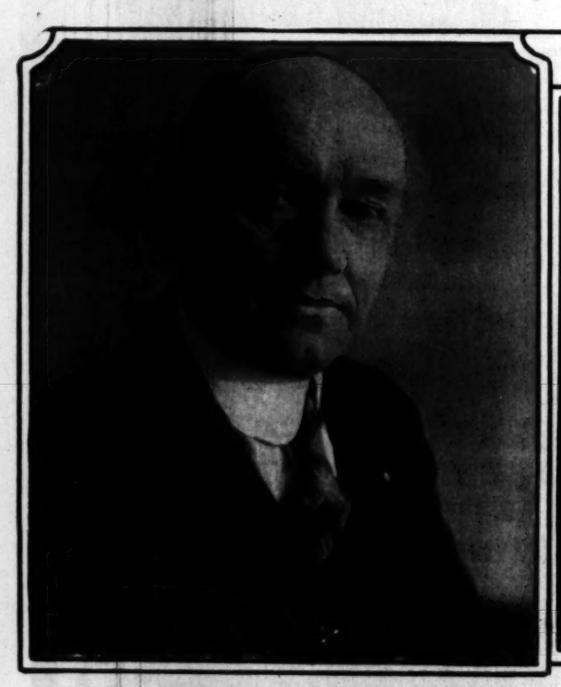
Tailored utility dress of Poiret twill with just a touch of cerise to relieve the navy. Hat featured in the new Spanish sailor. Courtesy of Harry Fink Company.

Three-piece Francis model from The Unique, of gray crepe and red Casha cloth elaborately embroidered in gray. The coat, an original Reginee model, in light gray Perllaline trimmed with gray Krimmer, self embroidery.

Debutante frock of chiffon and fish net in the new Yellowstone shades. Courtesy of Citrin's.

Keystone Photos.

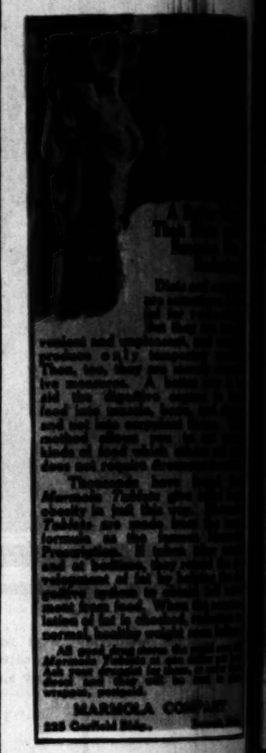
A Wide Variety of News Gathered by the Wandering Cameraman.

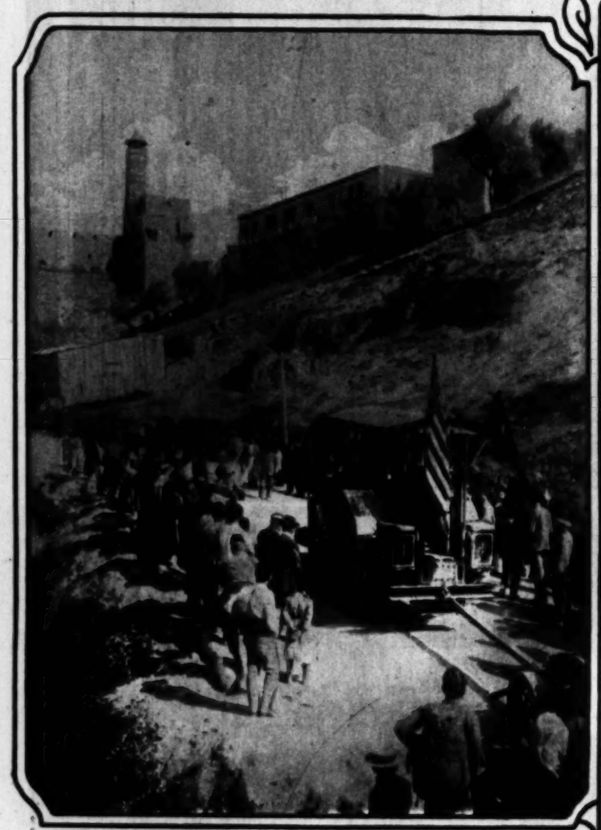


E. A. Shepard of New Jersey, the newly named general controller of the United States Shipping Board Emergency Fleet Corporation.
Underwood & Underwood, Washington.

A glint of one of the bridle paths in the hills that girt round the city of Los Angeles.

The beautiful home of Mrs. Scripps at La Jolla, California.





A ten-ton motor roller, manufactured at Chicago, arriving at Jerusalem and going up the slope of Zion to the Jaffa Gate, thus linking modern mechanics to the most ancient times.
Photo American Colony, Jerusalem.

Little Frances Ramona Stevens, who will appear as the Kindergraph Kiddie in the "Story of the Old Wooden Shoe" to be given at the Gamut Club.

William J. Simmons, Imperial Wizard of the Ku Klux Klan as he appeared in Washington before the House Rules Committee investigating the activities of his organization. He invited the committee to make a sweeping investigation.
Underwood & Underwood, Washington.

Cleo Mayfield, star of the legitimate stage, at the Zoo at Central Park, New York, all togged up in a knickerbocker suit. She enjoys feeding the elephants, being on friendly terms with these giants of the jungle.
World Wide Photo.

Charles Kilkinny, the man who stands as a buffer between Charles G. Dawes, director of the budget, and the swarms of newspaper men and photographers who infest the place.
Underwood & Underwood, Washington.

Beautiful Actress Attributes Her Wonderful Success to Her Famous Complexion

Tells How You Also May Have One

DOROTHY DALTON

New York.—When Miss Dorothy Dalton, the beautiful actress who was selected for the leading role in that mammoth New York production, "Aphrodite," was questioned as to the secret of her phenomenal success, she unhesitatingly said, "My complexion." When asked further details she explained: "Every one of my friends always raved about the texture and coloring of my skin, and I have no doubt but that my first engagement was made possible through the reputation I had acquired for a beautiful complexion. Managers are like ordinary mortals, they admire a beautiful skin as much as anyone, and in selecting their casts they naturally prefer those whose complexions are attractive. I think the best asset any girl or woman can have is a beautiful skin and complexion. It is easy to have this if one will spend only a little time in taking care of the skin. A girl may have irregular features, but if she possesses a beautiful complexion she will attract attention anywhere. I am always glad to tell any girl or woman just how she may possess a skin like mine. Here is the recipe: Night and morning cleanse the skin first with warm water, then apply a good cold cream (Lidka cold cream I have found to be the best) after massaging it into the skin take off the superfluous cream with a soft cloth. Then before going out during the day or evening I apply Derwillo, a simple toilet preparation which can be purchased at the toilet counter of any up-to-date drug or department store. The first application of this wonderful Derwillo will astonish you. It imparts instant beauty to the skin and makes a rosy-white complexion—you'll talk about it. I find it adds complexion as it protects my s kinds of weather. That's w it to all other toilet prepa never without it. Now that are in vogue you will hands and arms. There Derwillo for this purpo professional friends to recommended Derwillo as ence to all other face tifiers." Just try it once the theater, dance, parties noon call and note the ments of your friends. ly puts a life-like tint which defies detection. nlace of face powder and you wash it off. Perspi affect it nor will it rub it also prevents the nose shining. It's wonderful low, rough skin, blackheads oily skin, freckles, tan stant beauty it imparts. girls and women are lutely harmless to the skin. Just try it once and no further argument to there is nothing "just as or "just like it." then you will not be d NOTE—Druggists stores everywhere sell Der guarantee that if you get your money back. It is tifier that gives satisfa sons of the year. You all toilet counters in this The Owl Drug Company

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Kensington Gardens, an
Haden. Courtesy E. H.
Keystone Phot

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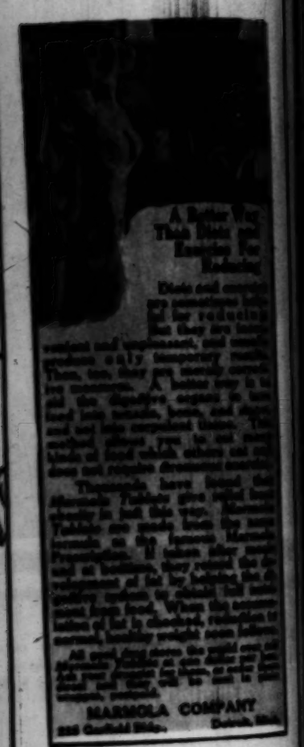
beautiful home of Mrs. Scripps at La Jolla, California.



A Better Way This Mixes with Razor or Brushless

Dixie and smooth as anywhere, and soothing, quick, easy, comfortable way. There, that does it. Now let's go to the theatre, supper, dance and into business hours. Then, and only then, will you know how it feels to shave with Marmola Cream. It softens the toughest beard in one minute. It softens and lubricates the skin as no other shaving cream can. It allays irritation. It leaves the skin soft and velvety. It takes away that drawn, tight feeling. It allows the razor to glide over the face with the greatest ease. It prevents all smarting. It leaves the skin cool and comfortable. It makes shaving a pleasure instead of a task. It is the ideal shaving cream for every man.

Thousands have found that Marmola Cream gives them quicker, smoother, more comfortable shaves than they ever had before. Thousands have found that it softens the toughest beard in half the time. Thousands have found that it prevents all smarting. Thousands have found that it allays irritation. Thousands have found that it leaves the skin soft and velvety. Thousands have found that it makes shaving a pleasure instead of a task. Thousands have found that it is the ideal shaving cream for every man.

Why not you? Why not get a tube today? Why not try it tomorrow morning? Why not let it prove to you that it is all we claim for it? Why not let it show you how much better it is than any other shaving cream you have ever used? Why not let it show you how much better it is than any other shaving cream you have ever used? Why not let it show you how much better it is than any other shaving cream you have ever used?

Why not? Why not get a tube today? Why not try it tomorrow morning? Why not let it prove to you that it is all we claim for it? Why not let it show you how much better it is than any other shaving cream you have ever used? Why not let it show you how much better it is than any other shaving cream you have ever used? Why not let it show you how much better it is than any other shaving cream you have ever used?

MARMOLA COMPANY
225 Garfield Bldg. Detroit, Mich.

ctress Attributes
lerful Success to
nous Complexion
n Also May Have One

THY DALTON

rosy-white complexion—every one talk about it. I find it excellent for complexion, as it protects my skin kinds of weather. That's why I to all other toilet preparations never without it. Now that short are in vogue you will want hands and arms. There is nothing Derwillo for this purpose. Many recommended Derwillo use it in once to all other face powders or lotions." Just try it once before the theater, dance, parties or noon call and note the favorable ments of your friends. Derwillo ly puts a life-like tint on your which fades detection, and stays nice of face powder and stays on rub, wash it off. Perspiration affect it nor will it rub off on it also prevents the nose and face shining. It's wonderful for a oily skin, freckles, tan and for stant beauty it imparts. Over girls and women are using it. It's entirely harmless to the most skin. Just try it once and you no further argument to convince there is nothing "just as good" or "just like it." Insist on Derwillo, then you will not be disappointed.

NOTE—Druggists and department stores everywhere sell Derwillo and guarantee that if you don't like it, get your money back. It is the one lotion that gives satisfaction at all seasons of the year. You can secure it at all toilet counters in this city, including The Owl Drug Company Stores.

This Delightful Odor may be had in
EXTRACT SACHET
TOILET WATER
VEGETAL SOAP
and also in the Charming New PIVER Toilet Accessories
TALC
CREAM
BATH SALTS and
SOLID FACE POWDER
Illustrated below

AZUREA
The FACE POWDER de
L.T. PIVER Paris France

Other Exquisite Perfumes Created by the Houses of L.T. PIVER
FLORAMYE LE TREFLE
POMPEIA SAFRANOR
MUGUET VIOLETTE
ASTRIS

CHAS. BAEZ, Sole Agent for U.S.
[illegible] New York City

Snapshots.

James Davis, former Hollywood High tennis star, now member of the Stanford team, who, with Phil Neer, competed in the intercollegiate doubles held at Haverford courts.

Richelieu Pearls

FOR PEARL LOVERS

ARNOLD CONSTABLE & CO. BROOKLYN N.Y.

Little Valentine Churchill, whose Burmese dancing has attracted wide attention. She is but 9 years old and has had a wide experience.
Copyright, Rice, Los Angeles.

Ah ha! How the kiddies do love to dig in the sand at the beach. This bunch of youngsters is prepared to build a wall to keep the ocean out.

Tuileries Gardens, an etching by Meller. Courtesy E. H. Furman.
Keystone Photo Service.

Notre Dame Des Ardelys, an etching by Webster. Courtesy E. H. Furman. Keystone Photo Service.

Silvery gray Mirrorkrêpe starts a very distinctive evening frock, sheer white Crêpe Chenette carries it on, and black Chenette finishes it by way of a sash.

A Louis XVI satin damask, from a design by Holzach, is shown in this background. It is one of the distinctive Upholstery and Decorative Fabrics produced by Cheney Brothers.

WINTER MODES EXPLOIT NEW SILKS

ABOUT the silhouette, Dame Fashion is herself so undecided that Milady may confidently indulge her own caprice. In the matter of fabric, however, no liberties are permitted. Fashion centres her interest in silks, and for the very smartest exponents of the winter mode, she chooses the new Cheney Silks.

Stores with a reputation for fine merchandise will be quite sure to sell Cheney Silks, either by the yard or in garments ready to wear.

CHENEY BROTHERS
4th Avenue at 18th Street, New York

CHENEY SILKS

A PRIZE WINNER.
Photo by George R. Watson, Times Staff Photographer.

Another view of the Bodger Aster planting.

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Art Studies—Etching and Photography.

The Perfect Flesh Reducer
Blanche Amour
Dept. M, 1265 Fifth Ave., New York

"Zephyr," by Troy Kinney, an etching. Courtesy E. H. Furman.
Keystone Photo Service.

Beautiful Women Since 1860 Have Used

CRÈME SIMON
(Made in France)

As far back as the prim, dim days of the Victorian era, when our grandmothers were apple-cheeked debutantes, Crème Simon occupied a favored place on the dressing tables of two continents.

Three generations of ever increasing use have proven the merit of Crème Simon. It makes the skin soft and clear—it gives that unblemished depth that bespeaks the complexion of youth. Let Crème Simon prove this to you, to-day.

At Smart Shops the World O'er

MAURICE LÉVY, SOLE AGENT
120-122 West 41st Street, New York

"On the Dressing Tables of two Continents"

AMERICAN—ENGRAVING AND ELECTROTYPE—COMPANY.
ENGRAVING BY ALL PROCESSES
AMERICAN SERVICE
227 W. 12TH ST. LOS ANGELES
BDWAY-1873 10319

Is your skin pale and sallow?
—How you can rouse it

IF your skin is pale and sallow, it shows clearly the need of a more stimulating treatment than you are giving it. A pale, sallow skin means inactive blood-vessels—pores that do not throw off quickly enough the waste matter that accumulates.

Don't let this condition become chronic. To give your skin the soft, clear color every healthy skin should have, follow once a week this special treatment:

JUST before retiring, fill your basin full of hot water—almost boiling hot. Bend over the top of the basin and cover your head with a heavy bath-towel, so that no steam can escape.

Steam your face for thirty seconds.

Now lather a hot cloth with Woodbury's Facial Soap. With this wash your face thoroughly, rubbing the lather well into the skin with an upward and outward motion.

Then rinse the skin well, first with warm water, then with cold, and finish by rubbing it for thirty seconds with a piece of ice.

THE other six nights of the week cleanse your skin thoroughly in the usual way with Woodbury's Facial Soap and warm water.

Get a cake of Woodbury's today, at any drug store or toilet goods counter, and begin tonight this special steam treatment. A 25-cent cake of Woodbury's lasts for a month or six weeks. The Andrew Jergens Co., Cincinnati, New York and Perth, Ontario.

Copyright, 1921, by The Andrew Jergens Co.

A hot breakfast
cooked the night before!

YOU can cook it the night before—the Stanley Food Jar will keep your cereal piping hot for breakfast, just as the Stanley Vacuum Bottle will keep the coffee, and save you many precious minutes of sleep.

Like the Stanley Vacuum Bottle the new Stanley Food Jar is made entirely of steel. It will not break. It keeps foods hot or cold for many hours at a time.

Not only for every household use but for outings of every kind the year round, this unbreakable food jar is a new convenience which you'll appreciate. On automobile trips, camping, picnicking, etc., it is ideal for supplying the hot lunch that adds the last touch of comfort.

Stanley Food Jars come in one and two-quart sizes. They are priced at $15.00 and $20.00 respectively. Stanley Vacuum Bottles sell for $7.50 for the pint, $10.00 for the quart and $15.00 for the two-quart size. The Stanley Lunch Kit—ideal for work or school—is equipped with the pint bottle.

The Stanley Aluminum Hot Water Bottle, though without the vacuum feature, has the same unbreakable qualities.

If your dealer does not carry these Stanley products, send us his name and address. Stanley Insulating Company, 200 Fifth Avenue, New York City. Factory: Great Barrington, Mass.

STANLEY
VACUUM BOTTLE
FERROSTAT
Keeps liquids piping hot or icy cold

Little Valentine Churchill, born in Rangoon, Burma, India, who while living in the land of the pagodas, learned the Burmese court dances as formerly given before the royal court of Burma.
Copyright, Rice, Los Angeles.

IT isn't the few extra inches, or a special reinforcement, or the fit of a shoulder strap that leads women to select Van Raalte Glove Silk Underwear.

It's the combination of *every* advantage in underwear designing that explains why so many well-informed women insist upon one label in their silk underwear—the label "Van Raalte."

VAN RAALTE
Glove Silk Underwear
Made by the Makers of Van Raalte

FARM AND TRACTOR SECTION
Los Angeles Sunday Times
[Sunday, November 6, 1921.
The Garden Beautiful in Southern California.
INFORMATION BOTH PRACTICAL AND SCIENTIFIC. BY ERNEST BRAUNTON.
Los Angeles Sunday Times

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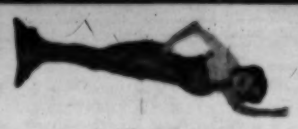

The Perfect Flesh Reducer

FARM AND TRACTOR SECTION

Los Angeles Sunday Times

PROGRESS AND PRODUCTION

SUNDAY MORNING, NOVEMBER 6 1921.

A PRIZE WINNER.
Photo by George R. Watson, Times Staff Photographer.

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RAALTE
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The Garden Beautiful in Southern California.

INFORMATION BOTH PRACTICAL AND SCIENTIFIC. BY ERNEST BRAUNTON.

IF A formal Italian, Japanese or other style of garden is to be incorporated in the plan of a large landscape, it should be set off by a wall, hedge or fence, so as not to be brought into contrast with the larger and more natural prospect or outlook. Formal or architectural gardens should be built close to the dwelling, so that all architectural effects are kept together. Utility areas should also be screened from the main prospect, for clotheslines, ash barrels, woodpiles, compost heaps and rubbish piles must not be in view of visitors to the pleasure garden. It is often possible to use pergolas to connect two separate or distinct parts of a garden, and also to have them as a shield to obscure undesirable features or accessories; but never erect a pergola except it is founded in utility; for its purpose should be apparent to even the casual observer. In no other way do Californians so often violate good taste in garden building as in the erection of purposeless pergolas.

The Redwood Tree.

The redwood is not at all particular as to quality of soil, so long as it is moist. It requires plenty of water. What has been said of the soil is equally true of the atmosphere. The moisture of the air seems to regulate its natural distribution, and the limits of the sea fogs are about the limits of the redwood. For these reasons, the tree is not adapted to arid regions or to districts far from the seacoast.

To Clear Pond Water.

Green scum, mosquitoes and other pests connected with water gardens may be banished by spraying the water surface. Make a mixture of one pound of bluestone, two pounds of lime, thoroughly dissolved in ten gallons of water. A light spray only need be given. It will not prove injurious to either fish or water fowl.

Make Bright the Way.

Let us grow flowers everywhere, for aside from our own pleasure, they may, perchance, brighten the life and awaken a love of flowers in many now wholly or partially indifferent to their existence. How inconsistent to heap flowers upon the casket of one who in life cared no more for them than did the dog who followed at his heels. If we make no effort to interest and attract those now living. Eyes that see not, figuratively, may often be made to see literally the beauties of nature. We owe it to our kind, of every race, to clothe the earth with beauty, so far as it lies within our power. There are few so unfortunately situated that they may not gladden the sight of all by making one or more flowers blossom where none grew or blossomed before.

Growing Azaleas.

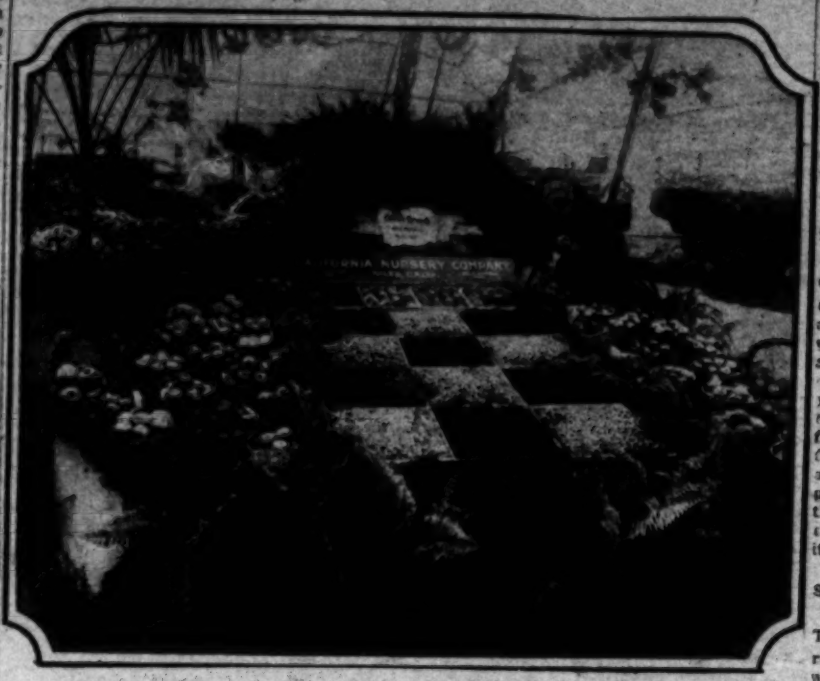
Our climate is not suitable for azaleas; it lacks atmospheric humidity. If anyone wishes to attempt the requisite supply of this climatic deficiency, the following points will help: Azaleas should be planted where the shade of large trees or buildings will protect the plants through at least several hours of the sunniest and warmest part of the day. The drainage beneath the beds must be good, the soil light, of sand or even fine gravel, and with good peat, leaf mold or light garden loam carrying agood stock f humus or of decaying vegetable mateer. The soil must not be heavy. It must be free fr malkali—and this is a serious problem if local peat is used; so the deficiency is best supplied by using leaf mold and rich garden loam. If you succeed with out-door grown azaleas, please notify the man in charge of this department.

The Best Broom.

The best broom is the one that sweeps away all competitors. This is what Cytisus candicans does at all times. It is, in common with all cytisus, also known as genista, and is more commonly sold under the specific name of fragrans than under the rightful name of candicans. It grows to be the largest, most dense and most free-flowering, at least in the southern half of the State. When well grown it is, at time of blooming a solid mass of yellow and is very fragrant. In two years it grows, in local gardens, from two feet to ten feet in height. It will also grew to as many feet in all dimensions.

Autumn Pruning.

There are very few trees and shrubs that may be pruned at this time of the year with any profit. Prune only to relieve tops or branches that will break or weigh down to become a nuisance when wet with rains. Trees and shrubs are now carrying the dormant buds for the next crop of flowers, or the season's growth of wood from which flowers will spring. Pruning now will but lessen the floral display. No pruning of plants liable to frost damage should be done now or later in the year. In the colder sections this rule should be strictly observed in all trees and shrubs not entirely hardy Pruning heavily at this time will induce new growth on tender subjects and this will perish if severe frosts come. With hardy plants, or in warm locations, this injunction need not be observed.



Beautiful exhibit of fruit at recent Flower and Horticultural Show.
Photo by Hughes.

Field of asters on John Bodger & Sons Co. seed farm, El Monte.

Another view of the Bodger Aster planting.

Styles of Gardening.

Do not be led away by any "style" in gardening. No one style can be made to harmonize with all kinds of situations, nor with all styles of architecture. Study your ground and its apparent needs. Then consider your personal requirements, and your desires, and plan and plant as nearly as you may with all these allied interests in mind. You will be surprised what a satisfactory garden you may build. Stand away from your house and grounds, out in front, and see if some disposition as to plan and planting does not suggest itself as the main theme to follow. Robinson, the highest authority, says every place invites plans for itself only.

South American Shrubs.

We get few shrubs from South America. The more common, no doubt, are the cestrums, but these are not so desirable in any way as some of the escallonias or shrubby saxifrages. Then there are escallonias and escallonias. A half-dozen species are fairly common in California and four of them are white flowering. Among these, E. Montevidensis is by far the best of all species so far tried in this State. It is a shrub that looks well at all times and under all circumstances, and will fit into any scheme of planting where shrubs are wanted. This species at times flowered so heavily as to become an almost solid bank of white. It is not so easy of prpagatin as the ther species, and fr that reason other and poorer species masquerade under the name of E. Montevidensis.

Wild Lilac.

California may with good warrant boast of several fine native species of ceanothi, popularly known as "wild lilac" or "mountain lilac." The writer has visited ten species in their "native lair" and admires all of them. Having seen them in flower, he thinks the best of all is Ceanothus arboreus, and that a god second is Ceanothus thyrsiflorus—the latter having small dark green leaves and dark blue blossoms. As its name indicates, it flowers in thyrses and a thyrsus is the form of flower head seen on the common lilac, which still further gives warrant to the use of the term "wild lilac." The species mentioned are free flowering and may be used as a hedge, clipped into any form or size, and also shape well into compact vase plants.

A Moth Trap.

We have for a quarter century grown sparingly a plant known as Physianthus albens, belonging to the milkweed family (Asclepiadaceae,) and coming to us from its native Brazil. The true name of this plant is Araujia sericifera. It is not a popular plant, inasmuch as it is attractive in neither foliage nor flower, but is interesting in that it captures and holds some species of moth until they die of starvation. The moth shoves its proboscis down beyond the glutinous pollen masses and finding them sticky and adherent, curls the end of its proboscis and seeks to withdraw it. This action but wedges it tighter, and many moths starve, or are eaten by swifts, birds, etc., though some get away when the hot sunshine causes the floral parts to relax and release them.

The Blue Spirea.

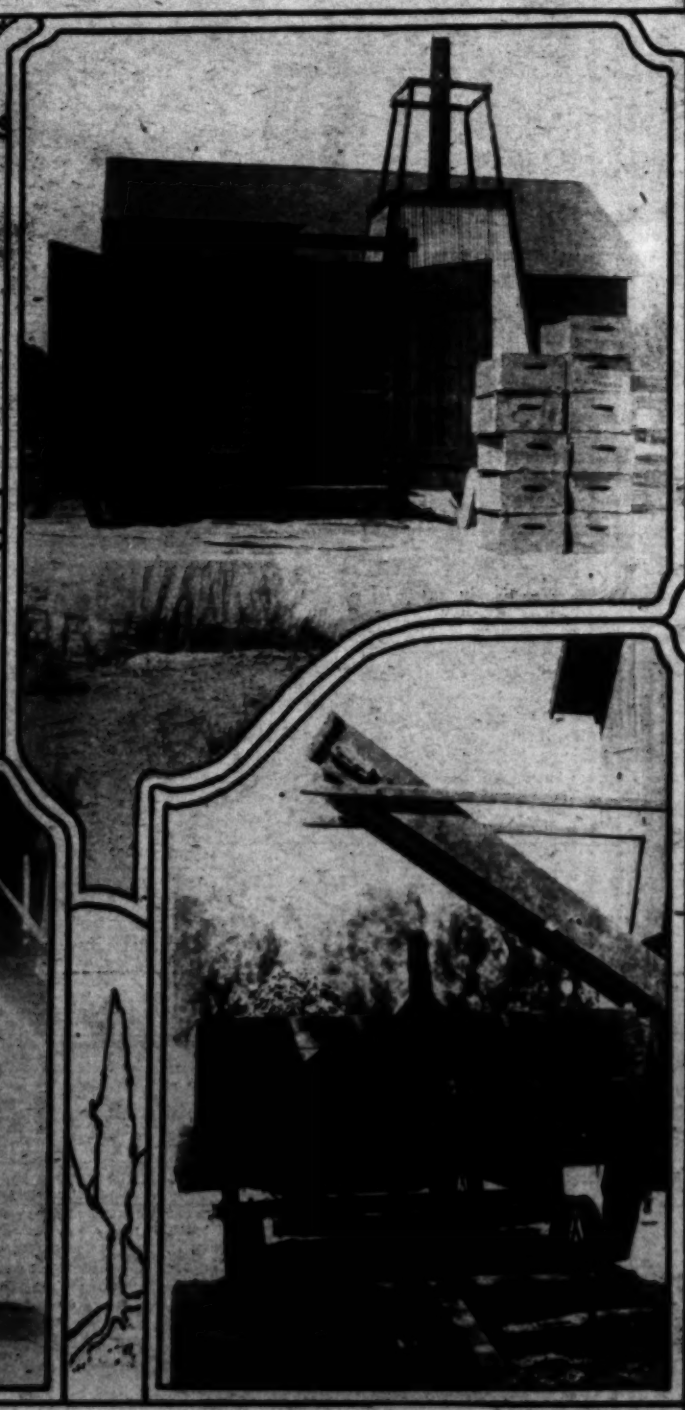
Caropteris mastacanthus is the name of the shrub which is commonly called blue spirea. It is not a spirea, nor closely related t othe spireas, but belongs to the verbena family. It is therefore closely related to the lantanas, and one has but to smell of a bruised leaf of this so-called spirea, to find it has a strong aromatic odor, rivaling in pungency (yet being more pleasant) the odor of the lantanas. At some distance, it largely resembles the blue-flowered wild lilacs or ceanothus, native to local foothill regions, but it comes to us from China. Though quite resistant to drought it thrives best if well supplied with water. In Southern California, especially in the interior, it does best in the cooler situations or even in the partial shade. It is hardy throughout the Pacific Coast States, is easily propagated by seeds or cuttings and should be more largely used in local parks and gardens.

Photographed During the Banning Almond Season.

A Banning almond orchard when the nuts are ripe.

Camp of Mexican pickers by the roadside.

Dehydrator used for drying almonds on a Banning district ranch.



Ripe almonds, showing cracked hulls.

Hulling almonds with a power huller.

The hulls go back on the orchard as fertilizer.

NEW POULTRY BREED IS CAUSING COMMENT.

The country will soon have a new breed of poultry, a white fowl with red ear lobes that lays a white-shelled egg, developed by the poultry experts at the Government Experiment Farm at Helisville, Md. Heretofore, it is said, all breeds with red ear lobes have laid brown-shelled eggs. The project was conceived by HARRY M. Lamon, senior poultryman of the Bureau of

PIGS ARE MOVING.

FORTERVILLE.—Mato Dadey, district manager for Tulare county of the Pacific and Fig Growers' Association, reports the recent shipping of twenty-five tons of figs from this city. The fruit consisted of Black Missions, Adriatic and Calimyrna figs. About twenty-five tons were shipped early in the season and a large amount of the year's crop is now ready to move. The fruit was sent to the growers' branch house at Reedley

Standardizing the Hatchery Products.

PETALUMA POI[illegible] [illegible]KEBERG.

IT IS a matter of some regret that the professional hatcheries have not taken the initiative to standardise their product. In the Petaluma district this idea took its inception with the County Farm Bureau, which proposed that its officials list all those hatcheries subscribing to articles of agreement covering quality of day-old chicks, the bureau officials to inspect flocks from which hatching eggs are to be obtained without expense to either the hatcheries or the own-

First prize Wheaton Game Bantam cock, Riverside Fair. W. M. Clark, Los Angeles, exhibitor.

ers of flocks so passed on. For the most part the hatcheries have entered the agreement. Tersely stated, flocks from which hatching eggs only are to be obtained must answer to the following physical conditions and be subject to specific treatment by their owners and caretakers. Fowls used for breeders must be healthy and shall be culled during the first period beginning Nov. 1, 1921, and be thoroughly culled, according to the standards recommended and demonstrated by the agricultural extension service, during the early summers of 1922 and 1923; females are to be at least 12 months old; males are to be approved by the inspector as to vigor, and shall not be less than eight months of age. The males to be used during the breeding season, beginning Nov. 1, 1922 and 1923, shall have, in addition, trapnest pedigree records on the side of the sire of 175 eggs or better, and the males to be used during the breeding season of 1923-24 shall have a trapnest pedigree record by both the dam and sire of 175 eggs; no artificial lighting earlier than 5 a.m., or stimulating feeds to produce higher than 40 per cent during the months of December and January; eggs to be delivered within seven days, precautions to be taken to prevent chilling or overheating of eggs; weight to be twenty-two to twenty-six ounces per dozen; eggs must be uniform in size, shape, color and shell texture; ample supply of green foods must be fed birds in inspected pens; grain must constitute at least 50 per cent of total amount of grain and mash fed and where fed in houses, litter must be reasonably clean, dry and loose.

The cost to the hatcheries is nominal; just enough to cover petty expenses on the part of the inspectors. We are glad to learn of the movement, and we are also gratified to see that the phenomenal and abnormal layer is not mentioned. A good flock average in production is of more value to the egg farmer than a few specimens that "lay an egg in the forenoon and another one after lunch;" we also indorse the taboo on artificial lighting and stimulating food in the breeding pen. Evidently people are learning that every excess produces a defect, and every defect an excess. Good averages within reasonable grounds are safer—and usually more profitable.

Four Fundamentals.

In an article on "Standards and Utility Poultry," in the October Reliable Poultry Journal, Edward Brown (the well-known English poultry authority) lays down four fundamentals in the breeding of poultry and the maintenance of a sane and useful standard. Here they are: (1) The future of poultry husbandry is indissolubly linked with the maintenance of pure or standard-bred poultry; (2) those whose aim is food production (eggs and meat) must conserve the racial purity of their breeding stock; (3) utility—standards must [illegible] bring racial characters into [illegible] productive qualities; (4) [illegible] or physical or productive factors, should cause rejection of birds as breeders.

No A. P. A. Tax on Shows.

In a letter just received from President Thomas F. Rigg of the American Poultry Association he says that there seems to be a misunderstanding regarding the recommendation of the Committee of Forty that each show, held under the auspices of the association, must pay a fee of $10 or more. The fact is, this recommendation of the committee is not in force and effect and that final action will be taken by the convention which meets in Knoxville, Tenn., August, next. Mr. Rigg further says that he is opposed to taxing associations in accordance with the terms of the recommendation of the committee; that it is not fair nor just, and that he hopes to see the recommendation defeated. In the light of these facts, fairs and local poultry associations can use the association rules, entry forms, badges, etc., as heretofore, without incurring any extra expense.

A Message to Poultry Farmers.

The following message to commercial egg farmers is from the Agricultural (Wisconsin) Experiment Station, and is withal so pointed and sagacious that we will not only publish it entire but suggest to the so-called utility men that they cut it out and paste it on the inside of the door to laying house No. 1, where the caretaker will have it as a general reminder:

Discard:

1. Poor layers and all old hens.
2. Cripples and hens with broken-down abdomens or frozen toes.
3. The sick, quiet, inactive hens that spend much time on the roost.
4. All "crow heads" with long, slim heads and beaks.
5. The large, coarse-headed hens with sunken eyes.
6. All very short, stubby hens with feathers extremely heavy for their breed.
7. All late-hatched immature pullets and those that are early hatched but much undersized.
8. All hens that molt before August 1.
9. The persistent sitter.
10. All hens with solid, fat abdomens.
11. All hens having bad habits (cannibals, feather-pullers, egg-eaters.)
12. All cockerels not needed for breeding purposes.

Retain:

1. Strong, healthy, vigorous hens with short, neat heads and strong beaks.
2. The hens with long, deep, rectangular bodies and parallel top and bottom lines.
3. The hens with large, bright eyes, active appearance and short, well-worn toe nails.
4. The hens with dusty, worn feathers, especially worn tail feathers, but having a bright, healthy look.
5. The hens that molt late.
6. The noisy, happy, friendly hens.
7. The early risers and those late to roost.
8. The vigorous hens with the faded beaks and shanks.
9. The hens with the soft, pliable abdomens.
10. The hens with the thin pelvic bones spread wide apart.
11. The early-hatched, well-grown pullets.
12. Large, strong, active, quick maturing cockerels of desired variety, type and high-producing mothers.

The Indian Runner Duck.

A correspondent writes for information concerning the Indian Runner ducks, both as to their table values and also for egg production. This breed is by no means a stranger to California landscape, having been bred in all sections of the State for fully twenty-five years, maintaining a popularity more as an egg than as a flesh producer. This is due chiefly to the fact that it is a smaller bird than the Peking, which is the popular market variety in this State. As the name indicates, the breed is presumed to be native to India, though even on this point history is not perfectly clear. Indian Runners were introduced into England somewhere about the middle of the last century, whence they found their way to America. In the hands of English and American breeders the breed has been much improved, and while originally there was only one variety there are now two, the fawn and the white, with possibly a third, the buff. In the original variety the head is grayish fawn in the female and bronze-green in the male; the neck, wingflights and fluff are white and the rest of the body fawn; the bill is green in adult birds, with a black bean, in ducklings, yellow; legs and toes, orange [illegible] 5 pounds; [illegible]

As an egg producer the Indian Runner is in a class by itself, and if we are to believe the printed word, there are records of ducks laying over 300 eggs per annum, while 180 to 200 eggs is quite common. The laying period is also of some duration, often covering five and six years. The eggs are smaller than is usual with ducks, which allows marketing with hens' eggs. The meat of the Indian Runner is juicy, and of good flavor, but the bird being small, (as already intimated) is not over abundant, though we believe that breeders have during the past decade somewhat increased the size of the breed. They are classed as nonsetting, hence the ducks cannot always be depended on for maternal duties; they are good foragers, however, and where range is available will garner a good portion of their food. In spite of this, Indian Runners stand confinement well, requiring, of course, some attention as to feeding and care. From these brief discursive notes it will be observed that as a utility breed they have much in their favor, but when it comes to exhibition specimens, more attention must be given to mating and care. Jacob Tomlinson, an English breeder, advocates mating four ducks to a suitable drake and penning them up separately. By this means it is easier to correct faults. Birds penned up thus should be fed in the morning on coarsely ground feed and beef scraps, and in the evening hard grain—one kind only being given at a time, but varied frequently. Peas, wheat, oats and corn are suitable, due care must be exercised in the use of corn, as it is liable to make the birds overfat. A sufficient supply of water is almost essential, not necessarily for swimming but to enable the birds to keep themselves clean.

The Decadence of a Breed.

Verily, every excess produces a defect and every defect an excess. When you disturb the balance of nommalcy in bird and animal life, trouble is liable to appear either in one direction or another. This may bring a result that one is striving for, like a seedless orange provides a desirable fruit, but it does not stand for a perpetuation of the race. Take as an instance the White Faced Black Spanish breed of fowl Fifty years ago it stood high in England and the Eastern United States as an egg breed; today it is almost obsolete in both England and the United States; only here and there do you find a flock, and this usually in the hands of a fancier. With us the late Robert A. Rowan maintained a flock for nearly a quarter of a century; did much to exploit it and tried to make it popular; but so far as our observations go, the breed never gained a foothold on the poultry farms of California. And why? It has always seemed to us that the breed has been bred for "points," all of which are inimical to a robust health and vitality. The excessively large white face, often three and four inches in length, considered by fanciers an essential is really an anomaly; the birds are enervated and wanting in stamina. In spite of these defects, it has maintained its reputation as an egg breed both in England and America. If it is ever to really "come back," its champions will have to "breed up" in constitutional vigor, stamina, virility and staying qualities all along the line. And this is not the work of a day nor a week but a matter of four or five years duration. With the gradual accession of these qualities it may fight its way back to its once proud position on the poultry farms of England and America. Unless this is done it looks as though the breed will become obsolete in both countries.

First prize Buff Cochin Bantam cock, Riverside Fair. E. I. Hammond, Jr., Riverside, exhibitor.

"Winners in Show and Nest."

Not long since we noticed the above slogan in the literature of a prominent eastern breeder who has for some years solicited the winners in his particular breed as exhibition birds. Its use is significant as marking the recognition of economic value in birds as well as their standard qualifications. We are glad to observe this; it makes for advancement in poultry breeding, signifying a desire to preserve type and still enhance practical values. In some breeds the exhibition quality has been pushed at the expense of the practical. Let us hope the slogan, "Winners in nest and show," will give us better average exhibition birds in White Leghorns and better average layers in Rocks and Orpingtons.

CASH FOR YOUR TURKEYS and POULTRY

Will We Treat You Right?

It is unthinkable now that we should imperil our position by abandoning the policy that has made us.

We have always been particularly interested in all California producers of poultry products and have never yet failed to give them every preference.

WHY?

Because we are a Southern California Corporation interested in Southern California, and if the production grows we grow.

This explains why we were unanimously chosen by the Poultry Producers' Association of Southern California, a body of one thousand leading poultry producers, to exclusively handle 150,000 of their broilers, and by the San Diego County Poultry Producers' Association, with over seven hundred members, to handle 100,000 of their broilers, an honor of which we are justly proud.

Your Interests Are Our Interests.

GET OUR PRICES BEFORE SELLING.

We pay cash, F. O. B. Los Angeles—San Diego or Holtville, Cal.

REFERENCES: President of Above Associations; Citizens National Bank, Los Angeles; First National Bank, San Diego; First National Bank, Holtville; or your own banker can tell you who we are.

NATIONAL POULTRY CO., Inc.

609 E. Third St., Los Angeles, Cal.

A Southern California Corporation Interested in Southern California.

J. WILL BLACKMAN, President.

Photographed During the Banning Almond Season.

Los Angeles Sunday Times. [Sunday, November 6, 1921.

Los Angeles Sunday Times
FARM AND TRACTOR SECTION

SUNDAY MORNING, NOVEMBER 6, 1921.

FARM AND TRACTOR SECTION.

Devoted to the multiform agricultural interests of the great Southwest and issued every week with the world's biggest Sunday newspaper.

EDITED BY HAROLD M. FINLEY.

Communications from practical farmers, ranchers, stock raisers, poultrymen, gardeners and others engaged either in a large or small way in the vital work of food production are gladly received.

Good clear photographs of interesting farm and garden activities are always welcomed. The Los Angeles Times Farm and Tractor Section is the only farm journal in the west printing illustrations in the inimitable rotogravure process.

California Leads.

CALIFORNIA is first in vegetable production in the United States, according to an analysis of the last census report completed by the agricultural department of the Los Angeles Chamber of Commerce. Of thirteen classifications, this State ranks first in six and the State's acreage of 142,178 in vegetables is 9.6 per cent of the total of the United States.

California is first in asparagus, celery, cantaloupes, lettuce, onions and spinach, third in green peas and tomatoes, fifth in green beans, seventh in watermelons, tenth in cucumbers and thirteenth in green corn. In all other vegetables it ranks second, having twelve per cent of the acreage total of the United States. Averaging all these vegetable output totals with the total production of the country, California ranks first.

Some very high percentages are scored in some of these vegetables: Asparagus leads the van, with California producing fifty-seven per cent of the total crop of the United States.

The State produces one-third of the lettuce crop of the United States, 27.4 per cent of the cantaloupes and 26.8 per cent of the celery. Spinach is next with 24 per cent. The poorest showing is made in sweet corn, with only 1.9 per cent of the total of the United States.

Still More Laurels.

IF THERE are still any in the country who sincerely question California's right to call herself the greatest agricultural State of the Union, that doubt will be dissipated by the Federal Farm Census of 1920. As the results of this exhaustive investigation are disclosed one by one, the Golden State is seen to top the lists of tabulated agricultural statistics with a frequency that is astonishing even to Californians. The checking up of the census has taken a long time and the findings have been coming out in bits, but now fame is brought to California with almost every announcement. One of the very latest reports from Washington might almost be called a "knockout" for this State. This is the official statement that out of the ten leading counties in point of crop values in the thirty-five States reported on by the Bureau of the Census, California boasts seven. One of the others is in New England and the two remaining are in the State of Washington, making, it will be seen, almost a clean sweep for the Pacific Coast.

Los Angeles county leads the list with $61,366,606. Then comes the famous Maine county of Aroostook with $52,541,205. After that it is all Pacific Coast, and almost all California. The score reads as follows: Fresno county, California, $51,881,262; San Joaquin county, California, $37,956,886; Yakima county, Washington, $33,458,658; Whitman county, Washington, $30,824,404; Tulare county, California, $30,547,341; San Bernardino county, California, $26,517,455; Orange county, California, $24,405,231; Santa Clara county, California, $23,792,684.

Next!

NEW ALFALFA ACREAGE.

Merced county now leads all other counties of California in acreage of alfalfa, with 72,900 acres, according to recent reports by the Bureau of the Census. Fresno county is second, with 64,066 acres; Stanislaus third, with 58,214 acres, and Tulare, last year's leader, has 53,523 acres. Imperial comes fifth, with 48,508 acres, but with about 20,000 additional acres being planted in that county, it will probably soon go higher in the list.

SHOW AND MEETING MARK DAWN OF NEW ERA FOR NURSERYMEN.

BY HENRY W. KRUCKEBERG.
Secretary-Treasurer, California Association of Nurserymen.

THE first annual California Flower Show and Horticultural Exhibition, which broke all records in the way of attendance for similar events in this part of the State, and the eleventh annual convention of the California Association of Nurserymen (under whose auspices the exhibition was given) clearly demonstrated that the commercial plant industry in California is beginning to realize its possibilities and potentialities. Its individual units are arriving at class consciousness, so to speak, the realization that the future is full of promise for large development in their particular lines of activity; that the nursery industry must take its place alongside of all the other rural economies of the State; that there has been awakened a new courage during the past few months (which found expression in the late exhibition) which is no longer satisfied with present achievements, nor with the somewhat nebulous atmosphere in which it has had its being during the past fifty years. It demands a dominant place in the vast and varied horticultural development of the State.

It is, indeed, interesting to note the evolution of an industry, though, by reason of its product, may be said to constitute the base of all economic and ornamental horticulture, but which nevertheless, has been among the last to learn the force of collective action. While the orchard and vineyard industries in all their far-reaching ramifications have long commanded wide recognition, the commercial plantsmen have been sadly derelict in pressing forward as an integral part of equal importance with the other great divisions of our horticultural wealth. Possibly the industry has been unconsciously husbanding its strength waiting for the psychological moment to give evidence of its place in the onward trend of California progress.

History records the deeds of an Alexander and a Caesar, but it says little of the modest fellow who first took a wild crab-apple and by selection, care and management improved it until it possessed some semblance of the modern fruit of that name; nor does it mention the plantsman who cultivated the olive and the fig, the rose and the lilac in much the same way. Likewise we have been equally negligent in giving proper credit to the pioneer plantsmen of California, those blithe and gallant souls that have done much to place horticulture on an economic, as well as an esthetic base. But there is a growing tendency for a wider appreciation of the plantsmen's place in our new California civilization. The consummation of the late show, solely on the initiative, vision and judgment of the nursery craft; its varied, comprehensive and educational character; the stimulus it has afforded for a greater love of plant life and the outdoor adornment of California homes (be such the domicile of a Caesar or the bungalow of a day laborer,) has been a labor of love based on service in the upbuilding of the State. And the time was opportune.

R. M. Teague,
Chairman Citrus and Tropical Fruit Committee, California Association of Nurserymen.

Fred H. Howard,
Whose initiative and enterprise contributed much to success of California Flower Show and Horticultural Exhibition.

Preceded by an economic revolution (brought on by the World War) which sadly demoralized the commercial plant business and the Federal quarantines, preventing the importation of plants from abroad, the trade has been forced to rely on domestic production. Here was California's opportunity, and right royally have her plantsmen visioned the future of a new industry, viz., growing the plants that have heretofore been imported from Europe and Japan. This stimulus is in the air; it is catching; it made the exhibition. The large displays all gave evidence of the fact that we not only can, but actually do grow the stuff that is now forbidden entry into this country. Already recognized as the pivotal State for fruit products and seed growing, the nursery industry in California within another decade will rank in annual turnover the raisin and the peach, the walnut and the orange industries. Let the Doubting Thomases scoff at the idea, the plant industry will certainly make good this statement.

PLANTS IN SUNSHINE.

Flower shows and fruit exhibitions under cover are no new thing; indeed, one sees evidences of them at every State and district fair, not to mention purely local fixtures of a like nature; but an outdoor growing exhibit covering acres and containing thousands of plants, all properly labeled and catalogued, is the exception. This feature of the exhibition may not have been wholly new in conception and execution, nevertheless, its rarity makes it not only unique, but strikingly individual. If this were all, we might let it pass with a word of favorable comment. As an educational factor to the person with even a casual love of plants its value is almost beyond price. During daylight for the entire period of the exhibition thousands visited the sunken garden with the sole purpose of learning plants and their proper place in the beautification of home surroundings of city and country.

The strong impression made by this growing display was strikingly exemplified by the many who were taking notes on the growing plants during the exhibition, and still more so in a request from the people of Los Angeles (through the city park board) to the California Association of Nurserymen, asking that the organization cooperate with the city and county government in an effort to make the sunken garden a permanent feature. Needless to add, the plantsmen met the situation with enthusiasm, and appointed a committee to confer with the proper authorities. That the garden will be maintained seems a foregone conclusion at this writing.

NURSERY CONVENTION.

One of the salient features of the plantsmen's meeting was an able address by R. Kent Beattie, in which he made a strong plea for the domestic production of all plants heretofore imported. He cited many instances where substantial beginnings had already been made, and was especially impressed by what had already developed in California along this line. He was firm in the conviction that Federal quarantines would not be modified, at least in this generation; that the tendency was to strengthen rather than to modify. He urged the observation of quality in plant products sent to the eastern markets. W. A. Clarke gave a timely paper on what has already been done along these lines, showing that California exports over 2,000,000 rose plants, bulbs in equal quantities, and that the growing of Kentia palms is already an established industry, there being a number of firms shipping regularly in carload lots from Southern California points. It was his opinion that there are soil and climatic conditions in California making it possible to grow every variety of plant in commercial quantities heretofore imported.

Legislation was another topic of interest, resulting in an indorsement of the proposition that all horticultural laws in California be rewritten and re-enacted at the next session of the Legislature, thereby eliminating much repetition and useless verbiage, and so simplifying and amplifying needs and requirements as to secure greater efficiency.

The following officers were elected: President, J. W. Baraicott, Newcastle; vice-presidents, Donald McLaren, San Francisco; M. R. Jackson, Fresno; George F. Otto, San Diego; John C. Bodger, Los Angeles; Harold M. Hyde, Watsonville; secretary-treasurer, Henry W. Kruckeberg, Los Ange-

(CONTINUED ON PAGE SEVEN.)

FRUIT GROWERS AND FARMERS EMPHASIZE SELLING PROBLEMS.

PROBLEMS of marketing, with an emphasis on the paramount problem of transportation, dwarfed all other issues at the fifty-fourth annual California fruit growers' and farmers' convention, held at Exposition Park, Los Angeles, October 24 to 26, inclusive, in connection with the meetings of the horticultural commissioners, nurserymen, avocado growers and the Los Angeles Flower Show.

Vigorous action in talks and resolutions which are expected to find an echo in the national capitol, called for lower rail freight rates, more adequate tariffs on farm products, a settlement of the wage dispute between the railroads and railroad unions, according to the mandates of the Railroad Labor Board, and the passage of the Capper-Volstead bill to protect farmers in cooperative marketing associations from unjust persecution and prosecution on anti-trust laws.

Pictures of California orchards and fields bearing crops many times greater than those now produced, within the next few years, with keen competition from abroad for American markets, were drawn in pithy talks by men who look ahead, and warnings were given that present marketing organizations and systems must be intensified and the field of marketing operations much extended if products of the State are to find a profitable market in 1925. The spirit of agricultural progress in California, they said, dictates the planting of more virgin acres to crops, and new orchards and fields are constantly coming into bearing. The question with California farmers is not so much how to raise more crops, but to market more crops and the convention speakers brought this point to the fore.

The first day's session of the convention was replete with helpful suggestions to producers, and reports from various officers and committee chairmen. After the address of welcome by H. H. Kinney, secretary to Mayor Cryer; G. H. Hecke, State director of agriculture, read his report; R. N. Wilson, secretary of the agricultural legislative committee, presented the report of the committee, and there was discussion by George Pierce, Jr., of Davis, president of the California Almond Growers' Exchange, and George H. Cutter of Sacramento, president of the California Fruit Exchange. Frank H. Swett presided during the afternoon session, which was largely devoted to discussion of marketing problems. Judge Willis I. Morrison of Los Angeles, Col. Harris Weinstock of San Francisco, Senator M. B. Harris of Fresno, H. C. Dunlap, secretary of the California

(CONTINUED ON PAGE SIX.)

Standardizing the Hatchery Products.
PETALUMA POINTER-REPUBLICAN-ARGUS-RECORD.

NEW POULTRY BREED IS CAUSING COMMENT.

The country will soon have a new breed of poultry, a white fowl with red ear lobes that lays a white-shelled egg, developed by the poultry experts at the Government Experiment Farm at Beltsville, Md. Heretofore, it is said, all breeds with red ear lobes have laid brown-shelled eggs. The project was conceived by Harry M. Lamon, senior poultryman of the Bureau of Animal Industry, and at the suggestion of the chief of that bureau, Secretary Wallace has named the new breed Lamona, for the originator.

The new fowl is said to possess characteristics of great merit. It has sufficient size to fit the demands of the great number of consumers who want a bird weighing four to six pounds. The body is long and of good depth giving a large amount of the highly desirable breast meat, and at the same time large capacity for the reproductive organs.

The Lamona fowl is larger than the Leghorn, approaching in size fowls of the American class. It is white, which is most desirable from the marketmen's viewpoint. It has a comb and wattles of medium size. It is well feathered, which makes it resistant to sudden changes in temperature. These points all combine to make it an exceptionally good winter layer of white eggs, it is declared.

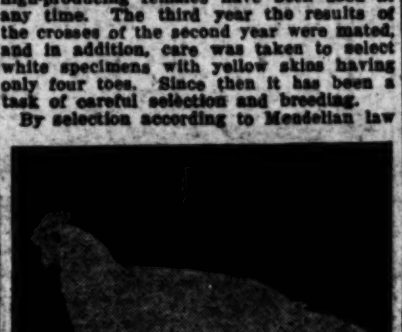
The project resulting in the creation of the new Lamona was started in 1912 when the idea was conceived of combining three varieties of fowls to produce a breed having the shape and the market qualities of the Dorking, with a yellow skin, white plumage, and four toes, and laying a white egg. A low-stationed, close-feathered White Plymouth Rock male was mated to a Silver Gray Dorking female; and a Single Comb White Leghorn male, having a rather small, low comb, was mated to a Silver Gray Dorking female.

A considerable number of hens have been raised that meet the requirements, and several cocks have thrown daughters with red ear lobes which laid white-shelled eggs. With these fowls of known quality and breeding mated together progress toward the ideal should be more rapid.

The second variety of this project is a Pyle-colored fowl. The females have pale buff breasts, while the males are white with rich red wing bows and back, which makes them very attractive. They have not been so fully developed as the whites, and some lay tinted while others lay white eggs. They have such unusual color markings that it undoubtedly will prove worth while to develop them further. In this case an effort will be made to intensify the color in the females, which at present is rather pale and unattractive. They should add a very noteworthy color combination in a breed of distinctive merit.

The new breed is not yet ready for introduction, and no specimen or eggs will be sold until the characteristics sought have been more firmly fixed. It is as well most of the fowls have come white, with yellow legs and four toes. White-shelled eggs and red ear lobes have been more difficult to fix. There have been many hens that laid white-shelled eggs, but they did not have red ear lobes, and there have been many hens with red ear lobes that laid tinted eggs. But a high percentage of progeny is of the ideal type. When sufficient stock of such birds has been obtained specimens will be sent to State agricultural colleges and experiment stations to test their adaptability to different sections and conditions.

A prize-winning Toggenburg doe quartet at the Riverside Fair.
Left to right: California Gretel II, first in under-six-months class, Mrs. Winthrop Howland, Redlands, owner; Hartsook's Lucretia, first in over-two-and-under-four (milking) class, Fred Hartsook, Lankershim, owner; El Chivar's Helenka, first in over-four-years class, Fred Hartsook, owner; El Chivar's Patricia, first in over-one-year-and-under-two-years class, Mrs. Winthrop Howland, owner.



Hen Affected With Tuberculosis.
As this disease, comparatively rare in Southern California, advances the comb, wattles and skin of head become pale, the eye bright.

NEWSBOY WINNER IN RABBIT SHOWS.

One of the consistent winners in the rabbit and pet stock sections of Southern California fairs this year has been Michael A. Ditzel, a Los Angeles newsboy, who finds time to take care of his bunnies when he is not crying his papers on the downtown streets. Young Ditzel breeds and raises both rabbits and cavies on the back of a lot at No. 936 Maple avenue, only a few blocks from the city's business center, and has not only developed some fine stock but has built up quite a profitable little business sideline thereby.

He entered thirteen rabbits at the San Fernando Valley Fair, winning six firsts; three seconds, two thirds, a fourth and a fifth at that show. At the same show he took two firsts and a second with three cavy entries. With ten entries in the rabbit show at the recent Riverside Fair, he won six firsts, two seconds and a fourth, while five cavies at the same event brought him four prizes.

The Los Angeles newsboy breeds the Sandy Gray Flemish rabbits and is a firm believer in this type.

Time to order those deciduous trees for February planting.

FIGS ARE MOVING.

PORTERVILLE.—Minto Dudley, district manager for Tulare county of the Peach and Fig Growers' Association, reports the recent shipping of twenty-five tons of figs from this city. The fruit consisted of Black Missions, Adriatic and Calimyrna figs. About twenty-five tons were shipped early in the season and a large amount of the year's crop is now ready to move. The fruit was sent to the growers' branch house at Reedley.

Put corn into the silo when the lower leaves begin to turn brown.

Onion seed grows best here when planted in the fall and early winter.

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J. Will Blackman, Originator.
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LYON HATCHERY, Gardena, Cal.

Farm News of the Great Southwest.

DOWN-TO-DATE REPORTS FROM TIMES CORRESPONDENTS.

ANAHEIM.—Committees have been appointed by the Anaheim Chamber of Commerce for the purpose of arranging the second annual California Valencia Orange Show, to be held in 1922. The site of the 1921 show has been subdivided into lots and is being built up, and from now on the annual affair will be held in the new twenty-acre park which was recently purchased by the city of Anaheim.

MADE GOOD SHOWING.

REDLANDS.—That Redlands is becoming a center of the new big industry in Southern California, goat raising, was shown in the Riverside fair, where a goodly share of the prizes for the goat exhibits were taken by the goat raisers of Redlands and vicinity. The industry in California may be said to have had its birth near Redlands, for Mr. and Mrs. Winthrop Howland, owners of El Chivar Rancho in Live Oak Canyon, near this city, were the pioneers in practical goat raising in this State. The Howlands raised Toggenburg goats then as now, but since they began there has been a steady increase in interest in these animals, with the result that the Saanens and Nubians as well as the Toggenburgs are now extensively represented. There are now a number of large goat herds here, and it is surprising how many families keep a goat or two to supply the milk that is needed for the table. Near Mentone there are some fine herds, notably those of L. McDermott and the Stewart ranch.

TO INVESTIGATE SPRAYING.

BRYN MAWR.—Extensive tests to determine whether the use of arsenic sprays is injurious to citrus fruits are to be conducted in the various orange-producing centers of Southern California this winter. In this county John P. Coy, county horticultural commissioner, and Walter B. Hadley, in charge of the Redlands-Bryn Mawr district, will assist George Wilson of the research department of the exchange, in making complete tests. Trees will be taken in every section of the county so as to cover all conditions, and these will be carefully checked to determine just what effect the arsenic spray has. The exchange field men, it is said, have become convinced that there may be some grounds for believing that the arsenic sprays are injurious both to the trees and the fruit. In the district this year many growers who wanted to fumigate were forced to spray because there were not enough fumigation companies and crews in the field to do the work. There were not less than 14,000 acres to be treated here this year, and the fumigation companies were not able to handle more than a third of the work. The growers were told it was imperative for them to get as good a kill on the scale as possible, and they were forced to use the spray. Some of them report they were not as well satisfied with the results as with fumigation, although others found the spraying to be satisfactory.

GREAT VINE GROWTH.

BLYTHE.—That grape culture will be more extensive in the future is seen by the remarkable growths of vines planted last March in various parts of the Palo Verde Valley. In the vineyards of Herman Bahls, which was planted the first week in March, there were recently runners from 10 to 14 feet long, and from two to five runners on each vine. Mr. Bahls reports a 95 per cent stand in his bearing grapes, and says that he would have had a perfect stand if he had been more careful in planting the cuttings. He planted 10 acres this year, and intends planting 40 acres more next spring. Grapes were recently picked from these six-months'-old vines.

MARKETING BODY ELECTS.

VISALIA.—W. J. Fulgham, prominent Visalia rancher, was elected president of the California Farm Bureau Marketing Association, at the annual business meeting, held in Visalia. Roy M. Fitcher, of Corcoran, is vice-president; H. D. Bitner of Bakersfield, secretary-treasurer and general manager and C. L. Trewitt of Hanford, assistant manager and official grader. Carl Meicher of McFarland was retiring president. The principal report showed that during the past year 66,710 boxes were contracted under the auspices of the Farm Bureau, a total of $948,756.05 being received. This sum is somewhat lower than that of last year, but the price of hogs was lower. Plans were made for "Pork Day" in Hanford, early next month. Some 35 cars of hogs are being put in condition for that event, and will compete for valuable prizes. The Farm Bureau Marketing Association has donated $250 toward the expenses of this event.

REMARKABLE PEAR TREES.

PORTERVILLE.—A freak pear tree on the F. L. Little ranch, in the Sierra Vista Heights tract, is attracting considerable attention. It is a Bartlett tree containing both ripe fruit and a very heavy bloom. Most of the fruit had been picked when the buds began to form. Dr. Harry J. Willey, of Porterville, also has a remarkable pear tree. It is a Bartlett, three years old. One crop of fruit has been harvested, and the blossoms of another crop have just fallen. The fruit is of an exceptional quality.

MAY GET PICKLE PLANT.

ZELZAH.—It is probable that the Heinz people will establish near this place a plant for the treatment of cucumber pickles, and the canning of beans, tomatoes and other food products. An enthusiastic meeting was recently held here, at which farmers conferred with M. R. Simpson, of the Company, regarding prices and acreage. It is believed that over 1200 acres will be planted to the crops wanted by the Company during 1922.

WANT STARCH FACTORY.

LANKERSHIM.—Steps are being taken by San Fernando Valley farmers to induce one of the largest starch manufacturers of the East to locate a branch factory here to take care of the cull potatoes of the Valley, as a means to stimulate potato growing. It is also proposed to interest capitalists in a dehydration plant for the manufacture of potato chips. The Potato Growers' Department of the Los Angeles County Farm Bureau is taking an interest in both projects.

HEAVY YIELD OF BEETS.

VAN NUYS.—Sugar beet farmers in the San Fernando Valley this year are turning out the heaviest yield that has ever been produced in this section. Reports from ranchers who have marketed their beets show that the crop is running from fifteen to nineteen tons to the acre. The sugar content is running somewhat lower than usual, and as a result the growers will only receive from $4 to $4.50 a ton for their crop, a figure that will not allow much profit in this season's operation. As formerly, the beets from this section are being shipped to the factory at Oxnard. The low price of refined sugar is a factor that is helping to keep down the price to the growers. The area planted to sugar beets in the valley is about 2500 acres this season.

WILL GO TO DAVIS.

SANTA BARBARA.—One girl and four boys have won prize trips to the University Farm at Davis as a result of the pig-raising contest, carried on during the year by the Santa Barbara County Farm Bureau. Hazel King of Naples, Philip Jones of Goleta, Sigurd Rasmussen of Solvang, and Teddy Lunberg of Lompoc were the winners. The pig club contest was opened in the spring, with all the farm bureau centers of the county participating. There were seventeen contestants. Each was required to take care of a pure-bred sow and litter of pigs. Each had to write a paper on how pig raising should be conducted and tell the advantages of pure-bred stock. In judging, the general condition of the animals counted 40 points; cost of maintenance, 25 points; cost of gain, 25; the record, 5, and neatness, 5. The farm bureau officials state that awarding of prizes was a difficult task, as the margin of difference between the contestants' results was slight.

TEPARY COVER CROP.

PHOENIX.—A tepary bean cover crop seems better than straw fertilizer for certain crops. In the summer of 1920 tepary beans were planted on a five-acre block at the experiment station in the Salt River Valley and an adjoining plot was fertilized with a heavy application of wheat straw which was disked in before plowing. Both plots are in hegari this year, and the plot where the beans grew shows a growth ten inches higher than the plot where the straw was scattered and is fully ten days earlier.

FINE HORSE SOLD.

VISALIA.—The Merritt-Bowers Farms Company announces the sale of one of the finest show and stock horses on its Tulare county ranch, Abdul, an Arabian saddle stallion, to A. Camerilla of Camerilla. The animal took second prize at the recent State Fair at Sacramento and it is the intention of his new owner to keep him for show and breeding purposes. The price was not announced.

DUCKS EAT CROPS NEAR SALTON SEA.

CALIPATRIA.—Wild ducks are so numerous in Imperial Valley that they are a veritable pest in the north end of the basin. In fact, grain and alfalfa growers in the vicinity of the Salton Sea have sent out a Macedonian cry that has been heard in Washington. Senator Johnson has been urged to use his influence to the end that the corn, barley and alfalfa growers may be protected against this aerial invasion.

The charge is made that ducks in countless numbers have taken possession of the country, and are stripping the meadows and fields; that they have already done much damage and threaten entire destruction of crops. The Salton Sea is a daytime resting place for the ducks, and at night they fly to neighboring fields and not only eat the young alfalfa, and the recently sprouted barley, but "puddle" the irrigation fields, causing the soil to bake hard under the influence of sunshine and wind. This pernicious habit on the part of the ducks not only ruins the fields occupied, but renders them difficult of cultivation in the future.

It is asserted that the ranchers would have some protection if night shooting was permitted, for it is in the night-time that the ducks take wing and seek out feeding grounds, but under the migratory bird law, which officers of the biological survey are seeking to enforce, night shooting is not permitted. Farmers have been advised to purchase automatic acetylene exploders and plant them in their fields, but they believe if some of the rigid game laws were suspended, they might be able to handle the situation with the help of valley and outside sportsmen, attracted here by the good hunting.

CHRISTMAS FRUITS.

BANNING.—A carload of winter pears, raised on the Copeland and Southworth ranches, was recently shipped to Phoenix by the Banning Fruit Company. The company is again packing choice dried fruit and nuts in five and ten-pound boxes for the Christmas trade. These boxes are choice gifts to eastern friends and make popular remembrances. Almonds for holiday trade are in great demand. The wholesalers bought lightly last year and are cleaned out. This makes a healthy demand for this year's crop. The local association has shipped sixteen carloads this season and will move out more when the supply of sacks is replenished. E. L. Robertson shipped one carload of nonassociation almonds eastward recently.

SCALD CAUSES LOSSES.

INGLEWOOD.—Barley scald caused great loss to the growers of this grain in the Inglewood-Gardena district last year, and varieties of barley resistant to the disease are being planted under the direction of the Los Angeles County Farm Adviser.

TO PLANT RESISTANT GRAIN.

LANCASTER.—Plans are under way for the planting of test plots of disease-resistant wheats in the Antelope Valley, B. C. Bougher, truck and field crop specialist of the Los Angeles County Farm Bureau, being in charge of the work.

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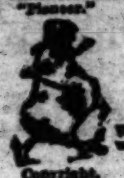

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Thanksgiving Birds.

B. M. Bowman, Baldwin Park, and his flock. He started last fall with 25 Mammoth Bronze hens and two gobblers and now has 350 young turkeys.

Maxwell Farms exhibited the first prize senior yearling bull, second senior bull calf, first junior bull calf, second aged cow, first and second 2-year-old cow, first and second 2-year-old heifer, second and fourth senior yearling heifer, first and fourth senior heifer calf, third junior heifer calf, second young herd, second calf herd, first and third in get of sire, first in produce of cow, and best five cows in milk, besides winning junior champion female, reserve junior champion bull, reserve senior champion cow and reserve grand champion female, while Fred Hartsook took first on junior heifer calf and reserve junior champion with his single entry, a calf that has won its class in every show where exhibited this year.

In the Guernsey classes, the Brant Rancho won first aged bull, first 2-year-old bull, second junior yearling bull, second senior bull calf, first junior bull calf, first, second and third aged cows, first and second 2-year-old cows, first 2-year-old heifer, first senior yearling heifer, first and second junior yearling heifer, second and fourth senior heifer calf, second junior heifer calf, first aged herd, second young herd, second calf herd, first and second produce of cow, second and third get of sire and best five cows in milk, besides showing the grand champion bull, grand champion cow, reserve junior champion bull, reserve junior champion heifer, senior and reserve senior champion cow and senior and reserve senior champion bull.

Following are the first prize and championship awards in the dairy classes:

HOLSTEIN FRIESIANS.

Bull, 2 years old and over—First, King Segis Alcartra Prilly, Bridgford Holstein Company, Patterson.

Senior yearling bull—First, Sir Ormsby Hengerveld Skylark, Maxwell Farms, Hollywood.

Junior yearling bull—First, Aaggies Tusbie Mead, A. W. Morris & Sons Corp., Woodland.

Senior bull calf—First, Sir Pontiac Segis Prilly, Bridgford Holstein Company.

Junior bull calf—First, Lady Pansy Tritomia Ormsby, Maxwell Farms.

Cow, 4 years old or over—First, Betsy Lamb Prilly, A. W. Morris & Sons.

Cow, 3 years old and under 4—First, Stanislaus Belle Hengerveld, Maxwell Farms.

Heifer, 2 years old and under 3—First, Queen Ormsby Netherland Parthenia, Maxwell Farms.

Senior yearling heifer—First, Katie Hengerveld Prilly, Bridgford Holstein Co.

Junior yearling heifer—First, Celantha Juliana Agnes, University of California.

Senior heifer calf—First, Pansy Skylark Tritomia Ormsby, Maxwell Farms.

Junior heifer calf—First, Caronlie Wayne Fayne, Fred Hartsook, Lankershim.

Senior and grand champion bull—King Segis Alcartra Prilly, Bridgford Holstein Company.

Thanksgiving Birds.

B. M. Bowman, Baldwin Park, and his flock. He started last fall with 25 Mammoth Bronze hens and two gobblers and now has 350 young turkeys.

Junior and reserve grand champion bull—Sir Pontiac Segis Prilly, Bridgford Holstein Company.

Reserve junior champion bull—Sir Ormsby Hengerveld Skylark, Maxwell Farms.

Senior and grand champion cow—Betsy Lamb Prilly, A. W. Morris & Sons Corp.

Reserve senior champion cow—Queen Ormsby Netherland Parthenia, Maxwell Farms.

Junior champion and reserve grand champion female—Pansy Skylark Tritonia Ormsby, Maxwell Farms.

Reserve junior champion heifer—Caronlie Wayne Fayne, Fred Hartsook.

Aged herd—Bridgford Holstein Company.

Young herd—Bridgford Holstein Company.

Calf herd—Bridgford Holstein Company.

Get of Sire—Maxwell Farms.

Produce of dam—Maxwell Farms.

Best five cows in milk—First, Maxwell Farms.

GUERNSEYS.

Bull, 2 years old or over—First, May King of Fern Ridge, Brant Rancho, Owensmouth.

Bull, 1 years old and under 2—First Itchen Daisy's King of Nevada, Brant Rancho.

Junior yearling bull—First, Escalon Rex. A. B. Humphrey, Escalon.

Senior bull calf—First, Escalon Princess Whiteface, A. B. Humphrey.

Junior bull calf—First, Golden Glow of the Rancho, Brant Rancho.

Cow, 4 years old or over—First, Princess of Meadowbrook, Brant Rancho.

Cow, 3 years old and under 4—First, Little Queen of the Rancho, Brant Rancho.

Heifer, 2 years old and under 3—First, Rosemary of the Rancho, Brant Rancho.

Senior yearling heifer—First, Jennie of the Rancho, Brant Rancho.

Junior yearling heifer—First, Felcia Tungsten Priscilla, Brant Rancho.

Senior heifer calf—First, Escalon Pearl, A. B. Humphrey.

Junior heifer calf—First, Escalon Naomi, A. B. Humphrey.

Senior and grand champion bull—May King of Fern Ridge, Brant Rancho.

Reserve senior champion bull—Itchen Daisy's King of Nevada, Brant Rancho.

Junior champion and reserve grand champion bull—Escalon Princess Whiteface, A. B. Humphrey.

Senior bull calf—First, Snow White, J. D. Rowe & Sons.

Junior bull calf—First, Counts Crystal, Santa Rosa Stock Farm.

Cow, 4 years old or over—First, Bellevue Daisy, J. D. Rowe & Sons.

Cow, 3 years old and under 4—First, Innisfail Dairymaid, J. D. Rowe & Sons.

Heifer, 2 years old and under 3—First, Frantic Girl, Santa Rosa Stock Farm.

Senior yearling heifer—First, Lovely Perfection, Santa Rosa Stock Farm.

Senior heifer calf—First, Innisfail Betty, J. D. Rowe & Sons.

Junior heifer calf—First, Santa Rosa Butterfly, Santa Rosa Stock Farm.

Cows having official yearly record—First, Princess Clay Lith, Rowena Sons.

Senior champion bull—First, Counts Tickford, Santa Rosa Stock Farm.

Junior champion bull—First, Counts Crystal, Santa Rosa Stock Farm.

Senior champion cow—First, Bellevue Daisy, J. D. Rowe & Sons.

Junior champion heifer—First, Santa Rosa Butterfly, Santa Rosa Stock Farm.

Grand champion bull—First, Counts Tickford, Santa Rosa Stock Farm.

Grand champion cow or heifer—First, Bellevue Daisy, J. D. Rowe & Sons.

Aged herd—First, Santa Rosa Stock Farm.

Young herd—First, J. D. Rowe & Sons.

Calf herd—First, J. D. Rowe & Sons.

Get of sire—First, Santa Rosa Stock Farm.

Produce of Cow—First, Santa Rosa Stock Farm.

Five cows in milk—First, J. D. Rowe & Sons.

The Ayrshire awards all went to E. B.

E. B. McFarland of San Mateo took all of the Ayrshire first prize awards except best five cows in milk and best 3-year-old cow, which was won by Woodside Farm. J. R. Thorpe of Lockford took all of the firsts in the Jersey classes, except senior bull calf, won by M. Fortini of Oriand, and the junior yearling bull and junior yearling

DAIRY SHORTHORNS.

Bull 2 years old and under 3—First, Counts Tickford, Santa Rosa Stock Farm.

Junior yearling bull—First Innisfail Perfection, J. D. Rowe & Sons.

Prize-winning bunnies.

Sandy Gray Flemish Giant rabbits shown by Michael A. Ditzel, Los Angeles newsboy, at San Fernando and Riverside fairs.

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MOLBY'S GAS BROODER STOVE—No fuel to carry—no ashes to remove—no fire risk. Absolutely satisfactory in every way. Made first for his own use by a man who wanted better than the best—it will please you also. It is not expensive.

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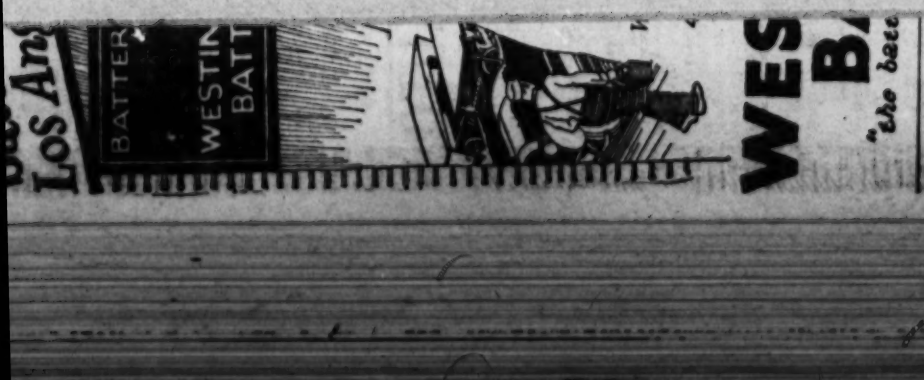

ONE BUG THAT IS WORTH ENCOURAGING.

BY ROSS H. GAST.

You will never thumb your way through an agricultural publication without finding a dissertation upon the bug. They are the favorite victims of the typewriter, and when other subjects fail to materialize, there is always the bug to fall back upon. That is my alibi.

As it is with the human family, the erring members gain greater notoriety. Take for instance, the aphids, that omnivorous family which has apparently never had a race suicide problem. They have been censured in disparaging and libelous terms, their past history, and skeletons-in-closets exposed to the public most unmercifully. A thousand "rogues' galleries" have their photos on file, and a husk of a departed brother attached to an indexed card. No kindly scissors cut away the saddest deterrations of their sins, the aphids stand before us chastised, but impenitent sinners.

The good little bugs who benefit mankind by their valiant services against their wayward brethren are eulogized in as thorough a manner as the bad little bugs are condemned. Which proves the old precept: "Virtue has its own reward."

There is one good little bug who has escaped publicity. We are seeing signs of him all about us, but the good work that he does is seldom attributed to him. Though directly responsible for the welfare of the garden, he does not make his home there. This good little bug infects the human mind. Entomologists have not as yet labelled him with a burdensome appellation, nor can you find his history and habits delineated in government bulletins. He is the "gardening bug."

The infestation of the gardening bug has no ill effects upon the human body. On the contrary, he never enters the system without producing beneficial results. Doctors are never called in for his visitations, for the gardening bug is incurable. You may note his presence in humans by the color in the cheeks, the brightness of the eyes, and the enviable vigor of every movement of the body. He germinates a feeling of contentment within, and satisfaction never felt before. The desire of a man for exploration into the "innards" of his pet flivver is lost with the advent of the gardening bug. The hoe takes the place of the screw driver, and the thoughts of the man are in terms of corn and beans.

Victims of "Gardening Bug." There is no age limit in gardening enthusiasm. J. G. Ary, 78, and Buster Wiseman, 2.

Such are the results of infection from the gardening bug. He covers a great deal of ground every year, but the inspection force see him depart home at 3 o'clock, and are glad, for now, in dictating, or in other routine of office, his mind seems to wander. According to his stenographer, he stops in the middle of a letter, to relate in detail how the newly planted turnips turned their youthful faces skyward, or to give confidential advice on the best remedy for the prevention of diabrotica on melons. I am, in this instance, assuming that the victim has an office, and an office force. In such cases as this, the gardening bug kills many birds with one stone. Soon all the help will be susceptible to the lure, and the work of the gardening bug is simplified.

The last stage of infection shows no marked difference from the second, except that the disease becomes chronic. Thereafter, the arrival into the household of a son or heir is second in importance to the appearance of the first ripe tomato on that third vine from the south end of the second row. And if the victim plays golf, the links will see him no more; if he plays—poker—deal him out, for his chair will forever remain unoccupied. His idle moments will be spent in discussions over the fence, with another fortunate individual who has succumbed to the lure of the growing things, the inception of the lure being the bite of the gardening bug. These discussions usually hinge around the proper culture of fall spuds and the various methods of preparing seed beds.

It is in this stage that some persons are liable to become skeptical as to the benefits derived from the gardening bug. In time, he wins them over, but not always is his path as smooth as it might be. For example, the faithful wife scouts along with a clever word picture of a new frock that she craves, trusting, as women do, to the power of suggestion. But now the power of suggestion fails to bring results. The husband answers with a comment on the conditions down in the garden. But the American wife is used to the idiosyncrasy of the American husband, so little matters such as this slip by without friction. Later, when the husband returns home, and finds dinner neglected, it means only that the gardening bug has paid another visit to his household.

It is hard to imagine a child could believe that potatoes grew in sacks, and tomatoes in boxes. But until the advent of the gardening bug a few years back, the children of our cities knew no better. And they did not know the real flavor of the vegetable. Those which are purchased from the wagons have none of the flavor of the homegrown article.

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SOUTH WINS LAURELS AT BAY CITY SHOW.

By winning a majority of the awards in the Holstein and Guernsey classes at the Holstein and Guernsey classes at the recent San Francisco National Live Stock Show, Southern California has again demonstrated its ability to produce dairy show stock of outstanding merit. Three San Fernando Valley showings of dairy cattle, namely, the Maxwell Farms herd of Holstein, near Hollywood; the Brant Rancho

MAMMOTH

Maxwell farms exhibited the first prize senior yearling bull, second senior bull calf, first junior bull calf, second aged cow, first and second 3-year-old cow, first and second 2-year-old heifer, second and fourth senior yearling heifer, first and fourth senior heifer calf, third junior heifer calf, second young herd, second calf herd, first and third in get of sire, first in produce of cow, and best five cows in milk. Besides winning junior champion female, reserve junior champion bull, reserve senior champion bull—first Holstein Futurities, 1, 2, Boys & Boys.

SIMPLE MIXTURE MAKES HENS LAY

The thirty thieves are at work in the dollars now and the old song, "A Light in the Window for Three," may refer to the knock bounds looking for a signal.

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of the four big shows where they have exhibited this year, namely, San Fernando, Ventura, Riverside and San Francisco. Equally important to the owners of this great Ormsby herd of Holsteins comes the news that a former Maxwell Farms herd sire, Tritomia Pietertje Ormsby, was made grand champion at the National Dairy Show this year. The first prize get of sire at Riverside this year was sired by this great bull. Manager Jack Klein reports that two the bull's sons have recently been sold from the Maxwell Farms herd. One of them, a senior thirty-one-pound four-year-old in the Maxwell Farms herd, has been sold to John Winn of Detroit, Mich. The other one, a junior bull calf out of a daughter of Sir Ormsby Skylark, goes to Adina Farms of Dover, Ky.

The Stanislaus County Holstein Breeders' Association sale, held at Modesto on October 19, resulted in a $303 average for the thirty-six head consigned to the sale by H. E. Cornwell, R. H. Davis, Macomber & Son, E. M. Morrow, J. A. Pelanda and H. A. Stammerjohan. The heaviest buyer of the sale was Walter Packard, manager of the State Land Settlement Colony at Delhi, who will distribute them among settlers in that district who are starting in the dairy business. Mr. Packard secured twelve head. W. P. Coombs, Chowchilla, took five head, the next highest number purchased by one buyer. Fourteen different buyers made purchases, the top of the sale going to J. W. Benoit, Modesto, who paid $610 for Ardienna Pontiac Korndyke, a senior yearling heifer, whose sire is from a thirty-two-pound cow with a 305 day record of 959.05 pounds butter from 21,550.60 pounds milk. She was consigned by R. H. Davis. R. L. Holmes, Modesto, secured Jessie Fobes Burke, an aged cow with a thirty-one-pound record, for $450. O. Shirk, Modesto, secured a thirty-one-pound cow in Queen Segis Hengerveld Norwood, for $350. Both of these high record cows were consigned by H. E. Cornwell of Modesto. The sale was well attended. George Gue of Washington did the auctioneering, being assisted by Col. Cy N. Ousey and C. N. Clarke, Jr. Following is a list of the animals sold together with the names of the purchasers and the prices paid: Walter Packard, Kreba Pontiac Korndyke, $300; Cristeria Mechthilde Pontiac, $315; Cirsela Mechthilde Pontiac, $350; Holland Aaggie 2d, $315; Queen Menlo Mechthilde, $295; Erwina Mechthilde DeKol Colantha, $295; Pauline Mechthilde Korndyke, $295; Skylark Pontiac Pet, $225; Mabel Walker Pietertje, $330; Polly Cristeria Josephus, $225; Maid, $175; Blanco Beryl Korndyke, $285; W. P. Coombs, Aaggie Holland Walker, $310; Esther Maid, $260; Laura Inka DeKol Rag Apple, $295; Esther Hengerveld of Linwood, $265; Squaw Que a Pietertje, $175. R. L. Holmes, Dudora De" of Colantha, $305; Jessie Fobes Burke, $450. J. A. Pelanda, Modesto, Ciruela Boskadel Korndyke, $485; Zoa Aaggie Pietertje 3rd, $415. J. F. Mill-r, Ripon, Aaggie Holland Walker Korndyke, $290; Acobia Pietjtje Korndyke, $280. J. M. Lewis, Modesto, Hiram Walker Pietertje, $300; Imperial Circle Snowball, $120. O. Shirk, Modesto. Miss Jewel Dairy Maid, $255; Queen Segis Hengerveld Norwood, $350. W. H. Bryan, Patterson, Augusta Pendale, $205; Princess Cornelia Ruda, $155. W. L. Chelsser, Turlock, Bonita Pontiac, $350. J. W. Benoit, Modesto, Ardienna Pontiac Korndyke, $610. H. E. Cornwell, Modesto, Gerben Adirondac Maid, $500. Mrs. J. Austin, Irwin, Hartog Pontiac Lady, $300. W. D. Sharpe, Modesto, Gladys of Golden Glow, $345. Neal Fifield, Turlock, Pieto Maid Ormsby Ignare, $110. A. C. Mendonsa, Ceres, Lassie Delmar Pauline DeKol 2d, $350.

With its first appearance in the show ring in Southern California, the Maxwell Farms herd of Holstein cattle, which was last year moved from Waterloo, Iowa, to

A Winning Combination.

Mrs. D. G. Maxwell, holding cups won at San Fernando Fair, and the cows that made the records. Left to right, the cows are, Oak Glen Belle Skylark, Rag Apple Ormsby Skylark, and Ormsby Buffalo Mercedes. The first two were winners of the 3-day butterfat contest for cows over 3 years and under 3 years, respectively. Ormsby Buffalo Mercedes won the association cup for highest yearly butterfat production, with a record of 928 pounds of butterfat to her credit.

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With its first appearance in the show ring in Southern California, the Maxwell Farms herd of Holstein cattle, which was last year moved from Waterloo, Iowa, to its present location near Lankershim, on Ventura boulevard, rendered a fine account of itself at the recent San Fernando Valley fair by winning nine first prizes, five seconds, three thirds and three fourths, besides showing the junior champion and reserve grand champion bull, reserve senior champion, cow, junior champion heifer, and reserve grand champion female. All of these winnings were made in the strongest kind of competition, with six big herds competing. In the three-day butter fat contest carried on at the same place, two Maxwell Farms entries won silver cups for first places in both the under-three-year-old, and over-three-year-old classes. The association cup for best cow having highest butter fat yearly record was also won by Maxwell Farms, with Ormsby Buffalo Mercedes, showing a yearly record of 928 pounds of butter fat to her credit. Maxwell Farms was a consistent winner in the East before coming to Southern California and the owners, Mr. and Mrs. D. G. Maxwell, are upholding the same high standards in their herd here as formerly. The herd is made up of strong Ormsby blood lines. Only recently the Maxwells purchased twenty-four head of Federal accredited cows and heifers, which formerly made up the herd belonging to Mark Hunt of White Sulphur Springs, Mont.

The annual meeting of the Southern California Holstein-Friesian Association was held during the Southern California Fair at Riverside and was attended by a large number of Southern California Holstein breeders. The following officers were elected for the coming year: President, Robert N. Clapp, Nuevo; treasurer, William R. Harriman, Hondo; secretary, Robert A. Condee, Chino. Executive committee, Frank E. Pellesier, Whittier; E. H. Agee, Rivera. Extensions and awards committee, J. W. Snodgrass, Hueneme; Jack Klein, Hollywood; Earl Sturgis, Lankershim. Plans for the year include a membership drive and special work in the schools and through the extension department of the University at Berkeley, in forming calf clubs in Southern California.

The Ventura County Calf Club, under the capable management of J. W. Snodgrass, manager of the Berylwood Stock Farm of Hueneme, is now in a position to give a good account of itself the coming year. Mr. Snodgrass purchased for them, at the recent Robert N. Clapp sale, twelve head of pure-bred Holstein heifer calves, one for each member of the club. Eleven head of these calves were sired by Pearl King Segis Pontiac, a son of King Segis Pontiac, while the other was sired by King Segis Pontiac Jannek, another noted son of the same bull. To head this strong array of King Segis heifers, Mr. Clapp has generously presented to the Ventura Calf Club a son of Minita Segis Pontiac, the wonderful thirty-pound daughter of King Pontiac Netherland Segis 3rd, who was purchased in the Clapp sale by Berylwood Stock Farm for $1050. The entire lot of calves is a well-bred, uniform lot of females, with splendid type, and presents a rare opportunity for the members of the club to begin high-class herds. Following is the list of calves purchased for the club by Mr. Snodgrass: Syacres Pearl Anita, $150; K. G. P. J. Florida Canary, $375; Pearl Mirtel, $225; Pearl Pietertje Segis, Pearl Aaggie Hengerveld, $275; Pearl Countess, $250; Pearl Queenie, $240; Syacres Pearl Polkadot Beets, $200; Syacres Pearl Prilly, $250; Pearl Diploma, $225; Pearl Beala Segis, $225; Pearl Veeman, $250. An average of $239.50 each was paid for them.

A Brazilian government representative, Paulo N. Correa, and Senor Riccardo Cornejo of Mexico City are studying scientific hog feeding systems on the Diamond Bar Ranch at Spadra. Mr. Correa has spent two weeks at the Diamond Bar Ranch and is leaving for the Iowa Agricultural College at Ames, to study methods, while Mr. Cornejo will spend a year at the ranch. Both men intend taking breeding herds of Duroc-Jersey hogs to their native country.

H. V. Nelson, El Monte, reports that he has sold a Berkshire boar and gilt to Mr. Poppelman of San Fernando; a sow to Fred Hall of Perris, and his second prize senior boar pig of the Riverside Fair to Chester T. Johns of Ontario.

During the first week of October packing companies at Los Angeles bought cattle in the Kansas City market, paying $4 for several cars of grass-fed cows, and $5.20 for about twenty cars of grass-fed steers. Taking into account freight rate, shrinkage, and loss due to bruises, this price is equivalent to at least $7 in California. Due to our shortage of prime beef as well as feeders and stock cattle in California, packers will undoubtedly find it necessary to occasionally buy outside the State.

A number of Holstein breeders from various sections of the West met with the Stanislaus county Holstein breeders on October 19 and organized the Western Holstein Breeders' Association. The new association will embrace the States of Oregon, Nevada and California and is expected by its backers to become of premier importance as a western Holstein breeders' institution. Temporary officers were chosen to pilot the new organization until January 1, at which time the association will meet at Modesto to elect permanent officers, and to place the new body on a working basis. A. M. Bibens of Modesto now chairman of the Stanislaus County Holstein Breeders' Association, was elected temporary chairman, and William Way, also of Modesto, was made secretary-treasurer. A board of nine directors was also chosen, consisting of Walter K. Adams, Modesto; A. M. Bibens, Modesto; Ralph Newman, Elk Grove; F. R. Beals, Tillamook, Or.; M. B. Long, Fallon, Nev.; F. L. Hogue, Santa Barbara; H. L. Hanson, Bakersfield; Paul Dougherty, Delhi, and Delane Lewis, San Jose. The new association plans to conduct all its own sales and to have a paid secretary in the field to handle them.

R. A. Condee recently purchased several head of registered Holstein and Guernsey heifers to place on the twenty-acre farm owned by Chaffey Union High School, Ontario, and known as the Chaffey Project Farm. This institution was established as an experimental dairy and field crop farm to be used for regular high school students, although at the present time there are about twenty ex-service men taking the school's dairy course. Experiments are here carried on for demonstrating the value of dairy cattle in a well-developed alfalfa district such as that surrounding the farm. Mr. Condee, who is in charge of the animal husbandry department of the Chaffey Union's department of agriculture, will have charge also of these animal husbandry experiments. Other projects which are carried on in this institution are the citrus project, under the supervision of Charles J. Booth, dean of the Junior College of Agriculture; the deciduous project, in charge of George P. Weldon of the Junior College, and the boys' and girls' club work in animal husbandry, which is in charge of Chase E. Perris.

G. T. Blackwood, and A. G. McIntosh of Glendora are starting a pure-bred herd of Guernsey cattle, having purchased four head at the recent Edgemoor Farm sale. This firm has been using pure-bred sires for about four years, but up until the present time no registered females have been used. Eventually, they expect to have their herd on a real pure-bred basis.

Alfalfa is generally sown in October and November in Southern California.

This is a good time in which to sow barley for the chickens.

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SAYS "LONG" PRUNING DOUBLED HIS YIELD.

BY VINCENT P. BLANCHARD.

With the coming of the dormant season for deciduous trees, growers are again plan-

Two years ago, Robert W. Hodgson, Burbank for Los Angeles county, and the owner of the Hodgson Burbank Ranch in Hansen Heights, situated in a small valley between La Canada and the San Fernando Valley. Part of the characteristics of a land is a peach orchard owned by Henry Mendel, Mr. Hodgson sensed that he had a problem

ning for their orchards. If the work is to be done to the best advantage, it should be started early, so that the operations may be completed before the rush of spring work begins. Pruning is one of the most important of these operations, and it is one which is frequently neglected. Many growers do not prune their trees at all, while others do it in a haphazard manner, with the result that the trees are not benefited as much as they should be.

Pruning is done for the purpose of keeping the trees in shape, of removing dead wood, of keeping the trees open so that the sunlight may reach the fruit, and of keeping the trees low enough so that the fruit may be picked easily. Pruning also helps to keep the trees in a healthy condition, and to prevent the spread of insects and diseases.

Pruning should be done with a definite object in view. Before starting to prune a tree, the pruner should have a clear idea of what he wishes to accomplish, and should know exactly how to go about it. Pruning should be done with sharp tools, and the cuts should be made smooth and clean. Large limbs should be removed with a saw, and the wounds should be painted with a good tree paint to prevent the entrance of disease.

The best time to prune deciduous trees is during the winter, when the trees are dormant. Pruning during the growing season is not recommended, as it tends to stimulate growth and to delay the ripening of the fruit. Pruning should be done before the buds begin to swell in the spring.

In pruning young trees, the aim should be to develop a strong framework of limbs, and to keep the tree low and compact. The central leader should be cut back to encourage the growth of lateral branches, and the lateral branches should be spaced evenly around the trunk. The tree should be kept open in the center, so that the sunlight may reach all parts of the tree.

In pruning bearing trees, the aim should be to maintain the vigor of the tree, and to keep it in a productive condition. Old wood should be removed to make room for new growth, and the tree should be kept open so that the fruit may receive plenty of sunlight. Dead and diseased wood should be removed at every pruning.

The pruning of grapevines is a special operation, and should be done according to the system of training used. Spur-pruned vines should be cut back to two or three buds on each spur, and the canes should be removed entirely. Cane-pruned vines should be cut back to a few canes, and the old canes should be removed.

Pruning is a necessary operation, and it should be done carefully and intelligently. The grower who prunes his trees properly will be rewarded with larger crops of better fruit, and with trees that are in a healthy and vigorous condition.

GROWERS PLANT FRUIT TREES AS WINDBREAKS.

It may be found advisable to keep the windbreak trees pruned somewhat on the orchard side. If roots interfere with crops a subsoiler with chisel-like edge on front can be made that will effectively cut all interfering roots. The Fontana Ranch in San Bernardino county has such a tool, and by attaching a seventy-five-housepower tractor it will sever all roots to a depth of three feet, covering a fifteen-mile stretch in a day. Where eucalyptus are on field lines only the cutter is run on one side one year and on the other side the next year. Citrus trees grown within a few feet, or regular orchard-planting distance away, seem to develop and fruit as well as rows farther away.

In the interior valleys there is generally no need of heavy winter protection, and deciduous trees are used. Cottonwoods are common, but are serious soil robbers and are very dirty. A much better tree is the locust, though it also is a voracious feeder. In the Imperial, Coachella and Antelope valleys nothing is now so popular as an evergreen species of tamarisk (Tamarix articulata.) Some use deciduous species of tamarisk, and the diciduous Eleagnus angustifolius is also a good low growth.

In the Antelope Valley, especially in pear-growing districts, some orchardists are planting early apricots, peaches or crab apples along roadsides and fence lines, six or eight feet apart. These leaf out before the pears, are good windbreaks and do not long rob the soil. Others use a double row of the regular orchard trees. Shortest peaches are set on twenty-two feet. Every ninth row a double row is set, the rows six feet apart and the trees alternating at regular distances. This gives a wind checker every eleven feet, and those who have tried it are much pleased with results up to the present time. One orchardist of Southern California advocates the use of seedling avocados, this being evergreen and hardy in sections when they may be grown, and of handsome appearance. One may also reap a crop from nearly all of them and occasionally find a new variety worth propagating for commercial use.

INCREASE CAPITAL STOCK.

ANAHEIM.—The Anaheim Citrus Fruit Association recently voted upon and passed a proposition for increasing its capital stock from $50,000 to $200,000. The increased capital is needed on account of the larger volume of fruit which is now being handled, a second house having recently been erected for this purpose.

CANALS SPREAD CHOLERA.

When hog cholera sweeps through a neighborhood, causing the death of hundreds of animals, a simple precaution, as the proper location of the hog lot, may be the means of preventing infection. Hog lots should be located away from streams and highways. Free range, streams, irrigation canals, etc., help in the spread of cholera outbreaks.

Selling Problems.

(Continued from page 5.)

Prune and Apricot Growers, Inc., San Jose; C. B. Daniels of Sacramento, chairman of the State Board of Control, and others spoke.

A resolution offered by Col. Weinstock favoring the passage of the Capper-Volstead law to protect farmers in marketing organizations against "persecution, prosecution and unreasonable marketing taxes," was unanimously passed.

In the course of his remarks, Col. Weinstock said:

"Congress wants assurances that farmers will not create a monopoly inimical to public interest, when they create co-operative marketing organizations. In my opinion, there is but one way in which the farmers can establish a monopoly; they must control all the land, all the labor and all the farm capital. There is no country in the world that can exclusively produce any farm product. Everything the farmer raises can be produced in various lands. Hence, even if it were possible for producers of any one product in any one country to monopolize the crop of that particular country, and to attempt to exploit the public by demanding unfair prices, their end would, in due course, be defeated by the stimulation created for increased production of the same product in other countries."

G. H. Hecke, State Director of Agriculture, in his annual address, struck an optimistic chord, stating that the farmers had gone through a difficult year, but that the prospects for the future are bright. Mr. Hecke gave an idea of the problems of marketing ahead of the fruit growers when he said:

"When we attempt to estimate from the best available source the probable increase in production during the next decade, we are, indeed, surprised, if not alarmed. Based on present plantings in the deciduous fruit and grape industries, for instance, it is probably fair to say that the commercial output by the year 1930 will have increased three, and even four-fold. If one stops to consider what that means, one realizes that the future carries with it some very serious problems, although they are, in my opinion, by no means insurmountable. If we figure the shipments of deciduous fruits and grapes at about 40,000 cars per year now, there should be in the neighborhood of 150,000 cars per year by the end of the present decade. Such a tremendous production will demand the highest type of organization, and the greatest possible efficiency, in handling and marketing methods."

DISCUSSES MARKETING.

Problems of marketing occupied the attention of the delegates the second day, with addresses by G. Harold Powell, general manager of the California Fruit Growers' Exchange, on "The Failures in the Distribution of California Fruits in 1921;" by Thomas O'Neill, president of the California Vegetable Union, on "Transportation Problems of Vegetable Growers;" by Carlyle Thorpe, general manager of the California Walnut Growers' Association, "Marketing California Walnuts," and Frank T. Swett, president of the California Pear Growers' Association, on "How We Market Our Pears." Mr. O'Neill demanded of the carriers lower freight rates on vegetables, and stated that ruin faced the California vegetable producers under present schedules. The talks of Mr. Powell, Mr. Thorpe and Mr. Swett were largely descriptions of the methods used by them in marketing the tremendous citrus, walnut, and pear crops of this year, and were very helpful to the producers.

C. B. Daniels, chairman of the State Board of Control, stated that the California producer has a very large problem before him in developing markets for coming crops. R. B. Peters of San Bernardino, former member of the national farmers' committee on marketing, reported progress by the committee, and advised the growers to work with eastern producers in keeping inferior fruit off the markets of the country, stating that this action on the part of eastern producers in shipping inferior fruit was holding down the price of California fruits. Col. Harris Weinstock stating that it was impossible for American farmers to create the monopoly as feared by some Congressmen, offered the resolution indorsing the Capper-Volstead Act, which was unanimously passed. Judge Willis I. Morrison of Los Angeles, defined the difference between a farmer and an agriculturalist, stating the former was one who takes money out of the land, and the latter as one who puts money into the land.

The menace of the railroad strike order becoming stronger the third day of the convention, the resolution calling upon both the carriers and the unions to abide by the decision of the Railroad Labor Board was passed, as were other resolutions thanking State, county and city officials for help in staging the convention.

R. N. Wilson, secretary of the agricultural legislative committee, told of progress made in placing legislation protecting farmers before law-makers, and outlined the

Corn which probably grew in Tennessee in the time of the Pharaohs was recently found by W. E. Meyer, of the Bureau of American Ethnology under stone grave slabs, in mortuary vessels. The corn was evidently of the Tropical Flint variety, now grown in the West Indies.

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Los Angeles California

Dawn of New Era.

(Continued from page 5.)

Ass. Executive committee, Roy P. Wilcox. chairman, Montebello; E. W. Horton, Pomona; Max J. Crow, Gilroy; Hans Flath, San Francisco, and C. E. [illegible]

called upon almost daily for advice in the selection and care of trees and plants. Time given to his calling an added importance which makes it all the more desirable that his service be efficient and his advice of co-dame and of quality. In the adoption of this code of ethics the association

The Livestock Bulletin.

BY JOHNNY V. LYONS.

With an average of $420 per head and a total of $41,045 for ninety-nine head, the Robert N. Clapp sale of registered Holsteins, which took place at the sales pavilion of Rhoades & Rhoades at Hynes, was the biggest sale of registered animals of the "black and white" breed which has taken place in Southern California this year. Six individuals sold in excess of $1000 each for an average of over $1800, the top of the sale being $3000, which was paid for Rosamaines Korndyke Beauty, the wonderful producing daughter of King Pontiac Netherland Segis 3rd, going to Fred Hartsook of Lankershim. Berylwood Stock Farm, Hueneme, secured the second high top in K. S. P. Joy May Beets, a prize winning two-year-

Rosamaines Korndyke Beauty.

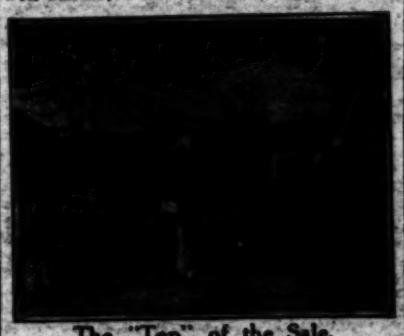
Sold for $3000 to Fred Hartsook at Robert N. Clapp sale. She is champion milk producer for age in California.

old daughter of King Segis Pontiac, and a wonderfully fine heifer. Earl Graham, Compton, secured Nove- Cara Mia, a twenty-nine-pound four-year-old daughter of King Pontiac Netherland Segis 3rd, for $1800, while Mr. Hartsook took another wonderful daughter of this same sire, Rosamaines Pontiac Gold Drop, at $1500, and for $1450 secured one of the best offerings of the sale in Nancy Calamo Korndyke. This cow is a daughter of the grand champion bull, Paul Calamo Korndyke, and is out of the wonderful show cow Nancy Spofford, whose daughter, Nancy Lucy Hengerveld, now in the Maxwell Farms herd, has to her credit 40.05 pounds of butter in seven days. The other cow selling at four figures was Minita Segis Pontiac, a thirty-pound daughter of King Pontiac Netherland Segis 3rd, who went to Berylwood Stock Farm for $1130.

Among the heavy buyers of the sale were Fred Hartsook, Lankershim; Maxwell Farms, Hollywood; Berylwood Stock Fa. 1, Hueneme; Carl Ray, Lankershim; Ventura Calf Club, Ventura; E. R. Stalder, Wineville, and Earl Graham, Compton. The sale was handled by the California Breeders' Sales and Pedigree Company, while Rhoades & Rhoades did the selling. Following is a list of the animals selling for $200 and over, together with the names of the purchasers and the prices paid:

Bull—K. S. P. J. Count, $435, R. G. Stinson, Orange.

Females—Rosamaines Korndyke Beauty, $3000, Fred Hartsook; Rosamaines May Korndyke, $775, Perle Penrose, Pomona; Gerben Abbekerk Maid, $825, Maxwell Farms; Aralia Maid, $410, Maxwell Farms; Abbekerk Pontiac, $325, Carl Ray; Syacres Ormsby Abbekerk Pontiac, $325, Berylwood Stock Farm; Rosamaines Pontiac Gold Drop, $1500, Fred Hartsook; Sharon Rose Novena, $500, Maxwell Farms; Rosamaines Rose Novena $415, W. B. Naugle, Santa Paula; Syacres Novena Netherland Segis, $.00, Fred Hartsook; Segis Walker Gelsche, $600, Fred Hartsook; Pearl Walker Segis, $400, Fred Hartsook; Nancy Calamo Korndyke, $1450, Fred Hartsook; Pearl Nancy Calamo, $400, Fred Hartsook; K. S. P. Calamo Nancy, $500, Maxwell Farms; K. S. P. Lucy Wayne, $500, Hartsook; K. S. P. Queen Lucy, $450, Maxwell Farms; Stanislaus Piebe Laura Pontiac, $975, Carl Ray; Syacres Piebe Segis Pontiac, $600, Charles Anderson, Burbank; K. S. P. J. Floria Canary, $275, Ventura Calf Clubs K. S. P. J. Novelty Pauline, $275, W. B. Naugle; Lida DeKol Mechthilde, $260, A. Zangi, Bellflower; Pearl Ertel, $225, Ventura Calf Club; Pearl Pietertje Segis, $750, Ventura Calf Club; Pearl Aaggie Hengerveld, $275, Ventura Calf Club; Pearl Segis Again, $335, E. Babcock, Riverside; Pearl Pride Dione, $290, J. O. Fumey, Pomona; Pearl Countess, $250, Ventura Calf Club; Hartwood Netherland Segis, $800, Berylwood Stock Farm; K. S. P. Queen Pearl, $450, Charles Anderson; K. S. P. Queenie, $325, Maxwell Farms; Pearl Queenie, $240, Ventura Calf Club; Rosamaines Colantha Zozo, $385, W. S. Wheeler, Arcadia; Syacres Ormsby Zozo, $200, Berylwood Stock Farm; K. S. P. Polkadot Beets, $435, Carl Ray; Syacres Pearl Polkadot Beets, $300, Ventura Calf Club; K. S. P. Prilly Mercedes, $400, Carl Ray; Syacres Pearl Prilly $250, Ventura Calf Club; Minita Segis Pontiac, $1050, Berylwood Stock Farm; K. S. P. Mooie Diploma, $350, Maxwell Farms; Pearl Diploma, $225, Ventura Calf Club; Pearl Clothilde Lilith, $525, Berylwood Stock Farm; Evelina Pearl Segis, $575, Fred Hartsook; Pearl Joy Mabel, $210, S. Holderness, Nestor; Pearl Tula Korndyke, $280, Perle Penrose; K. S. P. Princess Hengerveld, $300, George E. Walter, El Monte; Calamo Princess, $300, E. R. Stalder; K. S. P. Clorinda, Artis, $315, E. R. Stalder; K. S. P. Queen Artis, $300, C. L. Oelergard, Hyde Park; Pearl May Beets, $350, James J. Jeffries, Burbank; K. S. P. Joy May Beets, $2100, Berylwood Stock Farm; Joy May Calamo, $210, Mrs. H. Haiff, Los Angeles; Rosamaines Rowena, $700, Earl Graham; Wakefield Segis Chicago Duchess, $410, W. B. Naugle; Pearl Chicago, $250, Berylwood Stock Farm; S. P. Wa Wa, $430, F. E. Voorhees, Inglewood; Pearl Bena Segis, $255, Ventura Calf Club; Wakefield Segis Chicago Boon, $600, E. R. Stalder; Novena Cara Mia, $1800, Earl Graham; Aralia Pontiac, $625, Earl Graham; Evergreen Beauty 2nd, $350, Carl Ray; Lakeview Johanna Korndyke, $275, E. R. Stalder; Scenic Pietertje Colantha, $345, O. E. Bowen, Pasadena; K. S. P. Adele Queen, $290, George Walter; K. S. P. Lady Una, $300, Maxwell Farms; K. S. P. Queen Veeman, $400, Carl Ray; Pearl Veeman, $250, Ventura Calf Club; Pearl Susie, $350, Albert Pfeiler, Oxnard, K. S. P. Osma Johanna Segis, $400, F. E. Voorhees; Pearl Johanna Osma Segis, $230, J. Holderman, Santa Paula; K. S. P. Clothilde Lady, $800, Maxwell Farms; Pearl Clothilde Segis Pontiac,



The "Top" of the Sale.

Dr. Maynard Rosenberger, superintendent of Adohr Stock Farms, Van Nuys, holding Alpha's Omega of Burnham Acres, Guernsey heifer, bought by this ranch at Edgemoor Farm sale for $500.

$250, Carl Ray; Pearl Woodcrest Pontiac, $300, Berylwood Stock Farm; North Side Bee Butter Girl Korndyke, $330, Mrs. J. Shilling, Hynes; Uneeda Roderick Beryl, $200, E. R. Stalder; Visalia Princess Tritomia, $250, F. E. Voorhees; Whittier Pontiac 3rd, $310, Mr. McLinn; Rosamaines Minita, $400, Hartsook.

The Edgemoor Farm sale of registered Guernsey cattle, held at the Rhoades & Rhoades sale pavilion, Hynes, on October 20, resulted in a total of $15,590 being paid for forty-six head, or an average of $339.90 per head. Nine bulls, most of them quite young, averaged $176, and thirty-seven heifers made an average of $378.50. Adohr Stock Farm, Van Nuys, paid $500 for Alpha's Omega of Burnham Acres, a two-year-old grand-daughter of Governor of the Chene, this being the top price of the sale. The same firm secured a yearling daughter of Pencoyd Crackerjack, who is a grandson of the famous Guernsey sire, Dolly Dimple's May King, of Langwater. This heifer, at $500, was considered one of the real bargains of the sale. The offering was distributed among almost a score of buyers, the Italian Vineyard Company, Guasti; Charles Hartig, Spadra, and the Wiktup Ranch, owned by George H. Strate of Santa Rosa, taking six head each; while G. T. Drinkwater, Lakeside, Loring Farnum, Ojai, and Blackwood & McIntosh, Glendora, each took four head. The sale was held by the California Breeders' Sales and Pedigree Company, while Rhoades & Rhoades did the selling. Following are the names of the animals selling, together with those of purphasers, and the prices paid: Females—Lily Saracen of Piedmont, M. H. Anderson, $250, Carl Ray; Pearl Woodcrest Pontiac, $300, Berylwood Stock Farm; North Side Bee Butter Girl Korndyke, $330, Mrs. J. Shilling, Hynes; Uneeda Roderick Beryl, $200, E. R. Stalder; Visalia Princess Tritomia, $250, F. E. Voorhees; Whittier Pontiac 3rd, $310, Mr. McLinn; Rosamaines Minita, $400, Hartsook; Royal Clothilde Segis, $450, Fred Hartsook; Princess of Rosemaines, Wiktup Ranch, $315; Old Times Queen, Loring Farnum, $250; Kornette's Netherland Queen, Loring Farnum, $250; Kornette's Rosemaines, Wiktup Ranch, $315; Rosamaines Wiktup Ranch, $315; Royal Clothilde Segis, $450, Fred Hartsook; Princess of Beirnetown, Dorothy Fried, $400; May Queen Ivy, Loring Farnum, $250; Lucy of Beirnetown, Wiktup Ranch, $315; Minnie of Beirnetown, Italian Vineyard Co., $450; Joy of Beirnetown, Dorothy Fried, $400; Starlight of Beirnetown, Chaffey Project Farm, Ontario, $350; Governor's Primrose of A. D. F. 2d, Wiktup Ranch, $400; Esther of Beirnetown's Ford's Farm, Redlands, $390; Daisy Rita of A. D. F., Ford's Farm, $425; Birchwood's Aurora, Charles Hartig, $310; Violetta of the Lewis Farm, G. T. Drinkwater, $310; Hero's Eva of Beirnetown, G. T. Drinkwater, $525; Ellen of Beirnetown, A. G. McLouth, Los Angeles, $410; Lillis of Yavarino, Italian Vineyard Co., $525; Golden's Miss Daffodil, Italian Vineyard Co., $450; Little Fantine of Lewis Farms, Adohr Stock Farm, $500; Crackerjack's Fair Lass, Loring Farnum, $350; Dello Mento of the Priory, Loring Farnum, $350; Rosamaines Dolly Dimple, Wiktup Ranch, $315; Rosamaines Rosemary, Wiktup Ranch, $315; Rosamaines Rosebud, Wiktup Ranch, $315; Rosamaines Rose Queen, Wiktup Ranch, $315; Rosamaines Rose Princess, Wiktup Ranch, $315; Rosamaines Rose Lass, Wiktup Ranch, $315; Rosamaines Rose Lily, Wiktup Ranch, $315; Rosamaines Rose Lassie, Wiktup Ranch, $315; Royal Clothilde Segis, $450, Fred Hartsook; Princess of Rosemaines, Wiktup Ranch, $315; Old Times Queen, Loring Farnum, $250; Kornette's Netherland Queen, Loring Farnum, $250; Kornette's Rosemaines

SAYS "LONG" PRUNING DOUBLED HIS YIELD.

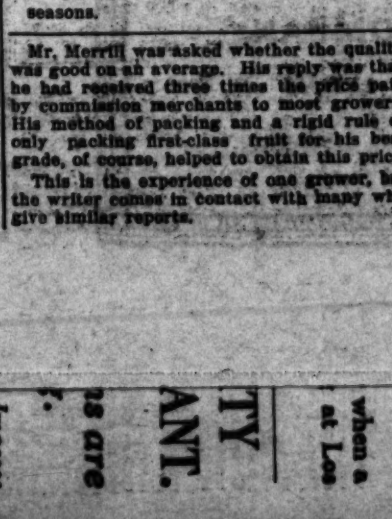
BY VINCENT P. BLANCHARD.

With the coming of the dormant season for deciduous trees, growers are again planning for their pruning. The large number of field demonstrations and the many articles in agricultural journals on pruning have resulted in much interest being manifested in the "long" system of pruning as advocated by the College of Agriculture. A large percentage of the deciduous acreage was pruned "long" last year and it is expected that many more growers will itry the system this season. There are still those who are skeptical of the real benefits that can be derived from such a system and who want to see it tried out by others before they attempt it themselves. Also there are those who are positive that it is a failure. In every instance, under my observation, where actual tree production records have been kept of trees pruned by the two systems, those pruned by the "long" system have borne the larger crops.

Two years ago, Robert W. Hodgson, Farm Advisor for Los Angeles county, and the writer conducted a deciduous pruning demonstration in the little district known as Hansen Heights, situated in a small valley between La Canada and the San Fernando Valley. Part of the demonstrations w e held at a peach orchard owned by Harry Merrill. Mr. Merrill stated that he had read a great deal about the "long" system and would like to "take a chance" with it. His orchard was old and with the exception of one year, had not given good results; in fact, had only averaged about five tons per acre. He tried the "long" system and obtained approximately nine tons per acre the next season, an increase of four tons above his former average. He tried the system again and this year obtained over ten tons per acre, an increase of 160 per cent over his average with the "heading-back" system.

The writer had occasion to call on Mr. Merrill at his orchard recently and received some first-hand information as to results. He stated that a heavy thinning was given, ten peaches being taken off for every one left on. In fact, he said, too many were left in the tops against his wishes, as he realized that in changing over from the heading-back system to the "long" system there was danger of limb breakage if too many peaches were left on the leaders. His thinner, he declared, had not taken off as much as should have been removed, with the result that a few leaders had broken down. He stated that he would overcome this next year by knocking off with a pole the fruit left on the ends of leaders. That will save time in thinning, he says, and still leave a great abundance of fruit.

One of the statements made by some growers in criticising the "long" system is that too much of the fruit has to be picked from a ladder. That question was put to Mr. Merrill and he stated that a careful check indicated three-fourths of the peaches were picked while the picker was standing on the ground. The writer has made the same observation in other orchards. Where growers do not obtain those results, the reason is usually the fact that the trees are too dense. It is necessary to have trees so open that sunlight can penetrate to all parts. Where that is done the fruit is grown on low-hanging branches within easy reach.



J. W. Barnicott, Newcastle,
Presindent California Association of Nurserymen.

Believes in "Long" Pruning.
Harry Merrill, Hansen Heights peach grower, who says he increased his production 100 per cent by following new system two seasons.

Mr. Merrill was asked whether the quality was good on an average. His reply was that he had received three times the price paid by commission merchants to most growers. His method of packing and a rigid rule of only packing first-class fruit for his best grade, of course, helped to obtain this price.

This is the experience of one grower, but the writer comes in contact with many who give similar reports.

Dawn of New Era.

(Continued from page 5.)

lan. Executive committee, Roy F. Wilcox, chairman, Montebello; E. W. Horton, Fresno; Max J. Crow, Gilroy; Hans Plath, San Francisco, and Fred H. Howard, Los Angeles.

President Roy F. Wilcox, in his annual address, said no better nor wiser thing than when he pleaded for high standards in the quality of nursery products and efficiency in service on the part of commercial plantsmen in their dealings with the public and among each other. This may sound like a truism, but the fact remains that most of us can do a little better than we have in the past. The plantsman's relation to his customers is something more than that of a mere tradesman; he lives close to the grass roots and comes into contact daily with the earth earthy, hence must possess a knowledge and an appreciation for his living plants that does not apply to a bar of soap nor a package of saleratus. His products require special treatment, and in order to enjoy satisfied customers, he is called upon almost daily for advice in the protection and care of trees and plants. This gives to his calling an added importance, which makes it all the more desirable that his service be efficient and his plants true-to-name and of quality. In the adoption of this code of ethics the association pledged its membership to observe what the late Col. Theodore Roosevelt, in his combative way, was pleased to call the "square deal."

Here is another step in the right direction. The fruit tree men are standardizing their product by growing trees from selected buds cut from record-bearing trees; the ornamental plantsman will undoubtedly follow suit just as fast as their industry develops; the two combined in the membership now propose to standardize the nursery trade by putting it "up" where it belongs as an institution worthy of every confidence and support.

Sounds good, and here's predicting the plantsmen will at least greatly improve conditions in their industry.

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WARNING!

The State Entomologist predicts a total loss of this year's celery crop as well as serious losses in other vegetables, if farmers do not rid their plants of the destructive diseases and insects now infesting them.

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The Livestock Bulletin.

BY ROBERT T. LAVAS.

SET A FOOT ROOT FOR MACHINE SHED

BY E. J. STIENIMAN.

"Better farm machinery"—yes—but better maintenance and operators, first!

An indestructible machine is impossible to construct for some of our present destructive operators. Nearly any user of machinery can prove this by a survey of his back yard, or that well-known machine shed, the fence corner or shade tree.

It has been stated that the machine shed has not so far proven that it is a good investment. Give it a fair trial, Mr. Farmer, and it will prove itself, and a trial with machinery that has not passed too much of its useful life out keeping company with a row of fence posts all winter, or under a weeping willow tree, will prove illuminating.

A machine shed has the same chance of making your old machinery new ever night

A Too-Common Condition.

(Top) An expensive type of machine "shed," with the sky for a roof. (Below) A feed cutter badly in need of repairs.

Proper housing does not mean elaborate and expensive machine sheds, but a place in which the machine is protected from the weather and kept dry. A limited amount of room for the convenience of the operator in overhauling, repairing and adjusting is very necessary, either in the machine shed or farm repair shop. Your best friend, the instruction book and repair list, should also receive considerable attention. Too many machines are put into operation without being checked over to see if their condition warrants their use.

When a machine fails to operate properly, about the first thing the operator does is to try to find someone on whom to place the blame. There may have been someone else involved, it is true, but the chances are about ten to one against it.

To be an operator and to be called an "operator" are two different things. An operator should know the parts and adjustments of the machine, their proper relations, functions and care. Farm machinery and equipment need constant care. Certain parts will wear out, others will break through no fault of the manufacturer. Every owner of machinery should spend a limited amount of his spare time certain seasons of the year in caring for and repairing machines. By so doing he will save uncalled for and expensive breakdowns and delays during the operating periods.

There is no time like the present for giving your machinery proper care.

RYAN IS CHOSEN HEAD OF COMMISSIONERS.

H. J. Ryan, horticultural commissioner for Los Angeles county, was chosen president of the County Horticultural Commissioners' Association, during the annual convention of the commissioners at Exposition Park, Los Angeles, October 24, 27 and 28, inclusive. Albert Call, commissioner for Ventura county, was elected secretary and treasurer, and John F. Benton of Humbolt county was made vice-president.

Three executive sessions were held by the horticultural commissioners, at which details of policy and practice in quarantine and pest and disease control were worked out. The open session on October 27 was interesting and helpful to the commissioners. Among those who addressed the commissioners were A. J. Flebut of Fresno, speaking on the grape mealy bug; Prof. P. B. Kennedy of the University of California, on grass and forage plant investigations; George P. Gray of Sacramento on insecticides; George P. Weldon of Ontario on spraying deciduous fruit trees; A. D. Borden of the United States Bureau of Entomology, on control of red spider; R. S. Woglum of Los Angeles on citrus pests; Prof. H. J. Quayle of Riverside on Codling Moth in Walnuts, and H. M. Armitage of Whittier on the control of citrus pests.

On October 28, the commissioners and wives of commissioners were taken on an automobile trip through Pasadena, Griffith Park, San Fernando, Zelzah, Topanga Canyon, Santa Monica and Hollywood.

EXCELLENT EXHIBITS AT EL CENTRO SHOW.

EL CENTRO.—The El Centro fair for 1921, held October 22 to 23, was sponsored by the El Centro Chamber of Commerce. That body made an effort to interest the various towns of the valley in a county fair and failing in this, decided to have a fair where the owners of merchandise, cattle and produce would have an opportunity to exhibit the same, not only for their own good, but for the education of the people generally and for stimulating the desire for perfection along all lines.

Many of the farm centers have erected booths containing displays from their districts of fruit, flowers, vegetables, canned goods and needlework, and there was quite a contest on for the $100 prize offered by the fair management for the best display from an artistic standpoint. Eastside Sunset was awarded first prize and the McCabe center took second, Alimo being third.

The live-stock pens were the center of interest during the entire fair and the exhibits were exceptionally good. Prof. Hunt of Pasadena did the scoring. In the class of registered Holstein bulls, 3 years old and over, Prince Creamella Cornicopia, owned by A. H. Smithson, was first. In the registered bull class, 1 year old, Highland Laddie Valdessa, owned by Warren & Son, Holtville, took first honors. In the registered bull calf class there were two entries, Highland King Colinthia Echo, owned by Warren & Son, taking first. Stanton, a grade cow, entered by Evitt & Son, took first in the grade division.

In the special class for registered Holstein cows over 3 years old, Corona Creamelia, owned by Smith & Son, took first. The 2-year-old Snowball, entered by John Masserini, took first in her class. In the special class of registered yearling heifers there were several entries, but first and second were awarded to Warren & Son. In grade yearling Holstein Bell, entered by C. Cowtenay, took first.

Mrs. S. A. Knight of Heber, who has been a dairywoman in the valley for two years, coming here from Oklahoma, had a fine exhibit of registered Jerseys. She took first, second and third prizes for females, Duffy & Eig took first on 3-year-old Jersey bull.

There was also a good exhibit of Guernseys. A. A. Cook of Brawley carried away the first prize aged cow. The 3-year-old bull entered by Buckel Brothers was first.

For saddle horses, John Dye of Calexico took first, second and third.

The display of grains, grasses, vegetables, etc., which is usually the main feature of agricultural fairs, was sadly lacking, owing to the fact that this is not the season for garden truck. Gardens are now being planted and about midwinter the valley could make a creditable showing. In spite

With an average of $450 per head and a total of $41,615 for ninety-nine head, the Robert N. Clapp sale of registered Holsteins, which took place at Hynes, was the biggest sale of registered animals of the Rhoades & Rhoades Pavilion of Pasadena Calif. Six places in southern California (the year. Six individuals sold in excess of $1000 each for "black and white" breed which has taken

Estrel, $225. Ventura Calf Club; Pearl Pierette Sadie, $250. Ventura Calf Club. Pearl Adelle Hengerveld, $275. Ventura Calf Club. Pearl Adelle Alantic, $225. E. Barcook; Riverside; Pearl Pride Dione, $250. Calf Club; Pearl Sadie Alantic, $225. E. Barcook; Riverside; Pearl Pride Dione, $250. P. Queen Pearl, $450. Charles Anderson; Sadie, $200. Berrywood Stock Farm; K. S. Ventura Calf Club; Hartwood Netherland Joy. O. Fuimy, Pomona; Pearl Countess, $250. Blairlight of Belrieveux, Charley Project Joy of Belrieveux, Dorothy Fried, $400; Belrieveux of Rosemere, Fred Osterwood, Old Times Queen, Lorine Farnum, $250; Princess of Rosemere, Wiking Ranch, $250; Nancy, Italian Vineyards Co. $250; Golden Ayres, Adobe Stock Farm, $200; Edward's Sadie Butter Queen, Lorine Farnum, $250; Klondike's Jacqueline, Wiking Ranch, $250;

HINDUS LESS EAGER FOR COURT CONTESTS.

EL CENTRO.—It is stated that the registration under the alien law reveals the fact that there are 300 Hindus in Imperial Valley. This number is less than that of two years ago, for there has been quite an exodus to the San Joaquin Valley, to Texas and Arizona. For several years, Imperial Valley has had more or less trouble with this element of its population, but this has apparently been eliminated by the organization among the Hindus of a mutual-benefit association. A committee from this society acts as a board of arbitration and settles in all matters of dispute, which these aliens formerly seemed to take special delight in airing in the courts. Formerly Hindu cases were numerous at every session of the Superior Court and attorneys waxed fat prosecuting or defending civil cases for wealthy men of the race. Numerous, also, were the criminal actions in which Hindus were involved. The society has been able to eliminate many of these cases also. At present it is the exception and not the rule to see a Hindu in court. This state of affairs has given him a much better standing in the community.

From an agricultural point of view, the Hindu is an important factor in the valley. Last year 35,000 acres of land were under Hindu control. These were planted almost exclusively to cotton and corn, two crops with which the Hindu is familiar in his own country. It is estimated that the number of acres this year is less, perhaps not to exceed 30,000. This year the Hindus are invading the domain of the Jap and are planting lettuce and cantaloupes. Already 1000 acres of lettuce have been planted. More land is being prepared and will be planted for a late crop.

The County Horticultural Commissioner and members of the farm bureau are sounding timely warnings to those who contemplate going into the grape industry. They advise "making haste slowly." Grape growing is not all profit. It is like any other branch of farming; it takes money, a knowledge of the business and industry. Be advised, the agricultural service men point out.

The excellent prices that have prevailed for several years for table grapes have encouraged many old growers to enlarge their vineyards and new ones to enter the business. Already this year 6000 acres of new vineyards have been planted and a similar increase is promised for next year. If the present high level of prices prevail, all will be well, but there is no assurance of this, especially when the valley is faced by a probable over-production in the near future.

SOME HINTS ON THE MARKETING OF HONEY.

BY A. W. BERCAW.

At this particular season of the year, the question of marketing honey is a broad one, involving, as it does, the entire country from the Atlantic to the Pacific. Many suggestions are constantly being put forth along this particular phase of the industry, some good, some bad, some indifferent.

Climatic conditions have some influence on the demand for honey. I am led to believe that in the cooler climates more honey is consumed than in the warmer. Honey as a food produces heat, and naturally would seem to be adapted to colder weather. Our heaviest demand for honey comes during cooler weather, or in the winter season, as we call it here in California, and observation shows that 50 per cent more is used and handled during colder weather than in summer.

Advertise strictly pure, edible honey, then supply it when the demand comes. Put it up in packages adapted to the trade which you are serving. Put up only the best, the lightest as to color, that of good body. It is not necessary for it to be the "water white" that so much is said about. A light orange color will sell just as readily.

Either glass or tin containers should be used, glass for small quantities, tin for larger amounts, is a good rule. Do not mix comb honey in glass containers with extracted honey; sell honey, if extracted, not comb. The size of packages will depend upon your trade and the class of customers served. Do not advertise "strained" honey. As far as you possibly can, discourage the use of the word "strained" in selling honey; call it "extracted," nothing else. Glass containers can be used for samples, and local store trade, for public exhibition, or sale, but glass cannot be successfully used in parcel-post shipments, and other methods of transportation. Glass is subject to breakage unless it is packed with great care. Use little booklets to aid publicity. We have used them for over eight years.

Advertise pure honey as a "strictly pure," "guaranteed," "sanitary," "edible" article. Get people to understand that this is the kind you handle. Sell only the best, well-ripened honey, of a light grade, milky stuff such as I have seen produced in some of our Southern California apiaries. Right here is where the argument is strong in favor of using dark containers to keep the queens from the surplus honey chamber. All containers should have the net weight of the contents shown plainly, to conform to the State and also the national law.

These are a few of the most essential points coming under our observation in the handling of edible honey, during the past fifteen years in Southern California, not only for local consumption, but also for shipment to other States and countries.

NEW BULLETINS ISSUED.

The University of California has recently issued a number of agricultural bulletins which will be sent free to anyone in the State upon application. They are prune growing, dehydration of fruits, vine pruning, the seedless raisin grape and grain sorghums (revised.)

TRACTORS SUCCESS IN DATE ORCHARD.

THERMAL.—Many of the visitors at the recent Date Festival at Indio spent a part of their time in the Coachella Valley inspecting different ranches and in studying methods employed by successful growers in the production of dates. A number made the trip to this part of the valley for the purpose of visiting the Narbonne Ranch, which is probably the best-developed of the larger holdings of the date-growing region.

This ranch is often pointed out as an example of the possibilities awaiting capital and intelligent, energetic effort in the valley. The property, consisting of 140 acres under cultivation and as much more still in the clutches of the desert, was laid out in 1914 by G. Hostetchenos, a Los Angeles capitalist. It has been given over to a variety of crops, and has been a notably productive holding.

The ranch boasts a seven-year-old date orchard of over ten acres, of which six acres are in Deglet Noors and the rest in Persian varieties. There is a forty-acre tract in grapes, principally Malagas, but including a considerable vineyard of Thompson Seedless. Several small plots are set out to apricots, peaches, almonds, pomegranates and other trees, while there is a thriving vegetable and berry patch. The rest of the cultivated area is given over to alfalfa, grain and other crops, on a rotation basis. This year eight acres of potatoes and six acres of pink beans were put in. Last year sixty acres were put in onions, some grown as a date orchard intercrop. The whole place has been most attractively bordered throughout with rows of tamarix, eucalyptus, Arizona ash and cottonwood, effectively placed as windbreaks, while pomegranates border the driveway approach to the ranch buildings.

The land is irrigated from two modern pumping plants developing 280 inches of water, and operated by engines of 40 and 30 horsepower respectively. Two tractors are kept busy almost all the year in the orchards and fields. The ranch has a large combined repair shop and implement shed for keeping its machinery in good condition, and housed in a part of this building is also equipment for the making of crates and boxes used in shipping fruit and vegetables. T. J. Gridley, manager of the ranch, has tried to eliminate as far as possible any necessity for outside service in the care of mechanical equipment and in the handling of crops.

Tractors, according to C. Q. Johnson, who is in charge of the date-growing operations, have been of great help in maintaining the date palms in first-class condition. The tractor makes it possible to cultivate and disc up around the trees, and facilitates the preparation of the ground for irrigation. No fertilizer has been used since the planting of the orchard, good cultivation and proper application of water having been relied upon thus far to get results.

The Narbonne ranch orchard, in common with other Coachella Valley date tracts, suffered from the unseasonable rain in September. The yield, Mr. Johnson says, will probably average less than 150 pounds of marketable fruit to the tree, although in other years it has gone much higher. The rain was so unusual and unexpected that it caught growers generally unprepared, only a few having provided any protection for the ripening bunches of dates.

Mr. Johnson has an interesting routine mapped out for him in his date work. He starts in pollenizing about January 15, personally handling the entire operation until the task is completed in the latter part of March. He pollenizes ten to fourteen blooms to a tree, by hand getting the necessary pollen from five male trees on the ranch. Later the bunches of blooms are thinned out to an average of about six or seven to a tree. Then comes the job of picking and packing, the latter being handled entirely in the Narbonne's own up-to-date packing-house. The ranch also boasts one of the best propagating houses in the valley.

PALO VERDE DATES.

BLYTHE.—Although the date industry in Palo Verde Valley is not yet on a commercial basis, exhibits of dates at the Indio Date Festival from this district showed that dates bear heavily and ripen well here. T. J. Barnes, of Neighbors, has bearing date palms the fruit of which is of excellent flavor, and commands a high price. Mrs. Nancy Williams shipped to the festival a box of choice dates from 10-year-old palms. It is stated that in Ehrenberg, Arizona, just across the river, there are neglected date palms which are nearly half a century old, and which bear fruit regularly.

Imperial valley farmers plan the setting out of grape vines on 2500 acres next spring.

Implement Prices Down

OUR 1922 reduced prices on farm machines have just been issued and are effective immediately. They apply on practically our entire line of International Harvester grain, hay, and corn harvesting machines, plows, tillage implements, seeding machines, etc.

In determining these prices, the Company has made a careful study of market and labor conditions and has based the price reductions on the lowest possible raw material and production costs that can, under most favorable conditions, be forecast for the season of 1922.

At the new prices, a grain binder can be bought for $50 to $60 less than the price of Jan. 1st, 1921; and other reductions are in proportion.

At these prices no farmer can afford to postpone the purchase of needed machines, especially if his present equipment will not stand up under the work of another planting and harvest.

An old corn planter may crack enough kernels and miss enough hills to make its use mighty expensive. A new planter will save much of its cost the first season. The same is true of a drill. Your old binder may lose grain enough in one harvest to make a substantial payment on a new machine. The new machine will go on for many years, saving a large amount for you each year.

Economy consists not in getting along with worn-out machines *but in farming with efficient machines.*

You will of course continue with that part of your present equipment which is in good order and satisfactory. But it is good judgment now as always to abandon those machines which are really worn-out. Where repairs have been made again and again, beyond the point of serviceability, waste and loss are pretty sure to follow. Present prices will enable you to replace the old with efficient, modern machines. As Mr. J. R. Howard, President of the American Farm Bureau Federation, has said, "The farmer who needs additional machinery and equipment pays for it whether he buys it or not."

If you are at present interested in learning some of the new prices, or in looking over any individual machine, the International Dealer in your vicinity is at your service.

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SANTA BARBARANS TO RAISE CROP VALUES.

SANTA BARBARA.—Increase the value of the farm produce of Santa Barbara county by $11,000,000 annually is the object of the farm bureau centers. Prof. J. W. Nelson of the University of California has been scooting about over the county, and he declares that the increase is possible. He estimates that the ranches of the county are not producing more than 50 per cent of their crop value possibilities. County Farm Adviser D. T. Batchelder agrees that the estimate is fair.

In the drive to aid this huge sum in the value of the annual crop output, a soil map has been completed. This map shows the composition of the various soils of the county, and indicates what crops could be raised to best advantage in the various sections. Scores of test plots are being prepared, the ground is being made ready for planting and experiments will be made to show the most profitable crops for certain sections, and the most profitable way in which they may be grown.

Fifty plots for testing Mariot barley are being prepared in the interior valleys of the county. These plots range in size from half an acre to as much as forty acres. Plots along the Coast are being made ready for the planting of Tennessee and 4000 barley and for the planting of fifty or sixty plots of purple vetch, in from one-half acre to ten-acre patches.

Prof. Nelson is of the opinion that, in grain raising and tthe planting of crops such as purple vetch, farmers are getting only about 30 to 50 per cent of a possible crop. He says the farmers lose by planting the wrong seed in the wrong soil, by planting it at the wrong time, and in not knowing how to properly care for the seed. He estimates that, in bringing a crop to maturity, 65 per cent of the cost goes into preparation of the soil, cost of seed and cultivation, even if the crop is not harvested. The farmer thus gets but 50 to 65 per cent production out of a possible 100 per cent. His inspection of the county brings one to the opinion that the majority of the acreage is good for grazing purposes only. He says the total grazing land amounts to 980,800 acres, but that it is supporting only one-half the cattle that could be taken care of, because the native grasses, to an altitude of 3000 feet, have been entirely destroyed by too intense pasturing. He says the rich, native grasses have been replaced with European grasses, which grow to a height of three or four inches, and then go to seed, furnishing inadequate feed.

It is proposed to find, by experimentation, the best forage grasses for this county, and then to sow those grasses over the vast acreage which has been partially denuded. Then the error of overgrazing can be avoided by the fencing part of the range, and dividing it into pasture lands, so that plantings will not be grazed too closely. Under this plan, double the number of cattle can be taken care of, with no more expense than present herds call for.

Plans for increasing the citrus and walnut crops are also being devised. The expert says the annual crop value in Santa Barbara county is about $11,266,625. He says that the total can be doubled, and that is the effort to be made under the direction of the county farm adviser and his assistants, aided by members of the various farm centers.

AN EASY METHOD OF MEASURING LUMBER.

Lumber usually comes in even lengths of 8, 10, 12, 14 and 16 feet. The common unit of measurement is the board foot, which is a board one inch thick and one foot square. To compute the board feet in any piece of lumber, multiply the product of the width and thickness in inches by the length in feet and divide by twelve. Round off the figures to the nearest whole number. In some localities board measure is based on boards seven-eighths of an inch in thickness. In this case the unit is a board one foot square and seven-eighths of an inch thick. The following table shows the number of board feet in various dimensions of lumber from six to seventeen feet long:

	Size, inches.					
Length, feet.	1x4	1x6	1x8	1x10	1x12	1x16
	2x2	2x3	2x4	2x5	2x6	2x8
	...	...	...	....	3x4	4x4
	Board Feet.					
6	3	3	4	5	6	8
8	3	4	5	7	8	11
10	3	5	7	8	10	13
12	4	6	8	10	12	16
14	5	7	9	12	14	19

EFFECT OF SPRAYING.

C. P. Wilson, chemist in charge of the research laboratory of the California Fruit Growers Exchange, formerly connected with Geo. P. Gray, Chief of the Division of Chemistry of the State Department of Agriculture, and they together with Geo. E. Colby, chemist of the department, outlined the plans for a continuation of an investigation [illegible] has confirmed previous findings along this line, but was more nearly complete, having followed the course of sugar and acid de- [illegible] Wilson.

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Samson 2-bottom 14 inch Power Plow with power lift —rolling coulters; sturdy construction $136.35

Samson 6-foot, 18 inch Tandem Disc Harrow — Famous for its durability and performance $117.45

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The Samson Tractor Company are builders of the most complete line of farm tools in America, and a subsidiary of the General Motors Corporation

Samson—1½-ton truck Delivered $1134.50

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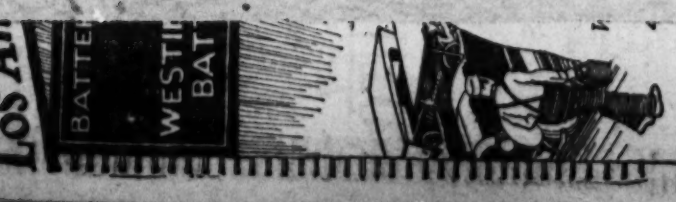
Owensmouth Machine Works, Milo C. Walker, Manager, Owensmouth, Cal.
Central Garage, Montebello, Cal.
E. A. Parkford, Ontario, Cal.
W. E. Alexander, El Centro, Cal.
L. U. Swales & Co., Santa Ana, Cal.
Burt S. Hatfield, Redlands, Cal.



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HINDUS LESS EAGER FOR COURT CONTESTS.

TRACTORS SUCCESS IN DATE ORCHARD.

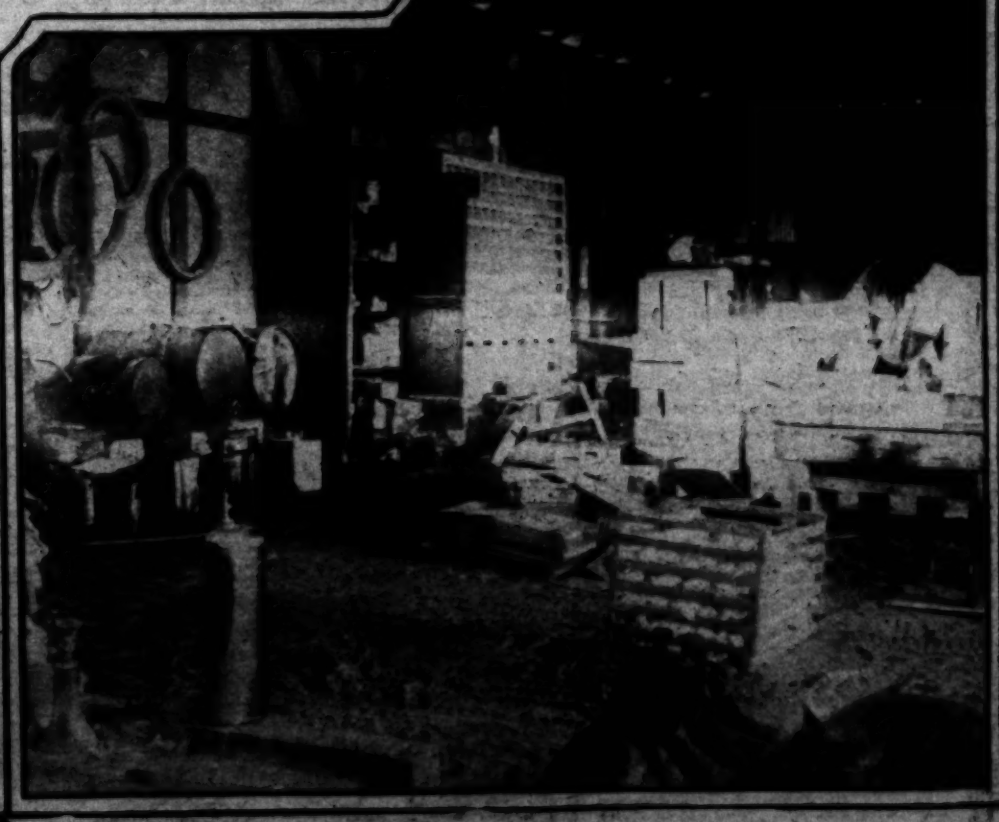
Hot Desert Waste Conquered by Modern Methods.

The Narbonne Ranch near Thermal affords a convincing example of what can be accomplished with ample capital and intelligent, persevering effort down below sea level in the hot Coachella Valley desert country. This ten-acre date orchard of six-year-old trees, mostly Deglet Noors, is the pride of the ranch

Occidental methods are causing the transplanted fruit of the African and Asiatic deserts to thrive as it never did in its native oases. The Narbonne Ranch keeps two tractors busy in its date orchard, vineyards and alfalfa fields.

C. Q. Johnson, in charge of state work on the ranch, enjoyed (?) an unscheduled Turkish bath while posing for the cameraman in the torrid offshoot propagating house.

Malaga grapes have thriven wonderfully on the Narbonne Ranch.



The Narbonne Ranch is thoroughly modern in its equipment. Here is an interior view of the large combination tool house, implement shed and repair shop.

SANTA BARBARANS TO RAISE CROP VALUES.

SANTA BARBARA—Increase the value of the farm products of Santa Barbara county by $15,000,000 annually is the object of the farm bureau center. Prof. W. Madson of the University of California, who has been working about over the county, has declared that the increase is possible. He estimates that the [illegible]

Sacred Cattle On the Ranges of the Southwest.

BY W. A. CHILDS, UNIVERSITY OF ARIZONA.

A. P. Borden of Pierce, Tex., a pioneer in the use of Brahma cattle on Texas ranges, and one of his young Brahma bulls.

The sacred cattle of India are now being consecrated to the intensely practical purpose of producing hardier, fatter beef animals on Texas ranches. This at least, is a result that is claimed for the blood. Here is a herd of Brahma cattle owned by Edward C. Lasater at Falfurrias, Texas.

A better view of A. P. Borden, among his Brahma cattle. These cattle caused not a little hilarity when they were first introduced, but now have many friends among the ranchmen.

A trio of Brahma bulls on the Texas range. The animals are gentle and are said to respond readily to good care.

mediate vicinity and won some friends for the breed. In 1898, A. M. McFadden and F. D. Woods brought some of the descendants of the Louisiana bulls to Victoria, Texas, and about the same time secured a famous Brahma sire, A. H. Ediv, of fifteen-sixteenths Brahma blood. Later, at the St. Louis Exposition in 1904, they purchased another Brahma bull from the Hagenbeck circus. To A. P. Borden, of Pierce, Texas, however, belongs the credit for having established the Brahma as a real factor in Southwestern range activities.

At first the queer-looking animals were considered freaks and were laughed at, but some of the very men who scoffed at them at the beginning are now eager to acquire them. The Brahma made good in one herd after another, until now Brahma blood is much sought after by cattlemen, and there are enthusiasts who go so far as to predict that the once-scorned bovine immigrant will revolutionize the cattle industry in the Southwest.

Dr. R. H. Williams, professor of animal husbandry at the University of Arizona, who has just returned from an extensive trip through the Lone Star State, reports that the Brahmas are rapidly gaining a reputation among the big cattlemen of Texas. While at the King ranch, a famous Texas cattle holding, he noted that the calves of the Brahma blood were much fatter than those of other cattle on the same range, and the ranchers assured him that the part-Brahma calves fattened earlier than those without Brahma blood, were especially hardy, and the best rustlers ever used on the range. The ranch had just sold a carload of yearlings, weighing an average of 468 pounds, off the cars at Houston, and this was almost 100 pounds more than had been expected.

Caesar Kleberg, another cattleman, said that he had received $[illegible] more per head for cross-bred cows than [illegible] natives from the same range, and that the Brahmas not only outweighed the natives by 15 pounds per head, but outsold them by $1.50 per hundred pounds. Robert Kleberg, a rancher who had completed the course of animal husbandry at the University of Wisconsin, was very enthusiastic regarding the value of the Brahma blood.

At Alice, Texas, Dr. Williams stated, the cattlemen were well satisfied with results from Brahma cattle, which, they said, added hardiness and prolificacy to the herd. One cattleman volunteered the information that a neighbor had crossed a Brahma bull with Aberdeen-Angus cows, and had obtained a mostly vigorous herd of larger-sized and excellent beef cattle.

The County Farm Adviser at Kingsville, Texas, said, according to Dr. Williams: "I believe the Brahma cattle are more hardy, grow more rapidly, and mature earlier tha nanything else used here. We have some first-class range cattle in Kleberg county, but no other cattle will rustle so well nor remain so fat. They certainly suit this district, and I believe the range cattlemen are making no mistake by using them. In recent years, these foreign cattle have been coming in fast. In a bunch of yearlings, you can pick out the cross-bred, for they will be one-third heavier and fatter. The butchers and packers are always willing to pay more for them, because they dress better, and yield the kind of beef demanded by the most exacting trade. The quarter-blood Brahmas, or the half-bloods, are better than those with more concentration of the Indian stock. This is just enough to increase the size and vigor of the animals, and maintain the good meat qualities."

Dr. Williams states that all the Brahmas, even those with as much as seven-eighths pure breeding, have black skins, rather plain heads, upright or drooping horns, long loose folds on the under part of their necks and briskets, high humps on top of, and a little in front of, their shoulders, hollow backs, rather narrow bodies, flat ribs, droopy, short rumps, with a sharp rise just back of the loin; rather loose sheaths or navels, and short, silky hair. Some have very long, droopy ears, while others have smaller ears which are more nearly upright. As a rule, the legs are rather long, but fairly light, and some strains, as the Gir, are reported to be low set.

From the above description, and from the accompanying photos, it will be seen that the Brahma cattle are neither beautiful nor graceful, but it seems that, when crossed with our native beef breeds, the calves are quicker maturing, more vigorous, fatten earlier and bring a better price on the markets than calves from our standards. This is why the Brahmas are worthy of careful consideration. It may be that these Brahma bulls will produce baby beeves which will give the cattlemen a better profit on their investment.

THE LEGHORN STANDARD.

The San Diego Poultry Association, through J. Will Blackman, who was a delegate to the American Poultry Association Convention at Seattle, recommends the following in the formulating of a standard for White Leghorns:

"Increase size one-half pound on all Leghorns.

"Emphasize body carried horizontal with wide sprung ribs and depth of body in front.

"Back carried with same width over ribs, hips and saddle.

"Head, wide and deep; eyes, full and prominent.

"Velvety texture of skin, avoiding any tendency to coarseness.

"Plumage rather tight and hard feathered; looseness of plumage to be avoided.

"Instruct judges to cut severely bodies carried high at shoulders, with the break at back and tail filled in with loose heavy plumage.

"Make a heavy cut for any feathering on face of Leghorns."

There are those who think that the present standard on Leghorns is all right; that it does not interfere with egg-production; that there is no call for an increase of weight. What do our Leghorn readers and advertisers think about it?

Do not prune the deciduous trees or grape vines until the leaves have fallen.

THE TIMES ILLUSTRATED

Fascinating Story of the Date Told at Coachella's Festival

BY CARL DOWNING.

COACHELLA VALLEY, through the International Festival of Dates, held at Indio October 21 to 28, announced to the world that the date, one of the finest and the costliest fruits grown on trees, has arrived commercially in its domain. The Federal government, the State of California and the growers of the valley unite in this exhibition to prove the date one of the most profitable crops grown in any part of the world.

Under the suggestion, and even the spur, of the Federal government, or rather the Bureau of Plant Industry of the Department of Agriculture, through its representative, Bruce Drummond, for many years in charge of the government experiment stations in Coachella Valley, and Dr. Walter P. Swingle, at Washington, the growers and business men of the valley decided some months ago to show California and the world what had been done in the little valley 135 miles east of Los Angeles. Hence the Date Festival.

But the largest show for those persons interested in date culture was not in festival grounds, but in the gardens of the growers near by.

Why was not Coachella Valley filled with date trees long ago?

There are several reasons. It has taken the Federal government, which did not begin to import date trees in large quantities until 1904, several years to determine which of the several hundred varieties of date were best fitted for Coachella Valley, and other parts of the Southwest where it was believed they could be grown.

Furthermore, it is difficult to buy offshoots in Africa, and only from the offshoot may a date palm be propagated true to type. None at all may be had now of the kind needed for Coachella Valley except by courtesy of the British and French governments, which control Egypt and Algeria, respectively.

There is also this about the imported date industry: It is not a poor man's game. It is not for the average farmer, nor even for the average orange grower, unless he has made considerable money. For at this time the bare cost of 100 good offshoots, sufficient for two acres, would be not less than $2500. The cost of the land, the leveling and the water, would greatly increase that sum. Furthermore, the cost of caring for two acres in dates is just as great as the cost of caring for two cares of the best oranges, something like $250 per year per acre, when properly done.

In Coachella Valley at this time there are bankers and merchants and college men and engineers growing dates. They are men of means and imagination. To them the date industry is a fascinating romance.

It is claimed that no North African nor Egyptian, nor Arabian, nor Persian ever grew dates to such perfection as these growers in Coachella Valley, under the guidance and instruction of the Bureau of Plant Industry. Ever since the bureau imported the first twenty-five offshoots in 1898, heads of the bureau have made the date their "baby," and have watched over it sedulously, until now they can proclaim to the world that they have introduced into commercial production in the United States the most profitable plant they have yet undertaken to import.

MANY VARIETIES TESTED.

Since 1904, when the first large importations of date offshoots were made and planted in the government experiment stations at Indio and Mecca, the Bureau of Plant Industry has brought to the United States hundreds of offshoots of many varieties of date. Testing in the government stations has gone on for more than seventeen years. More than 90 per cent of the varieties imported have been discarded as unfit for culture in the Southwest. While the bureau has not fixed definitely and finally on the best varieties for American culture nor determined all that may be grown properly here, it has taken the stand that the following varieties may be profitable: The Deglet Noor, from an oasis in Algeria far out on the Sahara Desert; the Saidy, from the delta of the Nile; the Hayany, the Thoory, the Ambat, the Eglani and the Tazizaoot.

The Saidy has not been planted in commercial quantities, but experiments show that it is a prolific bearer, and that the fruit improves with age. A recent importation of offshoots, soon to be planted in nursery gardens at Indio, will make it possible for growers to start this date. While it will grow in Coachella and Imperial valleys, it will also grow in the delta of the Colorado River in Mexico; at Yuma, in the Salt River Valley in Arizona, and near Laredo, Tex.

The Thoory is a dry date, so dry it may be carried long distances in the pocket. It has not yet been planted commercially, although the Bureau of Plant Industry has sufficiently tested it to know that it will be profitable in Southeastern California. But at this time there are only thirty-four offshoots in the nursery gardens at Indio, and very few other trees elsewhere. An attempt was made to buy a large number of offshoots in Africa, but failure resulted.

Six hundred Hayany offshoots, imported during the past year, have been planted in nursery gardens near Phoenix, for the bureau chiefs have come to the conclusion that this date, which ripens early, will be suitable to Phoenix, where rains come in July and August. The date, be it known, does not want rain during the time the fruit is ripening.

There were also imported this year 135 Ambat and 100 Eglani offshoots. Some years ago, 400 Taxizaoot offshoots were imported, and of these 275 are growing.

Because Congress has not adequately arisen to the importance of the date, and, therefore, has not provided sufficient funds for the Bureau of Plant Industry to import offshoots rapidly enough, the United States Department of Agriculture has found it necessary to seek the aid of private capital. Some time ago, when it was without funds to make proper experiments in Arizona, where the officials were convinced a flourishing industry could be built up, a contract was made with the Phoenix Date Company, managed by Robert Metzler, for the planting and the care of offshoots. The 600 Hayany offshoots imported during the past year have been sent to him. He will bear the whole expense of growing them under the direct supervision of the Bureau of Plant Industry. That will establish the Hayany commercially in Arizona.

A similar arrangement was made with August Richter for a co-operative garden near Laredo, Webb county, Texas, and on fifteen acres of ground he now has more than 100 varieties of date palms planted for testing in order to learn what varieties are best suited to the valley of the Rio Grande.

"RAZOR MAN" HELPS.

In such manner the bureau found it necessary, because of lack of funds, to seek the aid of private capital for the planting of offshoots of Deglet Noors and Saidys in the Coachella Valley. More than a year ago, when Dr. Swingle was in Coachella Valley, he made a suggestion to the directors of the Deglet Noor Date Association, and several other growers of importance, that they raise some $70,000 to care for importations the bureau had arranged for. The money, it seemed, could not be raised, whereupon Thomas H. Rosenberger, a mining engineer, and King C. Gillette, the "razor magnate," made the bureau a proposition whereby they were to take care of these offshoots, to plant them in nursery row, and to grow them under the direction of the bureau. Mr. Rosenberger told the officials he and Mr. Gillette were prepared, if necessary, to expend $1,000,000 to put the date industry on its feet.

After long negotiation, in which the growers, anxious to get offshoots to plant date gardens were protected, the bureau imported 1500 Deglet Noor Saidy and Thoory offshoots, all but a hundred being of the first-named variety. Some of these have already been planted on the 180 acres, near Indio, which Messrs. Rosenberger and Gillette bought for the purpose, and others will be planted as soon as they have been "rooted" in the offshoot houses.

Offshoots from these plantings, which will grow sufficiently in from three to four years to be removed, will be sold to growers at reasonable prices, and in this way the date industry will be placed more firmly on its feet.

There are in all in the valley some 1200 acres planted to dates. Not more than half this area is covered with imported trees. There are at least 600 acres of seedlings. Many of them are in bearing, and the owners of good seedlings have found a ready sale at 40 cents per pound for their best seedling fruit, and one, who packs his dates artistically, has sold them as high as 56 cents per pound. Theodore Kelsey, at Indio Heights, has two acres of seedlings which he is selling as fast as they ripen. From one very fine seedling tree he picked dates of such fine quality that he sold them for 75 cents per pound, and the single tree brought him in $25.

There are also large plantings of the Khadrawi date, from Persia, which were imported by Paul Popence, some years ago. This is a soft date, which has brought good returns to the growers.

A corner of the main Date Festival exhibit tent.

A Leon Grajeda, personal representative of Gov. Ybarra of Lower California at Festival.

The Gillette-Rosenberger Date Garden booth was fitted up in truly oriental style. The cameraman happened by while "Sheik" T. H. Rosenberger and the harem ladies of the show were entertaining two distinguished guests, W. T. Swingle of the United States Department of Agriculture (left) and King C. Gillette, razor magnate, and partner of Mr. Rosenberger in extensive date propagation work for the government in Coachella Valley.

C. W. King, president International Festival of Dates Association, which put on show.

Fancy boxes of dates round ready sale to Festival visitors.

RE-EXPORTING COTTON.

Although the entire Lower California cotton crop for the 1920-21 season was nominally exported to the United States, figures recently received indicate that 2353 standard 500-pound bales, after being compressed in California were re-exported to Mexico, reports the American consul at Mexicali. The entire crop amounted to over 58,000 bales.

Of the 78,436 acres in cantaloupes in 1919, California produced 17,444 acres, and Imperial valley, 9800 acres.

Just Received from Holland
Thousands of Dutch bulbs including Tulips, Narcissus and Hyacinths, in splendid variety.
The stock is superb. Every bulb is firm and healthy
Kodak Calendars
There is no prettier custom at the

Holiday Birds On a Riverside County Ranch.

Capt. Peter B. Kyne and Oliver H. Cash, joint owners of the Sierra Vista Stock Ranch in Perris Valley, are firm believers in diversified farming. Starting two years ago with Duroc-Jersey swine, they branched into the breeding of Holstein cattle, gradually extending their crop operations to meet increasing feed requirements. This year they added turkey raising, acquiring poults in lots of hundreds from March until July, and allowing the growing birds range over eighty acres of the ranch. The flock now numbers over 1000, all Bronzes with the exception of about a hundred White Hollands, and will be increased to 4000 or more by another year, according to E. J. Jessup, the experienced poulteryman in charge of this branch of the Sierra Vista's operations. The photograph shows several hundred of the birds in a twenty-five-acre field of alfalfa, which is reserved for them. The turkeys have also been allowed to harvest fifty acres of milo and oats. Woven wire fences and alert fox hounds keep out all marauding coyotes.

Thanksgiving Birds in front of brooder house (left) and the roosts to which the army of turks come at night. The brooder house, which is to be doubled in size next year, is a seven-unit building of the most modern type. Five units, each connected with an alfalfa-planted run, are given over to the young birds, one to chickens and one to the storage of feed and supplies. The rooms are eighteen feet square, the dimensions including the space allowed for a four-foot passage the length of the structure. Each brooder unit can be shut in all around to keep out drafts and each has easily adjusted screen fronts and skylights. Electric brooders are used, automatic switches keeping the temperature within a three-degree variation. A large per cent of the birds were brought through the trying moult period in this modern house. Out in the roosting yard the droppings are gathered by the wagonload to be used in fertilizing the crops of the ranch.

Almost ready for the supreme sacrifice which is the turk's lot on earth. The ranch has already contracted to sell over a thousand birds, all it can supply in November.

The pride that goeth before the fall. The demand for turkeys is no longer confined to the holidays, hotels and restaurants affording a market for them all year round.

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THE TIMES
ILLUSTRATED
MAGAZINE

Sunday, November 6, 1921.

ARMISTICE DAY—"LET US HAVE PEACE."
November 11, 1918-1921.

Fascinating Story of the Date Told at Coachella's Festival.

BY CARL DOWLING.

COACHELLA VALLEY, through the International Festival of Dates, held at Indio October 31 to 22, announced to the world that the date, one of the finest and the costliest fruits grown on trees, has arrived commercially in its domain. The Federal government, the State of California and the growers of the valley unite in this exhibition to prove the date one of the most profitable crops grown in any part of the world.

Under the auspices, and even the supervision of the Federal government, or rather the Bureau of Plant Industry of the Department of Agriculture, through its representative, Dr. [illegible], and several other experts of importance, that also deal, suited to the valley of the Rio Grande.

"RAZOR BACK" HELPS.

In such manner the bureau found it necessary, because of lack of funds, to seek the aid of private capital for the planting of offshoots of Deglet Noors and Halayn in the Coachella Valley. More than a year ago, when Dr. Swingle was in Coachella Valley, he made a suggestion to the directors of the Desert Near Date Association, and several near Laredo, Webb county, Texas, and on fifteen acres of ground he now has more than 120 varieties of date palms planted for testing in order to learn what varieties are best suited to the valley of the Rio

Just Received from Holland

Thousands of Dutch bulbs including Tulips, Narcissus and Hyacinths, in splendid variety.

The stock is superb. Every bulb is firm and heavy and will produce blooms of gigantic size and finest quality.

NARCISSUS (Daffodils)

BARRI CONSPICUUS—Perianth, soft yellow. Cup short, edged with orange.

EMPEROR—Golden yellow. One of the best for bedding.

EMPRESS—Perianth, white. Trumpet rich yellow.

GOLDEN SPUR—Very early. Pure yellow.

GOLDEN PHOENIX—Splendid double yellow.

POETAZ ASPASIA—Bunch-flowered daffodil. Perianth white. Cup golden yellow.

POETAZ ELVIRA—White perianth. Cup golden yellow. Three or four large flowers. Excellent for cutting.

SIR WATKINS—Perianth sulphur yellow. Cup bright yellow.

VON SION—Double center. Rich golden yellow.

VICTORIA—Perianth creamy white. Trumpet clear yellow.

Price—Any of the above $1 per dozen; $7.50 a hundred.

KING ALFRED—Easily one of the grandest of all narcissi. Color is a clear even yellow. Flowers of immense size on well grown plants. Attain a diameter of four inches and over.

Price—25c each; $2.50 per dozen.

VAN WAVEREN'S GIANT—A new variety. Blossoms of enormous size. Perianth primrose of companulate form. Trumpet bright orange yellow. Mouth of trumpet flared and beautifully ruffled. Easily one of the finest daffodils in cultivation today.

Price—35c each; $3.50 per dozen.

DARWIN TULIPS

BARONNE DE LA TONNAYE—Vivid rose.

CLARA BUTT—Soft rose.

EUROPE—Scarlet with blue base.

GLOW—Brilliant glowing vermillion. Center blue margined with white.

GRETCHEN—Soft salmon rose.

EUTERPE—Lilac.

MRS. FRANCOMBE SANDERS—Bright scarlet.

PRIDE OF HAARLEM—Brilliant rosy red.

MRS. KRELAGE—Bright lilac rose.

REV. EWBANK—Soft lavender violet.

PHILIPE DE COMMINES—Velvety dark purple.

Price—$1.00 per doz.; $7.50 per 100.

HYACINTHS

Ten named varieties. Splendid colors.

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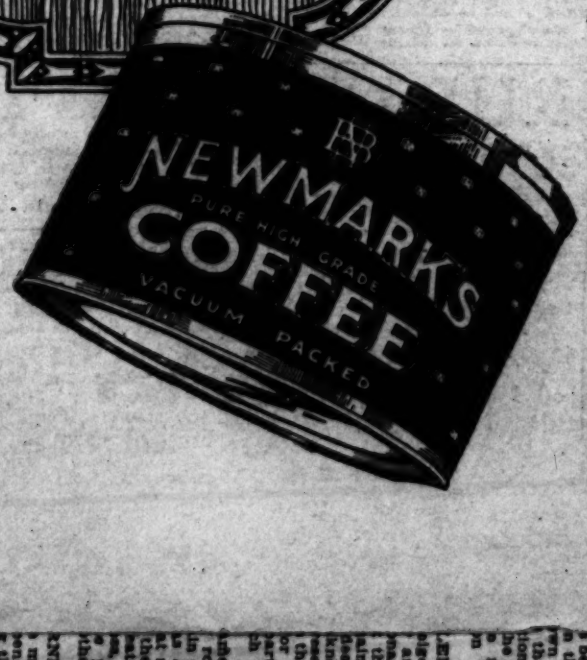

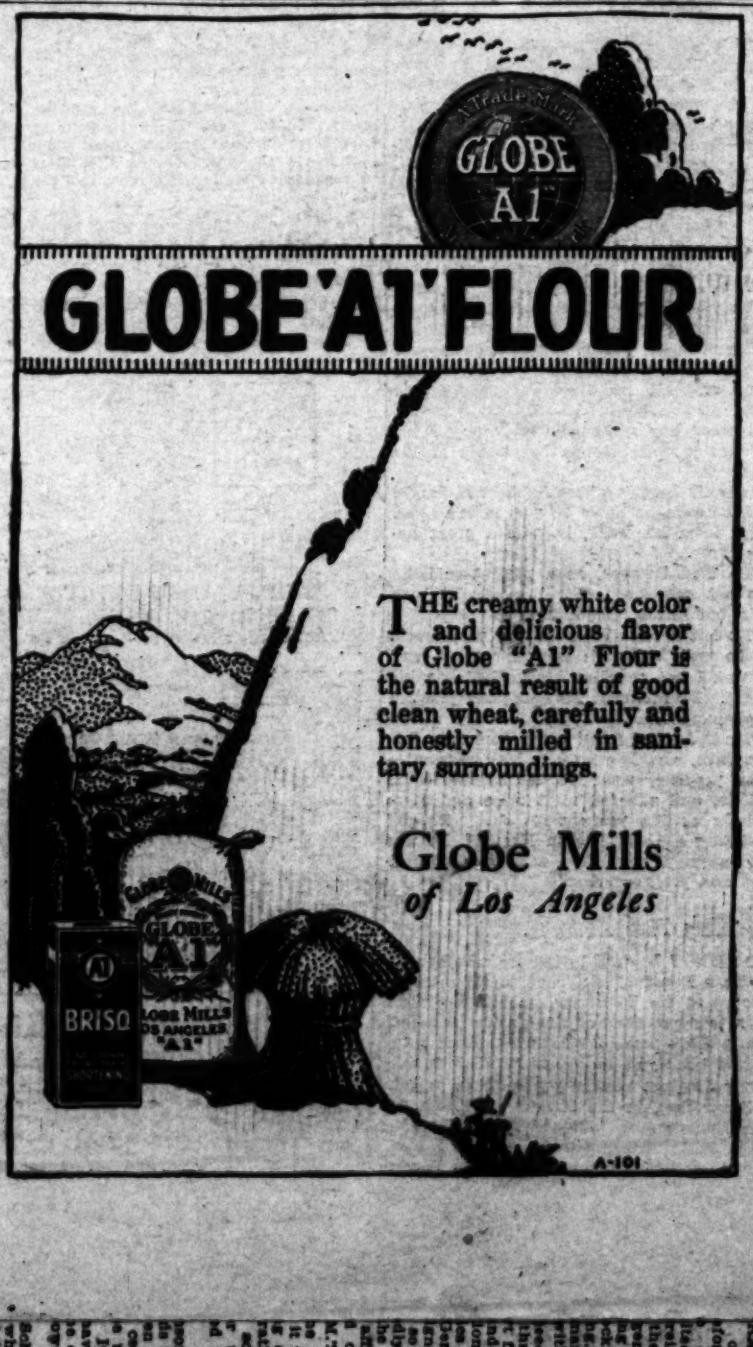

THE TIMES ILLUSTRATED MAGAZINE
EDITED BY THOMAS F. FORD.
SUNDAY, NOVEMBER 6,

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IT'S HARVEST TIME AND HALLOWE'EN!

Little elves and goblins are preparing now to walk the Earth. Perhaps they're going to meet at your house with long white sheets and pumpkin heads on All-Saints Eve.

These little Ghosties, though primarily of the Spirit, demand on this night the Best the Earth affords in the way of Goodies. That's why the Head-Goblin has ordered the juice of rosy apples, and dainty Nut Brown Cookies served at the Elves' and Witches' Party. Here's his recipe:

Phospho Nut Brown Cookies.

One and one-half cups of Nut Brown Meal, one cup of white flour, one teaspoon salt, three teaspoons baking powder, two-thirds cup of brown sugar, one egg, one teaspoon mixed spices, one-half cup of raisins and two tablespoons shortening. Beat the egg, sugar and shortening together; add the flour, meal, baking powder, spices and salt mixed together, one cup of sweet milk and the raisins. Have the batter quite stiff and see to it that it has been well worked together at the last in order that all of the ingredients are well blended and softened. Allow the mixture to stand for half hour.

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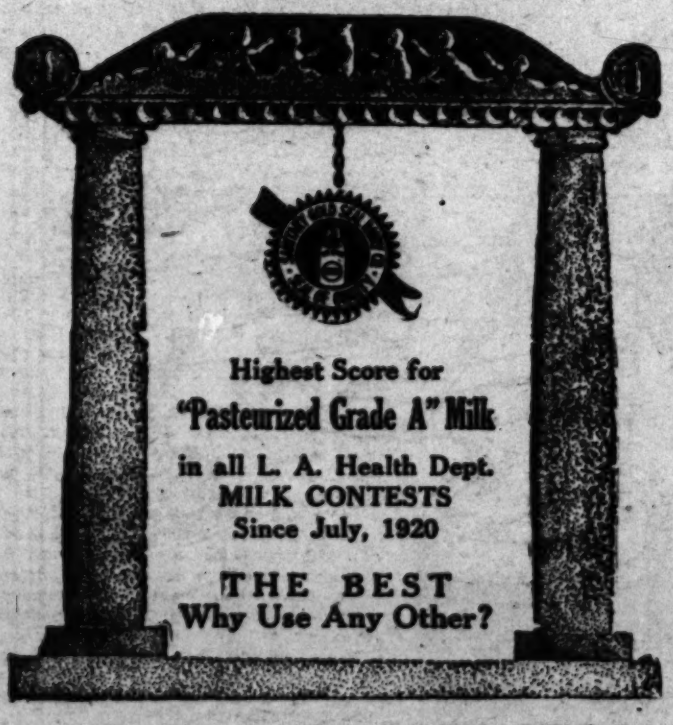

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12 SUN

TAK

Tunnels Ar Doesn't

While the S will unquestiona in solving the tr Angeles, still th not be closed tion who drive D. W. E. Fess manager for Ear "The Durant passengers over street hill in standing start fi said Fessenden is not a necessit at over a hill lik the Durant tops miles an hour, to There are very f Los Angeles that ration.

"The public is

LONG TRIP HIM

HIFFEST KIND NOT BRING A TO I

Although alrea after completing country trip to L Paul, Minn., in four, Dean Herrit spokenly enthusia ture of this car.

Upon his arriva ago with his famil ing some of the whole United Stat mediately reporte his car to the M party, local Gard

After reachin Mr. Herritt, "we test out the Gar the steepest moun led us to make th ran up to the to over the famous a we came away though this d is claimed for a real mot Those sixteen mil and tortuous curv mit, two and one ent level, certainl get any weakne have. Yet we did Gardner.

Another featur makes us even

genui Atten batter Los An

The Married Life of Helen and Warren.

BY MABEL HERBERT URNER

A Midnight Call Sends Helen on a Reckless Rescue Expedition.

"WELL, it's the last night we'll spend callin'th' ground after that cat," growled Warren, slamming down his hat and

[November 6, 1921.

HELEN AND WARREN.

(Continued from page 35.)

feed the starving kitten. Warren's scolding could wait.

Filling Pussy Purr-Mew's saucer, for three days unused, she watched the wretched little animal lap the milk with famished eagerness.

"Now just what does this mean?" Warren had swung through the pantry door.

"Dear, I told you! I thought he had Pussy Purr-Mew—and I knew you'd only grumble if I woke you up."

"So you went out after midnight on a call like that? Where are your brains? Haven't you a grain of sense? Do I have to be told by a policeman how to take care of my wife?"

"Dear, don't scold—I'm so tired. And look at this poor little thing! Perhaps if I care for it, someone will take care of Pussy Purr-Mew," sentimentally. "Maybe that's why I was sent out—just to rescue this kitten."

"You're hopeless!" with a snort. "Well get through stuffing that little beast and come to bed. But I'll tell you right now—I'm pretty well fed up with this cat-hunting business. If she's gone—she's gone. And you're not going to keep on making a fool of us both!"

[Copyright, 1921, by Mabel Herbert Harper.]

CARE OF THE BODY.

(Continued from page 35.)

"He considered drugs positively injurious, save in a few parasitic conditions.

"Such diverse conditions as appendicitis, cancer, epilepsy, syphilis, tuberculosis, all acute fevers, eczema, all digestive diseases, gall stones, kidney stones, abcesses and inflammations of all kinds he treated successfully, without recourse to the knife or any drugs whatsoever, and got the best results.

"Very rarely did he advise operation—perhaps one case in 500 that a surgeon would consider needful operation.

"He was hostile to vaccination, and fought against its legal infliction.

"He always declared that for internal complaints it was usually necessary for the sufferer to abandon flesh food.

"He aimed at making his patients live on natural lines both dietetic and hygienic, and thus not only cured them of disease, but also showed them how to avoid trouble in the future.

"He had constant friction with the medical authorities.

"He was constantly experimenting upon himself with regard to various ways of living, trying all manner of diets for long periods. Much of his knowledge of the value of diet and hygiene came from himself.

"He was the great protagonist of wholemeal bread, whose use he was constantly urging upon the public. He forbade the use of white bread or white flour to his patients, also all denatured and decorticated foods.

"Mother has reckoned that over 150,000 patients passed through his hands in his time.

"Morally he was a born fighter and fought well, because he knew he was in the right. Apart from his work, he was a great nature lover.

"He died because, as a patient said, he was not only burning the candle at both ends, but in the middle, too.

"He felt the strain of the war very much. As he grew older his work increased, and he would not sacrifice his patients to his health. He attended his enormous practice single-handed.

"He had, what I find few nature cure doctors have, complete faith in his treatment—knew precisely what it could do, and could not do, and adhered to it more and more strictly as the years went on. Beyond initiating a great idea in England, he was also a great physician—a great diagnostician and prognostician."

* * *

Exceeding Their Authority.

IT MIGHT be well to inquire whether the State Board of Medical Examiners is not exceeding its authority, in sending forth men to persecute and arrest drugless healers, a large part of the fines exacted going to the board, as its "divvy." That is why many drugless healers prefer to go to jail.

Describing, in the Herald of Health, his experiences in New York, Benedict Lust, N.D., M.D., writes:

"I have bailed out many drugless doctors out my attorney procured bail even in the middle of the night to get a fellow-practitioner—naturopath or chiropractic, it was all the same in those days—out of the Tombs. Finally, by a libel suit, I was arrested for exposing the dirty work of a notorious woman sleuth. I won out by proving to the court that this association, as a self-constituted authority, was exercising police power. Motion was made in open court that they should show the charter to the jury, and prove their rights to exercise police power. They then offered a retraction, and after that the prosecution went to the Police Department, where it belongs, according to the law."

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The Roaring Town of Paris.

—BY—
John Steven McGroarty.

IF A MAN have a desire to see a really roaring town he should not fail to visit Paris.

You have been in the roaring town of Los Angeles when the circus was there, of course. Or when there was a Shriners' convention, or something. And you could not hear your ears, as the saying is; or get across a street only at the sheer risk of your life.

Well, Paris is very much like that every day of the week—Sunday, Monday and all. And a circus or a parade would not be noticed, at all.

And you have been in San Francisco on New Year's Eve when everybody and his aunt was out blowing tin horns and the like of that. And you thought that Bedlam had broken loose, or the end of the world had come.

Well, Paris is like that all night long, and every night; whether it be New Year's Eve or any other old eve.

Nor is it just that way in spots, only. It is the same all over, from end to end. And from end to end of Paris is, it seems to us, like traveling from Siskiyou to San Diego. And maybe farther. It is a town that does not appear to have any ends. Or any top or bottom, as far as that goes.

Lots of folks jeer at Los Angeles because it covers so much ground. But in that respect it has nothing on Paris, as the saying is.

It is possible that the whole of France includes a few acres outside of Paris, but we doubt it. Anyway, if you were to say that Paris is France, you could not be very far wrong.

You start out in the morning and say you will walk across Paris. And when night comes and you have covered a good twenty miles, having stopped only a few minutes for lunch at one of the innumerable open-air cafes on the street, and you are so tired that you could sit down and cry by the time it is dark and the lamplighter starts on his rounds; and you are still in Paris.

The next day you will decide to ride. So, you can easily hail a taxi. There are seventeen of them passing you every quarter of a minute. And you ride and ride till the meter runs up a thousand francs or so on you. And night comes again, and the lamplighter is once more on the job. And you are still in Paris.

And there is not the one half of a quiet spot in it, anywhere. It is the original and the queen of all the roaring towns in the world.

It is the Same Old Paris It Always Was.

AMONG a quarter of a million or so other Americans in Paris while we were there, we were made aware of the presence of Gen. Pershing and Charlie Chaplin.

Maybe we are mistaken in including Charlie as an American. We are not sure that he was ever naturalized. But, anyway, he lives in America when he is at home. He works there—if you call it work—and it is there he has made all his money. Which they say is a lot.

And the talk came up about whether or not Paris is the same old Paris it used to be, or whether it has changed since the war, as San Francisco did after the fire.

And Charlie said that it has changed; that it is not the same old Paris, at all, that it used to be.

But, when "Monsieur Charlot," as the French call him, was cornered, as the saying is, it was found that he had a flimsy reason enough for saying Paris has changed.

And his reason is that there used to be an old music hall in which Monsieur Charlot once cut capers for centimes a night—the same capers, no doubt, which he later cut in the movies for millions of dollars at Hollywood. Having custard pies thrown in his face, and the like of that.

For all that, and flimsy as the reason is, you could not help liking Charlie for missing that old music hall. It shows he has sentiment, no matter what they say about him to the contrary. It shows that a movie actor can have a heart, the same as another man.

Referring back to Gen. Pershing, it seems that, as usual, he did not have much to say when the talk came up. Whether Paris is the same old Paris that it used to be or not you would never know from any utterance whatever on the part of the general.

So, you see, when you sift matters down, and consider things in the final analysis, as the college professors say, there is a fundamental difference between military stars and movie stars with the bank clearances wholly in favor of the latter.

But, by gollies, as far as our own personal judgment and observation go, Paris cannot possibly have changed. True, we never saw it before, and do not, therefore, know what it used to be before this war or any other war it has gone through since it was first a town, which is a long time ago.

Our observation is that if Paris had any more whiz and bang to it at any other stage of its history than it has right now; any more wine, women and song to it; any more life and light than it has now, why, we can't see how the people of its past survived from nervous prostration to live average lives of more than about eighteen years apiece.

Just leading a quiet life in Paris is equal to what you might call "going the pace" in any other town on earth.

And, on top of all that, we have it from a number of old-timers that Paris has not changed so much as a hair.

The Man Was Right Who Called it "Gay Paree."

BEFORE we left home we still heard a great deal about the necessity of helping to set "devastated France" on its feet again.

Now, heaven forbid that we would say anything to discourage that effort—supposing that our poor "say" amounts to anything. But, after having looked Paris over, we can't help being impressed with a certain conclusion.

And this conclusion is that if Paris were to put in a sack all the money it spends on wine in one week the proceeds would clean up all the devastation there is. Or, if it were to cut out what it spends on gasoline; or on theaters. Any one of these sacrifices—if they can be called that—just for one week alone, ought to total up an immense sum of money. They must spend a million dollars a week on cigarettes alone. Everybody smokes them.

Yes, the man who named the town "gay Paree" named it right.

And, if you come to think of it, it is, after all, a pleasant sight to see a city having a good time and enjoying itself.

And if you want to see a city doing just that, you should come to Paris. Compared to Paris, New York looks now to us as having been a solemn, deserted village as we saw it on our way over.

Maybe it is the wine that does it. It is a point worth thinking over. There are those who contend that wine is an antidote for the blues. Certainly New York is a blue town. And there is no wine in New York. At least so it is said. It might be well for our college professors to dig into this subject of mild convivility as it affects the temperament of a people.

Anyway, and whatever the answer is, there is no denying that Paris is a gay town.

Day and night the cafes that line the streets everywhere are crowded with people feasting and drinking in merry mood. Not that there is the least show of inebriety. We failed to see one single intoxicated person in Paris, man, woman or child.

It must be that somebody works. Everything is clean and neat, even to the streets. Surely somebody must sweep the streets. Somebody must wash the dishes and scrub the floors; somebody must do all this cooking and baking. But, we failed to see who it is that does it. It is a kind of a mystery.

And another miracle that you will see in Paris is that automobiles never bump into one another on the streets, nor do any of them ever run into or over pedestrians.

And, by gollies, we defy any man on earth to explain how it is that there are not more French people killed and maimed by automobiles in the streets of Paris in a single day than the Germans put to the bad during the whole war.

You have been on Broadway, between Fourth and Seventh streets, in Los Angeles, sometimes, have you not, when everybody was in a hurry to get home?

Well, the streets of Paris—all the streets—are like that all the time. Taxis and autos, busses, motorcycles and street cars whizz by so thick that it would not look to you as though a grasshopper stood the ghost of a chance to move three inches out of its tracks and escape with its life.

And it is only about once in every ten miles that you will see a traffic cop. And when you do see one it does not appear that he is doing anything that a traffic cop is popularly supposed to do. And you never see anybody in a bad humor; you never see anybody driving any kind of a buzz wagon jawing or swearing or saying one mean word to anybody else driving a buzz wagon, or anybody getting hurt, or even having a narrow escape crossing a street.

By gollies, these French people are wonders; and that's all there is about it.

And Paris is, as of old, the gayest of all gay cities. Jump into an automobile and, in an hour or two, you will be among the almost countless dead who fell in the great war—these French dead, our American dead and the English dead. But Paris is gay.

It may be that there are many of the living in Paris who are not gay, and who will never be gay again. It must be so. For, how can they forget? They whose dead are lying out yonder in Belleau Wood, in Argonne and along the Marne—surely, they are not of those who sip the purple wine in Paris, and make it gay?

But there are so many still whose eyes are not wet because they have no dead lying under the little white crosses. The almost countless little white crosses.

There is Also a Paris Noble and Magnificent.

THE Paris that sits along the sidewalks in the cafes sipping wine is scarcely worth seeing. There is no thrill in the spectacle of a city sipping wine on sidewalks.

And the proverbial Paris that flaunts its sin and its nameless shame before the world is still less worth seeing.

There is wine-bibbing enough everywhere in the world; and sin and shame enough, without coming to Paris to see it.

There is another Paris—the Paris that lives under and over its frivolity. The Paris that still stands beautiful, magnificent and noble, with the swing of the centuries behind it.

And that Paris is worth a journey across the world and across a hundred worlds to see. The city that a line of gorgeous kings and emperors filled with temples dedicated to religion, science and art. The fairest of all cities, still.

From the Great Charlemagne down to the little Corsican adventurer who put France and the world under his feet, here is a capital for which its long line of rulers have wrought miracle after miracle of beauty.

It is said—no matter whether truthfully or not—that the French are a people of contradictions. And we were thinking of that saying, one day, when we sat, as in a dream, in the church of St. Chapelle.

The church of St. Chapelle is called "the little gem of Paris." And it is a happy name for it. Of all that you will see in Paris it is St. Chapelle that will linger longest in your memory when you go away.

You will be told who it was that designed the church, and who it was that wrought the sunny dream of its windows, and all that. And it may be that, after being told these things, you will forget. Which is something, after all, that really does not matter. There are so many things to remember. And to forget the names of a thousand wonder-workers, more or less, who have been dead so long that it is time for them to come back again—what difference does it make?

But you will remember, no doubt, that it was a king Louis—that mad Louis who was the eleventh of his line—that caused the church of St. Chapelle to be built.

This Louis had a mania for human tortures. He delighted in burning off men's toes, and sticking pins through their eyes, and doing a thousand other cruelties. His retainers were employed mostly in lying in wait along the highways and the byways to catch any poor devil that came along so that Louis might have a victim for the day.

And yet he is the same man who caused the church of St. Chapelle to be builded. There is a little slit of a loophole in a wall of the church from which he could watch the services on his bended knees, and nobody be able to throw a brick or a javelin at him.

So, here was at least one Frenchman who was a contradiction, we said to ourself, as we sat in the glory of the church of St. Chapelle.

But, why make a wonder of this Louis, just because he had so contradictory a nature? We are all more or less like him, although few of us go so far, thank God. There are many men who weep over a picture, and yet will think nothing of beating their wives. And every man kills the thing he loves, according to a great poet. "One does it with a bitter word; another with a sword."

Whatever the Bourbon kings were, as mere men, and whatever it is that history has written concerning them as monarchs, there can be no doubt as to the fact that they made Paris the grandest, most beautiful and most interesting city in the world.

These stately boulevards lined with trees, the quaint corners of the town, the majestic palaces and temples that line the Seine and stretch away for miles and miles on either side of it; these priceless treasuries of art, these domes under which science and literature hold an abiding place—we have the Bourbon kings to thank for it.

They lived and died, and more than one of them did not live exactly as a king should. But take them for all in all, they left footprints behind them that time can never obliterate.

What evil they wrought, France has long since forgotten. But it cannot forget their glory.

IT HAS seemed to us—however little our opinion may be worth—that it is of no consequence that Paris is gay, and that it is shameless, even. It can reform any time it has the desire to do so. All sinners have

(COTINUED ON PAGE NINE)

HELEN AND WARREN.
(Continued from page 22.)

fed the starving kitten. Warren's scolding could wait.

Filling Fussy Fur-Mew's saucer, for three days unused, she watched the wretched little animal lap the milk with famished eagerness.

"Now just what does this mean?" Warren had swung through the pantry door.

"Dear, I told you! I thought he had Purr-Mew—and I knew you'd only

Illustrated Magazine

Radium, King of Cures

There are only two kinds of RADIUM, namely: RADIUM SULPHATE and RADIUM BROMID. RADIUM SULPHATE is the only one sold directly to the sick, having in it Genuine RADIUM Metal Element, so necessary to preserve the power of Energy and to reach the germ of deep seated, malignant diseases.

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Helen, Venice, famous French actress, is only one of many whose lives we have remodeled for the screen.

YORSKA

The Married Life of Helen and Warren.

BY MABEL HERBERT URNER.

A Midnight Call Sends Helen on a Reckless Rescue Expedition.

"WELL, it's the last night we'll spend gallivantin' around after that cat," grouched Warren, slamming down his hat and stick.

"It's been three days now," Helen sighed as she switched on the lights. "If we don't find her tomorrow—I suppose we'll have to give it up."

"Huh, tramping the streets every night—and you piping 'Kitty, Kitty, Kitty!' Everybody in the neighborhood'll think we're dippy,"

"I don't care what they think—if only we get her back," swallowing past the lump that had been in her throat for three days.

In spite of repeated warnings, the maid had left open the door, and Pussy Purr-Mew had escaped down the seven flights of stairs to the street.

The only report they had had was from a colored doorman in the block below, who had seen her dart out of a basement and scurry around the corner.

"Got any new laces?" demanded Warren, untying his shoes on the bedroom seat. "This plagued thing broke."

"If I could feel that someone had her," mourned Helen for the hundredth time, as she searched for the laces in his chiffonier. "If only she hasn't crawled in somewhere to starve—too frightened to come out!"

"Huh, Pussy Purr-Mew isn't overburdened with brains—but she'd have sense enough to get out and hustle for food. Plenty of garbage cans around."

Helen had passed the stage where she shuddered at the thought of garbage cans. Anything to keep her alive.

"But water!" tensely. "Where can she get water? She's so helpless."

"Cats aren't helpless by a darn sight. Where's that shoe lace?"

"In just a minute, dear," resuming her search. "She's never been out—she can't climb around like a street cat."

"No wonder. You've pampered every normal instinct out of her. Do her good to be on her own for a few days."

"If it's only for a few days! Here's a pair. Do you want them both?"

"Yes, you put 'em in. Jove, I'm tired," as he strode to the bathroom.

By the time Helen had put in the fresh laces and taken her own bath, Warren was in bed and asleep.

Wearily she crept in beside him, but only to brood wakefully over every conceivable fate that might have befallen Pussy Purr-Mew.

They had advertised in all the papers, offering a $25 reward. But what if she were shut up in some unused basement, where her faint cries could not be heard?

Here the telephone shrilled through the darkness. With the leaping hope that it might bring news of Pussy Purr-Mew, Helen stumbled into the library.

"Hello! Yes. . . . Has she a collar

with her name—and a red ribbon?" excitedly. . . . "It may have come off. . . . Is she a Persian—long gray fur? . . . Where are you? . . . Oh, then we'll be right over."

Darting back to the bedroom, she found Warren still asleep She started to rouse him—then stopped. He would only grumble and call it a wild goose chase. Why couldn't she go alone? It was so near—just three blocks.

With eager haste she slipped into a negligee and a long coat. Taking some bills from Warren's wallet on the dresser, she thrust them into her handbag and stole softly out, guiltily conscious that it was after midnight.

"Some one telephoned they've found Pussy Purr-Mew. It's right near here—so I didn't wake Mr. Curtis," she explained to the elevator boy.

"Yes, ma'am," was his only comment, but he looked surprised.

Out into the sultry night, Helen flew down the avenue. At the third corner she turned into a dark narrow street—a neighborhood of cheap apartments.

Anxiously she scanned the obscure numbers over the unlighted doorways.

"You the lady that's come for the cat?" A rough, shirt-sleeved man emerged from a shadowy basement.

"Oh, yes—yes. Have you got her?" breathlessly "Is she all right?"

"Sure, she's all right. Down this way. Mind your step!"

Through the black areaway into a blacker passage Helen's heart beating faster. Should she have come here alone? Where was this man leading her? She could barely see his light shirt as he strode ahead.

The damp, evil smell of the basement added to her fears. Not a sound from the street. Even if she should cry out—no one could hear.

"Another step—mind that. There's nothing to be afraid of," as she shrank back against the wall. "My wife's got the cat."

His wife! She caught at that hopefully. But he might be only luring her on. She thought of Warren at home asleep. The realization of her recklessness surged over her.

The papers were filled with ghastly stories of women lured into dark byways and never seen again. And no one knew where she was! If only she had told the elevator boy!

Then suddenly the man threw open a door just ahead. The light flooded out reassuredly. A stout, slovenly woman, seated by a red-clothed dining-table, was bending over something in her lap.

"Milly, here's the lady for the cat."

Her fear now dispelled, Helen darted eagerly forward.

On the woman's soiled checked apron lay an ordinary gray cat, basking in the luxury of unaccustomed attention.

"Oh—oh—that's not Pussy Purr-Mew!" with sick disappointment.

"I'm afraid it wasn't—but Ben here was so sure. Well, the poor creature's had a good feed anyway," glancing at the empty saucer. Then to her husband, "Why didn't you listen to me? It's a shame to bring the lady out this late."

"Oh, that's all right," murmured Helen. "I'm just sorry it isn't Pussy Purr-Mew. She's been gone now three days—and I'm almost sick."

"Maybe you'll find her yet," sympathized the woman. "Mrs. Brown upstairs, her cat was gone a whole week. And my sister had a dog—"

Though anxious to get back, Helen had to listen to a lengthy recital.

Back through the musty hall and she gave 50 cents to the disappointed janitor, begging him to still keep on the lookout for Pussy Purr-Mew.

Hurrying homeward, at the corner church she paused. She had searched every nook of that yard, but she would try once more.

"Kitty, Kitty, Kitty," she called, crossing the grass to the court at the side. Emboldened by her recent groundless fears, she stole down the steps to a dungeonlike passage. "Kitty, Kitty!" A faint but unmistakable mew! Her heart stood still. Another mew—from a grated window further on.

The next second Helen was at the grating calling hysterically. Again that faint cry. Then the feel of warm fur against her hand thrust through the iron bars. She was half sobbing with joy and relief.

But her thrilled exultancy was fleeting. It was not Pussy Purr-Mew's long, silky fur. It was only a kitten. She drew it out—a pathetic, tiny, half-starved kitten.

"You poor little thing," her compassion surmounting her disappointment.

What could she do with it? She could not leave it here to starve. It was rubbing against her piteously.

Picking it up, she hurried back up the stone steps across the churchyard, and out the heavy iron gate.

How long had she been gone? It must be after one. What if Warren had awakened? He would be furious.

Footsteps behind her! Sinister pursuing footsteps! She started to run—they followed faster.

"Hold on there!" came a thick throaty voice.

She flew on with desperate speed—but the steps were gaining on her. A heavy hand gripped her arm. She was whirled around to confront an irate policeman.

"What were you doing in that churchyard? Whatcha got there?"

Indignation replacing fear, she showed him the clinging kitten and told him of her mission.

"Better let me walk home with you. Where do you live?"

"In the next block. Oh, there's my husband now!" recognizing Warren in the tall figure striding toward them.

She ran ahead to meet him, but the officer interrupted her breathless explanations with a gruff:

"It's all right to look for a cat—but you'd better not let your wife go picking around dark churchyards at this time o' night."

"I quite agree with you, officer. It'll not happen again." There was a steely note in Warren's voice.

Grimly he took Helen by the arm, dismissing her escort with a fat cigar.

"Dear, I didn't think I'd be so long! But a man called up—it was so near—and I thought he had Pussy Purr-Mew. I didn't want to wake—"

"Now we won't discuss this in the elevator," sternly, as they entered the car where the boy waited, all curiosity.

In their own hall, switching on the lights, Helen darted out to the kitchen to

(CONTINUED ON PAGE TWENTY-THREE.)

Most Exquisite Tea in America

In Beautifully Lacquered Cans!

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75c TO $5.00
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HIGH BLOOD PRESSURE

A Danger Signal That Cannot Be Ignored

Everyone—yourself included—has "off" days, days when they feel tired, listless, incapacitated for work. Such a condition may arise from very commonplace causes—a touch of indigestion, lack of exercise or sleep. But when these "off" days become too frequent, there is usually a more serious cause.

For example, one man was annoyed by headaches and slight momentary dizziness. He did not consider them seriously. But when they persisted for several months he had an examination made. The examination proved that he had a blood pressure of 300 when it should have been 140. That man, without knowing it, was walking on the edge of a precipice.

What Dr. Mercer Says

Dr. R. E. Mercer, an authority on blood pressure, in his book, "Blood Pressure," says: "The tendency seems to be now to look with growing suspicion upon any marked increase in blood pressure, at any age. Any constant pressure above 140 is suspicious, doubly so in a patient under 40 years of age, and any pressure above 160 is pathologic at any age.

"In Fisher's tables the mortality record in 525 persons insured, with a blood pressure reading 150mm. of mercury (only 10 points above normal) gave a death rate of 35 per cent in excess of the general average."

A High Risk

On account of this high death rate, insurance companies will not insure people with high blood pressure. They will not take the risk with their money; should you take the risk with your life?

These points are not made to frighten you. High blood pressure may be reduced if the Witter Water Treatment is commenced before the arteries become permanently hardened. But you must act before this condition arises.

What To Do

The man with the "headaches" began the treatment as soon as he learned of his condition. High as his blood pressure was, Witter Water is reducing it. He writes:

"Please tell Dr. F—— that my pressure yesterday was 180. When he took it before I left, March 29th, it was 212; two weeks before that, 232. Going some, don't you think? Have not had a headache for the past ten days; was continuous during the past two months."

What Witter Water is doing in his case it will do for you. Mail the coupon for complete information.

E-43
WITTER MEDICAL SPRINGS
2826 Sacramento Street,
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Without any obligation on my part, send me complete details regarding the Witter Water Treatment.

Name .....
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At your request, we will send full information to any of your friends who have ill health.

You'll Like
MORTON'S SALT
"When It Rains It Pours"

THE CONSUL

By Richard Harding Davis

(ILLUSTRATED BY FREDERIC DORR STEELE.)

[So long as the reading public of this country cares for good stories—stories full of the vigor and joy of life, stories that are free from smut or veiled filth, stories that express the aspirations of the real American—just so long will the writings of Richard Harding Davis be printed and reprinted in the English language. Himself a real American, he wrote of Americans of his own time, for Americans of all future times to read.—By Irvin S. Cobb.]

FOR over forty years, in one part of the world or another, old man Marshall had served his country as a United States Consul. He had been appointed by Lincoln. For a quarter of a century that fact was his distinction. It was now his epitaph. But in former years, when place-hunters demanded his consular sign as a reward for a younger and more aggressive party worker, the ghost of the dead President protected him. "You can't touch him!" the State Department would say: "why, he was appointed by Lincoln!" Old Marshall was a consul after its own heart. His official reports were models of English; full of information, intelligent, valuable, well observed.

"If that old man's been feeding from the public trough ever since the Civil War," protested a "practical" politician, "it seems to me, Mr. Secretary, that he's about had his share. Some of us that has done the work, that has borne the brunt—"

"This place he now holds," interrupted the Secretary of State suavely, "is one hardly commensurate with services like yours. I can't pronounce the name of it, and I'm not sure just where it is, but I see that, of the last six consuls we sent there, three resigned within a month and the other three died of yellow-fever. Still, if you insist—"

The practical politician reconsidered hastily.

Of Porto Banos, of the Republic of Colombia, where as consul Mr. Marshall was upholding the dignity of the United States, little could be said except that it possessed a sure harbor.

Each night the consuls, the foreign residents, the wireless operator, the manager of the rusty railroad met for dinner. There at the head of the long table, by virtue of his years, of his courtesy and distinguished manner, of his office, Mr. Marshall presided. For women and children Porto Banos was a death-trap, and before "old man Marshall" came there had been no influence to remind the enforced bachelors of other days. They had grown lax, irritable, morose. Their white duck was seldom white. Their cheeks were unshaven. The coming of Mr. Marshall changed that. His standard of life, his tact, his worldly wisdom, his cheerful courtesy, his fastidious personal neatness shamed the younger men; the desire to please him, to stand well in his good opinion, brought back pride and self-esteem.

The little band of exiles were at second breakfast when the wireless man came in late to announce that a Red D. boat and the island of Curacoa had both reported a hurricane coming north. Also, that much concern was felt for the safety of the yacht Serapis.

For forty-eight hours nothing had been heard from her. Owing to the presence on board of Senator Hanley, the closest friend of the new President, the man who had made him President, much concern was felt at Washington. To try to pick her up by wireless, the gunboat Newark had been ordered from Culebra, the cruiser Raleigh, with Admiral Hardy on board, from Colon. It was possible she would seek shelter at Porto Banos. The consul was ordered to report.

As Marshall wrote out his answer, the French Consul exclaimed with interest:

"He is of importance, then, this Senator?" he asked. "Is it that in your country ships of war are at the service of a Senator?"

Aiken, the wireless operator, grinned derisively.

"At the service of this Senator, they are!" he answered. "They call him the 'king-maker,' the man behind the throne."

"But in your country," protested the Frenchman, "there is no throne. I thought your President was elected by the people?"

"In God's country," Aiken explained, "the trusts want a rich man in the Senate, with the same interests as their own, to represent them. They chose Hanley. He picked out of the candidates for the Presidency the man he thought would help the interests. He nominated him, and the people voted for him. Hanley is what we call a 'boss.'"

The Frenchman looked inquiringly at Marshall.

"The position of the boss is the more dangerous," said Marshall gravely, "because it is unofficial, because there are no laws to curtail his powers. Men like Senator Hanley are a menace to good government. They see in public office only a reward for party workers."

Two hours later, the Serapis, showing she had met the hurricane and had come out second best, steamed into the harbor.

Her owner was young Herbert Livingstone of Washington. He once had been in the diplomatic service, and, as minister to The Hague, wished to return to it.

With him, among other distinguished persons, was the all-powerful Hanley. The kidnapping of Hanley for the cruise, in itself, demonstrated the ability of Livingstone as a diplomat. As yet, Livingstone had not hinted at his ambition. There was have been more heartfelt and sincere. To his distress, it moved one of the ladies to tears, and in embarrassment, he turned to the men.

"I regret there is no ice," he said, "but you know the rule of the tropics; as soon as a ship enters port, the ice-machine bursts."

"I'll tell the steward to send you some, sir," said Livingstone, "and as long as we're here—"

The Senator showed his concern.

"As long as we're here?" he gasped.

"Not over two days," answered the owner nervously. "The chief says it will take all that to get her in shape."

The Senator gazed blankly out of the window. Beyond it lay the naked coral reefs, the empty sky, and the ragged palms of Porto Banos.

"Then I am to understand," he exclaimed, "that you refuse to carry out the wishes of a United States Senator and of the President of the United States?"

no need. To a statesman of Hanley's astuteness, the largeness of Livingstone's contribution to the campaign fund was self-explanatory.

After her wrestling-match with the hurricane, all those on board the Serapis seemed to find in land, even in the swamp land of Porto Banos, a compelling attraction. On reaching shore, they made at once for the consulate. There were many cables they wished to start on their way by wireless; cables to friends, to newspapers, to the government.

At Jose's desk the great Senator, rolling his cigar between his teeth, was using, to Jose's ecstasy, Jose's own pen to write a reassuring message to the White House. At the consul's desk, a beautiful creature, all in lace and pearls, was struggling to compress the very low opinion she held of a hurricane into ten words. On his knee, Henry Cairns, the banker, was inditing instructions to his Wall Street office, and upon himself Livingstone had taken the responsibility of replying to the inquiries heaped upon Marshall's desk, from many newspapers.

It was just before sunset, and Marshall produced his tea things, and the young person in pearls and lace, who was Miss Cairns, made tea for the women, and the men mixed gin and limes with tepid water. The consul apologised for proposing a toast in which they could not join. He begged to drink to those who had escaped the perils of the sea. Had they been his oldest and nearest friends, his little speech could not

Livingstone felt that his legation was slipping from him.

"That wireless operator," he continued hastily, "tells me there is a most amusing place a few miles down the coast, Las Bocas, a sort of Coney Island, where the government people go for the summer. There's surf bathing and roulette and cafes chantant."

The guests of the Serapis exclaimed with interest; the Senator smiled.

Greatly encouraged, Livingstone continued, with enthusiasm:

"And that wireless man said," he added, "that with the launch we can get there in half an hour. We might run down after dinner."

He turned to Marshall.

"Will you join us, Mr. Consul?" he asked, "and dine with us, first?"

Marshall accepted with genuine pleasure.

"But I was wondering about Las Bocas," he said, "if your going there might not get you in trouble at the next port. With a yacht, I think it is different, but Las Bocas is, under quarantine—"

There was a chorus of exclamations.

"There was bubonic plague there," Marshall explained, "or something like it. You would be in no danger from that. It is only that you might be held up by the regulations. Passenger steamers can't land anyone who has been there at any other port of the West Indies. The Royal Mail won't even receive anyone on board here without a certificate from the English Consul saying he has not visited Las Bocas. For an American they would require the same guarantee from me. But I don't think the regulations extend to yachts. I don't wish to deprive you of any of the many pleasures of Porto Banos," he added, smiling, "but if you were refused a landing at your next port I would blame myself."

"It's all right," declared Livingstone decidedly, "It's just as you say; yachts and warships are exempt. Besides, I carry my own doctor, and if he won't give me a clean bill of health, I'll make him walk the plank. At 8, then, at dinner. I'll send the cutter for you."

Those from the yacht parted from their consul in the most friendly spirit.

"I think he's charming!" exclaimed Miss Cairns. "And did you notice his novels? They were in every language."

"He's the first of our consuls we've met on this trip," growled her father, "that we've caught sober."

"Sober!" exclaimed his wife indignantly. "He's one of the Marshalls of Vermont. I asked him."

"I wonder," mused Hanley, "how much the place is worth? Hamilton, one of the new Senators, has been devilling the life out of me to send his son somewhere. Says if he stays in Washington he'll disgrace the family. I should think this place would drive any man to drink himself to death in three months, and young Hamilton, from what I've seen of him, ought to be able to do it in a week. That would leave the place open for the next man.

"There's a postmaster in my State thinks he carried it." The Senator smiled grimly. "He has consumption, and wants us to give him a consulship in the tropics. I'll tell him I've seen Porto Banos, and that it's just the place for him."

The Senator's pleasantry was not well received. Miss Cairns alone had the temerity to speak of what the others were thinking.

"What would become of Mr. Marshall?" she asked.

The Senator smiled tolerantly.

"I don't know that I was thinking of Mr. Marshall," he said. "I can't recall anything he has done for this administration. You see, Miss Cairns," he explained, in the tone of one addressing a small child, "Marshall has been abroad now for forty years, at the expense of the taxpayers. Some of us think men who have lived that long on their fellow-countrymen had better come home and get to work."

Livingstone nodded solemnly in assent. He did not wish a post abroad at the expense of the taxpayers. He was willing to pay for it.

Just before dinner, the cruiser Raleigh having discovered the whereabouts of the Serapis by wireless, entered the harbor, and Admiral Hardy came to the yacht to call upon the Senator. Having paid his respects to that personage, the admiral fell boisterously upon Marshall.

The two old gentlemen were friends of many years. They had met, officially and unofficially, in many strange parts of the world. And throughout dinner the guests of Livingstone found in them and their talk of former days new and delightful entertainment. So much so that when, Marshall having assured them that the local quarantine regulations did not extend to a yacht, the men departed for Las Bocas, the women insisted that he and the admiral remain behind.

It was for Marshall a wondrous evening. In the moonlight, on the cool quarter-deck, they sat, in a half circle, each of the two friends telling tales of which the other was the hero or the victim, "inside" stories of great occasions, ceremonies, bombardments, unrecorded "shirtsleeve" diplomacy.

Hardy had helped to open the Suez Canal. Marshall had assisted the Queen of Madagascar to escape from the French invaders. On the Barbary Coast Lardy had chased pirates. In Edinburgh Marshall had played chess with Carlyle. He had seen Paris in mourning in the days of the siege, Paris in terror in the days of the Commune; he had known Garibaldi, Gambetta, the younger Dumas, the creator of Pickwick.

"Do you remember that time in Tangier," the admiral urged, "when I was a midshipman, and got into the bashaw's harem?"

"Do you remember how I got you out?" Marshall replied grimly.

"And," demanded Hardy, "do you remember when Adelina Patti paid a visit to the Kearsarge at Marseilles in '65—George Dewey was our second officer—and you were bowing and backing away from her,

"When life people are taught to keep elimination sufficiently active, enlarged glands disappear. A poisoned blood is the essential underlying factor in tonsil enlargement and inflammation.

"The tonsil is not a gateway for infection, as taught by germ theorists, who wrongly teach that germs are the primary or fundamental cause of disease. The tonsils are phonatory organs, and important in the mechanism of speech and song.

"Removal of the tonsil is a capital operation and dangerous. If necessary to be done (which is seldom,) it should be done in a hospital, where accessible means are at hand in any emergency that may arise. Chloroform should not be used, as there are other anaesthetics less dangerous. Death may result from hemorrhage, but often is caused by shock from the operation, children being especially susceptible to shock in operations on the throat.

"Other bad results may follow removal, as development of latent tuberculosis of the lungs. Permanent injury to the palate and pharyngeal muscles with contraction of the tissues and impairment of the voice may follow.

The causes from within the body that gave rise to the enlarged tonsil, not having been removed by elimination of the chemic substances in the blood, the tonsil may recur after removal and new troubles appear.

"No one except the recording angel can tell the number of deaths caused by removing tonsils, and the pages of medical literature have no record of the damage done by countless operations.

"The cutting out or removal of tonsils is condemned by advanced thinkers, and by most of the able physicians and surgeons of the world. There is a better and more successful method of handling these cases by the purification of the blood, and methods of correct living. Then the enlarged tonsils will be reduced by normal absorption. Eliminate waste substances from the blood, and there will be no enlarged tonsils."

• • •

The Liver.

"IS LIFE worth living? That depends on the liver."

And that depends on the way you live.

How many peculiar actions of men may be attributed to the state of their digestive organs.

In the Bookman, Henry Canby writes:

"No man whose eliminatory processes function perfectly ever is a pessimist, except under the compulsion of hard facts. No sluggish liver ever believes that joy of living is the prime quality to be sought in literary art."

• • •

Removal of Ovaries.

A CORRESPONDENT writes that she has consulted several of the best physicians in Los Angeles, and they all agree that she cannot be well unless she has the ovaries removed, or part of them removed.

If she has her ovaries removed, or parts of them removed, she will never be entirely well. This wholesale emasculation of women is a crime against the race that should be suppressed by law. After a woman's ovaries are removed she not only gradually becomes masculine in appearance, but is continually subject to various forms of "female" ailments. Moreover, this operation is absolutely unnecessary, and can never possibly cure, as it does not remove the cause.

• • •

A Good Physician.

A BROTHER in England sent me a copy of a small book entitled "Hygienic Medicine" by Dr. Thomas Richard Allinson, an eminent English physician, who died three years ago. For over thirty years he acted as medical editor of the Weekly Times (London) and through its pages gave the public much sound advice. He wrote several books on health.

When Dr. Allinson took up vegetarianism and natural methods of healing, he was at once made a subject of persecution by the medical trust—for they have a trust in England, as well as here. His medical colleges removed his name from their registers.

Dr. Bertram P. Allinson, who is following in his sire's footsteps, furnishes the Care of the Body this additional information about his father:

(CONTINUED ON PAGE TWENTY-THREE.)

Cantilever Shoe
For Men, Women and Children

The House Should Be Happy

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THE CONSUL

By Richard Harding Davis

(ILLUSTRATED BY FREDERIC DORR STEELE.)

...ed the admiral heartily. "It won't be the first time. But Henry mustn't know. He's too confoundedly touchy. He hates the idea of influence, hates men like Hanley, who abuse it."

For a moment the girl hesitated.

"If I spoke to Mr. Hanley," she asked, "told him what I learned tonight of Mr. Marshall, would it have any effect?"

"Don't know how it will affect Hanley," said the sailor, "but if you asked me to make anybody a consul-general, I'd make him an ambassador."

Later in the evening Hanley and Livingstone were seated alone on deck. The visit to Las Bocas had not proved amusing, but, much to Livingstone's relief, his honored guest was now in a good humor. He was in a mood flatteringly confidential and communicative.

"People have the strangest idea of what I can do for them," he laughed. It was his pose to pretend he was without authority. "They believe I've only to wave a wand, and get them anything they want. I thought I'd be safe from them on board a yacht."

Livingstone squirmed apprehensively.

"But it seems," the Senator went on, "I'm at the mercy of a conspiracy. The women folk want me to do something for this fellow Marshall. If they had their way, they'd send him to the Court of St. James. And old Hardy, too, tackled me about him. So did Miss Cairns. And then Marshall himself got me behind the wheel house, and I thought he was going to tell me how good he was too! But he didn't."

As though the joke were on himself, the Senator laughed appreciatively.

"Told me, instead, that Hardy ought to be a vice-admiral."

Livingstone, also, laughed, with the satisfied air of one who cannot be tricked.

"They fixed it up between them," he explained, "each was to put in a good word for the other." He nodded eagerly. "That's what I think."

There were moments during the cruise when Senator Hanley would have found relief in dropping his host overboard. With mock deference the older man inclined his head.

"Livingstone," he said, "you certainly are a great judge of men!"

The next morning, old man Marshall woke with a lightness at his heart that had been long absent. His old friend had returned. New friends had come into his life and welcomed him kindly. As eager as a boy, he ran to the window. In the harbor lay the pretty yacht, the stately, white-hulled warship. The flag that drooped from the stern of each caused his throat to tighten, brought warm tears to his eyes. When he knelt beside his bed, his heart poured out his thanks in gratitude and gladness.

While he was dressing, a bluejacket brought a note from the admiral. It invited him to tea on board the warship, with the guests of the Serapis. His old friend added that he was coming to lunch with his consul, and wanted time reserved for a long talk. The consul agreed gladly.

At 9 o'clock, through the open door of the consulate, Marshall saw Aiken, the wireless operator, signalling from the wharf excitedly to the yacht, and a boat leave the ship and return. Almost immediately the launch, carrying several passengers, again made the trip shoreward.

Half an hour later, Senator Hanley, Miss Cairns and Livingstone came up the water front, and entering the consulate, seated themselves around Marshall's desk. Livingstone was sunk in melancholy. The Senator, on the contrary, was smiling broadly. His manner was one of distinct relief. He greeted the consul with hearty good humor.

"I'm ordered home!" he announced gleefully. Then, remembering the presence of Livingstone, he hastened to add: "I needn't say how sorry I am to give up my yachting trip, but orders are orders. The President," he explained to Marshall, "cables me this morning to come back and take my coat off."

The prospect, as a change from playing bridge on a pleasure boat, seemed far from depressing him.

"Those filibusters in the Senate," he continued genially, "are making trouble again. They think they've got me out of the way for another month, but they'll find they're wrong. When that bill comes up, they'll find me at the old stand and ready for business!"

Marshall did not attempt to conceal his personal disappointment.

"I am so sorry you are leaving," he said; "selfishly sorry, I mean. I'd hoped you all would be here for several days."

He looked inquiringly toward Livingstone.

"I understood the Serapis was disabled," he explained.

"She is," answered Hanley. "So's the Raleigh. At a pinch, the admiral might have stretched the regulations and carried me to Jamaica, but the Raleigh's engines are knocked about too. I've got to reach Kingston Thursday. The boat leaves there Thursday for New York. At first it looked as though I couldn't do it, but we find that the Royal Mail is due today, and she can get to Kingston Wednesday night. It's a great piece of luck. I wouldn't bother you with my troubles," the Senator explained pleasantly, "but the agent of the Royal Mail here won't sell me a ticket until you've put your seal to this."

He extended a piece of printed paper.

The face of the consul had grown grave. He accepted the paper, but did not look at it. Instead, he regarded the Senator with troubled eyes.

"It is most unfortunate," he said. "But I am afraid the Royal Mail will not take you on board. Because of Las Bocas," he explained. "If we had only known!" he added remorsefully. "It is most unfortunate."

"Because of Las Bocas?" exchoed Hanley. "You don't mean they'll refuse to take me to Jamaica because I spent half an hour at the end of a wharf listening to a squeaky gramaphone?"

"The trouble," explained Marshall, "is this: if they carried you, all the other passengers would be held in quarantine for ten days, and there are fines to pay, and there would be difficulties over the mails. But," he added hopefully, "maybe the regulations have been altered. I will see her captain, and tell him—"

"See her captain!" objected Hanley. "Why see the captain? He doesn't know I've been to that place. Why tell him? All I need is a clean bill of health from you. That's all he wants. You have only to sign that paper."

Marshall regarded the Senator with surprise.

"But I can't," he said.

"You can't? Why not?"

"Because it certifies to the fact that you have not visited Las Bocas. Unfortunately, you have visited Las Bocas."

The Senator seated himself, and stared at Marshall curiously.

"It's like this, Mr. Marshall," he began quietly. "The President desires my presence in Washington, thinks I can be of some use to him there in helping to carry out certain measures to which he pledged himself before his election. Down here, a British steamship line has laid down local rules which, in my case anyway, are ridiculous. The question is, are you going to be bound by the red tape of a ha'penny British colony, or by your oath to the President of the United States?"

The sophistry amused Marshall. He smiled good-naturedly and shook his head.

"I'm afraid, Senator," he said, "that way of putting it is hardly fair. Unfortunately, the question is one of fact. I will explain to the captain—"

"You will explain nothing to the captain!" interrupted Hanley. "This is a matter which concerns no one but our two selves. I am not asking favors of steamboat captains. I am asking an American consul to assist an American citizen in trouble, and," he added, with heavy sarcasm, "incidentally, to carry out the wishes of his President."

Marshall regarded the Senator with an expression of both surprise and disbelief.

"Are you asking me to put my name to what is not so?" he said. "Are you serious?"

"That paper, Mr. Marshall," returned Hanley steadily, "is a mere form, a piece of red tape. There's no more danger of my carrying the plague to Jamaica than of my carrying a dynamite bomb. You know that."

"I do know that," assented Marshall heartily. "I appreciate your position, and I regret it exceedingly. You are the innocent victim of a regulation which is a wise regulation, but which is most unfair to you. My own position," he added, "is not important, but you can believe me, it is not easy. It is certainly no pleasure for me to be unable to help you."

Hanley was leaning forward watching Marshall closely.

"Then you refuse?" he said. "Why?"

Marshall regarded the Senator steadily. His manner was untroubled. The look he turned upon Hanley was one of grave disapproval.

"You know why," he answered quietly. "It is impossible."

In sudden anger Hanley rose. Marshall, who had been seated behind his desk, also rose. Hanley spoke; his tone was harsh and threatening.

"Then I am to understand," he exclaimed, "that you refuse to carry out the wishes of a United States Senator and of the President of the United States?"

In front of Marshall, on his desk, was the little iron stamp of the consulate. Protectingly, almost caressingly, he laid his hand upon it.

"I refuse," he corrected, "to place the seal of this consulate on a lie."

There was a moment's pause. Miss Cairns clasped her hands unhappily and stared at the floor. Livingstone exclaimed in indignant protest. Hanley moved a step nearer and, to emphasize what he said, tapped his knuckles on the desk. With the air of one confident of his advantage, he spoke slowly and softly.

"Do you appreciate," he asked, "that while you may be of some importance down here in this fever swamp, in Washington I am supposed to carry some weight? Do you appreciate that I am a Senator from a State that numbers 4,000,000 of people, and that you are preventing me from serving those people?"

Marshall inclined his head gravely and politely.

"And I want you to appreciate," he said, "that while I have no weight at Washington, in this fever swamp I have the honor to represent 80,000,000 of people, and as long as that consular sign is over my door I don't intend to prostitute it for you, or the President of the United States, or any one of those 80,000,000."

Of the two men, the first to lower his eyes was Hanley. He laughed shortly, and walked to the door. There he turned, and indifferently, as though the incident no longer interested him, drew out his watch.

"Mr. Marshall," he said, "if the cable is working, I'll take your tin sign away from you by sunset."

For one of Marshall's traditions, to mock a speech there was no answer save silence. He bowed, and, apparently serene and undismayed, resumed his seat.

But Miss Cairns was not deceived. Under the unexpected blow, Marshall had turned older. His broad shoulders seemed to stoop. In sympathy, her own eyes filled with sudden tears.

"What will you do?" she whispered.

"I don't know what I shall do," said Marshall simply. "I should have liked to have resigned. After forty years—to be dismissed by cable is—it's a poor way of ending it."

Miss Cairns rose and walked to the door. There she turned and looked back.

"I am sorry," she said. And both understood that in saying no more than that she had best shown her sympathy.

An hour later the sympathy of Admiral Hardy was expressed more directly.

"If he comes on board my ship," roared that gentleman, "I'll push him down an ammunition hoist and break his damned neck!"

Marshall laughed delightedly. The loyalty of his old friend was never so welcome.

"You'll treat him with every courtesy," he said. "The only satisfaction he gets out of this is to see that he has hurt me. We will not give him that satisfaction."

But Marshall found that to conceal his wound was more difficult than he had anticipated. When, at tea time, on the deck of the warship, he again met Senator Hanley and the guests of the Serapis, he could not forget that his career had come to an end. He was made aware of it by the sad, sympathetic glances of the women; by their tactful courtesies; by the fact that Livingstone, anxious to propitiate Hanley, treated him rudely; by the sight of the young officers, each just starting upon a career of honor, and possible glory, as his career ended in humiliation; and by the big warship herself that recalled certain crises when he had only to press a button and warships had come at his bidding.

At 5 o'clock there was an awkward moment. The Royal Mail boat, having taken on her cargo, passed out of the harbor on her way to Jamaica, and dipped her colors. Senator Hanley, abandoned to his fate, observed her departure in silence.

Livingstone, hovering at his side, asked sympathetically:

"Have they answered your cable, sir?"

"They have," said Hanley grufly.

"Was it—was it satisfactory?" pursued the diplomat.

"It was," said the Senator, with emphasis.

Far from discouraged, Livingstone continued his inquiries.

"And when," he asked eagerly, "are you going to tell him?"

"Now!" said the Senator.

The guests were leaving the ship. When all were seated on the admiral's steam launch, the admiral descended the accommodation ladder and himself picked up the tiller ropes.

"Mr. Marshall," he called, "when I bring the launch broadside to the ship and stop her, you will stand ready to receive the consul's salute."

Involuntarily, Marshall uttered an exclamation of protest. He had forgotten that on leaving the warship, as consul, he was entitled to seven guns. Had he remembered, he would have insisted that the ceremony be omitted. He knew that the admiral wished to show his loyalty, knew that his old friend was now paying him this honor only as a rebuke to Hanley. But the ceremony was no longer an honor. Hanley had made of it a mockery. But, without a scene, it now was too late to avoid it. The first of the seven guns had roared from the bow, and, as often he had stood before, as never he would so stand again, Marshall took his place at the gangway of the launch. His eyes were fixed on the flag, his gray head was uncovered, his hat was pressed above his heart.

For the first time since Hanley had left the consulate, Marshall fell into sudden terror lest he might give way to his emotions. Indignant at the thought, he held himself erect. His fact was set like a mask, his eyes were untroubled. He was determined they should not see that he was suffering.

Another gun spat out a burst of white smoke, a stab of flame. There was an echoing roar. Another and another followed. Marshall counted seven, and then, with a bow to the admiral, backed from the gangway.

And then another gun shattered the hot heavy silence. Marshall, confused, embarrassed, assuming he had counted wrong

(CONTINUED ON PAGE SEVENTEEN)

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(Continued from page 15.)

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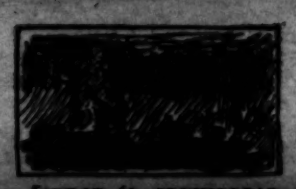
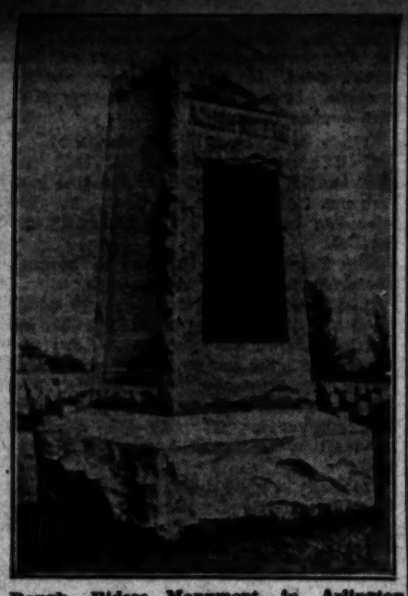
AT GRIPS WITH DEATH IN TRAPPING JUNGLE BEASTS

BY CHARLES MAYER



Arlington — Our Great National Cemetery.

BY MARY MENDENHALL PERKINS.



Rough Riders Monument in Arlington Cemetery, Washington, D. C.

"ONLY a week to spend in our magnificent capital of Washington! That means we shall have to choose what is of most importance and interest to us, doesn't it?"

"Yes," replied my Spanish War veteran brother, "and as for me, very nearly my first choice would be Arlington Heights, and our national cemetery there."

"I recall that we had a glimpse of the great classic pillars of Arlington House, which crowns the hills of the Potomac, opposite Washington, when we were at the top of the monument yesterday: I should like to make the trip tomorrow morning."

We made a very early start the following day, which was as delightful in the early hours as only a May day can be in Washington. The air was odorous and balmy, and every breath a joy, as we drove across the historic Long Bridge over the Potomac, and on up the hill toward the entrance gates, of which there are several erected in memory of some of our great men of the Civil War.

Just before entering the beautiful Sheridan Gate, whose columns are inscribed with the names of Sheridan, Scott, Lincoln, Stanton and Grant, we saw coming down the hill a rider of military distinction, though dressed in civilian garb; a soft hat, which suggested that of the Rough Riders, crowned his head, and as he came nearer we caught the magnetic glance, and received a courteous salutation from our noble President Roosevelt. As he rode on down the slope, my brother said:

"How fortunate that we should have met him at this time! I'm told that he visits Arlington two or three times every week, on horseback, and usually alone. He must love it, to visit it so frequently!"

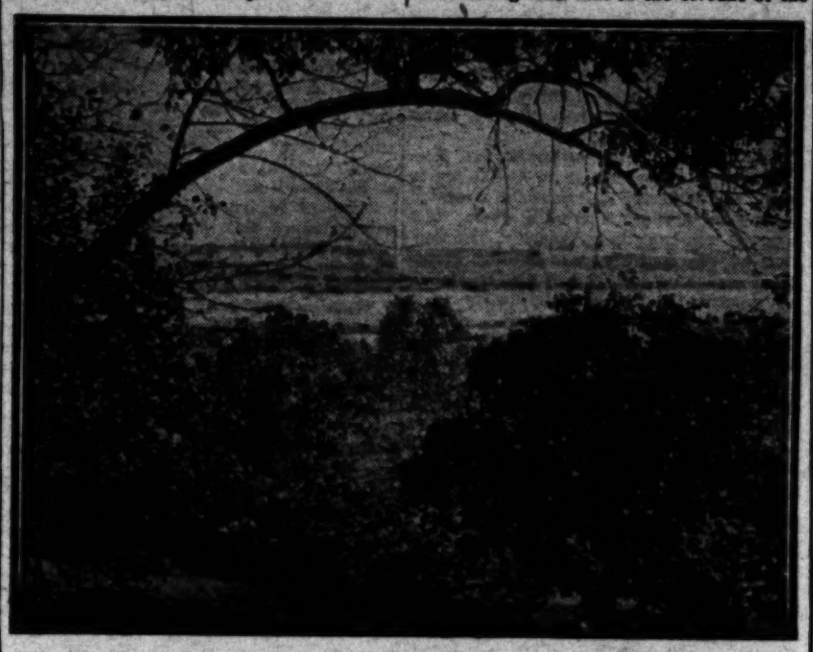
We entered the portals of the Sheridan Gate, with the feeling that we were now on holy ground, for on the slopes of Arlington lie many, many thousands of our country's patriots, who made for it the "supreme sacrifice."

Arlington House, Built by Martha Washington's Father.

AS we apporached the beautiful mansion of Arlington House, whose portico is adorned with great Doric columns modeled after those of the Temple of Theseus at Athens, we recalled with emotion that it was built in 1802 by George Washington Parke Custis, son of John Parke Custis, whose widowed mother became the wife of George Washington. When Col. John Parke Custis was killed at Yorktown, Washington adopted all his own the two children which he left. After the death of Martha Washington at Mount Vernon in 1812, George Washington Parke Custis removed to his Arlington estate, where he continued to live until his death in 1857. As the adopted son of Washington he enjoyed great distinction, and it was here that he entertained with a lavish hospitality many celebrated people, Lafayette being of the number. During the life of Mr. Custis, the mansion was filled with a rich collection of Washington memorials which had been taken there from Mount Vernon. Many of these found their way, after long years, to the National Museum; others are back again at Mount Vernon.

It seems to make history very real, when we realize that his only daughter married Col. Robert E. Lee in the year 1831. The marriage ceremony took place in the drawing-room of Arlington House, where today may be seen sketch plans of the cemetery and framed copies of addresses becoming the place, chief of which is President Lincoln's Gettysburg address, made at the dedication of the national cemetery there on Nov. 19, 1863.

Probably no one will ever know what were the feelings of Col. Robert E. Lee—afterward the famous general of that name—when, at the breaking out of the Civil War, he resigned from the Federal service, and on April 22, 1861, left Arlington House forever. He took with him his family, going to Richmond, Va., where he took command of the Virginia troops.



The view, across the Potomac River from the Greek portico at Arlington House. Washington City and monument in the distance.

No sooner had the Lee family left Arlington than it was taken possession of by the Federal troops, the mansion turned into a headquarters and the grounds into a military camp. Quartermaster-General Meigs ordered, as necessity demanded, that the grassy slopes and level ground about the mansion be converted into a military cemetery. Strangely enough the first grave made there was that of a Confederate prisoner who died in the hospital. Before the fearful struggle for the Union was over, 16,000 soldiers had been laid to rest in the consecrated ground of Arlington.

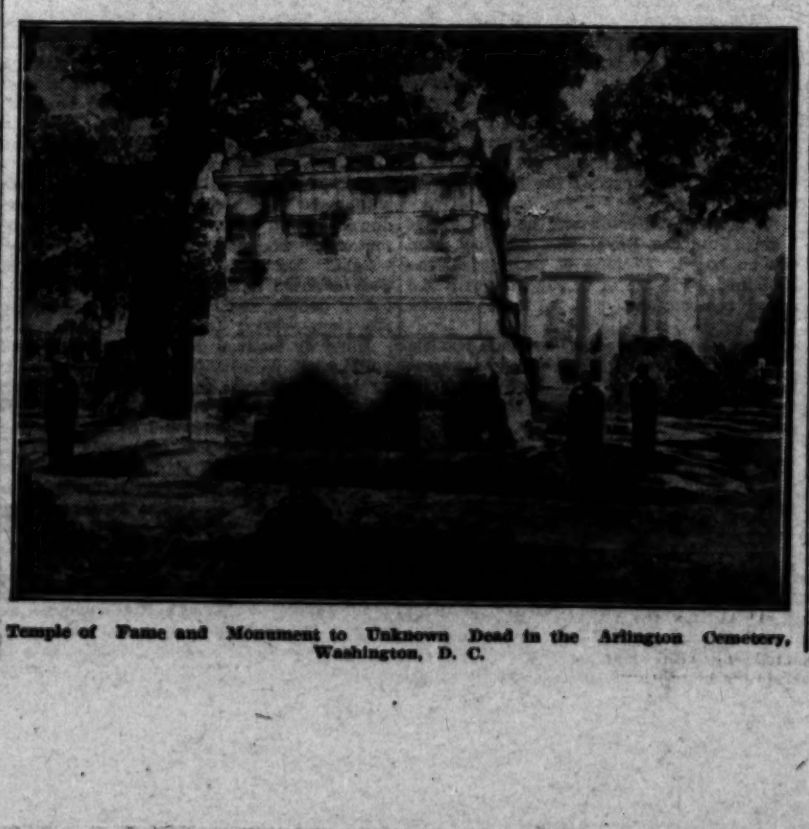
We stood in silence for some time, on the great Greek portico, looking across the Potomac which flowed 200 feet below and only half a mile away. It is a famous view, and when Lafayette was a guest at Arlington House he declared the view, from that point, to be one of the most beautiful he had ever seen. From the farther shore rise Georgetown and Washington, with over the dominant note of the Washington Monument clearly to be seen. Beyond are the encircling hills, lovely in all seasons but especially in the autumn when the leaves become glorified by the touch of the frost hand.

To the south may be seen the spires of Alexandria, the old town that Washington loved so well. The view is wide and far-reaching. It has been fitly said that "Federal city and national cemetery stand here close together, and look each upon the other. And this is well. For if it must needs have been that the men who rest at Arlington should die for their country, what more fitting than that in the bivouac of the long night they should sleep on the heights overlooking the Capitol itself, close to the heart of the nation they gave their blood to maintain?"

The grounds of Arlington are beautiful as a dream. Nature and the landscape gardener could add nothing more. It seems a bit of heaven dropped quietly down on earth. The emotions stirred in one's breast at the sight of those thousands and thousands of small white marking-stones can be only those of lofty patriotism.

"No wonder President Roosevelt comes here so often, is it?" said my brother. "It is home to him, I'm sure."

To give the military and national character to Arlington, the Stars and Stripes float all day long from a tall staff before the house. Not until the sunset gun from Fort Myer "sends its echoes from shore to shore" is Old Glory lowered for the night.



Temple of Fame and Monument to Unknown Dead in the Arlington Cemetery, Washington, D. C.

The Temple of Fame is One of the Most Beautiful Structures.

AMONG the most beautiful of the many structures on the grounds is the Temple of Fame. It is an open, circular colonnade, with a domed roof. On the cornice are the names of Washington, Lincoln, Grant and Farragut, and on the columns are those of Thomas, Meade, McPherson, Sedgwick, Reynolds, Humphreys, Garfield and Mansfield. Even the flowers speak in loving memory the names of the great commanders, and they picture in lovely colors the symbols and badges of army corps.

But what seemed most appealing to me were the bronze tablets inscribed with the column words of Col. O'Hara's elegiac, "The Bivouac of the Dead." To quote only two of the eight verses:

"The muffled drum's sad roll has beat
The soldiers' last tattoo;
No more on Life's parade shall meet
That brave and fallen few.

"On Fame's eternal camping ground
Their silent tents are spread,
And Glory guards, with solemn round,
The bivouac of the dead."

Quite near to the Temple of Fame stands a monument of great interest, especially today when we are preparing to make another resting place of an unknown soldier who gave his life for the cause of freedom in France, during the great war. The memorial of which I speak is one of the unknown dead, whose names, homes and friends were all unknown. The pathetic story of their great sacrifice is told in the chiseled lines on the face of the monument. They are as follows:

Beneath this stone
Repose the bones of two thousand one
hundred and eleven soldiers
gathered after the war
From the fields of Bull Run and the rout
to the Rappahannock.
Their remains could not be identified, but
their names and deaths are
Recorded in the archives of their country,
and its grateful citizens
Honor them as their noble army of martyrs.
May they rest in Peace.
September, A.D., 1866.

The eastern slope from Arlington House was set apart for the graves of officers. That of Sheridan is marked by a fine granite and bronze monument, adorned with a medallion portrait of the famous general. In another section, near the Fort Myer gate, other officers lie; among them Gen. Ricketts, who was the hero of twenty-seven battles, in five of which he was borne wounded from the field.

"But what can these old moss-covered stones be?" I asked my brother, as we were nearing the mansion after our long stroll in the "bivouac of the dead."

"All Revolutionary officers," he said. "Fitting resting place for them, too; no doubt they were removed here after the Civil War."

I noticed that beside many of the soldiers there reposed the remains of a wife or a daughter, or both. It seems it is a privilege accorded them, which they often gladly accept.

The Shaft Erected to the Spanish War Veterans is a Masterpiece.

THERE is a large contingent of men who perished in the Spanish and Philippine wars, lying at some distance from Arlington House. A beautiful shaft has been erected to their memory. In one corner of the Spanish War section we found the simple but massive monument to the Rough Riders. Here lie many of those gallant men in this open hall of fame; men who answered their country's call and went forth to fight under the leadership of him whom we so love to honor today—the intrepid and immortal Roosevelt.

"One more last, long look from the Greek portico," I begged; afterward we left the place by another gate, the one leading through the reservation of Fort Myer, across the Aqueduct Bridge, through old Georgetown, back to the city of Washington.

We felt it to be true, as some one has said, that "one may not comprehend in its fullness the outward and material beauty

(CONTINUED ON PAGE SEVENTEEN.)

CARE OF THE BODY.

(Continued from page 2.)

In "Back to Methuselah" Bernard Shaw makes one of his characters say:

"Three-score-and-ten, though it may be long enough for a very crude sort of village life, isn't long enough for a complicated civilization like ours. Flinders Petrie has counted nine attempts at civilization, made by people exactly like us; and everyone of them failed, just as ours is failing. They failed because the citizens and statesmen died of old age, or overeating, before they had grown out of schoolboy games and savage sports, and cigars, and champagne.

"The signs of the end are always the same: Democracy, Socialism and Votes for Women. We shall go to smash within the lifetime of men now living, unless we recognize that we must live longer."

* * *

The Japanese.

IT MAY surprise some of my readers to learn that the percentage of illiteracy in Japan is lower than in the United States.

As to courtesy—but that is another story.

Where, then, does our superior culture come in?

Notwithstanding this, we cannot give up the finest State in the Union to the Japanese.

We know what Japanese settlement means. Eastern people do not.

* * *

Pregnancy.

MRS. M. H., of Newport, R. I., writes: "While I was in New York I read your Los Angeles Times articles regularly. I have found them to be almost a life-saver, in many ways.

"I expect to be a mother in about three weeks and I have been the envy and surprise of all the women I know. All through these months I have never had any morning sickness, never vomited and in general have felt so splendid that I have never thought of my condition.

"All this because my husband has been a strict follower of your creed for the past few years and has taught me to do likewise."

* * *

Tomatoes.

"YOU'RE bilious! Take tomatoes tonight to thoroughly clean your bowels of the constipation poison which is keeping you dizzy, headachy, half-sick and upset. No other cathartic or physic is so pleasant or moves clogged-up bowels so nicely, so fully; and tomatoes cost only a dollar a box."

The above is a copy of an advertisement in The Times, only two words being changed.

* * *

The Morning After.

DON'T judge of the effect of a meal immediately after eating.

You may feel "good" after drinking a pint of whisky, but the real effects are felt the next morning.

* * *

Medical Fads.

THE Journal of the Indiana State Medical Association of April 15 contained an article by Dr. Frank B. Wynn of Indianapolis, Ind., on "The Physician—Fads and Fashions of Medical Practice," from which the following is an extract. It is interesting to note the many admissions of errors in ideas and practice of allopathy. Dr. Wynn is the vice-president of the American Medical Association, and his utterances have the sanction of the A.M.A. He says:

"Faddism is inherent in most of us. It is chiefly a question of degree.

"Who, for example, has been able to resist the impulse to fly off at a tangent now and then in therapeutic procedure? A new remedy is promulgated from a great pharmaceutic establishment—heralded in suggestive glamour. The lure of promise is tantamount to temptation. It is the temptation to gamble. We stake our hope on it. We prescribe it, talk about it and coddle ourselves into believing it is of value. Presently we see things more clearly, enthusiasm wanes and by and by our pet goes into the discard.

"Then our attention is attracted to another therapeutic rocket fired into the professional sky. So one after another of these therapeutic will-o'-the-wisps is chased—phantoms which seldom bring substantial realization. The keen business acumen of the manufacturing pharmaceutic houses is constantly tempting us with these things. What infinite variety they place before us! Infinitude alone indicates the limit of new things they will continue to present to lure the unwary. Here is where most of us have been faddists—often to our later shame and the discredit of the profession. . . .

"The medical profession . . . is gov-

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The powerful penetrating forces of HIGH FREQUENCY electricity known as the "VIOLET" RAY will uncast rheumatism when other remedies fail. The pain is relieved in a few moments. A series of treatments generally overcomes the most stubborn cases. The Renulife enables you to treat yourself. Results are not temporary. The local pain is eased while impurities in the blood causing the trouble are neutralized and eliminated.

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365-366 Pacific Bldg. San Francisco, Cal.
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Treatment consists of Massage, Osteopathy, Chiropractic, Spondylotherapy, Orthopedic Surgery, Physical Culture, Diet, Hydrotherapy including Electric-Light, Vapor, Herbal, Pine Needle, Nauheim and all other medicated Baths. Electricity in its various forms is here made a specialty, including all forms of vibration. A form of Electricity has been developed that is especially useful in cases of Constipation, weakened abdominal muscles, displaced stomach and pelvic organs.

No more operations for diseases of the Tonsils, Catarrh of nose, Pyorrhea, Carbuncle, Bronchitis, Eczema, Gangrene, Blood-poisoning and all cases of Female Diseases yield quickly to treatment with our

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As soon as FIRMOLA is applied it begins to act. It revivifies and builds up the atrophied muscles and tissues, thus restoring the youthful contour.

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To promote general education along optical lines, and to the end that young people should learn more concerning that most important organ, the HUMAN EYE, I will give the above amount to the scholar of any public or private school in the County of Los Angeles who writes and sends in to me at the address below the best essay on "THE EYE AND ITS CARE." Manuscripts must be in before December 1st. Judges to be announced later.

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From An Expensive and Serious Operation

Which often fails, and produces more trouble, by using J. C. Riley's combined patent suspensory and rupture appliance—the latest

Scientific Rupture Appliance!

Kind friend, we will ask you to do some concentrated thinking right here. We have men tell us and write us every day about trying so many different kinds of Trusses without getting any relief. There are only two reasons why this should be so.

FIRST: The principle in each is the same. The pad of the Truss or Appliance is controlled by an elastic belt or steel brace around the waist, and in order to get a pressure on the pad and to keep them from slipping down they have to be worn very tight, and often when you raise your arms above the head the pad slips down, and when you sit down they cause pains in the abdominal wall, from the fact that they press in much harder then than at any other time. When you sit down you spread at the hip line, and when you raise your arms above the head you relax at the hip line. By these two movements of the body you get just the reverse pressure you should have, with an old Truss or Appliance. A heavy pressure on the abdominal wall causes gas to rise on the stomach, and brings on heart trouble as well as other troubles, and also makes the rupture worse by spreading it open. Any one who wears an oval shaped pad does so without thinking.

THE second reason is they have not been able to get anything else but an antiquated Truss or Appliance.

NOW, my friend, if you will only do the thinking act, for your own special benefit, you can readily see why it is our Appliance can be worn with comfort and good results.

YOU get a light hold-up pressure, the kind of pressure nature requires to relieve the strained parts.

YOU have no pressure around waist, shutting off circulation, which brings on rheumatic pains, and no hard pressure on rupture, spreading it open.

WHEN you need extra pressure, as when you lift anything heavy, you raise your shoulders, and that draws the pad from the bottom up, and when you bend over you tighten the hip straps in the rear, and that draws the pad from the bottom in.

BY having our Appliance supported by suspenders, it makes it work automatically with each movement of the body, by the connection they have with the pad.

IS there any reason why any one should use an antiquated Truss any more than he would do his hauling with a mule team when he could use a motor truck? He could save time and money and comfort by the more modern appliance or vehicle.

BE a progressive and enjoy the comfort and good results of our Appliance as hundreds of others are. Descriptive circular and price list sent on request.

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Arlington — Our Great National Cemetery.

BY MARY MENDENHALL PERKINS.

the National Museum; others are back again at Mount Vernon.

It seems to make history very real, when we realize that his only daughter married Col. Robert E. Lee in the year 1831. The marriage ceremony took place in the drawing-room of Arlington House, where today may be seen sketch plans of the cemetery and framed copies of addresses becoming the place, chief of which is President Lincoln's Gettysburg address, made at the dedication of the national cemetery. There on below and only half a mile away. It is a famous view, and when Lafayette was a guest at Arlington House he declared the beautiful he had ever seen. From the farview, from that point, to be one of the most lher shore the Georgetown and Washington Monument clearly to be seen. tou, with over the dominant note of the Washington Heights, lovely in Beyond are the encircling hills, lovely in all seasons but especially in the autumn when the leaves become dappled by the touch of the first frost.

A MONG the most beautiful of the many structures on the grounds is the Temple of Fame. It is an open, circular colonnade, with a domed roof. On the entablature are the names of Washington, Lincoln, Grant, Farragut, Sherman, Sheridan, Thomas, Meade, Logan, Hancock, Rawlins, Schofield, Porter, Thomas, McPherson, Reynolds, Sedgwick, Wadsworth, Hooker, Burnside, Warren, Ord, Crook, Humphreys, Howard, Gordon, Custer, Hayes, Garfield, Arthur, Harrison, McKinley, Roosevelt, Taft, Wilson, Pershing, Marshall, Bliss, Crowder, Goethals, Gorgas, Ireland, Stevens, Greely, Alexander, Abbot, Gillespie, Gibbon, Gillmore, Wheeler, Weaver, Ludlow, Merritt, Miles, Chaffee, Wood, Bell, Carter, Crozier, Dickman, Kenly, Lejeune, Liggett, Menoher, Summerall, Bullard, Read, Rockenbach, Strong, Wainwright, Wright, Wyman, Young, Bolling, Bowley, Brooke, Cabell, Carroll, Cochran, Cooper, Crane, Dawes, Dickinson, Dunlap, Edgerton, Edwards, Fiske, Foster, Gaillard, Gatewood, Gilbreth, Glassford, Glenn, Goethals, Gorgas, Hagood, Hall, Hartman, Hines, Hoover, Ireland, Jadwin, Kilbourne, Kilpatrick, Lassiter, Lee, Lewis, Lockwood, Lord, Lovell, Lutz, Mann, Marshall, Mason, Mayo, McCain, McCoy, McIntyre, Meigs, Merrill, Mitchell, Moore, Morrow, Nicholson, Noble, Noyes, Patterson, Pershing, Peyton, Pierce, Pratt, Rhodes, Rockwell, Rogers, Ruggles, Sawyer, Scott, Shanks, Sharpe, Shelton, Smith, Stevens, Stewart, Stone, Taylor, Thompson, Tillman, Tompkins, Tuttle, Vanderbilt, Wadsworth, Wainwright, Wallace, Walsh, Watson, Weeks, Wheeler, Wilson, Wood, Woodruff, Woodward, Wright, Yeomans, Young.

AT GRIPS WITH DEATH IN TRAPPING JUNGLE BEASTS

BY CHARLES MAYER.
(ILLUSTRATIONS BY WILL CRAWFORD.)

IT SEEMED to me, as I waited in Mahommed Munshee's village, that it might be a good plan to establish a reputation among the natives as a worker of wonders. Fame as a magician is easily acquired among these people and is of inestimable value in handling them. For the task that lay before us, I needed all their courage and confidence, and I had a feeling that they were accepting me with some doubt. That would never do, for, unless I had them under perfect control when the hunt reached its most exciting point, all our efforts might be wasted. They showed proper awe of the express rifle that Ali exhibited so proudly, and they took fitting note of my stores, but still they regarded me simply as a white man who might, or might not, be able to do the things he said he was going to do. They were respectful and hospitable, but the more I saw of them, the more I realized the importance of doing some spectacular thing that would distinguish me in their minds and send tales of my magic traveling through the wilderness of jungle. It is astounding, by the way, how rapidly news travels in the jungle. Many times, in breaking through virgin country, I have found that the news of my coming had preceded me and that the natives knew all about me and were waiting for me. The only explanation I could ever get was simply, "Tuan, we heard."

A good opportunity to impress the natives presented itself one day when I was preparing to take a plunge in the river. Munshee stopped me, saying: "Take care, sir. There are crocodiles in the river." He told me that many natives had lost their lives recently and that men had had their arms snapped off while they were paddling boats.

I took his advice and went to the house where my supplies were stored. Presently I returned with a stick of dynamite and a fuse. Gathering the natives around me, I explained to them that they were to line the banks of the river and prepare to come out in their boats when I gave the signal. They were entirely mystified, for they had never heard of dynamite.

Going up-stream, I prepared the charge and then drifted down, dropping it over. Wide-eyed and puzzled, they watched the smoking fuse disappear into the water. Then came a muffled explosion, which made them jump; the water trembled, shaking the boats and frightening them; fish came to the surface. I signaled and the scramble to gather the fish began.

Ali was standing near me, ready to put the rifle into my hands, and I strained my eyes, looking for crocodiles. Suddenly a woman pointed to the opposite bank and screamed, "Buaia (crocodile!")

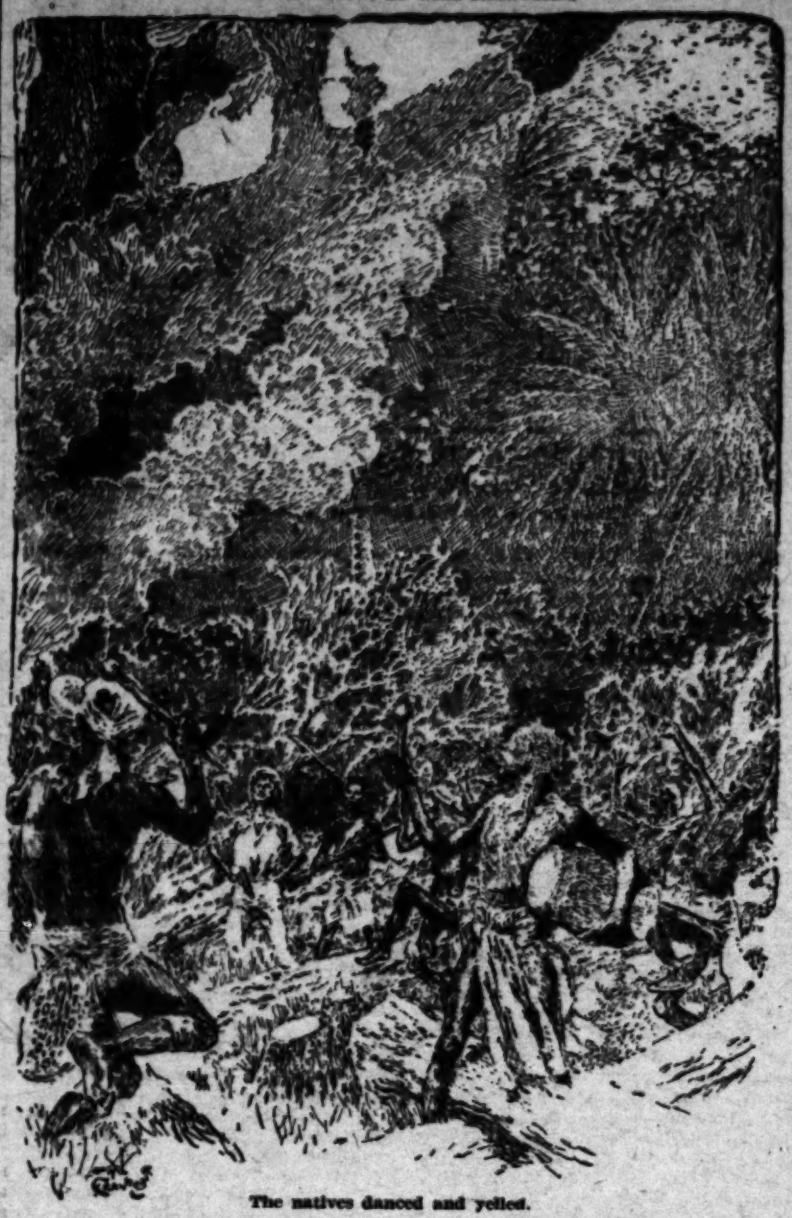
I yelled to Munshee to take his men downstream and keep them quiet and on the alert; then I directed my boat above the spot where the woman had pointed. I dropped another stick of dynamite. A few seconds later, the belly of a crocodile appeared on the surface, its feet and tail moving feebly. It was stunned by the explosion—mahok (drunk,) as the natives say.

I took my gun and put two bullets into its belly. Before it could sink, Ali grabbed its tail; then we made for the shore. The natives gathered about, wildly excited, and Mahommed Munshee was the proudest man in the village. He had vouched for my abilities and I had proved my possession of the powers that he claimed for me. It was hobat-an (magic.)

The crocodile measured fifteen feet four inches, and was twenty-five years old. The natives could tell its age by counting the pebbles in its pouch.

I decided to stop at Munshee's a few days longer, to have the men gather rattan to make the nets, and also to talk with the natives about orang-outangs and plan all the details of the capture. Omar, the other headman, went on up to his village, taking with him as much of our store of provisions as he could carry. I was willing enough to have him spread the crocodile story among the natives and I knew that the tale would not suffer in the telling.

Omar was to determine, if possible, the exact location of the orang-outangs and to make arrangements, such as engaging recruits for the hunt, in advance of my arrival. I planned to have a general council of all the men who were to take part in the work. Such a council would have a double advantage; in the first place, it would give me the benefit of their experience and, secondly, it would make them feel that I depended upon them.



The natives danced and yelled.

It took us four days to gather as much rattan as we could carry in our boats; then, with thirty men, we started up the river. I found at each village that Omar had done more than justice to the crocodile story and that he had taken with him a select crew of men. As in Trengganu, the natives felt that this was to be the great sporting event of the year, and they were anxious to take part. Their keen interest in the adventure made it possible for us to choose the strongest and best of them, together with a few older men, who knew the jungle.

Our boatmen swung on their paddles steadily, pushing the boats against the current. Solid banks of foliage lined the sides of the stream, and, in places, the branches touched overhead, making a thick canopy that shaded us. In the sun, the heat was blistering.

When we arrived at Omar's kampong, the entire population was on the banks to welcome us. Omar came forward and announced that he had recruited seventy men—Malays and Dyaks—for the hunt and that he would vouch for all of them. That made a crew of a hundred, counting the thirty who came with me, and we examined one another curiously. I was the first white man that most of them had seen.

Leaving instructions that the council was to be called for the next morning, I went to the house that Omar had prepared for me. Ali and the Chinese boy accompanied me with my personal equipment, and I sat talking with Omar while I waited for my bed to be prepared, so that I could get my afternoon nap. The men loitered outside the house, apparently waiting for something. I knew what they wanted—more magic. At last a deputation came with the request. Would the white man perform magic such as he had performed at the village of Mahommed Munshee?

Crocodiles were less plentiful so far up the river, and I was rather afraid that they might be disappointed if I did not at least equal the former exhibition. The story, as I have remarked before, had grown wonderfully in traveling up-country. But they were determined to see the "drunken fish," and I decided that, before beginning work, I should do well to give them some sort of amusement.

With the two headmen—they were delighted to show such familiarity with this new sport—assisting me, I stationed the natives on the banks with their boats and then I went up-stream with the dynamite. There was breathless silence as they saw me strike a match and touch it to the fuse. When the explosion came, they gave a shout and darted out in their boats to gather in the fish. After the excitement had subsided, and all the fish had been compared for size and weight, I dropped another stick. The men enjoyed the sport immensely, and we made a hilarious afternoon of it. The most sober person in the village was my coolie boy, who, as he went quietly about his business of arranging my living quarters, muttered, "Semua gila (all crazy.")

Ali, who had become a good shot, showed the villagers my express rifle, and demonstrated what an explosive bullet could do to the trunks of trees. The men were fascinated by that power of destruction, and they passed their fingers reverently over the barrel and listened to Ali's stories while he cleaned it. Ali had traveled all over the Far East with me and he gave marvelous interpretations of what he had seen. He could hold an audience of natives spellbound for hours and, incidentally, he was an excellent publicity man for me. In his whole-hearted, childish, Malay fashion, he accepted me as the greatest man in the world and he was never contented unless others did so, too. He was in great measure responsible for the success of my expeditions, for he removed many an obstacle—sometimes without my knowledge—and worked constantly to keep up the enthusiasm of the men.

I wanted the council to be a formal affair, and so I had Omar sound the call by striking on a hollow log. The older men took their places first, squatting in a semicircle; then the younger men squatted behind them. The women and children loitered on the outskirts at a respectful distance. All of them were chewing betel nut.

From the house, I watched the council assemble, but I did not go out until Omar came for me. Then, with Omar and Munshee walking beside me, I left the house, dressed in native costume—Chinese trousers, sarong and jacket. The chattering ceased as I approached, and all eyes were centered on me. Everyone was visibly impressed by the fact that I was wearing the clothes of a native, and that they were of the finest quality, and entitled me to much consideration.

The importance of staging such an expedition—all the "magic," the talk, the council and the costume—was not to be underrated. As I have explained before, the natives are extremely impressionable; if they like a man and believe in him, they will do anything he asks, and if they do not believe in him, they will run wild at the moment when he needs them most. The orang-outang hunt was the most important and difficult thing of its kind I had ever attempted; it required the greatest technical proficiency, because there were numerous chances of failure through little miscalculations. Elephant driving is, after all, largely a matter of simple strategy combined with endurance; and capturing leopards is about on a par with setting mouse traps when compared with getting full-grown orang-outangs into cages.

I squatted before the council and talked long and earnestly about the work that lay before us. I told the villagers that I had left important business in Singapore at the request of their headmen, to come and help them; that I had hesitated about making the trip and had been persuaded only by the promise of Omar and Mahommed Munshee that every assistance would be given me. I explained that I had the permission of the Resident-General and that he had offered me men, but that I had refused, because I could depend on the men of this kampong—they knew everything that was to be known about the jungle, and the whole world knew that they were brave and cool-headed. I impressed upon them that such work was not to be taken as play, and that it was a dangerous enterprise. The natives nodded sagely. "You must be guided by what I say and do," I told them, "for I have made plans. If you do as I tell you to do, we shall be successful."

Then I called upon the men who had

(CONTINUED ON PAGE FIFTEEN.

"I gave a quick glance and fired my pistol."

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DEAFNESS
HEAD NOISES

FIRMOLA

FOR SAGGING CHINS

CARE OF THE BODY.

(Continued from page 11.)

In "Back to Methuselah," Bernard Shaw makes one of his characters say:

"Three-score-and-ten, though it may be long enough for a very crude sort of village life, isn't long enough for a complicated civilization like ours. Fifteen Fords has ruined the citizens and cluttered the streets; just as ours is failing. They failed because the citizens were people exactly like us; and everyone of them failed, just as ours is failing. They counted nine atoms at civilization, made by people exactly like us; and everyone of them failed, just as ours is failing. Then our attention is attracted to another threepenny pocket fired into the previous barrage. It is the temperance movement. The fact that the manufacturing classes of the country have been driven to organize themselves for the purpose of suppressing drunkenness shows that they have become conscious of the fact that they are poisoning themselves by their own industry. The fact that the consumption of alcohol is declining shows that they are succeeding. Then our attention is attracted to another threepenny pocket fired into the previous barrage. It is the temperance movement. The fact that the manufacturing classes of the country have been driven to organize themselves for the purpose of suppressing drunkenness shows that they have become conscious of the fact that they are poisoning themselves by their own industry. The fact that the consumption of alcohol is declining shows that they are succeeding. Then our attention is attracted to another threepenny pocket fired into the previous barrage. It is the temperance movement. The fact that the manufacturing classes of the country have been driven to organize themselves for the purpose of suppressing drunkenness shows that they have become conscious of the fact that they are poisoning themselves by their own industry. The fact that the consumption of alcohol is declining shows that they are succeeding. Then our attention is attracted to another threepenny pocket fired into the previous barrage. It is the temperance movement. The fact that the manufacturing classes of the country have been driven to organize themselves for the purpose of suppressing drunkenness shows that they have become conscious of the fact that they are poisoning themselves by their own industry. The fact that the consumption of alcohol is declining shows that they are succeeding.

CARE OF THE BODY.

CONDUCTED BY HARRY ELLINGTON BROOK, N. D.

Radium.

RADIUM is the latest wonderful cure-all. Radium is mysterious, and scarce, and very expensive. Consequently, the administration of radium is highly profitable. A physician may charge all that the traffic—or the credulity—will bear. Sometimes the radium is only "in your mind." Who can tell?

Realizing that cutting out cancers never cures, but always causes the cancer to return with increased virulence, "medical science" has been seeking some other profitable treatment, and found it in radium, altogether ignoring the fact that the disease is in the blood, because cancer is strictly a disease of nutrition, caused by consuming more food—especially protein food—than the system can assimilate. Then the waste matter develops as a goiter, a tumor, or cancer. Add to this the general consumption of starvation foods, deprived of most of their mineral elements, and add to this injection of foreign matter into the blood.

As to the basis of the surgical, or radio-surgical "hope of eradicating cancer," the testimony of Dr. Henry Schmitz, M.D., and F.A.C.S., of Chicago, speaks most eloquently:

"We must always realize that success in cancer treatment can be attained only by the total eradication of all cancer cells present in the body of a victim of the disease. . . . The danger of treating it with surgery is, that if we do not remove all tumor tissue, the vestiges left grow after such treatment with increased rapidity, and by auto-transplantation cause secondary growths in different parts of the body. . . . The danger in the treatment of cancer with radioactive substances arises from the fact that proliferation is enormously stimulated if we cannot rapidly destroy all pathological cells."

Radium is a dangerous material to "monkey with." All who handle it for any length of time become sick. Mme. Curie is a very sick woman, and broke down while in America.

Mrs. Annie Hale writes:

"What do you think of the curative value of an agency so deadly as not only to wreck the health of its discoverer and many others using it, but also to have caused the death of still others, by producing in them the very disease that it is intended to cure? After the deaths of three employees of the London Radium Institute, a microscopic examination of the other employees showed that they all—including the hall porters, suffered from anemia. Does it seem to you characteristic of medical logic that an agency which produces anemia in healthy persons should be selected for the cure of a disease one of whose outstanding symptoms is anemia?"

As Dr. W. Simpson Handly said in a recent lecture on the treatment of cancer before the British Medical Association: "The history of medical science from its beginnings shows it to be a method of trial and error."

Sunlight is more natural, and safer, and more effective than radium, or X-rays. I have known of internal tumors removed in this way. Where the sunlight is feeble, a magnifying glass may be used, to concentrate the rays.

Not content with external treatment, they are trying to introduce the use of radium—or asserted radium—internally, as an "elixir of life." Here is a dispatch from Chicago:

"How radium, administered internally, could prolong human life and make old age almost a delight, was described today by Dr. E. Stillman Bailey, addressing a national meeting of Therapeutists at the Lasalle Hotel. Dr. Bailey told of the renewed youth of the men working in the radium mines of Colorado, and their immunity to prevalent diseases. He attributed this to their drinking water charged with radium.

"The rays caught in sugar of milk and made up into tablets, taken internally," he said, "seems to work miracles. One of the principal causes of old age is hardening of the arteries, due to increased blood pressure. This the radium tablets prevent. Acute pains disappear as if by magic. Jaded appetites become keen again. Red blood corpuscles have increased by 250,000 within forty-eight hours."

Poor humanity! Always seeking some wonderful and impossible cure. When will they learn that the only way to get well is to cease doing that which makes you sick?

• • •

A Vegetarian Bicyclist.

ENGLISH publications contain reports of a twenty-four hour bicycle race, over country roads in bad condition, and much of the time against a head wind, won, against thirty-two competitors, by C. F. Davey, who covered 401½ miles. He finished in good condition, and attributes his success to his rational diet.

In all contests involving great endurance, vegetarians have won, wherever they have entered.

This is because flesh food produces fatigue poisons from the waste in the blood of the animal when it is killed, added to the normal waste in the human body.

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Skin Eruptions.

SKIN eruptions are due to overheating the blood by wrong diet, especially fats, starches and sweets.

A correspondent writes that her doctor advised her to stop giving fruit to her child, who had hives, and to give the child magnesia.

"Can you beat it?"

• • •

Insane Asylums.

OCCASIONALLY there is a scandal, in connection with an insane asylum, followed by an "investigation"—and silence.

It is far too easy to railroad a person into an insane asylum. Medical men are no more successful in diagnosing diseases of the mind, than they are in diagnosing diseases of the body.

Some years ago a New York paper sent a woman reporter to investigate the leading insane asylum of that city. She feigned insanity, and discovered within the building several who were as sane as she was. She found, among other things, rape, infanticide, murder and other criminalities. It was a "nine days' wonder."

Insane asylums should be open to inspection, at regular intervals, by investigators other than political doctors.

• • •

New York.

BROADLY speaking, men and women may be divided into two classes—those who like New York, and those who do not. New York is, so far, the final development of the Big City. And big cities are cancer spots of civilization.

By day, New York is a chronic dyspepsia; by night a bad dream.

Or, as someone has aptly said, New York is not a place; it is a disease.

A man with $100 a month in Los Angeles is a prince, compared to a man with $10,000 a year in New York.

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Profit and Loss.

WAR profiteers have had to surrender a large part of their gain to the government, in the shape of taxes, to pay for the war.

Destruction cannot possibly result in any other way.

Therefore, what's the use of war, even from a grossly materialistic and selfish viewpoint?

• • •

Sweetness and Sickness.

AMONG the numerous "Days" there was recently a "Candy Day." A Seattle paper commented:

"More sugar per capita is consumed in the United States than in any other land. Time was when consumers were solemnly warned to limit their use of sweets, because of grave dangers that would result were the practice continued. Latterly, with closer study of the effects of candy eating, in particular, science has assumed a more genial attitude and somber predictions of danger have given way to appreciation of the food value of the commodity.

"Perhaps because of greater activity, mental and physical, perhaps because of larger income permitting indulgence in this minor luxury, the consumption of candy in America has grown steadily. Candy Day affords occasion to study the development of an industry which today ranks among the most important in the republic."

Refined cane sugar, in various forms, does far more harm than alcohol.

With starch, it is the direct cause of most of the diseases that afflict American children.

Nor are children the only sufferers. Following is from the Technical World:

"Many a factory girl or department store saleswoman makes her entire luncheon from starchy wheat cakes, swimming in maple, cane or corn syrup, and no other dish. The unfortunate girls who work in the candy factories are not a healthy looking lot; and, though plump enough, they are pale of cheek and listless of eye. Sugar inebriates all, giving them bad stomachs and bad livers."

Prof. J. L. Morse of Harvard Medical School recently said:

"Ice cream parlors today are a greater American evil than ever the saloon was. Soft drinks, ice cream sodas and the various colored and untinted concoctions dispensed at soda fountains are worse for the general health than liquor.

"Had I the privilege of choosing between the liquor saloon and the ice cream parlor, I would favor the saloon.

"No child under 5 years old should be given ice cream, as it is detrimental to the health and well-being of the child."

Prof. Morse declared that the American people have gone mad over sweets and soft drinks.

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Return Coupons.

CONSIDERING the frequency of divorce, it might not be a bad idea for those who apply for a license to enter the "holy state of matrimony" to receive, at the same time, the equivalent of a railroad "return coupon," entitling them to divorce within a certain limit of time.

Were it not for the unfortunate children of such unions, modern marriage would be a joke.

• • •

Long Life and Civilization.

I HAVE often deplored the fact that all human beings, instead of inheriting the experience and wisdom of their parents, have to stumble along the same path of error, make the same mistakes and pay the same penalties.

A man seldom begins to reason until he is 40. Then in twenty or thirty years, he is ready to depart—if he doesn't go sooner, as most of them do.

Is it any wonder that our civilization is a muddle and a failure?

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The Tortuous Trail of the Wood Block.

BY ADELAIDE DAVENPORT ARMSTRONG.

"HOW old are Japanese prints?" I asked the Collector. (He was young.)

"Oh,—very old!" said he, trying to impress me.

"But what is 'very old'?" (I am naturally persistent.)

"Well, I can't say as to that, but"—

"Are they older than our old wood engravings?" I asked, and then he floundered. I watched him. He shrugged his shoulders; he juggled with dates; but he assured me that they were. I was almost satisfied, but I made a mistake, I asked him one more question.

"Where did the wood engraving originate?"

The Collector looked scared (he was going to tell me the truth!) His answer, consequently, was confidential.

"Nobody knows!" These were his last words to me (the wind was out of his sails.)

Then it was, that the trail of the woodblock began to haunt me. It ate into my consciousness like a cancer; it began to disrupt my charm (?) of conversation; it threatened me with loss of friends; until at last, on a day, I determined to hunt it down.

Even then, I had difficulty. At the place where I always go to really hunt things down, I was assured that Japanese prints were old—likely the very oldest of all! But I was given no dates, no approximate time—nothing that would give me any conception of their period in the trail of the wood block.

"Are they older than the calendar?" I queried (there were tears in my voice now.)

The response was chilling.

I had asked for dates and they gave me tones. Or so it appeared to me when I looked at the sixty (?) big books that were brought me in whose indices I found nothing to indicate that the date of Japanese wood blocks would even be referred to!

I might have swooned; I think I would, had not a friend been with me. And what a friend she was! She could open a book casually—a book as big as the Bible—and find a mustard seed of information, if it was there. And in those sixty books she found the mustard seeds I sought; for they were there.

Now, you may not care to "tackle" the sixty blocks; and the trail of the wood block may be haunting you; and your wonderful friend may not be as wonderful as I like to say mine is; so, for your benefit, I am glad (at so much per inch) to append the following:

The Wood Block Found its Way To Europe From China by Way of Japan.

THE wood block was first used in China. But not till the sixth or seventh century did it find its way to Japan. And there, as in China, it was used only for initial letter stamps. These were elaborate things, and were used by the scribes.

From Japan, the wood block passed into Germany some time during the eleventh century. Later, it crossed the Alps, blazing a trail into Italy.

But in the vicinity of Nuremburg, some three hundred years after this, the initial letter was relegated to an insignificant place in the life of the wood block, by means of which the first pictured art found its way into the homes of the "poor." And from this beginning, our artistic and educational horizon broadened . . . but let us not anticipate.

The fourteenth century had closed. The "poor" had no art. The walls of their homes were without decoration. Art belonged to the church. By degrees the more courageous patrician families discovered that to buy a painting from the church (a movable panel) and take it home, would not call down upon their heads the destructive lightenings from heaven. And it got to be "the thing."

And it got to be, also, that a pilgrimage was not complete unless one took home from the shrine a painting of one's favorite saint. This, for the patrician!

But what of the "poor?" Their religion and superstition were the same as the patrician enjoyed—or suffered; their love of beauty the same; yet they returned from these pilgrimages empty handed, to homes that seemed more empty still. The "poor" had no money with which to buy!

Did art, in time become a spiritual necessity? It would seem so—for them; and the greatest artists of that time responded to this need, and, using the wood block, brought into being "the art of the poor."

The Eternal Triangle, Boccacio, Zaragoza, 1494.

And what an art! In less than fifty years from the time of its first beginnings (about 1423,) we have a Schongauer and a Durer. And why? Because these artists were the "poor." These master-painters had come from homes wherein there was no art!

Earliest Books too Expensive for All Save the Very Wealthy.

AND printed books, likewise, were made to supply a need of the "poor." Books made by the scribes—richly bound with gay colored velvets, silver-mounted—were too expensive for them to own. A patrician tells us about it. He of Urbino who lives in history only because he comes to us saying, "I'd be ashamed to own a printed book!" And this was the sentiment of the patrician of that time. But let's not digress.

Between Nuremburg and Italy the artists passed, back and forth, working for the different "presses," sinking their personalities in the growth of the new art for their home folks, little dreaming that the love they were injecting into their work would carry the art so far.

These "presses" were crude affairs (the term seems to have been used, more than anything else, to signify the place where certain artists worked,) but such as they were, they were thought out to make better prints straightway following the wood-block picure. Even so, rubbing was still the only means of getting an imprint.

And this was long before type. The titles were cut on the block picture—the lower portion usually—and only one side of the page was printed, because rubbing prevented reversal.

"Blockbooks" were made of these prints, largely for use in monasteries, to better impress theological students with the texts. For practically all the art of that time was, in character, religious.

The new art was very new, as yet, when a church ablaze destroyed a painting. It was a masterpiece and its loss was mourned. Accidents like this had happened before; they were regrettable. In this instance, however, a copy had been faithfully engraved on a wood block—and lo! The great conception was not lost! It would live in the engraving!

Did the artists fall down on their knees and give thanks to their Creator when they realized that they had wrought greater than they knew? They likely did. For they now saw that the new art was the art preservative of all arts by which the masters and their work would live—in the galleries of posterity!

Is it any wonder that all eyes were centered now on this new art? That even patricians tried to use the knife and block? But, sad to tell, with precious few exceptions, nothing remains to us of merit from this source.

Master Engraver Discovered that Impressions were Possible.

WOULD surprises never cease? Finiguerro, a master goldsmith, had carved in low relief an elaborate composition. It was his greatest work. He knew it. He was handling it lovingly before its delivery to the purchaser; he was cleaning it. Pressing the cloth down hard to further dry the liquid he had used, he noticed on lifting it that the imprint of his carving was on the cloth. He was not slow to take advantage of his discovery.

Again the little world was stirred. Straighway Pollaiuolo, also a goldsmith, engraved on copper "The Battle of the Naked Men." This was his only known engraving, but it will last as long as our most enduring monuments of the art. But this is only a by-path in the trail of the wood block.

Wood engraving had not reached the stage of a fine art at the time of Finiguerro's discovery of engraving on metal (about the middle of the fifteenth century,) but the "art preservative" was materially broadened and the work of developing it went on.

The trail of the wood block now leads us into Mexico, where it is similar in conception and execution to that of European engraving; but it is too far removed from the great center of art—where many are working—to get substantial results. It flourished in Mexico, more like an echo.

Mexican Echo, a Masterpiece of the fifteenth century.

For even in Europe, the artists were contending with annoying limitations. For one thing, there was a desire to say more in the titles than was practicable, because lettering was a laborious process and, as the blocks show, not all artists could letter well.

Since the new art concerned itself with religious subjects, the titles were possible of use on many pictures; and some one conceived the idea of cutting them off the old blocks in sentences and using them on the new engravings, as desired.

But this necessitated a better press. A little here, a little there, and it was developed to meet the need. It was now possible to hold in a vise fairly well the wood block engraving and the sentences titling it. And then—these sentences were cut up into words.

Again the press had to be improved. Following this, however, there is a period of a few years about which the chroniclers differ. Like Shakespeare and Bacon, movable type and the Gutenburg Bible have furnished us with a subject provocative of much discussion.

Some Doubt that Gutenburg Was First to Print Book From Movable Type.

THE Gutenburg Bible is said by some authorities to be the first instance of the use of movable type; but others refute this theory. No one disputes that this Bible is the highest accomplishment of the craft. It is a marvel to printer and book lover alike.

Could its publishers have jumped raw into such an achievement? If they could, what was done during those few years after movable sentences and movable words were known to have been used, and the time when work on this Bible was begun?

Was it a period of arrested development? The ages do not answer.

I have read all I can find on the subject and I incline to the theory that in those dark years—for the chronicler—there was no cessation of activity or development. In all probability, these movable words were, in time, cut up into letters; and, in time, other letters were cut out and added to these until printing grew in magnitude, and the printer in experience handling them, along with the development of the press. (I write this coolly in the presence of my husband, but were I to say it—even in a whisper—the sun would go down on an unfinished argument.)

But isn't it reasonable? In this case, the printers would have been somewhat prepared for the work on the Gutenburg Bible—a work so great that the few preceding years hold their secret in the darkness of its colossal shadow!

But where are we now? There is art for the "poor;" "Blockbooks" for the monasteries; the discovery of copper plate engraving; we have the Gutenburg Bible; Savonarola is distributing his sermons in pamphlet form among the people; Koburger has "perfected" the press; "perfected up" books are being published; a rich doctor of Rome is successfully experimenting with type, when appears the Chronicle at the Nuremburg "press." (Columbus has found the new world!) At this "press," Durer is apprenticed to Wolgemuth, and together with Pleydendorf, they compose the art staff of the Chronicle. And they make the type.

Nuremburg Chronicle, First Newspaper, Was Very Modern.

THIS publication is to appear yearly. Some copies are to be bound, but for the most part, it is to be issued as a newspaper. It is the first printed newspaper in the world—or did China have one? (Printing was first used there in 202 B. C., but the secret never got out; China had a wall! Besides, she wasn't even mentioned in Europe till a missionary carried the "word." This was about the middle of the 13th century!)

The Nuremburg Chronicle, as a newspaper, established a precedent which holds

(CONTINUED ON PAGE FOURTEEN.)

AT GRIP WITH DEATH.
(Continued from page 12.)

that the animals would escape—even probably with disastrous results. Omar and Munshee helped me select the men from the number of those who had previously demonstrated their courage and resourcefulness in the face of danger. I had a long pole put up near the village, and we rehearsed the capture innumerable times; the pole would fall, and the men would cast the net and secure it over the bunch of grass tied to the top to represent the orang-outangs. We repeated that performance for several days, and I always stood by with my rifle in my hands as if I were ready to put an explosive bullet into the bundle of grass, if it tried to escape.

When they had played the part so many times that there seemed to be no chance of a blunder, we had a full rehearsal. As the pole fell, this time, the other men closed in, beating with the clubs, pounding tom-toms and yelling. I wanted them to make just as much noise as possible when the orangs came down; for noise paralyzes animals with fright and makes them easier to handle.

On the eighth night at Omar's village, I called all the men together and announced that we would start next morning before daybreak. Once again I made them promise that they would not kill the beasts without my permission, and I, in turn, promised them that I would shoot if there was the least danger. Long before daybreak the village was astir. All those who were to take no part in the hunt were ordered to stay behind, and they stood silently watching us while the men shouldered the nets and ropes and filed into the jungle blackness.

By the time it was light, each man was at his post, waiting for me to fire my pistol as a signal. We could see the two orang-outangs sleeping on their platform.

The men who were to give the trees the final cut and send them toppling over stole forward silently. Ali was beside me, carrying my rifle; Omar and Munshee were stationed near, one at each side. I waited, scarcely daring to breathe, for them to signal that their men were ready. Ali was intently watching the orangs, to warn me if they stirred.

Omar moved first; then Munshee. I gave a quick glance around and fired my pistol. Instantly the tumult started; the men yelled and beat upon tomtoms and trees. The orang-outangs leaped up bewildered and scrambled about their platform. Through the noise I could hear the men at work with their parangs; then came the crashing of trees. The jungle seemed to fold up, and the big tree stood alone. The orangs screamed and hugged each other. Men rushed forward with the bundles of dry grass and started the fire; others came with wet leaves to make a smudge. One of the orangs started, as if to come down, and I reached for my rifle; but, when the smoke struck him, he went back to the platform, screaming and tearing the tree. Then, as the smoke became more dense, the two animals climbed higher and sat on the topmost limb, arms and legs wrapped around each other, completely terrified.

The natives danced and yelled. Through the clouds of smoke that drifted over us, I could see their black bodies flashing, arms waving, and lips, stained crimson with betel nut, wide open. The din was terrific. For several minutes I just stood there, unable to move.

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THE CONSUL.

(Continued from page 5.)

hastily returned to his place. But again before he could leave it, in savage haste a ninth gun roared out its greeting. He could not still be mistaken. He turned appealingly to his friend. The eyes of the admiral were fixed upon the warship. Again a gun shattered the silence. Was it a jest? Were they laughing at him. Marshall flushed miserably. He gave a swift glance toward the others. They were smiling. Then it was a jest. The face of Livingstone alone betrayed a like bewilderment to his own. But the others, who knew, were mocking him.

For the thirteenth time a gun shook the brooding swamp land of Porto Banos. And then, and not until then, did the flag crawl slowly from the masthead. Mary Cairns broke the tenseness by bursting into tears. But Marshall saw that everyone else, save

given the compliment in charge of the launch were grinning at him. And then from the warship, unbonnet, came, against all regulations, three long, splendid cheers.

Marshall felt his lips quivering, the warm tears forcing their way to his eyes. He turned beseechingly to his friend. His voice trembled.

"Charles," he begged, "are they laughing at me?"

Eagerly, before the other would answer, Senator Hanley tossed his cigar into the water, and, scrambling forward, seized Marshall by the hand.

"Mr. Marshall," he cried, "our President has great faith in Abraham Lincoln's judgment of men. And this salute means that this morning he appointed you our new Minister to The Hague. I'm one of those politicians who keeps his word. I told you I'd take your tin sign away from you by sunset. I've done it!"

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SOUL OF THE ALMANAC.

(Continued from page 13.)

away there was only a loud silence for a few moments.

Presently she said, fallingly:

"I've been a fool again—forgotten—the almanac. I should—have known—I was too old—and too plain. Only God—counts by souls—"

Again he was dumb. Again, when her voice trembled away, the silence was too loud. He had not once looked at her. He was afraid.

She was near heaven, but it was a very human jealousy that cried out suddenly:

"But—Rose—I can't let—her have you both—"

Then he found tongue to curse poor little stupid Rose Senhouse.

She turned her gray face slowly and stiffly to the wall, and lapsed into the state we call unconsciousness.

Rather, though, was it a superconsciousness. An exaltation from which no earthly curse or prayer could drag her back. It shall not be said that this is a sorrowful ending of her story. For the winter was past. It was the Voice of the Beloved which she heard, and He called her His love and His fair one, and led her up and away. He counts by souls, and her forty years were to Him but a watch in the night, for His Almanac is set not by times and seasons but by eternity. He looks on souls, and this was one of His loveliest, which He had put into a very common prison. I know that he took her Himself out of Gethsemane. I know that she walked with him through the dusky Valley unafraid, glimpsing the Sun beyond; a beautiful woman, and a loved one, come triumphantly into her own.

So she left Martin Driver with what he had come for, certain Dead Sea fruit—"her few petty acres, her pig and her cow."

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TORTUOUS TRAIL.

(Continued from page 14.)

at Newcastle-upon-Tyne, destined to revive the art for our generation. By a few years these boys preceded Hiroshige.

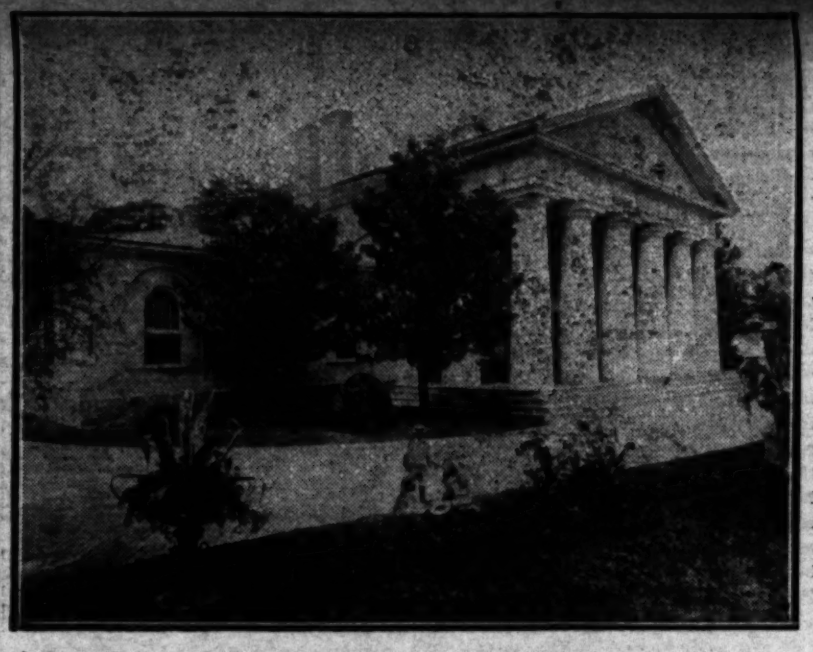
And now, after all this information, those print collectors and print-lovers generally who are mixed in their minds regarding the age of Japanese prints, will—in all probability—continue on to the end of their days thinking them very, very old.

For perhaps they are right, in a way. Perhaps that wood block initial letter that found its way to Japan, thereby starting a trail down to us through the interesting years, had within it something of the spirit of China's wondrous day (before drowsiness overtook her) which the Japanese caught and held.

For there is a charm in these Japanese prints. And strange to say, it is the charm of age—the charm of the East!

King George's Superstition.

King George, sane, healthy-minded man though he is, owns up to certain superstitions. He can't endure that a wineglass should ring, if accidentally touched, at his dinner table. The ringing will mean a death in his family, so he firmly believes. And if the slightest ring is heard, every member of his family and guest at his table rises up on the instant and stands in silence. It's his wish.—[London Opinion.



Arlington House. The home of George Washington Parke Curtis, the adopted son of Washington; later the home of Col. and Mrs. Robert E. Lee. The latter was the only dtughter of Mrs. Curtis.

of Washington who has not looked upon the city as a part of the noble prospect from Arlington House; and neither will he have caught the finer essence of what Washington stands for as the capital of the nation, who has not within the sacred precincts of Arlington Cemetery been brought closer to the long years of sacrifice and felt his patriotism quicken at the contact."

President Harding and his Cabinet will march in the procession which will accompany the body of the unknown American soldier from the Capitol to Arlington Cemetery on November 11, Armistice Day. Afterward the President will deliver an address in the amphitheater, the sylvan temple where on each recurring May are held the memorial services of Decoration Day.

Arlington will thus be newly consecrated to the cause of freedom.

Foregoing to Bed.

The pupils in the sixth grade of the Emerson School were instructed to use the word "going" and "foregoing" in sentences. No difficulty was had in using "going" correctly, but "foregoing" was more difficult. Finally one little fellow said he had a sentence. This is what he wrote: "The boy ate an apple foregoing to bed."—[Indianapolis News.

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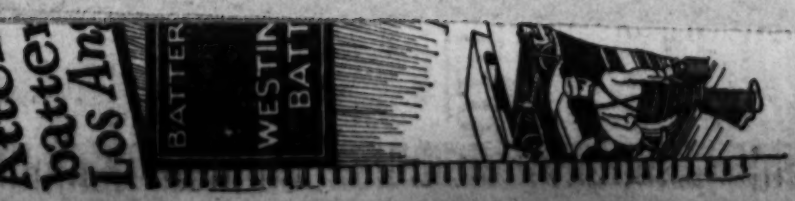

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The Tortuous Trail of the Wood Block.

BY ADELAIDE DAVENPORT ARMSTRONG.

"H OW old are Japanese prints!" I asked the Collector. (He was young.)

"Oh,—very old!" said he, trying to impress me.

"But what is very old?" (I am naturally a pertinacious.)

"Well, I can't say as to that, but—Are they older than our old wood engravings?" I asked, and then he sounded, warmed with dates! but he aroused me jerked with dates! but he aroused me but they were. I was almost satisfied.

For even in Europe, the artists were combating with annoying limitations. For one thing, there was a desire to say more in the cities than was practicable, because lettering was a laborious process and, as the "art preservative" was materially broadened and the work of developing it went on.

The trail of the wood block now leads us into Mexico, where it is smaller in conception and execution to that of European engravings; but it is too far removed from the great center of art—where many are working—to get substantial results. It floated in Mexico, more like an echo.

THE POTTERS

by J. P. McEvoy

ILLUSTRATIONS BY J. H. STREETER.

Rah! Rah! Sis-s-s-s! Boom! Bah!

PROLOGUE.

The refining influence of the feminine presence is overestimated . . . Nothing breeds brutality in a football game so surely as the presence of a stand full of screaming co-eds, egging the combatants on to new forms of mayhem . . . the well known Roman gladiators, Brutus and Cassius, often stalled through their ten round bouts with the cestus until the vestal virgins began to shriek, "Attaboy, Brutus; soc et tuum, Cassius; macte virtus esto" after which Brutus would cross a brutal one on the Cassius jaw, while Cassius slammed a wicked left into Brutus's noble Roman beak, until the referee hollered "Habet," the Ciceronian equivalent for "Let him up, he'll all cut."

SCENE I—THE FOOTBALL GAME.

Gladys Rankin—now that the Rankins have struck it rich—is going to college in the city, but Mamie Potter still chums around with her on occasions, this being one of them . . . we find them this glorious afternoon at the football game, shrieking with excitement and squealing with delight.

MAMIE (indicating cheer leader:) Why does he jump around so gay? How in the world do they get that way?

(A fair question, but who knows the answer?)

GLADYS: Oh, here come the fellows . . . gee, ain't they swell! C'mon, join in, girls . . . we're going to give the yell!

(The two cheer leaders suddenly take an excruciating cramp, break out into an epileptic fit, and then go crazy . . . the frenzy spreads to the stands, which roar out an insane chant.)

Eeph-a-soph-a-oph-us,
Eeph-a-soph-a-loo;
Do we knock 'em kicking?
We'll say we do—'
Rah, rah, rah,
Sis-s-s, boom, bah.
Hullaballo, Hullaballo, Hullaballo,
Boo!

(This being one of the increments of a college education which Edison overlooked.)

MAMIE (with true feminine instinct:) Who is that great big fellow there, the one by himself with the bright red hair?

GLADYS (with a shrewd glance at Mamie—us girls can't fool each other much:) That's Red Miller; isn't he a thriller? He's some fullback—say, he's a killer.

MAMIE (half to herself:) Gee, he's a peach! My, he's a bear! Lookit him go! Say, he's there!

WILD CHO. BY INSANE COLLEGIANS: Rah! Rah! Rah! Miller! Miller! Miller!

(Red Miller has just carried the ball twenty yards, after which the entire opposing team sits down on him to rest. When they are pried off the doctor and the sponge bearers rush in from the side lines to help dig Miller out of the ground.)

MAMIE (in anguish:) I hope they didn't hurt him. Oh, dear, he may be dead! 'Ja see that bunch of cowards? They jumped right on his head.

GLADYS (sympathetically:) Oh, he'll come out all right, all right; Y'see, he's getting up.

MAMIE (relieved:) I hope he kills that other guy, the mean old nasty pup.

(The other guy being the quarterback who tackled Miller—and he's not a mean old nasty pup, either—he's some dear old mother's fair-haired son—but mother can have him now, as far as Mamie is concerned.)

DEMONIAC CHO. BY DEMENTED COLLEGIANS (as Miller runs again with ball:)

Brokety Ex, Coax, Coax,
Brokety Ex, Coax, Coax,
Hullaballoo, Hullaballoo,
How-dee-you-do, How-dee-you-do,
Miller! Miller! Miller!
WOW!

(And so the golden minutes speed . . . and the sun sinks . . . and Red Miller is pried out of the ground a few more times and brought back to life by the nonchalant medico and the sponge squad . . . and Mamie's heart goes pitty-pat and plunkety-plunk . . . and the first half passes, and the third quarter . . . and the last quarter . . . and Red plunges across the line with another touchdown and a wrenched arm . . . and the whistle . . . and the mad, mad pandemonium as the shrieking, sobbing, hysterical students pour out across the field.)

"Oh, what did they do to your arm?"

SCENE II—A DRAMATIC INTERLUDE.

Mamie can go home to dream of Red Miller without meeting him, or else—well, what would you do if you were a girl? . . . Exactly! So will Mamie.

GLADYS (at the gate:) Oh, here comes Jim—that must be him.

(Jim being what Gladys thinks about when she hears Mon Homme.)

JIM: 'Lo, there Glad'. How you be? Come over to the Phi Psi; we're going to have tea.

(The "Phi Psi" being the "House," of course . . . and of course they're having open house after the game . . . and of course Gladys goes out and brings Mamie, although Mamie is an off-campus girl and will be about as popular with the college girls as a shiny nose.)

JIM: The team's coming over in a half hour or so. Bring your friend along, Glad'. C'mon, let's go.

(And they go . . . will Mamie meet Red Miller? . . . She will if there is anything she can do about it.)

SCENE III—AT THE PHI KAPPA PSI.

The usual postmortem on the game is being held . . . about thirty minutes after Mamie's arrival with Gladys and Jim the football heroes come in, and the more banged up ones try to sneak upstairs unseen . . . "Ah, let the stricken deer go weep, the hart ungalled play." . . . Yes, can they not sneak away and lick their wounds in sweet seclusion . . . No! a thundering No! . . . for here is the hero of the fray, none other than our friend Red Miller, with his right arm in a sling.

CHO.: There he is . . . Oh, you Red! . . . Rah! Miller! Miller! Miller! . . . Speech! . . . Speech! . . . Attaboy, Red! . . .

MILLER: Aw, forget it!

(A modest rejoinder, egad . . . 'twas in such a wise, no doubt, Caesar himself did thrice reject the kingly crown on the Lupercal . . . "Attaboy, Julius; c'mon, be king, won't you, Caesar, old top? Here, take the crown" . . . "Oh, you Julius" . . . and then the mighty Caesar: "Aw, forget it.")

CHO. (with the shrill voices of worshiping co-eds over all:) Oh, you Red . . . you showed 'em . . . attaboy, Red . . . What's the matter with Miller? . . . He's all right . . . Who's all right? . . . Miller. . . . He is, he is, he is all right.

GLADYS (to Mamie:) C'mon over here, he'll come this way . . . would you like to meet him? Whaddye say?

(Would she like to meet him? Will a cat eat perch?)

GLADYS (to Miller:) Some game, Red . . . you sure played fine. I want you to meet a good friend of mine.

(In this casual manner the big moment comes to Mamie . . . does the sun darken? Does the earth tremble and stay its mad flight? Do the planets stagger drunkenly in their orbits? No; and yet why not? Are not Mamie Potter and Red Miller standing face to face for the first time in their eternities. And are they not staring at each other, oblivious to the astounded co-eds who worship Red from afar and are as nothing in his eyes? Can this be love at first sight? Children, it can . . . it is . . . and if you have doubts, then listen to the testimony.)

FIRST CO-ED: You'd think he never saw a girl before.

SECOND CO-ED: I don't see what he sees in her.

THIRD CO-ED: D'ysever see her before? I never did.

(That settles Mamie for them . . . naturally, she can't amount to much if they never saw her before.)

FIRST CO-ED (looking Mamie over critically for the tendon Achilles:) Bobbed hair is getting so common, don't you think?

SECOND CO-ED (edging closer and smiling in another direction to throw off suspicion:) What's he saying to her?

THIRD CO-ED: Of all the nerve! And she's a townie, too. You'd think they'd be enough girls on the campus for Red Miller.

MAMIE (to Miller:) I think you were just wonderful . . . and that time when all those cowards jumped on you I wanted to go right out there and punch them in the nose.

MILLER: Say, I guess I kinder knocked a few of them for a row of steam heated ice bags . . . did I, or did I not?

MAMIE (with misty eyes:) I'll say you did. (Tenderly:) But your poor arm . . . Oh, what did they do to your poor arm? If I just had you at home I could fix it up

"O, dear, he may be dead."

for you so nice . . . I took Red Cross training, you know.

(Which, when you study the maidenly suggestion, is pretty fast work for Mamie.)

MILLER (with sudden interest:) You did? . . . Maybe you could do something for it at that . . . but then it would be too much to ask you to do anything for me.

(Miller is a pretty fast worker himself . . . My, my, this young generation!)

MAMIE: I could dress it better than that. (Suddenly covering up.) Mother has some wonderful liniment and stuff.

MILLER (as if the idea had just occurred to him:) You're going home pretty soon, anyway. Suppose I take you over and drop in and see what your mother can do for me?

("Your mother" . . . the sly dog! . . . Well, well, aren't the co-eds sore now! Red Miller going out with Mamie Potter . . . into his snuggly roadster, too . . . if that isn't fast work . . . and an off-campus girl, too, of all things.)

MAMIE (in car:) Here; let me tuck your coat around you. (She does, very tenderly.) How can you shift the gears with your arm in a sling?

MILLER (nonchalantly, and suiting the action to the word:) Oh, I can shift them with my feet . . . here we go . . . where do you live?

MAMIE (snuggling down and closing eyes dreamily—maybe I'll wake up and discover it never happened:) Go straight ahead; I'll tell you when to turn.

(And that's that—until next Sunday.)

THE ROARING TOWN OF PARIS.

(Continued from page 3.)

that opportunity always open to them. It does not matter that Paris is everything Godless that the world says it is. What we mean is that it can go on that way indefinitely. God seems very patient with cities and with men.

But Paris clings to one memory that is almost certain—if we see through the windows of history—to have no other than a fatal end, sooner or later.

Paris must forget Napoleon. And this is just what Paris refuses to do. And Paris is France.

To the tomb of Napoleon in the marvelous and exquisitely beautiful church of St. Louis in the Invalides there are, every day from morning until night, endless pilgrimages of the French people. You have but to stand there and see France pass before you in review.

Plainly, therefore, Napoleon is the French ideal. Napoleon the Conqueror. Napoleon, who bent and broke the nations of Europe under his guns.

And, what use is it to France that she cherishes still that long dead dream, now so futile and so vain?

As well might the Greeks dream of Alexander; Rome of Caesar. The world has changed. It can never go back to Alexanders, to Caesars or Napoleons.

It seemed to us as we stood watching the endless throngs that come to look upon the great mausoleum of Cornish marble in which the Little Corporal sleeps to wake no more, that the people did not stop, even for one fleeting moment, ever, to consider with what red wages they paid to set soaring the eagles of Napoleon across the world.

So much marble to hold one little handful of dust.

How did he do it but with the blood of France? No matter what his military genius was; no matter what cunning was in his brain. That he rode rough-shod over Europe, that he put his brothers on thrones, and his captains with scepters in their hands, was due alone to the fact that France gave him her blood to do it with.

And France, that has but lately escaped through inexpressible suffering and sacrifice from annihilation, and that feels still the menace of the future upon her soul, is clinging foolishly to the Napoleonic ideal.

All over Europe there is that vague feeling of uneasiness. There seems to be no conviction anywhere that the war is over.

"There will be another time." That is what they are saying.

So, if Paris can be gay, who would be so small of spirit as to grudge her wine and laughter. Anything to shut out the vision of the specter.

"There will be another time"—that's what they say. It is what they say in this roaring town of Paris that were perhaps better upon its knees before its ancient shrines than washing its lips in wine

Across the Marne and on the other side of the Rhine it is also being said that "there will be another time."

And, if so, will headless St. Denis still be able to save his Paris from the guns?

"The rapidly increasing divorce rate," remarked the wit, "indicates that America is indeed becoming the land of the free."

"Yes," replied his prosaic friend, "but the continued marriage rate suggests that it is still the home of the brave."—[American Legion Weekly.

Roosevelt in the Yellowstone.

Above him the wild skies bending,
Beneath him the wastes of snow—
Through the hush of the forest wending,
And over the bleak plateau,
He rode, with his strong heart glowing,
In a clime of old, held dear,
And the winds of the West were blowing
With a music he loved to hear.

Beside him with clanking sabers
The brown-cheeked troopers rode,
And they passed as friends and neighbors
Where the things that people the abode—
Where the things that people the places
Of mountain and hill and fen
Were waiting, with kindly faces,
To welcome the chief of men.

And so that they, too, might render
Their tribute of love to him,
Forth in their strength and splendor
From the forests dark and dim,
From the wastes and the gushing fountains
Like a leaping wave of flame,
The antlered kings of the mountains
In royal escort came.

Down through the wild wastes riding,
They followed him over the snow,
By the peaks in the cloud-mists hiding,
And down to the broad plateau;
And never in song or story,
In tourney or joust or fray,
Rode king or khan in his glory
As this man rode that day.

JOHN S. McGROARTY.

ARLINGTON—OUR NATIONAL CEMETERY.

(Continued from page 8.)

AT GRIP WITH DEATH.

(Continued from page 12.)

that the animals would escape—even probably with disastrous results. Omar and Mustapha helped me select the men from the number of those who had previously demonstrated their courage and resourcefulness in the face of danger. I had a long pole put up near the village, and we rehearsed the capture innumerable times: the pole would fall, and the men would cast the net and secure it over the bunch of grass tied to the top to represent the ostrich. We repeated that performance

THE HOW IN HOUSES

HOW TO PLAN HOW TO BUY HOW TO SAVE

THE IMPORTANCE OF COLOR.

THERE is no factor in house decoration quite as important as is color. Well-chosen colors, properly combined, mean beauty; a haphazard assemblage of beautiful objects with little thought given to color, means confusion, discord, unrest.

There are certain basic facts or principles that need to be kept in mind in regard to the choice and combination of colors. The first of these is that from the three primary colors, red, blue and yellow, all other colors are derived. The number of combinations is limitless, depending upon the kind and amount of each color used. An equal mixture of the three primary colors produces gray. Everyone knows that an equal mixture of any two primary colors produces a third color, called a secondary color. That this new color is the complement of the missing primary color is not so well known. For instance, a mixture of blue and yellow produces green. Here the missing primary color is red. And green is the complement of red. In the same way, blue and red produce violet, which is the complement of yellow. So, too, red and yellow make orange, the complement of the missing primary color, blue.

What is meant by saying that one color is the complement of another? The answer is interesting. It is the color that, mixed in equal parts with it, produces gray. For example, an equal mixture of blue and its complement, orange, produces gray; of red and its complement, green, produces gray; of yellow and its complement, violet, produces gray. This fact has an important application in house decoration. Two colors that are inharmonious in combination may each be grayed and so brought into harmony. And the decorator knows that he may soften or gray a color by mixing with it a small proportion of its complementary color. Thus, yellow, grayed by mixing with it a little of violet (its complement) takes on a tan or buff shade, which combines well with red grayed by the addition of a little green, which is its complementary color. While pure yellow and red are not pleasing in general when used together, tan and dull red do not clash, but, on the contrary, look well together. Two colors brought into harmony in this way are said to be grayed. Of course, tastes differ and each individual has his own peculiar reaction to color, so that no absolute statements can be made as to pleasing combinations, but some that are of rather wide application may be taken as typical.

Decorators Use Various Devices in Order to Bring Two Colors Into Harmony.

THE decorator refers to different kinds of color harmonies. There is dominant harmony, in which different tones of the same color are used, as creams, tans and browns. There is analogous harmony, in which the colors used are two or more consecutive colors of the spectrum, as blue and green. And there is complementary harmony, in which a color and its complement are used together.

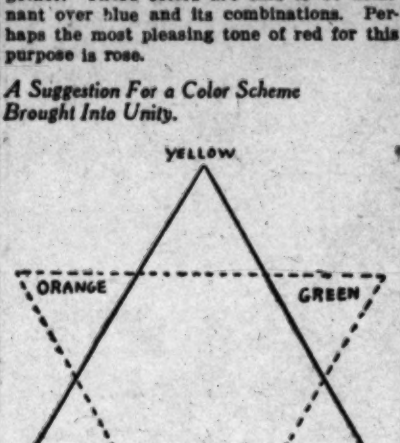
It is a device well known to decorators to introduce into a room as an accent the complementary of the primary color of the color scheme. For example, a blue room would have a pair of vases or other decorative accessories in orange. It is to be observed that a blue room does not necessarily mean one in which only shades of blue are used. Such derivatives of blue as green, slate and sage might well be included.

The device of graying two colors to be used together has been mentioned. Another way of bringing two colors into harmony is by adding to each a little of a third color. This gives them a color ingredient in common, hence, they become related. Take again yellow and red. Instead of graying each and so bringing them into harmony, they may be keyed by adding a little blue to each. The red diluted with blue takes on a violet tinge and the yellow shades into green. These keyed colors may be used together with much more agreeable results, so far as most people are concerned, than can pure red and pure yellow.

Two or more rooms may be keyed by an application of the principle just discussed. This is done by using in each room one or two colors that appear in the adjoining room, while perhaps introducing quite new colors as the basis of the scheme.

Yellow or red in their various combinations offer the best choice for the color that is to be used to bind a suite or rooms together. These colors are said to be dominant over blue and its combinations. Perhaps the most pleasing tone of red for this purpose is rose.

A Suggestion For a Color Scheme Brought Into Unity.



Color Chart.

A COLOR scheme for four rooms in which rose is used to key the rooms together is the following. The living-room walls are papered in light tan or buff, the rugs are of brown and tan, with perhaps a dash of rose in the border, the curtains are of cretonne, with a tan background liberally besprinkled with rose and brown and green, the dark oak furniture upholstered in browns and tans, and the lampshades of rose colored silk.

The dining-room opening from the living-room may be in rose and gray, the former used only in small quantities. It should be noted that the dominant or unifying note should never be used in large masses. The walls are either of pale tan or gray, the rug of plain blue gray with pink tones in the border, the drapes of gray and rose striped chintz, and the accessories of rose. It may prove better to have the draperies alike in the two rooms. In this case less brown and more rose should appear in the cretonne mentioned for drapes in the living-room.

Of the two bedrooms one may have deep cream walls, rug and drapes of soft green into which a note of rose is introduced, either as a stripe or in the border, mahogany furniture upholstered either in green or in rose or in a combination of the two, and dull gold candlesticks shaded in rose. The second bedroom has walls papered in a cream and gray stripe, a rug of dull blue, draperies of cretonne in which blue, rose and gray all appear, and furniture either in ivory or mahogany with cushions either of rose or of blue.

In color schemes the question of color values has to be considered. Value indicates degrees of lightness and darkness. In a room in which pastel shades prevail a prominent object of dark color may seem quite out of place—like a Mission chair upholstered in dark leather in a dainty boudoir. A well known decorator has the following to say on this subject: "The question of value comes into decoration in the form of contrast. We may think of introducing a certain object into the furnishing of a room; its color may be perfectly satisfactory, but when we try the effect we may find that the object is so light or so dark that it separates itself from all others and 'jumps' at us. Its value therefore is too high or too low for the room."

The Knowing Use of Color Adds Warmth and Size to a Room.

THE distinction between warm and cold colors and between advancing and receding colors is one too little noted. Red and yellow and all the colors that contain either of these in any considerable quantity are warm colors. And a warm color is an advancing color, because it seems to close in on one when used to any extent in a room. These fire colors in various hues and combinations are suitably used in a cold looking room with northern exposure or so shut off from the sun as to be shady and dark. Such a room should have sunny walls of yellow in some of its modified shades, such as a warm tan, a buff or a rich deep cream with flecks of sunshine in it. With furniture in which browns, yellows, russets and rose appear the room becomes one to welcome all who enter. But try a cold color in this room and its cold and gloom are accentuated. Some times yellows or reds are used in an overly large room to reduce its apparent size.

Of the cold colors blue leads, with blue-green next. Since green has some yellow in it, it is not as cold as blue. Naturally, green in which blue predominates is inclined to be a cold color, while green with much yellow in its make-up is a warm color. Gray with a strong tone of blue is a cold color. Blue and its combinations are receding colors. That is why a room with blue gray walls seems to be larger than the same room with walls papered in yellow or its shades. Light greens and pale blues are favored for walls in bedrooms and other rooms in which such shades are suitable and this is partly due to the fact that these shades add to the spacious appearance of the rooms.

A cool, receding color is naturally selected for a sunny room with much light, just as it is selected for one that is inclined to look small. If a sunny room is very small, the puzzled home maker will probably choose gray or blue rather than yellow or reds in its decoration, as curtains will shut out too much light, and the room will seem larger because of the use of a receding color.

Side Lights.

QUALITY ALWAYS.

Well-built and well-designed furniture never goes out of style. That is why it is better to buy one good piece each year than to fill a house up with cheap and tawdry things that may be the fad of the moment but that have no intrinsic value and so no staying power. A beautiful mahogany cabinet built along good lines and finished as it should be will serve for generation after generation and be a never failing joy, while a veneered object of no merit will be outgrown in a short time. This is true of every object that goes into the furnishing of a house. Quality, design, excellence of workmanship, adaptation to the use intended—these are some of the things to be considered in each purchase.

BULBS FOR BEAUTY.

Bulbs in flower give a note of freshness and beauty to any room. Those planted now will be in bloom by Christmas. And lovely receptacles for these are obtainable at small expense.

WHY SO CROWDED?

The simple experiment of removing every object from the mantel and discarding all but two or three may be tried by many a home maker with marked success.

THE USEFUL CHEST.

A chest for keeping the children's toys stowed away in when not in use has been found convenient. This may be a chest of drawers, with each drawer labeled as to its contents. Children may be trained to put away their toys in the correct places, thus relieving those in charge of them of an unnecessary burden.

VASES FOR LAMPS.

Beautiful vases may be obtained for mounting and so converting into a lamp. One of old blue Satsuma pottery was recently mounted on a plain teakwood stand. A visit to the art department of the large stores or to the oriental shops will disclose a delightful variety of vases suitable for this purpose.

TEACH CHILDREN TO GET TOOTH BRUSH HABIT.

Nation Urged to Prevent Dreaded Mouth Diseases.

Scientists and dentists advise great care in the prevention of mouth diseases. They urge that children be taught to brush their teeth daily, and use a good dental cream to keep the teeth thoroughly clean.

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Some Good Short Stories from Everywhere.

Compiled for The Times Illustrated Magazine.

Water Lilies.

EMIL FORD was talking to a group of Hancock villagers at the Eddington Ford-Firestone camp.

"The average man," he said, "is an ignorant of machinery as the young lady from the city is ignorant of natural history.

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Not Vain.

"How LONG have you been interposed, my poor fellow?" asked a kind-hearted visitor at a local hospital of a big negro who was strapped up in bed with all fo-

Noteworthy Cartoons on Current Events.

Respectfully Submitted for the Consideration of the Disarmament Conference.

St Louis Globe Democrat

It's Either a Mighty Big Order or a Very Small Man

Brooklyn Daily Eagle

A place where a thinker must think——*By "TIGE" REYNOLDS*

The Tacoma Ledger

Again Active.

Philadelphia Public Ledger

SUN

TAK

Tunnels Ai Doesn'

While the E will unquestion lo. solving the ti Angeles, still th ort be classed man who drives to W. E. Fess manager for Ear "The Durant passengers over street hill in standing start f said Fessenden i is not a necessit et over a hill lik The Durant tops miles an hour, tc There are very Los Angeles that direction.

The public is

LONG TRIP HIM

STIFFEST KIND NOT BRING A TO 1

Although aires after completing country trip to L Paul, Minn., in four, Dean Herrit spokenly enthusi tion of this car.

Upon his arriv ago with his famil ing some of the whole United Stat mediately reports his car to the M pany, local Gard "After reachin Mr. Herritt, "we test out the Gar the steepest moun led us to make th ion up to the to over the famous a we came away though this d is claimed for it a real mot Those sixteen mil and tortuous curv sift, two and one ent level, certainl ent say weakne have. Yet we did Gardner.

Another featur makes us even

genui Atten batter Los An

been sent out to locate the orang-outangs. They had found them about two hours' distance from the village; they described the location and told how it could be reached. A general discussion followed. I gave each man a chance to express his ideas. They all wanted to talk—preferably all at the same time—and the council dragged on for hours. With the assistance of Omar, I kept the debate orderly, and we listened to all sorts of opinions.

For the most part, they felt that it would be necessary to kill the animals. That, of course, was the last thing in the world that I wanted. It would mean that the expedition was wasted effort; there are few live orang-outangs in zoological gardens, but many stuffed ones in museums. I did not agree with the idea that we should have to kill the animals, but I did not entirely disagree. We compromised by reaching the decision that, if they must be killed, I should do the work and no man should try to kill them without my consent. The natives had seen what one bullet from my rifle would do to a tree, and they were convinced that an orang-outang would stand a poor chance.

The council broke up and work began. I had Omar set some of his men to making strong nets of twisted rattan. He drew plans for the two cages and had other men gather the limbs of trees for them. The cages were just large enough to hold the animals and small enough to keep them from getting any leverage on the bars. After the skeletons of the cages were built they were bound tightly with rattan ropes so that, even if the bars were broken, the orang-outangs would be in a network.

The strength of a full-grown orang-outang is enormous. I have seen one bend a one-inch steel bar as though it were made of rubber. If he can brace himself properly, with plenty of room to exert his entire strength, he can bend almost anything; but between bending a bar and breaking a rope by pulling, there is a great deal of difference. A rattan rope will hold him, though a simple menagerie cage may not give him any more trouble than a paper hoop.

The strength of the orang-outang, or "wild man," as the name means in Malay, is largely in his arms. The arms of a mias—the breed that we were after—measure ten feet or more from tip to tip. The mias type, which is next in size to the gorilla, is somewhat larger than the ordinary breed. It is distinguished by a darker color and by folds of skin at each side of the face. Its body, from shoulders to hips, is about the size of a man's. It has short, undeveloped legs, long fingers and thumbs that are mere stubs.

An orang-outang never travels on the ground when he can swing from tree to tree, and, since there are very few open spaces in the jungle, he seldom reaches the ground except when he goes down to get something. He can swing incredible distances, hurtling through the air and catching branches with prefect accuracy.

Orang-outangs usually live in colonies numbering from forty to sixty, and the largest and most powerful is chief. They make their homes on platforms in the branches of trees and they build the platforms by breaking off limbs and putting them crisscross. In mating season the male and female live together, but the couples separate after the young are born. The mother takes care of them and the father goes off about his business.

As they do in the case of most dangerous animals, the native collectors hunt orang-outangs by killing the mother and taking the young. The weapon they most often use, except when they have guns, is the blow-pipe, which, in the hands of an expert, is not to be despised. It is a long, slender tube, measuring from six to eight feet, made from a single joint of a rare bamboo. The tube is allowed to dry and harden and is wrapped tightly with rattan. The darts, which are about the size of a steel knitting-needle, are made from the midribs of palm leaves, and at one end there is a small conical butt, which fits tightly into the bore of the pipe. A small nick is made in the shaft of the dart just below the point, and the end is coated with a deadly poison made from the sap of the upas tree and another species of the genus Ipo. When the dart strikes, the end breaks off and remains in the wound; the poison acts rapidly, first paralyzing, then killing the victim. In warfare, also, the natives poison kris and spear, and the wound is invariably fatal.

Fighting a full-grown orang-outang with weapons so primitive is extremely hazardous work, and the natives avoid it except when a beast becomes a menace to the village. An orang-outang in battle is ferocious. If it is treed and afraid to come

"I took my gun and put two bullets into the crocodile's belly."

down, it goes into a paroxysm of fury. It will bite its arms, tearing the flesh away and inflicting frightful wounds. If there are two of the animals, they bite and hug each other. An orang-outang that has been struck by an arrow can follow the natives in the trees or on the ground while the poison is taking effect. The only refuge from the frenzied creature is the smoke of a fire, and, when it is sufficiently enraged, even that will not stop it. The best chance lies in keeping it so harried that it does not know whom to attack; once it decides on a particular native, the native is as good as dead. When the poison begins to work, after an animal has been wounded, the natives end the fight with knives. The possibility of an orang-outang attack is a danger that all the men must be prepared to face, and the duty of engaging in an orang-outang hunt is no less important than that of making war. It was but normal, therefore, that, as soon as I had convinced the villagers of my trustworthiness, I should have their hearty support.

After putting the men to work on the nets and cages, I selected a crew of twenty-five to accompany me while I went out to get the lay of the land. I warned the men against doing anything that might frighten the animals unnecessarily and explained that we should do no hunting for smaller game until we had attended to the two big orang-outangs. With the guides leading, we started into the dense jungle, and, after several hours of slow, tortuous traveling, we came to the tree where the animals lived. I could see, far up, the platform they had built.

Fortunately the orang-outangs were not there, and we were able to inspect the location at our leisure. I stationed the men

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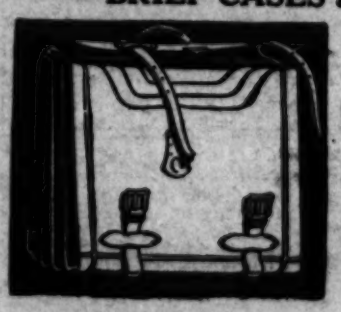

This week's special—a full 14-inch two-pocket, genuine top grain cowhide, full weight stock—substantially made—$4.95 while they last. Try to duplicate them for double this price. Save 33 1-3%.

Take elevator to factory on 6th floor—(we have no ground floor store) and save the retail profit.

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the creepers to the ground, we cut back as far as sixty feet on all sides. I estimated that the trees beyond would be well out of swinging distance for the orangs. At the point where I planned to have the big tree drop, I had an additional thirty feet cut. Then, when the creepers were all simply hanging, we began work on the trees.

First-rate native jungle men use their parangs with astounding rapidity and accuracy. I doubt if there are any finer woodsmen in the world. Their greatest fault is that they like to stop working in order to talk. Omar, Munshee and I, knowing this weakness for conversation, circled through the jungle constantly, urging our men on. Partly as a result of this watchfulness, perhaps, I have never seen natives do a piece of work more neatly and rapidly. It was vitally important, of course, that we finish before the big fellows came swinging back home.

The trees were cut so that they remained standing. We were trying to achieve something like a flimsy structure built of cards or dominoes, which one push will send toppling. At a signal, every tree in the circle I had mapped out was to fall, those at the center, first, and the others in order, until the one in which the orang-outangs had their platform was isolated. It was a nice problem in jungle-craft to cut the trees so that they would bear the weight of animals swinging in the branches, and yet be so weak that they would all fall—and in the proper directions—when we started them by pulling on the ropes. I allowed myself to be guided entirely by the judgment of the natives; they appreciated my confidence and took care to see that the work was done accurately.

The hacking with the parangs and the conversation attracted hundreds of jungle animals, including many of the smaller orang-outangs. We did not molest them, and they grew bolder, until we had a large, chattering, screaming audience watching us work.

Long before the two big brutes came back to their home, we were on our way to Omar's kampong, with the first stage of the work completed. The jungle as we left it did not appear greatly different from the way it looked when we arrived. I knew that the orang-outangs would realize that some one had been there, and yet I was fairly certain that the absence of human beings would reassure them. And, too, they would have several days to accustom them-

The tree in which the orang-outangs lived was the largest in the vicinity. Nearly an hour passed before I decided upon the course we would pursue. Squatting with Omar and Munshee, I explained how we would cut away the trees, so as to leave in isolation the one in which the animals had their platform; then, how we would cut that tree and tumble them into the net.

We went back to the place where the men were waiting, and I put them to work at cutting the mass of creepers that bound the trees together. The jungle was so dense that it would have been impossible to fell the trees without first cutting the network woven between them; for it would have held the trees upright even though they were cut at the base. Without tearing

During the next four days we avoided the location as much as possible. Crews of men, bearing bundles of dry grass and bushes, approached within 500 feet, dropped their bundles and returned to the village. The grass and bushes were to be used for the fire I planned to build at the base of the tree, once the orang-outangs were isolated there. We took care never to go near when the big fellows were at home, and the other jungle creatures grew less and less perturbed each time we appeared.

I remained at the kampong, supervising the making of the nets and cages. The entire population helped us, and I put some of the people to work at making smaller cages and rigging snares for other animals. Finally, when the nets and cages were ready and the material for the fire gathered and in place, I began drilling the men in their parts. Thirty men were detailed to the work of pulling down the trees in the circle; ten men to clearing the space where the big tree was to fall; and ten men to handling each side of the big net. It was upon the last-named crew that the success of the attack rested, for any mistake or delay in manipulating the net would mean

(CONTINUED ON PAGE SEVENTEEN.)

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If you have any trouble with your feet, call on us; we have a foot expert who fits the Wizard Foot Appliance. The most satisfactory arch made.

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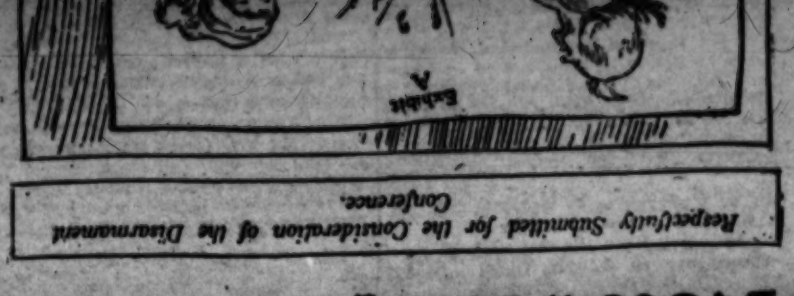

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Noteworthy Cartoons on Current Events.

Some Good Short Stories from Everywhere.

Compiled for The Times Illustrated Magazine.

Water Lilies?

EDSEL FORD was talking to a group of Hancock villagers at the Edison-Ford-Firestone camp.

"The average man," he said, "is as ignorant of machinery as the young lady from the city is ignorant of natural history.

"This young lady, who was visiting a farmer uncle, stood one day on the edge of a pond and gazed down intently on the thousands of tadpoles in the shallow water.

"'Look at those tadpoles,' she said in a hushed, reverent voice. 'How wonderful is great nature's plan! To think that some day every one of those horrid, wriggling things will be a gorgeous butterfly sipping honey from flower to flower!'"

* * *

Advertising.

"I MET BARRIE," said an editor, "at a dinner party in London. What a big head he's got to be sure."

"'Sir James,' I said nervously, toying with the stem of my wine glass, 'I suppose, Sir James, that some of your plays do better than others? They are not all successes, I imagine?'

"Barrie leaned his big head on its little thin neck toward me. His saucerlike eyes twinkled.

"'No,' he said, 'some Peter out and some Pan out.'"

* * *

Caruso's Break.

ENRICO CARUSO once said at a dinner in New York:

"In my youth in Naples I once took part in some amateur theatricals at the Bertolini Palace Hotel—in the fine, large hotel salon, you know, with its outlook over the bay and islands.

"The hotel orchestra, a very good one, had a great deal to do in our drama. At one point it had to play a very lovely selection. In the midst of which I was to rush in, hold up my hand and say in a shocked, heart-broken tone:

"'Stop the music! The Queen is dead.'"

"Well, the evening of our performance the orchestra outdid itself. I never heard it play more passionately, more beautifully. But, as for me, I was very nervous, and when I rushed in and held up my hand the words I shouted in my confusion were:

'Stop the music! It has killed the Queen.'"

* * *

No Re-take.

DURING THE filming of a moving picture in England the director said to the leading man, "Mr. Blank, I have borrowed a real live lion for this scene and it will pursue you for 500 feet."

"For 500 feet?" said the actor.

"Yes," replied the director. "No more than that. Understand?"

The hero nodded dubiously. "Yes, I understand, but—does the lion?"

Object Lesson.

A SMALL BOY tripped and fell on a grating set in the pavement. A dime which had been clutched in his chubby hand, fell through the grating. He stood there, crying, when along came one of the city's rich men and halted beside the boy.

"What's the matter, son?" he inquired.

The boy told his trouble. The man peered through the grating.

"I see your dime," he said. He considered for a moment, and then he smiled. He stuck his cane down between the bars and found he could reach the dime. He searched his pockets and found a penny.

"D'ye know where you can get a stick of chewing gum?" he asked the young-

When the boy returned with the chewing gum the man said:

"Chew it good and then stick it on the end of the cane."

When this had been done the man knelt down on the pavement and after many attempts brought the dime up. He gave it to the boy and went on his way.

Before he had gone many paces a friend caught up with him.

"I've been watching you," the newcomer observed, with a broad smile on his face. "You got the kid's dime for him, but it took you twenty minutes to do it. Why in thunder didn't you give him a dime in the beginning and let it go at that?"

The rich man smiled and then replied:

"Did you ever in all your life see a better chance to teach a kid the value of money than that?"

* *

Complete Isolation.

MRS. PATRICK CAMPBELL, the actress who has starred both in the United States and Europe, is one who constantly has her "ups and downs" on the stage, and now the trend of events seems to have carried Mrs. Pat towards the "downs."

Mrs. Campbell supported James K. Hackett in his Shakespearean revival in London last spring, but the plays brought much more success to Mr. Hackett than to Mrs. Campbell. More recently she has appeared in a monologue spoken in front of a London "movie," a considerable descent for Mrs. Campbell, and there is talk of giving her a benefit.

Mrs. Pat is still living in the manner of the days gone by, however, six servants, etc., and has lost none of the gift of repartee which has brought her delighted listeners, and not a few enemies, in times past.

Recently she was invited to a dinner and could not find the house, finally having to induce a policeman to help her hunt for it. She arrived at the party very late, still escorted by the patrolman.

"Really, you're very obscure, my dear," she told her host. "You're not even known to the police."

No Philanthropist.

"SIR THOMAS LIPTON told me he is going to take up flying instead of yachting," said a member of the Aero club in New York. "He says the air is cheaper than the water.

"He said in his jovial way that he liked to save, even in the matter of sports. He said he was rather like the old fellow in the smoking car.

"Crossing the plains in a smoking car an old fellow and a young one sat side by side. After some hours of travel they fell into friendly talk, and finally the old fellow filled his pipe from a big pouch and lit up.

"The young man took out his own pipe.

"'Would you kindly oblige me with a match?' he said.

The old man gave him a match, and the young man began to search his pockets.

"'The deuce!' he said, with a sheepish smile, 'I haven't got any tobacco with me.'

"'Then you won't need the match,' said the old fellow, and reaching out his hand he took it and replaced it in his match-box."

His New Line.

* * *

ONE of the wealthiest churches in New Hampshire is trying the experiment of advertising for a minister and it is finding astonishing results, applications having come pouring in by the score from all parts of the United States and sections of Canada.

Among the mass of replies was one which stands out alone; it came from a former bartender, according to his own confession, and the punch which characterizes this communication savors unmistakably of the stuff which Billy Sunday has given out on many occasions. The applicant writes:

"Dear Brother: Would like the job. Though without experience in pastorizing, I am there in public speaking, organization and execution. If you want a hard worker I can promise you that you will find one in the writer, also one well versed in the art of kidding them along. I was a head bartender for twenty years, but since prohibition I have reformed, and have put in most of my time in studying the Scriptures.

"As the result of this study I can now shoot in the good stuff as fast and as well as I formerly shot the wet stuff. My appearance would grace any pulpit, and now that I have got to get somewhere, and as soon as possible, you will see that I land this job if you are any sort of a Christian yourself.

"If you do not see fit to do this for me from Christian motives only, I will say that if you will pull this I will split the first year's salary 50-50."

* * *

Earned a Medal

"MOTHER thinks a lot of you, Mr. Noodle."

Archibald Noodle looked at his fiancee's little brother with a smile of gratification on his face. He felt in his pocket and fingered a coin doubtfully

"Why do you say that?" he asked at last.

"She said you were a born politician."

The dime came out of the delighted suitor's pocket, and he asked for more.

"Yes," continued the youngster. "She said you'd been hanging round our Maggie for twelve months, doing a lot of talking but you hadn't committed yourself yet."

* * *

Ain't it the Truth.

I SUPPOSE you get much pleasure out of your car?"

"No, I can't say that I do."

"The car's all right, but Monday is mother's day to drive it; Tuesday the girls want it; Wednesday, I promised to let the boys have it, and Friday and Saturday it has to go in for repairs. Sunday if I am very good, they let me drive it myself and take them for a ride."

* * *

Great Stuff.

A MAN who had been celebrating a birthday rather too well was taken into a picture theater to recover and cool down. Presently his friend was surprised to observe him shedding tears.

"I shall never touch another drop of liquor again," he said mournfully. "Tonight's lapse has made me completely deaf! I haven't heard a single word during the whole show."

Not Vain.

"HOW LONG have you been indisposed, my poor fellow?" asked a kind-hearted visitor at a local hospital of a big negro who was strapped up in bed with an injured back.

"Dis ain't no pose 'tall, miss," answered the patient in tones of disgust. "Dis am merely de careless manner in which dem forgetful doctors went away and let me yestiddy."

* * *

Too Clever.

A YOUNG MAN was wandering up and down the platform of the railway station intent on finding an empty carriage in the train. But in vain. Assuming an official air, he stalked up to the last carriage, and cried in a stentorian voice: "All change here; this car isn't going."

There were exclamations low but deep from the occupants of the crowded car; but they hurried out and packed themselves away in other parts of the train. The smile on the face of the young man was child-like as he settled himself comfortably.

"Ah," he murmured, "it's a grand thing for me that I was born clever! I wish they would hurry up and start.

By and by the station agent appeared at the door and said: "I suppose you're the smart young man who said this car wasn't going?"

"Yes," said the clever one, and he smiled.

"Well," said the stationmaster with a grin, "it isn't. The porter heard what you said, and so he uncoupled it. He thought you were a director!"

MAIL ORDERS FILLED DAY RECEIVED

Southern California's Raincoat—the Gabardine

$30 $35

—An all-weather overcoat, light in weight, shower-proof and wind-proof; light enough for convenience, heavy enough for warmth. Some unusual values at these two prices; made of a fine quality gabardine, satin lined where lining is used; belted all-around; convertible collars

State size when ordering by mail.

Harris & Frank

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TAN CALF ENGLISH LAST MEN'S SHOES $7.50

A New Fireproof Storage Building

—is now ready on S. Grand Avenue and the Pacific Electric Airline — near Thirty-sixth Street.

—Into it has been incorporated every scientific, tested-out detail of "Specialized" Storage Efficiency—not one has been omitted!

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AT GRIPS WITH DEATH

(Continued from page 1.)

been sent out to locate the orang-outangs. They had found them about two hours' distance from the village; they described the location and told how it could be reached. A general discussion followed. I gave each man a chance to express his ideas. They all wanted to talk—preferably all at the same time—and the council dragged on for hours. With the assistance of Omar, I kept the debate orderly, and we listened to all sorts of opinions.

For the most part, they felt that it would

The tube is allowed to dry and harden and is wrapped tightly with rattan. The darts, which are about the size of a steel knitting-needle, are made from the midribs of palm leaves, and at one end there is a small conical butt, which fits tightly into the bore of the pipe. A small stick is made in the shape of the dart just below the point, and the latter is coated with a deadly poison made from the sap of the upas tree and another species of the genus Ipo. When the dart strikes, the end breaks off and remains in the wound, while the shaft, first

ARMISTICE DAY.

BY JENNIE VAN ALLEN.

I AM the Siren!

On the high dome of The Times sat the American Eagle with a throat of brass and outstretched wings. His great body seemed to quiver as I proclaimed the dawn of Universal Peace.

How I screamed as I sang the three most wonderful words that human ears have ever heard;

"Germany has surrendered! Germany has surrendered! Germany has surrendered!

For one thousand five hundred and sixty-three days, human throats ached to say:

"The war is ended!"

Oh the weary, weary years with the hope of victory as elusive as quicksilver. Such a terrible foe with such a splendidly equipped war machine. Such a foolish world, preening itself like a peacock and crying: "Peace! Peace!" Criminally unprepared to tread the wine-press we went into the conflict like a house divided against itself. We had neither an army nor a navy. We were a feather cast on the scales.

But God was back of us! We won! We won!

Eleven will forever be a holy number, for it was the eleventh hour of the eleventh day that the "eleventh hour" was "Liberty's came over the sea:

"Germany has surrendered!

What if the clock had struck twelve with armed imperialism in power! Oh, how I could scream for joy on the anniversary day that the "eleventh hour" was "Libery's hour!"

No man will ever forget my song of liberty—a song that was heard around the world, for everything that created sound, joined my jubilee. Other sirens had spoken without authority. But when I spoke, the world knew that the soldiers had laid down their arms; that the great guns had ceased to smoke; that the sky fighters were flying to camp as birds to their nests; that the navy had flashed its last S. O. S. and that men on lonely pickets had hallelujahs on their lips and that the air fleet was dropping messages of peace along miles and miles of the fighting front.

I sang of the men in the trench—men who lived sumptuously in their own lands. But for Liberty's sake, they crawled through the slime and suffered the torments of hell as they went "over the top" in No Man's Land.

I sang of women over the sea—that unnumbered army who fed the hungry, healed the wounded and comforted the dying. Too long have they been unsung, but some day the world will give them a brimming cup of praise for their service on the field of battle, in hospitals and in camps. I called to them, and mayhap they heard the echo of my siren voice.

I sang of the precious blood that has reddened the field of Flanders. I sang of the warm life blood quenched in the sea when our ships were sunk. I sang of the prisoners of war who starved and died in German camps. My voice was very tender as I sang the requiem of the dead—ten million men who died because one man was determined to rule the world.

I sang of horses and dogs who gave their service, not knowing why they were in the bloody fight. The lilies of France and the scarlet poppies will cover them with gorgeous color—a living monument for our dumb brothers who gave their lives for liberty.

I sang of the drastic terms of peace that are as remorseless as Germany's "iron terms" that fettered France for almost half a century. I sang, that God had withered the hand of man who dared make himself co-equal with the Almighty; that all his inferno of blood had plunged his nation into oblivion; that imperial Germany is beaten; that she can never fight again; that never again will we fear the "German peril" that killed and maimed twenty-five million men, women and children; that never again will a nation be "bled white;" that we return his gift of hate—that terrible gift that destroyed Germany.

The world is free forever. It is the greatest victory ever won. American arms, American money and American grit played a stupendous role in the world's victory.

I sang of mothers who gave their sons, and of fathers who sent their sons to war. I sang of the father's pride when his son was born and he knew his name was linked to the future. The tears of fathers and mothers would float a battleship. Yet they gave and gave until there was neither blood nor treasure left for them.

I sang of Los Angeles boys; of their brain and brawn and invincible spirit. The boys who went to France were the pride of our city, the hope of California. They were unspeakably dear to us though we never looked into their eyes or touched their hands. But they belonged to us and there was a big aching lump in our throat as they marched through our streets to entrain for camp.

I sang softly of the red stars that hang in the homes of the humble and the high and mighty. It is our everlasting glory that no man had the money to buy exemption; that every man of draft age answered the summons or was sought round the world as a slacker.

Very tenderly I sang of the stars of gold that shine on our banners. They will shine like stars that jewel the sky when the night is cold and dark. Their glory is imperishable. Their names will be remembered when philosophers and poets are forgotten.

And when all my songs were sung—when I had called all the heroic forces by name—the civilians, the doctors and nurses, the Red Cross and the Red Star, the war correspondents, the Salvation Army, the "Y's," the Boy Scouts and that multitude that can not be numbered who have given the best of their hands and heads for victory, a man came and touched me with skilled fingers until I was tuned to sing that wonderful song of Francis Key.

Oh, how I sang the Star Spangled Banner.

I sang and sang until men ceased their singing and hushed their wild, triumphant cries and listened with beating hearts and tear-wet eyes as I sang the wonderful words:

"The Star Spangled Banner forever shall wave
O'er the land of the free and the home of the brave!"

The art of etching on metal and transferring the impression to paper began with Durer, the German, in 1515, when the great painter made his famous set of six etchings on iron. The few attempts before this date to use the acid-bitten line were mechanical experiments rather than artistic achievements. For four hundred years artists of all rank and from all countries have made etchings, recognizing in the medium an expression of artistic impulses. The names of the great etchers are those of the great painters, and extend from Rembrandt, Van Dyke and Claude, to Whistler, Zorn and Rodin, and include artists of the prominence of Millet and Carot, and in our own generation, Brangwyn, Twachtman, Hassam and Benson, beside a host of other men.

Etching has always been held in the highest esteem by artist and laymen alike, and is universally recognized as a parallel and independent medium of artistic expression, equal in dignity and importance to its sister arts, painting and sculpture. The history of etching is written in terms of six great masters, Duerer, Rembrandt, Meryon, Haden, Whistler and Zorn. These six men, covering a period of four hundred years, each of a different nationality, have carried etching to a point of accomplishment and perfection that is at once the aim and the despair of contemporary etchers.

The art is vital because it is primarily the expression of essentials and the elimination of all else. The etcher must see deep into the character of the individual, the landscape or the building, and must be able to convey the essential characteristics, together with the surrounding atmosphere, using a minimum of line and an utter concealment of the means required to produce the result.

The etchings produced on page 3 of today's Times rotogravure section, are taken from the choice group of rare prints now on exhibition at the Stendall galleries, the Ambassador, and are part of the famous Furman collection of San Francisco.

today. It had a section devoted to book reviews; it ran pictures of the prominent men of the day and age; it flayed the "hertitic;" it published pictures of women—and safats; and Carlyle said of it that it contained more real information than any one thing he ever got hold of—in which case we conclude that it "played up" to the circulation department!

And it featured pictures of the principal cities, along with articles calculated to boost their especial advantages. And if any pic-

Nuremberg Chronicle, 1493, afforded finest opportunity for display. Earliest wood cut 1423.

ture was not forthcoming, in the mad rush for its yearly issuance, the printers ran what they had and captioned it to suit the occasion.

And the Chronicle established newspaper art, even in its first edition; because its illustrations depended, for shading, on the sole use of the cross-hatch. It had been used previously, once or twice, but tinting was applied in addition.

Since the days of the Chronicle, to be sure, the cross-hatch has been developed, and the artist now works with pen and ink; but the beginning was there. For may be seen in this early work showing unmistakably the hand of Durer, a Nell Brinkley or a Gribayedoff; because, in draftsmanship these illustrations are peculiar to the best the newspaper has inspired.

At the close of the fifteenth century, the wood block had made a track of great importance between Nuremburg and Italy. Each appreciated the influence of the other. In Nuremburg the art was rugged with a telling grasp of truth; while in Italy, it was light with an artistic touch that was envied even by the gods!

The "Art Preservation" is also one of the Established Arts in Itself.

HOW rich we are today, in knowledge, concerning the work of Rubens, Vandyke, Raphael, Holbein, Rembrandt, Guercino, Leonardo Da Vinci, and a host of others (even of sculptured art—and architecture and tapestry!) because in their time, the "art preservative" was an established thing—an art in itself!

For the best engravers gave their lives to copy the work of the great painters until, like Marc-Antonio, they obtained their reputations in that way. They renounced their own personalities; they reproduced contemporary work faithfully—almost with veneration—and now they live along with the masters at whose services they placed their knowledge and their skill.

At the close of the seventeenth century, the trail of the wood block was traceable all over Europe and across the water to America. Indeed, wherever art was known.

Back to Japan it went—as a picture art—and was the rage there. And the new art was developed until, in the middle of the eighteenth century, Hiroshige was born to become their "only one native and national artist."

Again came the wood block back to Europe, for into the hands of Whistler came Hiroshige's prints. Reverently Whistler handled them until—although he used another medium—he acquired somewhat of Hiroshige's cunning, and we have "The Hiroshige of the West."

But, a little before Whistler and about the time wood engraving had reached its height in Japan, and its lowest ebb throughout Europe, John and Thomas Bewick were born

(CONTINUED ON PAGE SEVENTEEN.)

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The Secret

By May Ed

"Poor Edgar badly wanted to find his way out," said Rose, "so of course he wrote to her—with sympathy and all that, you know—but that he'd married me. Ha! ha! ha!"

"Ha! ha! ha!" Driver echoed.

"Some women are predestined to be old maids—not that I ever saw her," said Rose, "and they ought to accept the fact."

"And some," he murmured, "seem predestined to receive far more than their fair share of love and admiration. The balance of things should be adjusted, don't you think?"

She looked at him and laughed, shaking an elaborately dressed head. They were sitting together at a little breakfast table on the veranda of a Riviera hotel, waiting for her husband to join them.

"I don't think. Most certainly not. Oh! I'm greedy, I know I'm greedy; but how dull it would be if everything were averaged up. It's the extremes that provide the excitements of life. Not that Edgar could have found much excitement from love affair Number One—"

"Your arithmetic, or Senhouse's?" Driver suggested, smiling.

She shrugged.

"Oh, well—as if I care whether it was Number One or Number Fifty, since, after all the column adds up to me! I was going to tell you about it, while we wait for Edgar, if you are the least interested to hear."

It was his sorry business, as social sponge, to be exceedingly interested in anything Rose might say. (He had occupied himself most assiduously in scraping rather more than an acquaintance with the Senhouses during his stay in the same hotel.)

"Of course, I am more than the least interested—"

"You see," said Mrs. Senhouse, putting her elbow on the table and her round chin into her palms, while she stared at the women at adjoining tables, "you see—I like that white serge. Do you? No? Oh, how threadbare! Can't you do better? I don't mind your admiring it!

"You see, the woman was a small farmer's daughter, or some person of that sort, in Wiltshire. Not pretty, Edgar assured me; no milkmaid beauty, or roses and cream combination, but quite—quite plain and dowdy. Hopelessly rustic. She was three or four years older than Edgar. Her mother was dead, and she kept house for an old father, and when Edgar was holidaying once in the wilds he had rooms at the farm. Then he was dreadfully ill and she nursed him. He says her devotion was wonderful. And men are such hopeless imbeciles on the ministering angel subject. So overcome by gratitude, or something equally fatuous, he proposed to her. Of course, she jumped—positively jumped—at it. Needless to say, as soon as he could decently get away, he got. And began repenting. Then he met me."

"Ah!" said Driver. He knew how to say "Ah!"

"Nonsense!" said Rose, but with a dimple wavering into each of her pink cheeks. "Well, yes, of course we—converged. There had been a kind of understanding between him and this person for about a year. He didn't write to her much. He meant to cool off gradually, you see, and by and by her letters stopped. Edgar told me all about it, and I should have insisted on a more definite breaking, only I was so busy with my frocks and things, you know, that I forgot. So we were married, and when we were honeymooning in Paris, a letter was forwarded to him from her saying she had had a long illness—rheumatic fever, or something—that left her with a-a-crocky heart, and had contorted her face a little, somehow. She thought she must tell him, as he might wish to 'break it off.' 'Break,' you know. Absurd! when there had never been any definite engagement at all! Naturally, I was very upset—"

"Naturally," said Driver, sympathetically.

"And so, as I told you, he wrote and said he was ready married to me, and that we were both sorry to think she had ever contemplated the matter seriously. I inclosed five pounds. Edgar said he was sure it was quite wrong, but I felt I could be magnanimous."

"And—?" he asked.

"She sent it back," said Mrs. Senhouse, "without even thanking me. Said her father had died and left her the farm, and more money than anyone expected he possessed, and she did not need pecuniary compensation for the wrong I had done her."

Rose's big eyes were round and aggrieved—and quite shallow. Driver looked into them meditatively.

"Oh, you little kitten with claws!" he cried to himself.

"But wasn't it quite a romance?" she said vivaciously. "So interesting, don't you think? Of course, we laugh about it now, but at the time it was quite a tragedy to me. You may imagine my feelings—married a week, and that sort of thing happening! We call her the Wiltshire heiress now, Edgar and I, because of the stuffy way she wrote about her few potty acres and her pig and her cow. Oh, I've told the story to over so many people!"

She was almost the silliest little chatterbox Driver had ever met, but he had the greatest respect for her husband's bank book. He was breakfasting at their expense this morning, dining likewise freely in the evening, and in the interim would sample Edgar's good cigars.

"But the poor heiress!" he remarked. "I can't help dropping a tear for her, since fate won't average up her dues. I wonder how Miss—the heiress—Miss—Miss—"

"Kate," Rose supplied—"Kate Sheppard."

"How Miss Kate Sheppard liked her 'extreme of fortune' which provided the 'excitement.' I think I'm a little bit sorry for her. On the ground of fellow feeling, you know! You and your husband are the lucky kind of people. Yours is the extreme of bien-etre, and jollity, and prosperity. You're on the right side. Now I'm like Miss—Miss—Sheppard; I'm on t'other. You have all the ha'pence, we the kicks. Softened occasionally, I must admit, as at the immediate present—"

"Do you mean," said Rose, withdrawing her contemplation from the white serge frock at a far table, "that—that—"

"Frankly," said Driver, smiling into her eyes—he spoke frankly sometimes to rich acquaintances—"I'm just at the end of my tether Mrs. Senhouse. Dead beat!"

"Oh!" she cried softly. She leaned across the table to him. Women liked Driver. "Oh! Can I—do let me—you know Edgar gives me—"

"You are a darling!" said Driver. "But—thanks—it's not temporary, you know. I think I must seek for some relief. I think I want—an heiress this time. Here's Senhouse. Oh, good morning, Senhouse—"

"Edgar," said his wife, "you're late. So I've been telling him all about Kate to amuse him. We've laughed tremendously. I'm awfully hungry. I think you'd better give Mr. Driver Kate's address, and furnish him with a letter of introduction to the pigs and the poultry, because he's going home in a day or two. Aren't you, Mr. Driver?"

"Home?" he repeated, a little plaintively. "Home? My dear Mrs. Senhouse, I have no home. I'm just a wanderer on the face of the earth, hardly knowing sometimes where I shall lay my head."

Senhouse began his breakfast.

"I'll bet it usually finds a soft pillow," he said.

In which he was right.

Driver had spoken literal truth when he told Rose he was at the end of his tether. His social accomplishments undoubtedly served him well, but they could seldom put hard cash into his empty pockets. He was known as a persistent sponge. Men had begun to look away and button up their pockets when he approached. Pretty women, with soft hearts for the troubles he poured into their ears, were vigilantly shepherded by husbands and fathers. Not a few had applied the term "adventurer" to him, and it began to stick.

He was nearing 40, and had pulled out not a few gray hairs. He said that most things in the universe were flat, stale and unprofitable, but knew that it was himself becoming so. Thus, for a remuneration, he was willing to make the sacrifice. He would offer up staled senses, some vices, unsavory past—in short, himself—upon the altar to an heiress. But he could not aim high. He knew that. He must content himself with humble game, having dallied too long.

The man actually came back to England with the address of a certain Wiltshire farm in his pocketbook. Also, incidentally, a photo of Rose—who scented intrigue as a warrior snuffs battle—cast into some corner of his portmanteaux.

Martin Driver was by way of being a bit of an artist. In the wider sense of the term he was more than "a bit." That is to say, he painted a little and sketched a good deal, in a slipshod, dilettante sort of way, that had put, in his more strenuous days, a few guineas now and again into his pockets.

He arrived in England the possessor of a few shillings over and above his railfare into Wiltshire, and sufficient drawing materials, old paints, and palettes to confirm his intention of "a sketching holiday."

I should like to say here that I do not consider him a lurid villain of fell intent, seeking to enmesh a fair heiress, but only a quite ordinary, albeit handsome, ne'er-do-well, nearly down to his last half-crown, stalking an almost middle-aged farmer's daughter with a competence. The better part was not quite choked in him. He still had his emotions, his finer moments, his occasional sincerities—and also his occasional shames.

He shouldered his own bag at the rural station when he alighted, asked the way to the village, and walked out into a high-hedged, high-banked green lane. Such a lane! It was hay harvest time, and the dog roses and honeysuckle overflowed it. On either side, beyond the shrouding green hedges, he could smell the hay and hear the creak of the moving wagons and rustic voices uplifted, whose owners were sweating and toiling in the June sun.

A little way ahead of him a woman on a brown pony turned suddenly out of a gateway and went on before him at walking pace down the lane. He tramped on and looked at her back, very upright on the long-tailed pony, and wished that he could see her face. This in spite of the fact that it was not a very interesting back to a man who was wont to sum up a woman's points with some fastidiousness. She was evidently not very tall, though her shoulders were broad, and her careless skirt hung ungracefully and wrinkled where it should not. Driver had been a connoisseur of a habit. Above the stiff linen collar was a knob of rust-brown hair, and above that an uncompromising hat. She dawdled along, and the pony snatched at the wisps of hay hanging about the hedges where the heavily laden wagons had passed. He quickened his pace to a run and overtook her.

"Will you be good enough to tell me if I am near a farm called, I think, 'Sheppard's Farm'?"

She checked her pony and he stood at her stirrup and saw her face. A sudden surprise and almost excitement shook him. It was rather a square face, very composed, very plain, perhaps a little lined—and very slightly distorted on the left side when she spoke.

"My farm"—she had a strong Wiltshire accent—" did you want to find it?"

"I wanted to see Miss Kate Sheppard—"

She answered quite simply and straightly:

"I am Kate Sheppard. I have been out to the hayfield. We're very busy carrying. I am just going home. It's quite close. If you have any business with me, will you come in and talk it over?"

Driver had mapped out his plan of campaign, but he faltered a little under her deep, considering eyes. I think it was that his rare shame overtook him for a brief instant—no longer.

"I—I had no idea you were Miss Sheppard, of course." He was walking beside the pony, and shifting his heavy bag from hand to hand.

"The fact is I—may I give you my card?" He hunted for and found one. "The fact is, I am—am spending a sort of wandering holiday, and I want to do a good bit of sketching in and around Salisbury for preference—and—and I'm looking for rooms conveniently near—"

Salisbury's spire rose clearly on their right.

"I'm afraid there are really no suitable rooms in the village here, Mr. Driver." She glanced in a businesslike way at the card in her hand. "You see, I know its resources pretty well. The cottages don't cater for visitors and I happen to know that the inn is full just now."

He sighed.

"I didn't want to stay in Salisbury."

She jogged the pony and shortened her reins as if to trot on.

She clutched suddenly at her

"I wish I could help you but—"

He made his bid quickening his pace, too.

"Please give me another moment. I hope I am not detaining you; but the fact is, I was hoping—till I saw you, when I wondered if it was wrong—whether you'd take me in at the farm. I—the fact is, some friends of mine once stayed with you, I think—some years ago." He blundered a little. It would be awkward if she asked for Senhouse's name. "And they held out such—such halcyon hopes to me that I thought I might apply, too. If I'm wrong, Miss Sheppard, you will forgive me, won't you? And—tell me to tramp on to Salisbury."

His smile was extremely rueful. He added: "In this heat."

She smiled too, and said:

"It is getting cooler, you know. But about the rooms. I have not let any since my father died, some years ago. Your friend must have been with us before then. I find I don't care to let my rooms. I've refused all applications since. But I don't know—"

"I shouldn't be the least nuisance," he said, with charming humility.

She looked at him with undoubted interest in her deep eyes.

"And—and you could let me feed in the kitchen if you liked—or in the sty with the other pigs."

She laughed out, a laugh that twitched her distorted cheek, but with a marvelous freshness in it.

"Oh, certainly! I shouldn't let you worry me—"

There was a pause. He dropped his bag to the ground suddenly and wiped his damp brows.

"Bag's awfully heavy," he said, a little pale.

The laugh went out, and there was noth-

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suddenly at her breast, and toppled over.

He had expected some intricate attempt, with tortuous variations, badly executed. She played the simplest themes. One or two of Mendelssohn's songs, and presently a trifle of Chaminade's, all sympathetically interpreted. He studied her, in her dowdy dress, with her brown hair pulled straightly back from her plain, pale face. Following the direction of her upward gaze, he found it fixed on a photograph of Edgar Senhouse, which stood on the top of the highbacked old piano. Senhouse, before he was fat with worldly cares and lusts. So she "played every evening to herself"—and Senhouse, did she? What dear sentimentalists women were!

Suddenly she glanced round and saw him looking at the photo, too, as a man meeting an old acquaintance. Instantly she took her hands off the keys.

"Do you know—that gentleman?" she asked, a little pale.

He shuddered inwardly at her phrasing.

"It is—isn't it Edgar Senhouse? May I look closer? I thought so. Yes, a little, you know. That is to say, I met him on the Continent a while ago. And his wife, too. We struck up quite a sort of friendship for a time. She was awfly jolly to me. Oh! and so was he. Charming chap, Senhouse!"

She played a few distrait chords.

"Is — is she very pretty—Mrs. Senhouse—?"

He shot a glance at her face before he answered:

"N—n—no. Oh, no!"

She dropped her hands into her lap again, where they nervously smoothed her gown.

"Oh, but—" she said, after a pause, "I expect she is—and I expect you think so, too. I am sure she must be pretty."

He murmured a little protestingly, but really there was nothing to reply. Her air was quietly considering.

"Tell me what she is like."

He found, on obediently recalling Rose to his consciousness, that she seemed very far away—miles away—years away. Quite removed from this plain countrywoman with her rempte eyes, and suddenly from himself. He began:

"Oh! a—a little butterfly of a woman, you know. Blue eyes and pink cheeks, and fair hair—a lot of it, fluffy. Very charmingly dressed, very vain, very frivolous, very heartless." But he remembered her across the breakfast table. "Oh! do let me—you know Edgar gives me—and—and—I don't think there's any more to tell you about her."

"What you have said sounds delightful," said Kate. "Shall we say good night? I hope you will be very comfortable."

They had not "talked about tomorrow." Somehow it was some days before they did, and then he had quite established his footing there. They seemed to fall at once into a certain pleasant intimacy, that, with this end in view, he set himself to fan into something hotter. For, remember, the man was nearly down to his last half crown, and he could not have paid for the food he ate and the roof above his head, had the matter been pressed. Kate had, in quite a shrewd way, put things on a business footing, and then they were relegated to the limbo of a very vague by-and-by. On some days he painted and sold one or two sketches in Salisbury; others he spent with Kate, loitering about the hayfields and the garden after her. The lonely woman began to spend some very happy weeks. Driver knew how to loosen tongues. She talked to him more than she had talked to any man for years. She was a woman shy of expression, but she voiced to him much of her quiet philosophy. He found himself able to look right into a very straight, simple, passionate mind, and he looked with an enforced reverence, and perhaps a little creeping shame.

The youngness of her was a perpetual surprise to him, blase skeptic as he was. Under her dawning oldmaidisms she had kept, unsullied, girlish enthusiasm and ideals. Her heart was the heart of a child still, in spite of the many sorrows she must have had—and at least one bitter lesson. She said to him one night, as they walked, weary, together, from the hayfield after a late carrying:

"Do you know, I feel so young at times—so young. Why does one count ages by the almanac? I think it's rather cruel. Surely it is the soul's almanac that matters. On a night like this"—the moonlight was flooding them—"or of a morning early, when I get up and go into my fields with the dew on them, I—I might be—any young girl again. Am I foolish? . . . Then one looks into the nearest glass, and sees the mistake. . . . And, of course, you've noticed my face—no! no! no! Don't lie! I don't want flattery from you. Not that I'm a woman who's ever had much of it. Never a pretty woman like—oh! like—Rose Senhouse, for example. You said she was pretty."

His perceptions were quick, and he knew she must have weighed herself in the balance against her imagined Rose many times, and which scale went up and which slid down.

"No—I never said so."

"But you showed it. Oh, do you think I don't know?" He saw her smile in the moonlight. "It counts for such a lot—that—and youth—of the body. Perhaps—some day—I'll tell you a story"—but he had already laughed over it with Rose at that Riviera breakfast—"of a time when a little more prettiness, and a year or two less—" She stopped, and Driver, communing with himself a moment, put a firm hand through her arm.

"Or if God would have given me clearer sight to see myself as men saw me—or withered my heart when he began to line my face—"

Some one had said of Driver once that he was fully competent at any time to produce a handbook on feminine psychology, but it was pity, equally with science, that moved him just then.

"Do you know what I'm going to do with you tomorrow, Kate? I think I may call you 'Kate,' mayn't I? Do you know what I'm going to do with you tomorrow? We'll take a holiday, you and I—oh, the haymaking can just do without you one day—and we'll go into Salisbury, and I shall help you choose frocks. Not just coverings, but frocks. At least two! You shall be very extravagant." He loved dainty women. "I think one will be a white serge—a well-tailored serge. And then—some dressmaker's thing, I think, soft and frilly and pink, to give you the shade of color you want." He might have been a connoisseur designing garb for Beauty. "Yes, certainly pink."

It was really delightful—glamour perhaps of that wicked white witch above—but delightful. She thrilled, as withered hearts do not.

"Oh, pink! But I am too old for pink!" He scoffed softly.

"Too old! Why don't you add 'too plain,' Kate? I wonder if there ever was, or ever will be, a less vain woman."

And still God had not given her clearer sight.

Kate came down to supper in the dressmaker's thing, soft and frilly and pink. A white serge, well tailored, hung in her wardrobe. Her cheeks and eyes glowed with deeper color. It must have been one of her "very young" moments. They sat at supper together at the little round table, with the window opened wide to the soft night.

"Oh, to be young!" said Kate suddenly. "Oh, to be young!"

She was seeing the vanity of the moment, and the pink frock.

"You are the very youngest woman I know," he answered.

She laughed a little, with no bitterness.

"Not as men—or women—count age."

He moved closer, till their shoulders touched as they leaned out together. What a night! "In such a night—" many things. If she were only younger, or—less plain! Rose's stupid little fluffy head at his shoulder might have inspired a man—but—

"Kate," he said, "Kate, will you marry me?"

He had never been so inartistic, but somehow he could not make love to her.

After a very slight pause she answered:

"Yes."

Before they said good-night she went into the little sitting-room and returned with Senhouse's photo, and most of the new color gone from her cheeks.

"You remember, I said I should tell you a story some day perhaps. . . . It was about this photograph—"

"I was engaged to him," she said heroically.

"He—he—jilted me."

Surely it is the soul's almanac that matters. On a night like this"—the moonlight was flooding them—"or of a morning early, when I get up and go into my fields with the dew on them, I—I might be—any young girl again. Am I foolish? . . . Then one looks into the nearest glass, and sees the mistake. . . . And, of course, you've noticed my face—no! no! no! Don't lie! I don't want flattery from you. Not that I'm a woman who's ever had much of it. Never a pretty woman like—oh! like—Rose Senhouse, for example. You said she was pretty."

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"He—he—jilted me."

"I wonder why you told me—dear," he said hesitatingly, put his arm around her, and for the first time kissed her.

That was the beginning of Kate's two completely halcyon weeks.

Some perverse imp of Satan prompted Driver to answer a recent foolish little letter from Rose Senhouse at Kate's writing table in the "parlor," and to do it thus:

"You Delightful Little Rose: How very dear of you to shed light upon my darkness, to stretch out your pretty hand from your civilization to me down here in the wilds! You are deliciously inquisitive. Yes, I am now engaged to the Wiltshire heiress. You ask in jest, and, alas!, I answer in earnest. Pity me! For though I believe my heiress is the epitome of all the virtues, candor compels me to answer you that your imaginary picture of her tallies. Is she dowdy? you ask. Is she plain? Is she no longer young? Oh, you vicious little kitten, you! If you were as old as my heiress, and of like attractiveness, I should call you a ca—"

Here his pen-nib spluttered and crossed hopelessly, and, there being no other on the table, he cursed a little softly and hastened to his own room in search of one.

It was almost on the heels of his exit that Fate, that malicious old despoiler of content, sent Kate buoyantly into her parlor. She flung the door wide, and the draught rushed in to meet the breeze from the open window, and fluttered the letter from her writing desk to the floor. It caught her eye immediately She was not usually careless over her correspondence. She moved to pick it up—glanced at it—

Truth—rampant, brutal

She read it through . . . Truth. She read more lines between the lines . . . more Truths. Some seconds passed—some eternities. She read it through again, although she was an honorable woman, and the letter was not for her—only Martin writing to his delightful little Rose. The knives of pain darting into her heart twitched her gray face.

Then Fate, thrusting her tongue into her cheek, sent Driver back to look upon this woman humiliated to the dust. She stood near the window in the sunlight, swaying a little. She twisted something frantically in her two hands.

"You—you—you wrote this?"

She held out the mutilated thing. Her mouth worked. Her distorted cheek twitched fearfully. Her mad eyes accused, "et tu . . . et tu."

He was stricken quite dumb.

"And—I—read it all through—"

"Kate! I—I—I—my God, Kate!"

She clutched suddenly with both hands at her side, swayed, toppled over, and dropped—an ungraceful heap—at his feet.

About two hours after, as twilight began to fall, and birds and beasts and creeping things without were homing, Driver was called upstairs from his frightful waiting below. Outside her door the old servant passed him in weeping, and he met the doctor. He asked a quite dumb question, and was answered.

"She wants you. You will go in—and be careful. Though nothing matters, you understand. Still, you will be careful—"

It was eventime—and she, too, was homing, then. . . .

The door was open He went in, and some one closed it softly after him, and he went forward to the white bed in the corner. A white bed in a white room which a remote candle lit dimly. He fell down beside the bed on his knees, not daring to look, and hid his face. Her voice said from the shadows:

"Get up—where I can see you."

So he must get up and sit on the bedside, and feel her eyes upon him, though he might still turn his face away.

"Yes," she said, almost in a whisper, "that's better. I had not—told you anything—about these heart attacks—"

No. Rose had told him about the "crocky heart."

"But what I want to say is—I made my will—the day after—we were engaged. And you will see—all yours."

Oh! then he cried out something—anything—nothing. It was all wildly inarticulate. After his own strange voice had dried

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